

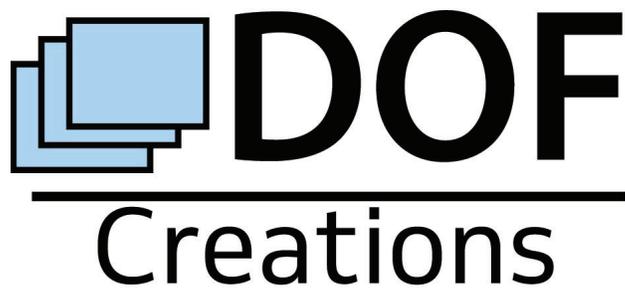
Response to 470 #240018628

Plaquemines Parish

School Board



Presented by:



SUCCESS THROUGH SERVICE

DOF SPIN# 143052287

FRN# 0029691623



SUCCESS THROUGH SERVICE

Plaquemines Parish School board
557 F. Edward Hebert BLVD.
Belle Chasse, LA 70037

ATTN: Teri & Arlen

DOF Creations would like to thank you for the opportunity to respond to your 470 request #: 240018628

5 March, 2024

DOF will honor the SPI or BEAR payment options for our e-rate customers.

DOF Creations, LLC (DOF) is a DMS Certified Minority-Owned Business formed in 2016 focused on software development and DevOps consulting before transitioning to a heavy emphasis on enterprise technology, networking, and cybersecurity to better respond to customer needs.

(DOF) is a full-service technology partner to public and private sector entities. Our customers include capital cities, state agencies, school districts colleges, and major US stadiums.

While we work with customers of all sizes, we believe we have a special knack for supporting and serving organizations of all sizes, including our smallest and most resource-deprived customers. We're incredibly grateful that our customers allow us to help them and build resilient, future-ready solutions to address their wireless, cyber & physical security, coding & development, in-class technology, and infrastructure modernization efforts.

DOF sets itself apart by building unique solutions, strategies, and offerings for its customers. We've built managed service offerings to help customers deal with the national IT staff shortage; grant funding strategies for a diverse array of projects and customer needs; new product offerings for industry-specific emerging threats, security operations, and wireless demands. We'd love to show you how we support our customers and why we believe in "Measuring Success Through Service".

Thank you for the opportunity to provide our response.

Melanie Vialpando

Senior Account Manager
DOF Creations

Call
448-207-2381

Message
melanie@dofcreations.com

Office Address
7320 E. Fletcher Ave. Tampa FL



SUCCESS THROUGH SERVICE

7320 Fletcher Ave., Tampa, FL 33637
melanie@dofcreations.com

DOF Creations would like to thank you for the opportunity to respond to your 470 request #: 240018628

DOF Management Team

Mission Statement

We believe in “*Success Through Service*”. We believe in being a partner that adjusts as your needs do, and as problems arise, we believe in sticking with you, so you’re never stuck.

Saeed Gordon CEO/President

DOF Creations Was founded By Saeed while he was still at Vanderbilt Law School, he took the mission and values of his entrepreneurial parents and used it to build the core values of DOF. The leadership is undeniable, Saeed has worked every aspect of DOF from the ground up, this gives him the deep understanding of every level of service and sales to our customers. The knowledge and understanding of Grants, e-rate, technology solutions in Cybersecurity, M.I.B.S and Networking along with execution of promised services has helped DOF grow immensely.

Viv Gordon – Director of Sales

As a veteran technology professional, Viv blends a diverse technical knowledge base with a keen eye for problem solving of procurement and finance challenges. With almost 3 decades in IT, and a decade and a half supporting the public sector, Viv has gained immense experience building solutions, leading projects, and supporting continuous transition and change for our customers. Technology is often one piece of a multifaceted issue. Over many years, she learned to help our customers build holistic solutions that consider staffing challenges, budget constraints, tight schedules, and relevant technology concerns or implementation issues. Viv has a holistic understanding of E-rate, IT audits, Grants and other Federal programs. Prior to changing careers to Technology Viv was a finance professional at Citibank in management of Latin American debt.

Warm regards,

Melanie Vialpando
Senior Account Executive
melanie@dofcreations.com



SUCCESS THROUGH SERVICE

DOF Creations Experience & Certifications List

Technical Certifications:

- Fortinet - Certified Information Systems Security Professional
- Fortinet – NSE 2 Network Security Associate
- Fortinet – NSE 3 Network Security Associate
- Certified Ethical Hacker by the EC Council
- FOR508: Advanced Incident Response, Threat Hunting, and Digital Forensics (G01_02_SF_CM_7985)

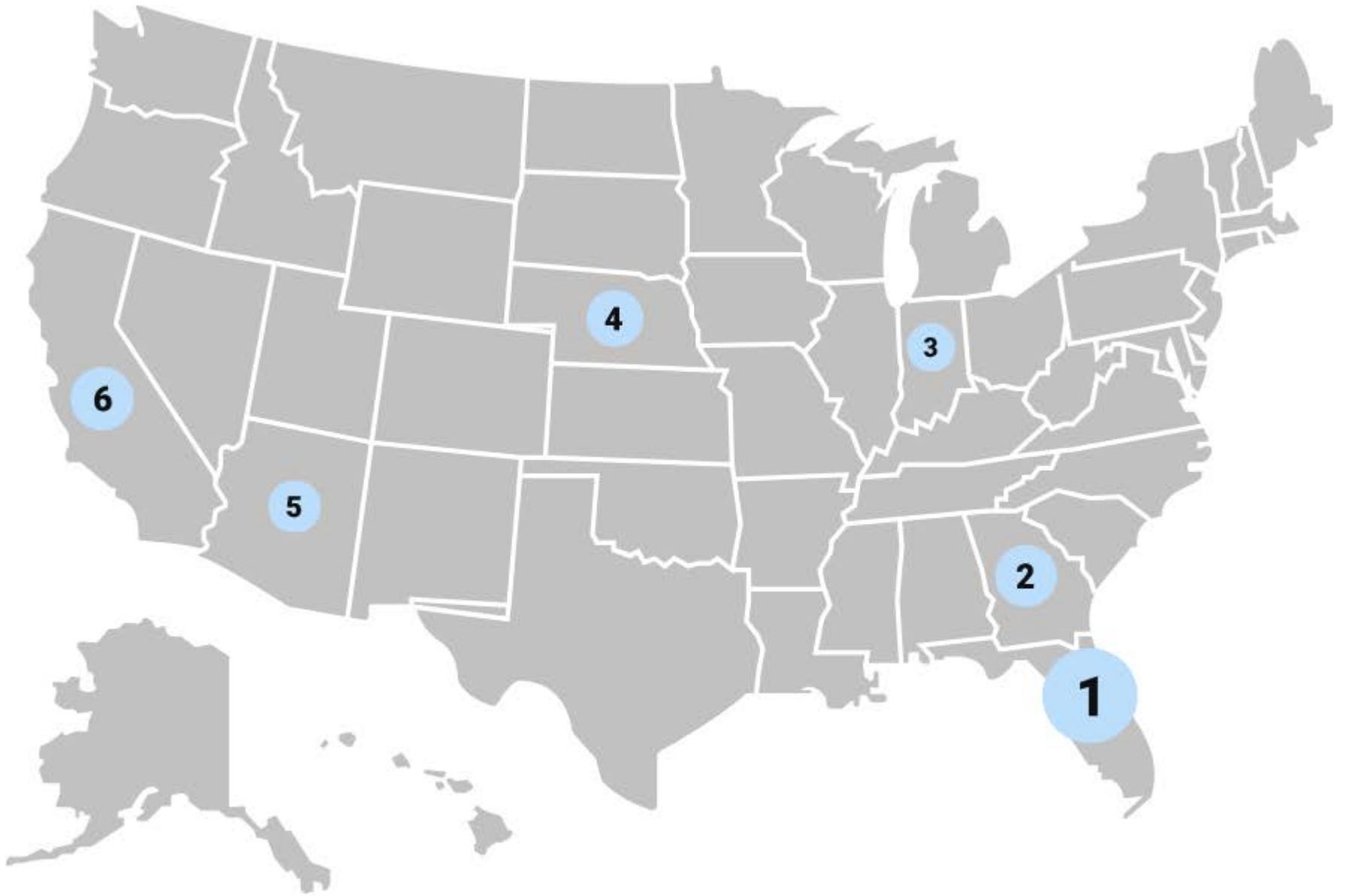
5 March, 2024

Vendor Relationships

Extreme Networks Diamond Partner & HP Aruba Gold and may more visit our website @ www.dofcreations.com



DOF National Presence



Headquarters:

**7320 E. Fletcher Ave. Tampa,
FL 33637**



State of Florida

Minority Business Certification

dof creations, llc

Is certified under the provisions of
287 and 295.187, Florida Statutes, for a period from:
03/27/2023 to 03/27/2025



J. Todd Inman
Florida Department of Management Services



Commission Registration System (CORES)

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FCC Registration

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Logged In As: [sbgordon@dofcreations.com](#) | [Logout](#)

FRN Financial

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FRN Financial

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FRN	FRN Name	Red Light Status	Action
0029691623	DOF Creations, LLC	Green Light	View/Make Payments

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For assistance, please submit a help request at <https://www.fcc.gov/wireless/available-support-services> or call 877-480-3201 (Mon.-Fri. 8 a.m.-6 p.m. ET).

Current Version: 3.0.1



THE HARTFORD
BUSINESS SERVICE CENTER
3600 WISEMAN BLVD
SAN ANTONIO TX 78251

February 22, 2024

For Informational Purposes
7320 E FLETCHER AVE
TAMPA FL 33637

Account Information:

Policy Holder Details :	DOF Creations LLC
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Contact Us

Need Help?

Chat online or call us at
(866) 467-8730.

We're here Monday - Friday.

Enclosed please find a Certificate Of Insurance for the above referenced Policyholder. Please contact us if you have any questions or concerns.

Sincerely,

Your Hartford Service Team

QUOTE



7320 East Fletcher Ave
Tampa, FL 33637
888-833-4644

DMS Certified - Minority Business

To Teri Lawrence
Plaquemines Parish School Board
557 F. Edward Herbert Blvd
Belle Chasse, LA 70037

QUOTE #	Q199303
DATE	Feb 23, 2024
CONTRACT VEHICLE	
QUOTE NAME	Plaquemines Parish School Board

Salesperson	P.O. Number	Payment Terms	Due Date
Melanie Vialpando			Oct 31, 2024

Qty	Part Number	Description	List Price	Customer Discount %	Unit Price	Total Price
470 # 240018628 - DOF SPIN #143052287 - FRN:0029691623						
1	DC2000RTX1NC	Orion Power Systems Online RTX 2000VA true online double conversion UPS rated at 2000VA/ 1600 Watts. Flexible rack/tower design, features include true sine wave output, (8) 5-20R receptacles, 5-20P input plug, optional extended battery packs, and optional SNMP and Relay cards for network monitoring. -Pre-Installed SNMP card for network monitoring -2U Rack/Tower Convertible Design -Add up to 4 external battery packs -True Online Double Conversion Design with Sine Wave Output -2000VA/ 1600 watt capacity provides 5 minutes of battery runtime at full load -120V input/output with (8) 5-20R output receptacles and NEMA 5-20P Plug -RS232 Serial and USB Interfaces -Software is included to monitor UPS and gracefully shutdown or restart UPS connected equipment during an extended power failure -37 month electronics / 24 month battery No Hassle Warranty -\$150,000 LIFETIME load protection guarantee -Special note ---- Requires 5-20R receptacle to install ---- -Dim. 3.5"H x 18"W x 19"D / Weight 48 lbs	\$2,269.00	44 %	\$1,248.03	\$1,248.03
1	DC1500RTX1NC	Orion Power Systems Online RTX 1500VA true online double conversion UPS rated at 1500VA/ 1200 Watts. Flexible rack/tower design, features include true sine wave output, (6) 5-15R receptacles, extended battery pack capability, and optional SNMP and Relay cards for network monitoring. -Pre-Installed SNMP card for network monitoring -2U Rack/Tower Convertible Design -Add up to 4 external battery packs -True Online Double Conversion Design with Sine Wave Output -1500VA/ 1200 watt capacity provides 5 minutes of battery runtime at full load -120V input/output with (6) 5-15R output receptacles and NEMA 5-15P Plug -RS232 Serial and USB Interfaces - Software is included to monitor UPS and gracefully shutdown or restart UPS connected equipment during an extended power failure	\$1,719.00	51 %	\$835.12	\$835.12

Qty	Part Number	Description	List Price	Customer Discount %	Unit Price	Total Price
		- 37 month electronics / 24 month battery No Hassle Warranty -\$150,000 LIFETIME load protection guarantee - Dim. 3.5"H x 18"W x 19"D / Weight 42 lbs				
1	PS-DOF	Installation Services per UPS	\$250.00	10 %	\$225.00	\$225.00
1	PS-DOF	Asset Tagging and ship to Central location with customer provided tags & Spreadsheet	\$5.00	0 %	\$5.00	\$5.00
1	Freight	Shipping - Includes liftgate	\$500.00	-50 %	\$750.00	\$750.00
					SUBTOTAL	\$3,063.15
					SALES TAX	\$0.00
					TOTAL	\$3,063.15

Notes

Melanie Vialpando prepared your quote, for questions please call 448-207-2381

Terms & Conditions: It is understood that DOF Creations will retain title to all items stated above until the total purchase price of this order is paid. Failure by customer to pay for this order in full under the terms shown on this document shall give DOF Creations the right to repossess the items stated above, with or without notice, and without liability to customer. If payment is not recieved when due, customer agrees to pay interest at the rate of 1.5% per month. If collection becomes necessary on this purchase, then customer agrees to pay all costs of collections, including but not limited to, reasonable attorney's fees and court costs.

Customer further agrees that any and all legal matters related to this order are governed by the laws of the State of Florida, County of Hillsborough. No warranty is made by DOF Creations for any of the items stated above, and there is no warranty of merchantability or fitness for any particular purpose. DOF Creations is not liable/nor responsible under any circumstances for data.

Quote price may change without notice.

ANY PRICING INFORMATION INCLUDED HEREIN IS FOR QUOTATION PURPOSES ONLY AND ALL PRODUCTS ARE SUBJECT TO AVAILABILITY FROM THE MANUFACTURER.

REBATES AND SPECIAL PRICING ARE NOT VALID ON BACK ORDERS IF PROMOTION EXPIRES BEFORE PRODUCT IS AVAILABLE.

To accept this quotation, sign here and return: _____

Thank You For Your Business!

References

Jacksonville University

2800 University Blvd. N

Jacksonville, FL 32211

Tammer El-Maadawy

904-256-7515

telmaad@ju.edu

Walton County Schools (Member of PAEC)

145 S. Park St.

DeFuniak Springs, FL 32435

Henry Martin

850-892-1115

Henry.martin@walton.k12.fl.us

Gadsden County Public Schools (Member of PAEC)

35 Martin Luther King Blvd.

Quincy, FL 32351

John Thomas

850-627-9651 xt 1303

thomasj@gcpsmail.com

Okaloosa County School District

120 Lowery Place

Ft. Walton Beach, FL 32548

Barry Boutwell

850-833-3100

Barry.boutwell@titantechnologies.com



December 2nd, 2023

To whom it may concern, this letter is to certify that: DOF Creations LLC, having its principal place of business at 7320 East Fletcher Ave. Tampa, FL 33637 is currently an authorized Elite Partner dealer for the entire Orion Power Systems product line and warranty services.

Should you have any questions, please contact me at rebriden@orionpowersystems.com or 904-302- 5901.

Thank you,

Robert Bridenbaugh
Orion Power Systems, Inc.
President

Orion Power Systems ups systems are the foundation that keeps vital equipment running for customers worldwide. Orion UPS Systems provide assured operation for ATM machines, network closets, security systems, medical equipment, and lab measurement devices. If you rely on clean power – you can rely on Orion. Here are some customers currently using Orion UPS Systems:



Orion Power Systems, Inc.
2939 West Beaver Street
Jacksonville, FL 32254
P: 877.385.1654 Web: orionpowersystems.com



Online RT1/RTX1

Power Protection from 1000VA to 3000VA

IDEALLY SUITED FOR:
Medical and lab equipment
Data processing
Network closets
VDIP and Telecom
Security recording devices



KEY FEATURES

- ONE series high power factor inverter provides more output Watts per VA
- Rotating LCD display includes battery time remaining indicator and much more
- Remote control load segment allows remote rebooting of devices
- Automatic maintenance reminders reduce field failures
- Adjustable charger from 1 to 8 amps for long run times.
- Stay informed with Free monitoring Software or optional SNMP management
- RTX1 version has available add-on battery modules
- 37 Month Plus Gold Warranty covers electronics and battery
- Lifetime \$ 150,000 Equipment Protection Policy





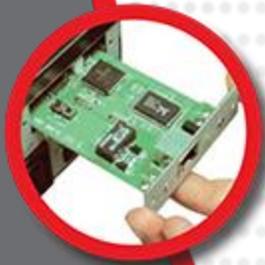
Online RT1/RTX1

Power Protection from 1000VA to 3000VA



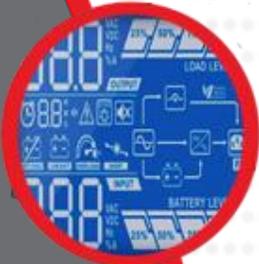
Ultimate Power Quality

Ensure your sensitive equipment lasts longer and is more reliable by supplying it with quality power. The Online RT1/RTX1 series uses double conversion technology to regulate voltage +/- 1% and outputs a pure sine wave. During a power outage, there is no transfer time when going to battery power.



Advanced Communications

Online RT1/RTX1 features advanced SNMP communications. SNMP Monitoring includes voltage in/out, battery time remaining, power logs, UPS specific information, and remote outlet control. Receive alerts via text or email for the following: on battery, battery fail, battery change due, UPS warranty expired, and more.



LCD

State of the Art LCD display rotates to accommodate tower or rack mount installations. Provides real time status information and allows configuration of ups setup parameters. LCD display reports volts in, volts out, runtime remaining in minutes, percentage load, and more.



Hot Swappable Batteries

Maintenance is easy and inexpensive with user replaceable, hot-swappable battery trays. Save money on maintenance by using in-house personnel to change batteries when necessary.

Specifications:

Electrical Input

Nominal Voltage	120V or 208V
Voltage Range	55-150 VAC ± 5% 160-300 VAC +/- 5% 208V
Frequency(HZ)	40hz ~ 70Hz
Power Factor	>.99 (Full load)

Electrical Output

Output Voltage	(120V) 100/110/115/120/127V (208V) 208/220/230/240V
Voltage Regulation	± 1%
Frequency (Hz)	±0.1% (0.05 ~ 0.06Hz) unless
Power Factor	>.99 (Full load)
Load Segments	Remote controlled load segment
Wave Form	True Sine Wave

Communications

Interface Type	1 *USB port+ 1*RS- 232 port
SNMP (Optional)	Power management from SNMP

Monitoring/Shutdown Software

Windows Vista/7/8,10, Linux, etc.
Included at no charge

Environmental

Operation Temperature	0-40 C
Noise Level	<50dBA
Relative Humidity	0 to 90% (without condensation)

Standards and Certification

Markings	UL 1778 - tested by TUV, FCC
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Online RT1/RTX1

Power Protection from 1000VA to 3000VA



Online RT1 / RTX1 Adapts to Your Needs

- Tower or Rack-mount installation
- With RTX1 models, add backup time when needed with extended battery modules
Load shedding allows shutdown of non-critical equipment during prolonged outages
- Adjustable output voltage (120V) 100/110/115/120/127 VAC or (208V) 208/220/230/240 VAC
- Auto restart after battery depletion from extended outage



Online RT1/RTX1 Runtime Chart (EBM only applies to RTX1 model)

Model	Load (VA)				Model	Load (VA)			
	250	500	750	1000		500	1000	1500	2000
DC1000RT1 / RTX1	31	11.7	6.3	4	DC2000RT1 / RTX1	27	10	5.4	3.3
+ 1 EBM	128	53	31	21	+ 1 EBM	111	45	26	18
+ 2 EBM	240	101	60	42	+ 2 EBM	209	88	52	36
+ 3 EBM	361	154	93	64	+ 3 EBM	315	134	80	55
+ 4 EBM	489	211	127	88	+ 4 EBM	427	183	110	75

Model	Load (VA)				Model	Load (VA)			
	375	750	1125	1500		750	1500	2250	3000
DC1500RT1 / RTX1	27	10	5.4	3.3	DC3000RT1 / RTX1 *	27	10	5.4	3.3
+ 1 EBM	111	45	26	18	+ 1 EBM	111	45	26	18
+ 2 EBM	209	88	52	36	+ 2 EBM	209	88	52	36
+ 3 EBM	315	134	80	55	+ 3 EBM	315	134	80	55
+ 4 EBM	427	183	110	75	+ 4 EBM	427	183	110	75

Notes: Online RT1 does not accept external battery packs. Online RTX1 is designed to accept external battery packs.
Runtime in minutes. For longer runtime applications, please contact Orion sales. * Runtime also applies to DC3000RTX1HV



Online RT1 / RTX1 Model Selection Guide : 100-127V 50/60HZ

Model #	Rating (VA/Watts) **	Input	Output Receptacles	Dim. HxWxD (in.)	Weight
DC1000RT1	1000/1000	5-15P	(8) 5-15R	3.5 (2U) x 18 x 17	35
DC1500RT1	1500/1430	5-15P	(8) 5-15R	3.5 (2U) x 18 x 17	38
DC2000RT1	2000/1930	5-20P	(8) 5-20R	3.5 (2U) x 18 x 21	43
DC3000RT1	3000/2850	L5-30P	(8)5-20R (1) L5-30R	3.5 (2U) x 18 x 25	61
DC1000RTX1	1000/1000	5-15P	(8) 5-15R	3.5 (2U) x 18 x 17	35
DC1500RTX1	1500/1430	5-15P	(8) 5-15R	3.5 (2U) x 18 x 17	38
DC2000RTX1	2000/1930	5-20P	(8) 5-20R	3.5 (2U) x 18 x 21	43
DC3000RTX1	3000/2850	L5-30P	(8)5-20R (1) L5-30R	3.5 (2U) x 18 x 25	61
DC3000RTX1HV ***	3000/3000	C20	(8) C13 (1) C19	3.5 (2U) x 18 x 25	61

Extended Battery Modules and Options

DC1000RTX1EBM	For 1000 VA	N/A	N/A	3.5 (2U) x 18 x 15	38
DC1500RTX1EBM	For 1500 VA	N/A	N/A	3.5 (2U) x 18 x 15	46
DC2000RTX1EBM	For 2000 VA	N/A	N/A	3.5 (2U) x 18 x 19	66
DC3000RTX1EBM	For 3000 VA	N/A	N/A	3.5 (2U) x 18 x 25	86
OPS-SNMP3-WEBCARD	Network card	N/A	N/A	N/A	3
OPS-Railkit	4 post rack supports	N/A	N/A	N/A	5
OPS-Relay3	Relay card	N/A	N/A	N/A	3
OPS-EMP3	Environmental monitoring *	N/A	N/A	N/A	3

* Requires SNMP card

** Wattage rating at 125VAC

*** 208-240VAC Includes 8ft C19 to L6-20P input line cord standard



See How Orion Network Pro RTX2 Stacks Up Against the Competition

Stretch your IT budget without sacrificing the features and quality you need. Network Pro includes 37 Month Plus Gold warranty, sine wave output, digital display, .9 output power factor, and many more state-of-the-art features.

Orion Network Pro RTX1 Comparison to APC SRT2200RMXLA

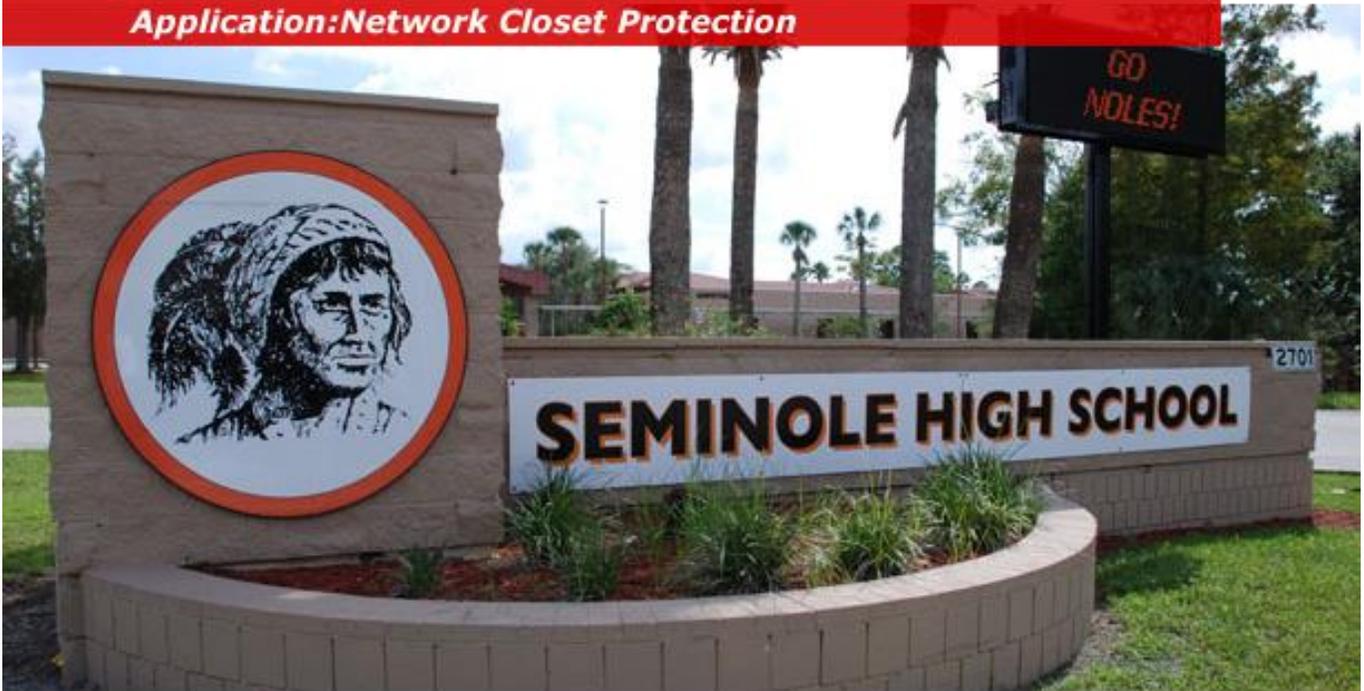
Features	Orion DC2000RTX1	APC SRT2200RMXLA
Electrical		
Sine wave	Yes, True Sine Wave	Yes, True Sine Wave
Power Rating	2000VA / 1930W	2200VA / 1800W
Works with Active PFC power supplies	Yes	Yes
Allows add on battery packs	Yes, up to 4	Yes, up to 4
Topology	True Online / Double Conversion	True Online / Double Conversion
Physical		
Form Factor	Rack / Tower	Rack Only
Outlets/Receptacles	(8)	(7)
Communications		
SNMP Capable	Yes, internal card	Yes, internal card
Display	LCD Digital	LCD Digital
USB & RS-232	Yes, both	Yes, both
Battery change indicator	Yes, on front panel	Yes, on front panel
Warranty **		
	37 Months No hassle – Replacement sent immediately. Free shipping both ways.	36 Months Requires registration to get 36 months. 24 months on batteries!
Surge Protection		
	Lifetime If it fails to stop surge	Lifetime If it fails to stop surge
Safety & Testing		
UL1778	Yes	Yes



Orion Power Systems, Inc.
 2939 West Beaver Street
 Jacksonville, FL 32254
 P: 877.385.1654 Web: orionpowersystems.com

Case Study: Seminole County Schools

Application: Network Closet Protection



Location: Orlando, FL

Application: Network Closet power protection

Solution: Orion Power Systems Network Pro RTX

Results: Seminole county schools saved over \$ 200,000 versus APC with a comparable product.



“ Orion provided the best power protection possible for the lowest cost”

- Daniel White
- Network Manager

Customer

Seminole County Public Schools (SCPS) is a public school district that covers Seminole County, Florida. As of September, 2006, the total district wide enrollment was 66,351. The district operates 57 traditional schools: 9 high schools, 12 middle schools, and 36 elementary schools.

Challenges

Seminole County needed to replace their aging APC ups systems in their network closets to minimize downtime and maintenance costs. In order to gain the highest value, SCPS decided to open the selection process to other brands of UPS systems. After looking at many different brands and thorough testing, Seminole County selected the Orion Power Systems Network Pro 2200RTX to power all 502 of their network closets. SCPS found the Orion product was excellent quality and would save the district over \$ 200,000.



The Solution

Orion Power Systems provided the Network Pro RTX 2200VA ups system to provide the highest level of power quality possible for SCPS network closets. The Network Pro RTX uses line interactive technology to ensure clean computer grade power.

Results

The Orion Network Pro RTX ups system has provided Seminole County Public Schools the reliable power needed for their network closets with easy setup network management. Orion and United Data Technology worked closely with SCPS to provide the ups systems on time and ensure a smooth installation. All 502 ups systems were factory load tested at the Orion facility in Jacksonville, FL to ensure proper operation and fast implementation at the customer site.



“The Professionals Choice For Reliable Power”

Orion Power Systems, Inc.
2939 West Beaver Street
Jacksonville, FL 32254
Toll-Free: 877-385-1654

www.orionpowersystems.com