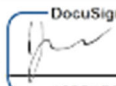


WEBSTER PARISH SCHOOL DISTRICT
E-Rate Request for Proposals

RESPONSE PACKAGE COVER SHEET

PROPOSAL OPENING:

Hunt Telecommunications, LLC,
PROPOSER: a Uniti company
DocuSigned by:
SIGNATURE: 
A85CAB0F80424C1...
NAME: Joe McCourt
(PRINT OR TYPE)
ADDRESS: 107 St Francis St, Ste 1800
CITY, STATE, ZIP CODE: Mobile, AL 36602
AREA CODE & PHONE: (601) 331-8765
AREA CODE & FAX (504) 832-8744

THE PRINCIPALS OF THE COMPANY ARE:

Name: Kenny Gunderman Title: President & CEO, Uniti Group
Name: Mark Wallace Title: EVP, CFO & Treasurer, Uniti Group
Name: Andy Newton Title: President, Uniti Fiber

V. NON-COLLUSION STATEMENT

WEBSTER PARISH SCHOOL BOARD

Joe McCourt, states that he/she is
an officer of Hunt Telecommunications, LLC,
a Unit company (a partner of the firm, officer of the corporation, or individual
making the foregoing proposal); that said proposal is genuine and not collusive or sham; that said
Proposer has not colluded, conspired, connived or agreed, directly or indirectly, with any other
Proposer or person to put in a sham proposal or to refrain from proposal, collusion, or
communication or conference, with any person, to fix the proposal price or to fix any overhead,
profit or cost element, or that of any other Proposer, or to secure any advantage against any
person interested in the proposed contract, and that all statements contained in the said proposal
or proposal are true.

DocuSigned by:

A65CAB0F80424C1...
(Signature)

The background of the slide is a photograph of a library. On the left, there are tall bookshelves filled with books. In the foreground and middle ground, several students are seated at long tables, working on laptops. The lighting is soft, and the overall atmosphere is quiet and studious. The image is partially covered by a teal-colored overlay on the left side and a dark grey overlay on the right side, where the text is placed.

UNITI FIBER PROPOSAL FOR **WIDE AREA NETWORK (WAN) AND INTERNET ACCESS**

WEBSTER PARISH SCHOOL DISTRICT **E-RATE RFP #2021-2022** **WAN AND INTERNET**

Prepared By:

Scott Kitchens
Government Account Executive
601-331-8765
Scott.kitchens@uniti.com

November 12, 2020

David Griffith
Webster Parish School District
618 Germantown Road
Minden, LA 71055

Dear Mr. Griffith,

In response to your request for services in Funding Year 2021, Hunt Telecommunications, a Uniti Fiber Company, is pleased to offer options for Wide Area Network (WAN) and Internet Access for the district. We appreciate the opportunity to provide service and pledge our dedication to service for the district. The primary contact for our implementation will be Scott Kitchens.

Quincy Minor, VP of Managed Services, is the party authorized to represent the company in dealing with the proposal and to bind the vendor through this proposal. Uniti Fiber clearly understands the scope of work to be performed and will provide all services and conditions as required in the RFP and resulting contracts. Specific affirmative responses to detailed items in the proposal are provided in the proposal body following this cover letter.

As an authorized representative of Uniti Fiber, I certify that I am submitting the lowest corresponding price as per E-rate guidelines for the goods and/or services being proposed to the Webster Parish School District.

Thank you for reviewing this proposal. This proposal is a valid, cost effective solution for the WPSD. Please feel free to contact me at any time, if you have any questions. We look forward to working with you in the future.

Best Regards,

Scott Kitchens
Account Executive

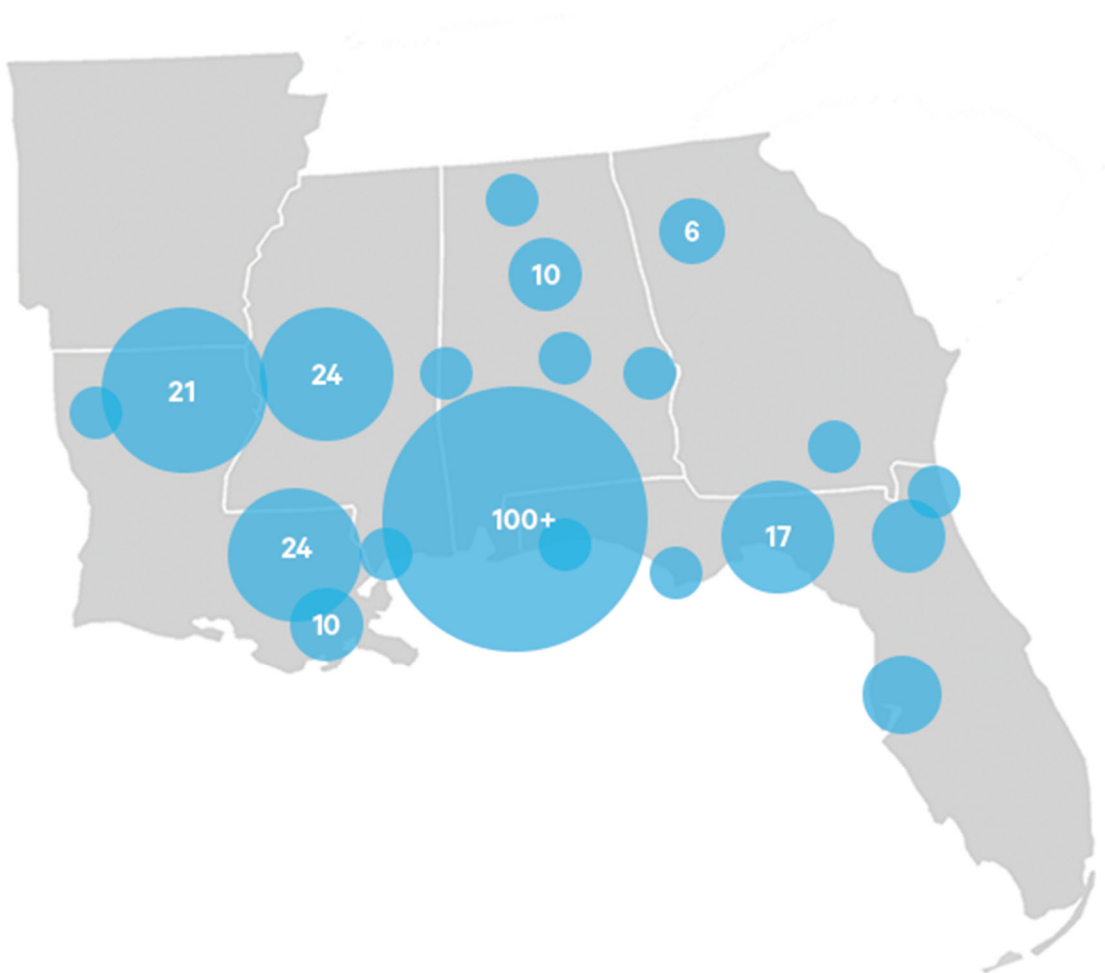


601-331-8765
scott.kitchens@uniti.com

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TECHNICAL SUPPORT IN LOUISIANA

Uniti Fiber house a large number of engineers and technicians operating out of Louisiana. The map below illustrates the distribution of operations staff across the Southeast.



ABILITY TO DELIVER SERVICE

As the incumbent provider Uniti Fiber is already currently delivering service and can definitely deliver the proposed services at the start of the funding year.



REFERENCES AND EXPERIENCE

SERVED SINCE 2009

School District	Lincoln Parish School Board
Contact	Deborah G Pender
E-mail Address	dgpender@lincolnschools.org
Phone Number	318-255-1430/243-2555 Cell
Address	410 S. Farmerville St.
City	Ruston
State	LA
Zip	71270-4655

SERVED SINCE 2005

School District	Bienville Parish School Board
Contact	Will Wysinger
E-mail Address	wwysinger@bpsb.us
Phone Number	318-263-9416
Address	P. O. Box 418
City	Arcadia
State	LA
Zip	71001

SERVED SINCE 2005

School District	Richland Parish School District
Contact	George Gladney
E-mail Address	george@richland.k12.la.us
Phone Number	318-728-5964
Address	P. O. Box 599
City	Rayville
State	LA
Zip	71269
Location Count	12

SERVED SINCE 2010

School District	West Carroll Parish School District
Contact	Richard M Strong
E-mail Address	mrstrong@wcpsb.com
Phone Number	318-428-2378 x232/
Address	314 East Main Street
City	Oak Grove
State	LA
Zip	71263
Location Count	8

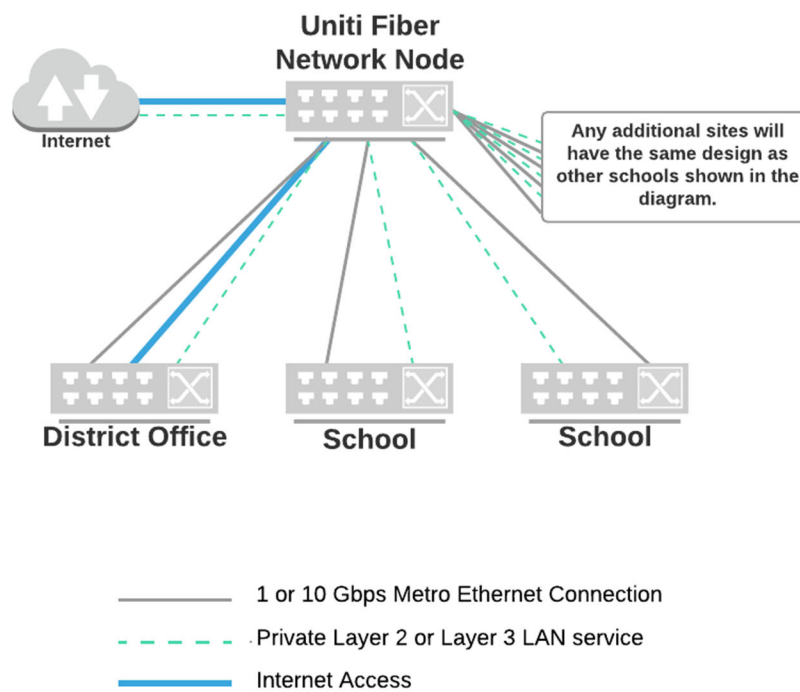
SERVED SINCE 2006

School District	Union Parish School District
Contact	Mike Tynes
E-mail Address	tynesm@unionpsd.org
Phone Number	318-368-9715
Address	P. O. Box 308
City	Farmerville
State	LA
Zip	71241
Location Count	4

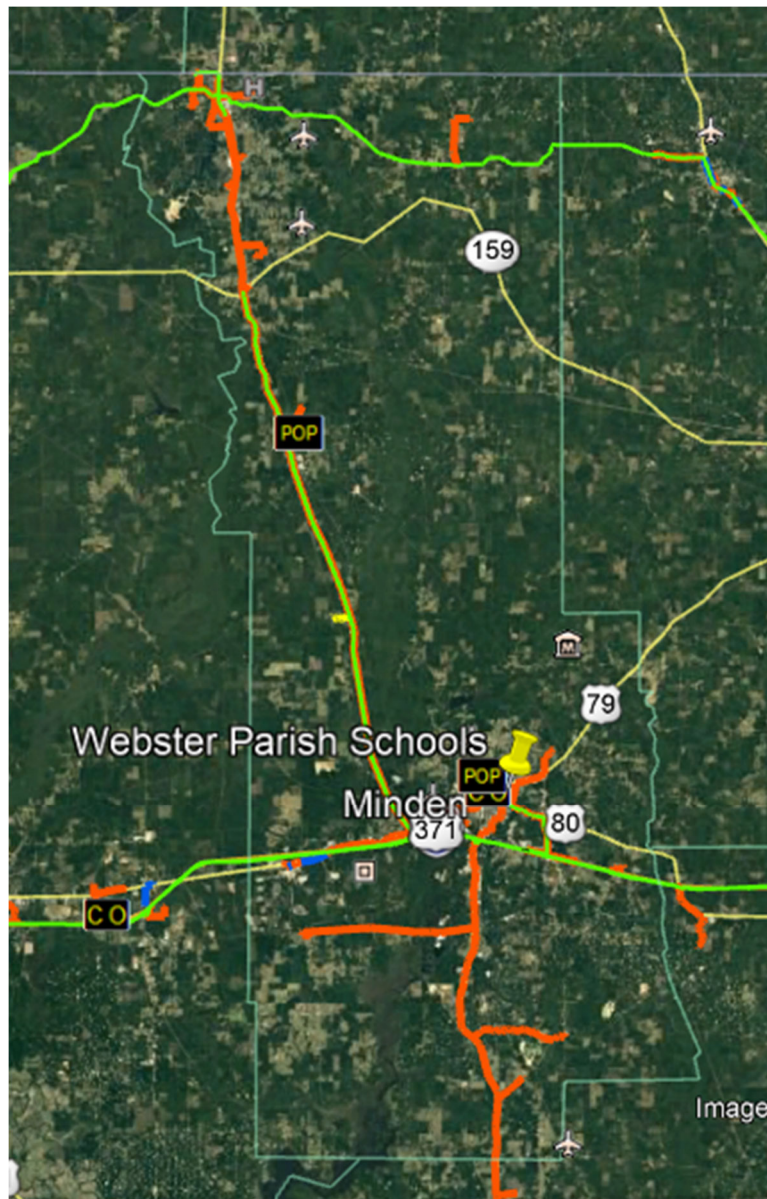
SERVED SINCE 2005

School District	Catahoula Parish School District
Contact	Ronnie Lofton
E-mail Address	ronnielofton@catahoulaschools.org
Phone Number	318-744-5727 ext. 131
Address	P. O. Box 690
City	Harrisonburg
State	LA
Zip	71340
Location Count	5

DESIGN AND TECHNICAL BID SUBMITTAL



Uniti Fiber Confidential. May not be transmitted or copied without express permission of the author.



A. GENERAL TERMS AND CONDITIONS

Uniti Fiber understands, accepts, and will comply with this requirement.

TERMS	DEFINITION
ADDENDUM	A Document or information attached or added to clarify, modify, or support the information in the REQUEST FOR PROPOSAL. All Addendums will be uploaded to the E-Rate Portal (EPC).
ADMINISTRATIVE BID APPROVAL	The DISTRICT's final review by the administrative authority to accept or reject a bid that complies or does not comply fully with the Request for Approval. Bids may be disqualified for reasons outlined in the Request for Proposal.
AGREEMENT	A contract that has been agreed upon and signed by the DISTRICT. In some cases, the Agreement will be a letter of award, purchase order, or other legally binding contracts.
ASSIGNMENT OF CONTRACT OR PURCHASE ORDER	The bidder(s) shall not assign or transfer by operation of law or otherwise any rights, burdens, duties, or obligations without the prior written consent of the DISTRICT. Assignments include corporate take-overs or mergers.
BEST AND FINAL OFFER (BAFO)	The DISTRICT reserves the right to conduct a BAFO with one or more Proposers determined by the evaluation committee to be reasonably susceptible of being selected for an award. If the BAFO process is undertaken, the Vendor (s) selected will receive written notification of their selection, with a list of specific items to be addressed in the BAFO along with instructions for submittal. The BAFO negotiation may be used to assist the DISTRICT in comparing proposed solutions and in obtaining the most cost-effective pricing available from the Proposers. The evaluation criteria for a BAFO will be the same as the evaluation used in the initial assessment.
BID	The Vendor's response to the Request for Proposals.
CONFLICT OF INTEREST	A Conflict of Interest shall exist when a Vendor or any affiliated person or business entity provides goods or services under a Contract Award whereby one or more personal, business, or financial interests or relationships exist which would cause a reasonable individual with knowledge of the relevant facts to question the integrity or impartiality of those who are or will be acting on behalf of the DISTRICT.

CONTRACT AWARD	The acceptance of a Quote, Bid, Proposal or Offer; a Purchase Order, Contract Agreement, or other formal notification of award issued by an authorized official of the DISTRICT. The term 'contract award' refers to the process of formally notifying the Vendor they have been selected as the supplier for a particular contract.
CONTRACT TERM	The length of time a Contract will be available for use by the DISTRICT. Voluntary extensions may be available as an option to extend the contract term.
DEFAULT BY CONTRACTOR	The DISTRICT shall hold the bidder(s) responsible for any damage, which may be sustained due to failure to comply with any terms or conditions listed herein. It is expressly provided and agreed that time shall be of the essence in meeting the contract delivery requirements. If the successful bidder(s) fails to deliver services and prices as outlined in the proposal or fails or neglects to comply with the terms of the RFP, the DISTRICT may, upon written notice to the bidder, cancel the contract in its entirety or cancel or rescind any or all items affected by such default, and may, whether or not the contract is canceled in whole or in part. The DISTRICT may consider the second winner or re-advertise all services in their entirety.
EQUIVALENT	A replacement for a good or service that achieves the same result and has the same functionality as the product or service requested in the RFP. All equivalent goods and services will be considered that meet the definition.
INVOICES AND PAYMENTS	All vendors submitting proposals must agree to invoice the DISTRICT their monthly discount obligation portion and then send a Service Provider Invoice (SPI) to USAC for the eligible share. Invoices must show both the Funding Request Number (FRN) for each service, the total monthly cost, the discount portion owed by DISTRICT, and the amount billed to USAC.
NOTICE OF INTENT AWARD	A formal, written document issued by an authorized official of the DISTRICT informing a Vendor that a Contract has been awarded to the Vendor based on its Solicitation Response. In some cases, approval of the finance committee, school board, and or other authorizing bodies must approve the final Agreement.
PRICE	Prices should be typed and shown as instructed on the sample price form for each item, in the amount of quantity specified in the bid form. The DISTRICT is exempt from all state taxes and local taxes. The price should include any port charges and other items. All additional fees must be fully explained and listed on the sample pricing forms. Additionally, the DISTRICT requires ALL E-Rate ineligible fees to be listed separately (e.g., monitoring, Admin).

	<p>Corrections made before bid opening only and must be initialed in ink by the person signing the bid or bidder's authorized representative.</p> <p>If during the contract period there should be a decrease in prices of the items bid (LCP), a corresponding reduction in prices on the balance of the services shall be made to the DISTRICT for as long as the lower prices are in effect, but at no time shall the rates charged the DISTRICT exceed the prices bid.</p>
PROTEST OF A SOLICITATION OR AWARD	Any person who is aggrieved in connection with the solicitation or award of a contract shall protest to the DISTRICT. Protest concerning a solicitation must be submitted in writing at least two (2) days before the opening of bids. Protest concerning the award of a contract shall be submitted in writing within fourteen (14) days after the contract award.
QUANTITY AND QUALITY OF MATERIALS OR SERVICES	The successful bidder(s) shall furnish and deliver the services or products designated in the bid. All services or products provided under a contract shall meet bid specifications and conditions in the RFP. There are no understandings, agreements, representations or warranties, express or implied, not specified in the Agreement.
TERMINATION OF AGREEMENT	The DISTRICT may terminate agreements upon giving thirty days advance written notice of intent to terminate the contract for a good cause. (e. g., failure to delivery services, failure to comply with the conditions and specifications within the RFP).

B. E-RATE SUPPLEMENTAL TERMS AND CONDITIONS

1. The Telecommunications Act of 1996 established a fund by which Schools and Libraries across the Country can access discounts on eligible telecommunications products and services. The program is commonly known as the E-Rate Program.

Uniti Fiber understands, accepts, and will comply with this requirement.


2. The eligibility for discounts on eligible services is determined by the Federal Communications Commission (FCC). Funding is made available upon application approval by the Schools and Libraries Division (SLD) of the Universal Service Administrative

Company (USAC), which was established by the Act. The amount of discount is based on the number of students receiving free and reduced-price meals or verified Community Eligibility Provision (CEP) data.

Uniti Fiber understands, accepts, and will comply with this requirement.

3. All service providers are required to retain receipt and delivery records relating to bidding, contracts, the application process, invoices, provision of services, communications concerning this RFP, and other matters relating to the administration of universal service for at least ten years after the last day of services.

Uniti Fiber understands, accepts, and will comply with this requirement.

4. The current document retention requirement became effective upon announcement in the [Federal Register](#)  on November 20, 2014. The suggested list of documents to be retained can be found in paragraphs 45-50 in the FCC's 5th Report and Order ([FCC 04-190](#)).

Uniti Fiber understands, accepts, and will comply with this requirement.

5. For example, if a service provider provides recurring Internet access to the DISTRICT from Funding Years 2020 -2025, the service provider must **retain all records** on this transaction for 15 years (10 + 5 years).

Uniti Fiber understands, accepts, and will comply with this requirement.

6. Service or product substitutions must meet the following conditions as specified in the Federal Communications Commission (FCC) rules:
 - a. The substituted services or products have the same functionality as the services or products contained in the original proposal.

- b. The substitution does not violate any contract provisions or any state or local procurement laws.
- c. The substitution does not increase the percentage of ineligible services or functions.
- d. The requested change is within the scope of the establishing FCC Form 470, including any Requests for Proposal (RFPs), for the original products and services.

Uniti Fiber understands, accepts, and will comply with this requirement.

C. SERVICE PROVIDER ACKNOWLEDGEMENTS

- 7. The Service Provider acknowledges that no change in the products and services specified in this document will be allowed without prior written approval from the DISTRICT.

Uniti Fiber understands, accepts, and will comply with this requirement.

- 8. If the Vendor changes a Service Provider Identification Number (SPIN), the DISTRICT must be notified in writing before filing a Form 471.

Uniti Fiber understands, accepts, and will comply with this requirement.

- 9. The Service Provider acknowledges all pricing submitted within their proposal is deemed the lowest corresponding price (LCP) as stipulated under § 54.511(b). Should it not be the lowest corresponding price, the service provider must disclose the conditions leading to the DISTRICT being charged over the lowest corresponding price. The geographical area will be defined as the Vendor's footprint within the State of Louisiana unless otherwise explained in the response. Vendors not submitting the LCP in response to this RFP may be disqualified from bidding.

Uniti Fiber understands, accepts, and will comply with this requirement.

10. This offer is in full compliance with USAC's Free Services Advisory. There are no free services offered that would predicate an artificial discount and preclude the DISTRICT from paying its proportionate share of costs. The service provider agrees to provide substantiating documentation to support this assertion should the DISTRICT, USAC, or the FCC request information.

Uniti Fiber understands, accepts, and will comply with this requirement.

11. The Service Provider agrees to file the Annual Service Provider Certification (SPAC) required by the E-rate program, thus, agreeing to abide by all E-Rate program rules as codified by the Federal Communications Commission (FCC).

Uniti Fiber understands, accepts, and will comply with this requirement.

D. STARTING SERVICES/ADVANCE INSTALLATION

12. The annual E-Rate Funding Year begins on July 1 and expires on June 30 of each calendar year. The contract "effective date" of the Agreement is July 1, 2020, and E-Rate eligible goods and services requested in this RFP shall be delivered no earlier than the start of the 2020 funding year (July 1, 2021).

Uniti Fiber understands, accepts, and will comply with this requirement.

13. Category 1 services (Telecommunication Services and Internet access) will begin on July 1 of a funding year; therefore, the service provider may need to undertake some construction and installation work before the beginning of that funding year. Within the limitations indicated below, the infrastructure costs of a service provider can be deemed to be delivered while the associated Category 1 services begin. That is, if services start on July 1, then the delivery of service provider infrastructure necessary for those services can be considered as also delivered on July 1.

Uniti Fiber understands, accepts, and will comply with this requirement. Uniti Fiber is the current provider, so no construction is required to deliver services July 1 of the funding year; however, depending on the bandwidth levels selected, some construction may be required to deliver upgraded bandwidth levels.

E. EARLY FUNDING CONDITIONS

14. The DISTRICT plans to indicate on Form 470 a request for special construction costs.

(<https://docs.fcc.gov/public/attachments/DA-18-1173A1.pdf>)

Uniti Fiber understands, accepts, and will comply with this requirement.

15. “Eligible costs include monthly charges, special construction, installation and activation charges, modulating electronics and other equipment necessary to make a Category One broadband service functional (“Network Equipment”), and maintenance and operation charges. Network Equipment and maintenance and operation costs for existing networks are eligible. All equipment and services, including maintenance and operation, must be competitively bid.” <https://docs.fcc.gov/public/attachments/DA-18-1173A1.pdf>

Uniti Fiber understands, accepts, and will comply with this requirement.

16. “Many providers of leased lit services do not impose a separate construction charge to deploy fiber (or other high-speed connections) from the DISTRICT's premises to the providers' networks. However, where a lit services provider does charge to deploy a new fiber or other high-speed connection to a building(s), the E-Rate program allows the DISTRICT to seek Category One E-Rate Program support for the construction, design, and engineering, and project management components of the project as special construction charges. The E-Rate Program pays for the special construction charge and for the monthly recurring charge for leasing the lit fiber service.”

<https://www.usac.org/sl/applicants/beforeyoubegin/fiber.aspx>

Uniti Fiber understands, accepts, and will comply with this requirement.

17. Four conditions must be met for USAC to provide support in a funding year for Category 1 infrastructure costs incurred before that funding year.

- a. Initiation of installation cannot take place before the selection of the service provider according to a posted Form 470 and in any event no earlier than six months before July 1 of the funding year.
- b. The Category 1 service must depend on the installation of the infrastructure.
- c. The underlying Category 1 service cannot have a service start date before July 1 of the funding year.
- d. No invoices can be submitted to USAC for reimbursement before July 1 of the funding year.

For more information, please refer to the FCC Order involving the Nassau County Board of Cooperative Educational Services (DA 02-3365), released on December 6, 2002. This FCC decision only applies to telecommunications services and Internet access.

Uniti Fiber understands, accepts, and will comply with this requirement.

F. INVOICING

18. The Service Provider agrees to bill and receives a portion of the payment for the provisions of goods and services described herein directly from USAC via the Form 474 Service Provider Invoice (SPI). The DISTRICT's E-Rate Discount was 90% for 2020-2021. No change in the discount is anticipated for 2021-2022.

Uniti Fiber understands, accepts, and will comply with this requirement.

19. The DISTRICT will only be responsible for paying its non-discounted share of costs and does not intend to use the BEAR process (Form 472). The maximum percentage the DISTRICT will be liable for is the pre-discount amount minus the funded amount, as shown on the FCC Form 471 and any identified ineligible costs. The DISTRICT reserves the option to file Form 472 if necessary, for any reason.

Uniti Fiber understands, accepts, and will comply with this requirement.

20. Upon the successful receipt or posting of a Funding Commitment Decision Letter from the SLD and submission and certification of Form 486, the DISTRICT shall pay only the discounted amount beginning with the first billing cycle.

Uniti Fiber understands, accepts, and will comply with this requirement.

G. PRICING AND FEES

21. All pricing for WAN and Internet must appear on the forms, and pricing must comply with LCP rules. Scoring of the total eligible price is weighted heavier than other factors. All vendors MUST also disclose all "estimated current" fees on the pricing form. It is understood regulatory fees may increase annually; however, a statement explaining each fee must be included in the proposal. The DISTRICT must be able to compare costs submitted by all vendors fairly.

Uniti Fiber understands, accepts, and will comply with this requirement.

22. If the most cost-effective options include special construction, the Vendor must agree to amortize the discount payments over a 4-year term, and the terms MUST be explained in the response.

Uniti Fiber understands, accepts, and will comply with this requirement.

23. Vendors proposing a one-time fee(s) must include in the response a detailed explanation and breakdown of the fee. Construction cannot be included in the one-time fee. A one-time fee(s) may consist of items such as design and engineering, initial configuration, and project management. Please refer to the eligible services list for more details.

Uniti Fiber understands, accepts, and will comply with this requirement.

H. MANDATORY VIRTUAL PRE-BID MEETING

24. All Proposers are required to participate in a mandatory Virtual Pre-Bid Meeting on October 21, 2020, at 2:00 P.M. (CST). The conference bridge will open at 1:45 P.M. (CST) to allow callers sufficient time to dial in. Virtual participants MUST contact Teri Lawrence at TeriL@eratesupport.org on or before October 20, 2020 at 4:00 P.M. (CST) for dial-in instructions. Both video and audio options will be available.

Uniti Fiber understands, accepts, and will comply with this requirement.

I. CURRENT WAN SERVICES

25. Currently, the service provider (Uniti Fiber AKA Hunt Telecommunications) is providing: two GIG WAN connectivity to all (16) sites, connected via fiber. The current DISTRICT Data Center is located at 109 Clerk Street, Minden, LA 71055 ; however, the DISTRICT is requesting that all WAN circuits enter the new DISTRICT Data Center located at 618 Germantown Road, Minden, LA 71055.

Uniti Fiber understands, accepts, and will comply with this requirement.

J. CURRENT INTERNET SERVICES

26. Uniti Fiber AKA Hunt Telecommunications) is the current service provider. The 16 eligible sites are sharing 3 GIGS of Internet Access. Uniti provides a bundled solution with a basic firewall. The DISTRICT is requesting the Internet enter the new DISTRICT Data Center located at 618 Germantown Minden, LA 70155 where it will be connected in with the DISTRICT WAN by the Vendor.

Uniti Fiber understands, accepts, and will comply with this requirement.

J. CURRENT IP ADDRESSING

27. Internally, each site has (1) one 19 bit subnet and (1) one 22 bit subnet that are used for the LAN. The J.E. Harper Pathways to Excellence Center site is an exception to this and

has a total of (2) two 19 bit subnets and (1) 22 bit subnet. Each site has a switch that does basic routing at the MDF that is managed by the DISTRICT. This switch performs basic inter-VLAN routing between the local subnets within the site, and accesses other sites and the internet through a default route that sends traffic to Uniti's router located in their PoP.

Uniti Fiber understands, accepts, and will comply with this requirement.

28. The DISTRICT is currently provided public IPv4 address space that it uses for miscellaneous purposes. This takes the form of (1) one 29 bit subnet (8 addresses, 6 hosts) and (1) one 30 bit subnet (4 addresses, 2 hosts). These subnets are currently routed to DISTRICT owned and managed network switches. Additionally, there are (2) two public addresses which are translated to internal addresses by Uniti.

Uniti Fiber understands, accepts, and will comply with this requirement.

I. WAN REQUIREMENTS

29. The DISTRICT desires an all-fiber managed network solution that will have the capability of providing Switched Layer 2 and Switched Layer 3 Ethernet service between the DISTRICT Data Center and each site, including the Harper Pathways to Excellence Center LAN, utilizing TCP/IP protocols and full duplex operation (bidirectional connections). The proposed network shall be of a hub and spoke design, with the central hub being operated by the Vendor. The DISTRICT desires WAN speed options between the DISTRICT Data Center and each site, including the Harper Pathways to Excellence Center LAN which should include speeds of 1 Gig, 2 Gig, 3 Gig, 4 Gig, 5 Gig, 10 Gig, and 20 Gig. The speed chosen will correspond with each site's needs and switch capabilities. The DISTRICT would like the ability to change speeds as needed throughout the life of the contract.

Uniti Fiber understands, accepts, and will comply with this requirement. Please refer to the pricing tables for speeds and pricing.

30. WAN Solutions must have the ability to utilize multiple VLANs and provide Quality of Service (QoS). The circuits shall be capable of carrying multiple protocols such as IP Data,

Voice over IP (VoIP) telephony, streaming digital video, teleconferencing, etc. Jitter and latency shall be within industry standards as "real-time." The WAN must support the transmission of QoS tags implemented by the DISTRICT between endpoints. Vendors must include the data rates and explain their proposed solutions clearly.

Uniti Fiber understands, accepts, and will comply with this requirement.

31. In addition to providing fiber optic circuits, the Vendor will provide and maintain on-premise equipment that is necessary to complete the circuit from the DISTRICT owned network equipment at each site, including the Harper Pathways to Excellence Center LAN, and the DISTRICT Data Center located at 618 Germantown Road in Minden LA. This includes, but is not limited to, routers, GBIC's, fiber enclosures, and patch cables suitable to handle all incoming circuits at the speeds being proposed. The Vendor will provide all necessary E-Rate eligible hardware and interfaces accordingly. The make and model of all Vendor equipment being proposed must be disclosed in the proposal. If there are any hardware and services that are required to accomplish the DISTRICT's desired solution and are ineligible, those ineligible products and services should be clearly distinguished as such in any proposal submitted.

Uniti Fiber understands, accepts, and will comply with this requirement.

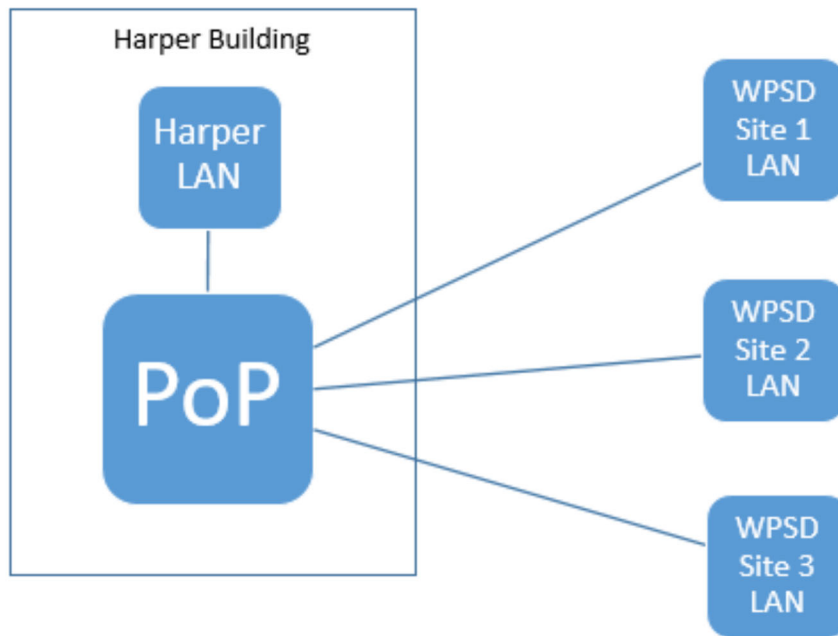
32. The DISTRICT requests that all fiber circuits be dedicated and direct connections between the DISTRICT Data Center and each location in the WPSD without any intermediate connections. At each site the Vendor would handoff single mode fiber connections and GBICs into our DISTRICT owned networking equipment. All handoffs must be able to connect into existing or newly purchased Extreme (Enterasys) Network switches and should be at the speeds being proposed or greater (e.g. if the fiber circuit is 10 GIG, then the router at the site or DISTRICT Data Center should be able to hand-off that same speed to the internal LAN). The precise site location of the MPOE or DEMARC, or "handoff point" shall be determined by the DISTRICT's Network and Engineering staff.

All gateway configurations will be completed by the Vendor with input from the WPSD Technology Department.

Uniti Fiber understands, accepts, and will comply with this requirement.

33. The Vendor shall deliver the requested CIR at full bandwidth at each school directly to the DISTRICT Data Center on a full availability basis (24/7). A clear proposed network diagram of each solution must be included in the response. The DISTRICT is requesting a "Real-Time Network" whereby users have access to dedicated bandwidth around the clock. Below is a partial example of a WAN layout with 3 sites listed along with the new DISTRICT Data Center and Harper LAN:

Uniti Fiber understands, accepts, and will comply with this requirement.



M. IP ADDRESSING REQUIREMENTS

34. The DISTRICT requires a solution that will work with its existing internal subnets and IP addressing scheme as described in Section K. The Vendor must work with the DISTRICT to

ensure any changes needed to interface its internal networks with the new WAN can be completed smoothly and with minimal interruption.

Uniti Fiber understands, accepts, and will comply with this requirement.

35. The DISTRICT requires a minimum of 8 public IP addresses that it can use for miscellaneous Internet accessible services. The delivery of these IP addresses should be flexible, with a subnet routed to one of our MDFs and/or through the use of Network Address Translation to forward them to specified internal IPs. The Vendor should work with the DISTRICT for any configuration needed to utilize these IPs, including but not limited to the employment of 802.1Q VLANs to allow multiple sites to access a public IP subnet, or NAT to translate public IPs to internal addresses specified by the DISTRICT.

Uniti Fiber understands, accepts, and will comply with this requirement.

36. The Vendor must provide routing between the MDF of each DISTRICT site, including the J.E. Harper Pathways to Excellence Center MDF, and the central hub of the network. The DISTRICT's internal IP subnets shall access the internet via Network Address Translation such that every site and a "Catch All" has a unique public IP address that identifies it to the Internet. The J.E. Harper Pathways to Excellence Center site shall have a total of (2) public addresses, one for each of its 19 bit subnets.

Uniti Fiber understands, accepts, and will comply with this requirement.

N. INTERNET ACCESS REQUIREMENTS

37. The DISTRICT is requesting pricing for 3 Gigs, 4 Gigs, 5 Gigs, and 10 GIGS of dedicated fiber Internet Access. The DISTRICT would like the ability to change speeds as needed throughout the life of the contract. The service will be delivered into the DISTRICT Data Center where it will be connected in with the DISTRICT WAN by the Vendor. The DISTRICT is requesting Internet Access pricing for both a unbundled and bundled solution. The

bundled solution must include E-Rate eligible routers with the make and model being proposed and a bundled managed firewall. Vendors must provide the make and model of any on premise equipment being proposed.

Uniti Fiber understands, accepts, and will comply with this requirement.

38. The Vendor shall deliver the requested CIR at full bandwidth to the DISTRICT on a full availability basis (24/7). A clear proposed network diagram of each solution must be included in the response. The DISTRICT is requesting a "Real-Time Network" whereby users have access to dedicated bandwidth around the clock.

Uniti Fiber understands, accepts, and will comply with this requirement.

39. The Vendor shall specify that the network is a fiber, managed solution, with dedicated bandwidth to the DISTRICT, and the Vendor will provide all necessary E-Rate eligible hardware and interfaces accordingly. The make and model of all Vendor equipment being proposed must be disclosed in the proposal. If there are any hardware and services that are required to accomplish the DISTRICT's desired solution and are ineligible, those ineligible products and services should be clearly distinguished as such in any proposal submitted.

Uniti Fiber understands, accepts, and will comply with this requirement.

40. Vendor should provide DNS services to facilitate resolution of internet resources for the WPSD network. Vendor DNS services should respond to external queries for approved internal content.

Uniti Fiber understands, accepts, and will comply with this requirement.

O. BUNDLED FIREWALL REQUIREMENTS

41. Pricing for both bundled and unbundled firewall solutions are being sought. The bundled managed firewall throughput must exceed the throughput of the speed of Internet Access provided. If the DISTRICT upgrades to a speed higher than the throughput of the current firewall provided, it is understood the firewall will be upgraded to exceed the new throughput. The firewall services will be configured to prevent unauthorized access to the WPSD network from systems located outside of the WPSD network.

Uniti Fiber understands, accepts, and will comply with this requirement.

42. It is the vendor's responsibility to fully understand the E-Rate rules regarding the eligibility of on-premise equipment and the bundling of a basic firewall.

Uniti Fiber understands, accepts, and will comply with this requirement.

P. ADDITIONAL INELIGIBLE PRODUCTS AND SERVICES

Note: The products and services requested below are ineligible for E-Rate discount and the ineligible products and services should be clearly distinguished on a separate quote as such in any proposal submitted. WPSD will not be obligated to utilize any of the additional ineligible E-Rate products and services proposed but the DISTRICT requests that all proposals include options for the requested additional ineligible products and services. All ineligible E-Rate products and services should be on separate quotes from eligible E-Rate products and services. Only vendors that submit proposals for WAN and Internet Access may submit quotes for additional E-Rate products and services. **The DISTRICT will pay 100% of the cost of any ineligible services selected.**

Ineligible - Firewall Services:

43. The Vendor shall implement firewall rules to the DISTRICT's specifications to match State guidelines in response to the cyber-attacks on Louisiana school districts in 2019. The DISTRICT desires outbound traffic to the Internet to be strictly filtered with only certain traffic allowed. Firewall rules shall also be applied to both inbound and outbound traffic to/from its public IP addresses. The Vendor can expect the DISTRICT to periodically

request changes to these firewall rules, and should implement these requests within 24 hours.

44. The Vendor should monitor firewall logs regularly to detect any possible cyber intrusions or attacks and inform the DISTRICT immediately in the event one has been detected. Monthly Firewall reporting logs are being requested by the DISTRICT to identify potential cyber security vulnerabilities or identify possible cyber-attacks.

Uniti Fiber understands, accepts, and will comply with this requirement.

Ineligible - Custom Domain:

45. WPSD is seeking a custom domain for web hosted services. This custom domain will be managed and maintained by the Vendor.

Uniti Fiber understands, accepts, and will comply with this requirement.

Ineligible - Content Filtering:

46. The filtering will need to be maintained and serviced by the Vendor with the ability of the WPSD to make changes as necessary. Filtering solution will need to work with a wide range of products including windows, apple, and chrome based devices. Filtering solutions should be able to work both onsite and in an offsite environment with DISTRICT owned devices deployed through a 1-to-1 program. DISTRICT current student count and FTE can be provided as needed.

Uniti Fiber understands, accepts, and will comply with this requirement.

Q. ADDITIONAL INFORMATION

47. A one-time special construction option will be considered if cost-effective. Vendors must find the most cost-effective option in their pricing. When possible, fiber should not be installed where it currently exists to avoid the "over-building" of E-Rate fiber networks. Regardless, the DISTRICT will select the most cost-effective solution.

Uniti Fiber understands, accepts, and will comply with this requirement.

48. If "special construction" is the most viable option, the DISTRICT would like to consider the four-year option of paying $\frac{1}{4}$ of the DISTRICT's E-Rate share annually. All proposals and any resulting contract must fully explain any interest rates or additional charges related to the applicant's discount amortization schedule.

Uniti Fiber understands, accepts, and will comply with this requirement.

49. Vendors MUST include details of the fiber route(s) being constructed and the cost breakdown if special construction costs are included in a proposal. Vendors must complete the Forms on PAGES 31-33 when proposing a solution with special construction costs. Vendors offering special construction and not including this information may be disqualified from bidding on this project. Please only list the sites where special construction is being proposed.

Uniti Fiber understands, accepts, and will comply with this requirement.

50. As part of the proposal, the Vendor will make known the space requirements for installed equipment at sites and the DISTRICT Data Center. In the event that MDF's and IDF's are updated at sites or the DISTRICT Data Center with new equipment the Vendor will work with the DISTRICT to move and reconnect all installed equipment as necessary. Network outage resolution should be coordinated with the DISTRICT's technical staff. The DISTRICT expects 99.9% uptime of the network.

Uniti Fiber understands, accepts, and will comply with this requirement.

51. The Vendor must provide easy access to help desk and repair services. A documented procedure must be defined for severe problem escalation with appropriate response times explained in the proposal. The Vendor will provide critical alerts to the DISTRICT's Technical Contacts via email and notification of service outages via telephone to the

DISTRICT's Technical Contacts along with status and the estimated time of restoral (ETR). This alert service will be maintained for the duration of the contract. In the case of a critical outage or an emergency, the DISTRICT will require a 24-hour telephone contact to make the report.

Uniti Fiber understands, accepts, and will comply with this requirement.

52. To ensure prompt response time, Vendor must have offices located in the State of Louisiana. Vendor must be able to provide on-site maintenance using experienced and qualified personnel. The Class of service (CoS) must be the highest real time priority available. The DISTRICT will only consider proposals offering latency of 5 ms or less, jitter of less than 3 ms, and packet loss of 0.005% or less. Services must be monitored to ensure that CoS is guaranteed. Repairs must start within 3 hours or less for any loss of CoS to any site during normal business hours. If services are affected after normal business hours, repairs must begin within 1 hour of the start of normal business hours on the next business day. Proposals that offer solutions for on-site and remote repair that are better than the minimum will be preferred over those that only meet the minimum. In the event of loss of communication to any site, repairs must start within 3 hours or less of the service outage during normal business hours. This includes service outages that must be repaired on-site. Service outages that occur after normal business hours, must have repairs start within 1 hour of the start of normal business hours on the next business day. Vendor's proposal should clearly describe their time to respond and repair. Vendors should clearly distinguish between on-site and remote response and repair. Except for those agreed-upon on the final negotiated contract between the DISTRICT and the service provider, outages lasting longer than 24 hours shall be subject to liquidated damages agreed-upon in the final negotiated contract.

Uniti Fiber understands, accepts, and will comply with this requirement.

53. The goal is to have a fully operational network by July 1, 2021. The term "fully operational" is defined as error-free network connectivity at the specified CIRs, delivered to all sites without failures for at least 72 hours. The Vendor must provide certification reports of CIR, jitter, latency, and interface error metrics for each endpoint.

Uniti Fiber understands, accepts, and will comply with this requirement.

54. Contract terms must provide cancellation of services without financial penalties if an entity is closed or merged to another campus. After a 30-day notice, the DISTRICT may cancel services to any entity that is closing.

Uniti Fiber understands, accepts, and will comply with this requirement.

55. Vendors MUST include a clearly labeled detailed Map and a Network Diagram of the fiber routes. Vendor must be able to provide a network diagram and description of the network design including transport speeds between each location. The Vendor must submit speed test verification if requested by the DISTRICT.

Uniti Fiber understands, accepts, and will comply with this requirement.

R. CONTRACT TERMS

56. The DISTRICT is seeking a 36-month contract with 2 (1) year extensions not to exceed 60-months. However, the DISTRICT reserves the right to offer other options as a BAFO.

Uniti Fiber understands, accepts, and will comply with this requirement.

S. BASIS OF SELECTION

57. No commitment will be made to select a Vendor's system(s) solely based on cost; however, the price is awarded more points than other factors. Selection will be made on a combination of factors.

Uniti Fiber understands, accepts, and will comply with this requirement.

58. The DISTRICT desires a single vendor to provide both WAN and Internet connectivity to all sites.

Uniti Fiber understands, accepts, and will comply with this requirement.

59. The DISTRICT is requesting information within the proposal to help the scoring committee understand the Vendor's experience and references, Implementation plan, price, and other customer satisfaction areas, and conformance to the specifications contained in this Request for Proposal.

Uniti Fiber understands, accepts, and will comply with this requirement.

60. All proposals submitted by vendors will undergo an administrative review after the public bid opening. The purpose of the Administrative Review is to make sure each proposal contains the information required by the Request for Proposals.

Uniti Fiber understands, accepts, and will comply with this requirement.

61. Responses will be evaluated according to the weighting criteria, as outlined in the table below.

Uniti Fiber understands, accepts, and will comply with this requirement.

62. The DISTRICT reserves the right to include a Round 1 and Round 2 scoring of proposals. The same scoring criteria below will be used during this process. The top Vendor (s) in the Round 2 evaluation will proceed to an additional level of due diligence, which may include a BAFO process.

Uniti Fiber understands, accepts, and will comply with this requirement.

63. The committee will then formulate a recommendation to the WEBSTER PARISH SCHOOL. 58. The DISTRICT desires a single vendor to provide both WAN and Internet connectivity to all sites.

Uniti Fiber understands, accepts, and will comply with this requirement.

59. The DISTRICT is requesting information within the proposal to help the scoring committee understand the Vendor's experience and references, Implementation plan, price, and other customer satisfaction areas, and conformance to the specifications contained in this Request for Proposal.

Uniti Fiber understands, accepts, and will comply with this requirement.

60. All proposals submitted by vendors will undergo an administrative review after the public bid opening. The purpose of the Administrative Review is to make sure each proposal contains the information required by the Request for Proposals.

Uniti Fiber understands, accepts, and will comply with this requirement.

61. Responses will be evaluated according to the weighting criteria, as outlined in the table below.

Uniti Fiber understands, accepts, and will comply with this requirement.

62. The DISTRICT reserves the right to include a Round 1 and Round 2 scoring of proposals. The same scoring criteria below will be used during this process. The top Vendor (s) in the Round 2 evaluation will proceed to an additional level of due diligence, which may include a BAFO process.

Uniti Fiber understands, accepts, and will comply with this requirement.

63. The committee will then formulate a recommendation to the WEBSTER PARISH SCHOOL DISTRICT Superintendent and School Board.

Uniti Fiber understands, accepts, and will comply with this requirement.

64. The process that will be used by the DISTRICT in selecting the Vendor to perform services outlined in the Request for Proposals will be as follows:

Uniti Fiber understands, accepts, and will comply with this requirement.

65. Responses will be evaluated according to the following weighting:

No.	Factor	Total Points Available
1	Cost of eligible products and services	35
2	Design and Technical Bid Submittal	25
3	Technical Support Solution and Office with Technicians staffed within 75 miles	15
4	Ability to deliver services at the start of the funding year AND Offer both WAN and Internet ACCESS as specified in the RFP	15
5	References and Experience (Prior Experience may be considered)	10
	Total	100

Uniti Fiber understands, accepts, and will comply with this requirement.

T. RFP CONSIDERATIONS

66. **General** – Failure to obtain the RFP following prescribed procedures or receiving the RFP with insufficient time to respond adequately will not be accepted as a mitigating circumstance and will not result in the granting of special considerations or waivers of any kind. Failure to execute all enclosed forms as required may result in disqualification.

Uniti Fiber understands, accepts, and will comply with this requirement.

67. **Addenda** – If it becomes necessary to revise any part of the RFP, an addendum to the RFP will be posted in the EPC portal and to the electronic bidding site. No oral statements by any DISTRICT employee shall constitute a change or addendum to the RFP, the Project documents, or any project requirement.

Uniti Fiber understands, accepts, and will comply with this requirement.

68. **Disposition of Response** – All materials submitted in response to the request will become the property of the DISTRICT and will be returned only at the DISTRICT's option and at the Vendor's expense. The master copy shall be retained for official files and will become a public record. However, proposals submitted with the information marked as "confidential or propriety" will not be made public until such time that the Vendor redacts the "confidential or proprietary" information.

Uniti Fiber understands, accepts, and will comply with this requirement.

69. Proprietary Information- In the State of Louisiana, pricing is not considered "confidential or proprietary" and cannot be redacted from the proposal.

Uniti Fiber understands, accepts, and will comply with this requirement.

70. E-Rate Participation-The successful Vendor must be able to participate in the E-Rate program, meet all E-Rate billing requirements, and is eligible to receive reimbursement from the School and Libraries Division (E-Rate) for the DISTRICT's E-Rate funding commitment. The Vendor(s) awarded a contract will be required to utilize FCC Form 474 (Service Provider Invoice). The DISTRICT does not participate in the FCC Form 472 (Billed Entity Applicant Reimbursement) process for WAN and Internet Access at this time.

71. Pricing-All pricing submitted shall be Vendor honored for 120 calendar days from the proposal due date.

Uniti Fiber understands, accepts, and will comply with this requirement.

U. SUBMITTAL INFORMATION

72. **Submittal** – Each Vendor submitting a proposal via **mail, hand-delivery or carrier service** shall submit an original proposal plus **four** copies and one electronic copy of the proposal in a sealed envelope prominently marked with the Request for Proposal number, title, the due date, time, and the name of the organization submitting the response.

Responses shall be on 8-1/2" x 11" paper, and the electronic copy must be in PDF format saved to a non-returnable USB drive.

73. **Cover Page and Forms**-The proposal must include the cover sheet on PAGE 25 and a completed non-collusion form on PAGE 26. The Cover PAGE (See PAGE 25) and the Non-Collusion Form (PAGE 26) **MUST** appear in the Beginning Section of the Proposal, and all other forms **MUST** appear in the last section of the proposal. If special construction is proposed, forms on PAGES 31-33 must be completed and included in the last section of the response. **Omitting any required forms may be a disqualifying factor.**

74. **Table of Contents**-A table of Contents is required for each proposal.
75. **Contents**-Vendors should take this opportunity to present a well-organized proposal to address all specifications in the RFP. Clear Maps and Diagrams **MUST** be labeled and easy to read and understand. All **PAGES MUST** include in the header or footer the name of the company and the **PAGE** numbers. All pricing required forms **MUST** appear in the last section of the proposal.
76. **Accept, Comply with an Exception, Cannot Comply**- Vendors should understand the RFP response is considered part of any resulting agreement. Therefore, vendors have an opportunity to provide a brief, concise statement regarding their ability to **Accept and Comply** or **Comply with Exception** or **Cannot Comply** with any specifications in Sections A-R. For example, if a Vendor cannot comply with Title N Section 37, which requires a quote for 10 GIGS of Internet Access. The Vendor should indicate Title **N. Section 37. Cannot Comply (the company does not offer a 10 GIG connection)**. Vendors may submit a table showing the sections and response (Comply, Comply with Exception, Cannot Comply) or include a copy of the RFP response inserted next to the Title and Section.
77. **References and Other Information**- Vendors are encouraged to provide details about the qualifications of technical staff, E-Rate personnel, and training, locations of technical support offices, and other areas of importance to an evaluation committee.
78. **Proposal Deadline** – Proposals shall be submitted to the address or electronic bidding site listed in the event schedule. Proposals received later than the date and time in the event schedule will be returned to the sender unopened. Facsimile (fax) copies or email responses of submittals will not be accepted. Proposals uploaded to the electronic bidding site after the deadline will not be accepted.
79. **Withdrawal** – Responses may be withdrawn by the Vendor submitting the information at any time before the closing date and time for receipt of responses. A vendor may submit a new or modified offer before the designated submission deadline. Modification offered in any other manner, oral, or written, will not be considered unless the DISTRICT makes request for additional information or a BAFO is requested.

80. **Information Request(s)** – To control information disseminated regarding this Request for Proposal, organizations interested in submitting responses are directed not to make personal contact with members of the School DISTRICT, Administration, or staff with the exception and permission of the individual listed below. All questions regarding this RFP are to be addressed to the individual listed below. Submit all inquiries via email only to—david.griffith@websterpsb.org. NO PHONE CALLS. Please read the Event Calendar for the opening and closing dates of questions. DO NOT SUBMIT QUESTIONS BEFORE THE PRE-BID MEETING.
81. **Right to Accept or Reject** -The DISTRICT reserves the right to accept or reject any or all proposals in their entirety or any portions(s) and to waive any informality or irregularity in the Request for Proposal.
82. **Forms of Agreement** – The DISTRICT reserves the right to incorporate standard contractual provisions into any agreement executed in response to this request and to require indemnification insurance, as may be stipulated by the DISTRICT.
83. **Availability of Funds** – The DISTRICT's obligation herein is contingent upon receipt by the DISTRICT of the maximum funding commitment allowed by the Universal Service Fund through the "E-Rate" program. No legal liability on the part of the DISTRICT for payment of any money shall arise unless and until funds are made available for this procurement through the "E-Rate" Program. The DISTRICT may award a contract for all requirements outlined in the RFP, or any portion of funds, contingent upon the level of funding provided by the Schools and Libraries Division.
84. **Equal Opportunity** – It is the policy of the DISTRICT that, in connection with all work performed under Purchasing Contracts, there shall be no discrimination against any prospective or active employee engaged in work because of race, color, ancestry, national origin, sex, or religious creed. Therefore, the Vendor(s) agrees to comply with applicable Federal and Louisiana laws, including, but not limited to, the Louisiana Fair Employment & Housing Act. Also, the successful Vendor(s) agrees to require like compliance by all subcontractors employed on the job by him/her.

85. **Compliance** – Responses that do not comply with instructions and forms may be disqualified from bidding, as noted in the applicable sections of the RFP.

Sealed proposals must be sent certified mail, UPS, Fed Ex, or hand-delivered to WEBSTER PARISH SCHOOL DISTRICT or proposals may be uploaded at <http://centrалаuctionhouse.com>. Please check the Central Auction House website in ADVANCE for rules and fees for uploading to the bidding site(s). The DISTRICT is not responsible for delays in uploading, and proposals received after the deadline will be disqualified.

Delivered OR mailed proposals should be sent to:

WEBSTER PARISH SCHOOL DISTRICT

E-Rate RFP #2021-2022 WAN AND INTERNET

Sealed proposals can also be delivered OR mailed to:

WEBSTER PARISH SCHOOL DISTRICT

E-Rate RFP #2021-2022 WAN AND INTERNET

ATTENTION: DAVID GRIFFITH

618 Germantown Road

Minden, La. 71055

DEADLINE FOR SUBMISSION IS November 12, 2020 2:00 P.M. (CST)

EVENT CALENDAR

DESCRIPTION	DATE AND TIME	PLACE and CONTACT
Posting of RFP and 470	October 1, 2020	EPC portal AND Central Auction House http://centralauctionhouse.com
Mandatory Virtual Pre-Bid Meeting	October 21, 2020 at 2:00 P.M. (CST)	VIRTUAL MEETING TeriL@eratesupport.org
Questions and Answers Open	October 21, 2020	DAVID GRIFFITH David.Griffith@websterpsb.org
Questions and Answers Close	October 30, 2020	DAVID GRIFFITH David.Griffith@websterpsb.org
Deadline for submitting bids	November 12, 2020 at 2:00 P.M. (CST)	WEBSTER PARISH SCHOOLS 618 Germantown Minden, La. 71055
Public Bid Opening	November 13, 2020	WEBSTER PARISH SCHOOLS 618 Germantown Minden. La 71055

RESPONSE PACKAGE COVER SHEET

PROPOSAL OPENING:

PROPOSER: _____

SIGNATURE: _____

NAME: _____
(PRINT OR TYPE)

ADDRESS: _____

CITY, STATE, ZIP CODE: _____

AREA CODE & PHONE: _____

AREA CODE & FAX _____

THE PRINCIPALS OF THE COMPANY ARE:

Name: _____ Title: _____

Name: _____ Title: _____

Name: _____ Title: _____

V. NON-COLLUSION STATEMENT

WEBSTER PARISH SCHOOL BOARD

_____, states that he/she is
_____ (a partner of the firm, officer of the corporation, or individual making the foregoing proposal); that said proposal is genuine and not collusive or sham; that said Proposer has not colluded, conspired, connived or agreed, directly or indirectly, with any other Proposer or person to put in a sham proposal or to refrain from proposal, collusion, or communication or conference, with any person, to fix the proposal price or to fix any overhead, profit or cost element, or that of any other Proposer, or to secure any advantage against any person interested in the proposed contract, and that all statements contained in the said proposal or proposal are true.

(Signature)

W.LIST OF ENTITIES AND WAN BANDWIDTH

ENTITY NAME	CURRENT BANDWIDTH	ENTITY #	TYPE	ADDRESS	CITY	ZIP CODE
BROWN UPPER ELEMENTARY SCHOOL	2 GIGS	81410	SCHOOL	804 4TH ST SW	SPRINGHILL	71075
BROWNING ELEMENTARY SCHOOL	2 GIGS	81406	SCHOOL	505 HERRINGTON DR	SPRINGHILL	71075
CENTRAL ELEMENTARY SCHOOL	2 GIGS	81328	SCHOOL	5701 HIGHWAY 531	DUBBERLY	71024
DOYLINE HIGH SCHOOL	2 GIGS	81327	SCHOOL	376 COLLEGE ST	DOYLINE	71023
E.S. RICHARDSON ELEMENTARY SCHOOL	2 GIGS	81371	SCHOOL	515 W TODD ST	MINDEN	71055
J.A. PHILLIPS ELEMENTARY SCHOOL	2 GIGS	81377	SCHOOL	811 DURWOOD DR	MINDEN	71055
J.E. HARPER PATHWAYS TO EXCELLENCE CENTER (NEW DATA CENTER)	2 GIGS	17017165	DATA CENTER	618 GERMANTOWN RD	MINDEN	71055
J.L.JONES ELEMENTARY SCHOOL	2 GIGS	81375	SCHOOL	620 DISTRICT DR	MINDEN	71055
LAKE SIDE JUNIOR SENIOR HIGH SCHOOL	2 GIGS	223375	SCHOOL	9090 HWY 371	SIBLEY	71073
MINDEN HIGH SCHOOL	2 GIGS	81380	SCHOOL	400 COLLEGE STREET	MINDEN	71055
NORTH WEBSTER HIGH SCHOOL	2 GIGS	81407	SCHOOL	101 SOUTH ARKANSAS	SPRINGHILL	71075
NORTH WEBSTER JUNIOR HIGH SCHOOL	2 GIGS	81401	SCHOOL	6041 HWY 2	SAREPTA	71071
NORTH WEBSTER LOWER ELEMENTARY SCHOOL	2 GIGS	81403	SCHOOL	229 HIGHWAY ALT 2	SHONGALOO	71072
NORTH WEBSTER UPPER ELEMENTARY	2 GIGS	81317	SCHOOL	6245 HIGHWAY 160	COTTON VALLEY	71018
WEBSTER JUNIOR HIGH SCHOOL	2 GIGS	81381	SCHOOL	700 EAST UNION	MINDEN	71055
WEBSTER PARISH SCHOOL BOARD OFFICE	2 GIGS	16072272	NIF	1442 SHEPPARD ST.	MINDEN	71055

X. SAMPLE PRICING FORMS (DEDICATED FIBER WAN)

ENTITY NAME	MONTHLY COST 1 GIG	MONTHLY COST 2 GIG	MONTHLY COST 3 GIG	MONTHLY COST 4 GIGS	MONTHLY COST 5 GIGS	MONTHLY COST 10 GIGS	MONTHLY COST 20 GIG	ONE-TIME FEE	MRC FEE	SPECIAL CONSTRUCTION COST
BROWN UPPER ELEMENTARY SCHOOL										
BROWNING ELEMENTARY SCHOOL										
CENTRAL ELEMENTARY SCHOOL										
DOYLINE HIGH SCHOOL										
E.S. RICHARDSON ELEMENTARY SCHOOL										
J.A. PHILLIPS ELEMENTARY SCHOOL										
J.E. HARPER PATHWAYS TO EXCELLENCE CENTER (NEW DATA CENTER)										
J.L.JONES ELEMENTARY SCHOOL										

LAKESIDE JUNIOR SENIOR HIGH SCHOOL										
MINDEN HIGH SCHOOL										
NORTH WEBSTER HIGH SCHOOL										
NORTH WEBSTER JUNIOR HIGH SCHOOL										
NORTH WEBSTER LOWER ELEMENTARY SCHOOL										
NORTH WEBSTER UPPER ELEMENTARY										
WEBSTER JUNIOR HIGH SCHOOL										
WEBSTER PARISH SCHOOL BOARD OFFICE										

Y. SAMPLE PRICING FORM (DEDICATED INTERNET ACCESS)

NAME OF SITE	CURRENT SPEED	ADDRESS	CITY AND STATE
WEBSTER PARISH SCHOOL DISTRICT, J.E. HARPER PATHWAYS TO EXCELLENCE CENTER (NEW DATA CENTER)	3 GIGS	618 GERMANTOWN RD	MINDEN, LA. 71055

FIBER SERVICE	PROPOSED DEDICATED BANDWIDTH	MONTHLY COST with Firewall	MONTHLY COST without Firewall	Additional Fees
INTERNET ACCESS	3 GIGS			
INTERNET ACCESS	4 GIGS			
INTERNET ACCESS	5 GIGS			
INTERNET ACCESS	10 GIGS			

*ALL FEES MUST BE EXPLAINED IN PROPOSAL

Z. ADDITIONAL INELIGIBLE PRODUCTS AND SERVICES

All additional ineligible products and services from Section P should be listed on a separate quote and the district will pay 100% of the cost of any ineligible products and services selected. WPSD will not be obligated to utilize any of the additional ineligible E-Rate products and services proposed but the DISTRICT requests that all proposals include options for the requested additional products and services. Only vendors that submit proposals for WAN and Internet Access may submit quotes for additional E-Rate products and services.

Uniti Fiber understands, accepts, and will comply with this requirement.

Securly Content Filtering	Charge per Month	Erate Ineligible
Securly Content Filtering (6824 users) - 36 Months	\$1,138.72	\$1,138.72

Custom Domain	Charge per Month	Erate Ineligible
Custom Domain for Webster Parish Schools	\$0.00	\$0.00

AA. SPECIAL CONSTRUCTION INFORMATION

SITE NAME (RECIPIENT OF SERVICE)	ENTITY NUMBER	LATITUDE	LONGITUDE

BB. START AND ENDPOINT FORM

SITE NAME (RECIPIENT OF SERVICE)	ENDPOINT (INCLUDE BEN NAME)	LATITUDE	LONGITUDE

CC. SPECIAL CONSTRUCTION PROJECT PLANT ROUTE INFORMATION

NAME OF SITE	TOTAL PROJECT PLAN ROUTE (FEET)	AVERAGE COST PER FOOT OF OUTSIDE PLANT	TOTAL STRANDS	NUMBER OF E-RATE ELIGIBLE STRANDS

PRICING FORMS

X. SAMPLE PRICING FORMS (DEDICATED FIBER WAN) Uniti estimates no additional fees are required

ENTITY NAME	MONTHLY COST 1 GIG	MONTHLY COST 2 GIG	MONTHLY COST 3 GIG	MONTHLY COST 4 GIGS	MONTHLY COST 5 GIGS	MONTHLY COST 10 GIGS	MONTHLY COST 20 GIG	ONE-TIME FEE	MRC FEE	SPECIAL CONSTRUCTION COST
BROWN UPPER ELEMENTARY SCHOOL	\$840	\$950	\$995	\$1095	\$1195	\$1395	\$1795	\$0	\$0	
BROWNING ELEMENTARY SCHOOL	\$840	\$950	\$995	\$1095	\$1195	\$1395	\$1795	\$0	\$0	
CENTRAL ELEMENTARY SCHOOL	\$840	\$950	\$995	\$1095	\$1195	\$1395	\$1795	\$0	\$0	
DOYLINE HIGH SCHOOL	\$840	\$950	\$995	\$1095	\$1195	\$1395	\$1795	\$0	\$0	
E.S. RICHARDSON ELEMENTARY SCHOOL	\$840	\$950	\$995	\$1095	\$1195	\$1395	\$1795	\$0	\$0	
J.A. PHILLIPS ELEMENTARY SCHOOL	\$840	\$950	\$995	\$1095	\$1195	\$1395	\$1795	\$0	\$0	
J.E. HARPER PATHWAYS TO EXCELLENCE CENTER (NEW DATA CENTER)	\$840	\$950	\$995	\$1095	\$1195	\$1395	\$1795	\$0	\$0	
J.L.JONES ELEMENTARY SCHOOL	\$840	\$950	\$995	\$1095	\$1195	\$1395	\$1795	\$0	\$0	

UNITI FIBER RESPONSE - #2020-2021

Uniti estimates no additional fees are required

LAKESIDE JUNIOR SENIOR HIGH SCHOOL	\$840	\$950	\$995	\$1095	\$1195	\$1395	\$1795	\$0	\$0	
MINDEN HIGH SCHOOL	\$840	\$950	\$995	\$1095	\$1195	\$1395	\$1795	\$0	\$0	
NORTH WEBSTER HIGH SCHOOL	\$840	\$950	\$995	\$1095	\$1195	\$1395	\$1795	\$0	\$0	
NORTH WEBSTER JUNIOR HIGH SCHOOL	\$840	\$950	\$995	\$1095	\$1195	\$1395	\$1795	\$0	\$0	
NORTH WEBSTER LOWER ELEMENTARY SCHOOL	\$840	\$950	\$995	\$1095	\$1195	\$1395	\$1795	\$0	\$0	
NORTH WEBSTER UPPER ELEMENTARY	\$840	\$950	\$995	\$1095	\$1195	\$1395	\$1795	\$0	\$0	
WEBSTER JUNIOR HIGH SCHOOL	\$840	\$950	\$995	\$1095	\$1195	\$1395	\$1795	\$0	\$0	
WEBSTER PARISH SCHOOL BOARD OFFICE	\$840	\$950	\$995	\$1095	\$1195	\$1395	\$1795	\$0	\$0	

Y. SAMPLE PRICING FORM (DEDICATED INTERNET ACCESS)

NAME OF SITE	CURRENT SPEED	ADDRESS	CITY AND STATE
WEBSTER PARISH SCHOOL DISTRICT, J.E. HARPER PATHWAYS TO EXCELLENCE CENTER (NEW DATA CENTER)	3 GIGS	618 GERMANTOWN RD	MINDEN, LA. 71055

FIBER SERVICE	PROPOSED DEDICATED BANDWIDTH	MONTHLY COST with Firewall
INTERNET ACCESS	3 GIGS	\$3890
INTERNET ACCESS	4 GIGS	\$4790
INTERNET ACCESS	5 GIGS	\$5990
INTERNET ACCESS	10 GIGS	\$7560

Uniti Fiber's Dedicate Internet Access is bundled with a basic firewall. Individualized pricing (i.e. for service without the firewall) is not available.

*ALL FEES MUST BE EXPLAINED IN PROPOSAL

Z. ADDITIONAL INELIGIBLE PRODUCTS AND SERVICES **Uniti estimates no additional fees are required**

All additional ineligible products and services from Section P should be listed on a separate quote and the district will pay 100% of the cost of any ineligible products and services selected. WPSD will not be obligated to utilize any of the additional ineligible E-Rate products and services proposed but the DISTRICT requests that all proposals include options for the requested additional products and services. Only vendors that submit proposals for WAN and Internet Access may submit quotes for additional E-Rate products and services.

Uniti Fiber understands, accepts, and will comply with this requirement.

Uniti Fiber understands, accepts, and will comply with this requirement.

Securly Content Filtering	Charge per Month	Erate Ineligible
Securly Content Filtering (6824 users) - 36 Months	\$1,138.72	\$1,138.72

Custom Domain	Charge per Month	Erate Ineligible
Custom Domain for Webster Parish Schools	\$20.00	\$20.00

IP ADDRESSES	Charge per Month	Erate Ineligible
8 (Eight) IP Adresses	\$50.00	\$50.00