



COVER LETTER

September 27, 2022

Jefferson Parish Department of Purchasing
Joseph S. Yenni Building
1221 Elmwood Park Blvd.; Ste 404
Jefferson, LA 70123

Proposal Review Committee:

Since 2012, VEC Solutions, a Woman-Owned Small Business (WOSB), has performed security access and video management system services for Jefferson Parish's Department of Security Division. Our team of professionals has established important collaborative working relationships with key Jefferson Parish personnel that will facilitate critical project understanding necessary to successfully complete all scope of work items. As we continue to deliver security access and video management services, we will focus specifically on innovative solutions that will take the Parish to the next level of access monitoring and protection.

We understand the intricate details of your current security system and understand what system upgrades that will outperform alternatives offered by competitors. We will use innovative concepts as described in section Innovative Concepts of our proposal. VEC's staff of employees are experienced in all aspects of security access and video management systems and most importantly, collectively has hundreds of man-hours of hands-on experience working on your Security Division's security system installation and maintenance projects. Our staff is available 24/7 and our office's proximity to Jefferson Parish lets us provide you a 60-minute response time for emergency situations.

Additionally, VEC Solutions is the sole authorized integrator and reseller representative for SGI Matrix/Frontier for Jefferson Parish. As such, VEC Solutions stands out among other proposers for this RFP and is the sole point of contact for any Matrix/Frontier access controls or Matrix/Frontier video surveillance related purchases of products, materials, or services. The validity of this statement is referenced by SGI Matrix/Frontier's letter of authorization attached in Section D. Proposer Qualifications.

As required by your RFP, VEC possesses the necessary licenses, certifications, experience, and qualifications needed to successfully complete the scope of services on time and within budget. **Our already established cohesive working relationship with Jefferson Parish personnel and understanding of protocols will ensure a smooth continuation of individualized service. Having**



serviced your security system needs since 2012, our work performance will continue with a seamless rollover from one contract period to the next. Our inside knowledge gained through performing the work for the past ten years has afforded us the ability to think outside the box. We are eager to deliver our unique and innovative solutions that are detailed in our technical proposal. We are excited about the solutions we have planned and look forward to upgrading your system to the latest technology that will strengthen your security network and eliminate potential challenges and risks.

VEC Solutions acknowledges responsibility and full charge of the project throughout the duration of the contract period. We also acknowledge that we will remain fully staffed with expert personnel, including but not limited to, the personnel illustrated on the Organizational Chart presented in our proposal. As a franchised dealer, we will also maintain all required equipment from contract execution through project completion. We are ready, willing, and able to perform all services in the RFP and to negotiate and enter into a contract with the Parish.

We acknowledge that our technical and cost proposal submitted with this letter are irrevocable and valid from the Parish's receipt date for acceptance until such time a contract is executed. VEC Solutions' Manager/Owner, Deborah G. Moran is authorized to negotiate and commit our company to a contract, as evidenced by the Corporate Resolution included in Attachment A of this proposal.

Parish Liaison Contact:	Charles J. Giardina, Jr. Ph#: 225.290.0152 Email: cgiardina@vec24-7.com
Technical Contact:	Gary W. Daigle Ph#: 225.405.1976 Email: gdaigle@vec24-7.com
Contract Negotiations Contact:	Deborah G. Moran Ph#: 225.450.2020 Email: dmoran@vec24-7.com

Thank you for the opportunity to bid on Jefferson Parish's RFP No.: 0443. We look forward to continuing our working relationship with the Parish and to bringing your security system to the highest level of technology available on the market today.

Sincerely,

Deborah G. Moran,
Manager/Owner



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C. TECHNICAL PROPOSAL

Utilizing Jefferson Parish's already existing Matrix/Frontier access controls infrastructure, VEC Solutions, LLC will provide a Matrix/Frontier video surveillance system with compatible state-of-the-art equipment to optimize card access, Identification management and CCTV on an as needed basis to upgrade existing parish wide security systems.

- VEC Solutions will provide **replacement equipment** as needed for upgrades to the existing Matrix/Frontier Security System-Frontier 4.10 Access Control Hardware/Software (ACHS) and an Identification Management System Security System.
- VEC Solutions will provide **required maintenance** for the Parish's existing Matrix/Frontier 4.10 Access Control Hardware/Software (ACHS) and an Identification Management System Security System.
- In the event, the Matrix/Frontier software or video equipment is deemed non-conforming due to national security concerns, VEC Solutions will make every effort to secure other software and/or hardware suppliers to perform under the contract.
- VEC Solutions will provide training and consultation on all updates and/or upgrades and will provide software support and maintenance annually.
- As part of the annual maintenance contract price, VEC Solutions will provide training and operator support services.
- VEC Solutions proposed personnel will be on-site for a minimum of 100 hours annually to provide end user assistance.
- VEC Solutions will provide labeled drawings of all facilities with card access and/or video system to identify the location and type(s) of the existing and newly installed security devices.
- VEC Solutions' team of experts have thoroughly read RFP 0443, and we fully understand and accept the obligations necessary to fulfill the Parish's security system needs.



PROPOSED SOLUTION – FRONTIER UNIFIED PLATFORM

Jefferson Parish currently oversees security operations for more than 100 locations throughout the Parish. The existing security system consists of approximately 2,000 video surveillance cameras, over 100 network video recorder (NVR) units with THOUSANDS of terabytes (TB) of recorded video on hard drives, and the existing Frontier Access Controls System (ACS). The Frontier ACS itself is comprised of approximately 700 access-controlled doors and 400 access control panels that operate the doors. VEC Solutions highly recommends that Jefferson Parish continues to build on the solid Frontier foundation which has a proven record of reliability, and which is already familiar to Jefferson Parish staff members. To build upon your fully-established Frontier ACS and extensive existing video surveillance assets, VEC recommends integrating the Frontier Video Management System (VMS) for a more cost-effective solution that has the added benefit of a seamless transition—no tearing down and starting from scratch! By doing so, Jefferson Parish will smoothly integrate a user-friendly and cohesive Frontier based solution while also reutilizing extensive existing system investments.



**NO TEARING DOWN AND
STARTING FROM SCRATCH!**

Should Jefferson Parish decide the additional time and money required to integrate Frontier Video into the existing Frontier Access Controls System is not in the Parish's best interest, VEC is willing and able to maintain the existing security system as we have for the past 6 years. Should Jefferson Parish decide that the additional time and money required to decommission the Frontier System and rebuild it from scratch using a manufacturer other than Frontier is necessary, VEC Solutions is willing and able to re-build from the ground up using any one of the many access controls and video surveillance equipment manufacturers with whom we also have extensive working relations. A list of all manufacturers through which VEC has access to the required equipment and certifications needed to fulfill the RFP can be found on **page 39** of this proposal. However, our proposal price is based on Frontier equipment and materials.

**VEC HAS EXTENSIVE WORKING
RELATIONSHIPS WITH MULTIPLE
SECURITY SYSTEM MANUFACTURERS!**



FRONTIER VIDEO

Jefferson Parish's sheer size and the number of security system users, and the locations using the services of the Security Division, requires a system as FAST and EASY TO WORK WITH as the Security Division members. The system must also allow the Security Division to immediately respond

to security issues without having to worry about disruptions of service, connectivity, or operability of the security system. Frontier Video incorporates the latest, most advanced, security system features, options, updates, and integrations available on the market. The following are just some of the features Frontier Video can provide to enhance Jefferson Parish's security response and investigation capabilities:



FEATURES

- QuickTrack
 - Allows a user to track a suspect across multiple cameras
 - Drag and drop any accessible camera to a designated view area panel for recording
- Spotlight
 - Pop-up on Screen Security Event Notification
- QuickReview
 - Buffers video from all cameras for instant replay capabilities
- Alarm Recording
 - Motion Detection Recording
 - External Alarm Recording (Can be triggered by various IP and/or USB devices)
- Audio Recording
- Management Server
 - Centrally store all user data
 - Import Active Directory/Lightweight Directory Access Protocol (AD/LDAP) users & groups
 - Monitor system health
- Advanced PTZ Controls
 - Control Pan-Tilt-Zoom (PTZ) cameras via on screen buttons, a virtual joystick, or an attached USB joystick
 - Digitally Pan Tilt & Zoom any non-PTZ cameras using the same PTZ controls used for PTZ cameras
 - Automatically returning a PTZ camera to its specified home position after a configurable period of inactivity
 - Multiple user access to a single PTZ camera by user or group priority level
 - "Automated Attendant" - fixed camera detects motion, PTZ camera moves to area of activity
 - Preset tours for PTZ capable cameras
- "Dewarping" of 360/Fisheye cameras to normal video screen views
- ONVIF Conformance
 - Useable with most major video surveillance camera manufacturers
- Built-in Video Wall Monitoring setup capabilities
- Built-in archiving function for long term video storage option



FRONTIER ACCESS CONTROLS

Frontier Access Controls is the backbone of Jefferson Parish's security system. VEC Solutions is an authorized Frontier systems provider as evidenced by our **Frontier Authorization Letter** (see pg. 71). VEC Solutions is extremely familiar with the entire existing Jefferson Parish security system, including the Frontier Access Controls System (ACS). We are prepared to continue our ongoing relationship with Jefferson Parish and continue to provide stellar installation, service, and support of the Frontier ACS. Frontier ACS incorporates the latest, most advanced, security system features, options, updates, and integrations available on the market. The following are just some of the features of the Frontier ACS.

**VEC IS PREPARED TO
CONTINUE TO PROVIDE
STELLAR INSTALLATION,
SERVICE, AND SUPPORT!**

FEATURES

- Open Architecture
 - FIPS 201-2 compliant
 - UL 1076 listed
- Customizable
 - Elevator controls
 - Access gate controls
 - Biometric authentication
- Capable of controlling up to 16,000 doors with a single server
 - Limitless in a multi-server environment.

FRONTIER ACCESS CONTROLS/VIDEO INTEGRATION

Frontier Video has the capability to directly integrate video surveillance into the existing Frontier Access Controls System. The following are just some of the examples of direct integration between Frontier Access Controls and Frontier Video that VEC Solutions can provide to the Parish to increase the ease of use and responsiveness of the Frontier security platform.



**DIRECTLY INTEGRATE VIDEO
SURVEILLANCE INTO THE
EXISTING FRONTIER ACCESS
CONTROLS SYSTEM!**

See **Scenario A, Scenario B, and Scenario C** on the following pages.



The security system must also provide a robust and secure platform for the Security Division to work with wherever they may be at the time. **ON THE GO, MOBILE ACCESS!**

- Frontier Video will use commercial grade servers and desktops
- Frontier Video will use Microsoft Windows operating system
- Frontier Video provides a free Mobile Client
 - Android, iPhone, and iPad compatible
- Frontier Video provides a free Web Client
 - Firefox, Chrome, and Edge browser compatible
 - HTML5 for cross platform compatibility
- Frontier Video provides a free Desktop Client
 - Full featured desktop application



Because the security system is remotely accessible through Jefferson Parish's IP "Business Network", the Video Management System must be exceptional at limiting the amount of bandwidth required for proper use. Reduced bandwidth lessens the strain on the rest of the network and the devices connected to the network.

- Frontier Video Superior Bandwidth Minimization
 - Dynamic Resolution Scaling
 - Automatically resizes the video stream sent to the display based on the size of the display
 - On-Demand camera streaming
 - Delivers video output from the selected camera only when live viewing is requested by a VMS client
 - Dynamic Video Decoding
 - Intelligently decides when server-side processing of video streams is necessary
 - Dynamic Frame Throttling
 - Dynamically toggles the number of frames streamed to clients live-viewing video when the NVR is under heavy processing load
 - Prevents video latency under heavy NVR processing conditions





USER TRAINING

- Free, online, self-paced training for system administrators and users
- 24/7 Training accessible from the manufacturer's website
- VEC Solutions is available Monday through Friday during normal Jefferson Parish business hours (8:00am-4:30pm)
- VEC Solutions will also provide on-site training up to **100 hours annually per RFP 0443**



OPEN PLATFORM

The Frontier platform works with multiple major camera manufacturers and 3rd party integration software platforms to provide Jefferson Parish with avenues to offer cost savings, experience decreased lead times, and access the latest and most advanced video surveillance and access controls features, updates, and equipment.

- Frontier Video supports virtually all major camera manufacturers for user choice and design flexibility (**See Table shown on page 16**)
- Frontier Video supports all leading industry-standard compression formats including Motion JPEG, MPEG-4, H.264, & H.265
- No license fees associated with client applications, site installation, user accounts, add-on features or other license fees
- IP camera license not tied to camera MAC Address
- Doesn't require a proprietary "archiving" system for management of stored video files
- No Imposed Limitation on:
 - Scalability of the system
 - Number of clients installed
 - Simultaneous running clients
 - Number of sites which can be configured
 - View layouts displaying any number of live cameras concurrently per monitor
 - Number of preset positions that can be controlled on a motion event
 - Number of IP connected I/O (input/output) devices





Response to RFP No.: 0443
To Provide Security System Equipment, Maintenance, Repairs,
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DRAWINGS / MAPS

VEC Solutions will provide drawings for all new and total installation replacement jobs. Frontier Video VMS can display maps within a video view layout. This includes hyperlinks to other maps within the system, cameras overlays, field of view cone representations and visual activity indicators. The maps can also be organized into hierarchies including buildings, cities, states, regions, and countries.

The screenshot displays the VEC Solutions VMS interface. The top section shows a map of the Global HQ building with various camera locations marked. The bottom section shows a video view layout with four camera feeds and a floor plan overlay.

Map Labels:

- 6 - Bosch Design IP 5000 MP - SMP (Demo IV)
- 7 - ACTI 3011 (Demo IV)
- 1 - Axis Q16156 MK2 - SMP (Demo IV)
- 9 - Axis P1347 - SMP (Demo IV)
- 2 - Axis P1357 - VA 1 (Demo IV)
- 11 - Axis M3048 - SMP Quad (Demo IV)
- 14 - ACTI BE2 - SMP (Demo IV)
- 3 - Axis P1357 - VA 2 (Demo IV)
- 5 - Axis P1357 - VA 4 (Demo IV)

Video View Layout:

- 1 - Checkout (192.168.10.17)
- 2 - Floor NW (192.168.10.17)
- 4 - Floor Central (192.168.10.17)
- 5 - Floor SE (192.168.10.17)

Events Table:

TIME	EVENT	CAMERA	SERVER	DESCRIPTION
4:20:13 PM	Motion Start	1 - Checkout	192.168.10.17	
4:20:06 PM	Motion End	1 - Checkout	192.168.10.17	
4:20:02 PM	Motion Start	1 - Checkout	192.168.10.17	
4:20:02 PM	Motion End	1 - Checkout	192.168.10.17	
4:19:58 PM	Motion Start	1 - Checkout	192.168.10.17	
4:19:57 PM	Motion End	1 - Checkout	192.168.10.17	
4:19:52 PM	Motion Start	1 - Checkout	192.168.10.17	



COMPLIANCE

The security system will incorporate the developing NDAA compliance concerns of the Security Division. All of VEC's proposed systems, equipment, and materials are currently **NDAA compliant**.



SEAMLESS TRANSITION

VEC Solutions' proposal of the Frontier Video Management System, will implement a seamless, timely, and cost-efficient path with the least impact on the Security Division's day-to-day operations.



INNOVATIVE CONCEPTS

Our innovative concept is to reuse existing NVR equipment, including the hard drives and the stored video on the hard drives, by integrating the Frontier Video Management System (**See Section E – Innovative Concepts**).





D. PROPOSAL QUALIFICATIONS

VEC Solutions acknowledges that its proposal submitted to Jefferson Parish in response to RFP 0443 is valid from the date submitted until such time a contract is executed. Included in this section is information that showcases VEC Solutions' relevant qualifications and experience to the project.



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Since our inception in April 2009, VEC Solutions, LLC has built an extensive repertoire of services that allows us to deliver customized offerings that meet our clients' expectations on both large and small projects. We are a proud Woman Owned Small Business.

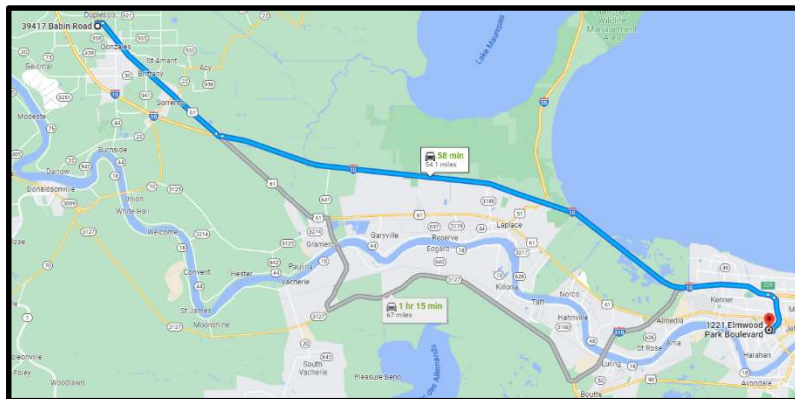
SBA WOSB
Woman Owned Small Business

We provide **Access Controls, Video Surveillance, Electrical, Fiber Optics, Copper Networking, Audio/Video, Automation, Directional Boring, and CNC machining, cutting and fabrication.**

Quality at VEC Solutions, LLC, like safety, is a requirement that is continuously communicated to all staff. Each employee is expected to recognize quality as a personal goal. In addition to quality workmanship, we insist on quality tools, materials, safety equipment, planning and scheduling.

Our clear communication of job requirements and responsibility for quality with accountability provides our clients with minimal project rework and trouble-free system start-ups, which lowers downtime costs. VEC Solutions, LLC has never declared bankruptcy nor has any lien ever been placed for any reason against it. VEC Solutions, LLC is capable of completing projects on time and on budget.

COMPANY INFORMATION	
EIN	26-4761869
SIC	1731
NAICS	23812, 23821
LA Contractors License	62586
Dunn & Bradstreet	831661041
ISNetworld ID	400-235982



39417 Babin Road
Gonzales, LA 70737

LOCATED WITHIN A 60-MINUTE
RESPONSE TIME OF JEFFERSON
PARISH PER RFP REQUIREMENT



One of VEC Solutions, LLC's core values is safety. We prioritize safety on every job. Safety procedures are communicated continuously to every supervisor and employee beginning with comprehensive safety training for each new employee that exceeds local, state, and federal requirements. To reinforce our employees' commitment to safety, weekly safety meetings are held at all jobsites, and additional monthly safety meetings are conducted for supervisors. Our safety program includes specific Rules and Regulations, New Employee Training, Hazardous Communications (GHS), Respiratory Protection (including annual pulmonary function testing), Hearing Conservation (including periodic hearing tests), Drug and Alcohol Policy and Disciplinary Policy.

While our jobsite supervisory personnel are held accountable for the safe performance of their respective projects, all management shares the responsibility for the effectiveness of the safety program. We support effective and safe performance through various incentive programs offered to our workforce.

Our excellent frequency and severity rates have consistently earned a "preferred risk" designation by our insurance carrier, and our company's full commitment to safety provides major benefits for our clients.

SAFETY CATEGORY	2019	2020	2021
EMR	.88	.87	.88
MANHOURS	38,581	28,091	21,106
RECORDABLE INCIDENTS	0	0	0
RESTRICTED WORK INCIDENTS	0	0	0
OCCUPATIONAL INCIDENTS	0	0	0
LOST TIME INCIDENTS	0	0	0
RESTRICTED WORKDAYS	0	0	0
FATALITIES	0	0	0
OSHA CITATIONS	0	0	0
MOL CITATIONS	0	0	0
RECORDABLE INCIDENT RATE	0	0	0
RESTRICTED WORK INCIDENT RATE	0	0	0



1. Proposer Minimum Requirements

Requirements	Information	Details
1 Proposer must be a licensed commercial contractor in the State of Louisiana and supply copy of license certificate with proposal.	License No. 62586 Woman Owned Small Business (WOSB)	Deborah G Moran, Manager/Owner
2 Proposer or sub-contractor(s) must be licensed by the Louisiana State Fire Marshall for security dealers and supply a copy of license with proposal.	License No. F2157 Life Safety & Property Protection	Endorsement: Security E17765 Gary Daigle E16856 Blaze Landry E26639 Larry Moran E26640 Blair Johnson E26641 Kayne Moran
3 Proposer must be an authorized dealer for the proposed or existing system with three (3) certified technicians on staff at time of proposal.	Matrix/Frontier	Gary Daigle, Reyn Moran, Blair Johnson, Blaze Landry, Larry Moran, Kayne Moran, Charles Giardina
4 Proposer must have a Microsoft Certified Engineer on local staff at time of proposal.	See credentials on page 59	Alvin Gautreaux
5 Proposer must have an office within a response time of 60 minutes of Jefferson Parish.	39417 Babin Road Gonzales, LA 70737	We are within the 60-minute response time for Jefferson Parish and have been for the last 6 years.
6 Proposer shall provide at least three references of similar size access control systems.	1. Jefferson Parish Government Alex Norman ANorman@jeffparish.net (504) 616-8549 2. Natchitoches Regional Medical Center Zach Whitehead zach.whitehead@nrmchospital.org (318) 214-4200 3. Cargill – Westwego, Reserve, Louisiana Jay Freeman jay_freeman@cargill.com (225) 380-6755 Darryl Cox daryl_cox@cargill.com (504) 559-0245 4. Kinder Morgan Terminals – Gulf Region Barry Mader barry_mader@kindermorgan.com (504) 239-2882	



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7	Proposer must be experienced at providing systems similar in nature and complexity to the project outlined in this Request for Proposal.	<p>1. Jefferson Parish Maintenance- VEC Solutions has provided maintenance for Jefferson Parish successfully over the last 6 years.</p> <p>2. Kinder Morgan -VEC Solutions has provided many security upgrades for Kinder Morgan Gulf Region over the years for many of its different sites including the latest major security upgrade at Delta Terminals in Harvey, LA.</p>	
8	Proposer shall be responsible and in charge of the project at all times, including the installation and configuration of any Security equipment.	VEC Solutions acknowledges it will be responsible and in charge of the project at all times, including installation and configuration.	
9	Proposer must possess a Louisiana State Licensing Board for Contractors "Commercial" license per LSA-R.S. 37:2150-2163 in the classification of Security and furnish a copy of the current license with its proposal.	License No. 62586 Specialty: Security (Copy attached)	Reynolds J Moran III License Holder
10	Proposer must be a franchised dealer and service facility for the major manufacturer's products furnished under this contract.	<ul style="list-style-type: none"> • Matrix/Frontier • Digital Watchdog • Hanwha Techwin (Samsung) • Pelco • Hikvision • Axis • Panasonic • Geovision • HID • Aruba • Salient • Milestone 	<p>VEC Solutions maintains excellent working relationships with all of its manufacturers. VEC Solutions strives to negotiate and obtain the best quality and pricing of products for our clients.</p> <p>VEC Solutions is the sole authorized integrator and reseller representative for Matrix/Frontier for the Parish of Jefferson. As such, VEC Solutions stands out among other proposers for this RFP and is the sole point of contact for any Matrix/Frontier video surveillance related to purchases of products, materials, or services.</p>
11	Proposer must maintain a fully staffed and equipped service facility.	VEC Solutions will maintain a full staff and fully equipped service facility to address the needs of the parish. In addition to VEC Solutions personnel shown on our proposed Organizational Chart (see page 17), we employ other personnel who are available, if needed.	
12	The Proposer may not satisfy the Proposer Qualifications through the use of a subcontractor.	VEC Solutions is the sole proposer and meets all proposer qualifications with our own staff, equipment, and office facilities.	



2. ORGANIZATIONAL CHART



JP

Jefferson Parish
Director Of Security



DM

Deborah G Moran
Manager/Owner

GD

Gary Daigle
Systems Designer
Project Manager

BH

Brandy Horn
Office Manager
Staff Support

RM

Reyn Moran
Business Development
Project Manager

CJ

Charles Giardina Jr
Project Estimator
Project Manager

LM

Larry Moran
Sr. Technician

AG

Alvin Gautreaux
Microsoft Certified Engineer

BJ

Blair Johnson
Sr. Technician

CH

Communicatons Helper

CH

Communicatons Helper

KM

Kayne Moran
Communications Tech

CH

Communicatons Helper

BL

Blaze Landry
Communications Tech

CH

Communicatons Helper



3. RESUMES

VEC Solutions, LLC fulfills all qualifications required in RFP No. 0443. As an authorized SGI Matrix/Frontier partner, VEC has over 15 years of experience in access control system and video platform installation and maintenance. Each of our proposed staff is certified and has a minimum of 2 years' experience in each area of Matrix/Frontier access controls and Matrix/Frontier video surveillance. VEC's employees' qualifications represent a solid platform upon which Jefferson Parish can rely for seamless, reliable, and prompt service.

CHARLES J. GIARDINA, JR

PROJECT MANAGER / PROJECT ESTIMATOR

PROFILE Mr. Giardina's 35 years of experience in the Communications Construction industry includes project management experience with Video Surveillance, Access Controls, Phone, IP Networking, Information Cabling Technology (ICT), including Fiber Optics and Ethernet cabling, Wireless Networking, Underground Directional Boring, and other Communications Systems. While performing his role as Lead Project Manager for VEC on the Jefferson Parish Security contract, Mr. Giardina's roles include Main Point of Contact (POC), Service and Maintenance Management, Project Estimation, Project Pre & Post Walkthroughs, Operations Management, Quality Analysis and Control (QA/QC) and Project Coordination.

SKILLS & ABILITIES	Project Analysis & Design Estimating	Project Management Procurement	Planning QA/QC
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PROFESSIONAL EXPERIENCE **NETWORK ENGINEER/ESTIMATOR/PROJECT MANAGER - VEC SOLUTIONS, LLC**
2015 - To Present

- Cable installation project design, estimating, and management of structured copper network cabling projects
- Fiber backbone cabling project design, estimating, management, deployment, troubleshooting, and repair
- New camera system design, estimating, management, deployment, and troubleshooting
- Access control systems design, estimating, management, deployment, and troubleshooting
- Directional boring project design, estimating, management, deployment, and troubleshooting
- New network cabling design, troubleshooting, and improving system efficiency
- Procuring network equipment and managing employees involved with network installations.

PROJECT MANAGER- VECTOR ELECTRIC & CONTROLS, INC
2013-2015

PROJECT MANAGER- EMCO TECHNOLOGIES
2007-2013

CO-OWNER/PROJECT MANAGER - TIS, INC
1982-2015

EDUCATION TRAINING AND CREDENTIALS

- LA State Fire Marshal Property Protection Sales
- Signamax Cabling Certification, 2018
- OSHA & TWIC

Nicholl's State University
Mechanical Engineering, 1981

REFERENCES Chris Paylor-Anixter chris.paylor@anixter.com (504) 465-5936
Amy Varisco- Salient Systems amy.varisco@salientsys.com (504) 319-4362
Tyrone Williams-IMTT tyronewilliams@imtt.com (225) 202-7718
Alex Norman-Jefferson Parish Director of Security ANorman@jeffparish.net

GARY W. DAIGLE

SYSTEMS DESIGNER / PROJECT MANAGER

PROFILE Mr. Daigle has 30 years' experience in the communications construction industry. He is well versed in troubleshooting electrical, instrumentation, automation, communication, and security problems. He possesses extensive knowledge in the installation and operation of many control systems, camera systems and network systems. As a systems designer and project manager he is competent in the day-to-day operations and safety of all VEC projects.

SKILLS & ABILITIES	Electrical Systems & Controls	Installations & Maintenance
	High Voltage Experience	Network System Design
	Scheduling and Planning	Camera System Design
	Safety & QA	Access Control System Design
	Troubleshooting of all Systems	Fiber Optic Testing and Term

PROFESSIONAL EXPERIENCE

DATA COMMUNICATONS MANAGER- VEC SOLUTIONS, LLC

2015 - To Present

- Design and Installation of Access Control and Security Systems
- Design and Installation of Camera Systems and the Infrastructure Required
- Design of Fiber Optic and Copper Network System Backbone Infrastructure
- Fiber Optic Termination, Installation, Repairs and Fusion Splicing
- Oversee the Operations of the Communications Dept.

DATA COMMUNICATIONS MANAGER- VECTOR ELECTRIC & CONTROLS, INC

1996 - 2015

- Oversaw the Operations of the Communications Dept.
 - Design and Installation of Access Control and Security Systems
 - Design and Installation of Camera Systems and the Infrastructure Needed
 - Design of Fiber Optic and Copper Network System Backbone Infrastructure
 - Fiber Optic Termination, Installation, Repairs and Fusion Splicing
 - Performed checkout on various projects & assisted in start-up of projects
 - Oversaw, coordinated, and scheduled installation of various projects
 - Installed High Voltage, Medium voltage & Low voltage Switchgear & cabling.
 - Oversaw the installation and installed PLC systems. Also, performed startup on those systems
 - Knowledgeable in Motor Controls and troubleshooting of Motor Control
 - Worked in DCS systems and familiar with its operation and design
 - Familiar with Axis, Pelco, Digital Watchdog, Samsung camera systems
 - Familiar with Lenel, Matrix/Frontier, Keyscan, Aiphone, HID Security access control systems
-

EDUCATION TRAINING AND CREDENTIALS

- LA State Fire Marshal, Licensed and Qualifier
- Project Management and Scheduling/Planning Courses, 2010
- Matrix/Frontier Security Systems Training, 2011
- ABC Supervisor Training Course, 2008
- Microsoft Office Training Courses, 2009
- High Voltage Stress Cone Training (3m/Raychem) 2000, 2001, 2004, 2008
- Corning Fiber Optic Training and Design, 2006, 2010, 2012
- Sumitomo Futureflex Training and Design, 2012- present
- OSHA & TWIC Cards

East Ascension High School
High School Diploma, 1989

REFERENCES Jeff Stout- Matrix/Frontier jeff.stout@matrixsys.com (716) 573-5010
Amy Varisco- Salient Systems amy.varisco@salientsys.com (504) 319-4362
Pete Tovar-Kastle Security Systems ptovar@kastle.com (214) 878-0394
Ricky Colvin-Avigilon Manufacturer Representative ricky.colvin@avigilon.com
Simon Moore- Hanwha Techwin (Panasonic)
Ricky Gaspard-Outside Sales Southern Controls Inc
Jeff Drake-Sumitomo Electric Lightwave
David Denton-AIN Group
Michael Baum- Keyscan Dorma Kaba Representative
Brennan Carr- RS2 Access Control Representative
Angel Rodriguez- Assa Alboy Representative
Jim Blair- Salient Systems
Kyle Seay- Digital Watchdog

REYNOLDS “REYN” MORAN, III

BUSINESS DEVELOPMENT / PROJECT MANAGER

PROFILE Mr. Moran is a 3rd Generation Louisiana based Electrical Contractor with a background in a variety of Internet Protocol (IP) Network, Information Cabling Technology (ICT), and Electrical systems. The combination of these skillsets and knowledge are crucial in providing full-service design-build architecture for Access Control and Video Surveillance Security Systems. His experience includes an extensive set of Security Technology manufacturers including **Matrix/Frontier**, which is the backbone of the Jefferson Parish Security Network.

SKILLS & ABILITIES Matrix/Frontier Access Control and Video Platform
HikVision Video Platform
Solar Energy System Design
Windows 7 & 10
Layer 1, 2, & 3 IP Network Design and Deployment
Computer Aided Design (CAD)
Electrical System Design, Installation and Testing
Electrical ARC Flash system testing and design
Electrical system modeling

MANAGER/BUSINESS DEVELOPMENT- VEC SOLUTIONS, LLC

2015 - To Present

- Contractual Review
- IT Management
- Estimating
- Network System Design
- Electrical & ARC Flash Testing
- Electrical System Modeling

ELECTRICIAN- VECTOR ELECTRIC & CONTROLS, INC

2005 - 2015

- Electrical design & installation
- Worked through ranks of helper to electrician

EDUCATION TRAINING AND CREDENTIALS

- Licensed Electrical Contractor LA#62586 (Specialty in Security)
- Matrix/Frontier Security Systems Training
- Hikvision HACB, HCSA Certification, 2021
- BICSI Training

Catholic High School
High School Diploma, 2003

DEBORAH G. MORAN

OWNER/MANAGER

PROFILE VEC Solutions, LLC was established by Mrs. Moran on April 24, 2009. She began her experience in 1985 with the start of Vector Electric & Controls with her husband. And in 2009 VEC Solutions, LLC was created to offer Communication Construction Services to the Gulf South region. VEC Solutions is a **Woman Owned Small Business (WOSB)**. VEC Solutions offers services in data communications, fiber optics, directional boring, access controls, electrical maintenance, and fabrication.

SKILLS & ABILITIES Microsoft Office 365
Microsoft Dynamics
Quickbooks

PROFESSIONAL EXPERIENCE

OWNER/MANAGER - VEC SOLUTIONS, LLC

2015 - To Present

- Manage Daily Operations
- Review/Authorization of Contract Agreements
- Hiring and Terminating Authority
- Direct Sales and Marketing Efforts
- Manage Company Financials

CORPORATE SECRETARY - VECTOR ELECTRIC & CONTROLS, INC

1985-2015

- Negotiated Benefit Packages (350+ employees)
- Assistant hiring manager
- Purchasing and receiving
- Corporate Cash flow review
- Company Planner and Organizer

EXECUTIVE ASSISTANT - VIS, INC

1991-1994

EDUCATION

Central Catholic High
Morgan City, LA, 1969

BRANDY N. HORN

OFFICE MANAGER

SKILLS & ABILITIES

- Microsoft 365
- Microsoft Dynamics SL/ Solomon
- Quickbooks
- Adobe Programs
- Vista by Viewpoint
- M-Files
- Service Fusion
- Aurora Keyscan

PROFESSIONAL EXPERIENCE

VEC SOLUTIONS, LLC - OFFICE MANAGER

2019 - To Present

- Payroll, Purchasing, Receiving, HR, A/P, A/R, Proposals and General Office Management

MMR GROUP - PURCHASING AGENT

2015-2019

- Construction Materials purchasing & receiving
- IT Software/Hardware purchasing & receiving, AT&T Account Management

VECTOR ELECTRIC & CONTROLS, INC - PAYROLL ADMINISTRATOR

2001-2015

- Payroll (350+ employees), Purchasing, Receiving, HR assistance, Billings

ROUSES SUPERMARKETS - GRAPHIC DESIGNER

1997-1999

- Head Designer for weekly ads in all markets
- Brochure/Form Design/Billboard Design/Food Photography
- Company event planning/promotions

EDUCATION

- Louisiana Notary Preparatory Course, 2006
- LSU Continuing Education-Accounting Specialist Certificate, 2009
- LANTEC Excel Training Beginners, Intermediate, Advanced, 2019
- iNotary Now - Notary Study, 2022

River Parishes Community College

Associates in Business Administration, 2021 - Present

Louisiana State University

General Studies, 1993

Berwick High School

High School Diploma, 1992

ALVIN GAUTREAUX

MICROSOFT CERTIFIED ENGINEER / SENIOR ARCHITECT

PROFILE Senior Architect, Microsoft Platform based in Baton Rouge, Louisiana

Alvin Gautreaux is a technology visionary and leader. He has deep experience across the enterprise including the Microsoft technology stack, virtualization, datacenter design/migration, application and data architecture, cloud migrations, unified communications, security/compliance, as well as establishing organizational strategy and vision.

Alvin is a seasoned IT professional with over 20 years of experience. October 2008, Alvin started working with Azure and Microsoft 365 (BPOS). Today he focuses on a wide range of Microsoft cloud delivery solutions including full scale azure enterprise deployment, datacenter migrations to Azure, Migrations to Microsoft 365, and the defender suite on both the Microsoft 365 platform and Azure.

SKILLS & ABILITIES	Infrastructure Design Virtualization Identity Management & Security Extensive IAM and identity controls	Microsoft Modern Workplace MS Data Center/System Center Exchange/Skype
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PROFESSIONAL EXPERIENCE	<p>Global financial management- User experience design and enhancement; assess, review and remediate a highly complex windows10 environment with significant bottlenecks</p> <p>Modernizing the management of windows10 image creation and upgrading legacy client workstations to windows10. Oil and gas, banking, and education verticals</p> <p>Migration of over 50,000 mailboxes to office365</p> <p>Oil and gas company-enable skype conferencing to replace aging and expensive infrastructure</p> <p>Migration of management suite from legacy models to cloud-managed services</p>
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EDUCATION	TRAINING AND CREDENTIALS
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- Azure Security Engineer
 - Identity and Access Administrator
 - Microsoft 365 Certified Enterprise Administrator Expert
 - Microsoft Certified Cybersecurity Architect Expert
-

LARRY P. MORAN, JR

SKILLS & ABILITIES	<ul style="list-style-type: none">• High/low voltage electrical systems• CCTV (IP cameras), access controls• Directional boring rig operator• Electrical & Structural Drawings	<ul style="list-style-type: none">• Conduit routes and installation• Knowledge of PLC'S, MCC'S• Mini excavator operator• Electrical
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PROFESSIONAL EXPERIENCE

SENIOR TECHNICIAN- VEC SOLUTIONS, LLC

2015 - To Present

- Installation & Maintenance of Access Control and Security Systems
- Installation & Maintenance Camera Systems
- Solar Power Design and Installation

TECHNICIAN - VECTOR ELECTRIC & CONTROLS, INC

2015-2017

- Maintenance and Repair of Tools and Equipment
- Welding & Fabrication in Metal Fabrication Shop
- Infrared Thermography Imagery and Reporting

ENGINEERING TECHNICIAN/INTEGRATION - HORIZON CONSULTANTS

2004-2015

- Integrated safety and control systems
- Project coordination with upper management
- Provided F.A.T. testing of operations for verification and approval

FOREMAN/ELECTRICIAN - VECTOR ELECTRIC & CONTROLS, INC

1994-2004

EDUCATION

TRAINING AND CREDENTIALS

- LA State Fire Marshal Property Protection Level 1
- Hikvision HCSA, HACB Training 2021
- OSHA & TWIC Cards

Associated Builders & Contractors School

1997-1999

National Guard

Electrician/Carpenter, 1994-2002

St. Amant High School

High School Diploma, 1995

SKILLS & ABILITIES

- Knowledgeable in general mechanical practices, site preparation; able to complete multiple projects skillfully within stringent timeframes.
- Strong skills in time management, prioritizing tasks and meeting deadlines
- Ability to interact with diverse groups and professionals at all levels
- Understanding of electrical systems and the troubleshooting of them
- Proficient in Microsoft Office Suite 2013

PROFESSIONAL EXPERIENCE

TECHNICIAN- VEC SOLUTIONS, LLC

2019 - To Present

- Access Control and Security Systems
- Installation of Camera Systems

ELECTRICIAN APPRENTICE - MMR CONSTRUCTORS, INC

- Assisted in lifting, positioning/fastening objects such as wiring and conduit
- Obtained precision measurements such as volt and ohm readings
- Maintained tools and equipment, kept supplies and parts in order
- Troubleshoot electrical faults and fixture problems
- Measured, cut, and bent wire as well as conduit

INSTALLATION APPRENTICE - VIVINT SMART HOMES

- Maintained tools and equipment, kept supplies and parts in order
- Installed residential security systems as well as home automations.
- Measured, cut, and pulled wire
- Lifted, positioned, and fastened objects such as wire & security equipment.
- Trouble shot connection and wiring faults.

APPRENTICE - CAJUN INDUSTRIES

- Assisted with carpentry work such as concrete forming, etc.
- Measured, cut, and installed wooden forms for concrete.
- Assisted with concrete pouring and leveling

EDUCATION

TRAINING AND CREDENTIALS

- LA State Fire Marshal Property Protection Level 1
- OSHA & TWIC cards

St. Amant High School

High School Diploma, 2017

ABC Trade School

Electrical Training 1-4, 2017

BLAIR M. JOHNSON

SKILLS & ABILITIES

- Installation, setup, troubleshooting & repair of access controls, camera systems and structured cabling.
- Installation & troubleshooting of network cabling & fiber optic cabling

PROFESSIONAL EXPERIENCE

SENIOR TECHNICIAN- VEC SOLUTIONS, LLC

2018 - To Present

- Access Control Systems
- Camera Systems
- Network Structured Cabling
- Fiber optic testing and terminations
- Familiar with Axis, Pelco, Digital Watchdog, Samsung camera systems
- Familiar with Lenel, Matrix/Frontier, Keyscan, Aiphone, HID Security access control systems

ELECTRICIAN HELPER- MMR CONSTRUCTORS, INC

2017-2018

- Ran conduit, pulled wire
- Assisted Journeymen in all areas of work

DECKHAND- CENTRAL BOAT RENTALS, INC

2016-2017

- Assist in operations of docking and undocking
- Secured cargo and rig towing gear
- Assisted Deck Officers

ELECTRICIAN HELPER- MMR CONSTRUCTORS, INC

2014-2015

ELECTRICIAN HELPER- TRACER CONSTRUCTION, LLC

2013-2014

EDUCATION TRAINING AND CREDENTIALS

- LA State Fire Marshal Property Protection Level 1
- OSHA & TWIC Cards
- Matrix/Frontier Access Controls

Assumption High School
High School Diploma, 2007

SKILLS & ABILITIES

- Installation, setup, troubleshooting & repair of access controls, camera systems and structured cabling.
- Installation & troubleshooting of network cabling & fiber optic cabling
- Mini excavator operation, heavy equipment

PROFESSIONAL EXPERIENCE

TECHNICIAN- VEC SOLUTIONS, LLC

2021 - To Present

- Access Control Systems
- Camera Systems
- Network Structured Cabling
- Fiber optic testing and terminations
- Familiar with Axis, Pelco, Digital Watchdog, Samsung camera systems
- Familiar with Matrix/Frontier, Keyscan, Aiphone, HID Security access control systems

TECHNICIAN - ALLIED SYSTEMS, INC

2018-2021

- Service, inspection, installation of fire alarm systems

TECHNICIAN - RIVER PARISH SECURITY

2016-2018

- Service, inspection, installation of fire alarm, security & camera systems

TECHNICIAN - LA FIRE EXTINGUISHER

2015-2016

- Service and inspection of fire alarm systems

EDUCATION

TRAINING AND CREDENTIALS

- LA State Fire Marshal Property Protection Level 1
- OSHA & TWIC Cards

Associated Builders & Contractors Training

2013

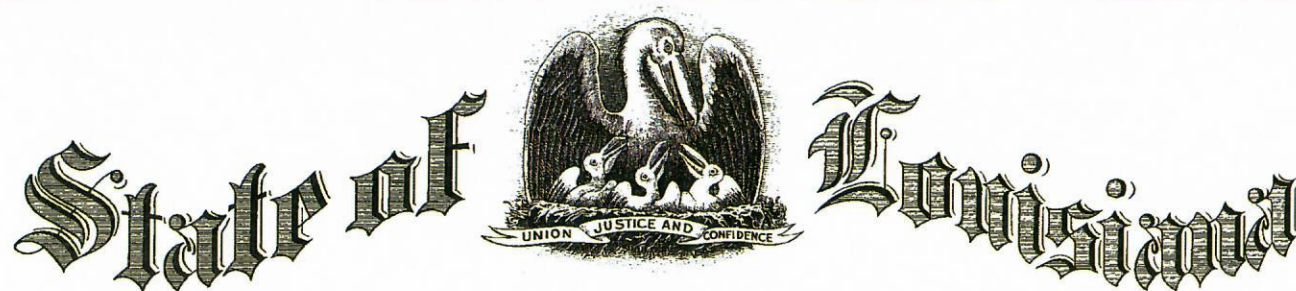
Dutchtown High School

High School Diploma, 2012



Response to RFP No.: 0443
To Provide Security System Equipment, Maintenance, Repairs,
Replacement, Installation, Etc. of an Existing Security Access and Video
Management System for the Department of Security

4. LICENSES



State Licensing Board for Contractors

This is to Certify that:

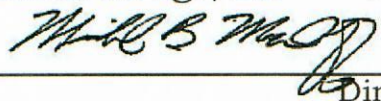
VEC SOLUTIONS, L.L.C.
39417 Babin Road
Gonzales, LA 70737

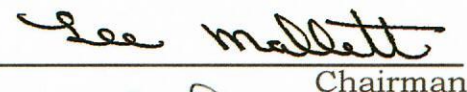
is duly licensed and entitled to practice the following classifications

ELECTRICAL; SPECIALTY: SECURITY



Witness our hand and seal of the Board dated,
Baton Rouge, LA 20th day of November 2021

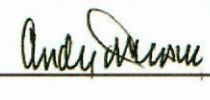

Director


Chairman

Expiration Date: November 19, 2024

License No: 62586

This License Is Not Transferrable


Treasurer



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[Contractor Violations](#)

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Contractor Detail

[Start a new search](#)

Contractor Information

Business Name VEC SOLUTIONS, L.L.C.
Mailing Address 39417 Babin Road
Gonzales, LA 70737
Phone Number (225) 450-2020
Fax Number (225) 450-2021
Email Address dmoran@vec24-7.com
Website <http://null>

Active Licenses

License Number 62586
Type Commercial License
Status LICENSED
Effective 11/20/2021
Expiration 11/19/2024
First Issued 11/19/2015

Classifications

Class	Qualifying Party	Parishes
BUSINESS AND LAW	Reynolds James Moran III	ALL
ELECTRICAL	Reynolds James Moran III	ALL
SPECIALTY: SECURITY	Reynolds James Moran III	ALL

SBA Profile

[Privacy Statement](#)

([Back to Profile List](#), or use Back button)

Identification, Location & Contacts

This profile was last updated: 03/18/2021
Status: Active

User ID: P2326598
Name of Firm: Vec Solutions, L.L.C.
Trade Name ("Doing Business As ..."):
DUNS Number: 831661041
Parent DUNS Number:
Address, line 1: 39417 Babin Rd
Address, line 2:
City: Gonzales
State: LA
Zip: 70737-6310
Phone Number: 225-450-2020 x2025
Fax Number: 225-450-2021
E-mail Address: dmoran@vec24-7.com
WWW Page:
E-Commerce Website: <http://vec24-7.com>
Contact Person: Debbie Moran
County Code (3 digit): 005
Congressional District: 06
Metropolitan Statistical Area: 0760
CAGE Code: 85NY0
Year Established: 2009
Accepts Government Credit Card?: ☐ Yes ☒ No
GSA Advantage Contract(s):

(Note: Size information is now under "NAICS Codes with Size Determinations by NAICS", below.)

Organization, Ownership & Certifications

Legal Structure: LLC
Ownership and Self-Certifications: Self-Certified Small Disadvantaged Business, Women-Owned Small Business, Woman Owned

Current Principals

1. Debbie Moran, Owner

"Business Development Servicing Office" (for certifications)

LOUISIANA DISTRICT OFFICE (SBA office code 0679)

SBA Federal Certifications

8(a) Certification:

SBA 8(a) Case Number:
SBA 8(a) Entrance Date:
SBA 8(a) Exit Date:

HUBZone Certification:

HUBZone Certified?: ☐ Yes ☒ No
HUBZone Certification Date:

8(a) Joint Venture Certification:

8(a) JV Entrance Date:
8(a) JV Exit Date:

Women Owned - SBA Certified:

WOSB Certified?: ☐ Yes ☒ No
WOSB Certification Date:
WOSB Pending?: ☒ Yes ☐ No

Economically Disadvantaged Women Owned - SBA Certified:

EDWOSB Certified?: ☐ Yes ☒ No
EDWOSB Certification Date:

Other Certifications

Non-Federal-Government Certifications:

Licensed Electrician

Products & Services

Capabilities Narrative:

Electrical, Access Controls, Security Cameras (CCTV), Directional Boring, Structured Cabling, Fabrication, Pipeline Inspection

Special Equipment/Materials:

(none given)

Business Type Percentages:

Construction (80 %)
Manufacturing (10 %)
Service (10 %)

Bonding Levels

Construction Bonding Level (per contract) \$3,000,000
 Construction Bonding Level (aggregate) \$3,000,000
 Service Bonding Level (per contract) \$3,000,000
 Service Bonding Level (aggregate) \$3,000,000

NAICS Codes with Size Determinations by NAICS:

#	Primary?	Code	NAICS Code's Description	"Buy Green"? (1)	Small? (2)
1	Yes	238210	Electrical Contractors and Other Wiring Installation Contractors		Yes
2		237130	Power and Communication Line and Related Structures Construction		Yes
3		237990	Other Heavy and Civil Engineering Construction General \$36.50m Small Business Size Standard: [Yes] Special \$27.50m Dredging and Surface Cleanup Activities: [Yes] (4)		Yes
4		332312	Fabricated Structural Metal Manufacturing		Yes
5		332313	Plate Work Manufacturing		Yes
6		332323	Ornamental and Architectural Metal Work Manufacturing		Yes
7		332710	Machine Shops		Yes
8		541990	All Other Professional, Scientific, and Technical Services		Yes
9		561622	Locksmiths		Yes
(1) By entering Yes for "Buy Green", the firm asserts that it obeys EPA guidelines for environmental friendliness for this NAICS code. Note, EPA guidelines do not exist for every NAICS code. (2) If Yes, the firm's revenues/number of employees do not exceed the NAICS code's small business size standard. (4) As seen above, the size standard can depend on subcategories within a NAICS code.					

Keywords:

Access Controls, Security Cameras (CCTV), Electrical, Structured Cabling, Fiber, Ethernet, Directional Boring, Fabrication, Metal, Stainless Steel

Miscellaneous:

Quality Assurance Standards: (none given)
 Electronic Data Interchange [] Yes [] No
 capable?:

Export Profile (Trade Mission Online)

Exporter?: [] Yes [X] No [] Wants To Be
 Export Business Activities: (none given)
 Exporting to: (none given)
 Desired Export Business: (none given)
 Relationships:
 Description of Export: (none given)
 Objective(s):

Louisiana State Fire Marshal
Life Safety and Property Protection Licensing & Registration Division
Certificate of Firm Registration

The below named firm is hereby certified by and registered with the Office of State Fire Marshal pursuant to L.R.S. 40:1664 ET SEQ. of Life Safety & Property Protection systems:

License Number: F2157

Endorsements: Security

Firm Name: VEC SOLUTIONS, LLC

Doing Business As:

Mailing Address: 39417 BABIN ROAD
GONZALES, LA 70737

Physical Location: 39417 BABIN ROAD
GONZALES, LA 70737

This license is not transferable and may be revoked or suspended with cause.

This License was issued on 2/1/2022 and will expire on 2/1/2023



Louisiana State Fire Marshal
Life Safety and Property Protection Licensing & Registration Division
Certificate of Employee Registration

The below named Employee is hereby certified by and registered with the Office of State Fire Marshal pursuant to L.R.S. 40:1664 et seq. of Life Safety & Property Protection Systems:

License Number: *E17765*

Firm License: *F2157*

Endorsements: *Security Technician*

Qualifying Endorsements: *Security*

Firm: *VEC SOLUTIONS, LLC*
39417 BABIN ROAD
GONZALES, LA 70737

Employee: *GARY DAIGLE*
9512 FAYE LANE
GONZALES, LA 70737

This license is not transferable and may be revoked or suspended with cause.

This License was issued on 2/1/2022 and will expire on 2/1/2023





Response to RFP No.: 0443
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5. TRAINING CERTIFICATES, LETTERS OF AUTHORIZATION AND RECOMMENDATION



This is to certify that

Gary Daigle

has satisfactorily completed the online studies and passed the
examination required for certification in the course titled

HACB Final Exam

Date passed: October 19, 2021

Student ID: gdaigle@vec24-7.com



This is to certify that
Larry Moran

has satisfactorily completed the online studies and passed the
examination required for certification in the course titled

HACB Final Exam

Date passed: October 19, 2021

Student ID: larry.moran@vec24-7.com



This is to certify that
Reyn Moran

has satisfactorily completed the online studies and passed the
examination required for certification in the course titled

HACB Final Exam

Date passed: October 17, 2021

Student ID: reyn@vec24-7.com



This is to certify that
Gary Daigle

has satisfactorily completed the online studies and passed the
examination required for certification in the course titled

HCSA Certification Exam

Date passed: October 19, 2021

Student ID: gdaigle@vec24-7.com



This is to certify that
Larry Moran

has satisfactorily completed the online studies and passed the
examination required for certification in the course titled

HCSA Certification Exam

Date passed: October 19, 2021

Student ID: larry.moran@vec24-7.com



This is to certify that
Reyn Moran

has satisfactorily completed the online studies and passed the
examination required for certification in the course titled

HCSA Certification Exam

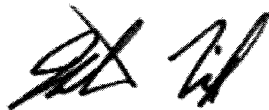
Date passed: October 17, 2021

Student ID: reyn@vec24-7.com

CERTIFICATE
of ACHIEVEMENT
Gary Diagle

HAS SUCCESSFULLY COMPLETED THE

Administrator Module



Jonathon Hike, Solutions Trainer

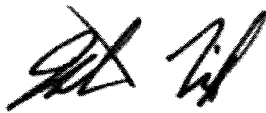


CERTIFICATE
of ACHIEVEMENT

Gary Diagle

HAS SUCCESSFULLY COMPLETED THE

Credential Management Module



Jonathon Hike, Solutions Trainer



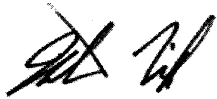
CERTIFICATE

of ACHIEVEMENT

Gary Diagle

HAS SUCCESSFULLY COMPLETED THE

Mercury Subsystem



Jonathon Hike, Solutions Trainer



SGL Matrix, LLC

Certificate of Completion

Is hereby granted to:

Gary Daigle
VEC Solutions

for completion of:

Frontier Product Certification Training

July 13, 2021



Tracie Burton, Internal Operations Manager

SGL Matrix, LLC

Certificate of Completion

Is hereby granted to:

Reyn Moran
VEC Solutions

for completion of:

Frontier Product Certification Training

July 13, 2021



Tracie Burton, Internal Operations Manager



GARY DAIGLE

has successfully completed the educational requirements and comprehensive examination of the

**NFPA 101® Life Safety Code® Essentials Seminar
{2015}**

Date of Testing: 2/10/2015



A handwritten signature in black ink, appearing to read "Jim Fawcett".

President, National Fire Protection Association

For general information, including purpose and limitations of NFPA Certificates, go to NFPA.org/certificate (FAQs).

Elite CEU Training School

Certificate of Completion

This Certificate of Completion verifies that

Gary Daigle

Name of Student

has successfully completed the **AEIT (16 Hour Advanced Electronic Intrusion Technician)**
course for a Type C Installer as required by the Louisiana Fire Marshal's Office.



08/15/2015

Course Approval Date

Instructor Signature

Kaleb Brashear

Instructor Name

Elite CEU Training School

Certificate of Completion

This Certificate of Completion verifies that

Gary Daigle

Name of Student

has successfully completed the **FAIT (Fire Alarm Installation Techniques)** course for a Type C Installer as required by the Louisiana Fire Marshal's Office.



08/14/2015

Course Approval Date

Instructor Signature

Kaleb Brashear

Instructor Name



LLSSA - Alarm Level 1

Certificate of Completion

This certificate is issued as proof of successful completion for

Level 1 Certified Alarm Technician Program

Kayne Moran

Completed on: September 12, 2022, 7:10 pm

Louisiana Life Safety & Security Association

Dera DeRoche-Jolet
LLSSA President



LLSSA - Alarm Level 1

Certificate of Completion

This certificate is issued as proof of successful completion for

Level 1 Certified Alarm Technician Program

Blair Johnson

Completed on: September 17, 2022, 8:07 pm

Louisiana Life Safety & Security Association

Dera DeRoche-Jolet
LLSSA President



LLSSA - Alarm Level 1

Certificate of Completion

This certificate is issued as proof of successful completion for

Level 1 Certified Alarm Technician Program

Blaze Landry

Completed on: September 17, 2022, 8:40 pm

Louisiana Life Safety & Security Association

Dera DeRoche-Jolet
LLSSA President



LLSSA - Alarm Level 1

Certificate of Completion

This certificate is issued as proof of successful completion for

Level 1 Certified Alarm Technician Program

Larry Moran

Completed on: September 20, 2022, 2:03 pm

Louisiana Life Safety & Security Association

Dera DeRoche-Jolet
LLSSA President



National Fire Protection Association

Be it known that NFPA recognizes

GARY DAIGLE

as a Member in Good Standing and is entitled to
all the rights, honors and privileges of membership.



In witness thereof, the Seal of this Association
and the signature of its duly appointed officer is
affixed to this certificate.

January 30, 2015

Date of Issue

Jim Pauley, President

MEMCERT-04 (6/14) © NFPA 2003



Alvin Gautreaux

[Report a concern](#)

19

Badges

2

Trophies

1

Reputation
point

0

Accepted
answers

0

Followers

LEVEL 6

30,625/32,299 XP



Microsoft

Transcript

Legal name: ALVIN GAUTREAUX

MCID: 2275532

Alvin Gautreaux

Username: alvingautreaux

Number of active certifications

5

Number of historical certifications

8

Number of exams passed

22

Number of modules completed

19

Duration of modules completed

12 hr 7 min

Active certifications

Certification title

Certification
number

Earned
on

Expires
on

ALVIN GAUTREAUX

Certification title	Certification number	Earned on	Expires on
Microsoft Certified: Azure Security Engineer Associate	I213-3547	Apr 2, 2022	Apr 2, 2023
Microsoft Certified: Cybersecurity Architect Expert	I358-6678	Jul 22, 2022	Jul 22, 2023
Microsoft Certified: Identity and Access Administrator Associate	I195-5508	Sep 16, 2021	Sep 16, 2023
Microsoft 365 Certified: Enterprise Administrator Expert	I278-8528	Nov 13, 2021	Nov 13, 2023
Microsoft Certified: Azure Fundamentals	H461-8671	Jul 21, 2020	N/A

Passed exams

Exam title	Exam number	Passed date
Microsoft Cybersecurity Architect	SC-100	Jul 22, 2022
Microsoft Azure Security Technologies	AZ-500	Apr 2, 2022
Microsoft 365 Mobility and Security	MS-101	Nov 13, 2021
Microsoft 365 Identity and Services	MS-100	Oct 7, 2021

Exam title	Exam number	Passed date
Microsoft Identity and Access Administrator	SC-300	Sep 16, 2021
Microsoft Azure Fundamentals	AZ-900	Jul 21, 2020
Managing a Windows 2000 Network Environment	218	Sep 23, 2003
Implementing and Managing Security in a Windows 2000 Network Infrastructure	214	Sep 18, 2003
Designing and Implementing Databases with Microsoft SQL Server™ 2000 Enterprise Edition	229	Oct 30, 2002
Installing, Configuring, and Administering Microsoft SQL Server™ 2000 Enterprise Edition	228	Oct 17, 2002
Installing, Configuring, and Administering Microsoft Windows XP Professional	270	May 28, 2002
Installing, Configuring, and Administering Microsoft Internet Security and Acceleration (ISA) Server 2000, Enterprise Edition	227	May 15, 2002
Designing Security for a Microsoft Windows 2000 Network	220	Oct 23, 2001
Designing and Deploying a Messaging Infrastructure with Microsoft Exchange 2000 Server	225	Oct 10, 2001
Installing, Configuring, and Administering Microsoft Exchange 2000 Server	224	Oct 8, 2001
Designing a Microsoft Windows 2000 Network Infrastructure	221	Mar 9, 2001

Exam title	Exam number	Passed date
Implementing and Administering a Microsoft Windows 2000 Network Infrastructure	216	Mar 8, 2001
Migrating from Microsoft Windows NT 4.0 to Microsoft Windows 2000	222	Mar 5, 2001
Designing a Microsoft Windows 2000 Directory Services Infrastructure	219	Mar 3, 2001
Implementing and Administering a Microsoft Windows 2000 Directory Services Infrastructure	217	Mar 2, 2001
Installing, Configuring, and Administering Microsoft Windows 2000 Server	215	Feb 27, 2001
Installing, Configuring, and Administering Microsoft Windows 2000 Professional	210	Feb 27, 2001

Microsoft Certified Trainer history

MCT title	Active from	To
MCT History	Apr 25, 2001	Nov 29, 2004

Historical certifications

Certification title	Certification number	State
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ALVIN GAUTREAUX

Certification title	Certification number	State
Microsoft Certified Systems Administrator: Messaging on Windows 2000 📅 Earned on Sep 23, 2003	A235-7501	Retired
Microsoft Certified Systems Administrator: Windows 2000 📅 Earned on Sep 23, 2003	A235-7492	Retired
Microsoft Certified Systems Administrator: Security on Windows 2000 📅 Earned on Sep 23, 2003	A235-7497	Retired
Microsoft Certified Systems Engineer: Security on Windows 2000 📅 Earned on Sep 18, 2003	A235-7498	Retired
Microsoft Certified Systems Engineer: Messaging on Windows 2000 📅 Earned on Sep 5, 2003	A235-7502	Retired
Microsoft Certified Database Administrator: Microsoft SQL Server 2000 📅 Earned on Oct 30, 2002	A235-7483	Retired
Microsoft Certified Systems Engineer: Windows 2000 📅 Earned on Mar 9, 2001	A235-7484	Retired
Microsoft Certified Professional 📅 Earned on Feb 27, 2001	A394-3579	Retired

Modules completed

Module title	Description	Completed on	Duration
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Module title	Description	Completed on	Duration
Plan and implement entitlement management	Plan and implement entitlement management	Apr 12, 2022	49 min
Use recommended tools to create a data-flow diagram	You can use any canvas, physical or virtual, to create a data-flow diagram. Engineers at Microsoft recommend three tools to help you in your threat modeling journey.	Mar 10, 2022	18 min
Explore identity synchronization	Explore identity synchronization	Nov 2, 2021	22 min
Secure Azure Active Directory users with Multi-Factor Authentication	Learn how to use multi-factor authentication with Azure AD to harden your user accounts.	Sep 15, 2021	38 min
Implement and manage hybrid identity	Implement and manage hybrid identity	Sep 15, 2021	1 hr 10 min
Implement and manage external identities	Implement and manage external identities	Sep 15, 2021	1 hr
Create, configure, and manage identities	Create, configure, and manage identities	Sep 15, 2021	35 min
Implement initial configuration of Azure Active Directory	Implement initial configuration of Azure Active Directory	Sep 15, 2021	53 min

Module title	Description	Completed on	Duration
Introduction to Azure virtual machines	Learn about the decisions you make before creating a virtual machine, the options to create and manage the VM, and the extensions and services you use to manage your VM.	Nov 30, 2020	1 hr 7 min
Fundamentals of computer networking	You'll learn the fundamental principles of computer networking to prepare you for the Azure admin and developer learning paths.	Aug 21, 2020	47 min
Apply and monitor infrastructure standards with Azure Policy	N/A	Aug 21, 2020	46 min
Examine privacy, compliance, and data protection standards	N/A	Jul 20, 2020	24 min
Explore monitoring and reporting	N/A	Jul 20, 2020	18 min
Describe Azure governance methodologies	N/A	Jul 20, 2020	35 min
Review security tools and features	N/A	Jul 20, 2020	21 min
Examine core identity services	N/A	Jul 20, 2020	10 min
Secure network connectivity	N/A	Jul 20, 2020	30 min

Module title	Description	Completed on	Duration
Get started with Azure Fundamentals	N/A	Jul 20, 2020	22 min
Cloud Concepts - Principles of cloud computing	N/A	Mar 4, 2019	1 hr 2 min



Online Training Course Completion

Reyn Moran

Has successfully completed:

MPN Competency: Advanced Analytics for Data Analytics (MPN10275)

A handwritten signature in black ink, appearing to read "Kim Akers".

Kim Akers
Corporate Vice President
Microsoft Worldwide Learning

Date of achievement: 15 april 2019



Online Training Course Completion

Reyn Moran

Has successfully completed:

MPN Competency: Cloud Platform for Technical (MPN2176)

A handwritten signature in black ink, appearing to read "Kim Akers".

Kim Akers
Corporate Vice President
Microsoft Worldwide Learning

Date of achievement: 14 april 2019



Online Training Course Completion

Reyn Moran

Has successfully completed:

MPN Competency: Data Platform & Analytics Foundational for Data Analytics Competency (MPN14356)

A handwritten signature in black ink, appearing to read "Kim Akers".

Kim Akers
Corporate Vice President
Microsoft Worldwide Learning

Date of achievement: 15 april 2019



Online Training Course Completion

Reyn Moran

Has successfully completed:

MPN Competency: Windows IoT for Device Builders (15887)

A handwritten signature in black ink, appearing to read "Kim Akers".

Kim Akers
Corporate Vice President
Microsoft Worldwide Learning

Date of achievement: 16 desember 2019



September 15, 2022

RE: VEC Solutions

To Whom It May Concern:

VEC Solutions is a trained and certified partner of Matrix Systems. Matrix is the manufacturer of the Frontier hardware/software access control platform. As VEC Solutions has completed all required training, they are authorized to sell, install and service the entire Matrix product offering.

VEC Solutions has an open account with Matrix and is in good standing. They have been a partner with Matrix for over 5 years and have vast knowledge of our product and the correct way to implement the solution.

Sincerely,

jas

Jeff A. Stout
VP of Sales & Marketing
Matrix Systems
E: jeff.stout@matrixsys.com



Hewlett Packard Enterprise

Hewlett Packard Enterprise Company
11445 Compaq Center Drive WEST
Houston TX, 77070
U.S.A.



October 26, 2021

Vec Solutions LLC

39417 Babin Rd.
Gonzales, LA, 70737-6310
U.S.A.
HPE Partner Agreement #: US-610225

To whom it may concern:

Vec Solutions LLC is an HP Enterprise / Aruba Authorized Partner in the US, which includes access to all commercial products and the services associated with them – not requiring additional authorization and includes all Open products from an authorized HPE US Commercial Distributor, for resale to end user customers in the USA.

HPE Point of Contacts for Partner Authorization verification are listed below:
Support Team: AMSpartersupport@hpe.com

Customers can also locate or confirm partners through the HPE Partner Locator at <http://findapartner.hpe.com/>

Sincerely,

Shelly D. Deal

AMS Lead, PFS BRM Global Partner Contracts
Sales Operations

10/20/21

RE: VEC Solutions

To whom it may concern:

VEC Solutions has installed Aiphone products in the past and is authorized to buy Aiphone through our distribution channels, they do not have a direct account with Aiphone, so we are unaware of the volume they sell annually.

Sincerely,
AIPHONE CORPORATION

Spencer Britenstine
Director of Sales, South
Aiphone Corporation
800-692-0200 x 1057
614-286-8925 Cell



October 20, 2021

VEC Solutions, LLC
39417 Babin Road
Gonzales, LA 70737

To Whom It May Concern:

Please allow this letter to confirm that **VEC Solutions, LLC** with Headquarters in **Gonzales, LA** is currently a member of the Axis Channel Partner Program and an **Authorized** partner in good standing with Axis. Axis Communications Inc. certifies **VEC Solutions, LLC** to resell Axis Communications products and solutions.

If you have any questions or need further information, please contact Axis sales at (800) 444-2947 Option 1 or email me at erin@axis.com.

Sincerely,

A handwritten signature in black ink that reads "Erin Aponte". The signature is written in a cursive, flowing style.

Erin Aponte
Team Lead, Channel & Reporting
Axis Communications, Inc.



AUTHORIZED STEP PARTNER

THIS CERTIFICATE RECOGNIZES

VEC SOLUTIONS LLC

As having achieved the status of
AUTHORIZED PARTNER
in the Hanwha Techwin American
STEP Partner program



A handwritten signature in black ink, appearing to read "Tom R. Cook".

Thomas R. Cook

Senior Vice President of Sales, North America
Hanwha Techwin America



October 21, 2021

RE: VEC solutions LLC

To Whom It May Concern:

This letter confirms that VEC solutions LLC, with an office at 39417 Babin Road, Gonzales, LA 70737 USA, is a STEP authorized reseller of Hanwha Techwin Inc. professional video security and surveillance products. They are currently a Authorized partner.

Thank you.

A handwritten signature in black ink, appearing to read "Thomas R. Cook".

Thomas R. Cook

Senior Vice President of Sales, North America



611 Center Ridge Drive
Austin, Texas 78753 USA

FREE +1 800 237 7769
MAIN +1 512 776 9000
FAX +1 512 776 9630

November 1, 2021

Frank Stark
Regional Account Manager, HID Global
3109 Fayette Trail
Frisco, TX 75034

To whom it may concern:

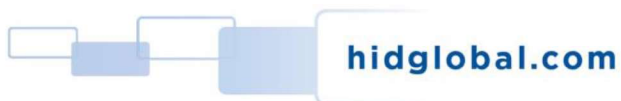
Please accept this document as verification that VEC Solutions, L.L.C., with Headquarters in Gonzales, LA, is currently an Authorized Indirect Reseller of HID Global products and services.

Please contact me with any questions.

Sincerely,

A handwritten signature in black ink that reads "Frank Stark". The signature is written in a cursive, flowing style.

Frank Stark
fstark@hidglobal.com
(512) 466-2329



October 18th, 2021

RE: VEC Solutions

To whom it may concern:

VEC Solutions is authorized to sell, service, and install all levels of the HIKVISION Solution including Video Surveillance Systems. VEC Solutions has been an authorized HIKVISION representative since [Insert Date Here]. Should they require specific certification in the future, HIKVISION can provide those needs. Their account is in good standing and VEC Solutions is a valued HIKVISION Platinum Partner. If you have any questions, please do not hesitate to contact me.

Approximate Yearly Sales: ____\$100,000____

Joshua Roebuck – Hikvision Senior Sales Representative – S./TX, S./LA and Greater Houston

(405) 317-1766

Joshua.Roebuck@Hikvision.com



Recoverable Signature

X

Joshua Roebuck

Joshua Roebuck

Senior Sales Representative

Signed by: Joshua Roebuck



November 1, 2021

Jefferson Parish
Alex Norman
Bid # 0430

RE:
VEC Solutions, LLC.
39417 Babin Rd.
Gonzales, LA. 70737
Reyn Moran
225-450-2020

This letter serves as confirmation that VEC Solutions, LLC. (PANID- P1028216) is an authorized reseller of Panasonic i-PRO Security, Video Insight and Monitor Cast Hardware, Accessories, Installation, Services and Associated Peripheral Products included in this solicitation. VEC Solutions, LLC. is a preferred Silver partner in good standing with Panasonic i-PRO Sensing Solutions Corporation of America.

Feel free to contact me at amyw.lee@us.panasonic.com or 407-630-4673 should you require any further clarification.

Thank you,

A handwritten signature in cursive script that reads 'Amy Lee'.

Amy Lee
Panasonic i-PRO Sensing Solutions Corporation of America
Senior Contracts Manager
Amyw.lee@us.panasonic.com
407-630-4673

USA Vision Systems, Inc.

The Vision of Security

October 22, 2021

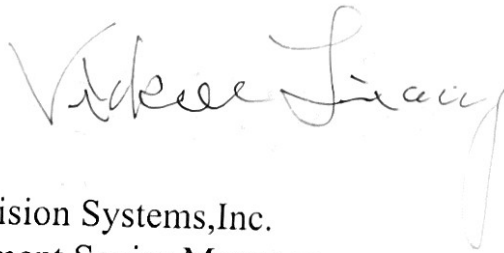
VEC Solutions, LLC
39417 Babin Road
Gonzales, LA 70737

To Whom It May Concern,

Please allow this letter to confirm that **VEC Solutions, LLC** with Headquarters in **Gonzales, LA** is currently a member of the USA Vision Channel Partner Program and an **Authorized** partner in good standing with USA Vision. USA Vision Systems, Inc. certifies **VEC Solutions, LLC** to resell USA Vision products and solutions.

If you have any questions or need further information, please contact USA Vision Sales at 949-583-1519 or email me at vickee@usavision.com.

Sincerely,



Vickee Liang
GeoVision/USA Vision Systems, Inc.
Business Development Senior Manager
Office 949-583-1519 ext. 313
Cell 541-513-2385

9301 Irvine Blvd · Irvine · CA 92618
Phone: 949-583-1519 · Fax: 949-583-1522 · www.usavisionsys.com



JEFFERSON PARISH

Security Department

Cynthia Lee Sheng
Parish President

Alex Norman
Director

October 22, 2020

TO WHOM IT MAY CONCERN

I submit this recommendation letter for VEC Solutions, LLC. We have been using them for several years for various project for our facilities. We have been satisfied with their performance and completion of the projects we have awarded to them.

VEC Solutions, LLC has provided many services for us including Access Controls, CCTV, Structured Cabling, General Maintenance, Security Camera Installations, etc.

We would like to express our confidence in VEC Solutions, LLC and our desire to work with them on future projects. Please feel free to contact me if you would like to discuss further.

Sincerely,

Alex Norman
Director Of Security
Department of Security
Jefferson Parish Government
(504) 616-8549

General Government Building, -PO Box 9, 200 Derbigny, - Gretna, LA 70054
Office 504-736-6042
Email: ANorman@jeffparish.net

Natchitoches Regional Medical Center

Inspiring Excellence Everyday

October 19, 2020

To Whom It May Concern

I submit this letter of recommendation for VEC Solutions, LLC. We have been using them for a just over a year for various projects for our facility. We have been satisfied with their performance and completion of the projects we have awarded them.

VEC Solutions, LLC has mostly provided Access Controls work along with other tasks deemed necessary to complete projects.

We would like to express our confidence in VEC Solutions, LLC and our desire to work with them on future projects. Please feel free to contact me if you would like to discuss further.

Sincerely,



Ryan Shirley
Maintenance Manager
Natchitoches Regional Medical Center
O: 318-214-4154
C: 318-471-2747



THE UNIVERSITY of
NEW ORLEANS

Training, Resource and Assistive-technology Center (TRAC)

October 27, 2020

TO WHOM IT MAY CONCERN

I submit this recommendation letter for VEC Solutions, LLC. We have been using them for various projects for our campus. We have been satisfied with their performance and completion of the projects we have awarded to them.

VEC Solutions, LLC has provided many services for us including Access Controls and General Maintenance & Repairs.

We would like to express our confidence in VEC Solutions, LLC and our desire to work with them on future projects. Please feel free to contact me if you would like to discuss further.

Sincerely,

Suzy Calamari, Office Manager
University of New Orleans
Training, Resource and Assistive-technology Center (TRAC)
2000 Lakeshore Drive
New Orleans, LA 70148
Phone (504)280-5701
Fax (504)280-5707
scalamar@uno.edu



6. PROJECT EXPERIENCE

VEC Solutions, LLC has over 30 years expertise in the data communications industry. Our project experience and client relationships have established a solid foundation for providing comprehensive services to all of our clients, including to Jefferson Parish. The following project descriptions confirm VEC Solutions relevant qualifications and experience necessary to fulfill all requirements in RFP 0443.



JEFFERSON PARISH

*Parks & Recreation
Juvenile Services
Performing Arts Center
West Bank Animal Shelter
Fire Departments
Head Start Centers
Pumping Stations
City of Kenner*

Services provided over the last 6 years to enhancing Jefferson Parish Security
Include:

- **Access Controls**
- **Video Surveillance**
- Fiber Optics
- Copper Cabling
- Gate Access Controls
- Directional Boring
- Electrical
- Ethernet/Coaxial
- Conduit & Raceway
- Wireless Point to Point Radios

Alex Norman

Jefferson Parish Security Director
1221 Elmwood Park Blvd
Elmwood, LA 70123
ANorman@jeffparish.net
(504) 616-8549

RELEVANCE TO RFP

Over 6 years of meeting the needs of Jefferson Parish.

More than 1,000 installations of CCTV cameras throughout the parish by VEC!

CARGILL, INC

*Westwego, LA
Reserve, LA*

Our team members have completed multiple projects at Cargill Westwego and Reserve sites. Specifically, we assisted in replacing Analog Cameras with IP cameras for their entire video surveillance system. We replaced the existing access controls system with a new owner furnished system. We installed, terminated, and tested Fiber Optic ICT infrastructure as well. We also conduct monthly maintenance on their video surveillance and provide them with T&M service on an as need basis.

Jay Freeman

933 River Rd
Westwego, LA 70094
jay_freeman@cargill.com
(225) 380-6755

Darryl Cox

2154 La 44
Reserve, LA 70084
daryl_cox@cargill.com
(504) 559-0245

RELEVANCE TO RFP

Analog to IP Camera conversions. Fiber installation, terminations, and testing.



KINDER MORGAN

*Delta Terminals
Seven Oaks
St. Gabriel
Geismar Logistics
Geismar Methanex
Geismar River Terminal
Port Sulphur*

In 2010 VEC was approached by Kinder Morgan Harvey Facility to provide local support for their access controls and video surveillance system. We did an initial assessment of the site and worked with the coast guard to bring the plant up to their standards. We installed access controls on all four (4) docks and upgraded cameras to cover areas not covered before. We currently provide maintenance support and consulting for all the Kinder Morgan's in the Southern Region. We also performed a camera upgrade that added seventy-five (75) cameras to their system to meet federal regulations. To this day we continue provide Kinder Morgan with services and support to ensure flawless day to day operations at all their locations.

Barry Mader
933 River Rd
Westwego, LA 70094
barry_mader@kindermorgan.com
(504) 239-2882

*Providing services to
ALL terminals in the
lower Gulf Region!*

NATCHITOCHES REGIONAL MEDICAL CENTER

NRMC was established as a new customer in 2019. Since then, VEC Solutions has provided a number of crucial services to meet their security and data communications needs. Service provided to numerous campus locations include:

- **Access Controls**
- Fiber Optics
- Network Cabling

VEC Solutions installed and currently maintains the Matrix/Frontier Access Controls Systems for the hospital system.

Zach Whitehead
501 Keyser Ave
Natchitoches, LA 71457
zach.whitehead@nrmchospital.org

RELEVANCE TO RFP

*Maintains over 60
Matrix/Frontier access
control doors within the
hospital system.*



ANGELTRAX

Capitol Area Transit System
C.A.T.S
Ascension Parish School Board
Buses
New Orleans Regional Transit
Authority
Shreveport Transit Management

AngelTrax is a new addition to our vast list of clientele. Our technicians had a task of uninstalling outdated vehicle video surveillance systems and updating and outfitting each bus with indicator integrated (stop arm, reverse drive, and signaling integration), state of the art school transportation video surveillance systems.

Courtney Benton

Installation Director
Dothan, AL 36305
courtney.benton@angeltrax.com
(800) 673-1788 Ext. 4637

*Over 100 surveillance
camera systems installed
on buses and counting!*

IMTT

St. Rose
Gretna
Avondale

For many years VEC Solutions has been providing IMTT with outstanding service to meet their everchanging needs. Services include:

- Fiber Optics
- Fiber Optics Termination & Testing
- Directional Boring
- Conduit and Raceway
- Video Surveillance
- Copper Cabling
- Emergency Response 24/7

Tyrone Williams

11842 River Road
ST Rose, Louisiana 70087
tyronewilliams@imtt.com
(504) 319-4362

ADDITIONAL SERVICES

*Over 1,000 fiber
terminations &
over 4,000 ft
of fiber optic cabling!*



7. SERVICES OFFERED

VEC Solutions provides a wide range of services, each of which are complementary to the provision of communications, security, and surveillance services.

ACCESS CONTROLS & SECURITY

Our access controls and security division can help with the installation and maintenance of camera and security systems including but not limited to:

Keyscan

Frontier/Matrix

Assa Abloy

Pelco

Digital Watchdog

Hanwha Techwin (Samsung)

Panasonic

Salient

Aruba

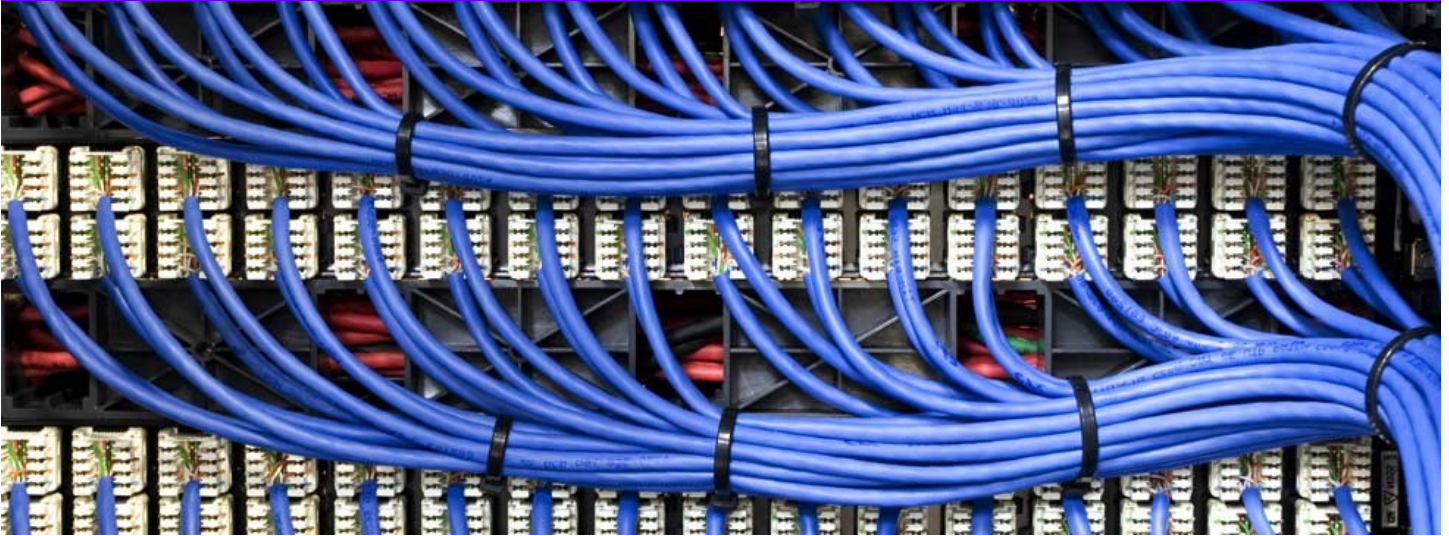
HID

Hikvision

-
- Access doors, entry-ways and gates
 - Data Communication Services
 - Panel Fabrication and Design
 - Security Systems
 - Camera installation, design, troubleshoot and repair
 - Audio/Video installation and repair

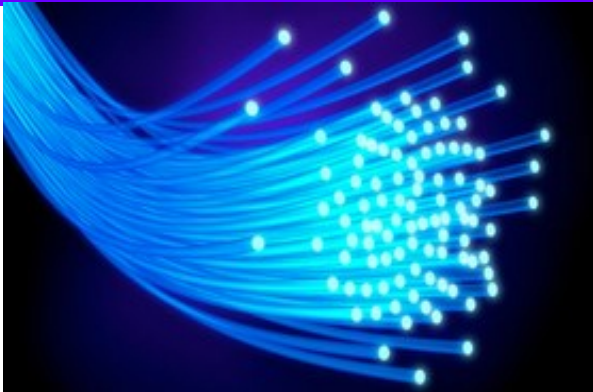


STRUCTURED CABLING



Full service design, installation, service and support. Moving, adding or changing existing networks? We can offer all services for your structured network cabling.

FIBER OPTICS & CAT CABLE



Our fiber optics division can offer OTDR fiber testing and certification and is well versed in:

- Corning
- Sumitomo Electric Lightwave
- Sumitomo Air-Blown Fiber
- AFL Global
- Fusion Splicing

Consultation, customized design and installation of fiber optic cabling through new or existing conduit to suit your needs. Troubleshoot and repair fiber optic cable service outages using state of the art technology in fiber optic cable splicing.



We can certify and test: CAT 5E, CAT 6/6A and CAT 8

DIRECTIONAL BORING



CUSTOMIZED BORING

Highways * Landscapes * Fixed Structures * Waterways * Outside Plant Design * Construction

Our JT20 Ditch Witch allows us to work efficiently and accurately to bring you essential cost savings when it comes to your underground boring needs. With plenty of power in a compact size we're able to increase productivity and deliver better results.

JT 20 POWER

- Equipped with a turbocharged 74.5-hp (55.6-kW) Tier-4 compliant Deutz® diesel engine.
- The rack-and-pinion design offers 20,000 lbs (89 kN) of pullback force for outstanding performance on a wide range of underground installations. Capable of pulling 12" conduit up to 200ft and 4" conduit up to 1000ft.



FABRICATION



-
- Plasma Cutting
 - Water Jet Cutting
 - Oxy-Fuel Cutting
 - Pipe Coping
 - Machining
 - Structural Metal Fabrication
 - Welding
 - Design/CAD
 - Metal Sales
 - Wall Mounts
 - 3-D Design
 - Custom Signs



VEC Solutions, LLC

39417 Babin Road

Gonzales, LA 70737

(225) 450-2020

www.vec24-7.com

Reyn Moran

(225) 394-0492

reyn@vec24-7.com

Charles Giardina

(225) 290-0152

cgiardina@vec24-7.com

Gary Daigle

(225) 405-1976

gdaigle@vec24-7.com

Brandy Horn

(225) 450-2025

brandy.horn@vec24-7.com



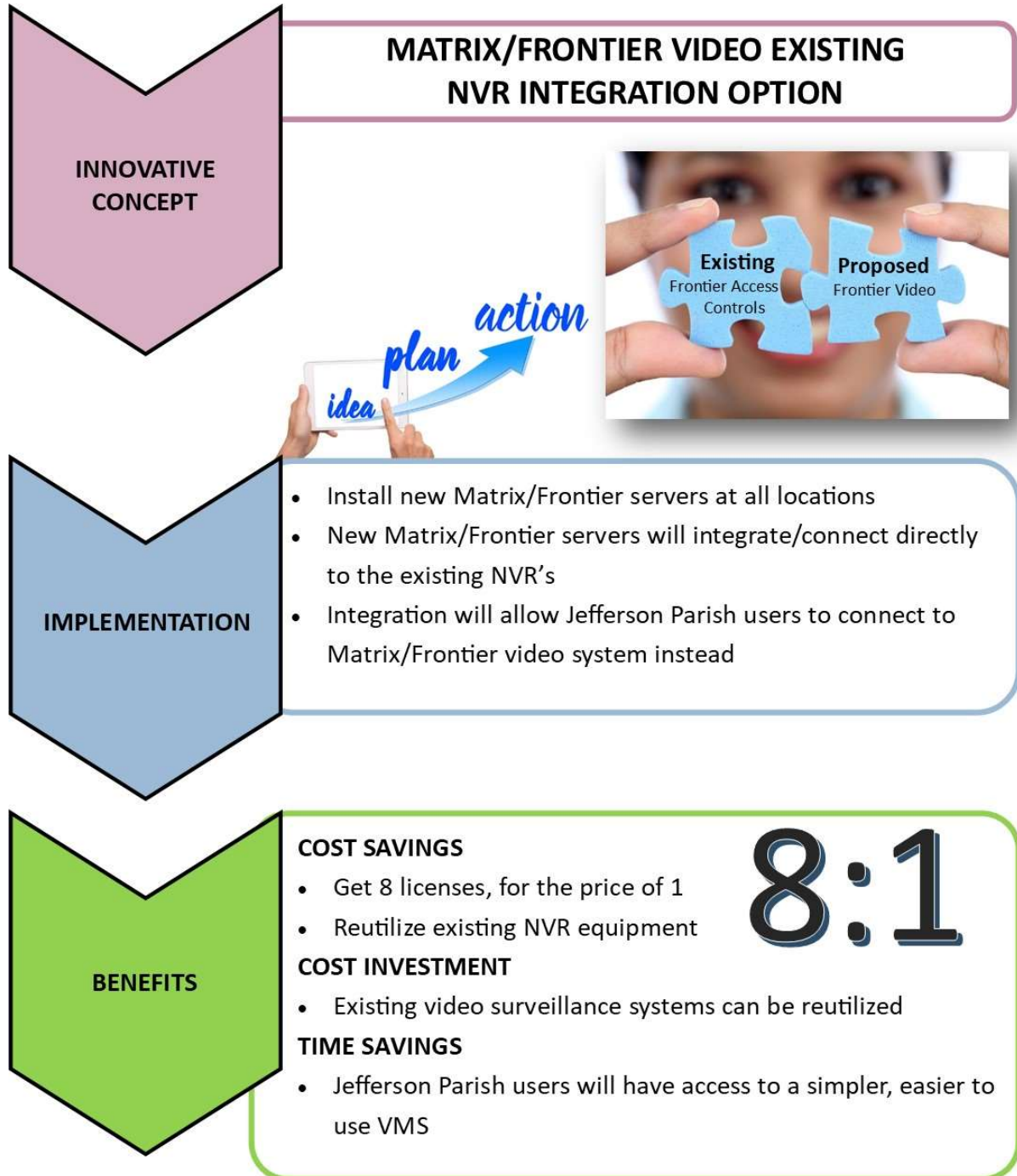


E. INNOVATIVE CONCEPTS

Here you will learn of VEC Solution's innovative concept that will result in significant benefits to Jefferson Parish, including cost savings, timely implementation, and seamless transition. Our innovative concepts involve, but are not limited to, the video surveillance system in and around Jefferson Parish along with the physical access control system, offering these key items:

- Utilization of existing purchased video equipment
- Providing a path for a gradual change to a new video surveillance system
- Hybrid architecture that allows utilization of 3rd party technologies and to protect your investment of existing cameras
- Introduction to 13.56 MHz cards with encryption
- Mobile & Biometric credentials are the future
- Access Control Allowing Entry Through Multiple Security Layers
- Contactless Access Control Technology to Limit Surface Contact
- Encrypted Communication Between Card + Hardware + Server
- Multi-Credential Access Control (ID+Card, ID+Card+Mobile, ID+Card+Biometrics)
- Provide technology with multi-factor authentication that government agencies require.

VEC Solutions will utilize extensive existing video surveillance equipment investments, including existing network video recorders (NVRs) and video surveillance cameras, resulting in huge savings in cost and time. Jefferson Parish, having an open platform security infrastructure, can support Access Controls and Video Surveillance integrations. As a result, VEC Solutions offers the most competitive system available on the market from a wide variety of camera manufacturers including those with whom VEC Solutions has an established relationship.



FRONTIER VIDEO NVR INTEGRATION OPTION



Jefferson Parish

State of Louisiana

BUSINESS NETWORK

*UTILIZE
EXISTING VIDEO
RECORDING
DATA STORAGE
DRIVES
INCLUDING A
SEAMLESS
TRANSITION TO
FRONTIER WITH
NO VIDEO
RECORDED DATA
LOST OR DURING
TRANSFER
PROCESS*

**LOCAL FRONTIER VIDEO
MANAGEMENT SERVER**



(TO BE INSTALLED)



EXISTING NVR

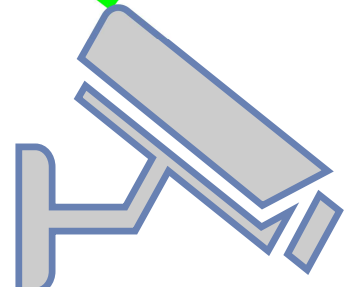


**EXISTING CAMERA
NETWORK SWITCH**

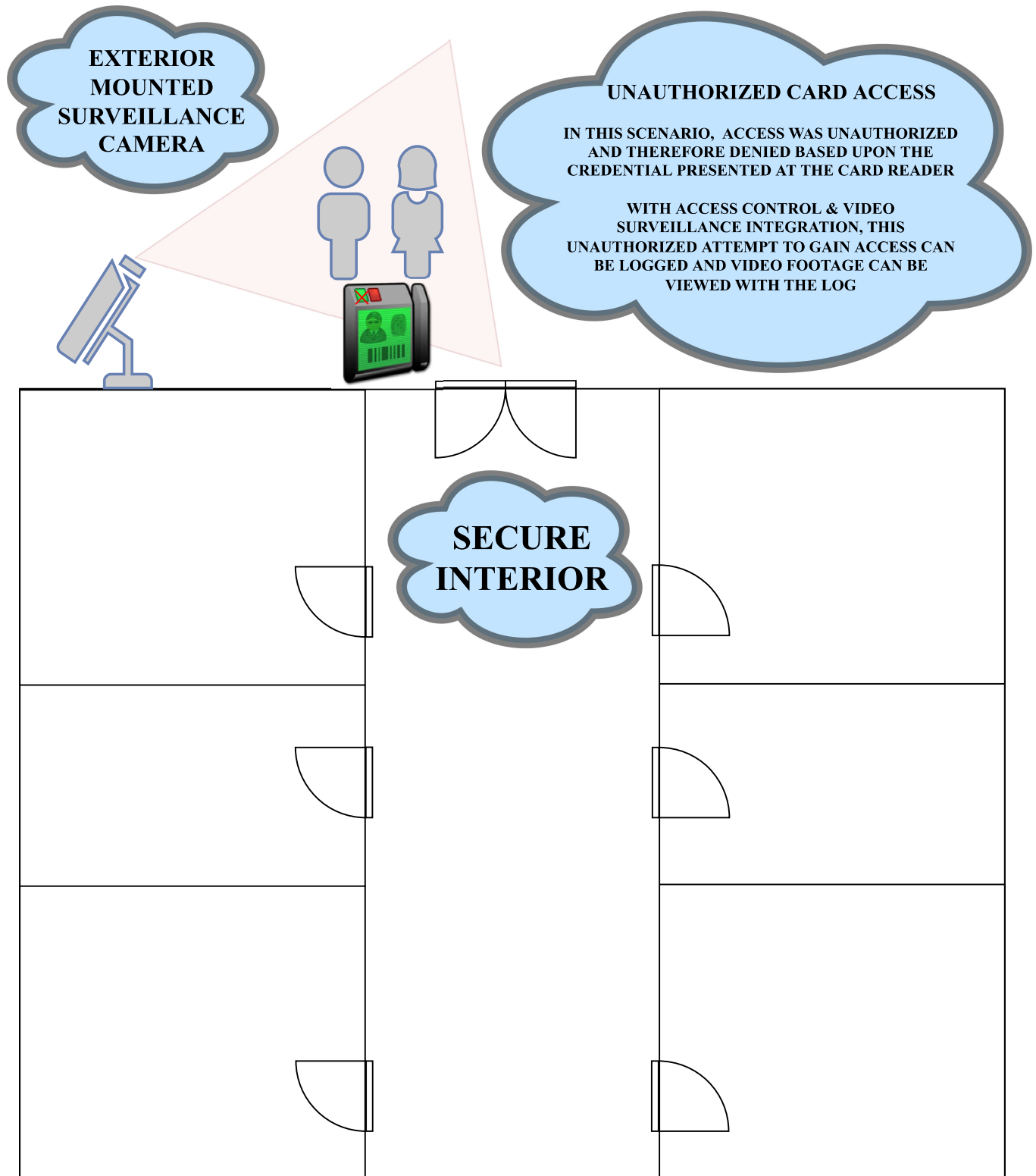
*8:1 INDIVIDUAL
CAMERA
LICENSE RATIO*

*JEFFERSON
PARISH
CURRENTLY
OWNS OVER 2,400
VIDEO
SURVEILLANCE
CAMERAS*

**EXISTING
CAMERAS**



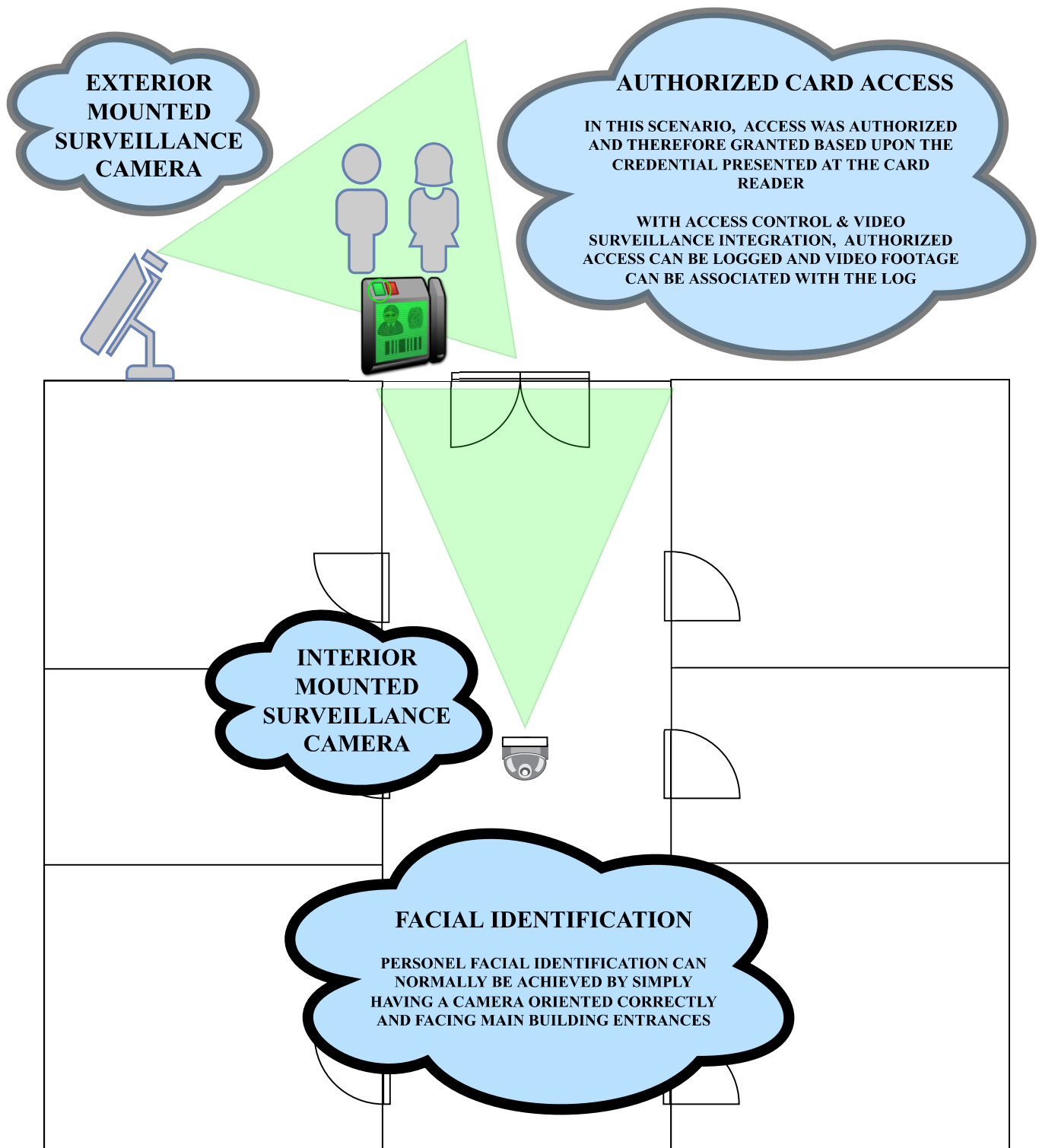
ACCESS CONTROL / VIDEO **SURVEILLANCE INTEGRATION** **SCENARIO A**



ACCESS CONTROL / VIDEO

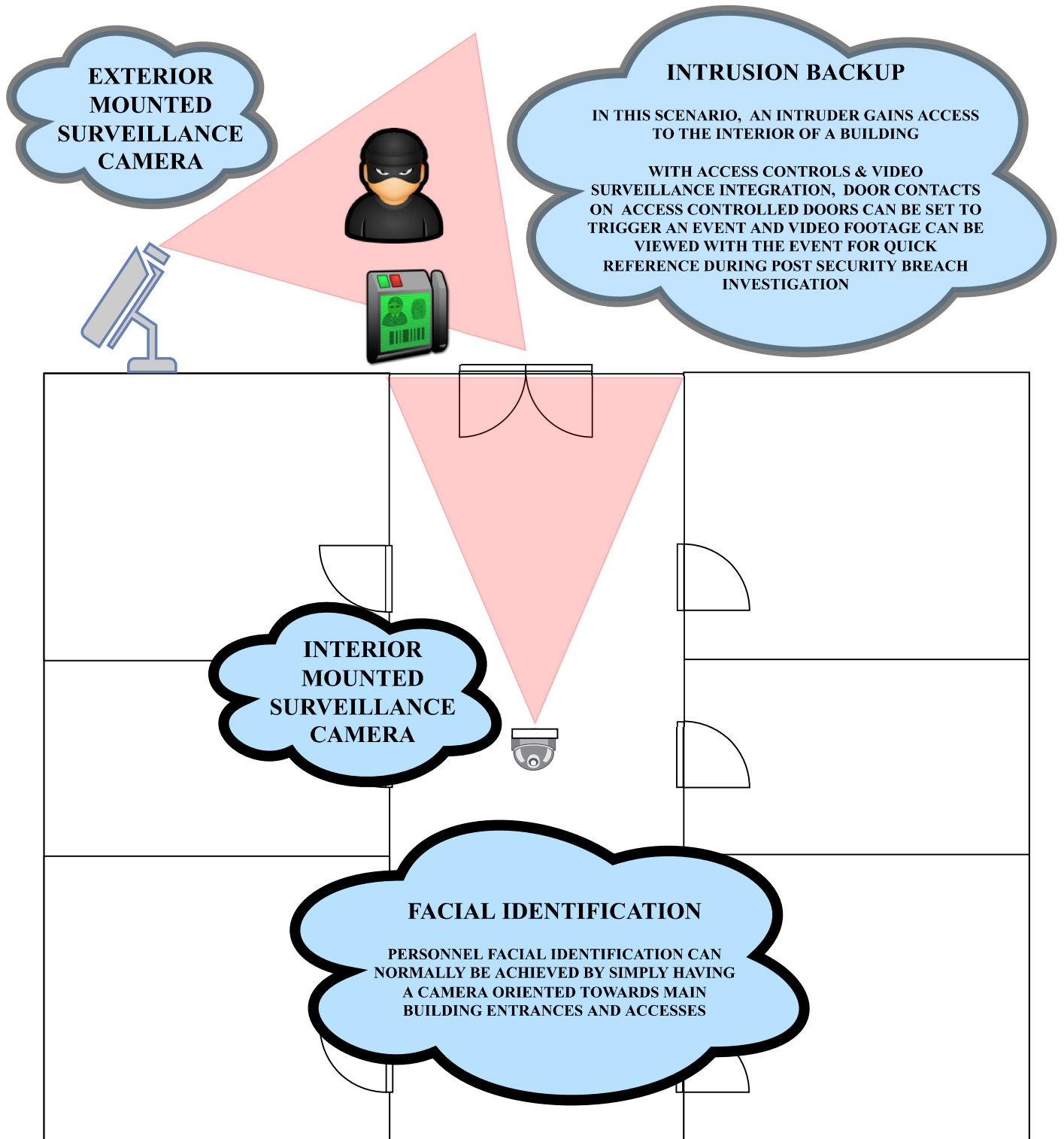
SURVEILLANCE INTEGRATION

SCENARIO B



ACCESS CONTROL / VIDEO SURVEILLANCE INTEGRATION

SCENARIO C





125 KHz CLONING

Today, anyone with a card cloner can copy the data off a 125 KHz proximity contactless card and make a perfect duplicate. It's so easy, it can be done in less than 5 seconds without the cardholder's knowledge or permission. Despite this security risk, these insecure credentials are still in wide circulation.

The 13.56 MHz standard addresses the security issue with 125 kHz technology. With a 13.56 MHz system, when the card is presented to the card reader, **the card and card reader begin a two-way communication session using shared encryption keys.** If the encryption keys on the card match the encryption keys on the card reader, the card number is transmitted, and the communication session is closed off.



Along with the migration/adoption of smartcard credentials, Jefferson Parish will be able to add mobile credentials and readers as a future-forward investment. Mobile credentials can be issued or revoked from anywhere; they cannot be cloned, and they benefit from the extra protection of the mobile device's PIN/biometric security. In most cases mobile credentials eliminate the need for physical cards or fobs.

BIOMETRICS

Biometric credentials use a person's unique physiological traits as his or her access control credential. Biometric credentials are highly secure, can never be misplaced, and are cost-free. They are the only technology that provide positive authentication of the user before granting access. When combined with a card credential, double or even triple authentication is created.





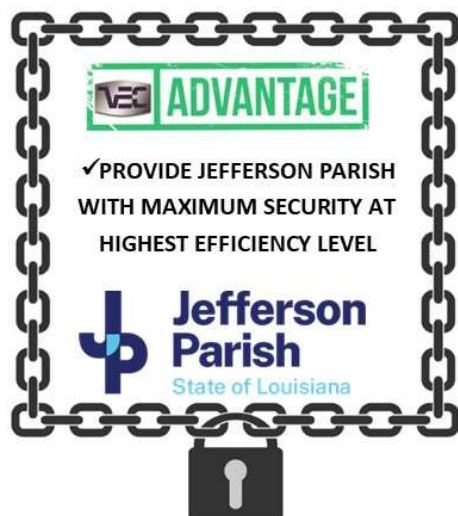
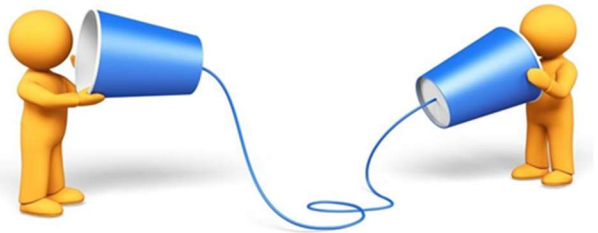
WIGAND TECHNOLOGY VS. OPEN-SOURCE DEVICE PROTOCOL (OSDP) TECHNOLOGY

Wiegand technology was state of the art when introduced in the '80s. OSDP is a protocol that links control devices together and guarantees maximum security. Through AES-128 encryption and constant monitoring, OSDP provides advanced features to protect your system from all threats.



OSDP has many advantages over Wiegand including:

- Supporting two-way communication between a controller and a reader. This means that an interface unit, computer, or controller can connect with a reader and check PIN codes, manage LED indications, or identify malfunctioning devices.
- Encrypted connection, since OSDP supports high-end AES-128 encryption. Wiegand and other common protocols do not support encrypted connection.
- Better security than Wiegand. Wiegand is easy to hack since simple hacking tools to replay and sniff Wiegand data can be easily purchased and installed.





Response to RFP No.: 0443
To Provide Security System Equipment, Maintenance, Repairs,
Replacement, Installation, Etc. of an Existing Security Access and Video
Management System for the Department of Security

F. PROJECT SCHEDULE



PROJECT MANAGEMENT/TIMELINE

Project schedule completion and training of the user base will be rapidly provided since Frontier's foundation is already in place. Because VEC Solutions has provided installation and maintenance for Jefferson Parish's security system for the past 6 years, we are extremely familiar with the entire existing Jefferson Parish security system, including the Frontier Access Controls System (ACS), existing Video Management System (VMS), video surveillance cameras, and all peripheral equipment required for a complete ACS and VMS system. VEC Solutions will have factory trained technicians, project managers, and other support staff available Monday through Friday during regular Jefferson Parish operating hours (8:00AM – 4:30PM) to provide security system maintenance, repairs, replacement, and provide support for on-site and remote end-user assistance, and training/operator support services.

VEC Solutions will also provide Jefferson Parish an online portal to submit, review, and track our work. Some of the features and documents available for online portal communication include:

- Calendar Collaboration
- Request for Quote (RFQ)
- Request for Service (RFS)
- Request for Job Walk (RFJW)
- Service Tickets
- Estimates
- Invoices

MAINTENANCE REQUEST/SERVICE TICKETS

and requests for information shall be acknowledged within a 24-hour period, any faulty item will be repaired or replaced within a 23-hour period. This includes parts and labor, unless deemed otherwise.

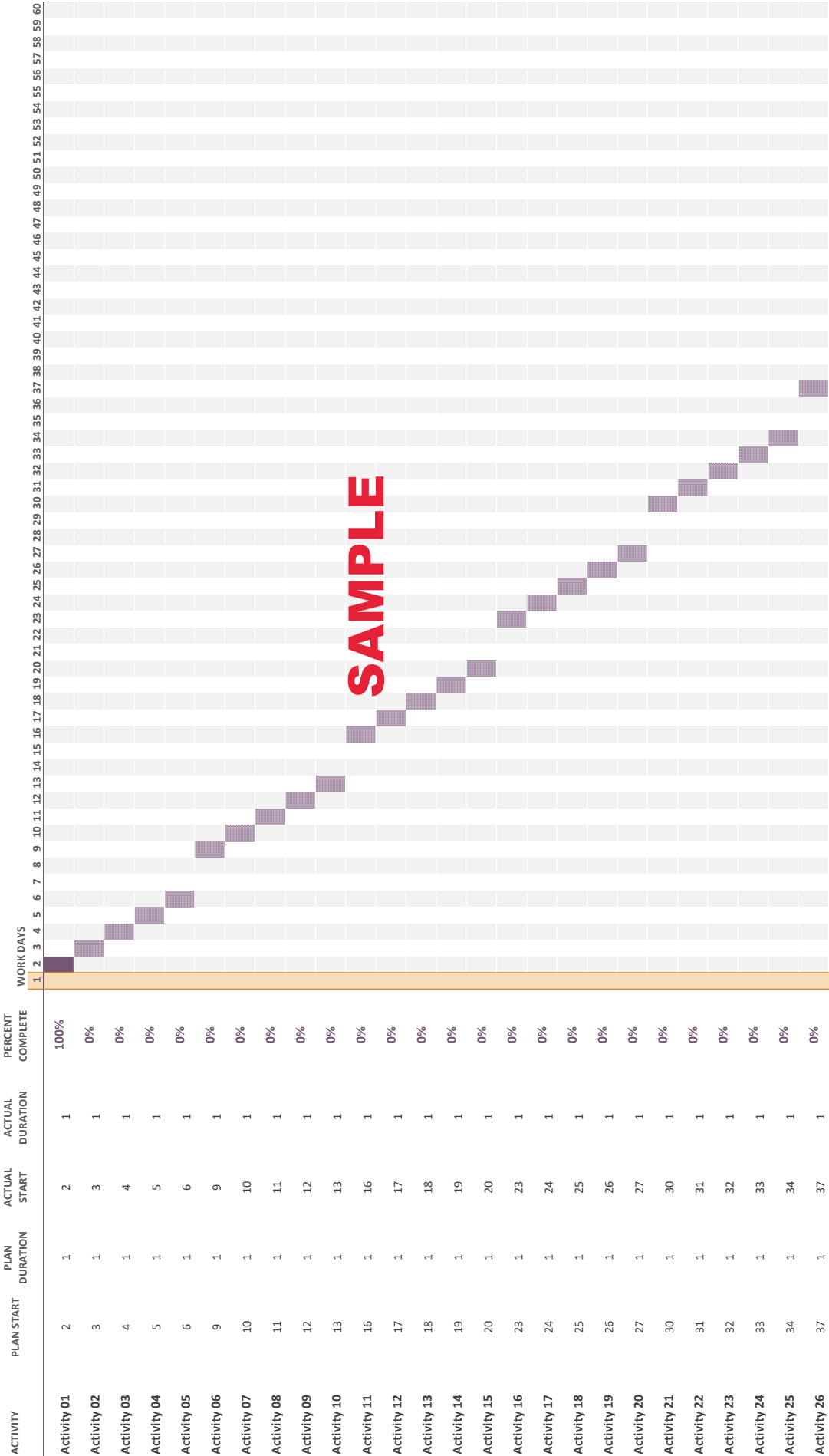
NEW WORK/INSTALLATIONS - After project has been accepted and VEC Solutions has received a Purchase Order, commencement of work will begin in within two (2) weeks. Duration of the project will be determined by difficulty factor and/or the size of the project.



FRONTIER NVR VIDEO INTERGRATION OPTION

VEC SOLUTIONS LLC

Period Highlight: 1 Plan Duration Actual Start % Complete Actual (beyond plan) % Complete (beyond plan)





G. FINANCIAL PROFILE

Included in this section is financial documentation for the past 3 years. The attached financial information is presented as a requirement of RFP 0443 and shall not be used for any other purpose than to determine VEC's financial position and its ability to fulfill the scope of services required by Jefferson Parish. Per Louisiana Statute, the financial information included as part of this proposal response is deemed confidential and shall not be disseminated to any unauthorized 3rd party without VEC's written consent.

VEC Solutions, LLC

Profit & Loss

January through December 2019

	Jan - Dec 19
Ordinary Income/Expense	
Income	
3001 · JOB INCOME - LABOR	1,327,868.44
3002 · JOB INCOME - EQUIPMENT	148,099.20
3003 · JOB INCOME - MATERIALS	1,245,918.81
3005 · JOB INCOME - OTHER	11,852.92
3016 · JOB INCOME - SUBSISTENCE	1,330.00
3060 · PERCENTAGE OF COMPLETION ADJUST	-63,066.00
9998 · CONVERSION - JTD BILLING	0.00
Total Income	2,672,003.37
Cost of Goods Sold	
4010 · JOB COST - LABOR	717,643.56
4015 · JOB COST - LABOR PREMIUM	812.50
4020 · JOB COST - MATERIAL	664,278.21
4030 · JOB COST - SUBCONTRACTORS	278,008.46
4040 · JOB COST - PR TAX & INSURANCE	150,748.82
4050 · JOB COST - EQUIPMENT RENTAL	22,990.50
4060 · JOB COST - SUBSISTENCE	3,600.00
4090 · JOB COST - CONSUMABLES	47,313.74
4091 · JOB COST - OTHER	43,919.55
4092 · UNALLOCATED JOB COST	-5,909.00
Total COGS	1,923,406.34
Gross Profit	748,597.03
Expense	
5010 · OFFICER SALARIES	29,600.00
5020 · OFFICE SALARIES	146,855.57
5030 · SALES SALARIES	108,145.60
5040 · SHOP WAGES	24,005.00
5055 · SALES COMMISSIONS	9,012.76
5060 · PROJECT MANAGEMENT SALARIES	5,355.00
5065 · SAFETY SALARIES	40,280.00
5070 · VACATION & SICK PAY	21,634.35
5075 · HOLIDAY PAY	21,346.89
5090 · PAYROLL TAX EXPENSE	54,614.53
6010 · ADVERTISING	474.42
6030 · ACCOUNTING & LEGAL FEES	6,050.00
6040 · VEHICLE MAINTENANCE	31,698.23
6050 · GASOLINE & SERVICES	5,347.15
6060 · VEHICLE LEASE	5,737.12
6070 · BANK SERVICE CHARGES	6,512.94
6550 · DUES & SUBSCRIPTIONS	6,841.60
6560 · DEPRECIATION	58,200.00
6590 · ENTERTAINMENT	5,556.35
6600 · ENTERTAINMENT-EMPLOYEE	123.63
66000 · Payroll Expenses	-154.72
7000 · TRAVEL	295.00
7050 · TELEPHONE & COMMUNICATIONS	18,175.20
7060 · UTILITIES	20,782.48
7090 · INSURANCE - GENERAL	17,770.36
7100 · INSURANCE - GROUP MEDICAL	33,593.87
7110 · INSURANCE - OFFICER'S LIFE	20,012.04
7140 · CONTINUING EDUCATION	4,803.61
7150 · LICENSES - EQUIPMENT	238.94
7160 · REPAIRS & MAINTENANCE - BLDGS	1,672.09
7170 · REPAIRS & MAINTENANCE - EQPT	20,119.88
7180 · OFFICE SUPPLIES	1,681.52
7185 · SOFTWARE & MAINTENANCE	15,663.98
7190 · OFFICE EXPENSE	6,743.99
7200 · RUBBISH REMOVAL	2,539.47
7220 · SMALL TOOLS - CONSUMABLES	1,865.26
7230 · SHOP CONSUMABLES	4,137.62
7240 · TAXES & LICENSES - OFFICE	774.70
7245 · SALES & USE TAX EXPENSE	19,113.29
7250 · TAX PENALTIES & INTEREST	50.00

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10/20/21

Accrual Basis

VEC Solutions, LLC
Profit & Loss
January through December 2019

	Jan - Dec 19
7260 · SAFETY CONSUMABLES	-617.11
7270 · PROFESSIONAL FEES	3,346.61
7280 · POSTAGE	546.79
7285 · FREIGHT/SHIPPING	301.95
7350 · BAD DEBT EXPENSE	5,134.25
Total Expense	785,982.21
Net Ordinary Income	-37,385.18
Other Income/Expense	
Other Income	
3100 · MISCELLANEOUS INCOME	59,247.37
3150 · DIVIDEND INCOME	27,890.75
Total Other Income	87,138.12
Other Expense	
7130 · INTEREST EXPENSE	16,382.37
7300 · MISCELLANEOUS EXPENSE	140.33
Total Other Expense	16,522.70
Net Other Income	70,615.42
Net Income	33,230.24

VEC Solutions, LLC

Profit & Loss

January through December 2020

	Jan - Dec 20
Ordinary Income/Expense	
Income	
3001 · JOB INCOME - LABOR	938,921.14
3002 · JOB INCOME - EQUIPMENT	54,680.00
3003 · JOB INCOME - MATERIALS	804,784.70
3005 · JOB INCOME - OTHER	1,375.00
3016 · JOB INCOME - SUBSISTENCE	225.00
3060 · PERCENTAGE OF COMPLETION ADJUST	-30,795.00
Total Income	1,769,190.84
Cost of Goods Sold	
4010 · JOB COST - LABOR	664,719.79
4020 · JOB COST - MATERIAL	465,385.24
4030 · JOB COST - SUBCONTRACTORS	94,040.00
4040 · JOB COST - PR TAX & INSURANCE	131,447.17
4050 · JOB COST - EQUIPMENT RENTAL	4,511.41
4060 · JOB COST - SUBSISTENCE	4,500.00
4090 · JOB COST - CONSUMABLES	27,541.15
4091 · JOB COST - OTHER	12,437.71
4092 · UNALLOCATED JOB COST	461.60
Total COGS	1,405,044.07
Gross Profit	364,146.77
Expense	
Merchant deposit fees	1,365.73
5020 · OFFICE SALARIES	141,870.82
5040 · SHOP WAGES	9,511.00
5060 · PROJECT MANAGEMENT SALARIES	5,145.00
5070 · VACATION & SICK PAY	28,025.23
5075 · HOLIDAY PAY	17,240.00
5090 · PAYROLL TAX EXPENSE	15,263.96
6010 · ADVERTISING	2,050.85
6040 · VEHICLE MAINTENANCE	24,833.15
6050 · GASOLINE & SERVICES	3,588.93
6060 · VEHICLE LEASE	1,477.45
6070 · BANK SERVICE CHARGES	910.00
6550 · DUES & SUBSCRIPTIONS	17,002.42
6560 · DEPRECIATION	42,000.00
6590 · ENTERTAINMENT	202.69
6600 · ENTERTAINMENT-EMPLOYEE	126.71
66000 · Payroll Expenses	187.14
66900 · Reconciliation Discrepancies	0.00
69800 · Uncategorized Expenses	0.00
7020 · RENT	24,689.75
7050 · TELEPHONE & COMMUNICATIONS	20,469.72
7060 · UTILITIES	13,492.63
7090 · INSURANCE - GENERAL	37,341.38
7100 · INSURANCE - GROUP MEDICAL	37,304.64
7110 · INSURANCE - OFFICER'S LIFE	21,679.71
7140 · CONTINUING EDUCATION	1,395.40
7160 · REPAIRS & MAINTENANCE - BLDGS	27,580.25
7170 · REPAIRS & MAINTENANCE - EQPT	20,107.48
7180 · OFFICE SUPPLIES	1,820.77
7185 · SOFTWARE & MAINTENANCE	10,620.19
7190 · OFFICE EXPENSE	2,576.00
7200 · RUBBISH REMOVAL	5,999.43
7220 · SMALL TOOLS - CONSUMABLES	2,573.95
7230 · SHOP CONSUMABLES	11,328.90
7240 · TAXES & LICENSES - OFFICE	959.69
7245 · SALES & USE TAX EXPENSE	1,846.40
7250 · TAX PENALTIES & INTEREST	153.16
7260 · SAFETY CONSUMABLES	1,433.18
7270 · PROFESSIONAL FEES	5,194.00
7280 · POSTAGE	253.00
7285 · FREIGHT/SHIPPING	748.64

VEC Solutions, LLC
Profit & Loss
January through December 2020

	<u>Jan - Dec 20</u>
Total Expense	560,369.35
Net Ordinary Income	-196,222.58
Other Income/Expense	
Other Income	
3100 · MISCELLANEOUS INCOME	3,570.56
3140 · INCOME - PPP LOAN FORGIVENESS	218,832.50
3150 · DIVIDEND INCOME	13,606.02
Total Other Income	236,009.08
Other Expense	
7130 · INTEREST EXPENSE	8,691.18
7300 · MISCELLANEOUS EXPENSE	1,032.13
Total Other Expense	9,723.31
Net Other Income	226,285.77
Net Income	<u><u>30,063.19</u></u>

VEC Solutions, LLC

Profit & Loss

January through December 2021

	Jan - Dec 21
Ordinary Income/Expense	
Income	
3001 · JOB INCOME - LABOR	758,280.54
3002 · JOB INCOME - EQUIPMENT	33,181.00
3003 · JOB INCOME - MATERIALS	868,855.74
3004 · JOB INCOME - SUBCONTRACTOR	9,631.96
3005 · JOB INCOME - OTHER	1,339.04
3016 · JOB INCOME - SUBSISTENCE	0.00
3060 · PERCENTAGE OF COMPLETION ADJUST	76,151.00
Total Income	1,747,439.28
Cost of Goods Sold	
4010 · JOB COST - LABOR	530,753.22
4020 · JOB COST - MATERIAL	563,094.90
4030 · JOB COST - SUBCONTRACTORS	10,808.10
4040 · JOB COST - PR TAX & INSURANCE	105,933.93
4050 · JOB COST - EQUIPMENT RENTAL	10,966.05
4060 · JOB COST - SUBSISTENCE	3,150.00
4090 · JOB COST - CONSUMABLES	38,300.57
4091 · JOB COST - OTHER	5,502.24
4092 · UNALLOCATED JOB COST	360.18
Total COGS	1,268,869.19
Gross Profit	478,570.09
Expense	
Merchant deposit fees	60.94
5020 · OFFICE SALARIES	211,951.50
5030 · SALES SALARIES	400.00
5040 · SHOP WAGES	14,564.00
5060 · PROJECT MANAGEMENT SALARIES	6,644.00
5070 · VACATION & SICK PAY	25,632.21
5075 · HOLIDAY PAY	20,776.00
5080 · SUBSISTENCE CLEARING	0.00
5090 · PAYROLL TAX EXPENSE	19,721.53
6010 · ADVERTISING	709.96
6040 · VEHICLE MAINTENANCE	29,721.24
6050 · GASOLINE & SERVICES	1,878.28
6070 · BANK SERVICE CHARGES	5,155.00
6550 · DUES & SUBSCRIPTIONS	15,489.11
6560 · DEPRECIATION	42,000.00
6590 · ENTERTAINMENT	60.43
6600 · ENTERTAINMENT-EMPLOYEE	261.19
7020 · RENT	13,935.73
7050 · TELEPHONE & COMMUNICATIONS	14,536.40
7060 · UTILITIES	13,632.90
7090 · INSURANCE - GENERAL	66,016.65
7100 · INSURANCE - GROUP MEDICAL	21,055.42
7110 · INSURANCE - OFFICER'S LIFE	20,012.04
7140 · CONTINUING EDUCATION	2,659.50
7160 · REPAIRS & MAINTENANCE - BLDGS	18,634.15
7170 · REPAIRS & MAINTENANCE - EQPT	16,808.30
7180 · OFFICE SUPPLIES	880.21
7185 · SOFTWARE & MAINTENANCE	12,377.61
7190 · OFFICE EXPENSE	9,711.84
7200 · RUBBISH REMOVAL	3,265.33
7220 · SMALL TOOLS - CONSUMABLES	6,598.13
7230 · SHOP CONSUMABLES	8,051.43
7240 · TAXES & LICENSES - OFFICE	2,418.91
7245 · SALES & USE TAX EXPENSE	907.51
7260 · SAFETY CONSUMABLES	3,927.33
7270 · PROFESSIONAL FEES	5,055.80

VEC Solutions, LLC
Profit & Loss
January through December 2021

	Jan - Dec 21
7280 · POSTAGE	246.66
7285 · FREIGHT/SHIPPING	518.59
Total Expense	636,275.83
Net Ordinary Income	-157,705.74
Other Income/Expense	
Other Income	
3100 · MISCELLANEOUS INCOME	26,021.53
3140 · INCOME - PPP LOAN FORGIVENESS (PPP LOAN FORGIVEN)	218,832.50
3150 · DIVIDEND INCOME	16,581.89
Total Other Income	261,435.92
Other Expense	
7130 · INTEREST EXPENSE	3,585.25
Total Other Expense	3,585.25
Net Other Income	257,850.67
Net Income	100,144.93

VEC Solutions, LLC

Balance Sheet

As of December 31, 2021

Dec 31, 21

ASSETS

Current Assets

Checking/Savings

1025 · BANCORP - PAYROLL ACCT

3,790.47

1030 · BANCORP - GENERAL ACCT

152,066.99

1090 · SLB - HOLDING ACCT

28,000.30

Total Checking/Savings

183,857.76

Accounts Receivable

1110 · ACCTS REC - TRADE

320,703.44

Total Accounts Receivable

320,703.44

Other Current Assets

1131 · ACCTS RECEIVABLE - OTHER

5,000.00

1141 · ACCTS REC - EMPLOYEE

657.08

1200 · EXCESS COSTS

110,060.00

1310 · PREPAID INSURANCE

6,512.00

Total Other Current Assets

122,229.08

Total Current Assets

626,790.28

Fixed Assets

1640 · MACHINES & EQUIPMENT

493,284.87

1650 · AUTOMOBILES

51,425.08

1690 · SMALL TOOLS

5,912.72

1700 · ACCUMULATED DEPRECIATION

-510,928.89

Total Fixed Assets

39,693.78

TOTAL ASSETS

666,484.06

LIABILITIES & EQUITY

Liabilities

Current Liabilities

Accounts Payable

2050 · ACCTS PAY - TRADE

54,705.44

Total Accounts Payable

54,705.44

Credit Cards

2010 · VISA - CARDMEMBER SERVICES

6,674.59

Total Credit Cards

6,674.59

Other Current Liabilities

2005 · SALES TAX PAYABLE (Unpaid sales taxes. Amounts charged on sales, but not yet paid to the g...

54.33

2070 · OBLIGATION UNDER CAPITAL LEASE

918.68

2080 · EXCESS BILLINGS

23,158.00

2111 · FEDERAL UNEMPLOYMENT PAYABLE

45.24

2140 · STATE INCOME TAX WITHHELD

7,541.31

2141 · LA UNEMPLOYMENT PAYABLE

51.08

2330 · ACCRUED WAGES

33,086.18

2340 · ACCRUED PR TAXES & INSURANCE

2,170.30

Total Other Current Liabilities

67,025.12

Total Current Liabilities

128,405.15

Long Term Liabilities

2560 · OFFICER LOANS-DUE TO STKHOLDERS

653,887.89

Total Long Term Liabilities

653,887.89

Total Liabilities

782,293.04

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09/25/22

Accrual Basis

VEC Solutions, LLC

Balance Sheet

As of December 31, 2021

	<u>Dec 31, 21</u>
Equity	
2720 · PAID IN CAPITAL	30,250.00
2740 · RETAINED EARNINGS	-146,058.98
32000 · Members Equity (Undistributed earnings of the corporation)	-100,144.93
Net Income	100,144.93
Total Equity	<u>-115,808.98</u>
TOTAL LIABILITIES & EQUITY	<u><u>666,484.06</u></u>

VEC Solutions, LLC
Balance Sheet
As of December 31, 2020

	<u>Dec 31, 20</u>
ASSETS	
Current Assets	
Checking/Savings	
1025 · BANCORP - PAYROLL ACCT	3,995.52
1030 · BANCORP - GENERAL ACCT	61,674.64
1090 · SLB - HOLDING ACCT	32,779.43
Total Checking/Savings	98,449.59
Accounts Receivable	
1110 · ACCTS REC - TRADE	333,899.96
Total Accounts Receivable	333,899.96
Other Current Assets	
1131 · ACCTS RECEIVABLE - OTHER	5,000.00
1141 · ACCTS REC - EMPLOYEE	657.08
1200 · EXCESS COSTS	32,383.00
1310 · PREPAID INSURANCE	6,512.00
Total Other Current Assets	44,552.08
Total Current Assets	476,901.63
Fixed Assets	
1640 · MACHINES & EQUIPMENT	480,936.92
1650 · AUTOMOBILES	51,425.08
1700 · ACCUMULATED DEPRECIATION	-468,928.89
Total Fixed Assets	63,433.11
TOTAL ASSETS	<u>540,334.74</u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2050 · ACCTS PAY - TRADE	42,164.48
Total Accounts Payable	42,164.48
Credit Cards	
2010 · VISA - CARDMEMBER SERVICES	7,960.04
Total Credit Cards	7,960.04
Other Current Liabilities	
2005 · SALES TAX PAYABLE	110.27
2070 · OBLIGATION UNDER CAPITAL LEASE	5,712.94
2080 · EXCESS BILLINGS	21,632.00
2111 · FEDERAL UNEMPLOYMENT PAYABLE	36.72
2140 · STATE INCOME TAX WITHHELD	6,817.09
2141 · LA UNEMPLOYMENT PAYABLE	56.92
2330 · ACCRUED WAGES	15,240.12
2340 · ACCRUED PR TAXES & INSURANCE	1,567.00
Total Other Current Liabilities	51,173.06
Total Current Liabilities	101,297.58
Long Term Liabilities	
2560 · OFFICER LOANS-DUE TO STKHOLDERS	653,887.89
2600 · CAPITAL LEASE OBLIGATION L/T	1,463.36
Total Long Term Liabilities	655,351.25
Total Liabilities	756,648.83
Equity	
2720 · PAID IN CAPITAL	30,250.00
2740 · RETAINED EARNINGS	-276,627.28
Net Income	30,063.19

VEC Solutions, LLC
Balance Sheet
As of December 31, 2020

	Dec 31, 20
Total Equity	<u>-216,314.09</u>
TOTAL LIABILITIES & EQUITY	<u>540,334.74</u>

VEC Solutions, LLC
Balance Sheet
As of December 31, 2019

	Dec 31, 19
ASSETS	
Current Assets	
Checking/Savings	
1025 · BANCORP - PAYROLL ACCT	1,892.70
1030 · BANCORP - GENERAL ACCT	14,204.17
1090 · SLB - HOLDING ACCT	2,852.69
Total Checking/Savings	18,949.56
Accounts Receivable	
1110 · ACCTS REC - TRADE	610,503.26
Total Accounts Receivable	610,503.26
Other Current Assets	
1131 · ACCTS RECEIVABLE - OTHER	5,000.00
1141 · ACCTS REC - EMPLOYEE	657.08
1200 · EXCESS COSTS	52,820.00
1310 · PREPAID INSURANCE	6,512.00
1345 · PREPAID EXPENSES	9,004.29
Total Other Current Assets	73,993.37
Total Current Assets	703,446.19
Fixed Assets	
1640 · MACHINES & EQUIPMENT	476,736.92
1650 · AUTOMOBILES	51,425.08
1700 · ACCUMULATED DEPRECIATION	-426,928.89
Total Fixed Assets	101,233.11
TOTAL ASSETS	804,679.30
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2050 · ACCTS PAY - TRADE	23,598.74
Total Accounts Payable	23,598.74
Credit Cards	
2010 · VISA - CARDMEMBER SERVICES	4,857.15
Total Credit Cards	4,857.15
Other Current Liabilities	
2005 · SALES TAX PAYABLE	2,230.35
2015 · NOTE PAYABLE - JIM MORAN	90,000.00
2035 · NOTE PAYABLE - SLB LOC	226,277.54
2070 · OBLIGATION UNDER CAPITAL LEASE	5,640.57
2080 · EXCESS BILLINGS	11,274.00
2110 · FEDERAL TAX WITHHELD	-264.00
2111 · FEDERAL UNEMPLOYMENT PAYABLE	126.00
2140 · STATE INCOME TAX WITHHELD	9,189.09
2141 · LA UNEMPLOYMENT PAYABLE	438.90
2330 · ACCRUED WAGES	13,578.36
2340 · ACCRUED PR TAXES & INSURANCE	2,234.00
Total Other Current Liabilities	360,724.81
Total Current Liabilities	389,180.70
Long Term Liabilities	
2560 · OFFICER LOANS-DUE TO STKHOLDERS	653,887.89
2600 · CAPITAL LEASE OBLIGATION L/T	7,671.20
Total Long Term Liabilities	661,559.09
Total Liabilities	1,050,739.79
Equity	

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10/20/21
Accrual Basis

VEC Solutions, LLC
Balance Sheet
As of December 31, 2019

	Dec 31, 19
2720 · PAID IN CAPITAL	30,250.00
2740 · RETAINED EARNINGS	-309,540.73
Net Income	33,230.24
Total Equity	-246,060.49
TOTAL LIABILITIES & EQUITY	804,679.30



H. PRICE PROPOSAL

Per RFP No. 0443 page 10,
VEC Solutions, LLC price proposal
Is submitted in a separate electronic
envelope labelled "Pricing Attachments."



I. ADDITIONAL INFORMATION

Certificate of Insurance
Signature Page/Signed Addenda
Corporate Resolution
Signed Affidavits



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

1/24/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an **ADDITIONAL INSURED**, the policy(ies) must have **ADDITIONAL INSURED** provisions or be endorsed. If **SUBROGATION IS WAIVED**, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER BancorpSouth Insurance Services, Inc. 4041 Essen Lane, Suite 400 Baton Rouge LA 70809	CONTACT NAME: PHONE (A/C, No, Ext): 225-336-3200 FAX (A/C, No): 225-336-4536 E-MAIL ADDRESS:														
INSURED VEC Solutions, LLC 39417 Babin Rd Gonzales LA 70737	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <th style="text-align: center;">INSURER(S) AFFORDING COVERAGE</th> <th style="text-align: center;">NAIC #</th> </tr> <tr> <td>INSURER A : Louisiana Work Comp Corporation</td> <td style="text-align: center;">22350</td> </tr> <tr> <td>INSURER B : Clear Blue Specialty Insurance Company</td> <td style="text-align: center;">37745</td> </tr> <tr> <td>INSURER C : Indian Harbor Insurance Co.</td> <td style="text-align: center;">36940</td> </tr> <tr> <td>INSURER D :</td> <td></td> </tr> <tr> <td>INSURER E :</td> <td></td> </tr> <tr> <td>INSURER F :</td> <td></td> </tr> </table>	INSURER(S) AFFORDING COVERAGE	NAIC #	INSURER A : Louisiana Work Comp Corporation	22350	INSURER B : Clear Blue Specialty Insurance Company	37745	INSURER C : Indian Harbor Insurance Co.	36940	INSURER D :		INSURER E :		INSURER F :	
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INSURER D :															
INSURER E :															
INSURER F :															

COVERAGES **CERTIFICATE NUMBER:** 1757144647 **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
C	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:			US00115785LI22A	1/22/2022	1/22/2023	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000 \$
B	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY			AQ2YLA00060103	1/22/2022	1/22/2023	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
C	<input type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$			US00115786LI22A	1/22/2022	1/22/2023	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ 5,000,000 \$
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N	N/A	154763D	1/22/2022	1/22/2023	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
 BLANKET BASIS - SUBJECT TO POLICY TERMS, CONDITIONS AND EXCLUSIONS; TO THE EXTENT OF RISK ASSUMED BY THE NAMED INSURED IN FAVOR OF THE CERTIFICATE HOLDER IN A WRITTEN AGREEMENT, THE CERTIFICATE HOLDER SHALL BE AN ADDITIONAL INSURED (GENERAL LIABILITY, AUTOMOBILE AND EXCESS LIABILITY POLICIES) WITH A WAIVER OF SUBROGATION IN THEIR FAVOR (GENERAL LIABILITY, AUTOMOBILE, EXCESS LIABILITY AND WORKERS COMPENSATION POLICIES) BUT ONLY TO THE EXTENT OF THE NAMED INSURED'S CONTRACTUAL OBLIGATION TO INDEMNIFY, DEFEND AND HOLD HARMLESS THE CERTIFICATE HOLDER.

EQUIPMENT COVERAGE - AGCS MARINE INSURANCE COMPANY, POLICY NO. MXI9307982450320, 1/22/22 - 1/22/23
 See Attached...

CERTIFICATE HOLDER The Parish of Jefferson Electronic Information Systems Dept 1221 Elmwood Park Blvd, Ste 700 RFP# 349 Jefferson LA 70123	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE
--	---

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ADDITIONAL REMARKS SCHEDULE

Page 1 of 1

AGENCY BancorpSouth Insurance Services, Inc.		NAMED INSURED VEC Solutions, LLC 39417 Babin Rd Gonzales LA 70737
POLICY NUMBER		
CARRIER	NAIC CODE	EFFECTIVE DATE:

ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,

FORM NUMBER: 25 **FORM TITLE:** CERTIFICATE OF LIABILITY INSURANCE

Contractors Scheduled Equipment: \$270,340 Limit of Insurance
Rented and Leased Equipment: \$250,000 PER ITEM - \$250,000 PER OCCURRENCE

GENERAL LIABILITY:

Additional Insured - Owners, Lessees Or Contractors - Scheduled Person or Organization - CG2010 1001
Additional Insured - Owners, Lessees Or Contractors - Completed Operations - CG2037 1001
Additional Insured - Vendors - CG2015 0413
Additional Insured - Lessor Of Leased Equipment - Automatic Status When Required in Lease Agreement With You - CG2034 0413
Waiver of Transfer Of Rights Of Recovery Against Others To Us - CG2404 0509
Primary and Non-Contributor, Joint and Several Liability - EGM405 1121
Gulf of Mexico In Rem - EGMP415 0417
Pollution Exclusion - Limited Exception For A Short-Term Pollution Event - EGGL612 0717

Workers Compensation:

Alternate Employer Endorsement - WC0003 01A
Waiver of Our Right To Recover From Others Endorsement - WC0003 13
Longshore and Harbor Workers' Compensation Act Coverage Endorsement WC0001 06A

Commercial Auto:

Waiver of Subrogation Endorsement - Q WAIVER-B 0814
Additional Insured Endorsement - Q ADLIN-B 0814
Primary and Non-Contributory - Other Insurance Condition - CA0449 1116

Excess Liability:

Waiver of Transfer Of Rights Of Recovery Against Others To Us - EGXS418 0417
Noncontributory - Amended Other Insurance Excess Only - EGXS411 0417
Excess over General Liability, Workers Compensation, Commercial Auto Liability

Certificate Holder: The Parish of Jefferson, its districts, departments and agencies under the direction of the parish president and the parish council



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

1/24/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an **ADDITIONAL INSURED**, the policy(ies) must have **ADDITIONAL INSURED** provisions or be endorsed. If **SUBROGATION IS WAIVED**, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER BancorpSouth Insurance Services, Inc. 4041 Essen Lane, Suite 400 Baton Rouge LA 70809	CONTACT NAME: PHONE (A/C, No. Ext): 225-336-3200 FAX (A/C, No): 225-336-4536 E-MAIL ADDRESS:
INSURED VEC Solutions, LLC 39417 Babin Rd Gonzales LA 70737	INSURER(S) AFFORDING COVERAGE INSURER A: Louisiana Work Comp Corporation INSURER B: Clear Blue Specialty Insurance Company INSURER C: Indian Harbor Insurance Co. INSURER D: INSURER E: INSURER F:

COVERAGES**CERTIFICATE NUMBER:** 532265800**REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

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DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

BLANKET BASIS - SUBJECT TO POLICY TERMS, CONDITIONS AND EXCLUSIONS; TO THE EXTENT OF RISK ASSUMED BY THE NAMED INSURED IN FAVOR OF THE CERTIFICATE HOLDER IN A WRITTEN AGREEMENT, THE CERTIFICATE HOLDER SHALL BE AN ADDITIONAL INSURED (GENERAL LIABILITY, AUTOMOBILE AND EXCESS LIABILITY POLICIES) WITH A WAIVER OF SUBROGATION IN THEIR FAVOR (GENERAL LIABILITY, AUTOMOBILE, EXCESS LIABILITY AND WORKERS COMPENSATION POLICIES) BUT ONLY TO THE EXTENT OF THE NAMED INSURED'S CONTRACTUAL OBLIGATION TO INDEMNIFY, DEFEND AND HOLD HARMLESS THE CERTIFICATE HOLDER.

EQUIPMENT COVERAGE - AGCS MARINE INSURANCE COMPANY, POLICY NO. MXI9307982450320, 1/22/22 - 1/22/23
See Attached...

CERTIFICATE HOLDER**CANCELLATION**

The Jefferson Parish
200 Derbigny Street
Suite 4400
Gretna LA 70053

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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ADDITIONAL REMARKS SCHEDULE

Page 1 of 1

AGENCY BancorpSouth Insurance Services, Inc.		NAMED INSURED VEC Solutions, LLC 39417 Babin Rd Gonzales LA 70737	
POLICY NUMBER		EFFECTIVE DATE:	
CARRIER	NAIC CODE		

ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,

FORM NUMBER: 25 **FORM TITLE:** CERTIFICATE OF LIABILITY INSURANCE

Contractors Scheduled Equipment: \$270,340 Limit of Insurance
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GENERAL LIABILITY:

Additional Insured - Owners, Lessees Or Contractors - Scheduled Person or Organization - CG2010 1001
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 Additional Insured - Vendors - CG2015 0413
 Additional Insured - Lessor Of Leased Equipment - Automatic Status When Required in Lease Agreement With You - CG2034 0413
 Waiver of Transfer Of Rights Of Recovery Against Others To Us - CG2404 0509
 Primary and Non-Contributor, Joint and Several Liability - EGM405 1121
 Gulf of Mexico In Rem - EGMP415 0417
 Pollution Exclusion - Limited Exception For A Short-Term Pollution Event - EGGL612 0717

Workers Compensation:

Alternate Employer Endorsement - WC0003 01A
 Waiver of Our Right To Recover From Others Endorsement - WC0003 13
 Longshore and Harbor Workers' Compensation Act Coverage Endorsement WC0001 06A

Commercial Auto:

Waiver of Subrogation Endorsement - Q WAIVER-B 0814
 Additional Insured Endorsement - Q ADLIN-B 0814
 Primary and Non-Contributory - Other Insurance Condition - CA0449 1116

Excess Liability:

Waiver of Transfer Of Rights Of Recovery Against Others To Us - EGXS418 0417
 Noncontributory - Amended Other Insurance Excess Only - EGXS411 0417
 Excess over General Liability, Workers Compensation, Commercial Auto Liability

Certificate Holder: The Jefferson Parish, its Districts Dept Agencies under the direction of the Parish President and the Parish Council

Request for Proposals #0443

**Provide Security System Equipment Maintenance, Repairs, Replacement,
Installation, Etc. of an Existing Security Access and video Management
System**

SIGNATURE PAGE

The Jefferson Parish Department of Purchasing is soliciting Request for Proposals (RFP'S) from qualified proposers who are interested in providing To Provide Security System Equipment, Maintenance, Repairs, Replacement, Installation, Etc. of an Existing Security Access and Video Management System for the for the Jefferson Parish Security Department.

Request for Proposals will be received until 3:30 p.m. Local Time on: September 16, 2022.

Acknowledge Receipt of Addenda: Number: 1
Number: 2
Number: _____
Number: _____
Number: _____
Number: _____

Name of Proposer: VEC Solutions, LLC

Address: 39417 Babin Road
Gonzales, Louisiana 70737

Phone Number: (225) 450-2020 Fax Number (225) 450-2021

Type Name of Person Authorized to Sign: Deborah G Moran

Title of Person Authorized to Sign: Manager/Owner

Signature of Person Authorized to Sign: Deborah G. Moran

Email Address of Person Authorized to Sign: dmoran@vec24-7.com

Date: September 16, 2022

This RFP signature page must be signed by an authorized Representative of the Company/Firm for proposal to be valid. Signing indicates you have read and comply with the Instructions and Conditions.



CENTRALBIDDING
FROM CENTRAL AUCTION HOUSE

**RFP 0443 Security System Equipment, Maintenance, Repairs,
Replacement, Installation, Etc. of an Existing Security Access and Video
Management System**

Jefferson Parish Government

Project documents obtained from www.CentralBidding.com

20-Sep-2022 03:22:10 PM



JEFFERSON PARISH

DEPARTMENT OF PURCHASING

CYNTHIA LEE SHENG
PARISH PRESIDENT

RENNY SIMNO
DIRECTOR

September 20, 2022

ADDENDUM #2

RFP No.: 0443

Receipt Date: September 27, 2022 at 3:30 p.m.

For: To Provide Security System Equipment, Maintenance, Repairs, Replacement, Installation, Etc. of an Existing Security Access and Video Management System for the Department of Security

Clarifications:

1. As a point of clarity, will the winning proposer be required to replace as maintenance cost everything in the statement?

"Provide replacement equipment as needed to replace existing equipment which may become non-operational on an existing Frontier Security System-Frontier R4.5 Access Control Hardware/Software (ACHS) and an Identification Management System Security System consisting of, but not limited to, Access Control Hardware/Software (ACHS), card swipe with and without PIN code access, proximity, biometric readers, audio and/or visual equipment, recorders, etc. for a complete video management system, computer equipment (hardware and software) and an Identification Management System including printers, cameras, access cards, and all associated primary and peripheral equipment needed to provide a full security system. An equal system to the existing system will be allowed as per the proposer's proposal. If the successful proposer proposes an equal and this proposal is accepted, it will be the responsibility of the proposer to replace all current equipment in order for the Security/ID Management Operations to remain the same or better than the existing system. This work will be part of the annual maintenance cost."

Please provide a list of everything that is to be included under the maintenance cost. Please be specific in listing the items.

Answer: Refer to RFP.

JOSEPH S. YENNI BUILDING - 1221 ELMWOOD PARK BLVD - SUITE 404 - JEFFERSON, LA 70123 - PO BOX 10242 JEFFERSON, LA 70181-0242
OFFICE 504.364-2678

GENERAL GOVERNMENT BUILDING - 200 DERBIGNY ST - SUITE 4400 - GRETN, LA 70053 - PO BOX 9 - GRETN - LA 70054
OFFICE 504.364.2678

EMAIL: PURCHASING@JEFFPARISH.NET

WEBSITE: WWW.JEFFPARISH.NET



JEFFERSON PARISH

DEPARTMENT OF PURCHASING

CYNTHIA LEE SHENG
PARISH PRESIDENT

RENNY SIMNO
DIRECTOR

2. Archiving:

Please provide clarity. Is the Archiver a role that is given to the winning provider? The statement in the RFP is not clear in this regard.

Also, there is no specificity as to what the archiver is. Please define the archiver and specify its role.

Answer: Refer to RFP

There is no requested specification for "Varifocal" under the "Cameras" section in "Attachment B". Should proposers provide pricing for Motorized Varifocal cameras for the "Varifocal" section? Please advise.

Also, there is no requested specification for "Wide" under the "Cameras" section in "Attachment B". Should proposers provide pricing for 180-degree cameras specifically? Please advise.

Answer: Refer: to Addendum No. 2

Revisions:

Remove Attachment "B" from Addendum No. 1 in its entirety, and replace with the attached Revised Attachment "B" per Addendum No. 2.

Sincerely,


Ms. Sidney Duffy
Buyer II

RFP SUBMISSION:

Proposer must acknowledge all addenda on the signature page. Proposer acknowledges receipt of this addendum on the signature page by entering the number that has been assigned to this addendum.

JOSEPH S. YENNI BUILDING - 1221 ELMWOOD PARK BLVD - SUITE 404 - JEFFERSON, LA 70123 - PO BOX 10242 JEFFERSON, LA 70181-0242
OFFICE 504.364-2678

GENERAL GOVERNMENT BUILDING - 200 DERBIGNY ST - SUITE 4400 - GRETNA, LA 70053 - PO BOX 9 - GRETNA - LA 70054
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JEFFERSON PARISH

DEPARTMENT OF PURCHASING

CYNTHIA LEE SHENG
PARISH PRESIDENT

RENNY SIMNO
DIRECTOR

This addendum is a part of the contract documents and modifies the original RFP documents and specifications. The contents of this addendum shall be included in the contract documents. Changes made by this addendum shall take precedence over the documents of earlier date.

JOSEPH S. YENNI BUILDING - 1221 ELMWOOD PARK BLVD - SUITE 404 - JEFFERSON, LA 70123 - PO BOX 10242 JEFFERSON, LA 70181-0242
OFFICE 504.364.2678

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WEBSITE: WWW.JEFFPARISH.NET



CENTRALBIDDING
FROM CENTRAL AUCTION HOUSE

**RFP 0443 Security System Equipment, Maintenance, Repairs,
Replacement, Installation, Etc. of an Existing Security Access and Video
Management System**

Jefferson Parish Government

Project documents obtained from www.CentralBidding.com

20-Sep-2022 03:23:56 PM



JEFFERSON PARISH

DEPARTMENT OF PURCHASING

CYNTHIA LEE SHENG
PARISH PRESIDENT

RENNY SIMNO
DIRECTOR

September 14, 2022

ADDENDUM #1

RFP No.: 0443

Receipt Date: September 16, 2022 at 3:30 p.m.

Receipt Date Postponed to: September 27, 2022 at 3:30 p.m.

For: To Provide Security System Equipment, Maintenance, Repairs, Replacement, Installation, Etc. of an Existing Security Access and Video Management System for the Department of Security

Clarifications and Questions:

1. What is the current card/badge stock that Jefferson Parish is using? Are they HID card or other proprietary cards? This will affect how we either build-on/add-on or if we have to procure cards directly from Frontier.

Answer: HID proximity/mag stripe cards and PVC-MS Credit card (CR-80) size, 30-mil, plain white image quality PVC cards with a 1/2" high coactivity magnetic stripe.

2. What security protocol are the access cards using Weigand, Proximity?

Answer: All proximity cards are 125 KHZ

3. The biometric readers that are used by Jefferson Parish, where do these databases reside in the Frontier system or another database. How many of these databases are there? What kind of biometric readers are there and what biometrics are beings stored, eye pattern, finger prints.

Answer: The bio-metrics reside in the Frontier Server (1) using MorPho Trak Bio-Metric readers for finger prints only.

4. You mentioned Jefferson Parish has a Frontier Access Control System and it uses Mercury access control panels; what series and model number are these panels. Is there a breakdown of panel types? This will affect what panels can be reused and what will need to be replaced as it is not compatible. Are they LP Intelligent Controllers, MR Serial Input/output Series, or Legacy Controllers.

JOSEPH S. YENNI BUILDING - 1221 ELMWOOD PARK BLVD - SUITE 404 - JEFFERSON, LA 70123 - PO BOX 10242 JEFFERSON, LA 70181-0242
OFFICE 504.364-2678

GENERAL GOVERNMENT BUILDING - 200 DERBIGNY ST - SUITE 4400 - GRETNA, LA 70053 - PO BOX 9 - GRETNA - LA 70054
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EMAIL: PURCHASING@JEFFPARISH.NET

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JEFFERSON PARISH

DEPARTMENT OF PURCHASING

CYNTHIA LEE SHENG
PARISH PRESIDENT

RENNY SIMNO
DIRECTOR

Answer: ACCESS CONTROL DEVICES

SUB-CONTROLLERS:

MR-50- 25

MR-52 -321

MR-16OUT- 8

MR16-IN- 30

CONTROLLERS:

EP-2500- 2

***EP-1501- 35**

***EP-1502- 32**

***NOTE: EP-1501 HAS MR-50 BUILT-IN
EP-1502 HAS MR-52 BUILT-IN**

READERS AND DOORS

MERCURY MAGSTRIPE READERS

HID MULTI-CLASS

HID MULTI-CLASS WITH MAG STRIPE

HID MULTI-CLASS WITH KEYPAD

HID MULTI-CLASS WITH MAGSTRIPE AND KEYPAD

DOORS

700 DOORS

5. Is the HiKvision CCTV system on physical hard servers or virtual servers? Is the video stored locally in government buildings? Are there video back-ups that have to be serviced and maintained?

Answer: Each location that has CCTV has a physical NVR/Server which records the video and stores it locally for a minimum of 45 days. There are no video back-ups.

6. On Attachment B Cameras, does Auto mean PTZ camera?

Answer: Yes



JEFFERSON PARISH

DEPARTMENT OF PURCHASING

CYNTHIA LEE SHENG
PARISH PRESIDENT

RENNY SIMNO
DIRECTOR

7. Should camera brackets, mounts, IR rings etc. be listed in incidentals or can you make a separate section for the components?

Answer: Yes, please refer to RFP, a separate section will not be created.

8. What will this be used for? Provide labor for a minimum of 100 hours for on-site end user assistance?

Answer: Training and routine technical assistance.

9. Do drawings need to be provided on cameras and access control on existing buildings or on new or total replacement of a buildings cameras/Access Control?

Answer: Drawings SHALL be provided for all new and total installation replacement jobs.

10. On replacement equipment (repairs) if an existing camera or card reader fails and is deemed unrepairable can the parish be billed for the new piece of equipment?

Answer: No, refer to RFP.

11. If a system or a device is destroyed by vandalism, hurricane, act of god can it be billed to the parish for replacement as a new system?

Answer: The only exceptions to the maintenance contract is; declared CAT1 or higher hurricane, declared tornado damage, or declared civil unrest, with the exception of equipment that is still under manufactures warranty which will be replaced at no cost to Jefferson Parish.

12. Is there a unanimous consent form for the RFP that would go with a corporate resolution?

Answer: No, refer to RFP.

13. Is this RFP opportunity going into a jail/prison for Jefferson Parish?

Answer: Yes, refer to Attachment "C"

14. Will Attachment B be updated with the following sheets?

Answer: Yes, See attachments.

JOSEPH S. YENNI BUILDING - 1221 ELMWOOD PARK BLVD - SUITE 404 - JEFFERSON, LA 70123 - PO BOX 10242 JEFFERSON, LA 70181-0242
OFFICE 504.364-2678

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JEFFERSON PARISH

DEPARTMENT OF PURCHASING

CYNTHIA LEE SHENG
PARISH PRESIDENT

RENNY SIMNO
DIRECTOR

Revisions:

Remove Attachment "B" in its entirety, and replace with the attached Attachment "B" revised per Addendum No. 1.

**The RFP receipt date has been postponed until
3:30 p.m. on September 27, 2022.**

Sincerely,


Ms. Sidney Duffy
Buyer II

RFP SUBMISSION:

Proposer must acknowledge all addenda on the signature page. Proposer acknowledges receipt of this addendum on the signature page by entering the number that has been assigned to this addendum.

This addendum is a part of the contract documents and modifies the original RFP documents and specifications. The contents of this addendum shall be included in the contract documents. Changes made by this addendum shall take precedence over the documents of earlier date.

CORPORATE RESOLUTION

EXCERPT FROM MINUTES OF MEETING OF THE BOARD OF DIRECTORS OF
VEC Solutions, LLC
INCORPORATED.

AT THE MEETING OF DIRECTORS OF VEC Solutions, LLC
INCORPORATED, DULY NOTICED AND HELD ON September 1, 2022,
A QUORUM BEING THERE PRESENT, ON MOTION DULY MADE AND SECONDED. IT WAS:

RESOLVED THAT Deborah G Moran, BE AND IS HEREBY
APPOINTED, CONSTITUTED AND DESIGNATED AS AGENT AND ATTORNEY-IN-FACT OF
THE CORPORATION WITH FULL POWER AND AUTHORITY TO ACT ON BEHALF OF THIS
CORPORATION IN ALL NEGOTIATIONS, BIDDING, CONCERNS AND TRANSACTIONS WITH
THE PARISH OF JEFFERSON OR ANY OF ITS AGENCIES, DEPARTMENTS, EMPLOYEES OR
AGENTS, INCLUDING BUT NOT LIMITED TO, THE EXECUTION OF ALL PROPOSALS, PAPERS,
DOCUMENTS, AFFIDAVITS, BONDS, SURETIES, CONTRACTS AND ACTS AND TO RECEIVE
ALL PURCHASE ORDERS AND NOTICES ISSUED PURSUANT TO THE PROVISIONS OF ANY
SUCH PROPOSAL OR CONTRACT, THIS CORPORATION HEREBY RATIFYING, APPROVING,
CONFIRMING, AND ACCEPTING EACH AND EVERY SUCH ACT PERFORMED BY SAID AGENT
AND ATTORNEY-IN-FACT.

I HEREBY CERTIFY THE FOREGOING TO BE A TRUE
AND CORRECT COPY OF AN EXCERPT OF THE
MINUTES OF THE ABOVE DATED MEETING OF THE
BOARD OF DIRECTORS OF SAID CORPORATION,
AND THE SAME HAS NOT BEEN REVOKED OR
RESCINDED.

Brandy Starn
SECRETARY-TREASURER

9/27/22
DATE

Request for Proposal

AFFIDAVIT

STATE OF Louisiana

PARISH/COUNTY OF Ascension

BEFORE ME, the undersigned authority, personally came and appeared: Deborah G Moran
_____, (Affiant) who after being by me duly sworn, deposed and said that he/she
is the fully authorized Manager/Owner of VEC Solutions, LLC (Entity), the party
who submitted a proposal in response to RFP Number 0443, to the Parish of Jefferson.

Affiant further said:

Campaign Contribution Disclosures

(Choose A or B, if option A is indicated please include the required attachment):

Choice A _____ Attached hereto is a list of all campaign contributions, including the date and amount of each contribution, made to current or former elected officials of the Parish of Jefferson by Entity, Affiant, and/or officers, directors and owners, including employees, owning 25% or more of the Entity during the two-year period immediately preceding the date of this affidavit or the current term of the elected official, whichever is greater. Further, Entity, Affiant, and/or Entity Owners have not made any contributions to or in support of current or former members of the Jefferson Parish Council or the Jefferson Parish President through or in the name of another person or legal entity, either directly or indirectly.

Choice B X there are **NO** campaign contributions made which would require disclosure under Choice A of this section.

Affiant further said:

Debt Disclosures

(Choose A or B, if option A is indicated please include the required attachment):

Choice A _____ Attached hereto is a list of all debts owed by the affiant to any elected or appointed official of the Parish of Jefferson, and any and all debts owed by any elected or appointed official of the Parish to the Affiant.

Choice B X There are **NO** debts which would require disclosure under Choice A of this section.

Affiant further said:

Solicitation of Campaign Contribution Disclosures

(Choose A or B, if option A is indicated please include the required attachment):

Choice A _____ Attached hereto is a list of all elected officials of the Parish of Jefferson, whether still holding office at the time of the affidavit or not, where the elected official, individually, either by **telephone or by personal contact**, solicited a campaign contribution or other monetary consideration from the Entity, including the Entity's officers, directors and owners, and employees owning twenty-five percent (25%) or more of the Entity, during the two-year period immediately preceding the date the affidavit is signed. Further, to the extent known to the Affiant, the date of any such solicitation is included on the attached list.

Choice B X there are **NO** solicitations for campaign contributions which would require disclosure under Choice A of this section.

Affiant further said:

That Affiant has employed no person, corporation, firm, association, or other organization, either directly or indirectly, to secure the public contract under which he received payment, other than persons regularly employed by the Affiant whose services in connection with the construction, alteration or demolition of the public building or project or in securing the public contract were in the regular course of their duties for Affiant; and

That no part of the contract price received by Affiant was paid or will be paid to any person, corporation, firm, association, or other organization for soliciting the contract, other than the payment of their normal compensation to persons regularly employed by the Affiant whose services in connection with the construction, alteration or demolition of the public building or project were in the regular course of their duties for Affiant.

Affiant further said:

Subcontractor Disclosures

(Choose A or B, if option A is indicated please include the required attachment):

Choice A _____ Affiant further said that attached is a listing of all subcontractors, excluding full time employees, who may assist in providing professional services for the aforementioned RFP.

Choice B X There are **NO** subcontractors which would require disclosure under Choice A of this section.

Deborah G. Moran
Signature of Affiant

Deborah G Moran
Printed Name of Affiant

SWORN AND SUBSCRIBED TO BEFORE ME

ON THE 26th DAY OF Sept, 2022.

Catherine J Hofmann
Notary Public

Catherine J Hofmann
Printed Name of Notary

87416
Notary/Bar Roll Number

My commission expires @ death.

