

DATE: 8/30/2017

PLEASE USE AAE BID REF. NO. 170648
WHEN ORDERING!

Page: 5

BID NO.: 50-00120618

BID FORM
Non Public Works

All Public Work Projects are required to use the Louisiana Uniform Public Work Bid Form

All prices must be held firm unless an escalation provision is requested in this bid. Jefferson Parish will allow one escalation during the term of the contract, which may not exceed the U.S. Bureau of Labor Statistics National Index for all Urban Consumers, unadjusted 12 month figure. The most recently published figure issued at the time an adjustment is requested will be used. A request must be made in writing by the vendor, and the escalation will only be applied to purchases made after the request is made.

Are you requesting an escalation provision?

YES _____ NO X _____

MAXIMUM ESCALATION PERCENTAGE REQUESTED -- %

INITIAL BID PRICES WILL REMAIN FIRM THROUGH THE DATE OF 10-31-17

For the purposes of comparison of bids when an escalation provision is requested, Jefferson Parish will apply the maximum escalation percentage quoted by the bidder to the period to which it is applied in the bid. The initial price and the escalation will be used to calculate the total bid price. It will be assumed, for comparison of prices only, that an equal amount of material or labor is purchased each month throughout the entire contract.

DELIVERY: FOB JEFFERSON PARISH

INDICATE DELIVERY DATE ON EQUIPMENT AND SUPPLIES 30 DAYS ARO

LOUISIANA CONTRACTOR'S LICENSE NO.: (if applicable) _____

THIS SECTION MUST BE COMPLETED BY BIDDER:

FIRM NAME: ALUMINUM ATHLETIC EQUIPMENT CO.

ADDRESS: 1000 ENTERPRISE DRIVE

CITY, STATE: ROYERSFORD PA ZIP: 19468

TELEPHONE: (800) 523-5471 FAX: (610) 825-2378

EMAIL ADDRESS: TOMS@AAESPORTS.COM

In the event that addenda are issued with this bid, bidders MUST acknowledge all addenda on the bid form. Bidder must acknowledge receipt of an addendum on the bid form as indicated. Failure to acknowledge any addendum on the bid form will result in bid rejection.

Acknowledge Receipt of Addenda: NUMBER: _____
NUMBER: _____
NUMBER: _____
NUMBER: _____

REJECTED
ALL BID REQUIREMENTS NOT MET

TOTAL PRICE OF ALL BID ITEMS: \$ 13,067.10

AUTHORIZED SIGNATURE: *Tom Syron*

TOM SYRON

Printed Name

TITLE: V.P. OF SALES

SIGNING INDICATES YOU HAVE READ AND COMPLY WITH THE INSTRUCTIONS AND CONDITIONS.

NOTE: All bids should be returned with the BID NUMBER and BID OPENING DATE indicated on the outside of the envelope submitted to the Purchasing Department.

INVITATION TO BID FROM JEFFERSON PARISH - continued

BID NO.: 50-00120618

SEALED BID

ITEM NUMBER	QUANTITY	U/M	DESCRIPTION OF ARTICLES	UNIT PRICE QUOTED	TOTALS
			systems, 3 anchor plugs and 1 dig out tool		
			Specify release level: Youth - 3 Adult - 1		
15	10.00	ST	1131 - Baseball Equipment - as described Rogers Break-A-Way Base Tops, Set of 3.		
			Specify Release Level: Youth - 3 Sets Adult - 7 Sets		
16	7.00	ST	1132 - Base Plate - as described Rogers Break-A-Way Base Plate - set of 3		
17	31.00	ST	1160 - Baseball - Base Plug BBPLUGpk		
			Big League Base Plugs with Brush Top, Set of 3.		
18	40.00	EA	1170 - Dig Out Tool RBSDIGOUT AAE - DT10	7.95	318.00
19	11.00	ST	1180 - Bases Bases MCBASE55Y		
			Set of 3 official bases, 15 x 15 x 3, 6 spikes/set, nylon cover, foam inner core		
20	8.00	EA	1190 - Home Plate AAE - BH85 Home Plate - BBHPXXXXY	28.95	231.60
			Save a leg home plate, Official size, 5 spikes		
21	24.00	EA	1200 - Home Plate AAE - BH88 Home Plate 3 inch solid depth	69.95	1678.80
			In-ground home plate, official size, all rubber construction surrounding solid wood base.		
22	21.00	EA	1210 - Pitcher Plate AAE - BH70 Flat Pitcher Plate - Youth	17.00	357.00
			4 x 18 Solid white rubber, includes 3 spikes		
23	8.00	EA	1220 - Baseball - Pitcher's Plate AAE - BH71 4-sided youth	49.00	392.00

INVITATION TO BID FROM JEFFERSON PARISH - continued

BID NO.: 50-00120618

SEALED BID

ITEM NUMBER	QUANTITY	U/M	DESCRIPTION OF ARTICLES	UNIT PRICE QUOTED	TOTALS
24	55.00	EA	Official Size - 4 inches by 18 inches Solid White Rubber 1230 - Pitcher Plate AAE - BH80 Flat Pitcher Plate - Full sized	18.75	1031.25
25	8.00	EA	Official size 6 x 24, Solid white rubber, includes 3 spikes(Teens and Girls) MARTIN 1240 - 4-Way Pitcher's Plate - Full AAE - BH81 Sized Girl Teen Four Way pitchers plate	59.00	472.00
26	2.00	EA	official size 6 inch by 24 inch. Heavy duty can be rotated as wear continues. BBPR4way 1250 - Removable Pitchers Plate and AAE - BH83 Anchor System	69.00	138.00
27	2.00	EA	Slides into anchor system cemented into ground 6 inches by 24 inches BSN-BSIGPPSR 1251 - Baseball AAE - BH73 Removable Pitcher's Plate and Anchor	55.00	110.00
28	46.00	EA	System. Size 4 inches by 18 inches BSN1033465C 1270 - Baseball Equipment Bag Champion DB1001 Equipment Bag	29.95	1377.70
29	11.00	EA	Deluxe equipment bag, made from heavy duty vinyl, wrap around handles with velcro closure. 36 x 13 x 16 COLORS AND QUANTITY: Black (27), Red (5), Royal (2) and Navy (12) 1290 - Baseball Equipment Bag Champion DB360 Deluxe Ball Bag	28.00	308.00
30	3.00	EA	Deluxe Ball Bag, Vinyl coated nylon with heavy duty carrying straps, heavy duty zipper. Two side pockets for extra storage, hard PVC bottom for durability, holds 72 baseballs or 36 softballs COLOR: Black 1300 - Baseball Equipment as described Wilson A2000PUDGE Catcher's Glove		

INVITATION TO BID FROM JEFFERSON PARISH - continued

BID NO.: 50-00120618

SEALED BID

ITEM NUMBER	QUANTITY	U/M	DESCRIPTION OF ARTICLES	UNIT PRICE QUOTED	TOTALS
85	10.00	DZ	Navy - Qty 40 1800 - Visor - as described Richardson 400s5 Promesh System Five Baseball Cap/per dozen Heavy weight two-layer ProMesh fabric cap, ProCrown shape with buckram-fused front panels, two-layer sweatband, pre-curved visor, 8 row stitching, embroidered one, two, or three-color lettering applied to hat, style to be provided by Recreation Dept., Letter, Frown, Bill and Eyelet colors to be specified when ordered.		
86	4.00	EA	1810 - Portable Batting Tee - Schutt Ultimate Travel Tee Durable, portable and lightweight Legs fold for eash storage in bag. Made of aluminum. Flexible smaller rubber top tube allows player to hit more of the ball. Height adjustment from 29 inches to 47 inches.		
87	5.00	EA	1820 - Baseball Equipment - as described Baseball Pants - AALLBDK2 No Belt or fly, Double knee, Set-in pocket. Small		
88	10.00	EA	1821 - Baseball Equipment - as described Baseball Pants - AALLBDK2 No Belt or fly, Double knee, Set-in pocket. Medium		
89	5.00	EA	1822 - Baseball Equipment - as described Baseball Pants - AALLBDK2 No Belt or fly, Double knee, Set-in pocket. Large		
90	4.00	EA	1830 - Champion LMD71 Pro Dry Line Marker. Constructed of heavy-duty galvized steel and aluminum, offers a one piece cast aluminum rotor housing. Has a spring loaded second stage shaker agitator that prevents air pockets and and caking. The clutch system allows the marker to move in reverse without	427.00	1708.00

INVITATION TO BID FROM JEFFERSON PARISH - continued

BID NO.: 50-00120618

SEALED BID

ITEM NUMBER	QUANTITY	U/M	DESCRIPTION OF ARTICLES	UNIT PRICE QUOTED	TOTALS
109	14.00	EA	protection for teeth. Fail-safe design eliminates the pea, creating a high-pitched penetrating, omni directional sound. No moveable parts to jam, break or freeze. Available in Various Colors Pealess whistle with cushioned grip COLOR AND QUANTITY: Black - Qty 146 each Orange - Qty 24 each Green - Qty 15 each 2070- Basketball Equipment as described Acme Thunder Whistle		
110	15.00	DZ	Seamless weld, Heavy nickel plated brass whistle with natural cork ball in the whistle chamber, tapered mouthpiece, 1 3/4 inch length, comes with heavy ring for easy lanyard attachment. 2080 - Basketball Equipment as described		
111	5.00	EA	BSN Lanyard per dozen 100 percent nylon lanyard with clamp and swivel available in: Gold, Kelly, Royal Red, White, Black or Maroon COLORS AND QUANTITIES: Royal - Qty 2 Black - Qty 13 2090 - Basketball Equipment Basketball/Volleyball Cart		
112	4.00	EA	Champion MCVBCARTY Deluxe model folding volleyball cart. Lightweight aluminum frame. Heavy-duty removable black nylon bin bag, holds up to 20 basketballs or 30 volleyballs. Swivel casters for easy movement. 24.5 inch x 24.5 inch x 35 7/8 inch 2120 - Inflator - Electric Champion Champion EP1500	59.95	239.80
113	87.00	EA	Champion Sports Heavyweight Professional Deluxe Inflator delivers up to 50 PSI, features a whisper quiet diaphragm, and includes gauge, hose and needle. 2130 - Basketball Mesh Equipment Bag Heavy-Duty Mesh Equipment Bag, 32 inch		

INVITATION TO BID FROM JEFFERSON PARISH - continued

BID NO.: 50-00120618

SEALED BID

ITEM NUMBER	QUANTITY	U/M	DESCRIPTION OF ARTICLES	UNIT PRICE QUOTED	TOTALS
171	29.00	EA	machine stitched. 4030 - Soccer Ball Size 5 Brine International,		
172	3.00	EA	Size 5, NCAA and NFHS approved, Highest quality handsewn polyurethane cover, soft-touch latex bladder, 2 year warranty 4040 - Soccer Ball Size 4		
173	20.00	PR	Size 4, 32 panels, Butyl Bladder, Nylon Wound, Molded Felt Cover 4050 - Soccer Shin Guards Youth 7 inch Plastic Shin Guards,		
174	4.00	ST	Youth 7 inch (Pair) Plastic with foam backing and elastic vel-cro strap AAE - SN-3/24-0 4080 - Soccer Equipment - as described Orange Soccer Goal Net - BSN BS-1033526	95.00	380.00
175	3.00	ST	8 feet high x 24 feet wide x 5 foot deep x 10 foot base size. Orange color 2 nets per set; 15 lbs. per set 4090 - Soccer Indoor Portable Goal SCGOAL5A Alumagoal Standard Indoor		
176	2.00	PR	6 and one half feet high by 12 feet wide by 5 feet base; Outside diameter is 1 15/16 inches. 17 guage galvanized steel goal frame; goal folds flat without disassembly or net removal; With permanent protective rubber base sleeve to protect floors; Set includes two goals and two nets. 4100 - Soccer Equipment - as described SCNETS		
177	6.00	ST	Indoor Soccer Goal Replacement Nets (Pair). Fits MacGregor STSGINDR Indoor Soccer Goal; 6.5 feet high x 12 feet wide x 4 feet base. 4110 - Soccer Equipment - as described AAE - SCF5	46.00	276.00

INVITATION TO BID FROM JEFFERSON PARISH - continued

BID NO.: 50-00120618

SEALED BID

ITEM NUMBER	QUANTITY	U/M	DESCRIPTION OF ARTICLES	UNIT PRICE QUOTED	TOTALS
178	3.00	EA	Alumagoal Soccer Corner Flags (4 per set) BSN BS-MSSOCFLGY One piece construction; one half inch diameter; 60 inches high; flexible PVC upright; steel spring base with ground stake; Official Red Flag; Set of four 4130 - Soccer Equipment - as described		
179	2.00	ST	Score Pro Referee Jersey, Gold BSN BS-1270686 Soccer Referee Jersey, Yellow with black stripes; two front velcro close pockets; v-neck contrasting knit collar. Adult Sizes: Medium - 1; Large - 1 Extra Large - 1 4160 - Soccer Equipment - as described Volleyball Nets (Pair) BSN BS-1248876, Black/White Hexagonal Two-tone black/white, 4.0 mm braided Poly Ethylene hexagonal net, fits goals 8 feet high x 24 feet wide x 4.5 feet deep x 10 feet base, 1 year guarantee.		
180	12.00	EA	5010 - Track Measuring Tape 50 feet AAE - SF15 BSN MSTAP50 ft 50ft/15m Measuring tape,closed reel, vinyl coated fiberglass	13.00	156.00
181	23.00	EA	5020 - Track Measuring Tape 100 feet AAE - PF30 BSN MSTAP 100ft. Measuring Tape 100/ft.30m, closed reel, vinyl coated fiberglass	14.00	322.00
182	19.00	EA	5030 - Track Fiberglass Measuring Tape Port-A-Pit MSTAP 330ft. Fiberglass AAE - PF100 Measuring Tape 330ft/90m Measuring tape, vinyl coated fiberglass in shatter proof case, open reel with handle, calibrated in feet and meters	22.00	418.00
183	13.00	BG	5040 - Track Spikes Pyramid Track Spikes	8.50	110.50

INVITATION TO BID FROM JEFFERSON PARISH - continued

BID NO.: 50-00120618

SEALED BID

ITEM NUMBER	QUANTITY	U/M	DESCRIPTION OF ARTICLES	UNIT PRICE QUOTED	TOTALS
184	5.00	EA	One eighth inch 100 per bag 5050 - Track Spike Wrench - Ratchet for use changing pyramid spikes on track shoes		
185	1.00	EA	5060 - Track Spike Wrench T Handle No moving Parts For use changing pyramid spikes on track shoes		
186	24.00	BX	5090 - Track Gun Blanks Winchester Super X - X22SB 22 caliber blanks 22 short blank heavy smoke extra loud 50 shells per box		
187	25.00	EA	5110 - Track Stopwatch BSN BS MSSTP220 Sportline Allsport 220 AAE - CEI-320 Large Display, Times Single Events, Precise to 1/100 sec., Watertight to 75 feet	9.95	248.75
188	18.00	EA	5120 - Track Countdown Timer Robic SC-502 Countdown Timer Set time from one (1) second to 100 minutes, extra loud alarm signal at zero, one touch memory reset, time-out (pause) timing, large digital display BSN BS MSSTP502	16.95	305.10
189	4.00	PR	5130 - Track Equipment - as described AAE - RJS High Jump Standards BSN 1378658 Port-A-Pit Adjusts from 2 feet to 8 feet, steel uprights, marked with english and metric scale, 18 inch square base of heavy plate weighing over 50 lbs., silver powder coat finish, 136 lbs/pair Meets NFHS and NCAA specifications	495.00	1980.00
190	3.00	EA	5140 - Track Equipment as described AAE - XG4* BSN BS-AFHJ1500 Composite 13 feet 1.5 inch Crossbar * (SEE NOTE BELOW)	90.00	270.00

* THE XG4 CROSSBARS OFFERED ON ITEM NO. 190 MUST BE AWARDED TOGETHER ON AN "ALL-OR-NONE" BASIS; ONE DELIVERY POINT ONLY!

ITEM NUMBER	QUANTITY	U/M	DESCRIPTION OF ARTICLES	UNIT PRICE QUOTED	TOTALS
191	4.00	EA	5180 - Track Equipment - as described ^{AAE - MP6W}	59.65	238.60
192	4.00	EA	Megaphone - BSN BS-MV10S 16 watts, 600 yard range; variable volume control, Indoor/Outdoor use, solid-state built in microphone; foghorn signal; uses 6 C batteries 6010- Volleyball - as described Tachikara SV-5W Gold Volleyball, or equal Pearl chrome leather cover, official size and weight, premium suspended double bladder, NFHS		
193	22.00	EA	6030 - Volleyball - as described Tachikara SV-MN Volley-Lite Volleyball Volley-Lite regulation size/special weight to assist the novice player to achieve skills necessary for the game without fear of heavy ball impact.		
194	45.00	EA	6040 - Volleyball Baden VX450C Exclusive super soft micro-cell, composite cover over a cushioned fabric center, True shape retention and 2-ply ultimate soft touch. NFHS approved for all competition. COLOR AND QUANTITY: Navy - Qty 5 Green - Qty 18 White - Qty 12 Royal/Orange - Qty 10		
195	1.00	EA	6070 - Volleyball Net Shelde Collegiate Volleyball Net- 1 inch diameter wood side dowels, heavy 4 inch square No.48 black nylon netting, and reinforced corners. Free flating 1/8in diameter top cable, nylon straps with velcro closures on side of net ensure proper net alignment with side lines. Net perimeter has 2in wide vinyl coated polyester hem. Size: 32 ft L x 39 in H. Designed for court where the sleeves are set the standard 36 ft apart.		

CORPORATE RESOLUTION

EXCERPT FROM MINUTES OF MEETING OF THE BOARD OF DIRECTORS OF
ALUMINUM ATHLETIC EQUIPMENT CO.
INCORPORATED.

AT THE MEETING OF DIRECTORS OF ALUMINUM ATHLETIC EQUIPMENT CO.
INCORPORATED, DULY NOTICED AND HELD ON 9-6-17,
A QUORUM BEING THERE PRESENT, ON MOTION DULY MADE AND SECONDED. IT
WAS:

RESOLVED THAT TOM SYRON, BE AND IS HEREBY
APPOINTED, CONSTITUTED AND DESIGNATED AS AGENT AND ATTORNEY-IN-
FACT OF THE CORPORATION WITH FULL POWER AND AUTHORITY TO ACT ON
BEHALF OF THIS CORPORATION IN ALL NEGOTIATIONS, BIDDING, CONCERNS
AND TRANSACTIONS WITH THE PARISH OF JEFFERSON OR ANY OF ITS AGENCIES,
DEPARTMENTS, EMPLOYEES OR AGENTS, INCLUDING BUT NOT LIMITED TO, THE
EXECUTION OF ALL BIDS, PAPERS, DOCUMENTS, AFFIDAVITS, BONDS, SURETIES,
CONTRACTS AND ACTS AND TO RECEIVE ALL PURCHASE ORDERS AND NOTICES
ISSUED PURSUANT TO THE PROVISIONS OF ANY SUCH BID OR CONTRACT, THIS
CORPORATION HEREBY RATIFYING, APPROVING, CONFIRMING, AND ACCEPTING
EACH AND EVERY SUCH ACT PERFORMED BY SAID AGENT AND ATTORNEY-IN-
FACT.

I HEREBY CERTIFY THE FOREGOING TO BE
A TRUE AND CORRECT COPY OF AN
EXCERPT OF THE MINUTES OF THE ABOVE
DATED MEETING OF THE BOARD OF
DIRECTORS OF SAID CORPORATION, AND
THE SAME HAS NOT BEEN REVOKED OR
RESCINDED.



ASST. SECRETARY-TREASURER DIANA C. MASCARO

9-6-17

DATE

Non-Public Works Bid Affidavit Instructions

- Affidavit is supplied as a courtesy to Affiants, but it is the responsibility of the affiant to insure the affidavit they submit to Jefferson Parish complies, in both form and content, with federal, state and parish laws.
- Affidavit must be signed by an authorized representative of the entity or the affidavit will not be accepted.
- Affidavit must be notarized or the affidavit will not be accepted.
- Notary must sign name, print name, and include bar/notary number, or the affidavit will not be accepted.
- Affiant **MUST** select either A or B when required or the affidavit will not be accepted.
- Affiants who select choice A must include an attachment or the affidavit will not be accepted.
- If both choice A and B are selected, the affidavit will not be accepted.
- Affidavit marked N/A will not be accepted.
- It is the responsibility of the Affiant to submit a new affidavit if any additional campaign contributions are made after the affidavit is executed but prior to the time the council acts on the matter.

Instruction sheet may be omitted when submitting the affidavit

Non-Public Works Bid

AFFIDAVIT

STATE OF PENNSYLVANIA

PARISH/COUNTY OF MONTGOMERY

BEFORE ME, the undersigned authority, personally came and appeared: _____

TOM SYRON, (Affiant) who after being by me duly sworn, deposed and said that
ALUMINUM ATHLETIC EQUIPMENT CO.
he/she is the fully authorized V.P. OF SALES of _____ (Entity).
50-00120618
the party who submitted a bid in response to Bid Number _____, to the Parish of
Jefferson.

Affiant further said:

Campaign Contribution Disclosures

(Choose A or B, if option A is indicated please include the required attachment):

Choice A _____ Attached hereto is a list of all campaign contributions, including the date and amount of each contribution, made to current or former elected officials of the Parish of Jefferson by Entity, Affiant, and/or officers, directors and owners, including employees, owning 25% or more of the Entity during the two-year period immediately preceding the date of this affidavit or the current term of the elected official, whichever is greater. Further, Entity, Affiant, and/or Entity Owners have not made any contributions to or in support of current or former members of the Jefferson Parish Council or the Jefferson Parish President through or in the name of another person or legal entity, either directly or indirectly.

Choice B X there are **NO** campaign contributions made which would require disclosure under Choice A of this section.

Debt Disclosures

(Choose A or B, if option A is indicated please include the required attachment):

Choice A _____ Attached hereto is a list of all debts owed by the affiant to any elected or appointed official of the Parish of Jefferson, and any and all debts owed by any elected or appointed official of the Parish to the Affiant.

Choice B X There are **NO** debts which would require disclosure under Choice A of this section.

Affiant further said:

That Affiant has employed no person, corporation, firm, association, or other organization, either directly or indirectly, to secure the public contract under which he received payment, other than persons regularly employed by the Affiant whose services in connection with the construction, alteration or demolition of the public building or project or in securing the public contract were in the regular course of their duties for Affiant; and

[The remainder of this page is intentionally left blank.]

That no part of the contract price received by Affiant was paid or will be paid to any person, corporation, firm, association, or other organization for soliciting the contract, other than the payment of their normal compensation to persons regularly employed by the Affiant whose services in connection with the construction, alteration or demolition of the public building or project were in the regular course of their duties for Affiant.

Tom Syron
Signature of Affiant

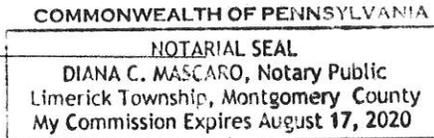
TOM SYRON, V.P. OF SALES
Printed Name of Affiant

SWORN AND SUBSCRIBED TO BEFORE ME
ON THE 8th DAY OF Sept, 2017

Diana Mascaro
Notary Public

DIANA MASCARO
Printed Name of Notary

Notary/Bar Roll Number _____



My commission expires _____.

**Request for Taxpayer
Identification Number and Certification**

Give Form to the
requester. Do not
send to the IRS.

Name (as shown on your income tax return)
ALUMINUM ATHLETIC EQUIPMENT COMPANY

Business name/disregarded entity name, if different from above

Check appropriate box for federal tax classification:
 Individual/sole proprietor C Corporation S Corporation Partnership Trust/estate
 Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ▶ Exempt payee
 Other (see instructions) ▶

Address (number, street, and apt. or suite no.)
1000 ENTERPRISE DRIVE

City, state, and ZIP code
ROYERSFORD, PA 19468-1298

Requester's name and address (optional)
**JEFFERSON PARISH
PO BOX 9
GRETTNA LA 70054-0009**

List account number(s) here (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on the "Name" line to avoid backup withholding. For individuals, this is your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Social security number

			-				
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Employer identification number

2	3	-	2	7	0	6	8	4
---	---	---	---	---	---	---	---	---

Note. If the account is in more than one name, see the chart on page 4 for guidelines on whose number to enter.

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
- I am a U.S. citizen or other U.S. person (defined below).

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 4.

Sign Here Signature of U.S. person ▶ *E. Merritt Lentz* V.P. OF SALES ▶ 7/26/12

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Purpose of Form

A person who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

- Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
- Certify that you are not subject to backup withholding, or
- Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income.

Note. If a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

Definition of a U.S. person. For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien,
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States,
- An estate (other than a foreign estate), or
- A domestic trust (as defined in Regulations section 301.7701-7).

Special rules for partnerships. Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax on any foreign partners' share of income from such business. Further, in certain cases where a Form W-9 has not been received, a partnership is required to presume that a partner is a foreign person, and pay the withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid withholding on your share of partnership income.