



PROPOSAL BY  
HUNT TELECOMMUNICATIONS,  
A UNITI COMPANY  
SPIN: 143028369  
FOR

## PLAQUEMINES PARISH SCHOOL BOARD FORM 470 # 240018628

FRN:0020169025

DUE DATE: MARCH 6<sup>TH</sup> 2024 AT 2 PM

ACCOUNT EXECUTIVE  
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UNITI FIBER

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METAIRIE, LA 70002

504-635-3509

### RFP PROPOSAL

HUNT TELECOMMUNICATIONS, A UNITI COMPANY

Category 2 Services

## Plaquemines Parish School Board

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# Letter from the CEO

Hunt Telecommunications was created to provide critical information access to public schools, libraries, and other organizations in the public sector. Since our acquisition by Uniti—the first U.S. REIT focused on acquiring and leasing critical communications infrastructure—our reputation for integrity, responsibility, and transparency has continued to be the cornerstone of our operations.

Over the past several years, we have grown substantially through hiring hundreds of employees, creating a diverse and team-oriented workforce, and building and acquiring critical fiber assets, resulting in Uniti owning 123,000 route miles and 6.9 million strand miles of mission critical fiber throughout the United States.

The last few years have seen many changes and challenges. The COVID-19 pandemic spread quickly around the globe. Social movements and political unrest challenged the world. We have seen many changes in how people connect to the internet for work and school, while at the same time, new technologies have evolved and emerged, such as telemedicine and the advanced rollout of 5G services, resulting in increased demand for faster speeds and reliable, stable internet connections. Through it all, we have held firm in our belief that unity is essential to our mission.

We fully intend to live up to our name and we hope that this proposal demonstrates how committed we are in this undertaking.



*“We value the opportunity and responsibility Uniti has to keep our communities connected and we will continue to work tirelessly with all of our customers, partners, and communities to ensure that remains the case. We know maintaining that connection means more than simply keeping the lights on.”*

# Executive Summary

Uniti Fiber operates using several different SPINs, depending on the region where services are provided. This proposal is being made by Hunt Telecommunications, LLC, a Uniti Company (SPIN: 143028369).

On behalf of all of us at Uniti Fiber, thank you for taking the time to review our proposal. We hope you'll find our response to your recent RFP reflects our passion for assisting K-12 school districts like yours leverage E-Rate funding to unleash superior fiber broadband technology that also benefits the economic growth of your community.

## About Us

Uniti Fiber is a leading provider of fiber optic networks in the Gulf South and Southeast regions, where we specialize in delivering dark and lit fiber optic capacity to underserved markets and customers with critical infrastructure needs.

Uniti Fiber devotes a large portion of its workforce to support the technology needs of schools and libraries with an E-Rate team built from names you've come to know and trust. Hunt Telecommunications, Information Transport Solutions (ITS), InLine, Nexus Systems, and Southern Light, are now Uniti Fiber, dedicated to providing the same service you've come to depend on to schools and libraries.

Our goal is to work with you to build and operate a reliable and affordable fiber optic network to serve Plaquemines Parish School Board and over time, as the network expands, to other businesses and government facilities in

the surrounding communities. Ultimately, the implementation of a Uniti Fiber network will enable the entire surrounding area to take advantage of this newly implemented fiber broadband.

## The Uniti Advantage

Uniti Fiber's team of infrastructure professionals has the expertise, dedication, and customer focus to provide a variety of network connectivity options in lower-tier and rural markets where customers are struggling to find reliable, scalable, and affordable solutions. Uniti Fiber's growing infrastructure connects customer locations with local access to municipalities and utilities enabling Uniti Fiber to deliver its customized solutions wherever its customers' toughest challenges exist.

We understand the unique challenges schools and libraries face in navigating the E-Rate process. Whether the challenge is improving network reach and quality, increasing capacity, or maintaining cost certainty for the future,

Uniti Fiber delivers custom-designed technology at a discount through the E-Rate program. School and library administrators can choose from a full range of E-rate-eligible infrastructure options.

From 1M to 100G DWDM networks and beyond, Uniti Fiber offers affordable, scalable, and reliable network services to connect the leaders of tomorrow with the most advanced technologies of today.

If your needs extend beyond technology infrastructure, Uniti Fiber also offers voice over

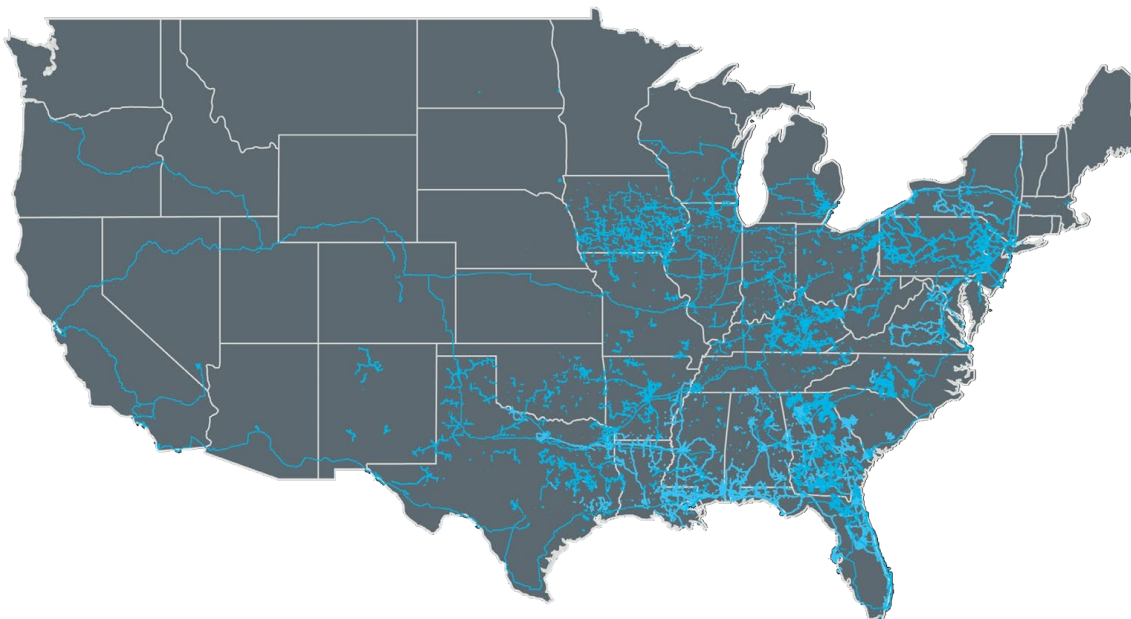
If you select Uniti Fiber to provide your fiber optic network, we envision your network serving as the first step towards a much larger, affordable network enabling education, healthcare, local government, and businesses in area the opportunity, access, and capabilities to compete in today's, knowledge-based economy.



IP (VoIP) and managed firewall, content filtering, DNS, and e-mail.

# Company Background

Since its formation in 2015 as the first U.S. REIT focused on acquiring and leasing communications distribution systems, Uniti (NASDAQ: UNIT) has grown substantially. Over the past several years the company has hired hundreds of employees, engaged in numerous transactions, and currently owns millions of strand miles of fiber, hundreds of communications towers and other communications assets throughout the U.S. In an industry that is famously capital intensive, Uniti collaborates with operators to develop assets and simultaneously relieves them of the burden of raising investment capital. However, unlike a private equity or venture fund, Uniti does not take an ownership interest in or exercise control over operations. Rather, operators gain access to a vast reserve of capital along with the freedom to use it in ways that best suit their strategic objectives. Uniti's unique REIT structure provides the vital connection between investors and operators of capital and unlocks the value of the network for the benefit of both parties.



*Uniti, as a S&P SmallCap 600 Company and the first diversified communication infrastructure REIT, is dedicated to forging partnerships, igniting ideas, and pursuing strategies that advance not only our network, but also the communities it serves.*



# Uniti and Unity

In the 25 years since the passing of the Telecommunications Act of 1996, the communications marketplace has fundamentally transformed. Services have aggressively evolved; demand for data and bandwidth have skyrocketed; and internet connectivity has morphed from a luxury into an absolute necessity. But innovation alone does not produce unity. In our view, unity is developed through connection, collaboration, and respect—all of which are tenets at the core of Uniti's business. By investing in our people, collaborating with our customers, and respecting our communities and environment, Uniti promotes unity every day.

Our network and portfolio of services unite families, businesses, and communities. We collaborate with our customers to seamlessly integrate distant locations, empower consumers to access more and more advanced communications, connect schools and libraries to power next-generation education and enable online healthcare and telemedicine to promote the wellbeing of thousands of patients. These efforts, we believe, promote connection, collaboration, and respect and ultimately lead to greater local, community and national unity.



## Connection

Unity requires connection, and connection is at the heart of Uniti's mission. With over 26,000 customer connections and growing, connection is at the forefront of our mission. We work every day to enable our customers to seamlessly connect their distant business locations through our state-of-the-art fiber network. We also provide the backbone network for the nation's wireless carriers to allow their mobile customers

to connect to their friends and families. We provide services to hundreds of schools and libraries across our network footprint to enable students in rural and remote areas to connect to greater educational resources. We also provide connectivity to numerous rural healthcare facilities, bringing doctors and patients together like never before.

We also enable connection through the integration of new technologies, which enable our customers to provide more and more

advanced services. 5G, for example, will revolutionize the way that Americans connect, and Uniti's network and services are at the heart of that revolution.

### Collaboration

Unity requires parties to work together. Uniti isn't just a service provider, we're a network provider. With over 6.9 million fiber strand miles in our portfolio, we work with hundreds of other carriers across the country to help them create the network connections they need to drive their businesses and connect their own communities.

We have invested billions of dollars into network infrastructure across the country that enables our business and carrier customers to expand their reach, and we collaborate every day with those customers to establish solutions to enable them to seamlessly expand and manage their own networks and services. We also partner with our vendors and contractors to ensure that our activities are as minimally impactful to the environment as possible. And we work cooperatively with the communities we serve to ensure that local consumers enjoy the best communications experience possible in a manner that is nondiscriminatory, fair, and equitable.

Uniti is in the business of investing capital into networks to ensure our customers have the ingredients they need to make their own networks "work."



### Respect

Fundamentally, unity is based on respect. Uniti's business is fueled by respect: respect for our customers; respect for our employees and stakeholders; respect for our communities; and respect for our environment. Foremost, we put our customers first and we devote massive amounts of resources to keeping our customers happy.

In times of emergency, we are thoroughly dedicated to putting things right. We respect our customers, the businesses that they run, and the end users that rely on the networks we operate. We pride ourselves on collaborating with our customers to meet their needs, to treat them fairly and to uphold the highest ethical standards in our business practices. We respect our employees by ensuring that our workforce enjoys comprehensive benefits, equal opportunity, training, and the ability for personal and professional advancement. We respect our shareholders by ensuring that we run our business as efficiently and effectively as possible and through transparent and ethical governance. Finally, we respect our



environment by ensuring that our business practices protect our natural resources. We work hard to ensure that the products, methods, and services we use are as environmentally sensitive as possible.

In our view, unity is generated through connection, collaboration, and respect. And unity is supported by Uniti.



## RFP Acceptance

Uniti Fiber acknowledges, accepts, and agrees to comply with the terms, conditions, and requirements of Plaquemines Parish School Board - # 240018628 titled "PLAQUEMINES PARISH SCHOOL BOARD CAT. 2".

REQUIRED

# Proposal Submission Form

Service Provider/Company Name	Uniti Fiber
Corporate Address	107 St. Francis Street, Suite 1800
City/State/ZIP	Mobile, AL 36607
Service Provider Contact Name	William Stribling
Service Provider Contact Phone #	251-423-8607
Service Provider Email Address	william.stribling@uniti.com
E-Rate Service Provider Name	Hunt Telecommunications, LLC, a Uniti Company
E-Rate Service Provider ID (SPIN)	143028369
Address of Louisiana Office	3501 N Causeway Blvd Ste 550
City/State/ZIP	Metairie, LA 70002
24-hr Toll-Free Help Desk Number	877-652-2321

# Evidence of Green Light Status

8/15/22, 7:17 PM

View FRN Financial Info



## Commission Registration System (CORES)

[Associate Username to FRN](#) | [Manage Existing FRNs & FRN Financial](#)  
[Register New FRN](#) | [Reset FRN Password](#)  
[Search for FRN](#)

### [FCC Registration](#)

[FCC](#) > [FCC Registration](#) > [Manage Existing FRNs](#) > FRN Financial

Logged In As: jeffrey.strenkowski@uniti.com | [Logout](#)

### FRN Financial

[Manage FRNs](#)

**FRN Financial**

Show  entries

Search:

FRN	FRN Name	Red Light Status	Action
0006251136	CONTACT NETWORK, LLC	Green Light	<a href="#">View/Make Payme</a>
0006694111	Southern Light, LLC	Green Light	<a href="#">View/Make Payme</a>
0008146201	Information Transport Solutions, Inc.	Green Light	<a href="#">View/Make Payme</a>
0010005379	Nexus Systems, LLC	Green Light	<a href="#">View/Make Payme</a>
0011210416	Hunt Telecommunications, LLC	Green Light	<a href="#">View/Make Payme</a>
0011585528	Information Transport Solutions, Inc.	Green Light	<a href="#">View/Make Payme</a>
0011899150	ANS Connect, Inc.	Green Light	<a href="#">View/Make Payme</a>
0016384539	Tower Cloud, Inc.	Green Light	<a href="#">View/Make Payme</a>
0016471229	Hunt Brothers of Louisiana, LLC	Green Light	<a href="#">View/Make Payme</a>
0020169025	Uniti Fiber LLC	Green Light	<a href="#">View/Make Payme</a>

Showing 1 to 10 of 37 entries

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#### Customer Service

[Help](#)

[Frequently Asked Questions](#)

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For assistance, please submit a help request at <https://www.fcc.gov/wireless/available-support-services> or call 877-480-3201 (Mon.-Fri. 8 a.m.-6 p.m. ET).

# Hunt Telcom Service Provider Annual Certification (SPAC) Form 473

  Jeff Drury | Hunt Brothers of Louisiana, LLC (SPIN 143006156)

[My Funding](#) [Forms](#) [EDGE](#) [470 Manager](#)

## Search Results

SPIN	Service Provider	Doing Business As	Contact Name	Contact Address	Contact Phone	E-mail	SPAC Filed (EPC)	SPAC Filed (Legacy)	Options
143028369	Hunt Telecommunications, LLC	Hunt Telecom	Jeff Drury	106 Metairie Lawn Drive Suite 200 Metairie LA, 70403	334-567-1993	jeff.drury@its-networks.com	2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022	2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022	 <a href="#">More Info</a>  <a href="#">History</a>

## Service Provider Search Tool

Enter all or part of the name of the service provider or the Service Provider Identification Number (SPIN) for which you want to search. Click "Begin Search" to see the results.

SPIN:

Name:

### Important Information

The service provider search allows you to find the contact information for a service provider. The search results also indicate if the service provider has been designated as an Eligible Telecommunications Provider and the year(s) for which the service provider has filed the Service Provider Annual Certification form.

# Service Level Agreement

Service Level Agreement: A service outage begins when a customer reports the outage to the appropriate Uniti Fiber number(s) to open a trouble ticket, and ends when the affected circuit is fully operational, as evidenced by the closing of the trouble ticket. Uniti Fiber's mean time to respond is fifteen minutes, and our mean time to respond on site less than 2 hours. Uniti Fiber is committed to a four-hour restoration of service for all outages not resulting from planned outages or force majeure.

Performance Measure (and description as needed)	Guarantee? (Yes/No)	Minimum Target
Network uptime	Yes	99.99%
Call response time	No	15 minutes
Mean time to resolve issue	Yes	4 hours

## NOC Description and Times of Operations

Uniti Fiber's geographically diverse Network Operations Center consists of dozens of help desk and network engineering staff located in state of the art facilities in strategic proximity to our network backbone and customers. The NOC and support lines are staffed 24x7x365 by onsite personnel.

The NOC monitors Uniti Fiber and customer network resources for outages and SLA violations. Network problems and customer outages are worked within our customer interactive ticketing system to ensure resource notification, SLA policy adherence, and rapid mobilization when needed. NOC monitoring tools and ticketing tools are backed up at multiple disaster recovery sites.

# Help Desk Procedures

When it comes to carrier class network monitoring, Uniti Fiber is ready to perform. Our ability to deliver information in a timely and critical manner helps to improve the uptime and availability of network services. We have a 24x7x365 staff of experts that leverages all their cumulative years of experience to make the right decisions, quickly and accurately. Our Network Operations Center (NOC) is housed behind two levels of physical security. Our IT security network utilizes firewalls, antivirus and intrusion protection devices ensuring our communications network integrity. Our NOC support teams work day and night to ensure the network not only remains healthy, but is optimized for performance.

Uniti Fiber has in place a proven trouble ticketing system that allows our clients to report any issues via web, e-mail or telephone. Both our customers and our internal data center and field service personnel use this system every day to support our customers. This system provides full reporting capabilities and is overseen throughout the day for escalation and quality assurance purposes. Once a trouble ticket is opened by any means the client receives a ticket number via e-mail, and as the ticket progresses the client receives regular status notifications. In addition, the client can update the ticket through the support portal, or by simply replying to any notification e-mails.

Our NOC operates on a multi-tier basis with subject matter experts in each of our major service areas. The NOC teams are responsible for documenting all actions taken to support a user or problem, and they utilize real time dashboards that display graphically the total number of tickets at any given time in important statuses such as new, customer responded, unassigned, or past due. These same indicators are repeated on the desktops of all the key service desk personnel and are interactive, allowing them to quickly drill down to at risk tickets. NOC leadership can view extensive real time and historical reporting from anywhere, and reallocates personnel and resources to resolve any critical issues.

## Financial Qualifications:

Uniti Accepts and Complies with the ability to obtain a performance bond in the amount equal to 100% of the total annual contract amount.

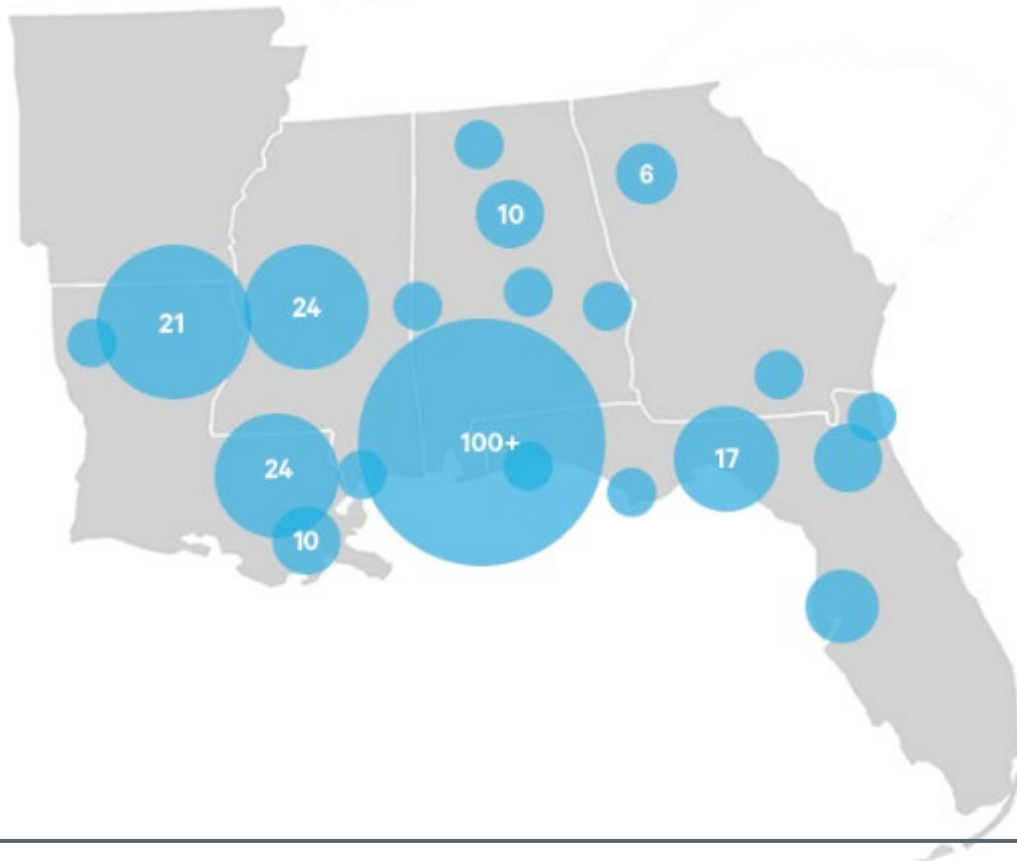


SPOTLIGHT ON:

## Service Response Procedures

Uniti Fiber and its legacy companies have been engaged in providing solutions and support to Southern corporations, educational institutions, and government entities for over 80 years combined. We rely on a systematic approach to resolving issues, and our technicians have established procedures for many of the routine tasks that require specialized setup and configuration. These procedures range from very simple to very detailed procedures like router configurations, firewall configurations, Server setups and troubleshooting various problems on any number of platforms.

Uniti Fiber maintains a trained and professional staff of field service technicians, cabling crews, and tower crews across our network footprint. To ensure that problems are tracked and resolved Uniti Fiber has both full time support dispatchers and a Technical Services Manager supporting this team. Dispatchers provide a single point of contact for telephone requests, dispatches appropriate team



members based on trouble tickets, and proactively manages the scheduling of team member throughout the day. To ensure the most immediate response, primary service for the equipment in Louisiana would be provided from our Hammond team.

## 24/7/365

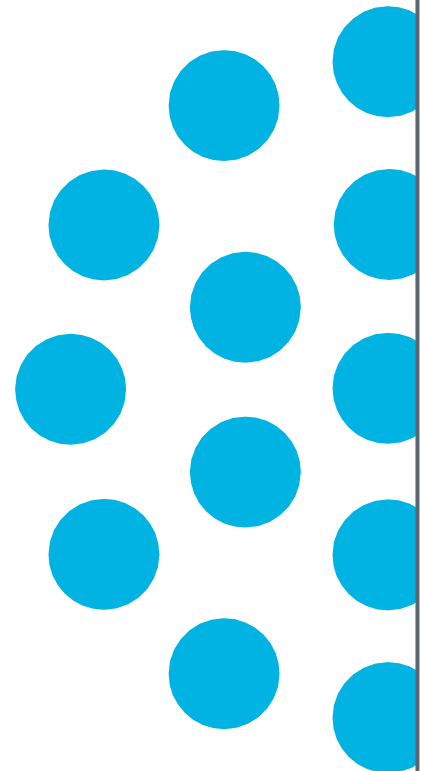
Support personnel are available 24 hours a day, 7 days a week, 365 days a year. The NOC utilizes a multi-tier response plan to provide the most rapid response to customer issues.

## Tiered Response System

Our Tier One team serves as a triage team that is also capable of providing quick resolution of many general connectivity issues. Technicians are schooled in efficient identification of issues requiring advanced support, typically trained to spend no more than 30 minutes on an issue before beginning escalation of the problem. When trouble tickets require a more complex diagnostic approach or specific technological expertise, they are assigned to our Tier Two technicians, who are subject matter experts able to provide the best support possible in the shortest amount of time.

## Escalation Process

If the issue requires further escalation, it is referred to a Tier Three technician or an appropriately trained onsite technician. Tier Three technicians also monitor and oversee ongoing technical support issues in the lower two tiers to ensure rapid resolution and detect broader problems or issues impacting the



network. When issues require an onsite technician, they will be escalated to Tier Four and the onsite manager will be responsible for deploying an onsite technician to the necessary location.

### Accountability

We have implemented our service automation and ticketing systems to achieve extensive

reporting capabilities; our experience and certifications on these systems have given us the knowledge to train our people. Our systems-oriented environment guarantees service issues are promptly resolved. Every person in our company is accountable and receives reports monthly to reassure this accountability.



### WE'RE HERE TO HELP

Our security experts are available to consult with your IT Staff on solutions to enhance your security culture.

# Uniti Enterprise Escalation List

## UNITI NOC

877-652-2321

NOC@uniti.com

### LEVEL 1 ESCALATION MANAGER OF DUTY

Dakota Cheyette / Nathan Tolar  
(251) 345-6834

NOCManager@uniti.com

### LEVEL 2 ESCALATION VICE PRESIDENT OF OPERATIONS

Doug Parker  
(251) 305-4165

OperationsVP@uniti.com

### LEVEL 3 ESCALATION DEPUTY DIRECTOR OF NETWORKS

Wrenn Landers  
(251) 305-4166

DeputyofNetworks@uniti.com

### LEVEL 4 ESCALATION PRESIDENT OF NETWORKS

Eric Daniels  
(251) 305-4167

NetworksPresident@Uniti.com

### RFO REQUESTS

833-840-6301  
RFO.requests@uniti.com

Escalation

Duty Manager  
(251) 345-6834

### CHANGE MANAGEMENT MAINTENANCE

833-840-6301  
changemgmt@uniti.com

Escalations

Mike Fry  
(872) 742-0620  
Mike.Fry@uniti.com

### TEST AND TURN-UP ESCALATION

877-652-2321  
Escalation

Jess Cade  
(318) 235-6801  
Jess.Cade@uniti.com

# **Service Locations**

## **Number of Technicians**

Plaquemines Parish School Board will primarily be supported by our main Louisiana Office in New Orleans, ensuring prompt response times in the event of an outage or emergency, We also have personnel located in Hammond to serve you as well.

Toll-Free 24/7/365 Help Desk: 877-652-2321

## CURRENT LOUISIANA CUSTOMERS:

Organization	Contact	Services Provided
Lafayette Parish Schools 113 Chaplin Drive Lafayette, LA 70508	Mindy Romero Supervisor of Technology Office: (337) 521-7521 Cell: (337) 534-3079 msromero@lpssonline.com	<ul style="list-style-type: none"> <li>10 Gigabit WAN between 52 Schools</li> </ul>
RKM Primary Care 11990 Jackson Street Clinton, LA 70722	Christi Hunt CEO <a href="mailto:chunt@rkmcare.org">chunt@rkmcare.org</a> Phone: 225-719-1841	<ul style="list-style-type: none"> <li>Gigabit Internet Connectivity</li> <li>10 Gigabit and 1 Gigabit WAN Connectivity to 13 Sites</li> <li>Cisco routing and switching support</li> <li>Cisco Call Manager Support</li> <li>Basic Maintenance of Rural Health Care Eligible Hardware and Connections</li> </ul>
Louisiana State University 200 Computing Services Center Baton Rouge, LA 70803	Lonnie Leger lonnie@lsu.edu Director of Networking 504-684-2458	<ul style="list-style-type: none"> <li>Dark fiber between multiple buildings at multiple campuses</li> </ul>
Southeastern Louisiana University 500 Western Avenue Hammond, LA 70402	Ray Dejean Systems Engineer 985-549-5980 ray@selu.edu	<ul style="list-style-type: none"> <li>2 Gigabit Internet Access</li> <li>100 meg WAN connectivity to remote campus sites</li> </ul>
Rouses Grocery Stores 1301 St Mary Street Thibodaux, LA 70302	Tommy Costales Network Admin 504-212-6770 tcostales@rouses.com	<ul style="list-style-type: none"> <li>WAN connectivity to All Louisiana and Mississippi Locations, 40+ Sites</li> <li>Internet Access to Corporate office and both Collocation data centers</li> <li>Voice Services to all locations</li> <li>Collocation services</li> <li>3g/4g Wireless failover for data services</li> </ul>



# Network Security

## Customer Experience & Privacy

As Uniti helps build an increasingly connected and accessible digital world, the trust our customers place in us to help them thrive in this environment continues to grow.

*In Q4 2020, our security tools blocked over 5.2 million malicious emails.*

This trust is a paramount driver for our work and we prioritize addressing the risks that come

with operating in an “always-on, always there” society, including those related to privacy and data security. Our Data Protection Policy provides additional information on our security and data protection protocols.

## Cybersecurity Approach

Cybersecurity is a top priority for Uniti and we work diligently to protect our network, systems, and data.

To more effectively address the cybersecurity threats posed today, Uniti has a dedicated security staff augmented by partnerships with industry leading security experts. The team is responsible for leading enterprise-wide information security strategy, policy, standards, and processes. Our team is continuously building and improving a comprehensive information security program with the goals of increasing cybersecurity threat awareness and fostering a corporate culture of security-minded users.

### Zero Trust Network Access (ZTNA)

ZTNA is a set of technologies that operates on an adaptive trust model, where trust is never implicit, and access is granted on a “need-to-know,” least-privileged basis defined by granular policies. ZTNA gives users seamless and secure connectivity to private applications without ever placing them on the network or exposing applications to the internet.



### Endpoint Detection & Response (EDR)

EDR is next-generation antivirus that blocks known malware and uses artificial intelligence to detect abnormal behavior. EDR also provides the capability to automate the response by stopping any malicious actions and removing malicious files from the device.

## Information Security Program

Uniti's comprehensive information security program must ensure the core concepts of confidentiality, integrity, and availability are supported by adequate security controls to mitigate or reduce the risks of data loss, disruption, or corruption. We use a multi-layered approach involving administrative, technical, and physical controls. This includes (among other aspects) vulnerability management, antivirus and malware protection, access control, email and phishing security, and employee awareness. Uniti's information security program is governed by a set of policies and standards based on accepted industry best practices. These policies set forth our commitment to information security and define the practices and procedures that are to be followed by all employees, helping protect information resources and information systems from unauthorized access, leakage, falsification, loss, destruction or other security risks. We routinely review and revise these policies and standards to address changes in the risk landscape, threats, and the regulatory environment.



### Risk Assessments

Our security controls are continuously evaluated by performing risk assessments throughout the year. These assessments – designed for continuous improvement of the information security program's effectiveness – consist of social engineering, vulnerability scanning, and penetration testing conducted by our information security team and third-party industry experts.

### Employee Training

Each employee plays a critical role in protecting Uniti's most sensitive information. To increase employee awareness of information security threats, we require all personnel to complete various training exercises that help them easily identify security threats and malicious activity. These exercises include online video training,

authorized internal phishing campaigns, and security newsletters with advice on security best practices and updates on the current threat landscape.

### Strengthening Measures

Uniti is committed to safeguarding the trust of its customers, employees, and business partners. We recognize that potential cybersecurity threats will continue to grow. Our approach is to remain proactive and continually evolve our information security program. We continuously seek opportunities to improve practices, implement stronger controls, and provide more robust security against new threats, all to protect the confidentiality, integrity, and availability of the data entrusted to our care.

# Disaster Response

## Storm Response

The increasing dependence on connectivity for safety and information underscores the importance of a resilient network and support team that can plan for and maintain operations during extreme weather events. Uniti's fiber network, operations, processes, and teams are all designed with the highest degree of

*“Our goal is to repair the network safely and effectively without negatively impacting the tempo of normal operations. It requires an “all hands-on deck” approach in our emergency operations center including coordination between logistic, operations, engineering, OSP/ISP, GIS, and finance teams. We’ve learned on the job and have developed highly detailed processes that allow Uniti Fiber to assess, move and communicate both internally and in conjunction with state level emergency management agencies and officials.”*

*– Eric Daniels, SVP - Uniti Fiber Network*



resiliency and agility in order to consistently provide reliable, high quality connectivity.

This structure is even more critical in disaster scenarios—whether manmade or caused by Mother Nature—in order to meet the need for essential communications for our customers, partners, employees and communities. It is imperative that our customers are able to quickly resume business activity, that our communities can connect to the services they need and that government agencies and first responders are able to access vital information in real-time. In the aftermath of hurricanes, tornados, floods or other disaster.

During any catastrophic weather event, our primary concern is for the safety of all impacted individuals—employees, customers and the citizens of the communities we serve—with the overarching goal of safely and efficiently resolving any service- impacting issues and maintaining or restoring connectivity. To achieve this, we have instituted rigorous advance storm preparation and activation protocols that incorporate solid risk

management practices, business continuity planning, and incident management. These plans are continuously reviewed to enhance or improve business processes.

Preparedness is foundational in successful execution of any plan, but even more in the instance of an approaching hurricane. Once Uniti has notice of a potential market-impacting storm, we engage our Emergency Operations Center (EOC) to initiate assessment activities.

To ensure network integrity and operation, we use a highly advanced, real-time geographic information system system that is integrated with our Network Operations Center (NOC) alarm and monitoring systems. As outages begin, the NOC creates trouble-tickets, which

are uploaded into our GIS dashboards via real-time scripting. This offers visibility into specific outage locations, types of customers impacted, and where our restoration crews are working relative to the service issue. Once a customer site is restored, the next update (every five minutes) removes the indicator from the outage dashboard.

Throughout the duration of the event, our EOC is in communication with the local Emergency Management Agency (EMA), constantly realigning our resources to better serve their needs as well as to ensure our efforts are not in conflict with those of other local restoration entities.

Operating out of our EOC, coordinating with

A photograph showing a person's arm and hand pointing at a whiteboard. The whiteboard has various diagrams and numbers written on it, including '170', '171', '172', '173', '174', '175', '176', '177', '178', '179', '180', '181', '182', '183', '184', '185', '186', '187', '188', '189', '190', '191', '192', '193', '194', '195', '196', '197', '198', '199', '200'. The person is wearing a silver watch and a dark blue shirt.

**EOC deployed  
8 times**

during the 2020 storm season

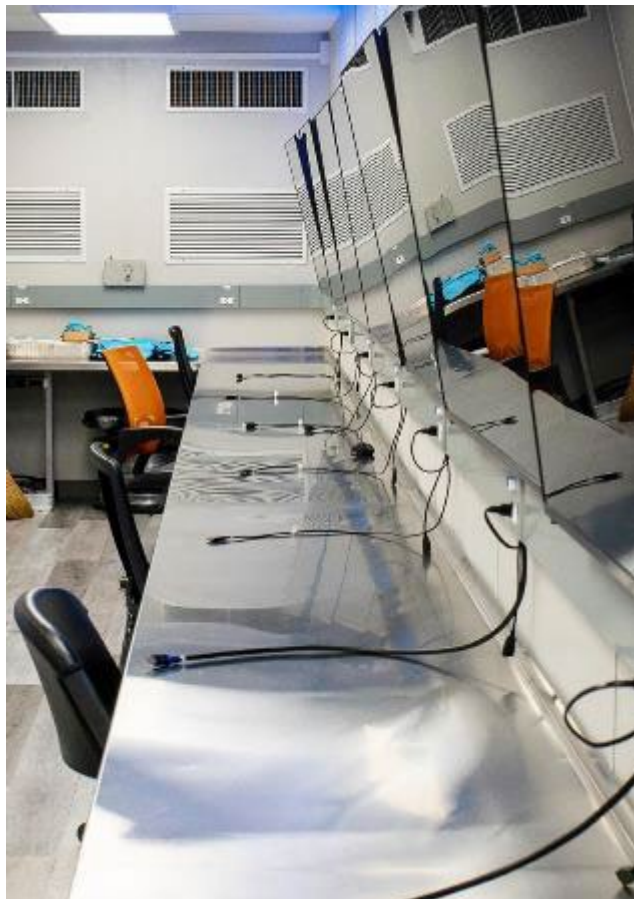
local governments and contractors as necessary, we then begin deploying our experts along with mobile generators, fuel, and equipment.

When engaging local teams to move into impacted areas, we use a sectored approach, with the priority driven by the EOC, as determined by external factors including local EMA guidance, physical barriers, potential for further damage and more.

During the post-landfall period, we implement mandatory team check-ins with intervals established by the EOC director, based on severity of the damage. Our teams use a variety of tools in the field to relay issues, obstacles, or remediation to the EOC.

## Meet our Joint Operations Center

Our Joint Operations Center (JOC) is a fully mobile, fully functional network operations command center that can be positioned anywhere in our footprint to restore connectivity after natural disasters. JOC was born from the upcycle of an unused point of presence (PoP) trailer.



- Original PoP trailer was fully gutted and then equipped with our most cutting-edge technology
- Provides a central location for both virtual and human assessment teams to survey damage and restore the network
- Instrumental to restoration efforts following Hurricane Sally's hit on Alabama's gulf coast in September 2020
- JOC can be used as a place of rest for city officials and first responders and offers complimentary public WIFI during disaster recovery



## UNITI FIBER LLC

This Agreement is by and between Uniti Fiber LLC ("Uniti Fiber") and \_\_\_\_\_ ("Customer") and is effective as of July 1, 2023 ("Effective Date").

1. **Attachments:** Any attachments attached hereto and incorporated by reference may detail the price, location and other information about the service(s) to be provided by Uniti Fiber or its affiliates to Customer ("Services"), and are incorporated herein by reference. All Services are offered subject to availability.

2. **Authorized Use:** Customer may use Services only for authorized and lawful purposes. Uniti Fiber has the right to limit the manner in which any portion of its network and facilities ("Network") is used to protect the technical integrity of the Network. Internet and Data Services, if selected by Customer, are subject to Uniti Fiber's Acceptable Use Policy located at <https://uniti.com/uploads/documents/Uniti-Acceptable-Use-Policy6.25.2020.pdf> and Customer acknowledges receipt of these by signing below.

**3. Cancellation, Modification, Delay or Expedite of Orders**  
Cancellation, Modification and Expedite Charges referenced hereunder are subject to modification from time to time by Uniti Fiber. (a) Customer may request to cancel any Service if the request is received in writing by Uniti Fiber prior to the Service Date. Each such request shall result in a Cancellation Charge equal to the costs incurred by Uniti Fiber through the date of cancellation, not to exceed 50% (fifty percent) of the total monthly charges that would have been due during the Term. (b) Customer may request the modification (including delay of Service) of any Service(s). Such requests must be made in writing at least three (3) business days before the date the parties agreed such services were expected to be installing, fully functioning and delivered to Customer (the "Estimated Due Date"). Each such modification shall result in the assessment by Uniti Fiber of a Service Modification Charge of \$250. However, in the case of a requested delay, the first requested delay will be allowed by Uniti Fiber at no charge. Requests for delay may not exceed thirty (30) days cumulative. Any subsequent requests for delay, if allowed by Uniti Fiber, will result in a Service Modification Charge. If Uniti Fiber receives a written modification request for delay of installation less than 3 business days prior to the Estimated Due Date, Customer must pay, in addition to the Service Modification Charge, all recurring charges for the shorter of one billing month or the period from the original due date to the requested installation date. (c) At Uniti Fiber's discretion, Uniti Fiber may accommodate Customer requests for an expedited due date. If an expedited due date is accepted by Uniti Fiber, Customer shall pay an Expedite Charge, subject to Uniti Fiber's rates at the time of the request for Expedite. The Service Modification Charge shall be waived in those cases where the Expedite Charge is applicable. (d) In addition to any charges imposed under clauses (a), (b) or (c) above, Uniti Fiber reserves the right to assess Customer any third-party charges incurred by Uniti Fiber to fulfill any request to cancel, modify, or expedite the Service(s).

**4. Equipment, Installation and Interconnection:** Other than the facilities, termination equipment or other devices provided by Customer, and unless otherwise provided elsewhere in this Agreement or any attachments hereto, Uniti Fiber will pay for, provide, install, maintain, operate, control and own any equipment, cable or facilities connected to the Network ("System Equipment"), which equipment at all times remains Uniti Fiber's personal property, regardless of where located or attached. Uniti Fiber may change, replace or remove the System Equipment, regardless of where located, so long as the basic technical parameters of the Service are not altered, and this Agreement constitutes Customer's consent to such change, replacement or removal. Customer may not rearrange

or move or disconnect the System Equipment, and is responsible for any damage to or loss of System Equipment caused by Customer's negligence or willful misconduct or that of its end users. Uniti Fiber has no obligation to install, maintain or repair any equipment owned or provided by Customer, except as may be specifically provided herein. If Customer's or end user's equipment is incompatible with Service, Customer is responsible for any special interface equipment or facilities necessary to ensure compatibility. If, in responding to a Customer-initiated service call, Uniti Fiber reasonably determines that the cause of such service call is a failure, malfunction or inadequacy of Customer-provided equipment or software, Customer will pay Uniti Fiber for such service call at Uniti Fiber's then prevailing rates.

**5. Special Construction Charge.** During the Term of this agreement or any extension thereof, an occasion may arise where Customer's needs call for Uniti Fiber to construct a network path to meet said Customer's specific needs. In such a scenario, Customer shall pay Uniti Fiber a Special Construction Charge as agreed upon by the parties, in writing, in advance, prior to the commencement of said construction. The parties understand and acknowledge that payment of said Special Construction Charge is meant to cover Uniti Fiber's costs of construction, and in no way shall grant to Customer any ownership of the said fiber being constructed, Uniti Fiber's other equipment or materials, or any portion of the Uniti Fiber network whatsoever, all of which shall remain the sole and separate property of Uniti Fiber.

6. Access: Uniti Fiber requires a Customer contact who can be reached 24x7. Uniti Fiber may require access to Customer's premises to install and maintain the Service and System Equipment necessary for the provision of Service. Customer must provide, or cause its end users to provide, at no cost to Uniti Fiber, reasonable access, space, power and environmental conditioning as applicable to the particular installation, and must use, and cause its end users to use, commercially reasonable efforts to obtain any necessary consents or rights of way from third parties.

**7. Installation:** Upon installation, Uniti Fiber will notify Customer that Service has been installed, tested by Uniti Fiber and is available for Customer's use ("Service Date"). Unless Customer notifies Uniti Fiber by fax or in writing by close of business on the Service Date that Service is not operational, billing will commence. If Customer so notifies Uniti Fiber, Uniti Fiber will work to correct any compliance issues. If Uniti Fiber does not find a defect in service, Uniti Fiber will notify Customer, and the Service Date will remain unchanged.

**8. Charges, Billing and Payment:** Provision of Service is subject to Uniti Fiber's approval of Customer's credit standing. Uniti Fiber may require a deposit prior to the provision of Service or as a condition to the continued provision of Service, if Customer's credit standing or payment record so indicates. Billing for Services begins on the Service Date and will not be delayed due to Customer premises equipment or Customer's readiness to accept or use Service. Customer may opt to receive discounted service invoices, reflecting only the portion of service charges due from the customer, and Uniti Fiber will invoice the Universal Service Administration Company (USAC) program for the discounts available to the customer. Customers may also choose to handle the collection of reimbursement funds through the Billing Entity Applicant Reimbursement (BEAR) process, but must communicate that to Uniti Fiber. Otherwise Uniti Fiber will access the funds and once a billing method is set, it cannot be changed within the service year. Customer is required to file the Form 486 in order to activate the funds and for the service provider to access funds. In the event that Customer does not meet the required deadline, funds will be reduced, and Customer will become liable for the balances for which funding was lost. Uniti Fiber bills in advance for Service, except for usage-based



## UNITI FIBER LLC STANDARD TERMS AND CONDITIONS

charges. Taxes, surcharges, any fees, charges or other payments, contractual or otherwise, for the use of public streets or rights of way, whether designated as franchise fees or otherwise, and governmental fees are not included in Uniti Fiber's charges and will be billed and paid by Customer as separate line items. Customer will pay all taxes, fees, surcharges or assessments unless and until Customer provides Uniti Fiber with a valid exemption certificate or other supporting documentation reasonably requested by Uniti Fiber. Any installation charges or other non-recurring charges, which are non-refundable, will appear on the first monthly invoice. All amounts billed are due within 45 days. Any payment or portion thereof not made when due is subject to a late charge of 1.5% per month on the unpaid amount. Notwithstanding anything to the contrary herein, in the event of the nonpayment by Customer for Services and/or Equipment for a period exceeding thirty (30) days after the invoice due date, Uniti Fiber may, in its sole and absolute discretion, suspend providing all Services to Customer and pursue all legal remedies available to Uniti Fiber for such breach. To disconnect Service, Customer must submit a disconnect request in writing to Uniti Fiber. Billing for a disconnected Service will stop thirty (30) days from the date the disconnect request is acknowledged by Uniti Fiber unless a specific date of greater than thirty (30) days is requested. A termination liability may apply to the disconnected Service per the terms of this Agreement.

**9. Claims and Disputes:** If Customer disputes any charges billed hereunder, Customer must submit a documented claim regarding the disputed amount within 120 days of receipt of the bill on which the disputed charges appear.

**10. Service Level Guarantee on Uniti Facilities and Available Credits:** Uniti Fiber will issue credit allowances for service outages on Uniti facilities as set forth below following Customer's written request. Such credit will appear on the next invoice following processing. An outage of Service on Uniti facilities (excluding managed network, IT services, and LTE Services) begins when Customer reports the outage to the appropriate Uniti Fiber number(s) to open a trouble ticket, and ends when the affected circuit is fully operational, as evidenced by the closing of the trouble ticket. No credits will be given for outages that are (a) caused by Customer or an end user; (b) due to failure of power or Customer Property; (c) during any period in which Uniti Fiber is not given access to the Service premises; (d) part of a planned outage for maintenance; or (e) due to a Force Majeure Event (as defined in Section 17). Services provisioned entirely on Uniti Fiber's Network will be credited at 1/1440 of the monthly recurring charges per 30-minute outage up to and including a 24-hour period, or if an outage is greater than 24 consecutive hours, at 1/144 of the monthly recurring charges per 3-hour outage. If 3 or more trouble tickets have been opened for a particular Service in a 30-day period for outages totaling an aggregate of 8 hours of outage in that 30-day period, and the cause of each outage is determined to be in Uniti Fiber's Network or System Equipment and is not due to a Force Majeure Event, such Service will be deemed a chronic trouble Service, and Customer may terminate the Service without incurring a Termination Liability. For Customers purchasing wireless LTE Services, the underlying wireless carrier service is not directly provided by Uniti Fiber. The underlying wireless carrier has the right to manage its network, which may include throttling of speed or other measures up to and including suspension or termination of Service.

**11. Governmental Authorization, Regulatory Changes:** This Agreement is subject to all applicable federal, state and local laws, rules and regulations, and each party must comply with all applicable federal, state and local laws, rules, regulations and orders in performing its obligations hereunder. To the extent any provision of this Agreement conflicts with any such applicable law, rule or regulation, such law, rule or regulation

will supersede the conflicting provision. Uniti Fiber may discontinue, limit or impose additional requirements to the provision of Service, upon 15 days written notice, as required to meet regulatory requirements or when such requirements have a material, adverse impact on the economic feasibility of Uniti Fiber providing Service, as determined in Uniti Fiber's reasonable business judgment.

**12. Term:** The initial term and any renewals shall be considered the "Term" for purposes of this Agreement. The Term Agreement commences upon the Effective Date and continues for as long as there are any active Orders in place between Customer and Uniti Fiber. Upon expiration or termination of this Agreement, all rights of Customer to order new Services cease and Uniti Fiber has no further obligations to furnish Services to Customer.

**13. Termination:** (a) Uniti Fiber may terminate this Agreement or suspend Services, with prior written notice, upon: (i) Customer's failure to pay any amounts as provided herein; (ii) Customer's breach of any provision of this Agreement or any law, rule or regulation governing the Services; (iii) any insolvency, bankruptcy assignment for the benefit of creditors, appointment of trustee or receiver or similar event with respect to Customer; or (iv) any governmental prohibition or required alteration of the Services. (b) Uniti Fiber may terminate or suspend Services without notice if: (i) necessary to protect Uniti Fiber's Network; (ii) Uniti Fiber has reasonable evidence of Customer's fraudulent or illegal use of Services; or (iii) required by legal or regulatory authority. Any termination shall not relieve Customer of any liability incurred prior to such termination, or for payment of unaffected Services. All terms and conditions of this Agreement shall continue to apply to any Services not so terminated, regardless of the termination of this Agreement. If the Service provided hereunder has been terminated by Uniti Fiber in accordance with this section, and Customer wants to restore such Service, Customer first must pay all past due charges, a non-recurring charge, reconnection charge and a deposit equal to 2 months' recurring charges. All requests for disconnection will be processed by Uniti Fiber in 30 days or less. Customer must pay for Services until such disconnection actually occurs. (c) The Uniti Fiber agrees that the Customer has applied for, or intends to apply for funding from the Universal Service Administration Company (USAC) program to receive discounts to offset the cost for the services being delivered to the Customer under this Contract. Provided that the Customer has diligently, and in good faith, applied for, submitted all required forms and information, performed all other duties and obligations required of Customer in connection with obtaining initial and continued funding from the USAC program with respect to the services under this contract, Uniti Fiber agrees that Customer may, at Customer's option, terminate the services and this Contract at any time upon at least thirty (30) days written notice to Uniti Fiber, without payment of any early termination charges (which would otherwise be due) if:

- Approval for such funding to Customer under the USAC program is not initially awarded or is not renewed annually; or
- The Universal Service Fund (USF) becomes depleted or the USAC program is changed during the term of this Contract such that funding is no longer available to Customer for the Services; or
- Customer closes the location at which Services have been ordered or provided.

In the event of a termination of services, the customer remains liable for all charges up to the date of cancellation. It is also understood that any, and all equipment deployed on the Customer premise for service delivery, will remain the property of Uniti Fiber and must be returned upon completion or termination of the contract, as per USAC program rules.

**UNITI FIBER LLC**  
**STANDARD TERMS AND CONDITIONS**

**14. Termination Liability:** If, after the Service Date, but prior to the end of the Term, Uniti Fiber terminates this Agreement under Section 13, above, or if Customer terminates this Agreement for any reason other than Uniti Fiber's material breach of this Agreement that remains uncured after written notice and a reasonable cure period of at least thirty (30) days, Customer must pay immediately to Uniti Fiber all monthly recurring charges associated with the terminated Service(s) for the balance of the Term and any outstanding non-recurring or special construction charges ("Termination Liability").

**15. Assignment:** Neither party may assign this Agreement without the prior written consent of the other party, not to be unreasonably conditioned, withheld or delayed, except that Uniti Fiber may assign its rights and/or obligations hereunder (a) to any parent, affiliate or subsidiary of Uniti Fiber, (b) pursuant to any merger, acquisition, reorganization, sale or transfer of all or substantially all its assets, or (c) for purposes of financing.

**16. Entire Agreement:** This Agreement, together with any attachments and all applicable tariffs incorporated herein by this reference, sets forth the entire agreement of the parties with respect to the subject matter hereof, and supersedes any prior agreements, promises, representations, understandings and negotiations between the parties. In the event of a conflict, any applicable tariff shall prevail over this Agreement. Any modifications, amendments, supplements to or waivers of this Agreement must be in writing and executed by authorized representatives of both parties.

**17. Force Majeure:** Neither party is liable for any failure of performance if such failure is due to any cause or causes beyond such party's reasonable control, including without limitation, acts of God, fire, explosion, vandalism, acts of terrorism, cable cut, adverse weather conditions, pandemic, governmental action or inaction, labor difficulties and supplier failures ("Force Majeure Event"). Either party's invocation of this clause shall not relieve Customer of its obligation to pay for any Services actually provided up to Customer's demarcation point. In the event such Force Majeure Event continues for 45 days, either party may terminate the affected portion of the Services, upon no less than 30 days prior written notice.

**18. Governing Law:** This Agreement is governed by and subject to the laws of the state in which Customer is located, excluding its principles of conflicts of law. The parties agree that any action for enforcement or breach of this agreement shall be brought in the District Court for the county or parish in which the Customer is located.

**19. Headings:** The headings herein are for convenience only and are not intended to have any substantive significance in interpreting this Agreement.

**20. Relationship of Parties:** The parties are independent contractors, and nothing herein creates or implies an agency relationship or a joint venture or partnership between the parties.

**21. Jurisdictional Reports:** Upon Uniti Fiber's request, Customer will provide Uniti Fiber with reports of its estimated or actual percentage of interstate and intrastate use of Uniti Fiber's Services.

**22. Non-Exclusivity:** This Agreement is non-exclusive. Nothing herein prevents either party from entering into similar arrangements with other entities.

**23. Notices:** Whenever written notice is required to be provided by this Agreement, Uniti Fiber must provide such notice to Customer's billing address, and Customer must provide such

notice to Uniti Fiber at 107 St. Francis Street, Suite 1800, Mobile, AL 36602, Attn: Chief Financial Officer. A notice is deemed given when delivered.

**24. No Waiver:** Either party's failure to enforce any provision or term of this Agreement shall not be construed as a future or continuing waiver of such provision or term of this Agreement.

**25. Public Releases, Use of Name:** Neither party may issue a news release, public announcement, advertisement or other form of publicity concerning the existence of the Agreement or the Services provided hereunder without the prior written consent of the other party. Customer may not use Uniti Fiber's name, logo or service mark in marketing services to end users.

**26. Representations and Warranties:** Each party represents and warrants that it is fully authorized to enter into this Agreement. Uniti Fiber represents and warrants to Customer that any Services provided hereunder will be performed in a professional manner by qualified and trained personnel.

**27. Severability:** If any provision hereunder is declared or held invalid, illegal or unenforceable, this Agreement will be revised only to the extent necessary to make such provision(s) legal and enforceable, or if impossible, the unaffected portions of this Agreement shall remain in full force and effect so long as the Agreement remains consistent with the parties' original intent.

**28. Survival:** The terms and conditions of this Agreement will survive the expiration or other termination of this Agreement to the fullest extent necessary for their enforcement and for the realization of the benefit thereof by the party in whose favor they operate.

**UNITI FIBER LLC**

Signature: \_\_\_\_\_

Name (printed): \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

**[CUSTOMER NAME]**

Signature: \_\_\_\_\_

Name (printed): \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

## Estimated taxes, fees, and/or surcharges

Customer will be responsible for applicable State and Federal excise, sales, use or other taxes, as well as other fees or charges assessed on taxable services by Local, State, or Federal entities when Service is delivered. Such fees may be E-Rate eligible and can be included in an application for funding at the applicant's discretion.

\*At this time, it is estimated that a 0.831% will be added to your monthly invoices for Federal TRS Fees.

## LCP

Unit Pricing provided is in compliance with LCP (Lowest Corresponding Price).

# PROJECT MANAGEMENT







## Testing

All Uniti Fiber services are fully tested to meet or exceed industry standard specifications or customer specifications, whichever are most stringent. The testing phase is the last step of the process that ensures Uniti delivers you a turn-key solution.



## Maintenance

Uniti Fiber continues to monitor your service after it has started, in accordance with contractual requirements. Our 24x7x365 NOC Engineers respond and initiate resolution to any degradation or interruption in your service.

# INTRODUCING YOUR ACCT MGR

At Uniti Fiber, our team members are our best asset. From engineers to sales managers, from billing experts to executives, we're veterans in providing telecommunication services to schools and libraries.

We take E-Rate seriously. Uniti Fiber has a dedicated team focused on serving our E-Rate customers. These team members have served in statewide educational administration roles, including as state E-Rate coordinators, state CTOs, and state instructional service coordinators.

The account managers who work with our E-Rate customers are experts in E-Rate compliance with strong governmental and educational backgrounds, and our Program Compliance team is just as experienced and qualified. When it comes to E-Rate funding and Program Integrity Assurance (PIA) audits, there's nothing our E-Rate Specialists haven't seen and helped resolve.



William has been with Uniti Fiber since 2015. Starting as a Site Acquisition Coordinator, moving into Outside Plant Engineering, and then into Government and Education Account Management. William manages several large school district accounts such as Diocese of Houma/Thibodaux & New Orleans, Lafourche, Lafayette & St. Tammany Parish. William earned his B.ES from University of Alabama in Tuscaloosa, AL and Certifications in Splicing, Fiber Tech & Solar Panel Installation. Regardless of the issue or request, William's knowledge of the Telecom Industry will allow you to best assess your organization's needs.



# Staff Background & Qualifications

## Patricia Dalton, Broadband Coordinator/USAC Specialist

Retired from Mississippi Department of Education where she served as the State E-rate Coordinator. Patricia has been Involved with E-rate filing the state application and training district personnel in filing their applications since the inception of the program in 1998. She has been with Uniti Fiber (previously InLine) for the past 4 1/2 years assisting applicants to make sure they file properly and work through any questions they have. When necessary, she helps applicants file appeals.

## Frank Yarnell, Vice President of E-Rate and Government Sales

Frank Yarnell brings 20 years of engineering experience and leadership from military and corporate disciplines to work every day. Frank supervises the project management office ensuring attention to detail and customer interaction are priorities, while delivering the Uniti Fiber standard on time and under budget. Frank also manages the logistics department bringing detail-oriented accuracy to our purchasing & distribution. Frank engages our partners in negotiations for services providing solutions to our Sales team, while working with design and technology to ensure the most effective solutions are available to our customers. Frank maintains his Security Engineer certifications from Cisco, SANS, and ISC2.

## Greg Tapscott, Director, Revenue Assurance

Mr. Tapscott joined Uniti Fiber in September 2006 and oversees the Company's accounting and regulatory departments. Greg is a CPA and member of the American Institute of Certified Public Accountants. Greg has had exposure to a wide variety of industries. He began his career at Ernst & Young, LLP in the Birmingham, Alabama office spending eight years there and ultimately serving as an audit manager to large manufacturing, distribution, and retail clients throughout the state of Alabama.

While at Ernst & Young, he provided accounting and public filing guidance to clients and mentored younger staff. Most recently, Greg worked at Compass Bancshares, a Fortune 500 company headquartered in Birmingham, Alabama, managing division controllers. He also assisted Compass in performing due diligence and completing accounting integration on several significant acquisitions. Greg holds a B.S. in Accounting from Birmingham-Southern College.

## Engineering and Operations

Besides those whose detailed biographies are provided below, Uniti Fiber has a team of over 200 highly skilled telecommunications operations personnel who work to maintain the company's networks. Of these 200 operations individuals, many are network technicians with considerable experience and various levels and types of networking certifications, ranging from Cisco IP and networking to SONET network certifications with various network equipment manufacturers. Having so many technicians located in this market gives Uniti Fiber an unparalleled ability to bring in the right resources in a very short time frame should a problem arise. Thanks to the expertise and dedication of our operations and engineering teams, Uniti Fiber was able to fully recover from Hurricane Ivan in Pensacola and Baldwin County in a mere 48 hours – before other network companies had even finished surveying the extent of their damage, and to sustain service in Hurricane Katrina with minimal impact.

### Chris Lathem, IP Engineer

16 years' experience in the information technology and telecommunications industry. Served as an IT Manager in the private sector. Specialties: Carrier Ethernet, MPLS, OSPF, BGP, CWDM, Optical networking, Service Provider networking, Layer 2/3 LAN/WAN configuration and design, Firewalls, Virtualization with VMware, Network Security, Enterprise Wireless, Project Management, Active Directory

Certifications include: FCNSA, FCNSP, CSSA, VCP3, VCP4, VCP4-DT, VCP5, and Network+

### Bryan King, Director of Engineering

18+ Years' Experience as a Network Engineer. Skilled in Cisco Technologies, Firewalls, Servers, Disaster Recovery, VPN, VMware Infrastructure, Network Design, Storage Area Networks, vSphere, System Administration, Security, Storage, IIS, Cloud Computing, Network Administration

### Eric Daniels, SVP Operations

Mr. Daniels is a founding member of Uniti Fiber and has served as the Chief Operating Officer (COO) of Uniti Fiber since 2000 until the 2017 acquisition by Uniti Fiber, when he became the Senior Vice President of Operations. Mr. Daniels has overseen the construction of all Uniti Fiber's fiber optic networks, as well as the design, installation, and on-going management of our lit networks. Mr. Daniels is an expert in fiber optic outside plant construction and maintenance as well as optical network design and management. Prior to joining Uniti Fiber, Mr. Daniels served as an active-duty officer with the United States Navy. He served as Flag Lieutenant/Aide de Campe to Admirals Jose Betancourt and Dennis Conley, and as Combat Information Center Officer on the USS LABOON and the USS ANTRIM. Mr. Daniels currently maintains the rank of Commander with the U.S. Navy Reserve and served in Operation Iraqi Freedom. He is a 1993 graduate of the United States Naval Academy.

### Robert C. Hofberger, Sr. Managed Services Design Engineer

Robert has over 20 years of "hands-on" experience in the IT industry. He is responsible for designing, building, and testing network solutions for customers across the US. Some of Robert's high-level tasks could include identifying emerging information technologies to be analyzed, assimilated, and integrated within the organization. He has in-depth expertise in network design, wireless, VoIP, security, video-surveillance, virtualization, data center, systems engineering, and customer support management.



Powering Business Worldwide

TRIPP LITE  
SERIES

Use optional WEBCARDLXE web card  
Not compatible with WEBCARDLX

## Tripp Lite series SmartOnline 2000VA 1800W 120V Double-Conversion Sine Wave UPS - 7 Outlets, Extended Run, Network Card Option, LCD, USB, DB9, 2U Rack/Tower

MODEL NUMBER: SU2200RTXLCD2U



Provides battery backup, power protection and sine wave output for mission-critical IT installations, edge networks and other advanced network applications.

### Features

**2kVA 1.8kW 120V Battery Backup Protects Equipment against Damage, Downtime and Data Loss**  
This on-line double-conversion UPS system maintains perfect output by converting AC input to DC, then reconverting UPS output to fully regulated sine wave AC. Constant on-line operation completely isolates sensitive equipment from every power problem on the AC line. The SmartOnline® SU2200RTXLCD2U provides the highest level of power protection and battery backup for education, healthcare, military, government and other mission-critical IT applications where space is limited, but premium power reliability is essential.

### Reliable, Expandable Battery Backup Keeps You Operational Through Power Outages

The field-replaceable, hot-swappable VRLA battery modules allow you to work through short power failures and give you enough time to safely save files and shut down your system in case of a prolonged blackout. Zero transfer time between on-line and battery modes maintains continuous operation of connected equipment without interruption or rebooting. Extra runtime is available by connecting up to four optional extended battery modules (BP72RT, sold separately).

### Optional LX Platform Network Management Card Allows Remote Access 24/7

The WEBCARDLXE network interface (sold separately) enables full remote configuration and management, including load shedding, reboots of connected equipment and safe shutdowns. The IP-based Auto Probe feature ensures continuous network uptime by communicating with other network devices, detecting lost connectivity and automatically rebooting IT equipment. Optional EnviroSense2 modules (E2MT, E2MTDO and E2MTHDI, all sold separately) provide a variety of environmental monitoring and control options.

### NEMA Outlets Protect Your Connected Components

One L5-20R and six 5-20R managed outlets provide connected equipment with pure sine wave AC output and allow you to manage power consumption down to the outlet group level. Power provided by these outlets is filtered to protect connected equipment against damaging surges and line noise. Four 5-20R outlets are split evenly into two switchable load banks that let you reboot select components or shed non-critical loads to extend runtime for critical loads. A cooling fan helps protect equipment from overheating.

### Highlights

- Updated design for 2023
- Offers network-grade protection against power failures and voltage fluctuations
- Zero transfer time between on-line and battery modes for uninterrupted operation
- Keeps equipment running during outages to allow time for file saves and safe shutdown
- Optional WEBCARDLXE network interface allows 24/7 remote access from anywhere
- 2-line front-panel LCD with 10 selectable screens reports detailed UPS and site power info

### Package Includes

- 2000VA 1800W 120V Double-Conversion UPS
- USB cable
- DB9 RS232 cable
- Rack-mounting hardware
- Tower support stands
- Safety instructions
- Quick start guide



Powering Business Worldwide

TRIPP LITE  
SERIES

Use optional WEBCARDLXE web card  
Not compatible with WEBCARDLX

## SmartOnline 1500VA 1350W 120V Double-Conversion Sine Wave UPS - 8 Outlets, Extended Run, Network Card Option, LCD, USB, DB9, 2U Rack/Tower

MODEL NUMBER: **SU1500RTXLCD2U**



Provides battery backup, power protection and sine wave output for mission-critical IT installations, edge networks and other advanced network applications.

### Features

#### 1.5kVA 1.35kW 120V Battery Backup Protects Equipment against Damage, Downtime and Data Loss

This on-line double-conversion UPS system maintains perfect output by converting AC input to DC, then reconverting UPS output to fully regulated sine wave AC. Constant on-line operation completely isolates sensitive equipment from every power problem on the AC line. The SmartOnline® SU1500RTXLCD2U double-conversion UPS provides the highest level of power protection and battery backup for education, healthcare, military, government and other mission-critical IT applications where space is limited, but premium power reliability is essential.

#### Reliable, Expandable Battery Backup Keeps You Operational Through Power Outages

The field-replaceable, hot-swappable VRLA battery modules allow you to work through short power failures and give you enough time to safely save files and shut down your system in case of a prolonged blackout. Zero transfer time between on-line and battery modes maintains continuous operation of connected equipment without interruption or rebooting. Extra runtime is available by connecting up to four optional extended battery modules (BP48RT, sold separately).

#### Optional Network Management Card Allows Remote Access 24/7

The WEBCARDLXE network interface (sold separately) enables full remote configuration and management, including load shedding, reboots of connected equipment and safe shutdowns. The IP-based Auto Probe feature ensures continuous network uptime by communicating with other network devices, detecting lost connectivity and automatically rebooting IT equipment. Optional EnviroSense2 modules (E2MT, E2MTDO and E2MTDHI, all sold separately) provide a variety of environmental monitoring and control options.

#### NEMA 5-15R Outlets Protect Your Connected Components

Eight managed 5-15R outlets provide connected equipment with pure sine wave AC output and allow you to manage power consumption down to the outlet group level. Power provided by these outlets is filtered to protect connected equipment against damaging surges and line noise. Four outlets are split evenly into two programmable load banks that let you shed non-critical loads to extend runtime for critical loads. A

### Highlights

- Updated design for 2023
- Offers network-grade protection against power failures and voltage fluctuations
- Zero transfer time between on-line and battery modes for uninterrupted operation
- Keeps equipment running during outages to allow time for file saves and safe shutdown
- Optional WEBCARDLXE network interface allows 24/7 remote access from anywhere
- 2-line front-panel LCD with 10 selectable screens reports detailed UPS and site power info

### Package Includes

- 1500VA 1350W 120V Double-Conversion UPS
- USB cable
- DB9 cable
- Rackmount hardware
- Tower support stands
- Safety instructions
- Quick start guide

## REQUEST FOR PROPOSALS PLAQUEMINE PARISH SCHOOL DISTRICT E-RATE #2024-2025

## 15 BID FORMS (REQUIRED)

BIDDERS QUALIFICATIONS  
(FORM OF BUSINESS ORGANIZATION)

The form of business organization under which this bid is submitted is as follows:

A CORPORATION incorporated under the laws of the State Louisiana and (is) (is not) authorized to do business in the State of Louisiana.

A PARTNERSHIP Name of Partners: N/A

INDIVIDUAL trading and doing business under a name and style other than his own. The Owner's name is:  
N/A

The undersigned now affirm that (1) they are a duly authorized agent of the vendor, (2) they have read all terms and conditions and technical specifications that were made available in conjunction with this solicitation, and fully understand and accept them unless specific variations have been expressly listed in their offer, (3) that the offer is being submitted on behalf of the vendor following any terms and conditions outlined in this document, and (4) that the vendor will accept any awards made to it as a result of the offer submitted herein for a minimum of ninety calendar days following the date of submission.

(Please Type or Print Below)

LEGAL NAME OF BIDDER Hunt Telecommunications, LLC, a Uniti Company

MAILING ADDRESS 3501 N. Causeway Blvd., Suite 550

CITY, STATE, ZIP CODE Metairie, LA 70002

TELEPHONE NUMBER 251-423-8607

EMAIL ADDRESS william.stribling@uniti.com

FAX NUMBER 251-459-6880

CONTACT PERSON TITLE Government Account Executive Signature by:

AUTHORIZED REPRESENTATIVE (SIGNATURE)  A85CAB0F80424C1...

NAME (TYPE/PRINTED) Joe McCourt

TITLE OR SIGNER President, Enterprise Sales

DATE BID SIGNED 2/29/2024

ACKNOWLEDGE OF ANY ADDENDA RECEIVED:

ADDENDUM TO: N/A DATE

ADDENDUM TO: N/A DATE

## PLAQUEMINE PARISH SCHOOL DISTRICT RFP E-RATE CATEGORY 2

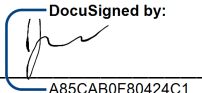
**16 NON-COLLUSION STATEMENT**

State of Louisiana

PLAQUEMINES Parish School District

I do at this moment attest that I (a partner of the firm, officer of the corporation, or individual making the preceding proposal) that said the proposal is genuine and not collusive or sham; that said Proposer has not colluded, conspired, contrived, or agreed, directly or indirectly, with any other Proposer or person to put in a sham proposal or to refrain from the proposal, collusion, or communication or conference, with any person, to fix the proposal price or to fix any overhead, profit or cost element, or that of any other Proposer, or to secure any advantage against any person interested in the proposed contract, and that all statements contained in the said proposal or proposal are true.

Company: Hunt Telecommunications, LLC, a Uniti Company

Signature:  \_\_\_\_\_

Printed Name: Joe McCourt

Title: President, Enterprise Sales

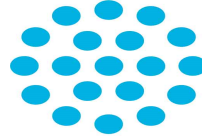
Wetumpka Office:  
335 Jeanette Barrett Industrial Blvd.  
Wetumpka AL, 36092  
Phone: 334-567-1993 , Fax: 334-567-6599

Mobile Office:  
107 St. Francis St (Suite 1800)  
Mobile, AL, 36602  
Phone: 877-652-2321

## QUOTE

**Quote For:** Plaquemines Parish Public School S  
Arlen Dardar  
1484 Woodland Hwy  
Belle Chasse, LA 70037  
United States

**Phone:** (504) 595-6380  
**Fax:**



**Uniti**  
Fiber

Date	Quote #
03/06/24	UFHQ33256

Quote Valid For 30 Days From Date Listed.

Terms	Account Rep	Contract #
Net 30 Days	William Stribling	

Ln #	Qty	Part Number	Description	Unit Price	Ext. Price
<b>UPS Installation</b>					
2	70	Labor-Install-UPS	Labor for Installation of UPS	\$120.00	\$8,400.00
3	7	Labor-PM	Labor for Program Management	\$120.00	\$840.00
4			<b>SubTotal</b>		<b>\$9,240.00</b>
<b>Requested UPS Options</b>					
6	1	SRT2200RMXLA-NC	APC Smart-UPS SRT 2200VA RM - UPS (rack-mountable) - AC 120 V - 1.8 kW - 2200 VA - Ethernet 10/100, RS-232, USB - output connectors: 7 - 2U - black - with APC UPS Network Management Card	\$2,086.06	\$2,086.06
7	1	SRT1500RMXLA-NC	APC Smart-UPS SRT 1500VA RM Network Card - UPS (rack-mountable / external) - AC 120 V - 1.35 kW - 1500 VA - Ethernet 10/100, RS-232, USB - output connectors: 6 - PFC - 2U - black	\$1,799.36	\$1,799.36
<b>Proposed UPS Options</b>					
9	1	SU2200RTXLCDN	Tripp Lite series SmartOnline 2000VA 1800W 120V Double-Conversion UPS - 7 Outlets, Extended Run, Network Card Included, LCD, USB, DB9, 2U Rack/Tower	\$1,884.30	\$1,884.30
10	1	SU1500RTXLCDN	Tripp Lite series SmartOnline 1500VA 1350W 120V Double-Conversion UPS - 8 Outlets, Extended Run, Network Card Included, LCD, USB, DB9, 2U Rack/Tower	\$1,388.57	\$1,388.57



## Additional Notes Section:

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If you are interested in exercising this quote please email a copy of the Purchase Order to [PurchaseOrders@uniti.com](mailto:PurchaseOrders@uniti.com)

**\*\*Confidentiality Statement\*\***

The information contained in this Quotation by Uniti Fiber, Inc., including attachments, is strictly confidential and intended solely for delivery to, and authorized use by, the identified addressee(s), as it may contain legally privileged and/or confidential information. If you are not the intended recipient of the Quotation, you are hereby notified that any reading, disclosure, dissemination, distribution or copying of the Quotation, and any attachments thereto, is strictly prohibited. If you have received the Quotation in error, please notify the sender immediately and delete the message, and any copies