



Request for Bid: 50-00137550
Title: Safety Supplies
Due: March 24, 2022 @ 2:00pm

Submitted by:
USIQ Inc.

Point of Contact:
Olga Krain, Director of Operations
888-882-8747 ext. 1202
registrations@usiq.com

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Executive Summary

The Jefferson Parish Purchasing Department is requesting Safety Supplies. USIQ, Inc. (USIQ) has robust experience and expertise providing quality products to our customers. USIQ is a multi-brand, multi-category B2B/B2G distribution business. We serve the greater outdoor, sporting goods, tactical, law enforcement, military, and public safety markets with a focus on proprietary product development and government sales on a national and global scale.

USIQ has a team solely dedicated to Government and Procurement Solutions. This team leverages our unrivaled product selection and supply chain relationships, including 1 million+ SKUs, 4,800+ brands, and 1,400+ product categories, to connect procurement officers with quality and affordable supplies.

USIQ is excited to offer The Jefferson Parish Purchasing Department its quote. USIQ provides all required bid materials and documentation as part of their submission on the following pages or uploaded as attachments to the bid site needed in evaluation of this offer.

Capabilities Statement



CAPABILITIES

STATEMENT

USIQ, Inc. is a multi-brand, multi-category B2B/B2G distribution business. We serve the greater outdoor, sporting goods, tactical, law enforcement, military, and public safety markets with a focus on proprietary product development and government sales on a national and global scale.

USIQ has a team solely dedicated to Government and Procurement Solutions. This team leverages our unrivaled product selection and supply chain relationships, including 1 million+ SKUs, 4,800+ brands, and 1,400+ product categories, to connect procurement officers with quality and affordable supplies.

DIFFERENTIATORS

With the complications and costs of operating internationally on the rise, USIQ offsets the expenses and overhead of maintaining international sales channels by distributing those burdens across a pool of SOE product manufacturers. USIQ maintains an international network of over ninety vetted distributors around the globe, facilitating direct sales to militaries and law enforcement organizations.



PAST PERFORMANCE

Pakistani Government Entities

- Multiple contracts since 2016 totaling \$4,356,000 for safety equipment, body armor and ballistic protection, riflescopes, firearms accessories, and analyzers

Brazilian Military Body

- Several contracts since 2012 totaling \$821,000 for safety equipment and body armor

European Institutions

- Contracted with Norwegian defense since 2016 totaling \$10,000
- Supplied Irish and French commercial retailers over 90 orders totaling \$214,000

Australian Retailer

- Numerous orders since 2018 totaling \$50,000 for safety equipment, gunsmithing equipment, and shooting accessories

United States Government Agencies

- Since 2019, \$104,000 earned in safety equipment contracts through competitive bidding across a diverse array of state, local, and educational agencies

DUNS 077583993

NAICS 333314, 315990,
332994, 332995, 334511,
339920, 339999, 928110

CAGE CODE 8DF95

PRODUCTS

- Military grade weapon accessories and ammunition
- Body armor
- Tactical equipment
- Storage solutions for weapons
- Professional duty gear
- Ballistic protection
- Electronic security systems
- 90% of War Fighter
- Screening solutions

CORE COMPETENCIES

- **Sales** - Channel selection and management, program development, and growth
- **Marketing** - Brand building, advertising, and social media management
- **Product Management** - Roadmap, trends, development, and margin optimization
- **Logistics** - Importation, export, warehousing, and inventory management



Point of Contact | Olga Krain, Director of Operations
Phone | 888-882-8747 x1202
Email | Olga.Krain@usiq.com

Company Address | 3150 Commercial Ave
Northbrook, IL 60062
Website | www.usiq.com

Bid Response Forms

Please see the following completed Bid Forms/Company statements for RFB Number: 510444.

As part of this attachment.

- USIQ, Inc. Return Policy
- USIQ, Inc. Warranty and Product Manufacturer Warranty Information
- Proof of Insurance
- Written Consent of the Directors

Uploaded to Bid Site

- Signed 50-00137550 Document



Return Policy

All exchanges and returns must be pre-authorized prior to shipping the item(s) back to USIQ. Please contact us to request Return Merchandise Authorization (RMA). The request for a return does not itself constitute authorization to return the merchandise and USIQ reserves the right to refuse any return which does not have a pre-authorization. Once your return is approved and RMA is provided, please follow the return instructions, and return the merchandise as soon as possible. Please note that your RMA number is only active for 10 days from the date of submission, so don't delay!

Return Conditions: All Items must be returned in NEW condition (i.e., not used, broken or worn), in the original manufacturer's packaging and with all original contents included.

Restocking Fees: We do not charge any restocking fees for returned goods that meet the terms and conditions of our Return Policy. However, there are items that USIQ is unable to exchange or refund and other exceptions can apply. Please contact us for further information on these exceptions.

With respect to government contracts or contractual vehicles, USIQ will abide by the specific provisions of the government purchase order or agreement and any applicable laws and regulations that govern that purchase order or mechanism.

For more specific information on the return policies, feel free to contact us at 888-882-8747.



Warranty Policy

USIQ, Inc. honors the Manufacturer's warranty. Please see following specific product or manufacturing company warranties.

WRITTEN CONSENT OF THE DIRECTORS

OF USIQ, INC.

(In Lieu of Special Meeting)

THE UNDERSIGNED, being the directors of USIQ, INC., an Illinois corporation ("Corporation"), pursuant to the provisions of Section 8.45 of the Business Corporation Act of 1983 of the State of Illinois, as amended, do hereby consent to the adoption of the following resolutions: RESOLVED, that the resolutions contained in the Resolution document, Certificate of Authority to supply various goods to Jefferson Parish of the State of Louisiana and attached hereto as Exhibit A, is hereby adopted as the resolutions of the Board of Directors of the Corporation; FURTHER RESOLVED, that any and all action heretofore or hereafter taken by each officer of the Corporation in accordance with the preceding resolutions is hereby approved, ratified and confirmed as the act and deed of the Corporation; and FURTHER RESOLVED, that the officers of the Corporation are each hereby authorized and directed to do and perform, or cause to be done or performed, all such acts, deeds and things and to make execute and deliver, or cause to be made, executed and delivered, all such agreements, undertakings, documents, instruments or certificates in the name and on behalf of the Corporation or otherwise as each such officer may deem necessary or appropriate to effectuate or carry out fully the purpose and intent of the foregoing resolutions.

IN WITNESS WHEREOF, the undersigned, being the directors of the Corporation, hereby approve, ratify and adopt the foregoing resolutions.

Dated: March 22, 2022

Pavel Shvartsman 

Mark Levitin 

BEING THE DIRECTORS OF THE CORPORATION

CERTIFICATE OF AUTHORITY
(For Corporations Only)

~~XXXX~~ 03/22/2022
(Current Date)

At a meeting of the Directors of the USIQ, Inc.
(Name of Corporation)
duly called and held at 3150 Commercial Ave., Northbrook, IL 60062 by written consent of the directors of USIQ, Inc.
(Location of Meeting)
on the 22nd day of March 2022 ~~at which a quorum was present and acting.~~
it was VOTED, that Mark Levitin no quorum was present and, in lieu of a special meeting, Written Consent of the Directors of USIQ, Inc.
(Name)
the CEO of this corporation is hereby
(Position)
authorized and empowered to make, enter into, sign, seal and deliver in behalf of this corporation
a contract for supplying various goods
(Describe Service)

with Jefferson Parish of the State of Louisiana, and a performance bond in connection with said contract.

I do hereby certify that the above is a true and correct copy of the record that said vote has not been amended or repealed and is in full force and effect as of this date, and that
Mark Levitin
(Name)
is the duly elected CEO of this
(Position)
corporation.

Attest:

(Affix Corporate Seal Here)

Maureen A. Curran
(Clerk) (Secretary) of the Corporation