

DATE: 1/27/2021

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BID NO.: 50-00133212

**BID FORM**  
Non Public Works

All Public Work Projects are required to use the Louisiana Uniform Public Work Bid Form

All prices must be held firm unless an escalation provision is requested in this bid. Jefferson Parish will allow one escalation during the term of the contract, which may not exceed the U.S. Bureau of Labor Statistics National Index for all Urban Consumers, unadjusted 12 month figure. The most recently published figure issued at the time an adjustment is requested will be used. A request must be made in writing by the vendor, and the escalation will only be applied to purchases made after the request is made.

Are you requesting an escalation provision?

YES \_\_\_\_\_ NO ✓

MAXIMUM ESCALATION PERCENTAGE REQUESTED \_\_\_\_\_%

INITIAL BID PRICES WILL REMAIN FIRM THROUGH THE DATE OF February 25<sup>th</sup> 2023

For the purposes of comparison of bids when an escalation provision is requested, Jefferson Parish will apply the maximum escalation percentage quoted by the bidder to the period to which it is applied in the bid. The initial price and the escalation will be used to calculate the total bid price. It will be assumed, for comparison of prices only, that an equal amount of material or labor is purchased each month throughout the entire contract.

**DELIVERY: FOB JEFFERSON PARISH**

INDICATE DELIVERY DATE ON EQUIPMENT AND SUPPLIES

February 25<sup>th</sup> 2021

LOUISIANA CONTRACTOR'S LICENSE NO.: (if applicable)

48416

**THIS SECTION MUST BE COMPLETED BY BIDDER:**

FIRM NAME: Southern Synergy LLC

ADDRESS: 1105 Bert St.

CITY, STATE: LaPlace LA ZIP: 70068

TELEPHONE: (985) 359-9953 FAX: ( )

EMAIL ADDRESS: Southern Synergy@Southern Synergy LLC.com

In the event that addenda are issued with this bid, bidders MUST acknowledge all addenda on the bid form. Bidder must acknowledge receipt of an addendum on the bid form by placing the addendum number as indicated. Failure to acknowledge any addendum on the bid form will result in bid rejection.

Acknowledge Receipt of Addenda: NUMBER: N/A

NUMBER: \_\_\_\_\_

NUMBER: \_\_\_\_\_

NUMBER: \_\_\_\_\_

TOTAL PRICE OF ALL BID ITEMS: \$ 489,607.50

AUTHORIZED SIGNATURE: [Signature]

Lam Nguyen

Printed Name

TITLE: CEO

SIGNING INDICATES YOU HAVE READ AND COMPLY WITH THE INSTRUCTIONS AND CONDITIONS.

NOTE: All bids should be returned with the BID NUMBER and BID OPENING DATE indicated on the outside of the envelope submitted to the Purchasing Department.

## INVITATION TO BID FROM JEFFERSON PARISH - continued

BID NO.: 50-00133212

SEALED BID

ITEM NUMBER	QUANTITY	U/M	DESCRIPTION OF ARTICLES	UNIT PRICE QUOTED	TOTALS
			TWO (2) YEAR CONTRACT FOR LABOR, MATERIALS AND EQUIPMENT TO REMOVE EXISTING AND INSTALL NEW THERMOPLASTIC PAVEMENT MARKINGS FOR THE WEST BANK OF JEFFERSON PARISH, TRAFFIC ENGINEERING		
1	10,000.00	LF	0010 REMOVAL OF EXISTING 4 INCH SOLID LONGITUDINAL MARKINGS	.05	500.00
2	5,000.00	LF	0020 REMOVAL OF EXISTING 4 INCH BROKEN LONGITUDINAL MARKINGS	.05	250.00
3	1,500.00	LF	0030 REMOVAL OF EXISTING 8 INCH SOLID LONGITUDINAL MARKINGS	.05	75.00
4	250.00	LF	0040 REMOVAL OF EXISTING 8 INCH BROKEN LONGITUDINAL MARKINGS	.05	12.50
5	1,000.00	LF	0050 REMOVAL OF EXISTING 12 INCH SOLID TRANSVERSE MARKINGS	.05	50.00
6	2,000.00	LF	0060 REMOVAL OF EXISTING 24 INCH SOLID TRANSVERSE MARKINGS	.05	100.00
7	5.00	EA	0070 REMOVAL OF EXISTING "ONLY" LEGEND	1.00	5.00
8	5.00	EA	0080 REMOVAL OF EXISTING "SCHOOL" LEGEND 8 FOOT	1.00	5.00
9	5.00	EA	0090 REMOVAL OF EXISTING "SCHOOL" LEGEND 10 FOOT	1.00	5.00
10	5.00	EA	0100 REMOVAL OF EXISTING "R" LEGEND	1.00	5.00
11	6.00	EA	0110 FURNISH AND INSTALL LEFT ARROW PAVEMENT MARKING	300.00	1800.00
12	30.00	EA	0120 FURNISH AND INSTALL STRAIGHT ARROW PAVEMENT MARKING	300.00	9000.00

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## INVITATION TO BID FROM JEFFERSON PARISH - continued

BID NO.: 50-00133212

SEALED BID

ITEM NUMBER	QUANTITY	U/M	DESCRIPTION OF ARTICLES	UNIT PRICE QUOTED	TOTALS
13	6.00	EA	0130 FURNISH AND INSTALL RIGHT ARROW PAVEMENT MARKING	300.00	1800.00
14	5.00	EA	0140 FURNISH AND INSTALL RIGHT/STRAIGHT ARROW PAVEMENT MARKING	400.00	2,000.00
15	5.00	EA	0150 FURNISH AND INSTALL LEFT/STRAIGHT ARROW PAVEMENT MARKING	400.00	2000.00
16	6.00	EA	0160 FURNISH AND INSTALL "ONLY" LEGEND PAVEMENT MARKING	300.00	1,800.00
17	5.00	EA	0170 FURNISH AND INSTALL "R" LEGEND PAVEMENT MARKING	500.00	2,500.00
18	5.00	EA	0180 FURNISH AND INSTALL "SCHOOL" LEGEND - 8 FOOT PAVEMENT MARKING	300.00	1500.00
19	5.00	EA	0190 FURNISH AND INSTALL "SCHOOL" LEGEND - 10 FOOT PAVEMENT MARKING	300.00	1500.00
20	60,000.00	LF	0200 FURNISH AND INSTALL 4 INCH SOLID YELLOW LONGITUDINAL PAVEMENT MARKINGS - ASPHALT	1.00	60,000.00
21	60,000.00	LF	0210 FURNISH AND INSTALL 4 INCH SOLID YELLOW LONGITUDINAL PAVEMENT MARKINGS - CONCRETE	1.00	60,000.00
22	60,000.00	LF	0220 FURNISH AND INSTALL 4 INCH SOLID WHITE LONGITUDINAL PAVEMENT MARKINGS - ASPHALT	1.00	60,000.00
23	40,000.00	LF	0230 FURNISH AND INSTALL 4 INCH SOLID WHITE LONGITUDINAL PAVEMENT MARKINGS - CONCRETE	1.00	40,000.00
24	6,000.00	LF	0240 FURNISH AND INSTALL 4 INCH BROKEN YELLOW LONGITUDINAL PAVEMENT MARKINGS -	1.00	6,000.00

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## INVITATION TO BID FROM JEFFERSON PARISH - continued

BID NO.: 50-00133212

SEALED BID

ITEM NUMBER	QUANTITY	U/M	DESCRIPTION OF ARTICLES	UNIT PRICE QUOTED	TOTALS
25	2,500.00	LF	ASPHALT 0250 FURNISH AND INSTALL 4 INCH BROKEN YELLOW LONGITUDINAL PAVEMENT MARKINGS - CONCRETE	1.00	2500.00
26	20,000.00	LF	0260 FURNISH AND INSTALL 4 INCH BROKEN WHITE LONGITUDINAL PAVEMENT MARKINGS - ASPHALT	1.00	20,000.00
27	15,000.00	LF	0270 FURNISH AND INSTALL 4 INCH BROKEN WHITE LONGITUDINAL PAVEMENT MARKINGS - CONCRETE	1.00	15,000.00
28	500.00	LF	0280 FURNISH AND INSTALL 8 INCH SOLID YELLOW LONGITUDINAL PAVEMENT MARKINGS - ASPHALT	3.00	1500.00
29	500.00	LF	0290 FURNISH AND INSTALL 8 INCH SOLID YELLOW LONGITUDINAL PAVEMENT MARKINGS - CONCRETE	3.00	1500.00
30	3,000.00	LF	0300 FURNISH AND INSTALL 8 INCH SOLID WHITE LONGITUDINAL PAVEMENT MARKINGS - ASPHALT	3.00	9000.00
31	3,000.00	LF	0310 FURNISH AND INSTALL 8 INCH SOLID WHITE LONGITUDINAL PAVEMENT MARKINGS - CONCRETE	3.00	9,000.00
32	100.00	LF	0320 FURNISH AND INSTALL 8 INCH BROKEN YELLOW LONGITUDINAL PAVEMENT MARKINGS - ASPHALT	3.00	300.00
33	100.00	LF	0330 FURNISH AND INSTALL 8 INCH BROKEN YELLOW LONGITUDINAL PAVEMENT MARKINGS - CONCRETE	3.00	300.00
34	100.00	LF	0340 FURNISH AND INSTALL 8 INCH BROKEN WHITE LONGITUDINAL PAVEMENT MARKINGS - ASPHALT	3.00	300.00

## INVITATION TO BID FROM JEFFERSON PARISH - continued

BID NO.: 50-00133212

SEALED BID

ITEM NUMBER	QUANTITY	U/M	DESCRIPTION OF ARTICLES	UNIT PRICE QUOTED	TOTALS
35	100.00	LF	0350 FURNISH AND INSTALL 8 INCH BROKEN WHITE LONGITUDINAL PAVEMENT MARKINGS - CONCRETE	3.00	300.00
36	1,000.00	LF	0360 FURNISH AND INSTALL 12 INCH SOLID TRANSVERSE PAVEMENT MARKINGS - ASPHALT	5.00	5000.00
37	2,500.00	LF	0370 FURNISH AND INSTALL 12 INCH SOLID TRANSVERSE PAVEMENT MARKINGS - CONCRETE	5.00	12,500.00
38	2,000.00	LF	0380 FURNISH AND INSTALL 24 INCH SOLID TRANSVERSE PAVEMENT MARKINGS - ASPHALT	10.00	20,000.00
39	2,000.00	LF	0390 FURNISH AND INSTALL 24 INCH SOLID TRANSVERSE PAVEMENT MARKINGS - CONCRETE	10.00	20,000.00
40	1,500.00	LF	0400 FURNISH AND INSTALL 4 INCH SOLID WHITE LONGITUDINAL PAVEMENT MARKINGS - CONCRETE	1.00	1500.00
41	1,500.00	LF	0410 FURNISH AND INSTALL 4 INCH BROKEN WHITE LONGITUDINAL PAVEMENT MARKINGS - CONCRETE	1.00	1500.00
42	1,500.00	LF	0420 FURNISH AND INSTALL 8 INCH SOLID WHITE LONGITUDINAL PAVEMENT MARKINGS - CONCRETE	3.00	4500.00
43	1,500.00	LF	0430 FURNISH AND INSTALL 8 INCH BROKEN WHITE LONGITUDINAL PAVEMENT MARKINGS - CONCRETE	3.00	4500.00
44	2,000.00	EA	0440 FURNISH AND INSTALL WHITE/RED RAISED PAVEMENT MARKERS	10.00	20,000.00
45	2,000.00	EA	0450 FURNISH AND INSTALL YELLOW RAISED PAVEMENT MARKERS	10.00	20,000.00
46	2,000.00	EA	0460 REMOVAL OF RAISED PAVEMENT MARKERS	1.00	2000.00



**CORPORATE RESOLUTION**

EXCERPT FROM MINUTES OF MEETING OF THE BOARD OF DIRECTORS OF

Southern Synergy  
INCORPORATED.AT THE MEETING OF DIRECTORS OF Southern Synergy  
INCORPORATED, DULY NOTICED AND HELD ON February 24<sup>th</sup> 2021  
A QUORUM BEING THERE PRESENT, ON MOTION DULY MADE AND SECONDED. IT  
WAS:RESOLVED THAT Lam Nguyen, BE AND IS HEREBY  
APPOINTED, CONSTITUTED AND DESIGNATED AS AGENT AND ATTORNEY-IN-  
FACT OF THE CORPORATION WITH FULL POWER AND AUTHORITY TO ACT ON  
BEHALF OF THIS CORPORATION IN ALL NEGOTIATIONS, BIDDING, CONCERNS  
AND TRANSACTIONS WITH THE PARISH OF JEFFERSON OR ANY OF ITS AGENCIES,  
DEPARTMENTS, EMPLOYEES OR AGENTS, INCLUDING BUT NOT LIMITED TO, THE  
EXECUTION OF ALL BIDS, PAPERS, DOCUMENTS, AFFIDAVITS, BONDS, SURETIES,  
CONTRACTS AND ACTS AND TO RECEIVE ALL PURCHASE ORDERS AND NOTICES  
ISSUED PURSUANT TO THE PROVISIONS OF ANY SUCH BID OR CONTRACT, THIS  
CORPORATION HEREBY RATIFYING, APPROVING, CONFIRMING, AND ACCEPTING  
EACH AND EVERY SUCH ACT PERFORMED BY SAID AGENT AND ATTORNEY-IN-  
FACT.I HEREBY CERTIFY THE FOREGOING TO BE  
A TRUE AND CORRECT COPY OF AN  
EXCERPT OF THE MINUTES OF THE ABOVE  
DATED MEETING OF THE BOARD OF  
DIRECTORS OF SAID CORPORATION, AND  
THE SAME HAS NOT BEEN REVOKED OR  
RESCINDED.  
\_\_\_\_\_  
SECRETARY-TREASURER02/24/21  
\_\_\_\_\_  
DATE

## Non-Public Works Bid

## AFFIDAVIT

STATE OF LouisianaPARISH/COUNTY OF St. John the Baptist

BEFORE ME, the undersigned authority, personally came and appeared: Lam  
Nguyen, (Affiant) who after being by me duly sworn, deposed and said that  
he/she is the fully authorized CEO of Southern Synergy, LLC (Entity),  
the party who submitted a bid in response to Bid Number 50-00133212, to the Parish of  
Jefferson.

Affiant further said:

Campaign Contribution Disclosures

(Choose A or B, if option A is indicated please include the required  
attachment):


Choice A \_\_\_\_\_ Attached hereto is a list of all campaign contributions, including  
the date and amount of each contribution, made to current or  
former elected officials of the Parish of Jefferson by Entity,  
Affiant, and/or officers, directors and owners, including  
employees, owning 25% or more of the Entity during the two-year  
period immediately preceding the date of this affidavit or the  
current term of the elected official, whichever is greater. Further,  
Entity, Affiant, and/or Entity Owners have not made any  
contributions to or in support of current or former members of the  
Jefferson Parish Council or the Jefferson Parish President through  
or in the name of another person or legal entity, either directly or  
indirectly.

Choice B ✓ there are **NO** campaign contributions made which would require  
disclosure under Choice A of this section.

Debt Disclosures

**(Choose A or B, if option A is indicated please include the required attachment):**

**Choice A** \_\_\_\_\_ Attached hereto is a list of all debts owed by the affiant to any elected or appointed official of the Parish of Jefferson, and any and all debts owed by any elected or appointed official of the Parish to the Affiant.

**Choice B**  \_\_\_\_\_ There are **NO** debts which would require disclosure under Choice A of this section.

Affiant further said:

That Affiant has employed no person, corporation, firm, association, or other organization, either directly or indirectly, to secure the public contract under which he received payment, other than persons regularly employed by the Affiant whose services in connection with the construction, alteration or demolition of the public building or project or in securing the public contract were in the regular course of their duties for Affiant; and


*[The remainder of this page is intentionally left blank.]*

That no part of the contract price received by Affiant was paid or will be paid to any person, corporation, firm, association, or other organization for soliciting the contract, other than the payment of their normal compensation to persons regularly employed by the Affiant whose services in connection with the construction, alteration or demolition of the public building or project were in the regular course of their duties for Affiant.

  
\_\_\_\_\_  
Signature of Affiant

LAM NGUYEN  
\_\_\_\_\_  
Printed Name of Affiant

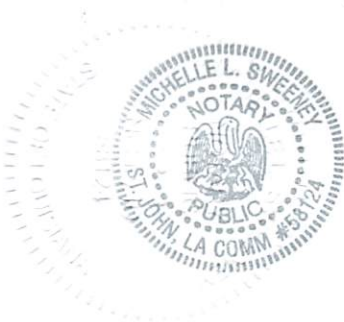
SWORN AND SUBSCRIBED TO BEFORE ME  
ON THE 18<sup>th</sup> DAY OF February, 2021.

  
\_\_\_\_\_  
Notary Public Michelle L. Sweeney  
NOTARY PUBLIC  
LA Commission #58124

Printed Name of Notary  
#58124

Notary/Bar Roll Number

My commission expires Lifetime Commission





SOUTSYN-01

MCASTELL

# CERTIFICATE OF LIABILITY INSURANCE

 DATE (MM/DD/YYYY)  
 2/18/2021

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an **ADDITIONAL INSURED**, the policy(ies) must have **ADDITIONAL INSURED** provisions or be endorsed. If **SUBROGATION IS WAIVED**, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> Cory, Tucker & Larowe, Inc. P. O. Box 6646 Metairie, LA 70009-6646	<b>CONTACT NAME:</b> PHONE (A/C, No, Ext): (504) 834-5080		<b>FAX (A/C, No):</b> (504) 835-7726
	<b>E-MAIL ADDRESS:</b>		
<b>INSURED</b> Southern Synergy, LLC 1105 Bert St. LaPlace, LA 70068	<b>INSURER(S) AFFORDING COVERAGE</b>		<b>NAIC #</b>
	<b>INSURER A: Zurich American Insurance Company</b>		<b>16535</b>
	<b>INSURER B: Indian Harbor Insurance Company</b>		
	<b>INSURER C: RSUI Indemnity Company</b>		<b>22314</b>
	<b>INSURER D:</b>		
	<b>INSURER E:</b>		
<b>INSURER F:</b>			

## COVERAGES

## CERTIFICATE NUMBER:

## REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PROJECT <input type="checkbox"/> LOC OTHER:	X	X	GLO 0151524-03	2/1/2021	2/1/2022	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000 MED EXP (Any one person) \$ 50,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000
A	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY	X	X	BAP 0151525-03	2/1/2021	2/1/2022	COMBINED SINGLE LIMIT (Ea accident) \$ 2,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
B	UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$	X	X	SXS0058471	2/1/2021	2/1/2022	EACH OCCURRENCE \$ 2,000,000 AGGREGATE \$ 2,000,000
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N	N/A	WC 0151523-03	2/1/2021	2/1/2022	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
C	Excess Liability	X	X	NHA092980	2/1/2021	2/1/2022	Ea. Occ. / Agg. 3,000,000


DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Bid No.: 50-00133212, Two (2) Year Contract for Labor, Materials and Equipment to Remove Existing and Install New Thermoplastic Pavement Markings for the West Bank of Jefferson Parish, Traffic Engineering

Jefferson Parish, its Districts Departments and Agencies under the direction of Parish President and the Parish Council are Additional Insureds regarding negligence of the contractor, Southern Synergy, Inc., for the Commercial General Liability and Commercial Automobile Liability policies, when required by written contract.

## CERTIFICATE HOLDER

## CANCELLATION

Jefferson Parish, its Districts Departments and Agencies Jefferson Parish Purchasing Department 200 Derbigny Street, Suite 4400 Gretna, LA 70053	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.  AUTHORIZED REPRESENTATIVE 
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AGENCY CUSTOMER ID: SOUTSYN-01

MCASTELL

LOC #: 1

**ADDITIONAL REMARKS SCHEDULE**

Page 1 of 1

AGENCY <b>Cory, Tucker &amp; Larrowe, Inc.</b>		NAMED INSURED <b>Southern Synergy, LLC</b> 1105 Bert St. LaPlace, LA 70068
POLICY NUMBER <b>SEE PAGE 1</b>		
CARRIER <b>SEE PAGE 1</b>	NAIC CODE <b>SEE P 1</b>	EFFECTIVE DATE: <b>SEE PAGE 1</b>

**ADDITIONAL REMARKS**

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,  
FORM NUMBER: ACORD 25 FORM TITLE: Certificate of Liability Insurance

**Forms****Commercial General Liability includes:****Blanket Additional Insured when required by written contract.****Blanket Waiver of Subrogation when required by written contract.****Automobile Liability Policy Includes:****Blanket Additional Insured when required by written contract.****Blanket Waiver of Subrogation when required by written contract.****Workers Compensation Policy includes:****Alternate Employer Endorsement, when required by written contract.****Blanket Waiver of Subrogation when required by written contract.****Excess Liability Policy includes:****Blanket Additional Insured when required by written contract.****Blanket Waiver of Subrogation when required by written contract.****All policies include:****30-Day Notice of Cancellation when required by written contact.****Primary and Non-Contributory:****The General Liability insurance evidenced by this certificate shall be primary and non-contributory to any other insurance of the certificate holder.**