

2021 EXPLORER PRICE LIST (PRICE LEVEL CODE 120)

	MODEL		SERIES CODE	BASE VEHICLE PRICE	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
	Base	RWD	K7B	Base RWD	\$ 31,258	\$ 32,225
		4WD	K8B	Base 4WD	33,198	34,225
	XLT	RWD	K7D	XLT RWD	32,640	34,000
		4WD	K8D	XLT 4WD	34,560	36,000
	Limited	RWD	K7F	Limited RWD (300A)	43,205	45,005
		4WD	K8F	Limited 4WD (300A)	45,125	47,005
	Limited HEV	RWD	K7F	Limited HEV RWD (310A)	47,861	49,855
		4WD	K8F	Limited HEV 4WD (310A)	49,781	51,855
	ST	4WD	K8G	ST 4WD (401A)	50,501	52,605
	Platinum	4WD	K8H	Platinum 4WD (601A)	52,301	54,480
	ALL MODELS		—	Destination and Delivery	1,245	1,245

	TRIM SERIES	DRIVE	PKG. CODE	PREFERRED EQUIPMENT PACKAGES	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
	XLT		202A	Equipment Group 202A	\$ 3,328	\$ 3,540
	Limited		301A	Equipment Group 301A	658	700

MODEL		OPTION CODE	WHEELS & TIRES	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
XLT		649	20 in Premium Painted Aluminum Wheels (req 202A)	\$ 1,217	\$ 1,295
Limited		64U	20 inch 10-SpokeHand Polished Aluminum Wheels	559	595
XLT/Limited		TFS	20 in Self Sealing Tire	183	195

	OPTION CODE	OTHER OPTIONS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	52T	Trailer Tow Pkg - Class III (Base, XLT, Limited)	\$ 512	\$ 545
	439	Dual-Panel Moonroof (XLT - req 202A; Limited; ST, Platinum)	1,593	1,695
	17U	2nd Row Bench	465	495
	68T	ST High-Performance Pack	1,499	1,595
	68S	ST Street Pack	935	995
	65P	Premium Tech Package	935	995
	65S	CoPilot360 Assist+ (req. 202A)	747	795
	153	License Plate Bracket	N/C	N/C
	16A	All-Weather Floor Mats without Carpet Mats	150	160
	16B	All-Weather Floor Mats with Carpet Mats	188	200
	50S	DVD Headrests (XLT, Limited, ST, Platinum)	1,875	1,995
	68M	XLT Sport Appearance Package	1,499	1,595
	41H	Engine Block Heater	85	90
	21F	Cargo Area Management System	155	165
	86E	Roof Rails	235	250
	PD4	Rapid Red Metallic Tinted Clearcoat	371	395
	PAB	Infinite Blue Metallic Tinted Clearcoat	371	395
	PAZ	Star White Metallic Tri-Coat	559	595

	OPTION CODE	FLEET OPTIONS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	942	Daytime Running Lamps (Fleet Only)	\$ 42	\$ 45

	OPTION CODE	DEALER INSTALLED OPTIONS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	A6ZAB	Cargo Mat	\$ 141	\$ 150
	D5HAB	Wheel Lock Kit	71	75
	BMWAB	Roof-Rail Crossbars	306	325
	J3CAB	Smoker's Package	65	70
	A3EAB	Splash Guards	150	160
	ADQAM	Outfitters Bike - Front Loader	879	935
	ADQAK	Outfitters Cargo - Skybox	879	935
	ADQAL	Outfitters Cargo - Mega Warrior	879	935