

# Plaquemines Parish School Board

## E-Rate RFP # 2024-2025 Category 2 UPSs

### **Prepared For:**

Plaquemines Parish School Board  
Arlen Darder  
1484 Woodland Highway  
Belle Chasse, LA 70037

### **Due Date:**

March 6, 2024

### **Submitted By:**

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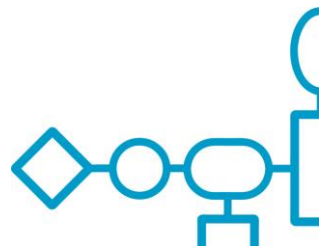
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# PRESIDIO<sup>TM</sup>



# TAB 1

## Original Bid





## **E-RATE RFP #2024-2025**

### **E-RATE CATEGORY 2 UPSs**

#### **Event Calendar**

EVENT	DATE	TIME	LOCATION
RELEASE RFP	JANUARY 5, 2024	9:00 P.M. (CST)	EPC AND CENTRAL BIDDING
INQUIRY OPENS	JANUARY 6, 2024	9:00 P.M. (CST)	ADARDAR@PPSB.ORG
INQUIRY CLOSES	JANUARY 23, 2024	4:00 P.M. (CST)	ADARDAR@PPSB.ORG
SUBMISSION DEADLINE	MARCH 6, 2024	2:00 P.M. (CST)	Finance Office 1484 Woodland Highway Belle Chase, La. 70037
PUBLIC BID OPENING	MARCH 6, 2024	2:00 P.M. (CST)	Finance Office 1484 Woodland Highway Belle Chase, La. 70037

PLAQUEMINES PARISH SCHOOL BOARD ("DISTRICT") reserves the right to reject all proposals and to waive any formability defects or clerical errors in any Bid Proposal Package, as in the interest of "PLAQUEMINES PARISH SCHOOL BOARD."



**E-Rate Proposal for  
E-Rate Category 2 Products and Services  
NOTICE TO BIDDERS**

PLAQUEMINES PARISH SCHOOL BOARD, AKA "DISTRICT," is seeking proposals for Category 2 Products and Services. The DISTRICT reported an enrollment of 4,083 PK-12 students.

The DISTRICT is seeking bids for E-rate eligible internal connections, licenses, and support warranties for new equipment.

Sealed proposals should be delivered to Plaquemines Parish School Board or Uploaded to Central Bidding at <https://www.centralauctionhouse.com>. The District is not responsible for fees, upload errors, or other website malfunctions. Bids MUST be submitted on or before the March 6, 2024, deadline, 2:00 P. M. (CST), 2:00 (CST).

Unless uploading to the electronic bidding site, please send all proposals by US Postal mail or sealed hand-delivered to:

**PLAQUEMINES PARISH SCHOOL BOARD**

**E-RATE RFP 32020-2021**

**Sharon Zilucca**

**Finance Office**

**1484 Woodland Highway**

**Belle Chase, La. 70037**

\*Note: All correspondence must be in writing due to USAC selective review requirements

**Proposals must be received no later than:**

**Wednesday, March 6, 2024, at 2:00 PM (CST)**

PLAQUEMINE PARISH SCHOOL DISTRICT RFP E-RATE CATEGORY 2

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**1 GENERAL TERMS AND DEFINITIONS**

<b>TERMS</b>	<b>DEFINITION</b>
<b>ADDENDUM</b>	A Document or information attached or added to clarify, modify, or support the information in the REQUEST FOR PROPOSAL. All Addendums will be uploaded to the E-Rate Portal (EPC) and electronic bidding site if required.
<b>ADMINISTRATIVE BID APPROVAL</b>	The DISTRICT's final review by the administrative authority to accept or reject a bid that complies or does not comply fully with the Request for Proposal (RFP). Submissions may be disqualified for reasons outlined in the Request for Proposal.
<b>AGREEMENT</b>	A contract that has been agreed upon and signed by the DISTRICT. Sometimes, the agreement will be a letter of award, purchase order, or another legally binding contract.
<b>ASSIGNMENT OF CONTRACT OR PURCHASE ORDER</b>	The bidder(s) shall not assign or transfer by operation of law or otherwise any rights, burdens, duties, or obligations without the prior written consent of the DISTRICT. Notification of corporate takeovers or mergers must be reported to the DISTRICT.
<b>BEST AND FINAL OFFER (BAFO)</b>	The DISTRICT reserves the right to conduct a BAFO with one or more Proposers determined by the evaluation committee to be susceptible to being selected for an award. The Vendor(s) chosen will receive written notification of their selection, with a list of items to be addressed in the BAFO and instructions for submission. The BAFO negotiation may assist the DISTRICT in clarifying the scope of work. The evaluation criteria for a BAFO will be the same as the evaluation used in Round 1.
<b>BID</b>	The Vendor's response to the Request for Proposals.
<b>CONFLICT OF INTEREST</b>	A Conflict of Interest shall exist when a Vendor or any affiliated person or business entity provides goods or services under a Contract Award whereby one or more personal, business, or commercial interests or relationships exist which would cause a reasonable individual with knowledge of the relevant facts to question the integrity or impartiality of those who are or will be acting on behalf of the DISTRICT.
<b>CONTRACT AWARD</b>	The acceptance of a Quote, Bid, Proposal, or Offer; a Purchase Order, Contract Agreement, or other formal notification of award issued by an authorized official of the DISTRICT. The term 'contract award' refers to

PLAQUEMINE PARISH SCHOOL DISTRICT RFP E-RATE CATEGORY 2

	formally notifying the vendor that they have been selected as the supplier for a particular contract.
<b>CONTRACT TERM</b>	The length of time of a Contract or Agreement will be available for use by the DISTRICT. Optional extensions may be available to extend the contract term.
<b>DEFAULT BY CONTRACTOR</b>	The DISTRICT shall hold the bidder(s) responsible for any damage that may be sustained due to failure to comply with any terms or conditions listed herein. It is expressly provided and agreed that time shall be of the essence in meeting the contract delivery requirements. If the successful bidder(s) fails to deliver services listed herein at the prices named and at the time and place herein stated or otherwise fails or neglects to comply with the terms of the bid, the DISTRICT may, upon written notice to the bidder, cancel the contract in its entirety or cancel or rescind any or all items affected by such default, and may, whether or not the contract is canceled in whole or in part. The DISTRICT may consider the second winner or re-advertise all services.
<b>EQUIVALENT</b>	A replacement for a good or service that achieves the same result and has the same functionality as the product or service requested in the RFP. All equivalent goods and services that meet the definition will be considered.
<b>INVOICES AND PAYMENTS</b>	All vendors submitting proposals must agree to invoice the DISTRICT their monthly discount obligation portion and then send a Service Provider Invoice (SPI) to USAC for the eligible share. Invoices must show the Funding Request Number (FRN) for each service, site location, monthly cost, the discount portion owed by DISTRICT, and the amount billed to USAC.
<b>NOTICE OF INTENT AWARD</b>	A formal, written document issued by an authorized official of the DISTRICT informing a Vendor that a Contract is awarded to the vendor based on its Solicitation Response. In some cases, approval of the finance committee, school board, and other authorizing bodies must approve the final agreement.
<b>PRICE</b>	Prices should be typed and shown as instructed on the sample price form for each item in the quantity specified in the bid form. The DISTRICT is exempt from all state taxes; therefore, taxes should not be included. All additional fees must be fully explained and listed on the sample pricing forms.

PLAQUEMINE PARISH SCHOOL DISTRICT RFP E-RATE CATEGORY 2

	<p>The DISTRICT also requires ALL E-Rate ineligible items to be listed separately (e.g., Antivirus software, content filtering). Errors may be crossed out and corrections made before bid opening only and must be initialed in ink by the person signing the bid or the bidder's authorized representative. If there should be a decrease in prices of the items bid (LCP) during the contract period, a corresponding reduction in costs on the balance of the services shall be made to the DISTRICT for as long as the lower prices are in effect.</p>
<p><b>PROTEST OF A SOLICITATION OR AWARD</b></p>	<p>Any person aggrieved in connection with the solicitation or award of a contract shall have an opportunity to protest to the DISTRICT. Protest concerning a solicitation shall be submitted in writing at least two (2) days before the opening of bids. Protest concerning the award of a contract shall be submitted in writing within fourteen (14) days after the contract award.</p>
<p><b>QUANTITY AND QUALITY OF MATERIALS OR SERVICES</b></p>	<p>The successful bidder(s) shall furnish and deliver the services or products designated in the bid. All services or products provided under the contract shall be by the bid specifications. There are no understandings, agreements, representations, or warranties, express or implied, not specified in the Agreement. The DISTRICT may adjust quantities as needed. The amounts are based on the best estimate of the quantities when posting Form 470.</p>
<p><b>TERMINATION OF AGREEMENT</b></p>	<p>The DISTRICT may terminate agreements upon giving thirty days advance written notice of intent to terminate the contract for a worthy cause. (e. g. failure to deliver services, failure to comply with the conditions and specifications within the RFP).</p>
<p><b>MANUFACTURE SUGGESTED RETAIL PRICE (MSRP)</b></p>	<p>The Manufacturer Suggested Retail Price (MSRP) is the price a Manufacturer recommends selling products to by resellers.</p>
<p><b>PENDING TARIFFS</b></p>	<p>Pending Tariffs is a series of United States tariffs imposed and pending by the current President as part of his <i>America First</i> economic policy to reduce the United States trade deficit by shifting American trade policy from multilateral free trade agreements to bilateral trade deals.</p>



## **2 OVERVIEW OF SERVICES.**

- 2.1 PLAQUEMINES PARISH SCHOOL DISTRICT would like to receive information and proposals for Category 2 UPSs.
- 2.2 This Request for Proposal (RFP) invites Vendors to submit information and proposal(s). Issuance of this RFP in no way constitutes a commitment by the DISTRICT to select a Vendor and award a contract.
- 2.3 The District seeks pricing on APC SRT2200RMXLA-NC or equivalent and SRT1500RMXLA-NC or equivalent.
- 2.4 The DISTRICT reserves the right to accept or reject any proposals submitted. Acceptance of any plan with contractual terms depends on the DISTRICT School Board's approval, E-Rate funding, and appropriation of funds by the DISTRICT.

## **3 REQUIREMENTS.**

- 3.1 Proposers must submit a proposal detailing their product specifications.
- 3.2 Questions.
- 3.3 All questions must be emailed to the contact listed, and the email must contain an attachment on the company letterhead stating the issue(s). Vendors emailing questions in the body of an email will not receive a response. NO PHONE CALLS WILL BE ACCEPTED. ALL CORRESPONDENCE MUST BE IN WRITING.

## **4 MINIMUM CONTRACTOR QUALIFICATIONS.**

- 4.1 The following skills and qualifications must be provided. As a person may possess multiple areas of expertise, a Contractor must indicate the proposed resource and the work each will perform in a separate spreadsheet.
- 4.2 Each network staff assigned must be able to pass the State Police Background check to gain access to our servers located in the secured computer room at the DISTRICT Operation Center.
- 4.3 Fully qualified to participate in the E-Rate Program
- 4.4 Registered to do business in Louisiana and are in good standing with the Louisiana Secretary of State's Office

4.5 Technical support staff located in Louisiana.

4.6 Asset Tagging and labeling of the equipment is critical during an E-Rate audit. The Vendor will apply the labels and work with the DISTRICT to create the correct labeling. In some cases, the DISTRICT will supply the asset tags.

## **5 ORDER OF INSTALLATIONS.**

5.1 The DISTRICT shall specify and provide the installation sequence order of all sites.

5.2 The Vendor shall install sites in the order specified by the DISTRICT.

5.3 It may be necessary for multiple sites to be installed simultaneously.

5.4 The number of sites to be installed at any time may vary during the project and shall depend on the acceptance of other completed sites and the Approval to Proceed by the DISTRICT.

## **6 STANDARD TERMS AND CONDITIONS**

6.1 Request for Proposal Form.

All written proposals, unless otherwise provided for, must be submitted in the RFP package with the required forms provided and must be signed. Bids submitted in the following manner will not be accepted:

- a) RFP-required forms contain no signature.
- b) Proposal filled out in pencil.
- c) The proposal was not submitted in compliance with the school board's standard proposal package and RFP form.
- d) Proposal sent by Email or Fax

6.2 Proposal Response Format and Details.

6.3 Executive Summary.

6.4 The one- or two-page executive summary briefly describes the Vendor's proposal. This summary should highlight the noteworthy features of the proposal. It must indicate any requirements that the Vendor cannot meet. The reader should be able to determine the essence of the plan by reading the executive summary. All pages must be numbered consecutively, and the vendor's name should appear in the header or footer.

6.5 Detailed Proposal.

This section should constitute a sizable portion of the proposal and must contain the following:

- a) The proposal must include a complete narrative of the Vendor's assessment of the work to be performed, the Vendor's ability and approach, and the resources necessary to fulfill the requirements. It should demonstrate an understanding of the desired overall performance expectations. Indicate any options or alternatives proposed.
- b) The vendor must respond to each specification. Proposals lacking responses may be rejected. For ease of evaluation, the vendor's response must immediately follow each item/specification (paragraph, sub-paragraph, etc.).

6.6 Proposal Copies.

6.7 One original and two duplicate copies of each proposal, plus one separate electronic copy in PDF format, must be included in the package. Electronic copies should be submitted on a clearly labeled flash drive. No additional copies are needed if the vendor submits a proposal via the electronic bidding site. The vendor is responsible for ensuring that all documents are uploaded to the drive and readable. All materials submitted in the proposal MUST be included in the electronic copy.

6.8 Receipt of Proposals.

6.9 The entire RFP must be received at the address specified in this RFP before the Public Bid Opening on March 6, 2024, at 2:00 P.M., Central Standard Time, to be considered. Any bids received after the proposal opening time will be returned unopened.

6.10 Standards of Quality.

6.11 Any product or service proposal shall conform to all applicable federal and state laws and regulations and the specifications unless specified in the solicitation, any manufacturer's; any trademark, brand name, or catalog number used in the specifications is to describe the standard of quality, performance, and characteristics desired and is not intended to limit or restrict competition. Related products will be accepted. Vendors submitting a proposal must specify the brand and model number of the product offered in their plans. Proposals that do not specify brand and model numbers will not be considered as providing the exact products specified in the solicitation. Objections to the specifications or RFP conditions must be filed in writing

and received by the Purchasing Department five (5) days before the date of the RFP opening.

6.12 Descriptive Information.

6.13 Vendors submitting a proposal that offers an equivalent brand or model should provide, with the RFP information, such illustrations, descriptive literature, and technical data sufficient for the School Board's Purchasing Department to evaluate quality, suitability, and compliance with the specifications in the RFP. Failure to submit descriptive information may cause the proposal to be rejected. The manufacturer shall validate any change made to the manufacturer's public specifications provided for a product. If an item or items offered do not fully comply with specifications (including brand and product number), Vendors submitting a proposal must state which respect the item(s) deviate. Failure to note exceptions on the RFP form will not relieve the successful vendor (s) from supplying the requested products or equivalents.

6.14 Public Bid Opening.

6.15 Vendors submitting a proposal may attend the RFP opening. Still, no information or opinions concerning the ultimate contract award will be given at the RFP opening or during the evaluation process. Vendors submitting a response to the solicitation will receive a copy of the tabulated results, whether successful or unsuccessful.

6.16 Withdrawal of Proposals.

6.17 A Vendor submitting a proposal may only withdraw their bid within forty-eight (48) hours after the RFP opening, excluding Saturdays, Sundays, and legal holidays, for good cause as provided in La. R.S. 38:2214 C for obvious, unintentional, and substantial mechanical, clerical, or mathematical errors or errors of accidental omission of a considerable quantity of work, labor, material, or services made directly in compiling the proposal.

6.18 Awards.

6.19 The DISTRICT reserves the right to award items separately, grouped, or on an all-or-none basis, reject any or all proposals, and waive any informalities. The purchase order and contract mailed or delivered to the successful Vendor is the official authorization to provide the materials, supplies, or equipment.

6.20 Deliveries.

- 6.21 Proposals may be rejected if the delivery time indicated is longer than that specified in the RFP. Platform Delivery FOB Destination means the successful Vendor shall deliver and unload purchased items to the dock of the designated point of receipt. All cartage, drayage, packaging, handling, palletizing, etc., shall be included in the proposal price. Include a copy of the invoice as a packaging list with each shipment.
- 6.22 Taxes.
- 6.23 The vendor is responsible for including all applicable taxes in the proposal price. The DISTRICT is exempt from all state and local sales and use taxes.
- 6.24 New Products.
- 6.25 Unless specifically called for in the RFP, all products for purchase must be new, never previously used, and in the current model and packaging. No remanufactured, demonstrated, used, end-of-life, or irregular product will be considered for purchase unless specified in the solicitation. The manufacturer's standard support warranty of 3 years and license agreements of up to 5 years should be included in the proposal.
- 6.26 Contract Renewals.
- 6.27 Upon agreement of the DISTRICT and the contractor, a term contract may be extended for two additional twelve-month periods at a price in the contract or the annual validated price and the same terms and conditions in the RFP. The total contract cannot exceed sixty (60) months in such cases.
- 6.28 Contract Cancellation.
- 6.29 The DISTRICT has the right to cancel any contract, by its purchasing rules and regulations, for cause, including but not limited to the following:
- 6.30 Failure to deliver within the time specified in the contract.
- 6.31 Failure of the product or service to meet specifications, conform to sample quality or be delivered in good condition.
- 6.32 Misrepresentation by the Contractor.
- 6.33 Fraud, collusion, conspiracy, or other unlawful means of obtaining any contract with the DISTRICT.

- 6.34 Conflict of contract provisions with constitutional or statutory requirements of state or federal law or any other breach of contract.
- 6.35 DISTRICT's lack of funding resources
- 6.36 The Default of the Contractor.
- 6.37 Failure to deliver within the time specified in the RFP will constitute a default and may cause the cancellation of the contract. Where the DISTRICT has determined that the contractor is in default, the School Board reserves the right to purchase any products or services covered by the agreement from the next highest scorer, according to the evaluation matrix.
- 6.38 Order of Priority.
- 6.39 If there is a conflict between the Instructions for Vendors Submitting a Proposal or Standard Terms and Conditions or Special Terms and Conditions, the Special Terms and Conditions shall govern.
- 6.40 Applicable Law.
- 6.41 All contracts shall be construed by and governed by the laws of the State of Louisiana.
- 6.42 Equal Opportunity.
- 6.43 By submitting and signing the proposal, Vendors offering a proposal must agree that the company will not discriminate in rendering services to or employing individuals because of race, religion, sex, age, national origin, handicap, or disability. Vendors submitting a Proposal shall keep informed of and comply with all E-Rate, federal, state, and local laws, ordinances, and regulations that affect Vendor's employees or prospective employees.
- 6.44 Indemnity.
- 6.45 The Contractor agrees, upon receipt of written notice of a claim or action, to defend the complaint and to take other appropriate measures to indemnify and hold harmless the DISTRICT, and its members, its officers, its agents, and its employees from and against all claims and actions for bodily injury, death or property damages caused by the fault of a contractor, its officers, its agents, or its employees. The contractor is obligated to repay only to the extent of the responsibility of the contractor, its officers, its agents, or its employees. However, the contractor shall have no obligation as set forth above

concerning any claim or action from bodily injury, death, or property damages arising out of the fault of the DISTRICT, its members, its officers, its agents, or its employees.

## **7 SPECIAL TERMS AND CONDITIONS (EQUIPMENT, MATERIALS, OR SUPPLIES)**

### **7.1 Invoices.**

7.2 The contractor will submit invoices to the Information Technology Department, PLAQUEMINES PARISH SCHOOL BOARD, 1484 Woodland Highway, Belle Chase, La. 70037. The invoice shall refer to the delivery ticket number, delivery date, purchase/release order number, quantity, unit price, and delivery point. A separate invoice for each order delivered and accepted shall be submitted directly and in duplicate to the Purchasing Department by the contractor. Invoices shall show the amount of any cash discount and shall be provided on the contractor's invoice form. No invoice shall be submitted without prior approval of E-Rate funding and by the Information Technology Director or his designee. Invoices MUST show the Funding Request Number, the E-Rate Discount, and the amount billed to the E-Rate Program. All ineligible items must be charged separately.


### **7.3 Payment.**

7.4 Payment will be made based on the unit price listed in the contract or the annual validated cost. Unless otherwise specified, the DISTRICT's discount share payment will be made within thirty (30) days after receipt of invoice, delivery, and authorized inspection and acceptance, whichever occurs last.

7.5 PLAQUEMINES PARISH SCHOOL System shall be billed for the DISTRICT's E-Rate discount share using the Service Provider Invoice (SPI) billing method. The vendor charges Universal Service Administrative Company (USAC) directly. PLAQUEMINES PARISH SCHOOL BOARD is not responsible for the vendor's missing invoice deadlines, vendor billing errors, or related issues, which would result in a loss of E-rate funding due to billing.

### **7.6 Suspensions and Debarments.**

7.7 Persons and companies convicted of criminal violations or held civilly liable for individual acts arising from their participation in the Schools and Libraries (E-rate) Program and other federal programs are subject to suspension and debarment from the program. The Federal Communications Commission (FCC) Suspension and Debarment regulations

were announced in the Second Report and Order and Further Notice of Proposed Rulemaking ([FCC 03-101](#)  released April 30, 2003).

- 7.8 FCC rules provide that there are two stages to this process.
- 7.9 First, when the FCC becomes aware that a person or company has been convicted of a crime or judged civilly liable for individual acts arising out of that person's participation in the program, the FCC suspends that person or company from activities related to the program. The FCC issues a Public Notice of Suspension and Proposed Debarment. USAC maintains a list of persons and companies (see below) who have been suspended, along with a link to the notice on the FCC's website. The suspension announcement informs the suspended person or other interested parties that they have 30 days to oppose the proposed debarment.
- 7.10 The second stage of this process is the actual debarment. The FCC will, absent extraordinary circumstances, provide notice of a decision to debar within 90 days of receiving any information from the person proposed for debarment. The notice will specify the duration of the debarment. USAC will maintain a list of persons and companies that have been debarred, along with a link to the announcement on the FCC's website.
- 7.11 Contractual Period.
- 7.12 The DISTRICT intends to award all items for an initial period, not to exceed thirty-six (36) months, with two 12-month optional extensions. Delays in awarding beyond the anticipated starting date may result in a change in the contract period. If such a situation occurs, an award may be made for less than thirty-six (36) months.
- 7.13 Quantities.
- 7.14 DISTRICT has estimated quantities needed over five (5) years. These estimates are based on changing out products during the contract's life, opening new sites, shifts in enrollments, and adding more end-user devices to the network. These estimates may increase or decrease as more educational technologies emerge.
- 7.15 Non-Exclusivity Clause.
- 7.16 This agreement is non-exclusive. It shall not preclude the DISTRICT from entering into similar agreements or arrangements with other Vendors or from acquiring the same, equal, or like goods or services from other entities or sources, including state contracts.



## 8 EVALUATION PROCESS

- 8.1 All responses received because of this RFP are subject to evaluation by the DISTRICT Evaluation Committee to select a Vendor to provide services and products as described in this RFP.
- 8.2 A committee whose members have expertise in various areas will evaluate proposals that meet the qualifications described in this RFP. Written or oral discussions may be conducted with all Vendors to decide the most cost-effective solution.
- 8.3 **Mandatory Administrative Evaluation**  
An Administrative Evaluation Team will review all proposals to determine compliance with compulsory administrative requirements as specified in the RFP. Bids found not to be compliant may be rejected for further consideration.
- 8.4 **Discussions/Presentations**
- 8.5 Written or oral discussions will be conducted with Vendors determined to be qualified for the award selection. Written or oral discussions/presentations for clarifications may be conducted to enhance the DISTRICT's understanding of any or all components of the proposal submitted. The DISTRICT reserves the right to conduct a Round 1 and 2 Evaluation. The same evaluation criteria will be used in both rounds.
- 8.6 **Cancellation.**
- 8.7 The DISTRICT reserves the right to cancel any contract within thirty (30) days for a worthy cause.
- 8.8 **Evaluation Criteria**
- 8.9 Proposals that pass the preliminary screening and mandatory requirements will be evaluated on the information provided in the plan. The evaluation of each response will be based on its competence, compliance, format, and organization as it relates to the evaluation criteria below:


## PLAQUEMINE PARISH SCHOOL DISTRICT RFP E-RATE CATEGORY 2


	Criteria	Maximum Score
1	Qualifications and Experience	20
2	Approach and Methodology	15
3	Proposed Technology/Solution and Perceived Value	15
4	Management Team Capabilities and Qualifications	20
5	Pricing	30
	Total	100

### 9 PRICING

9.1 Lowest Corresponding Price.

9.2 Service providers must comply with the FCC rules for the Lowest Corresponding Price (LCP). For this RFP, the Lowest Corresponding Price (LCP) is the lowest price a service provider charges to nonresidential customers similarly situated to a particular applicant (school, library, or consortium) for similar services. See 47 C.F.R. § 54.500.

9.3 A similarly situated applicant is in the service provider's geographic area (i.e., the area where the service provider seeks to service provider seeks any of its Schools and Libraries (E-Rate) Program services). See [First Report and Order](#) , 12 FCC Rcd 8776, 9032, para. 486.

9.4 Similar services include those provided under a contract and those provided under Tariffs. First Report and Order, 12 FCC Rcd 8776, 9032, para. 485. See [Fourth Order on Reconsideration](#) , Report, and Order 13 FCC Rcd 5318, 5398, para. 133.

9.5 Service providers cannot charge applicants a price above the LCP for E-rate Program services. See 47 C.F.R. § 54.511(b).

9.6 Further details on LCP may be obtained at USAC's website:

9.7 <http://www.usac.org/sl/service-providers/step02/lowest-corresponding-price.aspx>

9.8 Best and Final Offer.

9.9 The DISTRICT reserves the right to conduct a BAFO with one or more Proposers determined by the evaluation committee to be susceptible to being selected for an

award. If a BAFO is undertaken, the Vendor(s) selected will receive written vendor (s) selected will receive written notification of their selection, with a list of specific items to be addressed in the BAFO along with instructions for submission in clarifying the scope of work or to obtain the most cost-effective pricing available from the Proposers. The evaluation criteria for a BAFO will be the same as those used in the first assessment.

- 9.10 Tariffs and Manufacturer-Suggested Retail Pricing (MSRP).
- 9.11 The DISTRICT seeks unit pricing proposals for Category 2 E-rate eligible products and services during an uncertain economic climate due to pending Tariffs, supply chain-shortages, and inflation. At the same time, the DISTRICT desires a 36-month contract with two optional extensions.
- 9.12 The DISTRICT realizes future increases in tariffs may lead to increased pricing by manufacturers, and vendors (resellers) may be hesitant to submit quotes for longer than 12-months or, in some cases, may not be able to honor the pricing for the length of the agreement.
- 9.13 It is for these reasons that the DISTRICT requires all pricing to include the MSRP. The initial MSRP in the first year will set the baseline price and be used to evaluate the impact of any future tariffs. If a manufacturer increases its MSRP during the life of any resulting contract, the vendor may request an annual review of the unit pricing for the approved original item. The request must be sent in writing to the Director of Information Technology.
- 9.14 The annual review may only be requested if the proposal INCLUDES the original equipment manufacturer verification of the MSRP in the proposal being submitted in response to this RFP. If the plan does not include the MSRP, the DISTRICT will deny consideration for the review, and the original contract pricing will be used to apply for E-rate funding annually.
- 9.15 The request MUST be made in writing before December of the upcoming E-Rate funding year. If a price increase is validated in writing by the manufacturer and an increase in the MSRP is proven, the percentage of inflation between the baseline price established for E-Rate funding year 2024. The rate of increase will be used to determine the unit price for the upcoming E-Rate funding year.
- 9.16 The MSRP procedure applies if the vendor is “white labeling” a product in a proposal.
- 9.17 Federal Funding.

9.18 For RFPs issued by DISTRICT representing items to be purchased using Federal funding, accepting, and signing this RFP form certifies that the Vendor is submitting a proposal and the names of officers, directors, and any employees of the Vendor do not appear on the EPLS. EPLS is the electronic version of the Lists of Parties Excluded from Federal Procurement and Non-procurement Programs (Lists), which identifies those parties excluded throughout the U.S. Government (unless otherwise noted) from receiving federal contracts or certain subcontracts and from certain types of federal financial and nonfinancial assistance and benefits.

9.19 Unless otherwise specified by the DISTRICT in the RFP, prices must be full, including transportation prepaid by the Vendor submitting the offer to the destination and firm for acceptance for a minimum of 45 days. If accepted, costs must be firm for the contractual period unless an annual review validates an increase. Proposals other than Platform Delivery F.O.B. destination may be rejected. Prices will be proposed on a unit of measure requested, per item, per hour, per drop, etc., as specified in the RFP.

## **10 ON-SITE REQUIREMENTS.**

10.1 All Vendors shall sign in at the site's head office before beginning activities. Site credentials may be issued and must always be displayed.

10.2 All sites must be cleaned daily and returned to the original order. The work area shall always remain clean.

10.3 Shipping boxes and other trash and debris shall be removed from the site daily and disposed of off-site.

10.4 Dumpsters belonging to the site or surrounding area shall not be used.

## **11 INTERACTION WITH STUDENTS**

11.1 \*\*\* ANY INTERACTION WITH STUDENTS BY THE VENDOR AND ANY REPRESENTATIVE IS STRICTLY PROHIBITED.

11.2 The Vendor is expected to supervise and exercise control over any employee or subcontractor employed and shall be held responsible for the actions and activities of both employees and Subcontractors.

11.3 While working on-site at a DISTRICT school, annex, or another student educational facility, the Vendor, its personnel, and subcontractor(s) staff must wear identification

badges or a uniform with a logo always identifying the company when working on any DISTRICT property.

- 11.4 A Vendor shall not enter any DISTRICT site without a scheduled visit. The visits will be scheduled by the Director of Technology or their designee.

## **12 CUSTOMIZED PROPOSALS AND PRICING CLAUSE.**

- 12.1 Understanding that the initially submitted responses may or may not completely meet the needs of the DISTRICT, the DISTRICT reserves the right to work with one or more selected proposers to customize and refine their proposal as a part of the selection process. This process includes, but is not limited to, refining, adding, changing, and deleting products, services, and pricing as the DISTRICT desires. This clause allows the DISTRICT to make the most favorable proposal(s) and customize it to best serve the DISTRICT's needs.

## **13 PROPOSAL PRICE FORMAT REQUIREMENTS FOR ALL OPTIONS.**

- 13.1 Separate costs for travel and expense charges are not allowed at any time.
- 13.2 Any specified cost shall not be considered or paid by the DISTRICT.
- 13.3 All pricing shall be provided as options that may be selected anytime during the contract term.
- 13.4 The following categories shall list pricing cost, including unit price and extended cost.
- 13.5 ALL Proposals Must include the pricing form. The pricing form MUST appear in the last section of the proposal and be clearly labeled "PRICING."

REQUEST FOR PROPOSALS PLAQUEMINE PARISH SCHOOL DISTRICT E-RATE #2024-2025

**14 UNIT PRICE LIST FORM (INCLUDING ALL SHIPPING CHARGES)**

PRODUCT OR SERVICE	MAKE AND MODEL	QTY	UNIT PRICE	Install Per Item	MSRP	E-RATE ELIGIBLE, INELIGIBLE, COST ALLOCATION	EXTENDED COST	REFERENCE PAGE NUMBER IN PROPOSAL OR WEBLINK WITH SPECIFICATIONS
<b>UPS</b>								
APC SRT2200RMXLA-NC or Equivalent		1						
SRT1500RMXLA-NC or equivalent		1						
Option 1		1						
Option 2		1						
Option 3		1						
<b>Professional Services</b>		1						
Project Management		1						
Asset Ledger		1						
Tagging of Equipment		1						
<b>Other Services</b>		1						
<b>Other Costs</b>		1						

**\*\*Note:** This District has the right to forgo installation and opt for a drop shipment option.

15 BID FORMS (REQUIRED)

**BIDDERS QUALIFICATIONS  
(FORM OF BUSINESS ORGANIZATION)**

The form of business organization under which this bid is submitted is as follows:

A CORPORATION incorporated under the laws of the State Florida and (is) (is not) authorized to do business in the State of Louisiana. Presidio is a Limited Liability Company

under the laws of the State of Florida  
A PARTNERSHIP Name of Partners: \_\_\_\_\_

INDIVIDUAL trading and doing business under a name and style other than his own. The Owner's name is:  
\_\_\_\_\_

The undersigned now affirm that (1) they are a duly authorized agent of the vendor, (2) they have read all terms and conditions and technical specifications that were made available in conjunction with this solicitation, and fully understand and accept them unless specific variations have been expressly listed in their offer, (3) that the offer is being submitted on behalf of the vendor following any terms and conditions outlined in this document, and (4) that the vendor will accept any awards made to it as a result of the offer submitted herein for a minimum of ninety calendar days following the date of submission.

(Please Type or Print Below)

LEGAL NAME OF BIDDER Presidio Networked Solutions, LLC

MAILING ADDRESS 2831 St Claude Avenue

CITY, STATE, ZIP CODE New Orleans, LA 70117

TELEPHONE NUMBER 318-243-9932

EMAIL ADDRESS vtemple@presidio.com

FAX NUMBER \_\_\_\_\_

CONTACT PERSON TITLE Virginia Temple

AUTHORIZED REPRESENTATIVE (SIGNATURE) 

NAME (TYPE/PRINTED) Cyndi Barrera

TITLE OR SIGNER Sales VP SLED West

DATE BID SIGNED 2/26/2024

ACKNOWLEDGE OF ANY ADDENDA RECEIVED:

ADDENDUM TO: \_\_\_\_\_ DATE \_\_\_\_\_

ADDENDUM TO: \_\_\_\_\_ DATE \_\_\_\_\_

## 16 NON-COLLUSION STATEMENT

State of Louisiana

PLAQUEMINES Parish School District

I do at this moment attest that I (a partner of the firm, officer of the corporation, or individual making the preceding proposal) that said the proposal is genuine and not collusive or sham; that said Proposer has not colluded, conspired, contrived, or agreed, directly or indirectly, with any other Proposer or person to put in a sham proposal or to refrain from the proposal, collusion, or communication or conference, with any person, to fix the proposal price or to fix any overhead, profit or cost element, or that of any other Proposer, or to secure any advantage against any person interested in the proposed contract, and that all statements contained in the said proposal or proposal are true.

Company: Presidio Networked Solutions, LLC

Signature: 

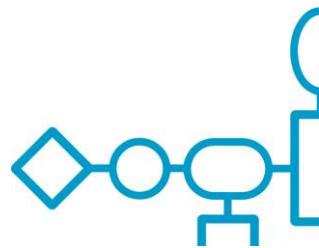
Printed Name: Cyndi Barrera

Title: Sales VP SLED West



# TAB 2

## Presidio RFP Response



March 6, 2024

Plaquemines Parish School Board  
Attn: Arlen Darder  
1484 Woodland Highway  
Belle Chasse, LA 70037

Subject: E-Rate RFP # 2024-2025 Category 2 UPSs

Thank you for giving Presidio Networked Solutions Group, LLC (Presidio) the opportunity to respond to the above-referenced solicitation. The Plaquemines Parish School Board is seeking a partner to provide network solutions using the E-rate program.

Presidio understands the terms and conditions of the scope of services and can provide Plaquemines Parish School Board with the products and services desired that will meet or exceed your expectations.

With experience in designing and implementing networks of various scales, we are equipped to provide tailored solutions that align perfectly with your needs.

We provide clients, such as Plaquemines Parish School Board, with complete range of professional services and products to support network infrastructure requirement. Plaquemines Parish School Board will find what differentiates us from the competitions is the cumulative experience and knowledgebase gained from years of delivering services successfully, on time and within budget. The evidence is Presidio's highly satisfied customer base.

Presidio's dedicated Account Manager of Plaquemines Parish School Board is Virginia Temple. She is the primary point of contact concerning our proposal content. Her direct contact information is:

**Presidio Networked Solutions Group, LLC**

Virginia Temple  
Senior Account Manager  
318-243-9932  
vtemple@presidio.com

If you have any questions or concerns regarding our proposal submission, please contact Virginia via the phone number or email address provided above.

We look forward to working with Plaquemines Parish School Board and are excited to submit our response to your RFP and are confident that our solution will meet your business needs.

Sincerely,



Cyndi Barrera  
Sales VP SLED West

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## 1 Executive Summary

Presidio Networked Solutions, Inc (Presidio)'s proven history displays our ability to deliver on projects. With extensive experience, we meet and exceed project requirements, including networking equipment like Cisco and Vertiv, consistently.

Presidio boasts extensive expertise across IT domains, providing global digital services and secure technology modernization. Our expert teams specialize in cloud, security, networking, and data center infrastructure, enabling customers to acquire and operate impactful technology solutions. As a trusted strategic advisor, we offer flexible, full-lifecycle services for executing, securing, and maintaining technology solutions.

We provide clients, such as Plaquemines Parish School Board, with a complete range of professional services and products to support network infrastructure requirements. Plaquemines Parish School Board will find what differentiates us from the competition is the cumulative experience and knowledgebase gained from years of delivering services successfully, on time, and within budget. The evidence is Presidio's highly satisfied customer base. A true network integrator, with gross revenues in excess of \$5.7 billion, our annual growth reflects close partnerships with enterprise clients and an unyielding commitment to our customers.

Our most valuable clients view Presidio as an extension of their organization. We work proactively with them to identify opportunities and apply technology solutions to resolve business challenges, lower costs, and improve business processes. Our clients tell us the Presidio difference can be explained in three words:

- Experience: Decades of hands-on, practical experience building and managing best practice infrastructure solutions.
- Expertise: More than 2,200 certified engineers who hold more than 7,000 individual technical certifications and are true experts in their chosen specializations.
- Execution: Proven project and managed service delivery methodologies, proprietary tools to ensure operational excellence, and the highest quality service for our clients.

In summary, our RFP response comprehensively addresses all the key points outlined in the original RFP released by Plaquemines Parish School Board, demonstrating our commitment to fulfilling your specific requirements. Additionally, our expertise in deploying products within K12 environments ensures a seamless integration that will enhance your network infrastructure greatly while meeting the unique demands of your educational institution. Plaquemines Parish School Board can have confidence in Presidio as partner with experience, expertise, and execution.

2 Provider Information

Company Overview

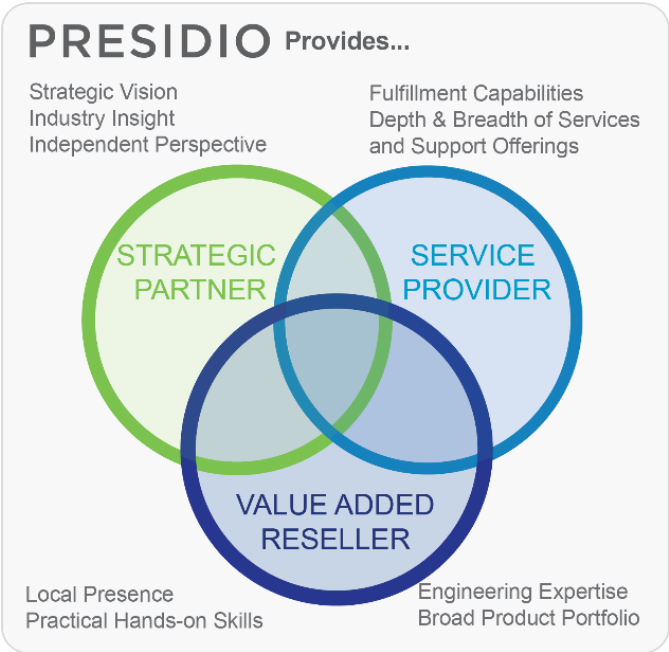
Presidio is one of the largest and most adept providers of advanced technology solutions and services. We are passionate about driving results for our clients, delivering the highest quality of products and services to help them unlock the unlimited potential of a completely connected world.

Some of our business units date back to 1985, and since inception, we have grown from a regional, network-focused provider to a leading U.S. solutions provider to a global solutions provider that offers a comprehensive suite of IT infrastructure solutions.

Our early focus was on expanding our regional presence and skill set expertise through both organic and acquisitive growth. By 2010, we had completed six acquisitions that complemented our core services businesses, which also expanded our presence to 33 offices in 18 states. Since 2010, we have completed several additional acquisitions, creating one of the largest IT services providers in the nation with offices throughout the United States and abroad.

As a global solution provider, Presidio combines experience and stability with regional expertise and service, so Plaquemines Parish School Board can rest assured we will be there to help you locally with the ability to cover your business needs.

Presidio collaborates with technology vendors who drive innovation and are indisputable leaders of the IT industry. Our significant investment with select strategic partners allows us to achieve broad and deep sets of technical capabilities. Presidio has more than 3,400 IT professionals, 2,200+ of whom are highly certified consulting engineers, based conveniently in offices throughout the U.S. Our 98 percent client retention rate and annual growth rates demonstrate our passion for driving client results. We are not just trusted partners; we enable new thinking that can benefit Plaquemines Parish School Board now and in the future.



**Person/s Responsible for clarifying responses to this RFP:**

Virginia Temple	Account Manger	318-243-9932	vtemple@presidio.com
Brent Charbonnet	Solutions Architect	225-341-5374	bcharbonnet@presidio.com

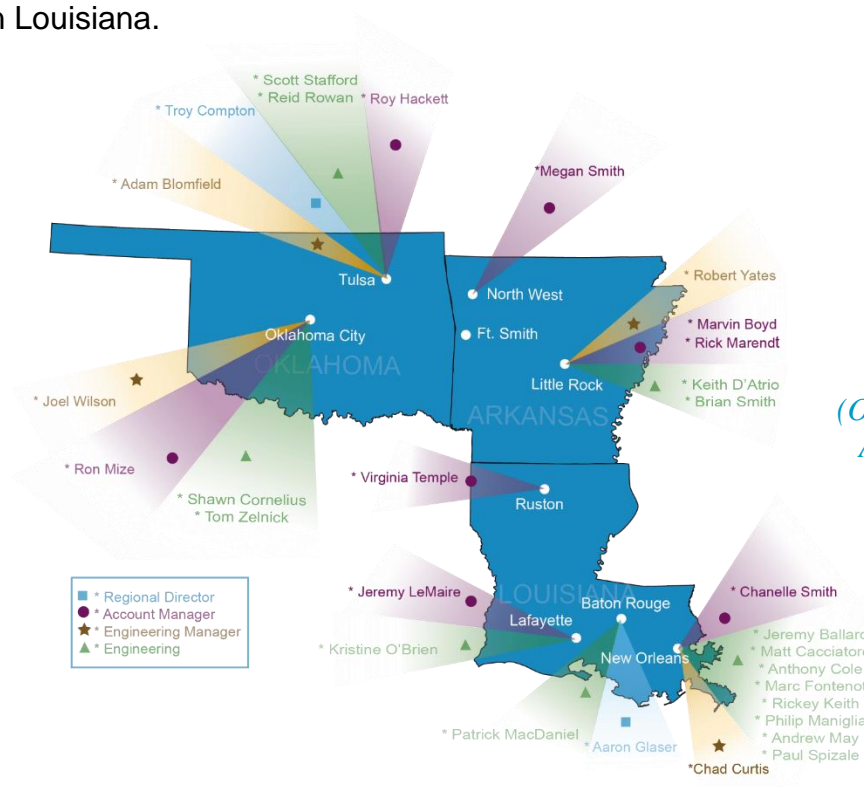
## Our Presence

Presidio operates nationally and globally with over 3,400 employees in offices strategically located throughout the U.S. and worldwide. We deliver services to clients outside the U.S. through our subsidiary Arkphire and an international partner network reaching more than 160 countries. Presidio is licensed to do business in all 50 States. Presidio's headquarters is One Penn Plaza, New York, NY 10119.



For the current list of office locations, see the following page at Presidio.com: <https://www.presidio.com/locations/>

Presidio establishes a strong Louisiana presence through strategically located remote home offices in Ruston, Baton Rouge, and New Orleans. These offices provide comprehensive statewide coverage, enabling seamless engagement with target audiences. Ruston serves as a vital link to northern industries and communities, Baton Rouge supports government affairs and diverse economic activities in the capital city, and New Orleans fosters growth and collaboration in the southern region. Together, these offices enhance our local presence, maximizing opportunities for Presidio and its clients in Louisiana.



## Qualifications of Support Personnel

Proposed Project Personnel and Qualifications	Typical Project Responsibilities
Virginia Temple Account Manager	Virginia Temple is your Presidio Account Manager who has the ultimate responsibility for account transition and day-to-day operations, understanding the work flow of requirements from engineering, to purchasing, and to logistics, ensuring continuity of processes through customer operations. Your Presidio AM will be responsible for reviewing, analyzing, and measuring cost analysis for the project and overall account success.
Brent Charbonnet Senior Solutions Architect	Brent Charbonnet is a senior solutions architect in the Presidio OLA Territory. His areas of expertise revolve around network infrastructure including but not limited to route, switch, security and collaboration.
<b>Edria Nelson</b> Project Manager	Edria Nelson is responsible for managing the Presidio resources. She will function as the point of contact for the client's facilities. The PM hold a kick-off meeting to establish project timelines, identify project dependencies and critical path tasks. The PM will create a detailed project plan outlining the project tasks, milestones and resource requirements, and will hold regularly scheduled meetings to track the progress of the project. In addition, the PM also functions as the first line of escalation for any issues related to the project.
<b>Dave Anderson</b> Inside Sales Representative	As the Inside Sales Representative, she is responsible for all aspects of daily interactions with customers for quoting and order support, accounting, and other duties.
Robert Yates Director of Engineering	As the Director of Engineering for Presidio's OLA Region, all engineers and project managers report to him. His vast experience allows him a deep insight into the needs of clients, vendors, and engineers.
<b>Kristine O'Brien</b> Senior Consulting Principal	Kristine O'Brien is a Senior Network Engineer with comprehensive experience in presales, design, project delivery, project management, and support. She will be used as a remote technical escalation point for the on-site Presidio engineers.

## Financial Summary

Presidio is a financially secure and diversified company generating well over \$5.7B of gross revenue per year. We have an exceptionally strong balance sheet that has enabled us to sustain annual growth rates. At a time when the technology industry in particular has weathered challenging market conditions, Presidio has remained a picture of stability, growth, and excellence in leadership and management. Our financial stability and access to ample credit ensures our ability to support our customers with any resources required.

Our core solutions address a number of technology megatrends, including cloud, security, mobility, Big Data, virtualization, and collaboration. They span the entire IT infrastructure lifecycle, from planning and design to implementation and testing, to managed services and support. Presidio is positioned well to capitalize on favorable industry tailwinds and is a significant beneficiary of the increasing complexity and continued innovation in the IT marketplace.

Presidio serves clients through a unique, localized delivery model and differentiates on technical expertise and the superior breadth of our services and solutions. As the nation's leading IT infrastructure solutions provider, Presidio combines (i) the strategic vision, engineering capabilities, project management, and business acumen generally associated with the largest consulting firms, with (ii) the client service and long-term client partnership orientation of smaller system integrators. This specialized approach has helped drive consistent annual growth and a 98 percent client retention rate.

Presidio has never engaged in any bankruptcy proceedings.

### QUICK FACTS

- Local presence in US offices & global scale – 6,600+ clients in US, Europe, and Asia
- 3,400+ employees – 2,200+ are highly certified consulting engineers with 7,000+ certifications
- Deep, strategic partnerships with leading innovators in the IT industry
- Multi-billion-dollar company with exceptionally strong balance sheet
- Market leadership validated by annual growth rates
- Passion for driving client results – 98 percent client retention, best-in-class client satisfaction



3     References

E-Rate business has been a primary focus of Presidio’s for many years, which has increased our fluency with E-Rate, and deepened our experience supporting education sector customers. We supported more than 200 different school districts’ with their technology needs just this past year. Our project managers and engineering resources are experienced in managing and delivering multiple projects for districts of all sizes. Presidio’s ability to design, install, manage, and support highly reliable, highly available, fault-tolerant networks is demonstrated by our vast array of deployments for multiple commercial, Federal, state and local governmental clients, including K-12 educational entities as demonstrated in the list in Exhibit 1.

Exhibit 1: Partial Listing of Presidio’s K-12 Educational Clients (AR, LA, MS, and OK)		
Banner School District	Greenwood School District	Panama Independent School District
Beauregard Parish School District	IDEA Public Schools Louisiana	Putnam City Independent School District
Bentonville School District	Itawamba County School District	Redesign Schools of Louisiana
Blytheville School District	Jackson Parish School District	Russellville School District
Brookhaven School District	Jenks Independent School District	Sabine Parish School District
Caddo Parish School District	Lafayette Parish School District	Sallisaw Independent School District
Cedar Creek School	Lawton Public School District	Seminole Independent School District
Central Arkansas Library System	Lincoln County School District	Springdale Public School District
Claiborne Parish School District	Lincoln Parish School District	Tulsa Independent School District
Conway Public School District	Little Rock School District	Verdigris Independent School District
Fayetteville School District	Oklahoma City School District	Vicksburg Warren School District
Great Plains Technology Center	Oxford City School District	Western Heights School District

**CADDO PARISH SCHOOL DISTRICT**

<b>Address</b>	1961 Midway, Shreveport LA 71130	<b>Project Description:</b> Presidio successfully completed a turnkey E-Rate solution for Caddo Parish Schools that included VLAN assignments on all new Legacy Cisco and Cisco Meraki Switching platforms. This turnkey solution also included both Legacy Cisco and Meraki wireless. This is the largest school districts in North Louisiana comprised of over 65 schools. This project included over 4000 AP's with over 900 switches. Uninterrupted power supplies were from APC
<b>Client</b>	Rickey Jones, IT Director	
<b>Phone #</b>	(318) 603-5604	
<b>Email</b>	rdjones@caddoschools.org	

**CLAIBORNE PARISH SCHOOL DISTRICT**

<b>Address</b>	415 E Main Street, Homer, LA 71040	<b>Project Description:</b> Presidio successfully completed a turnkey E-Rate solution with Cisco Meraki for the full district. This solution also included all hardware, software, cabling, installation, configuration and staff training.
<b>Client</b>	Janet Holland, IT Director	
<b>Phone #</b>	(318) 927-3502	
<b>Email</b>	jholland@claibornespsb.org	

**SABINE PARISH SCHOOL DISTRICT**

<b>Address</b>	695 Peterson St, Many LA 71449	<b>Project Description:</b> Presidio has successfully executed numerous projects for the Sabine Parish School District, including the implementation of a comprehensive E-Rate turnkey solution. This solution entailed the seamless transition from Legacy Cisco switches to Cisco Meraki switches, as well as the installation of Cisco Meraki Access Points. Over the past decade, Presidio has diligently served the Sabine Parish School District, ensuring the fulfillment of multiple projects to the utmost satisfaction of the customer.
<b>Client</b>	Ron Williams, IT Director	
<b>Phone #</b>	(318) 256-9228	
<b>Email</b>	<a href="mailto:ron@spsb.la">ron@spsb.la</a>	

**LITTLE ROCK SCHOOL DISTRICT**

<b>Address</b>	810 W Markham, Little Rock, AR 72201	<b>Project Description:</b> Presidio has successfully completed multiple projects for Little Rock School District ranging from enterprise switching, routing and wireless to security and full datacenter design and implementation. Last year (2023) Presidio was awarded Little Rock Schools eRate RFP for over 2 million dollars for Meraki Wireless Access Points. Little Rock School District also has a Cisco Security Enterprise Agreement with Presidio.
<b>Client</b>	John Ruffins, Director of IT	
<b>Phone #</b>	(501) 447-1312	
<b>Email</b>	<a href="mailto:John.ruffins@lrtd.org">John.ruffins@lrtd.org</a>	

**JACKSON PARISH SCHOOL BOARD**

<b>Address</b>	315 Pershing Hwy, Jonesboro, LA 71251	<b>Project Description:</b> Presidio successfully completed a turnkey E-Rate solution with Cisco Meraki for the full district in 2016, 2017 & 2019. This solution also included all hardware, software, cabling, installation, configuration and staff training. Presidio was also awarded a 3-year contract for E-Rate FY2020.
<b>Client</b>	Bill Jones	
<b>Phone #</b>	318-259-4456	
<b>Email</b>	<a href="mailto:bill.jones@jpsbschools.us">bill.jones@jpsbschools.us</a>	

**LINCOLN PARISH SCHOOL BOARD**

<b>Address</b>	410 S. Farmerville, Ruston, LA 71270	<b>Project Description:</b> Presidio was awarded a 3-year contract with Lincoln Parish Schools for E-Rate FY2020. This award includes replacing all Xirrus access points and all Juniper switches. Presidio has already completed some of this replacement project with the school's remaining funds from FY2020.
<b>Client</b>	Debbie Pender	
<b>Phone #</b>	318-255-1430	
<b>Email</b>	dgpender@lincolnschools.org	

**BOSSIER PARISH COMMUNITY COLLEGE**

<b>Address</b>	6220 E Texas Street, Bossier City, LA 71111	<b>Project Description:</b> Presidio successfully completed a turnkey Cisco solution including all switches, firewalls, and access points across Bossier Parish Community College main location. platforms. This solution also included Security and Collaboration enterprise agreements. The project was over 2 million dollars after completion.
<b>Client</b>	Wesley Bange, CTO	
<b>Phone #</b>	(318) 678-6282	
<b>Email</b>	<a href="mailto:wbange@bpcc.edu">wbange@bpcc.edu</a>	

4 Cabling Subcontractors

Below is the information of our cabling subcontractors that may be used during Plaquemines Parish School Board’s project:

**Delta AV Specialists**  
105 Overlook Circle  
West Monroe, LA 71291

Owner: Jamie Harris  
Phone: 318-376-4365

School Reference:  
Jackson Parish School Board  
Sabine Parish School Board  
Lincoln Parish School Board

**Data-Tel of Louisiana, Inc**  
9164 Comar Drive  
Walker, LA 70785

CEO: Bart LeBlanc  
Phone: 225-445-5413

School Reference:  
East Baton Rouge Parish School Board  
Jefferson Parish School Board  
Thomassee and Associates Engineering

**Stephen Meranta Contractors**  
10180 Summerfield Drive  
Denham Springs, LA 70726

Owner: Steve Meranta  
Phone: 225-270-3238

School Reference:  
Lafayette Parish School Board  
St Tammany Parish School Board  
Jefferson Parish School Board

## 5 Equipment/Software

Presidio is proposing Vertiv Liebert UPS units for Plaquemines Parish School Board

### Vertiv Liebert GXT5

The Vertiv Liebert GXT5 UPS is an online double conversion UPS solution which offers premium power outage protection and continuous power conditioning in a compact and flexible rack/tower form factor.

The Liebert GXT5 single-phase UPS operates with high power efficiency, making it ideally suited to protect critical infrastructure in both centralized and edge network applications.

Scalable runtime options with matching external battery cabinets offer additional flexibility when extended uninterrupted power is required. Plus, the Liebert GXT5 provides battery health status and replacement date prediction for intelligent battery health management.

The UPS system is easy to deploy and maintain due to its user-friendly LCD interface and remote management capabilities supported by the Vertiv RDU101 communications card which makes the Liebert GXT5 compatible with Vertiv infrastructure management solutions such as LIFE™ Services, environmental sensors, Vertiv Power Insight, and more.

With market leading efficiency and unity power factor operation, the Liebert GXT5 will meet your critical application needs. And you can rest assured that your business is protected with this Vertiv solution that includes a standard, three-year advanced exchange product warranty.

**Full vendor product specification sheets have been provided for the model(s) Presidio is proposing behind Tab 4 of our RFP response.**

## 6 Presidio Legal Adds or Changes

### **Warranty**

Upon award, Presidio requests to add a warranty section. All applicable manufacturer warranties, certifications and guarantees are passed through directly to the District. Presidio serves as a single point of contact between the applicable OEM and the District to enforce such passed through warranties but does not provide additional warranties related to the applicable-provided OEM products. Professional Services performed by Presidio will be performed in a good and workmanlike manner and will meet or exceed industry standards. Below is our standard warranty language:

PRESIDIO WARRANTS ALL SERVICES WILL BE PROVIDED IN A PROFESSIONAL AND WORKMANLIKE MANNER CONSISTENT WITH INDUSTRY STANDARDS. PRESIDIO SERVICES ARE WARRANTED FOR THIRTY (30) DAYS FROM THE DATE OF FINAL DELIVERY OF THE SERVICES, DURING WHICH PERIOD PRESIDIO SHALL PROMPTLY CORRECT ANY DEFECTIVE WORKMANSHIP AT NO ADDITIONAL COST TO CLIENT AS CLIENT'S SOLE AND EXCLUSIVE REMEDY. ALL PRODUCTS PROVIDED BY PRESIDIO ARE PROVIDED "AS IS" SUBJECT TO THE WARRANTY PROVIDED BY MANUFACTURER EXCEPT AS EXPRESSLY PROVIDED IN THIS AGREEMENT, PRESIDIO MAKES NO WARRANTIES, EXPRESS OR IMPLIED, AND SPECIFICALLY DISCLAIMS ANY WARRANTY OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, TITLE OR NON-INFRINGEMENT OR ANY WARRANTY ARISING BY USAGE OF TRADE, COURSE OF DEALINGS OR COURSE OF PERFORMANCE. ANY AND ALL ORIGINAL EQUIPMENT MANUFACTURER ("OEM") WARRANTIES, CERTIFICATIONS AND GUARANTEES ARE PASSED THROUGH TO CLIENT. PRESIDIO SERVES AS A SINGLE POINT OF CONTACT BETWEEN THIRD PARTY OEMS AND CLIENT TO ENFORCE SUCH PASSED THROUGH WARRANTIES, IF ANY. CLIENT AGREES THAT ANY HARDWARE OR SOFTWARE PRODUCTS PROVIDED TO CLIENT UNDER THIS AGREEMENT WILL CARRY THE WARRANTY PROVIDED BY THE MANUFACTURER AND PRESIDIO MAKES NO INDEPENDENT WARRANTY WITH RESPECT TO SUCH HARDWARE OR SOFTWARE PRODUCTS.

### **Limitation of Liability**

To the extent allowed by law, Presidio requests the ability to include an industry standard reciprocal limitation on liability upon award, such as the language below:

TO THE EXTENT ALLOWED BY LAW, IN NO EVENT SHALL EITHER PARTY BE LIABLE FOR ANY INDIRECT, INCIDENTAL SPECIAL, EXEMPLARY, PUNITIVE OR CONSEQUENTIAL DAMAGES, OR DAMAGES FOR LOSS OF PROFITS, REVENUE, DATA, OR USE, INCURRED BY CLIENT OR ANY THIRD PARTY, WHETHER IN AN ACTION IN CONTRACT, TORT, STATUTORY OR OTHERWISE (ANY LEGAL THEORY), EVEN IF THE OTHER PARTY OR ANY OTHER PERSON HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.

TO THE EXTENT ALLOWED BY LAW AND EXCEPT IN THE EVENT OF A PARTY'S GROSS NEGLIGENCE OR WILLFUL MISCONDUCT EACH PARTY'S ENTIRE LIABILITY AND EXCLUSIVE REMEDY FOR DAMAGES FROM ANY CAUSE WHATSOEVER, INCLUDING, BUT NOT LIMITED TO, NONPERFORMANCE OR MISREPRESENTATION, AND REGARDLESS OF THE FORM OF ACTIONS, SHALL BE LIMITED TO THE AMOUNT WHICH HAS BEEN ACTUALLY PAID TO PRESIDIO BY CLIENT FOR SERVICES OR PRODUCTS UNDER THE APPLICABLE ORDER.

#### Indemnity

THE ENTIRE LIABILITY OF CONTRACTOR AND THE DISTRICT'S EXCLUSIVE REMEDY UNDER THIS AGREEMENT SHALL BE LIMITED TO THE TOTAL AMOUNT PAID BY THE DISTRICT UNDER THIS AGREEMENT OVER THE TWELVE MONTHS PRECEDING THE CLAIM IN QUESTION. THE LIABILITY OF CONTRACTOR SHALL BE CUMULATIVE AND NOT PER INCIDENT. THESE LIMITATIONS, EXCLUSIONS AND DISCLAIMERS SHALL APPLY TO THE MAXIMUM EXTENT PERMITTED BY APPLICABLE LAW, EVEN IF ANY REMEDY FAILS ITS ESSENTIAL PURPOSE.

IN NO EVENT SHALL CONTRACTOR BE LIABLE FOR ANY INDIRECT, INCIDENTAL, SPECIAL, EXEMPLARY, PUNITIVE, OR CONSEQUENTIAL DAMAGES WHATSOEVER, INCLUDING, BUT NOT LIMITED TO, COSTS FOR PROCUREMENT OF SUBSTITUTE SERVICES OR DAMAGES FOR LOSS OF PROFITS, REVENUE, DATA, USE, OR BUSINESS INTERRUPTION INCURRED BY THE BOARD OR ANY THIRD PARTY, WHETHER OR NOT ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.

## 7 Presidio & eRate

Presidio has been a dedicated participant in the E-Rate program since 1998, consistently demonstrating its commitment to providing essential technological support to educational institutions. As a testament to its unwavering dedication, Presidio currently holds the prestigious Green Light status with the Federal Communications Commission (FCC). This esteemed status underscores Presidio's continuous efforts to ensure that schools and educational organizations receive the necessary resources and services required to enhance their digital infrastructure and educational capabilities. With nearly two and a half decades of active involvement in the E-Rate program, Presidio continues to play a pivotal role in advancing the connectivity and technological empowerment of educational institutions across the country.

Presidio is a leading solution provider with more than 30 years of experience specializing in designing, planning, and implementing a wide range of Tier-1 manufacturers' advanced technology solutions. We have a solid history of serving the needs of countless K-12 customers. Our extensive experience provides us with an enhanced understanding and first-hand customer knowledge of the unique challenges faced by these organizations.

Over the past several years, E-Rate business has been a primary focus for Presidio, and we have a successful E-Rate history. As a participant in the E-Rate program since 1998 with more than 1,000 E-Rate projects totaling approximately \$80M during the past three funding years alone, Presidio has considerable E-Rate knowledge and experience. We have demonstrated the ability to deliver reliable solutions and services to school districts nationwide through the E-Rate program. Presidio is knowledgeable and well-practiced in the E-Rate process and maintains long-lasting relationships with our E-Rate customers. Our successful E-Rate projects allow for client support outside of the E-Rate program for projects that are necessary, yet do not qualify as E-Rate eligible.

Presidio has implemented E-Rate projects that range in size from 4 to 40 campuses. Presidio's engineers have maintained and fulfilled the needs of our customers consistently, and we are able to respond in a timely and efficient manner to unforeseen needs that may arise, particularly with regard to network infrastructure. Presidio is committed to providing <Client Name> the same level of exceptional support and customer service that other K-12 clients currently receive from us.

Our dedicated E-Rate staff has received training provided by the Universal Service Administrative Co. (USAC). We ensure compliance with all E-Rate program rules and regulations using the information provided by USAC online tools and through our subscription for the Funds for Learning E-Rate Manager. As a qualified E-Rate vendor (SPIN: 143024659 and FCC/FRN: 0011597333), Presidio provides all the necessary documentation and applies billing in accordance with the terms of the E-Rate program.

<https://apps.fcc.gov/cores/userLogin.do>**FRN Financial**[Manage FRNs](#)**FRN Financial**

Show	<input type="text"/>	entries	Search:
FRN	FRN Name	Red Light Status	Action
0011597333	Presidio Networked Solutions LLC	Green Light	<a href="#">View/Make Payments</a>
0024373342	Presidio Network Solutions Group, LLC	Green Light	<a href="#">View/Make Payments</a>
Showing 1 to 2 of 2 entries			
			Previous1Next
<a href="#">Go Back</a>			

[Close Window](#)**Registration Detail**

FRN:	0011597333
Registration Date:	10/01/2004 03:10:06 PM
Last Updated:	09/16/2020 10:52:23 AM
Entity Name:	Presidio Networked Solutions LLC
Entity Type:	Private Sector , Limited Liability Corporation
Contact Organization:	
Contact Position:	Tax Director
Contact Name:	Cindy Kelly
Contact Address:	12120 Sunset Hills Road SUITE 202 Reston, VA 20190 United States
Contact Email:	taxdept@PRESIDIO.COM
ContactPhone:	(703) 870-3117
ContactFax:	(703) 435-3004

[Close Window](#)**Registration Detail**

FRN:	0024373342
Registration Date:	02/26/2015 02:59:00 PM
Last Updated:	12/09/2020 04:36:24 PM
Entity Name:	Presidio Network Solutions Group, LLC
Entity Type:	Federal Agency , Commission
Contact Organization:	Presidio Networked Solutions LLC
Contact Position:	Collections Associate/Administrator for USAC
Contact Name:	Susan E Lanbert
Contact Address:	8161 Maple Lawn Blvd Suite 150 Fulton, MD 20759 United States
Contact Email:	slanbert@presidio.com
ContactPhone:	(301) 313-2038
ContactFax:	



10/24/23, 3:49 PM

Service Provider Download Tool



## Schools and Libraries

[USAC Home](#) | [Schools and Libraries Program](#) | [Search Tools](#) | [Service Provider Download Tool](#)

### SERVICE PROVIDER DOWNLOAD TOOL

This tool provides service provider data for USAC's Schools and Libraries Program. Enter your search criteria then select "Search". If you wish to view and download all service provider data do not enter any search criteria. Click on the hyperlink for the SPIN to view all details associated with a service provider. You can download all data in a CSV (commas separated value) file by clicking the "Export" button.

You can find a detailed data map and definitions for all fields in the [Service Provider Download Tool User Guide](#).

#### Search Criteria

Service Provider Name	<input type="text" value="Presidio"/>	<small>e.g. full or partial name</small>	Data is updated nightly and includes the latest updates to EPC service provider profile data.
SPIN	<input type="text" value="143015315"/>		
Status	<input type="text" value="All"/>		
City	<input type="text"/>		
State	<input type="text" value="All State"/>		
Zip Code	<input type="text"/>	<small>e.g. 12345</small>	

[Reset](#) [Search](#)[Export](#) Show  entriesSearch: 

SPIN	Service Provider Name	Doing Business As	Status	Contact Name	Email	Phone	Spac Filed (FCC Form 473)
<a href="#">143015315</a>	Presidio Networked Solutions LLC	same as above	Active	Susan Lambert	slambert@presidio.com	301-313-2038	1998,1999,2000,2001,2002,2003,2004,2005,2006,2007,2008,2009,2010,2011,2012,2013,2014,2015,2016,2017,2018,2019,2020,2021,2022,2023

Showing 1 to 1 of 1 entries

[Previous](#)  [Next](#)

8 Presidio Certificate





# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

9/27/2023

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> McGriff Insurance Services 150 S. Warner Road Suite 480 King Of Prussia PA 19406-2639	<b>CONTACT</b> NAME: Christine Richardson PHONE (A/C No. Ext): 610-279-8550 FAX (A/C No): 610-279-8543 E-MAIL: crichardson@mcgriff.com ADDRESS:																					
<b>INSURED</b> BCEC-Port Holdings (Delaware) LP Presidio Inc. 12100 Sunset Hills Road - Suite 300 Reston VA 20190	<table border="1"> <tr> <th colspan="2">INSURER(S) AFFORDING COVERAGE</th><th>NAIC #</th></tr> <tr> <td colspan="2">INSURER A: Federal Insurance Company</td><td>20281</td></tr> <tr> <td colspan="2">INSURER B: Great Northern Insurance Company</td><td>20303</td></tr> <tr> <td colspan="2">INSURER C: Chubb Custom Insurance Company</td><td>38989</td></tr> <tr> <td colspan="2">INSURER D: American Zurich Insurance Company</td><td>40142</td></tr> <tr> <td colspan="2">INSURER E:</td><td></td></tr> <tr> <td colspan="2">INSURER F:</td><td></td></tr> </table>	INSURER(S) AFFORDING COVERAGE		NAIC #	INSURER A: Federal Insurance Company		20281	INSURER B: Great Northern Insurance Company		20303	INSURER C: Chubb Custom Insurance Company		38989	INSURER D: American Zurich Insurance Company		40142	INSURER E:			INSURER F:		
INSURER(S) AFFORDING COVERAGE		NAIC #																				
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INSURER C: Chubb Custom Insurance Company		38989																				
INSURER D: American Zurich Insurance Company		40142																				
INSURER E:																						
INSURER F:																						

## COVERAGES

CERTIFICATE NUMBER: 1110304077

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
B	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:			35852422BAL	10/1/2023	10/1/2024	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 1,000,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COM/OP AGG \$ 2,000,000
A	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY <input checked="" type="checkbox"/> Comp \$1,000 <input checked="" type="checkbox"/> Coll \$1,000			73543321	10/1/2023	10/1/2024	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS \$ LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input checked="" type="checkbox"/> RETENTION \$ 0			79857023	10/1/2023	10/1/2024	EACH OCCURRENCE \$ 25,000,000 AGGREGATE \$ 25,000,000
D	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory In NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N	N/A	WC980925909	3/1/2023	3/1/2024	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
C	ProfESIO, Cyber			D95452796	10/1/2023	10/1/2024	Per claim/Agg \$ 10,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Named Insureds:  
 BCEC-Port Holdings (Delaware) LP  
 Port Holdo Inc.  
 Port Midco, LLC  
 Presidio, Inc.  
 Presidio Holdings Inc.  
 Presidio IS LLC  
 Presidio LLC  
 See Attached...

## CERTIFICATE HOLDER

## CANCELLATION

BCEC-Port Holdings (Delaware), LP, Presidio Inc.  
 12100 Sunset Hills Road - Suite 300  
 Reston VA 20190

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

*Carl M. Quante*

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AGENCY CUSTOMER ID: 150PRESIINC

LOC #: \_\_\_\_\_



## ADDITIONAL REMARKS SCHEDULE

Page 1 of 1

AGENCY McGriff Insurance Services		NAMED INSURED BCEC-Port Holdings (Delaware) LP Presidio Inc. 12100 Sunset Hills Road - Suite 300 Reston VA 20190
POLICY NUMBER		
CARRIER	NAIC CODE	EFFECTIVE DATE:

### ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM.

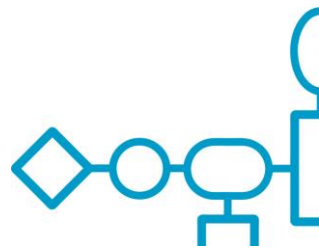
FORM NUMBER: 25 FORM TITLE: CERTIFICATE OF LIABILITY INSURANCE

Presidio Capital Funding LLC  
Presidio Networked Solutions LLC  
Presidio Technology Capital, LLC  
Presidio Government Solutions LLC  
Presidio Networked Solutions Group, LLC  
3rd Ave. Creative Marketing & Branding LLC  
Rove, LLC  
CloudiX, Inc.

Evidence of coverage for 8161 Maple Lawn Blvd. Suite 150, Fulton, MD 20759

# TAB 3

## Pricing Sheets





QUOTE: 2001224052956-01

DATE: 02/14/2024  
PAGE: 1 of 3

TO: Plaquemines Parish School Board  
Arlen Dardar  
1484 Woodland Highway  
Belle Chasse, LA 70037  
  
adardar@ppsb.org  
(p) 504-595-6380  
(f) (504) 398-9990

FROM: Presidio Network Solutions Group, LLC  
Virginia Temple  
2831 St. Claude Ave  
New Orleans, LA 70117  
  
vtemple@presidio.com  
(p) +1.225.341.5375

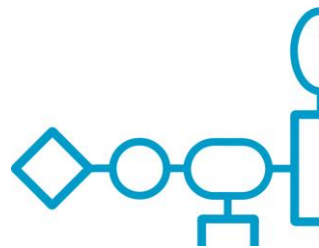
Customer#: PLAQU003  
Account Manager: Virginia Temple  
Inside Sales Rep: Dave Anderson  
Title: Plaquemines Schools - eRate 2024 - UPS RFP

Contract Vehicle: ERATE SOUTH

#	Part #	Description	Unit Price	Qty	Ext Price
UPS Gear Equivalent to APC					
1	GXT5-1500LVRT2UXLN	GXT5 1500VA UPS W/RDU101	\$1,403.53	1	\$1,403.53
Comments: VERTIV:LIEBERT GXT5 1500, 1350W, 120VAC, RACK/TOWER, SNMP WEBCARD					
2	GXT5-2000LVRT2UXLN	GXT5 2000VA UPS W/RDU101	\$1,766.98	1	\$1,766.98
Comments: VERTIV:LIEBERT GXT5 2000, 1800W, 120VAC, RACK/TOWER, SNMP WEBCARD					
Total (UPS Gear Equivalent to APC):					\$3,170.51
Presidio Services					
3	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$225.00	1.0000	\$225.00
Deliverable: UPS Installation Only (No configuration)					
Total (Presidio Services):					\$225.00
			Sub Total:		\$3,395.51
			Grand Total:		\$3,395.51

# TAB 4

## Proposed Product Specifications





## Vertiv™ Liebert® GXT5 UPS

500 - 3000VA 120V

Intelligent and Efficient UPS  
for Protection of Your  
Mission-Critical Applications





## *Intelligent and Efficient UPS for Protection of Your Mission-Critical Applications*

**The Vertiv™ Liebert® GXT5 UPS is an online double conversion UPS solution which offers premium power outage protection and continuous power conditioning in a compact and flexible rack/tower form factor.**

The Liebert® GXT5 single-phase UPS operates with high power efficiency, making it ideally suited to protect critical infrastructure in both centralized and edge network applications.

Scalable runtime options with matching external battery cabinets offer additional flexibility when extended uninterrupted power is required. Plus, the Liebert GXT5 provides battery health status and replacement date prediction for intelligent battery health management.

The UPS system is easy to deploy and maintain due to its user-friendly LCD interface and remote management capabilities supported by the Vertiv RDU101 communications card which makes the Liebert GXT5 compatible with Vertiv infrastructure management solutions such as LIFE™ Services, environmental sensors, Vertiv Power Insight, and more.

With market leading efficiency and unity power factor operation, the Liebert GXT5 will meet your critical application needs. And you can rest assured that your business is protected with this Vertiv solution that includes a standard, three-year advanced exchange product warranty.

## Liebert® GXT5 Features

### Leading UPS Technology

- High output power factor = up to 1.0
- Full-color graphic LCD with gravity sensing orientation
- Individually controllable output power sockets
- External battery cabinets with auto-detection
- Battery health status and replacement date prediction
- Remote management, update, and configuration capabilities
- Optimized thermal management and variable speed fan

### Efficient and Green Product

- High efficiency in online mode
- Energy Star 2.0 certified
- Even higher efficiency (up to 98%) in Active ECO mode
- Programmable outlets for power cycling hung equipment and optimum battery usage
- Compliance with Restriction of Hazardous Substances (RoHS) directive and the Registration, Evaluation, Authorization and Restriction of Chemicals (REACH) regulation

### Solutions Wide

- Compact rack/tower design
- Broad range of services and extended warranty
- Easy to install, configure and operate
- Vertiv™ RDU101 network communications card with advanced features
- Compatibility with environmental sensors
- Integrated dry-contacts with selectable definition
- Free Vertiv Power Insight management software
- Serial port for out-of-band management with Avocent® serial consoles
- Automatic internal bypass and external maintenance bypass options

## What's in the box

- UPS
- Tower stand
- 4-Post Rack Mounting Kit
- USB Cable
- Quick Start Guide
- Safety Manual
- Vertiv™ Power Insight management software (free download from Vertiv.com)



## Vertiv™ Liebert® GXT5 Features



### High power factor (0.9-1.0)

More usable power enables more connected loads saving space and costs.

### Efficiency (up to 95%) in online mode

Energy Star Certified  
High energy efficiency saves on energy costs and reduces heat dissipation from the UPS.



### Efficiency (up to 98%) in Active ECO mode

Superior protection with maximum efficiency.

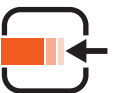
### Colored graphic LCD with gravity sensitive orientation

User-friendly interface provides insight to UPS status for easy installation, configuration and operation.



### Compact rack/tower design

Space-saving UPS provides rack space optimization and flexible installation.



### Battery cabinets with auto-detection

Be confident the UPS is set up correctly to report available runtime when used with external battery cabinets.



### Product warranty

Comprehensive coverage through a standard three-year advanced exchange warranty.



# Vertiv™ Liebert® GXT5 | 500 - 3000VA 120V UPS

## 500-1500VA – 120V Rack/Tower

### External Battery Connector

Scalable runtime solution supported for extended outage protection

### 4 x Individually Controllable Receptacle

Manage load on battery and control unauthorized access to UPS receptacle



### Communications

SNMP, Serial, Dry contact, Local USB  
Local and remote configuration and UPS Management

### NEMA 5/15P input with over current protection

Simple installation and power on with connected input cord

## 2000VA – 120V Rack/Tower

### External Battery Connector

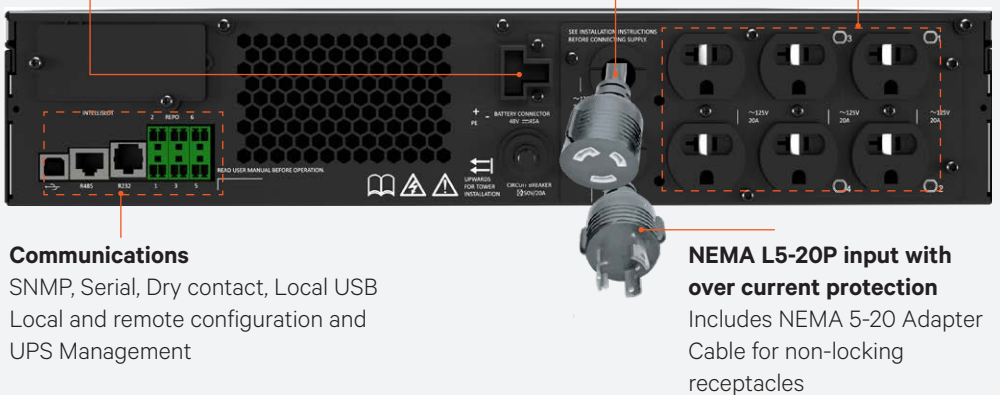
Scalable runtime solution supported for extended outage protection

### NEMA L5-20R

Support larger devices or rack PDU

### 4x Individually Controllable Receptacle, 2x Always on Receptacles

Manage load on battery and control unauthorized access to UPS receptacle



### Communications

SNMP, Serial, Dry contact, Local USB  
Local and remote configuration and UPS Management

### NEMA L5-20P input with over current protection

Includes NEMA 5-20 Adapter Cable for non-locking receptacles

## 3000VA – 120V Rack/Tower

### External Battery Connector

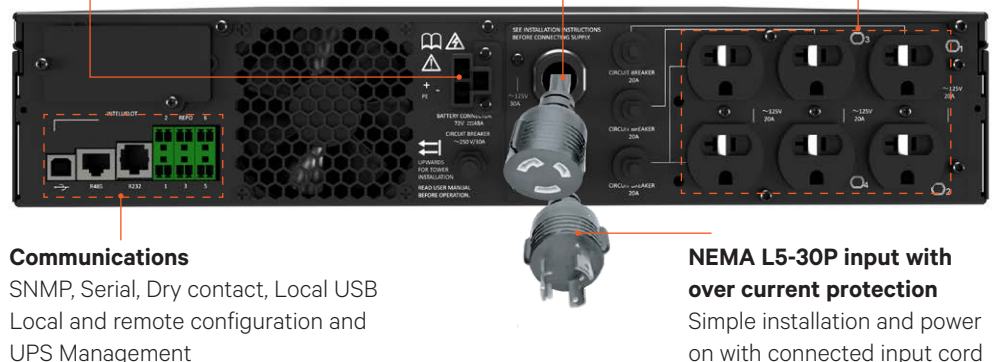
Scalable runtime solution supported for extended outage protection

### NEMA L5-30R

Support larger devices or rack PDU

### 4x Individually Controllable Receptacle, 2x Always on Receptacles

Manage load on battery and control unauthorized access to UPS receptacle



### Communications

SNMP, Serial, Dry contact, Local USB  
Local and remote configuration and UPS Management

### NEMA L5-30P input with over current protection

Simple installation and power on with connected input cord

## How You Benefit from the Vertiv™ Liebert® GXT5 UPS

### Designed for high availability



- The higher power factor (0.9 - 1.0) ensures the connection of more loads and IT equipment
- With individually controlled output receptacles, you can manage power to individual devices without impacting other critical network equipment operation
- Minimum downtime of the device provided by hot-swappable, user-replaceable battery modules which can be changed during operation
- LIFE™ Services helps to enhance uptime, as well as operational efficiency with continuous remote monitoring, expert analysis, and proactive response
- Automatic self-test

### User-friendly installation and operation



- Easy-to-read, gravity-sensing graphical color display
- Intuitive user interface for local configuration and management
- Support for the Vertiv™ suite of remote management tools (Vertiv™ Power Insight, RDU101 network interface card, and serial connectivity support)
- Auto-detection of external battery cabinets enables faster deployment and accurate runtime information
- Remote UPS firmware upgrade capability ensures the UPS has the latest features and enhancements

### Longer service life and runtime of the batteries



- Extended runtimes provided by the addition of external battery cabinets
- Improved battery care by temperature-compensated battery charging
- Intelligent battery health management ensures a longer service life (optimized battery maintenance and replacement when needed)

### Optimized energy and capacity management



- Active ECO operating mode with up to 98% efficiency
- Efficiency in online double conversion mode up to 95%
- Energy Star 2.0 certified
- Four individually programmable output receptacles can be use to extend runtime for the most critical loads and smart disconnection of the less critical ones

### Seamless connectivity



- Four onboard, user-definable dry contact I/O for integration of support management systems
- Supports SNMP, web, and environmental sensors with the optional RDU101 communications card
- Serial connection for integration of Avocent® ACS product or direct serial management and control of the UPS

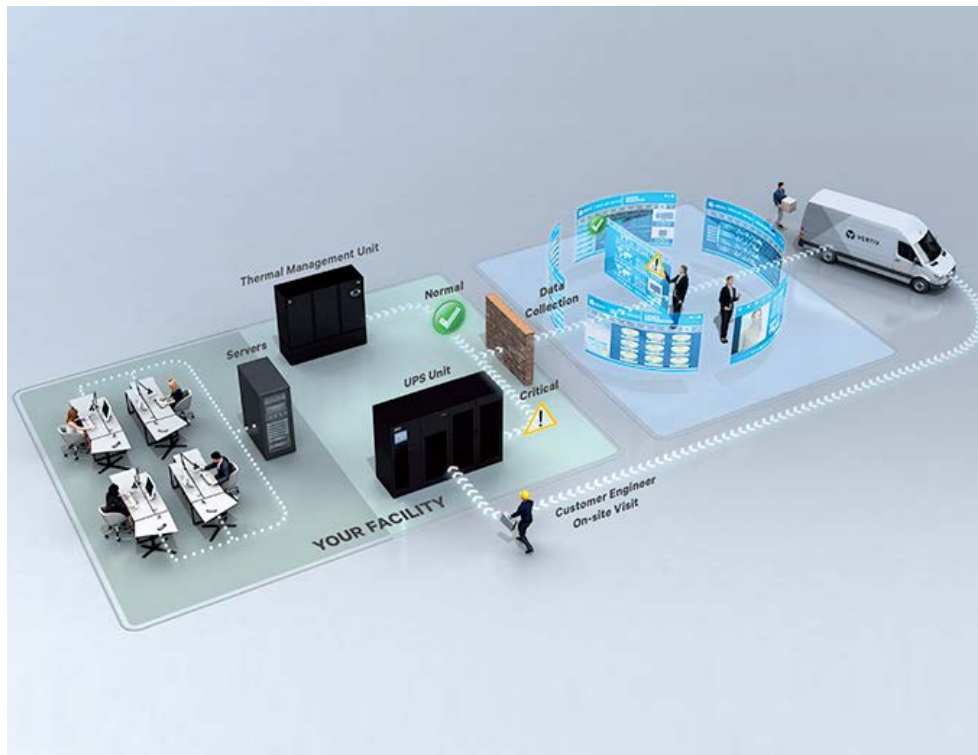
## Power Assurance Package: Comprehensive Service Support for Critical Systems

- **Five-year protection plan** with 100% parts coverage and 24x7 emergency service
- **On-site installation and startup** of UPS and internal batteries (excludes hard-wired applications); configuration of new UPS and accessories; and if purchased, safe removal and disposal of legacy UPS and batteries
- **On-site service support** available 24x7 (within 150 miles of regional service center) and includes 100% labor and travel coverage
- **100% parts coverage** for UPS and includes internal batteries, POD (power output distribution), and web card
- **24x7 access** to customer resolution center and online access to Customer Services Network

### Key benefits:

- Hassle-free management of multi-site rollouts
- Frees up time-strapped IT staff by managing and tracking UPS health, maintenance and service
- Reduces the worry of critical equipment downtime
- Ensures rapid recovery in the event of failure (within 24-48 hours)
- Frees you from the responsibility of handling and documenting the disposal of legacy UPS and batteries

## Remote Diagnostic Services for Rapid Response



Refer to page 11 for service offerings' SKUs

### Uptime assurance

- Continuous monitoring for early detection of trends and operating anomalies
- Analysis and interpretation of alarm and status messages

### Rapid incident response

- Automatic transmission of data for analysis
- Concurrent diagnosis and dispatch of engineer to site
- Shipment of parts for corrective maintenance

### Increased insight and ease of management

- Notification of operating conditions that may impact system health
- Periodic trend and analysis reports
- Integration of remote and on-site services to ensure business continuity

## Technical Specifications

Standard Models Models with RDU101 Network Card	Liebert® GXT5-500LVRT2UXL Liebert® GXT5-500LVRT2UXLN	Liebert® GXT5-750LVRT2UXL Liebert® GXT5-750LVRT2UXLN	Liebert® GXT5-1000LVRT2UXL Liebert® GXT5-1000LVRT2UXLN	Liebert® GXT5-1500LVRT2UXL Liebert® GXT5-1500LVRT2UXLN	Liebert® GXT5-2000LVRT2UXL Liebert® GXT5-2000LVRT2UXLN	Liebert® GXT5-3000LVRT2UXL Liebert® GXT5-3000LVRT2UXLN
Ratings (VA/W)	500VA/500W	750VA/750W	1000VA/1000W	1500VA/1350W	2000VA/1800W	3000VA/2700W

## Dimensions, inches (mm)

Unit W x D x H	16.9 x 15.7 x 3.4 (430 x 400 x 85)	16.9 x 15.7 x 3.4 (430 x 400 x 85)	16.9 x 15.7 x 3.4 (430 x 400 x 85)	16.9 x 18.5 x 3.4 (430 x 470 x 85)	16.9 x 18.5 x 3.4 (430 x 470 x 85)	16.9 x 21.3 x 3.4 (430 x 540 x 85)
----------------	---------------------------------------	---------------------------------------	---------------------------------------	---------------------------------------	---------------------------------------	---------------------------------------

## Weight, pounds (kg)

Unit	37 (16.8)	37 (16.8)	37 (16.8)	46.2 (21)	47.5 (21.6)	66(30)
------	-----------	-----------	-----------	-----------	-------------	--------

## Input AC Parameters

Range	Typical 120V Range: 60-150V	Typical 120V Range: 60-150V	Typical 120V Range: 60-150V	Typical 120V Range: 60-150V	Typical 120V Range: 60-150V	Typical 120V Range: 60-150V
Frequency	40-70Hz; Auto Sensing	40-70Hz; Auto Sensing	40-70Hz; Auto Sensing	40-70Hz; Auto Sensing	40-70Hz; Auto Sensing	40-70Hz; Auto Sensing
Input Power Cord	10 ft. attached w/ NEMA 5-15P plug	10 ft. attached w/ NEMA 5-15P plug	10 ft. attached w/ NEMA 5-15P plug	10 ft. attached w/ NEMA 5-15P A plug	NEMA L5-20P or 5-20P plug (5-20P adapter included)	10 ft. attached w/ NEMA L5-30P plug

## Output AC Parameters

Output Receptacles	5-15R x 6	5-15R x 6	5-15R x 6	5-15R x 6	L5-20R+5-20R x 6	L5-30R+5-20R x 6
Typical 120V User selectable output	110/115/120/125VAC (user-configurable); ±3%	110/115/120/125VAC (user-configurable); ±3%	110/115/120/125VAC (user-configurable); ±3%	110/115/120VAC (user-configurable); ±3%	110/115/120VAC (user-configurable); ±3%	110/115/120VAC (user-configurable); ±3%
Waveform	Sine wave	Sine wave	Sine wave	Sine wave	Sine wave	Sine wave
Utility (AC) Mode Overload	>200% for 250ms; 150- 200% for 50 seconds; 125- 150% for 60 seconds; 105-125% for 60 seconds	>200% for 250ms; 150- 200% for 50 seconds; 125- 150% for 60 seconds; 105-125% for 60 seconds	>200% for 250ms; 150- 200% for 50 seconds; 125- 150% for 60 seconds; 105-125% for 60 seconds	>200% for 250ms; 150- 200% for 2 seconds; 125- 150% for 50 seconds; 105-125% for 60 seconds	>200% for 250ms; 150- 200% for 2 seconds; 125- 150% for 50 seconds; 105-125% for 60 seconds	>200% for 250ms; 150- 200% for 2 seconds; 125- 150% for 10 seconds; 105-125% for 15 seconds

## Battery

Type	Valve-regulated, non-spillable, lead acid	Valve-regulated, non-spillable, lead acid	Valve-regulated, non-spillable, lead acid	Valve-regulated, non-spillable, lead acid	Valve-regulated, non-spillable, lead acid	Valve-regulated, non-spillable, lead acid
Backup Time (100% Load)	17.9	10.4	6.7	6.7	4	4
Backup Time (50% Load)	40.4	25.5	17.9	18.8	12.3	12.6
+1 External Battery Cabinet (100% Load)	76.3	45.4	32.6	32.4	22	22.2
+1 External Battery Cabinet (50% Load)	147.8	102.4	76.5	79.7	53.6	54.6

## Environmental Requirements

Operating Temperature, °F (°C)	+32 to +104 (0 to 40)	+32 to +104 (0 to 40)	+32 to +104 (0 to 40)	+32 to +104 (0 to 40)	+32 to +104 (0 to 40)	+32 to +104 (0 to 40)
Storage Temperature, °F (°C)	-4 to +140 (-20 to 60) contain batteries will be from -15 to 40°C.	-4 to +140 (-20 to 60) contain batteries will be from -15 to 40°C.	-4 to +140 (-20 to 60) contain batteries will be from -15 to 40°C.	-4 to +140 (-20 to 60) contain batteries will be from -15 to 40°C.	-4 to +140 (-20 to 60) contain batteries will be from -15 to 40°C.	-4 to +140 (-20 to 60) contain batteries will be from -15 to 40°C.
Relative Humidity	0% to 95%, non-condensing	0% to 95%, non-condensing	0% to 95%, non-condensing	0% to 95%, non-condensing	0% to 95%, non-condensing	0% to 95%, non-condensing
Operating Elevation	10,000 ft. (3,000m)	10,000 ft. (3,000m)	10,000 ft. (3,000m)	10,000 ft. (3,000m)	10,000 ft. (3,000m)	10,000 ft. (3,000m)
Storage Elevation	50,000 ft. (15,000m)	50,000 ft. (15,000m)	50,000 ft. (15,000m)	50,000 ft. (15,000m)	50,000 ft. (15,000m)	50,000 ft. (15,000m)
Audible Noise	<46dBA max @ 3 ft. (1m) front and sides < 43dBA, at 3 ft. (1m) rear	<46dBA max @ 3 ft. (1m) front and sides < 43dBA, at 3 ft. (1m) rear	<46dBA max @ 3 ft. (1m) front and sides < 43dBA, at 3 ft. (1m) rear	< 46dBA at 3 ft. (1m) front and side < 45dBA at 3 ft. (1m) rear	<48dBA max @ 3 ft. (1m) front and side <48dBA max @ 3 ft. (1m) rear	<48dBA max @ 3 ft. (1m) front and side <48dBA max @ 3 ft. (1m) rear

## Agency

Surge Immunity	ANSI C62.41 Category B	ANSI C62.41 Category B	ANSI C62.41 Category B	ANSI C62.41 Category B	ANSI C62.41 Category B	ANSI C62.41 Category B
Transportation	ISTA Procedure 1A	ISTA Procedure 1A	ISTA Procedure 1A	ISTA Procedure 1A	ISTA Procedure 1A	ISTA Procedure 1A
Safety	UL 1778 4th Edition and CSA 22.2 No 107.3	UL 1778 4th Edition and CSA 22.2 No 107.3	UL 1778 4th Edition and CSA 22.2 No 107.3	UL 1778 4th Edition and CSA 22.2 No 107.3	UL 1778 4th Edition and CSA 22.2 No 107.3	UL 1778 4th Edition and CSA 22.2 No 107.3
Emissions	FCC Part 15 (Class A) - CISPR22 Class A (RFI)	FCC Part 15 (Class A) - CISPR22 Class A (RFI)	FCC Part 15 (Class A) - CISPR22 Class A (RFI)	FCC Part 15 (Class A) - CISPR22 Class A (RFI)	FCC Part 15 (Class A) - CISPR22 Class A (RFI)	FCC Part 15 (Class A) - CISPR22 Class A (RFI)
Environmental	WEEE and ROHS2 REACH	WEEE and ROHS2 REACH	WEEE and ROHS2 REACH	WEEE and ROHS2 REACH	WEEE and ROHS2 REACH	WEEE and ROHS2 REACH

## Warranty

	Std. 3 year; Opt. 2 year	Std. 3 year; Opt. 2 year	Std. 3 year; Opt. 2 year	Std. 3 year; Opt. 2 year	Std. 3 year; Opt. 2 year	Std. 3 year; Opt. 2 year
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## Protection Plan

Equipment Protection Plan	\$500,000
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## Vertiv™ VR Rack

Supports a wide variety of equipment and gives you the flexibility you need with easy installation

## Vertiv™ Geist™ rPDU

Reliably distributes power to the rack, supporting dynamic data center operations and DCIM

## Vertiv™ SwitchAir™

Prevents overheating of network switches by directing cool air to switch intakes, keeping hot exhaust air out

## Vertiv™ ACS Console

Enables integrated remote monitoring, out-of-band management, and IoT connectivity

## Vertiv™ KVM Switch

Enables single-point access for switching between multiple computers

## Vertiv™ Rack Cooling

Provides energy-efficient cooling close to the IT equipment and UPS units

## Vertiv™ Liebert® GXT5

Helps protect mission-critical equipment from all power disturbances due to blackouts, brownouts, sags, surges or noise interference

## Accessories

**Racks and enclosures:** Support a wide variety of equipment with the Vertiv™ VR Rack including servers, storage, switches, routers, PDUs, UPS units, console port servers, and KVM switches.

**Rails and mounting hardware:** Install equipment with a four-post rail kit and hardware for mounting in a 19- or 23-inch rack or choose a two-post telecom rack for front- or mid-chassis, wall, or Zero U configuration.

**Rack mount PDUs:** For basic or intelligent power distribution that helps prevent overloaded circuits in the data center, choose from products such as upgradable PDUs, inline power meters, transfer switches, and monitoring sensors.

**Extended battery modules:** Enable scalable runtime for support during extended power outage situations by adding reliable power and protection to new or existing deployments.

**Environmental sensor:** Maintain knowledge of remote environments with temperature, humidity and leak detection, or monitor available dry-contact sensors for security access control or smoke detection.

## Available Accessories for the Vertiv™ Liebert® GXT5 UPS



### External battery cabinets and replacement battery kits

UPS	External battery cabinets	Replacement battery kits
GXT5-500LVRT2UXL	GXT5-EBC36VRT2U	GXT5-36VBATKIT
GXT5-750LVRT2UXL	GXT5-EBC36VRT2U	GXT5-36VBATKIT
GXT5-1000LVRT2UXL	GXT5-EBC36VRT2U	GXT5-36VBATKIT
GXT5-1500LVRT2UXL	GXT5-EBC48VRT2U	GXT5-48VBATKIT
GXT5-2000LVRT2UXL	GXT5-EBC48VRT2U	GXT5-48VBATKIT
GXT5-3000LVRT2UXL	GXT5-EBC72VRT2U	GXT5-72VBATKIT



### Network communications and environmental sensors

Network Communications	RDU101	Intellislot web card for SNMP and web management. Supports environmental sensors.
	IS-RELAY	Intellislot Interface Kit for Relay Contacts
Environmental Sensors	SN-Z01	Integrated cable with single temperature sensor
	SN-Z02	Integrated cable with three temperature sensors
	SN-Z03	Integrated cable with three temperature and one humidity sensors
	SN-T	Modular with single temperature sensor
	SN-TH	Modular with single temperature and single humidity sensor
	SN-2D	Modular with two door contact inputs
	SN-3C	Modular with three dry contact inputs
	SN-L20	Modular leak zone sensor with 20 foot cable (Liebert RDU-S only)
UPS manageability options	Vertiv™ Power Insight Software Management	Vertiv™ Power Insight is a complimentary web-based software designed to monitor up to 100 Vertiv™ UPSs and rPDUs



### Liebert® MicroPOD - Maintenance bypass and output distribution

The Liebert® MicroPOD (Power Output Distribution) is a maintenance bypass option for UPS products, 3 kVA and below. It allows removal of the UPS without powering down the connected equipment. The 2U POD's can be installed on the floor or mounted to a Liebert® GXT5 UPS using the included mounting brackets.

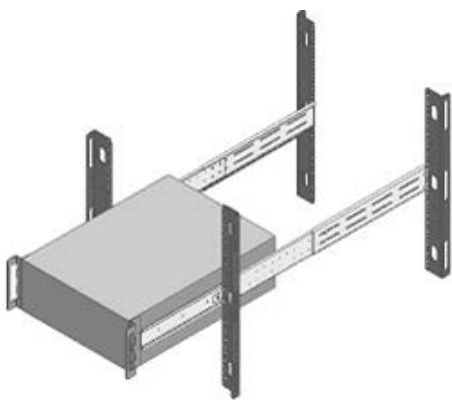
UPS VA rating	POD model number	Output receptacles	Plug to utility
500-1500VA UPS	MP2-115HW	Hard Wired	Hardwired
	MP2-115A	8 x 5-15R	5-15P
2000VA UPS	MP2-120HW	Hard Wired	Hardwired
	MP2-120C	8 x 5-15/20R	5-20P
	MP2-120E	4 x 5-15/20R; 1 x L5-20R	5-20P
3000VA UPS	MP2-130HW	Hard Wired	Hardwired
	MP2-130C	8 x 5-15/20R	L5-30P
	MP2-130E	2 x 5-15/20R; 1 x L5-30R; 4 x 5-15/20R	L5-30P
	MP2-130P	4 x 5-15R; 2 x L5-20R	L5-30P



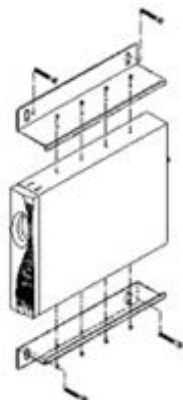
# Vertiv™ Liebert® GXT5 | 500 - 3000VA 120V UPS



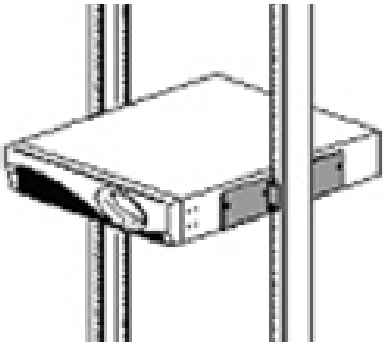
2POSTRMKIT



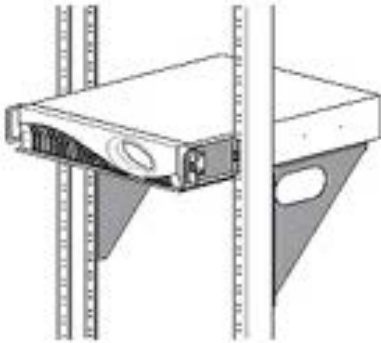
Rack Slide Kits for all Liebert® GXT5 Rack Tower Models (RMKIT 18-32)



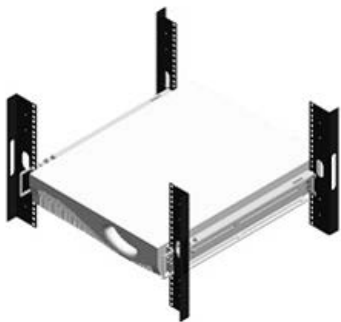
Wall Mount Bracket Kit for Liebert® GXT5 500VA – 3000VA models WMBKT2U and WMBKT2U-SS



2UTELECOMRKIT



Rack Shelves - Center mount shown RS600 / RS800



Standard Kit included inside the UPS box 201193G1L

## Mounting Kit Options

Application	Model Supported	Style	Model	Description
2 Post rack	Liebert® GXT5 UPS family (500VA to 10kVA)	Shelf	RS500	Flush-mount shelf for 19" rack wide
		Shelf	RS600	Center-mount shelf for 19" rack wide
		Shelf	RS700	Flush-mount shelf for 23" rack wide
		Shelf	RS800	Center-mount shelf for 23" rack wide
	Liebert® GXT5 up to 3kVA	Bracket	2UTELECOMRKIT	Only center-mount bracket for 19" rack wide
		Bracket	2POSTRMKIT	Front flush/ center-mount bracket - 4-piece design
Wall Mount	Liebert® GXT5 up to 3kVA	Bracket	WMBKT2U	Wall mount bracket holds (1) GXT5 2U or (1) PS15 2U product, steel painted black
		Bracket	WMBKT2USS	Wall mount bracket holds (1) GXT5 2U or (1) PS15 2U product, stainless steel
4 Post rack	Entire Liebert® GXT5 UPS family (500VA to 10kVA)	Bracket	RMKIT18-32	Cabinet/racks with 18" - 32" deep support rails - Telescopic rail

Note: RS600 and RS800 kits include adapter brackets for installation of up to (2) Liebert® GXT5 2U model

## Liebert® GXT5 UPS - Power Assurance Services

### Power Assurance Package

Bundled Start-up Service AND 5-Year On-site Emergency Response	Standard	With LIFE™ Services	With Removal	With LIFE™ and Removal
Equipment Model / Type	Part Number	Part Number	Part Number	Part Number
Liebert® GXT5 UP TO 3 KVA	PAPGXT-1K3K	PAPGXT-1K3KLF	PAPGXT-1K3KRMV	PAPGXT-1K3KRFLF
External Battery Cabinet (36V or 48V or 72V)	PAPGXT-BATT	N/A	PAPGXT-BATTRMV	N/A

### Power Startup Services

Startup Service Only	Standard	With Removal
Equipment Model / Type	Part Number	Part Number
Liebert® GXT5 UP TO 3 KVA	SUGXT-1K3K	SUGXT-1K3KRMV
External Battery Cabinet (36V or 48V or 72V)	SUGXT-EXTBTCB	SUGXT-EXTBTCBRMV

### Power Emergency Services

5-Year On-site Emergency Coverage - Only	Standard	With LIFE Services
Equipment Model / Type	Part Number	Part Number
Liebert® GXT5 UP TO 1 KVA	PEPGXT-1K5YR	PEPGXT-1KLF
Liebert GXT5 1.5 kVA	PEPGXT-15005YR	PEPGXT-1500LF
Liebert GXT5 2.0 kVA	PEPGXT-20005YR	PEPGXT-2000LF
Liebert GXT5 3.0 kVA	PEPGXT-30005YR	PEPGXT-3000LF
External Battery Cabinet 36V	PEPGXT-36VBAT5YR	N/A
External Battery Cabinet 48V	PEPGXT-48VBAT5YR	N/A
External Battery Cabinet 72V	PEPGXT-72VBAT5YR	N/A

### Power Assurance Package - Summary

- Includes all below "Power Start-up Services" and "Power Emergency Services" support
- One Preventative Maintenance visit after 3rd year (5-10kVA UPS only)

### Power Startup Services - Summary

- Installation includes mounting and start-up of new UPS or EBC (excludes hard-wired applications)
- Services performed by Vertiv factory trained technician
- Services performed 7 X 24, excluding national holidays within the 48 contiguous states and Hawaii
- Removal and disposal of existing UPS or EBC equipment, if selected

### Power Emergency Services - Summary

- On Site Service Support
- Full-service five (5) year contract term commencing upon the start-up date
- 100% parts coverage, including internal batteries, POD and web card
- 100% labor and travel coverage 7 days/week, 24 hours/day
- 24-Hour Customer Resolution Center via 1-800-LIEBERT
- Access to Customer Services Network portal

#### LIFE™ Services includes above plus:

- Continuous Monitoring, Expert Analysis, and Proactive Response

Note: LIFE Services requires an RDU101 card, which is included on all 5000VA to 10000VA models.

Please refer to the [Scopes of Work](#) for full and additional details.

