



**Request for Bid:** 50-00137550

**Title:** Safety Supplies

**Due:** March 24, 2022 @ 2:00pm

**Submitted by:**

USIQ Inc.

**Point of Contact:**

Olga Krain, Director of Operations

888-882-8747 ext. 1202

[registrations@usiq.com](mailto:registrations@usiq.com)

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## Executive Summary

The Jefferson Parish Purchasing Department is requesting Safety Supplies. USIQ, Inc. (USIQ) has robust experience and expertise providing quality products to our customers. USIQ is a multi-brand, multi-category B2B/B2G distribution business. We serve the greater outdoor, sporting goods, tactical, law enforcement, military, and public safety markets with a focus on proprietary product development and government sales on a national and global scale.

USIQ has a team solely dedicated to Government and Procurement Solutions. This team leverages our unrivaled product selection and supply chain relationships, including 1 million+ SKUs, 4,800+ brands, and 1,400+ product categories, to connect procurement officers with quality and affordable supplies.

USIQ is excited to offer The Jefferson Parish Purchasing Department its quote. USIQ provides all required bid materials and documentation as part of their submission on the following pages or uploaded as attachments to the bid site needed in evaluation of this offer.

# Capabilities Statement



## CAPABILITIES STATEMENT

USIQ, Inc. is a multi-brand, multi-category B2B/B2G distribution business. We serve the greater outdoor, sporting goods, tactical, law enforcement, military, and public safety markets with a focus on proprietary product development and government sales on a national and global scale.

USIQ has a team solely dedicated to Government and Procurement Solutions. This team leverages our unrivaled product selection and supply chain relationships, including 1 million+ SKUs, 4,800+ brands, and 1,400+ product categories, to connect procurement officers with quality and affordable supplies.

## DIFFERENTIATORS

With the complications and costs of operating internationally on the rise, USIQ offsets the expenses and overhead of maintaining international sales channels by distributing those burdens across a pool of SOE product manufacturers. USIQ maintains an international network of over ninety vetted distributors around the globe, facilitating direct sales to militaries and law enforcement organizations.



## PAST PERFORMANCE

### Pakistani Government Entities

- Multiple contracts since 2016 totaling \$4,356,000 for safety equipment, body armor and ballistic protection, riflescopes, firearms accessories, and analyzers

### Brazilian Military Body

- Several contracts since 2012 totaling \$821,000 for safety equipment and body armor

### European Institutions

- Contracted with Norwegian defense since 2016 totaling \$10,000
- Supplied Irish and French commercial retailers over 90 orders totaling \$214,000

### Australian Retailer

- Numerous orders since 2018 totaling \$50,000 for safety equipment, gunsmithing equipment, and shooting accessories

### United States Government Agencies

- Since 2019, \$104,000 earned in safety equipment contracts through competitive bidding across a diverse array of state, local, and educational agencies

DUNS 077583993

NAICS 333314, 315990,  
332994, 332995, 334511,  
339920, 339999, 928110

CAGE CODE 8DF95

## PRODUCTS

- Military grade weapon accessories and ammunition
- Body armor
- Tactical equipment
- Storage solutions for weapons
- Professional duty gear
- Ballistic protection
- Electronic security systems
- 90% of War Fighter
- Screening solutions

## CORE COMPETENCIES

- Sales** - Channel selection and management, program development, and growth
- Marketing** - Brand building, advertising, and social media management
- Product Management** - Roadmap, trends, development, and margin optimization
- Logistics** - Importation, export, warehousing, and inventory management



Point of Contact  
Phone  
Email

Olga Krain, Director of Operations  
888-882-8747 x1202  
[Olga.Krain@usiq.com](mailto:Olga.Krain@usiq.com)

Company Address  
Website

3150 Commercial Ave  
Northbrook, IL 60062  
[www.usiq.com](http://www.usiq.com)

## Bid Response Forms

Please see the following completed Bid Forms/Company statements for RFB Number: 510444.

As part of this attachment.

- USIQ, Inc. Return Policy
- USIQ, Inc. Warranty and Product Manufacturer Warranty Information
- Proof of Insurance
- Written Consent of the Directors

Uploaded to Bid Site

- Signed 50-00137550 Document



## **Return Policy**

All exchanges and returns must be pre-authorized prior to shipping the item(s) back to USIQ. Please contact us to request Return Merchandise Authorization (RMA). The request for a return does not itself constitute authorization to return the merchandise and USIQ reserves the right to refuse any return which does not have a pre-authorization. Once your return is approved and RMA is provided, please follow the return instructions, and return the merchandise as soon as possible. Please note that your RMA number is only active for 10 days from the date of submission, so don't delay!

**Return Conditions:** All Items must be returned in NEW condition (i.e., not used, broken or worn), in the original manufacturer's packaging and with all original contents included.

**Restocking Fees:** We do not charge any restocking fees for returned goods that meet the terms and conditions of our Return Policy. However, there are items that USIQ is unable to exchange or refund and other exceptions can apply. Please contact us for further information on these exceptions.

With respect to government contracts or contractual vehicles, USIQ will abide by the specific provisions of the government purchase order or agreement and any applicable laws and regulations that govern that purchase order or mechanism.

For more specific information on the return policies, feel free to contact us at 888-882-8747.

**Warranty Policy**

USIQ, Inc. honors the Manufacturer's warranty. Please see following specific product or manufacturing company warranties.



OPTIINC-01

IGUTIERREZ

## CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

2/17/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER <b>Associated</b> 1701 Golf Road #3-700 Rolling Meadows, IL 60008	CONTACT NAME:	
	PHONE (A/C, No, Ext): (847) 427-8400	FAX (A/C, No): (847) 427-3430
	E-MAIL ADDRESS: assocagencies@associated.cc	
	INSURER(S) AFFORDING COVERAGE	NAIC #
	INSURER A : Granite State Insurance Co	23809
INSURED  <b>USIQ, Inc.</b> 3150 Commercial Avenue Northbrook, IL 60062	INSURER B : Federal Insurance Company	20281
	INSURER C : National Union Fire Ins of Pittsburgh, PA	19445
	INSURER D :	
	INSURER E :	
	INSURER F :	

## COVERAGES

## CERTIFICATE NUMBER:

## REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC OTHER:			02LX0132401931	8/1/2021	8/1/2022	EACH OCCURRENCE \$ 1,000,000
							DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000
							MED EXP (Any one person) \$ 10,000
							PERSONAL & ADV INJURY \$ 1,000,000
B	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input checked="" type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY			73565485	8/1/2021	8/1/2022	GENERAL AGGREGATE \$ 2,000,000
							PRODUCTS - COMP/OP AGG \$ 2,000,000
							EMPLOYEE BENEFIT \$ 1,000,000
							COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000
C	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$ 10,000			29UD0132406010	8/1/2021	8/1/2022	BODILY INJURY (Per person) \$
							BODILY INJURY (Per accident) \$
							PROPERTY DAMAGE (Per accident) \$
							\$
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) <input type="checkbox"/> Y / N If yes, describe under DESCRIPTION OF OPERATIONS below		N / A	71749532	12/29/2021	12/29/2022	PER STATUTE <input checked="" type="checkbox"/> OTH-ER <input type="checkbox"/>
							E.L. EACH ACCIDENT \$ 1,000,000
							E.L. DISEASE - EA EMPLOYEE \$ 1,000,000
							E.L. DISEASE - POLICY LIMIT \$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

## CERTIFICATE HOLDER

## CANCELLATION

Proof of Insurance

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE



**WRITTEN CONSENT OF THE DIRECTORS**

**OF USIQ, INC.**

**(In Lieu of Special Meeting)**

THE UNDERSIGNED, being the directors of USIQ, INC., an Illinois corporation ("Corporation"), pursuant to the provisions of Section 8.45 of the Business Corporation Act of 1983 of the State of Illinois, as amended, do hereby consent to the adoption of the following resolutions: RESOLVED, that the resolutions contained in the Resolution document, Certificate of Authority to supply various goods to Jefferson Parish of the State of Louisiana and attached hereto as Exhibit A, is hereby adopted as the resolutions of the Board of Directors of the Corporation; FURTHER RESOLVED, that any and all action heretofore or hereafter taken by each officer of the Corporation in accordance with the preceding resolutions is hereby approved, ratified and confirmed as the act and deed of the Corporation; and FURTHER RESOLVED, that the officers of the Corporation are each hereby authorized and directed to do and perform, or cause to be done or performed, all such acts, deeds and things and to make execute and deliver, or cause to be made, executed and delivered, all such agreements, undertakings, documents, instruments or certificates in the name and on behalf of the Corporation or otherwise as each such officer may deem necessary or appropriate to effectuate or carry out fully the purpose and intent of the foregoing resolutions.

IN WITNESS WHEREOF, the undersigned, being the directors of the Corporation, hereby approve, ratify and adopt the foregoing resolutions.

Dated: March 22, 2022

Pavel Shvartsman 

Mark Levitin 

BEING THE DIRECTORS OF THE CORPORATION

**CERTIFICATE OF AUTHORITY**

(For Corporations Only)

~~XXXX~~ 03/22/2022

(Current Date)

At a meeting of the Directors of the USIQ, Inc.

(Name of Corporation)

duly called and held at 3150 Commercial Ave., Northbrook, IL 60062 by written consent of the directors of USIQ, Inc.

(Location of Meeting)

on the 22nd day of March 2022 ~~at which a quorum was present and acting.~~

it was VOTED, that no quorum was present and, in lieu of a special meeting, Written Consent of the Directors of USIQ, Inc.

Mark Levitin

(Name)

the CEO of this corporation is hereby

(Position)

authorized and empowered to make, enter into, sign, seal and deliver in behalf of this corporation

a contract for supplying various goods

(Describe Service)

with Jefferson Parish of the State of Louisiana, and a performance bond in connection with said contract.

I do hereby certify that the above is a true and correct copy of the record that said vote

has not been amended or repealed and is in full force and effect as of this date, and that

Mark Levitin

(Name)

is the duly elected CEO of this

(Position)

corporation.

Attest:

(Affix Corporate Seal Here)

Monica A. Givins

(Clerk) (Secretary) of the Corporation

APPROVED AS TO FORM BY CORPORATION COUNSEL, FEBRUARY, 1998  
THIS FORM IS VOID AND WITHOUT LEGAL EFFECT IF ALTERED IN ANY WAY