

CONSTRUCTION MANAGEMENT AT RISK (CMAR)

EAT Fat City Center



JEFFERSON PARISH | JOSEPH S. YENNI BUILDING
1221 ELMWOOD PARK BOULEVARD, SUITE 403
JEFFERSON, LOUISIANA 70123
Request for Qualifications
July 1, 2022

The data contained in this RFQ, **specifically Tabs D & E**, has been submitted in confidence and contains trade secrets and/or privileged or confidential information and such data shall only be disclosed for evaluation purposes, provided that if a contract is awarded to this Proposer as a result of or in connection with the submission of this RFQ, the Owner shall have the right to use or disclose the data herein to the extent provided in the Contract. This restriction does not limit the Owner's right to use or disclose data obtained from any source, including the Proposer, without restrictions.



LANDIS
CONSTRUCTION

8300 Earhart Boulevard, Suite 300
New Orleans, Louisiana 70118
504.833.6070



Landis Construction

8300 Earhart Boulevard
Suite 300
New Orleans, LA 70118

P.O. Box 4278
New Orleans, LA 70178-4278

Phone: (504) 833.6070
Fax: (504) 833.6662

Federal Tax Identification
Number #72-1453743

Louisiana Contractor's
License #35933

July 1, 2022

Jefferson Parish | Joseph S. Yenni Building
1221 Elmwood Park Boulevard, Suite 403
Jefferson, Louisiana 70123

**RE: Request for Qualifications for Construction Management at Risk (CMAR)
EAT Fat City Center
Jefferson Parish
RFQ No. 22-029**

Dear Ms. Camardelle,

Landis Construction is pleased to submit our Qualifications and request consideration as the Construction Management at Risk for the referenced project. You will see in the body of our submission that we have all the requisite experience to be your contractor. We have utilized that experience as we put considerable thought into how we will approach this project. Our team looks forward to continuing to apply themselves while collaborating with Rome Office to achieve the best results.

The components that excite us about this project include the CMAR approach, which allows for us to do our best work, collaborating from the very start. We have a robust and talented preconstruction team with tenured leadership who thrive in exactly this sort of partnership with the Design Team and Owner. Their dedication to the project goals and values from the moment of our selection sets the tone for the whole project.

Additionally, our team cares deeply about our communities, Fat City and all of Greater New Orleans, and it is energizing to dive headlong into projects that are sure to bring about the good of these communities through economic development, revitalization, and opportunity.

Landis Construction does not have any conflicts of interest regarding this project. We hereby acknowledge that we have received Addenda 1 & 2 and those responses have informed our submission.

We thank you for the opportunity, and if you have any questions please do not hesitate to contact me.

Sincerely,

Christian Generes, LEED AP

President

cgenres@landisllc.com · (504) 329.6281 (c)



Table of Contents

TAB A FIRM HISTORY & ORGANIZATION	5
TAB B PROJECT TEAM	8
TAB C RELEVANT EXPERIENCE	22
TAB D FIRM CAPACITY & STAFFING PLAN	45
TAB E MANAGEMENT & APPROACH	51
APPENDIX QUESTIONNAIRE	61



Executive Summary

Company Location: 8300 Earhart Boulevard, Suite 300 New Orleans, LA 70118

Distance to Project Site: 4.2 Miles

We look forward to achieving with you the advantages The Parish seeks through the CMAR model.

Increase cooperation and coordination among CMAR, Design Professional and Owner: As a relationship-based company, Landis thrives on the collaborative tone upon which the CMAR model depends. We look forward to working with you as we focus on transparency, open dialogue, clear communication, creative thinking, and an improvement mindset.

Create a common basis to control construction costs: As your CMAR, Landis takes seriously our role as steward of your investment. We want to maximize the value you get for that investment. Therefore, it is important for us to both control costs and communicate clearly about the project costs and project savings.

Minimize design and construction disputes: Alignment from the outset, as afforded by early collaboration, is the best opportunity for avoiding disputes. Building in transparent risk management such as a contingency and subcontractor qualifications are tools for strengthening the team, and paving a smooth road to project completion. Our eagerness to cultivate a healthy relationship with Rome Office, as well as our genuine interest in the good of the project, not just our piece of it, will also contribute to that success.

Provide direct input on constructability from CMAR to the Design Professional: Our team's significant experience enables us to make strong contributions to this discussion. Nevertheless, we will not rely only on our own knowledge base; our subcontractors are invaluable in bringing their specialized knowledge to the table for the good of the project.

Design the Project to use CMAR's strengths and preferred means and methods: In addition to relying on our CMAR experience, Landis will employ our determined partnering approach to the project. This both informs and is supported by our practice of Lean Construction tools and BIM coordination.

Reduce construction time: Schedule will be front and center both in our preconstruction and construction work. Throughout the project, our team will continuously seek schedule improvement, leveraging Pull Planning as a collaborative forum to crowdsource opportunity from our construction team.

Expedite design and construction: There are a number of opportunities to accelerate design and construction for this project given early engagement through a CMAR relationship. In Section E we outline opportunities including methodologies such as BIM and specific steps such as early material releases.

Identify and mitigate risks by working together: The first step in mitigating risk is recognizing that it is there. Landis will seek out prospective risks and communicate them clearly to The Parish and Rome Office, then engage actively in finding options for their resolution. Transparent risk mitigation steps such as those mentioned above of a contingency and subcontractor qualifications are additionally proactive ways for us to work together to avoid disruption to the project. We are poised and ready to begin discussing with you everything included in our proposal, and much more.

*THE GUIDING MANTRA AT LANDIS
FOR THE LAST 65 YEARS STATES:*

*“WE BUILD OUR BUSINESS
BY BUILDING LASTING
RELATIONSHIPS.”*





A. Firm History & Organization

THREE GENERATIONS OF SUCCESS

Landis Construction has been a respected leader in the Greater New Orleans region since its inception more than 65 years ago. Family-owned and operated since 1956, the firm continues to be known for its commitment to fairness, integrity, and the betterment of the surrounding community through excellent and forward-thinking construction work. Today, under the leadership of third-generation CEO Anne Teague Landis, Landis Construction services an expansive and diverse portfolio of clients, attributing its longevity and success to the meaningful relationships cultivated with owners, architects, subcontractors, and community partners.

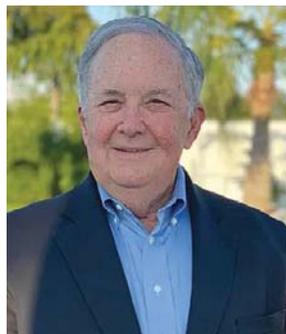


Owners recognize the Landis difference in the thoughtful processes we use, the strong and respectful partnerships we form, and the collaboration which we consistently employ. Our success is not only measured by the actual construction, but also the project experience.

Our strong company culture, driven by our core values of respect, integrity, responsibility and humility, makes us a company where people stay and grow—average employee tenure at Landis is over 10 years. That is not just for our administration and management staff. Our field employees, composed of skilled foremen, carpenters and laborers, have also spent the majority of their careers with Landis and have honed their craft working with the same superintendents over many years. The value of construction knowledge, experience, and trust is priceless, and it is a significant benefit that our clients recognize when they have Landis managing their projects.

CMAR projects require a specific and deliberate management approach starting with Preconstruction and lasting through construction. We strive to understand our clients’ needs and exceed their expectations through creative problem solving, collaboration, and nimbleness every step of the way. Landis excels at CMAR projects. We have a proven track record of success for a wide range of clients through our ability to organize and execute in this type of relationship, and look forward to putting our expertise to work for new clients like you.

“The Landis leadership team has provided guidance and direction every step of the way to ensure optimum client satisfaction and a level of service that goes far above and beyond the regular scope. Our experience together has made them one of Xavier’s most trusted partners.”
— Dr. Norman C. Francis, 2021
President Emeritus, Xavier University of Louisiana





A. Firm History & Organization



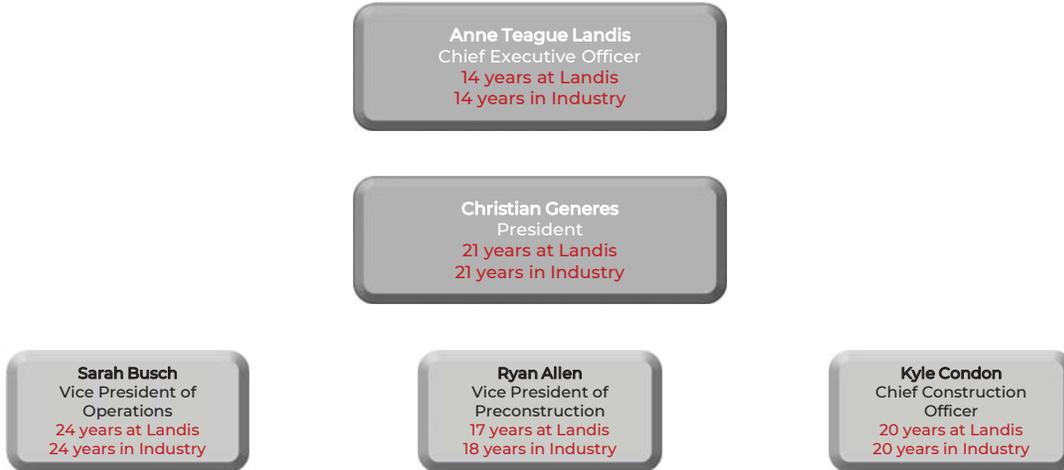


B. PROJECT TEAM

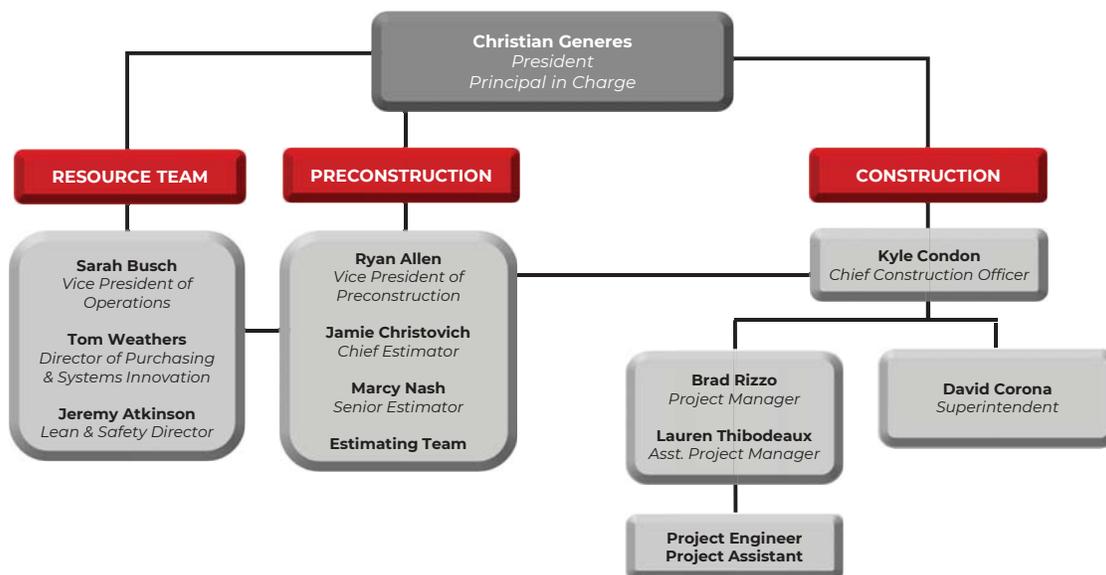


B. Project Team

Landis Construction Company Officers Organizational Chart



Landis Construction Project Organizational Chart





B. Project Team



ANNE TEAGUE LANDIS

Chief Executive Officer

Anne Teague will ensure value alignment for the project, oversee the project accounting, and will work alongside the executive team to ensure the successful completion of the project.

COMMUNITY/CIVIC INVOLVEMENT

- The Resilient Louisiana Commission Construction Task Force (2020)
- UNO, College of Engineering Dean’s Leadership Board (2021-present)
- Young Presidents Organization (YPO) Louisiana Chapter Chapter Chair (2021-2022) Learning Officer (2020-2021) Asst. Learning Officer (2019-2020) Treasurer (2017-2019) Board (2017-present)
- Urban Land Institute Louisiana (ULI) District Council Chair (2019-2021)
- Sugar Bowl Committee Board (2018-present)
- IMH New Orleans Board (2018-2020)
- Louisiana Architectural Foundation Board (2018-2020)
- Weiss Award Co-Chair (2018)
- GNO, Inc. Board (2018-present)

YEARS OF EXPERIENCE

14

EDUCATION

- M.B.A. Leadership & Strategic Management Tulane University
- B.S. Psychology University of Washington

**CERTIFICATIONS/
TRAINING**

- Certified Construction Industry Financial Professional (2014-2020)
- Equity Leadership Training Provider: Campaign for Equity New Orleans



B. Project Team



CHRISTIAN GENERES, LEED AP

President/Principal in Charge

Christian will provide high-level oversight to the project with a focus on client service and project value-adds. He will also be active in the contract negotiation.

COMMUNITY/CIVIC INVOLVEMENT

- Legatus
Member (2019-present)
Board Member (2021-present)
- Louisiana Associated General Contractors
Board Member (2019-present)
- New Orleans Career Center - Board Member (2019-present)
- ACE Mentor Program
Chairman (2015-2019)
Board of Directors (2013-2019)
- Goodwill Industries of Southeast Louisiana
Advisory Board (2019-2020)
Board of Directors (2013-2018; 2021-present)
- St. Dominic School Board (2018-present)

YEARS OF EXPERIENCE

21

EDUCATION

B.S., Construction Management
Louisiana State University

CERTIFICATIONS

- LEED Accredited Professional
- Procore Certification

RELEVANT EXPERIENCE

- Behrman Elementary School CMAR - \$35,751,447
- Saenger Theatre Repairs CMAR - \$2,854,577
- City Square 162 - \$16,944,869
- Young Audiences Charter School - \$18,851,741
- Iberville Onsite Phases V, VI, & VII (Bienville Basin) - \$43,362,290
- Cathedral Montessori School - \$1,475,262
- Nunez Community College Physical Activity Center - \$723,306
- Shell Oil Company
 - Wells Learning Facility - \$5,440,000
 - BOOST Training Facility - \$5,991,000
- Xavier University
 - Convocation Center & Annex Building - \$32,309,253
 - Arts Village, Phases 1 & 2 - \$2,859,747
- Cambria Hotel - \$24,728,045
- 425 Notre Dame Condominiums - \$44,000,000
- Sonesta ES Suites New Orleans - \$12,375,855
- Hotel Monteleone - \$34,812,075
- The Pythian Apartments
 - Office, Event Space, and Health Clinic - \$26,123,968
- 1001 Carondelet Apts./Museum of the Southern Jewish Experience - \$12,762,569
- The Troubadour Hotel - \$23,196,437



B. Project Team



SARAH BUSCH, LEED AP

Vice President of Operations

Sarah will support our project team with systems that promote success. She will provide guidance through her considerable construction knowledge and teamwork-oriented approach.

COMMUNITY/CIVIC INVOLVEMENT

- Commercial Real Estate Women (CREW) Member (2018-present)
- Louisiana Landmarks Society (2017-present)
- New Orleans Architecture Foundation Board (2018-present)
- My House, Inc. President of the Board (2012-present)
- unCommon Construction Board Member (2021-present)
- YEP Fest Co-Chair (2019)
- Guest Lecturer, Tulane University School of Architecture (2016-present) School of Business (2020-present)

YEARS OF EXPERIENCE

24

EDUCATION

B.A., Political Science
Hollins University

CERTIFICATIONS

LEED Accredited
Professional

RELEVANT EXPERIENCE

- Behrman Elementary School CMAR - \$35,751,447
- Hotel Monteleone - \$34,812,075
- City Square 162 - \$16,944,869
- Saenger Theatre Repairs CMAR - \$2,824,577
- Young Audiences Charter School - \$18,851,74
- Iberville Onsite Phases V, VI, & VII (Bienville Basin) - \$43,362,290
- Cathedral Montessori School - \$1,475,262
- Northwestern State University
 - Varnado Residence Hall Renovation - \$5,711,280
- Sonesta ES Suites New Orleans - \$12,375,855
- 425 Notre Dame Condominiums - \$44,000,000
- Cambria Hotel - \$24,728,045
- The Pythian Apartments
 - Office, Event Space, and Health Clinic - \$26,123,968
- 1001 Carondelet Apts./Museum of the Southern Jewish Experience - \$12,762,569



B. Project Team



KYLE CONDON

Chief Construction Officer

Kyle will provide leadership and oversight for the entire life cycle of the project. He will ensure open communication with the Owner, Architect, and CMAR.

COMMUNITY/CIVIC INVOLVEMENT

- Associated Builders & Contractors (ABC) Bayou Chapter
Chairman of the Board of Directors (2015-2016)
Executive Committee Board of Directors (2010-2014)
Membership Committee (2008-2010)
Management Education Committee (2005-2008)
- New Orleans Police Department
Volunteer Mobile Crisis Technician (2007-2012)

YEARS OF EXPERIENCE

20

EDUCATION

B.S., Construction Management
Louisiana State University

CERTIFICATIONS

- Lead-Safe Certified Renovations
- OSHA 30 Hour

RELEVANT EXPERIENCE

- Behrman Elementary School CMAR - \$35,751,447
- Young Audiences Charter School - \$18,851,741
- Saenger Theatre Repairs CMAR - \$2,824,577
- City Square 162 - \$16,944,869
- Xavier University Convocation Center & Annex Building - \$32,309,253
- Northwestern State University
Varnado Residence Hall Renovation - \$5,711,280
- Sonesta ES Suites New Orleans - \$12,375,855
- St. Bernard Parish Government, 34th District
Courthouse Renovations - \$13,633,290
- Iberville Onsite Phases V, VI, & VII (Bienville Basin) - \$43,362,290
- Cambria Hotel - \$24,728,045
- Hotel Monteleone - \$34,812,075
- Morial Convention Center New Orleans
Linear Park, I-Cove, & Restrooms Renovation - \$62,422,968
- The Pythian Apartments
Office, Event Space, and Health Clinic - \$26,123,968
- 1001 Carondelet Apts./Museum of the Southern Jewish Experience - \$12,762,569
- The Troubadour Hotel - \$23,196,437

- Cathedral Montessori School - \$1,475,262
- Nunez Community College
Physical Activity Center - \$723,306
- Shell Oil Company
Wells Learning Facility - \$5,440,000
BOOST Training Facility - \$5,991,000
- RTA Carrollton Facility
Renovation & Upgrade - \$5,414,944
- Reinventing the Crescent (RTC) - \$22,940,000
- Gert Town Natatorium - \$7,053,992
- Youth Study Center - \$15,126,075



B. Project Team



TOM WEATHERS, AIA, LEED AP

Director of Purchasing & Systems Innovation

Tom will ensure buy-out of subcontract and purchase orders are consistent with the project's cost and schedule.

COMMUNITY/CIVIC INVOLVEMENT

- Associated Builders & Contractors (ABC)
Bayou Chapter
Board Member (2019-2022)
- Lean Construction Institute
2022 Congress Planning Team - Chair
(2021-present)
New Orleans Community of Practice - Advisor
(2022-present)
New Orleans Community of Practice - Leader
(2019-2021)
LCI Congress Presenter (2019 & 2021)
- Guest Lecturer, Louisiana State University
College of Engineering (2019-present)
- unCommon Construction
Guest Mentor (2020)
- Urban Land Institute, Urban Plan Program
Guest Facilitator (2017-present)

RELEVANT EXPERIENCE

- Morial Convention Center New Orleans
Linear Park, I-Cove, & Restrooms
Renovation - \$62,422,968
- Cambria Hotel - \$24,728,045
- City Square 162 - \$16,944,869
- Cathedral Montessori School - \$1,475,262
- Bethune Elementary School - \$25,367,066
Stuart R. Bradley Building
- Sonesta ES Suites New Orleans - \$12,375,855
- Hotel Monteleone - \$34,812,075
- Saenger Theatre Repairs CMAR - \$2,824,577
- Young Audiences Charter School - \$18,851,741
- 450 Julia Street/ Pêche Restaurant - \$8,184,378
- 1001 Carondelet Apts./Museum of the Southern
Jewish Experience - \$12,762,569

YEARS OF EXPERIENCE

17

EDUCATION

- Master of Architecture
- B.S., Art & Design
Massachusetts Institute of Technology

CERTIFICATIONS

- Licensed Architect, LA
- LEED Accredited Professional
- National Council of Architectural Registration Board (NCARB)
- Lean Construction Institute (LCI) Approved Instructor
Introduction to Lean Project Delivery
Gemba Walks



B. Project Team



RYAN ALLEN, LEED AP

Vice President of Preconstruction

Ryan will be ultimately accountable for exploring all options in an effort to maximize value to the Owner and ensuring the timely delivery of budget updates through the preconstruction phase of the project.

COMMUNITY/CIVIC INVOLVEMENT

• GNO, Inc. NextGen Council (2019-present)

RELEVANT EXPERIENCE

Behrman Elementary School CMAR - \$35,751,447

Saenger Theatre Repairs CMAR - \$2,824,577

Young Audiences Charter School - \$18,851,741

City Square 162 - \$16,944,869

Northwestern State University

Varnado Residence Hall Renovation - \$5,711,280

Cambria Hotel - \$24,728,045

Xavier University

Qatar Pharmacy Pavilion - \$28,164,756

Convocation Center &

Annex Building - \$32,309,253

Sonesta ES Suites New Orleans - \$12,375,855

Hotel Monteleone - \$34,812,075

UMC Optical - \$196,577

UMC Endoscopy - \$157,025

Iberville Onsite Phases V, VI, & VII (Bienville Basin) -
\$43,362,290

The Pythian Apartments

Office, Event Space, and Health Clinic - \$26,123,968

1001 Carondelet Apts./Museum of the Southern

Jewish Experience - \$12,762,569

The Troubadour Hotel - \$23,196,437

YEARS OF EXPERIENCE

18

EDUCATION

B.S., Construction
Management

Louisiana State University

CERTIFICATIONS

LEED Accredited
Professional



B. Project Team



JAMIE P. CHRISTOVICH, LEED AP Chief Estimator

Jamie will be responsible for the accuracy and comprehensiveness of the estimate and making sure that communication with subcontractors is maximized among the estimators.

COMMUNITY/CIVIC INVOLVEMENT

- Young Leadership Council (2006-2015)
- Home Builders Association of Greater New Orleans (2006-2017)
- Associated Builders & Contractors (ABC) Bayou Chapter Board of Directors (2022-present)

RELEVANT EXPERIENCE

- Loft 18 Indoor Golf Facility & Restaurant - \$2,847,843
- Saenger Theatre Repairs CMAR - \$2,824,577
- Young Audiences Charter School - \$18,851,741
- Northwestern State University
 - Varnado Residence Hall Renovation - \$5,711,280
- Cambria Hotel - \$24,728,045
- City Square 162 - \$16,944,869
- Behrman Elementary School CMAR - \$35,751,447
- Hotel Monteleone - \$34,812,075
- Sonesta ES Suites New Orleans - \$12,375,855
- Xavier University
 - Faculty Housing - \$2,953,833
- Delgado Nursing School - Hurricane Repairs,
 - 7th Floor Gym & Ground Floor Utility Rooms - \$1,829,501
- Morial Convention Center New Orleans
 - Linear Park, I-Cove, & Restrooms Renovation - \$62,422,968
- UMC Optical - \$196,577
- UMC Endoscopy - \$157,025
- Youth Study Center - \$15,116,429
- 1001 Carondelet Apts./Museum of the Southern Jewish Experience - \$12,762,569

YEARS OF EXPERIENCE

24

EDUCATION

B.S., History
Washington & Lee University

CERTIFICATIONS

- LEED Accredited Professional



B. Project Team



MARCY NASH

Senior Estimator

Marcy will be responsible for identifying scope for each trade, performing quantity takeoffs, and communicating closely with subcontractors and vendors to help them create comprehensive proposals. She will be active in Design-Assist and will lead our values-driven preconstruction efforts.

COMMUNITY/CIVIC INVOLVEMENT

• GNO, Inc. NextGen Council (2019-present)

RELEVANT EXPERIENCE

- Hotel Monteleone - \$34,812,075
- Cambria Hotel - \$24,728,045
- River Garden Phase I - \$8,000,000
- Behrman Elementary School CMAR - \$35,751,447
- 1001 Carondelet Apts./Museum of the Southern Jewish Experience - \$12,762,569
- Saenger Theatre Repairs CMAR - \$2,824,677
- City Square 162 - \$16,944,869
- Morial Convention Center New Orleans
Linear Park, I-Cove & Restrooms
Renovation - \$62,442,968
- Young Audiences Charter School - \$18,851,741
- Delgado Nursing School - Hurricane Repairs, 7th Floor
Gym & Ground Floor Utility Rooms - \$1,829,501
- Sonesta ES Suites New Orleans - \$12,375,855
- The Pythian Apartments, Event Space, and Market
- \$26,123,968
- Marriott Hotel Concierge Lounge & 41st Floor
Renovations - \$2,192,610
- VA Hospital - \$915,000,000

YEARS OF EXPERIENCE

12

EDUCATION

B.S., Construction Management
Louisiana State University

CERTIFICATIONS

- Procore Preconstruction
- Procore Project Management
- OSHA 10 Hour



B. Project Team



BRAD RIZZO
 Project Manager

Brad will be responsible for cost control and schedule management for all phases of construction. He has extensive experience managing projects in the civic, community, and public arenas.

RELEVANT EXPERIENCE

- Xavier University Convocation Center & Annex Building - \$32,309,253
- Saenger Theatre Repairs CMAR- \$2,824,577
- 1001 Carondelet Apts./Museum of the Southern Jewish Experience - \$12,762,569
- Rabalais Unland Office Renovations - \$105,550
- Cathedral Montessori School - \$1,475,262
- 1000 Veterans Ext. Envelope Repairs - \$376,252
- Entergy HQ 28th Floor Renovations - \$675,922
- Entergy Jefferson Hwy Office Renov. - \$795,210
- Entergy Luling Industrial Metering - \$584,759
- Zehnder Communications - \$607,227
- Stone Pigman Office Renovations - \$4,317,482
- Cox Communications, Airline Drive
 1st Floor HR Dept. Remodel - \$168,693
- Interior Renovations - \$1,188,422
- Edwards Avenue Renovations- \$389,616
- Tulane River & Coastal Center - \$4,103,679
- Brennan's Restaurant Renovations - \$9,633,518
- Walgreens Pharmacy at UMC - \$175,628

YEARS OF EXPERIENCE

14

EDUCATION

B.S., Construction Management
Louisiana State University

CERTIFICATIONS

- Procore Project Management



B. Project Team



LAUREN THIBODEAUX

Asst. Project Manager

Lauren will be responsible for quality control, site safety, quality assurance, submittal coordination and overall site coordination of all phases of construction and material logistics.

RELEVANT EXPERIENCE

- Hotel Monteleone - \$34,812,075
- New Orleans Jazz Market - \$4,787,952
- Entergy HQ 28th Floor Renovations - \$675,922
- Morial Convention Center New Orleans
 - Linear Park, I-Cove, & Restrooms Renovation - \$62,422,968
- 902 Julia Street Renovations - \$1,188,546
- Cox Communications
 - Switchboard Replacement - \$399,450
 - Restroom Renovations - \$217,859
- The Pythian Apartments
 - Office, Event Space, and Health Clinic - \$26,123,968
- Loft 18 Indoor Golf Facility & Restaurant - \$2,847,843
- New Orleans Marriott Porte Cochere - \$1,185,435
- VA Hospital - \$915,000,000
- 450 Julia Street/Pêche Restaurant - \$8,184,378
- Windsor Court Corridor & Guest Room - \$11,315,463
- 411 Natchez Street New Construction - \$5,675,000

YEARS OF EXPERIENCE

11

EDUCATION

B.S., Industrial Engineering
Louisiana State University

CERTIFICATIONS

- Procore Project Management
- OSHA 10 Hour



B. Project Team



JEREMY ATKINSON

Process Improvement & Lean and Safety Director

Jeremy will ensure efficiency in the field, committed productivity by subcontractors, and communication throughout the program through Lean Practices.

COMMUNITY/CIVIC INVOLVEMENT

- M/WBE Mentor for LEAN Practices (2020-present)
- Guest Lecturer, Louisiana State University College of Engineering (2020-present)
- Lean Construction Institute New Orleans Community of Practice Event Leader (2020-present)
- Associated Builders & Contractors (ABC) Bayou Chapter Safety Committee (2020-present)

RELEVANT EXPERIENCE

- Morial Convention Center New Orleans Linear Park, I-Cove, & Restrooms Renovation - \$62,422,968
- Cambria Hotel - \$24,704,209
- 425 Notre Dame Condominiums - \$44,000,000
- Gert Town Natatorium - \$6,820,159
- Shell Oil Company
 - Wells Learning Facility - \$5,442,000
 - BOOST Training Facility - \$5,843,430
- US Army Corps of Engineers
 - London Avenue Canal- \$17,000,000
 - Orleans Outfall Canal - \$5,000,000
 - Huey P. Long Seepage Canal - \$5,000,000
- US Dept. of Agriculture
 - Sugar Cane Research Center - \$7,000,000

YEARS OF EXPERIENCE

15

EDUCATION

B.S., Business Management
University of Alabama

CERTIFICATIONS

- OSHA 30 Hour
- Oracle Primavera Advanced Certified
- US Corp of Engineers CQMC Certified
- Lean Construction Institute (LCI) Approved Instructor
- What is Lean?
- Last Planner System®
- Gemba
- Liberating Structures



B. Project Team



DAVID CORONA

Superintendent

David will be responsible for overall construction activities on site. His primary duties will include field operations, quality assurance, and coordination and supervision of subcontractors and vendors.

RELEVANT EXPERIENCE

- Hotel Monteleone - \$34,812,075
- Morial Convention Center New Orleans
 - Linear Park, I-Cove & Restrooms Renovation - \$62,442,968
- Gert Town Natatorium - \$6,820,159
- The Pythian Apartments, Event Space, and Market - \$26,123,968
- New Orleans Country Club
 - Golf Maintenance Facility - \$1,960,077
 - Clubhouse Renovations & Additions - \$4,660,523
- Xavier University
 - Convocation Center & Annex Building - \$32,309,253
 - Arts Village - Phases I & II - \$1,874,772
- Southern Yacht Club
 - New Clubhouse Facility - \$10,023,965
- Maison Dupuy Facade & Courtyard Repairs - \$4,318,460
- Shell Oil Company - Wells Training Facility - \$5,843,430
- Nunez Community College
 - Physical Activity Center Expansion - \$723,306
- Iberia Bank Manhattan Branch - \$1,563,000
- Ochsner Clinic Foundation
 - Ambulatory Surgery Center - \$4,097,889
 - Pediatrics - \$3,828,000
 - Blood Bank - \$523,277
 - Morgue Renovations - \$284,738

YEARS OF EXPERIENCE

32

CERTIFICATIONS

- National Center for Construction Research Instructor
- OSHA 30 Hour

C. RELEVANT EXPERIENCE

New Orleans
ERNEST B. MORIAL
CONVENTION CENTER

WELCOME



C. Relevant Experience

THE CMAR MODEL ALLOWS THE OPPORTUNITY FOR US TO DO OUR BEST WORK.

We thrive on collaboration and appreciate the focus it places on all team members pulling toward project success, not just individual organizational success. We have a robust and talented preconstruction team with tenured leadership who have worked on each of the projects here highlighted. Their dedication to the project goals and values from the moment of our selection sets the tone for the whole project. Highlighted in this section are:

- **City Square 162:** Initially envisioned as the first design-build project for HUD, we managed the complete design through preconstruction. In the end, due to federal regulations, we had to release the architectural design back to the Owner. **We still were able to perform design-build services** for Structural, MEP, and Fire Protection scopes.
- **Varnado Residence Hall: Schedule was the name of the game for this project.** Northwestern State University needed the Residence Hall back in service for the start of the semester. **Landis was able to early-deliver** the project to make that happen, and **still had savings to return to the Owner.**
- **Young Audiences Charter School – Kate Middleton Campus:** From the outset, **Landis and Sizeler were dedicated partners to Young Audiences** for the success of this project. Project funding included a bond partner. For the bond closing, Landis worked with Young Audiences to tailor the contract into a base bid and alternates. In the end, **Young Audiences was able to include the base bid, the alternates, and significant wish list items all within the original GMP.**
- **Saenger Theatre:** Damaged by the Hard Rock Hotel disaster, the Historic Saenger Theatre ownership selected Landis as their CMAR partner for the repair. The **state-of-the-art performance space** required special attention to and care for its systems. As work progressed, scope did grow. **Landis made sure to communicate openly and thoroughly** to the Saenger which allows not only clarity with their insurer, but also needed information for scheduling the reopening of the venue.
- **Cambria Hotel:** Coordination of trades and the use of BIM were pivotal to the success of this project. Zoning codes were restrictive which made coordination to the smallest details heightened in importance. **Landis collaborated with the Owner and Architect as well as MEPF design-assist subcontractors from the beginning of design.** The team-focused approach was energizing and impactful.
- **Martin Behrman Elementary School:** This is a CMAR project with the Recovery School District. For this project, we were able to **phase out the contract using GMP Amendments.** We suggest a similar approach for EAT Fat City Center in particular to enable early release of key building elements that could otherwise threaten schedule progression. Contracted scope includes a performance auditorium and a new metal building gymnasium.



**YOUR
TRUSTED
CMAR
PARTNER**





C. Relevant Experience

PROJECTS LIKE THIS ARE SOME OF OUR FAVORITES BECAUSE THEY ARE SUCH WONDERFUL INVESTMENTS IN OUR COMMUNITY.



For an active area like Fat City, there are challenges in working adjacent to residences and businesses, but also great opportunity. To name one: property owners are able to observe the continuing investment into their neighborhood, and our presence will bring additional security and spending to their area.

Catering to the neighborhood association, we can:

- *have project team members come door to door to share project construction documents,*
- *walk group leaders through the jobsite, and/or*
- *have stakeholders leave their mark by signing a building element that will forever be incorporating into the final product.*

Each Civic/Community and Office/Retail project we are here including highlights a different element of our relationship with the project and the client. (Full list of relevant projects follows at the end of this tab.)

- **Xavier University Convocation Center:** This was one of many projects completed for repeat client Xavier University of Louisiana. The Convocation Center project involved two structural steel, precast pile-supported buildings. **The end result accommodates 4,500 people and is frequently used as a gathering point for the community.**
- **YAYA, Inc. Arts Center:** **Schedule and budget were both very important to this non-profit.** Working closely with their leadership from the outset to balance needs and resources, Landis was able to deliver on both resulting in an Arts Center that supports YAYA's growing offerings to the community.
- **Loft 18 Indoor Golf Facility and Restaurant:** **On the corner of Metairie Rd. & Causeway,** Loft 18 was a prototype facility. As such, **lots of creative problem solving ensued in the preconstruction phase,** and our team was undeterred in exploring innumerable paths to success and active in proposing additional ones.
- **The Pythian:** This was a historic renovation of the Pythian building on Loyola. It was adaptive reuse at its finest. **Now the Pythian is home to a ballroom, 69 apartments, street-level food market, and several offices.**
- **MCCNO Linear Park:** Spanning approximately one mile of the two-lane road on Convention Center Blvd., this project included a **total transformation of roadway into lush green spaces and pedestrian corridors to be enjoyed by the New Orleans community.**
- **Reinventing the Crescent:** In 2015, **Landis completed this "reinvention" of the riverfront for the City of New Orleans,** including 20 acres of native landscape, bicycle paths, dog run, bridges and pavilions.
- **24th Judicial District Courthouse:** Landis was pleased to deliver **extensive renovations for Jefferson Parish including state of the art upgrades, now regularly used by the community.**
- **Dillard University Student Union, Health & Wellness Center:** **A bookstore, fitness center, dentist office, movie theater, bowling alley, food court, and common meeting areas** made this project one that forever enhanced the experience of the university's community.



C. Relevant Experience

Contract Value:
\$32,309,253

Square Footage:
117,000

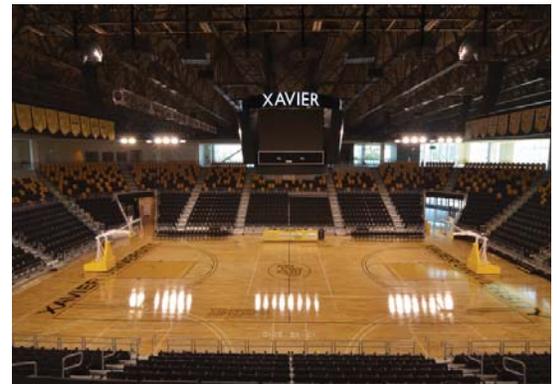
Owner:
Xavier University of
Louisiana
Marion Bracy
504.520.7507

Architect:
Manning Architects
Miwako Hattori
504.412.2000

Completion:
November 2012



The Convocation Center and Annex Building project was one in a long history of projects Landis has completed for Xavier University. Bounded by Short, Palm, and Stroelitz Streets, the project includes a 94,000 square foot multipurpose Arena and a 23,000 square foot Annex Building. Both buildings are structural steel framed, precast pile-supported buildings with a brick and Glass Fiber Reinforced Concrete (GFRC) exterior that resemble the rest of the university's unique appearance. The Arena has the capability of accommodating 4,500 people and will be the location of the baccalaureate ceremonies and convocations for the university. In addition, the facility functions as a new gymnasium, replacing the old gymnasium that sustained severe damage during Hurricane Katrina. In keeping with the green-building trend, the project is LEED certified with a SILVER rating.



**XAVIER UNIVERSITY
CONVOCATION CENTER
& ANNEX BUILDING**

New Orleans, LA



C. Relevant Experience

Contract Value:
\$26,123,968

Square Footage:
169,000

Owner:
GCE 234 Loyola, LLC
Jackie Dadakis
(504) 281.4372

Architect:
studioWTA
Julie Babin
(504) 593.9074

Completion:
August 2018

A complete renovation of the Pythian Building at 234 Loyola Avenue in downtown New Orleans was completed in 2018. The ten-story, mixed-use, 169,000 square foot building consists of 69 apartments, street-level food service operation, restaurant, shared working space for small businesses and non-profits, and health care offices. Components of the project included selective demolition and abatement; exterior façade repairs with historical masonry and cast stone; historic railing repair and restoration; waterproofing and roofing; historical replication of windows and curtainwall; traditional plaster treatment and repairs; modern interior finishes (drywall, flooring, etc.); new elevators; and all associated mechanical, electrical, and plumbing systems.



"In 20 years, I've never worked with a better development team than the one on this project, and a large part of that springs from the attitude and expectations of the collaborators. I am so grateful to Landis for the inspiring spirit of camaraderie and high level of competence that their team brought to work each and every day."

— Will Bradshaw
Green Coast Enterprises



**THE PYTHIAN APARTMENTS,
EVENT SPACE, & MARKET**

New Orleans, LA



C. Relevant Experience

Contract Value:
\$51,852,966

Square Footage:
34,084

Owner:
Ernest N. Morial
Convention Center New
Orleans Exhibition Hall
Authority
David Mason
(504) 582.3041

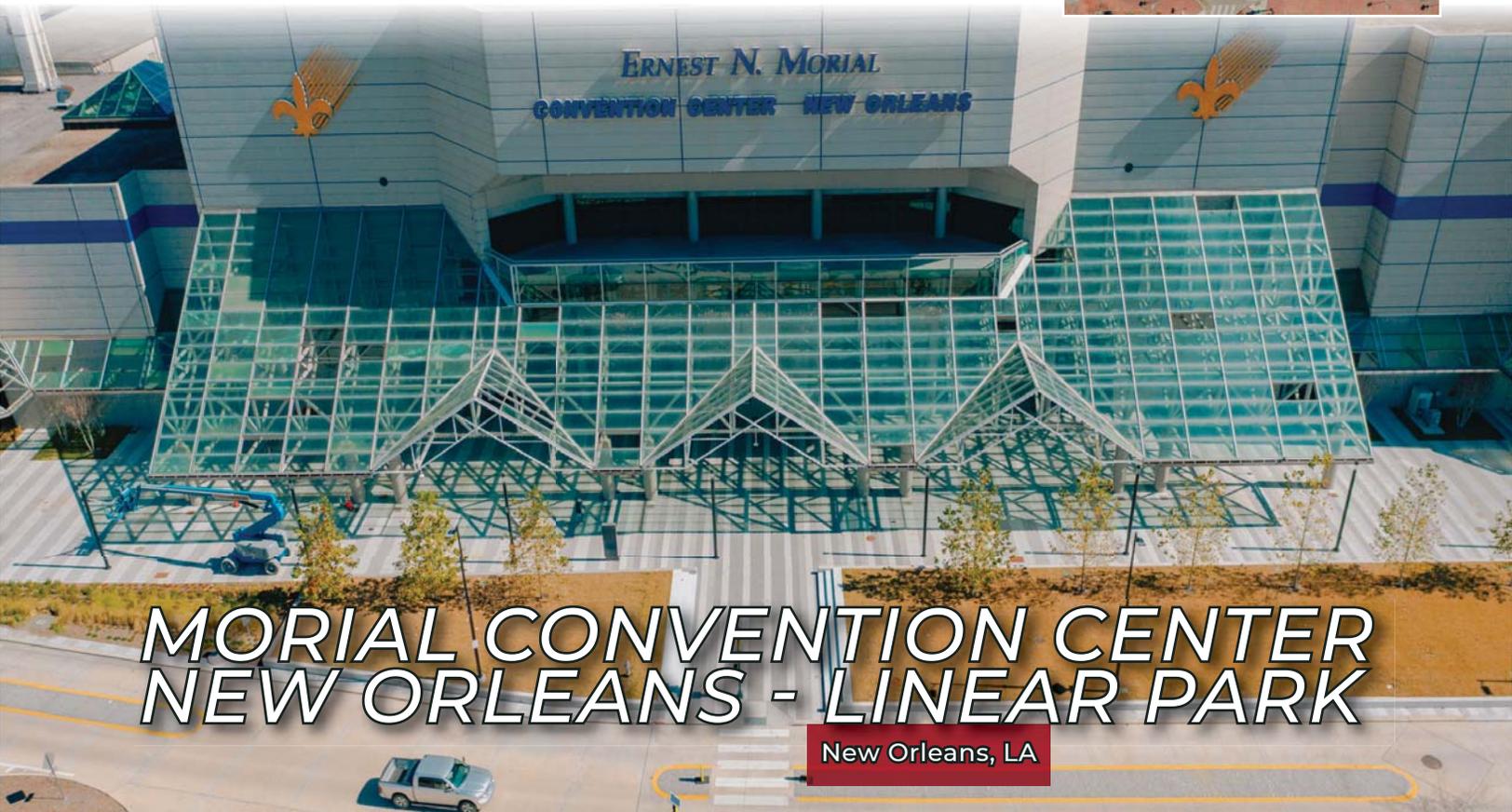
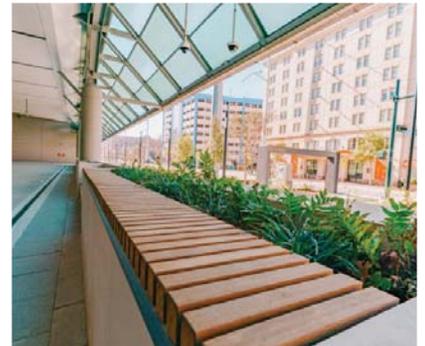
Architect:
Manning Architects/
Eskew+Dumez+Ripple, A
Joint Venture
Andy Redmon
(504) 561.8686

Completion:
October 2020

Landis completed the total replacement of approximately one mile of the two lane road on Convention Center boulevard, including underground utilities, concrete, striping, signage, traffic signals, cobblestone medians and some sidewalks.

Scope of work also included a brand new Transportation Center to house buses, shuttles, taxis, and rideshares including steel structures, metal panels, FRC panels, lighting, and landscaping, a new Pedestrian Park along the building including a fountain, updated porches with new metal panels, new lighting, benches, and landscaping.

Obstacles incurred, but worked to find solutions with authorities, were challenges of navigating underground utilities that were installed some time ago, brick footings in the lots where the Transportation Center was built, and old roadways beneath the current roadway. The Convention Center remained operational during the entire project, and coordination of entrances and emergency exits were critical as well as maintaining a visually pleasant site for visitors.



MORIAL CONVENTION CENTER NEW ORLEANS - LINEAR PARK

New Orleans, LA



C. Relevant Experience

Contract Value:
\$17,140,798

Square Footage:
115,000

Owner:
Jefferson Parish
Government
Anthony Francis
Director, General
Services
(504) 364.2675

Architect:
Sizeler Thompson Brown
Architects
Brian Faucheux
(504) 523.6472

Completion:
January 2007



Landis performed extensive renovations and added two new stair/elevator towers to the existing 5-story Courthouse building. The 115,000 square foot, Thomas F. Donelon Building houses the 24th Judicial District Court, Clerk of Court's Office and Sheriff's Department prisoner holding facilities. The major renovation to the facility includes:

- 16 state-of-the art courtrooms with Judges' chambers and support spaces
- New offices for the Clerk of Court and large jury pool room
- Secured prisoner holding area with new elevator & stairs from the Parish prison
- Separate entrance and secured elevator & stairs for judges
- New building systems – mechanical, electrical, security, & audio-visual
- Attorney/client counseling rooms on each floor
- New public elevators and public rest rooms
- New equipment penthouse and roof system



"Your company and team members made a process which was hampered by Hurricane Katrina a more tolerable experience. **Thanks for all your efforts in making this a successful project and a final product that is pleasing to our employees and citizens of Jefferson Parish.**"

— Anthony L. Francis
 Jefferson Parish

24TH JUDICIAL DISTRICT COURTHOUSE

Gretna, LA



C. Relevant Experience

Contract Value:
\$2,824,577

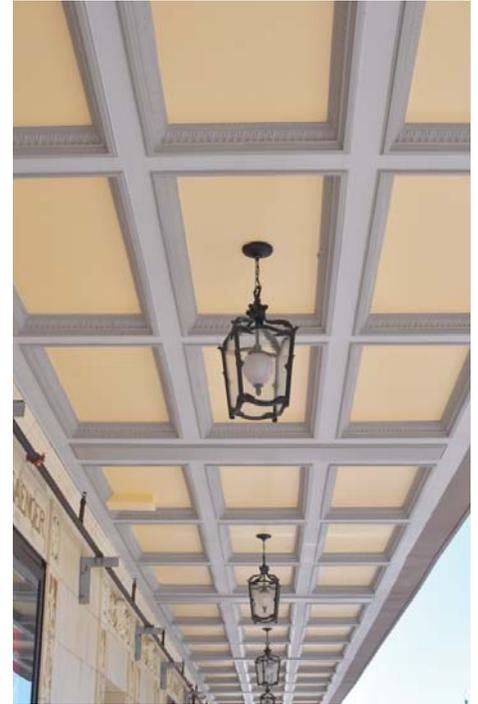
Square Footage:
26,000

Owner:
Saenger Theatre
Redevelopment
Company
Bill Lacher
504.579.4543

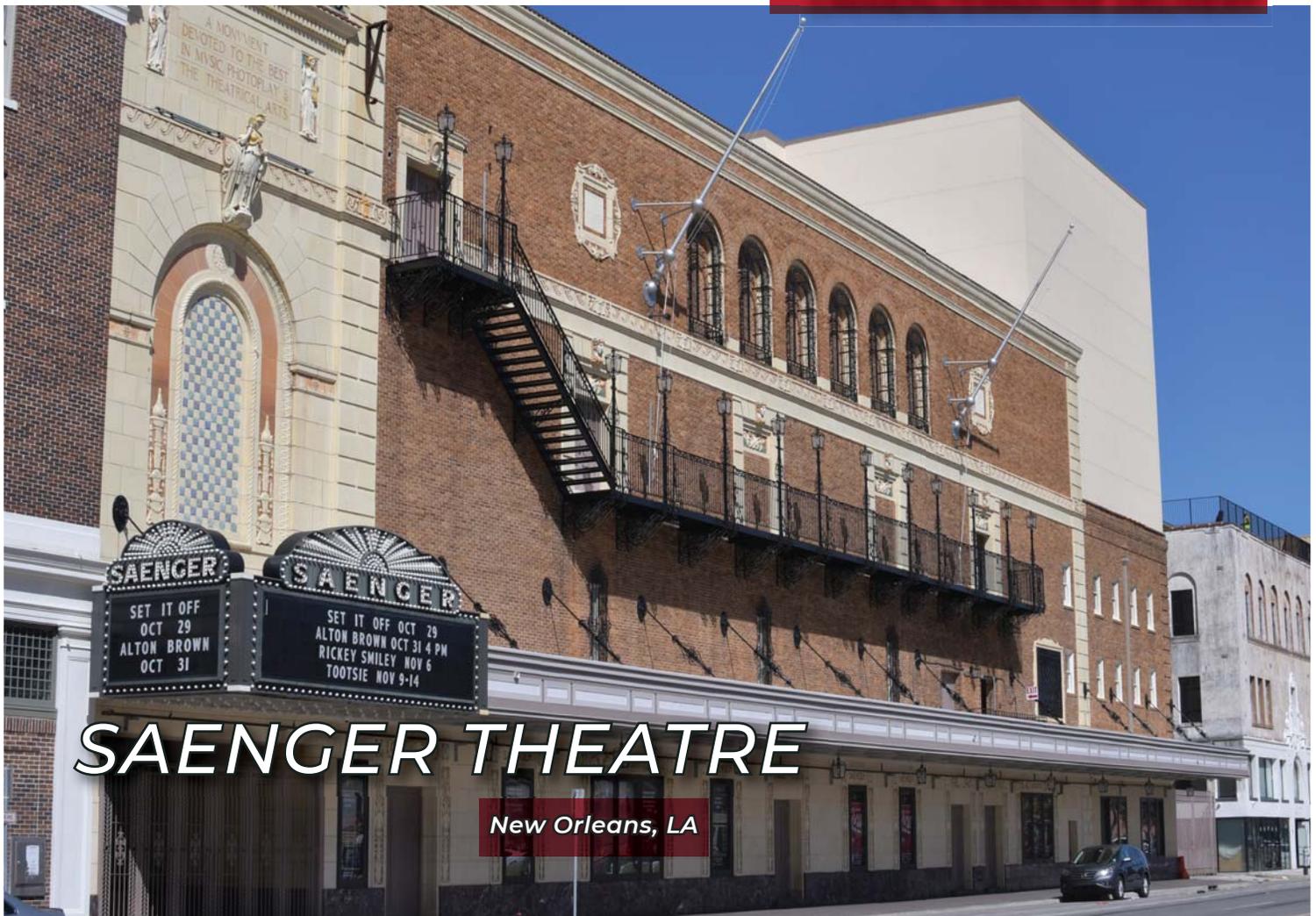
Architect:
OTJ Architects
Georgina Sperber
202.374.8294

Completion:
October 2021

Landis was hired as the CMAR to assist in developing a solution to damages done to the historic Saenger building in October 2019 during the collapse and subsequent implosion at an adjacent property. The scope of work included three main elements: repairs to structural components within the attic of the theatre building; repair of the roof decking and underlayment where damaged and complete installation of a new roof membrane at the entire facility; and miscellaneous repairs to the interior ceiling and the exterior building façade (including damaged marble wall panels, windows, cornices, canopy and canopy support structure, doors and hardware, program display cases, etc.)



CMAR/ALTERNATIVE DELIVERY





C. Relevant Experience

Contract Value:
\$18,749,320

Square Footage:
100,000

Owner:
Young Audiences
Charter School
Ron Loesel
504.337.9188

Architect:
Sizeler Thompson Brown
Architects
Brian Faucheux
504.523.6472
bfaucheux@sizeler.com

Completion:
November 2020

With a desire to expand their program to include Pre-K through High School, Young Audiences Charter School (YACS) purchased the site of a former Coca Cola bottling plant in Gretna to accommodate their new campus and retained Landis as the general contractor. Construction on the new state-of-the-art educational facility, which represents the only fully arts-integrated public charter school in the Greater New Orleans area, was completed in 2020. The school is situated over an 11-acre area with 177,000 square feet of space, including a theater and performance spaces, music studio, modern classrooms, green spaces, sports facilities, and art studio spaces.

The scope of work included selective demolition, site fill and earthwork, new concrete foundations, structural steel, drywall and metal studs, carpentry and stone roofing and skylights, doors and windows, finishes, specialties, equipment, furnishings, fire suppression, plumbing, HVAC and electrical to accommodate classrooms and support facilities for Grades 5-12. It also includes additional classrooms for art, science, performing arts, digital media, and flex spaces, as well as a gymnasium and cafeteria multi-purpose space, offices, and the decorative screened outdoor waiting/playing space.



“Thank you and the outstanding Landis team for keeping this project on schedule despite the challenges that have arisen. **Thank you for all your hard work in turning a sad property into a beautiful school which will provide our creative learners a place to grow academically and socially.**”
 — Friends of Young Audiences Board Member

CMAR/ALTERNATIVE DELIVERY



**YOUNG AUDIENCES
 CHARTER SCHOOL
 KATE MIDDLETON CAMPUS**

Gretna, LA



C. Relevant Experience

Contract Value:
\$35,751,447

Square Footage:
109,000

Owner:
Louisiana Department
of Education, RSD
Annie Cambria
504.920.6881

Architect:
Waggoner & Ball, LLC
Emily Palumbo
504.524.5308

Completion:
In progress



Under the CMAR model, work is underway for the full renovation of this 109,000 square foot historic schoolhouse to serve 1st through 8th grade students. New construction is also a part of this project in a new 12,800 square foot Early Learning Center to serve Pre-K and Kindergarten students, and a new 14,900 square foot gymnasium to serve the elementary school. The existing school building is located on one lot, and the new construction buildings are on a separate lot across the street from the main building.



“We appreciated your team’s participation in Owner meetings throughout the design phase, involvement in pricing and constructability conversations, and **willingness to protect the design goals while also working to meet the Owner’s budget constraints and construction schedule.** We found the Landis team to be responsive to our questions and comments and the open dialogue between our offices undoubtedly made the challenges of working during COVID times less difficult.”

— Emily H. Palumbo
Waggoner & Ball, LLC



CMAR/ALTERNATIVE DELIVERY

MARTIN BEHRMAN ELEMENTARY SCHOOL

New Orleans, LA





C. Relevant Experience

Contract Value:

Phase I - \$1,054,000
Phase II - \$1,744,984

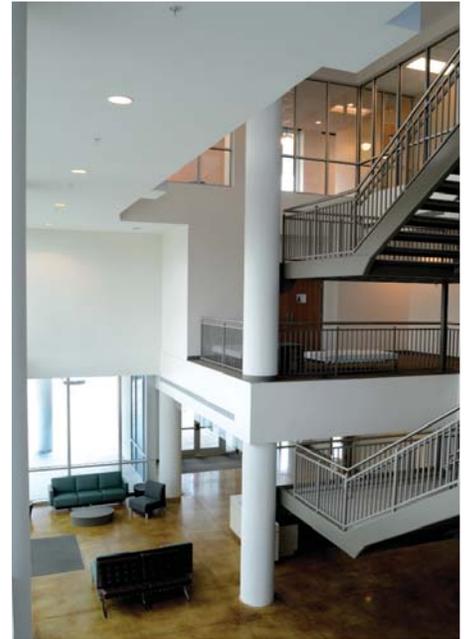
Square Footage:
57,000

Owner:
Dillard University
Dr. Walter Strong
(504) 816.4359

Architect:
Campo Architects
John Campo
(504) 598.4440

Completion:
November 2012

Landis completed the new Student Union, Health and Wellness Center for Dillard University. The 57,000 square foot structure features a bookstore, fitness center, movie theater, four lane bowling alley, food court, and common meeting areas. The project is LEED certified by the US Green Building Council (USGBC) at the Gold level. Some of the green elements incorporated include high-efficiency HVAC and electrical systems, heavy use of locally and regionally produced materials, and preservation or enhancement of existing natural features, including the lake that fronts the building. The method of delivery for this project was design-build.



“Campo Architects values Landis's dedication to the construction industry and their ongoing pursuit of quality. **We are very impressed with the professionalism, timeliness, completeness, and extreme effort on behalf of the entire Landis team.**”
—John T. Campo, NCARB, AIA
Campo Architects



**DILLARD UNIVERSITY
STUDENT UNION, HEALTH &
WELLNESS CENTER**
New Orleans, LA



C. Relevant Experience

Contract Value:
\$2,847,843

Square Footage:
8,000

Owner:
WPW Properties
Greg Whitman
(504) 450.4600

Architect:
Sizeler Thompson Brown
Architects
Brian Faucheux
(504) 523.6472

Completion:
September 2017

The two-story, 8,000 square foot building consists of parking on the first floor, a full service kitchen and bar, five golf simulators, two golf arcade games and a balcony. Components of the project included piles, concrete slabs and shear walls, CMU walls, and large structural steel for the structure that spans across the parking area; waterproofing, roofing, storefront and curtain walls for the building envelope, drywall, tile wood flooring, stained concrete and custom millwork including cabinets at each golf simulator, the bar, and a suspended wine rack for interior finishes; an elevator; and all associated mechanical, electrical and plumbing systems.



The project was completed in an efficient and timely manner, all within the agreed upon budget. Landis exceeded our expectations when it came down to finding creative solutions for all of the structural and design ideas that were presented. They have made themselves available to us, even 2 years after the project has been completed.

— Greg Whitman, WPW Properties





C. Relevant Experience

Contract Value:
\$24,728,045

Square Footage:
110,000

Owner:
632 Tchoup, LLC
Mike Harrington
(703) 350.6335

Architect:
Holly & Smith Architects
Robert Boyd
(504) 585.1315

Completion:
August 2017



Nestled into the middle of a Warehouse District block is the Cambria New Orleans. Landis was hired well before design was complete, and was active in its progression. BIM Coordination of MEPF systems was critical for accommodating the 8' 8.5" guestroom floor-to-floor height. A complex facade incorporating masonry, stucco, curtainwall, and metal panels also demanded meticulous preconstruction coordination. On a site surrounded by historic buildings, construction began with careful inground work, excavating abandoned historic footings and preserving those of surrounding buildings. The hotel's post-tensioned concrete structure is rooted in precast, prestressed concrete piles. The result is an award-winning hotel—seven stories high and 110,000 square feet, with 162 guest rooms, business center, bar, restaurant, and fitness center.



Throughout the project, there were times when close coordination and collaboration with the design team were critical. **Landis again proved up to the task.** Located in a historic neighborhood, the project was limited to a total height of 65 feet. Landis worked closely with our design team, using BIM coordination and mockups to ensure that we were able to accommodate seven floors and all of the systems required.

—Mike Harrington
Filmore Property Group

CMAR/ALTERNATIVE DELIVERY



CAMBRIA HOTEL

New Orleans, LA



C. Relevant Experience

Contract Value:
\$16,944,869

Square Footage:
110,000

Owner:
WD Phase I, LP
c/o McCormack Baron
Salazar, Inc.
Gary Schwartz
(314) 335.2866

Architect:
HCI Architecture, Inc.
Roger Freibert
(504) 566.0204

Completion:
July 2021

City Square 162 is located at 1501 St. Louis Street, formerly known as the Winn Dixie site. The project consists of a single 4-Story Multi-Family Building containing seventy-six (76) residential units, related earthwork and site utilities, including storm water detention facilities, 61 gated parking spaces, and on-site amenities including a playground and a large pergola.

Landis was selected very early in the design phase of this project, initially as a design-build contractor. Project needs led to a shift in the contract model, resulting as Landis as General Contractor in a GMP relationship.



City Square 162 marks the beginning of change and opportunity when it comes to quality, affordable housing in New Orleans. People are being priced out of neighborhoods they have long called home, and we have been working hard to turn that tide. Together with HANO, Landis, and our partners, the City is not only creating more housing opportunities but **investing in a historical neighborhood and a strong and thriving community.**

— Mayor LaToya Cantrell

CMAR/ALTERNATIVE DELIVERY



CITY SQUARE 162

New Orleans, LA



C. Relevant Experience

Contract Value:
\$1,203,610

Square Footage:
2,973

Owner:
3322 LaSalle St., LLC
YAYA Inc.
Gene Meneray
(504) 529.3306

Architect:
Bild Design
Byron Mouton
(504) 861.0042

Completion:
June 2015

Landis was pleased to deliver The YAYA Arts Center its very own home after 25 years, located on LaSalle Street in Central City.

YAYA serves as a community center with educational, social, and artistic resources primarily for area families, artists, and youth. The front building serves as commercial space for art showings and administrative use, as well as the community center. The back building is primarily utilized for glass blowing activities.

Landis has been a long-time supporter of YAYA, and has participated in their Professional Partnership program. The program includes financial support, joint team-building activities, and on-site training or summer internships. We helped build-out their previous rented space on Baronne Street, and we were ecstatic to be a part of their transition into their permanent residence.



“YAYA entered this project with both a tight budget and a need for a visually striking, high quality building that would have to meet our needs for a working arts studio for young people. **Landis worked with our tight budget and quick timelines, and was always available and extremely helpful during the process.** Special appreciation goes to Brad Rizzo, who is knowledgeable, patient, and always available for our questions and requests. We couldn't be happier.”

—Gene Meneray, Young Aspirations | Young Artists





C. Relevant Experience

Contract Value:
\$5,920,210

Contract Value:
54,265

Owner:
Campus Living Villages:
Hilary Ward
(210) 877.4018

Architect:
Campo Architects
John Campo
(504) 598.4440

Completion:
August 2017



Landis completed renovations to Varnado Residence Hall at Northwestern State University in Natchitoches, Louisiana in August 2017. The project scope included restoration and rehabilitation of an existing historic three-story residence hall originally built in 1939, and renovated in 1988. The project consisted of 98 dorm rooms in the east and west residence wings, including two residence assistant suites on the second floor and two double suites on the third floor, as well as one guest residence on the first floor. Public restrooms were completely redesigned and constructed. The project also included a center one-story common area with offices for support staff, lobby, an espresso bar, and assembly areas for students and staff.

“ Campo Architects values Landis Construction’s dedication to the construction industry and their ongoing pursuit of quality. **Landis’s attention to detail allows Campo’s designs to be brought to fruition, assures the client of a project remaining within fiscal parameters, and delivers a superior product.** We are very impressed with the professionalism, timeliness, completeness, and extreme effort on behalf of the entire Landis team.

— John T. Campo
Campo Architects



CMAR/ALTERNATIVE DELIVERY



**NORTHWESTERN
STATE UNIVERSITY
VARNADO RESIDENCE HALL**

Natchitoches, LA



C. Relevant Experience

Contract Value:
\$23,200,000

Square Footage:
66,000
(40 acres stretched over 1
mile)

Owner:
City of New Orleans
The Tobler Company
C. Palmer Rinehart
(504) 587.3663

Architect:
Eskew+Dumez+Ripple
Mark Ripple
(504) 561.8686

Completion:
May 2015

For the first time in a long time, the City of New Orleans is enhancing the riverfront in new and exciting ways. The Reinventing the Crescent Downriver Park project grants unparalleled physical and visual access to the Mississippi River, allowing visitors to enjoy the riverfront like never before. The 1.4 miles of public open space include 20 acres of native landscaping, bicycle paths, playgrounds, a dog run, ornate bridges and footpaths, and two multi-use pavilions: the Mandeville Shed and the Piety Wharf. Alternative-energy resources and a simple economic model help ensure that the Downriver project will remain a welcoming and sustainable retreat where locals and tourists can relax, interact, and experience the New Orleans riverfront.



REINVENTING THE CRESCENT DOWNRIVER PARK

New Orleans, LA



C. Civic/Community and Office Projects

1501 Canal Apartments, LLC

New Orleans, Louisiana
Marais Apartments

\$23,460,153

3322 LaSalle St., LLC

New Orleans, Louisiana
YAYA Arts Center

\$1,203,610

Audubon Institute

New Orleans, Louisiana
Entergy IMAX Theatre

\$17,400,000

Bruno & Bruno

New Orleans, Louisiana
901 Howard Avenue

\$3,822,666

John T. Campo & Associates

New Orleans, Louisiana
Office Renovations

\$20,866

City of Kenner

Kenner, Louisiana
Pontchartrain Center Emergency Restoration

\$4,645,418

City of New Orleans - Capital Projects

New Orleans, Louisiana
Youth Study Center
Gert Town Natatorium

\$15,726,075

\$7,053,992

Cox Communications Louisiana, L.L.C.

Metairie, Louisiana
Airline Drive - 1st, 2nd, 3rd Floor Remodel
HR Department Remodel
Harahan, Louisiana
Edwards Avenue Restroom Renovation
Switchboard Replacement
Edwards Avenue Building Renovations

\$1,188,422

\$168,693

\$217,859

\$307,740

\$389,616

Dillard University

New Orleans, Louisiana
Post Office/Food Court Renovations
Student Union, Health & Wellness Center and Sitework

\$349,265

\$17,799,659

Durr Heavy Construction

Harahan, Louisiana
New Corporate Office

\$3,670,976

East Jefferson General Hospital

Metairie, Louisiana
Hudson Street Parking Garage

\$10,459,000



C. Civic/Community and Office Projects

Entergy Louisiana, LLC

Luling, Louisiana

Interior Renovations for Industrial Metering \$467,786

New Orleans, Louisiana

Entergy MT1 Jefferson Hwy Office Quality Renovations \$795,210

Entergy HQ 28th Floor Renovation \$626,968

Ernest N. Morial Convention Center - New Orleans Exhibition Hall Authority

New Orleans, Louisiana

Linear Park \$51,852,966

The Feil Organization

New Orleans, Louisiana

1001 Carondelet and The Museum of the Southern Jewish Experience \$12,589,290

Federal Reserve Bank

New Orleans, Louisiana

Bank of Atlanta Renovations \$600,000

Perimeter Security Upgrade \$1,275,000

GCE 234 Loyola, LLC

New Orleans, Louisiana

Green Coast Enterprises Offices at the Pythian \$786,985

Pythian Market \$2,634,575

Access Health of Louisiana \$355,149

Magnolia Physical Therapy at the Pythian \$305,665

Pythian Event Space \$2,011,783

General Aviation Corporation

Kenner, Louisiana

General Aviation Office Building \$1,898,743

HRI Properties

New Orleans, Louisiana

Bienville Basin - Phases V, VI, & VII \$43,362,290

Iberia Bank

Harvey, Louisiana

New Bank Branch \$1,562,999

Jefferson Parish

Gretna, Louisiana

24th District Courthouse Renovations \$17,133,000

Jimmy's on Canal Street, LLC

New Orleans, Louisiana

617 Canal Street Renovations \$1,635,347

KFK Development

New Orleans, Louisiana

1205 St. Charles Avenue Parking Garage \$2,230,000



C. Civic/Community and Office Projects

Landis Construction Co., LLC

New Orleans, Louisiana

8300 Earhart Boulevard Buildout	\$2,573,000
Agenda for Children Buildout	\$254,000
Chenevert Architects Buildout	\$120,000
Crane Rehab Buildout	\$226,300
Maple Street Patisserie Buildout	\$515,000

Lanier & Associates Consulting Engineers

New Orleans, Louisiana

Lanier Office Building	\$1,816,603
------------------------	-------------

LCTS Facilities Corp.

Baton Rouge, Louisiana

Nunez Physical Activity Center	\$723,306
--------------------------------	-----------

Liskow & Lewis, APLC

New Orleans, Louisiana

Liskow & Lewis Office Buildout	\$134,159
--------------------------------	-----------

McCormack Baron Salazar

New Orleans, Louisiana

City Square 162	\$134,159
-----------------	-----------

Metairie Properties, LLC

Metairie, Louisiana

Old Metairie Plaza, Buildings 1 and 2	\$1,657,843
---------------------------------------	-------------

National World War II Museum

New Orleans, Louisiana

D-Day Museum	\$4,435,503
--------------	-------------

New Orleans Building Group

New Orleans, Louisiana

Reinventing the Crescent	\$22,929,899
--------------------------	--------------

New Orleans Country Club

New Orleans, Louisiana

Golf Maintenance Facility	\$1,960,07
Clubhouse Renovations & Addition	\$4,660,523

New Orleans Holocaust Memorial

New Orleans, Louisiana

Holocaust Memorial	\$456,337
--------------------	-----------

New Orleans International Airport

Kenner, Louisiana

West Terminal Expansion	\$19,843,000
Delta Airlines Buildout	\$473,000
Delta Communications Room	\$367,000

New Orleans Jazz Orchestra, Inc.

New Orleans, Louisiana

New Orleans Jazz Market	\$4,775,290
-------------------------	-------------



C. Civic/Community and Office Projects

New LGD Rental I, LLC <i>New Orleans, Louisiana</i> River Garden Apartments	\$9,992,271
Orleans Parish Criminal Sheriff's Office <i>New Orleans, Louisiana</i> Temporary Courtrooms	\$2,617,000
Pentagon Group, LLC <i>Metairie, Louisiana</i> Exterior Envelope Building Repairs	\$205,692
Phelps Dunbar, LLP <i>New Orleans, Louisiana</i> Phelps Dunbar, LLP Renovations - Floors 18 to 21	\$1,416,051
Pontchartrain Center <i>Kenner, Louisiana</i> Pontchartrain Convention Center Restoration	\$4,645,420
Rabalais Unland <i>New Orleans, Louisiana</i> Office Renovations	\$103,720
Regional Transit Authority <i>New Orleans, Louisiana</i> Carrollton Facility Office Renovation & Upgrade	\$5,414,955
Salvation Army <i>Jefferson, Louisiana</i> Family Store Phase II ARC Warehouse	\$1,940,000 \$2,900,000
Shell Oil Company <i>Robert, Louisiana</i> Wells Training Facility BOOST Production Facility	\$5,843,430 \$6,249,039
Sizer Architects <i>New Orleans, Louisiana</i> Office Renovations	\$160,000
Second Line Stages <i>New Orleans, Louisiana</i> Film Studio & Offices	\$26,110,330
St. Bernard Parish Government <i>Chalmette, Louisiana</i> 34th District Courthouse Renovation	\$13,514,409
St. Bernard Parish School Board <i>Chalmette, Louisiana</i> Vehicle Maintenance Facility	\$10,382,808



C. Civic/Community and Office Projects

St. Charles Garage

New Orleans, Louisiana

St. Charles Garage \$2,228,988

St. Charles Parish

St. Charles, Louisiana

St. Charles Parish Hospital Renovations & Addition \$14,096,034

Salvation Army

New Orleans, Louisiana

Phases I & II \$8,713,299

State of Louisiana - Division of Administration

New Orleans, Louisiana

New Orleans Arena - Renovations & Repairs \$2,816,289
University Hospital \$16,780,000

Stone Pigman Walther Wittmann, L.L.C.

New Orleans, Louisiana

New Office Project - Floors 21, 32, & 33 \$4,317,482

The Blood Center

Hammond, Louisiana

The Blood Center \$25,933,400

Transwestern Commercial Services

New Orleans, Louisiana

One Shell Square Lobby Renovations \$933,400

Tulane University

New Orleans, Louisiana

Tulane River & Coastal Center \$4,103,679
Sodexo Market Place \$185,000

Typhon Group, LLC

Metairie, Louisiana

Headquarters Renovation \$186,830

US Department of Veteran Affairs

New Orleans, Louisiana

VA Hospital \$915,000,000

WPW Properties, LLC

Metairie, Louisiana

Loft 18 Building \$2,847,843

WVUE TV - Fox 8

New Orleans, Louisiana

Additions and Renovations to Offices & Studios \$898,000

Whitney National Bank

New Orleans, Louisiana

Carrollton Branch \$2,375,513



C. Civic/Community and Office Projects

WYES-TV Channel 12

New Orleans, Louisiana

Studio Replacement

\$5,969,252

Xavier University of Louisiana

New Orleans, Louisiana

Convocation Center & Annex

Bookstore

\$32,309,253

\$136,104

YAYA, Inc.

New Orleans, Louisiana

YAYA Arts Center

\$1,203,610

Zehnder Communications, Inc.

New Orleans, Louisiana

Office Renovations

\$607,227

An aerial photograph of a modern university campus. The image is overlaid with a semi-transparent orange-red filter. In the background, a large, multi-story building with a grid-like facade of windows and a central tower-like structure is visible. In the middle ground, a paved road with a dark car driving on it runs horizontally. To the left of the road is a landscaped area with several young trees and a few people walking. In the foreground, a large, rectangular area is filled with a dense, low-lying green hedge or ground cover. The overall scene is a well-planned, modern academic environment.

D. FIRM CAPACITY & STAFFING PLAN



D. Firm Capacity

SALES VOLUME

Landis is an intentionally moderately-sized firm, capable of doing big work. Our revenue range allows our principals proximity to individual projects, and allows you easy access to those in charge. **We are capable of serving you for major new community projects such as the MCCNO Linear Park project, and also smaller, more service oriented work, all with the same teams and continuity of service.**

SALES VOLUME OVER THE LAST 5 YEARS:

\$286M

YEAR	SALES VOLUME
2021	56,000,000
2020	63,000,000
2019	56,000,000
2018	46,000,000
2017	65,000,000

BONDING

We invite you to reach out to our financial partners.

Iberia Bank/First Horizon
601 Poydras Street
New Orleans, LA 70130
Contact: Thomas Westervelt, 504.310.7318

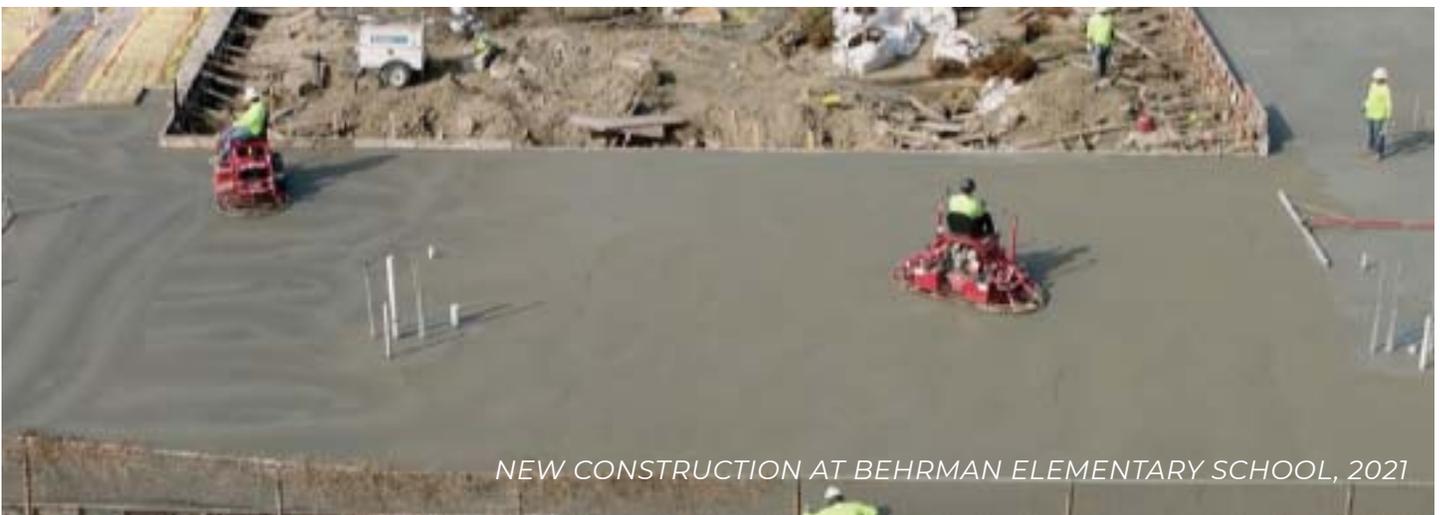
Cory, Tucker & Larowe, Inc.
3582 N. Causeway Boulevard, Suite 1360
Metairie, LA 70002
Contact: Stephen Cory or Pam Tucker,
504.835.5060

BONDING CAPACITY:

\$60M

 SINGLE PROJECT

\$150M

 AGGREGATE SURETY PROGRAM

NEW CONSTRUCTION AT BEHRMAN ELEMENTARY SCHOOL, 2021



D. Firm Capacity

CORY, TUCKER & LARROWE

BONDS • INSURANCE

June 29, 2022

Jefferson Parish Government
Attention: Misty Camardelle, Assistant Director – Purchasing
200 Derbigny Street
Suite 4400
Gretna, Louisiana 70053

Re: **Landis Construction Co., LLC**
Request for Qualifications
RFQ No. 22-029, Construction Management at Risk (CMAR) Services for the EAT Fat City
Center, Jefferson Parish, LA

To Whom It May Concern:

We understand that Landis Construction Co., LLC will be responding to your Statement of Qualifications for the referenced project and has asked that we write a letter confirming their bonding company and capacity. We have had the privilege of handling their bond requirements since 2014.

Landis Construction Co., LLC is bonded by United States Fire Insurance Company, 305 Madison Avenue, Morristown, NJ 07962, (973) 490-6600. United States Fire Insurance Company, a member company of the Crum & Forster Insurance Group, has an A.M. Best rating of A XIV and a U.S. Federal Treasury Listing limit of \$136,838,000 per bond.

United States Fire Insurance Company provides a \$90,000,000 single project/\$150,000,000 aggregate surety program to Landis Construction Co., LLC. We do not anticipate a problem handling the bonds for this project subject to our review and the contractor's acceptance of the contract provisions and the bond forms, receipt of satisfactory financing of the project and other underwriting information available at the time of the request.

Landis Construction Co., LLC is a financially strong, well-managed company and it is a pleasure to recommend them to you for your consideration. They have an excellent reputation with architects, owners, subcontractors and suppliers and are considered to be one of the finest general contractors in this area.

You understand, of course, that in writing this letter at your specific request we assume no liability to third parties or to you if for any reason we do not execute said bond or bonds. If you should need any additional information or have any questions regarding this fine company, please do not hesitate to contact us at any time.

Kind regards,

Pamela K. Tucker

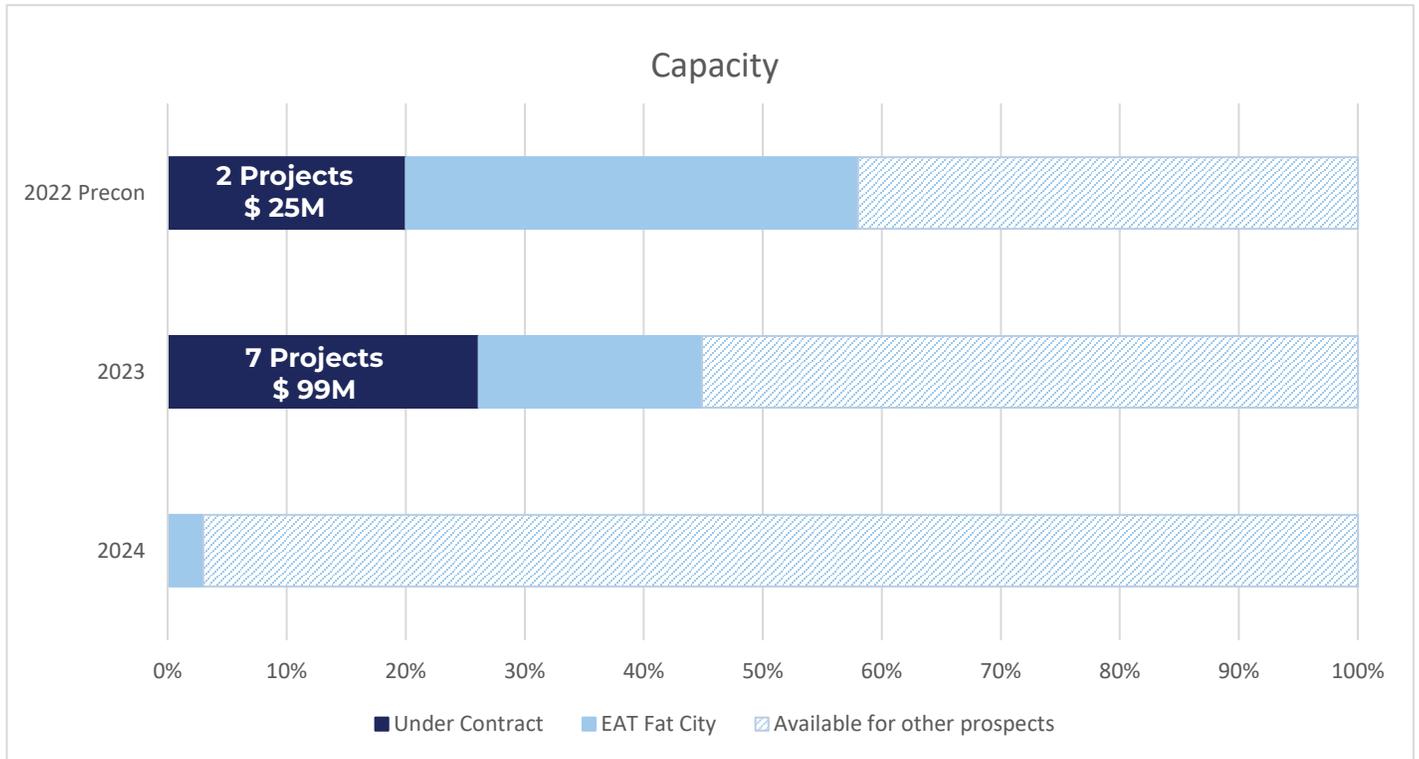
:pkt

cc: Ms. Anne Teague Landis, Landis Construction Co., LLC



D. Firm Capacity

Current Work in Progress



Current Available Staff

Project Executives:

3

Preconstruction Executives:

2

Construction Executives:

2

Resource Executives:

2

Estimating:

3

Project Management:

2

Project Engineer/Assistant:

2



D. Staffing Plan

NAME & RESPONSIBILITIES	PRECONSTRUCTION PHASE (BY MONTH)				
	1	2	3	4	5
RYAN ALLEN VP of Preconstruction					
SARAH BUSCH VP of Operations					
JAMIE CHRISTOVICH Chief Estimator					
MARCY NASH Senior Estimator					
MANDY OLIVARES Estimator					
TOM WEATHERS Director of Purchasing & Systems Innovation					
JEREMY ATKINSON Process Improvement & Lean and Safety Director					

LEGEND



Indicates that personnel will be fully dedicated to the project (160 hours per month)



Indicates that personnel will be partially dedicated to the project (80 hours or less per month)



D. Staffing Plan

NAME & RESPONSIBILITIES	CONSTRUCTION PHASE (BY MONTH)														
	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
KYLE CONDON Chief Construction Officer	[Light Blue Bar]														
SARAH BUSCH VP of Operations	[Light Blue Bar]														
TOM WEATHERS Director of Purchasing & Systems Innovation	[Light Blue Bar]														
JEREMY ATKINSON Process Improvement & Lean and Safety Director	[Light Blue Bar]														
BRAD RIZZO Project Manager	[Light Blue Bar]														
LAUREN THIBODEAUX Assistant Project Manager	[Dark Blue Bar]														
DAVID CORONA Superintendent	[Dark Blue Bar]														
Project Engineer	[Dark Blue Bar]														
Project Assistant	[Light Blue Bar]														

LEGEND



Indicates that personnel will be fully dedicated to the project (160 hours per month)



Indicates that personnel will be partially dedicated to the project (80 hours or less per month)

A photograph of a man and a woman in a meeting. The woman is on the left, leaning forward with her hand to her chin, looking at a document. The man is on the right, wearing a checkered shirt, looking down at the document. They are sitting at a table with several papers and a pen. The background is a brick wall. The entire image has a reddish-orange tint.

E. MANAGEMENT & APPROACH



E. Management & Approach

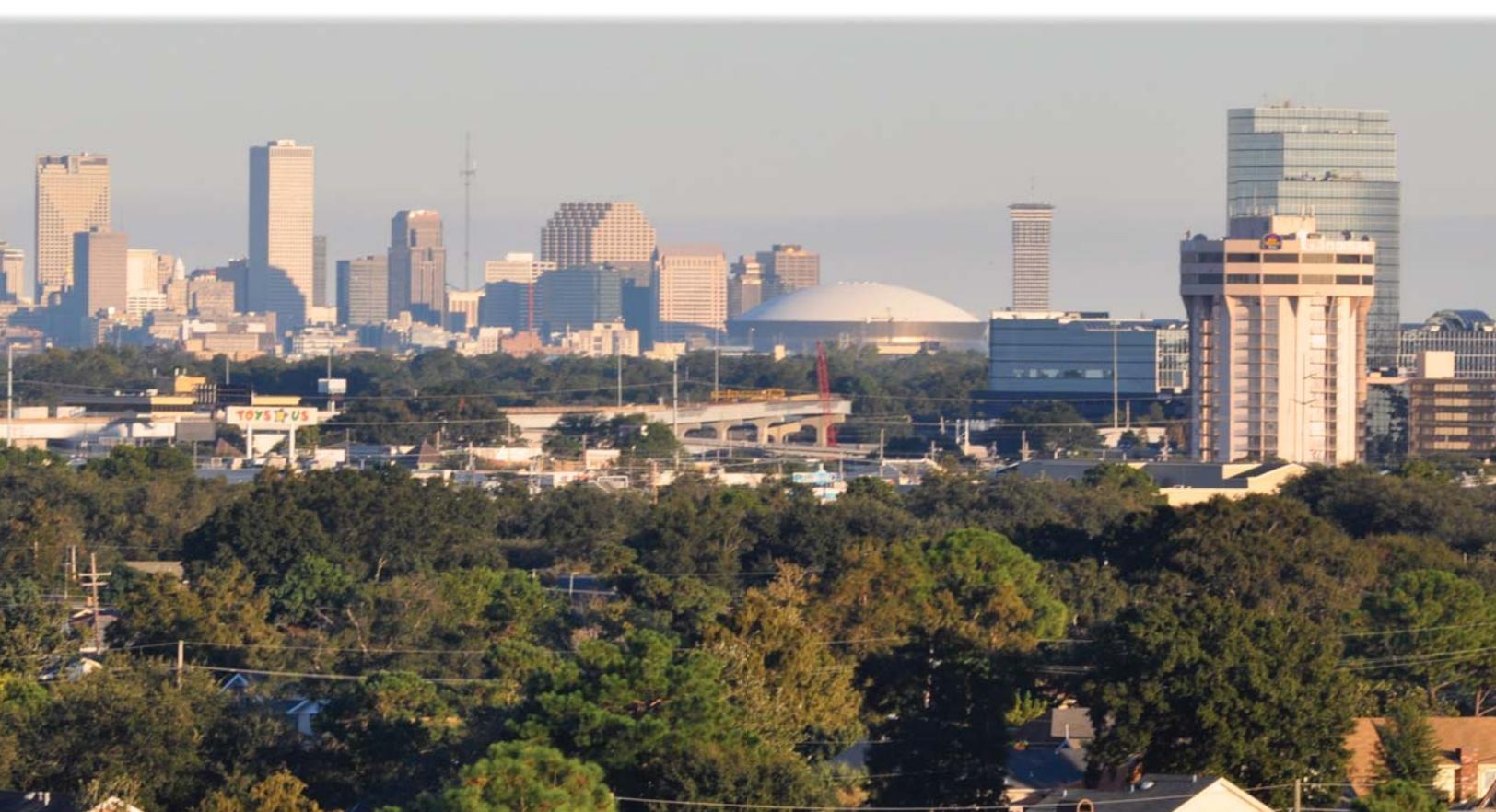
LANDIS AS YOUR CMAR PARTNER

With a focus on delivering efficiently, both as to cost and schedule, Landis looks forward to partnering with Jefferson Parish and Rome Office to deliver this important project for the community. CMAR projects require a specific and deliberate management approach starting with the Preconstruction effort and lasting all the way through Construction, one that is founded in creative thinking/problem solving, collaboration, and nimbleness. At Landis, we are not only exceedingly comfortable and experienced with this approach but have brought great success to many clients through our ability to properly organize and execute in this arena.

Through selection of the CMAR process, we understand The Parish's aim to promote a well-coordinated, transparent, collaborative Preconstruction effort between their Design Team and Construction Manager. We also understand that putting the right team in place—including diverse and well-vetted subcontractors—will be imperative to arriving at the most cost-effective GMP and mitigating the majority of the potential risks.

We will be a CMAR who is nimble, creative, and thorough in our approach and execution to ensure on-time completion of a fast-tracked project schedule.

LANDIS WILL NOT ONLY DELIVER ON THESE COMPONENTS BUT ALSO GUARANTEES A SAFE ENVIRONMENT FOR THE CONSTRUCTION TEAM AND SITE VISITORS TO PROVIDE **A FINAL PRODUCT THAT IS IN EVERY WAY THE REALIZATION OF THE PROPOSED PROJECT FOR JEFFERSON PARISH.**





E. Management & Approach

UNIQUE APPROACH: PROJECT-SPECIFIC SITE LOGISTICS AND SAFETY

Abraham Lincoln’s famous quote, “Give me six hours to cut down a tree and I will spend the first four sharpening the ax,” perfectly captures our methodology for planning our approach to any construction project, and even more so when the site is also located in the middle of a busy campus where safety and seamless operations are paramount. Such attention to pre-planning has led to our successful execution on active campuses in the New Orleans area, including Cathedral Montessori School, Xavier University, and the Morial Convention Center, and we look forward to discussing and refining our Site Logistics Plan with your team for the project.

Long before our forces mobilize on site, we will have in hand a fully coordinated and approved Site Specific Safety Plan that incorporates entry and exit points from the site, laydown and staging areas, as well as general safety information regarding location of fire extinguishers, first aid and our muster station. This plan is then incorporated as an Exhibit into each of our Subcontracts, and a full-size copy is laminated and hung in the jobsite trailer.

Because construction activities and durations are fluid and can change at any time, our Site-Specific Safety Plan will evolve to reflect those changes. Our Construction Team will be responsible, with input from our Safety Consultant, ESC, for the regular update to our Safety Plan and ensuring that updates are communicated to The Parish, our Subcontractors, and any affected neighboring properties.

We understand that construction activities are a disruption, no matter how much progress they represent, and it is Landis’s commitment to The Parish to conduct our operations with forethought and intentionality to maintain ease of access and continuity of traffic for Parish residences and community members throughout the project.

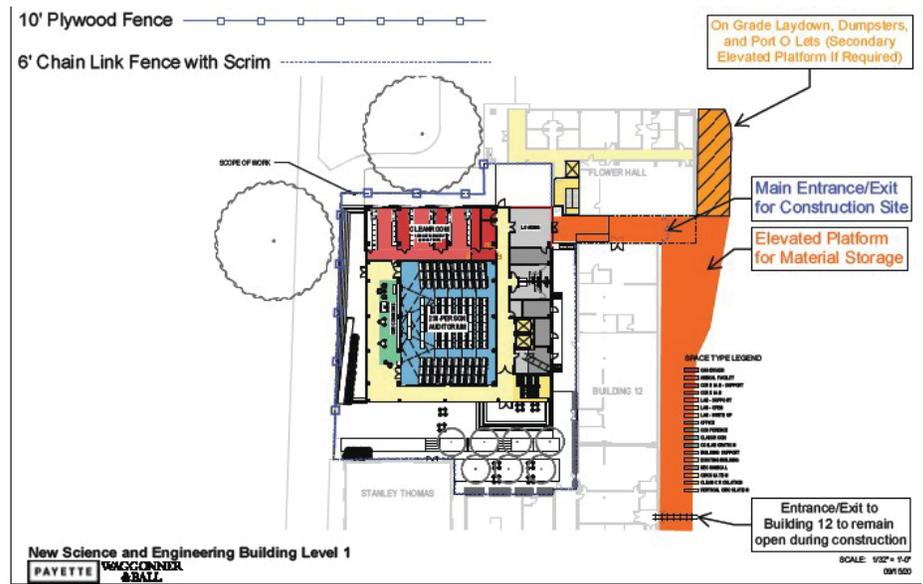
METHODOLOGIES: PRECONSTRUCTION APPROACH

Collaboration

Our collaborative approach to preconstruction generates more value for our clients by leveraging all of the talents of a multi-disciplinary team. We do that by leveraging relationships with trusted trade partners, weaving their expertise with our own into workable solutions for any challenge imaginable.

We leverage both hi-tech and low-tech tools and tactics to support robust communication among key stakeholders throughout the design and preconstruction process, all in an effort to achieve scope clarity and cost clarity. Initial steps include intensely seeking to understand your vision and expectations to guide our efforts. **We enjoy working closely with owners, design teams, trade partners, and other project stakeholders in the spirit of target value delivery** to ensure you have the information needed to make informed and timely decisions that will keep the project on track for achieving goals for budget, quality, and schedule.

SAMPLE





E. Management & Approach

Estimating Process



“SIT & FLIPS”

Our estimators review every page of the contract documents internally and with subcontractors to ensure **thorough understanding** of the scope, and raise any coordination or constructability questions **prior to the bid.**



PRICING DELIVERY

We thoroughly review **competing subcontractors** to ensure that our selected subcontractor has everything included using detailed scope sheets to avoid manpower and administrative delays in the future.



ASSESS. ADJUST. REPEAT.

A quality product is also highly dependent on the proper planning of site logistics and access, so our Precon plan also includes feedback from Operations on **best practices and lessons learned.**

PROACTIVE PRECONSTRUCTION SERVICES APPROACH
 DESIGNED TO SEEK OUT POTENTIAL PROBLEMS AND OFFER SOLUTIONS WHILE THE PROJECT IS IN ITS MOST FLEXIBLE STAGE

Pricing Delivery

Landis will price the project at three design milestones, two of those with the subcontractor market involvement. The 60% Construction Document pricing exercise will be instrumental in releasing any long-lead materials including the metal building, and we will establish the GMP through the 90% Construction Documents. With the 95% Design Development internal pricing exercise, we will be able to accomplish the following:

- We will **provide immediate constructability feedback and cost opinions** prior to the design progressing too far into construction documents.
- We will **provide early cost-savings options and alternate material selections based on our experience with the current supply chain challenges and material cost volatility.**
- We will do a thorough **QA/QC review of the details**, especially with regard to the exterior envelope, and provide design-assist services to the Design Team.

BY CHOOSING LANDIS, YOU GET THE BENEFIT OF THE ESTIMATING DEPARTMENT, AS WELL AS ITS STRONG CONNECTION TO THE LOCAL SUBCONTRACTOR MARKET DEVELOPED OVER THE LAST SIX DECADES.





E. Management & Approach

METHODOLOGIES: *BIM COORDINATION (PRECONSTRUCTION & CONSTRUCTION)*

Project Coordination Planning will be a key element of the preconstruction phase. We will leverage technological tools including BIM to eliminate conflicts and ensure smooth constructability. **We look forward to working with Rome Office to support their efforts in Virtual Design** which we think can be greatly impactful in expectation alignment. We will also rely heavily on input from trade contractor partners since they are best positioned to get the most up-to-date material availability and cost information, and can be great contributors to innovative project design.

BIM Coordination and Prefabrication of Building Systems

With technological advancements across our industry, Landis has capitalized on new and better ways to manage, coordinate, and communicate project information utilizing Building Information Modeling (BIM). BIM technology dovetails beautifully with our drive to prevent quality issues and time delays during the project by providing **a clearer and more understandable picture of the final product and coordinating critical components of the construction to flush out yet unforeseeable conflicts.** BIM clash detection is utilized initially during the design phase and continues through the shop drawing process, and all affected subcontractors and

the Design Team **participate in the resolution** of the conflicts encountered. In perfect alignment with the phrase "Measure Twice, Cut Once," BIM coordination improves fabrication and installation times, which **helps to keep the project on schedule by avoiding costly rework in the field.**



METHODOLOGIES: *COMMUNICATION*

PURPOSEFUL AND PERTINENT COMMUNICATION WITH THE DESIGN TEAM, OWNERSHIP, AND OUR SUBCONTRACTORS IS PARAMOUNT TO THE PROJECT'S SUCCESS.

Landis utilizes many outlets for communicating, and none are more important than our official documents and reporting methods. 24 hours before OAC, subcontractor and other important coordination meetings are held, Landis will circulate an agenda, fully outlining the breadth of topics to be discussed and asking for comments/additions from the attendees. As a follow-up to these meetings, we will then issue detailed meeting minutes within 48 hours of the meeting and again ask for any comments or changes from attendees.

Ensuring that all parties are on the same page with regard to action items is vital. Our team will create a **Critical Issues Log** that can be used to track and memorialize important action items until their resolution.



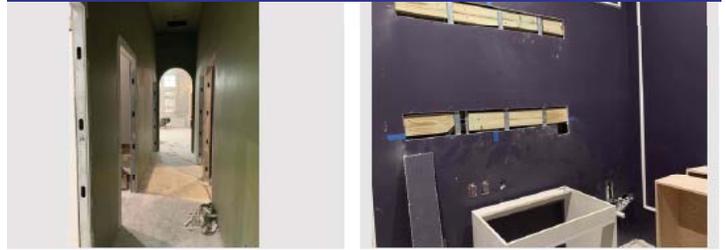
E. Management & Approach

Each week, our Project Team will distribute **Friday Reports** that outline: key milestone dates in the schedule and how we are tracking to achieve them, work accomplished this week, work anticipated to be accomplished in the coming week, outstanding action items, as well as several current photos of the project.

METHODOLOGIES: OWNER-PROVIDED SCOPE COORDINATION

It has been our experience that clients often have unique vendors to provide portions of the scope. Should that be the case for EAT Fat City Center, we are ready to partner with those vendors. Landis has a great deal of experience and comfort with coordinating Owner-provided materials and/or vendors and contractors. Mimicking our direct scope preconstruction efforts, we will start with communication and thorough planning to ensure that the products and/or systems being provided are well coordinated with the overall design and sequencing of the project. We will make sure to include your contractors in early planning meetings, including our QA/QC planning, and then again in our subcontractor meetings during construction, so that they can stay abreast of the current schedule and anything else that could affect their installation.

WEEKLY PROJECT REPORT			
Project No. 628 - Eye Wares Nola			
WEEK ENDING: 01/21/22			
MEETINGS & OVERSIGHT			
1 Pre-installation Meeting - Corridor Electric (1/18)			
2 Coordination meeting with Owner, Design, and IPE subcontractors (1/20)			
CURRENT PERTINENTNESS / COMPLETION DATES			
Event	Target	Actual	Notes
1 Site mobilization	12/27/21	12/27/21	Delayed exploratory demo
2 Exploratory demo for blocking & MEP rough-in	TBD		
3 Full replacement of existing tile flooring	TBD		Existing tile floor demo complete
4 MEP rough-in reconnection	TBD		
5 Tape, seal, finish drywall	TBD		
6 Coverwork & trim installation	TBD		
7 MEP reinspect	TBD		
8 Punch list	TBD		
9 Project completion	TBD		
ACCOMPLISHMENTS AND WORK PERFORMED THIS WEEK			
1 Air & clean drawings approved by IPE			
2 Existing tile floor demo completed, replacement tile delivered to warehouse			
3 Bleeding installation, demo existing corridor door frames			
4 Electrical - exploratory demo & circuit testing / tracing			
5 Plumbing - exploring existing drain/water lines			
UPDATES TO THE SCHEDULE			
1 Bleeding installation, starting fabrication of corridor door frames			
2 MEP subcontractors to re-file City Permits			
3 Electrical - exploratory demo & circuit testing / tracing, starting reconnection work			
4 Plumbing - developing concrete to correct floor drains to sink drains at Lab			
5 Field measuring & ordering cabinets			
INSPECTIONS PERFORMED			
1			
RISKS AND CHALLENGES			
1 LCC is following CDC and OSHA guidelines for additional vector protection safety measures for COVID-19. We continue to monitor the effects of COVID-19 on subcontractors, suppliers, and subcontractors personal and materials.			
2 Interior building has been entered by an unauthorized contractor. LCC is working to verify existing work to correct, remediate any deficiencies, and complete the project per all specifications.			
OUTSTANDING ITEMS & DESIGN ISSUES			
1 Accuracy of MEP rough-in			
2 JPE 14 - Lab TV Low Voltage			
3 JPE 14 - Bio Isolation Requirements			
4 Adams Location			
PROGRESS PHOTOS			



WHETHER FF&E, DATA/COMMUNICATIONS INFRASTRUCTURE SYSTEMS TO MEET E-RATE PROGRAM REQUIREMENTS, OR CARD ACCESS/SECURITY SYSTEMS, LANDIS IS PREPARED TO ACCOMMODATE AND COORDINATE WITH ALL VENDORS AS IF THEY WERE OUR OWN.

METHODOLOGIES: POST-CONSTRUCTION

Landis's partnership with The Parish will not end with final completion. As our track record has shown, we will go out of our way to make sure the Owner has a strong understanding and complete benefit of warranties as well as insurance coverages, and also commit to provide the following additional steps for your peace of mind:

- Close-out Documents & Owner Training - Landis will begin compiling our close-out documents at the beginning of the project, including maintaining a current set of digital as-built plans. All close-out documents will undergo a thorough QA/QC check prior to transmittal to the Design Team. The Landis team will include videos of all Owner training sessions in our close-out documents, making it easier for EAT Fat City Center's personnel to refresh their knowledge and train new employees in the future.
- Warranty Inspections - Landis will schedule inspections of the entire building at 6 months after Final Inspection with The Parish's and the Design Team's participation. We will check in again prior to the expiration of one-year warranty periods.
- Warranty Log - Landis will maintain and track until corrected all warranty items noted during the inspections listed above, sharing all updates with The Parish.



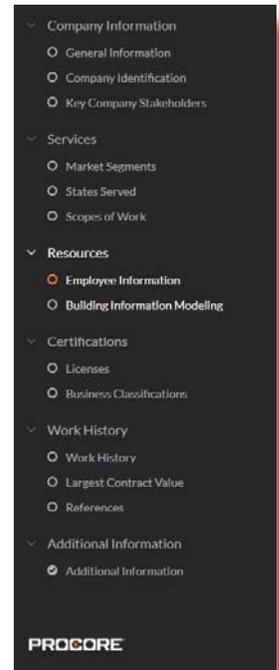
E. Management & Approach

Proper care and maintenance of any building requires ongoing attention. We will work with the The Parish to ensure that the right partners are in place. Additionally, we will ourselves remain available to service the building as needs arise.

BEYOND OUR CONTRACTUAL OBLIGATIONS, LANDIS COMMITS TO PARTNERING WITH THE PARISH TO ADDRESS NEEDS THAT ARISE PAST OUR COMPLETION DATE.

SUBCONTRACTOR PREQUALIFICATION PROCESS

As stated previously, Landis is very proud of our strong, long-standing relationships within the subcontractor community, as well as our desire and proven success in helping smaller, more disadvantaged businesses grow their capacity through partnership on our projects. We have found that transparency and open communication are the best practices for maintaining healthy relationships with our subcontractors, and part of that transparency is obtained through their completion of our Subcontractor Prequalification Form, conveniently located in Procore, our project portal (shown at right). From the information gathered in this form, we are able to ascertain a subcontractor’s experience and skill with similar projects and scopes, their current workload and capacity, financial stability and check references for work done for other firms. We are then able to have honest and open conversations with them about their potential fit for the project and where they may need support from Landis if selected. Landis understands the symbiotic nature of our relationships with our subcontractors and vendors, and always strives to conduct our business with that in mind.



PROCUREMENT STRATEGY

Accurate and reliable material procurement is essential for maintaining our project schedules, and it has become increasingly more challenging in the past few years given the erratic and sometimes unpredictable supply chain for construction materials. We manage these risks in the following ways:

- Encourage alternates and a more open specification for materials during the design phase so that all options and manufacturers, along with their cost effectiveness and lead times, can be considered;
- Incorporate a detailed and subcontractor-informed Submittal and Procurement section into our project schedule;
- Work with subcontractors and vendors to build-in expediting costs and quick-ship options with Owner-approval;
- Early release of critical materials in order to keep project start dates and durations intact. As mentioned above and reflected in our preliminary schedule, we are proposing the early release of multiple items for this purpose;
- Keep a Constraint Log that is updated and tracked during our Lean pull planning sessions and subcontractor meetings;
- Arrange for off-site and/or on-site storage of materials so that subcontractors and vendors do not risk waiting to order until the materials are needed. This is also beneficial for avoiding price escalations on materials that are not needed until closer to the end of the project;
- Compile and maintain a weekly-updated Material Tracking Log (Exhibit I in our Subcontract and Purchase Order agreements) with the most up-to-date shipping and delivery information;

We will rely on these tools and more to aid in schedule risk mitigation before and during the construction of EAT Fat City Center Center.



E. Management & Approach

COST CONTROL

Landis will make use of the subcontractor pricing exercises and internal estimates to compile a comprehensive budget for the project. But we know that unexpected/unforeseen scope and pricing escalations can occur even after such an effort, so we recommend the following safeguards be implemented to protect The Parish's financial interests:

- Establish a Contingency: We recommend the inclusion of a 5% minimum Contingency in our contract once a GMP has been established. This will allow for unforeseen or unexpected changes in scope to be absorbed within our original contract amount, without the need for change orders. Landis will track the use of the Contingency in our Change Order Log with updates reported to the Owner and the Design Team weekly. Any balance of funds that remain in the Contingency at the end of the project will be 100% refunded to the Owner.
- Establish Allowances for Higher Risk Scopes: We recommend the establishment of certain allowances for scopes that may see fluctuation depending on coordination between trades. For example, we typically specify a 5% miscellaneous steel allowance be carried for any unexpected changes to the steel package. Landis will track all allowances on our Change Order Log with updates reported to the Owner and the Design Team weekly. Any underruns on Allowances will be refunded to the Contingency.
- Material Pricing Escalations: The volatile construction supply chain has resulted in the erratic fluctuation in material prices over the past several years. Landis will mitigate costly material escalations by aggressively buying out all subcontracts and purchase orders, as well as stockpiling and storing materials as early in the project as possible. If these methods do not prove enough in some instances, then we will work with our subcontractors and vendors to reduce the overage as much as possible, with all balances being applied to the Contingency.
- Creative and Vigorous Buy-Out of Trades: Landis's Preconstruction Team does not simply rest on their laurels once a GMP has been set; instead, they push even harder to make the smartest decisions on trade buy-outs to further enhance budget underruns that will help to absorb any potential cost overruns in the future.

COST MANAGEMENT

One of our key responsibilities will be to ensure The Parish's investment dollars are spent efficiently and effectively. **We will be a steward of that investment.** Should a change occur during the scope of the project, Landis will remain focused on bringing the highest value for the least cost, and protecting the project schedule. Critically, we will communicate actionable information clearly outlining the impacts and opportunities of a change, making use of the following:

- Our Project Management staff will create a **Ghost Log** that identifies placeholders for any scope of work that might result in a change order, thereby alerting the Design Team and ownership of potential upcoming changes as early as possible.
- We will rely heavily on our **extensive construction knowledge and unrivaled subcontractor relationships** to arrive at the most expedient and cost-effective solution available.
- Once pricing has been received from our subcontractors, it will undergo a strong vetting and cost reasonableness audit to **ensure that you are receiving a fair price** from our team.

WE'VE SAVED OWNERS



8-10%

on average through
innovative solutions and
cost-saving ideas



E. Management & Approach

**OPEN COMMUNICATION AND A TRANSPARENT PROCESS
WILL BE CENTRAL TO OUR COST MANAGEMENT APPROACH.**

COST TRACKING & OWNER USE OF BUDGET UNDERRUNS

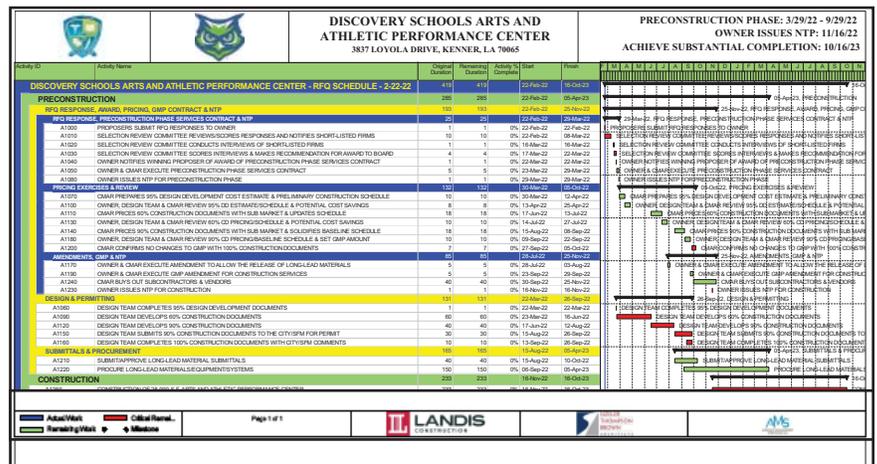
Landis's Project Management staff will perform monthly internal cost projections to compare actual and projected costs against our original budget. As stewards of your investment dollars, this information is vital to our team to ensure that your project remains financially sound. We are so confident in our teams' ability to accurately project final costs for projects, that at certain points in previous projects we have been comfortable shifting portions of budget underruns to the Contingency for the Owner's use towards "wish list" items that might have been cut from the original budget. Our Landis Team will use the same care and consideration for The Parish and their "wish list", letting you know as soon as possible what funds might be available for this purpose.

Sample Schedule

SCHEDULE MANAGEMENT

Our approach to scheduling is multi-layered:

- The preliminary baseline schedule (sample shown at right) will be built during the Preconstruction Phase and will incorporate feedback from the subcontractor market on material lead times, activity durations, and sequencing. **We will also make sure that The Parish's key dates and constraints are represented.**
- Once a project has been transferred to the Construction Team, a detailed review of the preliminary schedule and project approach will be conducted, allowing for a much smoother and faster acclimation period for the team. **Our schedules will then be updated regularly—always with subcontractor input—to give you a comprehensive outlook for the project.** The preliminary is a good starting point for planning project execution.
- Our project team will use **pull planning** to better inform our CPM schedule. From these six-week look ahead planning sessions, our team will be able to break work plans down to the weekly and daily levels. These updates are not done solely by Landis employees. Instead, their success results from a highly participatory process with trade contractors. Architect and engineer participation will also sometimes be sought, and always welcomed.



**THE TWO-FOLD NATURE OF OUR SCHEDULE MANAGEMENT BRINGS
GREATER RELIABILITY TO OVERALL PROJECT DELIVERY.**



E. Management & Approach

LEAN CONSTRUCTION PRACTICES

We have embraced the Lean Construction Institute’s mission of creating exceptional value for all project stakeholders by re-integrating what has become a siloed industry through the use of targeted practices focused on continuous improvement. For each project we customize which Lean tools will be used. For the Arts and Athletic Performance Center, we anticipate a large array including **Daily Huddles, a Constraints Log, the Last Planner System®, and Gemba Walks.**

These comprehensive Lean systems have been instrumental in the management of our projects including the Linear Park project for the New Orleans Convention Center. With the project site extending over a mile, careful sequencing and phasing of the \$50,000,000+ scope were critical for the safety of convention-goers and the operation of neighboring hotels and streets. The benefits of Lean are clear:

A SAFER WORKING ENVIRONMENT FOR ALL, FEWER INCIDENTS AND INJURIES, MORE EFFECTIVE PROJECT COMPLETIONS, INCREASED PRODUCTIVITY, AND SATISFIED STAKEHOLDERS.

DEMING/SHEWHART CYCLE



Landis will utilize the Deming/Shewhart cycle, more commonly referred to as the “Plan, Do, Check, Adjust” cycle for continuous improvement throughout the entirety of the project. Landis’s collaboration techniques help foster the full cycle, leveraging the “check” and “adjust” steps to support robust learning and improvements for teams at all stages of a project.



LANDIS
CONSTRUCTION



General Professional Services Questionnaire

A. Project Name and Advertisement Resolution Number:

RFQ 22-029 - Construction Management at Risk (CMAR) Services for the EAT Fat City Center
Jefferson Parish Government

B. Firm Name & Address:

Landis Construction Co., LLC
8300 Earhart Boulevard, Suite 300
New Orleans, LA 70118

C. Name, title, & contact information of Firm Representative, as defined in Section 2-926 of the Jefferson Parish Code of Ordinances, with at least five (5) years of experience in the applicable field required for this Project:

Christian Generes, President
504.833.6070

D. Address of principal office where Project work will be performed:

8300 Earhart Boulevard, Suite 300
New Orleans, LA 70118

E. Is this submittal by a JOINT-VENTURE? Please check:

YES _____ NO X

If marked "No" skip to Section H. If marked "Yes" complete Sections F-G.

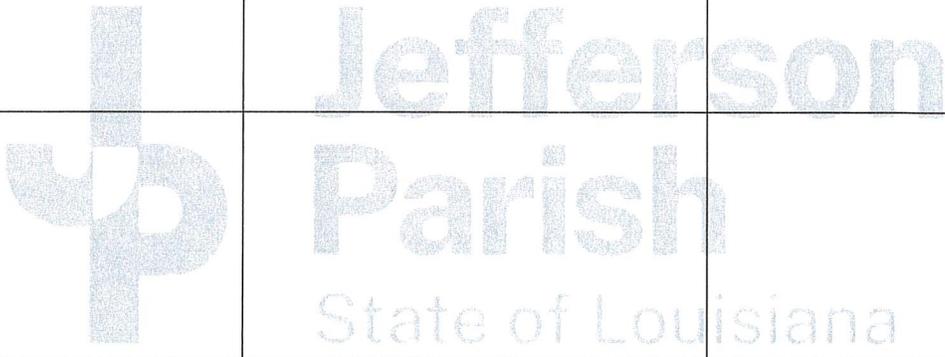
F. If submittal is by JOINT-VENTURE, list the firms participating and outline specific areas of responsibility (including administrative, technical, and financial) for each firm. Please attach additional pages if necessary.

1.
N/A

2.
N/A

General Professional Services Questionnaire

G. Has this JOINT-VENTURE previously worked together? Please check: YES _____ NO _____ N/A		
H. List all subcontractors anticipated for this Project. Please note that <u>all subcontractors must submit a fully completed copy of this questionnaire</u>, applicable licenses, and any other information required by the advertisement. See Jefferson Parish Code of Ordinances, Sec. 2-928(a)(3). Please attach additional pages if necessary.		
Name & Address:	Specialty:	Worked with Firm Before (Yes or No):
1. All subcontractors are TBD at this time due to the scope of work being undetermined. Landis shall follow the contractual requirements per Article II, Section 2.2 (Selection of Key Subcontractors). After awarded a contract, we will work diligently with the Parish to define the scope of work and present the key subcontractors that are an appropriate fit for this project.		
2.		
3.		
4.		
5.		



General Professional Services Questionnaire

I. Please specify the total number of support personnel that may assist in the completion of this Project: <u> 10 </u>
J. List any professionals that may assist in the completion of this Project. If necessary, please attach additional documentation that demonstrates the employment history and experience of the Firm's professionals that may assist in the completion of this Project (i.e. resume). Please attach additional pages if necessary.
PROFESSIONAL NO. 1
Name & Title: Anne Teague Landis, Chief Executive Officer
Name of Firm with which associated: Landis Construction Co., LLC
Description of job responsibilities: Overseeing any compliance and job accounting required
Years' experience with this Firm: 14 years
Education: Degree(s)/Year/Specialization: <ul style="list-style-type: none">• M.B.A. Leadership & Strategic Management, <i>Tulane University</i>• B.S. Psychology, <i>University of Washington</i>
Other experience and qualifications relevant to the proposed Project: Anne Teague runs the daily business at Landis, and participates in executive oversight of construction projects. She is a Certified Construction Industry Financial Professional and has a Masters in Business Administration. <ul style="list-style-type: none">• Certified Construction Industry Financial Professional (2014-2020, 2022-present)• Equity Leadership Training Provider: Campaign for Equity New Orleans• UNO, College of Engineering, Dean's Leadership Board (2021-present)• Young Presidents Organization (YPO) Louisiana Chapter: Chaper Chair (2021-2022); Learning Officer (2020-2021); Asst. Learning Officer (2019-2020); Treasurer (2017-2019); Board (2017-present)

General Professional Services Questionnaire

PROFESSIONAL NO. 2
Name & Title:
Christian Generes, President
Name of Firm with which associated:
Landis Construction Co., LLC
Description of job responsibilities:
Contract negotiations and overall business plan execution.
Years' experience with this Firm:
21 years
Education: Degree(s)/Year/Specialization:
<ul style="list-style-type: none">• B.S. Construction Management, <i>Louisiana State University</i>
Other experience and qualifications relevant to the proposed Project:
<p>Christian began his career at Landis as member of the estimating staff before being promoted to Asst. Project Manager. He then began assisting the Executive Vice President in all aspects of business development and contract negotiations. He held the offices of Vice President of Preconstruction and Executive Vice President before becoming the current President.</p> <p>Christian is responsible for overall business plan execution. His experience in estimating and project management enhances his ability to coordinate every phase of a project, from preconstruction to completion.</p> <ul style="list-style-type: none">• ACE Mentor Program: Chairman (2015-2019); Board of Directors (2013-2018, 2021-present)• Louisiana Associated General Contractors: Board Member (2019-present)• New Orleans Career Center: Board Member (2019-present)

General Professional Services Questionnaire

PROFESSIONAL NO. 3
Name & Title:
Sarah Busch, LEED AP, Vice President of Operations
Name of Firm with which associated:
Landis Construction Co., LLC
Description of job responsibilities:
Project procurement and planning specialist
Years' experience with this Firm:
24 years
Education: Degree(s)/Year/Specialization:
<ul style="list-style-type: none">• B.A. Political Science. <i>Hollins University</i>
Other experience and qualifications relevant to the proposed Project:
<p>Sarah is our project procurement and planning specialist. She will be an integral part of the preconstruction process, helping to plan the project logistics and guide the transition from preconstruction through the start of construction. Her years of experience in Operations make her an invaluable resource for building the project's baseline schedule as well as making sure that the appropriate construction methods are utilized by the estimating team when developing the project budget. Sarah will also help define preconstruction milestone delivery dates that are critical to maintaining the planned start date, and will act as a resource to the project team for the duration of the project.</p> <ul style="list-style-type: none">• Louisiana Landmarks Society (2017-present)• New Orleans Architecture Foundation Board (2018-present)• unCommon Construction : Board Member (2021-present)• Commercial Real Estate Women (CREW): Member (2018-present)• Guest Lecturer, Tulane University: School of Architecture (2016-present); School of Business (2020-present)

General Professional Services Questionnaire

PROFESSIONAL NO. 5
Name & Title:
Tom Weathers, Director of Purchasing & Systems Innovation
Name of Firm with which associated:
Landis Construction Co., LLC
Description of job responsibilities:
Subcontractor and vendor buyout
Years' experience with this Firm:
11 years
Education: Degree(s)/Year/Specialization:
<ul style="list-style-type: none">• Master of Architecture• B.S., Art & Design <i>Massachusetts Institute of Technology</i>
Other experience and qualifications relevant to the proposed Project:
<p>Tom is a licensed Architect in Louisiana with 16 years of experience working for general contractors. Tom marries his architectural and construction backgrounds in his two-pronged role. For purchasing, Tom negotiates subcontracts and works to resolve constructability issues and potential scope gaps before construction begins. Systems Innovation is an aspect of Tom's role at Landis that allows him to leverage his experience and drive for continuous improvement. Tom's previous experience as a Project Manager includes overseeing renovations within occupied hotels and universities as well as ground-up projects.</p> <ul style="list-style-type: none">• Associated Builders & Contractors (ABC) Bayou Chapter: Board Member (2019-2022)• Lean Construction Institute: 2022 Congress Planning Team - Chair (2022-present); New Orleans Community of Practice - Advisor (2022-present); New Orleans Community of Practice - Leader (2019-2021); LCI Congress Presenter (2019 & 2021)• Guest Lecturer, Louisiana State University College of Engineering (2019-present)• unCommon Construction - Guest Mentor (2020)• Urban Land Institute (ULI) - Urban Plan Program Guest Facilitator (2017-present)

General Professional Services Questionnaire

PROFESSIONAL NO. 4
Name & Title:
Kyle Condon, Chief Construction Officer
Name of Firm with which associated:
Landis Construction Co., LLC
Description of job responsibilities:
Project Executive overseeing project execution and quality control
Years' experience with this Firm:
20 years
Education: Degree(s)/Year/Specialization:
<ul style="list-style-type: none">• B.S. Construction Management, <i>Louisiana State University</i>
Other experience and qualifications relevant to the proposed Project:
<p>Kyle's experience with building and leading the Construction Operations & Management Team has consistently delivered superior management and high-quality construction projects on time and within budget. His leadership produces teamwork to ensure client satisfaction, and professionally manages practices that will result in fostering client relationships for the future.</p> <ul style="list-style-type: none">• Associated Builders & Contractors (ABC) Bayou Chapter: Chairman of the Board of Directors (2015-2016); Executive Committee Board of Directors (2010-2014); Membership Committee (2008-2010); Management Education Committee (2005-2008)

General Professional Services Questionnaire

PROFESSIONAL NO. 5
Name & Title:
Ryan Allen, LEED AP, Vice President of Preconstruction
Name of Firm with which associated:
Landis Construction Co., LLC
Description of job responsibilities:
Responsible for all pricing efforts and value added exercises
Years' experience with this Firm:
18 years
Education: Degree(s)/Year/Specialization:
<ul style="list-style-type: none">• B.S., Construction Management, <i>Louisiana State University</i>
Other experience and qualifications relevant to the proposed Project:
<p>Ryan is ultimately accountable for exploring all options in an effort to maximize value to the owner and ensuring the timely delivery of budget updates through the preconstruction phase of the project. He is also responsible for all pricing efforts, supported by the chief estimator and estimating team. Ryan will deliver pricing that breaks down costs in a format that can be easily reviewed by the design team to identify opportunities for savings and to make sure that preconstruction deadlines are met. He conducts regular check-in meetings with the estimating team to check progress as well as "sit and flip" meetings with the design team and the estimating team to gain thorough knowledge of the design intent.</p> <ul style="list-style-type: none">• GNO, Inc. Next Gen Council (2019-present)

General Professional Services Questionnaire

PROFESSIONAL NO. 5
Name & Title:
James "Jamie" Christovich, LEEP AP, Chief Estimator
Name of Firm with which associated:
Landis Construction Co., LLC
Description of job responsibilities:
Manages our bid packages and subcontractor outreach
Years' experience with this Firm:
24 years
Education: Degree(s)/Year/Specialization:
<ul style="list-style-type: none">• B.S. History, <i>Washington & Lee University</i>
Other experience and qualifications relevant to the proposed Project:
<p>Through daily check-ins with the estimators, Jamie is responsible for overseeing the creation and revisions of the internal estimate and making sure that our communication with quality subcontractors is maximized among the estimators. Jamie is accountable for ensuring the accuracy and comprehensiveness of internal estimates and sub pricing, and manages our bid packages via our bid management software, Procore. Jamie manages and initiates subcontractor outreach, creating the draft estimate that includes take-off from all estimators. He works directly with the estimators on a daily basis to create accurate quantity take-offs, maximizing DBE outreach, and merging the estimators' individual take-off efforts to create the comprehensive estimate for the project. Jamie modifies and distributes bid packages to subs and makes changes to the estimator's take-off as necessary.</p> <ul style="list-style-type: none">• Associated Builders & Contractors (ABC) Bayou Chapter: Board of Directors (2022-present)• Home Builders Associates of Greater New Orleans (2006-2017)• Young Leadership Council (2006-2015)

General Professional Services Questionnaire

PROFESSIONAL NO. 5

Name & Title:

Marcy Nash, Senior Estimator

Name of Firm with which associated:

Landis Construction Co., LLC

Description of job responsibilities:

Communication and coordination with subcontractors and vendors for scope and pricing accuracy

Years' experience with this Firm:

12 years

Education: Degree(s)/Year/Specialization:

- B.S. Construction Management, *Louisiana State University*

Other experience and qualifications relevant to the proposed Project:

Marcy is responsible for identifying scope for each trade, performing quantity takeoffs, and communicating closely with subcontractors and vendors to help them create comprehensive proposals. She will be active in and lead our values-driven preconstruction efforts.

General Professional Services Questionnaire

PROFESSIONAL NO. 5
Name & Title:
Brad Rizzo, Project Manager
Name of Firm with which associated:
Landis Construction Co., LLC
Description of job responsibilities:
Overall project coordination
Years' experience with this Firm:
13 years
Education: Degree(s)/Year/Specialization:
<ul style="list-style-type: none">• B.S. Construction Management, <i>Louisiana State University</i>
Other experience and qualifications relevant to the proposed Project:
Brad's role is coordination of the project to complete the work on time, within budget, and with the quality expected. As project manager, he manages the exchange of information and documents, drives schedules, and interacts with all team members to expedite decisions and production. Brad is the key interface between the owner, architect, and project team for all day-to-day operations of a project. He is a detail-oriented, focused professional with hands-on experience in various areas of construction. Notable Projects: Saenger Theatre Repairs, 1000 Veterans Exterior Envelope Repairs, Multiple Office Renovations for Entergy, 1001 Carondelet/ Museum of the Southern Jewish Experience, Zehnder Communications Office, Stone Pigman Office Renovations, Xavier University Conovocation Center & Annex Building

General Professional Services Questionnaire

PROFESSIONAL NO. 5
Name & Title:
Lauren Thibodeaux, Assistant Project Manager
Name of Firm with which associated:
Landis Construction Co., LLC
Description of job responsibilities:
Quality control, site safety, quality assurance, submittal coordination and overall site coordination of all phases of construction and material logistics.
Years' experience with this Firm:
11 years
Education: Degree(s)/Year/Specialization:
<ul style="list-style-type: none">• B.S. Industrial Engineering, <i>Louisiana State University</i>
Other experience and qualifications relevant to the proposed Project:
Lauren will be responsible for assisting the Project Manager with his roles and responsibilities, but mainly as it concerns the maintenance and management of the project schedule. Lauren will be responsible for the maintenance and execution of the project schedule, aid the VP of Operations in the creation of the baseline schedule, maintain and submit schedule look-aheads, reports and breakdowns as required by spec, coordinate the cost-loading of the schedule with the approved Schedule of Values, coordinate the resource-loading of the schedule with subcontractors and internal personnel. Facilitate and participate in scheduling meetings, OAC meetings, subcontractor meetings and team meetings. Notable Projects: Monteleone Iberville Tower Renovations, MCCNO Linear Park and MCCNO Restroom Renovations, Entergy HQ 28th Floor Renovations, The Phytian Event Space, 902 Julia Street Renovations, Loft 18 Indoor Golf Facility, VA Hospital, and 450 Julia Street/Pêche Restaurant

General Professional Services Questionnaire

PROFESSIONAL NO. 5
Name & Title:
David Corona, Project Superintendent
Name of Firm with which associated:
Landis Construction Co., LLC
Description of job responsibilities:
Field operations, quality assurance, and coordination and supervision of subcontractors and vendors
Years' experience with this Firm:
23 years
Education: Degree(s)/Year/Specialization:
<ul style="list-style-type: none">• OSHA 30 Hour• National Center for Construction Research - Instructor
Other experience and qualifications relevant to the proposed Project:
David has invested 30+ years in the construction industry. His main responsibility is the coordination of all subcontractors and making sure that the project schedule is being met, which includes working with the Owner and Architect on any constructability and scheduling issues. His OSHA training will also ensure a safe and clean job site. David's experience as a Superintendent includes renovation of Multi-Family Residential, Historic Renovation, Sustainability, Educational, Hospitality, and Office renovations. Notable Projects: Monteleone Iberville Tower Renovations, MCCNO Linear Park, MCCNO Restroom & I-Cove Renovations, The Pythian Apartments, Xavier University Convocation Center & Annex Building, Gert Town Natatorium, and Shell Oil Company Wells Training Facility

General Professional Services Questionnaire

PROJECT NO. 3	
Project Name, Location and Owner's contact information:	Description of Services Provided:
<p>Xavier University of Louisiana Convocation Center & Annex Building New Orleans, Louisiana</p> <p>Xavier University Marion Bracy, Director of Facilities 504.520.7507</p>	<p>The Convocation Center and Annex Building project was one in a long history of projects Landis has completed for Xavier University. Bounded by Short, Palm, and Stroelitz Streets, the project includes a 94,000 square foot multi-purpose Arena and a 23,000 square foot Annex Building. Both buildings are structural steel framed, precast pile-supported buildings with a brick and Glass Fiber Reinforced Concrete (GFRC) exterior that will resemble the rest of the university's unique appearance. The Arena has the capability of accommodating 4,500 people and will be the location of the baccalaureate ceremonies and convocations for the university. In addition, the facility functions as a new gymnasium, replacing the old gymnasium that sustained severe damage during Hurricane Katrina. In keeping with the green-building trend, the project is LEED certified with a SILVER rating.</p>
Length of Services Provided:	Cost of Services Provided:
Start/Completion: 3/2011-11/2012	\$32,309,253

PROJECT NO. 4	
Project Name, Location and Owner's contact information:	Description of Services Provided:
<p>The Pythian Apartments, Office and Restaurant Space (Design-Assist) 234 Loyola Avenue New Orleans, Louisiana</p> <p>GCE 234 Loyola, LLC Will Bradshaw, 504.715.1129</p>	<p>Work consisted of a complete historical renovation of The Pythian building which included 69 apartments, street-level food service operation, restaurant, shared working space for small businesses and non-profits, office space and healthcare offices.</p>
Length of Services Provided:	Cost of Services Provided:
Start/Completion: 11/2015-8/2018	\$28,758,793

General Professional Services Questionnaire

K. List all prior projects that best illustrate the Firm's qualifications relevant to this Project. Please include any and all work performed for Jefferson Parish. Please attach additional pages if necessary.	
PROJECT NO. 1	
Project Name, Location and Owner's contact information:	Description of Services Provided:
<p>MCCNO Linear Park, Restroom Renovations & I-Cove Renovations (Lump Sum) 900 Convention Center Boulevard New Orleans, Louisiana</p> <p>Ernest N. Morial Convention Center New Orleans Exhibit Hall Authority David Mason, 504.582.3041</p>	<p>All work was performed in an occupied facility.</p> <p>Linear Park: Construction elements included total replacement of approximately one mile of roadway, underground utilities, concrete, striping, signage, traffic signals, cobblestone medians and sidewalks and a new Transportation hub.</p> <p>I-Cove Renovations: Renovations comprised of existing public seating areas & niches throughout the building, patching & repairing substrates, interior partition assemblies, relocation and replacement of sprinkler heads, lighting fixtures, HVAC devices, and addition of power circuits.</p> <p>Restroom Renovations: Renovations & alterations of existing restrooms, construction of family restrooms & nursing rooms.</p>
Length of Services Provided:	Cost of Services Provided:
<p>Start Completion: 8/2018-10/2020 Start/Completion: 10/2020-8/2021 Start/Completion: 9/2020-1/2022</p>	<p>Linear Park: \$51,852,966 I-Cove Renovations: \$1,785,828 Restroom Renovations: \$9,054,174</p>

PROJECT NO. 2	
Project Name, Location and Owner's contact information:	Description of Services Provided:
<p>Crescent Park (Lump Sum) New Orleans, Louisiana</p> <p>City of New Orleans c/o The Tobler Company C. Palmer Rinehart 504.587.3663</p>	<p>The Reinventing the Crescent Downriver Park project grants unparalleled physical and visual access to the Mississippi River, allowing visitors to enjoy the riverfront like never before. The 1.4 miles of public open space includes 20 acres of native landscaping, bicycle paths, playgrounds, a dog run, ornate bridges and footpaths, and two multi-use pavilions: the Mandeville Shed and the Piety Wharf. Alternative-energy resources and a simple economic model help ensure that the Downriver project will remain a welcoming and sustainable retreat where locals and tourists can relax, interact, and experience the New Orleans riverfront.</p>
Length of Services Provided:	Cost of Services Provided:
<p>Start/Completion: 8/2010-2/2014</p>	<p>\$23,200,000</p>

General Professional Services Questionnaire

PROJECT NO. 5	
Project Name, Location and Owner's contact information:	Description of Services Provided:
<p>Cambria Hotel (GMP) New Orleans, Louisiana</p> <p>632 Tchoup, LLC Mike Harrington, 703.350.6335</p>	<p>The 110,000 square foot, 7-Story houses 162-room guestrooms, two meeting rooms, a business center, bar, select service restaurant, several lounge spaces, a fitness area, and administrative/ support spaces. The hotel infills the site of an asphalt parking lot surrounded by masonry buildings of varying historical significance.</p> <p>Construction activities included demolition of an existing asphalt parking lot along with remnants of brick footings hidden below; structural components such as precast prestressed concrete piles, post-tensioned elevated floors and roof slabs; façade elements, including masonry, aluminum curtainwall windows with applied muttons, aluminum composite metal panels, and stucco; and interior finishes, including custom light fixtures, millwork, carpet, trim, as well as a colored topping slab for the ground floor lobby. BIM coordination of MEPF systems was critical for accommodating the 8' 8-1/2" floor-to-floorheight for guest rooms.</p>
Length of Services Provided:	Cost of Services Provided:
Start/Completion: 9/2015-8/2017	\$24,704.209

PROJECT NO. 6	
Project Name, Location and Owner's contact information:	Description of Services Provided:
<p>Saenger Theatre Repairs (CMAR) New Orleans, Louisiana</p> <p>Saenger Theatre Redevelopment Company Bob Lacher, 504.529.4543</p>	<p>Landis was hired as the CMAR to assist in developing a solution to damages done to the historic Saenger building in October 2019 during the collapse and subsequent implosion at an adjacent property. The scope of work includes three main elements: repairs to structural components within the attic of the theatre building; repair of the roof decking and underlayment where damaged and complete installation of a new roof membrane at the entire facility; and miscellaneous repairs to the exterior building façade (including damaged marble wall panels, windows, cornices, canopy and canopy support structure, doors and hardware, program display cases, etc.) and the interior ceiling.</p>
Length of Services Provided:	Cost of Services Provided:
Start/Completion: 1/2021-8/2021	\$2,824,677

General Professional Services Questionnaire

PROJECT NO. 7	
Project Name, Location and Owner's contact information:	Description of Services Provided:
<p>Young Audience Charter School (GMP) Gretna, Louisiana</p> <p>Friends of Young Audiences Charter School Ron Loesel, 504.304.6332</p>	<p>With a desire to expand their program to include Pre-K through High School, Young Audiences Charter School (YACS) purchased the site of a former Coca Cola bottling plant in Gretna to accommodate their new campus and retained Landis as the general contractor.</p> <p>The scope of work for this project included selective demolition, site fill and earthwork, new concrete foundations, structural steel, drywall and metal studs, carpentry and stone roofing and skylights, doors and windows, finishes, specialties, equipment, furnishings, fire suppression, plumbing, HVAC and electrical to accommodate classrooms and support facilities for Grades 5 - 12. It also includes additional classrooms for art, science, performing arts, digital media, and flex spaces, as well as a gymnasium and cafeteria multi-purpose space, administrative areas and offices, and the decorative screened outdoor waiting/playing space.</p>
Length of Services Provided:	Cost of Services Provided:
Start/Completion: 6/2019-11/2020	\$18,749,320

PROJECT NO. 8	
Project Name, Location and Owner's contact information:	Description of Services Provided:
<p>Behrman Elementary School (CMAR) New Orleans, Louisiana</p> <p>Louisiana Department of Education, RSD Annie Cambria, 504.372.6200</p>	<p>The scope of this historic renovation project, is a full renovation of the existing 109,000 square foot 3-story school to serve 1st - 8th grade students, construction of a new 12,800 square foot Early Learning Center to serve Pre-K and Kindergarten students, and construction of a new 14,900 square foot gymnasium to serve the elementary school. Scope of work also includes weather-proofing the exterior through the restoration of the historic wood windows and updating learning spaces with state-of-the-art design while maintaining the building's many character-defining features. The existing school building is located on one lot, and the new Early Learning Center and Gymnasium will be constructed on a separate lot across the street from the main building.</p>
Length of Services Provided:	Cost of Services Provided:
<p>Demolition & Abatement Start/Completion: 6/2019-8/2020</p> <p>Construction Start/Completion: 12/2020-12/2022</p>	\$35,571,477

General Professional Services Questionnaire

PROJECT NO. 9	
Project Name, Location and Owner's contact information:	Description of Services Provided:
<p>Dillard University Student Union, Health & Wellness Center (Design-Build) New Orleans, Louisiana</p> <p>Dillard University Walter Kimbrough, 504.283.8822</p>	<p>The 57,000 square foot structure features a bookstore, fitness center, movie theater, four lane bowling alley, food court, and common meeting areas.</p> <p>The project is LEED certified by the US Green Building Council (USGBC) at the Gold level. Some of the green elements incorporated include high-efficiency HVAC and electrical systems, heavy use of locally and regionally produced materials, and preservation or enhancement of existing natural features, including the lake that fronts the building.</p>
Length of Services Provided:	Cost of Services Provided:
Start/Completion: 3/2010-11/2012	\$17,798,984

PROJECT NO. 10	
Project Name, Location and Owner's contact information:	Description of Services Provided:
<p>Loft 18 Indoor Golf Facility (Design-Assist) Metairie, Louisiana</p> <p>WPW Properties Greg Whitman, 504.450.4600</p>	<p>The two-story, 8,000 square foot building consists of parking on the first floor, a full service kitchen and bar, five golf simulators, two golf arcade games and a balcony. Components of the project included piles, concrete slabs and shear walls, CMU walls, and large structural steel for the structure that spans across the parking area; waterproofing, roofing, storefront and curtain walls for the building envelope, drywall, tile wood flooring, stained concrete and custom millwork including cabinets at each golf simulator, the bar, and a suspended wine rack for interior finishes; an elevator; and all associated mechanical, electrical and plumbing systems.</p>
Length of Services Provided:	Cost of Services Provided:
Start/Completion: 12/2016-9/2017	\$2,800,493

General Professional Services Questionnaire

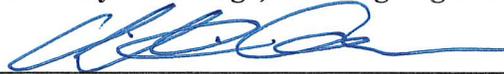
L. List all prior and/or on-going litigation between Firm and Jefferson Parish. Please attach additional pages if necessary.

Parties:		Status/Result of Case:
Plaintiff:	Defendant:	
1. N/A	N/A	N/A
2.		
3.		
4.		

M. Use this space to provide any additional information or description of resources supporting Firm's qualifications for the proposed project.

Landis's resources and reputation will bring added value for the Owner. With 63 employees, we have the ability to self-perform work in multiple trades. However, the real value comes from our ability to get the best pricing from the subcontractor community based on our past performance and fair practices.

N. To the best of my knowledge, the foregoing is an accurate statement of facts.

Signature:  Print Name: Christian Generes

Title: President Date: July 1, 2022