

LOUISIANA UNIFORM PUBLIC WORK BID FORM

TO: Jefferson Parish Purchasing
200 Debigny Street, Suite 4400
Gretna, LA 70053

BID FOR: David Drive Water Storage Tank Rehabilitation
Bid Proposal No. 50-00136491
A/E Project No. 20-1835B

The undersigned bidder hereby declares and represents that she/he; a) has carefully examined and understands the Bidding Documents, b) has not received, relied on, or based his bid on any verbal instructions contrary to the Bidding Documents or any addenda, c) has personally inspected and is familiar with the project site, and hereby proposes to provide all labor, materials, tools, appliances and facilities as required to perform, in a workmanlike manner, all work and services for the construction and completion of the referenced project, all in strict accordance with the Bidding Documents prepared by: Meyer Engineers, Ltd. and dated: July 28, 2021

Bidders must acknowledge all addenda. The Bidder acknowledges receipt of the following **ADDENDA:** (Enter the number the Designer has assigned to each of the addenda that the Bidder is acknowledging) 1 2

TOTAL BASE BID: For all work required by the Bidding Documents (including any and all unit prices designated "Base Bid" * but not alternates) the sum of:

_____ Dollars (\$ _____)

ALTERNATES: For any and all work required by the Bidding Documents for Alternates including any and all unit prices designated as alternates in the unit price description.

Alternate No. 1 (Owner to provide description of alternate and state whether add or deduct) for the lump sum of:

N/A _____ Dollars (\$ _____)

Alternate No. 2 (Owner to provide description of alternate and state whether add or deduct) for the lump sum of:

N/A _____ Dollars (\$ _____)

Alternate No. 3 (Owner to provide description of alternate and state whether add or deduct) for the lump sum of:

N/A _____ Dollars (\$ _____)

NAME OF BIDDER: Viking Painting, LLC

ADDRESS OF BIDDER: 10905 Harrison St.

La Vista, NE 68128

LOUISIANA CONTRACTOR'S LICENSE NUMBER: 72063

Name OF AUTHORIZED SIGNATORY OF BIDDER: Rory Sudbeck

TITLE OF AUTHORIZED SIGNATORY OF BIDDER: President

SIGNATURE OF AUTHORIZED SIGNATORY OF BIDDER **: 

DATE: 01/05/2022

THE FOLLOWING ITEMS ARE TO BE INCLUDED WITH THE SUBMISSION OF THIS LOUISIANA UNIFORM PUBLIC WORK BID FORM:

* The **Unit Price Form** shall be used if the contract includes unit prices. Otherwise it is not required and need not be included with the form. The number of unit prices that may be included is not limited and additional sheets may be included if needed.

** A **CORPORATE RESOLUTION OR WRITTEN EVIDENCE** of the authority of the person signing the bid for the public Work as prescribed by LA R.S. 38:2212(B)(5).

BID SECURITY in the form of a bid bond, certified check or cashier's check as prescribed by LA RS 38:2218.(A) attached to and made a part of this bid.

AFFIDAVIT

PARISH/COUNTY OF Sarpy

Affiant further said:

(Choose A or B, if option A is indicated please include the required attachment):

Choice B X there are **NO** campaign contributions made which would require disclosure under Choice A of this section.

Affiant further said:

Debt Disclosures

(Choose A or B, if option A is indicated please include the required attachment):

Choice A _____ Attached hereto is a list of all debts owed by the affiant to any elected or appointed official of the Parish of Jefferson, and any and all debts owed by any elected or appointed official of the parish to the Affiant.

Choice B x _____ There are NO debts which would require disclosure under Choice A of this section.

Affiant further said:

That Affiant has employed no person, corporation, firm, association, or other organization, either directly or indirectly, to secure the public contract under which he received payment, other than persons regularly employed by the Affiant whose services in connection with the construction, alteration or demolition of the public building or project or in securing the public contract were in the regular course of their duties for Affiant; and

That no part of the contract price received by Affiant was paid or will be paid to any person, corporation, firm, association, or other organization for soliciting the contract, other than the payment of their normal compensation to persons regularly employed by the Affiant whose services in connection with the construction, alteration or demolition of the public building or project were in the regular course of their duties for Affiant.

Affiant further said:

Affiant personally has not been convicted of, nor has he/she entered into a plea of guilty or nolo contendere to any of the crimes or equivalent federal crimes listed below. No individual partner, incorporator, director, manager, officer, organizer, or member, who has a minimum of a ten percent ownership in the Bidding Entity, has been convicted of, or has entered a plea of guilty or nolo contendere to any of the crimes or equivalent federal crimes listed below. A conviction of or plea of guilty or nolo contendere to the following state crimes or equivalent federal crimes shall permanently bar any person or the bidding entity from bidding on public projects:

- (a) Public bribery (R.S. 14:118)
- (b) Corrupt influencing (R.S. 14:120)
- (c) Extortion (R.S. 14:66)
- (d) Money laundering (R.S. 14:230)

A conviction of or plea of guilty or nolo contendere to the following state crimes or equivalent federal crimes shall bar any person or the bidding entity from bidding on public projects for a period of five years from the date of conviction or from the date of the entrance of the plea of guilty or nolo contendere:


- (a) Theft (R.S. 14:67)
- (b) Identity Theft (R.S. 14:67, 16)
- (c) Theft of a business record (R.S. 14:67.20)
- (d) False accounting (R.S. 14:70)
- (e) Issuing worthless checks (R.S. 14:71)
- (f) Bank fraud (R.S. 14:71.1)
- (g) Forgery (R.S. 14:72)
- (h) Contractors; misapplication of payments (R.S. 14:202)
- (i) Malfeasance in office (R.S. 14:134)

The five-year prohibition provided for in this section shall apply only if the crime was committed during the solicitation or execution of a contract or bid awarded pursuant to these provisions. If evidence is submitted substantiating that a false attestation has been made and the project must be readvertised or the contract cancelled, the awarded entity making the false attestation shall be responsible to the public entity for the costs of rebidding, additional costs due to increased costs of bids and any and all delay costs due to the rebid or cancellation of this project.

[The remainder of this page is intentionally left blank.]

Affiant further said:

- (1) Entity is registered and participates in a status verification system to verify that all employees in the State of Louisiana are legal citizens of the United States or are legal aliens.
- (2) Entity shall continue, during the term of the contract, to utilize a status verification system to verify the legal status of all new employees in the State of Louisiana.
- (3) Entity shall require all subcontractors to submit to the Entity a sworn affidavit verifying compliance with statements (1) and (2).



Signature of Affiant

Rory Sudbeck

Printed Name of Affiant

SWORN AND SUBSCRIBED TO BEFORE ME

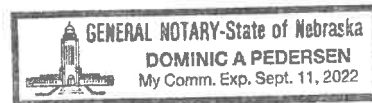
ON THE 5th DAY OF January, 2022.



Notary Public

Dominic Pedersen

Printed Name of Notary



Notary/Bar Roll Number

My commission expires 9-11-2022.

CORPORATE RESOLUTION

EXCERPT FROM MINUTES OF MEETING OF THE BOARD OF DIRECTORS OF

INCORPORATED.

AT THE MEETING OF DIRECTORS OF _____
INCORPORATED, DULY NOTICED AND HELD ON _____,
A QUORUM BEING THERE PRESENT, ON MOTION DULY MADE AND SECONDED. IT
WAS:

RESOLVED THAT _____, BE AND IS HEREBY
APPOINTED, CONSTITUTED AND DESIGNATED AS AGENT AND ATTORNEY-IN-
FACT OF THE CORPORATION WITH FULL POWER AND AUTHORITY TO ACT ON
BEHALF OF THIS CORPORATION IN ALL NEGOTIATIONS, BIDDING, CONCERNS
AND TRANSACTIONS WITH THE PARISH OF JEFFERSON OR ANY OF ITS AGENCIES,
DEPARTMENTS, EMPLOYEES OR AGENTS, INCLUDING BUT NOT LIMITED TO, THE
EXECUTION OF ALL BIDS, PAPERS, DOCUMENTS, AFFIDAVITS, BONDS, SURETIES,
CONTRACTS AND ACTS AND TO RECEIVE ALL PURCHASE ORDERS AND NOTICES
ISSUED PURSUANT TO THE PROVISIONS OF ANY SUCH BID OR CONTRACT, THIS
CORPORATION HEREBY RATIFYING, APPROVING, CONFIRMING, AND ACCEPTING
EACH AND EVERY SUCH ACT PERFORMED BY SAID AGENT AND ATTORNEY-IN-
FACT.

I HEREBY CERTIFY THE FOREGOING TO BE
A TRUE AND CORRECT COPY OF AN
EXCERPT OF THE MINUTES OF THE ABOVE
DATED MEETING OF THE BOARD OF
DIRECTORS OF SAID CORPORATION, AND
THE SAME HAS NOT BEEN REVOKED OR
RESCINDED.

SECRETARY-TREASURER

DATE



Viking Industrial Painting (V.I.P.) was established in 2001 in Northern Iowa as an industrial tank painting company, specializing in the Water Tower Industry. For nearly 20 years Viking has actively worked with engineers, third party inspectors, and tank owners to renovate and protect their steel tanks. Viking has also worked with tank maintenance providers and new fabricators completing the field painting of the new tank construction process.

Viking Industrial Painting has been successful due to our attention to detail and our motto "To do the right thing". Because of this motto, and our desire to take care of both our customers and our team members, Viking Industrial Painting has maintained a great reputation as one of the premier tank painting companies in the Midwest.

Now located in Omaha, Nebraska with service representatives in Nebraska, Iowa, South Dakota, Missouri, Kansas, Arkansas, and Oklahoma we continue to grow our company through those same values. We offer not only quality tank painting and repair, but also offer short-term and long-term maintenance plans for all styles of water tanks. We take a consultative approach to develop a plan that proactively protects your tank and allows for financial planning and fixed expenses for ease of annual budgeting.

Viking Industrial Painting has invested in our team on both the Sales and the Operational side of our company to ensure our customers are taken care of from initial consultation to the completion of your project. We offer NACE Level 3 certified coatings inspection and work closely with AWWA to stay current with the ever-changing water industry. We sit on several of the National AWWA Tank Standard committees to help educate tank owners with best practices on how to maintain and operate their steel water tanks. Viking Industrial Painting has many years of Tank and Painting experience to help plan and execute your tank maintenance project.

John Snodgrass—Principal

John has worked in the tank maintenance business since 2002. He has held positions from a local Sales Representative to all levels of Sales Management. John is a NACE Level 3 Coatings Inspector and works with AWWA on a National level for both the D101 Tank Inspection Standard and the M42 Tank Reference guide. He has provided training on a National Level and with many State AWWA and Rural Water Associations, educating people about the importance of Tank Maintenance and Water Quality. John attended Pittsburg State University and served in the United States Marines Corp before starting in the tank industry.

Rory Sudbeck—Principal

Rory grew up in the industrial painting business as his father owned an industrial painting business for many years. Rory worked with his father to learn the business before leaving home to attend Bellevue University. After college Rory worked and then became part owner of a firm representing and distributing Tnemec Coatings in Nebraska, Iowa, and South Dakota. Rory worked closely with engineers, contractors, and owners to ensure proper surface prep and coating specification/application with Tnemec for over 12 years before deciding to specialize in the water tank industry.

Ben Rinken—Director of Operations & Quality Control Manager

Ben is a graduate of the University of Sioux Falls and a construction professional with nine years of experience. He has served in multiple capacities in the water storage industry including field work, construction management, quality control, and project supervision. Ben uses sound communication skills to keep information flowing and projects on track. He is both NACE-Certified Coating Inspector Level 3 and SSPC-Lead Paint Removal (C3) Certified. Having a proven record of providing effective quality control and a firm approach to problem solving, he quickly wins respect from subcontractors and field crews alike. Ben is passionate about efforts to continuously improve upon and streamline business practices while simultaneously respecting the product, craft, and people involved with executing it.

Carter Spoelstra—Business Development Manager

Carter has been in the water tank industry his entire professional career. He started in 1997 with Pittsburgh Des Moines Steel (PDM) and worked for three different tank construction companies. He has served many different capacities over his career including draftsman, team leader, estimator for water and industrial storage tanks, estimating manager, and sales manager. Carter works on a national level for both the AWWA D102 Coating Steel Water Storage Tanks standard and the AWWA D101 Standard for Inspecting and Repairing Steel Water Tanks. He has also been a presenter for STI/SPFA Steel Tank Steel Tank Seminars across the country. If you have a coatings project out for bid or one in the planning stages, please reach out to discuss with Carter.



Serena Stach—Controller

Serena began her career with the Kiewit Corporation in 2001 working with subcontractors, bonding agents and insurers to validate and maintain compliance with contractual obligations to both prime and sub-tier contracts. With full command of the contracts typically executed, she went on to work as a business manager handling all transactional accounting and operational reporting for multiple successful vertical building projects in the Nebraska area including TD Ameritrade Ballpark and several at Nebraska Medicine. Serena progressively advanced her career in business management until becoming the Area Business Controller for the largest region in Kiewit's vertical building segment. After a brief departure from the industry, she is most enthusiastic to return to her career roots with Viking. Her goal is to ensure Viking is as efficient as possible while providing the highest quality products to clients both internal and external.

Jeff Gilbery – Environmental Health and Field Safety

Jeff has been in the tank industry from 2004 and spent 11 years as a maintenance foreman before spending the rest as a paint foreman and field superintendent. He spends a lot of his time on the road checking in on our sites ensuring all of our crews are supported with all the equipment needed to operate safely. Jeff is Responsible for keeping track of new, revised and withdrawn regulations and informing management personnel of the impact of regulatory changes on the company's operations and managing compliance environmental health and safety programs.

Monte Lund—Field Superintendent

Monte started working in the Industrial painting business in 1986 in Minnesota. He blasted and painted for a contractor for 10 years before deciding to start his own tank painting business with a partner in 1996. They owned and operated this business for 5 years until Monte decided to move to Northern Iowa and start Viking Industrial Painting in 2001. Monte owned and operated Viking as a successful company for many years before selling his company to John and Rory. Monte will continue to provide solid operational support to ensure a smooth transition and plans to stay on for several years.

Scott Jones—Foreman

Scott has been in the tank and industrial coating industry for many years and works hand in hand with Monte to ensure successful projects and that we provide a safe and productive working environment for our team. Scott is also one of the nation's leading experts running and blasting with the Versa-Blaster. This is a self-contained piece of blasting equipment that can help with environmental concerns and increase blasting productivity.

Luan Ha – Project Manager

Luan was born and raised in Vietnam. He moved to the United States and attended college at South Dakota State University where he graduated in 2015. Upon graduation Luan started as a project coordinator in the water tank industry. Viking was lucky to have him join our team in 2018 as a project manager. Luan works closely with Operations to ensure all tank projects are completed in a timely manner, to specification, and meeting our customers expectations. Luan lives in Sioux Falls with his family.

Mike Maryott – Project Manager

Mike is a graduate of the University of Nebraska and has been involved in construction projects for over a decade. A previous focus on sports and stadium projects worldwide, he brings international operations experience to our team. In a project management role for Viking, he will mesh that knowledge into the world of tanks. Mike resides in the Omaha area with his wife and two children.



Brandon VanderMey—Field Sales Representative

Upon graduation from St. Cloud State University in central Minnesota, Brandon began his career with the Sherwin Williams Paint Company. He held several positions over 17 years with Sherwin Williams, including Store Manager, Professional Coatings Sales Representative, and Protective and Marine Coatings Sales Representative. In 2016, Brandon began working specifically in the water tank maintenance industry, working primarily with municipalities and rural water districts in the upper Midwest. Brandon is a NACE Level 2 Coatings Inspector and enjoys consulting with his present and future clients to ensure their tanks are safe, sanitary, and maintained to maximize their overall service life. He and his wife Aimee and their two boys reside just outside Sioux Falls, South Dakota. Brandon will primarily be covering the states of Nebraska, Iowa, and South Dakota.

Rick Penner—Field Sales Representative

Rick began working in the coatings industry upon graduation from Kansas State University. He started his career with the Sherwin-Williams Co. in South Central Kansas and held numerous positions over 10 years including Operations Manager, Professional Coatings Representative and Industrial Coatings Representative. In 1999 he began working for a firm representing the Tnemec Co. in Kansas. For the next 18 years he consulted with contractors, engineers, and owners in the industrial coatings industry, with an emphasis in the water tank market. Since 2017, Rick has been working specifically in the water tank maintenance market in Kansas and Oklahoma. Rick has been active in numerous professional organizations over the years including being a member of Kansas Rural Water for the last 20 years. He completed his NACE Level III training in 1996. Rick lives in Hesston, Kansas and primarily covers Kansas and Missouri for Viking.

Tom Street—Field Sales Representative

Tom started in the tank industry with Water Tower Tank and Repair in 1967, over the next 35 years he held every position within the company. After Water Tower Tank and Repair was purchased, he spent the next 15 years as a field sales representative with a large water tower maintenance company. Tom has seen it all and done it all during his career. Tom is handling Iowa and Illinois for Viking.

Ryan Lutzkanin – Safety Manager

Ryan joined Viking in 2019 after graduating from the University of Kansas. He works closely with Jeff Gilbery and travels frequently with John Snodgrass and Ben Rinken building his experience in the industrial coatings industry. He performs and oversees on-site safety inspections and recurrent safety meetings for our field crews on current operations and also coordinates with our quality control personal and executive management team to ensure we foster and maintain a safety oriented culture.

Dominic Pedersen—Estimator

Dominic grew up in Crofton, Nebraska working in several different areas of construction. He attended Southeast Community College graduating under the construction program in 2013. From there, he worked in the construction field for two and half years working on various residential construction projects. In 2015, he started working as an estimator for a commercial painting company in Lincoln, Nebraska. While working there, he gained a strong background in estimating and the painting industry. He also helped to implement bidding software within the company to utilize a more efficient estimating process.



Viking Painting References

Completed Projects

Owner	WEB Water Development - Aberdeen, South Dakota
Project	1MG Elevated
Tank Address	3001 Vista Del Este
Completed	10/19/2020
Project Value	\$703,000.00
Contact	Bryan Lipp
Phone Number	605-692-6342
Email	bryanl@bannerandassociates.com
Scope	Interior and Exterior Blast and Paint

Owner	City of Malvern, Arkansas
Project	4 Tanks (2MG CET Containment)
Tank Address	814 McHenry Street
Completed	6/1/2019
Project Value	\$1,427,000.00
Contact	Matt Dunn
Phone Number	501-831-5071
Email	mdunn@crisengineers.com
Scope	Interior, Exterior, Repair, Renovation, and Containment

Owner	City of Celina, Texas
Project	2MG New Tank and 75KG Renovation
Tank Address	104 East Elm Street
Completed	7/21/2019
Project Value	\$872,000.00
Contact	Joe Seiter
Phone Number	405-593-7553
Email	jseiter@dunhamengineering.com
Scope	Interior, Exterior, and Containment

Owner	City of Otsego, Minnesota
Project	1.0 MG Hydropillar Tower Two
Tank Address	10100 70th Street Northeast
Completed	6/1/2020
Project Value	\$951,500.00
Contact	Scott Kriese
Phone Number	651-773-5111
Email	skriese@klmengineering.com
Scope	Interior, Exterior, Repair, and Containment

Owner	City of Desoto, Iowa
Project	75,000 Elevated Tower
Tank Address	999 Warren Street
Completed	6/1/2020
Project Value	\$290,000.00
Contact	Dan Van Langen
Phone Number	515-208-0066
Email	pwdirector@desoto-ia.org
Scope	Interior and Exterior renovation w/lead containment

Owner	City of Southlake, Texas
Project	1.5MG CET Miron Tower
Tank Address	320 Miron Drive
Completed	4/20/2020
Project Value	\$623,000.00
Contact	Bahram Niknam
Phone Number	214-232-5040
Email	bahram.deltatekeng@gmail.com
Scope	Interior and Exterior containment - no lead



Viking Painting References

Current Projects

10/22/2021

Owner	City of Beaumont Texas
Project	1.0MG Leg Tank - Interiro/Exterior Rehab, Containment, Roof Truss Replacment
Started	10/4/2021
Project Value	\$849,900.00
Contact	John Pippins III
Phone Number	409-785-4702

Owner	West Des Moines, IA
Project	1.0MG Fluted Column -Overcoat Exterior w/Containment, Interior Rehab
Started	10/8/2021
Project Value	\$735,899.00
Contact	Tim Wilson
Phone Number	414-529-1859

Owner	Geauga County, OH
Project	2-Tanks, Inteior Rehab, Exterior Overcoat, Steel Repairs
Started	9/9/2021
Project Value	\$421,400.00
Contact	Steven Oluic
Phone Number	440-279-1970

Owner	City of Devils Lake, ND
Project	500,000 LEG Tank - Exterior Overcoat, Interior Rehab, Steel Repairs
Started	8/30/2021
Project Value	\$291,000.00
Contact	Mike Grafsgaard
Phone Number	(701) 662-7600

Owner	Johnson County Water One, KS
Project	1.0MG Composite - Interior Rehab, Exterior Brush Blast and Re-Coat, Containment
Started	9/20/2021
Project Value	\$347,950.00
Contact	Hanly Barker
Phone Number	(913) 579-5199

Owner	Montgomery County, OH
Project	2.0MG LEG Tank - Interiro/Exterior Rehab, Containment, Steel Repairs
Started	6/21/2021
Project Value	\$1,244,650.00
Contact	Ryan Fox
Phone Number	(937) 781-2663



List of Owned Equipment

Recyclers and Dust Collectors:

ARS Machine S6 Grit Recycler
20k CFM Dust Collector
2 - Faster Blasters
Hurricane 500 Sand Sucker

Blast Rigs:

Inter. 52K GVW Truck with IR 1600 cfm compressor /6 ton pot
Inter. 52K GVW Truck with 800 cfm Rotair/6 ton blast pot

Semi Trailer rigs:

53 ft with 1300 CFM IR comp./8 ton pot/2500 CFM air dryer
53 ft with 11 ton blast pot 2-1600 cfm air dryers
48 ft with 1200 CFM Kaiser compressor with 6 ton pot
48 ft with 1300 CFM IR compressor with 10 ton pot
43 ft with 1- 8 ton pot and 1- 6 ton pot
Tandem trailer with 600cfm IR compressor/6 ton pot

Blast pots:

8 ton blast pot with 1600 cfm air dryer on 20 ft tandem trailer
8 ton blast pot on tandem axels
8 ton blast pot on tandem axels

Compressors:

2015 1600 CFM Ingersoll Rand
2013 1600 cfm Ingersoll Rand
1400 CFM Ingersoll Rand
1300 CFM Ingersoll Rand
375/400 CFM Ingersoll Rand
375 Ingersoll Rand
375 Kaiser

Generators:

175 KVA
25 KVV
6 - 6500 Watt

Welders:

Miller Diesel Trailblazer
5 - Miller Gas Trailblazers

Pressure Washers:

2 - 5000 psi Mi-T-M
9 - 4000 psi Mi-T-M
1 - 3600 psi Dewalt
1 - 3500 psi Mi-T-M

Telehandlers:

5519 Genie
5719 Snorkel

Painting Equipment:

2 - 90-1 Graco
2 - 80-1 Graco Extreme Paint Pumps
5 - 70-1 graco extreme paint pumps
8 - 60-1 Graco Extreme Paint Pumps
1 - 50-1 Graco Extreme Paint Pump
Gas Powered Large Titan Paint Pump
Gas Powered Small Graco Pump
Wig Way Special Coatings pump

Rigging Equipment:

6- ST17 Work Basket
1 - Lisbon Cage
6 - Sky Climber work cages
1 - Spider Chair
58 - Electric Motors
8 - Air motors
280 + feet Sky Climber Breakdown Staging

Vehicles:

2020 Dodge 1 ton dually Diesel
2020 Dodge 1 ton dually Diesel
2019 Dodge 5500 Diesel
2019 GMC Sierra Diesel
2015 Ford F250 Diesel
2011 Dodge 1 ton Diesel
2011 Ford F550 Diesel
2008 Chevy 1 ton Diesel

Trailers:

4 - 16K 20ft with 3 ft sides
24' Flatbed Gooseneck Trailer
28' Enclosed Gooseneck Trailer
2 - 20' Enclosed Trailers
20 ft 14K deckover trailer
14' Enclosed Trailer

Containment Systems

225 Outriggers
5 Center Trees
3 - 8 ton Tuggers
2 - 10 ton Tuggers
200 ground anchors



Key Personnel

Rory Sudbeck – Co-owner Viking Industrial Painting

Rory was a co-owner of SGA the Nebraska, Iowa, and South Dakota Tnemec Paint Representatives for 12 years. His responsibilities included growing the Tnemec Brand in his territory and building his own business in that area. He spent his days educating engineers, painters, and end users on the benefits of protective coatings. His vast experience with different coating technology helped customers protect their assets proactively to extend service lives and help with aesthetics. After more than a decade in the coating industry he decided to take his experience into the contracting side of the business and has worked with his business partner to build Viking Painting into one of the preeminent tank painting contractors in the Country.

Tnemec Paint Representative 2005-2017

Viking Industrial Painting 2018-Current

John Snodgrass – Co-owner Viking Industrial Painting

John has worked in the water tank industry since 2002. He has held positions from Salesman to Director of Sales for Utility Service Company in Atlanta, Georgia. After leaving Utility John became the Director of Sales for Maguire Iron in Sioux Falls, South Dakota. He has worked both actively in the State of Texas selling tank work and managing sales teams for the last 10 years. After 17 years in the tank business John with his partner bought Viking Painting and has taken an active role aggressively growing their business throughout the Country. John is an active NACE Level 3 Coatings Inspector and Voting member on the National D101 and M42 Standard committees to help engineers, operators inspect and maintain their water tanks.

Utility Service Company 2002-2014

Maguire Iron Inc. 2014-2018

Viking Industrial Painting 2018-present

Monte Lund - Field Superintendent

Monte started working in the Industrial painting business in 1986 in Minnesota. He blasted and painted for a contractor for 10 years before deciding to start his own tank painting business with a partner in 1996. They owned and operated this business for 5 years until Monte decided to move to Northern Iowa and start Viking Industrial Painting in 2001. Monte owned and operated Viking as a successful company for many years before selling his company to John and Rory. Monte will continue to provide solid operational support and will lead the field operations on the project for SAWS.



Ben Rinken - Director of Operations

Ben is a graduate of the University of Sioux Falls and a construction professional with nine years of experience. He has served in multiple capacities in the water storage industry including field work, construction management, quality control, and project supervision. Ben uses sound communication skills to keep information flowing and projects on track. He is both NACE-Certified Coating Inspector Level 3 and SSPC-Lead Paint Removal (C3) Certified. Having a proven record of providing effective quality control and a firm approach to problem solving, he quickly wins respect from subcontractors and field crews alike. Ben is passionate about efforts to continuously improve upon and streamline business practices while simultaneously respecting the product, craft, and people involved with executing it.

Maguire Iron Inc 2012-2017

Journey Construction 2017-2018

Viking Industrial Painting 2018-present

Carter Spoelstra - Director of Business Development

Carter has been in the water tank industry his entire professional career. He started in 1997 with Pittsburgh Des Moines Steel (PDM) and worked for three different tank erection companies. He has served many different capacities over his 23-year career including draftsman, team leader, estimator for water and industrial storage tanks, estimating manager, and sales manager. Carter sits on the AWWA D102 Coating Steel Water Storage Tanks committee and has also been a presenter for STI/SPFA Steel Tank Steel Tank Seminars across the country.

Pittsburgh Des Moines Steel 1997 - 2001

Chicago Bridge & Iron 2001-2014

Caldwell Tanks 2014-2020

Viking Industrial Painting 2020-present



Member  National Association of Surety Bond Producers

January 28, 2021

RE: Viking Painting, LLC

To Whom It May Concern:

Gene Lilly Surety Bonds, Inc. is pleased to provide surety support for Viking Painting, LLC. We are in position to support single project requests in the \$5 million range with a \$25 million aggregate. This is by no means a limit but merely a guide. Viking Painting has a reputation of performing excellent work and operating with the highest levels of integrity. Our agency has the utmost confidence in their management ability, project delivery, and highly recommends them.

Viking Painting has an established surety relationship with Hudson Insurance Company, which is currently on the U.S. Treasury Listing of Certified Companies and has an A.M. Best rating of "A (Excellent)." Should Viking Painting be awarded a contract, we are in position to provide performance and payment bonds, following the review and acceptance of the contract under our normal underwriting conditions. The following is contact information for Hudson Insurance Company:

Todd Kramer, Regional Bond Manager
Hudson Insurance Company
118 2nd Ave SE, PO Box 73909
Cedar Rapids, IA 52407
(800) 343-9130

James M. King, President
Gene Lilly Surety Bonds, Inc.
735 South 56th Street
Lincoln, NE 68510
(402) 475-7700

Please do not hesitate to contact me if you have any questions or if I can be of further assistance.

Best Regards,
GENE LILLY SURETY BONDS, INC.



James M. King
President

JMK/lg



August 10, 2021

Viking Painting, LLC

Re: Banking Reference

To Whom It May Concern:

This letter is to outline the banking relationship that exists between Pinnacle Bank and Viking Painting, LLC.

Viking Painting, LLC is an excellent customer of Pinnacle Bank. The company has always handled banking transactions and financial arrangements in an overall professional and timely manner without exception. Average company deposit account balances range in the mid six figures.

Pinnacle Bank has a revolving line of credit note to Viking Painting that was established in the normal course of business. The revolving line is secured by a blanket lien on company assets and accounts receivable. Payment history on all current and previous borrowing is excellent.

Viking Painting, LLC is a respected and valuable customer with an excellent reputation and financial history. Should you have any questions feel free to contact me at 402-697-5992 or by e-mail at jay.faylor@pinnbank.com.

Sincerely,

A handwritten signature in blue ink, appearing to read "Jay Faylor".

Jay Faylor
Vice President

August 4, 2021

RE: Viking Painting LLC
P.O. Box 24162
Omaha, NE 68124

To Whom It May Concern:

Please accept this letter as verification that the Workers' Compensation Experience Modifier for the last 3 years is as follows:

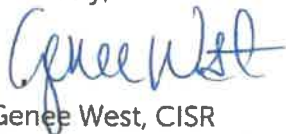
8/1/2021: 0.77

8/1/2020: 0.91

8/1/2019: 1.00

Should you require additional information, please contact me. Thank you.

Sincerely,



Gene West, CISR
Business Insurance Sr. Account Manager
gwest@insproins.com

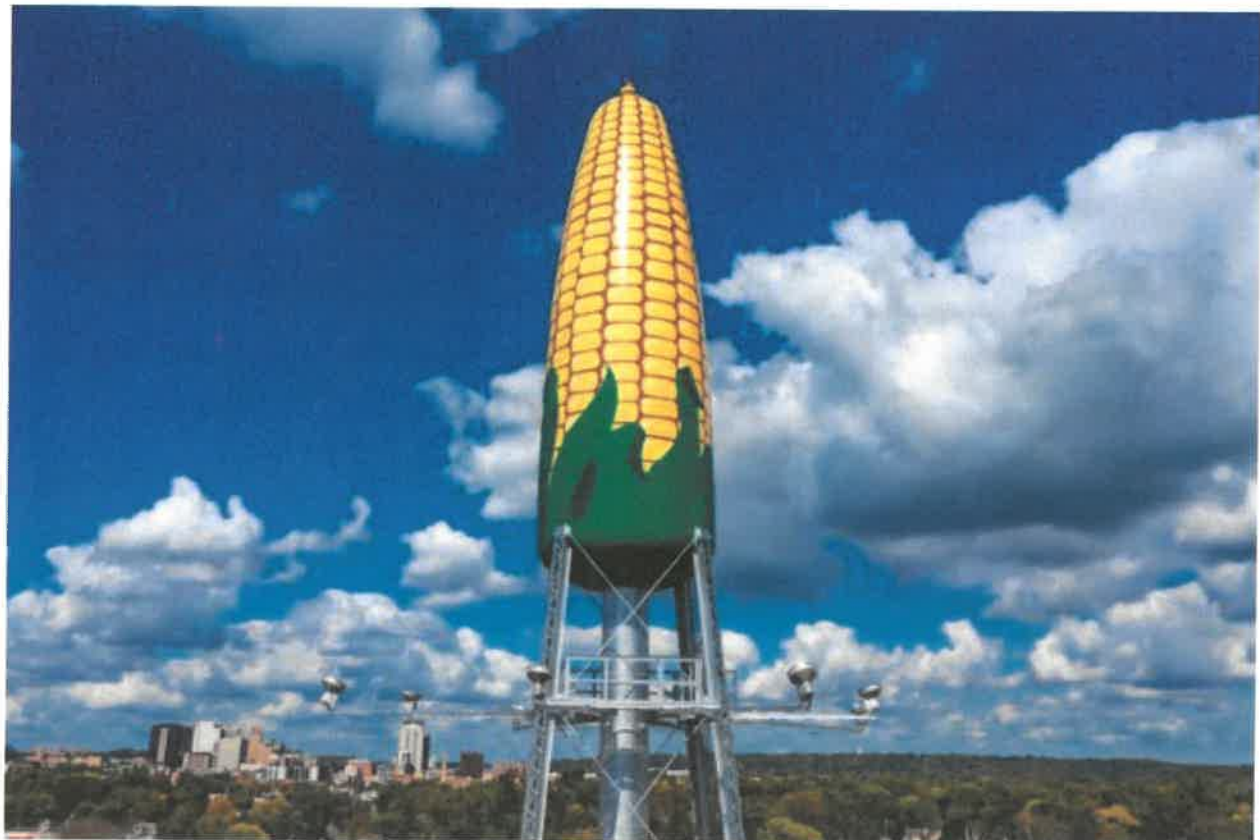
Viking Industrial Painting is proud to announce that their tank rehabilitation project for Rochester, MN has won Tnemec's Peoples Choice for the 2021 year. This was a full interior and exterior rehabilitation with containment. It was a uniquely challenging project due to the corn shape of the tank for rigging containment and the challenging logo application.

THANK YOU FOR VOTING: HERE'S YOUR PEOPLE'S CHOICE!

Since 2006, Tnemec has celebrated the innovative and creative uses of its coatings on water tanks with the annual Tank of the Year contest. Each year, tanks of all varieties from across the U.S. and Canada are narrowed down to determine the most impressive coatings projects in the water tank industry.

This year, nearly 300 water tanks were nominated, backed by some great communities and project teams from across the U.S. and Canada. But when all was said and done, only one tank received more than 5,000 votes from the public. We're happy to announce that the 2021 People's Choice is...

Rochester, MN



Congratulations to all nominations! We look forward to the next step of choosing Tnemec's Tank of the Year winner. We will now consider the People's Choice, along with 11 other Tnemec-determined finalists, for the contest crown and will announce the overall winner on Friday, Oct. 22. Come back then to see our finalists and check out the official 2021 Tank of the Year.

THE TOP 20 FIRMS IN GLAZING AND CURTAIN WALL

RANK 2021	RANK 2020	FIRM	(\$ MIL.) 2020 REV.	% CHANGE '19-'20
1	2	HARMON INC.	295.8	+10
2	3	MITEK (FORMERLY BENSON INDUSTRIES)	215.0	-17
3	4	W&W GLASS LLC	200.0	+14
4	5	CROWN CORR INC.	169.2	-1
5	7	FLYNN GROUP	167.3	+12
6	8	ARCHITECTURAL GLASS & ALUMINUM	155.9	+15
7	9	VENTANA	124.0	+3
8	6	MASSEY'S PLATE GLASS & ALUMINUM INC.	115.0	-23
9	10	PIONEER CLADDING & GLAZING SYSTEMS INC.	79.6	-7
10	12	GIROUX GLASS INC.	62.8	+12
11	**	EGAN CO.	51.1	+135
12	11	ARCHITECTURAL WALL SYSTEMS LLC	50.2	-16
13	14	HALEY-GREER INC.	40.0	-7
14	13	AJAY GLASS CO.	39.0	-15
15	18	NATIONAL ENCLOSURE CO.	34.3	+20
16	16	CRAWFORD-TRACEY CORP.	30.4	0
17	19	M. G. MCGRATH INC.	30.3	+21
18	**	H.J. MARTIN AND SON	22.5	+40
19	**	R & R WINDOW CONTRACTORS INC.	19.8	+11
20	**	WYATT INC.	15.4	-3

NA=NOT AVAILABLE. **=NOT PREVIOUSLY RANKED.

THE TOP 20 FIRMS IN PAINTING

RANK 2021	RANK 2020	FIRM	(\$ MIL.) 2020 REV.	% CHANGE '19-'20
1	1	BRANDSAFWAY	337.8	-20
2	2	ASRG INDUSTRIAL	166.2	-29
3	6	CHAMPION PAINTING SPECIALTY SRVCS CORP.	131.3	+163
4	**	CHERRY COATINGS	72.0	NA
5	4	GRAYDAZE CONTRACTING INC.	66.0	+21
6	3	ASCHER BROTHERS CO. INC.	51.6	-7
7	9	THOMAS INDUSTRIAL COATINGS INC.	47.7	+8
8	12	THOMARIOS	42.3	+16
9	7	HARRISON CONTRACTING CO.	41.5	-14
10	**	HARTMAN WALSH INDUSTRIAL SERVICES	41.1	NA
11	5	JERRY THOMPSON & SONS	39.9	-22
12	10	GEORGE E. MASKER INC.	39.2	+2
13	8	AVALOTIS CORP.	33.7	-27
14	14	LONG PAINTING CO.	28.2	-11
15	16	SPECIALTY FINISHES INC.	25.5	-7
16	**	VIKING INDUSTRIAL PAINTING	25.2	NA
17	11	SWANSON & YOUNGDALE INC.	23.4	-37
18	13	SOEP PAINTING CORP.	22.6	-34
19	15	PENINGTON PAINTING CO.	21.2	-28
20	18	APEX IMAGING SERVICES	20.8	-17

NA=NOT AVAILABLE. **=NOT PREVIOUSLY RANKED.

THE TOP 20 FIRMS IN EXCAVATION AND FOUNDATION

RANK 2021	RANK 2020	FIRM	(\$ MIL.) 2020 REV.	% CHANGE '19-'20
1	1	KELLER NORTH AMERICA	1,242.2	-10
2	2	MALCOLM DRILLING CO. INC.	511.8	+2
3	6	PLATEAU EXCAVATION INC.	397.3	+39
4	3	MASTEC INC.	316.0	-12
5	7	J. DERENZO CO.	268.0	+4
6	10	DRILL TECH DRILLING & SHORING INC.	245.8	+23
7	8	BERKEL	238.0	-6
8	18	MANAFORT BROTHERS INC.	216.2	+33
9	11	RYAN INC. CENTRAL	205.4	+12
10	12	CONDON-JOHNSON & ASSOCIATES INC.	204.0	+11
11	9	BEAVER EXCAVATING CO.	202.9	-11
12	5	WT BYLER CO. INC.	196.7	-37
13	15	INDEPENDENCE EXCAVATING INC.	153.7	-6
14	17	VEIT & CO. INC.	141.8	-1
15	**	W. L. FRENCH EXCAVATING CORP.	139.1	NA
16	19	NICHOLSON CONSTRUCTION CO.	128.5	+17
17	**	MENARD GROUP USA	122.3	+33
18	**	RICHARD GOETTLE INC.	119.8	+35
19	**	RACHEL CONTRACTING	93.9	+22
20	**	KEYSTONE CONCRETE	93.6	NA

NA=NOT AVAILABLE. **=NOT PREVIOUSLY RANKED.

THE TOP 20 FIRMS IN ROOFING

RANK 2021	RANK 2020	FIRM	(\$ MIL.) 2020 REV.	% CHANGE '19-'20
1	1	CENTIMARK CORP.	700.8	-2
2	2	FLYNN GROUP	564.5	+38
3	3	BAKER ROOFING CO.	254.9	+1
4	4	NATIONS ROOF	237.5	+21
5	5	KALKREUTH ROOFING AND SHEET METAL	137.8	+6
6	7	SCHREIBER CORP.	79.0	+3
7	9	LATITE ROOFING LLC	72.5	+11
8	10	THE ROOF DEPOT INC.	66.2	+2
9	11	THE BULLDOG GROUP INC.	53.1	-16
10	12	DOUGLASS COLONY GROUP	51.5	-14
11	13	ORNDORFF & SPAID INC.	42.9	-14
12	14	COMMERCIAL ROOFERS INC.	42.7	-14
13	15	WAYNE'S ROOFING INC.	39.0	-9
14	16	WESTERN SPECIALTY CONTRACTORS	39.0	+10
15	17	KING OF TEXAS ROOFING CO. L.P.	29.4	-10
16	19	ALL-SOUTH SUBCONTRACTORS INC.	20.5	-27
17	**	WOLFRUM ROOFING & EXTERIORS	12.4	+10
18	**	BROADWAY ELECTRIC INC.	8.3	+51
19	**	SDB CONTRACTING SERVICES	6.1	+34
20	**	COMMERCIAL SIDING & MAINTENANCE CO.	4.1	-29

NA=NOT AVAILABLE. **=NOT PREVIOUSLY RANKED.

[Viking Industrial Painting](#) is honored to be notified that we are the fastest growing company in Nebraska over the last three years and the 174th fastest growing company in the nation.

[Check out Viking Industrial Painting's Article at inc.com \(Click Here\)](#)



NEWSLETTERS LEAD INNOVATE GROW

**Inc.
5000**

Inc. 5000 2021

Introducing the Inc. 5000 Fastest-Growing Private Companies in America

Business is booming in the U.S. Find out where in Inc.'s annual ranking by revenue, industry, state or metro area.

in

THE LIST

STORIES

EVENTS

COMMUNITY

EMPLOYEE RESOURCES

APPLY



167%
Median Growth

\$248.0 billion
Total Revenue

2,563,595
Jobs Added

529
Newly Founded

3,122
Repeat Honorees

WIDE INC. 5000 COMPANY DATA

2021 Industry State Metro The Top 10s Company



Rank +	Company +	Growth +	Industry +	State +	City +	
173	EGA Associates	2,463%	Health	PA	Jenkintown	
174	Viking Painting	2,433%	Construction	NE	Omaha	
175	Kayo Energy	2,402%	Energy	AZ	Tempe	
176	HireProHealth	2,393%	Business Products & Services	AL	Huntsville	

INCUMBENCY CERTIFICATE

The undersigned, being all of the members of Viking Painting, LLC, a Nebraska limited liability company (the "Company"), hereby certify that the following persons are duly elected, qualified and acting officers of the Company, holding the office of the Company specified opposite their names:

NAME

OFFICE

Rory Sudbeck

President

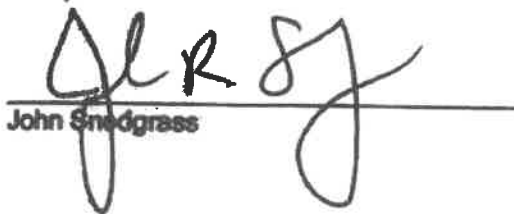
John Snodgrass

Vice President

Dated effective as of August 17, 2018.

MEMBERS OF VIKING PAINTING, LLC

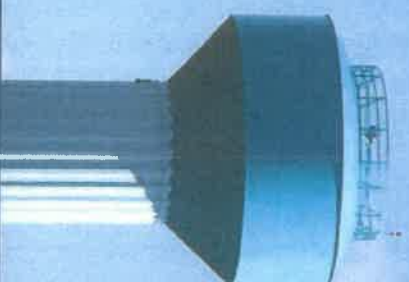

Rory Sudbeck


John Snodgrass

Elevate Your Tank
to the VIP Experience



Contact us today!



Make Your Tank
a VIP Tank.

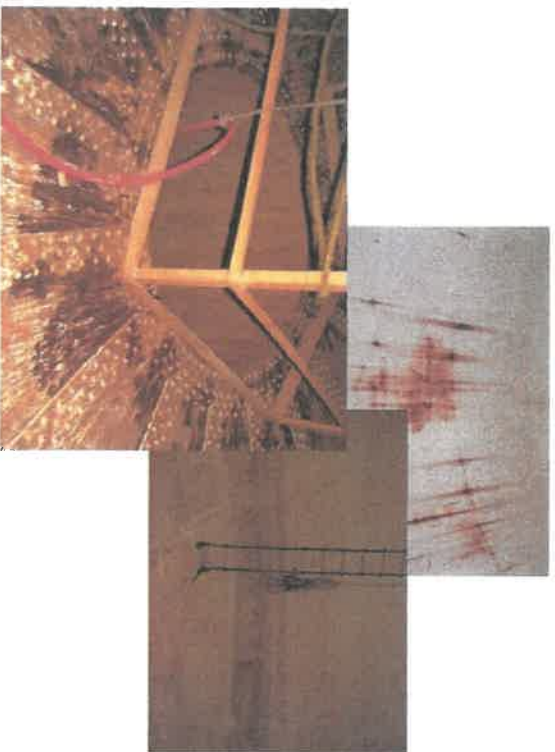
vikingindustrialpainting.com

Team VIP

Viking Industrial Painting (V.I.P.) was established in 2001 in Northern Iowa as an industrial tank painting company, specializing in the Water Tower Industry. For over 17 years Viking has actively worked with engineers, third party inspectors, and tank owners to renovate and protect their steel tanks. Viking has also worked with tank maintenance providers and new fabricators completing the field painting of the new tank construction process.

Viking Industrial Painting has been successful due to our attention to detail and our motto "To do the right thing." Because of this motto, and our desire to take care of both our customers and our team members, Viking Industrial Painting has maintained a great reputation as the premier tank painting company in the Midwest.

Now located in Omaha, Nebraska, we continue to grow our company through those same values. We offer not only high caliber tank painting and repair, but also short-term and long-term maintenance plans for all styles of water tanks. We take a consultative approach to develop a plan that proactively protects your tank and allows for financial planning and fixed expenses for ease of annual budgeting.



Services



Cleaning and Inspection

V.I.P. offers Visual, ROV, Drained, and Drone inspections to meet all your needs. We pride ourselves in providing professional inspections and reporting. Let us help with your tank cleaning and inspection needs.



Painting and Repairs

V.I.P. has the experience and expertise to handle whatever painting or repair project your tank needs. We can Blast, Overcoat, provide Containment, handle all types of steel repairs and more. So, no matter what type of project you have:

V.I.P. can be your solution.



Maintenance Programs

V.I.P. offers all types of tank maintenance programs. From turnkey asset management programs to contract for service, we can build a plan that will protect your tank that works with your budget. Call us today to build your specialized plan!

Specialties

- | | |
|--|------------------------------------|
| 1. Tank Maintenance Programs (fixed term or ongoing) | 6. Tank Inspections (NACE Level 3) |
| 2. Tank Exterior Painting | 7. Drone Inspections |
| 3. Tank Interior Painting | 8. Tank Cleaning and Disinfection |
| 4. Lead Removal with Containment | 9. Tank Mixing Systems |
| 5. Tank Steel Repairs | 10. Chemical Cleaning of Tank |
| | 11. And more! |