

Patrick Burns  
Clesi Burns  
201 St. Charles Avenue  
Suite 2401  
New Orleans, LA 70170

May 11, 2021

Dear Patrick,

Thank you for the opportunity to provide a proposal for Jefferson Parish Government's FSA administration. I am very confident that our proposal will be seen favorably based on our pricing and experience. There are a few items that I would like to specifically mention regarding our proposal:

- I will be the main contact representing Navia Benefit Solutions. I can be reached via email at [jdarnell@naviabenefits.com](mailto:jdarnell@naviabenefits.com) or via phone at (512) 986-9829. I am based in Austin, TX.
- I can confirm that Navia will meet all services outlined within the RFP for FSA administration.
- We are quoting an aggressive rate of **\$4.00 per participant per month** for the administration of the FSA plan. As enrollment in the plans increase, we are also willing to decrease our quoted rates to reflect the growth.
- Our proprietary systems and in-house engineering team give us full flexibility to customize plan administration deliver a unique user experience tailored for The Government's participants.

I am committed to bringing Jefferson Parish Government the highest level of customer service and technology and welcome the opportunity to prove why a partnership with Navia is the right choice.

Cordially,



Jason Darnell  
Regional Sales Director (*and a former customer service agent*)