



Quote #: 11333455-02

Date: 01/10/2013

Page: 1 of 4

Title: St. Johns - EMC Cisco RFP response

To: Jeffery Clement

St. John the Baptist Parish Sheriff's Office  
1801 West Airline Highway  
La Place, LA 70068

From: Casey Poulos

Presidio Networked Solutions  
3850 N Causeway Blvd  
Suite 1565  
Metairie, LA 70002

Phone: (985) 652-9513

Email: .

Phone: 407.641.0539

Fax: 504.708.4789

Email: cpoulos@presidio.com

Account Manager: Shannon Aparicio

#	Part #	Description	Qty	Price	Ext Price
Cisco Gear					
1	N5K-C5548UP-FA	Nexus 5548 UP Chassis, 32 10GbE Ports, 2 PS, 2 Fans	2	\$16,384.00	\$32,768.00
2	CON-SNTP-C5548UP	SMARTNET 24X7X4 Nexus 5548 UP Chassis, 32 10GbE Ports	2	\$1,700.16	\$3,400.32
3	N5548-ACC-KIT	Nexus 5548 Chassis Accessory Kit	2	\$0.00	\$0.00
4	N55-PAC-750W	Nexus 5500 PS, 750W, Front to Back Airflow	4	\$0.00	\$0.00
5	N55-M8P8FP	Nexus 5500 Module 8p 10GE Eth/FCoE + 8p 8/4/2/1G FC	2	\$7,168.00	\$14,336.00
6	DS-SFP-FC8G-SW	8 Gbps Fibre Channel SW SFP+, LC	16	\$166.40	\$2,662.40
7	N55-DL2	Nexus 5548 Layer 2 Daughter Card	2	\$0.00	\$0.00
8	SFP-H10GB-CU5M	10GBASE-CU SFP+ Cable 5 Meter	8	\$166.40	\$1,331.20
9	N5K-5548-SBUN-P1	Inc L3 Base & LAN, Enhanced L2, DCNM, VM-FEX, 40 Storage por	2	\$8,960.00	\$17,920.00
10	CON-SAU-48SBUNP1	SW APP SUPP + UPGR Inc L3 Base LAN Enhanced L2 DCNM VM	2	\$0.00	\$0.00
11	DCNM-SAN-N5K-K9	DCNM for SAN License for Nexus 5000	2	\$4,480.00	\$8,960.00
12	CON-SAU-N5SDCNM	SW APP SUPP + UPGR DCNM for SAN License for Nexus 5000	2	\$1,176.00	\$2,352.00
13	N55-8P-SSK9	Nexus 5500 Storage License, 8 Ports	10	\$2,048.00	\$20,480.00
14	N55-VMFEXK9	Nexus 5500 series VM-FEX license	2	\$0.00	\$0.00
15	N5548-EL2-SSK9	Nexus 5548 Enhanced Layer 2 License	2	\$3,200.00	\$6,400.00
16	N5548P-FAN	Nexus 5548P Fan Module	4	\$0.00	\$0.00
17	DCNM-LAN-N5K-K9	DCNM for LAN Advanced Edt. for Nexus 5000	2	\$640.00	\$1,280.00
18	CON-SAU-N5LDCNM	SW APP SUPP + UPGR DCNM for LAN Advance	2	\$168.00	\$336.00
19	N55-LAN1K9	Layer 3 License for Nexus 5500 series	2	\$6,400.00	\$12,800.00
20	N5KUK9-521N1.1	Nexus 5000 Base OS Software Rel 5.2(1)N1(1)	2	\$0.00	\$0.00
21	CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	4	\$0.00	\$0.00
22	UCS-SP5-EV-B200HD	UCSB EV PRMO 2F148,1xCH-4xB200M3w/2x2650,64GB,2x300GB,2xVIC	1	\$0.00	\$0.00
23	UCS-SP-INFRA-CHSS	UCS SP BASE 5108 Blade Svr AC Chassis	1	\$6,520.50	\$6,520.50
24	CON-SNTP-SPINFRAC	SMARTNET 24X7X4 UCS SP BASE 5108 Bla (Service Item - site information required)  28.0;C1612959747;GLUS;193.0;CS31308340;7XDP	1	\$162.12	\$162.12
25	N20-FW010	UCS 5108 Blade Server Chassis FW package	1	\$0.00	\$0.00
26	UCS-IOM-2208XP	UCS 2208XP I/O Module (8 External, 32 Internal 10Gb Ports)	2	\$4,500.00	\$9,000.00
27	UCSB-PSU-2500ACPL	2500W Platinum AC Hot Plug Power Supply for UCS 5108 Chassis	4	\$421.20	\$1,684.80
28	CAB-AC-C6K-TWLK	Power Cord, 250Vac 16A, twist lock NEMA L6-20 plug, US	4	\$0.00	\$0.00

29	N01-UAC1	Single phase AC power module for UCS 5108	1	\$0.00	\$0.00
30	N20-CAK	Accessory kit for UCS 5108 Blade Server Chassis	1	\$0.00	\$0.00
31	N20-CBLKB1	Blade slot blanking panel for UCS 5108/single slot	8	\$0.00	\$0.00
32	N20-FAN5	Fan module for UCS 5108	8	\$0.00	\$0.00
33	UCS-SP-INFRA-FI	UCS 6248 FI w/ FC Expn Card, Cables Bundle	2	\$4,637.25	\$9,274.50
34	CON-SNTP-SPINFRAF	SMARTNET 24X7X4 UCS 6248 FI w/ 12p L (Service Item - site information required) [29.0;C1612959748;GLUS;765.0;CS31308340;7XDP	2	\$642.60	\$1,285.20
35	UCS-BLKE-6200	UCS 6200 Series Expansion Module Blank	2	\$0.00	\$0.00
36	UCS-FAN-6248UP	UCS 6248UP Fan Module	4	\$0.00	\$0.00
37	UCS-FI-DL2	UCS 6248 Layer 2 Daughter Card	2	\$0.00	\$0.00
38	DS-SFP-FC8G-SW	8 Gbps Fibre Channel SW SFP+, LC	12	\$117.00	\$1,404.00
39	SFP-10G-SR	10GBASE-SR SFP Module	4	\$672.75	\$2,691.00
40	SFP-H10GB-CU3M	10GBASE-CU SFP+ Cable 3 Meter	8	\$94.50	\$756.00
41	UCS-ACC-6248UP	UCS 6248UP Chassis Accessory Kit	2	\$0.00	\$0.00
42	UCS-PSU-6248UP-AC	UCS 6248UP Power Supply/100-240VAC	4	\$630.00	\$2,520.00
43	N10-MGT010	UCS Manager v2.0	2	\$0.00	\$0.00
44	CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	4	\$0.00	\$0.00
45	UCS-SP5-ENTV-B200	UCS B200 M3 Blade Server w/ 2650, 8x8GB, Dual VIC	4	\$5,850.00	\$23,400.00
46	CON-SNTP-S5ENTSB2	SMARTNET 24X7X4 UCS B200 M3 Blade Se[4746504142;4746504135;;GLOBAL;244.00;8804920	4	\$204.96	\$819.84
47	N20-BBLKD	HDD slot blanking panel for UCS B-Series Blade Servers	8	\$0.00	\$0.00
48	UCS-CPU-E5-2650	2.00 GHz E5-2650/95W 8C/20MB Cache/DDR3 1600MHz	8	\$1,449.45	\$11,595.60
49	UCS-MR-1X082RY-A	8GB DDR3-1600-MHz RDIMM/PC3-12800/dual rank/1.35v	32	\$161.55	\$5,169.60
50	UCS-VIC-M82-8P	VIC 1280 dual 40Gb capable Virtual Interface Card	4	\$764.55	\$3,058.20
51	UCSB-HS-01-EP	Heat Sink for UCS B200 M3 server	8	\$0.00	\$0.00
52	UCSB-MLOM-40G-01	Cisco VIC for UCS blade servers capable of up to 40GbE	4	\$674.55	\$2,698.20
53	UCS-SP-300GB-HDD	300GB 6Gb SAS 10K RPM SFF HDD	8	\$225.00	\$1,800.00

**Total [Cisco Gear]: \$208,865.48**

## EMC Gear

54	PS-BAS-PMBLK	COMMERCIAL PMGMT 4HRS QS	1	\$1,781.91	\$1,781.91
55	VNX53D156010	VNX5300 DPE; 15X3.5 DRV-ER 8X600G 10K	1	\$10,247.87	\$10,247.87
56	VNXRACK-40US	VNX 40U RACK WITH CONSOLE	1	\$1,036.17	\$1,036.17
57	V31-DAE-R-15	DAE WITH 15X3.5 IN DRV SLOTS WITH RCK	3	\$1,456.38	\$4,369.14
58	VNX5300CS	VNX5300 CONTROL STATION - EMC RACK	1	\$0.00	\$0.00
59	VNX5300CS2	VNX5300 2ND CONTROL STATION-EMC RACK	1	\$808.51	\$808.51
60	VDMMXGTAS	VNX5300 10GBASE-T DM MODULE 2 PORT	2	\$1,851.06	\$3,702.12
61	VNX5300DM	VNX5300 ADD ON DM+FC SLIC-EMC RACK	1	\$924.47	\$924.47
62	VNX5300DME	VNX5300 DME: 1 D M+FC SLIC-EMC RACK	1	\$0.00	\$0.00
63	V3-VS10-600	3.5 IN 600GB 10K 6GB SAS DISK DRIVE	34	\$536.17	\$18,229.78
64	FLV3VS6F-100	100GB FST CACHE FLSH 15X3.5IN DPE/DAE	3	\$1,493.62	\$4,480.86

65	V3-VS07-010	1TB 7200RPM 6GB SAS DISK DRIVE	9	\$302.13	\$2,719.17
66	VNXFCSFPS	ADDITIONAL 8 G FC SFP FOR VNX 51/53	1	\$246.81	\$246.81
67	PW40U60-USS	RACK-40U-60 PWR CORD US	1	\$284.04	\$284.04
68	VNX53-KIT	DOCUMENTATION KIT FOR VNX5300	1	\$0.00	\$0.00
69	APS-1-LS	LS FOR VNX APP PROTECTION STE	1	\$0.00	\$0.00
70	456-103-619	DPA REPLICATION ANALYSIS: VNX5300(BLOCK)	1	\$0.00	\$0.00
71	456-005-705	Replication Manager: VNX5300	1	\$0.00	\$0.00
72	457-000-653	Application Protection Suite for VNX5300	1	\$7,731.91	\$7,731.91
73	PSINST-ESRS	ZERO DOLLAR ESRS INSTALL	1	\$0.00	\$0.00
74	PS-PKG-IMAPU	APP PROTECTION IMPLEMENT PKG - VNX	1	\$4,973.40	\$4,973.40
75	PS-PKG-IMFSU	VNX - UQM IMPLEMENT	1	\$3,128.72	\$3,128.72
76	PS-PKG-IMLPU	VNX - SNAPVIEW SNAPSURE IMPLEMENT	1	\$5,045.74	\$5,045.74
77	PS-PKG-MRUD	VNX - BASIC INSTALL-IMPLEMENT	1	\$5,479.79	\$5,479.79
78	PS-BAS-ADMONR	MONITORING AND REPORTING IMPLEMENT	1	\$1,781.91	\$1,781.91
79	CE-VALPAKVNX	VNX SOL. (FAST; LOCAL PROTECT) VALUEPAK	1	\$4,973.40	\$4,973.40
80	M-PRESW-001	PREMIUM SOFTWARE SUPPORT	1	\$5,090.43	\$5,090.43
81	WU-PREHW-001	PREMIUM HARDWARE SUPPORT - WARR UPG	1	\$6,267.02	\$6,267.02
82	VNXSPSAS	2ND OPTIONAL SPS FOR VNX 51/53	1	\$303.19	\$303.19
83	UNIU-V53	UNISPHERE UNIFIED & VNX OE VNX5300	1	\$5,056.38	\$5,056.38
84	BASEP-V53	BASE FILE LICENSE (CIFS/FTP) FOR VNX5300	1	\$0.00	\$0.00
85	ADVP-V53	ADV FILE LIC (NFS; MPFS & PNFS) FOR 5300	1	\$0.00	\$0.00
86	FSTS-V53	FAST SUITE FOR VNX5300	1	\$2,342.55	\$2,342.55
87	LPS-V53	LOCAL PROTECTION SUITE FOR VNX5300	1	\$1,870.21	\$1,870.21
88	VNXOE32	VNX BLK & FILE OE INYO	1	\$0.00	\$0.00
89	ADMNRP5300	VNX MONITORING AND REPORTING	1	\$493.62	\$493.62
90	VSPM8GFFEAS	VNX5300 4 PORT 8G FC IO MODULE PAIR	1	\$1,542.55	\$1,542.55
91	M-PRESW-011	PREMIUM SOFTWARE SUPPORT - PLATFORM/ELM	1	\$4,030.85	\$4,030.85

**Total [EMC Gear]: \$108,942.52**

## VMWare

92	VS5-ENT-AK2-C	VMWARE VSPHERE 5 ENTERPRISE ACCELERATION	1	\$15,831.71	\$15,831.71
93	VS5-ENT-AK2-P-SSS-C	PRODUCTION SUPPORT/SUBSCRIPTION VMWARE V	1	\$6,845.74	\$6,845.74

**Total [VMWare]: \$22,677.45**

## Microsoft

94	P71-07236	WINSVRDATACTR 2012 OLP NL 2PROC QLFD	3	\$4,331.50	\$12,994.50
95	R18-04281	WINSVRCAL 2012 SNGL OLP NL USRCAL	2	\$30.27	\$60.54

**Total [Microsoft]: \$13,055.04**

**Sub Total: \$353,540.49**

**Grand Total: \$353,540.49**

Quote valid for 30 days from date shown above. Prices may NOT include all applicable taxes and shipping charges. All prices subject to change without notice. Supply subject to availability.

This quotation subject to Presidio Standard Terms and Conditions as follows:

Credit: Net 30 Days (all credit terms subject to prior Presidio credit department approval)

The price included herein reflects a 3% discount for payment by cash, check or wire transfer. This discount will not apply in the event that customer pays using a credit card or debit card.

Delivery: FOB origin (FOB destination (CONUS) applicable to Federal Government Customers only) Orders shipped from a manufacturer to Presidio at customer request for warehousing, configuration, storage or otherwise, shall be deemed to have been shipped to customer FOB origin.

Changes to the above Terms and Conditions must be accepted in writing by Presidio Networked Solutions

Preprinted terms appearing on Customer Purchase Orders must be accepted in writing by Presidio Networked Solutions to be applicable.

Size Business: Large; CAGE Code: 0KD05; DUNS 15-405-0959; CEC: 15-506005G; Tax ID# 58-1667655

Product is warranted by the Manufacturer, not by Presidio Networked Solutions. Please consult Manufacturer for warranty terms.

Opened product is non-returnable. Unopened equipment is non-returnable after 30 days from shipment date. Presidio reserves the right to deny RMA requests in the event the Manufacturer will not provide for an authorized return. If integration of product is performed at a Presidio facility, transfer of ownership occurs as of inception of integration regardless of shipment terms as manufacturers will not accept return of open product.

Please inspect equipment thoroughly against packing list before opening.

Pricing for Professional Services are best-effort estimates only. Actual pricing will be finalized as part of a mutually-agreeable Statement of Work.

Import Clearance and Documentation - Customer shall be responsible for the Customs clearance process, where applicable, and for obtaining any and all required license and permits as well as satisfying any formalities required to import the Products into the Territory in accordance with all applicable laws and regulations, including but not limited to the payment of duties, taxes, surcharges, fees and any special assessments and take all other actions required in connection with the importation and Customs clearance of Products. Customer shall be responsible for ensuring documentation necessary for the import and Customs clearance process and recordkeeping meets all applicable laws and regulations.

Export Controls - (i) Customer shall comply with all applicable Export Control Laws, including but not limited to the U.S. Department of Commerce's Export Administration Regulations, in the performance of this Agreement and in the import, export, re-export, shipment, transfer, use, operation, maintenance, repair or disposal of Products and any related parts, components, accessories, know-how or technology. "Export Control Laws" means all export control, economic sanction and antiboycott laws and regulations of the United States and other jurisdictions, including but not limited to the U.S. Export Administration Regulations, the U.S. International Traffic in Arms Regulations and the U.S. Department of Treasury's economic sanctions regulations. (ii) Product and any related parts, components, accessories, know-how and technology must not be re-exported or transferred to restricted persons and sanctioned countries designated by the U.S. Government, including Cuba, Iran, North Korea, Sudan and Syria, unless authorized in advance by the Company and the U.S. Government. (iii) Customer acknowledge that transfers of Product and any related parts, components, accessories, know-how and technology may be subject to the terms and conditions of an export license, license exception or other authorization pursuant to Export Control Laws. Customer agree to comply fully with the terms of any licenses, license exceptions or authorizations and to provide Presidio Networked Solutions access to records needed to confirm such compliance upon request. (iv) Customer further acknowledges that certain Products may contain encryption and may be restricted for export, re-export, shipment or transfer to government end users in certain countries.

Customer hereby authorizes and agrees to make timely payment for products delivered and services rendered, including payments for partial shipments

---

Customer Signature

---

Date

---

Presidio Representative

---

Date