

PROPOSAL RESPONSE



UNITEDSIGNS
ARCHITECTURAL SIGNAGE

Jefferson Parish

Pylon Sign Repair

January 25th, 2021

Submitted By:

Jared Owens

Sr. Bid Director

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Cover Letter



January 25th, 2021

Dear Mark Buttery ,

United Signs, LLC. ("United") is pleased to present this proposal to Jefferson Parish ("Parish") for Pylon Sign Repair, Fabrication and Installation. We fully understand the requirements as described in the RFP and stand ready to contribute to achieving results that will exceed your expectations.

United is recognized as a regional leader in the southeast for our custom architectural sign manufacturing. Our work is featured in the finest hotels, government entities, corporate offices, universities, hospitals, small businesses and institutions throughout the Southeast and beyond. We take great pride that much of our products are fabricated by our talented in-house crew who work together with our expert project managers. As the Parish will evaluate its potential signage partners, we are certain that it will take note of:

- The experience, proven capabilities, and wide resource bandwidth we offer.
- Our outstanding reputation with our current clients (references provided).
- Our partnership approach to support; and
- That those attributes set us apart from our competitors.

To provide expedited communications between the Parish and United, I will serve as the Parish's primary point of contact during the procurement process. Please do not hesitate to contact me for clarification on any of our responses or any additional information required by the Parish. The contact information is listed below:

Phone: 770-899-8128

Email: jowens@unitedsignsga.com

We look forward to a favorable review of our proposal and stand ready to answer any questions posed by the Parish related to our solutions or capabilities.

Sincerely,

A handwritten signature in black ink, appearing to read 'Jared Owens', with a stylized flourish extending to the right.

Jared Owens
Sr. Bid Director

Company Overview

Description of Firm

United Signs has a background of specializing in the design and fabrication of Architectural Signage. Whether there is a need for wayfinding signage that guides you through neighborhoods, malls, hospitals, and resorts, that get you to your destination or a LED billboard signs that sends a welcoming message to guest and customers United has it all. We provide artfully crafted visual identities for communication through signage. Our lighting and maintenance expertise allows you to maintain your investment throughout its lifetime. At United Signs we know that your customers, clients and patrons will see our creations, and because of that we obsess over every detail. We are confident that you will work with us time and time again because of our dedication.

Our Mission

To glorify God as we deliver quality products and services through Integrity, Trust & Respect for others. While we aim to foster long-term relationships by meeting and exceeding our customers' high expectations and earning their trust for years to come. We provide quality signage, displays and fixtures, services, and solutions to our customers. In achieving this mission, we treat our employees, vendors, partners and customers with integrity, while cultivating an environment that everyone admires and respects.

Our Values

- **LOVE.** Treat others like you'd want to be treated.
- **SERVANT'S HEART.** Lead with what people need.
- **EXCELLENCE.** Do great things with the gifts you've been given.
- **COURAGE.** Learn, improve and boldly drive change that matters.
- **FUN.** Work hard, laugh often

Why Us?

United provides modern and attractive signs that will help you thrive through effective communication. Unlike other sign companies, we design and build our own complete sign solutions and provide them to you through the easiest process in the industry.

Designed and Built by Us We develop the whole sign system from the ground up. From the all-aluminum cabinets to the software in our electronic signs, our products are made for ease-of-use and a great experience

Maximizing Buying Power By working with our experienced network of sign professionals, you'll have the power to design the sign of your dreams. We will ensure that you get the most value for your sign investment.

Giving You Peace-of-Mind With over 30 years of experience in helping organizations buy, install, use and service their signs, no one does it better. We will be your trusted partner throughout the process.

Area of Expertise

Design: Physical branding goes beyond the exterior signage and extends into the interior of all your locations. Our team of highly qualified and experienced designers can create a logos for you but also help you to rebrand your current look.

Manufacturing: United Signs specializes in the fabrication of front lit channel letters, reverse channel letters, front lit-back lit channel letters, monument signs, interior signs, and directional signs. United Signs state-of-the-art facility in Norcross can handle your largest projects. Whether providing signage for a national rollout or a complete company rebranding project, United Signs expertise, attention to detail, and cost-saving initiatives will be the driving force behind your sign production.

Installation: In addition to designing and manufacturing signs, United Signs will install all your signage to abide by regulations and code compliance. Our team of professional installers will not only install new signage but also remove any old or damaged signage.

Sign Code Development: With over 30 years of sign fabrication and installation, United Signs provides guidance to property owners and developers on guidelines that correspond with the municipality signage codes. These guidelines are developed with the purpose of keeping the property uniform and up to standard by preventing tenants from not following safety standards and by prohibiting impaired signs.

Sign Repair and Maintenance: Our services ensure your sign lasts as long as possible; however, due to uncontrollable elements, signs can be damaged. Thus, United Signs provides sign maintenance and repair services for existing and new customers.

Our Products

Channel Letters: Front lit / Reverse / Front Lit- Back Lit: Channel letters are the most common form of commercial signage, because the size and brightness of the brand's logo complement each other to produce signage that cannot be missed. In fact, your storefront signage will be your best source of advertising for brand awareness. Whether you're a local business owner or a fast-growing franchise, United Signs will deliver the best quality channel letters for your brand.

Monument Sign: A monument sign produces greater brand awareness through street advertising. This sign is typically installed low to the ground, with a self-supporting structure and solid base. Built from materials that are proven to withstand the test of time and elements of nature, these enduring free-standing signs create a professional entrance to your brand. Our monument signs can be customized in a variety of ways—including shape, material, and illumination—to create an equally attractive and affordable experience, designed to complement your business.

Interior Signage: Interior signs are the best way to show off your brand’s pride inside your location. These packages can come in a variety of shapes and sizes, and they can be customized to best complement your brand. In order to create the best personalized look for your company, United Signs offers digital graphics, dimensional letters, electric signs, way finding signs, and much more.

Directional Signage: Directional signage is essential—not only for the guidance of pedestrians and consumers, but also for staff in order to improve efficiency. At United Signs, we take custom design and match it with an unparalleled experience when managing projects involving directional signage for all our consumers.

Industries We Serve



Apartment/Multi Family



Faith



School



Government



Healthcare



Hotel



Commercial



Restaurant



Small Business



Background & Qualifications

1. Vendor Background

a. Vendor name, address, telephone number, e-mail, and contact person

United Signs, LLC
853 S. Peachtree St
Norcross, GA 30071
Jared Owens, Sr. Bid Director
678-203-6044
jowens@unitedsignsga.com

b. Name, address and phone number of each principal

James Lowe – President - Project Manager
Jill Lowe – Vice President-Operations
Chad O'Dell- Vice President- Project Manager
853 S. Peachtree S
Norcross, GA 30071
678-203-6044

c. Year the firm was established and any former Vendor names

United Signs, LLC was founded Peachtree Corners Georgia in 1984 providing service under the same entity for 36 years

d. Company Capacity

Information on the size and capacity of our organization, including permanent employees:

| Position | Full-Time Employees |
|----------------------|----------------------------|
| Accounting/Finance | 2 |
| Project Managers | 6 |
| Management | 3 |
| Engineers | 3 |
| Production Personnel | 34 |
| Office Managers | 2 |
| Field Representative | 12 |
| Field Supervisors | 2 |

WBE Contractor: Yes

Dunn & Bradstreet Rating: 1R3

Current Workers' Compensation Modification Rate: .71

Federal EIN: 47-3113184

Sales Tax Exemption Number: 034-75154

e. Capabilities

Architectural Signage, Architectural Enhancements, Sculptured Elements, Exterior/Interior Architectural Enhancements.

2. Qualifications Statement

For 36 years, United has specialized in producing distinctive fabrication and construction projects. This specialty production consists of electronic display centers, architectural signage, stone and marble fabrication, interior specialties, ADA, custom designs, and so much more

United is a nationally recognized leader in the industry with product productions that spans across the country. Here is a small list of noteworthy projects:

- City of Atlanta- \$490,000
- Department of Defense- \$547,000
- Eggleston Children Hospital- \$645,000
- El Paso. TX Schools-\$100,000
- Fulton County- \$260,000
- Georgia State Judiciary- \$384,000
- Gwinnett County- \$176,000
- North Carolina State University \$140,000
- Northside Hospital- \$140,000
- Piedmont Hospital- \$1,470,800
- Prince George County Schools, Maryland-\$550,000
- University of Georgia- \$385,000

United is a self-perform, design build contractor that employs over 60 professionals including Project Managers, Engineers, Fabricators, Painters, Electricians, and Installers. United has a enormous amount of experience working with some of the most prominent architects, designers, and general contractors. United is strategically located in the hub of the Southeastern US near the Hartsfield Jackson International airport in Atlanta. United operates primarily in the southeastern United States region, but has completed projects coast to coast in the United States and other countries. Through managing, engineering, and producing difficult, scheduling and logistically challenging projects, United has become the "key" to unlock the creative imagination of architects and designers, and the peace of mind subcontractor to the General Contractor.

Qualified Service Offerings

Our Collaborative Process: Custom signage projects require an understanding of your brand identity and project objectives. Our collaborative process moves from project consultation, through design and engineering, to fabrication and installation. Our project management expertise ensures a hands-on, low-risk approach resulting in unique, quality signage that exceeds your expectations.

Consultation: Each customer has different objectives, preferences and budgets for their signage project. Our process begins with a thorough consultative phase that ensures your needs are clearly understood, and allows our sales team to effectively recommend the appropriate solution. With United Signs's decades of industry experience you can be confident that we will exceed your expectations.

Design: Our award winning Design Team specializes in creating innovative and attractive signage designs. We incorporate both a deep respect for the functionality and durability that architectural signage must have as well as a passion for emerging technologies and materials that prolong the impact of your investment. Our designers are skilled at bringing your vision to life or interpreting your initial design concepts and developing them to detailed completion.

Professional Engineering: Architectural signage projects are often complex, from an engineering, fabrication and installation perspective. This complexity requires intricate solutions, and our reputation as one of the country's leading custom sign companies is a witness to our experience and success with these projects. Our Engineering Team ensures that state-of-the-art structural engineering standards and mechanical integrity are at the head of our fabrication and installation process.

Project Management: Architectural signage projects naturally require a big picture perspective and a hands-on comprehensive accountability approach to successfully guide the project from start to finish. Custom exterior signage projects also require different skill sets and our project management team shines in delivering expertise that recognizes the fundamental differences of these projects. We provide you with a single point of contact, supported by a talented and experienced team of signage professionals sharing your goal of keeping the project on time and at budget.

Fabrication: We believe there is no substitute for our quality focus, experienced workforce, and best practice commitment to technology and fabrication techniques. As a composite workforce, United Signs's interior and exterior fabricators average more than 20 years of experience.

Finishing: Whether industrial coatings or museum quality finishing, United Inc. offers the quality control and expertise necessary for any project. Our finishing processes include primers, urethanes, powder coating, anodizing, textured coating, patinas, faux finishes and much more. With custom color matching systems, multiple ventilated finishing booths, thorough surface preparation coupled with a team of dedicated and highly qualified finishing technicians, we can ensure that your product will receive a lasting finish unsurpassed by others.

Installation: Cost efficient, safe, and timely installation of custom interior and exterior signage is another United Signs strength. From smaller interior wayfinding projects such as this one to spectacular rooftop and high elevation exterior signage projects, our turnkey capabilities allows every sign installation to be successfully managed by our experienced installation team.

United's Team

Company Structure

United's structure is built off the key following areas:

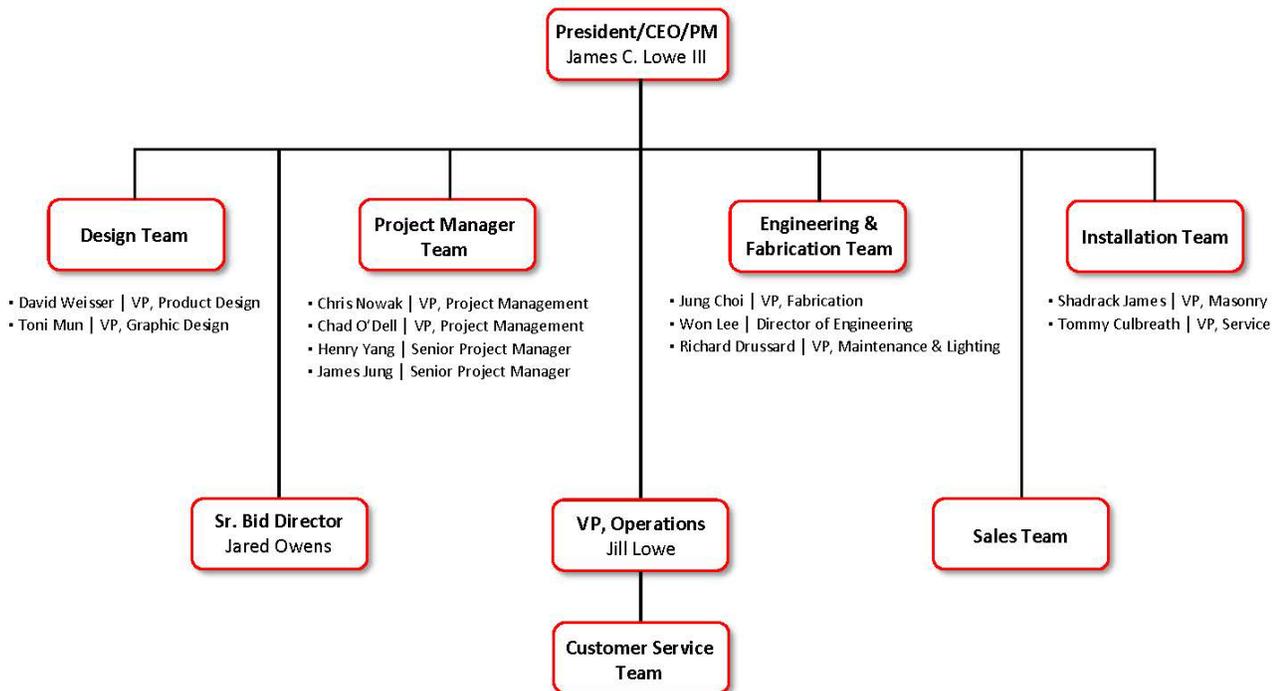
Project Managers, our customers' first point of contact, coordinate with United Signs people and services to make your signage projects a reality. They with you every step of the way, assuring that your sign project meets all requirements and is completed on time.

Designers, our talented and experienced visionaries, work with your ideas and requirements to create spectacular signage to make your business a standout.

Engineers, Fabricators, and Assemblers take your sign designs and make them a reality, crafted with high quality materials and durable structural design.

Installation and Service Technicians have the equipment and expertise to get your signs up and working for your business as soon as possible. And our service technicians assure your sign always looks as good as the day it was first installed. You will see your bright ideas working for your business.

Below represents our company organization chart:



United intend to use the following individual for help service the project:

| Name | Title | Years of Experience |
|-------------------------|--------------------------------------|----------------------------|
| <i>James Lowe III</i> | CEO, General Manager/PM | 23 |
| <i>Won Lee</i> | Director of Engineering | 32 |
| <i>Jung Choi</i> | VP, Fabrication & Manufacturing | 41 |
| <i>Tommy Chulbreath</i> | VP, Service & Installation | 27 |
| <i>Richard Drussard</i> | VP, Maintenance & Lighting | 12 |
| <i>Toni Mun</i> | VP, Creative Services/Graphic Design | 17 |

The resumes of the selected individuals that will have direct involvement with the project are listed below:

James Lowe || President, CEO

James works tirelessly to provide clients a superior experience that is second to none. James utilizes his extensive signage background to partner with our existing teams to create, maintain, and strengthen current and new client relationships. His enthusiasm for teaching, serving clients, and collaborating with his team members is something he looks forward to daily at work. From his early beginnings in the field, James has seen just about everything which is instrumental for leading the United Signs team successfully.

Won Lee || Director Engineering

Won has pivoted his role here at United Signs from Director of Project Services to Director of Engineering. In this role, Won oversees the engineering team. Utilizing his background in fabrication and years of engineering experience Won is well suited to focus his teams on creativity and quality. Won is also integral to the development of lean processes throughout the organization using process automation and eliminating duplicate work.

Jung Choi || Vice President, Fabrication/ Manufacturing

Jung is an instrumental part to every one of United Signs projects. Jung’s veteran fabrication knowledge in planning, scheduling and quality control is an invaluable asset that results in our continued success. Jung has managed our fabrication team for over 20+ years, and has successfully managed countless projects across the United States.

Toni Mun || Vice President, Creative Services/Graphic Design

Toni is a talented graphic designer that manages our team of graphic artists provide clients with a variety of designs and illustrations including: vector, typography, and 3D modeling.

Tommy Culbreath || Vice President, Service

Tommy manages United Signs network of certified manufacturing and installation partners and works directly with them to ensure that our clients receive only the highest quality products and services available.

Richard Drussard || Vice President, Maintenance & Lighting

Richard oversees our maintenance and lighting, assisting on overall planning, monitors milestones and ensures proper execution to fulfill client service projects from contract to completion. This includes working directly with clients, architects, general contractors, and internal employees to implement each project successfully.

Project Approach

The success of a project, the scope and scale, of the Parish project will not be based on a Company's' ability to build a quality product alone. The success of this project will be based on the Company's ability and experience in Managing a Project of this magnitude.

The following outline and corresponding attachments will illustrate our "Approach" to successfully manage this project.

1. We will Manage the **process** through Project Management Controls.

Our approach will be to organize and establish the critical path, milestone documents and to report progress based on these deliverables. We will implement and utilize a Project Management Status Report (see attached sample) to manage tasks and provide communication for this project. In combination with Primavera P6, these detailed reports will keep all project team members up to date on the status on each element within the project. As the individual milestones are completed, the green "Progress Bar" will update. The items that require attention will be highlighted in red, with status notes included. Below are some written comments from our clients about this Process.

2. We will manage the product **quality** through **phone** the project controls and engineering drawings.

Experiences have helped strengthen our belief that Quality Control is not a step in the production process. Quality Control is a culture, a culture that is incentivized. United employees regardless of position or department, is empowered with the authority to stop production if a quality issue is encountered. United utilizes two Quality Control Philosophies, which stems from a long-standing desire for constant innovation and self-improvement.

Impact Quality (Product Quality)

o Rapid deployment of actions: This means reacting immediately when improvement is needed, without the need for consultation. These are the everyday issues brought on by all participants in the day-to-day operational process of producing the products.

Participative Quality (Process Quality)

Internal Process Flexibility: Flexibility is essential for large scale, complicated project such as the Aventura Mall - Parking Garage to properly manage the inevitable changes that occur.

Logistics Quality

United has conducted Lean Manufacturing process to achieve an optimal layout of our facility, from the production floor to the project management and engineering offices. All employees participate in this exercise resulting in the proper interaction between each department as well as an optimal layout of the different equipment on the production floor.

ISO 9001

United continuously seeks new products lines, new manufacturing processes and services to meet our Client's needs and quality expectations. For this reason, United is committed to having our facility accredited with ISO-9001 certification that specifies the requirements for a quality management system.

ENGINEERD RAWINGS:

A company's product planning *ability* can initially be judged by the detail and quality of their engineered shop drawings. *If the plan is not thought-out and put-on paper well, then the project typically will not be executed well.* The shop drawings are a clear indicator of the following:

- The fabricator understands of the design intent.
- The quality and integrity *in which* the fabricator intends to adhere to the designer's specifications.
- The field survey dimensions and accuracy.
- The quality of the coordination between trades, electrical, structural, masonry etc.
- The experienced insight of the engineering team to avoid rookie mistakes.

3. We will detail the **planning** by providing details scheduling charts giving daily accounts of actions

Beginning with our bid proposal, to the final submittal of our close-out documents, the organization, detail, and planning will be excellent. We have already invested hundreds of man-hours in the bid process, ensuring that every material and every task has been considered in our pricing.

4. We will succeed with our **People** through Expertise and Project Team organization.

As with any project, the results can be no better than the performance and organization of the People. At United, the depth of experience and the years of service have a direct correlation with our success. With a project of this *size* and scope, we are allocating our most experienced Project Management team.

Project Schedule

United has been in business for over 30 years. One important lesson we have learned is that every project is not the same. United's streamlined and efficient processes guarantees that your signage is designed, manufactured, and installed according to your agreed-upon schedule and budget. We will provide the Parish with a knowledgeable team of industry experts that will be hands on during the entire process.

United has thoroughly read through the required request and intends to provide the following:



- Step one is to provide a site survey of each location to thoroughly determine all equipment and installation staffing required to complete the job.
- Our design director and graphics staff will meet with the Parish to go over any additional requirements and will then determine your signage's design and dimensions. We understand how to create signage that will complement the Parish's image and attract guest. We design all projects with installation in mind, allowing us to discover – and fix- any design flaws in the beginning of the process.
- We will then submit a book of rendered drawings for the Parish's approval. Once approved, our administrative staff will also receive necessary clearances from municipal authorities regarding signage placement. We will go through the proper channels to pull all the required permits.
- Once the permitting process is underway, our staff will go to work fabricating your exterior sign design in our expansive North Georgia facilities as well as configure the panels.
- Once the fabrication is complete, we will work with the Parish's designated point of contact to schedule installation.
- The installation timeline is to be determined but we can guarantee that it will be completed by the most experienced, technically competent, installers and management in our region. Using our large fleet of trucks and specialty equipment, our trained sign installation personnel will work to install and maintain the Parish's signs. Our emphasis on regular maintenance ensures signs longevity and attractiveness. Many of our customers have told us that our installers are more talented and capable than those of the other companies that they have worked with.

References

| | |
|------------------------|-----------------------------------|
| NAME | Tim Olson |
| COMPANY | City of Hamilton |
| EMAIL | tolson@hamiltonma.gov |
| ADDRESS | 577 Bay Road Hamilton, MA 01936 |
| PHONE NUMBER | 978.626.5227 |
| WORK PERFORMED | Marquee Electronic Message Center |
| CONTRACT PERIOD | 2/1/2020-6/15/2020 |
| YEAR COMPLETED | 2020 |

| | |
|------------------------|--|
| NAME | Lee Heffernan |
| COMPANY | Harmony Crossing |
| EMAIL | leeheffernan@midspring.com |
| ADDRESS | 110 Harmony Crossing Eatonton GA 31024 |
| PHONE NUMBER | 424-323-3209 |
| WORK PERFORMED | Demo Existing Sign, Install Monument w/Electronic Message Center |
| CONTRACT PERIOD | 6/8/2020-10/12/2020 |
| YEAR COMPLETED | 2020 |

| | |
|------------------------|---|
| NAME | John Stonner |
| COMPANY | Trenton Public Schools (Stonner Advisory Group) |
| EMAIL | jstoner@stoneradvisorygroup.com |
| ADDRESS | 2603 Charlton Rd, Trenton, MI 48183 |
| PHONE NUMBER | 248.670.0160 |
| WORK PERFORMED | Two Electronic Message Center Signs |
| CONTRACT PERIOD | 4/2/2020-8/1/2020 |
| YEAR COMPLETED | 2020 |

| | |
|------------------------|--|
| NAME | Filiberto Lara-Sr. Project Manager |
| COMPANY | Choate Construction Company |
| EMAIL | FLara@choateco.com |
| ADDRESS | 8200 Roberts Drive, Suite 600Atlanta, GA 30350 |
| PHONE NUMBER | 678-892-1223 |
| WORK PERFORMED | Exterior Signage |
| CONTRACT PERIOD | 6/13/19-11/7/19 |
| YEAR COMPLETED | 2019 |

| | |
|------------------------|--|
| NAME | David Gay-Director of Construction |
| COMPANY | 3D Project Management |
| EMAIL | david@threedpm.com |
| ADDRESS | 2300 Bethelview Road Cumming, GA 30040 Suite 110-337 |
| PHONE NUMBER | 678.794.8182 |
| WORK PERFORMED | Victory World Church Digital & Monument Signage |
| CONTRACT PERIOD | 8/21/19-10/21/19 |
| YEAR COMPLETED | 2019 |

| | |
|------------------------|--|
| NAME | Mark Schmidt |
| COMPANY | Coastal General Contractors |
| EMAIL | mschmidt@coastalgcllc.com |
| ADDRESS | Peachtree Corners, GA 30092-4303 |
| PHONE NUMBER | 678-446-7144 |
| WORK PERFORMED | Mansions Senor Living-Monument & Wayfinding |
| CONTRACT PERIOD | Contract Period: 2/16/19-8/1/19 |
| YEAR COMPLETED | Year Completed: 2019 |

Technology Solutions

United manufactures electronic message centers domestically in Atlanta Georgia. We are proposing our EdgeX model that has been used in numerous projects across the United States. We engineer every sign to withstand hurricane force winds. While you may or may not live in a hurricane-prone area, investing in structural integrity is always wise. Our cabinets are constructed of heavy-gauge aluminum extrusions that do not rust. With welded-reinforced mitered corners, each cabinet is a masterpiece in design and durability. Our signs cabinet resists damage and retains its shape.

Our signs are protected with an industrial powder coat finish made by TCI. Not only will your sign boast enhanced color and gloss retention for many years to come, it's also chip and impact resistant. The TCI industrial finish ensures that any graffiti applied to the sign structure is easily removed. With low amounts of volatile organic compounds (VOCs) as compared to liquid finishes, powder coating is also highly protective of the environment.

Details, pictures, and specs are below:



ADVANCED FEATURES



National certified low voltage power supply line

Front access service cabinet

4:1&2:1 Duty Mode Amplified single source powers 3 LED pixels

Reliable easy use processor

Safety lock
Waterproofing outer outlet

Mount a handle

Hydraulic strut
Cooling fan

Mean Well® Power UL Certified power supply

Divider: equalizing current distribution

POE WiFi 4G Control Optional

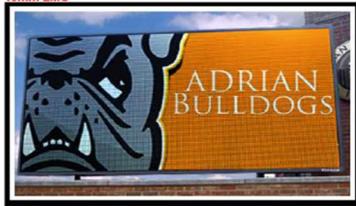
Air circulation exhaust window

Communication interface: LAN, USB
Temperature induction Luminance induction

Earth leakage circuit breaker ensure secure voltage protection



10mm EMC



C15 ARM9 Controller Chip



Cloud Server Login



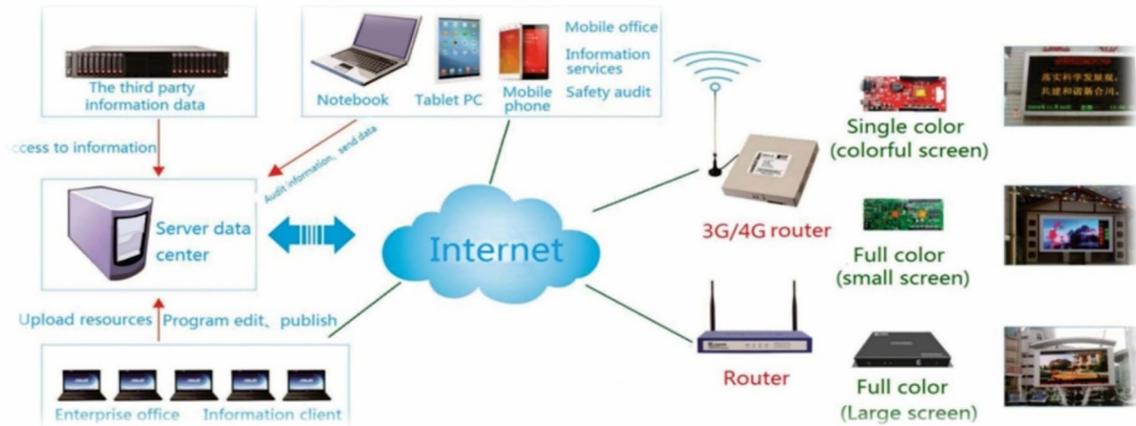
4G Capability

- **Mobility**
 - Cloud Based EMC Software
 - Access EMC's and Adjust Program from Any Internet Connected Computer or Cell Phone
 - Access, Control & Update Multiple Signs Instantly 4G LTE Speed
- **Back-Ups**
 - Automatic Software & Firmware Updates
- **Security**
 - Layered Password Protection
- **Ease of Setup**
 - No Network or Fiber Installation Needed
 - No Networking or Antennas Needed

Multiple EMC Cloud Control



Ability to Vary Program by Location



Release Management



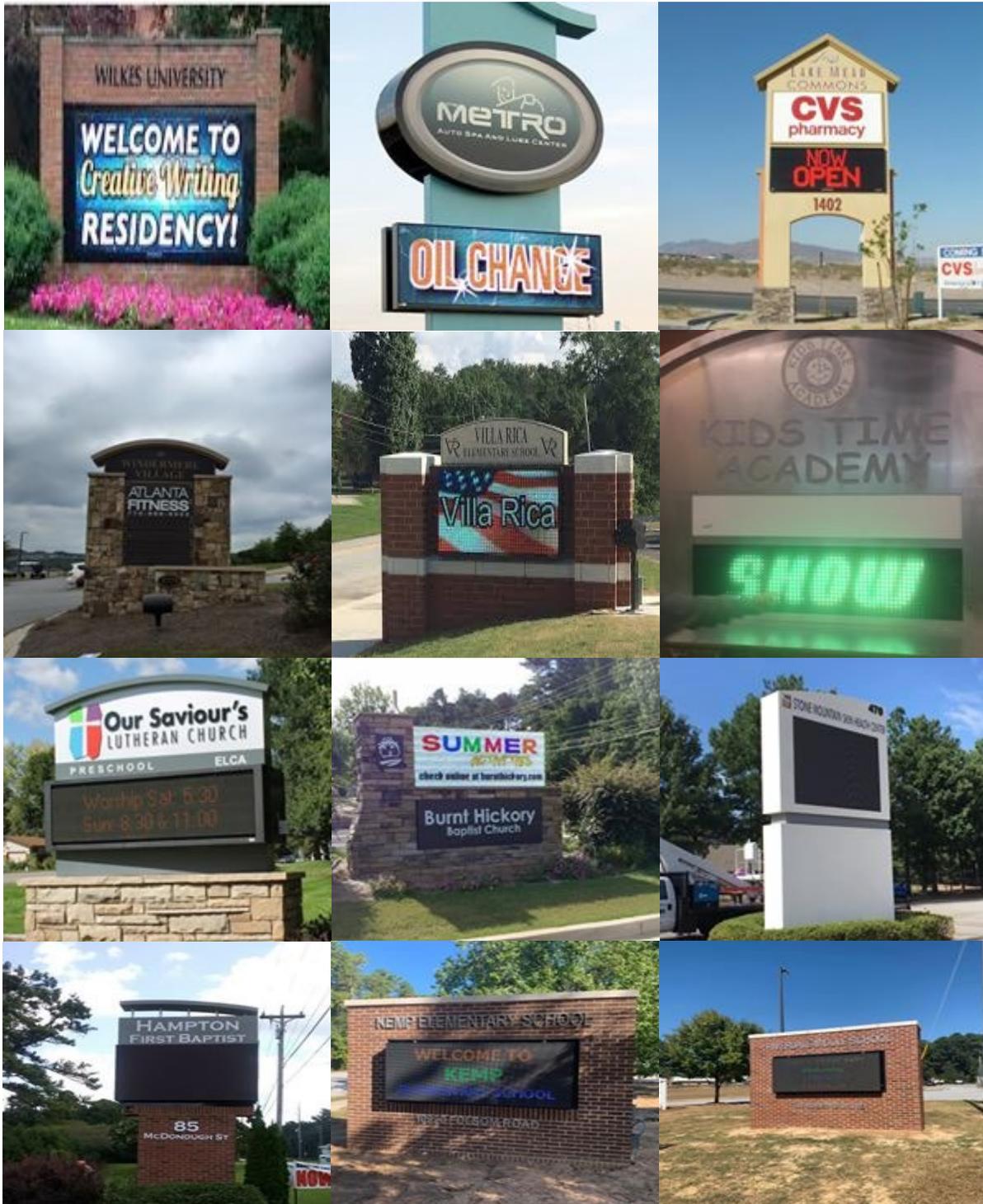
Resource Management

Program management



Login Management

Projects that included EdgeX Electronic Message Center







Equipment List

United has all the necessary technical equipment required to complete any job big or small. We own a fleet of bucket trucks that are fully tooled with ladders, step ladders, scaffolds, and hydraulic platforms operated by our skilled licensed installation team.



Form **W-9**
(Rev. October 2018)
Department of the Treasury
Internal Revenue Service

**Request for Taxpayer
Identification Number and Certification**

Give Form to the
requester. Do not
send to the IRS.

Go to www.irs.gov/FormW9 for instructions and the latest information.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.
UNITED SIGNS

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.

Individual/sole proprietor or single-member LLC C Corporation S Corporation Partnership Trust/estate

Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶

Other (see instructions) ▶

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):
Exempt payee code (if any) _____
Exemption from FATCA reporting code (if any) _____
(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.) See instructions.
853 S. PEACHTREE ST

6 City, state, and ZIP code
NORCROSS, GA 30071

7 List account number(s) here (optional)

Requester's name and address (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number

| | | | | | | | | | | |
|--|--|--|--|---|--|--|--|--|--|--|
| | | | | - | | | | | | |
|--|--|--|--|---|--|--|--|--|--|--|

OR

Employer identification number

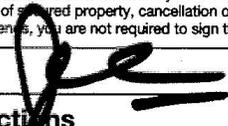
| | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| 4 | 7 | - | 3 | 1 | 1 | 3 | 1 | 8 | 4 |
|---|---|---|---|---|---|---|---|---|---|

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here Signature of U.S. person ▶  Date ▶ **1-1-2020**

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.

Certificate of Existence

2/25/2020

GEORGIA



GEORGIA
CORPORATIONS
DIVISION

GEORGIA SECRETARY OF STATE
BRAD RAFFENSPERGER

BUSINESS SEARCH

BUSINESS INFORMATION

| | | | |
|---------------------------|---|---|--------------------------|
| Business Name: | United Signs, LLC | Control Number: | 15016052 |
| Business Type: | Domestic Limited Liability Company | Business Status: | Active/Compliance |
| Business Purpose: | NONE | | |
| Principal Office Address: | 853 S. PEACHTREE ST, SUITE 105, Norcross, GA, 30092, USA | Date of Formation / Registration Date: | 2/12/2015 |
| State of Formation: | Georgia | Last Annual Registration Year: | 2022 |

REGISTERED AGENT INFORMATION

Registered Agent Name: **James Lowe**
Physical Address: **853 S. Peachtree St, Suite 105, Norcross, GA, 30092, USA**
County: **Gwinnett**

[Filing History](#)

[Name History](#)

Office of the Georgia Secretary of State Attn: 2 MLK, Jr. Dr. Suite 313, Floyd West Tower Atlanta, GA 30334-1530,
Phone: (404) 656-2817 Toll-free: (844) 753-7825, WEBSITE: <https://sos.ga.gov/>
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[Report a Problem?](#)

<https://ecorp.sos.ga.gov/BusinessSearch/BusinessInformation>

1/1

Business License

| | | |
|---|----------------------------------|---|
|  <p>CITY OF Peachtree CORNERS Innovative & Remarkable</p> | CITY OF PEACHTREE CORNERS | 2020 |
| | BUSINESS LICENSE | CERTIFICATE NUMBER : 002915-00001 |
| OCCUPATIONAL TAX CERTIFICATE 310 TECHNOLOGY PARKWAY PEACHTREE CORNERS, GA 30092 | | BUSINESS NAME: UNITED SIGNS LLC |
| DATE ISSUED : 01/24/2020 | | DESCRIPTION: Other Services to Buildings and Dwellings |
| EXPIRES: 03/31/2021 | | |
| BUSINESS LOCATION: 5723 DENTON CIRCLE | | MAIL TO: UNITED SIGNS LLC 5723 DENTON CIRCLE PEACHTREE CORNERS GA 30092 |
| <i>DISPLAY THIS CERTIFICATE FOR PUBLIC VIEW</i> | | |
| [Large area with a fine dotted pattern, likely a placeholder for a photo or signature.] | | |



SIGN WARRANTIES AND POLICIES

At United Signs we endeavor to produce the highest possible quality at reasonable prices. We strive for customer satisfaction and will make every attempt to make your experience here a positive one. However, on occasion things will still go wrong. Below we have outlined warranties on our most common types of signage. Some signs may have unique warranties - if you are not sure, please ask your sales associate for details. If all reasonable care has been taken after receiving your sign, and something has failed to perform to expectations, we will repair or replace your sign if necessary, under the warranty terms reflected below. But regardless of these policies, please do not hesitate to let us know if there are any issues, and perhaps we can find a solution that will satisfy you.

General:

Items manufactured by UNITED SIGNS are warranted against defective workmanship in construction and assembly for one (1) year from the date of installation or purchase. Additionally, we will replace defective components manufactured by others for one (1) year from date of installation, for normal labor and travel charges only. Material manufacturer's warranties may also apply, as noted below.

Installation:

A fee of no less than 10% of the original installation amount will be charged for any scheduled installations which are cancelled by the customer with less than 24 hours' notice. If you have opted not to hire United Signs (henceforth referred to as 'UNITED SIGNS') for installation services, UNITED SIGNS cannot be held responsible for damage to signs, property or persons that may result from faulty installation. Any advice offered by UNITED SIGNS regarding installation shall not be construed as assumption of responsibility on our part for client's adherence, or lack thereof, to any such advice. Installations by UNITED SIGNS are warranted for a period of one (1) year from date of installation.

United Signs reserves the right to void any warranties for failure to follow any recommendations given by United Signs, or for any alterations made by others to our products after receipt.

Interior Signage:

Interior Signage is warranted against defective workmanship in construction and assembly for ten (10) years from the date of purchase.

Banners:

All digitally printed banners should be stored vertically around a tube with a minimum 3" diameter, at room temperature. They should never be folded or stored with anything on top of them. Failure to store the banner properly will void any warranties. Banners on roll-up stands are the exception to this; they need only be stored as required by the stand to which they are attached. A banner with applied vinyl graphics, or with an overlaminated, will last longest if displayed and stored completely flat. However, since this may not be possible, storing it around the aforementioned tube will help, but the vinyl will still begin to 'tunnel' as it is rolled and unrolled. This is normal and cannot be completely avoided. Interior use banners can last indefinitely, but exterior use banners should always be considered temporary signage. They can last for as little as a few months or for several years. Weather plays a huge factor in the life of a banner, as well as how and where it was installed. Due to exposure to unlimited conditions, including harsh weather, they cannot be guaranteed against damage or wear. If a recommended method of installation or storage was not followed, UNITED SIGNS reserves the right to void any warranties. The materials used in making banners are warranted against manufacturer's defects for one (1) year.

(OVER)

Digital Prints:

Overlaminated prints are warranted against fading for five (5) years and unlaminated prints for three (3) years. Prints without overlamination are not warranted against damage caused by abrasion, excessive physical contact or weather. Mounted prints without "framing" around the edge cannot be guaranteed against their edges delaminating (edges peeling up) over time.

Electrical Signs:

Under normal use and service, parts and labor will be covered should the sign malfunction within the first twelve (12) months from date of installation due to defects in workmanship or materials. During this twelve month period, United Signs will at its option repair or replace any defective components.

Magnetics:

Magnetics must be COMPLETELY flat against the vehicle, and the entire magnetic must be in contact with a magnetically receptive surface on the vehicle, or it will not stay on while driving. We also recommend that you periodically remove magnetics from the vehicle, and clean the magnetic and the vehicle to prevent rust from forming between them. It is also recommended that you change the position of the magnetics once a month; magnetics left on a painted vehicle surface over a long period may prevent the paint underneath from fading at the same rate as on the rest of the vehicle. Due to the nature of the magnetic material, and the harsh conditions they are subjected to when driving, they are warranted for one (1) year. The warranty applies only to magnetics placed on vertical surfaces.

Over time (usually a few months, depending on exposure to sunlight), magnetics with black (or dark) front surfaces may become 'textured', due to excess heat absorption of darker colored backgrounds reacting with the adhesive beneath. This is not covered under warranty, and is normally not visible over distance of a few feet.

Vehicle Graphics (Applied Vinyl):

Vinyl applied to vertical surfaces (doors, sides, fenders, etc.) are warranted for four (4) years against fading or peeling.

While the vinyl manufacturers do not warranty vinyl applied to horizontal surfaces (roofs, trunks, non-vertical rear windows, etc.) due to sun exposure, we will warranty this vinyl for two (2) years against fading or peeling. In either case, some shrinkage of the vinyl can be expected and is normal.

Vehicle Wraps:

Vehicle wraps have a warranty against fading for four (4) years, and window perforated vinyl has a two (2) year warranty. While the vinyl manufacturers do not warranty vinyl applied to horizontal surfaces (roofs, trunks, non-vertical rear windows, etc.) due to sun exposure, we will warranty this vinyl for two (2) years. All vehicles have different shapes and compound curves, therefore wrapping each vehicle is a unique process. On occasion the vinyl may shrink or even peel slightly where wrapped around compound curves - this is normal. But if a peeling edge becomes greater than one quarter inch (¼"), it is important that the vehicle be brought back immediately for repair, or we cannot be responsible for further damage to the wrap.

Vehicle Graphics Installation (Applied Vinyl and Wraps):

The vehicle must be clean before graphics can be applied. Our vehicle graphics pricing includes a basic "wipe-down" of the vehicle; any necessary additional cleaning will be charged at the rate of \$105/hour. It is recommended that, after graphics have been applied, washing of the vehicle be done by hand, and to wait at least 2 weeks before doing so the first time. Never use harsh chemicals or anything abrasive over the graphics. Never use an ice-scraper over areas with graphics.

Electronic Message Center (EMC):

We make every effort to properly seal and protect EMC's. It may last 15 year or as many as 20 years depending on circumstances, but it usually falls somewhere in the middle. We can only warrant EMC's for a period of one (7) year for Parts and labor and five (7) year for parts from installation date.

Bid Forms

DATE: 1/12/2021
BID NO.: 50-00133253

INVITATION TO BID
THIS IS NOT AN ORDER

Page: 5

JEFFERSON PARISH
PURCHASING DEPARTMENT
P.O. BOX 9
GRETNA, LA. 70054-0009
504-364-2678

VENDOR: United Signs, LLC

BUYER: MBUTTERY

As per LSA-RS 47:301 et seq., all governmental bodies are excluded from payment of sales taxes to any Louisiana taxing body. Quotations shall be based on F.O.B. Agency warehouse or jobsite, anywhere within the Parish as designated by the Purchasing Department.

JEFFERSON PARISH reserves the right to cancel all or any part of an order if not shipped promptly. No charges will be allowed for parking or cartage unless specified in quotation. The order must not be filled at a higher price than quoted. JEFFERSON PARISH reserves the right to cancel at any time and for any reason by issuing a THIRTY (30) day written notice to the contractor.

JEFFERSON PARISH is expecting all products to be new and all work to be done in workman-like manner, according to standard practices. Any deviations or alteration from the specifications must be indicated on the bid form for each item and upon request, product data for same must be submitted by the time specified by the Purchasing Department.

DELIVERY: FOB JEFFERSON PARISH

| | |
|--|---------|
| INDICATE DELIVERY DATE ON EQUIPMENT AND SUPPLIES | 3/25/21 |
| INDICATE STARTING TIME (IN DAYS) FOR CONSTRUCTION WORK | 3/25/21 |
| INDICATE COMPLETION TIME (IN DAYS) FOR CONSTRUCTION WORK | 4/20/21 |

In the event that addenda are issued with this bid, bidders MUST acknowledge all addenda on the bid form. Bidder must acknowledge receipt of an addendum on the bid form by placing the addendum number as indicated. Failure to acknowledge any addendum on the bid form will result in bid rejection.

Acknowledge Receipt of Addenda: NUMBER: _____
NUMBER: _____
NUMBER: _____
NUMBER: _____

LOUISIANA CONTRACTOR'S LICENSE NO.: (if applicable) _____

***** ALL BIDDERS MUST COMPLETE SECTION BELOW *****

| | | | |
|-----------------------|---|------|-------------------------|
| FIRM NAME: | United Signs, LLC | | |
| SIGNATURE: |  | | TITLE: Sr. Bid Director |
| (Must be signed here) | | | |
| PRINT OR TYPE NAME: | Jared Owens | | |
| ADDRESS: | 853 S. Peachtree St. | | |
| CITY, STATE: | Norcross GA | ZIP: | 30071 |
| TELEPHONE: | (678) 203-6044 | FAX: | () n/a |
| EMAIL ADDRESS: | | | |

TOTAL PRICE OF ALL BID ITEMS: \$ 28,000



UNITEDSIGNS[®]
ARCHITECTURAL SIGNAGE