

**LOUISIANA UNIFORM PUBLIC WORK BID FORM**  
**UNIT PRICE FORM**

**TO:** Jefferson Parish Purchasing  
200 Derbigny, Suite 4400  
Jefferson Parish General Government Bldg.  
Gretna, La 70053

*(Owner to provide name and address of owner)*

**BID FOR:** HARVEY FAIRMONT ST. WATER  
STORGE TANK REHABILITATION  
Project Number 2022-011-WR  
Proposal No. 50-141676

*(Owner to provide name of project and other identifying information)*

The undersigned bidder hereby declares and represents that she/he; a) has carefully examined and understands the Bidding Documents, b) has not received, relied on, or based his bid on any verbal instructions contrary to the Bidding Documents or any addenda, c) has personally inspected and is familiar with the project site, and hereby proposes to provide all labor, materials, tools, appliances and facilities as required to perform, in a workmanlike manner, all work and services for the construction and completion of the referenced project, all in strict accordance with the Bidding Documents prepared by: Burk-Kleinpeter, Inc. and dated: March, 2023

Bidders must acknowledge all addenda. The Bidder acknowledges receipt of the following **ADDENDA:** (Enter the number the Designer has assigned to each of the addenda that the Bidder is acknowledging) 1 issued MAY 1, 2023

**TOTAL BASE BID:** For all work required by the Bidding Documents (including any and all unit prices designated "Base Bid" \* but not alternates) the sum of:

Dollars (\$ 554,230.00)

**ALTERNATES:** For any and all work required by the Bidding Documents for Alternates including any and all unit prices designated as alternates in the unit price description.

**Alternate No. 1** *(Owner to provide description of alternate and state whether add or deduct)* for the lump sum of:

Not Used Dollars (\$                     )

**Alternate No. 2** *(Owner to provide description of alternate and state whether add or deduct)* for the lump sum of:

Not Used Dollars (\$                     )

**Alternate No. 3** *(Owner to provide description of alternate and state whether add or deduct)* for the lump sum of:

Not Used Dollars (\$                     )

**NAME OF BIDDER:** Viking Painting, LLC

**ADDRESS OF BIDDER:** 10905 Harrison Street, La Vista, NE 68128

**LOUISIANA CONTRACTOR'S LICENSE NUMBER:** 72063

**Name OF AUTHORIZED SIGNATORY OF BIDDER:** John Snodgrass

**TITLE OF AUTHORIZED SIGNATORY OF BIDDER:** Vice President

**SIGNATURE OF AUTHORIZED SIGNATORY OF BIDDER \*\*:** 

**DATE:** 05/03/2023

**THE FOLLOWING ITEMS ARE TO BE INCLUDED WITH THE SUBMISSION OF THIS LOUISIANA UNIFORM PUBLIC WORK BID FORM:**

\* The Unit Price Form shall be used if the contract includes unit prices. Otherwise it is not required and need not be included with the form. The number of unit prices that may be included is not limited and additional sheets may be included if needed.

\*\* **A CORPORATE RESOLUTION OR WRITTEN EVIDENCE** of the authority of the person signing the bid for the public Work as prescribed by LA R.S. 38:2212(B)(5).

**BID SECURITY** in the form of a bid bond, certified check or cashier's check as prescribed by LA RS 38:2218.(A) attached to and made a part of this bid.

**INCUMBENCY CERTIFICATE**

The undersigned, being all of the members of Viking Painting, LLC, a Nebraska limited liability company (the "Company"), hereby certify that the following persons are duly elected, qualified and acting officers of the Company, holding the office of the Company specified opposite their names:

<u>NAME</u>	<u>OFFICE</u>
Rory Sudbeck	President
John Snodgrass	Vice President

Dated effective as of August 17, 2018.

**MEMBERS OF VIKING PAINTING, LLC**

  
\_\_\_\_\_  
Rory Sudbeck

  
\_\_\_\_\_  
John Snodgrass



Affiant further said:

Debt Disclosures

**(Choose A or B, if option A is indicated please include the required attachment):**

**Choice A** \_\_\_\_\_ Attached hereto is a list of all debts owed by the affiant to any elected or appointed official of the Parish of Jefferson, and any and all debts owed by any elected or appointed official of the parish to the Affiant.

**Choice B** x \_\_\_\_\_ There are **NO** debts which would require disclosure under Choice A of this section.

Affiant further said:

That Affiant has employed no person, corporation, firm, association, or other organization, either directly or indirectly, to secure the public contract under which he received payment, other than persons regularly employed by the Affiant whose services in connection with the construction, alteration or demolition of the public building or project or in securing the public contract were in the regular course of their duties for Affiant; and

That no part of the contract price received by Affiant was paid or will be paid to any person, corporation, firm, association, or other organization for soliciting the contract, other than the payment of their normal compensation to persons regularly employed by the Affiant whose services in connection with the construction, alteration or demolition of the public building or project were in the regular course of their duties for Affiant.

Affiant further said:

Affiant personally has not been convicted of, nor has he/she entered into a plea of guilty or nolo contendere to any of the crimes or equivalent federal crimes listed below. No individual partner, incorporator, director, manager, officer, organizer, or member, who has a minimum of a ten percent ownership in the Bidding Entity, has been convicted of, or has entered a plea of guilty or nolo contendere to any of the crimes or equivalent federal crimes listed below. A conviction of or plea of guilty or nolo contendere to the following state crimes or equivalent federal crimes shall permanently bar any person or the bidding entity from bidding on public projects:

- (a) Public bribery (R.S. 14:118)
- (b) Corrupt influencing (R.S. 14:120)
- (c) Extortion (R.S. 14:66)
- (d) Money laundering (R.S. 14:230)

A conviction of or plea of guilty or nolo contendere to the following state crimes or equivalent federal crimes shall bar any person or the bidding entity from bidding on public projects for a period of five years from the date of conviction or from the date of the entrance of the plea of guilty or nolo contendere:

- (a) Theft (R.S. 14:67)
- (b) Identity Theft (R.S. 14:67, 16)
- (c) Theft of a business record (R.S. 14:67.20)
- (d) False accounting (R.S. 14:70)
- (e) Issuing worthless checks (R.S. 14:71)
- (f) Bank fraud (R.S. 14:71.1)
- (g) Forgery (R.S. 14:72)
- (h) Contractors; misapplication of payments (R.S. 14:202)
- (i) Malfeasance in office (R.S. 14:134)

The five-year prohibition provided for in this section shall apply only if the crime was committed during the solicitation or execution of a contract or bid awarded pursuant to these provisions. If evidence is submitted substantiating that a false attestation has been made and the project must be readvertised or the contract cancelled, the awarded entity making the false attestation shall be responsible to the public entity for the costs of rebidding, additional costs due to increased costs of bids and any and all delay costs due to the rebid or cancellation of this project.

*[The remainder of this page is intentionally left blank.]*

Affiant further said:

- (1) Entity is registered and participates in a status verification system to verify that all employees in the State of Louisiana are legal citizens of the United States or are legal aliens.
- (2) Entity shall continue, during the term of the contract, to utilize a status verification system to verify the legal status of all new employees in the State of Louisiana.
- (3) Entity shall require all subcontractors to submit to the Entity a sworn affidavit verifying compliance with statements (1) and (2).



\_\_\_\_\_  
Signature of Affiant

John Snodgrass

\_\_\_\_\_  
Printed Name of Affiant

SWORN AND SUBSCRIBED TO BEFORE ME

ON THE 3rd DAY OF May, 2023.



\_\_\_\_\_  
Notary Public

Dominic Pedersen

\_\_\_\_\_  
Printed Name of Notary

\_\_\_\_\_  
Notary/Bar Roll Number

My commission expires 09/11/2026.

**DOMINIC PEDERSEN**  
General Notary - State of Nebraska  
My Commission Expires Sep 11, 2026

Viking Painting, LLC is a partnership.

## **CORPORATE RESOLUTION**

EXCERPT FROM MINUTES OF MEETING OF THE BOARD OF DIRECTORS OF  
\_\_\_\_\_  
INCORPORATED.

AT THE MEETING OF DIRECTORS OF \_\_\_\_\_  
INCORPORATED, DULY NOTICED AND HELD ON \_\_\_\_\_,  
A QUORUM BEING THERE PRESENT, ON MOTION DULY MADE AND SECONDED. IT  
WAS:

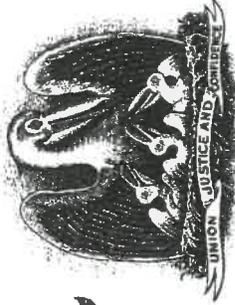
RESOLVED THAT \_\_\_\_\_, BE AND IS HEREBY  
APPOINTED, CONSTITUTED AND DESIGNATED AS AGENT AND ATTORNEY-IN-  
FACT OF THE CORPORATION WITH FULL POWER AND AUTHORITY TO ACT ON  
BEHALF OF THIS CORPORATION IN ALL NEGOTIATIONS, BIDDING, CONCERNS  
AND TRANSACTIONS WITH THE PARISH OF JEFFERSON OR ANY OF ITS AGENCIES,  
DEPARTMENTS, EMPLOYEES OR AGENTS, INCLUDING BUT NOT LIMITED TO, THE  
EXECUTION OF ALL BIDS, PAPERS, DOCUMENTS, AFFIDAVITS, BONDS, SURETIES,  
CONTRACTS AND ACTS AND TO RECEIVE ALL PURCHASE ORDERS AND NOTICES  
ISSUED PURSUANT TO THE PROVISIONS OF ANY SUCH BID OR CONTRACT, THIS  
CORPORATION HEREBY RATIFYING, APPROVING, CONFIRMING, AND ACCEPTING  
EACH AND EVERY SUCH ACT PERFORMED BY SAID AGENT AND ATTORNEY-IN-  
FACT.

I HEREBY CERTIFY THE FOREGOING TO BE  
A TRUE AND CORRECT COPY OF AN  
EXCERPT OF THE MINUTES OF THE ABOVE  
DATED MEETING OF THE BOARD OF  
DIRECTORS OF SAID CORPORATION, AND  
THE SAME HAS NOT BEEN REVOKED OR  
RESCINDED.

\_\_\_\_\_  
**SECRETARY-TREASURER**

\_\_\_\_\_  
**DATE**

# State of Louisiana



## State Licensing Board for Contractors

This is to Certify that:

VIKING PAINTING, LLC  
PO Box 24162  
Omaha, NE 68124

is duly licensed and entitled to practice the following classifications

SPECIALTY: LEAD BASED PAINT ABATEMENT AND REMOVAL; SPECIALTY: PAINTING, COATING AND BLASTING (INDUSTRIAL AND COMMERCIAL)



Expiration Date: June 17, 2023

License No: 72063

Witness our hand and seal of the Board dated,  
Baton Rouge, LA 18th day of June 2022

*Will S. May*  
\_\_\_\_\_  
Director

*See mallett*  
\_\_\_\_\_  
Chairman

*Andy Deane*  
\_\_\_\_\_  
Treasurer

This License Is Not Transferrable



# Bid Bond in Accordance with Contract Specifications

SLA05012420

Viking Painting, LLC

Bond Number

Principal Name

10905 Harrison Street, La Vista, NE, 68128, US

Principal Address

Principal Signature

Jefferson Parish

200 Derbigny Street, Gretna, LA, 70053, US

Owner/Obligee Name

Owner/Obligee Address

## Bond Information

05-04-2023

Hudson Insurance Company

325378

Bid Date

Surety

Contractor Vendor ID Number

50-00141676

Contract ID Number

Harvey Fairmont St. Water Storage Tank Rehabilitation

Description of Job

Five Percent of Amount Bid (5%)

5%

Amount of Bid Security

Bid Security Maximum

Bid Security Percentage

James M. King

Attorney-in-Fact

Gene Lilly Surety Bonds, Inc.

Bond Entered and Executed By

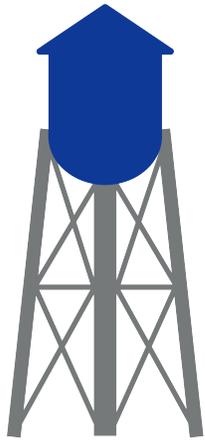
Primary Agency

*James M. King*

Attorney-In-Fact Signature

Know all men by these presents that Hudson Insurance Company, a Corporation duly organized under the laws of the State of DE, are held and firmly bound unto the above owner/obligee by the transmission. The surety agrees to waive the statute of Fraud defense and further agrees that the owner/obligee is a third party beneficiary of the waiver for the purposes of enforcing this bid bond.





# VIKING

INDUSTRIAL PAINTING

## Qualification Data

10905 Harrison Street

La Vista, NE 68128

(833) 847-8265

[www.viptanks.com](http://www.viptanks.com)

[bids@viptanks.com](mailto:bids@viptanks.com)

Lead estimator: Dominic Pedersen (605) 660-9242



Viking Industrial Painting (V.I.P.) was established in 2001 in Northern Iowa as an industrial tank painting company, specializing in the Water Tower Industry. For 22 years Viking has actively collaborated with engineers, third party inspectors, and tank owners to renovate and protect their steel tanks. Viking has also worked with tank maintenance providers and new fabricators completing the field painting of the new tank construction process.

Viking Industrial Painting has been successful due to our attention to detail and our motto “To do the right thing”. Because of this motto and our desire to take care of both our customers and our team members, Viking Industrial Painting has maintained a great reputation as a premier tank painting company.

Now located in Omaha, Nebraska with service representatives in Nebraska, South Dakota, Iowa, Illinois, Missouri, Kansas, Arkansas, Colorado, Oklahoma, and Texas we continue to grow our company through those same values. We offer not only quality tank painting and repair, but also short-term and long-term maintenance plans for all styles of water tanks. We take a consultative approach to develop a plan that proactively protects your tank and allows for financial planning and fixed expenses to ease annual budgeting.

Viking Industrial Painting has invested in our team on both the Sales and Operational sides of our company to ensure our customers are taken care of from initial consultation to the completion of your project. We offer NACE Level 3 certified coatings inspection and work closely with AWWA to stay current with the ever-changing water industry. We sit on several of the National AWWA Tank Standard committees to help educate tank owners with best practices on how to maintain and operate their steel water tanks. Viking Industrial Painting has many years of Tank and Painting experience to help plan and execute your tank maintenance project.

#### John Snodgrass—Principal

John has worked in the tank maintenance business since 2002. He has held positions from a local Sales Representative to all levels of Sales Management. John is a NACE Level 3 Coatings Inspector and works with AWWA on a National level for both the D101 Tank Inspection Standard and the M42 Tank Reference guide. He has provided training on a National Level and with many State AWWA and Rural Water Associations, educating people about the importance of Tank Maintenance and Water Quality. John attended Pittsburg State University and served in the United States Marines Corp before starting in the tank industry.

#### Rory Sudbeck—Principal

Rory grew up in the industrial painting business as his father owned an industrial painting business for many years. Rory worked with his father to learn the business before leaving home to attend Bellevue University. After college Rory worked and then became part owner of a firm representing and distributing Themec Coatings in Nebraska, Iowa, and South Dakota. Rory worked closely with engineers, contractors, and owners to ensure proper surface prep and coating specification/application with Themec for over 12 years before deciding to specialize in the water tank industry.

#### Kirt Ervin, PE – Chief Operating Officer

Kirt Ervin is the Chief Operating Office for Viking Industrial Painting. Kirt is a proven innovator in the water industry helping communities solve challenging water issues and introducing new technologies to the US market, including ice pigging and in-tank Trihalomethane Removal Systems. He has been in the water industry for the past 28 years, spending 20 of those years in various roles for the largest tank maintenance company in the country. In his most recent engagement as Region Vice President for Inframark, he oversaw the Contract Operations of large and small communities throughout the Midwest. Kirt has an engineering degree from Washington University in St. Louis, MO, and MBA from Southern Illinois University-Edwardsville. He is a licensed civil engineer in over a dozen states and holds a NACE Level 3 Certified Coatings Inspector certification.

### Ben Rinken—Director of Innovation and Technology

Ben is a graduate of the University of Sioux Falls and a construction professional with ten years of experience. He has served in multiple capacities in the water storage industry including field work, construction management, quality control, safety management, and project supervision. Ben uses these skills to develop and support our team and increase efficiencies. He is both NACE-Certified Coating Inspector Level 3 and SSPC-Lead Paint Removal (C3) Certified. Ben is passionate about efforts to continuously improve upon and streamline business practices while simultaneously respecting the product, craft, and people involved with executing it.

### Carter Spoelstra - Director of Business Development

Carter has been in the water tank industry his entire professional career. He started in 1997 with Pittsburgh Des Moines Steel (PDM) and worked for three different tank construction companies. He has served many different capacities over his career including draftsman, team leader, estimator for water and industrial storage tanks, estimating manager, and sales manager. Carter works on a national level for both the AWWA D102 Coating Steel Water Storage Tanks standard and the AWWA D101 Standard for Inspecting and Repairing Steel Water Tanks. He has also been a presenter for STI/SPFA Steel Tank Steel Tank Seminars across the country. If you have a coatings project out for bid or one in the planning stages, please reach out to discuss with Carter.

### Brandon VanderMey – Director of Sales

Upon graduation from St. Cloud State University in central Minnesota, Brandon began his career with the Sherwin Williams Paint Company. He held several positions over 17 years with Sherwin Williams, including Store Manager, Professional Coatings Sales Representative, and Protective and Marine Coatings Sales Representative. In 2016, Brandon began working specifically in the water tank maintenance industry, working primarily with municipalities and rural water districts in the upper Midwest. Brandon is a NACE Level 2 Coatings Inspector and enjoys consulting with his present and future clients to ensure their tanks are safe, sanitary, and maintained to maximize their overall service life.

### Serena Stach—Controller

Serena began her career with the Kiewit Corporation in 2001 working with subcontractors, bonding agents, and insurers to validate and maintain compliance with contractual obligations to both prime and sub-tier contracts. With full command of the contracts typically executed, she went on to work as a business manager overseeing all transaction accounting and operational reporting for multiple successful vertical building projects in the Nebraska area including TD Ameritrade Ballpark and several at Nebraska Medicine. Serena progressively advanced her career in business management until becoming the Area Business Controller for the largest region in Kiewit's vertical building segment. After a brief departure from the industry, she is most enthusiastic to return to her career roots with Viking. Her goal is to ensure Viking is as efficient as possible while providing the highest quality products to clients both internal and external.

### Mike Maryott – Operations Manager

Mike is a graduate of the University of Nebraska and has been involved in construction projects for over a decade. A previous focus on sports and stadium projects worldwide, he brings international operations experience to our team. In the operations management role for Viking, he meshes that knowledge into the world of water tanks. Mike is responsible for overseeing all project managers and project delivery functions in the most efficient manner.

### Kim Caldwell – Safety Engineer

With over 20 years of experience designing, implementing, and maintaining site safety programs Kim is integral to our dedication to safety. She provides weekly safety training for our crews and project managers as well as monthly training to all our staff. Kim has extensive experience with the OSHA Voluntary Protection Program, Solid & Hazardous Waste Management, and conducting industrial and/or office ergonomics assessments.

### Catie Van Ornam – Business Supervisor

Catie started her career in payroll and hasn't left the field since. She processed in-house payroll in the transportation industry for 10 years. For the last 4 years she was employed at a workers compensation company that also offered full-service payroll processing for clients in various states. Her role included improving department efficiencies, hiring & training new specialists, and ensuring tax compliance in multiple states.

### Jeff Gilbery – Inspector

Jeff has been in the tank industry from 2004 and spent 11 years as a maintenance foreman before spending the rest as a paint foreman and field superintendent. He spends a lot of his time on the road checking in on our sites ensuring all of our crews are supported with all the equipment needed to operate safely. Jeff is Responsible for keeping track of new, revised and withdrawn regulations and informing management personnel of the impact of regulatory changes on the company's operations and managing compliance environmental health and safety programs. He will provide both safety inspections and QA/QC inspections of project and projects sites..

### Scott Jones—Equipment Manager

Scott has been in the tank and industrial coating industry for many years and works hand in hand with Monte to ensure successful projects and that we provide a safe and productive working environment for our team. Scott is also one of the nation's leading experts running and blasting with the Versa-Blaster. This is a self-contained piece of blasting equipment that can help with environmental concerns and increase blasting productivity.

### Donnie Bullins—Field Superintendent

Donnie started working in the Industrial painting business in 1986 in Minnesota. He blasted and painted for a contractor for 10 years before deciding to start his own tank painting business with a partner in 1996. They owned and operated this business for 5 years until Monte decided to move to Northern Iowa and start Viking Industrial Painting in 2001. Monte owned and operated Viking as a successful company for many years before selling his company to John and Rory. Monte will continue to provide solid operational support to ensure a smooth transition and plans to stay on for several years.

### Luan Ha – Project Manager

Luan was born in raised in Vietnam. He moved to the United States and attended college at SDSU where he graduated in 2015. Upon graduation Luan started as a project coordinator in the water tank industry. Viking was lucky to have him join our team in 2018 as a project manager. Luan works closely with Operations to ensure all tank projects are completed in a timely manner, to specification, and meeting our customers' expectations.

### Jim Caldwell – Project Manager

Jim has been a project manager for almost 20 years. He is both NACE-Certified Coating Inspector Level 3 and SSPC-Lead Paint Removal (C3) Certified. His vast knowledge of project management, problem solving, and exceptional communication skills are an asset to Viking. Jim's organizational skills and ability to effectively task manage enable him to work on many projects at once.

### Dominic Pedersen – Lead Estimator

Dominic attended Southeast Community College graduating under the construction program in 2013. From there, he worked in the construction field for two and half years on various residential projects. In 2015, he started working as an estimator for a commercial painting company in Lincoln, Nebraska. While working there, he gained a strong background in estimating and the painting industry. He also helped to implement bidding software within the company to utilize a more efficient estimating process.

### Cody Hargrove – Estimator

Cody joined the Marine Corps right out of high school. After serving his 4 years he attended the University of Nebraska, Omaha with a degree in Multiple Disciplinary Studies and a minor in Psychology. Upon completion of schooling Cody came to work at Viking as an estimator.



**Completed Projects**

Owner	Carrollton, Texas
Project	Josey 2 Million Gallon Elevated Storage Tank
Tank Address	2301 North Josey Lane
Completed	4/7/2022
Project Value	\$607,848
Contact	Matt Goldsmith
Phone Number	417-849-1183
Email	mgoldsmith@teamlandmark.com
Scope	Interior & Exterior Coating of New Tank with Containment

Owner	St. Paul Regional Water Services, Minnesota
Project	Rehabilitation of the 1,000,000 Gallon Ferndale Water Tower
Tank Address	2575 Stillwater Road East, Maplewood, Minnesota
Completed	9/23/2022
Project Value	\$1,337,200
Contact	Chad Katzenberger, PE at Short Elliot Hendrickson, Inc.
Phone Number	(651) 490-2000
Email	ckatzenberger@sehinc.com
Scope	Full Containment, Interior & Exterior Blast & Coat with Repairs

Owner	Corpus Christi, Texas
Project	Coral Vines Elevated Storage Tank
Tank Address	Coral Vine Street & Allamanda Drive
Completed	1/29/2022
Project Value	\$540,200
Contact	Jeff Edmonds
Phone Number	361-826-3851
Email	jeffrey@cctexas.com
Scope	Interior and Exterior Renovation with Containment

Owner	Stanhope, Iowa
Project	Maintenance Program on 25,000 Gallon Water Storage Tank
Tank Address	545 Main Street
Completed	10/24/2022
Project Value	\$301,400 - Includes Interior & Maintenance Program Through 2027
Contact	Brian Miller
Phone Number	515-835-8930
Email	bmiller9577@gmail.com
Scope	Full Containment, Exterior Blast and Coat with Repairs

Owner	Minnehaha Community Water Corporation - Sioux Falls, South Dakota
Project	750,000 Gallon Water Tower No. 2A
Tank Address	3002 N 6 Mile Road
Completed	10/7/2022
Project Value	\$348,489
Contact	Matt Goldsmith at Landmark Structures, L.P.
Phone Number	(817) 439-8888
Email	mgoldsmith@teamlandmark.com
Scope	Interior & Exterior Blast & Coat of New 750,000 Composite Elevated Tank



**Completed Projects**

Owner	City of Nederland, Texas
Project	Canal Street EST
Tank Address	3508 Canal Avenue
Completed	5/12/2021
Project Value	\$443,600
Contact	Nestor Barroeta
Phone Number	409-782-7771
Email	nbarroeta@spi-eng.com
Scope	Interior and Exterior with Containment and Repairs

Owner	City of Pharr, Texas
Project	500M Fluted Column - Expressway 83
Tank Address	506 IH 2
Completed	4/20/2021
Project Value	\$477,300
Contact	Jimmy Dunham
Phone Number	979-820-1648
Email	jim@dunhamengineering.com
Scope	Interior Wet, Interior Dry Touch-up, Exterior with Containment and Repairs

Owner	City of Richardson, Texas
Project	Holly Elevated Water Storage Tank & Copper Ridge Elevated Storage Tank
Tank Address	1320 Holly Drive & 2100 Copper Ridge Drive
Completed	12/6/2021
Project Value	\$1,315,440
Contact	Derek Cheatham
Phone Number	817-548-0696
Email	derek.cheatham@neel-schaffer.com
Scope	Interior and Exterior Rehabilitation with Containment and Repairs

Owner	Prior Lake, Minnesota
Project	750,000 Gallon South Tower
Tank Address	4798 Tower Street SE
Completed	9/28/2021
Project Value	\$789,300
Contact	Ben Feldman
Phone Number	651-773-5111
Email	bfeldman@klmengineering.com
Scope	Interior and Exterior with Containment and Repairs

Owner	Edgar, Nebraska
Project	2021 Water Tower Improvements
Tank Address	599 Prosser
Completed	11/11/2021
Project Value	\$157,250
Contact	Chris Shuck
Phone Number	402-224-5145
Email	cityofedgar@yahoo.com
Scope	Interior and Exterior Rehabilitation with Repairs



**Current Projects as of March 21, 2023**

Owner	City of Lake Jackson, TX
Project	Rehabilitation of the Dunbar 750,000 Gallon Elevated Water Storage Tank
Scope	750,000 Gallon EST - Interior & Exterior Containment & Repairs
Started	1/31/2023
Project Value	\$396,100
Contact	Rick Smith, Utilities Superintendent
Phone Number	979-415-2680

Owner	City of Corpus Christi, TX
Project	Alameda and Gollihar Elevated Storage Tank Rehabilitations
Scope	2 - 1,000,000 Gallon Legged Tanks - Containment Interior & Exterior, Repairs
Started	1/12/2023
Project Value	\$2,072,640
Contact	Clarissa Johnson
Phone Number	361-826-3843

Owner	Stigler Municipal Improvement Authority, OK
Project	Water Storage Tank Improvements
Scope	318,000 Gallon Ground Storage Tank - Interior and Exterior with Repairs
Started	3/11/2023
Project Value	\$197,450
Contact	Brandon Wall - PE, Wall Engineering
Phone Number	580-924-1800

Owner	City of Wilmer, TX
Project	Historic Tank
Scope	Exterior Wash and Overcoat with New Logo
Started	3/20/2023
Project Value	\$71,700
Contact	Wayne McCurley
Phone Number	469-670-3565



## List of Owned Equipment

### Recyclers and Dust Collectors:

ARS Machine S6 Grit Recycler  
20k CFM Dust Collector  
2 - Faster Blasters  
Hurricane 500 Sand Sucker

### Blast Rigs:

Inter. 52K GVW Truck with IR 1600 cfm compressor /6 ton pot  
Inter. 52K GVW Truck with 800 cfm Rotair/6 ton blast pot

### Semi Trailer rigs:

53 ft with 1300 CFM IR comp./8 ton pot/2500 CFM air dryer  
53 ft with 11 ton blast pot 2-1600 cfm air dryers  
48 ft with 1200 CFM Kaiser compressor with 6 ton pot  
48 ft with 1300 CFM IR compressor with 10 ton pot  
43 ft with 1- 8 ton pot and 1- 6 ton pot  
Tandem trailer with 600cfm IR compressor/6 ton pot

### Blast pots:

8 ton blast pot with 1600 cfm air dryer on 20 ft tandem trailer  
8 ton blast pot on tandem axels  
8 ton blast pot on tandem axels

### Compressors:

2015 1600 CFM Ingersoll Rand  
2013 1600 cfm Ingersoll Rand  
1400 CFM Ingersoll Rand  
1300 CFM Ingersoll Rand  
375/400 CFM Ingersoll Rand  
375 Ingersoll Rand  
375 Kaiser

### Generators:

175 KVA  
25 KVV  
6 - 6500 Watt

### Welders:

Miller Diesel Trailblazer  
5 - Miller Gas Trailblazers

### Pressure Washers:

2 - 5000 psi Mi-T-M  
9 - 4000 psi Mi-T-M  
1 - 3600 psi Dewalt  
1 - 3500 psi Mi-T-M

### Telehandlers:

5519 Genie  
5719 Snorkel

### Painting Equipment:

2 - 90-1 Graco  
2 - 80-1 Graco Extreme Paint Pumps  
5 - 70-1 graco extreme paint pumps  
8 - 60-1 Graco Extreme Paint Pumps  
1 - 50-1 Graco Extreme Paint Pump  
Gas Powered Large Titan Paint Pump  
Gas Powered Small Graco Pump  
Wig Way Special Coatings pump

### Rigging Equipment:

6- ST17 Work Basket  
1 - Lisbon Cage  
6 - Sky Climber work cages  
1 - Spider Chair  
58 - Electric Motors  
8 - Air motors  
280 + feet Sky Climber Breakdown Staging

### Vehicles:

2020 Dodge 1 ton dually Diesel  
2020 Dodge 1 ton dually Diesel  
2019 Dodge 5500 Diesel  
2019 GMC Sierra Diesel  
2015 Ford F250 Diesel  
2011 Dodge 1 ton Diesel  
2011 Ford F550 Diesel  
2008 Chevy 1 ton Diesel

### Trailers:

4 - 16K 20ft with 3 ft sides  
24' Flatbed Gooseneck Trailer  
28' Enclosed Gooseneck Trailer  
2 - 20' Enclosed Trailers  
20 ft 14K deckover trailer  
14' Enclosed Trailer

### Containment Systems

225 Outriggers  
5 Center Trees  
3 - 8 ton Tuggers  
2 - 10 ton Tuggers  
200 ground anchors



## **Key Personnel**

### **Rory Sudbeck – Owner / President**

Rory was a co-owner of SGA the Nebraska, Iowa, and South Dakota Tnemec Paint Representatives for 12 years. His responsibilities included growing the Tnemec Brand in his territory and building his own business in that area. He spent his days educating engineers, painters, and end users on the benefits of protective coatings. His vast experience with different coating technology helped customers protect their assets proactively to extend service lives and help with aesthetics. After more than a decade in the coating industry he decided to take his experience into the contracting side of the business and has worked with his business partner to build Viking Painting into one of the preeminent tank painting contractors in the Country.

Tnemec Paint Representative 2005-2017

Viking Industrial Painting 2018-Current

### **John Snodgrass – Owner / Vice President**

John has worked in the water tank industry since 2002. He has held positions from Salesman to Director of Sales for Utility Service Company in Atlanta, Georgia. After leaving Utility John became the Director of Sales for Maguire Iron in Sioux Falls, South Dakota. He has worked both actively in the State of Texas selling tank work and managing sales teams for the last 10 years. After 17 years in the tank business John with his partner bought Viking Painting and has taken an active role aggressively growing their business throughout the Country. John is an active NACE Level 3 Coatings Inspector and Voting member on the National D101 and M42 Standard committees to help engineers, operators inspect and maintain their water tanks.

Utility Service Company 2002-2014

Maguire Iron Inc. 2014-2018

Viking Industrial Painting 2018-present

### **Kirt Ervin – Chief Operating Officer**

Kirt is a proven innovator in the water industry helping communities solve challenging water issues and introducing new technologies to the US market, including ice pigging and in-tank Trihalomethane Removal Systems. He has been in the water industry for the past 27 years, spending 19 of those years in various roles for the largest tank maintenance company in the country.

In his most recent engagement as Region Vice President for Inframark, he oversaw the Contract Operations of both large and small communities throughout the Midwest.

Kirt has an engineering degree from Washington University in St. Louis, MO, and MBA from Southern Illinois University-Edwardsville. He is a licensed civil engineer in over a dozen states and held a NACE Level 3 Certified Coatings Inspector certification.

### Ben Rinken - Director of Innovation and Technology

Ben is a graduate of the University of Sioux Falls and a construction professional with nine years of experience. He has served in multiple capacities in the water storage industry including field work, construction management, quality control, and project supervision. Ben uses sound communication skills to keep information flowing and projects on track. He is both NACE-Certified Coating Inspector Level 3 and SSPC-Lead Paint Removal (C3) Certified. Having a proven record of providing effective quality control and a firm approach to problem solving, he quickly wins respect from subcontractors and field crews alike. Ben is passionate about efforts to continuously improve upon and streamline business practices while simultaneously respecting the product, craft, and people involved with executing it.

Maguire Iron Inc 2012-2017 Journey Construction 2017-2018

Viking Industrial Painting 2018-present

### Carter Spoelstra - Director of Business Development

Carter has been in the water tank industry his entire professional career. He started in 1997 with Pittsburgh Des Moines Steel (PDM) and worked for three different tank erection companies. He has served many different capacities over his 23-year career including draftsman, team leader, estimator for water and industrial storage tanks, estimating manager, and sales manager. Carter sits on the AWWA D102 Coating Steel Water Storage Tanks committee and has also been a presenter for STI/SPFA Steel Tank Steel Tank Seminars across the country.

Pittsburgh Des Moines Steel 1997 - 2001 Chicago Bridge & Iron 2001-2014 Caldwell Tanks 2014-2020

Viking Industrial Painting 2020-present

### Brandon VanderMey - Director of Sales

Brandon has been in the paint and water tower industry for 25 years. He brings a great understanding of how coatings products function. His vast knowledge of the water tower industry, calm management style, and work ethic make him a great asset to Viking. Brandon is NACE Level 2 Certified.

Sherwin Williams 1999 - 2016

Maguire Iron, Inc. 2016 - 2018

Viking Industrial Painting 2018 - present

### Monte Lund - Field Superintendent

Monte started working in the Industrial painting business in 1986 in Minnesota. He blasted and painted for a contractor for 10 years before deciding to start his own tank painting business with a partner in 1996. They owned and operated this business for 5 years until Monte decided to move to Northern Iowa and start Viking Industrial Painting in 2001. Monte owned and operated Viking as a successful company for many years before selling his company to John and Rory. Monte will continue to provide solid operational support and will lead the field operations on the project for SAWS.



Member  National Association of Surety Bond Producers.

January 20, 2023

RE: Viking Painting, LLC

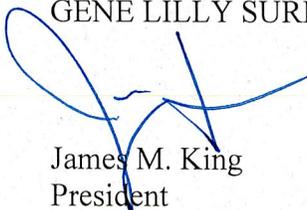
To Whom It May Concern:

Gene Lilly Surety Bonds, Inc. is pleased to provide surety support for Viking Painting, LLC. We are in position to support single project requests in the \$5 million range with a \$30 million aggregate. This is by no means a limit but merely a guide. Viking Painting has a reputation of performing excellent work and operating with the highest levels of integrity. Our agency has the utmost confidence in their management ability, project delivery, and highly recommends them.

Viking Painting has an established surety relationship with Hudson Insurance Company, which is currently on the U.S. Treasury Listing of Certified Companies and has an A.M. Best rating of "A (Excellent)." Should Viking Painting be awarded a contract, we are in position to provide performance and payment bonds, following the review and acceptance of the contract under our normal underwriting conditions.

Please do not hesitate to contact me if you have any questions or if I can be of further assistance.

Best Regards,  
GENE LILLY SURETY BONDS, INC.



James M. King  
President



September 12, 2022

Viking Painting, LLC

Re: Banking Reference

To Whom It May Concern:

This letter is to outline the banking relationship that exists between Pinnacle Bank and Viking Painting, LLC.

Viking Painting, LLC is an excellent customer of Pinnacle Bank. The company has always handled banking transactions and financial arrangements in an overall professional and timely manner without exception. Average company deposit account balances range in the mid six figures.

Pinnacle Bank has a revolving line of credit note to Viking Painting that was established in the normal course of business. The revolving line is secured by a blanket lien on company assets and accounts receivable. Payment history on all current and previous borrowing is excellent.

Viking Painting, LLC is a respected and valuable customer with an excellent reputation and financial history. Should you have any questions feel free to contact me at 402-697-5992 or by e-mail at [jay.faylor@pinnbank.com](mailto:jay.faylor@pinnbank.com).

Sincerely,

A handwritten signature in blue ink, appearing to read "Jay Faylor".

Jay Faylor  
Vice President



Marsh McLennan  
Agency

**INSPRO**  
A Marsh & McLennan Agency LLC Company

12329 Southport Parkway  
Suite 100  
La Vista, NE 68128  
T +1 402 333 5700  
insproins.com

September 13, 2022

RE: Viking Painting LLC  
P.O. Box 24162  
Omaha NE 68124

To Whom It May Concern:

Please accept this letter as verification that the Workers' Compensation Experience Modifier for the last 3 years is as follows:

8/1/2022:	0.91
8/1/2021:	0.77
8/1/2020:	0.91

Should you require additional information, please contact me. Thank you.

Sincerely,

Genee West, CISR  
Business Insurance Sr. Account Manager  
Genee.West@MarshMMA.com

**Viking Industrial Painting** is proud to announce that their tank rehabilitation project for Rochester, MN has won Tnemec's Peoples Choice for the 2021 year. This was a full interior and exterior rehabilitation with containment. It was a uniquely challenging project due to the corn shape of the tank for rigging containment and the challenging logo application.

## THANK YOU FOR VOTING: HERE'S YOUR PEOPLE'S CHOICE!

Since 2006, Tnemec has celebrated the innovative and creative uses of its coatings on water tanks with the annual Tank of the Year contest. Each year, tanks of all varieties from across the U.S. and Canada are narrowed down to determine the most impressive coatings projects in the water tank industry.

This year, nearly 300 water tanks were nominated, backed by some great communities and project teams from across the U.S. and Canada. But when all was said and done, only one tank received more than 5,000 votes from the public. We're happy to announce that the 2021 People's Choice is...

### Rochester, MN



Congratulations to all nominations! We look forward to the next step of choosing Tnemec's Tank of the Year winner. We will now consider the People's Choice, along with 11 other Tnemec-determined finalists, for the contest crown and will announce the overall winner on Friday, Oct. 22. Come back then to see our finalists and check out the official 2021 Tank of the Year.

## THE TOP 20 FIRMS IN GLAZING AND CURTAIN WALL

RANK 2021	RANK 2020	FIRM	(\$ MIL.) 2020 REV.	% CHANGE '19-'20
1	2	HARMON INC.	295.8	+10
2	3	MITEK (FORMERLY BENSON INDUSTRIES)	215.0	-17
3	4	W&W GLASS LLC	200.0	+14
4	5	CROWN CORR INC.	169.2	-1
5	7	FLYNN GROUP	167.3	+12
6	8	ARCHITECTURAL GLASS & ALUMINUM	155.9	+15
7	9	VENTANA	124.0	+3
8	6	MASSEY'S PLATE GLASS & ALUMINUM INC.	115.0	-23
9	10	PIONEER CLADDING & GLAZING SYSTEMS INC.	79.6	-7
10	12	GIROUX GLASS INC.	62.8	+12
11	**	EGAN CO.	51.1	+135
12	11	ARCHITECTURAL WALL SYSTEMS LLC	50.2	-16
13	14	HALEY-GREER INC.	40.0	-7
14	13	AJAY GLASS CO.	39.0	-15
15	18	NATIONAL ENCLOSURE CO.	34.3	+20
16	16	CRAWFORD-TRACEY CORP.	30.4	0
17	19	M. G. MCGRATH INC.	30.3	+21
18	**	H.J. MARTIN AND SON	22.5	+40
19	**	R & R WINDOW CONTRACTORS INC.	19.8	+11
20	**	WYATT INC.	15.4	-3

NA=NOT AVAILABLE. \*\*=NOT PREVIOUSLY RANKED.

## THE TOP 20 FIRMS IN PAINTING

RANK 2021	RANK 2020	FIRM	(\$ MIL.) 2020 REV.	% CHANGE '19-'20
1	1	BRANDSAFWAY	337.8	-20
2	2	ASRC INDUSTRIAL	166.2	-29
3	6	CHAMPION PAINTING SPECIALTY SRVCS CORP.	131.3	+163
4	**	CHERRY COATINGS	72.0	NA
5	4	GRAYDAZE CONTRACTING INC.	66.0	+21
6	3	ASCHER BROTHERS CO. INC.	51.6	-7
7	9	THOMAS INDUSTRIAL COATINGS INC.	47.7	+8
8	12	THOMARIOS	42.3	+16
9	7	HARRISON CONTRACTING CO.	41.5	-14
10	**	HARTMAN WALSH INDUSTRIAL SERVICES	41.1	NA
11	5	JERRY THOMPSON & SONS	39.9	-22
12	10	GEORGE E. MASKER INC.	39.2	+2
13	8	AVALOTIS CORP.	33.7	-27
14	14	LONG PAINTING CO.	28.2	-11
15	16	SPECIALTY FINISHES INC.	25.5	-7
16	**	VIKING INDUSTRIAL PAINTING	25.2	NA
17	11	SWANSON & YOUNGDALE INC.	23.4	-37
18	13	SOEP PAINTING CORP	22.6	-34
19	15	PENINGTON PAINTING CO.	21.2	-28
20	18	APEX IMAGING SERVICES	20.8	-17

NA=NOT AVAILABLE. \*\*=NOT PREVIOUSLY RANKED.

## THE TOP 20 FIRMS IN EXCAVATION AND FOUNDATION

RANK 2021	RANK 2020	FIRM	(\$ MIL.) 2020 REV.	% CHANGE '19-'20
1	1	KELLER NORTH AMERICA	1,242.2	-10
2	2	MALCOLM DRILLING CO. INC.	511.8	+2
3	6	PLATEAU EXCAVATION INC.	397.3	+39
4	3	MASTEC INC.	316.0	-12
5	7	J. DERENZO CO.	268.0	+4
6	10	DRILL TECH DRILLING & SHORING INC.	245.8	+23
7	8	BERKEL	238.0	-6
8	16	MANAFORT BROTHERS INC.	216.2	+33
9	11	RYAN INC. CENTRAL	205.4	+12
10	12	CONDON-JOHNSON & ASSOCIATES INC.	204.0	+11
11	9	BEAVER EXCAVATING CO.	202.9	-11
12	5	WT BYLER CO. INC.	196.7	-37
13	15	INDEPENDENCE EXCAVATING INC.	153.7	-6
14	17	VEIT & CO. INC.	141.8	-1
15	**	W. L. FRENCH EXCAVATING CORP.	139.1	NA
16	19	NICHOLSON CONSTRUCTION CO.	128.5	+17
17	**	MENARD GROUP USA	122.3	+33
18	**	RICHARD GOETTLE INC.	119.8	+35
19	**	RACHEL CONTRACTING	93.9	+22
20	**	KEYSTONE CONCRETE	93.6	NA

NA=NOT AVAILABLE. \*\*=NOT PREVIOUSLY RANKED.

## THE TOP 20 FIRMS IN ROOFING

RANK 2021	RANK 2020	FIRM	(\$ MIL.) 2020 REV.	% CHANGE '19-'20
1	1	CENTIMARK CORP.	700.8	-2
2	2	FLYNN GROUP	564.5	+38
3	3	BAKER ROOFING CO.	254.9	+1
4	4	NATIONS ROOF	237.5	+21
5	5	KALKREUTH ROOFING AND SHEET METAL	137.8	+6
6	7	SCHREIBER CORP.	79.0	+3
7	9	LATITE ROOFING LLC	72.5	+11
8	10	THE ROOF DEPOT INC.	66.2	+2
9	11	THE BULLDOG GROUP INC.	53.1	-16
10	12	DOUGLASS COLONY GROUP	51.5	-14
11	13	ORNDORFF & SPAID INC.	42.9	-14
12	14	COMMERCIAL ROOFERS INC.	42.7	-14
13	15	WAYNE'S ROOFING INC.	39.0	-9
14	16	WESTERN SPECIALTY CONTRACTORS	39.0	+10
15	17	KING OF TEXAS ROOFING CO. L.P.	29.4	-10
16	19	ALL-SOUTH SUBCONTRACTORS INC.	20.5	-27
17	**	WOLFRUM ROOFING & EXTERIORS	12.4	+10
18	**	BROADWAY ELECTRIC INC.	8.3	+51
19	**	SDB CONTRACTING SERVICES	6.1	+34
20	**	COMMERCIAL SIDING & MAINTENANCE CO.	4.1	-29

NA=NOT AVAILABLE. \*\*=NOT PREVIOUSLY RANKED.

[Viking Industrial Painting](#) is honored to be notified that we are the fastest growing company in Nebraska over the last three years and the 174th fastest growing company in the nation.

[Check out Viking Industrial Painting's Article at inc.com \(Click Here\)](#)



NEWSLETTERS LEAD INNOVATE GROW 🔍

**Inc.  
5000**

**Inc. 5000 2021**

## Introducing the Inc. 5000 Fastest-Growing Private Companies in America

Business is booming in the U.S. Find out where in Inc.'s annual ranking by revenue, industry, state or metro area.

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THE LIST STORIES EVENTS COMMUNITY HONOREE RESOURCES APPLY

📊 **167%** Median Growth    **\$248.0 billion** Total Revenue    **2,563,595** Jobs Added    **529** Newly Founded    **3,122** Repeat Honorees    [\\$ MORE INC. 5000 COMPANY DATA](#)

2021 Industry State Metro The Top 10s Company 🔍

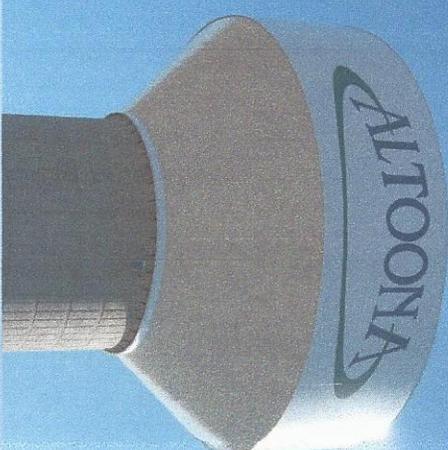
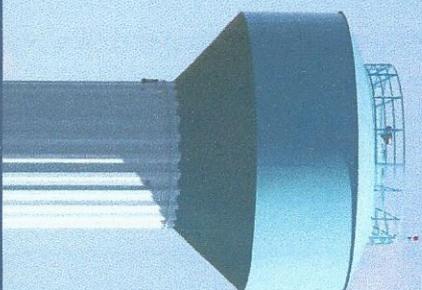
ⓘ

Rank ↓	Company ↓	Growth ↓	Industry ↓	State ↓	City ↓	
173	EGA Associates	2,463%	Health	PA	Jenkintown	1
174	Viking Painting	2,433%	Construction	NE	Omaha	500
175	Kayo Energy	2,402%	Energy	AZ	Tempe	1000
176	HireProHealth	2,393%	Business Products & Services	AL	Huntsville	1500

Elevate Your Tank  
to the VIP Experience



Contact us today!



Make Your Tank  
a VIP Tank.

[vikingindustrialpainting.com](http://vikingindustrialpainting.com)

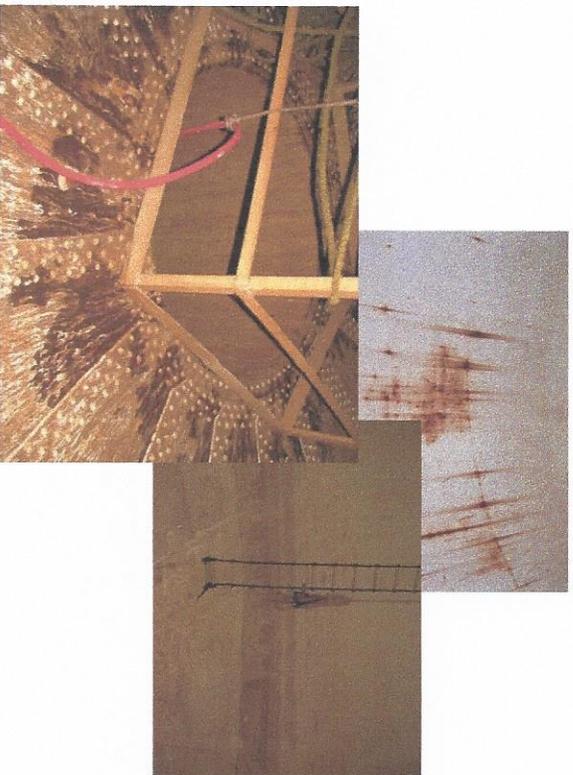
# Team VIP

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Viking Industrial Painting (V.I.P.) was established in 2001 in Northern Iowa as an industrial tank painting company, specializing in the Water Tower Industry. For over 17 years Viking has actively worked with engineers, third party inspectors, and tank owners to renovate and protect their steel tanks. Viking has also worked with tank maintenance providers and new fabricators completing the field painting of the new tank construction process.

Viking Industrial Painting has been successful due to our attention to detail and our motto "To do the right thing." Because of this motto, and our desire to take care of both our customers and our team members, Viking Industrial Painting has maintained a great reputation as the premier tank painting company in the Midwest.

Now located in Omaha, Nebraska, we continue to grow our company through those same values. We offer not only high caliber tank painting and repair, but also short-term and long-term maintenance plans for all styles of water tanks. We take a consultative approach to develop a plan that proactively protects your tank and allows for financial planning and fixed expenses for ease of annual budgeting.



# Services

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## Cleaning and Inspection

V.I.P. offers Visual, ROV, Drained, and Drone Inspections to meet all your needs. We pride ourselves in providing professional inspections and reporting. Let us help with your tank Cleaning and Inspection needs.



## Painting and Repairs

V.I.P. has the experience and expertise to handle whatever painting or repair project your tank needs. We can Blast Overcoat, provide Containment, handle all types of steel repairs and more. So, no matter what type of project you have  
V.I.P. can be your solution.



## Maintenance Programs

V.I.P. offers all types of tank maintenance programs. From turnkey asset management programs to contract for service, we can build a plan that will protect your tank that works with your budget. Call us today to build your specialized plan!

# Specialities

1. Tank Maintenance Programs (fixed term or ongoing)
2. Tank Exterior Painting
3. Tank Interior Painting
4. Lead Removal with Containment
5. Tank Steel Repairs
6. Tank Inspections (NACE Level 3)
7. Drone Inspections
8. Tank Cleaning and Disinfection
9. Tank Mixing Systems
10. Chemical Cleaning of Tank
11. And more!