NEW ERA
Information Technologies

RFP No. 0443 - Provide Security Systems Equipment, Maintenance, Repairs, Replacement, Installation, etc. of an Existing Security and Video Management System for the Dept of Security

September 26, 2022

Jefferson Parish Department of Purchasing
Joseph S. Yenni Building
1221 Elmwood Park Boulevard, Suite 404
Jefferson, LA 70123

Re: RFP No. 0443
To Provide Security Systems Equipment, Maintenance, Repairs, Replacement, Installation, etc. of an Existing Security Access and Video Management System for the Department of Security

To Whom It May Concern:

New Era Information Technologies, LLC (New Era) and its subcontractor, Benecom Computer Company Inc. (dba Benecom Technologies) are pleased to submit the following proposal for consideration by Jefferson Parish for services related to **Provide Security Systems Equipment, Maintenance, Repairs, Replacement, Installation, etc. of an Existing Security Access and Video Management System for the Department of Security**. This opportunity will allow us to continue to provide the Jefferson Parish Department of Security with Security Services for another two (2) year contractual period. The "New Era Team" as represented in this RFP submittal is a 'one stop shop' which can provide all services of this RFP and offer continuity in the overall Jefferson Parish Security Department.

Scope of Services -10 points

The New Era Team understands the scope of services outlined in the Request for Proposals to **Provide Security Systems Equipment, Maintenance, Repairs, Replacement, Installation, etc. of an Existing Security Access and Video Management System for the Department of Security**. That scope includes:

- Provide New Equipment
- Provide Replacement Equipment
- Provide Required Maintenance
- Provide Security Consulting
- Provide Training/Operator Support Services
- Provide On-Site End User Assistance
- Provide Labelled Drawings
- Provide Warranties

Project Schedule -10 points

The New Era Team has provided a tentative project schedule based on a 2-year project duration. Please see schedule detail for more information.

Specific Experience-10 points

New Era is a Jefferson Parish, Louisiana based company that is headquartered in Harahan, Louisiana. The New Era Team has staff members located from New Orleans to Baton Rouge. We can travel to any Jefferson Parish site in an expedited period. New Era has performed computerized business automation, technology services and software development since 2004. We specialize in business automation, re-engineering, consulting, technical services, system development, database design, GIS, and Access Control and Video Surveillance. We have a great amount of experience in mainframe and other legacy type systems as well as developing client server-based applications using Microsoft.net and rapid application development techniques. Our team specializes in providing security services and implementing the latest technological trends. We strive to meet all deadlines and stay within the budget on all projects.

The New Era Team is a trusted part of the current Jefferson Parish Contract and many other contracts and projects.

Benecom Computer Company, Inc. (dba Benecom Technologies) has been in business since January of 1991 and was incorporated in 1993. Our company started out as a computer and network services company and over the years has added to its products and services offerings to satisfy the ever-changing demand of technology from the marketplace.

Benecom Technologies is now a Communication Infrastructure Provider specializing in designing, implementing, and maintaining structured cabling, security access control, wireless, cameras, telephone systems, networks and ID badging. We provide service to New Orleans, and all parts of Jefferson Parish in the private sector, Houma/Thibodaux, Baton Rouge, and all of South Mississippi.

No job is too big or too small. We've had cabling projects on new and existing properties in excess of 1500 drops and currently support a school district for their access control and over 1200 cameras, just to name a few examples. Our response and taking care of the customer is at the forefront of our success.

The New Era Team is an I-Pro (Panasonic) Silver Partner. This is a designation by I- Pro integration partners that provides the New Era Team with exclusive access and pricing of hardware and software. We are proud to be able to continue serving Jefferson Parish with state-of-the-art designs and SSE systems based upon knowledge and partnership with I-Pro.

The New Era Team is licensed with the State Fire Marshal's Office for Security. We have confirmed with the Fire Marshal's Office, that we are properly licensed to continue providing services to Jefferson Parish. Furthermore, we have been interviewed by the Fire Marshal's office to ensure that we are providing services in the correct manner. Our licenses are included in the Appendix. As well our team has a license with the Louisiana State Contractor's (License 74417), which includes a specialty classification in Security, which is also included in the Appendix.

Beginning in 2016, the New Era Team began the support and maintenance of the access controls and video management systems at Jefferson Parish. We started this process with the migration from an aging Lenel based system that was dated back to 2012 to a state-of-the-art Frontier Security system. Once we started digging into the system, we found many components of the system that had not been properly maintained over the years. We immediately began replacing aging components to this system. The first of these components were the old building access control boards. Some of these controllers were manufactured back in the 1990's. These ancient controllers were not eligible for firmware upgrading. We replaced them with new controllers. Besides the boards that we had to replace, we learned that the boards that could accept the latest firmware still had outdated versions of the firmware on them. We updated the firmware on all those controllers to be able to take advantage of the new security enhancements and encryption.

During our analysis, we determined that the access control and camera system was being transported through the Jefferson Parish Business Network and open to anyone to access. The default username and password were still active which meant that anyone with a search engine could find these defaults and potentially compromise the system. We began by disabling the default credentials. We consulted with the Jefferson Parish Security and Electronic Information Systems (EIS) departments to explain how the system was setup and worked together to build a better, more secure design. We have since separated both the access controls and video surveillance networks from the business network.

The New Era Team is authorized to resell and service all peripheral systems required for the complete operation of all SSE systems. This includes, but is not limited to, video monitors, audio speakers, video projectors, intercoms, remote emergency communications systems, and other supporting systems.

Personnel - 10 points

New Era will provide **Licensed Commercial Contractors, Project Managers, Supervisors, Professional Installers, Professional Technicians** to deliver the services as outlined in the Jefferson Parish RFP 0443.

Key personnel will be made available to the program, in addition to several support personnel. Upon award, the New Era team will work closely with the Program Director to finalize the

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proposed organizational chart. As the program progresses, the organizational structure will remain fluid to meet the needs of the Project Management team and Jefferson Parish.

Per the requirements set forth in the RFP, these employees:

➢ Possess Microsoft Certified Engineers - Kyle Stoufflet (New Era)
➢ Possess LA State Fire Marshall License (New Era & Benecom Technologies)
➢ Possess Louisiana State Occupational Contractors License (New Era & Benecom Technologies)
➢ Possess Louisiana State Licensing Board for Contractors Commercial License, Security (New Era & Benecom Technologies)
➢ Possess Close proximity to the Parish (New Era is located at 277 Plauche Ct, Harahan, LA 70123

SEE ATTACHED APPENDIX FOR LICENSE / CERTIFICATES

Innovative Concepts / Product Quality -15 points

Thermal Camera with Video Insight Functionality

Audio / Visual Capabilities - 10 points

The New Era Team is authorized to resell and service all peripheral systems required for the complete operation of all SSE systems. This includes, but is not limited to, video monitors, audio speakers, video projectors, intercoms, remote emergency communications systems, and other supporting systems.

Responsiveness to the RFP - 5 points

To the best of our knowledge, this proposal contains all information requested by Jefferson Parish. New Era's Team preparation of this document has been diligent and thorough, and we believe it addresses each item requested through the Request for Proposals.

New Era is willing to perform the services described in the RFP and negotiate a contract with the Parish and agrees to comply with the contract terms set forth in the RFP. New Era affirmatively acknowledges and agrees that the terms of any ensuing agreement shall be binding upon the parties hereto until the work has been completed and accepted by the Parish.

The New Era Team meets or exceeds all insurance requirements listed in Attachment A of the RFP and will continue to maintain the coverages throughout the life of the contract. When selected, the New Era Team will complete the project and exceed expectations. The New Era

Team is committed to performing the services in this RFP and negotiate a contract with the Parish and agrees to comply with the contract terms set forth in the RFP.

Financial Profile of Company – 5 Points

The New Era Group maintains that our continued success is dependent upon a strong, stable and healthy financial background. Our financial stability is a result of sound business practices, putting clients and employees first, and striving for professional excellence.

References

The New Era Group has an exemplary record of work with state and local governing agencies, with significant experience in IT and security support and systems.

Long-standing relationships with governmental agencies and clients are the key to the New Era Team's success. Below are six (6) references representing other governmental entities for whom equal of larger scope of services are either currently being provided or have been provided in the past three years.

Alex Norman, Jefferson Parish, Security Department, Director, (504)736-6230, Anorman@jeffparish.net

Eula Lopez, Jefferson Parish, Council Clerk, (504)364-2626, Elopez@jeffparish.net

St. John the Baptist Parish, District Attorney's Office, (985)652-9757

Richard Parker, Deputy Chief, Harvey Fire Department, (504)364-3766, richard.parker@hvfcon2.net

Joe Denny, Administrative Management Specialist IV, Department of Community Justice Agency, (504)736-6844, JDenny@jeffparish.net

Sincerely,

NEW ERA INFORMATION TECHNOLOGIES, LLC

David B. Campbell
President

Jefferson Parish
State of Louisiana

Response to RFP No. 0443

To Provide Security System Equipment, Maintenance, Repairs, Replacement, Installation, etc. of an Existing Security Access and Video Management System

for

the Jefferson Parish Louisiana Department of Security

Submitted via the via the Parish's e-Procurement system, Central Bidding
www.jeffparishbids.net or www.centralbidding.com

Due Date: September 27, 2022 @ 3:30 PM CST

Submitted by:

NEW ERA
Information Technologies

Request for Proposals #0443

Provide Security System Equipment Maintenance, Repairs, Replacement, Installation, Etc. of an Existing Security Access and video Management System

SIGNATURE PAGE

The Jefferson Parish Department of Purchasing is soliciting Request for Proposals (RFP'S) from qualified proposers who are interested in providing To Provide Security System Equipment, Maintenance, Repairs, Replacement, Installation, Etc. of an Existing Security Access and Video Management System for the for the Jefferson Parish Security Department.

Request for Proposals will be received until 3:30 p.m. Local Time on: September 16. 2022.

Acknowledge Receipt of Addenda: Number: _____1_____
Number: _____2_____
Number: _____
Number: _____
Number: _____
Number: _____

Name of Proposer: __New Era__

Address: __277 Plauche Street__

__Harahan, LA   70123__

Phone Number: __(504)875-2101__   Fax Number_____

Type Name of Person Authorized to Sign: __David B. Campbell__

Title of Person Authorized to Sign: __President__

Signature of Person Authorized to Sign: __[signature]__

Email Address of Person Authorized to Sign: __david@newerait.net__

Date: __Sept 27, 2022__

This RFP signature page must be signed by an authorized Representative of the Company/Firm for proposal to be valid. Signing indicates you have read and comply with the Instructions and Conditions.

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Corporate Resolutions

Affidavits

Guarantee Surety Bond

Licenses

Certificates of Insurance (COI)

Certifications

PREFACE

New Era Information Technologies, LLC (New Era) is pleased to provide its proposal to supply Security System Equipment (SSE) (all equipment that makes up a complete access control/video management security system), and installation, repair, maintenance, replacement, consulting, design, and engineering for existing and future SSE systems and peripheral systems for the Department of Security.

To provide these services, New Era will partner with SSE integration firm Benecom Technologies

For the purposes of this proposal, we will refer to this consortium as "The New Era Team" or simply "New Era".

The New Era Team has worked hand-in-hand on numerous projects since 2012 including our work as the current Contractor of Record for the Jefferson Parish Security Department. The New Era Team brings together extensive experience on both technical and administrative sides of SSE systems. The New Era Team is responsible for the current implementation of the Frontier Access Controls Platform throughout Jefferson Parish. Our team has relevant experience in every technology and security management system listed in the RFP. We have included in our technical proposal items not listed in the RFP as an indicator of our vast knowledge and expertise that will progressively keep Jefferson Parish current with the latest available technologies. Our team specializes in implementing innovative technology as well as supporting existing infrastructures. We work directly with the Department of Security to help plan security endeavors. We provide full-service work scopes supporting all of Jefferson Parish SSE systems.

Certifications

The New Era Team's certifications fulfill every prerequisite as required by the RFP. The New Era Team will deploy employees properly trained by the major manufacturers represented in this RFP. The New Era Team is an i-Pro Certified Silver Partner. Our proposed staff for performance of the scope of work are each qualified to support all i-Pro certifications to ensure master level service across the board.

We are certified and/or authorized in:

> Louisiana State Board of Contractors (Electrical)
>
> Louisiana State Board of Contractors (Security)
>
> Louisiana State Fire Marshal (Security and CCTV)
>
> National Fire Protection Association
>
> Frontier Integrated Platform
>
> Frontier Administrator Module
>
> Frontier Credential Management Module
>
> Frontier Mercury Subsystem
>
> HikVision Platform
>
> Axis Platform
>
> Geovision Platform
>
> Microsoft Certified System Engineer (MCSE)
>
> Microsoft Certified Technology Specialist (MCTS)
>
> A+ Certified

The above list of licenses and certifications are in the Appendix.

Score References

Scope of Work/Services

Project Schedule

Specific Experience

Personnel

Innovative Concepts / Product Quality

Audio / Visual Capabilities

Responsive to the RFP

Financial Profile

The following is a list of the specifications and requirements of the RFP that are expected by the Department of General Services and Security Division and New Era's responses to each of these items:

TECHNICAL PROPOSAL

TECHNICAL PROPOSAL

Understanding

The New Era Team has thoroughly read the RFP and all Addenda and understands the circumstances and procedures under this request. We are committed to continue providing our security services to Jefferson Parish under this contract. New Era also understands, based on Attachment C, that there are currently approximately one hundred (100) service locations consisting of approximately one hundred twenty (120) network video recorders, four hundred thirty (430) access control panels, ten (10) AiPhones, one thousand (1,000) access-controlled doors, and two thousand four-hundred (2,400) video surveillance cameras, but we understand that this number may be more and will certainly grow. Our annual support cost covers all this plus additional under this contract.

SCOPE OF WORK / SERVICES

A.   **New Equipment**

The New Era Team understands that Jefferson Parish requires new equipment for card access, identification management, and closed-circuit television (CCTV) on an as-needed basis throughout the contract for new installations and to upgrade existing parish-wide SSE. We have been supplying Jefferson Parish with new SSE through our existing contract. We have installed new systems including Jefferson Parish Parks and Playgrounds, Jefferson Parish Pump Stations, and Jefferson Parish Head Start facilities. Our proposal's Qualifications and Experience section includes detailed descriptions of these projects, which directly relate to the RFP's scope of services.

The current CCTV system throughout Jefferson Parish is running predominately on HikVision IP Cameras. The New Era Team has supplied HikVision Cameras to Jefferson Parish for over five (5) years. We initially provided thirty (30) HikVision cameras in the Jefferson Performing Arts Center along with a HikVision Network Video Recorder (NVR). Going forward, New Era is proposing i-Pro Video Insight/MonitorCast. It is a single integrated solution to replace both VMS and Access controls with a State of the Art i-Pro platform with an unbeatable Total Cost of Ownership (TCO). This includes free updates/upgrades.

New Era is aware of the costs associated with migrating to a new access control system by converting database and boards to an i-Pro System. New Era will absorb the cost of this conversion.

The New Era Team has included in our proposal the requested set of access control and video surveillance hardware, but based on our partnerships previously stated above, we are able to supply any new state-of-the-art equipment that hits the marketplace. Our team has partnerships with distributors that can supply any type of SSE equipment and software. We have existing partnerships with i-Pro, Anixter, Jenne, Graybar, and Jmac just to name a few. We are continuously researching new technologies to present solutions to Jefferson Parish keeping them at the forefront of SSE technology. Our team has previously presented Jefferson Parish with some of these additional capabilities such as access control and video integration, biometric fingerprint access controls, facial recognition, and smartphone capable systems.

B. **Replacement Equipment**

The New Era Team can provide replacement equipment on the current SSE systems which is comprised of Frontier Security System - Frontier R4.10, Access Control and the current HikVision IVMS-4200 Video Management System. As an i-Pro Security Partner, we have access to all i-Pro products. We are capable of replacing any component in the Jefferson Parish SSE system that may become non-operational and ensure compatibility with all other components. This is all included in our annual maintenance cost.

C. **Required Maintenance**

Without proper system maintenance, numerous deficiencies occur, usually, at the worst possible times. Since our team has taken over the security contract, we have found numerous outdated system components. Certain building controllers were manufactured as far back as the 1990's. Proper maintenance will keep your system running for many years to come. By monitoring soon to fail components, equipment age, and condition, our team can ensure that Jefferson Parish maintains a cutting-edge platform that remains operational. This required maintenance will be applied to all aspects of the SSE systems. This is all included in the annual maintenance cost.

D. Security Consulting

The New Era Team is constantly researching and participating in peer groups to stay on the cusp of technology and SSE systems. We strive to ensure that our solutions perform above your expectations. Our team is working with the Jefferson Parish Security Director and staff daily to inform them of the best practices and new emerging concepts. This will allow Jefferson Parish to stay informed and maintain their security technology well into the future. Our team is dedicated to knowledge sharing with Jefferson Parish, our partner, in this security endeavor. We also understand limitations within budgeting and work diligently to keep the most modern technology within your price point. The New Era Team will provide annual software support and maintenance which Jefferson Parish can use to directly contact i-Pro for manufacturer professional end user assistance and provides access to the latest software updates and upgrades. This is all included as part of the annual maintenance cost.

E. Training / Operator Support Services

When it comes to training and support, the New Era Team has expert personnel across the board. Not only is our staff certified with Frontier and i-Pro, but we have been conducting training sessions throughout Jefferson Parish for quite some time. Our staff has already worked with Jefferson Parish Security staff to provide hands-on training on the Frontier Security Platform in all aspects of the system. In addition, i-Pro software support includes the ability to contact the manufacturer directly and receive operator end-user assistance and support. Our team will ensure Jefferson Parish is trained on any and all SSE systems, including new functionality that is released. All training, whether it's hands-on, remote, or online, is included in our annual maintenance cost.

F. On-Site End-User Assistance

The New Era Team believes in on-site support as well as remote support. We have learned that working hand-in-hand with the customer provides excellent results and customer satisfaction. The RFP calls for a minimum of 100 hours of on-site end user assistance. We are accustomed to providing more than 100 hours of on-site end user assistance and plan to continue that practice. New Era's office is located at 277 Plauche Street, Harahan, LA 70123.

This location is less than two (2) hours travel time from any Jefferson Parish site and less than two (2) miles from the Yenni building. This proximity of our office to the Parish allows us to be on-site at any Parish location in an expedited period of time.

Additionally, Benecom's office location is within fifty (50) miles of Jefferson Parish, allowing for a 60-minute response time. We currently have numerous team members in and around the Parish buildings daily to provide quick service turnarounds.

Corporate Location

New Era Information Technologies, LLC is located at:
277 Plauche Street
Harahan, LA 70123

New Era's headquarters are centrally located between both Parish buildings (East Bank- Joseph S. Yenni Building and West Bank – General Government Building).
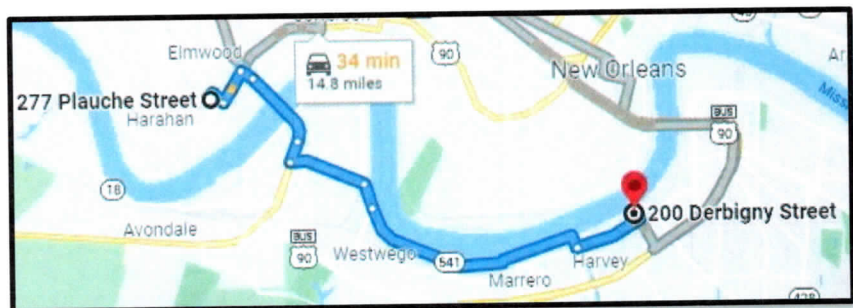New Era is 1.8 miles and six (6) minutes from the Joseph S. Yenni Building and 14.8 miles and 34 minutes (34) from the General Government Building.
These numbers have been provided by googlemaps.com

Joseph S. Yenni Building
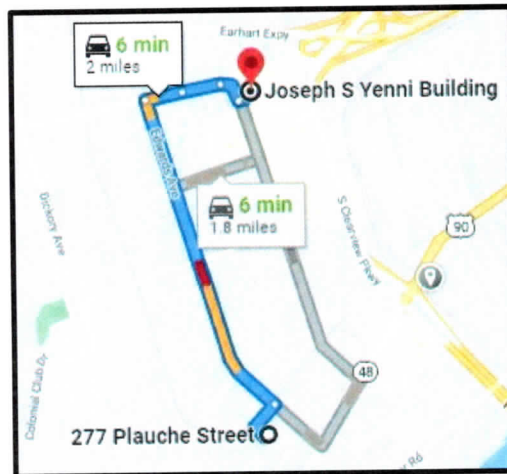
General Government Building

G.   Labeled Drawings

Our team can create diagrams of your SSE. These diagrams provide a visual representation of your SSE network to ensure that Jefferson Parish personnel can view and reference SSE systems and ensure your SSE systems are well documented. Video surveillance cameras and access-controlled doors can even be added to interactive floorplans through the Frontier software platform.
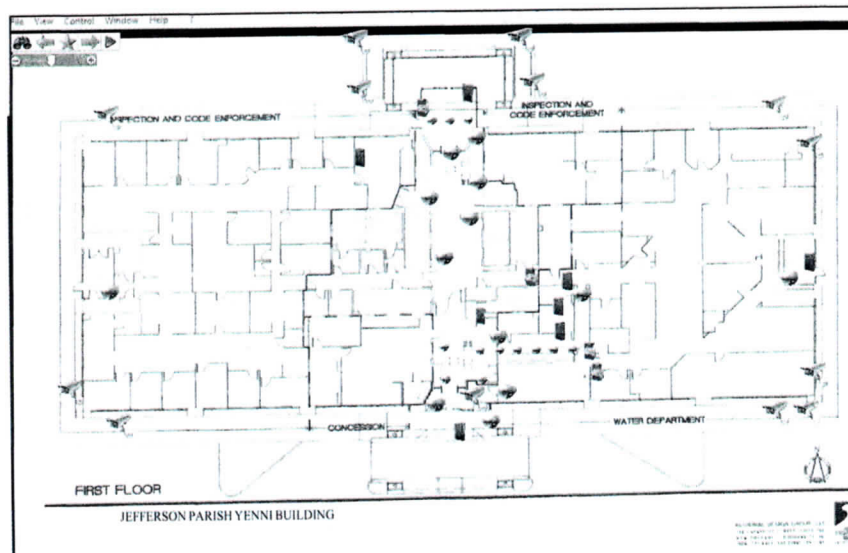
Sample Floor Plan

*DRAFTING CHARGES WILL APPLY IF NO DIGITAL FLOORPLANS ARE PROVIDED

WARRANTIES

The New Era Team shall provide a complete inventory of equipment installed, including description, manufacturer, model, and serial number. Manufacturer's warranty or registration forms will then be submitted. If the manufacturer's warranty is longer than one (1) year, such a warranty shall be provided to Jefferson Parish. Our standard response times to Jefferson Parish includes the following: failures within the warranty period, provide answers to service calls and requests for information within a 24-hour period, repair or replace any faulty item within an additional 23-hour period without charge, including parts and labor. We currently provide support and maintenance on all existing equipment for Jefferson Parish even if we did not install the original equipment. We will continue to provide warranty and support for any additional equipment that we install in the future.

PRODUCTS

The security system at Jefferson Parish is comprised of a Frontier access controls system and Hikvision video surveillance system. New Era's Proposal is to Convert the Hikvision VMS to a State of the Art i-Pro Video Insight VMS integrated with i-Pro MonitorCast Access Control System

Proposed Future Video Management System (VMS)

Video Insight (VI) by **i-PRO** is a powerful, yet easy-to-use, enterprise video management platform. VI enables organizations in all industries the ability to deploy a highly customizable, analytics-driven security surveillance ecosystem, while maintaining one of the lowest total costs of ownerships (TCO) on the market.

The highly flexible VI solution can quickly conform to almost any site's unique requirements via its plug-in architecture. Through this architecture, users can quickly deploy new capabilities on demand, such as licensed plate recognition (LPR), thermal thermography, vehicle-based surveillance and more, all under one easy-to-learn user interface (UI).

Figure 1. Video Insight depiction and Compatible Clients

Benefits of Video Insight

1. **Lower Total Cost of Ownership**
   Affordability, flexibility, and a simple licensing model are what sets VI apart from the rest. We provide the most cost-effective enterprise class VMS solution on the market.

2. **Desired VMS Features**
   The Video Insight VMS has a wide range of robust features you'd expect to find in enterprise-level software. Health Monitor, automated failover, unlimited base client/user seats, active directory/LDAP integration and powerful analytics are included.

3. **High Scalability**
   Video Insight's pure 64-bit platform supports an industry-leading number of cameras per server allowing for high scalability. Also, through unlimited access to base viewing and management clients, users of VI can easily expand their site awareness. Furthermore, whether a user wants to integrate VI with their legacy hardware, or even i-PRO's own ASM-based embedded recorders, VI's open architecture makes that possible by allowing for centralized administration, viewing and management through one easy-to-learn UI.

4. **U.S.-Based Support**
   i-PRO prides itself on being able to assist customers in a timely manner with a call or email into our local U.S.-based support center. No matter if it's software or hardware related, i-PRO supports their products.

5. **Wide Range of Supported Cameras**
   Being an open platform, VI supports over 5,000 camera models from more than 150 manufacturers.

6. **Hardware Software Bundling**
   Users of i-PRO and Advidia camera hardware and VI server hardware do not require any Video Insight VMS licensing. Users of the new i-PRO AI-enabled cameras have access to our powerful muti-AI plug-in at no cost.

7. **Competitive Upgrade Program**
   The Competitive Upgrade Program allows you to transition away from your current enterprise VMS solution to VI at a fraction of the cost. CUP allows you to retain your hardware investments while lowering your TCO.

8. **Make the Most of Existing Legacy Systems**
   VI easily integrates with most existing systems, whether it is access control, legacy IP cameras, or building management, our robust software development kit and application programming interface make it easy to maintain a single interface to manage them all under one umbrella.

Video Insight's Key Features

- **Streamlined Client (VI MonitorPlus)**

With an intuitive UI, Video Insight's main viewing and management client empowers its users with great functionality, customization, and control, all while striving to maximize efficiency.

- **Natively Integrated Access Control (MonitorCast)**

MonitorCast is an enterprise access control application that is fully integrated with VI. The two platforms work together seamlessly, **forming a unified security and access solution**. MonitorCast is easy to use, highly expandable, includes a browser-based management UI, rules manager, real-time reporting and is fully integrated with active directory.

- **Expanded Functionality via New Plug-in Architecture**

Video Insight's plug-in based architecture allows users to expand the functionality of their surveillance system with features designed to meet challenges specifically faced in their vertical.

- **Live Mapping**

With its new live mapping functionality, Video Insight users can now plot their multi-layered facility layouts, along with their external mounted cameras, on a geolocation-based mapping interface. Through this interface, users can also view and immediately respond to critical events via built-in alarm panels that can drastically lower response times to emergency situations (beta release VI 7.9 and full release VI 7.9.1).

PLUG-INS MODULE

New plug-in architecture enhances the capability of VI, adds greater scalability and improves feature sets. New plug-ins include, i-PRO Active Guard (Multi-Ai), vehicle geolocation/tracking, LPR, visual weapon detection, gunshot location detection, thermal thermography and more.

i-PRO Active Guard
(Multi-Ai)

Transportation

License Plate
Recognition[1]

Gun Shot
Location Detection[2]

Vape Detection[3]

Thermal Plug-in

Redaction

1- Integration with Vaxtor Edge ALPR (7.9)
2- Integration with Databuoy Shotpoint
3- Integration with IPVideo Corporation

Figure 2. Video Insight Plug-Ins Module

NEW VI REDACTION PLUG-IN

In today's environment, student safety and privacy go hand in hand, and facial redaction is key to ensuring both. With the VI redaction plug-in, a user can greatly reduce the time and effort needed when redacting video evidence.

Utilizing the platform, one can quickly upload any MP4 clip for analysis through an Ai-assisted redaction engine that automatically does the heavy lifting associated with the task.

Once the clip has been processed, a user can review the results and manually touch up only those regions that may require extra attention through the addition of static regions of interest, additional masks and inclusion / exclusion zones.

Upon the completion of manual touch ups, the user can export a fully redacted video clip based entirely on their requested parameters in moments.

The VI redaction plug-in should be installed on a workstation that meets or exceeds the following hardware recommendations.

CPU	Intel i7 or Better
RAM	32GB or Better
NVIDIA BASED GPU	RTX 2070 or Better
OS	WIN 10 PRO (Installed on SSD Preferred)

VI REDACTION PLUG-IN PART NUMBER
IPSV-RDT-1Y: One-year VI redaction plug-in activation for one redaction workstation. Workstation must meet the VI redaction plug-in specification requirements.

OPTIONAL REDACTION WORKSTATION
NVR-T-1-RDT-V2: i-PRO WTI-D, Single Intel Octa Core CPU, 32GB RAM, Windows 10 PRO. OS ON, 256GB, M.2 SSD, 2TB HDD, Nvidia RTX2070 Super | Designed for IPSV-RDT-1y (Sold separately).

The VI redaction plug-in is available for purchase via a one-year workstation license.

VI HEALTH MONITORPLUS

NEVER MISS A SYSTEM FAILURE EVER AGAIN!

VI Health MonitorPlus is an on-premise monitoring application designed to offer visibility to your security platform, ensuring mission-critical infrastructure is always running at optimal conditions. It provides an easy to use interface, with real-time monitoring of resources, that alerts administrators of any issues and system failures.

FEATURES

Track Server and Camera Health Availability
VI Health MonitorPlus provides detailed information over the health of your site's cameras along with the CPU, Memory, and Storage usage of each server being monitored.

Receive Email Notification Alerts
In the event of inactive cameras or unresponsive servers, VI Health MonitorPlus will notify any designated user in real-time, alerting them about the issue, and minimizing downtimes.

Generate Customizable Reports
VI Health MonitorPlus provides its users with the ability to generate Audit Reports based on date ranges, allowing users to quickly identify trouble spots.

Scalable Monitoring
Due to its unique architecture, VI Health MonitorPlus can grow and scale based on your needs, no matter the configuration.

Accessible anytime, anywhere
No matter where you are, you can keep tabs on the health and status of multiple sites through any major web browser of your choice.

Easy to use Dashboard

Email Alerts

Accessible from anywhere

Encrypted Communication for secure access

Centralized visibility of your security system health to help minimize system failures

- Helps ensure the health of your security platform
- Easy Intuitive Dashboard
- Real-time information and alerts to help identify and resolve failure faster
- Centrally monitor security platform from anywhere
- User authentication via SSL encrypted communication for secure access

SYSTEM REQUIREMENTS

On-Premise Low Tier – v1.2.1
- 8 GB Memory
- 4 Core Machine
- 500 GB Hard Drive
- Windows 10 Pro or Server 2016, 2019
- SQL Server 2017 Express
- Supports 150 Servers and up to 7500 Cameras, 10+ Concurrent Users
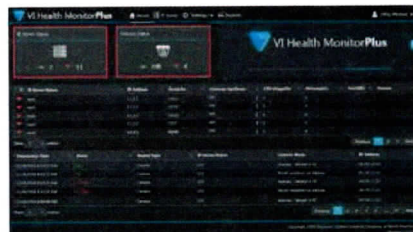
Dashboard - Provides an overview of the health of the entire security system
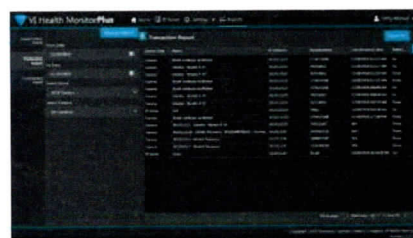
Transaction Report - Users can generate reports based on date ranges to quickly identify trouble spots

Figure 3. VI Health MonitorPlus - On-Premise monitoring application designed to offer visibility to your security platform

Out of the Box" features of the the VI total solution Platform available to Jefferson Parish include: **Alarm Notification -** Frontier users can be notified by email or text of alarm activity. **Credential Production -** Custom badge design, image capture and direct badge printing from the MonitorCast application.

Domains - Users can be restricted so that they can only unlock specific doors.

Elevator Control - Controls access to building floors.

Guard Tour – Doors and alarms can be used as checkpoints. Failure to reach a checkpoint in a specified time period can trigger an alarm.

Key Control – Key control monitors and controls the tracking of a facility's mechanical keys.

Multiple Calendars – This feature provides a method for adding more than one calendar/holiday schedule into MonitorCast. This is useful for facilities spread over large areas with different holiday schedules. At Jefferson Parish, this is useful among the various government entities and departments.

Two Person / Two Badge - Two-person access control ensures a specified area always contains at least two badge holders when needed.

While all of i-Pro VideoInsight/MonitorCast many features are not listed, these out-of-the-box features are certain to be beneficial to Jefferson Parish.

The MonitorCast client dashboard can be configured with any number of windows in any position desired. You can move any of the windows around to give each admin user the ability to monitor what their specific job dictates. The dashboard window will show every single person as they are accepted or rejected at an entry point.

A.   **Video Management System**

An advanced video surveillance system is one of the most effective ways to identify unwanted persons and suspicious activity. It is particularly important for large enterprises/organizations with multiple sensitive areas and expansive or remote facilities that simply cannot be properly secured with fences and on-site guard patrols.

But video security management is about more than just cameras and monitors. Once you capture events, you need an efficient way to review and analyze the activity and respond in real time if you identify a security breach.

Jefferson Parish is currently utilizing mostly Hikvision cameras with a combination of NVR's and DVR's. These systems were mostly put in place before our involvement with the Security contract, but we have been enhancing and supplementing this equipment. The IVMS-4200 HikVision video management software is run only locally at the building where the Security System Equipment is located on local client personal computers (PC's) and local IP data networks (network switches) throughout the Parish. The video footage is saved to local hard drive storage on a digital video recorder (DVR), network video recorder (NVR), or network server (windows) that is also situated locally. This is also where you can view the video through display monitors that are directly connected to the DVR or NVR. The problem with this model is that there is not enough available network bandwidth between these remote locations to download or stream video footage over the network effectively.

These limited network connections dictate that Parish personnel are limited to on-site local viewing of video footage if live or high-fidelity footage viewing is required or if saved footage is required to be downloaded from the DVR or NVR in a timely manner. There are a few different solutions being discussed to address this limitation. If the network design is built out to include high-speed bandwidth, which is currently being discussed, then we have multiple options for bringing the video back to a centralized location. We currently sell, service and support Hikvision NVRs, DVRs, and cameras, **but we highly recommend the i-Pro Video Insight Video Management System**.

Hikvision's software works well for small to medium size environments. They even state this on their own website: "iVMS-4200 is a versatile video management software for the DVRs, NVRs, IP cameras, encoders decoders, etc. It provides multiple functionalities, including real-time live view, video recording, remote search and playback, file backup, etc., for the connected devices to meet the needs of monitoring task. With the flexible distributed structure and easy-to-use operations, the client software is widely applied to the surveillance projects of **"medium or small scale**."

Hikvision's NVR's also have some limitations such that it cannot send video data off-site on a scheduled basis. The video data must be recorded to a second source in real time. This is one of the reasons that it works very well for small and medium-size self-contained, local environments, but has problems scaling to large enterprise environments. Jefferson Parish has grown from a couple of hundred cameras to approximately two thousand three hundred (2,300) in count. This is now an enterprise environment. Our pricing model will reflect Hikvision NVR's because that is the primary system residing in the Parish today. We will continue to support and maintain that system, but we will include more information on the Frontier Video Management System which is the ultimate goal. Please see Innovative Concepts Section for more information on our Frontier Video Management System.

The current **Hikvision Video** recording system and the **i-Pro Video Insight** Management system support and meet the requirements of the following:

OPEN ARCHITECTURE

NON-PROPRIETARY WORKSTATION AND SERVER HARDWARE

NON-PROPRIETARY NETWORK INFRASTRUCTURE

NON-PROPRIETARY STORAGE SCALABLE VIDEO SOLUTIONCAMERAS

CAN BE ADDED ON A UNIT-BY-UNIT BASIS

SUPPORTS ANALOG-TO-DIGITAL VIDEO ENCODERS SUPPORTS IP CAMERAS

SUPPORTS H.264, H265 AND OTHER VIDEO COMPRESSION FORMATS SUPPORTS 0NVIF (OPEN NETWORK VIDEO INTERFACE FORUM) CAMERA BIT RATE, FRAME RATE, AND RESOLUTION CAN BE SET   INDEPENDENT OF OTHER CAMERAS IN THE SYSTEM

ALTERING THESE SETTINGS WILL NOT AFFECT THE RECORDING AND DISPLAY SETTINGS OF OTHER CAMERAS MULTIPLE VIDEO STREAM TECHNOLOGY

CONTRACTOR SPECIFICATIONS

The New Era Team met and understands all the specifications of the RFP. The New Era Team has been in the Access Control and Closed-Circuit Television business dating back to 2004. Our occupational license is attached in the Appendix. Our team has inventory of all the main components of the Jefferson Parish Security System Equipment apparatus. We have relationships with vendors and we will strive to have any additional components within two (2) business days.

The New Era Team is aware and complies with all regulations, and project requirements, of Jefferson Parish. All are qualified to accomplish work promptly and satisfactorily. Should Jefferson Parish ever feel that we are not operating at this level, we urge you to contact our Project Manager Leader, Jamie Gaudet. Our staff follows manufacturer guidelines to ensure that we are in accordance with their specifications. We use riser and plenum rated cabling and always ensure that we use plenum when required by code and often even when not required by code. We take pride in the fact that we provide extremely neat and well-organized wiring projects. Examples of this include our work at the Jefferson Parish Correctional Center (JPCC) facility where space is very limited, but we strive daily to keep the project clean and to the satisfaction of jail personnel

The New Era Team ensures that all conduit and armored cable will be secured and properly installed. We will never leave any junction boxes or device enclosures accessible. We will always use tamper proof screws for anything that is publicly accessible. We can produce electronic drawing mark-ups from existing floorplans. A benefit of our electrical certifications, we always ensure that all our work is in accordance with reference National Electric Code (NEC) codes and meets specifications. Our team is dedicated to producing a fully maintained and properly operating system. This helps us keep the system functional for years into the future.

The New Era Team understands the importance of customer signoff. We further understand the requirements for a 14-day advanced notification of a point-by-point inspection based upon a documented test plan, presence of owner's representative during signoff, and acceptance of completion checklist. Completion checklist is only deemed acceptable when the entire checklist can be completed in a single pass. As shown in our documentation and training sections, we will always provide hands-on training, all documentation and manuals and complete system support as part of our annual maintenance contract with no additional costs to Jefferson Parish.

QUALIFICATIONS & EXPERIENCE

QUALIFICATIONS & EXPERIENCE

New Era is a Jefferson Parish, Louisiana based company that is headquartered in Harahan, Louisiana. The New Era Team has staff members located from New Orleans to Baton Rouge. We can travel to any Jefferson Parish site in an expedited period. New Era has performed computerized business automation, technology services and software development since 2004. We specialize in business automation, re-engineering, consulting, technical services, system development, database design, GIS, and Access Control and Video Surveillance. We have a great amount of experience in mainframe and other legacy type systems as well as developing client server-based applications using Microsoft.net and rapid application development techniques. Our team specializes in providing security services and implementing the latest technological trends. We strive to meet all deadlines and stay within the budget on all projects.

On August 11, 2004, New Era agreed to a contract to provide supplemental computer services for the Parish to the Department of Electronic Information Systems (EIS) for the development and maintenance of software applications, computer room operations, and related services under the guidance of the Director of Electronic Information Systems Department. In 2012, 2015 and 2018, New Era was awarded additional contracts to handle the supplemental technical support of Jefferson Parish. New Era's personnel have completed the following projects and services:

The New Era Team has experience with Microsoft SQL Server since it was part of Sybase SQL Server back at version 6.0. Our team has been working with SQL Server as their primary database for numerous years. We have intimate experience with versions 6.0, 6.5, 7.0, 2000, 2005, 2008, 2008 R2, 2012, 2014, 2016 and most recently 2019. We currently manage production environments in versions 2005 – 2016. Our staff, specifically Korey Alleman and Rob King maintain and support all of the SQL Server databases throughout Jefferson Parish Government. The Frontier system database is a Microsoft SQL Server 2014 database. We are currently in the process of migrating/upgrading the current Frontier SQL database from 2014 to 2019. This data is of course backed up daily due to its important security significance.

The New Era Team is a trusted part of the current Jefferson Parish Contract and many other contracts and projects. Benecom is an Industrial/Commercial Contractor, with a Louisiana commercial contractor's license in the classification of Security and tower construction.

The New Era Team is an i-Pro Silver Partner. We are proud to be able to continue serving Jefferson Parish with state-of-the-art designs and SSE systems based upon knowledge and partnership with i-Pro.

The New Era Team recognizes the challenges of sustaining a high-performance team by building an environment where all employees can do their best work, contribute to their fullest, and develop their potential and talents.

The New Era Team is licensed with the State Fire Marshal's Office for Security. We have confirmed with the Fire Marshal's Office, that we are properly licensed to continue providing services to Jefferson Parish. Furthermore, we have been interviewed by the Fire Marshal's office to ensure that we are providing services in the correct manner. Our licenses are included in the Appendix. As well our team has a license with the Louisiana State Contractor's (License 74477), which includes a specialty classification in Security, which is also included in the Appendix. Our team is certified on the i-Pro platform, which is a requirement for being partner.

RELEVANT PROJECT EXPERIENCE

Jefferson Parish Access Controls & Video Management Systems Maintenance

Beginning in 2016, the New Era Team began the support and maintenance of the access controls and video management systems at Jefferson Parish. We started this process with the migration from an aging Lenel based system that was dated back to 2012 to a state-of-the-art Frontier Security system. Once we started digging into the system, we found many components of the system that had not been properly maintained over the years. We immediately began replacing aging components to this system. The first of these components were the old building access control boards. Some of these controllers were manufactured back in the 1990's. These ancient controllers were not eligible for firmware upgrading. We replaced them with new controllers. Besides the boards that we had to replace, we learned that the boards that could accept the latest firmware still had outdated versions of the firmware on them. We updated the firmware on all those controllers to be able to take advantage of the new security enhancements and encryption.

During our analysis, we determined that the access control and camera system was being transported through the Jefferson Parish Business Network and open to anyone to access. The default username and password were still active which meant that anyone with a search engine could find these defaults and potentially compromise the system. We began by disabling the default credentials. We consulted with the Jefferson Parish Security and Electronic Information Systems (EIS) departments to explain how the system was setup and worked together to build a better, more secure design. We have since separated both the access controls and video surveillance networks from the business network.

Frontier Access Control Software Upgrade – 4.7 to 4.10

Through ongoing consultations with Jefferson Parish Security and Electronic Information Systems (EIS) divisions, the New Era Team is currently in the process of providing upgrade assistance with the Frontier Access Controls software system, hardware system, and migrating/upgrading the current Frontier SQL database from 2014 to 2019. This data is of course backed up daily due to its important security significance. EIS will provide a new virtual environment on a Jefferson Parish supplied server hardware system and the New Era Team and Frontier engineers will assist. Once all of this is complete, Jefferson Parish Government will be on the most up-to-date version of the Frontier Access Controls software system.

Jefferson Parish Parks & Recreation Installation

The Jefferson Parish Parks and Playgrounds Installation Project involves the installation and configuration of Access Controls and Video Surveillance systems at many Jefferson Parish public playground and park sites. The goal of the project is to ensure public safety and security at these sites. The projects begin by assessing all vulnerabilities, consulting with the Jefferson Parish Security and Parks and Recreation Department and designing systems that would address the Security System weaknesses in the most comprehensive and cost-effective manner. Access Controls are installed at egress and ingress locations, including locations accessible only to credentialed Jefferson Parish employees and volunteers, such as concession stands and press boxes. Video Surveillance is installed at crucial and non-crucial locations including bathroom entrances, concession stands, public seating areas and areas normally out of view to provide a complete landscape. Information Cabling Technology (ICT), including ethernet, fiber optics, coaxial and wireless Point-to-Point (P2P) systems, are installed to connect the Access Controls and Video Surveillance systems to the data network. The systems are then connected back to Jefferson Parish's IP Business Network through authenticated user login credentials to gain remote access.

Jefferson Parish Drainage Pump Station Video Surveillance Installation

The Jefferson Parish Pump Station Video Surveillance Installation Project was completed to replace an older, existing analog based Video Surveillance system with a more extensive IP, digital based Video Surveillance system. The project began by assessing the existing system and designing a more robust system that would address the security concerns of the Jefferson Parish Security and Drainage Department. Raceway (conduit) was installed since no existing raceway infrastructure existed. Raceway installation included fastening to a mostly concrete building infrastructure. Video Surveillance Cameras and Information Cabling Technology (ICT) was then installed to connect the Video Surveillance system to the data network. The systems were then connected back to Jefferson Parish's IP Business Network to gain remote access to the systems through authenticated login credentials.

Jefferson Parish Performing Arts Center

The New Era Team completed a project in 2016 to buildout the network and security camera system in the Jefferson Parish Performing Arts Center. This project involved running all CAT 6 cabling throughout the facility. Due to the size of the facility, we connected one side of the building to the other with single mode fiber to ensure that the ticket office would not have a lack of network speed or resources. Our team installed all Cisco switches throughout and connected all the end-

user cable drops to the various VLAN's throughout. We also designed and installed the wireless networking throughout the facility which is comprised of a Ruckus Wireless system with twelve (12) Access Points throughout. There have been numerous events in the facility where both the customers and the vendors utilized the wireless network without any issues. We also installed the 10 TV monitors that reside in the building. All of these connect back to the HDMI matrix switch that we installed which will allow the management to send different video feeds to the TVs at any time. The security camera network and video recording system are comprised of 30 Hikvision cameras and a Hikvision NVR. In 2017 we upgraded the system and added nineteen (19) cameras and access controls on an additional door along with another video recorder.

This project included 240 cable drops throughout the facility, 42 of those drops are dedicated to cameras. Besides having indoor and outdoor surveillance cameras, we also have cameras inside the individual rooms to give users the ability to monitor the animals throughout the facility. This project also includes access controls which are tied back to the Jefferson Parish Frontier Access Control System. There are multiple doors, walk-through gates and driveway gates that are controlled by this system. This includes a Frontier Video Server as part of this project to tie into the Frontier Security System. Currently three (3) doors at the facility have access controls/video surveillance integration implemented.

Jefferson Parish Fire Departments

In 2016, New Era was awarded a project to complete a network, access controls system and video surveillance system buildout across all firehouses in Jefferson Parish. This project included installation, configuration, and maintenance of eighty (80) cameras and associated network video recorders across fourteen (14) buildings. We worked with the fire department and showed them the different options and solutions that we could provide for them. They are using iClass Proximity readers with mobile access controls for smartphones at their headquarters.

Jefferson Community Action Program Head Start Centers

New Era conducted site surveys and security consulting at six (6) head start centers in Jefferson Parish. Cabling for the project was installed along with cameras and NVRs at each location. This project consisted of forty-five (45) Digital Watchdog cameras and 6 Digital Watchdog NVRs across the 6 locations.

Jefferson Parish 24th Judicial District Court (JDC)

New Era worked with the Jefferson Parish 24th JDC IT director on their security camera upgrade project. We have completed this project which consisted of installing and commissioning forty-nine (49) cameras and four (4) network video record (NVR) units throughout. We did all the cabling for this project as well under their initial budget and design.

PROJECT REFERENCES

Alex Norman, Director
Jefferson Parish Security Department
Gretna, LA 70054
(504) 736-6030

Eula Lopez, Council Clerk
Jefferson Parish
Gretna, LA 70054
(504)364-2626

Jose Torres, General Manager
Jefferson Performing Arts Center
(504) 401-4921

Deputy Chief Richard
Parker Harvey Fire
Department Gretna, LA
70058
(504) 364-3776

St. John the Baptist District Attorney
LaPlace, LA 70068
(985) 652-9757

TEAM RESUMES

The New Era Team is comprised of key personnel with extensive experience totaling over 150 years in the following fields of expertise:

- Project Management
- Network Infrastructure
- Frontier Access Control
- Mercury Subsystem
- Closed Circuit Television
- Microsoft

- Cabling & Wiring
- Consulting
- User and IT Training
- Documentation
- Installation and Maintenance
- Remote & On-Site Support

Proposed Team Members

The New Era Team proposes the following team members to assist at any time throughout the course of this contract:

All New Era/Benecom's personnel are residents of the state of Louisiana.

Kyle Stoufflet, Microsoft Engineer

Korey J. Alleman, Frontier Database Specialist

Grant E Crawford, Frontier, Technical Engineer

Jamie Gaudet, Project Manager, CCTV Specialist, Senior IT Analyst

Rob King, SQL Database Engineer

Stephen Strickland, Lead Wire Installer

With our current staff and current project list, we have the capacity to meet all requests under this RFP. We are also always looking for experience and motivated individuals to increase the value of our team and to ensure that we can continue to meet ALL our clients' needs. New Era currently holds contracts with Jefferson Parish Government, Jefferson Parish School Board as well as the St. John Parish District Attorney's Office.

Jamie F. Gaudet
New Era, Project Manager, CCTV Specialist /& Senior IT Analyst

Experienced in maintaining large networks of equipment and end users. Systems administrator with in-depth knowledge of a wide spectrum of hardware and software. Having particular expertise in system security, Mr. Gaudet is poised to be an asset in supporting the Security New Era Team.

From hardware installation through user training and network setup to ongoing technical support, Mr. Gaudet is an established IT Professional who can help customers through every phase of their technology system's needs. His technical knowledge allows him to maintain deep familiarity with individual customers' systems, thus allowing himself to troubleshoot problems quickly and effectively while understanding equally well the proficiency levels of the many users at each customer's location.

Finally, Mr. Gaudet has twenty (20) years of extensive experience with large governmental systems with hundreds of workstations and even more end users. Operating in an environment of intense pressure is also commonplace for Mr. Gaudet. Having assisted with administrative and technology transitions, while keeping business functions operating efficiently.

EDUCATION / CERTIFICATIONS:
LA General Contractors License, Security No 74477
Delgado Community College, 1995
Herzing College, 2001
Louisiana State Fire Marshall CCTV / Camera, Certification, 2021 – 2023
CompTIA A+ Certification, March 2001
i-Pro Certification, 2022

EXPERIENCE:

Jefferson Parish Security   *2021 - Present*

Mr. Gaudet was a key team member in supporting the implementation and integration of a security system for the client including camera installation, access control card readers configuration and viewership. He worked directly with the client to prioritize scheduling and implementation of playground, public works, libraries, court buildings, Emergency Operation Center (EOC), and the government support buildings.

Jefferson Parish IT Support Technician   *2014 – Present*

Mr. Gaudet supported and maintained functionality of a Metropolitan Area Network for over 1500 workstations, laptops and electronic devices while connected to hundreds of printers and scanners. He set-up New World System on PCs for viewing and saving documents to AS400. He set-up and

trained users on archiving email to maximize the finite. He worked with Electronic Information Systems (EIS) director on upgrading and installation of new battery backups for the Ames Complex. Mr. Gaudet installed and repaired PCs and printers for a staff of hundreds of end users. He also assisted in the transition of new administration in Jefferson Parish President's office by setting up new users, coordinating network drops, and providing technical support.

City of Kenner, Louisiana *2003 - 2014*

Managed and maintained Area Network supporting over 600 end users with approximately 420 workstations and switches varying in size and type. Mr. Gaudet rebuilt computers that had hardware or software failures. He maintained over one hundred fifty (150) printers and scanners.

Treasure Chest Casino, Kenner, LA *1997 - 2005*

Monitored all aspects of entertainment complex and administrative area using Pelco camera system with 80 cameras, including several PTZ cameras and multiplexors. He answered multi-line switchboard, organized and completed logs of every activity performed by officers as security dispatcher. Mr. Gaudet also handled customer and employee issues during daily operation of Treasure Chest Casino as well as all management related issues as Stand-up Supervisor. Worked with Treasure Chest Casino management and Kenner Police in daily security operations. Dispatched officers to required locations and maintained high level of surveillance on all aspects of entertainment complex and Casino. He trained all new officers on ID checks, radio protocol, escorting cash, all other administrative tasks.

SKILLS:

VI MonitorCast
Cambium Wireless
Microsoft Office (All Versions)
Microsoft Office 365
Windows (All Versions)
Cat 3/5/6 wiring and termination of homes and office buildings
Ubiquiti Wireless Controller and access points
Troubleshoot phone connections at Demarc
Rosetta Stone Language Learning Software
Drake Tax Software
Bailsafe Bail Bond Software
Sophos Anti-virus
Symantec Endpoint Protection
Trend Micro Business Security
Mcafee Anti-Virus
Xerox Centralized (managed) print and scan solutions
Various Spy-ware and Malware removal programs
Knowledge of Lanier, Savin, Ricoh, Gestetner, Sharp, Toshiba and Kyocera devices

Grant E. Crawford
New Era, Security System Analyst

Mr. Crawford's ten (10) years of experience in the Communications Construction industry includes Access Controls, Video Surveillance, Phones, Cabling, Wireless, Personal Computers, Servers, Electrical, Gate Openers, and other systems. While performing his role as Lead Service Technician for the New Era Team in support of the Jefferson Parish Security contract, Mr. Crawford's activities are based around Troubleshooting, Service, and Maintenance.

EDUCATION / CERTIFICATIONS:

L.W. Higgins High School, Marrero, LA
Louisiana State Fire Marshall, Security Technician, 2021
Frontier Access Controls, Certification, 2021
HikVision Level 1 Certification, 2021
SignaMax Cabling Certification, 2018
i-Pro Certification 2022

EXPERIENCE:

Jefferson Parish Security   *2015 - Present*

The current Jefferson Parish security contract requires maintenance and service to be performed on all security related systems throughout the Parish. Mr. Crawford has acted as lead service technician for this project for over five (6) years and is familiar with all systems requiring maintenance and service. Daily tasks include responding to service request tickets, hands-on training, equipment service, software configuration, and general maintenance.

Mr. Crawford is a key member in the mass conversion of the Jefferson Parish Access Control System to complete the Frontier security configuration system software. He also performed the maintenance, repair add-ons, removals, and moves of their equipment. Mr. Crawford also plays an integral part of the industrial automation.

SKILLS:

Access Controls – Setup and Configuration, Troubleshooting, Service, Maintenance, Frontier, GeoVision, VI MonitorCast, Identicard, Keyscan
Video Surveillance – Frontier, HikVision, GeoVision, Troubleshooting, Service, Maintenance
Door Hardware – HID, Assa Abloy, Schlage, Troubleshooting, Service, Maintenance
Gate Openers – Cabling and Hardware, Troubleshooting, Service, Maintenance
Phones – AiPhones

Korey J. Alleman
New Era Frontier Database Specialist

As a designer, developer, implementer and administrator of an enormous variety of complex IT projects, Korey Alleman has an unparalleled track record of technology successes in multiple settings. From desktop to server, he is thoroughly familiar with every type of hardware component; his software capacities are even more wide-ranging. Mr. Alleman now brings his knowledge and experience to managing and overseeing the ***Frontier Database***. Among the many types of projects Mr. Alleman has successfully managed are various web applications, Linux and Microsoft server administration, Oracle spatial database management, and integration of multiple applications and hardware into seamless, efficient user systems. He has particular expertise in Geographic Information Systems (GIS) and mapping technologies; this skill enables him to take large, detailed data sets and convert them into graphic displays that greatly facilitate the ability to analyze data, identify needs and opportunities, and make action-oriented decisions that produce the desired results.

Mr. Alleman also has extensive experience with the integration, upgrading and migration of complex, multi-user systems. His vast hardware and software knowledge enables him to analyze systems strengths and weaknesses, as well as future capacity needs, and to design and implement system solutions with minimal disruption and ultimately a maximization of productivity. Few IT specialists in southeast Louisiana can match his ability to see the big technology picture.

EDUCATION:

University of New Orleans, New Orleans LA
  Bachelor of Science in Computer Science, May 21, 1998

EXPERIENCE:

Jefferson Parish Frontier Project   *2021 - Present*

The Jefferson Parish Frontier Project is the management of the SQL Server Environment for the Frontier Security Software. Current stage in the project is the creation of new SQL Server 2019 server and the migration of the database from SQL Server 2014.

Jefferson Parish ESRI Project   *2012 -Present*

The Jefferson Parish ESRI Project began as a migration project of GIS Oracle Spatial data from the GeoMedia Professional GIS Software to ESRI ArcGIS products environment. On the project Oracle 11g Database Server was configured to use the ArcSDE 10.1 GeoDatabase Server and store data in Oracle Spatial format. During the project Oracle Spatial data was imported using ArcGIS Data Interoperability Extension to evaluate and create data that is compatible with ArcGIS for Server and Desktop Mapping products. GeoDatabase Feature Layers were created and edited using Polygon, Line, Point, Annotation, and other feature types using ArcGIS for Desktop 10.2.2 software for data infrastructure items such as buildings, addresses, parcels and public works items like manholes and lift stations. Other task included the setup and configuration of ArcGIS for

Server, Image Server Extension, and Webserver WebAdapter for the creation and use of ArcGIS web server services for both the public and Jefferson Parish intranet Web Maps. Today, the project is still moving forward with the migration to a new Oracle 19c RAC Database Server with upgrades to the ESRI 10.9 Enterprise Architecture of servers including ArcGIS Server, ArcGIS Image Server, ArcGIS Datastore Server, ArcGIS Portal Server, and ArcGIS Monitor Server. The current phase includes the upgrade to ESRI ArcGIS Desktop 10.8.1 and ESRI ArcGIS Pro 2.8 for all client PCs.

Jefferson Parish Oracle Project *2005 -Present*

The Jefferson Parish Oracle Project is an ongoing project for the use of the Oracle 19c Database and Application Server. It has involved the creation of an Oracle Real Application Cluster system installing and configuring of a Three-Node cluster on three HP Oracle 8 Enterprise Linux Servers with a Standby DR Site Single Database server using DB-Visit Standby server synchronization software, plus Off-site DR Oracle Cloud Database servers using Data Guard. The administration of the database software includes the backup and recovery of the database instances using Oracle Recovery Manager (RMAN). The project includes the configuration and use of Oracle Enterprise Manager Grid Control to monitor and aid as the Oracle Database Administrator and Oracle Application Server Administrator for Jefferson Parish. The project includes the configuration and administration of Oracle Mobile Database Server to replicate data between Client Applications using Berkley DB offline databases used by Inspection and Code Enforcement to perform home inspections and sync back to the main Oracle 19c Database.

Jefferson Parish Software Development Project *2004 -Present*

The Jefferson Parish Software Development Project is an ongoing project for custom designed software used by several departments throughout Jefferson Parish. It has involved the development of VB.Net web-based and desktop software for the Department of Code Enforcement to perform regulatory and complaint field inspections as well as the import of photographs for those inspections into an OpenText eDocs Document Management Server. It was developed using ArcGIS Mapping Technology for the integration of GIS Maps to pinpoint locations in the creation and management of complaints and permits. The system integrated SQL Server replication using both a SQL Server Database and SQL Server Compact Database to store data between the field computers and internal database servers. The project entailed the creation of a Web Application called CERVIS using ASP.NET to create and monitor violations for zoning, weed control and abandoned building sections of Code Enforcement. The web system integration ArcGIS for Server web services using both ESRI Mapping Technology and WebAdaptor web maps for attachment to the complaints to pin point accurate property and parcels on the complaints. The system has been upgraded over the years to replace the SQL Server replication with Oracle Replication using Oracle Mobile Database Server and Berkley DB databases.

Jefferson Parish Network and IT Support Project *2006 -Present*

Provides help desk support in all PC related matters including word processing, spreadsheets and database applications, network problems, printing problems and hardware problems, train users

using application software including OpenText eDocs DM, Microsoft Word and Microsoft Excel, develop database applications using Microsoft Access and Oracle database development tools and maintains the parish wide local and wide area networks, which include 12 locations and over 450 PC's. I assist Jefferson Parish employees with selecting, procuring, and installing software and hardware solutions for performing their day-to-day duties, researches and recommends software for specific applications, and resolves computer related problems incurred by Jefferson Parish personnel including: Hardware, network, operating systems (including Windows and Red Hat Linux) and application software.

SKILLS:

VB.NET, ASP.NET, C#, C++, Java, JavaScript, Perl & More

Windows and Unix Operating Systems

LAN & WAN Engineering and Management

MySQL, SQL Server and Oracle Administration and Development

Crystal Reports, Visual Studio, OpenText EDocs DM

GeoMedia Professional & ESRI GIS Mapping Software

Kyle Stoufflet
New Era, Microsoft Engineer

EDUCATION / CERTIFICATIONS:

Delgado Community College, New Orleans, LA
      Associate of Science Degree in Computer Networking
Microsoft, Systems Engineer (MCSE), Certification
Microsoft, Systems Administrator (MCSA), Certification
Microsoft Certified Professional (MCP), Certification
A+ CompTIA, Computer Service Technician, Certification
N+ CompTIA, Networking Service Technician, Certification

EXPERIENCE:

Jefferson Parish Public School System (JPPSS)   *2017 - Present*

I have been working at the East Bank IT support site, supporting all Clients and IT support staff and hardware. We have teachers and support staff walk in and tickets from Hewlett Packard (HP) Open View. Also provides He repairs and images all PC and servers from Dell, Lenovo, and HP. Configure all Computers, Ports and Printers remotely with support staff at seventy-five (75) locations. We Support all software and email set ups. Mr. Stoufflet is also responsible for the inventory of all PCs for JPPSS by assigning and returns of teacher's laptops.

Adams & Reese   *2016 - 2017*
www.adamsandreese.com

LAN Administrator

Help desk opens every morning at 7:30 am. Take care of 12 sites with 375 employees. Answer about 20 to 30 calls a day and support them by remote desktop. Make and administer all Active Directory, Exchange, SQL (iManage) database user accounts and groups. Configured and administrator all ShareFile accounts with Clients. Make and install Imagines on all PC from the Symantec Altiris server and set up on the domain with all software and Antivirus software. Install SCCM client and update all patches and software from SCCM server. Configure Outlook 2010 Email for client with Database plugin (iManage) ready for us. Help Support the Citrix environment with client's apps and connectivity. Support Cisco VPN AnyConnect Secure Client, Support print server with 160 printers, update drivers and firmware as needed. Manage all Video Meetings and sharing of data between sites by Polycom RMX Manager, provision and setup Cisco IP phones for all offices. Set up all clients Personal Phones with Email and VNP remote access. Admin also did the Firms inventory for all Computers, Servers, Monitors, and Printers.

EPA NASA Stennis Space Center
www.epa.gov/gmpo

2013 - 2016

LAN Administrator

I was assigned to the EPA NASA Stennis Space Center site as network administrator (Admin.) I have a security clearance for NASA (MBI) and AAA-RSA SecurID Token. Admin is responsible for fifty (50) users with full network and server administration, also responsible for asset management for all computers, servers, printers, switches and routers. Admin would reimage/configure pc, place on domain, add software, and allow remote login for remote users VPN. Admin would receive help desk tickets in Remedy and input data on how tech fixes this issue and close the ticket. Admin managed a major roll out of Exchange "Outlook 2010 client" including updating PC's to Win 7 and then to Outlook client 2013. Admin was responsible to configure Active Directory, groups, users, rights, VPN access PKI smart cards, Email, Office 365, and MOC (Skype for Business) and help clients (Power User) with any other IT issues. Troubleshoot in areas of server 2008 sr2, Windows XP, Win 7. Maintain all backups with Veritas Backup Exec. Admin is going thought a major rollout with Windows 7, Exchange 2013 from Lotus notes to all of the EPA.

URS CORP
www.urscorp.com

2011 – 2012

LAN Administrator

I was assigned to URS as network administrator (Admin) under a temporary contract while the current network administrator was on medical leave. Admin was responsible for 220 users with full network and server administration, also responsible for asset management for all computers, servers, printers, switches and routers. Admin configured PC's with an Altiris server that would reimage/configure pc, place on domain, add software, and allow remote login into the clients PC. Admin would receive emails in Lotus notes and log all tickets worked in a Lotus notes database. Admin managed a major roll out of Exchange "Outlook 2010 client" including updating PC's to Win 7 and Outlook 2010. Admin was responsible to configure Active Directory, Email, and MOC and help client (Power User) with any other IT issues. Troubleshoot in areas of server 2008 sr2, Windows XP, Win 7. Maintain all backups with Veritas Backup Exec and replace, update license for software (AutoCAD) and other engineering, application software. Admin went thought a major rollout with exchange to all of URS, updated servers to 2008 sr2. Admin Rolled out over 100 new PCs (HP Desktops), so URS could update Email services and Engineering software (AutoCAD).

SKILLS:

Skillpath & CompuMaster

NEW ERA
Information Technologies

Stephen Strickland
New Era, Lead Wiring Installer

Mr. Strickland has over fifteen (15) years of experience which includes designing and installation of Fiber Optic cabling for lighting and effects and network wiring and minor construction. Stephen is currently the Lead Wiring Installer for New Era in the Jefferson Parish Correctional Center.

EDUCATION / CERTIFICATIONS:

Jesuit High School, 2001
University of New Orleans, 2007
i-Pro Certification, 2022

EXPERIENCE:

Jefferson Parish Correctional Center   *2022 - Present*

After New Era Performed an Assessment of the JPCC (Jefferson Parish Correctional Center) concerns regarding Security Cameras, New Era was tasked with the wiring and installation of security cameras throughout the whole of the JPCC. Part 1 of the project was running wires and installing cameras in the remaining detention pods of the North Wing. Currently he is leading a New Era Crew wiring and installing cameras in the South Wing. The final part will be wiring and installation of cameras in the West Wing

Nexus Group South LLC   *2009 – 2021*

Worked with Harvey Gulf International Marine, Pool Corp. University of St. Thomas installing network and telephone systems, infrastructure upgrades, corporate build outs.

Mr. Strickland also successfully performed the following tasks:

- o Diagnostic Repair Issues
- o Installed Category 5/6 Fiber Links
- o Coordinated Directional Boring Crews
- o Installed Network infrastructure (Racks, Cable, Jacks)
- o Ran Multiple 100 Pair Cables Between Buildings
- o Installed Pool Corp IT Headquarters Infrastructure
- o Installed Harvey Gulf IT Headquarters Infrastructure
- o Installed University of St. Thomas Infrastructure
- o Installed Lighting and Control Systems for Boyd Gaming and South Point Casino

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SKILLS:

Fiber Optic Cable Installation
Category 5/6 Wiring
LED Lighting and Control Systems, Fog Effects, Incandescent Lighting

Dustin Benedic
Benecom Technologies, Structured Cabling & Security Manager

Dustin's 16 years of experience in the Low Voltage industry includes being a lead field technician and/or project manager on numerous structured cabling projects, video surveillance projects, access control projects, and a variety of other projects including intrusion detection systems, cell boost systems, analog/digital/VOIP phone systems, and A/V systems. Currently he manages a department with 14 low voltage technicians and remains well versed with all current low voltage technologies. Dustin current roles include management of staff, account executive for numerous customers, Project Management, Lead Technician (when necessary), performing site surveys, estimating, and systems design & implementation.

EDUCATION / CERTIFICATIONS:

Holy Cross High School, New Orleans, LA –
2006 BICSI Technician - 2016
LASFM – Life Safety & Property Protection – Security Endorsement -
2011 ESA Level 1 Certified Alarm Technician - 2011
TWIC Card – 2016
Leviton Copper and Optical Fiber Communications Certification - 2021 Paxton Access Control
Certified Installer - 2018
Hanwha Wisenet Certified Professional – 2018

EXPERIENCE:

Benecom Technologies   **2006 – Present**

SKILLS:

Knowledge of industry codes and standards

Cat5e, Cat6, Cat6A – Cabling and Hardware, Termination, Testing, Troubleshooting, Design

Fiber Optic Cabling – Cabling and Hardware, Fusion Splice, Mechanical Termination, Optical Time Domain Reflector(OTDR) testing, Troubleshooting, Design, Fluke OTDR, LanTek IV

Video Surveillance – Cabling and Hardware, System Setup and Configuration, Troubleshooting, Service, Maintenance, Design, Wisenet Wave

Access Controls – Cabling and Hardware, System Setup and Configuration, Troubleshooting, Service, and Maintenance, Design, Paxton Net2, Paxton 10

Christopher Bass
Benecom Technologies, Lead Install Technician

Mr. Bass' 7 years of experience in the Low Voltage industry at Benecom includes being a lead field technician and/or project manager on numerous structured cabling projects, video surveillance projects, access control projects, and a variety of other projects including intrusion detection systems, cell boost systems, analog/digital/VOIP phone systems, and A/V systems. Currently he co-manages a department with 14 low voltage technicians and remains well versed with all current low voltage technologies. Mr. Bass' current roles include co-management of staff, Project Management, Lead Technician, performing site surveys, estimating, and systems design & implementation.

EDUCATION / CERTIFICATIONS:

Salmen High School, Slidell, LA,
2007 United States Navy, 2009
BICSI Technician, 2022
Copper and Optical Fiber Communications Cabling Systems,
Leviton, 2021
Paxton 10 Advanced, 2022
TWIC, 2021
OSHA 10, 2022
29 CFR 1910 & 1926- Aerial Boom Lifts, 2018

EXPERIENCE:

Benecom Technologies   **2015 – Present**

SKILLS:

Knowledge of industry codes and standards

Cat5e, Cat6, Cat6A – Cabling and Hardware, Termination, Testing, Troubleshooting, DesignFiber Optic Cabling – Cabling and Hardware, Fusion Splice, Mechanical Termination, Optical Time Domain Reflector(OTDR) testing, Troubleshooting, Design, Fluke OTDR, LanTek IV

Video Surveillance – Cabling and Hardware, System Setup and Configuration, Troubleshooting, Service, Maintenance, Design, Wisenet Wave

Access Controls – Cabling and Hardware, System Setup and Configuration, Troubleshooting, Service, and Maintenance, Design, Paxton Net2, Paxton 10

Aerial Boom Lift Operation

NEW ERA
Information Technologies

David Dufrene
Benecom Technologies, Technical Engineer

David has been with the company for over 22 years and his wealth of experience in all aspects of technology has been a tremendous asset when it comes to servicing of many of our private and public sector clients. He works in the network, telephony, and security environment and supports our other staff when it comes to troubleshooting cable & wiring issues and assists with network connectivity.

EDUCATION / CERTIFICATIONS:

1990
East Jefferson High School
1990 - 1992
R.E.T.S. Training Center
Electronic Engineering Technologies
Printer training with Hewlett Packard,
Panasonic NEC Certifications for voice & data

EXPERIENCE

Benecom Technologies   **2000 - Present**

Worked as a Network and Telephony Technician. Administered Microsoft Server, Microsoft SQL Server, IBM AS/400 NEC SV9100. Handled all aspects with the VoIP Phone Systems and Univerge Blue Hosted Phone System

Computer Services of America (CSA)   **1997- 2000**

Worked as a Network and Printer Technician.
Current Dos, OS2 and Unix Support
Microsoft Server and Citrix
Administration

Al Hanner Office Equipment   **1991 1997**

Repaired and installed Copiers, Printers and Fax Machine. Also worked as an adiminstrator for Santa Cruz Unix and Novell NetWare

SKILLS:

Proficient using remote management and network troubleshooting. Proficient with phone support troubleshooting. Ability to setup and manage vLans and Routers. Proficient with Active Directory Management.

Christopher G. Hoselle
New Era Desktop Specialist

Although Mr. Hoselle has only been employed in the field of IT for a short period of time, his eagerness to learn new and exciting technologies is exemplified in his approach to new projects. Chris has designed a cyberdeck to analyze networks and setting up his own E-ink display to show resources for troubleshooting devices. He is also setting up his own cisco lab to experiment with potential new cutting-edge IT solutions. He also has a keen interest in the command line and coding, he wants to learn and know everything he can in the green screen world. His knowledge coupled with his pleasant demeanor is ideal for this project as he can provide support in a diverse number of IT specialties.

EDUCATION / CERTIFICATIONS:

University of New Orleans, New Orleans LA
Bachelor of Science in Computer Science, May 21, 1998
CompTIA A+ Certification

EXPERIENCE:

Jefferson Parish Desktop Technician   *2021 - Present*

Support Jefferson Parish technicians in providing troubleshooting expertise in real time support. Assist IT with issues including hardware, software, and enforcing end user policy. This encompasses all Jefferson parish employee end users. Responsibilities include ensuring end user devices are working and that they are being utilized properly. I also have to maintain current awareness of threats and be prepared with a solution.

Verapro   *2020 - 2021*

Assisted users in installing various Operating systems. Built VMware to help future generations of call center support. Helped troubleshoot networks, hardware, and software issues. Created legacy trouble shooting record documenting new issues that were encountered, and the steps/actions taken. Performed special projects during down time to help make some of our work more automated and functional. One notable one was an Active Directory Permissions issue that was important for remoting into certain users' device to provide an IT solution to the problem.

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Robert T. King
New Era SQL Database Specialist

Also, a designer, developer, implementer and administrator of a variety of complex IT projects, Robert King has technology successes in multiple settings. His expertise in Database management and administration in both Oracle and SQL goes back over 20 years with experience in both Private Sector and government projects at both local and federal level. His vast wealth of knowledge in Databases, Cloud Computing, Unix and Linux and Web Applications provides New Era first class support in those areas and a welcome addition to assisting Korey Alleman in those projects and also the Frontier database.

EDUCATION:

University of Missouri-St. Louis
> Bachelor of Science in Business Administration
> Management of Information's Systems

EXPERIENCE:

Jefferson Parish Oracle Project   *2019 - Present*

The Jefferson Parish Oracle Project is an ongoing project for the use of the Oracle 19c Database and Application Server. It has involved the creation of an Oracle Real Application Cluster system installing and configuring of a Three-Node cluster on three HP Oracle 8 Enterprise Linux Servers with a Standby DR Site Single Database server using DB-Visit Standby server synchronization software, plus Off-site DR Oracle Cloud Database servers using Data Guard. The administration of the database software includes the backup and recovery of the database instances using Oracle Recovery Manager (RMAN). The project includes the configuration and use of Oracle Enterprise Manager Grid Control to monitor and aid as the Oracle Database Administrator and Oracle Application Server Administrator for Jefferson Parish. The project includes the configuration and administration of Oracle Mobile Database Server to replicate data between Client Applications using Berkley DB offline databases used by Inspection and Code Enforcement to perform home inspections and sync back to the main Oracle 19c Database

Rob was hired in 2019 by New Era to assist Korey Alleman in the management and administration of the Oracle project. Among the many things he handles are: Oracle Linux 8 RAC setup and configuration, SQL Server administration with high availability configuration, Migrated Oracle 12c RAC Standard Edition database to 19.3 RAC Enterprise Edition, Migrated proprietary locally managed application from a local system to Azure Cloud environment, Designed new RAC database servers, network, and application server for migration from Oracle 12c to 19c, Performed Oracle database tuning, monitoring, and patching, Troubleshot slow database performance and implemented the necessary system changes, Ensured Linux Operating Systems remained at the

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current patch level , Established and documented sound backup, recovery policies and procedures utilizing RMAN and DB visit, Assist development teams with application/database setup and configuration, Implemented database security procedures, Setup and maintained performance tuning on ESRI geospatial databases, Oracle Database Replication, installation, configuration and upgrading of Oracle server software, Manage, create, and implement high availability RAC databases with a disaster recovery plan, and Automated RMAN backups, geodatabase statistics gathering, alert log monitoring, and unused user locking.

SKILLS:

Database: Oracle Database (8.17/9i/10g/11g/12c (12.1.0.2)), Oracle 9i Developer Suite, Oracle Application Server 9i/10g, Oracle Portal, MySQL, Quest TOAD/TOra, Microsoft SQL Server 2008, SQL Express, Microsoft Access

Oracle: Oracle Enterprise Manager, Automated Storage Management, Real Application Clusters (RAC), Partitioning, Recovery Manager (RMAN), Oracle Flash Recovery Area, Patching, Migration, Diagnostics, Oracle Mobile Platform, SQL Loader

Cloud Computing: VMWare ESX, VMWare vCenter, Amazon Web Services Practitioner Course

Enterprise Management: Peoplesoft 8 Human Capital Management package

Operating Systems: UNIX (Solaris Sunsoft/2.5.1-5.9), Linux (Red Hat 4-9/9AS/ES, CentOS 5.3-5.6, SuSE 6.2-8.1, Mandrake 7-9.1, Fedora, Windows 2000-2012 (Professional/Server)

Web and Application Server: Oracle Web DB, Oracle Application Server, WebSphere 8.5.5.5, Microsoft Internet Information Server (IIS) 4.0/5.0, CGI, and PERL, Apache, Tomcat HTML, ZEND Studio, Active Server Pages (ASP), JavaScript, Java, Microsoft FrontPage, Allaire Homesite, NetObjects Fusion

Languages: UNIX/Linux Shell Script, SQL, PL/SQL, PHP, Visual Basic, TCL, PERL, HTML, ASP, VBA, JavaScript, WAP/WML, ASP.NET, C/C++

Mapping: ArcGIS, ESRi

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NEW ERA
Information Technologies

Kirby LaPrime
Benecom Technologies, Lead Installation Technician

EDUCATION/CERTIFICATIONS:

Riverdale High School, Jefferson, LA - 1985
TWIC Card – 2021
OSHA-10 Safety Certification – 2022
Leviton Copper and Optical Fiber Communications Cabling Systems Certification - 2021

EXPERIENCE:

Benecom Technologies   **2019 – Present**

Ascension Parish Courthouse (New Construction). He was the lead of a 3-man crew and communicated with the contractors and owners from start to finish to assure a successful install. The low voltage work done was:

- o Provision and Installation of 1,200+ Cat6 cables
- o Design and Buildout of 4 IT Closets
- o Provision and Installation of Fiber Backbones between closets
- o Various other projects as a lead, usually handling large, more complex jobs

ADS   **2016-2019**

Lead Low Voltage Technician – Installed Video Surveillance Systems, A/V Systems, Structured Cabling

APS   **2012 - 2016**

Worked as lead A/V Technician

Frichertz Technologies   **2008 - 2012**

Worked as lead Structured Cabling and performed technician duties that were needed.

SKILLS:

Structured Cabling Installation

Video Surveillance Installation, Implementation, & Customer Training Access Control

Installation, Implementation, & Customer Training

NEW ERA
Information Technologies

Greg Renz, Jr.
Benecom Technologies, Lead Field Technician

EDUCATION / CERTIFICATIONS:

St. Bernard High School, Mandeville, LA 1999
TWIC Card – 2021
OSHA-10 Safety Certification – 2022
Leviton Copper and Optical Fiber Communications Cabling Systems Certification - 2021
LASFM – Life Safety & Property Protection -Security Endorsement Expired, reapplied

EXPERIENCE:

Benecom Technologies   **2022 – Present**

With Greg's experience he has hit the ground running by using has vast experience to immediately take over cabling and camera projects and being the lead tech on a crew. He has been assigned to low voltage projects and has been given the task of doing site surveys to help line jobs up.

Greg's Handyman Services and Home Improvements –   **2017 – 2022**

Owner/Operator – Installation and Construction across a multitude of different trades, including carpentry, roofing, electrical, plumbing, low voltage, and security.

ADT   **2014 – 2017**

Installation and Maintenance of Intrusion Detection Systems for Residential and Small Business

SKILLS

Structured Cabling Installation

Video Surveillance Installation, Implementation, & Customer Training

Access Control Installation, Implementation, & Customer Training

Christopher Verret
Benecom Technologies, Lead Installation Technician

EDUCATION / CERTIFICATIONS:

Fontainebleau High School, Mandeville, LA – 2009

Delgado Community College, New Orleans, LA – 2016
Associate of Applied Science, Business and Management
TWIC Card – 2021
Leviton Copper and Optical Fiber Communications Certification
2021 Paxton Access Control Certified Installer – 2022

EXPERIENCE:

Benecom Technologies   **2020 Present**

Chris began his employment at Benecom as an assistant to a crew that worked on a new construction project at Ascension Parish Courthouse. HE was on this job from start to finish. The low voltage work done was:

o   Provision and Installation of 1,200+ Cat6 cables
o   Design and Buildout of 4 IT Closets
o   Provision and Installation of Fiber Backbones between closets

After this, Chris became a Lead Field Technician for structured cabling and immediately got involved with installing and supporting Access Control and Video Surveillance Systems. He is involved in supporting private and governmental accounts.

Petroguardian – Supervisor/Installer -   **2017 – 2020**

SKILLS:

Supervise and assist fellow installers with the installation of lightning protection in the oil and gas industry

Structured Cabling Installation

Video Surveillance Installation, Implementation, & Customer Training Access Control Installation, Implementation, & Customer Training

Michael Vicknair
Benecom Technologies Lead Field Service Technician for ID Systems

Mike has been with Benecom for over 18 years and was hired when we began selling and servicing ID Card printers & software systems for schools and businesses. He is very customer oriented and is excellent at training the end-user on how to use the software and printers. Mike is also is a trained technician.

EDUCATION/CERTIFICATIONS:

Riverdale High School 1987
Diploma Louisiana Technical College 1990
FARGO DTC1500 Printer Technical Certification Training FARGO DTC5500LMX Printer
Technical Training
FARGO HDP5600 Printer Technical Certification Training FARGO HDP6600 Printer
Technical Certification Training Maintenance Course TE1206 Training
Maintenance TE1207Training Course CD Series Technical Training–TE1524
Datacard Entrust Printers & Software Training

EXPERIENCE:

Benecom Technologies 2004 – Present

ESSI/Regional Card Systems/Benetech   **1999 – 2004**

Lead Card Systems Engineer Deliver and install ID card systems for use with Photo ID Software. Trained customers on new systems installed. Performed troubleshooting and repairs on systems

MCLNO 1995 – 1999
Worked as a Systems Analyst. Also diagnosed, troubleshot & resolved network & system problems. Maintained & administered Computer networks & environments. Established specs. and coordinated Production with software programmers. Replaced old cabling at the hospital

SKILLS:

Expertise on numerous card systems and software as they relate to student & employee badging. Installation & repair of ID card printers and assist in design and modification of software PC and server support and connectivity to card systems
Assist in rollouts of Video Surveillance equipment

INNOVATIVE CONCEPTS

Thermal Camera Technology

MOBOTIX THERMAL CAMERAS WITH VIDEO INSIGHT FUNCTIONALITY

i-PRO introduces the MOBOTIX M16/S16 thermal cameras with Video Insight's plug-in thermal feature functionality. With so much focus on maintaining the health of those entering businesses, schools, retail stores and other public facilities, this solution allows you to take the proper safety precautions for your staff and guests. Using the combined functionalities of MOBOTIX and Video Insight, an alarm is triggered when the pre-set temperature threshold is detected. Additionally, you can define up to 40 regions of interest to set up temperature readings, edit the temperature threshold and review detailed thermal readings at any time.

For health and safety that is a step above, the right choice is MOBOTIX and Video Insight.

KEY FEATURES

- Ability to pre-set temperature threshold

- Live and thermal views

- Celsius or Fahrenheit temperature settings

- Event alarm is triggered when threshold is detected

- Define up to 40 regions of interest for temperature readings

- Ability to review detailed thermal readings

Department of Security
Access Control & Video Management System
September 27, 2022

Intelligent Analytics (AI/Edge)

i-PRO's intelligent analytics helps users to reduce the learning curve and resources required to operate the security system. From improving the accuracy of alarms and notifications to reducing the overall system bandwidth and storage requirements, i-PRO Intelligent analytics has you covered.

- Change your surveillance system from reactive to proactive and anticipate situations before they occur
- i-PRO surveillance users can gain added sight awareness with intelligent analytics via scene analysis
- Optimized feature solutions for schools, municipalities, and commercial facilities
- i-PRO analytics may be deployed either at the edge or server level providing a flexible deployment

Analytics at the Edge

AI VMD

AI-VMD

AI-VMD can identify between objects. The cameras actively read the scene and uniquely differentiate between cars, motorcycles, bicycles, and people. Additionally, AI-VMD offers users intelligent functionality such as line-cross detection, scene-change detection, loitering detection and directional detection.

AI People/Vehicle/Face Detection

AI People/Vehicle/Face Detection

These analytics allow you to detect people, vehicles and faces, and it sends the metadata and best images to the server. They are compatible with i-PRO's multi-AI system, a search function that quickly finds people or vehicles through the video management software, Video Insight and Genetec.

AI Sound Classification

AI Sound Classification

AI sound classification allows you to detect suspicious sounds, such as gunshots, screaming, vehicle horns or glass breaking.
*External microphone is required

AI Privacy Guard

AI Privacy Guard

When deployed on i-PRO AI engine cameras, AI privacy guard protects the privacy of individuals within the scene by applying a mosaic over their face in real time.

Non-Mask Detection

Non-Mask Detection

Proprietary image processing and deep-learning technologies combine to create a unique application that allows any AI-engine-enabled i-PRO camera to recognize face masks and detect when a person is not wearing one via a pop-up alarm notification.
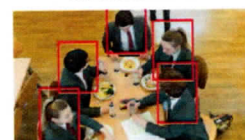
AI Occupancy Detection

AI Occupancy Detection

When deployed on an i-PRO AI engine camera, AI occupancy detection will be able to detect the crowd congestion and send the pop-up alarm notification.

Server-Based Analytics

Facial Recognition

FacePRO Facial Recognition
This solution automatically matches a person's face, using live or recorded video from i-PRO cameras, to a database of enrolled faces, notifying in real time when a face matches. It also allows face-based searching through recorded video.

FacePRO Facial Recognition

Gunshot Detection

Gunshot Detection by Databuoy (ShotPoint)
This third-party integration uses acoustic sensors to monitor the environment. ShotPoint can precisely locate the event on a map and instantly communicate the information to the user via real-time notifications.

Gunshot Detection

Weapon Detection (Visual)

Visual Weapon Detection by ZeroEyes
This third-party integration utilizes AI technology to monitor video images for weapons. In the case of an alert, ZeroEyes will confirm your alarm and launch a live alarm window notification to VI MonitorPlus client.

Visual Weapon Detection

Vehicle Search (Finder)

i-PRO's Vehicle Search Solution
The vehicle search server software identifies six vehicle types (sedan, van, SUV, trailer-truck, bus, and pick-up) and 10 vehicle colors (green, blue, brown, purple, yellow, red, pink, black, silver/gray, and white), allowing a user to quickly search through hours of recorded video to pinpoint a vehicle in question and create a report of where it was last seen and the direction it was heading.

Vehicle Search

Vape Detection

HALO | Vape Detection
The Halo smart sensor integrates with VI MonitorPlus to receive instant notifications when hazardous chemicals are detected, such as smoke, vape cigarettes (including products containing THC). This smart sensor can also detect gunshots, AQI conditions and spoken keyword triggers.

Vape Detection

License Plate Recognition (LPR)

VI License Plate Recognition
The Video Insight license plate recognition plug-in allows you to automate any live license plate reading to rules or actions in VI (to enforce parking restrictions and more).

License Plate Recognition

Area Scan Sensors

Optex Red Scan Sensor - Area
Red Scan series sensors can be added to Video Insight VMS the same way as a camera. These unique sensors utilize laser technology to check for motion in sensitive unreachable areas. Once triggered, this integration provides an alert notification with live windows, email notification, PTZ camera action, or any event designated in VI's rules manager by a user.

Optex Red Scan Sensor
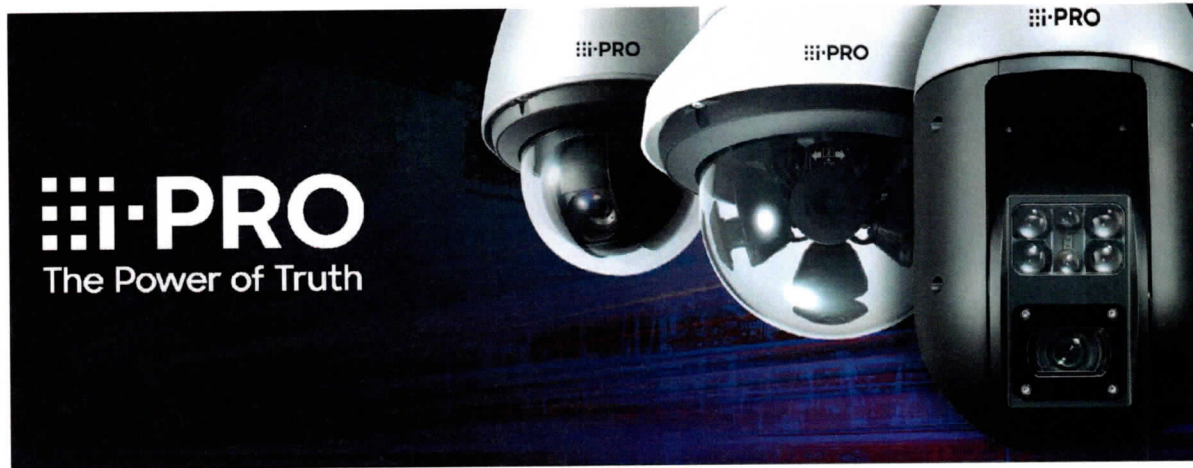
Why i-PRO

WHY i-PRO EXTREME SHOULD BE YOUR TOP CAMERA CHOICE

We provide industry-leading solutions to capture, record, manage and analyze surveillance video. We offer a complete comprehensive lineup of video surveillance products and solutions with the highest image quality, mission-critical reliability and the lowest total cost of ownership in the industry.

Our goal is simple: to make your life easier. We've reengineered our hardware and software into a plug and play platform that delivers enhanced point-to-point data security and enterprise level management all wrapped in powerful, intuitive applications.

AT-A-GLANCE

- i-PRO Camera Quality
- 5 Year Warranty
- Color Night Vision
- Intelligent Auto (IA)
- H.265 Smart Coding
- Secure Communication
- Easy-Kitting Box Design
- Bundled with Video Insight Camera License
- Compatible with Major VMS's
- US-Based Support

TECHNOLOGIES

Deep Learning Facial Recognition System

ClearSight Coating Technology

Visibility Enhancement Technology

Secure Communication - Security Functions of i-PRO System

Intelligent Video Technology

Intelligent Zoom Stabilization Technology

Smart Coding Technology

Tough Outdoor Cameras

PROJECT SCHEDULE

i-PRO CONVERSION YEAR 1

Project Start: Mon, 1/3/2022
Display Week: 1

TASK	START	END
YEN II WATER PAYMENT	1/18/23	1/18/23
EB ANIMAL SHELTER	1/19/23	1/19/23
EOC	1/20/23	1/20/23
HARAHAN PUMP STATION	1/24/23	1/24/23
HERO PUMP STATION	1/25/23	1/25/23
COUSINS PUMP STATION	1/26/23	1/26/23
PLANTERS PUMP STATION	1/27/23	1/27/23
ESTELLE 2 PUMP STATION	1/31/23	1/31/23
WB WATER PLANT	2/1/23	2/1/23
WB WATER PAYMENT CENTER 4500	2/2/23	2/2/23
EB WATER	2/3/23	2/3/23
BAYOU SEGNETT PUMP STATION	2/7/23	2/7/23
KENNEDY HEIGHTS PLAYGROUND	2/8/23	2/8/23
EB STREETS	2/9/23	2/9/23
WB STREETS	2/10/23	2/10/23
RHEEM DRAINAGE	2/14/23	2/14/23
RHEEM WAREHOUSE	2/15/23	2/15/23
PARD PLAYGROUND	2/16/23	2/17/23
WOODMERE PLAYGROUND	2/21/23	2/21/23
WB RECREATION WAREHOUSE	2/22/23	2/22/23

Display Week: 1

TASK	START	END
EBTRANSIT	2/23/23	2/23/23
WBTRANSIT	2/24/23	2/24/23
WBPARKWAYS	2/28/23	2/28/23

Jan 3, 2022 — Jan 10, 2022 — Jan 17, 2022 — Jan 24, 2022 — Jan 31, 2022 — Feb 7, 2022 — Feb 14, 2022 — Feb 21, 2022

FINANCIAL PROFILE

Benecom Computer Company, Inc.
Balance Sheet
As of December 31, 2021

	Dec 31, 21	
		CONFIDENTIAL
ASSETS		
Current Assets		
Checking/Savings		
10100 · Petty Cash	59.76	
10400 · Whitney/Hancock OPS Acct	100.99	
10450 · First Bank OPS Acct	5,112.31	
10550 · First Bank PR Acct	556.97	
10851 · Regions Guywire OPS	3,525.41	
Total Checking/Savings	9,355.44	
Accounts Receivable		
12200 · Accounts Receivables	619,907.30	
Total Accounts Receivable	619,907.30	
Other Current Assets		
15100 · Inventory		
15100 · Inventory - Other	80,943.20	
Total 15100 · Inventory	80,943.20	
26500 · Deposits	1,380.00	
Total Other Current Assets	82,323.20	
Total Current Assets	711,585.94	
Fixed Assets		
Intangible Assets		
26700 · New Market Development Costs	434,149.74	
26850 · 2015 FBT Refinance	47,993.89	
26900 · Accumulated Amortization	-598,411.99	
28000 · MACS Goodwill	25,000.00	
28400 · Goodwill MACS #2	225,334.89	
28500 · Goodwill Titan/TCS	59,565.03	
28600 · Goodwill TCS	100,000.00	
28800 · TTS Customer List/ Maint	10,000.00	
Total Intangible Assets	303,631.56	
Tangible Assets		
20400 · Auto & Truck	223,919.96	
20500 · Building Improvements	56,041.25	
20600 · Furniture & Fixtures	17,459.21	
20700 · Computer Equipment	7,755.52	
20800 · Tools & Equipment	35,549.30	
20900 · Capitalized Software	7,371.55	
21600 · Accumulated Depreciation	-324,004.77	
Total Tangible Assets	24,092.02	
Total Fixed Assets	327,723.58	
Other Assets		
Gulf Outlet Recievable	514,884.80	
Total Other Assets	514,884.80	
TOTAL ASSETS	**1,554,194.32**	
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable	309,140.57	
Credit Cards		
Amex Business Blue 12012	15,983.70	
Chase Card	98,374.85	
Dave's Discover 4863	27,399.51	

Benecom Computer Company, Inc.
Balance Sheet
As of December 31, 2021

	Dec 31, 21
Dave's Regions Card *3887	13,182.89
Sams Club Mastercard	327.12
Total Credit Cards	155,268.07
Other Current Liabilities	
25500 · *Sales Tax Payable	9,712.02
30650 · Deferred Revenue	232,689.63
31803 · Entergy Installment Agreement	3,592.53
Total Other Current Liabilities	245,994.18
Total Current Liabilities	710,402.82
Long Term Liabilities	
Automobile Notes	
38991 · TD Auto #71 Hyundai $391.30	12,612.79
38993 · Ford Credit #74 Transit $507.15	22,550.89
38997 · Toyota Mot #64 Corolla $444.61	2,698.95
38998 · TD Auto #68 Hyundai $392.89	12,281.37
Total Automobile Notes	50,144.00
Intercompany Liability	
142001 · Real Investments Intercompany	-750.00
142002N · Pontchartrain LLC Note Payable	90,652.84
142004N · Cuttysark LLC Note Payable	365,292.79
142N(1) · Pontchartrain Note Payable #2	292,604.33
Total Intercompany Liability	747,799.96
IRS Installment Agreement	39,375.66
SBA Notes	
34000 · N/P SBA Loan 3-19-15	61,078.87
34001 · N/P SBA Loan 7-30-18	20,487.05
Total SBA Notes	81,565.92
Total Long Term Liabilities	918,885.54
Total Liabilities	1,629,288.36
Equity	
32000 · Retained Earnings	127,773.03
45200 · Common Stock	100.00
Net Income	-202,967.07
Total Equity	-75,094.04
TOTAL LIABILITIES & EQUITY	1,554,194.32

Benecom Computer Company, Inc.
Profit & Loss
January through December 2021

	Jan - Dec 21
Ordinary Income/Expense	
Income	
50200 · Sales / ConnectWise	3,623,833.19
50300 · Misc Income	17,206.59
52000 · Commission Income	41,896.25
Total Income	3,682,936.03
Cost of Goods Sold	
60201 · Purchases	1,349,548.82
60206 · Vendor Rebates / Rewards	-11,109.93
60400 · Equipment Rental	2,394.10
60600 · Freight	23,786.35
61000 · Business Travel & Hotel (CGS)	5,285.50
62000 · Remote Backup Services	7,302.36
62100 · Commission	156,968.46
63700 · 3rd Party Contract Labor	72,520.83
64000 · Labor	1,295,912.26
Total COGS	2,902,608.75
Gross Profit	780,327.28
Expense	
71500 · Bank Charges	16,494.11
74002 · Lease Expense	14,818.46
75010 · Insurance	78,219.22
75800 · Legal & Professional Fees	5,200.00
76210 · Vehicle Expense	111,321.90
77000 · Office Expense	131,122.00
78010 · Rent	109,636.35
78700 · Building Repair/Maintenance	9,387.44
79000 · Salaries / Overhead	316,357.54
80000 · Taxes & Licenses	10,629.41
80500 · Telephone & Internet	39,440.16
81000-I · Business Travel & Hotel (Int)	124.20
81500 · Utilities	21,633.83
Total Expense	864,384.62
Net Ordinary Income	-84,057.34
Other Income/Expense	
Other Income	
91000 · Gain/Loss on Assets	16,214.25
95001 · PPP/EIDL Loan Forgiveness	10,000.00
Total Other Income	26,214.25
Other Expense	
70800 · Amortization	51,824.04
73500 · Depreciation	38,015.08
94500 · Interest Expense	55,284.86
Total Other Expense	145,123.98
Net Other Income	-118,909.73

Benecom Computer Company, Inc.
Profit & Loss
January through December 2021

	Jan - Dec 21
Net Income	-202,967.07

Benecom Computer Company
Balance Sheet
December 31, 2020

ASSETS

Current Assets

Petty Cash	85	
Whitney/Hancock OPS Acct	79,138	
First Bank OPS Acct	11,609	
First Bank PR Acct	13,574	
Regions Guywire OPS	124,115	
Accounts Receivables	429,000	
Inventory	63,317	
Pre-Paid Insurance	(409)	
Pre-Paid Maint Contracts	818	
Deposits	1,380	
Total Current Assets		722,625

Property and Equipment

Auto & Truck	218,058	
Building Improvements	56,041	
Furniture & Fixtures	17,459	
Computer Equipment	18,881	
Tools & Equipment	35,549	
Capitalized Software	7,372	
Accumulated Depreciation	(317,421)	
Total Property and Equipment		35,939

Intangible Assets

New Market Development Costs	434,150	
2015 FBT Refinance	47,994	
MACS Goodwill	25,000	
Goodwill - MACS #2	225,335	
Goodwill - Titan/TCS	59,565	
Goodwill - TCS	100,000	
TTS Customer List/ Maint	10,000	
Accumulated Amortization	(546,588)	
Total Intangible Assets		355,456

Other Assets

Gulf Outlet Receivable	514,885	
Total Other Assets		514,885
Total Assets		1,628,904

Benecom Computer Company
Balance Sheet
December 31, 2020
LIABILITIES AND CAPITAL

CONFIDENTIAL

Current Liabilities

Accounts Payable	150,258	
Customer Prepayments	12,097	
Credit Card Payable	37,530	
PR Accrual	58,518	
Notes Payable - Other	50,105	
Sales tax Payable	11,144	
Total Current Liabilities		319,653

Long-Term Liabilities

Real Investments Intercompany	(750)	
Pontchartrain LLC Intercompany	(600)	
Pontchartrain LLC Note Payable	94,658	
Pontchartrain Note Payable #2	303,380	
Cuttysark LLC Intercompany	14,448	
Cuttysark LLC Note Payable	389,219	
N/P - SBA Loan	84,070	
N/P - SBA Loan #2	21,859	
EIDL Loan	9,597	
TD Auto Hyundai #71	16,307	
TD Auto Hyundai #72	21,098	
Toyota Mot#61 Tundra $842.54	5,055	
Toyota Mot#64 Corolla $444.61	7,366	
Hyundai Elantra #68 $392.89	15,998	
LT Due to Shareholder	22,585	
IRS Installment Agreement	177,087	
Total Long-Term Liabilities		1,181,378
Total Liabilities		1,501,031

Capital

Common Stock	100	
Retained Earnings	(72,943)	
Net Income	200,716	
Total Capital		127,873
Total Liabilities & Capital		1,628,904

Benecom Computer Co., Inc
For the Tweleve Months Ending
December 31, 2020

	YTD 2020
Revenues	
Blocktime Revenue	299,225
Contract Revenue	806,891
Material Sales	1,332,101
T&M Revenue	623,519
Sales - Other	3,750
Cabling & Wiring Revenue	945,661
Commission Income	40,054
Total Revenues	**4,051,202**
Cost of Sales	
Purchases	1,515,603
Vendor Rebates / Rewards	(8,048)
Restock / Core Charge	25
Equipment Rental	4,469
Freight	18,025
Remote Back-up Services	17,782
3rd Party Contract Labor	74,560
Salaries-Technical	1,010,866
Payroll Tax- Technical	83,397
Salaries - Sales	248,983
Payroll Tax- Sales	27,905
Commissions - Inside Sales	102,253
Commission - 3rd Party	97,156
Total Cost of Sales	**3,192,976**
Gross Profit	**858,226**
Operating Expenses	
Bank Charges	2,747
Bad Debts	4,856
Late Fees	(140)
Credit Card Fees	7,966
Collection Agency Fees	(1,284)
Operating Insurance	20,602
Flood Insurance	3,143
Workers Comp Insurance	21,735
Auto Insurance	26,987
Salaries - Office	381,796
Payroll Tax- Office	31,444
Auto Allowance	13,150
Payroll Processing	5,028
Contract Labor - Overhead	153
Gifts & Awards	1,270
Accounting & Audit Fees	2,000
Advertising & Promotion	11,657
Auto Leases	-
Building Repair/Maintenance	23,061
Business Mileage (In Town)	34,119

Benecom Computer Co., Inc
For the Tweleve Months Ending
December 31, 2020

	YTD 2020
Business Travel & Hotel	3,726
Contributions	2,512
Disaster Recovery Services	-
Dues & Subscriptions	9,523
Janitorial/Disposal	4,276
Legal & Professional Fees	700
Legal Expenses/ Settlements	-
Meals & Entertainment	4,304
Office Equipment Rental	532
Office Expense	19,953
Parking & Tolls	2,257
Penalties/Paking Violations	184
Postage	2,297
Printing & Stationary	883
Rent - 4140 Poche Court W	42,000
Rent - Baton Rouge	11,078
Security	1,058
Seminar Expense	650
Server Lease	9,085
Small Tools	89
Software/Office Maintenance	4,355
Taxes & Licenses	11,961
Telephone - Cell Phones	12,462
Telephone & Internet	25,100
Tigerpaw License	3,050
Connect Wise License	2,393
Training & Materials	3,576
Uniforms	-
Utilites	12,635
Vehicle Maintenance	26,787
Vehicles Fuel	32,445
Operating Expenses	**840,160**
EBITDA (before Interest, Depr, Amortz)	**18,066**
Interest Expense	54,215
Depreciation	35,929
Amortization	61,757
Interest, Depr, & Amortiz	**151,901**
Income from Operations	**(133,835)**
Insurance Proceeds	-
Insurance Offset - Involunarty Conversior	(10,600)
Gain or Loss on Assets	-
PPP Loan Forgiveness	345,151
Non-operating Income and Expenses	**334,551**
Net Income	**200,716**

Benecom Computer Company
Balance Sheet
December 31, 2019

ASSETS

Current Assets
Cash	16,603	
Accounts Receivables	495,708	
Adv to Employees	1,600	
Inventory	268,292	
Pre-paids	2,429	
Deposits	130	
Total Current Assets		784,762

Property and Equipment
Auto & Truck	211,421	
Building Improvements	42,478	
Furniture & Fixtures	19,634	
Computer Equipment	28,961	
Tools & Equipment	77,187	
Capitalized Software	7,372	
Accumulated Depreciation	(335,385)	
Total Property and Equipment		51,668

Intangible Assets
New Market Development Costs	434,150	
2015 FBT Refinance	47,994	
MACS Goodwill	25,000	
Goodwill - MACS #2	225,335	
Goodwill - Titan/TCS	59,565	
Goodwill - TCS	100,000	
TTS Customer List/ Maint	10,000	
Accumulated Amortization	(484,831)	
Total Intangible Assets		417,213

Other Assets
Gulf Outlet Receivable	514,885	
Total Other Assets		514,885
Total Assets		1,768,527

Benecom Computer Company
Balance Sheet
December 31, 2019

CONFIDENTIAL

LIABILITIES AND CAPITAL

Current Liabilities

Accounts Payable	303,240	
Customer Prepayments	15,405	
Credit Card Payable	143,079	
PR Accrual	27,778	
Notes Payable - Other	62,139	
Taxes Payable	224,970	
Total Current Liabilities		776,612

Long-Term Liabilities

Real Investments Intercompany	(750)	
Pontchartrain LLC Intercompany	17,431	
Pontchartrain LLC Note Payable	98,681	
Pontchartrain Note Payable #2	306,246	
Cuttysark LLC Intercompany	18,164	
Cuttysark LLC Note Payable	398,553	
N/P - SBA Loan	89,137	
N/P - SBA Loan #2	21,807	
TD Auto Hyundai #71	18,997	
TD Auto Hyundai #72	23,864	
Toyota Mot#61 Tundra $842.54	13,481	
Toyota Mot#64 Corolla $444.61	11,378	
Hyundai Elantra #68 $392.89	18,702	
LT Due to Shareholder	29,067	
Total Long-Term Liabilities		1,064,758
Total Liabilities		1,841,370

Capital

Common Stock	100	
Retained Earnings	75,638	
Net Income	(148,580)	
Total Capital		(72,843)
Total Liabilities & Capital		1,768,527

Benecom Computer Co., Inc
For the Tweleve Months Ending December 31, 2019

	YTD 2019
Revenues	
Blocktime Revenue	221,150
Contract Revenue	781,571
Material Sales	1,423,116
T&M Revenue	551,024
Sales - Other	6,826
Cabling & Wiring Revenue	906,524
Commission Income	30,911
Total Revenues	**3,921,122**
Cost of Sales	
Purchases	1,341,305
Vendor Rebates / Rewards	(6,413)
Restock / Core Charge	167
Equipment Rental	6,018
Freight	22,456
Remote Back-up Services	15,896
3rd Party Contract Labor	76,364
Salaries-Technical	1,008,145
Payroll Tax- Technical	84,450
Salaries - Sales	256,632
Payroll Tax- Sales	26,568
Commissions - Inside Sales	74,375
Commission - 3rd Party	99,359
Total Cost of Sales	**3,005,323**
Gross Profit	**915,799**
Operating Expenses	
Bank Charges	2,436
Bad Debts	6,214
Late Fees	1,245
Credit Card Fees	7,311
Collection Agency Fees	1,336
Operating Insurance	28,620
Flood Insurance	3,015
Workers Comp Insurance	17,687
Auto Insurance	36,117
Salaries - Office	355,577
Payroll Tax- Office	29,310
Auto Allowance	16,550
Payroll Processing	6,422
Contract Labor - Overhead	-
Employee Bonus	-
Accounting & Audit Fees	2,150
Advertising & Promotion	9,121
Auto Leases	22,933
Building Repair/Maintenance	4,860

CONFIDENTIAL

Benecom Computer Co., Inc
For the Tweleve Months Ending December 31, 2019

	YTD 2019
Business Mileage (In Town)	44,479
Business Travel & Hotel	9,328
Contributions	-
Disaster Recovery Services	-
Dues & Subscriptions	10,528
Janitorial/Disposal	1,112
Legal & Professional Fees	10,030
Legal Expenses/ Settlements	-
Meals & Entertainment	7,230
Office Equipment Rental	532
Office Expense	20,195
Parking & Tolls	6,337
Penalties/Paking Violations	(92)
Postage	1,718
Printing & Stationary	1,735
Rent - 4140 Poche Court W	42,000
Rent - Baton Rouge	9,898
Security	976
Seminar Expense	3,947
Server Lease	7,571
Small Tools	654
Software/Office Maintenance	4,595
Taxes & Licenses	12,515
Telephone - Cell Phones	14,919
Telephone & Internet	18,402
Tigerpaw License	14,591
Training & Materials	1,224
Uniforms	2,752
Utilites	13,872
Vehicle Maintenance	31,829
Vehicles Fuel	38,520
Operating Expenses	**882,299**
EBITDA (before Interest, Depr, Amortz)	**33,500**
Interest Expense	72,925
Depreciation	46,898
Amortization	64,188
Interest, Depr, & Amortiz	**184,010**
Income from Operations	**(150,510)**
Insurance Proceeds	14,217
Insurance Offset - Involunarty Conversion	(3,775)
Gain or Loss on Assets	(8,512)
Rental Income	-
Non-operating Income and Expenses	**1,930**
Net Income	**(148,580)**

New Era Information Technologies, LLC
Balance Sheet
As of December 31, 2021

CONFIDENTIAL

	Dec 31, 21
ASSETS	
Current Assets	
Checking/Savings	
1020 - Whitney	82,535.17
1030 - Chase Bank	309,910.90
1050 - Chase Bank - Savings	15,025.70
Total Checking/Savings	407,471.77
Accounts Receivable	
1210 - Accounts Receivable	-182.52
Total Accounts Receivable	-182.52
Total Current Assets	407,289.25
Fixed Assets	
1610 - Furniture, Fixt. & Equip	23,911.26
1640 - Accumulated Depreciation	-92,323.01
1650 - Building (277 Plauche)	293,473.15
1660 - Computer & Software	35,171.01
Total Fixed Assets	260,232.41
TOTAL ASSETS	**667,521.66**
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
2272 - Garnishments	688.09
2313 - Loan (SBA)	149,900.00
Total Other Current Liabilities	150,588.09
Total Current Liabilities	150,588.09
Total Liabilities	150,588.09
Equity	
3010 - Members Equity- Campbell	400,539.15
3011 - Members Equity- Flores	116,144.41
3013 - Members Equity- Feught	-457.27
Net Income	707.28
Total Equity	516,933.57
TOTAL LIABILITIES & EQUITY	**667,521.66**

New Era Information Technologies, LLC
Profit & Loss
January through December 2021

	Jan - Dec 21
Ordinary Income/Expense	
Income	
4010 - Income	2,519,377.58
4011 - Other Income	69,867.91
4012 - Non -Taxable PPP Forgive	206,482.00
4050 - Interest Income	2.97
Total Income	2,795,730.46
Cost of Goods Sold	
5008 - Automobile Mileage	5,373.02
5016 - Materials	20,493.82
5019 - Cloud	43,649.25
5020 - Contract Labor - IT	34,871.00
5029 - Equipment / Tools	24,312.71
5035 - Hosting	15,035.66
5056 - Meals/Entertainment	102.94
5135 - Rental (Equipment)	4,000.00
5151 - Salaries - IT	475,071.66
5152 - Salaries - Management	42,500.00
5155 - Salaries - Programmer	297,765.34
5159 - Postage / Freight	26.35
5210 - Prof. Svcs. - IT	0.00
5215 - Prof. Svcs. - Other	1,078,562.04
5228 - Time & Billing	60.00
5241 - Phones / Internet	13.06
5242 - Help Desk (Software)	913.28
5243 - Remote Management	3,929.29
5244 - Backup	5,869.00
5246 - Software (Clients)	8,228.63
Total COGS	2,060,777.05
Gross Profit	734,953.41
Expense	
6000 - Advertising	268.65
6005 - Automobile - Np (GF)	1,077.36
6007 - Automobile - Rep & Main	2,005.42
6009 - Accounting / Legal	75,426.19
6010 - Audio Conferencing	996.44
6015 - Bank / Other Svc. Charge	129.00
6016 - Materials	2,341.83
6018 - Contract Labor - Other	5,510.00
6019 - Cloud	20,428.66
6024 - Gifts	1,592.25
6025 - Cell Phones	
6025-1 -Cell Phones (DC)	1,886.33
6025-2 -Cell Phones (GF)	767.45
6025 - Cell Phones - Other	6,000.00
Total 6025 - Cell Phones	8,653.78
6026 - Donations (Other)	683.70
6027 - Donations (Political)	20,500.00
6028 - Dues & Memberships	2,815.71
6029 - Equipment	4,005.89
6030 - Gas	
6030-1 - Gas (DC)	3,089.71
6030-2 - Gas (GF)	111.86
Total 6030 - Gas	3,201.57

New Era Information Technologies, LLC
Profit & Loss
January through December 2021

	Jan - Dec 21
	CONFIDENTIAL
6031 - Insurance Auto	5,786.92
6032 - Insurance Gnrl Liab	5,107.21
6033 - Insurance Health	47,417.84
6034 - Insurance Other	2,121.74
6035 - Insurance Other - Bond	15,000.00
6036 - Insurance Workers Comp	2,109.79
6037 - Insurance Prof. Liab.	11,081.10
6038 - Insurance Commercial	2,744.48
6039 - Interest Expense (Other)	16.82
6040 - Interest Expense (277)	4,372.68
6041 - Janitorial	200.00
6042 - Lawn Care	3,265.00
6043 - Insurance Employee Other	3,124.83
6044 - Guaranteed Pymnts (Memb)	209,230.76
6045 - Hosting	723.46
6055 - Maintenance	3,127.83
6056 - Meals and Entertainment	9,630.90
6115 - Subscriptions	6,749.66
6120 - Miscellaneous Expense	0.00
6130 - Office Supplies	4,442.13
6131 - Online Svcs (DOM) Teams	261.71
6150 - Salaries - Administrat	55,817.55
6158 - Penalties	180.35
6159 - Postage / Freight	926.62
6163 - Platform, Other Svc Fees	1,270.42
6179 - Rent (DataVault Storage)	720.00
6181 - Repairs (Equipment)	265.00
6182 - Repairs - (Other)	200.00
6183 - Seminars / Education	299.00
6215 - Prof. Svcs. - Other	1,000.00
6225 - Testing - Drug & Bckgrnd	360.00
6228 - Time & Billing	4,521.71
6233 - Trash Disposal	1,270.56
6240 - Parking / Tolls	9.47
6241 - Phones / Internet	8,757.56
6242 - Help Desk (Software)	27.00
6243 - Remote Management	357.67
6244 - Backup	2,169.11
6245 - Sales Tax	7,755.82
6247 - Uber / Taxi	139.71
6249 - Utilities (Gas)	703.22
6250 - Utilities (Alarm)	344.42
6251 - Utilities (Electric)	2,911.83
6252 - Utilities (Sewer & Wtr)	168.65
6253 - Uniforms	1,269.09
7011 - Fica Tax Employer	71,481.32
7012 - Federal Employer	704.77
7013 - State Unemploy Employer	2,236.71
7015 - Tax & Licenses (Misc.)	2,368.50
7016 - Tax (Property)	6,517.28
7017 - Employee Bonuses	17,000.00
7018 - Employee Sick Time	11,879.96
7019 - Employee Vacation Time	25,869.92
7020 - Holiday Time	18,525.60
7025 - Distribution (DC)	0.00
7026 - Distribution (DF)	0.00
7027 - Distribution (GF)	66.00
Total Expense	734,246.13
Net Ordinary Income	707.28
Net Income	**707.28**

New Era Information Technologies, LLC
Balance Sheet
As of December 31, 2020

	Dec 31, 20
ASSETS	
Current Assets	
Checking/Savings	
1010 - Iberia	25,683.98
1020 - Whitney	51,079.41
1030 - Chase Bank	438,460.41
1050 - Chase Bank - Savings	15,022.73
Total Checking/Savings	530,246.53
Accounts Receivable	
1210 - Accounts Receivable	-296.04
Total Accounts Receivable	-296.04
Total Current Assets	529,950.49
Fixed Assets	
1420 - Loan Other	10,500.00
1422 - Loan Employee	-844.90
1610 - Furniture, Fixt. & Equip	23,911.26
1640 - Accumulated Depreciation	-92,324.01
1650 - Building (277 Plauche)	293,473.15
1660 - Computer & Software	30,476.65
Total Fixed Assets	265,192.15
TOTAL ASSETS	**795,142.64**
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
2272 - Garnishments	688.09
2313 - Loan (SBA)	159,900.00
Total Other Current Liabilities	160,588.09
Total Current Liabilities	160,588.09
Long Term Liabilities	
2401 - Notes Payable (277)	97,749.26
Total Long Term Liabilities	97,749.26
Total Liabilities	258,337.35
Equity	
3010 - Members Equity- Campbell	393,118.42
3011 - Members Equity- Flores	111,950.09
3013 - Members Equity- Feught	-1,747.83
Net Income	33,484.61
Total Equity	536,805.29
TOTAL LIABILITIES & EQUITY	**795,142.64**

New Era Information Technologies, LLC
Profit & Loss
January through December 2020

	Jan - Dec 20
Ordinary Income/Expense	
Income	
4010 - Income	2,319,810.13
4011 - Other Income	240,600.20
4050 - Interest Income	4.21
Total Income	2,560,414.54
Cost of Goods Sold	
5008 - Automobile Mileage	3,161.62
5016 - Materials	75,393.73
5019 - Cloud	56,251.07
5020 - Contract Labor - IT	68,978.75
5028 - Dues & Memberships	1,899.98
5029 - Equipment / Tools	22,617.77
5056 - Meals/Entertainment	103.75
5130 - Office Supplies	789.67
5135 - Rental (Equipment)	4,500.00
5151 - Salaries - IT	433,982.02
5155 - Salaries - Programmer	276,950.04
5159 - Postage / Freight	130.68
5211 - Prof. Svcs. - Cabeling	40,153.00
5215 - Prof. Svcs. - Other	668,833.58
5228 - Time & Billing	720.00
5232 - Travel	461.01
5240 - Parking / Tolls	45.75
5241 - Phones / Internet	138.36
5242 - Help Desk (Software)	4,128.19
5243 - Remote Management	2,336.94
5244 - Backup	2,561.90
Total COGS	1,664,137.81
Gross Profit	896,276.73
Expense	
6005 - Automobile - Np (GF)	4,690.81
6007 - Automobile - Rep & Main	3,939.33
6008 - Automobile - Mileage	688.26
6009 - Accounting / Legal	65,029.22
6015 - Bank / Other Svc. Charge	0.03
6016 - Materials	3,114.82
6018 - Contract Labor - Other	660.00
6019 - Cloud	14,747.26
6022 - Depreciation Expense	8,839.09
6024 - Gifts	120.73
6025 - Cell Phones	
6025-1 -Cell Phones (DC)	2,570.20
6025-2 -Cell Phones (GF)	1,882.71
6025 - Cell Phones - Other	6,350.00
Total 6025 - Cell Phones	10,802.91
6026 - Donations (Other)	60.00
6027 - Donations (Political)	7,750.00
6028 - Dues & Memberships	2,454.98
6029 - Equipment	2,508.00
6030 - Gas	
6030-1 - Gas (DC)	232.59
6030-2 - Gas (GF)	1,183.94
Total 6030 - Gas	1,416.53

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New Era Information Technologies, LLC
Profit & Loss
January through December 2020

CONFIDENTIAL

	Jan - Dec 20
6031 - Insurance Auto	10,390.37
6032 - Insurance Gnrl Liab	5,089.01
6033 - Insurance Health	50,689.87
6034 - Insurance Other	-109.50
6035 - Insurance Other - Bond	15,000.00
6036 - Insurance Workers Comp	1,750.66
6037 - Insurance Prof. Liab.	13,465.92
6038 - Insurance Commercial	1,598.86
6039 - Interest Expense (Other)	7.49
6040 - Interest Expense (277)	6,288.39
6042 - Lawn Care	2,725.00
6043 - Insurance Employee Other	2,912.41
6044 - Guaranteed Pymnts (Memb)	355,511.14
6045 - Hosting	1,500.71
6054 - Mail (NE Email Svc)	4,256.34
6055 - Maintenance	2,697.88
6056 - Meals and Entertainment	4,067.20
6057 - Meals (Staff)	949.10
6115 - Subscriptions	2,982.26
6120 - Miscellaneous Expense	250.00
6130 - Office Supplies	6,066.46
6135 - Rental (Equipment)	39.95
6150 - Salaries - Administrat	57,469.20
6151 - Salaries - IT	400.00
6153 - Salaries - Officer	7,479.77
6154 - Salaries - Other	12,500.00
6158 - Penalties	74.00
6159 - Postage / Freight	493.67
6172 - Project Track / Monit.	11.49
6179 - Rent (DataVault Storage)	720.00
6181 - Repairs (Equipment)	61.33
6182 - Repairs - (Other)	6,574.03
6183 - Seminars / Education	71.00
6215 - Prof. Svcs. - Other	500.00
6228 - Time & Billing	3,965.00
6232 - Travel Expense	1,662.61
6233 - Trash Disposal	1,043.37
6240 - Parking / Tolls	121.41
6241 - Phones / Internet	8,131.18
6243 - Remote Management	1,429.09
6244 - Backup	986.02
6245 - Sales Tax	13,511.87
6247 - Uber / Taxi	11.63
6249 - Utilities (Gas)	632.13
6250 - Utilities (Alarm)	359.40
6251 - Utilities (Electric)	3,102.59
6252 - Utilities (Sewer & Wtr)	126.45
7011 - Fica Tax Employer	63,975.29
7012 - Federal Employer	529.19
7013 - State Unemploy Employer	2,279.03
7015 - Tax & Licenses (Misc.)	1,675.31
7016 - Tax (Property)	4,451.57
7018 - Employee Sick Time	15,413.75
7019 - Employee Vacation Time	27,484.05
7020 - Holiday Time	10,595.20
Total Expense	862,792.12
Net Ordinary Income	33,484.61
Net Income	**33,484.61**

New Era Information Technologies, LLC
Balance Sheet
As of December 31, 2019

	Dec 31, 19

ASSETS
  Current Assets
    Checking/Savings

	Dec 31, 19
1010 - Iberia	23,985.49
1020 - Whitney	37,975.00
1030 - Chase Bank	256,805.97
1050 - Chase Bank - Savings	15,018.52
Total Checking/Savings	333,784.98
Accounts Receivable	
1210 - Accounts Receivable	-376.04
Total Accounts Receivable	-376.04
Total Current Assets	333,408.94
Fixed Assets	
1420 - Loan Other	10,500.00
1422 - Loan Employee	9,136.89
1610 - Furniture, Fixt. & Equip	23,911.26
1640 - Accumulated Depreciation	-83,484.92
1650 - Building (277 Plauche)	293,473.15
1660 - Computer & Software	30,476.65
Total Fixed Assets	284,013.03
TOTAL ASSETS	617,421.97
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
2272 - Garnishments	6.00
Total Other Current Liabilities	6.00
Total Current Liabilities	6.00
Long Term Liabilities	
2401 - Notes Payable (277)	114,095.29
Total Long Term Liabilities	114,095.29
Total Liabilities	114,101.29
Equity	
3010 - Members Equity- Campbell	393,118.42
3011 - Members Equity- Flores	111,950.09
3013 - Members Equity- Feught	-1,747.83
Total Equity	503,320.68
TOTAL LIABILITIES & EQUITY	617,421.97

New Era Information Technologies, LLC
Profit & Loss
January through December 2019

	Jan - Dec 19
6031 - Insurance Auto	8,413.86
6032 - Insurance Gnrl Liab	2,729.93
6033 - Insurance Health	52,262.46
6035 - Insurance Other - Bond	30,127.00
6036 - Insurance Workers Comp	-722.53
6037 - Insurance Prof. Liab.	17,274.07
6039 - Interest Expense (Other)	16.43
6040 - Interest Expense (277)	7,520.02
6042 - Lawn Care	1,616.34
6043 - Insurance Employee Other	2,430.78
6045 - Hosting	2,249.46
6054 - Mail (NE Email Svc)	2,760.33
6055 - Maintenance	4,924.50
6056 - Meals and Entertainment	15,208.24
6115 - Subscriptions	3,740.90
6120 - Miscellaneous Expense	0.00
6130 - Office Supplies	6,365.34
6135 - Rental (Equipment)	3,500.00
6150 - Salaries - Administrat	55,507.40
6153 - Salaries - Officer	360,557.22
6154 - Salaries - Other	18,720.00
6158 - Penalties	1,528.19
6159 - Postage / Freight	1,399.54
6169 - Reproduction	196.02
6172 - Project Track / Monit.	1,446.00
6179 - Rent (DataVault Storage)	720.00
6182 - Repairs - (Other)	9,289.83
6183 - Seminars / Education	7,522.67
6218 - Remote Management- close	6,286.50
6225 - Testing (Employee Drug)	71.00
6228 - Time & Billing	4,124.00
6232 - Travel Expense	7,453.73
6233 - Trash Disposal	1,350.60
6240 - Parking / Tolls	103.00
6241 - Phones / Internet	5,773.89
6245 - Sales Tax	3,569.75
6247 - Uber / Taxi	100.68
6249 - Utilities (Gas)	1,127.65
6250 - Utilities (Alarm)	359.40
6251 - Utilities (Electric)	3,479.00
6252 - Utilities (Sewer & Wtr)	111.64
6253 - Uniforms	432.31
7011 - Fica Tax Employer	84,221.92
7012 - Federal Employer	726.46
7013 - State Unemploy Employer	2,739.35
7015 - Tax & Licenses (Misc.)	3,270.86
7016 - Tax (Property)	6,154.33
7018 - Employee Sick Time	15,786.41
7019 - Employee Vacation Time	48,505.60
7020 - Holiday Time	14,732.00
7022 - Lenovo Pay	66.00
Total Expense	**932,549.26**
Net Ordinary Income	**0.00**
Net Income	**0.00**

New Era Information Technologies, LLC
Profit & Loss
January through December 2019

	Jan - Dec 19
Ordinary Income/Expense	
Income	
4010 - Income	3,391,920.23
4011 - Other Income	8,550.88
4050 - Interest Income	18.52
Total Income	3,400,489.63
Cost of Goods Sold	
5008 - Automobile Mileage	4,798.19
5016 - Materials	57,121.62
5019 - Cloud	162,735.90
5020 - Contract Labor - IT	50,481.25
5021 - Contract Labor - Profess	12,466.00
5028 - Dues & Memberships	2,153.37
5029 - Equipment / Tools	18,540.57
5130 - Office Supplies	188.60
5135 - Rental (Equipment)	3,550.00
5151 - Salaries - IT	539,357.55
5155 - Salaries - Programmer	165,894.24
5210 - Prof. Svcs. - IT	190,377.74
5211 - Prof. Svcs. - Cabeling	147,524.00
5215 - Prof. Svcs. - Other	1,093,864.40
5228 - Time & Billing	108.00
5240 - Parking / Tolls	30.00
5241 - Phones / Internet	15,998.94
5242 - Help Desk (Software)	2,750.00
Total COGS	2,467,940.37
Gross Profit	932,549.26
Expense	
6005 - Automobile - Np (GF)	4,309.44
6007 - Automobile - Rep & Main	6,225.16
6008 - Automobile - Mileage	11.60
6009 - Accounting / Legal	21,039.83
6015 - Bank / Other Svc. Charge	80.11
6016 - Materials	6,052.87
6018 - Contract Labor - Other	3,165.00
6019 - Cloud	8,926.36
6021 - Contract Labor - Profess	500.00
6022 - Depreciation Expense	10,587.14
6024 - Gifts	1,782.54
6025 - Cell Phones	
6025-1 -Cell Phones (DC)	2,962.75
6025-2 -Cell Phones (GF)	1,574.83
6025 - Cell Phones - Other	6,471.61
Total 6025 - Cell Phones	11,009.19
6026 - Donations (Other)	1,260.00
6027 - Donations (Political)	21,547.70
6028 - Dues & Memberships	741.29
6029 - Equipment	2,647.87
6030 - Gas	
6030-1 - Gas (DC)	3,057.18
6030-2 - Gas (GF)	1,755.90
Total 6030 - Gas	4,813.08

CONFIDENTIAL

COST PROPOSAL

Submitted in Separate Document

APPENDIX

CORPORATE RESOLUTION

EXCERPT FROM MINUTES OF MEETING OF THE BOARD OF DIRECTORS OF
New Era Information Technologies, LLC
INCORPORATED.

AT THE MEETING OF DIRECTORS OF _New Era Information Technologies, LLC_
INCORPORATED, DULY NOTICED AND HELD ON _October 25, 2021_ ,
A QUORUM BEING THERE PRESENT, ON MOTION DULY MADE AND SECONDED. IT WAS:

RESOLVED THAT _David B. Campbell_ , BE AND IS HEREBY
APPOINTED, CONSTITUTED AND DESIGNATED AS AGENT AND ATTORNEY-IN-FACT OF
THE CORPORATION WITH FULL POWER AND AUTHORITY TO ACT ON BEHALF OF THIS
CORPORATION IN ALL NEGOTIATIONS, BIDDING, CONCERNS AND TRANSACTIONS WITH
THE PARISH OF JEFFERSON OR ANY OF ITS AGENCIES, DEPARTMENTS, EMPLOYEES OR
AGENTS, INCLUDING BUT NOT LIMITED TO, THE EXECUTION OF ALL PROPOSALS, PAPERS,
DOCUMENTS, AFFIDAVITS, BONDS, SURETIES, CONTRACTS AND ACTS AND TO RECEIVE
ALL PURCHASE ORDERS AND NOTICES ISSUED PURSUANT TO THE PROVISIONS OF ANY
SUCH PROPOSAL OR CONTRACT, THIS CORPORATION HEREBY RATIFYING, APPROVING,
CONFIRMING, AND ACCEPTING EACH AND EVERY SUCH ACT PERFORMED BY SAID AGENT
AND ATTORNEY-IN-FACT.

I HEREBY CERTIFY THE FOREGOING TO BE A TRUE
AND CORRECT COPY OF AN EXCERPT OF THE
MINUTES OF THE ABOVE DATED MEETING OF THE
BOARD OF DIRECTORS OF SAID CORPORATION,
AND THE SAME HAS NOT BEEN REVOKED OR
RESCINDED.

SECRETARY-TREASURER

September 15, 2022

DATE

CORPORATE RESOLUTION

EXCERPT FROM MINUTES OF MEETING OF THE BOARD OF DIRECTORS OF

_____

INCORPORATED.

AT THE MEETING OF DIRECTORS OF *BENECOM COMPUTER COMPANY*
INCORPORATED, DULY NOTICED AND HELD ON *SEPTEMBER 12, 2022* .
A QUORUM BEING THERE PRESENT, ON MOTION DULY MADE AND SECONDED. IT WAS:

RESOLVED THAT *DAVID R. BENEDIC* , BE AND IS HEREBY
APPOINTED, CONSTITUTED AND DESIGNATED AS AGENT AND ATTORNEY-IN-FACT OF
THE CORPORATION WITH FULL POWER AND AUTHORITY TO ACT ON BEHALF OF THIS
CORPORATION IN ALL NEGOTIATIONS, BIDDING, CONCERNS AND TRANSACTIONS WITH
THE PARISH OF JEFFERSON OR ANY OF ITS AGENCIES, DEPARTMENTS, EMPLOYEES OR
AGENTS, INCLUDING BUT NOT LIMITED TO, THE EXECUTION OF ALL PROPOSALS, PAPERS,
DOCUMENTS, AFFIDAVITS, BONDS, SURETIES, CONTRACTS AND ACTS AND TO RECEIVE
ALL PURCHASE ORDERS AND NOTICES ISSUED PURSUANT TO THE PROVISIONS OF ANY
SUCH PROPOSAL OR CONTRACT, THIS CORPORATION HEREBY RATIFYING, APPROVING,
CONFIRMING, AND ACCEPTING EACH AND EVERY SUCH ACT PERFORMED BY SAID AGENT
AND ATTORNEY-IN-FACT.

I HEREBY CERTIFY THE FOREGOING TO BE A TRUE
AND CORRECT COPY OF AN EXCERPT OF THE
MINUTES OF THE ABOVE DATED MEETING OF THE
BOARD OF DIRECTORS OF SAID CORPORATION,
AND THE SAME HAS NOT BEEN REVOKED OR
RESCINDED.

SECRETARY-TREASURER
DEBORAH H. BENEDIC

9/12/22
DATE

Request for Proposal

AFFIDAVIT

STATE OF __Louisiana__

PARISH/COUNTY OF __Jefferson__

BEFORE ME, the undersigned authority, personally came and appeared: __David B. Campbell__

_____, (Affiant) who after being by me duly sworn, deposed and said that he/she

is the fully authorized __President__ of __New Era__ (Entity), the party

who submitted a proposal in response to RFP Number __0443__, to the Parish of Jefferson.

Affiant further said:

Campaign Contribution Disclosures

(Choose A or B, if option A is indicated please include the required attachment):

Choice A __X__   Attached hereto is a list of all campaign contributions, including the date and amount of each contribution, made to current or former elected officials of the Parish of Jefferson by Entity, Affiant, and/or officers, directors and owners, including employees, owning 25% or more of the Entity during the two-year period immediately preceding the date of this affidavit or the current term of the elected official, whichever is greater. Further, Entity, Affiant, and/or Entity Owners have not made any contributions to or in support of current or former members of the Jefferson Parish Council or the Jefferson Parish President through or in the name of another person or legal entity, either directly or indirectly.

Choice B _____   there are **NO** campaign contributions made which would require disclosure under Choice A of this section.

I

Affiant further said:

Debt Disclosures
(Choose A or B, if option A is indicated please include the required attachment):

Choice A _____   Attached hereto is a list of all debts owed by the affiant to any elected or appointed official of the Parish of Jefferson, and any and all debts owed by any elected or appointed official of the Parish to the Affiant.

Choice B __X__   There are **NO** debts which would require disclosure under Choice A of this section.

Affiant further said:

Solicitation of Campaign Contribution Disclosures
(Choose A or B, if option A is indicated please include the required attachment):

Choice A _____   Attached hereto is a list of all elected officials of the Parish of Jefferson, whether still holding office at the time of the affidavit or not, where the elected official, individually, either by **telephone or by personal contact,** solicited a campaign contribution or other monetary consideration from the Entity, including the Entity's officers, directors and owners, and employees owning twenty-five percent (25%) or more of the Entity, during the two-year period immediately preceding the date the affidavit is signed. Further, to the extent known to the Affiant, the date of any such solicitation is included on the attached list.

Choice B __X__   there are **NO** solicitations for campaign contributions which would require disclosure under Choice A of this section.

Affiant further said:

That Affiant has employed no person, corporation, firm, association, or other organization, either directly or indirectly, to secure the public contract under which he received payment, other than persons regularly employed by the Affiant whose services in connection with the construction, alteration or demolition of the public building or project or in securing the public contract were in the regular course of their duties for Affiant; and

That no part of the contract price received by Affiant was paid or will be paid to any person, corporation, firm, association, or other organization for soliciting the contract, other than the payment of their normal compensation to persons regularly employed by the Affiant whose services in connection with the construction, alteration or demolition of the public building or project were in the regular course of their duties for Affiant.

Affiant further said:

Subcontractor Disclosures
(Choose A <u>or</u> B, if option A is indicated please include the required attachment):

    Choice A   X   Affiant further said that attached is a listing of all subcontractors, excluding full time employees, who may assist in providing professional services for the aforementioned RFP.

    Choice B   There are **NO** subcontractors which would require disclosure under Choice A of this section.

_____
Signature of Affiant

David B. Campbell
_____
Printed Name of Affiant

SWORN AND SUBSCRIBED TO BEFORE ME
ON THE __31__ DAY OF __August__ , 20__22__

Jillian Campbell
_____
Notary Public
Jillian Campbell
_____
Printed Name of Notary

137591
_____
Notary/Bar Roll Number

My commission expires __upon death__

3

JILLIAN CAMPBELL
Notary Public
State of Louisiana
Jefferson Parish
Notary ID # 137591
My Commission is for Life
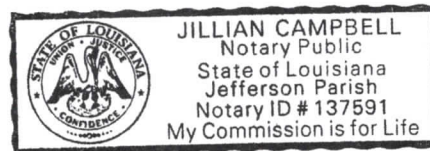
CAMPAIGN CONTRIBUTIONS
NEW ERA INFORMATION TECHNOLOGIES, LLC
July 2019 – August 2022

DATE	NAME	AMOUNT
07/09/2019	Mike Yenni	1,000.00
09/05/2019	Dominick Impasto	1,000.00
09/05/2019	Scott Walker	500.00
09/12/2019	Mike Yenni	1,000.00
10/10/2019	Deano Bonano	500.00
10/30/2019	Deano Bonano	500.00
02/27/2020	Ricky Templet	1,000.00
08/14/2020	Dominick Impasto	1,500.00
08/14/2020	Jennifer VanVrancken	1,000.00
11/18/2020	Scott Walker	1,000.00
03/16/2021	Ricky Templet	1,000.00
04/14/2021	Ricky Templet	1,000.00
05/13/2021	Deano Bonano	1,000.00
07/15/2021	Ricky Templet	1,000.00
08/13/2021	Marion Edwards	1,000.00
10/06/2021	Ricky Templet	1,000.00
11/09/2021	Dominick Impasto	1,000.00
11/09/2021	Deano Bonano	1,000.00
11/18/2020	Scott Walker	1,000.00
12/01/2021	Cynthia Lee-Sheng	2,000.00
12/06/2021	Byron Lee	1,500.00
02/02/2022	Scott Walker	1,500.00
02/16/2022	Scott Walker	1,000.00
07/11/2022	Cynthia Lee-Sheng	1,000.00

CAMPAIGN CONTRIBUTIONS

DAVID B. CAMPBELL

Thru August 2022

DATE	NAME	AMOUNT
10/01/2021	Dominick Impasto	1,000.00
01/05/2022	Dominick Impasto	1,000.00
06/01/2022	Dominick Impasto	1,000.00

New Era Information Technologies, LLC

AFFIDAVIT

STATE OF _LOUISIANA_

PARISH/COUNTY OF _JEFFERSON_

BEFORE ME, the undersigned authority, personally came and appeared: _DAVID R._

_BENEDIC_____, (Affiant) who after being by me duly sworn, deposed and said that he/she

is the fully authorized _PRESIDENT_____ of _the BENECom BENECom COMPUTER CO, INC_ (Entity), the party _TECHNOLOGIES)_

who submitted a proposal in response to RFP Number _0443____, to the Parish of Jefferson.

Affiant further said:

Campaign Contribution Disclosures

(Choose A or B, if option A is indicated please include the required attachment):

Choice A _____   Attached hereto is a list of all campaign contributions, including the date and amount of each contribution, made to current or former elected officials of the Parish of Jefferson by Entity, Affiant, and/or officers, directors and owners, including employees, owning 25% or more of the Entity during the two-year period immediately preceding the date of this affidavit or the current term of the elected official, whichever is greater. Further, Entity, Affiant, and/or Entity Owners have not made any contributions to or in support of current or former members of the Jefferson Parish Council or the Jefferson Parish President through or in the name of another person or legal entity, either directly or indirectly.

Choice B __X__   there are **NO** campaign contributions made which would require disclosure under Choice A of this section.

i

Affiant further said:

<u>Debt Disclosures</u>
(Choose A <u>or</u> B, if option A is indicated please include the required attachment):

      Choice A _____   Attached hereto is a list of all debts owed by the affiant to any elected or appointed official of the Parish of Jefferson, and any and all debts owed by any elected or appointed official of the Parish to the Affiant.

      Choice B _X_   There are **<u>NO</u>** debts which would require disclosure under Choice A of this section.

Affiant further said:

<u>Solicitation of Campaign Contribution Disclosures</u>
(Choose A <u>or</u> B, if option A is indicated please include the required attachment):

      Choice A _____   Attached hereto is a list of all elected officials of the Parish of Jefferson, whether still holding office at the time of the affidavit or not, where the elected official, individually, either by **<u>telephone or by personal contact</u>**, solicited a campaign contribution or other monetary consideration from the Entity, including the Entity's officers, directors and owners, and employees owning twenty-five percent (25%) or more of the Entity, during the two-year period immediately preceding the date the affidavit is signed. Further, to the extent known to the Affiant, the date of any such solicitation is included on the attached list.

      Choice B _X_   there are **<u>NO</u>** solicitations for campaign contributions which would require disclosure under Choice A of this section.

Affiant further said:

That Affiant has employed no person, corporation, firm, association, or other organization, either directly or indirectly, to secure the public contract under which he received payment, other than persons regularly employed by the Affiant whose services in connection with the construction, alteration or demolition of the public building or project or in securing the public contract were in the regular course of their duties for Affiant; and

That no part of the contract price received by Affiant was paid or will be paid to any person, corporation, firm, association, or other organization for soliciting the contract, other than the payment of their normal compensation to persons regularly employed by the Affiant whose services in connection with the construction, alteration or demolition of the public building or project were in the regular course of their duties for Affiant.

Affiant further said:

Subcontractor Disclosures
(Choose A or B, if option A is indicated please include the required attachment):

Choice A _____   Affiant further said that attached is a listing of all subcontractors, excluding full time employees, who may assist in providing professional services for the aforementioned RFP.

Choice B __X__   There are **NO** subcontractors which would require disclosure under Choice A of this section.

Signature of Affiant

DAVID R. BENEDIC
Printed Name of Affiant

SWORN AND SUBSCRIBED TO BEFORE ME
ON THE _24_ DAY OF _August_, 20 _22_

Notary Public

Jennifer Kleyle
Printed Name of Notary

97087
Notary/Bar Roll Number

My commission expires _life_ .
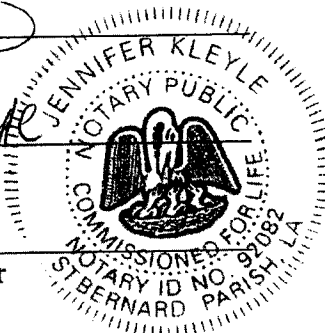
ISSUED BY

SHERIFF AND EX-OFFICIO TAX COLLECTOR-JEFFERSON PARISH, LOUISIANA

2022   Occupational License Tax

NEW ERA INFO TECHNOLOGIES LLC
277 PLAUCHE ST
HARAHAN, LA 70123

License # **650936627**

Account # 16210001

Location Address

277 PLAUCHE ST
HARAHAN, LA

Business Class 541519
Other Computer Related Services

License Class   1740
Retail Mdse/Service/Rental/etc

Tax	Interest	Penalty	Other	Total	Payment
$3,000.00	$30.00	$150.00	$0.00	$3,180.00	$3,165.00

JOSEPH P. LOPINTO, III
SHERIFF & TAX COLLECTOR

Gregory A. Ruppert, Director
Bureau of Revenue and Taxation

Pursuant to Jefferson Parish Code of Ordinances Chapter 35, Article VI, Section 35-153, the issuance of this occupational license to the person or firm named hereon is a receipt for payment of said tax and entitles the recipient to operate a business at the location shown, provided said business is operated within the confines of the application thereof, and does not violate any parish or state criminal, health, or zoning laws. This license will expire December 31, 2022.

RENEWAL APPLICATIONS ARE DUE PRIOR TO MARCH 1.

City of New Orleans
OCCUPATIONAL LICENSE

2022

LICENSE NO: **282949**
DATE ISSUED: 3/9/2022
DATE EXPIRES: 12/31/2022

Issuance of this occupational license is a receipt for payment of said tax and entitles the recipient to operate a business at the location shown, provided said business is operated within the confines of the application thereof, and does not violate any city or state criminal, health, or zoning laws.

For the year ending December 31, 2022 the person or firm named hereon is hereby licensed to pursue the occupation of **2073 - COMPUTER & OFFICE MACH R & M**

TAXPAYER	**BENECOM COMPUTER COMPANY, INC** **dba BENECOM COMPUTER COMPANY**	AMOUNT:	$900.00
		INTEREST:	$0.00
ACCOUNT NO:	**101711871**	PENALTY:	$0.00
BUSINESS LOCATION	**4140 W POCHE CT**	TOTAL:	$900.00

DIRECTOR OF FINANCE

COLLECTOR OF REVENUE

THIS PERMIT IS NOT TRANSFERABLE

State of Louisiana
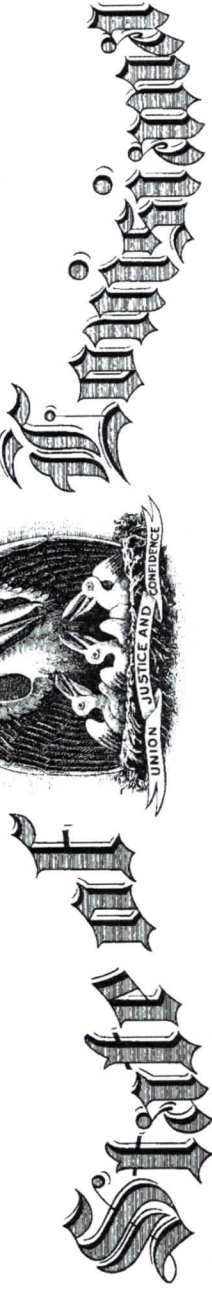
State Licensing Board for Contractors

This is to Certify that:

NEW ERA INFORMATION TECHNOLOGIES, LLC
277 Plauche Street
New Orleans, LA 70123

is duly licensed and entitled to practice the following classifications

SPECIALTY: CLOSED CIRCUIT TV; SPECIALTY: SECURITY

Witness our hand and seal of the Board dated,
Baton Rouge, LA   19th   day of   July   2022

_____
Chairman

_____
Treasurer

_____
Director

This License Is Not Transferrable

Expiration Date: July 19, 2023

License No: 74477

State of Louisiana

State Licensing Board for Contractors

This is to Certify that:

BENECOM COMPUTER COMPANY, INC.
4140 Poche Court West
New Orleans, LA 70129

is duly licensed and entitled to practice the following classifications

SPECIALTY: SECURITY; SPECIALTY: TELECOMMUNICATIONS; SPECIALTY: TOWER CONSTRUCTION

Witness our hand and seal of the Board dated,
Baton Rouge, LA   22nd   day of   July   2020

_____
Director

_____
Chairman

_____
Treasurer

This License Is Not Transferrable

Expiration Date: July 21, 2023

License No: 43647

Louisiana State Fire Marshal

Life Safety and Property Protection Licensing & Registration Division
Certificate of Firm Registration

The below named firm is hereby certified by and registered with the Office of State Fire Marshal pursuant to L.R.S. 40:1664 ET SEQ. of Life Safety & Property Protection systems:

License Number: *F2067*

Endorsements: *CCTV/Camera*

Firm Name: *NEW ERA INFORMATION TECHNOLOGIES LLC*

Doing Business As:

Mailing Address: *277 PLAUCHE ST*
HARAHAN, LA 70123

Physical Location: *277 PLAUCHE ST*
HARAHAN, LA 70123

This license is not transferable and may be revoked or suspended with cause.

This License was issued on 4/1/2022 and will expire on 4/1/2023

Louisiana State Fire Marshal
Life Safety and Property Protection Licensing & Registration Division
Certificate of Employee Registration

The below named Employee is hereby certified by and registered with the Office of State Fire Marshal pursuant to L.R.S. 40:1664 et seq. of Life Safety & Property Protection Systems:

License Number: E24809

Firm License: F2067

Endorsements: CCTV/Camera

Qualifying Endorsements: CCTV/Camera

Firm: NEW ERA INFORMATION TECHNOLOGIES LLC

277 PLAUCHE ST

HARAHAN, LA 70123

Employee: JAMIE FARRELL GAUDET

4213 ASHER CT APARTMENT D

KENNER, LA 70065

This license is not transferable and may be revoked or suspended with cause.

This License was issued on 4/1/2022 and will expire on 4/1/2023

Louisiana State Fire Marshal
Life Safety and Property Protection Licensing & Registration Division
Certificate of Employee Registration

The below named Employee is hereby certified by and registered with the Office of State Fire Marshal pursuant to L.R.S. 40:1664 et seq. of Life Safety & Property Protection Systems:

License Number: E18098

Firm License: F2067

Endorsements: Security Technician

Qualifying Endorsements:

Firm: NEW ERA INFORMATION TECHNOLOGIES LLC

277 PLAUCHE ST

HARAHAN, LA 70123

Employee: GRANT E CRAWFORD

29975 HIGHWAY 441

HOLDEN, LA 70744
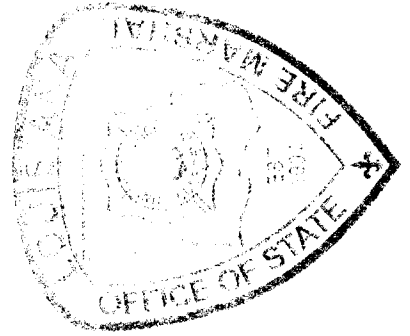
This license is not transferable and may be revoked or suspended with cause.

This License was issued on 7/18/2022 and will expire on 4/1/2023

⠿ i-PRO

The Power of Truth

i-PRO AMERICAS INC.

CERTIFIED PARTNER TRAINING

Jamie Gaudet

Has successfully completed the i-PRO Americas Inc. Certified Partner Training
requirements for i-PRO Cameras, Video Insight VMS, and MonitorCast Access Control.

Joey Friddell

Joey Friddell
Technical Training Manager
i-PRO Americas Inc.

2022 CERTIFIED PARTNER
i-PRO AMERICAS INC.

Course Completion Date: 9/27/2022
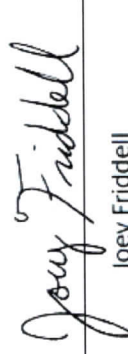
i-PRO ID: i052617

Certificate Number: LP251

BICSI Event ID: OV-PANAS-NY-0920-1

Number of CECs: 18 BICSI CECs

⠿ i-PRO   **Bicsi**

Elite CEU Training School

(Seminar #VSS288)

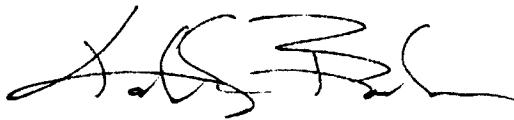# *Certificate of Completion*

This Certificate of Completion verifies that
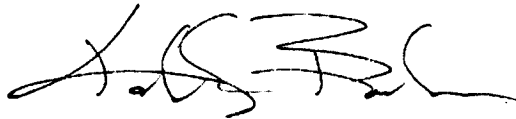
Jamie Gaudet

Name of Student

has successfully completed the **VSS/CCTV (15 Hour Video Surveillance Systems and Closed Circuit Television)** certification as required by the Louisiana Fire Marshal's Office.

03/18/2021		Kaleb Brashear
Course Approval Date	Instructor Signature	Instructor Name

Elite CEU Training School

(Seminar #FAI1358)

Certificate of Completion

This Certificate of Completion verifies that
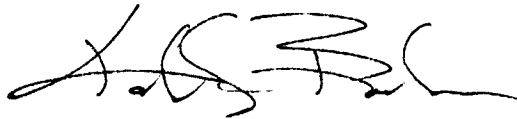
<u>Jamie Gaudet</u>

Name of Student

has successfully completed the **FAIT (Fire Alarm Installation Techniques)** course for a <u>Type C Installer</u> as required by the Louisiana Fire Marshal's Office.

07/14/2022		Kaleb Brashear
Course Approval Date	Instructor Signature	Instructor Name

Elite CEU Training School

(Seminar #AEI491)

Certificate of Completion

This Certificate of Completion verifies that

Jamie Gaudet

Name of Student

has successfully completed the **AEIT (16 Hour Advanced Electronic Intrusion Technician)** course for a Type C Installer as required by the Louisiana Fire Marshal's Office.

07/15/2022		Kaleb Brashear
Course Approval Date	Instructor Signature	Instructor Name

Elite CEU Training School

(Seminar #ALO15226)

Certificate of Completion

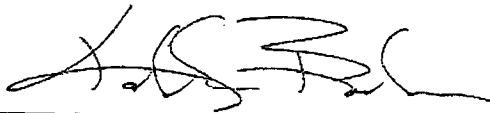This Certificate of Completion verifies that

Jamie Gaudet

Name of Student

has successfully completed the **Alarm Level 1 (24 hr Alarm Basic)** course

as required by the Louisiana Fire Marshal's Office.

07/11/2022		Kaleb Brashear
Course Approval Date	Instructor Signature	Instructor Name

CompTIA

ADVANCING THE GLOBAL IT INDUSTRY

Jamie F Gaudet

has successfully completed the requirements to be recognized as

CompTIA

A+

CERTIFIED

COMP10455416		March 29, 2001
CAREER ID	TODD THIBODEAUX President & CEO	DATE CERTIFIED

Code: CJKCNK0DGGR11S9F
Verify at: http://verify.CompTIA.org

i-PRO

The Power of Truth

i-PRO AMERICAS INC.

CERTIFIED PARTNER TRAINING

Grant Crawford

Has successfully completed the i-PRO Americas Inc. Certified Partner Training
requirements for i-PRO Cameras, Video Insight VMS, and MonitorCast Access Control.

Joey Friddell
Technical Training Manager
i-PRO Americas Inc.

2022 CERTIFIED PARTNER
i-PRO AMERICAS INC.

Course Completion Date: 9/27/2022

i-PRO ID: i052617

Certificate Number: LP253

BICSI Event ID: OV-PANAS-NY-0920-1

Number of CECs: 18 BICSI CECs

i-PRO

Bicsi

Elite CEU Training School

Certificate of Completion

This Certificate of Completion verifies that

Grant Crawford

Name of Student

has successfully completed the **Alarm Level 1** course

as required by the Louisiana Fire Marshal's Office.
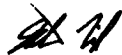
03/23/2016		Kaleb Brashear
Course Approval Date	Instructor Signature	Instructor Name

CERTIFICATE

of ACHIEVEMENT

Grant Crawford

HAS SUCCESSFULLY COMPLETED THE

Mercury Subsystem

Jonathon Hike, Solutions Trainer

F FRONTIER

SGI Matrix, LLC
Certificate of Completion

Is hereby granted to:
Grant Crawford

for completion of:

Frontier Product Certification Training

July 13, 2021

Tracie Burton

Tracie Burton, Internal Operations Manager

HIKVISION

This is to certify that

Grant Crawford

has satisfactorily completed the online studies and passed the
examination required for certification in the course titled

HACB Final Exam

Date passed: October 19, 2021

Student ID: grant.crawford@vec24-7.com

HIKVISION

This is to certify that

Grant Crawford

has satisfactorily completed the online studies and passed the examination required for certification in the course titled

HCSA Certification Exam

Date passed: October 19, 2021

Student ID: grant.crawford@vec24-7.com

□□□ **CompTIA**.

A+® Certified Professional

Kyle Stoufflet

COMP10441009   2/23/01

CompTIA ID No.   Vacamont Born

BEND & LIFT

Kyle Stoufflet
325 Cherry Blosson Lane
Terrytown LA 70056
United States

To request a certificate replacement, please visit CompTIA's Web site at
http://www.comptia.org/certification/faq_lost_cert.htm

□□□ **CompTIA**.

Network+™ Certified Professional

Kyle Stoufflet

COMP10441009   9/27/01

CompTIA ID No.   Vacamont Born

BEND AND LIFT

Kyle Stoufflet
325 Cherry Blosson Lane
Terrytown, LA 70056
United States

To request a certificate replacement, please visit CompTIA's Web site at
http://www.comptia.org/certification/faq_lost_cert.htm

Certified Since
2002

Microsoft
CERTIFIED
Professional

KYLE STOUFFLET
MCP ID# 2752929

MCP   MCSE   MCSA

MCP
Microsoft
ETDBL

i-PRO
The Power of Truth
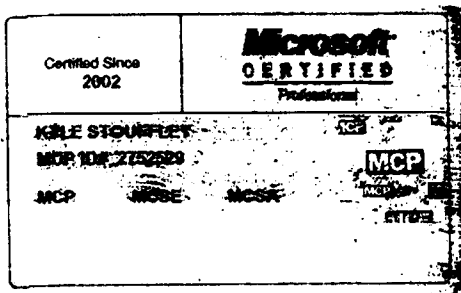
i-PRO AMERICAS INC.
CERTIFIED PARTNER TRAINING

Stephen Strickland

Has successfully completed the i-PRO Americas Inc. Certified Partner Training requirements for i-PRO Cameras, Video Insight VMS, and MonitorCast Access Control.

Joey Friddell
Technical Training Manager
i-PRO Americas Inc.

i-PRO AMERICAS INC.
2022 CERTIFIED PARTNER

Course Completion Date: 9/14/2022

i-PRO ID: i052617

Certificate Number: LP230

BICSI Event ID: OV-PANAS-NY-0920-1

Number of CECs: 18 BICSI CECs

i-PRO

Bicsi

Louisiana State Fire Marshal

Life Safety and Property Protection Licensing & Registration Division

Certificate of Employee Registration

The below named Employee is hereby certified by and registered with the Office of State Fire Marshal pursuant to L.R.S. 40:1664 et seq. of Life Safety & Property Protection Systems:

License Number: *E10667*   **Firm License:** *F846*

Endorsements: *Security Technician*

Qualifying Endorsements: *Security*

Firm: *BENECOM COMPUTER COMPANY, INC.*

4140 POCHE COURT WEST

NEW ORLEANS, LA 70129

Employee: *DAVID ROBERT BENEDIC*

1576 CUTTYSARK COVE

SLIDELL, LA 70458

This license is not transferable and may be revoked or suspended with cause.

This License was issued on 7/1/2022 and will expire on 7/1/2023

Louisiana State Fire Marshal

Life Safety and Property Protection Licensing & Registration Division

Certificate of Employee Registration

The below named Employee is hereby certified by and registered with the Office of State Fire Marshal pursuant to L.R.S. 40:1664 et seq. of Life Safety & Property Protection Systems:

License Number: *E10669*   *Firm License: F846*

Endorsements: *Security Technician*

Qualifying Endorsements:

Firm: *BENECOM COMPUTER COMPANY, INC.*

            4140 POCHE COURT WEST

            NEW ORLEANS, LA 70129

Employee: *DUSTIN D BENEDIC*

            600 FAIRFIELD LOOP

            SLIDELL, LA 70458

This license is not transferable and may be revoked or suspended with cause.

This License was issued on 7/1/2022 and will expire on 7/1/2023

Louisiana State Fire Marshal

Life Safety and Property Protection Licensing & Registration Division

Certificate of Firm Registration

The below named firm is hereby certified by and registered with the Office of State Fire Marshal pursuant to L.R.S. 40:1664 ET SEQ. of Life Safety & Property Protection systems:

License Number: F846

Endorsements: Security

Firm Name: BENECOM COMPUTER COMPANY, INC.

Doing Business As: BENECOM TECHNOLOGIES, INC.

Mailing Address: 4140 POCHE COURT WEST
NEW ORLEANS, LA 70129

Physical Location: 4140 POCHE COURT WEST
NEW ORLEANS, LA 70129

This license is not transferable and may be revoked or suspended with cause.

This License was issued on 7/1/2022 and will expire on 7/1/2023

Building Industry Consulting Service International

THE PROFESSIONAL DESIGNATION OF

BICSI TECHNICIAN

IS AWARDED TO

Dustin Benedic

by BICSI in recognition of having successfully completed BICSI's registration and examination requirements.

Designation Number:

Registration Start Date: 10/7/2016

Registration End Date: 11/1/2019

Chair, Registrations & Credentials Supervision Committee

BICSI TECHNICIAN

Since 10/7/2016

Director of Credentialing

Building Industry Consulting Service International

THE PROFESSIONAL DESIGNATION OF

BICSI TECHNICIAN

IS AWARDED TO

Christopher Bass

by BICSI in recognition of having successfully completed BICSI's registration and examination requirements.

BICSI TECH

Since 02-22-2022

John H. Daniels, CNM, FACHE, FHIMSS
BICSI Chief Executive Officer

Designation Number: 360377

Registration Start Date: 02-22-2022

Registration End Date: 02-28-2025

Carol Everett Oliver, RCDD, DCDC, ESS
BICSI Board President

LEVITON®

Authorized Network Installer

Leviton Authorized Network Installer Certification

Benecom Technologies - New Orleans, LA

Has met Leviton's Certification Program selection criteria and has successfully completed the program certification requirements. Therefore, __**Benecom Technologies**__ is hereby certified as a Leviton Authorized Network Installer. Installations performed by __**Benecom Technologies**__ that are compliant with TIA/EIA and/or ISO requirements are eligible to receive Leviton Network Solutions Extended Product and Performance System Limited Warranties.

__**Benecom Technologies**__ has agreed to conform to all Leviton specified, TIA/EIA and/or ISO compliant installation practices in force at the time of installation. In addition, __**Benecom Technologies**__ agrees to install Leviton approved products and category compliant cabling in compliance with program policies and related industry standards.

TIA/568 Series and ISO standards compliant links and channels are covered under Leviton Network Solutions Extended Product and Performance Warranties when installed by Authorized Network Installers. Leviton approved cable manufacturers must be used to obtain system warranties.

__**Benecom Technologies**__ agrees to adhere to the Terms & Conditions of Leviton Network Solutions certified contractor program, and the Terms & Conditions of the programs Extended Product and Performance System Limited Warranties for the duration of their participation in the program. In no event shall Leviton be liable for special, indirect, incidental, consequential or punitive damages (regardless of the form of action, whether in contract or in tort, including negligence, gross negligence and strict liability), including, without limitation, lost profits, lost revenue, loss of data, technology, rights or services, interruption of business, costs of procurement of substitute products or other economic damage arising from the failure of a system installed by a Leviton certified contractor.

0017100

Certification Number

10/20/2021

Certified Installer Since

Asef Baddar

Asef Baddar, RCDD, DCD
Certification Programs Manager

12/31/2024

Expiration Date

LEVITON®
Network Solutions

It is hereby recognized that

Dustin Benedic

Has completed the Leviton Network Solutions Certification Course

Copper and Optical Fiber Communications Cabling Systems

on behalf of

Benecom Technologies - New Orleans, LA

Asef Baddar

Asef Baddar, RCDD, DCD
Certification Programs Manager, Leviton Network Solutions

10/20/2021

Certification Date
Expires **12/31/2024**

BICSI®

8 BICSI CECs Awarded to Qualified BICSI Credential Holders
BICSI Event ID: OV-LEVI-WA-0121-1

LEVITON®
Network Solutions

It is hereby recognized that

Christopher Bass

Has completed the Leviton Network Solutions Certification Course

Copper and Optical Fiber Communications Cabling Systems

on behalf of

Benecom Technologies - New Orleans, LA

Asef Baddar

Asef Baddar, RCDD, DCD
Certification Programs Manager, Leviton Network Solutions

10/20/2021

Certification Date
Expires 12/31/2024

BICSI

8 BICSI CECs Awarded to Qualified BICSI Credential Holders
BICSI Event ID: OV-LEVI-WA-0121-1

LEVITON®
Network Solutions

It is hereby recognized that

Kirby LaPrime, Jr.

Has completed the Leviton Network Solutions Certification Course

Copper and Optical Fiber Communications Cabling Systems

on behalf of

Benecom Technologies - New Orleans, LA

10/20/2021

Certification Date
Expires **12/31/2024**

Asef Baddar

Asef Baddar, RCDD, DCD
Certification Programs Manager, Leviton Network Solutions

8 BICSI CECs Awarded to Qualified BICSI Credential Holders
BICSI Event ID: OV-LEVI-WA-0121-1

BICSI®

LEVITON ®
Network Solutions

It is hereby recognized that

Christopher Verret

Has completed the Leviton Network Solutions Certification Course

Copper and Optical Fiber Communications Cabling Systems

on behalf of

Benecom Technologies - New Orleans, LA

Asef Baddar

Asef Baddar, RCDD, DCD
Certification Programs Manager, Leviton Network Solutions

10/20/2021

Certification Date
Expires **12/31/2024**

BICSI ℠

8 BICSI CECs Awarded to Qualified BICSI Credential Holders
BICSI Event ID: OV-LEVI-WA-0121-1

WISENET

CERTIFIED PROFESSIONAL

HANWHA TECHWIN AMERICA

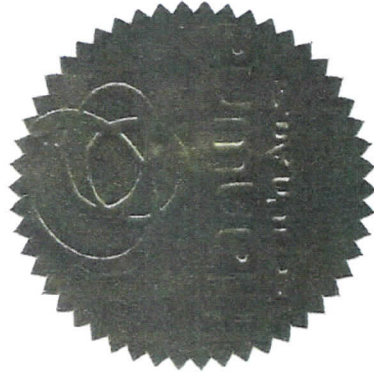WISENET CERTIFICATION

Certified Professional

THIS IS TO CERTIFY THAT

Dustin Benedic

Benecom Technologies

Has successfully completed the requirements for the Level One, Wisenet Certification Program the 15th day of May, 2018.

This certification is valid for 36 months from date of award.

Event ID: OV-HANW-NJ-0517-1
BICSI ITS CECs Awarded: 18

Hanwha
Techwin America

WISENET
CERTIFIED PROFESSIONAL

THIS IS TO CERTIFY THAT

Travis Hoff

Benecom Technologies

Has successfully completed the requirements for the Level One, Virtual Wisenet Certification Program this December 7, 2021.

This certification is valid for 36 months from date of award.

Hanwha Techwin

WISENET CERTIFICATION

HANWHA TECHWIN AMERICA

Certified Professional

Event ID: OV-HANW-NJ-0121-1
BICSI ITS CECs Awarded: 9

Certificate of
Completion

Paxton Access Inc.

Paxton

This is to certify that

Mr Dustin Benedic

of

Benecom Technologies

has completed the following online training:

Paxton10 Virtual Training

04/16/2021   Jeffrey Pou

Date   Paxton Instructor

Certificate of Completion

Paxton Access Inc.

Paxton

This is to certify that

Chris Bass

of

Benecom Technologies

has completed the following training:

Paxton10 Advanced

05/24/2022   John Coursey

Date   Paxton Instructor

Bicsi
CONTINUING EDUCATION
CREDIT PROVIDER
Event ID: OV-PAX-SC-0222-1
5 BICSI CECs

ESA
ELECTRONIC SECURITY ASSOCIATION™
National Training School

Certificate of Course Completion

Dustin Benedic

has completed the course

Level 1 Certified Alarm Technician

having met classroom attendance and testing requirements

NTS CEU Information: #NT-0001 / 2.2 credits / 22 hours
TN ASCB #0806.01 / 2.4 credits / 24 hours

Date: 03/27/2011
Lafayette, LA

Education Committee Chairman

FL Provider# 0000856   NSA# 0007492   FASA# 0007491

CERTIFICATE OF COMPLETION

This certifies that

Christopher Bass

is awarded this certificate for
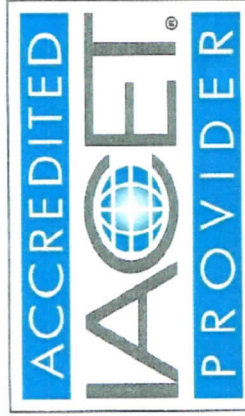
OSHA 10 Hour Outreach Training Program - Construction

CEUs
1.0

Credit Hours
10.00

Completion Date
07/06/2022

Curtis Chambers, Trainer C 26-0110333 and G 26-0082322

"As an OSHA Outreach Training Program trainer, I affirm that I have conducted this OSHA Outreach Training Program training class in accordance with OSHA Outreach Training Program requirements. I will document this class to my OSHA Authorizing Training Organization. Upon successful review of my documentation, I will provide each student their course completion card within 90 calendar days of the end of the class."

"As an IACET Accredited Provider, 360training.com, Inc. offers IACET CEUs for its learning events that comply with the ANSI/IACET Continuing Education and Training Standard."

THIS CERTIFICATE IS NON-TRANSFERABLE

5000 Plaza on the Lake, Suite 305 | Austin, TX 78746 | 877.881.2235 | www.360training.com

Compliance Training Online™

a division of **KRIST** INC.

hereby certifies that

Christopher Bass

has successfully completed

Aerial Boom Lifts
OSHA 29 CFR 1910 & 1926 Training

ACORD® CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 9/19/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER	CONTACT NAME: Maeghan Trosclair
Eagan Insurance Agency, LLC 2629 N. Causeway Blvd. P. O. Box 8590 Metairie LA 70002	PHONE (A/C, No, Ext): (504)836-9600 FAX (A/C, No): (504)836-9621 E-MAIL ADDRESS: trosclairm@eaganins.com

	INSURER(S) AFFORDING COVERAGE	NAIC #
INSURED New Era Information Technologies LLC 277 Plauche St Harahan LA 70123	INSURER A : Evanston Insurance Co.	
	INSURER B : Republic Vanguard Ins Company	
	INSURER C : LUBA	12472
	INSURER D : Scottsdale Indemnity Company	
	INSURER E :	
	INSURER F :	

COVERAGES CERTIFICATE NUMBER: 22-23 GL/WC/AUTO;21-22PKG REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	X COMMERCIAL GENERAL LIABILITY CLAIMS-MADE X OCCUR			2AA370100	9/23/2022	9/23/2023	EACH OCCURRENCE	$ 1,000,000
							DAMAGE TO RENTED PREMISES (Ea occurrence)	$ 100,000
							MED EXP (Any one person)	$ 5,000
							PERSONAL & ADV INJURY	$ Excluded
	GEN'L AGGREGATE LIMIT APPLIES PER: X POLICY PRO-JECT LOC OTHER:						GENERAL AGGREGATE	$ 2,000,000
							PRODUCTS - COMP/OP AGG	$ 2,000,000
								$
B	AUTOMOBILE LIABILITY ANY AUTO ALL OWNED AUTOS SCHEDULED AUTOS X HIRED AUTOS X NON-OWNED AUTOS			CNO555031208	4/29/2022	4/29/2023	COMBINED SINGLE LIMIT (Ea accident)	$
							BODILY INJURY (Per person)	$
							BODILY INJURY (Per accident)	$
							PROPERTY DAMAGE (Per accident)	$
							Hired & Non-Owned Auto	$ 1,000,000
	UMBRELLA LIAB OCCUR EXCESS LIAB CLAIMS-MADE DED RETENTION $						EACH OCCURRENCE	$
							AGGREGATE	$
								$
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY Y/N ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? N/A (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below			028000015687122	9/7/2022	9/7/2023	X PER STATUTE OTH-ER	
							E.L. EACH ACCIDENT	$ 500,000
							E.L. DISEASE - EA EMPLOYEE	$ 500,000
							E.L. DISEASE - POLICY LIMIT	$ 500,000
D	Package			EKI3402530	10/23/2021	10/23/2022	Professional Liability	1,000,000
							Cyber	1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
Jefferson Parish RFP 0443; Security Systems Equipment, Maintenance, Repairs, Replacement, Installation, Etc. Security Access and Video Mgmt System.

CERTIFICATE HOLDER	CANCELLATION
Jefferson Parish Purchasing Department 1221 Elmwood Park Blvd. Suite 404 Jefferson, LA 70123	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE C Trapani, CIC/TROSC

ACORD 25 (2014/01) The ACORD name and logo are registered marks of ACORD
INS025 (201401)

CERTIFICATE OF LIABILITY INSURANCE

	DATE (MM/DD/YYYY)
	8/30/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER		CONTACT NAME: Christy Mangin		
Eustis Insurance & Benefits, a Marsh & McLennan Agency LLC Company 830 W. Causeway Approach Mandeville LA 70471		PHONE (A/C, No. Ext): 985-624-7021		FAX (A/C, No): 504-565-5219
		E-MAIL ADDRESS: Christy.Mangin@MarshMMA.com		
		INSURER(S) AFFORDING COVERAGE		NAIC #
		INSURER A : Hartford Underwriters Insurance Company		22292
INSURED	BENECCOMPU	INSURER B : Accident Fund Ins Co of AM		12304
Benecom Computer Co., Inc. dba Benecom Technologies and Guywire Communications 4140 Poche Ct W New Orleans LA 70129		INSURER C : Lloyd's Syndicate 3624		55555
		INSURER D :		
		INSURER E :		
		INSURER F :		

COVERAGES   CERTIFICATE NUMBER: 127573312   REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR		TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	X	COMMERCIAL GENERAL LIABILITY			43SBMAR5FVA	4/1/2022	4/1/2023	EACH OCCURRENCE	$ 1,000,000
		CLAIMS-MADE X OCCUR						DAMAGE TO RENTED PREMISES (Ea occurrence)	$ 1,000,000
								MED EXP (Any one person)	$ 10,000
								PERSONAL & ADV INJURY	$ 1,000,000
		GEN'L AGGREGATE LIMIT APPLIES PER:						GENERAL AGGREGATE	$ 2,000,000
		POLICY X PRO-JECT X LOC						PRODUCTS - COMP/OP AGG	$ 2,000,000
		OTHER:							$
		AUTOMOBILE LIABILITY						COMBINED SINGLE LIMIT (Ea accident)	$
		ANY AUTO						BODILY INJURY (Per person)	$
		OWNED AUTOS ONLY SCHEDULED AUTOS						BODILY INJURY (Per accident)	$
		HIRED AUTOS ONLY NON-OWNED AUTOS ONLY						PROPERTY DAMAGE (Per accident)	$
									$
A		UMBRELLA LIAB X OCCUR			43SBMAR5FVA	4/1/2022	4/1/2023	EACH OCCURRENCE	$ 4,000,000
	X	EXCESS LIAB CLAIMS-MADE						AGGREGATE	$ 4,000,000
		DED X RETENTION $ $10,000							$
B		WORKERS COMPENSATION AND EMPLOYERS' LIABILITY Y/N ANYPROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? N (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below		N/A	WCV621596101	1/1/2022	1/1/2023	X PER STATUTE OTH-ER	
								E.L. EACH ACCIDENT	$ 1,000,000
								E.L. DISEASE - EA EMPLOYEE	$ 1,000,000
								E.L. DISEASE - POLICY LIMIT	$ 1,000,000
C		Technology/Cyber/Data/Media			MPL212460421	2/1/2022	2/1/2023	Aggregate Limit	$1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
This coverages illustrated on this certificate cover all projects completed by the named insured, subject to policy terms/conditions.

The General Liability policy includes blanket additional insured and primary & non-contributory wording that may apply when there is a written contract between the named insured and certificate holder that requires such status and is agreed to prior to a loss.

Additional Insured form SL3018 edition 1018 applies to the General Liability policy.
Primary and NonContributory form SL0000 edition 1018 applies to the General Liability policy.
Per Project Aggregate form SL3018 edition 1018 applies to the General Liability policy.

CERTIFICATE HOLDER	CANCELLATION
Jefferson Parish RFP 0443 Department of General Services/Security Division Security Access & Video Management Division 1221 Elmwood Parkway Blvd Harahan LA 70123 USA	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE

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