

Washington Parish School District

E-Rate 470 # 190008764

Date: February 15, 2019

Transformyx, LLC.

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Transformyx, LLC.
4141 Bienville St.
New Orleans, LA 70119

February 15, 2019

Washington Parish School District
800 Main St.
Franklinton LA 70438

RE: E-Rate Form 470

Transformyx appreciates the opportunity to bid on the E-Rate 470. We accept the terms and conditions of the request and understand the School seeks proposals to acquire Category 2 equipment and installation services. Upon award, Transformyx will enter into a contract with Washington Parish School District (WPSD) according to the terms set forth in the request. Transformyx fully understands that WPSD may accept any portion of the proposal. This proposal is valid for 120 days.

I, Paul Buteaux, as an authorized representative of Transformyx, certify that I am submitting this response for proposals and comply with the E-Rate guidelines for the goods and/or services being proposed to the WPSD. Jeremy Coudrain will act as your Account Manager and point of contact at Transformyx and can be reached at the office at (504)207-0855, by cell at (504)722-6746 or via email at jcoudrain@tfmx.com.

Sincerely,

Paul Buteaux, VP of Enterprise Sales
Transformyx, LLC.

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1.0 Executive Summary

Transformyx is pleased to bid on the eligible Category 2 services for WPSD. We are a Louisiana based business, dedicated to delivering quality technical solutions and services. We built our E-Rate business by hiring a certified teacher and USAC-trained account manager native to the region. With exceptional knowledge of E-Rate forms, rules, and billing, our team can ensure the USAC guidelines are strictly adhered to and facilitate your E-Rate filing. We look forward to working closely with you in following E-Rate rules, procedures, and requirements including certifications, billing, and storage of documentation for 10 years.

Transformyx has been a “green-light” service provider with USAC for over 5 years, we understand billing in both BEAR and SPI instances. We will work with WPSD staff during any PIA review process and will copy WPSD on all form submissions to USAC. Transformyx understands the complexity of E-Rate funding and acknowledges that if the district is not funded any contract that may result from this response may be cancelled.

Our E-Rate team has completed E-Rate engagements at school districts of all sizes in the Gulf South. From large school districts like Ascension Parish, East Baton Rouge Parish and Rapides Parish, to smaller school districts like Central Community Schools and St. John the Baptist School District. Additional information is listed in Section 5, References.

Transformyx is proposing equipment as requested, having made every effort to include all anticipated costs based on the information provided by WPSD. Our proposal is offered on February 15, 2019 and will remain valid for a time period of 120 days from the date of submission. We acknowledge and accept the terms of the request and look forward to the opportunity to support you as a technology partner.

2.0 Experience / Past Performance

Transformyx is an IT services company founded in 1987. Grown to serve over 1,000 clients throughout the United States including Fortune 500 organizations as well as the small to medium size business sector. Transformyx continues with the same passion for innovation and service that resulted in decades of successful growth.

Our business includes:

- Datacenter services, including cloud and disaster recovery services.
- Voice, security, and storage hosting services.
- Managed IT services.
- Design and deployment of voice, video, and data network solutions

Transformyx is built on a foundation of highly-experienced and well-qualified staff. Our Main Office, datacenter, and 24-hour NOC are located in Baton Rouge. We also have an office in New Orleans and a secondary datacenter in Dallas. We provide IT services for all vertical markets, notably K-12 schools, higher education, state and parish governments, healthcare, manufacturing, transportation, and financial.

Transformyx provides managed network services to many customers in several verticals. In K-12 we currently support West Baton Rouge Parish Schools, University View Academy, and Our Lady of Mercy Catholic Schools. Additional information can be provided upon request.

We believe a quality K-12 network design starts by identifying a districts infrastructure needs and understanding the various challenges you face. We understand all schools and districts are unique and we are committed to working with you to achieve your goals.

Since 2015, our team has deployed over 15,000 access points, more than 2000 switches, firewalls, racks and UPS's to education customers.

3.0 Proposed Fees

TRANSFORMYX QUOTE



WPSB-RFP 2019-20

Quote #TFXQ015898 v1

Prepared For:

Washington Parish School Board

McNeil Stanford
800 Main Street
Franklinton, LA 70438

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Prepared By:

Transformyx New Orleans

Jeremy Coudrain
4141 Bienville
New Orleans, LA

P: (225) 761-0088

E: Jeremy.coudrain@tfmx.com

Date Issued:

02.14.2019

Expires:

03.13.2019

Qty	Erate Hardware/Software	List Price	Unit Price	Ext. Price
1	AIR-AP1852I-B-K9C Cisco Aironet Mobility Express 1850 Series	\$1,025.00	\$451.00	\$451.00
1	CON-SW-AIRAP185 SNTC-8X5XNBD 802.11ac Wave 2; 4x4:4SS; Int Ant; B Reg	\$34.77	\$0.00	\$0.00
1	AIR1850-DNA-OPTOUT Aironet AP License Term Licenses	\$0.00	\$0.00	\$0.00
1	AIR-AP-BRACKET-1 802.11 AP Low Profile Mounting Bracket (Default)	\$0.00	\$0.00	\$0.00
40	SW1850-MECPWP-K9 Cisco 1850 Series Mobility Express Software Image	\$0.00	\$0.00	\$0.00
40	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	\$0.00	\$0.00	\$0.00
Subtotal				\$451.00

Qty	Labor	List Price	Unit Price	Ext. Price
1	PS-TA-FF AP installation and configuration Technology Architect Fixed fee	\$175.00	\$75.00	\$75.00
Subtotal				\$75.00

Quote Summary			Amount
Erate Hardware/Software			\$451.00
Labor			\$75.00
Total:			\$526.00

4.0 References

Ascension Parish Schools

- Jake Ragusa, Director of Technology Ascension Parish Schools
- (225) 717-4591
- Jake.ragusa@apsb.org

Livingston Parish Schools

- Carlos Williams, Director of Technology Livingston Parish Schools
- (225) 686-7044
- Carlos.williams@lpsb.org

West Baton Rouge Parish Schools

- Tammy Seneca, Ph.D., Supervisor of Information Systems and Educational Technology WBRPS
- (225) 343-8309
- tseneca@wbrschools.k12.la.us

East Baton Rouge Parish Schools

- Richard Ellis, Program Manager of Networks and Operations
- (225) 922-5524
- richardellis@ebrschools.org

Rapides Parish Schools

- Luke Purdy, Technology Director
- (318) 449-3166
- luke.purdy@rpsb.us

Monroe City Schools

- Darren Ducote, IT Director
- (318) 325-0601
- Darren.Ducote@mcschools.net