



JEFFERSON PARISH RFP NO. 0448

**REQUEST FOR PROPOSAL
TO PROVIDE CONSULTING SERVICES FOR
DISASTER RECOVERY AND FEMA PUBLIC ASSISTANCE**

October 14, 2022

Solutient Corporation

**330 N. Carrollton Avenue
New Orleans, LA 70119
(504) 304-2000**



October 14, 2022

Jefferson Parish Department of Purchasing
200 Derbigny Street, Suite 4400
Gretna, LA 70053

Dear Sir or Madam:

The Jefferson Parish Public Safety Grants & Administration Department has issued a Request for Proposal (#0448) to select a firm with a minimum experience of eight (8) years in FEMA reimbursement processes and procedures to successfully obtain reimbursements for expenditures related to federally declared disaster events. Solutient, along with its subcontractor Digital Engineering, has reviewed the scope of work and understands the complexity of the tasks involved and is fully prepared and capable of providing these services in whole or part, and we would be honored to negotiate a contract for these services with the Parish.

Jefferson Parish asks proposers to exhibit their understanding of the requirements of the project. Solutient meets and exceeds this request in the text of the proposal, but I would like to take this opportunity to summarize the primary reasons why our firm is the obvious selection.

1. Solutient is fortunate to have managed over 50 awarded mitigation grants for the Parish since 2006. Solutient has also assisted the Parish in securing additional reallocation grant funding and period of performance extensions in order to fully utilize the federal grant awards and mitigate as many structures as possible. Jefferson Parish has continually provided Solutient with the opportunity to help its flooded citizens by issuing contracts to manage the work to completion, and we have responded. Jefferson is far and away the State leader in homes elevated, funds awarded and innovations introduced, a feat facilitated via Solutient's efforts.
2. Jefferson Parish requires a "turnkey" grant management approach. Mitigation project managers are required to know every aspect of the mitigation process. This turnkey approach assures a completely reimbursable and compliant mitigation.
3. The Solutient team has worked with Jefferson Parish since 2006, developing innovations that ultimately spread to the entire state and then FEMA nationally. Some of these innovations include the introduction of construction monitoring in 2006, the development of a comprehensive disaster recovery software tracking system in 2008, and subject matter expert support with highly technical aspects of implementation.
4. As previously mentioned, Solutient has brought on board a subject matter expert in architecture/engineering, Digital Engineering, for this engagement.



solutient

Digital brings a wealth of knowledge and expertise in FEMA PW project management and execution complemented by their understanding of the intricacies of Federal and State regulations. Digital is part of the Solutient Team, and Solutient is honored to add Digital's in-depth subject matter expertise to expand upon our current offerings.

5. Productivity is one goal of Jefferson Parish. Another goal is the avoidance of legal actions, negative audits and the resulting bad press that often describes malfunctioning programs throughout the State. M3, Solutient's custom grant management application that is made available to the Parish, provides that assurance through easily identifiable audit trails, the capturing of all official documents and communications, and the availability of progress reports for any number of customizable sets of attributes.

It has been Solutient's and Digital's privilege to serve the Parish continually since 2006. We continue to take pride in our ability to support Jefferson and other parishes in Louisiana as they work towards a more resilient housing and infrastructure stock. We have learned a lot over our nearly 16 years of hands-on management of these projects, and we hope to be able to continue to provide the citizens of Jefferson Parish the best mitigation services in the nation.

Sincerely,

Colin Sternhell
President & CEO

Request for Proposals #0448

To Provide Consulting Services for Disaster Recovery and FEMA Public Assistance

SIGNATURE PAGE

The Jefferson Parish Department of Purchasing is soliciting Request for Proposals (RFP'S) from qualified proposers who are interested in providing Consulting Services for Disaster Recovery and FEMA Public Assistance for the for the Jefferson Parish Public Safety Grants & Administration. Department.

Request for Proposals will be received until 3:30 p.m. Local Time on: October 14, 2022.

Acknowledge Receipt of Addenda: Number: 1
Number: 2
Number: _____
Number: _____
Number: _____
Number: _____

Name of Proposer: The Solutient Corp

Address: 330 N Carrollton Avenue, New Orleans, LA 70119

Phone Number: 504-304-2000 ext 20227 Fax Number 504-304-2001

Type Name of Person Authorized to Sign: Colin Sternhell

Title of Person Authorized to Sign: President

Signature of Person Authorized to Sign: 

Email Address of Person Authorized to Sign: athompson@solutient.com

Date: 10/14/2022

This RFP signature page must be signed by an authorized Representative of the Company/Firm for proposal to be valid. Signing indicates you have read and comply with the Instructions and Conditions.



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C: TECHNICAL PROPOSAL

Solutient Corporation

**330 N. Carrollton Avenue
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Solutient has reviewed RFP No. 0448 for Grant Consulting Services for Disaster Recovery and FEMA Public Assistance for the Public Safety and Grants & Administration Department and has a thorough understanding of the complex set of services involved, having provided these same types of services to Jefferson Parish since 2006. Moreover, Solutient understands the RFP's Scope of Work/Services, technical and performance requirements, and evaluation criteria.

Solutient is capable of providing the services requested, with zero lead-time necessary, and will comply with all requirements of the RFP. Solutient offers a full-service, comprehensive program management implementation model. This cradle-to-grave approach ensures that the Parish remains in compliance with federal regulations at all times and is never at risk of negative audits or punitive action.

Again, for this engagement and in addition to our in-house staffers, Solutient has brought on board a subject matter expert in architecture/engineering, Digital Engineering. Digital has established a reputation for successfully developing and delivering sustainable, long-term solutions and examining cost-effective mitigation and eligible funding mechanisms for its client, both public and private.

Digital is a part of the Solutient team and Solutient is honored to add Digital's in-depth subject matter expertise to expand upon our current offerings. The Solutient team is competent to administer and manage various type of HUD/CDBG-DR, FEMA, and Transit Grant Programs of Projects in accordance with the grant's respective applications, Master Agreement, and all applicable laws and regulations, using sound management practices.

Scope of Work/Services

The Solutient/Digital team will provide assistance to the Public Safety Grants and Administration Department in procuring FEMA Public Assistance, based on federal and state requirements. The team will also provide the broad-based support services designed to maximize federal funding, expedite the process and retain funds during the closeout process. Services to be performed by the successful vendor shall include but are not limited to the following:

- Ensure Parish disaster recovery and restoration processes comply with laws, regulations and guidelines to maximize reimbursement for eligible disaster expenditures and to minimize timing for reimbursement.
- Develop and execute processes for obtaining, analyzing and gathering field documentation; including, but not limited to, records related to procured goods and services, timekeeping, and force account labor and equipment.

Our team has the knowledge and experience of applying the cost principle requirements as discussed in 2 CRF 200 Sub-part E (and prior to that 44CFR) through our extensive work with

the Hazard Mitigation Grant Program that dates back to 2006. We are committed to collecting, maintaining and providing the documentation required to support costs that are eligible for reimbursement from the federal award. Detailed records are kept ensuring that all costs are recorded accurately for financial records as well as being charged to the appropriate grant. In practice, we ensure that costs incurred are considered eligible and reasonable as required by the program by performing outreach to all necessary stakeholders to obtain records related to procured goods and services, timekeeping of force account labor, and tracking of force account equipment.

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- Possess the expertise and be able to prepare FEMA Public Assistance emergency and permanent work project estimates including, but not limited to cost estimating, developing detailed damage descriptions and dimensions, scope of work, and accurate force account labor and equipment summary reports.
 - Assist parish departments with services post-impact to perform damage assessments, inspections and project management services from impact to repair.
 - Collaborate with federal state and local staff, as needed, on project formulation, including damage assessments, information gathering, project development, preparation of project worksheets, and other project submittals to Governor's Office of Homeland Security and Emergency Preparedness (GOHSEP) and/or the Federal Emergency Management Agency (FEMA).
 - Develop strategies and maximize formulation of 406 hazard mitigation projects.

Our Team member, Digital will utilize an ArcGIS Platform to enter damage assessment information into the database that will be able to produce reports of damage assessments that are compatible with FEMA Project Worksheet Version Requests. A plan and schedule of the assessments will be prepared and distributed to each Damage Assessment Team's category. The Team will utilize Drone Video Inspection on infrastructure that is not easily accessible such as elevated water towers, buildings, and structure roofs. The Team will also utilize video drone inspections for drainage canal assessments to minimize the amount of time walking and driving in the field to assess damaged canals.

A Damage Assessment project quality assurance monitoring plan will be developed. All photos, videos and reports created as part of the damage assessments will be reviewed for quality control/quality assurance of data collected in the field. This will include but is not limited to all photos, videos and reports of all FEMA categories C-G infrastructure assessed. Upon review of the damage assessment data collected a mitigation, repair or replacement preliminary recommendations will be prepared for damaged FEMA categories C-G infrastructure and a FEMA Project Worksheet Version Request will be completed that will include a scope of work and cost estimate for review and approval by FEMA. The cost estimate will be prepared utilizing R.S. Means software and will include A/E Basic Services, surveying, geotechnical, materials testing and construction costs. The project worksheet version request and cost estimate will be prepared in a format that is acceptable to FEMA for their review and approval to ensure that the proposed

work will be eligible for reimbursement by FEMA. Subsequent Project Worksheet Version Requests will be prepared based on actual costs of projects once they proceed with design and construction.

All damage assessment information collected, reviewed, and prepared will be saved in the ArcGIS database format. The geospatial database format will identify location and type of infrastructure assessed. Pictures from each assessment will be linked to the database to allow for easily accessible and comprehensive documentation of infrastructure damage that occurred resulting from Hurricane Ida.

The knowledge and experience of our Team member, Digital, in FEMA PW project management and execution are complemented by the overall team's understanding of the intricacies of Federal and State regulations. We can apply this insight to the Parish's Program from damage assessment and preliminary engineering design throughout closeout, and within the parameters of the PW and compliant with FEMA guidelines. We understand that the long-term vision goes beyond the restoration or replacement of hurricane damaged infrastructure. Restoration or replacement only to pre-storm condition will leave the infrastructure susceptible to future storm damage and potentially limit future FEMA funding. Therefore, our team's goal remains to successfully develop and deliver sustainable, long-term solutions examining cost effective mitigation and eligible funding mechanisms to clients as we have provided for approximately 16 years.

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- Coordinate and interface with engineering and design efforts for repair and/or construction of damaged facilities and infrastructure that will comply with FEMA eligibility and cost reasonableness determinations. Provide oversight of repair/construction efforts to ensure work complies with applicable Project Worksheets and related FEMA Public Assistance grant requirements and guidelines.

Once FEMA reviews each FEMA Project Worksheet Version Request and prepares a FEMA Project Worksheet for each project construction plans and specifications, if needed, will be prepared under the supervision and direction of a Louisiana Registered Professional Engineer or a Licensed Professional Architect depending on the FEMA category the project falls within. Potential emergency repairs will be initiated as needed until permanent repairs can be implemented. Assistance will be provided to properly procure a construction contractor(s) for the proposed construction. A pre-construction meeting will be conducted including preparing a meeting agenda and minutes. Project schedules will be reviewed and monitored, and assistance provided for coordination of project phasing. All construction submittals, shop drawings, samples, substitute materials and equipment, and value engineering proposals will be reviewed by the Engineer for conformance with the plans and specifications. A log will be kept by the Architect/Engineer of all construction contractor's requests for information and interpreting plans and specifications for the project. Experienced field construction inspectors will be provided to document daily infrastructure construction by the construction contractor. The Architect/Engineer will prepare and submit field change authorizations, plan changes, modifications to the project.

Monthly and final contractor pay requests will be reviewed for conformance and field quantities will be verified by inspectors from daily records.

Monthly construction progress meetings will be conducted by the Architect/Engineer to monitor construction progress. A substantial completion walkthrough will be scheduled, and a punch list established for the contractor to complete. Once the punch list is completed a final completion walkthrough will be scheduled and completed.

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- Identify and address inappropriate insurance reductions and ensure insurance policy compliance with federal and state regulations.
 - Possess the expertise and assist in all disaster-recovery financial reimbursement and reporting processes required by FEMA, State or other agency. Ensure there are no duplications of submission if varying agencies are involved.
 - Possess the expertise and assist the Parish through FEMA, State (or other agency) guidelines to capture force account labor eligible expenses accurately for timesheets and project cost accounting. Assist in the review of Parish personnel policies to ensure compliance for eligible cost reimbursement.
 - Challenge, where applicable, FEMA on their previous work, eligibility determination, cost valuations, project formulation and inaccurate statements on the Public Assistance Program including appeal determinations.
 - Assist the Public Safety Grants & Administration Department with cash flow, advance, and reimbursement requests and documentation in anticipation of future audits.
 - Possess the expertise and assist the Parish through federal, state (or other agency) guidelines to ensure the capture of relevant data related to procured goods and services. Provide oversight of contractor's billing to ensure all costs eligible for disaster grant funding are documented and claimed.

Once a construction contract has been executed, action must be taken by both the contractor and architect/engineer to initiate the invoicing process. The construction contractor must meet the Parish-designated construction milestones, as verified by appropriate personnel so that Solutient's grant accounting staff can then review and process the invoice. Complete, compliant invoices are approved; requests for payment are generated; and invoice packets are delivered to the Parish for approval, further processing, and final payment.

The federal portion of an awarded grant has historically been made available to communities through the use of either advances or reimbursements. While advances were at one time popular among subgrantees, they have fallen out of favor. Therefore, the Parish will most likely pursue reimbursement funding. The process begins with the Parish determining the reconciliation threshold which is often the completion of a significant project milestone or the meeting of a dollar amount cap or a timeframe (monthly, quarterly, etc). All expenditures for a given project would

be closely monitored and tracked. Once the appropriate threshold has been reached, Solutient would prepare for the Parish a draft request for reimbursement which would be supported by a summary of all relevant expenditures broken down by funding source and electronic copies of all supporting documentation (including but not limited to relevant procurement, contracts, design plans, invoicing, payments, and all other grant-required documentation as defined by the Parish, GOHSEP and FEMA such as force labor/equipment eligible expenses). Upon the Parish's approval of the reimbursement request, Solutient would facilitate its delivery to GOHSEP/FEMA. Solutient would submit to GOHSEP/FEMA the formal funding request and supporting documentation via the appropriate grants management database. Solutient would then provide support as needed while the request is being reviewed and processed for payment. Once payment has been issued, Solutient would coordinate with the Parish's Accounting Department to provide notification. Throughout the request and payment process, Solutient would also act to ensure that project costs and revenues are being tracked consistently and accurately by all project stakeholders.

In addition to providing vital funding, effective use of reimbursements serves as a method of demonstrating transparency, allowing ongoing oversight, and ensuring project close-outs flow smoothly for all parties at the Federal, State and Local levels. Having had visibility of how funding requests have evolved over time and having been part of continuously improving the funding request, payment, and reconciliation process, Solutient is uniquely qualified to serve Jefferson Parish in this function.

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- Develop processes for ensuring compliance related to contract monitoring and contract close-out as required by federal, state, or other agencies.

The end of the overall construction phase and final payment begins the grant closeout phase. Solutient would first evaluate the project costs incurred and revenues received to date to assess if a final reimbursement request would be needed, and if so, would act accordingly to prepare such a request. Upon completion of a final funding request, Solutient would proceed with a comprehensive analysis of the project finances which would produce the following end-user reports:

- Project Closeout Request and Project Completion Certificate,
- Determination of Final Project Costs: A detailed accounting of all payments made in association with FEMA Public Assistance in addition to funding source breakdown if multiple funding sources applied,
- Line Item Deobligation: A detailed assessment of budgeted costs versus actual costs and a recommendation to the funding source regarding specific budget line item deobligations,
- Pre-Closeout Financial Analysis: A snapshot of the grant at the time of closeout request submission which is useful to Parish Accounting in reconciling its internal records and to end users who want to evaluate the awarded activities versus the completed activities.

Similar to funding requests, all pertinent project documentation would be submitted to GOHSEP/FEMA via appropriate grants management database. For the duration of project closeout, Solutient will provide support as needed, responding to inquiries from any/all project stakeholders. Upon successful closeout of a given grant, Solutient would retain the records in accordance with the appropriate local, state, and federal requirements and/or would proceed with transferring any/all project files to the Parish upon request to ensure the Parish meets its record retention requirements. Solutient's use of M3 makes this process as seamless as possible.

- Possess the expertise and assist the Parish with identifying other disaster recovery funding opportunities, including additional federal recovery programs.
- Assist with recovery of FEMA Public Assistance cost share funding through CDBG- DR applications.

The Solutient Team are experts with management of disaster recovery programs that seek alternative funding sources, especially CDBG-DR, while maximizing FEMA eligibility. Our in-depth of knowledge in the FEMA process allows the Team to assume the onerous burdens for the Parish while strictly acting in Parish's best interests.

It should be noted that throughout the grant lifecycle Solutient takes on responsibility for reporting on grant progress to both the Grantee and to Parish officials. All grant recipients are usually required to submit, at a minimum Quarterly Reports to the Grantee including a project status narrative and full financial overview of the current status of the grant. In this report, the subgrantee is able to identify anticipated cost overruns or underruns, needs for scope changes within the grant and needs for performance period extensions. In addition to the required grant reporting, Solutient also reports to Parish officials as to the progress of each funded grant and grant application and provides ad-hoc reports as requested to the Council, Administration, and all applicable Grantees. Solutient's accounting staff is also in frequent communication with the Parish's Accounting Department providing expenditure reports and reconciling schedules on an as-needed basis.



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D: PROPOSER QUALIFICATIONS & EXPERIENCE

Solutient Corporation

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(504) 304-2000**



Solutient has the knowledge and experience of applying the cost principle requirements as discussed in 2 CRF 200 Sub-part E (and prior to that 44CFR) through our extensive work with the Hazard Mitigation Grant Program that dates back to 2006. We are committed to collecting, maintaining and providing the documentation required to support costs that are eligible for reimbursement from the federal award. Detailed records are kept ensuring that all costs are recorded accurately for financial records as well as being charged to the appropriate grant. In practice we ensure that costs incurred are considered eligible and reasonable as required by the program. To date, Solutient has submitted to GOHSEP 615 funding requests for an excess of \$197 million dollars on behalf of multiple clients.

For the past 13 years, Solutient has maintained a fully staffed office and necessary equipment to carry out the responsibilities designated in this and other previous similar RFPs/contracts. Solutient's office is located at 330 N. Carrollton Avenue, New Orleans, LA 70119. Various stakeholders have visited Solutient's offices regularly for meetings since 2006. The office is centrally located for both Eastbank and Westbank stakeholders who operate throughout the state.

The Solutient Corporation, under the direction of its founding President Dr. Robert Sternhell and successor Colin M. G. Sternhell, is a professional services management firm dating back to its incorporation in 1983 with practices in grant management and grant accounting, disaster recovery, transit services and software development. Solutient has offices in New Orleans and Manhattan. Solutient holds a State of Louisiana Residential Building Contractor License, No. 882558.

Solutient brings six areas of high achievement to this Jefferson Parish engagement:

- 39 years working with local governments throughout the nation
- 39 years as a custom software designer and database administrator
- 20 years as an advanced practitioner of geographic information systems
- 16 years working with FEMA on Hazard Mitigation Assistance (HMA) projects
- 16 years developing successful grant applications and managing FEMA projects in elevations, reconstructions, drainage and retrofits
- 16 years of advanced project management and grant accounting of federal funds

Solutient's extensive expertise in government consulting and Information Technology paved the way for expansion into mitigation grant development and management. The firm's accomplishments in the area of hazard mitigation can be segmented into two categories: GIS mapping of flooded homes for the National Flood Insurance Program, and the management of individual property mitigation and infrastructure projects under the Federal Emergency Management Association's Hazard Mitigation Assistance (HMGP, SRL, FMA and PDM) program categories.

GIS Mapping

Dating back to 2003, Solutient maintained a series of contracts with FEMA Region VI to perform various GIS-related mitigation-based services. The primary tasks undertaken include mapping all SRL and RL flooded properties and creating/updating descriptive property records required by the NFIP for structure verification and location identification. This responsibility extended to all six of the states in Region VI. As part of the contract, Solutient developed the web portal for the display of this data for Region VI.

Program Management

Solutient has created PMOs (Program Management Organizations) for its major clients, enabling subgrantees to offload the bulk of day-to-day responsibilities related to every aspect of FEMA-funded housing and infrastructure projects. The PMO is qualified to take full responsibility for every element of the recovery process, including:

- Writing grant applications, performing benefit cost analyses, and submitting amendments and change orders when necessary,
- Providing outreach to applicable stakeholders,
- Coordinating the engineering required for drainage and other infrastructure projects,
- Providing representation of the Parish for these projects as they go through State review, regional FEMA review, historic property and environmental review, and FEMA headquarters review,
- Responding to requests for information from any or all of these agencies,
- Assuming the management of approved projects, which includes both back-office grant accounting and field construction oversight,
- Tracking finances throughout the grant lifecycle and assisting the Parish in submitting funding requests, and
- Managing and documenting all transactions between any of the participants in the program/project.

Solutient's experience in these roles surpasses that of other firms in this arena, and this statement is supported by accomplishments to date. Solutient has supplied the primary hazard mitigation traditional FEMA recovery services for the three largest hurricane victimized parishes in the state: Jefferson, Orleans and Terrebonne. Solutient also has managed HMGP implementation in Washington Parish, FMA development/implementation in the City of Mandeville, and FMA/SRL implementation in St. Charles Parish.

In the course of this work Solutient has achieved the following milestones.

- Successfully passed both Parish and state audits with no findings of misconduct, waste, or fraud.
- Drawn down over \$261 million in federal funding for its clients.
- Reconciled 1,305 funding requests amounting to over \$261 million in secured funding for its clients

D: PROPOSER QUALIFICATIONS & EXPERIENCE

Solutient has assembled successful applications including performing the outreach, writing the grant application, performing the B/C analyses and guiding the applications through state, regional and federal reviews. Solutient then managed implementation of these funded grants. The extent of this work on behalf of Louisiana parishes has brought national recognition to our clients, who have expressed a high level of satisfaction with Solutient's individual mitigation management efforts.

IT Consulting

Prior to GIS mapping and HM Grant Management, Solutient was born as an IT firm. The impact of Solutient's IT consulting and software development line of business on hazard mitigation management is most clearly seen in the firm's development of M3. M3 is a web-based application that enables Solutient to record and track every document including invoices, and communications. M3 is a differentiator between Solutient and other firms attempting to do the same work and is one of the reasons the firm has managed so many mitigation projects/programs. Of particular interest and importance to our clients is the creation of CM3, which enables the Parish to access the M3 database remotely for current and historical information about structures/projects as they move through the mitigation process. Additional details on M3 and CM3 can be found in Innovative Concepts.

Solutient's Federal Program Management Project History						
Client	Program Type	Program ID	Project Type	\$ Amount	Properties Served	Date of Award
JP	FMA	FMA06053001**	Elevation	\$3,258,850	26	Aug-2006
JP	HMGP	1603-051-0003**	Retrofit	\$471,000	1	Aug-2007
JP	HMGP	1607-051-0001**	Elevation	\$6,002,704	39	Sep-2007
JP	HMGP	1607-051-0007**	Elevation	\$3,080,852	29	Sep-2007
JP	HMGP	1607-051-0004*	Elevation	\$4,048,442	31	Sep-2007
JP	HMGP	1607-051-0009**	Elevation	\$3,245,177	29	Sep-2007
JP	HMGP	1607-051-0002*	Reconstruction	\$11,247,010	53	Nov-2007
JP	HMGP	1603-051-0006*	Elevation	\$25,986,229	185	Apr-2008
JP	HMGP	1603-051-0007**	Reconstruction	\$4,820,259	16	Apr-2008
JP	HMGP	1607-051-0006*	Reconstruction	\$8,796,880	36	Jun-2008
JP	HMGP	1607-051-0008*	Reconstruction	\$5,770,052	29	Jul-2008
JP	SRL	LA-2008-005**	Elevation	\$8,682,660	51	Aug-2009
JP	SRL	LA-2008-007**	Elevation	\$6,563,664	42	Aug-2009
JP	SRL	LA-2008-008**	Elevation	\$8,735,580	52	Aug-2009
JP	SRL	LA-2008-006**	Reconstruction	\$1,471,689	6	Aug-2009
JP	HMGP	1603c-051-0026**	Drainage	\$4,921,685	N/A	Sep-2009
JP	HMGP	1603c-051-0020**	Drainage	\$12,050,789	N/A	Sep-2009
JP	HMGP	1603c-051-0013**	Elevation	\$7,457,453	44	Sep-2009
JP	SRL	LA-2009-004**	Elevation	\$5,734,575	36	Sep-2009

D: PROPOSER QUALIFICATIONS & EXPERIENCE

JP	SRL	LA-2009-005**	Elevation	\$5,382,956	36	Sep-2009
JP	SRL	LA-2009-003**	Reconstruction	\$928,913	4	Sep-2009
JP	HMGP	1603n-051-0016**	Drainage	\$3,164,202	N/A	Dec-2009
JP	HMGP	1786-051-0001	Elevation	\$21,602,335	133	Jan-2010
WP	HMGP	1603-117-0012**	Elevation	\$905,941	7	Jan-2010
WP	HMGP	1603-117-0020**	Elevation	\$148,430	1	Jan-2010
WP	HMGP	1603-117-0022**	Retrofit	\$882,691	4	May-2010
CNO	SRL	LA-2009-007**	Elevation	\$794,730	3	Jun-2010
TP	SRL	LA-2009-0002**	Elevation	\$524,093	3	Jun-2010
JP	SRL	LA-2009-013**	Elevation	\$1,691,943	11	Sep-2010
JP	SRL	LA-2009-015**	Elevation	\$1,297,563	8	Sep-2010
TP	SRL	LA-2009-014**	Elevation	\$5,680,117	25	Oct-2010
JP	HMGP	1603n-051-0027	Drainage	\$31,950,586	N/A	May-2011
TP	HMGP	1786-109-0001	Elevation	\$9,325,953	46	May-2011
TP	HMGP	1786-109-0002	Retrofit App	\$281,280	4	May-2011
TP	HMGP	1786-109-0003	Elevation	\$10,530,714	43	Jun-2011
JP	SRL	LA-2009-022**	Elevation	\$401,136	3	Jul-2011
JP	SRL	LA-2009-019**	Elevation	\$811,187	4	Jul-2011
JP	SRL	LA-2010-004**	Elevation	\$4,384,536	31	Aug-2011
JP	SRL	LA-2010-010**	Elevation	\$7,839,411	46	Aug-2011
JP	SRL	LA-2011-003**	Elevation	\$3,906,768	24	Sep-2011
TP	SRL	LA-2011-012**	Elevation	\$4,176,931	20	Sep-2011
CNO	SRL	LA-2010-007**	Elevation	\$4,294,537	17	Oct-2011
JP	FMA	LA-2008-002**	Drainage	\$3,972,630	N/A	Oct-2011
WP	HMGP	1603-117-0005**	Retrofit	\$402,110	2	Mar-2012
TP	HMGP	1786-109-0004	Retrofit App	\$1,098,635	6	Jun-2012
WJMC	PDM	LA-2009-001	Retrofit App	\$506,666	1	Sep-2012
JP	SRL	LA-2012-001**	Elevation	\$4,289,525	26	Nov-2012
SCP	SRL	LA-2012-002*	Elevation	\$838,925	4	Dec-2012
WP	HMGP	1603-117-0019*	Retrofit	\$3,322,736	3	Dec-2012
TP	SRL	LA-2012-004*	Elevation	\$2,649,926	13	Jan-2013
WP	HMGP	1607-117-0017*	Retrofit	\$1,329,388	1	Jul-2013
JP ₁	CDBG-DR	Isaac	Rehab/ESP	\$10,800,000	585	Aug-2013
CNO	SRL	LA-2012-009*	Elevation	\$1,792,928	9	Oct-2013
SCP	FMA	LA-2012-001*	Elevation	\$5,416,572	27	Oct-2013
JP	HMGP	4080-051-0001	Elevation	\$11,060,113	70	May-2014
JP	FMA	LA-2013-014**	Elevation	\$10,263,316	65	Jul-2014
TP	HMGP	4080-109-0001	Elevation	\$2,087,492	11	Oct-2014
JP	HMGP	1603x-051-0022	Drainage	\$642,534	N/A	Feb-2015
SCP	HMGP	1792-089-0001*	Elevation	\$1,313,611	3	Aug-2015
TP	PDM	LA-2014-002*	Elevation	\$4,089,088	23	Oct-2015
TP	FMA	LA-2014-001*	Elevation	\$2,813,215	15	Oct-2015
TP	HMGP	1786-109-0006	Elevation	\$10,018,060	54	Oct-2015
MANDE	HMGP	1786-103-0008*	Elevation	\$623,703	4	Dec-2015
MANDE	FMA	2014-007*	Elevation	\$507,885	2	Apr-2016
JP	FMA	2015-001	Reconstruction	\$3,653,592	20	May-2016

D: PROPOSER QUALIFICATIONS & EXPERIENCE

JP	FMA	2015-013**	Elevation	\$10,650,882	62	May-2016
JP	FMA	2015-016*	Elevation	\$8,826,809	53	May-2016
TP	FMA	2015-002**	Elevation	\$644,518	4	May-2016
TP	FMA	2015-005	Elevation	\$1,225,996	7	May-2016
TP	FMA	2015-008	Reconstruction	\$337,970	2	May-2016
JP	HMGP	1603x-051-0014*	Elevation	\$2,460,669	19	Sept-2016
JP	FMA	2016-004	Reconstruction	\$4,926,662	25	Aug-2017
WP	HMGP	4080-0001*	Elevation	\$1,653,330	10	Aug-2017
JP	FMA	2016-005*	Reconstruction	\$2,861,077	11	Oct-2016
JP	FMA	2016-006	Elevation	\$3,991,870	21	Feb-2017
JP	FMA	2016-007	Elevation	\$18,559,794	84	Feb-2017
JP	PDM	2015-001*	Safe Room	\$1,099,570	1	Jun-2017
TP	FMA	2017-017	Elevation	\$785,117	7	Jul-2018
TP	FMA	2017-021	Elevation	\$1,309,225	8	Jul-2018
Mande	FMA	2017-009*	Elevation	\$302,220	1	Jul-2018
SCP	FMA	2017-018	Elevation	\$1,728,790	11	Jul-2018
JP	FMA	2017-020	Elevation	\$11,185,255	59	Sep-2018
JP	FMA	2017-028	Elevation	\$7,075,517	43	Sep-2018
KHA	HUD	Sec. 8 HCV	Housing	\$8,928,000	450	Continual
WP	HMGP	4263-0037	Elevation/Acquisition	\$1,517,007	10	May-19
Mande	FMA	2018-032	Elevation	\$352,439	1	Jun-20
JP	FMA	2018-010	Elevation	\$12,395,341	63	Oct-2020
JP	FMA	2018-028	Reconstruction	\$3,429,932	12	Oct-2020
Mande	FMA	2019-020	Elevation	\$2,270,808	4	Feb-21
JP	FMA	2019-027	Elevation	\$9,430,442	57	Feb-21
JP	FMA	2019-029	Elevation	\$7,617,951	45	Feb-21
JP	FMA	2019-030	Elevation	\$6,770,216	40	Feb-21
JP	FMA	2019-031	Reconstruction	\$3,126,407	15	Feb-21
JP	FMA	2019-033	Reconstruction	\$1,582,150	9	Feb-21
SCP	FMA	2019-007	Elevation	\$5,605,602	31	May-21
JP	PDM	2019-005	Elevation	\$1,761,140	14	Jun-21
JP	FMA	2020-028	Elevation	\$11,625,245	67	Aug-22
			Totals	\$492,783,103	3368	

* Submitted for closeout

**grant has been officially closed by FEMA/GOHSEP

Department & Current Director	
JP:	Jefferson Parish, Maggie Talley, mtalley@jeffparish.net, 504-736-6541
JP1:	Jefferson Parish, Nicole Fontenot, nfontenot@jeffparish.net, 504-736-6259
TP:	Terrebonne Parish, Jennifer Gerbasi, jgerbasi@tpcg.org, 985-873-6565
WP:	Washington Parish, Bobbi Jo Breland, bjbreland@wpgov.org, 985-839-0434
CNO:	City of New Orleans, Katrina Porter-Dean, kpdean@nola.gov, 504-658-7842
SCP:	St. Charles Parish, Carla Chaisson, cchaisson@stcharlesgov.net, 985-783-5000
MANDE:	City of Mandeville, Lauren Brinkman, lbrinkman@cityofmandeville.com, 985-626-3144
KHA:	Kenner Housing Authority, Barry Bordelon, bbordelon@kennerha.com, 504-467-9166

DITIGAL ENGINEERING QUALIFICATIONS & EXPERIENCE

PROFESSIONAL TRAINING AND EXPERIENCE OF KEY PERSONNEL

With a full time staff of thirty-nine (39), DE is comprised of:

- Civil Engineers
- Environmental Engineers
- Sanitary Engineers
- Coastal Professionals
- Professional Traffic Operations Engineers
- Professional Transportation Planners
- Design Technicians/Drafting Specialists
- Construction Managers
- Construction Inspectors
- FEMA Certified Inspectors
- LADOTD Certified Inspectors
- Administrative Support Staff

Our knowledge and experience in FEMA PW project management and execution are complemented by our understanding of the intricacies of Federal and State regulations. We can apply this insight to the Parish's Program from damage assessment and preliminary engineering design throughout closeout, and within the parameters of the PW and compliant with FEMA guidelines. We understand that the longterm vision goes beyond the restoration or replacement of hurricane damaged infrastructure. Restoration or replacement to pre-storm condition will leave the infrastructure susceptible to future storm damage and potentially limit future FEMA funding. The DE Team

has successfully developed and delivered sustainable, longterm solutions examining cost effective mitigation and eligible funding mechanisms to client along the Gulf Coast for over 15 years.

PAST PERFORMANCE ON PUBLIC CONTRACTS

The DE Team has provided a wide range of professional services ranging from assessments, program administration, and financial management, to design and construction management of disaster recovery programs, all designed to facilitate timely hurricane disaster recovery for many of our clients including:

- St. John the Baptist Parish, LA (Hurricanes Isaac and Ida)
- Town of Grand Isle (Hurricanes Katrina and Gustav)
- Jefferson Parish (Hurricane Katrina)
- Harrison County Utility Authority (Hurricane Katrina)
- City of Waveland (Hurricanes Katrina and Gustav)
- St. Stanislaus College (Hurricane Katrina)
- Port of Gulfport (Hurricane Zeta)

We are experts with management of disaster recovery programs that seek alternative funding sources while maximizing FEMA eligibility. Our depth of knowledge in the FEMA process allows the DE Team to assume the onerous burdens for the Parish while strictly acting in your best interests.

DE + HURRICANE RECOVERY IN SOUTHEAST LOUISIANA

To illustrate our staff's professional and technical expertise in disaster recovery, we have provided a breakdown of DE's success in partnering with local entities to rebuild resilient communities.



175+ properties assessed in Grand Isle post-Katrina for FEMA assisted demo



41 St. John the Baptist Parish-owned buildings assessed post-Ida



225+ miles of roadway assessed in the City of Kenner post-Katrina



500+ lift stations in Jefferson Parish assessed following Hurricanes Gustav and Ike



71 city of Kenner-owned structures assessed post-Katrina



\$400M construction funding managed in disaster recovery operations

8. Work by firm or joint-venture members which best illustrates current qualifications relevant to this project. **List not more than 10 projects.**

a. Project Name & Location	c. Project Owner's Name & Address and Project Manager's Name & Phone Number	d. Completion Date e. Est. Cost (in 000s) <i>Entire Project/Firm's Responsibility</i>
<p>Hurricane Ida Disaster Recovery Damage Assessment and A/E Services</p> <p>St. John the Baptist Parish, Louisiana</p>	<p>St. John the Baptist Parish 1811 W. Airline Highway Laplace, LA 70068 Peter Montz, Director of Purchasing 985.652.9569</p>	<p><u>Ongoing</u> <i>Completion Date</i></p> <p><u>TBD</u> <i>Entire Project</i></p> <p><u>\$3,165</u> <i>Firm's Responsibility</i></p>
<p>b. Nature of Firm's Responsibility</p> <p>On August 29, 2022, Hurricane Ida made landfall in Southeast Louisiana as an "extremely dangerous" Category 4 storm, delivering devastation to St. John the Baptist Parish. Packing sustained winds of 150 mph and delivering torrential rainfalls to the region, Ida caused widespread destruction to St. John's municipal infrastructure. In the aftermath of the storm, St. John retained the services of a team of engineers and architects led by Digital Engineering. The DE Team was tasked with performing disaster recovery damage assessments and A/E services for facilities considered under FEMA categories C through G including:</p> <ul style="list-style-type: none"> • 420 miles of roadway, including all signage and lighting, and 12 bridges • 13 drainage pump stations, 188 miles of drainage canals, and water control facilities • 41 public buildings and their contents • 2 water wells, 5 water treatment facilities, 6 elevated water towers, and 303 miles of water distribution lines • 147 sewer lift stations, 8 wastewater treatment plants, 112 miles of sewer force mains, and 192 miles of sewer gravity lines and manholes • 6 recreational parks, 1 pool, a pier and a dock <p>Utilizing various methods of inspections ranging from physical inspections to collecting drone footage, our team coordinated and conducted damage assessments. We collected data including photographs and GIS location documenting the post-storm condition of each asset inspected by the Team. We also gathered pre-storm information to establish baselines for all assets inspected. Our team prepared scopes of work and preliminary cost estimates detailing necessary repairs, as required so that FEMA may prepare Project Worksheets and A/E services can be provided for the required repairs.</p> <p>Our Team is providing A/E design services in order to return Parish infrastructure and facilities to pre-storm design, capacity, and function, with consideration for HMP as well as code & standards upgrades.</p> <p>A/E Design Services Projects currently ongoing include the following:</p> <p>*Building Repairs to 41 Public Buildings *Elevated Water Towers Re-coating and Painting</p>		

Sewer Lift Station Repairs to 100+ Lift Stations

*Temporary WWTP Belt Press for Sludge Processing

*Two Emergency Repairs to 24-inch Raw Water Transmission Main

*Drainage Canal Clearing and Snagging

*Variable Frequency Drive Replacement at Raw Water Booster Pump Station

*Street Sign Restoration

*Regala Park Temporary Electrical Service and Lighting Repairs to Ballfields

*Fencing Repairs at Water and Wastewater Treatment

Key Personnel Involved

Robert Delaune, Jr., P.E.

Harold "Buster" Lyons, P.E., MBA

Relevance

- *Disaster Recovery*
- *Damage Assessments*
- *Data Collection Management*
- *Project Scoping*
- *Cost Estimating*
- *A/E Services*



Dane Faucheux, CFM
Department Project Manager
330 N. Carrollton Avenue
New Orleans, LA 70119

HMA Implementation Years 7

Professional Qualifications

Dane Faucheux joined Solutient as a Grant Construction Monitor in early 2014 and after some time with the company was promoted to Mitigation Project Manager. He is responsible for oversight of day-to-day program operations for Jefferson Parish and St. Charles Parish Hazard Mitigation Grant implementation, functioning as the primary contact for homeowners participating in various disaster recovery programs. Mr. Faucheux's work includes managing implementation of residential elevation and reconstruction projects within the various Hazard Mitigation Assistance grant programs. He is the primary staff member responsible for technical questions regarding engineering design plans and grant compliance, having previously been responsible for the construction monitoring of all grant projects and programs for Solutient. Additional responsibilities include policy inquiries and interpretations, training and continued education of the Program Coordinator staff, and filing of compliance paperwork in relation to DR projects.

Along with the rest of the Hazard Mitigation Team at Solutient, Mr. Faucheux maintains oversight on the progress of properties through application development until the completion of construction and close out of the project. This includes coordination between the Project Managers, Construction Supervision firm, clients, homeowners and contractors operating within the different jurisdictions.

Currently undergoing BCA In-house training.

Relevant Engagements

Jefferson Parish, LA Flood Mitigation Assistance (FMA) Fiscal Year 2013-2019: Mitigation of residential flooding by elevation. Management of elevation projects involving contract review, budgeting, and oversight of project progress. Oversight, training and continued education of project management staff. Analysis, research, and development of policy inquiries and procedures.

Jefferson Parish, LA Hazard Mitigation Grant Program (HMGP) Disaster Recovery (DR) #1603, 1607, 1786, 4080: Mitigation of residential flooding by elevation, reconstruction, drainage improvements. Perform outreach and function as primary point of contact with property owners and contractors involved in the grant programs. Management of projects involving contract review, budgeting, and oversight of project implementation. Oversight, training and continued education of project management staff. Analysis, research, and development of policy inquiries and procedures.

Jefferson Parish, LA Severe Repetitive Loss (SRL) Program Fiscal Years 2008-2012: Mitigation of residential flooding by elevation and reconstruction. Oversight, training and continued education of project management staff. Analysis, research, and development of policy inquiries and procedures. Perform outreach and function as primary point of contact with property owners and contractors involved in the grant programs. Management of projects involving contract review, budgeting, and oversight of project implementation.

City of New Orleans, LA SRL - (FY 2009-2012): Mitigation of residential flooding by elevation. 2009-Present. Serve as the primary point of contact for homeowners and contractors Perform outreach and function as primary point of contact with property owners and contractors involved in the grant programs. Management of projects involving contract review, budgeting, and oversight of project implementation. Analysis, research, and development of policy inquiries and procedures.

City of New Orleans, LA FMA (FY 2012): Mitigation of residential flooding by elevation. Serve as the primary point of contact for homeowners and contractors Perform outreach and function as primary point of contact with property owners and contractors involved in the grant programs. Management of projects involving contract review, budgeting, and oversight of project implementation.

St. Charles Parish, LA FMA (FY 2012, 2017, and 2019); HMGP 1792: Mitigation of residential flooding by elevation. Serve as the primary point of contact for homeowners and contractors. Perform outreach and function as primary point of contact with property owners and contractors involved in the grant programs. Program development and review of construction documentation and implementation.

Education, Certifications and Affiliations

Mr. Faucheux received an Associate Degree of Liberal Arts from Delgado Community College. He is a Certified Floodplain Manager (CFM) and is active in the Association of State Floodplain Managers (ASFPM) and the Louisiana Floodplain Managers Association (LFMA).



Pency Wilson, CFM
Grant Consultant
330 N. Carrollton Avenue
New Orleans, LA 70119

HMA Implementation Years 6

Professional Qualifications

Pency Wilson is Applicant Project Manager in the Hazard Mitigation/Disaster Recovery Department for Solutient. Her responsibilities include implementation of mitigation grant operations in Jefferson, St. Charles, and Washington Parishes, as well as the City of Mandeville. Her work includes conducting outreach for and managing of the implementation of residential elevation and reconstruction projects within the various Hazard Mitigation Assistance grant programs. Her responsibilities also include maintaining communications and conducting meetings with homeowners, contractors, and other local government officials. Ms. Wilson is responsible for reviewing engineering design plans for grant compliance, and she is also responsible for construction monitoring of certain grant projects and programs for Solutient.

In her duties as a construction monitor, Ms. Wilson is responsible for the oversight of residential elevation and reconstruction projects within the Hazard Mitigation Assistance programs. Related duties include reviewing engineering design plans, completing field inspections, and performing milestone verification reporting. She maintains oversight on the progress of properties from application development through the completion of construction and the final close out of each assigned project. This includes coordination between the Project Managers, clients, homeowners and contractors operating within the different jurisdictions.

Many of her communication and construction management skills were developed while employed with American Defense Services as a Project Administrator. In that role, she assisted the project manager and site superintendents in the overall administrative and day to day direction of the construction project of the New Orleans VA Hospital. She was responsible for the tracking of all construction data relating to the project including but not limited to punch lists, issues logs, commissioning work, performance tracking and daily reports.

Currently undergoing BCA In-house training.

Relevant Engagements

Jefferson Parish HMGP (1603, 1607, 1786, 4080). Mitigation of residential flooding by elevation and reconstruction. Management of projects involving contract review, budgeting, construction monitoring and oversight of project implementation.

Jefferson Parish FMA (FY 2013-2019). Mitigation of residential flooding by elevation and reconstruction. Management of elevation and reconstruction projects involving contract review, budgeting, approval of milestones and oversight of project progress.

Washington Parish Hazard Mitigation Grant Program (HMGP) – Mitigation of residential flooding by elevation – Disaster Recovery (DR) # 1603, 4080. Management of elevation projects for residential structures. Serve as the primary point of contact for homeowners and contractors; oversee the work estimates, budgets, engineering plan review, and invoicing on all elevation projects.

St. Charles Parish Flood Mitigation Assistance (FY 2012, 2017, 2019): Mitigation of residential flooding by elevation. Management of elevation projects for residential structures, primarily involving construction monitoring.

City of Mandeville Flood Mitigation Assistance (FMA) Fiscal Years 2014, 2017-2019. Management of elevation projects for residential structures. Serve as the primary point of contact for homeowners and contractors; oversee the work estimates, budgets, engineering plan review, and invoicing on all elevation projects.

Education, Certifications and Affiliations

Ms. Wilson received a Bachelor of Arts degree in Political Science from Auburn University. She is also a Certified Floodplain Manager (CFM) and is active in both the Association of State Floodplain Managers (ASFPM) and the Louisiana Floodplain Management Association (LFMA).



Lynn Foxworth
Documentation Specialist
330 N. Carrollton Avenue
New Orleans, LA 70119

Grant Coordination Years: 16

Professional Qualifications & Experience

Lynn Foxworth is a federal administrative grant coordinator, focusing on coordination with homeowners of FEMA and Disaster Recovery Programs and formerly on providing assistance to the Section 8 Program for the Kenner Housing Authority. Ms. Foxworth has experience providing outreach to individual program applicants to explain local and federal guidelines, gathering documentation to determine program eligibility based on criteria to include verification of household income and size to determine priority assistance for those households at or below the area median income. She researches and resolves homeowner issues through assistance from various vendors, such as banks, insurance agencies and governmental entities and maintains confidential applicant data.

Prior to her time with Solutient, Ms. Foxworth worked as a Closeout Specialist for the Governor's Office of Homeland Security & Emergency Preparedness (GOHSEP) and as a Team Lead for The LA Road Home Program. In these roles she audited files for verification of grant closeout to reconcile total project cost, proofs of payment and duplication of benefits to ensure funds were used in accordance with state and FEMA guidelines, supervised a team of Housing Advisors and Housing Specialists in the state's pilot grant program disbursing federal funding for homeowners affected by Hurricane's Katrina and Rita (2005), and reviewed documentation to determine eligibility for the Additional Compensation Grant based on household income for all adult wage earners and household size according to federal guidelines if household was below the area median income.

Currently undergoing BCA In-house training.

Relevant Engagements

Jefferson Parish FMA 2017, 2018, and 2019. Serves as a homeowner and contractor liaison for inquiries and check distributions as well as updating of the M3 software system.

Education, Certifications and Affiliations

Ms. Foxworth holds a Bachelor of Arts degree from Xavier University of Louisiana.



Colin Sternhell, CFM
President & Principal
330 N. Carrollton Avenue
New Orleans, LA 70119

DR Implementation Years: 10

Professional Qualifications & Experience

Colin Sternhell is a Program Manager/Business Analyst in the DR-PMO for Solutient Corporation. He is also the President of the Corporation. He joined Solutient in early 2012 to manage the implementation of residential elevation and reconstruction projects and large- scale drainage and infrastructure projects within the Hazard Mitigation Assistance grant programs. In 2015, he went on to secure a State of Louisiana Residential Building Contractor License on behalf of the company. He also acts as a Business Analyst for Solutient, providing support to the company's executive staff.

Mr. Sternhell has served as a liaison for homeowners participating in Hazard Mitigation Assistance grants. This role included homeowner outreach and education on the progress of pending grant applications and helping homeowners complete their mitigation projects within approved grant regulations. He is responsible for reviewing construction proposals and ensuring they fall within the scope of Federal policy. His responsibilities also included maintaining communications and conducting meetings with homeowners, contractors, and other local government officials and recording all communications and transactions in Solutient's grant management software, M3. Today Mr. Sternhell acts as a technical assistance expert, assisting project staff with policy interpretations and facilitating program implementation across the board.

Many of Mr. Sternhell's outreach and management skills were developed from his previous employment as a Data Analyst at the government Contracting firm Geocent. His duties included developing a manageable process to transfer data from old information collection system to new adaptable system. In addition, his most recent employment as a Financial Advisor at FFC Capital Management has allowed him to become well equipped at communication and interpersonal skills. Mr. Sternhell's volunteer activity has included participation in the Public Leadership Fellowship put on by Puentes and NPN. He is also a founding member of JCEL, the young professional organization run through the Jefferson Chamber, which is planning projects and events around Jefferson Parish.

Currently undergoing BCA In-house training.

Relevant Engagements

Jefferson Parish HMGP - 1603. 2012-Present. Supervise all documentation needed for individual property elevation from application to close out. Budget each project to be within Jefferson Parish guidelines and to meet FEMA regulations. Manage over 100 individual homeowners' properties to have elevation completed.

Jefferson Parish HMGP - 1607. 2012 – Present. Supervise all documentation needed for individual property elevation from application to close out. Budget each project to be within Jefferson Parish guidelines and to meet FEMA regulations.

Terrebonne Parish SRL 2012. 2012 – Present. Supervise all documentation needed for individual property elevation from application to close out. Budget each project to be within Terrebonne Parish guidelines and to meet FEMA regulations.

Jefferson Parish Oakwood Drainage Project – 1603. 2012 – Present. Manage oversight of over 3 million dollar drainage project in south Jefferson parish. Review Project to make sure project remains within budgeted amount from FEMA. Mitigate issues with local government and constituents.

Capital One Live Chat Project. 2008-2009. Managed data analysis of 600,000 dollar NPV Project. Wrote SQL code to run performance reviews of the internet traffic on the credit card homepage which has over 3 million visitors per month. Corresponded with Vice President to recommend changes to the Credit Card Homepage.

Military Education Benefits Chapter 33 Project. 2009-2010. Developed manageable process to transfer data from old information collection system to new adaptable system. Created and updated transformation document from old system to new system. Planned constructive conversion of coding from old system into new system.

Education, Certifications and Affiliations

Mr. Sternhell graduated from Carnegie Mellon University in Pittsburgh with a Bachelor of Science degree in Economics in 2008. His education included core concentrations in business and Economics. He is a Certified Floodplain manager and is active in the Louisiana Floodplain Management Association (LFMA) and the Association of State Floodplain Managers (ASFPM).



Anatola Thompson, CFM
Program Manager
330 N. Carrollton Avenue
New Orleans, LA 70119

Professional Qualifications & Experience

Federal Accountant Years: 30

Anatola Thompson joined Solutient as a Senior Disaster Recovery Manager and now serves **Senior Federal Program Funding Manager** and **Chief Financial Officer** for the Solutient Corporation with over 29 years of professional-level experience in federal program management. Ms. Thompson spent over 9 years working for Jefferson Parish as Director of Community Development and Workforce Connection. In this capacity she managed Katrina/Rita Disaster Recovery Program (\$50,120,337) under the State of Louisiana for Unincorporated Jefferson Parish, 6 municipalities, 3 area hospitals, and Jefferson Parish Economic Development Commission which included over 30 projects involving acquisition, construction of state-of-the-art business incubator, and infrastructure improvements. She had the same responsibilities for the Gustav/Ike Disaster Recovery Program (\$27,343,935) which included over 10 projects (demolition, public facilities, and infrastructure improvements).

Ms. Thompson managed CDBG, HOME, and ESG Programs (\$25,000,000) including public service activities, infrastructure improvements/additions, public facilities, and housing rehabilitation programs. She also facilitated the Stimulus Homeless Prevention and Rapid Re-housing Program (HPRP; \$1,400,000 of federal funding and \$700,000 of state funding) which leveraged 3 community partners to carry out homeless prevention and rapid re-housing activities for eligible citizens. Through in-house program and partners, over 1,000 citizens received assistance.

Ms. Thompson oversees a staff of transit experts who deliver turnkey grant management, administrative, and project implementation services to local and regional transit authorities and agencies.

Additionally, she oversees a staff of housing specialists who provide day-to-day administrative and management services for the Kenner Housing Authority's Section 8 program.

Currently undergoing BCA In-house training.

Relevant Engagements

Provides broad oversight of all **federal funding** for FEMA, disaster recovery and transit services projects. Clients include Jefferson Parish, Terrebonne Parish, St. Charles Parish, Washington Parish, the Town of Grand Isle, the City of Mandeville and the River Parishes Transit Authority.

Managed **Katrina/Rita Disaster Recovery Program** (\$50,120,337) under the State of Louisiana for Unincorporated Jefferson Parish, 6 municipalities, 3 area hospitals, and Jefferson Parish Economic Development Commission which included over 30 projects involving acquisition, construction of state-of-the-art business incubator, and infrastructure improvements.

Managed **Katrina/Rita Fisheries Disaster Recovery Program** (\$2,400,000) which included construction of improvements to the Bucktown Harbor Marina and Rosethorne Park boat launch.

Managed **CDBG First-time Homebuyer's Program** (\$9,600,000) which approximately \$7,000,000 was expended and 176 eligible citizens of Jefferson Parish were assisted from February 2012 through September 2012.

Managed **Gustav/Ike Disaster Recovery Program** (\$27,343,935) under State of Louisiana for Unincorporated Jefferson Parish and 6 municipalities which included over 10 projects which included demolition, public facilities, and infrastructure improvements.

Managed **Stimulus Homeless Prevention and Rapid Re-housing Program** (HPRP; \$1,400,000 of federal funding and \$700,000 of state funding) which included 3 community partners in carrying out homeless prevention and rapidly re-housing activities for eligible citizens. Through in-house program and partners, over 1,000 citizens assisted.

Managed **Stimulus CDBG-R Program** (\$960,739) which included public services and rehabilitation/reconstruction of Road Home Properties.

Managed **CDBG, HOME, and ESG Programs** (\$25,000,000) which included public service activities, infrastructure improvements/additions, public facilities, and housing rehabilitation programs.

2007 Leadership Jefferson Program participant along with other business and community partners where tools were presented to improve the quality of life for all citizens of Jefferson Parish and the Greater New Orleans region.

Education, Certifications and Affiliations

Ms. Thompson has a Bachelor of Arts degree in Accounting, graduating Cum Laude from Alcorn State University in 1991. She received a Master of Business Administration (MBA) degree from Louisiana State University at Shreveport in 2021. She is also a Certified Floodplain Manager (CFM) and is active in both the Association of State Floodplain Managers (ASFPM) and the Louisiana Floodplain Management Association (LFMA).

Ms. Thompson serves as St. Mary Baptist Church Married Couples Ministry Co-Chairperson and is a member of Delta Sigma Theta Sorority, Incorporated.



Kimberly Surla
Closeout Specialist
330 N. Carrollton Avenue
New Orleans, LA 70119

Federal Grant Accounting Years: 14

Professional Qualifications & Experience

Kimberly Surla is a Senior Grant Accountant for Solutient whose efforts are primarily dedicated to obtaining advance and reimbursement funding, tracking grant disbursements and preparing grant closeouts. Ms. Surla also ensures processes and procedures are in accordance with federal regulations (2.CFR), including federal accounting and audit standards. She is currently responsible for oversight of over \$400M in federal grant funding. Throughout the course of her work in this arena, Ms. Surla submitted to GOHSEP over 800 funding requests in excess of \$230 million dollars.

Ms. Surla developed many of the skills she now employs through her work at a gas distribution company where she assisted within several departments. She has worked with regulatory compliance, filing of state and federal taxes, monitoring credit limits and risk management. Mrs. Surla also gained valuable customer relations experience while working as a Customer Service Representative in the health insurance industry.

Currently undergoing BCA In-house training.

Relevant Engagements

Jefferson Parish HMGP (1603, 1607, 1786, 4080). Sixteen (16) grant projects totaling over one hundred forty million dollars (\$140M). Monitored project budgets; reviewed duplication of benefits obligation requirements; reviewed and processed invoices and communicated with homeowners, contractors, and various governmental representatives; track grant disbursements; prepare requests for disbursements of advance and reimbursement funding; maintain files with grant required documents; provide assistance with grant closeouts.

Jefferson Parish SRL (FY 2008-2012). Fifteen (15) grant projects totaling over sixty-two million dollars (\$62M). Monitored project budgets; reviewed duplication of benefits obligation requirements; reviewed and processed invoices and communicated with homeowners, contractors, and various governmental representatives; track grant disbursements; prepare requests for disbursements of advance and reimbursement funding; maintain files with grant required documents; provide assistance with grant closeout; coordinated project closeouts for FY 2008 & FY 2009.

Jefferson Parish FMA (FY 2015-2019). Seventeen (17) grant projects totaling over one hundred twenty-five million dollars (\$125M). Monitored project budgets; reviewed duplication of benefits obligation requirements; reviewed and processed invoices and communicated with homeowners, contractors, and various governmental representatives; track grant disbursements; prepare requests for disbursements of advance and reimbursement funding; maintain files with grant required documents; provide assistance with grant closeouts; coordinated project closeouts for FY 2013 & 2015.

Terrebonne Parish HMGP (1786, 4080). Four (4) grant projects totaling over thirty million dollars (\$30M). Monitored project budgets; reviewed duplication of benefits obligation requirements; reviewed and processed invoices and communicated with homeowners, contractors, and various governmental representatives; track grant disbursements; prepare requests for disbursements of advance and

reimbursement funding; maintain files with grant required documents; provide assistance with grant closeout.

Terrebonne Parish SRL (FY 2009-2012). Four (4) grant projects totaling over twelve million dollars (\$12M). Monitored project budgets; reviewed duplication of benefits obligation requirements; reviewed and processed invoices and communicated with homeowners, contractors, and various governmental representatives; track grant disbursements; prepare requests for disbursements of advance and reimbursement funding; maintain files with grant required documents; provide assistance with grant closeout; coordinate project closeouts for FY 2009-2012.

Terrebonne Parish PDMC (FY 2014). One (1) grant project totaling over three million dollars (\$3M). Monitored project budgets; reviewed duplication of benefits obligation requirements; reviewed and processed invoices and communicated with homeowners, contractors, and various governmental representatives; track grant disbursements; prepare requests for disbursements of advance and reimbursement funding; maintain files with grant required documents; provide assistance with grant closeout; coordinated project closeout.

Terrebonne Parish FMA (FY 2014-2015, 2017). Six (6) grant projects totaling over seven million dollars (\$7M). Monitored project budgets; reviewed duplication of benefits obligation requirements; reviewed and processed invoices and communicated with homeowners, contractors, and various governmental representatives; track grant disbursements; prepare requests for disbursements of advance and reimbursement funding; maintain files with grant required documents; provide assistance with grant closeout; coordinated project closeout for FY 2014 & FY 2015.

City of New Orleans SRL (FY 2009-2012). Three (3) grant projects totaling over seven million dollars (\$7M). Monitored project budgets; reviewed duplication of benefits obligation requirements; reviewed and processed invoices and communicated with homeowners, contractors, and various governmental representatives; track grant disbursements; maintain files with grant required documents.

Washington Parish HMGP (1603, 4080): Six (6) grant projects totaling over five million dollars (\$5.6M). Monitored project budgets; reviewed duplication of benefits obligation requirements; reviewed and processed invoices and communicated with homeowners, contractors, and various governmental representatives; track grant disbursements; prepare requests for disbursements of advance and reimbursement funding; maintain files with grant required documents; coordinated project closeout.

St. Charles Parish (SRL 2012 ,FMA 2012, HMGP 1792, FMA 2017, FMA 2019): Five (5) grant projects totaling over fourteen million dollars (\$14.9M). Monitored project budgets; ensured duplication of benefits requirements were met; approved cost expenditures; tracked grant disbursements; effectively communicated with project stakeholders.

City of Mandeville (1786, FMA 2014, FMA 2017-2019): Five (5) grant projects totaling over four million dollars (\$4.4M). Monitored project budgets; ensured duplication of benefits requirements were met; reviewed and processed invoices and communicated with homeowners, contractors, and various governmental representatives; track grant disbursements; prepare requests for disbursements of reimbursement funding; maintain files with grant required documents; provide assistance with grant closeout.

Education, Certifications and Affiliations

Mrs. Surla received a Bachelor of Science degree in Accounting and a Bachelor of Science degree in Management from the University of Southern Mississippi.



Mark Johnson, CFM
Grant Consultant
330 N. Carrollton Avenue
New Orleans, LA 70119

Grant Coordination Years: 5

Professional Qualifications & Experience

Mark Johnson joined Solutient in early 2017 as Administrative Coordinator for the Hazard Mitigation Department. Mr. Johnson now serves as Grant Coordinator for all of Solutient's mitigation clients. His primary role as Grant Coordinator involves effectively communicating with project stakeholders such as homeowners, contractors, and various governmental representatives regarding their mitigation projects and all project-level, accounting-related aspects of the federally-funded projects. At the application level, he tracks grant disbursements and assists with preparing requests for disbursements of advance and reimbursement funding.

Mr. Johnson developed many of the skills he now employs through his work at an office solutions company, as well as other retail entities. In these prior roles he assisted companies with training, invoice tracking, inventory control, document layout/design, and personnel management. His administrative and office equipment knowledge comes from over twenty years of experience in the industry.

Currently undergoing BCA In-house training.

Relevant Engagements

Jefferson Parish HMGP (1603, 1786, & 4080). Reviewed and processed invoices and communicated with homeowners, contractors, and various governmental representatives; tracked grant disbursements; assisted in preparation of requests for disbursements of advance and reimbursement funding; maintained files with grant required documents; provided assistance with grant closeouts.

Jefferson Parish FMA 2013, 2015, 2016, 2017, 2018, and 2019. Reviewed and processed invoices and communicated with homeowners, contractors, and various governmental representatives; tracked grant disbursements; assisted in preparation of requests for disbursements of advance and reimbursement funding; maintained files with grant required documents; provided assistance with grant closeouts.

Terrebonne Parish HMGP 1786 & PDMC 2014, SRL 2012, and FMA 2017. Reviewed and processed invoices and communicated with homeowners, contractors, and various governmental representatives; tracked grant disbursements; maintained files with grant required documents; provided assistance with grant closeouts.

Orleans Parish SRL 2010 & 2012. Communicated with homeowners, contractors, and various governmental representatives; tracked grant disbursements; maintained files with grant required documents; provided assistance with grant closeouts.

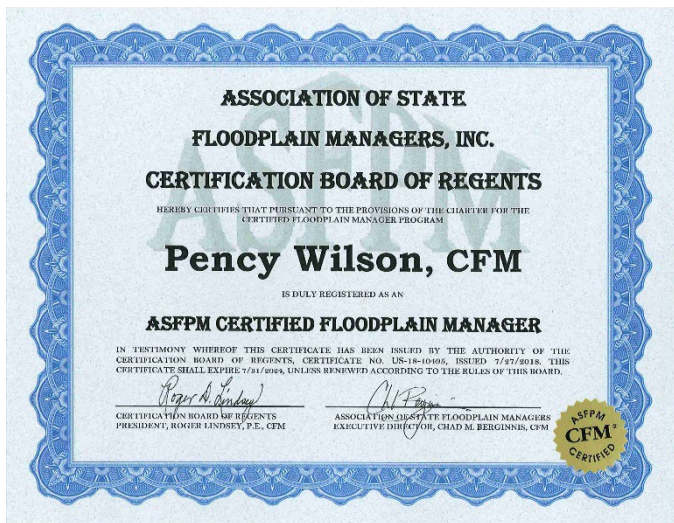
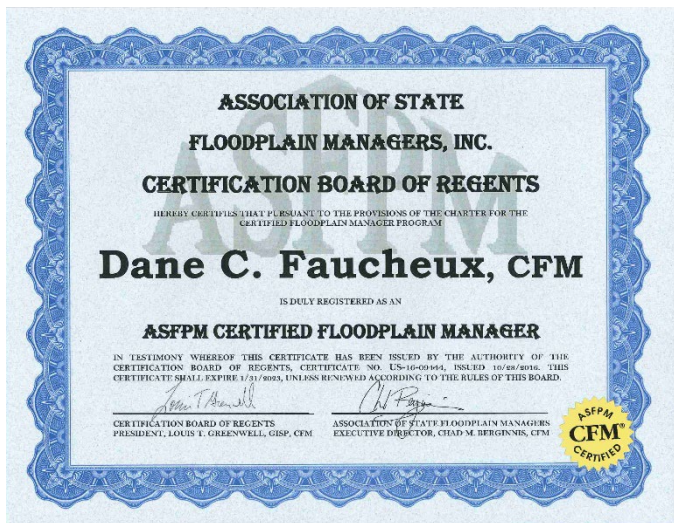
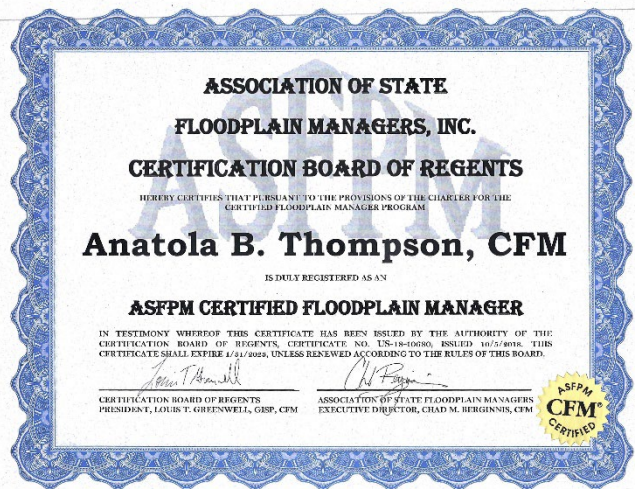
Washington Parish HMGP (1603 and 4080). Reviewed and processed invoices and communicated with homeowners, contractors, and various governmental representatives; tracked grant disbursements; assisted in preparation of requests for disbursements of advance and reimbursement funding; maintained files with grant required documents; provided assistance with grant closeouts.

City of Mandeville HMGP & FMA (1786 & 2014). Reviewed and processed invoices and communicated with homeowners, contractors, and various governmental representatives; tracked grant disbursements; assisted in preparation of requests for disbursements of advance and reimbursement funding; maintained files with grant required documents; provided assistance with grant closeouts.


St. Charles Parish (FMA 2017). Reviewed and processed invoices and communicated with homeowners, contractors, and various governmental representatives; tracked grant disbursements; assisted in preparation of requests for disbursements of advance and reimbursement funding; maintained files with grant required documents; provided assistance with grant closeouts.

Education, Certifications and Affiliations


Mr. Johnson graduated from the University of New Orleans with a Bachelor of Science degree in Geology, 2013 (summa cum laude) and went on to complete a Master's Degree in Geology, 2015. In 2020, he earned a Professional Certificate in Accounting Fundamentals from Tulane University. He is also a Certified Floodplain Manager (CFM) and is active in both the Association of State Floodplain Managers (ASFPM) and the Louisiana Floodplain Management Association (LFMA).



TEC Professional Services Questionnaire

KEY PERSON, SPECIALIST, OR INDIVIDUAL CONSULTANT	
Name & Title:	
Robert Delaune, Jr., P.E., Sr. Vice President	
Project Assignment:	
Principal	
Name of Firm with which associated:	
	
Years' experience with this Firm:	
21	
Education: Degree(s)/Year/Specialization:	
BS/2000/Environmental Engineering	
Active registration: Year first registered/discipline:	
2006/Civil Engineering	
Other experience and qualifications relevant to the proposed Project:	
<p>Rob Delaune serves as Vice President of Water Resources Operations for DE. Throughout his extensive experience in water resources, he has worked on numerous projects that have helped to improve infrastructure and sustain the coast. His specific expertise includes stormwater design and program management, sanitary sewer and water system modeling, water distribution system design, wastewater treatment plant rehabilitation and modification design, sanitary sewer system evaluations, and lift station, force main, gravity sewer collection system design, and coastal protection and restoration.</p> <p>Rob is adept at funding coordination as a result of his experience managing FEMA and CDBG funded projects as well as a host of grant and loan programs detailed below.</p> <p>CERTIFICATIONS Water Wise NOLA Certified Green Infrastructure Professional 1</p> <p>LEADERSHIP/AWARDS 2020 ASCE New Orleans Chapter Outstanding Service Engineer, 2018 ASCE New Orleans Chapter President, 2019 ACEC New Orleans Chapter President, Current</p>	<p>Hurricane Ida Disaster Recovery Damage Assessment and A/E Services, St. John the Baptist Parish, LA Project Manager responsible for the overall post-hurricane damage assessments, and architectural and engineering services for facilities under FEMA Categories B through G (roads and bridges, water control facilities, public buildings and contents, public utilities, park, recreational and other facilities infrastructure.) Responsible for review of all data collected in the field documenting damages prior to submitting to FEMA in order to verify compliance prior to development of PW project.</p> <p>Engineering Support and Grant Management, St. John the Baptist Parish, LA Project Manager under this program assisting St. John the Baptist Parish in obtaining, implementing, managing and closing out utilities, drainage and coastal grant funded projects under the Louisiana Government Assistance Program, Community Water Enrichment Fund, Pontchartrain Restoration Program, Community Development Block Grant, EPA Grant funding, RESTORE Act, Southern Rail Commission, GOMESA, LCDBG and Delta Regional Authority.</p> <p>Disaster Recovery Program Management - Task Order No. 2, St. John the Baptist Parish, LA Project Manager for development of the CDBG Recovery Program for \$32 million allocated to St. John Parish. The recovery program includes development of housing infrastructure and an economic development program.</p>

TEC Professional Services Questionnaire

KEY PERSON, SPECIALIST, OR INDIVIDUAL CONSULTANT	
Name & Title:	
Harold "Buster" Lyons, P.E., Project Engineer	
Project Assignment:	
FEMA Subject Matter Expert	
Name of Firm with which associated:	
 digital engineering	
Years' experience with this Firm:	
1	
Education: Degree(s)/Year/Specialization:	
MBA/2002 BS/1993/Civil Engineering	
Active registration: Year first registered/discipline:	
1999/Civil Engineering/LA No. 28223 2020/FEMA Public Assistance Certified Site Inspector	
Other experience and qualifications relevant to the proposed Project:	
<div style="display: flex; justify-content: space-between;"> <div style="width: 48%;"> <p>Buster has 15+ years of experience in FEMA program and project management. He has performed and developed reports detailing damage assessments for a wide variety of infrastructure facilities for multiple hurricane disaster recovery programs throughout the gulf coast region. His expertise includes compliance with required damage description, restoration scope and preliminary estimated costs for use in the development of FEMA Project Worksheet (PW) version requests. Rob is adept at funding coordination as a result of his experience managing FEMA and CDBG funded projects as well as a host of grant and loan programs detailed below.</p> <p>Hurricane Ida Disaster Recovery Damage Assessment and A/E Services, St. John the Baptist Parish, LA Assistant Project Manager responsible for assisting in the overall post-hurricane damage assessments, and architectural and engineering services for facilities under FEMA Categories B through G (roads and bridges, water control facilities, public buildings and contents, public utilities, park, recreational and other facilities infrastructure.) Responsible for review of all data collected in the field documenting damages prior to submitting to FEMA in order to verify compliance prior to development of PW project.</p> <p>FEMA Housing Assistance Center Sites (Hurricane Katrina Relief Efforts), State of Louisiana Project Manager responsible for providing architectural</p> </div> <div style="width: 48%;"> <p>assessments of potential Housing Assistance Center sites throughout the State of Louisiana for the FEMA Road Home Program for life safety and ADA compliance issues. Tasks included the preparation of assessment reports summarizing site deficiencies, identifying and recommending required site improvements, and preparation of required plans and permit applications to obtain certificates of occupancy.</p> <p>Hurricane Laura FEMA Recovery Program Management, Lake Charles, LA Independent Program Manager on a recovery program involving restoration and upgrades of existing streets, drainage system, electrical system, other infrastructure components maintained by the local parish and city entities and electrical co-op companies. Primary tasks included: Technical advisory and support; coordination with public and private entities, FEMA & GOHSEP staff; general project planning, management and administration; project schedule and cost control; site damage assessments; design review and management; construction contract bid and award support; construction management, oversight, and administration support; program planning and funding strategies; disaster recovery planning and grants management.</p> </div> </div>	

Solient References

Ms. Maggie Talley

Director of Floodplain Management & Hazard Mitigation
Jefferson Parish
1220 Elmwood Park Blvd
Jefferson, LA 70123
(504) 736-6541 (office)
mtalley@jeffparish.net

Provide Grant Management services to Jefferson Parish for the FEMA HMGP (Katrina, Rita, Gustav, Ike, Isaac), SRL Program and FMA Program.

Ms. Michelle Gonzales

Director of Ecosystem & Coastal Management
Jefferson Parish
1220 Elmwood Park Blvd
Jefferson, LA 70123
(504) 736-6541 (office)
mgonzales@jeffparish.net

Provide as needed and consultation services to meet FEMA requirements.

Ms. Bobbi Jo Breland

OHSEP Director
Washington Parish
803 Pearl Street
Franklinton, LA 70438
(985) 839-0434
bjbreland@wpgov.org

Provide Grant Management services to Washington Parish for the FEMA HMGP (1603/4080).

Ms. Carla Chaisson

Grants Officer
St. Charles Parish
15045 River Road
Hahnville, LA 70057
cchiasson@stcharlesgov.net

Provide Grant Management services to St. Charles Parish for the FEMA FMA (2017/2019).

Mr. Barry Bordelon

Executive Director
Kenner Housing Authority
1003 31st Street
Kenner, LA 70065
(504) 467-9166
bbordelon@kennerha.com

Provide Administration of the Housing Choice Voucher Program (Section 8) including HQS.

DIGITAL ENGINEERING REFERENCES

City of Slidell Department of Engineering

Blain Clancy, P.E.

City Engineer

250 Bouscaren Street

Slidell, LA 70458

985.646.4270

City of Slidell LDEQ Program Management | *Ongoing*

Mississippi State Port Authority

James Buras

Director, Engineering

PO Box 40

Gulfport, MS 39502

228.856.4300

Port of Gulfport Engineering Management Services | *Ongoing*

St. John the Baptist Parish

Jaclyn Hotard

Parish President

1811 Airline Highway

Laplace, LA 70068

985.652.9569

Hurricane Ida Disaster Recovery Damage Assessment and A/E Services | *Ongoing*



JEFFERSON PARISH RFP NO. 0448

**REQUEST FOR PROPOSAL
TO PROVIDE CONSULTING SERVICES FOR
DISASTER RECOVERY AND FEMA PUBLIC ASSISTANCE**

E: INNOVATIVE CONCEPTS

Solutient Corporation

**330 N. Carrollton Avenue
New Orleans, LA 70119
(504) 304-2000**



Over the course of over 35 years in business, Solutient has developed many innovative processes and programs for use in managing federally funded mitigation projects. The following three Innovative Concepts provide a sampling of why Solutient is the right firm to provide grant management services to Jefferson Parish for individual property mitigation.

1. Assistance with match funding, CDBG-DR specifically

Many homeowners approved for mitigation projects are required to provide match funding, typically referred to as “local match”. Mitigation grants are funded federally at 100%, 90% or 75%, depending the funding source and/or on the property’s designation as an SRL, RL, or insured. So a homeowner that isn’t 100% federally funded would need to come up with 10% or 25% of the cost of the mitigation project. And for many people, this presents a huge roadblock to being able to complete the mitigation project in order to reduce/eliminate future flood losses. Most people just do not have that much cash on hand.

There are several sources of match funding available for use in these programs. One such source of funding, CDBG-DR, is particularly complicated in that the program is governed by the Office of Housing and Urban Development (HUD) and the regulations are thorough and complex. The primary objective of the Community Development Block Grant program is to develop viable communities by providing decent housing, a suitable living environment and expanded economic opportunities principally to persons of low and moderate income. The latter part of the last sentence is particularly important as it often defines whether or not a person/family is eligible.

Low and Moderate Income (LMI) can have different implications depending on how the local jurisdiction has written their CDBG Action Plan. Typically, 51% of the total Parish CDBG-DR allocation must be spent on low-to-moderate income individuals or projects that benefit LMI areas. In order to determine LMI status, an individual/family must go through a complicated income determination analysis, often referred to as “BDV”, Eligibility and Benefit Determination & Verification. There is an entire department within Jefferson Parish dedicated to these HUD programs. The Jefferson Parish Department of Community Development is responsible for administering CDBG and for completing BDVs for all potentially eligible homeowners.

Solutient offers a unique service package in that our team includes professionals who are intimately familiar with CDBG’s disaster recovery programs and LMI eligibility and benefit determinations. So while the Community Development Department is responsible for administering the CDBG program, Solutient is able to leverage our knowledge of the program to counsel homeowners through the process as relates to implementation of HMA grants. This makes the process easier for the homeowners to handle and ultimately results in the mitigation of more structures than would be attainable if homeowners didn’t have this added level of expert counseling.

2. Solutient created the first Construction Monitoring program in the state and holds a Residential Construction Contractor License.

Solutient implemented an innovative approach to conducting field inspections and performing construction milestones that they created in 2006 at the onset of the first post-Katrina mitigation grants. Solutient realized in 2006 that the construction period for elevations and reconstructions was not going to be adequately monitored per federal guidelines. The firm designed the process, the forms and the data flow for a model project, received approval from the funding agency, the Grantee and the Parish to implement the process, and from 2006 to the present day every construction monitoring program in Louisiana has been following Solutient's original processes. And in fact the Governor's Office of Homeland Security and Emergency Preparedness (GOHSEP) uses the Solutient-created guidelines to determine whether or not a milestone is complete when reviewing reimbursement requests.

Properties in construction are visited regularly enabling project managers to stay on top and ahead of items of concern that may arise on a project. If an item of non-compliance is noted during one of the inspections, the Parish, the homeowner, and the contractor are notified immediately in order to determine the best and most efficient way to resolve the item.

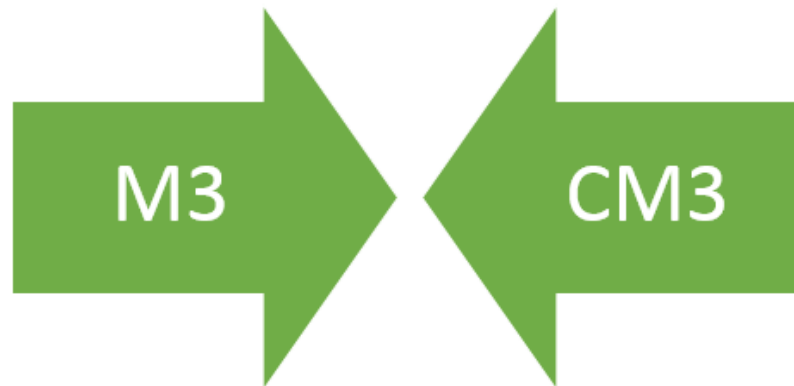
Milestone inspections are performed as pre-specified construction tasks are completed, and construction reports and progress photos accompany corresponding requests for payment. The homeowner is authorized to sign off on a construction completion form, signifying the completion of the elevation or reconstruction scope of work and the closeout of the construction contract. This hands-on involvement of the Construction Monitor and in turn the Solutient Project Manager greatly reduces the risk of fraud in the program. The duties described herein will be performed by another firm however their reporting of field conditions is invaluable to Solutient's task of overall grant management.

In 2014, Solutient secured a State of Louisiana Residential Building Contractor License (No. 882558) in order to support our grant management programs across the state and to further our subject matter expertise. A copy of the license is attached herein.

3. Solutient's M3 Proprietary Software for Tracking Grant Programs/Projects

When Solutient assumed the Program Management role for the HMGP program for Jefferson Parish in 2005, the firm recognized the challenge faced in managing the large amounts of homeowner data and program-required documentation. Grant Management requires the collection, cataloging, and storage of contractual, engineering, construction, and inspection documents, as well as creating a vehicle for reporting much of this information to FEMA and the State of Louisiana. Solutient addressed this issue by developing a document management application, M3, which enables the firm to manage all required data, supports preparation of grant applications, and allows for accurate reporting to Jefferson Parish, GOSHEP, and FEMA officials. The M3 system provides the following functionality: tracking of property and homeowner details, managing grant application status, recording engineering and construction data, tracking vendor information, communications logging (emails, telephone), grant and property-level accounting, and dynamic reporting. Additionally, the system captures and tracks

milestones in the grant processes for individual properties and across the entire grant. Automated milestone tracking guides the project manager through the numerous properties assigned to him/her for a particular grant application.



M3 is a Microsoft Windows .Net application written in C#. The program is deployed using ClickOnce technology, allowing users to automatically launch the most current version each time they run the program. Based on login credentials managed by the Administrator, different levels of features of M3 are either enabled or disabled. A section of the system available to authorized users is provided to maintain system lookup tables, milestones and benchmarks, system users, and other maintenance level data not edited by normal program managers. This data is stored in a SQL relational database which provides very efficient storage of the massive amounts of data managed by M3 while allowing for very flexible dynamic data analysis. Any data points related to a property owner or application grant, for example, can be collected and summarized to easily generate useful reports for project stakeholders.

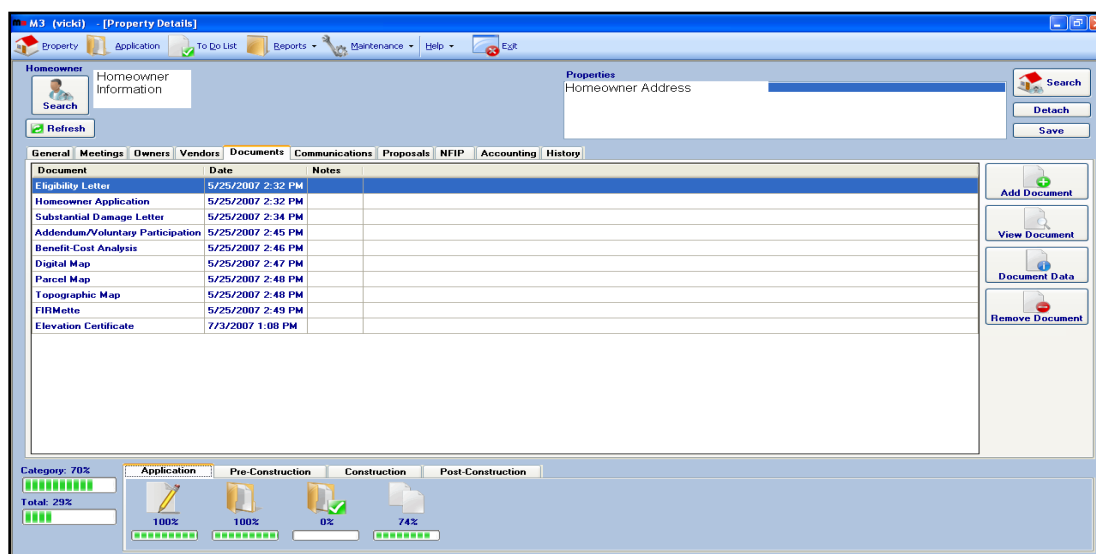
The database schema that M3 uses tracks all documentation, joining it to the homeowner record. It also joins the address, claims, and BCA data with data about Jefferson Parish residential structures. Solutient joins all of the data to a GIS application that allows for geographical mapping that assists the team in planning and outreach, and produces location maps that help to satisfy some of the FEMA mapping regulations. Solutient looked at the list of approximately 6500 homes that were eligible for FEMA funding according to their NFIP Repetitive Loss status, and used this as the foundation of the data structure. This data includes the FEMA RL#, the complete address information for the structure, and NFIP claims data on each property. The claims data from the NFIP is “flat”, that is, the claims data, along with the address information for the structure, are grouped together on one row of a database. Further, the database table where this data resides has over 200 columns, or unique sets of data. This type of data organization is unwieldy, and prevents speedy and accurate interaction with the information.

Using referential database design strategies, M3 separates the claims data from the address data, and maintains the link between them by using the RL#. There are 26,000 individual flood insurance claims which now, because of this redesign, can be viewed digitally and used to confirm a homeowner’s classification as a severe repetitive loss structure.

Once a homeowner expresses an interest in participating in the program, it is the Solutient's responsibility to collect and generate the documentation that is required by FEMA for a grant award. These documents include the standard application form; FEMA Model Acknowledgement of Conditions Related to Flood Insurance Requirements for Hazard Mitigation Assistance Programs; elevation certificates; project location maps, including FIRMettes, topographical maps, GIS individual property locator maps, and Eastbank and Westbank total project maps; digitized property photos; Benefit-Cost analysis data and individual property B/C analyses; required Federal Forms, including Standard Forms 424 and 424-D, FEMA Forms 20-15, 20-16, 20-16B, and 20-16C; copies of letters sent to the Louisiana State Historic Preservation Officer, the Department of Environmental Quality, the Department of Natural Resources, the Department of Wildlife and Fisheries, the Department of Transportation and Development, the US Fish and Wildlife Service, the US Army Corps of Engineers, the US Geological Survey, and the USDA Natural Resource Conservation Service requesting a "Letter of No Objection"; and all other attachments necessary to the specific application.

During application development, M3 is used extensively to track and organize property and homeowner information from collecting required documentation to logging all communications for each homeowner contacted. M3's sophisticated reporting capabilities allow the project manager to generate a myriad of reports based on the immediate need, from a list of properties currently on a specific grant application to a list of homeowners across all grant applications that lack a certain document (an Elevation Certificate, for example). At the application level when milestones such as Submitted to GOHSEP, GOHSEP Review Completed, etc, are reached, M3 allows the project manager to mark those events as complete and include a date stamp. This timeline is a quick reference when providing information to homeowners inquiring about the status of their grant applications. Below (Figure 1) is an example of a property level screen, showing a sampling of documents that are collected and scanned into the M3 system for each property during the application development process.

Figure 1: Property level screen



Once the grant application has been awarded, M3 becomes invaluable in the pre-construction and construction phases. As homeowners submit proposals and engineering design plans for approval, the project manager tracks their status as Received, Returned for Revisions, or Approved. Again the project manager can quickly and easily generate reports for overall project status, an individual property status, property status within a single grant application, or property status across all grant applications (i.e. all properties with approved cost proposals). Communications continue to be logged for each property as meetings are scheduled and the frequency of phone calls increases as information is relayed between the project manager and the homeowner. Once construction gets underway, the project coordinator provides inspection documentation at designated milestones which allow the contractors to begin requesting payments. M3's accounting element allows the project manager to track invoices, both at the property level and at the application level for management costs. Below (Figure 2, Figure 3) are examples of the accounting element of M3, first at the property level and then at the application level.

Figure 2: Property level accounting

Date	Vendor	Vendor Contact	Amount	Attachment	Attachment Note	Cancelled	Cancelled By	Cancel Notes
2/15/2008	Solutient	Kristin Gleason	\$1,500.00	<input checked="" type="checkbox"/>	Per Parcel Invoice (2)	<input type="checkbox"/>		
1/29/2008	J-Con	Pamela McCarthy	\$68,700.00	<input checked="" type="checkbox"/>	Invoice #2 - 75% Complete	<input type="checkbox"/>		
1/17/2008	Solutient	Kristin Gleason	\$3,000.00	<input checked="" type="checkbox"/>	Per Parcel Invoice (1)	<input type="checkbox"/>		
12/18/2007	J-Con	Greg McCrocklin	\$34,350.00	<input checked="" type="checkbox"/>	Invoice #1 - 25% Local Match	<input type="checkbox"/>		

Figure 3: Application level accounting

Budget	Category	Funded Level	Funded %	Actual	Actual %
11000	Planning	\$516,030.00	9.2%	\$13,500.00	2.0%
12000	Permitting	\$51,603.00	0.9%	\$750.00	0.1%
13000	Site Prep	\$154,809.00	2.8%	\$19,912.00	3.0%
20000	Jacking	\$1,920,414.00	34.2%	\$377,928.00	56.6%
30000	Cribbing	\$258,015.00	4.6%	\$22,403.00	3.4%
40000	Stabilize & Skirt	\$1,135,266.00	20.2%	\$65,352.00	9.8%
50000	Utilities	\$412,824.00	7.4%	\$23,633.75	3.5%
60000	Post Site Prep	\$567,633.00	10.1%	\$4,727.50	0.7%
70000	Inspections	\$103,206.00	1.8%	\$0.00	0.0%
80000	Relocation Costs	\$40,500.00	0.7%	\$0.00	0.0%
90000	General PM	\$267,015.00	4.8%	\$120,156.81	18.0%
91000	Per Structure PM	\$180,000.00	3.2%	\$19,500.00	2.9%

This design creates a user friendly management interface for Solutient staff members who gather and process this information. This GUI is designed to graphically inform the team user of the status of a property throughout the application process, and streamlines data and document collection efforts.

M3 delivers predefined reports in real time for viewing and printing. Reporting functionality uses SQL Server 2005 Reporting Services. This allows M3 to deliver reports in PDF and Excel format and is extendable to the web and other delivery methods. The reports have the ability to cross-reference a data item against any other data item(s), which allows the project manager to create valuable analysis metrics.

Solutient has developed a version of its M3 database for on-site client use.

Solutient has developed the CM3 (Client M3) web portal for client remote access to the grant database. CM3 provides the client real time secure access to the grant applicant's files when/if a question comes up as to a specific property status.

The CM3 web portal is accessed via an unpublished https link and requires a Solutient managed user name and password to ensure all Grant data is secure.

While linked into the CM3, the client can review each property's status during their mitigation process including the ability to view and print every applicant's documentation, including construction plans, contractor invoices, and milestone verification reports. CM3 also provides access to communications reports which detail pertinent Coordinator/Homeowner/Contractor interaction during the preconstruction and construction phases of each property's mitigation. As with all of our data based applications, Solutient will continue to evolve CM3 functionality in response to ongoing client needs. Screenshots of the system are presented below.

The screenshot displays the CM3 web portal interface. At the top, the system name 'Jefferson' and user 'Jennie Thibodaux' are shown. Below this is a header bar with the CM3 logo and an 'Exit' button. The main title 'Search for Homeowner' is centered. Underneath, there is a 'Search Filter' section with two input fields: 'Homeowner Name' and 'Property Address'. Below these fields are three buttons: 'Search', 'Reset Search Filter', and 'Cancel'. At the bottom, the text 'Homeowners (Search Results)' is visible.

System: Jefferson User: Jennie Thibodeaux

CMB Exit

Search

Property Information
 Council district: 3
 DR
 MARRERO, LA
 70072

Status
Funding Status: Funded
GOSHEPID: FMA-PJ-06-LA-2015-016
Project Status: Construction Complete

Documents **Communications** Field Tickets Photos

Type	In/Out	From/To	Date	Notes
Meeting	IN	Contractor to MJ	3/21/2018 9:27 AM	Contractor has picked up check.
Email	OUT	MJ to Contractor	3/16/2018 12:08 PM	Notified contractor that the homeowner has signed over the check.
Meeting	IN	HO to MJ	3/16/2018 12:07 PM	Homeowner has signed over the contractor check.
Email	OUT	MJ to Contractor	3/5/2018 9:28 AM	Notified contractor that we have left message with the homeowner regarding the contractor check that is ready to s
Voicemail	OUT	MJ to HO	3/5/2018 9:26 AM	Left message with homeowner regarding the contractor check that is ready to sign over.
Email	OUT	MJ to Contractor	2/16/2018 3:49 PM	Notified contractor that the homeowner should be able to sign over the check this next week.
Phone Call	OUT	MJ to HO	2/16/2018 3:48 PM	Homeowner should be in this next week to sign over the contractor check.
Email	IN	M3 Mail	1/31/2018 10:26 AM	100% Construction Milestone Documentation

System: Jefferson User: Jennie Thibodeaux

CMB Exit

Search

Property Information
 Council district: 3
 DR
 MARRERO, LA
 70072

Status
Funding Status: Funded
GOSHEPID: FMA-PJ-06-LA-2015-016
Project Status: Construction Complete

Documents **Communications** Field Tickets Photos

Document	Comments	Commands
Homeowner Application		View
Voluntary Participation Form		View
Elevation Certificate		View
Sq Ft Verification Document		View
NFIP Claims History		View
Sq Ft Verification Document		View
DOB Affidavit		View
Elevation Certificate		View
Flood Insurance Declaration Page		View
Parish/Homeowner Voluntary Agreement		View
JP Contractor Selection Form		View
Engineering Design Plan		View
PHA Addendum		View
Notice to Proceed		View
FEMA Addendum		View
Engineering Design Plan		View
Turnkey Elevation Contract		View
PHA Addendum		View
Flood Insurance Declaration Page		View
25% Construction Milestone Documentation		View
60% Construction Milestone Documentation		View
Elevation Certificate		View

DIGITAL ENGINEERING INNOVATIVE CONCEPTS

Our Team will utilize an ArcGIS Platform to enter damage assessment information into the database that will be able to produce reports of damage assessments that are compatible with FEMA Project Worksheet Version Requests. A plan and schedule of the assessments will be prepared and distributed to each Damage Assessment Team's category. *Our Team will utilize Drone Video Inspection on infrastructure that is not easily accessible such as elevated water towers, buildings, and structure roofs.* We will also utilize video drone inspections for drainage canal assessments to minimize the amount of time walking and driving in the field to assess damaged canals.

A Damage Assessment project quality assurance monitoring plan will be developed. All photos, videos and reports created as part of the damage assessments will be reviewed for quality control/quality assurance of data collected in the field. This will include but is not limited to all photos, videos and reports of all FEMA categories C-G infrastructure assessed. Upon review of the damage assessment data collected a mitigation, repair or replacement preliminary recommendations will be prepared for damaged FEMA categories C-G infrastructure and a FEMA Project Worksheet Version Request will be completed that will include a scope of work and cost estimate for review and approval by FEMA. The cost estimate will be prepared utilizing R.S. Means software and will include A/E Basic Services, surveying, geotechnical, materials testing and construction costs. The project worksheet version request and cost estimate will be prepared in a format that is acceptable to FEMA for their review and approval to ensure that the proposed work will be eligible for reimbursement by FEMA. Subsequent Project Worksheet Version Requests will be prepared based on actual costs of projects once they proceed with design and construction.

All damage assessment information collected, reviewed, and prepared will be saved in the ArcGIS database format. The geospatial database format will identify location and type of infrastructure assessed. Pictures from each assessment will be linked to the database to allow for easily accessible and comprehensive documentation of infrastructure damage that occurred resulting from Hurricane Ida.



JEFFERSON PARISH RFP NO. 0448

**REQUEST FOR PROPOSAL
TO PROVIDE CONSULTING SERVICES FOR
DISASTER RECOVERY AND FEMA PUBLIC ASSISTANCE**

F: PROJECT SCHEDULE

Solutient Corporation

**330 N. Carrollton Avenue
New Orleans, LA 70119
(504) 304-2000**



It is important to note that while the Solutient Team encourages and works diligently towards making progress in the most efficient and effective time frame possible, there are sometimes issues that arise on an individual project that may impact how long a project takes to be certified as 100% complete. Solutient works with all stakeholders to resolve any issues as quickly as possible by conducting in person meetings and providing resources such as extension request forms or calculating liquid damages for timeframe overages.

Project Worksheet Implementation Schedule – 3 Year Project Performance													
Implementation Action	Responsible Party	Q1	Q2	Q3	Q4	Q5	Q6	Q7	Q8	Q9	Q10	Q11	Q12
Perform Damage Assessment	Solutient/DE	■											
Field Questions re: Project Worksheet Requirements	Solutient/DE	■	■	■	■	■	■	■	■	■	■	■	■
Review Pre-Construction Documents	Solutient/DE	■	■	■	■	■	■	■	■	■	■	■	■
Finalize Bid from Selected Contractor	Solutient/DE		■	■	■	■	■	■	■	■	■	■	■
Request & Review Engineering	Solutient/DE		■	■	■	■	■	■	■	■	■	■	■
Facilitate Engineering Revisions	Solutient/DE		■	■	■	■	■	■	■	■	■	■	■
Construction Contract Creation & Execution	Solutient/DE		■	■	■	■	■	■	■	■	■	■	■
Issue Notice to Proceed	Solutient/DE		■	■	■	■	■	■	■	■	■	■	■
Kickoff Meeting/Contract Signing	Solutient/DE		■	■	■	■	■	■	■	■	■	■	■
Provide (where applicable) Proof of Local Match Payment	Solutient/DE		■	■	■	■	■	■	■	■	■	■	■
Review Milestone Inspection Reports & Payment Requests	Solutient/DE		■	■	■	■	■	■	■	■	■	■	■
Facilitate Milestone Payments or Acquisition Settlement Payment	Solutient/DE		■	■	■	■	■	■	■	■	■	■	■
Prepare Reimbursement Packages	Solutient/DE		■	■	■	■	■	■	■	■	■	■	■
Closeout	Solutient/DE		■	■	■	■	■	■	■	■	■	■	■



JEFFERSON PARISH RFP NO. 0448

**REQUEST FOR PROPOSAL
TO PROVIDE CONSULTING SERVICES FOR
DISASTER RECOVERY AND FEMA PUBLIC ASSISTANCE**

G: FINANCIAL PROFILE

Solutient Corporation

**330 N. Carrollton Avenue
New Orleans, LA 70119
(504) 304-2000**



Solutient is a solid, profitable firm with adequate resources, a sufficiently diverse client base, and a long productive history of serving public organizations locally, statewide, regionally and nationally. Solutient has been a viable Louisiana company since 1983 and is pleased to be able to serve Jefferson Parish. The firm has had a banking relationship with Whitney National Bank (now Hancock Whitney) since 1990 and currently have a credit line of \$350,000 and a current usage of \$15,000. References provided below:

(1) Christine McWilliams, Whitney Bank, 1324 South Carrollton Ave., New Orleans, LA 70118, (504) 207-6180, Solutient's Banker

(2) Rory Roniger, Bellingrath Financial Management, 6065 Magazine St., New Orleans, LA 70118, (504) 593-6040, Solutient's insurance underwriter

(3) David Vignes, CPA, 1205 Papworth Ave., Metairie, LA 70005, (504) 834-1224, Solutient's Certified Public Accountant

Provided herein are Solutient Corporation Financial Statements from the last three years (2019, 2020, 2021).

NOTE: Because Solutient is not a publicly traded company, audited financial statements are not regularly produced.

Digital Engineering & Imaging, Inc Financial Stability Statement

Digital Engineering & Imaging, Inc has been in business since 1990 with a strong financial standing every year. We have completed each year on solid financial standing. We have six owners who stand behind the firm's success and financial stability. We are in good standing with our bank, Home Bank, and all financial institutions. We have many government clients who have trusted us to be financially solvent over those 32 years. Our aging payables are current to less than 30 days. Our aging payables are managed to stay below 120 days with our clients. Each year, we submit our audit statements to LDOTD as requested for the contracts we perform for them.

The Solutient Corporation
Profit & Loss
January through December 2019

CONFIDENTIAL

	Jan - Dec 19
Ordinary Income/Expense	
Income	
4200 · Consulting Revenue	
4201 · Mitigation Revenue	1,132,514.56
4202 · Transit Revenue	430,521.25
4203 · IT Revenue	248,101.40
4204 · CD Revenue	173,533.70
Total 4200 · Consulting Revenue	1,984,670.91
4999 · Uncategorized Income	4,975.58
7102 · Miscellaneous Income	2,558.47
Total Income	1,992,204.96
Cost of Goods Sold	
5000 · Project Related Costs	
5001 · Cost of Goods Sold	
5100 · Outside Consultants	11,890.00
5101 · Direct Costs - Mitigation	135,366.31
5102 · Direct Costs - Transit	20,675.00
5103 · Direct Costs - IT	134,820.00
5104 · 5104 - Direct Cost - Commun Dev	25,553.26
5110 · Contractors - Consulting	11,325.00
5115 · Cost of Goods Sold-Hardware	840.78
5120 · Cost of Goods Sold-SW & License	13,882.50
Total 5001 · Cost of Goods Sold	354,352.85
Total 5000 · Project Related Costs	354,352.85
Total COGS	354,352.85
Gross Profit	1,637,852.11
Expense	
6100 · Marketing Expenses	
6110 · Marketing	710.89
6100 · Marketing Expenses - Other	2,944.57
Total 6100 · Marketing Expenses	3,655.46
6115 · Bank Service Charges	1,267.86
6120 · Business License & Fees	2,257.00
6121 · Business Taxes	1,522.89
6130 · Software Maintenance	5,050.00
6140 · Cleaning/Janitorial	300.00
6145 · Contributions	29,300.00
6152 · Bad Debt Expense	45,986.15
6155 · Dues and Subscriptions	372.86
6180 · Insurance	
6183 · Flood, Fire & Extended Coverage	1,346.00
6186 · Professional Liability Ins	4,102.90
6189 · Worker's Compensation	-518.50
6191 · Other Insurance	12,472.10
6180 · Insurance - Other	9,601.38
Total 6180 · Insurance	27,003.88
6198 · Sales & Use Taxes	10.25
6240 · Non-Recurring Expense	8,241.36
6245 · Miscellaneous	323.70
6252 · Equipment Lease	6,045.91
6255 · Postage and Delivery	129.65
6265 · Printing and Reproduction	3,012.87

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Accrual Basis

The Solutient Corporation
Profit & Loss
 January through December 2019

	Jan - Dec 19
6270 · Professional Development	
6272 · Professional Dev - Consulting	5,923.39
6374 · Professional Development - PMO	3,526.47
6270 · Professional Development - Other	4,539.54
Total 6270 · Professional Development	13,989.40
6275 · Professional Fees	
6276 · Legal Fees	20,935.00
6277 · Accounting Fees	14,160.15
6285 · Other Services	1,270.00
6286 · IT Services	31,702.90
6275 · Professional Fees - Other	2,766.51
Total 6275 · Professional Fees	70,834.56
6290 · Rent	
6291 · Monthly Rent-New Orleans	22,143.00
6292 · Rent(Common/Shared)	27,877.33
6293 · Monthly Rent -New York	3,200.00
6290 · Rent - Other	81,535.00
Total 6290 · Rent	134,755.33
6296 · Office Utilities	7,119.20
6300 · Repairs	
6305 · Software Upgrades	299.99
Total 6300 · Repairs	299.99
6310 · Office Supplies	2,701.94
6312 · Break Room Expenses	2,202.36
6320 · Telephone and Fax	
6321 · Internet Service	9,147.86
6322 · Cell Phones	3,077.28
6323 · Telephone & Fax	2,027.73
6324 · IT Service Providers	8,641.31
6320 · Telephone and Fax - Other	859.64
Total 6320 · Telephone and Fax	23,753.82
6329 · Company Functions	1,669.93
6330 · Travel & Entertainment	
6333 · Meals/Entertainment - Admin	45.47
6337 · Car Expenses - Sales	81.90
6338 · 6338 - Car Expenses-Commun Deve	379.43
6342 · Meals/Entertainment - Transit	197.93
6343 · Travel - Transit	1,855.39
6344 · Car Expenses - Transit	1,837.60
6347 · Meals/Entertainment - IT	119.62
6349 · Car Expenses - Admin	824.70
6350 · Car Expenses - Haz Mit	5,833.12
6351 · Entertainment - Haz Mit	247.17
6353 · Travel - Haz Mit	1,083.74
6354 · Meals-Hazard Mitigation	2,095.72
6355 · Travel-Management	167.90
6356 · Car Expenses-Management	11,550.77
6357 · Meals/Entertainment-Management	4,781.53
6358 · Entertainment-Management	5,235.00
Total 6330 · Travel & Entertainment	36,336.99

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Accrual Basis

The Solutient Corporation
Profit & Loss
 January through December 2019

	Jan - Dec 19
6560 · Payroll Expenses	
6510 · Payroll - Transit	
6511 · Salaries - Transit	132,922.16
6512 · Benefits - Transit	13,536.66
6513 · Payroll Taxes - Transit	11,150.44
6514 · Bonuses - Transit	12,000.00
Total 6510 · Payroll - Transit	169,609.26
6520 · United Way Contributions	-975.00
6585 · Payroll - Admin	
6586 · Salaries - Admin	18,000.00
6587 · Benefits - Admin	1,233.29
6588 · Payroll Taxes - Admin	1,915.11
6589-OW · Owner's Bonuses - Admin	4,500.00
Total 6585 · Payroll - Admin	25,648.40
6590 · Payroll - Management	
6591 · Salaries - Management	331,200.00
6593 · Payroll Taxes - Management	13,652.19
6594-OW · Owner's Bonuses - Management	30,000.00
Total 6590 · Payroll - Management	374,852.19
6595 · Payroll - PMO	
6596 · Salaries - PMO	418,326.28
6597 · Benefits - PMO	45,063.85
6598 · Payroll Taxes - PMO	38,334.05
6599 · Bonuses - PMO	133,500.00
Total 6595 · Payroll - PMO	635,224.18
6701 · 6701- Salaries - Commun Dev	75,076.00
6702 · 6702 - Benefits - Commun Dev	11,272.49
6703 · 6703 - PR Taxes - Commun Dev	5,261.02
6704 · Bonus - Commun Dev	15,000.00
Total 6560 · Payroll Expenses	1,310,968.54
Total Expense	1,739,111.90
Net Ordinary Income	-101,259.79
Other Income/Expense	
Other Income	
7100 · Interest Income	60.01
7300 · Other Income	
7301 · Insurance Income	2,253.59
Total 7300 · Other Income	2,253.59
Total Other Income	2,313.60
Other Expense	
8100 · Interest Expense	1,234.56
Total Other Expense	1,234.56
Net Other Income	1,079.04
Net Income	-100,180.75

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Accrual Basis

The Solutient Corporation
Profit & Loss
January through December 2020

	Jan - Dec 20
Ordinary Income/Expense	
Income	
4200 · Consulting Revenue	
4201 · Mitigation Revenue	828,304.53
4202 · Transit Revenue	433,735.00
4203 · IT Revenue	154,600.00
4205 · Consulting Revenue-Kenner	
4207 · Housing Authority	225,682.43
4208 · Pontchartrain Center Study	62,975.00
4205 · Consulting Revenue-Kenner - Other	88,626.25
Total 4205 · Consulting Revenue-Kenner	377,283.68
4200 · Consulting Revenue - Other	20,000.00
Total 4200 · Consulting Revenue	1,813,923.21
7102 · Miscellaneous Income	15,000.00
Total Income	1,828,923.21
Cost of Goods Sold	
5000 · Project Related Costs	
5001 · Cost of Goods Sold	
5100 · Outside Consultants	92,591.42
5101 · Direct Costs - Mitigation	91,985.04
5102 · Direct Costs - Transit	7,829.44
5103 · Direct Costs - IT	85,311.50
5106 · Direct Cost - Housing Authority	12,500.00
5115 · Cost of Goods Sold-Hardware	1,614.17
Total 5001 · Cost of Goods Sold	291,831.57
Total 5000 · Project Related Costs	291,831.57
Total COGS	291,831.57
Gross Profit	1,537,091.64
Expense	
6100 · Marketing Expenses	
6110 · Marketing	2,987.00
6100 · Marketing Expenses - Other	3,767.41
Total 6100 · Marketing Expenses	6,754.41
6115 · Bank Service Charges	1,346.74
6120 · Business License & Fees	238.00
6121 · Business Taxes	1,951.02
6145 · Contributions	6,000.00
6152 · Bad Debt Expense	12,975.00
6155 · Dues and Subscriptions	164.65
6180 · Insurance	
6183 · Flood, Fire & Extended Coverage	1,429.00
6188 · Commercial Insurance	2,675.84
6189 · Worker's Compensation	3,117.00
6180 · Insurance - Other	17,949.28
Total 6180 · Insurance	25,171.12
6198 · Sales & Use Taxes	30.00
6240 · Non-Recurring Expense	90.81
6245 · Miscellaneous	146.11
6250 · Office Equipment	60.14
6252 · Equipment Lease	8,035.52
6255 · Postage and Delivery	147.80
6265 · Printing and Reproduction	2,828.38

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Accrual Basis

The Solutient Corporation
Profit & Loss
 January through December 2020

	Jan - Dec 20
6270 · Professional Development	
6271 · Professional Dev - Training	886.00
6272 · Professional Dev - Consulting	7,424.83
6374 · Professional Development - PMO	5,652.09
6270 · Professional Development - Other	5,951.48
Total 6270 · Professional Development	19,914.40
6275 · Professional Fees	
6276 · Legal Fees	38,560.00
6277 · Accounting Fees	17,559.60
6286 · IT Services	22,763.50
6275 · Professional Fees - Other	2,893.95
Total 6275 · Professional Fees	81,777.05
6290 · Rent	
6291 · Monthly Rent-New Orleans	77,913.00
6292 · Rent(Common/Shared)	30,839.94
6293 · Monthly Rent -New York	19,200.00
6294 · Rent-Kenner Housing Authority	2,500.00
Total 6290 · Rent	130,452.94
6296 · Office Utilities	6,146.31
6310 · Office Supplies	9,638.15
6312 · Break Room Expenses	1,297.27
6319 · Security	324.00
6320 · Telephone and Fax	
6321 · Internet Service	13,681.38
6322 · Cell Phones	2,669.18
6323 · Telephone & Fax	624.29
6324 · IT Service Providers	4,937.16
Total 6320 · Telephone and Fax	21,912.01
6329 · Company Functions	600.00
6330 · Travel & Entertainment	
6333 · Meals/Entertainment - Admin	89.09
6334 · Meals - Sales	21.36
6338 · 6338 - Car Expenses-Commun Deve	43.11
6344 · Car Expenses - Transit	1,589.75
6349 · Car Expenses - Admin	541.16
6350 · Car Expenses - Haz Mit	4,128.14
6351 · Entertainment - Haz Mit	68.17
6354 · Meals-Hazard Mitigation	1,421.14
6356 · Car Expenses-Management	12,578.73
6357 · Meals/Entertainment-Management	1,514.93
6358 · Entertainment-Management	62.05
Total 6330 · Travel & Entertainment	22,057.63
6560 · Payroll Expenses	
6510 · Payroll - Transit	
6511 · Salaries - Transit	135,365.40
6512 · Benefits - Transit	15,214.31
6513 · Payroll Taxes - Transit	11,062.64
6514 · Bonuses - Transit	8,500.00
Total 6510 · Payroll - Transit	170,142.35
6520 · United Way Contributions	930.00

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Accrual Basis

The Solutient Corporation
Profit & Loss
 January through December 2020

	Jan - Dec 20
6585 · Payroll - Admin	
6586 · Salaries - Admin	75,087.00
6587 · Benefits - Admin	11,240.77
6588 · Payroll Taxes - Admin	4,849.38
6589 · Bonuses - Admin	10,000.00
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Total 6585 · Payroll - Admin	101,177.15
6590 · Payroll - Management	
6591 · Salaries - Management	331,200.00
6593 · Payroll Taxes - Management	14,554.39
6594-OW · Owner's Bonuses - Management	72,000.00
	<hr/>
Total 6590 · Payroll - Management	417,754.39
6595 · Payroll - PMO	
6596 · Salaries - PMO	417,491.78
6597 · Benefits - PMO	52,399.56
6598 · Payroll Taxes - PMO	37,174.68
6599 · Bonuses - PMO	88,000.00
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Total 6595 · Payroll - PMO	595,066.02
6702 · 6702 - Benefits - Commun Dev	0.00
6800 · Payroll-KHA	
6801 · Salaries-KHA	39,286.96
6802 · Benefits-KHA	12,049.42
6803 · PR Taxes-KHA	3,505.43
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Total 6800 · Payroll-KHA	54,841.81
Total 6560 · Payroll Expenses	1,339,911.72
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Total Expense	1,699,971.18
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Net Ordinary Income	-162,879.54
Other Income/Expense	
Other Income	
7100 · Interest Income	8.80
7205 · Covid 19 Premium Discount	1,317.67
7300 · Other Income	
7301 · Insurance Income	1,171.55
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Total 7300 · Other Income	1,171.55
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Total Other Income	2,498.02
Other Expense	
8100 · Interest Expense	1,981.45
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Total Other Expense	1,981.45
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Net Other Income	516.57
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Net Income	-162,362.97
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Accrual Basis

The Solutient Corporation
Profit & Loss
 January through December 2021

	Jan - Dec 21
Ordinary Income/Expense	
Income	
4200 · Consulting Revenue	
4201 · Mitigation Revenue	861,789.87
4202 · Transit Revenue	443,000.00
4203 · IT Revenue	152,500.00
4205 · Consulting Revenue-Kenner	
4120 · Kenner -Recreation	42,022.50
4207 · Housing Authority	553,943.13
4208 · Pontchartrain Center Study	91,282.50
4209 · Kenner - Finance Transition	47,507.50
4210 · Code Department	43,897.50
Total 4205 · Consulting Revenue-Kenner	778,653.13
Total 4200 · Consulting Revenue	2,235,943.00
7102 · Miscellaneous Income	1,575.24
Total Income	2,237,518.24
Cost of Goods Sold	
5000 · Project Related Costs	
5001 · Cost of Goods Sold	
5100 · Outside Consultants	224,163.60
5101 · Direct Costs - Mitigation	121,015.59
5102 · Direct Costs - Transit	15,595.00
5103 · Direct Costs - IT	109,772.60
5106 · Direct Cost - Housing Authority	31,240.00
5115 · Cost of Goods Sold-Hardware	8,725.69
5120 · Cost of Goods Sold-SW & License	1,420.65
5121 · Direct Cost - Inspection & Code	62,011.25
Total 5001 · Cost of Goods Sold	573,944.38
Total 5000 · Project Related Costs	573,944.38
Total COGS	573,944.38
Gross Profit	1,663,573.86
Expense	
6100 · Marketing Expenses	
6110 · Marketing	204.52
6100 · Marketing Expenses - Other	846.62
Total 6100 · Marketing Expenses	1,051.14
6115 · Bank Service Charges	1,411.60
6120 · Business License & Fees	7,721.05
6121 · Business Taxes	2,915.22
6140 · Cleaning/Janitorial	232.50
6145 · Contributions	11,000.00
6152 · Bad Debt Expense	4,157.50
6155 · Dues and Subscriptions	143.50
6160 · Research	1,750.00
6180 · Insurance	
6183 · Flood, Fire & Extended Coverage	1,567.00
6189 · Worker's Compensation	4,681.00
6180 · Insurance - Other	24,519.74
Total 6180 · Insurance	30,767.74

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Accrual Basis

The Solutient Corporation
Profit & Loss
 January through December 2021

	Jan - Dec 21
6198 · Sales & Use Taxes	40.00
6240 · Non-Recurring Expense	81.86
6245 · Miscellaneous	33.45
6250 · Office Equipment	87.35
6252 · Equipment Lease	3,773.69
6255 · Postage and Delivery	6,912.52
6265 · Printing and Reproduction	4,174.10
6270 · Professional Development	
6272 · Professional Dev - Consulting	2,278.82
6374 · Professional Development - PMO	2,019.00
6270 · Professional Development - Other	8,781.73
Total 6270 · Professional Development	13,079.55
6275 · Professional Fees	
6276 · Legal Fees	13,006.00
6277 · Accounting Fees	12,261.20
6285 · Other Services	74.87
6286 · IT Services	9,355.05
6275 · Professional Fees - Other	3,667.12
Total 6275 · Professional Fees	38,364.24
6290 · Rent	
6291 · Monthly Rent-New Orleans	88,098.19
6293 · Monthly Rent -New York	19,200.00
6294 · Rent-Kenner Housing Authority	6,000.00
Total 6290 · Rent	113,298.19
6296 · Office Utilities	7,712.15
6310 · Office Supplies	19,845.63
6312 · Break Room Expenses	1,524.86
6319 · Security	162.00
6320 · Telephone and Fax	
6321 · Internet Service	13,621.93
6322 · Cell Phones	3,263.49
6323 · Telephone & Fax	3,783.21
6324 · IT Service Providers	3,655.37
6320 · Telephone and Fax - Other	55.27
Total 6320 · Telephone and Fax	24,379.27
6329 · Company Functions	3,616.90
6330 · Travel & Entertainment	
6333 · Meals/Entertainment - Admin	555.19
6338 · 6338 - Car Expenses-Commun Deve	104.30
6344 · Car Expenses - Transit	1,179.08
6349 · Car Expenses - Admin	595.44
6350 · Car Expenses - Haz Mit	2,675.81
6351 · Entertainment - Haz Mit	96.61
6354 · Meals-Hazard Mitigation	3,009.20
6355 · Travel-Management	40.04
6356 · Car Expenses-Management	13,109.08
6357 · Meals/Entertainment-Management	3,165.48
Total 6330 · Travel & Entertainment	24,530.23
6560 · Payroll Expenses	
6510 · Payroll - Transit	
6511 · Salaries - Transit	122,516.60
6512 · Benefits - Transit	13,417.02
6513 · Payroll Taxes - Transit	10,383.32
6514 · Bonuses - Transit	10,500.00
Total 6510 · Payroll - Transit	156,816.94
6520 · United Way Contributions	1,280.00

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Accrual Basis

The Solutient Corporation
Profit & Loss
 January through December 2021

	Jan - Dec 21
6525 · Payroll-Recreation	
6527 · Benefits-Recreation	9,320.68
6528 · Payroll Taxes-Recreation	1,904.95
6525 · Payroll-Recreation - Other	22,500.00
Total 6525 · Payroll-Recreation	33,725.63
6585 · Payroll - Admin	
6586 · Salaries - Admin	90,012.00
6587 · Benefits - Admin	12,832.37
6588 · Payroll Taxes - Admin	7,643.07
6589 · Bonuses - Admin	26,785.44
Total 6585 · Payroll - Admin	137,272.88
6590 · Payroll - Management	
6591 · Salaries - Management	180,000.00
6593 · Payroll Taxes - Management	11,993.77
6594-OW · Owner's Bonuses - Management	25,000.00
Total 6590 · Payroll - Management	216,993.77
6595 · Payroll - PMO	
6596 · Salaries - PMO	427,098.23
6597 · Benefits - PMO	46,038.96
6598 · Payroll Taxes - PMO	35,115.54
6599 · Bonuses - PMO	201,750.00
Total 6595 · Payroll - PMO	710,002.73
6702 · 6702 - Benefits - Commun Dev	0.00
6800 · Payroll-KHA	
6801 · Salaries-KHA	120,612.83
6802 · Benefits-KHA	39,454.88
6803 · PR Taxes-KHA	10,146.81
6804 · Bonuses -KHA	6,000.00
Total 6800 · Payroll-KHA	176,214.52
Total 6560 · Payroll Expenses	1,432,306.47
Total Expense	1,755,072.71
Net Ordinary Income	-91,498.85
Other Income/Expense	
Other Income	
7100 · Interest Income	7.02
7210 · SBA Grant 1	182,573.95
Total Other Income	182,580.97
Other Expense	
8100 · Interest Expense	3,256.27
Total Other Expense	3,256.27
Net Other Income	179,324.70
Net Income	87,825.85



JEFFERSON PARISH RFP NO. 0448

**REQUEST FOR PROPOSAL
TO PROVIDE CONSULTING SERVICES FOR
DISASTER RECOVERY AND FEMA PUBLIC ASSISTANCE**

H: COST PROPOSAL

(PROVIDED UNDER SEPARATE COVER)

Solutient Corporation

**330 N. Carrollton Avenue
New Orleans, LA 70119
(504) 304-2000**





JEFFERSON PARISH RFP NO. 0448

**REQUEST FOR PROPOSAL
TO PROVIDE CONSULTING SERVICES FOR
DISASTER RECOVERY AND FEMA PUBLIC ASSISTANCE**

I: ATTACHMENTS

Solutient Corporation

**330 N. Carrollton Avenue
New Orleans, LA 70119
(504) 304-2000**





CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

5/6/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an **ADDITIONAL INSURED**, the policy(ies) must have **ADDITIONAL INSURED** provisions or be endorsed. If **SUBROGATION** IS **WAIVED**, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Eustis Insurance & Benefits, a Marsh & McLennan Agency LLC Company 830 W. Causeway Approach Mandeville LA 70471	CONTACT NAME: Sheila Menck PHONE (A/C, No, Ext): 225-236-3869 E-MAIL ADDRESS: Sheila.Menck@Marshmma.com	FAX (A/C, No):
INSURER(S) AFFORDING COVERAGE		NAIC #
INSURER A: New Hampshire Insurance Company		23841
INSURER B: Louisiana Workers' Compensation Corp.		22350
INSURER C: Lloyd's of London		55555
INSURER D: Accredited Surety and Casualty Company		26379
INSURER E:		
INSURER F:		

COVERAGES**CERTIFICATE NUMBER:** 1800516004**REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
D	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input checked="" type="checkbox"/> LOC <input type="checkbox"/> OTHER:			1ABPLA05131942600	5/6/2022	5/6/2023	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ Excluded \$
D	<input type="checkbox"/> AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY			1ABPLA05131942600	5/6/2022	5/6/2023	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
A	<input type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$			043762034	5/6/2022	5/6/2023	EACH OCCURRENCE \$ 1,000,000 AGGREGATE \$ 1,000,000 \$
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y / N <input type="checkbox"/>	N / A	156163A	5/6/2022	5/6/2023	PER STATUTE OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
C	Errors & Omissions			MPL172217122	5/6/2022	5/6/2023	Each Occurrence Aggregate Deductible 2,000,000 2,000,000 10,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

The General Liability policy includes a blanket additional insured endorsement to the certificate holder only when there is a written contract between the named insured and the certificate holder that requires such status.

Additional Insured form #BP 04 48 edition 07 13 applies to the General Liability policy.

The General Liability policy contains a blanket waiver of subrogation endorsement that may apply only when there is a written contract between the named insured and the certificate holder that requires such wording.

Waiver of subrogation form #BP 04 97 edition 01 06 applies to the General Liability policy.

See Attached...

CERTIFICATE HOLDER**CANCELLATION**

The Solutient Corp. 330 N. Carrollton Ave. New Orleans LA 70119 USA	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE
---	---

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AGENCY CUSTOMER ID: _____

LOC #: _____



ADDITIONAL REMARKS SCHEDULE

Page 1 of 1

AGENCY Eustis Insurance & Benefits,		NAMED INSURED The Solutient Corp. 330 N. Carrollton Ave. New Orleans LA 70119	
POLICY NUMBER		EFFECTIVE DATE:	
CARRIER	NAIC CODE		

ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,

FORM NUMBER: 25 **FORM TITLE:** CERTIFICATE OF LIABILITY INSURANCE

The Worker's Compensation policy includes a waiver of subrogation endorsement that may apply only when there is a written contract between the named insured and the certificate holder that requires such wording.

Waiver of subrogation form #WC 00 edition 03 13 applies to the Workers Compensation policy.

This certificate of insurance neither affirmatively nor negatively alters, amends, or extends the coverage afforded by Policy Numbers above issued by Insurers above.



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

10/12/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an **ADDITIONAL INSURED**, the policy(ies) must have **ADDITIONAL INSURED** provisions or be endorsed. If **SUBROGATION** IS **WAIVED**, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Alexander & Sanders, A Division of Cadence Insurance 4041 Essen Lane, Suite 400 Baton Rouge LA 70809	CONTACT NAME: Amanda Turnley PHONE (A/C, No, Ext): 225-336-5384 E-MAIL ADDRESS: asinfo@bxsi.com FAX (A/C, No): 225-336-4536
INSURED Digital Engineering & Imaging, Inc. 527 W Esplanade Ave #200 Kenner LA 70065	INSURER(S) AFFORDING COVERAGE INSURER A: Continental Casualty Company INSURER B: Travelers Casualty and Surety Company INSURER C: XL Specialty Insurance Company INSURER D: Underwriters at Lloyd's London INSURER E: INSURER F:

License#: PC-1092395
DIGIENG-02**COVERAGES****CERTIFICATE NUMBER:** 1858311905**REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:	Y	Y	2099988417	3/25/2022	3/25/2023	EACH OCCURRENCE \$2,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$1,000,000 MED EXP (Any one person) \$10,000 PERSONAL & ADV INJURY \$2,000,000 GENERAL AGGREGATE \$4,000,000 PRODUCTS - COMP/OP AGG \$4,000,000 \$
	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY						COMBINED SINGLE LIMIT (Ea accident) \$ BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$ 10,000			4027054816	3/25/2022	3/25/2023	EACH OCCURRENCE \$2,000,000 AGGREGATE \$2,000,000 \$
B D	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N	Y	UB0K896602 PSR083551	3/25/2022 12/1/2021	3/25/2023 12/1/2022	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$1,000,000 E.L. DISEASE - EA EMPLOYEE \$1,000,000 E.L. DISEASE - POLICY LIMIT \$1,000,000
C	PROFESSIONAL LIABILITY CLAIMS MADE FORM			DPR9995200	6/20/2022	6/20/2023	PER CLAIM \$2,000,000 AGGREGATE \$2,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Blanket Additional Insured along with Waiver of Subrogation included on General Liability as required by written contract. Waiver of subrogation included on Workers Compensation as required by written contract.
Professional Liability and Workers Compensation policies include 30 Day Notice of Cancellation endorsements in accordance with the terms, exclusions and conditions of the policy.

RE: Resolution No. 136353 (previously 113646)

CERTIFICATE HOLDER**CANCELLATION**

The Parish of Jefferson, its Districts, Departments & Agencies under the Direction of the Parish President & Parish Council
1221 Elmwood Park Blvd
Jefferson LA 70123

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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ACORD 25 (2016/03)

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THIS CERTIFICATE SUPERSEDES PREVIOUSLY ISSUED CERTIFICATE




CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

10/12/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER  JAMES WEBB 527 W ESPLANADE AVE STE 100 KENNER LA 70065	CONTACT NAME: JAMES WEBB PHONE (A/C, No, Ext): 504-466-5812 FAX (A/C, No): 504-469-2244 E-MAIL ADDRESS: INSURER(S) AFFORDING COVERAGE INSURER A: State Farm Mutual Automobile Insurance Company INSURER B: INSURER C: INSURER D: INSURER E: INSURER F: NAIC # 25178
INSURED DIGITAL ENGINEERING 527 W ESPLANADE AVE STE 200 KENNER LA 70065	

COVERAGES**CERTIFICATE NUMBER:****REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
	COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:						EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence) MED EXP (Any one person) PERSONAL & ADV INJURY GENERAL AGGREGATE PRODUCTS - COMP/OP AGG \$ \$ \$ \$ \$ \$
A	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input checked="" type="checkbox"/> OWNED AUTOS ONLY <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY	Y	Y	MUTL 254 1685-F26-18A MUTL 254 2413-F27-18A	12/26/2021 12/27/2021	12/26/2022 12/27/2022	COMBINED SINGLE LIMIT (Ea accident) BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident) \$ \$ 1,000,000 \$ 1,000,000 \$ 1,000,000
	UMBRELLA LIAB EXCESS LIAB DED <input type="checkbox"/> RETENTION \$ <input type="checkbox"/>						EACH OCCURRENCE AGGREGATE \$ \$ \$
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y / N <input type="checkbox"/>	N / A				PER STATUTE OTH-ER E.L. EACH ACCIDENT E.L. DISEASE - EA EMPLOYEE E.L. DISEASE - POLICY LIMIT \$ \$ \$

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Certificate Holder is included as Additional Insured on Auto Policy along with Waiver of Subrogation as required by written contract.

Resolution #: 136353

CERTIFICATE HOLDER**CANCELLATION**

The Parish of Jefferson, its Districts, Depts &
Agencies under the direction of the Parish President and
Parish Council, Department of Planning
1221 Elmwood Park Blvd., Ste 601; Jefferson LA 70123

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Allison Bush

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ACORD 25 (2016/03)

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1001486 132849.12 03-16-2016




CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

10/12/2022

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PRODUCER  JAMES WEBB 527 W ESPLANADE AVE STE 100 KENNER LA 70065	CONTACT NAME: JAMES WEBB PHONE (A/C, No, Ext): 504-466-5812 FAX (A/C, No): 504-469-2244 E-MAIL ADDRESS: INSURER(S) AFFORDING COVERAGE INSURER A: State Farm Mutual Automobile Insurance Company INSURER B: INSURER C: INSURER D: INSURER E: INSURER F: NAIC # 25178
INSURED DIGITAL ENGINEERING 527 W ESPLANADE AVE STE 200 KENNER LA 70065	

COVERAGES**CERTIFICATE NUMBER:****REVISION NUMBER:**

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INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
	COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:						EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence) MED EXP (Any one person) PERSONAL & ADV INJURY GENERAL AGGREGATE PRODUCTS - COMP/OP AGG \$ \$ \$ \$ \$ \$
A	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input checked="" type="checkbox"/> OWNED AUTOS ONLY <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY	Y	Y	MUTL 092 3763-A18-18E MUTL 146 9052-A18-18E MUTL 011 3920-A26-18S MUTL 255 9253-B01-18A	01/18/2022 01/18/2022 01/26/2022 02/01/2022	01/18/2023 01/18/2023 01/26/2023 02/01/2023	COMBINED SINGLE LIMIT (Ea accident) BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident) \$ \$ 1,000,000 \$ 1,000,000 \$ 1,000,000
	UMBRELLA LIAB EXCESS LIAB DED <input type="checkbox"/> RETENTION \$ <input type="checkbox"/>						EACH OCCURRENCE AGGREGATE \$ \$ \$
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y / N <input type="checkbox"/>	N / A				PER STATUTE OTH-ER E.L. EACH ACCIDENT E.L. DISEASE - EA EMPLOYEE E.L. DISEASE - POLICY LIMIT \$ \$ \$
A	AUTO LIABILITY AS STATED ABOVE	Y	Y	MUTL 369 2927-A13-18	01/13/2022	01/13/2023	COVERAGES AS STATED ABOVE 1,000,000 1,000,000 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Certificate Holder is included as Additional Insured on Auto Policy along with Waiver of Subrogation as required by written contract.

Resolution #: 136353

CERTIFICATE HOLDER**CANCELLATION**

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Agencies under the direction of the Parish President and
Parish Council, Department of Planning
1221 Elmwood Park Blvd., Ste 601; Jefferson LA 70123

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AUTHORIZED REPRESENTATIVE

Allison Bush

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CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

10/12/2022

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PRODUCER  JAMES WEBB 527 W ESPLANADE AVE STE 100 KENNER LA 70065	CONTACT NAME: JAMES WEBB PHONE (A/C, No, Ext): 504-466-5812 FAX (A/C, No): 504-469-2244 E-MAIL ADDRESS: INSURER(S) AFFORDING COVERAGE INSURER A: State Farm Mutual Automobile Insurance Company INSURER B: INSURER C: INSURER D: INSURER E: INSURER F: NAIC # 25178
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COVERAGES**CERTIFICATE NUMBER:****REVISION NUMBER:**

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INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
	COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:						EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence) MED EXP (Any one person) PERSONAL & ADV INJURY GENERAL AGGREGATE PRODUCTS - COMP/OP AGG
A	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input checked="" type="checkbox"/> OWNED AUTOS ONLY <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY	Y	Y	MUTL 056 1493-D23-18G MUTL 069 1183-E07-18M	04/23/2022 05/07/2022	04/23/2023 05/07/2023	COMBINED SINGLE LIMIT (Ea accident) BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident)
	UMBRELLA LIAB EXCESS LIAB DED <input type="checkbox"/> RETENTION \$ <input type="checkbox"/>						EACH OCCURRENCE AGGREGATE
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y / N <input type="checkbox"/>	N / A				PER STATUTE OTH-ER E.L. EACH ACCIDENT E.L. DISEASE - EA EMPLOYEE E.L. DISEASE - POLICY LIMIT

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

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Resolution #: 136353

CERTIFICATE HOLDER**CANCELLATION**

The Parish of Jefferson, its Districts, Depts &
Agencies under the direction of the Parish President and
Parish Council, Department of Planning
1221 Elmwood Park Blvd., Ste 601; Jefferson LA 70123

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Allison Bush

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ACORD 25 (2016/03)

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1001486 132849.12 03-16-2016

Anti-Lobbying Form

CERTIFICATION OF RESTRICTIONS ON LOBBYING

I, Colin Sternhell, hereby certify on
(name and title of bidder's official)

behalf of The Solutient Corp that:
(name of bidder)

- (1) No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.
- (2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.
- (3) The undersigned shall require that the language of this certification be included in the award documents for all sub awards at all tiers (including subcontracts, sub grants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance is placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

Executed this 14 day of October, 2022.

By 
(signature of authorized official)

President
(title of authorized official)

Debarment/Suspension Form

DEBARMENT/SUSPENSION CERTIFICATION

Debarment:

Federal Executive Order (E.O.) 12549 "Debarment" requires that all contractors receiving individual awards, using federal funds, and all subrecipients certify that the organization and its principals are not debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded by any Federal department or agency from doing business with the Federal Government. By signing this document you certify that your organization and its principals are not debarred. Failure to comply or attempts to edit this language may disqualify your bid. Information on debarment is available at the following websites: www.sam.gov and <https://acquisition.gov/far/index.html> see section 52.209-6.

Your signature certifies that neither you nor your principal is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any federal department or agency.

Colin Sternhell, President

(Name and Title of bidder's official)

The Solutient Corp

(Name of bidder/company)

330 N. Carrollton Avenue

(Address)

New Orleans, LA 70119

(Address)

PHONE 504-304-2000 ext 20227 FAX 504-304-2001

EMAIL cssternhell@solutient.com



Signature October 14, 2022

Date

Request for Proposal Affidavit Instructions

- Affidavit is supplied as a courtesy to Affiants, but it is the responsibility of the affiant to insure the affidavit they submit to Jefferson Parish complies, in both form and content, with federal, state and Parish laws.
- Affidavit must be signed by an authorized representative of the entity or the affidavit will not be accepted.
- Affidavit must be notarized or the affidavit will not be accepted.
- Notary must sign name, print name, and include bar/notary number, or the affidavit will not be accepted.
- Affiant **MUST** select either A or B when required or the affidavit will not be accepted.
- Affiants who select choice A must include an attachment or the affidavit will not be accepted.
- If both choice A and B are selected, the affidavit will not be accepted.
- Affidavit marked N/A will not be accepted.
- It is the responsibility of the Affiant to submit a new affidavit if any additional campaign contributions are made after the affidavit is executed but prior to the time the Council acts on the matter.
- RFP Affidavit must be submitted in its original format prior to approval in accordance with Sec. 2-895(b) of the Jefferson Parish Code of Ordinances.

Instruction sheet may be omitted when submitting the affidavit.

Request for Proposal

AFFIDAVIT

STATE OF Louisiana

PARISH/COUNTY OF Orleans

BEFORE ME, the undersigned authority, personally came and appeared: Colin Sternhell
_____, (Affiant) who after being by me duly sworn, deposed and said that he/she
is the fully authorized President of The Solutient Corp (Entity), the party
who submitted a proposal in response to RFP Number 0448, to the Parish of Jefferson.

Affiant further said:

Campaign Contribution Disclosures

(Choose A or B, if option A is indicated please include the required attachment):

Choice A X Attached hereto is a list of all campaign contributions, including the date and amount of each contribution, made to current or former elected officials of the Parish of Jefferson by Entity, Affiant, and/or officers, directors and owners, including employees, owning 25% or more of the Entity during the two-year period immediately preceding the date of this affidavit or the current term of the elected official, whichever is greater. Further, Entity, Affiant, and/or Entity Owners have not made any contributions to or in support of current or former members of the Jefferson Parish Council or the Jefferson Parish President through or in the name of another person or legal entity, either directly or indirectly.

Choice B _____ there are **NO** campaign contributions made which would require disclosure under Choice A of this section.

Affiant further said:

Debt Disclosures

(Choose A or B, if option A is indicated please include the required attachment):

Choice A _____ Attached hereto is a list of all debts owed by the affiant to any elected or appointed official of the Parish of Jefferson, and any and all debts owed by any elected or appointed official of the Parish to the Affiant.

Choice B X There are **NO** debts which would require disclosure under Choice A of this section.

Affiant further said:

Solicitation of Campaign Contribution Disclosures

(Choose A or B, if option A is indicated please include the required attachment):

Choice A _____ Attached hereto is a list of all elected officials of the Parish of Jefferson, whether still holding office at the time of the affidavit or not, where the elected official, individually, either by **telephone or by personal contact**, solicited a campaign contribution or other monetary consideration from the Entity, including the Entity's officers, directors and owners, and employees owning twenty-five percent (25%) or more of the Entity, during the two-year period immediately preceding the date the affidavit is signed. Further, to the extent known to the Affiant, the date of any such solicitation is included on the attached list.

Choice B X there are **NO** solicitations for campaign contributions which would require disclosure under Choice A of this section.

Affiant further said:

That Affiant has employed no person, corporation, firm, association, or other organization, either directly or indirectly, to secure the public contract under which he received payment, other than persons regularly employed by the Affiant whose services in connection with the construction, alteration or demolition of the public building or project or in securing the public contract were in the regular course of their duties for Affiant; and

That no part of the contract price received by Affiant was paid or will be paid to any person, corporation, firm, association, or other organization for soliciting the contract, other than the payment of their normal compensation to persons regularly employed by the Affiant whose services in connection with the construction, alteration or demolition of the public building or project were in the regular course of their duties for Affiant.

Affiant further said:

Subcontractor Disclosures

(Choose A or B, if option A is indicated please include the required attachment):

Choice A X Affiant further said that attached is a listing of all subcontractors, excluding full time employees, who may assist in providing professional services for the aforementioned RFP.

Choice B _____ There are **NO** subcontractors which would require disclosure under Choice A of this section.



Signature of Affiant

Colin Sternhell

Printed Name of Affiant

SWORN AND SUBSCRIBED TO BEFORE ME

ON THE 14th DAY OF October, 2022.



Notary Public

THORNE D HARRIS III
Printed Name of Notary

06641

Notary/Bar Roll Number

My commission expires at death.

THORNE D. HARRIS III
NOTARY PUBLIC
STATE OF LOUISIANA
BAR ROLL NO. 06641
COMMISSIONED FOR LIFE

CORPORATE RESOLUTION

A meeting of the Board of Directors of The Solutient Corporation, a
(Name of Corporation)
corporation organized under the laws of the State of Louisiana and domiciled
in New Orleans was held this 15th day of December, 2021 and was
(City)
attended by a quorum of the members of the Board of Directors.

The following resolution was offered, duly seconded and after discussion was unanimously adopted by said quorum:

BE IT RESOLVED, that Colin Sternhell, President is hereby authorized, empowered and directed on behalf of the Corporation to negotiate for and sign any and all bids, proposals and contracts which this Corporation might enter into for the furnishing of services by or for the Corporation under such terms, conditions and stipulations, and for such consideration as he might deem to be in the best interest of the Corporation.

BE IT RESOLVED, that said authorization shall remain in full force and effect, unless revoked by resolution of this Board of Directors and that said revocation will not take effect until the Owners have been furnished a copy of said resolution, duly certified.

BE IT FURTHER RESOLVED that all of the actions previously taken by Colin Sternhell are hereby approved by the Board of Directors.

I, Robert Sternhell, hereby certify that the foregoing is a true and exact copy of a resolution adopted unanimously by the Board of Directors of said corporation as set forth above.

This 15th day of December, 2021.



Acting Secretary of Board

ATTACHMENT "C"

Anti-Lobbying Form

CERTIFICATION OF RESTRICTIONS ON LOBBYING

I, Robert Delaune, PE, Sr. Vice President, Principal, hereby certify on
(name and title of bidder's official)

behalf of Digital Engineering & Imaging, Inc. that:
(name of bidder)

- (1) No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.
- (2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit standard Form-LLL, "Disclosure Form to Report Lobbying, " in accordance with its instructions.
- (3) The undersigned shall require that the language of this certification be included in the award documents for all sub awards at all tiers (including subcontracts, sub grants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance is placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

Executed this 13 day of October, 2022.

By 
(signature of authorized official)

Sr. Vice President, Principal
(title of authorized official)

ATTACHMENT "C"

Debarment/Suspension Form

DEBARMENT/SUSPENSION CERTIFICATION

Debarment:

Federal Executive Order (E.O.) 12549 "Debarment" requires that all contractors receiving individual awards, using federal funds, and all subrecipients certify that the organization and its principals are not debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded by any Federal department or agency from doing business with the Federal Government. By signing this document you certify that your organization and its principals are not debarred. Failure to comply or attempts to edit this language may disqualify your bid. Information on debarment is available at the following websites: www.sam.gov and <https://acquisition.gov/far/index.html> see section 52.209-6.

Your signature certifies that neither you nor your principal is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any federal department or agency.

Robert Delaune, PE, Sr. Vice President, Principal
(Name and Title of bidder's official)

Digital Engineering & Imaging, Inc.
(Name of bidder/company)

527 W Esplande Avenue, Suite 200
(Address)
Kenner, Louisiana 70065
(Address)

PHONE 504-468-6129 FAX 504-461-5150

EMAIL rdelaune@deii.net



Signature October 13, 2022 Date

Solutient's Subcontractor for RFP 0448

Digital Engineering