

Response to Jefferson Parish RFP #0445 Provide a Managed Wireless Network at Lafreniere Park

Cox Business (Cox Louisiana Telcom, L.L.C.) is responding to
Jefferson Parish
Request for Proposal RFP #0445
October 14, 2022

COX
BUSINESS



10/14/2022

Department of Purchasing
Jefferson Parish
200 Derbigny Street, Suite 4400
Gretna, LA 70053

Department of Purchasing:

Cox Louisiana Telcom, L.L.C. (Cox Business) has provided technology services to Jefferson Parish for many years and truly values our long-term relationship. We know the importance your telecommunications solutions provide to Jefferson Parish's staff and community and are here to support you.

Cox appreciates the unique technology requirements facing Jefferson Parish. With that knowledge, our attached proposal shows how the following solutions will help Jefferson Parish move to a new level of excellence. Cox is proposing a managed wireless (WiFi) network within Lafreniere Park that will handle the normal day to day traffic as well as surge traffic associated with special events. This is a robust hybrid network composed of fiber optic transport, wireless backhaul and WiFi access points. We will also provide wired backhaul for the Park's video security system, point of sale devices and third-party streaming software.

Cox confirms it has the ability to perform the services proposed in RFP No. 0445 and is willing to negotiate a contract with the Parish.

As a government entity, we understand your business and do not take your trust for granted. We know we cannot rest on our past achievements and we look forward to building an even stronger partnership in the future.

Sincerely,

A handwritten signature in black ink that reads "Leigh D. King". The signature is fluid and cursive, with the first name "Leigh" being more prominent.

Leigh King
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C. Technical Proposal

Illustrating and describing compliance with the RFP requirements defined in the **Scope of Work/Services (Part II), Proposer Qualifications, and section 1.1 and 1.3**. Proposers should detail their proposed solution, including the technology, equipment, equipment deployment map, and how their solution is scalable to new technology upgrades released throughout the term of the contract.

Part II – 2.7 Proposal Elements

A. Technical

1. Each proposer shall address how the proposer will achieve/meet the scope of work as stated in Section 2.1. Technical approach shall detail the following:

Plans and/or schedule of implementation, orientation, and/or installation, etc. (whichever is relevant to the RFP requirements).

2.1 Scope of Work/Services

Vendors must submit a detailed scope of work outlining the business plan for project funding, project plan, system design, implementation schedule, and a plan to maintain the network.

General Requirements

In addition to the requirements listed in Part 1, the WiFi network offered to the public must be logically separate from the business network. The business network will provide backhaul for Jefferson Parish security camera video/DVRs, point of sale devices, and backhaul for a third-party service that streams sporting events. Attachment B is a map of Lafreniere Park that indicates structures that need physical wired Cat 6 network connections for DVRs, point of sale devices, or video streaming equipment. The number of wired connections will be minimal but will vary by site. Attachment B provides more information related to the coverage area.

Cox Response: Our Recommended Solutions

Cox Optical Internet

The Internet is mission-critical to Jefferson Parish's operations. Cox Optical Internet provides a dedicated connection rate for reliable business traffic. Fiber-optic reliability and scalable speeds are ideal to meet large businesses' Internet access requirements. This flexible solution consistently delivers equally fast upload and download speeds. That reduces the time to send and receive increasingly large data files—and increases productivity.

We designed our network for exactly what data-heavy users need - a system that is dependable and fast. Whether using data-intensive applications like video conferencing, or simply meeting the extensive communication needs of a large staff, Optical Internet offers a "big pipe" connection to handle all of Jefferson Parish's Internet traffic. Optical Internet scales to keep price and speed in balance. As bandwidth requirements change Cox can easily keep the technology on pace with your needs—and keep employees productive and satisfied.

By using our multi-Terabit nationwide network, we can quickly connect your Internet traffic to any location in the world. And, with our fiber-optic based metropolitan area network surrounding New Orleans, you are assured of a well-designed, customized solution supported by knowledgeable local personnel that deliver dependability, quality, and reliability.

Cox is offering 1 Gbps internet connectivity throughout the Lafreniere Park network.

Cox Managed WiFi - Consolidated with Fiber and a Terragraph Wireless Mesh Network

Cox is providing a unique solution for Lafreniere Park composed of Fiber and Terragraph 60 GHz wireless mesh technology supporting Cox's robust Managed WiFi service.

Providing an easily accessible, reliable connection to the Internet for Jefferson Parish is the key to taking Lafreniere Park to the next level in connectedness. We understand the potential frustration, network capacity impact and security risk that goes with increased use of WiFi devices on the network. The Cox solution offers separate fully managed connectivity with superior performance and customer access experience that frees Jefferson Parish from the need to manage WiFi connectivity.

The Cox solution delivers the latest WiFi technology for fast, secure bandwidth powered by our national IP network. This technology provides Jefferson Parish with a connection that fits your needs for all locations and all WiFi uses. Cox offers fast business-grade WiFi speed backed by Cox Internet connections of up to 100 Gbps.

As a fully managed service, we proactively monitor and maintain the hardware. If there are any performance issues, Jefferson Parish receives 24/7 support.

This solution is modular and can be expanded to cover additional areas of Lafreniere Park. We offer customizable plans that allow you to add coverage as your coverage area grows or as you add new users. The price of your Cox Business WiFi plan will depend on the location, coverage area needs and the service plan you choose.

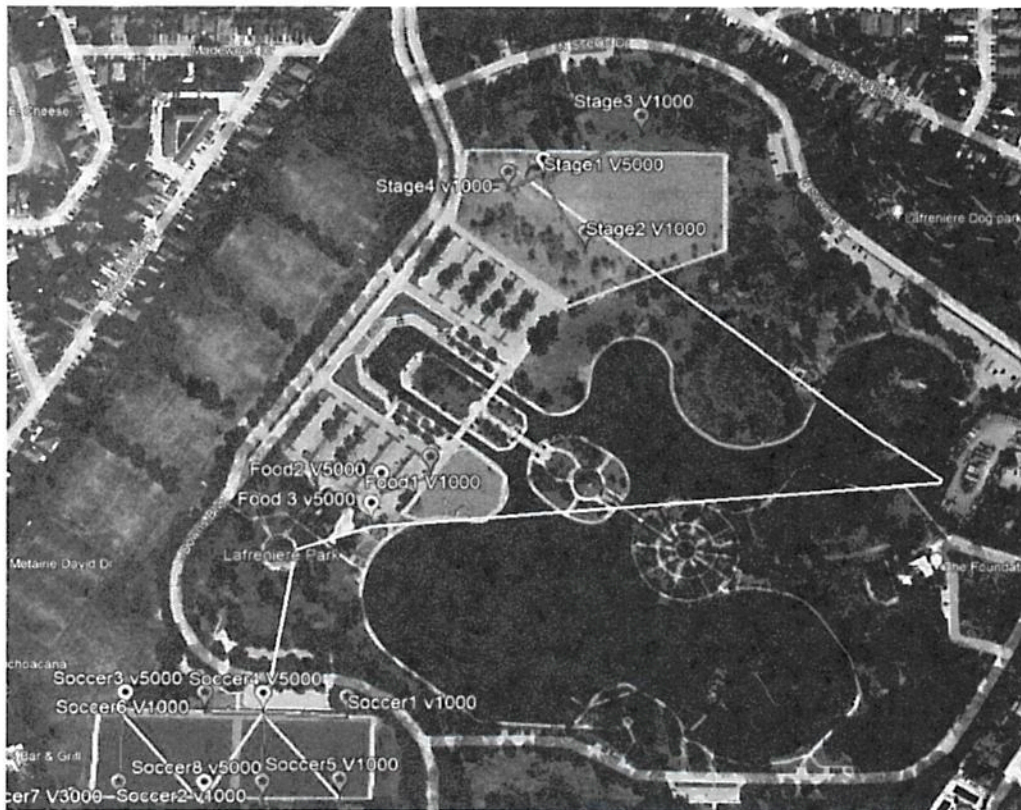
- Turnkey WiFi solution to cover high traffic areas in park with options to cover additional areas
- New Fiber to the Stage, Concession, and Soccer areas
- Quantity of (15) 60GHz radios
- *Approximately 53 WiFi Access Points
- Utilize existing poles for high traffic areas
- **Utilize existing 120V or 240V power that is available 24x7x365
- 1G scalable to 10G Internet Fiber Backhaul requested

*The Ruckus Aps Cox will deploy are commercial grade with powerful signal strength and may not need as many Access Points to cover the area

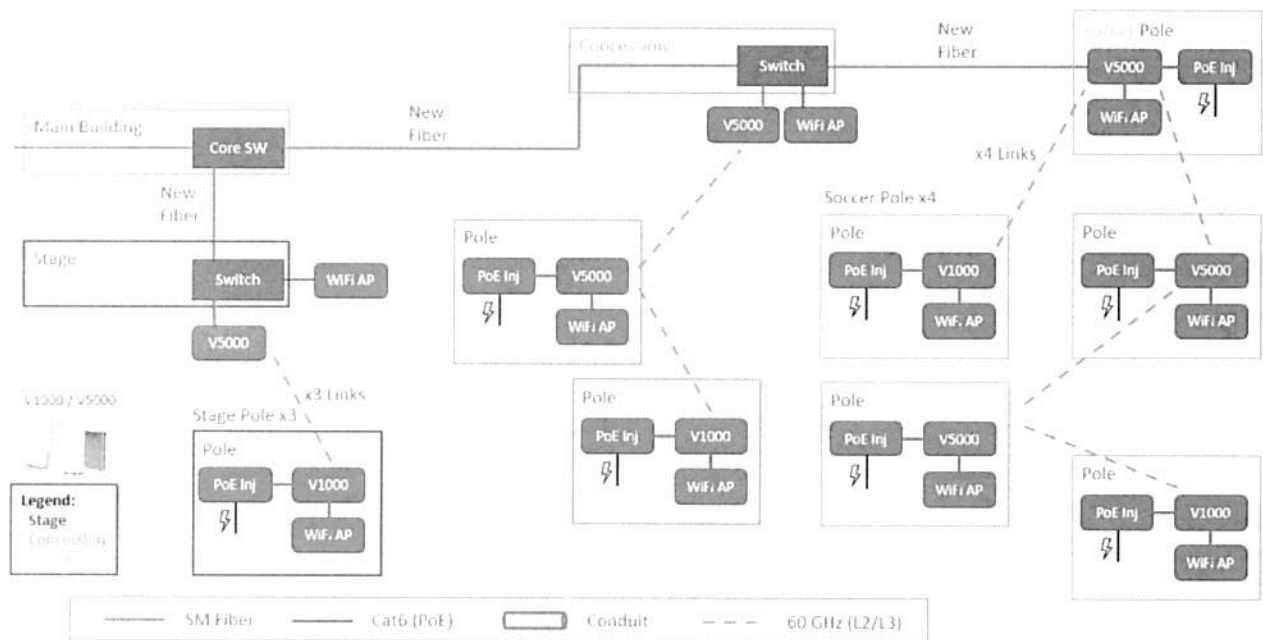
**The Cox network solution for Lafreniere Park is dependent on 120V or 240V power availability to all equipment 24x7x365.

Cox solution for structures in Attachment B that need physical wired Cat 6 network connections for DVRs, point of sale devices, or video streaming equipment.

The Cox Business WiFi network for public use will be separated from the business network. **The business network will provide backhaul for Jefferson Parish security camera video/DVRs, point of sale devices, and backhaul for a third-party service that streams sporting events.**



Cox Network Logical Configuration for Lafreniere Park



Cox has unique advantages which allow us to develop a superior WiFi Network solution:

	'Full-suite' of Network Management Capabilities	End to End Solution Delivery	World Class Wireline Network	Unique Spectrum Options
Description	<ul style="list-style-type: none"> Cox has in-house network management resources + Cox NOC to enable a fully managed solution 	<ul style="list-style-type: none"> Cox has built partnerships across the entire Private Networks ecosystem – from equipment providers to network design/deployment to vertical applications 	<ul style="list-style-type: none"> Cox owns a wireline fiber network in each of the markets in which it operates 	<ul style="list-style-type: none"> Cox has technical competency in a wide variety of spectrum options– low, mid & high band Cox owns PAL licenses in all of the counties in which it operates
Advantage	<ul style="list-style-type: none"> Cox can deliver a tailored management solution (from 'light-touch' to 'white-glove') depending on customer needs 	<ul style="list-style-type: none"> Allows Cox to be the single point of contact to stitch together an entire solution for customers 	<ul style="list-style-type: none"> Allows Cox to provide end-to-end transport of data -- single provider for network management and problem resolution 	<ul style="list-style-type: none"> Provides Cox with a wide range of tools to solve customer connectivity issues

Cox Managed WiFi – Complete Solution

Cox Business Managed WIFI – Design, Installation, Management, and Support	
Installation, Implementation, and Maintenance	Network Engineering and Design Onsite Construction Walk at 6 APs and above On-Site Installation Customer Portal Training Basic Network Integration Cabling On-Site Maintenance Included
Support and Management	Customer Management Portal via My Account (Multiple Locations and Property Administrators) Customer Reports Proactive Monitoring and Problem Resolution 24 x 7 Intrusion Detection and Prevention Security Upgrades Firmware Updates Cox-Assisted Customer Configuration Commercial-Grade Firewall (Private and Guest) Support for Attached Wired and Wireless End Points and Common Applications
Equipment and Features Included	APs – Indoor and Outdoor, HFC Modem, POE Switch Switches Cabling Backhaul Equipment Splash Pages
Options	Panduit/Conduit Design and Installation LAN Design and Integration and On-Site Technical Support Content Filtering (Malblock) Splash Page Configuration Static IP
Customer Support	Backhaul support and management (Cox Backhaul)
Guest WiFi / Private WiFi	4 Guest and 4 Private SSIDs

Terragraph Network

A Terragraph network is composed of individual nodes supported by network services operating in the cloud. There are two types of nodes in a Terragraph network – Distribution Nodes (DNs) and Client Nodes (CNs). DNs are the backbone of the Terragraph network that distribute internet connectivity from one or more fiber optic Points of Presence (PoPs) over multiple hops to CNs. DNs and CNs are connection points for client networks, wireless access points, and other customer premise equipment (CPE) to connect to the internet.



Mesh Network - Terragraph employs a directed mesh network of Distribution Nodes to deliver broadband services. **A directed mesh network is designed to use multiple connections in several directions from each node thereby providing both high reliability and path redundancy.**

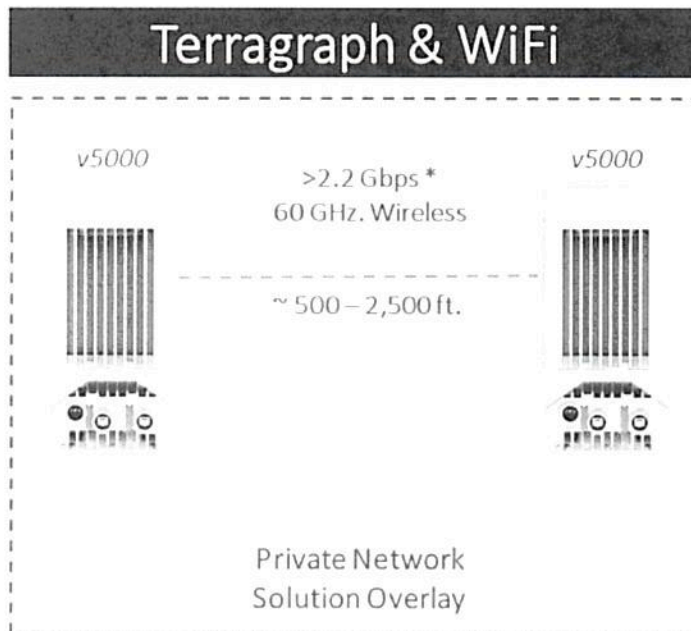
Ruckus T750SE

The Ruckus T750SE is the Wi-Fi Industry's highest performing outdoor Wi-Fi 6 (802.11ax) AP. The T750SE combines all Ruckus patented technologies and best-in-class industrial grade design with the latest high performance 4x4:4 Wi-Fi 6 (802.11ax) platform to deliver industry-leading Wi-Fi performance, reliability and coverage for challenging high density outdoor deployments. The T750SE is capable of delivering an aggregate throughput of 2.4Gbps in the 5GHz band and 1.148Gbps in the 2.4GHz band with an internal 120-Degree Sector antenna and option to attach external antennae.



Wi-Fi 6 Multi-gigabit wireless technology is custom designed for ultra-high density deployments using technologies like OFDMA and it is capable of delivering more reliable Wi-Fi experience with the Long Guard Interval feature specifically added in Wi-Fi 6 for outdoor usage.

In addition, T750SE has on-board BLE and Zigbee radios to enable IoT use-cases, and a 2.5Gbps Ethernet back-haul to support the high throughput expected in ultra-high density deployments.



Ruckus Access Point Coverage:

RUCKUS® T750

Outdoor 4x4:4 Wi-Fi 6 Access Point with 2.5Gbps Backhaul

Access Point Antenna Pattern

Ruckus® BeamFlex+ adaptive antennas allow the T750 AP to dynamically choose among a host of antenna patterns (over 4,000 possible combinations) in real-time to establish the best possible connection with every device. This leads to:

- Better Wi-Fi coverage
- Reduced RF interference

Traditional omnidirectional antennas, found in generic access points, oversaturate the environment by needlessly radiating RF signals in all directions. In contrast, the RUCKUS BeamFlex+ adaptive antenna directs the radio signals per-device on a packet-by-packet basis to optimize Wi-Fi coverage and capacity in real-time to support high device density environments. BeamFlex+ operates without the need for device feedback and hence can benefit even devices using legacy standards.

Figure 1. Example of BeamFlex+ pattern

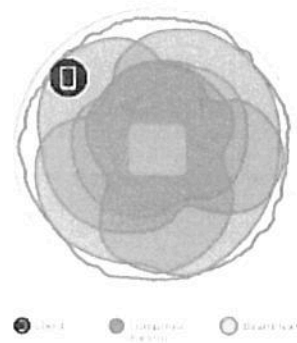


Figure 2. T750 2.4GHz Azimuth Antenna Patterns

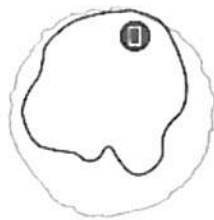


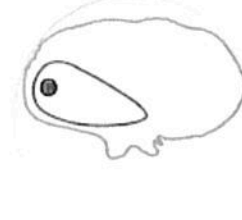
Figure 3. T750 5GHz Azimuth Antenna Patterns



Figure 4. T750 2.4GHz Elevation Antenna Patterns



Figure 5. T750 5GHz Elevation Antenna Patterns



Note: The outer trace represents the composite RF footprint of all possible BeamFlex+ antenna patterns, while the inner trace represents one BeamFlex+ antenna pattern within the composite outer trace.

Here is a breakdown of the Cox Managed WiFi capabilities:

Network Attributes	Guest WiFi Network (for business customers, guests and vendors)
WiFi Network	
Multiple Access Points (indoor or outdoor available)	✓
Basic Wired Network Integration (four Gig-E ports and up to eight static IP addresses)	X
Internet Access	HFC and Fiber
End User Speed Experience (Mbps)	4/2, 10/4, 15/5, 20/10, 50/15
Customer Online Portal	✓
Branded Guest Splash Pages	✓
Guest SSIDs 4	4
Private SSIDs 4	X
WiFi Network Reporting and Analytics	✓
24/7 Proactive Network Monitoring	✓
Professional Services	
Professional Installation (site survey, RF design, AP placement and wiring)	✓
Online Customer Education	✓
Cox Configured Customization Option	✓
Security	
Access Control	Guest SSID splash page, passcode and EULA
MalBlock (add-on option)	✓
Power Management	✓
Rogue AP Detection and Prevention	✓
Firewall	✓
Customer Help Desk / Support	✓
IT Remote Help Desk	✓
Tech On-Site	✓

Revenue Generation Opportunities

Cox understands Jefferson Parish needs to capitalize on technologies that improve the Park's visitor experience. Cox is open to discussing creative concepts for both direct and indirect revenue-generating solutions. Below are a few areas Cox will be glad to discuss with Jefferson Parish:

- Sell advertising or recognize sponsors on customizable authentication page. The authentication page can also be customized to redirect to a website, so it could be used to redirect to a major sponsor's website instead of the park or another municipal website.



- Access points can be placed in zones. Splash pages can be customized based on the zone they belong to so different advertising could be presented in concert area, soccer fields, etc.
- Managed WiFi Speeds: Pay as you go is a feature that could allow the Parish to sell faster WiFi speeds to people using WiFi in the park if they decide to monetize any of the access.
- Future opportunities with Smart Kiosk advertising, Smart Lighting savings, and Smart Parking that will provide more efficient traffic flow and a better fan experience. Cox is also willing to conduct data strategy workshops with expertise to develop long-term roadmaps.

Objective	Our approach	Outcomes and deliverables
<ul style="list-style-type: none"> • Transform customer desire to collect and use data into an actionable roadmap. • Uncover the customer data strategy for smart communities and understand how to enable it. • Work together to determine what capabilities are needed to achieve their vision. 	<ul style="list-style-type: none"> • Understands where the customer is in their Smart Community journey. • Aligns on the organization's vision and strategic objectives. • Define the roadmap that enables data capture and use. 	<ul style="list-style-type: none"> • Current state assessment: questionnaire summary. Understanding of existing data capabilities and vision • Technical maturity assessment and gap analysis: define existing capabilities vs. the ones needed • High-level roadmap with recommended priorities and key next steps

Esthetics

All equipment (access points, antennas, network switches, routers, equipment racks, power supplies, etc.) should not negatively impact the appearance of publicly visible areas and Parish owned property. With Parish approval, existing poles and structures can be used for mounting equipment. Proposals that include plans to erect new poles without removing an existing pole will be heavily scrutinized. Attachment B depicts existing utility poles.

Firm shall provide Parish approved co-branded signage (WiFi provided by Jefferson Parish & Awarded Firm) throughout the Park promoting the WiFi network.

Cox Response: The pricing provided by Cox assumes that Cox will be given use of existing poles at no cost during the term of the agreement, with the Parish being responsible to ensure such poles are properly maintained and usable for the provision of these Cox Services.

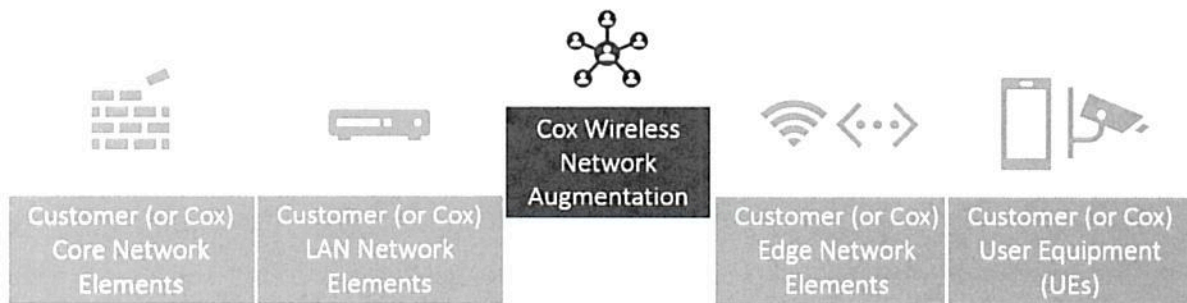
Cox recognizes that there is an opportunity for advertising value that would help off-set some amount of charges but we can't determine a value without more patron data on actual foot traffic. We are happy to further discuss how this data can be estimated in a manner that will support advertising value.



Frequency Coordination and RF Analysis

Assumptions will be made that any design planning would incorporate analysis of existing RF frequencies and signal strengths that will assist with designing and implementing equipment proactively. This includes frequency coordination with existing WiFi networks. For example, the Foundation Center (indicated in Attachment B) has Parish IT supplied WiFi using an SD-WAN solution and a Cox Business HFC internet connection.

Cox Response: Cox listens to our customer's needs and develops a strategic technology plan that permits our customers to quickly and efficiently go-to-market with that managed Wi-Fi strategy. Cox will perform a complete site survey to engineer RF design, Frequency Coordination, Access Point placement, and cabling. The site survey will also ensure that all components are considered such as infrastructure, availability of areas, planned events, manpower, and other facility concerns are incorporated into the final master project plan. Cox's professional design will ensure blanket coverage with reliable connectivity after implementation is complete.



The diagram above illustrates how Cox will coordinate with services/equipment the Parish has today.

Security

Proposed equipment must offer the latest security methods utilizing industry-standard technologies. The system must be upgradeable by way of firmware, software, as new security technologies are standardized. The wireless system must meet, maintain and adapt to security and encryption standards, including detection and prevention.

Cox Response: The Cox Managed WiFi service is a secure solution with various authentication options including SSID passcode, splash page login, terms and conditions, basic firewall, power management, content filtering, and rogue AP detection. Managed WiFi service will allow for:

- Security Upgrades
- Firmware Updates
- Cox-Assisted Customer Configuration
- Support for Attached Wired and Wireless End Points and Common Applications

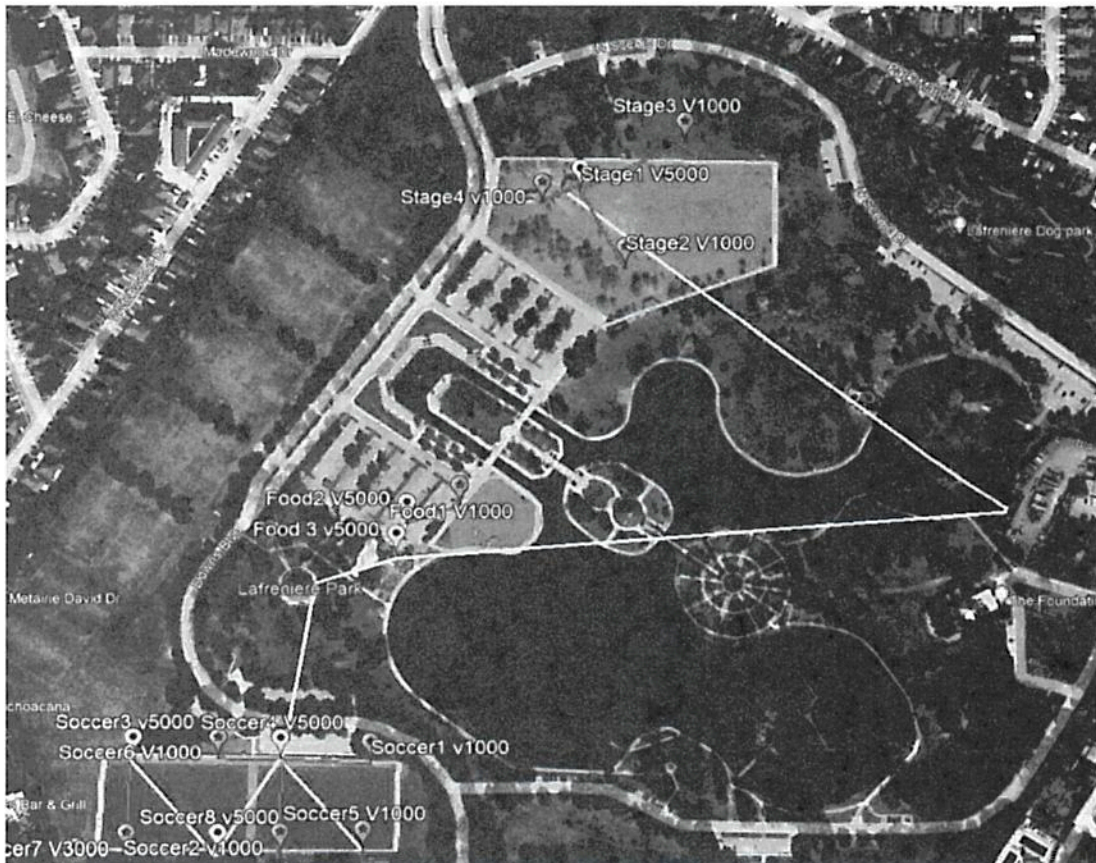
The Cox Managed WiFi service offers WPA2 encryption and provides a commercial grade firewall that will allow the Parish to:

- Protect against online intruders with rogue access point detection and prevention
- Control who sees certain material online with features such as content filtering
- End user authentication options include password protected access and guest compliance of the terms and conditions

Backhaul / Internet Service Provider

Parish does not have adequate Internet service in the coverage area to support this initiative. The expectation is that the proposal will include options for acquiring or for the provision of Internet service for WiFi network. The minimum acceptable backhaul is 1Gbps of internet throughout the entire network on a 10 Gbps port. The current providers with service in the Park are Cox Business (HFC Internet connection) and AT&T (MPLS connection). The preferred demarcation point (DMARC) for telecom equipment will be the Administration Building or the Foundation Center, both are depicted on Attachment B.

Cox Response: The proposed Cox solution will deploy fiber from the main internet connection in the Foundation Center to the Stage, Concession and Soccer areas. Cox is offering 1 Gbps internet connectivity throughout the network.



From these demarcation points, Cox will deploy a Terragraph wireless network solution utilizing the Parish's poles. This wireless network will backhaul all traffic from the Wireless Access Points (WAPs) back to the fiber nodes. The Terragraph solution utilizes:

- 802.11ay WiFi Standard Protocol
- Point to Point, Point to Multi-Point, or Mesh network topology
- Up to 2+ Gbps Symmetrical Throughput Per Client Node
- Up to 4+ Gbps Symmetrical Throughput Per Mesh Node (1.6 Gbps UL & DL on single 2 GHz-Wide Channel – Up to 2-Channel Agg.)

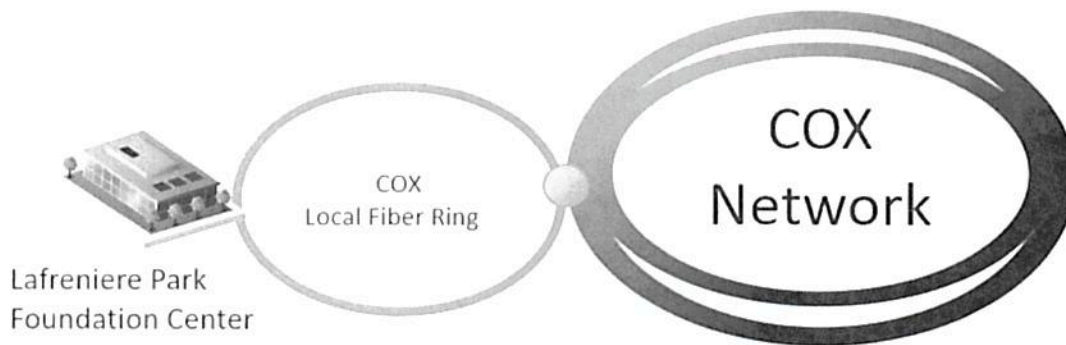
Performance and Reliability

Any implemented network should maintain a minimum of 99% uptime of any managed device, and connectivity. The proposed coverage area should have less than 10% geographic gap coverage of little to no signal strength, while maintaining average latency levels, to not exceed 50-70ms. The system must have "self-healing" capabilities in the event of device failure or connectivity issues. Contact and support numbers and information will be provided on the landing page to report and escalate outages and/or other unanticipated network issues.

Availability of the network is crucial as event production/promoters, Parish Park Operations, and Public Safety will depend on the proposed network for mission critical business functions, and to attract future events. Proposers are required to submit a detailed network map depicting the route that service is delivered to the Park from the nearest provider switching location/hub. Preference will be given to providers with the greatest path of underground optical fiber. Proponents should include supplemental information related to redundancies of their network, route diversity, backup power, reliance of other utilities, etc.

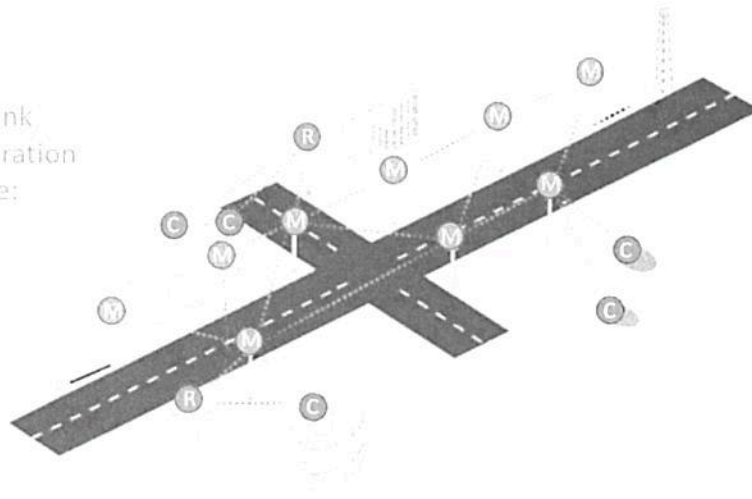
Cox Response: Cox is proposing a robust network with new fiber deployed from the Foundation Center to the Stage, Concession and Soccer areas. Cox will utilize its existing fiber rings to with a drop off its redundant metropolitan network to the Foundation Center to provide network reliability.

Fiber Network: Cox Optical Internet will be connected to the Foundation Center via a local self-healing fiber ring.



Mesh Network: The Cox Terragraph solution employs a directed mesh network of Distribution Nodes to deliver broadband services. A directed mesh network is designed to use multiple connections in several directions from each node thereby providing both high reliability and path redundancy.

Multi-Link
Configuration
Example:



LEGEND



Root node (wired connection POP)



Mesh node (wireless connection POP)



Client node (wireless edge connection)

The Cox network solution for Lafreniere Park is dependent on 120V or 240V power availability to all equipment 24x7x365. Cox has not included the cost of backup batteries at the Foundation Center, Concession area, Soccer area, or any other poles in its proposal.

Service Level Agreement: See Exhibit II for Cox Managed WiFi Service Level Agreement.

Physical Requirements

All outdoor equipment must operate in an ambient temperature ranges of region, and have enclosure and cable connections that are weatherproof and able to withstand shock, vibration, and high wind speeds.

Cox Response: Cox is providing a solution consisting of fiber optic, wireless backhaul, and Wifi equipment that is weatherproof and suitable for outdoor environments.

Ruckus Specifications with Environmental Tolerance:

RUCKUS® T750

Outdoor 4x4:4 Wi-Fi 6 Access Point with 2.5Gbps Backhaul

NETWORKING	
Controller Platform Support	<ul style="list-style-type: none"> SmartZone ZoneDirector Cloud Standalone Unlicensed
Mesh	SmartMesh™ wireless meshing technology, self-healing Mesh
IP	IPv4, IPv6, dual-stack
VLAN	<ul style="list-style-type: none"> 802.1Q (1 per Ethernet dynamic per user based on RADUS) VLAN Poring Port-based
802.1x	Authentication & Supplicant
Tunnel	L2TP, L2TPv3, GRE
Policy Management Tools	<ul style="list-style-type: none"> Application Recognition and Control Access Control Lists Device Fingerprinting Rate Limiting
IoT Capable	Yes

OTHER RADIO TECHNOLOGIES	
GPS	Types GLONASS, GPS

PHYSICAL INTERFACES		
	T750	T750SE
Ethernet	<ul style="list-style-type: none"> 1x2.5 Gbps, 1 x 10/100/1000 Mbps ports, RJ45 1 ACX 	
Fiber	<ul style="list-style-type: none"> 1x SFP, 1x SFP+, 1x SFP+ 10 Gbps 	
USB	1 USB 2.0 port, Type A	—
External Antenna Connectors	—	4x N-type female connectors

PHYSICAL CHARACTERISTICS		
	T750	T750SE
Physical Size	<ul style="list-style-type: none"> 14.54in (1) x 14.06in (W) 10.11in (H) 13.54in (1) x 9.47in (W) x 4.0in (H) 	<ul style="list-style-type: none"> 14.08in (1) 14.06in (W) 11.11in (H) 13.40in (1) x 9.47in (W) x 4.4in (H)
Weight	<ul style="list-style-type: none"> 7.94kg 6.27lbs 	<ul style="list-style-type: none"> 7.71kg 7.1lbs
Mounting	<ul style="list-style-type: none"> Pole Mount Wall Mount Flat Surface Bracket included in the box 	
Operating Temperature	-40°C (-40°F) to 55°C (145°F)	
Operating Humidity	Up to 95%, non-condensing	
Wind Survivability	Up to 168km/h (104mph)	

POWER	
Mode	Power Consumption
AC Power	<ul style="list-style-type: none"> 61.7W (3FF+ Backhaul) 64.6W (8 Ethernet Backhaul)
802.3bt Class T (Maximum Functionality With PSE Out)	57W
802.3at (Reduced Functionality Without PSE)	24.2W
Idle	10.75W

System Configuration	
AC Power	<ul style="list-style-type: none"> Full Functionality 2nd Ethernet Port enabled PSE Out (25W) available Onboard IoT enabled USB enabled (3W) - omni SKU
802.3bt Class T (Maximum Functionality With PSE Out)	<ul style="list-style-type: none"> Full Functionality 2nd Ethernet Port enabled PSE Out (25W) available Onboard IoT enabled USB enabled (3W) - omni SKU
802.3at (Reduced Functionality Without PSE)	<ul style="list-style-type: none"> 2nd Ethernet Port enabled PSE Out disabled Onboard IoT enabled USB enabled (3W) - omni SKU
Idle	<ul style="list-style-type: none"> 2nd Ethernet Port enabled PSE Out disabled Onboard IoT disabled USB disabled

Certifications and Compliance	
Wi-Fi Alliance*	<ul style="list-style-type: none"> Wi-Fi CERTIFIED™ 6, 6E, 6E, 6E, 6E Wi-Fi CERTIFIED™ 6E Wi-Fi Enhanced Open™ WPA3™ - Personal WPA3™ - Enterprise WPA3™ - Personal WPA3™ - Enterprise Wi-Fi Agile Multiband™ Wi-Fi Optimized Connectivity™ Wi-Fi Vantage™ WMM™ FastLane™
Standards Compliance**	<ul style="list-style-type: none"> EN 60950-1 Safety EN 60601-1-2 Medical EN 61000-4-2/3/4 Immunity EN 50121-1 Railway EMC EN 50121-4 Railway Immunity IEC 61373 Railway Shock & Vibration EN 62311 Human Safety RF Exposure WEEE & RoHS ATA 24 Transportation

Software and Services	
Location based services	<ul style="list-style-type: none"> Spot
Network Analytics	<ul style="list-style-type: none"> SmartCell Insight (SCI) RUCKUS Analytics
Security and Policy	<ul style="list-style-type: none"> Cloudpath

*For complete list of Wi-Fi certifications, please see the Wi-Fi Alliance website.
**For current certification status, please see the price list.



DATA SHEET

cnWave™ 60 GHz V5000

Distribution Node

QUICK LOOK:

- Supports 57 to 66 GHz
- Dual-sector with 280° coverage
- Up to 7.2 Gbps (1.8 Gbps DL and 1.8 Gbps UL per sector). Channel bonding typically doubles capacity
- TDMA/TDD channel access and Network Synchronization
- 802.11ay technology with Terragraph certification



Designed for high-speed and high-density deployments

Cambium Networks' cnWave 60 GHz solution provides easy, fast and cost-effective wireless gigabit connectivity for edge access and/or high-capacity backhaul for edge access solutions at a significantly lower TCO than fiber infrastructure. Service providers and enterprises now have access to gigabit for business and residential connectivity, backhaul for Wi-Fi access or LTE/5G small cell. Certified for Facebook, Terragraph, cnWave solutions are highly efficient at handling high-density deployments in cities and suburban areas.

V5000 is featured with two sectors covering up to 280° with beamforming. A single V5000 can connect up to four other distribution nodes or up to 30 client nodes. V5000 can be used for RTP and PMP configurations.



Cloud and on-premises management

cnWave 60 GHz operates with Cambium Networks' cnMaestro management system. cnMaestro™ is a cloud-based or on-premises software platform for secure, end-to-end network control. cnMaestro wireless network manager simplifies device management by offering full network visibility and zero-touch provisioning. View and perform a full suite of wireless network management functions in real time. Optimize system availability, maximize throughput and meet emerging needs of business and residential customers.

Cambium Specifications with Environmental Tolerance:



DATA SHEET

cnWave™ 60 GHz V5000 Distribution Node

Client Node Model	V1000	V3000
Maximum Throughput in DL or UL	1 Gbps	3.8 Gbps
Maximum EIRP	32 dBm	60.5 dBm

Specifications

Spectrum	Performance
Frequency Range	57 to 66 GHz in a single SKU
Channel Width	216 GHz, 4.32 GHz*
Carrier Bonding*	Up to 2 adjacent channels
Mode of Operation	PMP or PTP
Modulation & Coding Schemes	MCS-0 (BPSK) to MCS-12 (16-QAM)
Latency	<1 ms
Maximum EIRP	38 dBm
Interface	Antenna
Channel Access	TDMA/TDD
Ethernet Interface	Gain
1 x 100/1000/10G BaseT with PoE In, 1 x 100/1000 BaseT with 802.3at PoE Out, 1 x SFP+ 1G and 10G	22.5 dBi
	Type
	Integrated
	Beamforming Scan Range
	+/- 140° azimuth, +/- 20° elevation
	Beam Width
	12°
Networking	Powering
Protocols Supported	Type
IPv4, IPv6, Layer2 Bridge, Layer3 IPv6 Routing, Open/R mesh	Passive PoE (42-57 V)
Network Management	Power Consumption
cnMaestro, HTTP, HTTPS, SNMP V2c & V3	65 W with AUX PoE Out in use, 35 W without AUX PoE Out in use
MTU	
4,000 bytes	
VLAN*	
8021ad (QinQ), 8021Q with 8021p priority	
QoS*	
4 Level QoS, DSCP and VLAN Tag	
Security	Physical
Encryption	Environmental
128-bit AES	IP66/67
Firmware Security	Temperature
Signed Firmware Images	-40°C to 60°C (-40°F to 140°F)
	Mean Time Between Failure
	> 40 years
	Weight
	< 4 kg (8.8 lbs)
	Dimensions
	260 mm x 186 mm x 103 mm (11.0 in x 7.32 in x 4.06 in)
	Wind Survival
	200 km/h (124 mi/h)

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2

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The Ruckus T750 is IP-67 rated to withstand the rigors of outdoor deployments.

Part II – 2.7 Proposal Elements

A. Technical

2. Plans for necessary training, where applicable. Information demonstrating an affirmative statement shall be required that the proposer has reviewed the scope of work, understands the nature thereof and is willing and capable of providing the services thereof.

Cox Response: Cox will include education sessions at no charge to familiarize Jefferson Parish staff with the customer portal and product features.

Cox acknowledges that it has reviewed the scope of work, understands the nature thereof and is willing to and capable of providing the services proposed in the Cox bid.

3. Proposer shall likewise include any information concerning any innovative concepts pursuant to this RFP and terms and conditions that the proposer desires consideration by the Parish.

Cox Response: Cox is pleased to provide additional information on our solution and a variety of other add-on solutions that may interest the Parish. We also include certain Responses and Clarifications to the RFP in Exhibit III.

B. Qualifications and Experience

1. Proposers shall provide a detailed statement of related services to government entities or private entities which identifies customer satisfaction, demonstrated volume of merchants, etc. Proposer must provide a detailed description of customer service capabilities, including resumes of personnel assigned, total number of personnel and timeline of customer inquiries and complaints, as applicable.

Cox Response: See Section E of the Cox proposal for Cox's qualifications and experience information.

2. Proposer shall provide resumes for account manager(s), designated customer service representative(s) and any and all key personnel anticipated to be assigned to this project, in addition to resumes of any and all subcontractors.

Cox Response: See the following resumes of key Cox Business personnel:

STAFF RESUME FOR RFP NO. 1193 ADVANCED BROADBAND AND SMART CITY SYSTEMS

Company Name Submitting Proposal:	Cox
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The following information pertains to the individual being proposed for this project

Name:	Bradley Pipes	Key Personnel: (Yes/No)	Yes
Individual's Title	Sales Director		
# of Years in Classification:	34	# of Years with Cox:	13

BRIEF SUMMARY OF PROFESSIONAL EXPERIENCE

Been with Cox Business since 2009 as Sales Director and have a 34-year career in Technology Sales and Service. Responsibilities include leading Regionwide Enterprise Sales & Service Teams with a direct focus on Local, Parish and State Governments.

RELEVANT EXPERIENCE

Cox Business – New Orleans, LA
Sales Director (2009-Present)

tw telecom – New Orleans, LA
Sales Director (2007-2009)

Level 3 Communications – Jackson, MS
General Manager (2004-2007)

KMC Telecom – Baton Rouge, LA
Regional Director (2003-2004)
Regional Vice President, (1999-2003)
City Director, (1996-1999)

LDS Communications – Baton Rouge, LA
General Manager (1992-1996)
Sales Manager, (1990-1992)
Account Executive, (1988-1990)

EDUCATION

University of Louisiana Monroe, Marketing

EXPERIENCE WORKING WITH GOVERNMENT ENTITIES (list projects)

City of New Orleans (Cox)

- Metro Ethernet Network
- Guest Internet Wifi at City Hall
- Crime Camera Network

State of Louisiana (Cox)

- Regional Ethernet Network
- Commodity Internet Network
- Voice Network

East Baton Rouge Parish School Board (Cox)

- Metro Ethernet Network
- Internet Network
- VoIP Network

Lafayette Airport Commission (Cox)

- Internet Network
- VoIP Network
- Managed Wifi Network

Jefferson Parish School Board (Cox)

- Metro Ethernet Network
- Internet Network
- Voice Network

Jefferson Parish Government (Cox)

- Metro Ethernet Network
- Internet Network

St. Bernard Parish Government (Cox)

- Metro Ethernet Network
- Internet Network
- VoIP Network
- SDWAN Network

St. Bernard Sheriff's Office (Cox)

- Metro Ethernet Network
- Internet Network
- VoIP Network

City of Kenner (Cox)

- Metro Ethernet Network
- Internet Network
- Crime Camera Network

Mercedes Benz Superdome/Smoothie King Center (Cox)

- Internet Network
- Bulk Video Network

City of Baton Rouge (KMC Telecom)

- Franchise Agreement
- CLEC Network Construction

STAFF RESUME FOR RFP NO. 1193 ADVANCED BROADBAND AND SMART CITY SYSTEMS

Company Name Submitting Proposal:	Cox
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The following information pertains to the individual being proposed for this project

Name:	Troy Roussel	Key Personnel: (Yes/No)	Yes
Individual's Title	Senior Account Executive		
# of Years in Classification:	18	# of Years with Cox:	10

BRIEF SUMMARY OF PROFESSIONAL EXPERIENCE

With Cox Business since November 2011 as an Enterprise Sales Manager and over 17 years in Technology Sales & Consulting experience. Enterprise Manager responsibilities include managing a team focused on strategic prospecting in Government and Enterprise space for business development, attainment and growth; relationship and trust building at all levels through positive customer interaction, collaboration and advocacy toward customer-based goals; providing creative, tailored solutions to solve unique customer challenges. A 17-year demonstrated track record for success through customer-focused engagement.

RELEVANT EXPERIENCE

Cox Business – New Orleans, LA
Enterprise Sales Manager (2011-Present)

Windstream– New Orleans, LA
Regional Director (2008-2011)

Sales Manager (2006-2008)

Senior Account Executive (2004-2006)

EDUCATION

Baton Rouge School of Computers
Network Engineering

EXPERIENCE WORKING WITH GOVERNMENT ENTITIES (list projects)
City of New Orleans (Cox)

- Metro Ethernet Network
- Guest Internet Wifi at City Hall
- Crime Camera Network

- VoIP Network
- SDWAN Network

St. Bernard Parish Government (Cox)

- Metro Ethernet Network
- Internet Network

St. Bernard Sheriff's Office (Cox)

- Metro Ethernet Network
- Internet Network
- VoIP Network

City of Kenner (Cox)

- Metro Ethernet Network
- Internet Network
- Crime Camera Network

Mercedes Benz Superdome/Smoothie King Center (Cox)

- Internet Network
- Bulk Video Network

Jefferson Parish School Board (Cox)

- Metro Ethernet Network
- Internet Network
- Voice Network

Jefferson Parish Government (Cox)

- Metro Ethernet Network
- Internet Network

Jefferson Parish Sherriff's Office (Cox)

- Metro Ethernet Network
- Internet Network

St. Charles Parish Government (Cox)

- Metro Ethernet Network
- Internet Network
- VoIP Network

STAFF RESUME FOR JEFFERSON PARISH RFP NO. 0455

Company Name Submitting Proposal:	Cox
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The following information pertains to the individual being proposed for this project

Name:	Clay G Callaghan	Key Personnel: (Yes/No)	Yes
Individual's Title	Account Executive III		
# of Years in Classification:	9	# of Years with Cox:	9

BRIEF SUMMARY OF PROFESSIONAL EXPERIENCE

With Cox Business since 2013 as an Account Executive with over 25 years in Technology Sales & Consulting experience. Responsibilities include : Managing Enterprise Customer with a focus on Government agencies.

A 25-year demonstrated track record for success through customer-focused engagement.

RELEVANT EXPERIENCE

Cox Business – New Orleans, LA
Account Executive (2013-Present)

Windstream Communications – New Orleans, LA
Account Manager (2003-2013)

EDUCATION

University Of New Orleans 1989
BA – Psychology

RELEVANT CERTIFICATIONS

Technology Sales, Cloud Solutions, Network Design

EXPERIENCE WORKING WITH GOVERNMENT ENTITIES (list projects)

Jefferson Parish (Cox)

- Metro Ethernet Network
- SDWAN Bandwidth design

US Federal Gov (Cox)

- Cox Optical Internet
- Voice Manager

STAFF RESUME FOR JEFFERSON PARISH RFP NO. 0455

Company Name Submitting Proposal:	Cox
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The following information pertains to the individual being proposed for this project

Name:	Derrick Malbrew	Key Personnel: (Yes/No)	Yes
Individual's Title	Sales Engineering Manager		
# of Years in Classification:	1	# of Years with Cox:	11

BRIEF SUMMARY OF PROFESSIONAL EXPERIENCE

With Cox Business since 2021 as a Sales Engineering Manager and over 20 years in Technology Sales & Consulting experience. Responsibilities include serving as the technical subject matter expert for the Sales team and clients on Cox's product and service offerings.

A 20-year demonstrated track record for success through customer-focused engagement.

RELEVANT EXPERIENCE

Cox Business – Louisiana

Sales Engineering Manager (2021-Present)

Cox Business – Southeast Region (FL, GA, LA)

Sr Product Marketing Manager, Enterprise Communications (2018-2021)

Cox Business – Lafayette, LA

Sales Engineer II (2011-2018)

EDUCATION

University of Phoenix
M.B.A. – Global Management

McNeese State University
Business Administration - Finance

RELEVANT CERTIFICATIONS

Cisco Certified Network Associate (CCNA)
Sip School Certified Associate (SSCA)
MEF Carrier Ethernet Certified Professional (MEF-CECP)

EXPERIENCE WORKING WITH GOVERNMENT ENTITIES (list projects)

City of New Orleans (Cox)
• Metro Ethernet Network

Lafayette Airport Commission (Cox)
• Managed WiFi

St. Bernard Parish Government (Cox)
• Cox Optical Internet

City of Broussard (Cox)
• Managed WiFi

STAFF RESUME FOR JEFFERSON PARISH RFP NO. 0455

Company Name Submitting Proposal:	Cox
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The following information pertains to the individual being proposed for this project

Name:	Warren Barabash	Key Personnel: (Yes/No)	Yes
Individual's Title	Wireless Architect		
# of Years in Classification:	16	# of Years with Cox:	1

BRIEF SUMMARY OF PROFESSIONAL EXPERIENCE

Warren has many years in the cellular and wireless industry. His responsibilities include Wireless expertise with extensive experience in cellular – private 5G, CBRS, consumer, telematics and IoT. Warren has a demonstrated track-record in delivering global solutions across industries tracking and implementing new technology and strategies. His broad background in the RF and wireless industry incorporates experience from a design engineering role through various strategic sales roles.

RELEVANT EXPERIENCE

Cox Business – Atlanta, GA
Wireless Architect/Solution Design (2022-Present)

Xpect Connect, LLC – Phoenix, AZ
Wireless Solution Consulting (2021-2022)

JMA Wireless – Chandler, AZ
Director of Solutions (2021-2021)

Intel Corporation – Chandler, AZ
Senior Technical Marketing Manager and Strategic Planner (2013-2021)

EDUCATION

University of Alberta
Bachelor of Science, Electrical Engineering

RELEVANT CERTIFICATIONS

EXPERIENCE WORKING WITH GOVERNMENT ENTITIES (list projects)

Warren has worked on a number of municipal, county, and education projects throughout his career.

STAFF RESUME FOR JEFFERSON PARISH RFP NO. 0455

Company Name Submitting Proposal:	Cox
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The following information pertains to the individual being proposed for this project

Name:	Annette B. Wray	Key Personnel: (Yes/No)	Yes
Individual's Title	Access Engineering Manager		
# of Years in Classification:	4	# of Years with Cox:	9

BRIEF SUMMARY OF PROFESSIONAL EXPERIENCE

Having 22 years of experience in the telecommunications field, responsibilities include strategic assessments, consulting, implementation, and maintenance of telecommunication's teams to support various large and medium businesses within the Southeast Region (Louisiana, Florida, Georgia).

Current role in Access Engineering manages the Cox engineering team who creates network designs to today's standards and additionally design fiber services that improve the stability of future customer needs. Primary goal is to ensure and improve the customer experience through communication and maintenance efforts.

RELEVANT EXPERIENCE

Cox Communications, Inc. – New Orleans, LA
Access Engineering Manager, CB Operations (2018 -Present)
Service Manager, Cox Business (2013 – 2018)

Advent Communications, Inc. – New Orleans, LA
Technical Sales Director/Training Coordinator (2000-2012)

EDUCATION

Louisiana State University – B.S. in Medical Technology (grad. 1992)
Louisiana State University – Master's in Business Administration (grad. 2016)

RELEVANT CERTIFICATIONS

Certificate – ITIL Foundation in IT Service Management – Cert # GR671185943AW (Sept 2020)

EXPERIENCE WORKING WITH GOVERNMENT ENTITIES (list projects)

City of New Orleans (Cox)

- Metro Ethernet Network
- Guest Internet Wifi at City Hall
- Crime Camera Network

Jefferson Parish Government (Cox)

- Metro Ethernet Network
- Internet Network
- VoIP Network

Jefferson Parish Sheriff's Office (Cox)

- Metro Ethernet Network
- Internet Network
- VoIP Network

Jefferson Parish Public School System (Cox)

- Metro Ethernet Network
- Internet Network
- VoIP Network

St. Bernard Parish Government (Cox)

- Metro Ethernet Network
- Internet Network
-

- VoIP Network

St. Bernard Sheriff's Office (Cox)

- Metro Ethernet Network
- Internet Network
- VoIP Network

City of Kenner (Cox)

- Metro Ethernet Network
- Internet Network
- Crime Camera Network

Cox Reference: City of Las Vegas – Baker Park



Safety In Parks Starts With Cameras And Smart Technology When it comes to the issue of how to make parks safe, the city of Las Vegas and Cox Communications have come up with way to keep all parks and open spaces safer and used more efficiently. A pilot "smart park" project can now be found at Baker Park. It keeps 24/7 eyes on our soccer fields, swimming pool and water features in that park which also offers analytics that city leaders can have access to in order to see high volume times and come up with ways to make our parks better accessible to our residents.

Less than a year ago, Cox and the city of Las Vegas launched one of the nation's first city-led private network Smart City initiatives. The results are in, and we've hit it out of the park!

The project allows the city to maximize its operational efficiency through high-level, real-time video and photo oversight and monitoring of Baker Park, which is located just east of Las Vegas Boulevard (the Strip), in the center of town. Parking lot management, safety detection and usage trend analytics have all resulted from the effort, adding an additional level of awareness for city officials, nearby residents and park users.

Using Cox's Smart Communities platform, the city of Las Vegas has access to all the data generated in the pilot, including volume of visitors throughout the park, facility and parking lot usage, occupancy, turnover, and real-time event notifications from safety cameras, driving enhanced park performance and public safety. By leveraging this data, the city can strategically send patrols to the park only when needed, thereby improving operations and enabling officers to focus their priorities.

By utilizing a private network solution, the security and reliability of the data transmission is greatly enhanced. Additionally, all confidential, personal, and sensitive data is encrypted to protect the privacy of park visitors.

Find out more about the park and our partnership in this video from the City of Las Vegas:

<https://youtu.be/sGsJ0oFqVmg>

"Our residents are happy with the enhanced public safety efforts," said Councilwoman Olivia Diaz, whose Ward 3 includes Baker Park. "The park is highly utilized by those living nearby, and we want to ensure that we're providing a positive

Cox References:

St Bernard Parish Government

Contact Name: Michael DeVenport

Email Address: mdevenport@sbpg.net

Telephone: 504-330-7141

Fairfax County Government

Contact Name: Mike Palacios

Telephone: 571-778-8125

Stafford County Government

Contact Name: Jay Cooke

Telephone: 540-621-5790

D. Managed Services

Detail how the network will be administered, managed, supported, maintained, and upgraded with equipment lifecycles. Address the process to report service disruptions, expected Service Level Agreements (SLAs), and the Parish's access to view the network's health, statistics, and reports.

Service Level Agreement: See Exhibit II for Cox Managed WiFi Service Level Agreement.

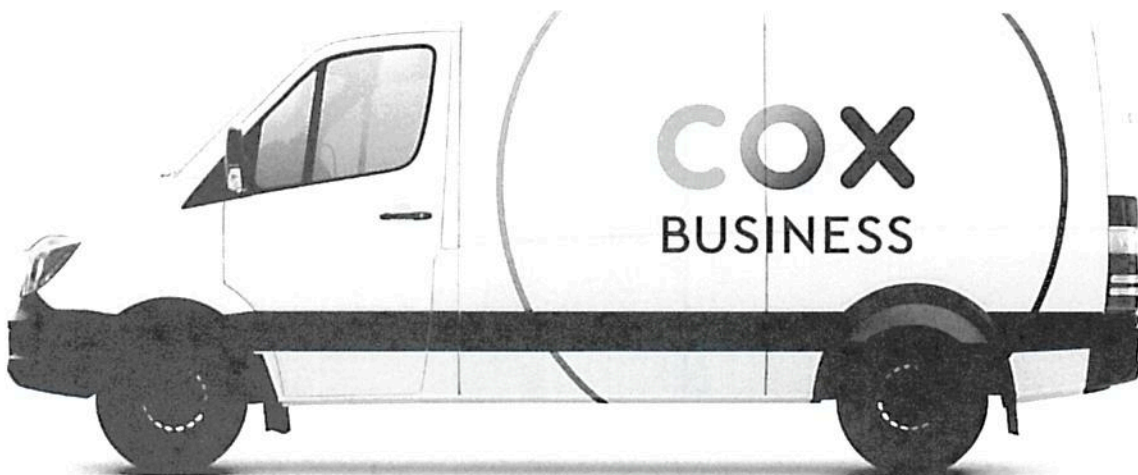
Cox Business Managed WiFi solutions are ideal for parks, hospitals, places of worship and companies with multiple locations. Cox will be delivering service to Lafreniere Park with a hybrid network composed of Fiber, Terragraph Wireless Backhaul and Managed WiFi Access Points. Our Managed Services vision is to satisfy all customer needs related to a product—from design, install and activation, through service upgrades and ongoing support.

Managed WiFi allows businesses to use outsource certain IT resources and allow your in-house experts to focus on strategic initiatives. With Cox Business Managed WiFi, we will design, wire, install and test the WiFi infrastructure to ensure optimal coverage and secure connectivity.

Cox Business proactively monitors and optimizes WiFi equipment and network performance. We resolve issues quickly and give Jefferson Parish staff improved 24/7 technical support, with access to Cox's specialized technical support team.

With Cox Managed WiFi, you'll receive enterprise-grade equipment from trusted vendors, giving you access to the latest technology. Cox deploys a complex network of equipment including switches, wireless access points and a router to manage IP routing and remotely monitor network performance and troubleshoot any problems for you.

Our support model includes a local Cox technician on-site if necessary



Cox Support

The **Cox Network Operations Center (NOC)** is comprised of two geographically diverse locations, one in Atlanta, GA and the other in Phoenix, AZ. These facilities act as a fully georedundant NOC and have the ability to load share of failover operations when necessary. **The NOC is staffed 24 hours a day, 365 days a year**, with employees working a variety of shifts and schedules. At least one leader is on site at all times and escalation to higher levels of management is possible through an on-call rotation. The NOC is constructed of 5 key foundations: Monitor, Detect, Triage, Communicate and Coordinate. The NOC monitors the network, services, infrastructure, and applications; attempts remote restoral and manages incidents, problems, and changes; facilitates restoration activities and outage communications. The NOC protects and preserves the integrity of the network, services, and infrastructure and provide best in class Cox Business customer service, network intelligence, service assurance, communication, and coordination of network events reinforcing the company goal to be the most trusted provider in America.

The NOC falls under the umbrella of the Service Assurance organization within Cox, which also encompasses a number of other teams:

- **Incident Management Process Communications Training (IMPCT)**- Drives standardization, adoption and evolution of processes across Service Assurance.
- **Problem Management**- An in-depth analysis of incidents having multiple occurrences. Identifying root cause and summarizing events and action taken to restore service during the outage.
- **Tools Management & Telemetry Enablement (TMTE)**- A shared service department within Service Assurance (SA), established to serve in the best interest of the SA organization. Collaborating, assessing, and identifying SA needs, ensuring operational readiness.
- **Change Management**- Drive standardization, adoption, and evolution of the Change Management (CM) processes, policies and tools across the enterprise. Driving compliance while evolving with the business needs.
- **Single Customer Service Assurance**- Provides managed services, incident and problem management, and internal back-office application support to Cox employees.

Definition of Cox Support Tiers:



Cox Managed WiFi: A Managed Private and Guest Networking Solution

Service Component	What It Is	What It Isn't
Solution Design	<ul style="list-style-type: none"> A secure WiFi and wired network solution with managed and unmanaged ports, integrated with our DDCwSIS/HFC network. Support for approximately 5,000 connected users. Multiple WiFi Access Points (APs), indoor and outdoor. 	<ul style="list-style-type: none"> An Over the Top (OTT) low-priced, self-install, plug-and-play product. Content filtering and firewall are not configurable.
Installation and Activation	<ul style="list-style-type: none"> Professional installation including optimal AP placement, wiring and speed testing. Connection of customer end points and LAN equipment, including IP address assignment (available with best effort at an additional cost). Virtual customer education is available to help customers set up their WiFi network and use the WiFi portal. APs are wall- or ceiling-mounted at a maximum of 12 feet (additional fees may apply if ceilings exceed 12 feet). 	<ul style="list-style-type: none"> DHCP/NAT is not enabled on the unmanaged port, requiring manual configuration for IP addresses.
Integration with Other Products	<ul style="list-style-type: none"> WiFi networks are enabled with Cox access services: HFC/GFI or COI Internet access tiers. 	<ul style="list-style-type: none"> Currently, there is no integration support with other Cox Business products such as Cox WiFi, managed router, voice, video, etc.
Ongoing Monitoring with Proactive Issue Identification and Resolution	<ul style="list-style-type: none"> Our WiFi platform and the customer WiFi network are both monitored. For day-to-day activity such as usage and connects, customers can log into the WiFi portal. If the customer's WiFi network service is interrupted, issue resolution and support processes are activated. WiFi rogue AP detection is supported. 	<ul style="list-style-type: none"> Customer end points and LAN equipment are not monitored. There is no Quality of Service (QoS) for bandwidth prioritization and allocation. Private and guest users may be impacted by over-utilization, number of users, and usage (heavy upload or downloads). The Internet access backhaul circuit is not monitored for peak hour congestion, however, if the WiFi network is interrupted, the backhaul circuit is checked as part of troubleshooting. Customers with more than 250 users or requesting faster guest WiFi speeds require fiber Internet access (CFI or COI).
Service Upgrades	<ul style="list-style-type: none"> Cox will provide firmware upgrades during normally scheduled maintenance windows. For Gold customers, account managers will communicate directly with the customer. For other customers, an email notification is sent 72 hours prior to the upgrade. 	
Customer Support	<ul style="list-style-type: none"> Customers should call 877.984.0175 for Managed WiFi support and move, add, exchange and disconnect requests. Self-serve options available to customers within the WiFi portal. On-site tech available for in-scope items. 	<ul style="list-style-type: none"> Cox will only troubleshoot Cox-owned equipment (AP, switches, WiFi routers). Customer IT is responsible for troubleshooting customer end points and LAN equipment such as POS, printers, smart home security (i.e. Arlo), smart home thermostats, gaming consoles, etc.

E. Proposer Qualifications and Experience

History and background of Proposer, including but not limited to status with related services to government entities, existing customer satisfaction, demonstrated volume of merchants, etc. Include employee certifications related to Wireless networks, network architecture/infrastructure, and fiber optic installation.

Why Choose Cox

Business customers choose Cox for a variety of reasons. We offer many business strengths; and listed below are several differentiators that we think are most relevant to Jefferson Parish.

Local Resources

Cox invests broad resources in our markets so we have a truly locally identity. Multi-disciplinary teams know the customers and the communities in which we work. Jefferson Parish will have face-to-face contact with teams that engineer, sell, provision and support our solutions. Our local presence, including VP-level and above, creates uncommon transparency and comfort knowing that we are there when you need us.

About Cox

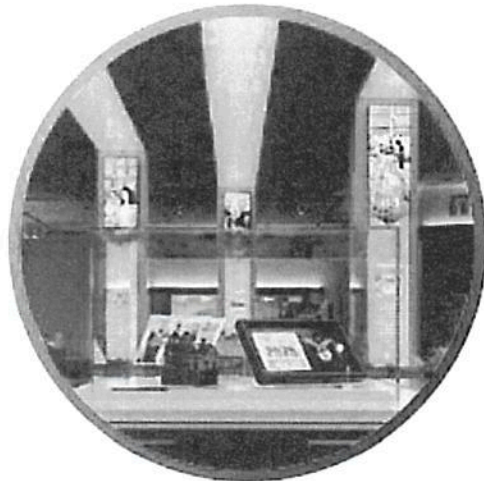
About Cox Communications

Cox Communications, a wholly owned subsidiary of Cox Enterprises, is a broadband communications and entertainment company, providing advanced digital video, Internet, and voice services over its own nationwide IP network. The third-largest U.S. cable TV company,

Cox serves approximately 6 million residences and businesses. Within Cox Communications, Cox Business provides voice, video and data solutions for commercial customers, and Cox Media is a full-service provider of national and local cable spot and new media advertising.

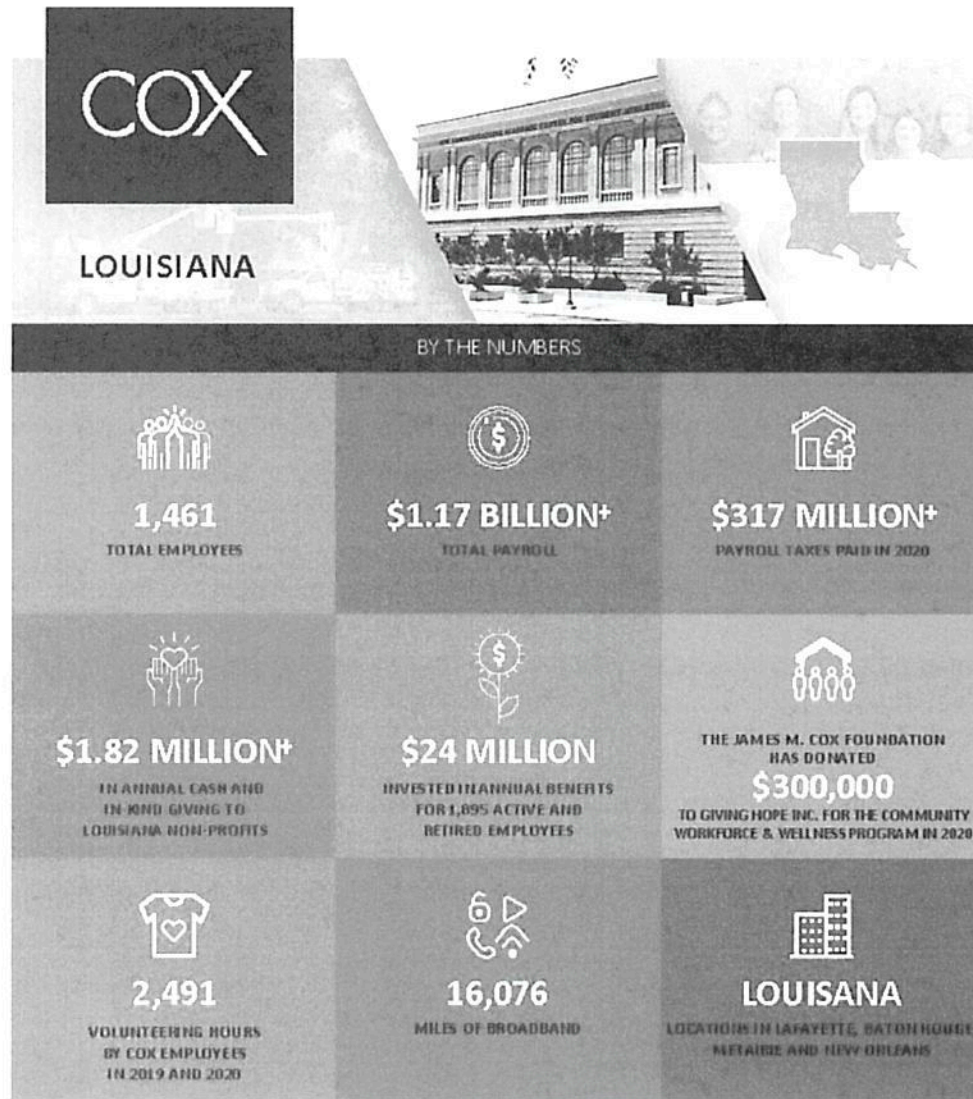
Cox is known for its pioneering efforts in cable telephone and commercial services, industry-leading customer care and outstanding workplaces. For several years, Cox has been recognized as the top operator for women by Women in Cable Telecommunications, and for 10 years Cox has ranked among DiversityInc's Top 50 Companies for Diversity.

Cox has invested more than \$16 billion in the communities it services through infrastructure upgrades and more than 125,000 miles of metro fiber and Hybrid Fiber-Coax services to homes and businesses in the company's service area. Cox maintains over 6 million customer relationships with more than 20,000 employees. Cox supports local communities through cash, grants, and in-kind contributions, providing more than \$100 million annually.



Cox Louisiana

With a long history of providing telecommunications services, Cox is an established and trusted provider in the Southeast, including the state of Louisiana. Over the last five years, Cox has invested millions in its Southeast Region through infrastructure upgrades and more than 2,000 miles of fiber delivering video, phone and high-speed Internet service to homes and businesses.



AWARDS AND RECOGNITION



MAKING AN IMPACT IN LOUISIANA

TECHNOLOGY

SUPPORTING STARTUPS

Cox partners with startup accelerator Techstars to support early-stage companies in a variety of industries. Techstars participant RentCheck, which is based in New Orleans, standardizes move-in and move-out inspections between renters and landlords by providing a guided walkthrough, bringing transparency and accountability to the security deposit deduction process.

CONNECT2COMPETE

Cox Communications' Connect2Compete program helps close the digital divide by providing low-income K-12 students and families deeply discounted high-speed internet service for \$9.95 per month.

COMMUNITY

SUPPLIER DIVERSITY

The Cox Supplier Diversity Scholarship Program works with Delgado Community College - New Orleans and others to provide continuing education opportunities that support the leadership development, operational sustainability and improved scalability of qualified, diverse suppliers. In 2020, the program had its largest cohort ever of 42 businesses.

LSU COX COMMUNICATIONS

ACADEMIC CENTER FOR STUDENTATHLETES
Cox Communications donated \$5.5 million in 2018 to help establish the LSU Cox Communications Academic Center for Student-Athletes in Baton Rouge. This academic center houses an academic support program that blends state-of-the-art technology for all student athletes from matriculation, through graduation, and life beyond.

ENVIRONMENT

COX CONSERVE HEROES

Cox Conserves Heroes is an awards program created by Cox Enterprises and The Trust for Public Land. The program honors environmental volunteers who create, preserve or enhance shared outdoor spaces in their local communities. Since 2008, the program has honored more than 200 volunteers across the nation who have helped make a significant impact on conservation and environmental protection in their communities. Through this program, the James M. Cox Foundation has donated over \$100,000 to environmental nonprofits in Louisiana.

ZERO WASTE TO LANDFILL

Cox Communications facilities in Harahan and Port Allen Louisiana are zero-waste-to-landfill facilities. To achieve this designation, facilities continue to maintain a 90 percent (or better) diversion of waste from landfill. As part of the Cox Conserves initiative, the company adopted a goal of achieving Zero Waste to Landfill by 2024.

KEY COMMUNITY PARTNERS



Acadiana Center
for the Arts



Big Buddy

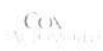


LAFAYETTE
ARCHITECTURAL SYSTEM



**SECOND
HARVEST**
FOOD BANK
WHERE WE CAN SOLVE HUNGER™

LOUISIANA
**ART &
SCIENCE**
MUSEUM



Cox Louisiana Experience

Cox has a staff (nearly 1,500 employees in Louisiana) of highly qualified network engineers and technicians on staff within a 100-mile radius of Jefferson Parish. Our local presence, including VP-level and above, creates uncommon transparency and comfort for our customers. Plus our local account team has over 140 years of technology experience. Bottom line, we are there when you need us.

In Louisiana, Cox has **22 highly trained engineers** within 100 miles of your location with an average of over 15 years' experience working with customers just like the Parish. There are currently **224 Cox technicians and an additional 309 contractors** supporting installation and repairs.

These dedicated and highly trained staff members have many industry network certifications such as:

- | | |
|--|---|
| • Nokia Routing Specialist 1 & 2 | • CCNA |
| • CCNP Routing | • CCNP Securities |
| • CCENT | • Calix AE Specialist |
| • Calix GPON Specialist Calix Ethernet Access Network Specialist | • Juniper Certification |
| • Metro Ethernet Forum Certificate | • ComTIA |
| • Network Engineering Degrees both Associates and Bachelors | • Proficiency with the following technologies MPLS, DWDM, SONET, TDM, Ethernet, DOCIS & IP Services |

About Cox in New Orleans

Cox New Orleans supported 3,785 direct and indirect jobs with personal earnings of \$185.4 million with the economic activity generating \$24 million in state and local tax collections.

- Capital expenditures of \$20 million by Cox New Orleans were estimated to support an annual average of 384 jobs with personal earnings of \$11.2 million and net new state and local tax collections of just over \$1.46 million.
- Cox New Orleans supported business activity of \$672.7 million in 2010, \$701.7 million in 2011 and \$715.5 in 2012.
- Cox New Orleans economic activity generated from \$22 million to \$24 million in state and local tax collections, including franchise fees paid directly to local parish and municipal governments
- From 2009 through 2012, Cox New Orleans gave over \$2.09 million to various charities and public events throughout the region.
- Capital expenditures of \$20 million by Cox New Orleans were estimated to support an annual average of 384 jobs with personal earnings of \$11.2 million and net new state and local tax collections of just over \$1.46 million.

Overall, Cox New Orleans supported over 3,558 jobs with personal earnings of \$174.3 million in 2010, over 3,700 jobs with personal earnings of \$181.8 million in 2011 and 3,785 jobs with personal earnings of \$185.4 million in 2012.

F. Innovative Concepts

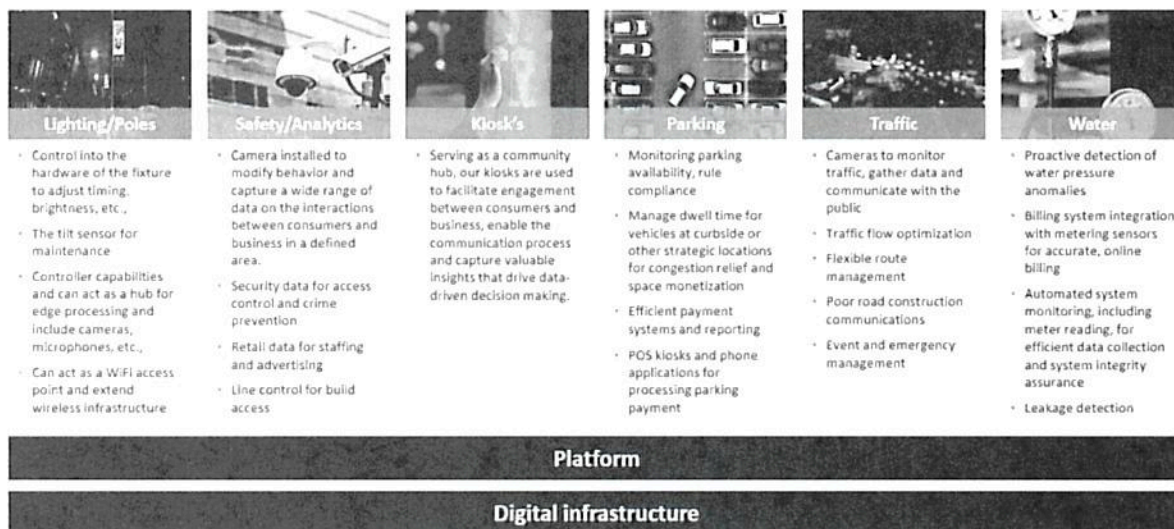
Present innovative concepts, if any, not discussed above for consideration. What sets the proposed solution apart from other wireless networks - SMART Cities approach, 5G small cell nodes with WiFi?

COX SMART COMMUNITY SOLUTIONS

Cox Business Smart Communities embraces a customized approach to solving the multifaceted challenges facing many different communities, whether it is a park, city, campus environment or mixed-use development. We help you solve real-world problems by creating a "smart environment" to offer a complete suite of technology solutions, and an open Internet of Things (IoT) platform. Cox solves for your highest priority needs and delivers tangible innovations that make your community a better, safer, and more secure place to live, work, and play.

Our Smart Communities team will work closely with Jefferson Parish to understand your needs and tailor an end-to-end solution that drives economic development while simultaneously improving residents' quality of life. Many exciting projects across the country are demonstrating that data streaming from sensors into the cloud is the "new energy" that makes communities run. With improved use of data, your development can make better decisions about critical changes in real time. Our platform serves as a single, integrated point of control which enables your management team to act as a responsible data steward and improve data-informed decision making.

The diverse and complex challenges facing communities today cannot be solved by a single technology vendor. Backed by the power of our resilient and reliable core infrastructure, Cox works hand in hand with multiple vendors to deliver the overall solution, so you can focus on the day-to-day business of a thriving community.



CAPABILITIES

The Cox Business Smart Communities division was launched in 2019 as a collaboration between Cox2M (the commercial IoT innovation engine inside Cox Enterprises) and Cox Business to provide a new way for communities to drive down costs, achieve operating efficiencies, and enjoy tangible improvements in quality of life. We offer a complete package of connected outdoor lighting controls, smart street parking monitoring, and more—all powered by advanced analytics. The applications, the platform, and the effective governance, agility, and flexibility of our systems work together to advance any community along its digital transformation journey.

With significant experience solving core infrastructure and connectivity problems Cox has a deep understanding of the needs and challenges facing a community. Cox brings holistic technology expertise into each partnership and reduces the complexity of deploying and maintaining IoT solutions. Our mission is to facilitate "frictionless" interactions among people and things so that our communities can thrive.

We take the lead on vetting and de-risking technology vendors across hardware, software, support, and platform so that you can focus on your community's customer experience. And because we have the full backing of Cox, your community will benefit from the innovative capabilities and a financially stable company without the associated risk of adopting and scaling new technologies.

Our internal resources, external partnerships, physical infrastructure, and people are key to our success. Our ability to help you identify current and future needs, and then plot the path forward, makes Cox the best partner for your project, and we are excited to build your future with you.



SMART PARK SOLUTIONS

Creating and sustaining safe public parks are a vital resource for municipalities in both attracting new families to the area and retaining them long term. The public safety of parks and recreational areas has a direct influence on community satisfaction levels. Many cities are implementing Smart Park solutions with technology that provides 24/7 video monitoring of the premises, automatically logging incidents and capturing data in real-time that will enable the right responses by the city.

Smart Park Solutions Benefits:

- Provides a clear view of activities 24/7 across the park system via smart devices
- Enables live monitoring by city officials and faster response times to incidents
- Enhances public safety and security, which in turn increases usage and satisfaction

Smart Park solutions from Cox Business help strengthen the kind of neighborhood parks that cities want to continue to invest in while also providing residents a safer and much more enjoyable recreational experience.

Smart Park Design

Cox Business offers a turnkey solution including permitting, construction, hardware, software, connectivity and support allowing us greater control over cost, timelines and supportability.



High-Definition 360° view cameras with radar sensors mounted on poles at strategic locations in and around the park are motion activated and automatically zoom in and log activities of interest.



Live video captures are delivered to a centralized facility location within the park using a localized private network core radio infrastructure model.



Raw data is captured on the Cox Business Smart Community Platform where insights are generated, driving actionable results for the city.



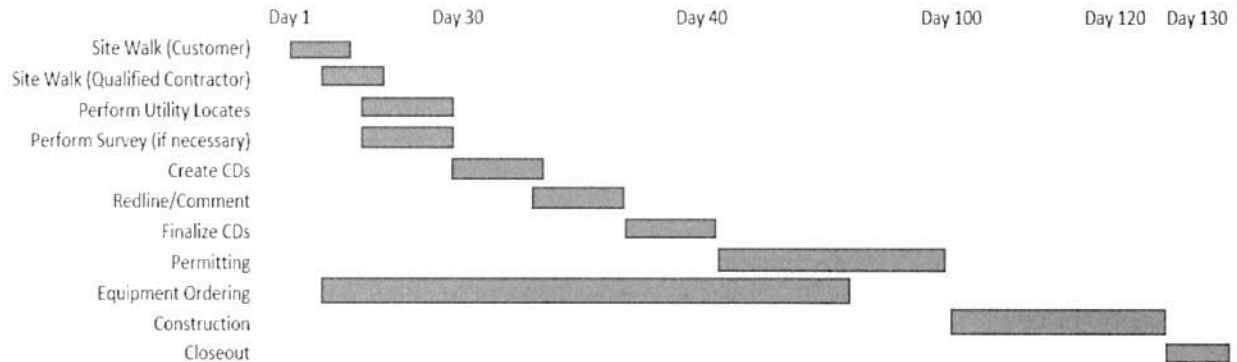
Cox Business provides end-to-end support for the Smart Park project to ensure that there is a mature service assurance model in place for resolving of all technical issues.



G. Project Schedule

Detailed schedule of full implementation. This schedule is to include implementation actions, timelines, responsible parties, etc.

Cox Response: The timeline illustrated and described below represents a high level estimate and may change based on certain conditions being met earlier or later than anticipated.



ESTIMATED TIMELINE FOR DEPLOYMENT

Week 1 - Cox will perform a site walk with customer to identify power source and location, vaults in the area for data, as well as location for all proposed poles, conduits and equipment. Once this is solidified, it will kick off a few action items. Preliminary site sketch will be created and used as a basis for Construction Drawings (CDs), and utility locates as well as a survey (if necessary) will be ordered.

Please Note - Due to global supply chain issues, hardware/equipment will be ordered in the first week, but delays may occur which could affect the completion date.

Week 2 through Week 4 - Preliminary CDs will be created and sent for first round comments while the survey and utility locates are completed. If there are any changes necessary due to utility locates, we will address with the Customer.

Week 5 - Once CDs are approved by all parties and finalized, Cox will submit for all necessary and required permits, assuming an estimated 60-day timeline for permitting, depending on permitting timelines and jurisdictional requirements. This is an area in where our Customer can potentially lean in to help guide us through the process and shorten this estimated lead time.

Week 6 through Week 13 - Pending delivery of all hardware/equipment, as well as addressing any permitting redlines received.

Week 13/14 - Once permitting is approved, we will have a pre-construction walk with the Customer and Qualified Contractor, to ensure our Method of Procedure (MOP) is agreed upon by all parties. At the pre-construction walk, the construction start date will be agreed to.

Week 14/15 - Construction is estimated at 21 days (about 3 weeks) to allow for any necessary traffic barricades, etc. Cox will plan to utilize micro trenching where possible to avoid a lengthy construction presence and will call in for any necessary inspections per jurisdiction. If micro trenching is not an approved method of construction, we can propose alternative approved methods, but this could extend the construction timeline accordingly to allow for concrete curing times, a more extensive construction scope. This will be determined and identified during the permitting phase.

Week 17/18 - At the end of construction, a full closeout package will be provided with before/during/after photos, as-builts, and copies of any inspections as needed.

The **Cox Service Delivery Project Manager** will be the point of contact (POC) regarding any implementation aspects or issues concerning this project. This individual is responsible for achieving project objectives and setting deliverables associated with the plan. The Project Manager is also responsible for coordinating and integrating activities across Cox's organization and managing communications with Jefferson Parish personnel.

Responsibilities of the Project Manager include:

- Preparing documentation on scope of project
- Tracking implementation performance and milestone dates
- Planning and coordination of activities within Cox's organization
- Managing communications (project status and updates)
- Point of contact for escalation issues
- Responsible for addressing and resolving jeopardy conditions
- Conducting and hosting Cox project team meetings
- Hosting joint collaborative meeting between Cox and Jefferson Parish

Below is a high-level sample Project Management activity tracker:

Phase / Step	Major Milestone (Yes/No)	Key Deliverables
Assessment Phase-		
Project Kick-off Meeting	Yes	
Customer Requirements Review	Yes	
Customer Information Review	Yes	
Initial Project Assessment	Yes	SOW
Planning and Design Phase-		
Develop Project Plan	Yes	Project Plan
Develop Project Schedule	Yes	Project Schedule
Project Plan Approval	Yes	
Project Schedule Approval	Yes	
Establish Work Location & Connectivity	Yes	
Implementation Phase-		
Pre Deployment Site Meeting	No	
Pre Deployment Site Survey	No	Site Specific Survey

Phase / Step	Major Milestone (Yes/No)	Key Deliverables
Test and turn-up	Yes	Each site will be turned up and tested to Cox network
Training	No	Professional Training by the Cox Customer Education Specialist scheduled within two weeks of turnup and testing.
Post Project Review	Yes	Site Specific Deployment Review
Project Wrap Up-		
Complete Final Documentation	No	
Project Wrap-up - Final Review	Yes	All Project Related Documents

H. Financial Profile

Proposers are requested to submit documentation from the past three (3) years demonstrating the firm's financial stability. Documentation may include audited financial statements, including balance sheets, income statements, documentation regarding retained earnings, assets, liabilities, etc. Such information should be included in the technical portion of the proposal submission and **MUST NOT** be included with the revenue offer proposals.

Cox Financial Profile

Cox Communications Inc. ("Cox") is a broadband communications and entertainment company, providing advanced digital video, high-speed Internet, telephone and home security and automation services over its own nationwide Internet Protocol network. Cox is the largest private broadband provider in the United States and serves over 6 million residences and businesses. Cox Business is a facilities-based provider of voice, video, data and security solutions for commercial customers, and Cox Media is a full-service provider of national and local cable spot and new media advertising.

Cox's business strategy is to leverage the capacity and capability of its nationwide IP network to deliver an array of services to consumers and businesses while creating multiple revenue streams. Cox believes that its investments in the technological capabilities of its nationwide IP network, the long-term advantages of clustering, the competitive value of bundled services and its commitment to customer care and community service enhance its ability to increase revenues.

Cox is a wholly owned subsidiary of Atlanta-based Cox Enterprises Inc. ("CEI"), a leading communications and automotive services company. In addition to Cox, CEI's other major operating subsidiary is Cox Automotive, a leading global provider of vehicle remarketing services and digital marketing and software solutions for automotive dealers and consumers.

Business Overview

As a privately held organization, Cox Communications does not publish its financial statements; however, Cox proudly continues to reinvest in infrastructure to support future growth. Over the last decade, Cox Business has made continuous

infrastructure updates and will continue to do so to ensure the company is providing the best products and services to its customers. Cox continues to grow and remain profitable in the ever-evolving economic landscape.

Additionally, Cox maintains investment grade debt based on a number of factors considered by the rating agencies, such as, profitability, cash flow, total debt outstanding, interest requirements, liquidity needs and availability of liquidity. Refer to the respective websites for specific ratings information at www.moodys.com, www.standardandpoors.com and www.fitchratings.com.

Exhibit I - Cox Commercial Services Agreement

Cox attaches its standard Commercial Services Agreement as the proposed contract for services to be purchased by the Parish. Cox has also responded to the various terms and conditions set forth in the RFP including the proposed contract, and we offer this Commercial Services Agreement for the Parish's consideration. This Commercial Services Agreement is integrated into Cox's response, is proposed to be the terms governing Cox's provision of services, and contains additional terms and conditions related to the services which are necessary for a complete contract. Cox's proposal is expressly subject to the parties' negotiation and execution of a mutually agreeable final service agreement.

Commercial Services Agreement

__ / __ / 2022



Cox Account Rep:		Cox System Address:
Phone Number:		
Fax Number:		

Customer Information		Authorized Customer Representative Information	
Legal Company Name:		Full Name:	
Street Address:		Billing Contact:	
City/State/Zip:		Fax:	
Billing Address:		Contact Number:	
City/State/Zip:		Email Address:	
Cox Account #:			
Merge Bill			

Taxes and Fees Not Included					
Service Description	Quantity	Unit Price	Term (Months)	Service Charges	
				Monthly Recurring	One Time Activation & Setup Fees
THIS IS A DRAFT CONTRACT. SERVICES AND FINAL TERM INFORMATION WILL BE COMPLETED BASED ON SCOPE OF AWARD					
Totals:					

Equipment Charges			
Description	Quantity	Unit Price	Total Fee

Special Conditions

Promotion Details	
<p>This Commercial Services Agreement (the "Agreement") includes (i) this paragraph, the language above and Exhibit A (collectively, the "Service Terms"); (ii) the terms and conditions set forth at http://ww2.cox.com/aboutus/policies/business-general-terms.cox (the "General Terms") and (iii) any other terms and conditions applicable to the Services set forth above, including without limitation, the Cox tariffs, Service Guides set forth at http://ww2.cox.com/business/voice/regulatory.cox ("SG"), State and Federal regulations, the Cox Acceptable Use Policy (the "AUP"), and Cox's Internet Service Disclosures located at www.cox.com/internetdisclosures. Exhibit A is attached to and incorporated into this Agreement by this reference. Customer acknowledges receipt and acceptance of the Service Terms (including Exhibit A), the AUP, General Terms, and all other referenced terms and conditions by signing this Agreement. By signing this Agreement, Customer accepts that any and all disputes arising out of, relating to or concerning this Agreement and/or the Services shall be resolved through mandatory and binding arbitration unless Customer opts out pursuant to the Dispute Resolution Provision in the General Terms. This Agreement is subject to credit approval and Customer authorizes Cox to check credit. The prices above do not include applicable taxes, fees, assessments or surcharges which are additional and may change. This proposal is valid provided Customer signs and delivers this Agreement to Cox unchanged within thirty (30) days from the date above. By signing this Agreement, Customer acknowledges that if (i) the transport Service(s) (e.g. Private Line Type Services, Ethernet Services) cross state boundaries or (ii) at least 10% of traffic on said transport Service(s) is Interstate in nature or designated for Internet traffic, then the entire transport Service(s) is considered Interstate. Customer has reviewed the interstate/intrastate designation of the transport Service(s) listed in the Service Description above and attests that all such designations are correct. Each party may use electronic signature to sign this Agreement, provided the electronic signature method used by Customer is acceptable to Cox. This Agreement shall be effective upon execution by Customer and "Acceptance" by Cox. "Acceptance" of the Agreement by Cox shall occur upon the earlier of (i) Cox's countersignature of this Agreement or (ii) Cox's installation of Service at Customer's location. Customer acknowledges that it has read and understands the 911 disclosures in Section 1 of the Service Terms. By signing this Agreement, you represent that you are the authorized Customer representative.</p>	
Customer Authorized Signature	<<Cox Entity >>
Signature:	Signature:
Print:	Print:
Title Position:	Title Position:
Date:	Date:

1. E911 Services FOR IMPORTANT INFORMATION ABOUT COX'S 911 PRACTICES, PLEASE REVIEW THE INFORMATION ABOUT E911 SERVICE IN THE GENERAL TERMS AND ON THE WEBSITE <http://ww2.cox.com/business/voice/regulatory.cox>.

2. Service Start Date and Term The "Initial Term" shall begin upon installation of Service and shall continue for the applicable Term commitment set forth above in the Service Terms. However, if Customer delays installation or is not ready to receive Services on the agreed-upon installation date, Cox may begin billing for Services on the date Services would have been installed. Cox shall use reasonable efforts to make the Services available by the requested service date. Cox shall not be liable for damages for delays in meeting service dates due to install delays or reasons beyond Cox's control. If Customer delays installation for more than ninety (90) days after Customer's execution of this Agreement, Cox reserves the right to terminate this Agreement by providing written notice to Customer and Customer shall be liable for Cox's reasonable costs incurred. AFTER THE INITIAL TERM, THIS AGREEMENT SHALL AUTOMATICALLY RENEW FOR ONE (1) YEAR TERMS (EACH AN "EXTENDED TERM") UNLESS A PARTY GIVES THE OTHER PARTY WRITTEN TERMINATION NOTICE AT LEAST THIRTY (30) DAYS PRIOR TO THE EXPIRATION OF THE INITIAL TERM OR THEN CURRENT EXTENDED TERM. "Term" shall mean the Initial Term and Extended Term (s), if any. Cox reserves the right to increase rates for all Services by no more than ten percent (10%) during any Extended Term by providing Customer with at least sixty (60) days written notice of such rate increase. This limitation on rate increases shall not apply to video Services or Services for which rates, terms and conditions are governed by a Cox tariff or SG. Upon notice to Customer, Cox may change the rates for video Services periodically during the Term. Cox may change the rates for telephone Service subject to a Cox tariff or SG periodically during the Term. For the avoidance of doubt, promotional rates and promotional discounts provided to Customer will expire at the end of the Initial Term

or earlier as set forth in the promotion language. Customer's payment for Service after notice of a rate increase will be deemed to be Customer's acceptance of the new rate.

3. Termination Customer may terminate any Service before the end of the Term selected by Customer above in the Service Terms upon at least thirty (30) days written notice to Cox; provided, however, if Customer terminates any such Service before the end of the Term (except for breach by Cox), unless otherwise expressly stated in the General Terms, Customer will be obligated to pay Cox a termination fee equal to the nonrecurring charges (if unpaid) and One Hundred Percent (100%) of the monthly recurring charges for the terminated Service(s) multiplied by the number of months, including partial months, remaining in the Term. Cox may terminate this Agreement without liability at any time prior to installation of Services if Cox determines that Customer's location is not reasonably serviceable or there is signal interference with any Cox Service(s) according to Cox's standard practices. If Customer terminates or decreases any Service that is part of a bundle offering, the remaining Service(s) shall be subject to price increases for the remaining Term. If Customer terminates this Agreement prior to installation of Service by Cox, Customer shall be liable for Cox's costs incurred. This provision survives termination of the Agreement.

4. Payment Customer shall pay Cox all monthly recurring charges ("MRCs") and all non-recurring charges ("NRCs"), if any, by the due date on the invoice. Any amount not received by the due date shown on the applicable invoice will be subject to interest or a late charge no greater than the maximum rate allowed by law. If Cox terminates this Agreement due to Customer's breach, or if Customer fails to pay any amounts when due and fails to cure such non-payment upon receipt of written notice of non-payment from Cox, Customer will be deemed to have terminated this Agreement and will be obligated to pay the termination fee described above. If applicable to the Service, Customer shall pay sales, use, gross receipts, and excise taxes, access fees and all other fees, universal service fund assessments, 911 fees, franchise fees, bypass or other local, State and Federal taxes or charges, and deposits, imposed on the use of the Services. Taxes will be separately stated on Customer's invoice. No interest will be paid on deposits unless required by law.

5. Service and Installation Cox shall provide Customer with the Services identified above in the Service Terms and may also provide related facilities and equipment, the ownership of which shall be retained by Cox (the "Cox Equipment"), or for certain Services, Customer, may purchase equipment from Cox ("Customer Purchased Equipment"). Customer is responsible for damage to any Cox Equipment. If Cox Equipment is not returned to Cox after termination or disconnection of Services, Customer shall be liable for the Cox Equipment costs. Customer may use the Services for any lawful purpose, provided that such purpose: (i) does not interfere or impair the Cox network or Cox Equipment; (ii) complies with the AUP; and (iii) is in accordance with the terms and conditions of this Agreement. Customer shall use the Cox Equipment only for the purpose of receiving the Services. Customer shall use Customer Purchased Equipment in accordance with the terms of this Agreement and any related equipment purchase agreement. Unless provided otherwise herein, Cox shall use commercially reasonable efforts to maintain the Services in accordance with applicable performance standards. Cox network management needs may require Cox to modify upstream and downstream speeds. Use of the Services shall be subject to the AUP at <http://ww2.cox.com/aboutus/policies/business-policies.cox>, which is incorporated herein by reference. Cox may change the AUP from time to time during the Term. Customer's continued use of the Services following an AUP amendment shall constitute acceptance of the revised AUP.

6. General Terms The General Terms are hereby incorporated into this Agreement by reference. BY EXECUTING THIS AGREEMENT AND/OR USING OR PAYING FOR THE SERVICES, CUSTOMER ACKNOWLEDGES THAT IT HAS READ, UNDERSTOOD, AND AGREED TO BE BOUND BY THE GENERAL TERMS.

7. LIMITATION OF LIABILITY IN ADDITION TO ANY OTHER LIMITATIONS ON LIABILITY CONTAINED IN THE AGREEMENT, NEITHER COX NOR ANY COX RELATED PARTY SHALL BE LIABLE FOR DAMAGES FOR FAILURE TO FURNISH OR INTERRUPTION OF ANY SERVICES, OR FOR ANY LOSS OF DATA OR STORED CONTENT, IDENTITY THEFT, OR FOR ANY PROBLEM WITH THE SERVICES OR EQUIPMENT OF ANY THIRD PARTY, NOR SHALL COX NOR ANY COX RELATED PARTY BE RESPONSIBLE FOR FAILURE OR ERRORS OF ANY COX SERVICE, COX EQUIPMENT, SIGNAL TRANSMISSION, LICENSED SOFTWARE, LOST DATA, FILES OR SOFTWARE DAMAGE REGARDLESS OF THE CAUSE. NEITHER COX NOR ANY COX RELATED PARTY WILL BE LIABLE FOR DAMAGE TO PROPERTY OR FOR PHYSICAL INJURY TO ANY PERSON ARISING FROM THE INSTALLATION OR REMOVAL OF EQUIPMENT UNLESS CAUSED BY THE NEGLIGENCE OF COX. UNDER NO CIRCUMSTANCES WILL COX OR ANY COX RELATED PARTY BE LIABLE FOR ANY INDIRECT, INCIDENTAL, SPECIAL OR CONSEQUENTIAL DAMAGES, INCLUDING LOST PROFITS, ARISING FROM THIS AGREEMENT OR PROVISION OF THE SERVICES.

8. WARRANTIES EXCEPT AS PROVIDED IN THIS AGREEMENT, THERE ARE NO OTHER AGREEMENTS, WARRANTIES OR REPRESENTATIONS, EXPRESS OR IMPLIED, EITHER IN FACT OR BY OPERATION OF LAW, STATUTORY OR OTHERWISE, INCLUDING WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE, RELATING TO THE SERVICES. SERVICES PROVIDED ARE A BEST EFFORTS SERVICE AND COX DOES NOT WARRANT THAT THE SERVICES, EQUIPMENT OR SOFTWARE SHALL BE ERROR-FREE OR WITHOUT INTERRUPTION. COX DOES NOT GUARANTEE THAT SERVICE CAN BE PROVISIONED TO CUSTOMER'S LOCATION, OR THAT INSTALLATION OF SERVICE WILL OCCUR IN A SPECIFIED TIMEFRAME. COX DOES NOT WARRANT THAT ANY SERVICE OR EQUIPMENT WILL MEET CUSTOMER'S NEEDS, PERFORM AT A PARTICULAR SPEED, BANDWIDTH OR THROUGHPUT RATE, OR WILL

BE UNINTERRUPTED, ERROR-FREE, SECURE, OR FREE OF VIRUSES, WORMS, DISABLING CODE OR THE LIKE. INTERNET AND WIFI SPEEDS WILL VARY. COX MAKES NO WARRANTY AS TO TRANSMISSION OR UPSTREAM OR DOWNSTREAM SPEEDS OF THE NETWORK.

9. Public Performance If Customer engages in a public performance of any copyrighted material contained in any of the Services, Customer, and not Cox, shall be responsible for obtaining any public performance licenses at Customer's expense. The Video Service that Cox provides under this Agreement does not include a public performance license.

Exhibit II – Cox Service Level Agreement



Managed WiFi Packages Service Level Agreement

I. Scope. This Service Level Agreement ("SLA") is incorporated into the Commercial Services Agreement or Master Services Agreement ("Agreement") Cox and Customer. Cox shall endeavor to meet the performance objectives and service levels set forth in this SLA with respect to the Managed WiFi Packages ("M. WiFi Packages") services ("Services") provided to the Customer. To qualify for any credits below, Customer must call in to Cox to request a credit within thirty (30) calendar days of the applicable event.

A. Service Availability. Availability, as it relates to the Services, is defined by Cox as the ability to transmit data from the Cox demarc at the Customer location to cloud based WiFi Platform. Cox shall endeavor to make the Services available to Customer as provided under the Agreement for at least ninety-nine and five-tenths percent (99.5%) of the time. This parameter is calculated by dividing the number of minutes that the Services are available for Customer's use by the total number of minutes in any calendar month and multiplying by one hundred (100). Unavailability of the Services due to the reasons or causes set forth in Section IV of this SLA shall not be included in determining whether Cox has met the applicable performance standard for Services Availability. For example, if the Services experience an outage for one (1) day due to a Force Majeure event, and otherwise experience no other outage or Service Interruption during the applicable month, Cox will be deemed to have met the Service Availability performance standard.

II. Service Interruption. A Service Interruption or an outage in Services is not a Default under the Agreement, but may entitle Customer to credits as provided in this SLA in the event the Service Availability parameter has not been met. A Service Interruption is a loss of signal to the Customer that results in a disruption of Service. A Service Interruption period begins when Customer makes a Trouble Report to Cox's National Support Center ("NSC") under the methods and procedures set forth in Section III of this SLA and ends when Cox restores the Services to Customer.

a. Service Response and Repair. In the event Cox receives a Trouble Report from Customer, Cox will initiate action to clear the trouble within thirty (30) minutes. Trouble Reports received by Cox will be resolved, on average, within four (4) hours with respect to electronic failures. A customer's mean time to repair will be calculated by the sum of customer incident minutes per month divided by the total number of incidents reported per month.

b. Service Availability Credits. A Credit Allowance will be given in any month during the term of the Agreement when there is a Service Interruption that qualifies for a credit allowance. The Credit Allowance shall be ten percent (10%) of the monthly recurring charges ("MRC") for the M. WiFi Package Service for the applicable month for a Service Interruption length of eight (8) consecutive hours or more. Interruptions due to the reasons or causes set forth in Section IV of this SLA shall not be included in determining whether Cox has met the applicable performance standard.

c. Chronic Outage. If three (3) times during a thirty (30) consecutive day period, the Services to the Customer experience a Service Interruption for a period greater than eight (8) consecutive hours, ("Chronic Outage") other than as a result of the causes set forth in Section IV, Customer may terminate affected Service without charge or payment of any termination charges otherwise provided in the Agreement; provided Customer complies with the notification process described in this Section IIc. Within thirty (30) days of the occurrence of the 3rd Chronic Outage, Customer shall notify Cox in writing of its election to terminate the circuit(s) and the circuit(s) shall be terminated upon Cox's receipt of such notice. If Customer fails to notify Cox within thirty (30) days of the 3rd Chronic Outage, of its intent to terminate the circuit(s), then Customer shall be deemed to have waived its right to terminate the Service under this Section IIc until the occurrence of a subsequent Chronic Outage, if any. Upon termination under this Section IIc, neither party shall have any further rights, obligations, or liabilities to the other party with respect to such Services, except those accrued through the termination date, and that expressly survive termination of this Agreement.

III. Trouble Reports. Cox shall maintain a twenty-four (24) hour, seven (7) day a week point-of-contact for Customers to report Service troubles, outages or Service Interruptions. Customer shall call Trouble Reports to the telephone number provided during installation. A "Trouble Report" means any report made by Customer relating to the Services or the equipment provided by Cox.

IV. Exceptions to Credit Allowance. Credit Allowances shall not be provided for failure to meet SLAs: (i) caused by Customer, its employees, agents or subcontractors; (ii) due to failure of power or other equipment provided by Customer or the public utility company supplying power to Cox or Customer; (iii) during any period in which Cox is not allowed access to the premises of Customer to access Cox equipment; (iv) due to scheduled maintenance and repair; (v) caused by or due to violations



of the Cox Acceptable Use Policy (data customers); (vi) caused by a loss of service or failure of the Customer's internal wiring or other Customer equipment; or (vii) due to Force Majeure events. For purposes of this SLA, Force Majeure shall mean (i) third party cable cuts, acts of God, fire, flood, or other natural disaster; (ii) laws, orders, rules, regulations, directions, or actions of governmental authorities having jurisdiction over the Services; (iii) any civil or military action including national emergencies, riots, war, civil insurrections or terrorist attacks; (iv) taking by condemnation or eminent domain of a party's facilities or equipment; (v) strikes or labor disputes; (vi) fuel or energy shortages or (vii) delays in obtaining permits or other approvals from governmental authorities for construction or Services provisioning.

V. **Limitations.** With respect to all credits under this SLA, no credits shall be issued if: (i) Customer is in breach of its Agreement with Cox; (ii) Customer has a past due balance with Cox under the Agreement; or (iii) Customer is otherwise not in good financial standing with Cox. In addition, in any calendar month, Customer's combined credits shall not exceed one hundred percent (100%) of the MRC for M. WiFi Package Services. All credits are exclusive of any applicable taxes or fees charged to the Customer or collected by Cox. All claims for credit allowances are subject to review and verification by Cox. Cox reserves the right to change or modify the program rules and regulations at any time without notice.



Cox Optical Internet Service Level Agreement

1. **Scope** This Service Level Agreement ("SLA") is incorporated into the Commercial Services Agreement or Master Services Agreement ("Agreement") by and between Cox and Customer, each as defined in the Agreement. The performance standards and service levels set forth in this SLA are Cox's objectives with respect to the Cox Optical Internet Services ("COI Services") provided to the Customer.

2. **COI Service Availability** Cox's objective is to make the COI Services available for Customer's use at least (i) Ninety-Nine and Ninety-Nine One-Hundredths Percent (99.99%) of the time with respect to the on-net portion of the circuit and (ii) Ninety-Nine and Nine-Tenths Percent (99.9%) of the time with respect to the portion of COI Services or circuits obtained by Cox from third party carriers, commonly known as "Type II" (collectively and individually, (i) and (ii) shall be referred to as "COI Service Availability"). COI Service Availability, is the ability to transmit data from the Cox demarcation point at the Customer location to a Regional Data Center ("RDC") on the Cox IP backbone. COI Service Availability does not mean the Customer will be able to reach any site or user on the Internet, nor does it mean any site or user on the Internet can reach the Customer, as there are many factors, outside of Cox's control, that can affect an end-to-end connection. The COI Service Availability is calculated by dividing the number of minutes that the COI Services are available for Customer's use by the total number of minutes in any calendar month multiplied by one hundred (100). Unavailability of the COI Services due to the reasons or causes set forth in Section 9 of this SLA shall not be included in determining whether Cox has met the COI Service Availability objective. For example, if the COI Services experience an outage for one (1) day due to a Force Majeure event, and otherwise experience no other outage or COI Service Interruption during the applicable month, Cox will be deemed to have met the COI Service Availability performance standard and no Service Credit(s) (as defined below) will be provided.

3. **COI Service Interruption** A "COI Service Interruption" is a loss of signal to the Customer that results in a total disruption of COI Service beyond the COI Service Availability level. Any COI Service Interruption, outage, degradation of COI Service, or failure to meet any objective stated in this SLA is not a default or breach under the Agreement, but may entitle Customer to a Service Credit (as defined below) for a qualifying COI Service Interruption. A COI Service Interruption period begins when Customer makes a Trouble Report (as defined below) to Cox's Network Operations Center ("NOC") under the methods and procedures set forth in Section 7 of this SLA and ends when Cox restores the COI Services to Customer.

4. **COI Service Response and Resolution** In the event Cox receives a Trouble Report (defined below) from Customer, Cox will initiate action to clear the trouble within approximately thirty (30) minutes. If the Trouble Report is the result of an electronic component failure, the estimated restoration time is four (4) hours. If the Trouble Report is the result of a cable or fiber failure or any other issue, the estimated restoration time is eight (8) hours.

5. **Service Credits** The following are each types of "Service Credits" which may be available to Customer as described below and subject to all limitations in the SLA including Section 9:

(a) **COI Service Interruption Service Credit** The available Service Credit for a COI Service Interruption is identified in the table below as a percentage of the monthly recurring charge ("MRC") for the portion of the affected COI Service: experiencing a qualifying COI Service Interruption. Service Credits are not cumulative (e.g. if a qualifying COI Service Interruption lasted 20 hours, Customer will receive a credit equal to 20% of the MRC for the portion of the COI Service: experiencing a COI Service Interruption, but Customer does not also receive a separate Service Credit for the "≥ 30 min. to < 4 hours", "≥ 4 hours to < 8 hours" and "≥ 8 hours to < 16 hours" timeframes identified in the table below.) The amount of the Service Credit shall be as follows:

<i>COI Services Interruption Length</i>	<i>Credit of the MRC for the portion of COI Services experiencing a COI Service Interruption</i>
≥ 30 min. to < 4 hours	5% of applicable MRC
≥ 4 hours to < 8 hours	10% of applicable MRC
≥ 8 hours to < 16 hours	15% of applicable MRC
≥ 16 hours to < 24 hours	20% of applicable MRC
≥ 24 hours	25% of applicable MRC

(b) **Network Latency Service Credit** Network Latency, as it relates to COI Services, is defined by Cox as the round-trip delay for a packet to travel between two Regional Data Centers ("RDCs") on the Cox IP backbone, averaged on a monthly basis across all RDCs and IP peering locations on the Cox IP backbone network ("Network Latency"). The average monthly round-trip delay is measured in milliseconds. The Cox Network Latency Service Level for COI Service is Fifty (50) milliseconds or less. Network Latency due to the reasons or causes set forth in Section 9 of this SLA shall not be included in determining whether Cox has met the applicable performance standard for Network Latency. Network performance statistics and methodology related to the Cox Network Latency for COI Service are posted at the following location:

<https://www.cox.com/business/networking/svpn.html>.

If the Cox Network Latency Service Level for COI Service is greater than fifty (50) Milliseconds in a calendar month, the available Service Credit equals Ten Percent (10%) of the MRC for the affected COI Services for any Network Latency in a calendar month.

(c) **Data Delivery Service Credit** Data Delivery Rate, as it relates to COI Services, is defined by Cox as the percentage of packets delivered during a transmission between two RDCs on the Cox IP backbone, averaged on a monthly basis across all RDCs and IP peering locations on the Cox IP backbone network

("Data Delivery Rate"). The average monthly packet delivery is measured in percentage of packets delivered per One Hundred (100) and shall be Ninety-Nine and Nine-Tenths Percent (99.9%) or greater, averaged on a monthly basis. Non-delivery of packets due to the reasons or causes set forth in Section 9 of this SLA shall not be included in determining whether Cox has met the applicable performance standard for Data Delivery Rate.

Network performance statistics and methodology related to the Cox Data Delivery Rate for COI Services are posted at the following location:

<https://www.cox.com/business/networking/svpn.html>

If the Data Delivery Rate for COI Services in a calendar month is less than Ninety-Nine and Nine-Tenths Percent (99.9%), the available Service Credit equals Ten Percent (10%) of the MRC for portion of the affected COI Services for any Data Delivery Rate issues in a calendar month.

6. Chronic Outage. If three (3) or more separate times during a thirty (30) consecutive day period, the COI Services experience a COI Service Interruption for a period greater than eight (8) consecutive hours, ("Chronic Outage") subject to Section 9 below, Customer may terminate the affected circuit(s) without charge or payment of any termination charges otherwise provided in the Agreement; provided Customer complies with the notification process described in this Section 6. Within thirty (30) days of the occurrence of the third Chronic Outage, Customer shall notify Cox in writing of its election to terminate the circuit(s) and the circuit(s) shall be terminated upon Cox's receipt of such notice. If Customer fails to notify Cox within thirty (30) days of the third Chronic Outage, of its intent to terminate the circuit(s), then Customer shall be deemed to have waived its right to terminate the circuit(s) under this Section 6 until the occurrence of a subsequent Chronic Outage, if any. Upon termination under this Section 6, neither party shall have any further rights, obligations, or liabilities to the other party with respect to such terminated affected circuit(s), except those accrued through the termination date, and that expressly survive termination of this Agreement.

7. Customer Responsibilities / Trouble Reports. Cox will maintain a twenty-four (24) hour, seven (7) day a week point-of-contact for Customer to report COI Service troubles, including COI Service Interruptions, Network Latency, and Data Delivery Rate issues. Customer shall call Trouble Reports to the telephone number provided by Customer's local market sales representative. A "Trouble Report" means any report made by Customer to Cox relating to the COI Services or the equipment provided by Cox.

Cox will investigate the Trouble Report and assign a trouble ticket number. To qualify for any Service Credit(s), Customer must request, in writing, a Service Credit within thirty (30) calendar days of a qualifying Trouble Report. Cox will be the only party to determine (in its sole discretion) whether Cox has not met any of the SLA terms specified herein and whether a Service Credit is to be issued. Customer shall cooperate with Cox at all times in testing, determining and verifying that a qualifying COI Service Interruption, Network Latency, and/or Data Delivery Rate issue has occurred.

8. COI Service Installation Delays

(a) COI Service Installation and Availability. Cox will make commercially reasonable efforts to install, provision and make the COI Services available for Customer's use within ten (10) business days of the installation date if explicitly defined in the Agreement, if any ("Estimated Install Date"). COI Service shall be deemed as available upon Cox's installation of the equipment and facilities necessary to provide Customer the COI Services.

(b) Installation Delay Credit. Cox shall provide Customer with an Installation Delay Credit if the COI Services are not available for Customer's use within ten (10) business days of the Estimated Install Date. In this event, Cox will provide an "Installation Delay Credit" of One Hundred Percent (100%) of the standard nonrecurring charge ("NRC") paid by Customer for the portion of the COI Service that was unavailable. This Installation Delay Credit shall apply only to Cox standard NRCs and shall not apply to construction or other non-standard charges billed to Customer that are associated with providing COI Services to Customer.

(c) Exceptions to Installation Delay Credits. Installation Delay Credits shall not be provided for installation delays (i) caused by or requested by Customer, its employees, agents or subcontractors; (ii) due to inabilities or difficulties of Cox to access Customer's premises; (iii) due to the public utility company restricting Cox's access to necessary conduits or wiring in Customer's building or property; (iv) due to any delays in obtaining any necessary permits, licenses, pole attachment agreements, rights of way, or other access or property rights; (v) due to any causes addressed in Section 9; or (vi) due to Force Majeure events.

9. Exceptions and Limitations to Service Credit

(a) Exceptions. Service Credits shall not be provided for any COI Service Interruptions or failures to meet the COI Service Availability, Data Delivery Rate, or Network Latency objectives, estimated restoration time, Estimated Install Date, or any other term specified in this SLA: (i) caused by Customer, its employees, agents or subcontractors; (ii) due to failure of power or other equipment provided by Customer or the public utility company supplying power to Cox or Customer; (iii) during any period in which Cox is not allowed access to the premises of Customer to access Cox equipment; (iv) due to scheduled maintenance and repair; (v) caused by or due to violations of the Cox Acceptable Use Policy or any misconduct or accident of the Customer; (vi) caused by a loss of service or failure of the Customer's internal wiring or other Customer equipment; (vii) due to Customer's failure to release the COI Service for testing and/or repair to Cox; or (viii) due to Force Majeure events. For purposes of this SLA, Force Majeure shall mean (i) third party cable cuts, acts of God, fire, flood, or other natural disaster; (ii) laws, orders, rules, regulations, directions, or actions of governmental authorities having jurisdiction over the COI Services; (iii) any civil or military action including national emergencies, riots, war, civil insurrections or terrorist attacks; (iv) taking by condemnation or eminent domain of a party's facilities or equipment; (v) strikes or labor disputes; (vi) fuel or energy shortages; (vii) delays in obtaining permits or other approvals from governmental authorities for construction

reasonable control of Cox. In addition, Service Credits shall not apply (a) if Customer is entitled to any other available credits, compensation or remedies under the Agreement for the same COI Service Interruption, deficiency, degradation, delay, or issue (b) for COI Service Interruptions, deficiencies, degradations, delays, or issues not reported by Customer to Cox within a reasonable period of time, not to exceed thirty (30) days from when it started, (c) where Customer reports a COI Service Interruption, Network Latency and/or Data Delivery Rate issue, but Cox does not find any such issue, (d) to any Service locations served via a third party (i.e. Type-II site), or (e) to any service not provided under the Agreement even if the service is provided by a Cox affiliate or subsidiary. For any COI Service locations served via a third party, Cox may pass through any COI Service credits it receives from the third party associated with any COI Service Interruption not to exceed the Service Credit amount.

(b) Limitations. With respect to all Service Credits under this SLA, no Service Credits shall be issued if: (i) Customer is in breach of its Agreement with Cox; (ii) Customer has a past due balance with Cox under the Agreement; or (iii) Customer is otherwise not in good financial standing with Cox. In addition, in any calendar month, Customer's combined Service Credits for Network Latency and Data Delivery Rate shall not exceed ten percent (10%) of the MRC for the affected COI Services. Furthermore, in any calendar month, Customer's combined Service Credits for any and all issues, including, without limitation, Network Latency, Data Delivery Rate, Service Interruptions, and Installation Delay Credits shall be no more than one (1) full MRC for the affected COI Services. The calculation of credits under this SLA are exclusive of any applicable taxes, fees, or surcharges charged to the Customer or collected by Cox. All claims for Service Credits must be initiated by the Customer and are subject to review and verification by Cox. Cox reserves the right to change or modify the SLA program rules and regulations at any time without notice. For the avoidance of doubt, Cox and Customer agree that Customer's sole and exclusive remedy for any COI Service Interruptions, installation delays, missed Data Delivery Rate, missed Network Latency, missed repair objectives, service degradations, or any other outages or issues related to the COI Services provided under the Agreement shall be strictly limited to the Service Credits or the Installation Delay Credit, as applicable, as set forth in this SLA.

Exhibit III – Cox Responses and Clarifications to RFP Terms

RESPONSES AND CLARIFICATIONS TO CERTAIN RFP TERMS

Cox indicates below its proposed comments and responses to certain identified provisions of the RFP. Cox also attaches its standard contract to its submission which contains additional terms and conditions related to the service. Cox notes that some of the additional terms and conditions relate to concepts not covered by the RFP, but which are necessary to be covered so that the parties can have a complete contract. Those terms and conditions are proposed by Cox to be the additional commercial terms and conditions under which the parties will do business, recognizing that in the event of a conflict, the terms and conditions of the parties negotiated final agreement will take precedence. Cox's contract is hereby incorporated into any final agreement by acceptance of Cox's offer and a copy is included in Cox's proposal. Cox's offer is subject to negotiation of a mutually acceptable final agreement.

RFP PROVISION	COX RESPONSE/CLARIFICATION
Sec. 1.22, Standard Terms and Conditions and Non-negotiable Contract Terms, Item B	Cox acknowledges and provides certain clarifications below.
Sec. 1.22, Standard Terms and Conditions and Non-negotiable Contract Terms, Item C	Cox acknowledges and agrees to comply with all provisions of the Jefferson Parish Code of Ordinances which expressly apply to Cox in the provision of services to the Parish.
1.26 Insurance Requirements	Cox has appropriate insurance to support its obligations and liabilities in its customer agreements. We reserve the right to clarify such insurance support language in the final agreement.
1.29 Contract Negotiations	Cox acknowledges and agrees, subject to the terms and conditions of the Cox response.
1.32 Indemnification	Cox agrees to indemnify the Parish against all third party claims for any physical injury to person or tangible personal property sustained by any person, firm, or corporation to the extent caused by any negligent act or intentional misconduct by Cox. Cox and/or its agents shall not be liable for damages for failure to furnish or interruption of any services, nor shall Cox or its agents be responsible for failure or errors in signal transmission, lost data, files or software damage regardless of the cause. Cox shall not be liable for damage to property or for injury to any person arising from the installation or removal of equipment unless caused by the negligence of Cox. Under no circumstances will Cox be liable for any indirect, incidental, special or consequential damages, including lost profits, arising from the resulting contract or its provision of the services.

1.35 Assignment	Cox agrees, provided that limited assignments to its legally authorized affiliates shall be permitted upon notice to the Parish.
1.36 EEOC and ADA Compliance	Cox shall comply with all laws which expressly apply to Cox in the provision of services to the Parish.
1.37 Audit of Records	Cox will retain all books, records, invoices and other documents relative to this contract for the length required by law. The Parish's audit rights shall be strictly limited to reviewing documents reasonably related to billing and invoicing errors for the Services provided by Cox to the Parish under the contract. The Parish shall have no right to audit any Cox confidential information, including information on Cox's security/IT systems or pricing information for its vendors. Audits shall be at reasonable times and locations as mutually agreed by the parties, at the sole cost of the Parish, and limited to once per calendar year. A mutual Non-Disclosure Agreement shall be executed in a form acceptable to Cox prior to any audit.
1.38 Record Retention	Cox will retain all books, records, invoices and other documents relative to this contract for the length required by law
1.40 Content of Contracts / Order of Precedence	Cox notes that the following order of precedence shall apply: 1) the final contract, 2) the Cox proposal, 3) the Request for Proposal (RFP) and addenda (if any); 4) Resolution No 136353 and any amendments thereto.
1.42 Substitution of Personnel	Cox highlights the fact that the services being provided are not professional services, and specific personnel not required. Cox would be happy to replace Parish account representatives should problems arise that cannot be resolved however Cox will retain sole autonomy over its hiring practices.
2.1 Scope of Work/Services, Performance and Reliability	Cox submits a robust Service Level Agreement which sets forth service performance goals, and provides service credits and a termination right as the sole and exclusive remedy for any and all service interruptions, missed repair objectives, degradations, outages or any other issue related to the Services as well as defines the applicable service levels for Cox's services.
Attachment "A"	Cox has appropriate insurance to support its obligations and liabilities in its customer agreements. We reserve the right to clarify such insurance support language in the final agreement.
Resolution No. 136353	

General Comments	Cox notes that the services being bid on and provided are telecommunications services and a construction contract or similar will not result from any award made under this RFP. Accordingly, the provisions in this Resolution which apply to construction shall be deemed deleted and include, but are not limited to, obligations related to public works, prevailing wage or similar requirements, 'progress payments' or similar concepts applicable to true construction projects, and requirements for formal construction Contractor licensure and related provisions. Cox notes that no bonds are required under the RFP.
I. Instructions to Bidders	
Sec. 1, Bid Form, A General, Item 11	Cox agrees that the Parish may terminate the contract at any time by giving thirty (30) days written notice to Cox of such termination or negotiating with Cox an effective date of termination. However, due to the significant capital investment by Cox in providing the services, Cox shall be entitled to termination liabilities as described in Cox's standard terms and conditions (or Additional Service Terms, as applicable) due upon termination.
Sec. 1, Bid Form, D Insurance	Cox has appropriate insurance to support its obligations and liabilities in its customer agreements. We reserve the right to clarify such insurance support language in the final agreement.
Sec. 5, Familiarity with Laws and Ordinances	Cox acknowledges and shall comply with all federal, state, local and parish laws and ordinances to the extent expressly applicable to Cox in the provision of services to the Parish.
Sec. 10 Execution of Contract	Cox provides its response to the proposed Agreement below, and also includes in its proposal the Cox standard commercial services agreement which we alternatively propose to utilize by the parties.
General Conditions	
Sec. 4, Royalties and Patents	Cox agrees to indemnify the Parish from and against any and all third party claims that that the Cox services, when used within the scope of the contract, knowingly infringes, violates or misappropriates a valid third party patent, copyright or trademark right ("Infringement Claim"), provided that the Parish promptly notifies Cox in writing of the action within ten (10) days after receipt of the claim and provides reasonable cooperation for the defense of the claim to Cox. The foregoing indemnity shall not apply to Infringement Claim(s) arising out of (i) use of Cox products or services in combination with other products and services not furnished by Cox or not

	<p>previously approved by Cox; (ii) use in a manner not normally intended or any modification of the Cox service by the Parish; (iii) materials or content transmitted, accessed or received by the Parish and/or its end users through the use of the Cox Services; (iv) the use of the Cox Service by the Parish and/or end users in violation of, or in connection with a violation of, the contract (including any Cox policies referenced herein) or applicable laws, rules or regulations; (v) to any patent, copyright or trademark in which the Parish or affiliate thereof, has a direct or indirect interest, or (vi) if the Parish has not provided Cox with prompt notice, thereby prejudicing Cox's right or ability to defend against same with reasonable assistance necessary to defend the action. At Cox's election, Cox may, at its sole expense, elect promptly to do any of the following (a) procure the right for the Parish to continue using the Services under the contract; (b) modify the applicable Service so it is no longer infringing; or (c) replace the applicable Service with non-infringing products or services that are functionally equivalent or superior in performance; or (d) terminate the Service without liability. The foregoing states the entire liability of Cox for patent, copyright and trademark infringements by the products and services.</p>
Sec. 5, Prevailing Wages	<p>This RFP proposal is for Cox to provide Cox services and is not for Cox to perform any construction, alteration, demolition, installation or repair work of any kind paid for in whole or in part out of public funds. This RFP Response is also not for Cox to perform any maintenance work. Accordingly, there are no prevailing wage obligations placed upon Cox in connection with provision of the Cox services, and this provision is deleted.</p>
Sec. 6, Subcontracts	<p>Cox does not intend to utilize any 3rd party service providers in connection with provision of the Cox services.</p>
Sec. 13, Prosecution and Progress	<p>Cox notes that any construction completion deadlines, if any, shall be only those expressly set forth in the final service agreement execute by the parties. The Parish and Cox will cooperate in good faith to reach agreement upon a schedule which will be subject to extension for delays caused by the Parish, permitting delays and other delays beyond the reasonable control of Cox.</p>
Sec. 14, Owner's Right to Proceed with Portions of the Work	<p>Cox does not agree to the self-help provision set forth in this section.</p>
Sec. 15, Time of Completion and Sec. 16, Extension of Time	<p>Cox notes that any construction completion deadlines, if any, shall be only those expressly set forth in the final service agreement execute by the parties.</p>
Sec. 17, Liquidate Damages	<p>Cox notes that the resulting contract is not a construction contract, and accordingly Cox cannot agree to liquidated damages.</p>

Sec. 20, Quality of Materials	Cox provided CPE (Customer Premise Equipment) placed at the customer edge for termination and management of services delivered will be new or refurbished to Cox SLA standards. Any such equipment referenced was purchased originally by Cox from an OEM or authorized reseller and is maintained throughout the term of contract to Cox SLA standards equal to new equipment. Any refurbished equipment that does not meet Cox service level standards for service is not deployed or replaced with new equipment.
Sc. 23, Authority of Design Professional and/or Resident Project Representative	This provision assumes Work to be delivered to the Parish in a construction contract setting, however Cox is merely providing telecommunication services, and accordingly this provision shall not apply.
Sec. 28, Correction of Work	This provision assumes Work to be delivered to the Parish in a construction contract setting, however Cox is merely providing telecommunication services, and accordingly this provision shall not apply. Cox will be contractually obligated to install all equipment necessary in order to deliver the services however, no "Work" is being delivered to the Parish.
Sec. 30, Removal and Disposal of Structures and Obstructions	This provision assumes Work to be delivered to the Parish in a construction contract setting, however Cox is merely providing telecommunication services, and accordingly this provision shall not apply.
Section 39, Insurance and Indemnification	Cox agrees to indemnify the Parish against all third party claims for any physical injury to person or tangible personal property sustained by any person, firm, or corporation to the extent caused by any negligent act or intentional misconduct by Cox. Additionally, Cox restates the IP Indemnity set forth in Sec. 4 above. Cox and/or its agents shall not be liable for damages for failure to furnish or interruption of any services, nor shall Cox or its agents be responsible for failure or errors in signal transmission, lost data, files or software damage regardless of the cause. Cox shall not be liable for damage to property or for injury to any person arising from the installation or removal of equipment unless caused by the negligence of Cox. Under no circumstances will Cox be liable for any indirect, incidental, special or consequential damages, including lost profits, arising from the resulting contract or its provision of the services. Cox has appropriate insurance to support its obligations and liabilities in its customer agreements. We reserve the right to clarify such insurance support language in the final agreement.
Sec. 40, Changes in Work and Sec. 41, Extra and/or Additional Work and Changes.	These provisions assume Work to be delivered to the Parish in a construction contract setting, however Cox is merely providing telecommunication services, and accordingly this provision shall not apply. Any change in the services purchased is subject to a written contract amendment signed by both parties.

Sec. 46, Termination of the Contract	Item B is hereby deleted. With respect to Item C, Cox agrees that the Parish may terminate the contract at any time by giving thirty (30) days written notice to Cox of such termination or negotiating with Cox an effective date of termination. However, due to the significant capital investment by Cox in providing the services, Cox shall be entitled to termination liabilities as described in Cox's standard terms and conditions (or Additional Service Terms, as applicable) due upon termination.
Sec. 47, Inspection	The remedies in this provision are hereby deleted.
Sec. 50, Application for Payments, Sec. 51, Payments to Contractors, Sec. 55, Completion – Final Inspection, and Sec. 56, Acceptance	Under the resulting service agreement, no progress payments or payment request as referenced in this section will be made, and these provisions shall not apply. The Parish shall pay regular monthly service fees in accordance with the final service agreement.
Sec. 57, General Guaranty	Cox will own all equipment needed to provide the Services during the Term and is not transferring owner of goods or equipment to the Parish. Accordingly, this provision will not apply.
Sec. 65, Order of Precedence	Cox acknowledges and agrees, noting that the final executed contract between the parties shall control
Agreement	
Payment and Performance Bonds	This section shall be deleted as no bonds are required under the RFP.
Liquidated Damages	Cox does not agree to liquidated damages, and accordingly this provision is deleted.
Payment and Terms	Cox agrees that the Parish may terminate the contract due to loss of appropriations or funding upon at least thirty (30) days written notice, with the following clarifications: Prior to terminating services due to loss of funding, the Parish must have taken all actions necessary to obtain adequate appropriations or funding and despite those best efforts, funding is not available. The Parish may only terminate those services in which funding is lost, and the loss of funding for some services shall not render the whole contract subject to termination. Termination of the contract shall not be permitted for loss of funding caused by the negligence or mistake of the Parish. This funding-out provision shall not be construed so as to permit the Parish to terminate the Agreement in order to acquire similar equipment, material, supplies or services from another party. The Parish will make reasonable efforts to secure such funds at all times.

Contractor's Representations	Cox notes that the first set of representations hereunder do not apply and will be deleted.
New Exhibit – Additional Cox Service Terms	Cox proposes attached Exhibit A which follows, to be added to the Agreement proposed by the Parish.

Exhibit A

Additional Cox Service Terms

These Service Terms and incorporated into and are a part of the Agreement to which they are attached. The terms and conditions set forth at <http://ww2.cox.com/aboutus/policies/business-general-terms.cox> (the "General Terms") and those referenced therein, including the AUP, are incorporated into these Service Terms. In the event of a conflict between the Agreement and these Service Terms, the Service Terms shall control.

- E911 Services** FOR IMPORTANT INFORMATION ABOUT COX'S 911 PRACTICES, PLEASE REVIEW THE INFORMATION ABOUT E911 SERVICE IN THE GENERAL TERMS AND ON THE WEBSITE <http://ww2.cox.com/business/voice/regulatory.cox>.
- Service Start Date and Term** The "Initial Term" shall begin upon installation of Service and shall continue for the applicable Term commitment set forth above in the Service Terms. However, if Customer delays installation or is not ready to receive Services on the agreed-upon installation date, Cox may begin billing for Services on the date Services would have been installed. Cox shall use reasonable efforts to make the Services available by the requested service date. Cox shall not be liable for damages for delays in meeting service dates due to install delays or reasons beyond Cox's control. If Customer delays installation for more than ninety (90) days after Customer's execution of this Agreement, Cox reserves the right to terminate this Agreement by providing written notice to Customer and Customer shall be liable for Cox's reasonable costs incurred. AFTER THE INITIAL TERM, THIS AGREEMENT SHALL AUTOMATICALLY RENEW FOR ONE (1) YEAR TERMS (EACH AN "EXTENDED TERM") UNLESS A PARTY GIVES THE OTHER PARTY WRITTEN TERMINATION NOTICE AT LEAST THIRTY (30) DAYS PRIOR TO THE EXPIRATION OF THE INITIAL TERM OR THEN CURRENT EXTENDED TERM. "Term" shall mean the Initial Term and Extended Term (s), if any. Cox reserves the right to increase rates for all Services by no more than ten percent (10%) during any Extended Term by providing Customer with at least sixty (60) days written notice of such rate increase. This limitation on rate increases shall not apply to video Services or Services for which rates, terms and conditions are governed by a Cox tariff or SG. Upon notice to Customer, Cox may change the rates for video Services periodically during the Term. Cox may change the rates for telephone Service subject to a Cox tariff or SG periodically during the Term. For the avoidance of doubt, promotional rates and promotional discounts provided to Customer will expire at the end of the Initial Term or earlier as set forth in the promotion language. Customer's payment for Service after notice of a rate increase will be deemed to be Customer's acceptance of the new rate.
- Termination** Customer may terminate any Service before the end of the Term selected by Customer above in the Service Terms upon at least thirty (30) days written notice to Cox; provided, however, if Customer terminates any such Service before the end of the Term (except for breach by Cox), unless otherwise expressly stated in the General Terms, Customer will be obligated to pay Cox a termination fee equal to the nonrecurring charges (if unpaid) and One Hundred Percent (100%) of the monthly recurring charges for the terminated Service(s) multiplied by the number of months, including partial months, remaining in the Term. Cox may terminate this Agreement without liability at any time prior to installation of Services if Cox determines that Customer's location is not reasonably serviceable or there is signal interference with any Cox Service(s) according to Cox's standard practices. If Customer terminates or decreases any Service that is part of a bundle offering, the remaining Service(s) shall be subject to price increases for the remaining Term. If Customer terminates this Agreement prior to installation of Service by Cox, Customer shall be liable for Cox's costs incurred. This provision survives termination of the Agreement.

4. Payment Customer shall pay Cox all monthly recurring charges ("MRCs") and all non-recurring charges ("NRCs"), if any, by the due date on the invoice. Any amount not received by the due date shown on the applicable invoice will be subject to interest or a late charge no greater than the maximum rate allowed by law. If Cox terminates this Agreement due to Customer's breach, or if Customer fails to pay any amounts when due and fails to cure such non-payment upon receipt of written notice of non-payment from Cox, Customer will be deemed to have terminated this Agreement and will be obligated to pay the termination fee described above. If applicable to the Service, Customer shall pay sales, use, gross receipts, and excise taxes, access fees and all other fees, universal service fund assessments, 911 fees, franchise fees, bypass or other local, State and Federal taxes or charges, and deposits, imposed on the use of the Services. Taxes will be separately stated on Customer's invoice. No interest will be paid on deposits unless required by law.

5. Service and Installation Cox shall provide Customer with the Services identified above in the Service Terms and may also provide related facilities and equipment, the ownership of which shall be retained by Cox (the "Cox Equipment"), or for certain Services, Customer, may purchase equipment from Cox ("Customer Purchased Equipment"). Customer is responsible for damage to any Cox Equipment. If Cox Equipment is not returned to Cox after termination or disconnection of Services, Customer shall be liable for the Cox Equipment costs. Customer may use the Services for any lawful purpose, provided that such purpose: (i) does not interfere or impair the Cox network or Cox Equipment; (ii) complies with the AUP; and (iii) is in accordance with the terms and conditions of this Agreement. Customer shall use the Cox Equipment only for the purpose of receiving the Services. Customer shall use Customer Purchased Equipment in accordance with the terms of this Agreement and any related equipment purchase agreement. Unless provided otherwise herein, Cox shall use commercially reasonable efforts to maintain the Services in accordance with applicable performance standards. Cox network management needs may require Cox to modify upstream and downstream speeds. Use of the Services shall be subject to the "AUP" at <http://ww2.cox.com/aboutus/policies/business-policies.cox>, which is incorporated herein by reference. Cox may change the AUP from time to time during the Term. Customer's continued use of the Services following an AUP amendment shall constitute acceptance of the revised AUP.

6. General Terms The General Terms are hereby incorporated into this Agreement by reference. BY EXECUTING THIS AGREEMENT AND/OR USING OR PAYING FOR THE SERVICES, CUSTOMER ACKNOWLEDGES THAT IT HAS READ, UNDERSTOOD, AND AGREED TO BE BOUND BY THE GENERAL TERMS.

7. LIMITATION OF LIABILITY IN ADDITION TO ANY OTHER LIMITATIONS ON LIABILITY CONTAINED IN THE AGREEMENT, NEITHER COX NOR ANY COX RELATED PARTY SHALL BE LIABLE FOR DAMAGES FOR FAILURE TO FURNISH OR INTERRUPTION OF ANY SERVICES, OR FOR ANY LOSS OF DATA OR STORED CONTENT, IDENTITY THEFT, OR FOR ANY PROBLEM WITH THE SERVICES OR EQUIPMENT OF ANY THIRD PARTY, NOR SHALL COX NOR ANY COX RELATED PARTY BE RESPONSIBLE FOR FAILURE OR ERRORS OF ANY COX SERVICE, COX EQUIPMENT, SIGNAL TRANSMISSION, LICENSED SOFTWARE, LOST DATA, FILES OR SOFTWARE DAMAGE REGARDLESS OF THE CAUSE. NEITHER COX NOR ANY COX RELATED PARTY WILL BE LIABLE FOR DAMAGE TO PROPERTY OR FOR PHYSICAL INJURY TO ANY PERSON ARISING FROM THE INSTALLATION OR REMOVAL OF EQUIPMENT UNLESS CAUSED BY THE NEGLIGENCE OF COX. UNDER NO CIRCUMSTANCES WILL COX OR ANY COX RELATED PARTY BE LIABLE FOR ANY INDIRECT, INCIDENTAL, SPECIAL OR CONSEQUENTIAL DAMAGES, INCLUDING LOST PROFITS, ARISING FROM THIS AGREEMENT OR PROVISION OF THE SERVICES.

8. WARRANTIES EXCEPT AS PROVIDED IN THIS AGREEMENT, THERE ARE NO OTHER AGREEMENTS, WARRANTIES OR REPRESENTATIONS, EXPRESS OR IMPLIED, EITHER IN FACT OR BY OPERATION OF LAW, STATUTORY OR OTHERWISE, INCLUDING WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE, RELATING TO THE SERVICES. SERVICES PROVIDED ARE A BEST EFFORTS SERVICE AND COX DOES NOT WARRANT THAT THE SERVICES, EQUIPMENT OR SOFTWARE SHALL BE ERROR-FREE OR WITHOUT INTERRUPTION. COX DOES NOT GUARANTEE THAT SERVICE CAN BE PROVISIONED TO CUSTOMER'S LOCATION, OR THAT INSTALLATION OF SERVICE WILL OCCUR IN A SPECIFIED TIMEFRAME. COX DOES NOT WARRANT THAT ANY SERVICE OR EQUIPMENT WILL MEET CUSTOMER'S NEEDS, PERFORM AT A PARTICULAR SPEED, BANDWIDTH OR THROUGHPUT RATE, OR WILL BE UNINTERRUPTED, ERROR-FREE, SECURE, OR FREE OF VIRUSES, WORMS, DISABLING CODE OR THE LIKE. INTERNET AND WIFI SPEEDS WILL VARY. COX MAKES NO WARRANTY AS TO TRANSMISSION OR UPSTREAM OR DOWNSTREAM SPEEDS OF THE NETWORK.

9. Public Performance If Customer engages in a public performance of any copyrighted material contained in any of the Services, Customer, and not Cox, shall be responsible for obtaining any public performance licenses at Customer's expense. The Video Service that Cox provides under this Agreement does not include a public performance license.

Exhibit IV – Cox Telecommunications License and W-9



<p>Form W-9 (Rev. October 2018) Department of the Treasury Internal Revenue Service</p>	<p>Request for Taxpayer Identification Number and Certification</p> <p>► Go to www.irs.gov/FormW9 for instructions and the latest information.</p>	<p>Give Form to the requester. Do not send to the IRS.</p>
<p>1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. Cox Communications Inc.</p>		
<p>2 Business name/disregarded entity name, if different from above: COXCOM, LLC/Cox Oklahoma Telcom, LLC/Cox Advanced Services Oklahoma, LLC dba Cox Business</p>		
<p>3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.</p> <p> <input type="checkbox"/> Individual/sole proprietor or single-member LLC <input checked="" type="checkbox"/> C Corporation <input type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate </p> <p> <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ► _____ <small>Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.</small> </p> <p> <input type="checkbox"/> Other (see instructions) ► _____ </p>		
<p>4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):</p> <p>Exempt payee code (if any) _____</p> <p>Exemption from FATCA reporting code (if any) _____</p> <p><small>(Applies to accounts maintained outside the U.S.)</small></p>		
<p>5 Address (number, street, and apt. or suite no.) See instructions. PO Box 650963</p>		<p>Requester's name and address (optional)</p>
<p>6 City, state, and ZIP code Dallas TX 75265-0963</p>		
<p>7 List account number(s) here (optional)</p>		

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number									
or									
Employer identification number									
5	8		2	1	2	2	8	1	

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here Signature of U.S. person ► *Patrick Gallagher*

Date ► January 3, 2022

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
 - Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
 - Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
 - Form 1099-S (proceeds from real estate transactions)
 - Form 1099-K (merchant card and third party network transactions)
 - Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
 - Form 1099-C (canceled debt)
 - Form 1099-A (acquisition or abandonment of secured property)
- Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.

Exhibit V – Cox Insurance Certificates

CERTIFICATE OF LIABILITY INSURANCE		DATE (MM/DD/YYYY) 9/12/2022																																			
<p>THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.</p> <p>IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).</p>																																					
<p>PRODUCER Arthur J. Gallagher Risk Management Services, Inc. 1050 Crown Pointe Pkwy, Suite 600 Atlanta GA 30338</p>	<p>CONTACT NAME: Linda Smith PHONE (A/C, No, Ext): 678-393-5228 FAX (A/C, No): 678-393-5240 E-MAIL: linda_smith@ajg.com ADDRESS: linda_smith@ajg.com</p>																																				
<p>INSURED Cox Communications, Inc Cox Communications Louisiana, LLC PO Box 105357 Atlanta GA 30348</p>	<p>INSURER(S) AFFORDING COVERAGE</p> <table border="0" style="width: 100%;"> <tr> <td style="width: 80%;">INSURER A: National Union Fire Insurance Company of Pittsburgh</td> <td style="width: 20%;">NAIC # 19445</td> </tr> <tr> <td>INSURER B: AIU Insurance Company</td> <td>19399</td> </tr> <tr> <td>INSURER C:</td> <td></td> </tr> <tr> <td>INSURER D:</td> <td></td> </tr> <tr> <td>INSURER E:</td> <td></td> </tr> <tr> <td>INSURER F:</td> <td></td> </tr> </table>		INSURER A: National Union Fire Insurance Company of Pittsburgh	NAIC # 19445	INSURER B: AIU Insurance Company	19399	INSURER C:		INSURER D:		INSURER E:		INSURER F:																								
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<p>COVERAGES CERTIFICATE NUMBER: 1071359731 REVISION NUMBER:</p> <p>THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th>INSR LTR</th> <th>TYPE OF INSURANCE</th> <th>ADOL SUBR INSD WYD</th> <th>POLICY NUMBER</th> <th>POLICY EFF (MM/DD/YYYY)</th> <th>POLICY EXP (MM/DD/YYYY)</th> <th>LIMITS</th> </tr> </thead> <tbody> <tr> <td>A</td> <td> <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> XS of \$500,000 <input checked="" type="checkbox"/> SELF INSURED RET GENL AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC <input type="checkbox"/> OTHER </td> <td></td> <td>GL3980281</td> <td>1/1/2022</td> <td>1/1/2023</td> <td> EACH OCCURRENCE \$ 4,500,000 DAMAGE TO RENTED PREMISES (EA occurrence) \$ 4,500,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 4,500,000 GENERAL AGGREGATE \$ 30,000,000 PRODUCTS - COMP/OP AGG \$ 6,000,000 </td> </tr> <tr> <td>A</td> <td> <input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> RENTED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY </td> <td></td> <td>CA4888803 (AOS) CA4888804 (VA)</td> <td>1/1/2022 1/1/2022</td> <td>1/1/2023 1/1/2023</td> <td> COMBINED SINGLE LIMIT (EA accident) \$ 10,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$ \$ </td> </tr> <tr> <td></td> <td> <input type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> EXCESS LIAB OCCUR <input type="checkbox"/> CLAIMS MADE RETENTION \$ </td> <td></td> <td></td> <td></td> <td></td> <td> EACH OCCURRENCE \$ AGGREGATE \$ \$ </td> </tr> <tr> <td>B</td> <td> <input checked="" type="checkbox"/> WORKERS COMPENSATION AND EMPLOYERS' LIABILITY <input type="checkbox"/> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/RETIRED/RELOCATED (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below </td> <td>Y/N <input checked="" type="checkbox"/> N/A</td> <td>WC065885934 (AOS) WC065885935 (CA) WC065885936 (NY) WC065885937 (W)</td> <td>1/1/2022 1/1/2022 1/1/2022 1/1/2022</td> <td>1/1/2023 1/1/2023 1/1/2023 1/1/2023</td> <td> <input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER E L EACH ACCIDENT \$ 1,000,000 E L DISEASE - EA EMPLOYEE \$ 1,000,000 E L DISEASE - POLICY LIMIT \$ 1,000,000 </td> </tr> </tbody> </table>			INSR LTR	TYPE OF INSURANCE	ADOL SUBR INSD WYD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> XS of \$500,000 <input checked="" type="checkbox"/> SELF INSURED RET GENL AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC <input type="checkbox"/> OTHER		GL3980281	1/1/2022	1/1/2023	EACH OCCURRENCE \$ 4,500,000 DAMAGE TO RENTED PREMISES (EA occurrence) \$ 4,500,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 4,500,000 GENERAL AGGREGATE \$ 30,000,000 PRODUCTS - COMP/OP AGG \$ 6,000,000	A	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> RENTED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY		CA4888803 (AOS) CA4888804 (VA)	1/1/2022 1/1/2022	1/1/2023 1/1/2023	COMBINED SINGLE LIMIT (EA accident) \$ 10,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$ \$		<input type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> EXCESS LIAB OCCUR <input type="checkbox"/> CLAIMS MADE RETENTION \$					EACH OCCURRENCE \$ AGGREGATE \$ \$	B	<input checked="" type="checkbox"/> WORKERS COMPENSATION AND EMPLOYERS' LIABILITY <input type="checkbox"/> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/RETIRED/RELOCATED (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N <input checked="" type="checkbox"/> N/A	WC065885934 (AOS) WC065885935 (CA) WC065885936 (NY) WC065885937 (W)	1/1/2022 1/1/2022 1/1/2022 1/1/2022	1/1/2023 1/1/2023 1/1/2023 1/1/2023	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER E L EACH ACCIDENT \$ 1,000,000 E L DISEASE - EA EMPLOYEE \$ 1,000,000 E L DISEASE - POLICY LIMIT \$ 1,000,000
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<p>CERTIFICATE HOLDER</p> <p>Jefferson Parish 200 Derbigny Street, Suite 4400 Gretna LA 70053</p>		<p>CANCELLATION</p> <p>SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.</p> <p>AUTHORIZED REPRESENTATIVE </p>																																			

ACORD 25 (2016/03)

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CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
09/13/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER MARSH USA INC TWO ALLIANCE CENTER 3560 LENOX ROAD, SUITE 2400 ATLANTA, GA 30326		CONTACT NAME: PHONE (A/C No. Ext): FAX (A/C No.): E-MAIL ADDRESS:	
CEN02142070-Units-22-23 7850		INSURER(S) AFFORDING COVERAGE NAIC #	
INSURED Cox Enterprises Inc 6205 A Peachtree Dunwoody Road Atlanta, GA 30328		INSURER A: National Union Fire Insurance Company of Pittsburgh INSURER B: ACE Property & Casualty Insurance Company 20699 INSURER C: INSURER D: INSURER E: INSURER F:	

COVERAGES		CERTIFICATE NUMBER: ATL-005434456-01		REVISION NUMBER: 2		
THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.						
INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSP W/O	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
	COMMERCIAL GENERAL LIABILITY CLAIMS MADE <input type="checkbox"/> OCCUR GENL AGGREGATE LIMIT APPLIES PER: POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC OTHER					EACH OCCURRENCE \$ DAMAGE TO RENTED PREMISES (Ea occurrence) \$ MED EXP (Any one person) \$ PERSONAL & ADV INJURY \$ GENERAL AGGREGATE \$ PRODUCTS - COMPROP AGG \$ \$
	AUTOMOBILE LIABILITY ANY AUTO OWNED AUTOS ONLY HIRED AUTOS ONLY SCHEDULED AUTOS NON-OWNED AUTOS ONLY					COMBINED SINGLE LIMIT (Ea accident) \$ BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
A	X UMBRELLA LIAB X EXCESS LIAB DED X RETENTION \$25,000	OCCUR CLAIMS-MADE	BE 663 23 434 G7177160A 003	01/01/2022 01/01/2022	01/01/2023 01/01/2023	EACH OCCURRENCE \$ 25,000,000 AGGREGATE \$ 25,000,000 \$
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N	N/A			PER STATUTE E.L. EACH ACCIDENT \$ E.L. DISEASE - EA EMPLOYEE \$ E.L. DISEASE - POLICY LIMIT \$
DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required) Re: Cox Operation 7850 - CC Louisiana Customer RFP or RFI						

CERTIFICATE HOLDER Jefferson Parish 200 Derbigny Street, Suite 4400 Gretna, LA 70053	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE <i>Marsh USA Inc.</i>
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ENDORSEMENT

This endorsement, effective 12:01 A.M. 01/01/2022 forms a part of

policy No. GL 398-02-81 issued to COX ENTERPRISES, INC.

By NATIONAL UNION FIRE INSURANCE COMPANY OF PITTSBURGH, PA

This endorsement modifies insurance provided under the following:

AUTO DEALERS COVERAGE FORM
COMMERCIAL GENERAL LIABILITY COVERAGE FORM
BUSINESS AUTO COVERAGE FORM
LIQUOR LIABILITY COVERAGE
FORM MOTOR CARRIER COVERAGE
FORM
OWNERS AND CONTRACTORS PROTECTIVE LIABILITY COVERAGE FORM
PRODUCTS-COMPLETED OPERATIONS LIABILITY COVERAGE FORM
RAILROAD PROTECTIVE LIABILITY COVERAGE FORM

EXTENSION SCHEDULE OF NAMED INSURED

This policy provides coverage for the first Named Insured shown on the declarations page and the following Named Insureds:

COX COMMUNICATIONS, INC.

Request for Proposal

AFFIDAVIT

STATE OF Louisiana

PARISH/COUNTY OF Jefferson

BEFORE ME, the undersigned authority, personally came and appeared: Leigh King
_____, (Affiant) who after being by me duly sworn, deposed and said that he/she
is the fully authorized Representative of Cox Louisiana Telecom, L.L.C. (Entity), the party
who submitted a proposal in response to RFP Number 0445, to the Parish of Jefferson.

Affiant further said:

Campaign Contribution Disclosures

(Choose A or B, if option A is indicated please include the required attachment):

Choice A _____ Attached hereto is a list of all campaign contributions, including the date and amount of each contribution, made to current or former elected officials of the Parish of Jefferson by Entity, Affiant, and/or officers, directors and owners, including employees, owning 25% or more of the Entity during the two-year period immediately preceding the date of this affidavit or the current term of the elected official, whichever is greater. Further, Entity, Affiant, and/or Entity Owners have not made any contributions to or in support of current or former members of the Jefferson Parish Council or the Jefferson Parish President through or in the name of another person or legal entity, either directly or indirectly.

Choice B X there are **NO** campaign contributions made which would require disclosure under Choice A of this section.

Affiant further said:

Debt Disclosures

(Choose A or B, if option A is indicated please include the required attachment):

Choice A _____ Attached hereto is a list of all debts owed by the affiant to any elected or appointed official of the Parish of Jefferson, and any and all debts owed by any elected or appointed official of the Parish to the Affiant.

Choice B X There are **NO** debts which would require disclosure under Choice A of this section.

Affiant further said:

Solicitation of Campaign Contribution Disclosures

(Choose A or B, if option A is indicated please include the required attachment):

Choice A _____ Attached hereto is a list of all elected officials of the Parish of Jefferson, whether still holding office at the time of the affidavit or not, where the elected official, individually, either by **telephone or by personal contact**, solicited a campaign contribution or other monetary consideration from the Entity, including the Entity's officers, directors and owners, and employees owning twenty-five percent (25%) or more of the Entity, during the two-year period immediately preceding the date the affidavit is signed. Further, to the extent known to the Affiant, the date of any such solicitation is included on the attached list.

Choice B X there are **NO** solicitations for campaign contributions which would require disclosure under Choice A of this section.

Affiant further said:

That Affiant has employed no person, corporation, firm, association, or other organization, either directly or indirectly, to secure the public contract under which he received payment, other than persons regularly employed by the Affiant whose services in connection with the construction, alteration or demolition of the public building or project or in securing the public contract were in the regular course of their duties for Affiant; and

That no part of the contract price received by Affiant was paid or will be paid to any person, corporation, firm, association, or other organization for soliciting the contract, other than the payment of their normal compensation to persons regularly employed by the Affiant whose services in connection with the construction, alteration or demolition of the public building or project were in the regular course of their duties for Affiant.

Affiant further said:

Subcontractor Disclosures

(Choose A or B, if option A is indicated please include the required attachment):

Choice A _____ Affiant further said that attached is a listing of all subcontractors, excluding full time employees, who may assist in providing professional services for the aforementioned RFP.

Choice B X There are NO subcontractors which would require disclosure under Choice A of this section.



Signature of Affiant

Leigh King

Printed Name of Affiant

SWORN AND SUBSCRIBED TO BEFORE ME

ON THE 14th DAY OF September, 2022



Notary Public

Erin Monroe Wesley

Printed Name of Notary

28157

Notary/Bar Roll Number

My commission expires At Death

Erin Monroe Wesley
Notary Public
Bar Roll No. 28157
State of Louisiana
Commission Expires at Death