

DATE: 10/31/2022

INVITATION TO BID  
THIS IS NOT AN ORDER

Page: 5

BID NO.: 50-00140160

**JEFFERSON PARISH**

PURCHASING DEPARTMENT  
P.O. BOX 9  
GRETNA, LA. 70054-0009  
504-364-2678

VENDOR: 27118 BLANK BID COPY VENDOR

BUYER: BBELLOW

As per LSA-RS 47:301 et seq., all governmental bodies are excluded from payment of sales taxes to any Louisiana taxing body. Quotations shall be based on F.O.B. Agency warehouse or jobsite, anywhere within the Parish as designated by the Purchasing Department.

JEFFERSON PARISH reserves the right to cancel all or any part of an order if not shipped promptly. No charges will be allowed for parking or cartage unless specified in quotation. The order must not be filled at a higher price than quoted. JEFFERSON PARISH reserves the right to cancel at any time and for any reason by issuing a THIRTY (30) day written notice to the contractor.

JEFFERSON PARISH is expecting all products to be new and all work to be done in workman-like manner, according to standard practices. Any deviations or alteration from the specifications must be indicated on the bid form for each item and upon request, product data for same must be submitted by the time specified by the Purchasing Department.

**DELIVERY: FOB JEFFERSON PARISH**

INDICATE DELIVERY DATE ON EQUIPMENT AND SUPPLIES

2-3 weeks

INDICATE STARTING TIME (IN DAYS) FOR CONSTRUCTION WORK

—

INDICATE COMPLETION TIME (IN DAYS) FOR CONSTRUCTION WORK

—

In the event that addenda are issued with this bid, bidders MUST acknowledge all addenda on the bid form. Bidder must acknowledge receipt of an addendum on the bid form by placing the addendum number as indicated. Failure to acknowledge any addendum on the bid form will result in bid rejection.

Acknowledge Receipt of Addenda: NUMBER: \_\_\_\_\_

NUMBER: \_\_\_\_\_

NUMBER: \_\_\_\_\_

NUMBER: \_\_\_\_\_

LOUISIANA CONTRACTOR'S LICENSE NO.: (if applicable) \_\_\_\_\_

<b>*** ALL BIDDERS MUST COMPLETE SECTION BELOW ***</b>	
FIRM NAME: <u>SNA Sports Group</u>	
SIGNATURE: (Must be signed here)	TITLE: <u>PRESIDENT</u>
PRINT OR TYPE NAME: <u>AMY DESCHAMPE</u>	
ADDRESS: <u>625 Kenmoor Ave SE Ste 350 Box 96175</u>	
CITY, STATE: <u>GRAND RAPIDS, MI</u>	ZIP: <u>49546</u>
TELEPHONE: <u>( ) 800-823-0182</u>	FAX: <u>( ) 616-554-1623</u>
EMAIL ADDRESS: <u>AMY@SNASportsgroup.com</u>	

TOTAL PRICE OF ALL BID ITEMS: \$ 24,780

## INVITATION TO BID FROM JEFFERSON PARISH - continued

BID NO.: 50-00140160

SEALED BID

ITEM NUMBER	QUANTITY	U/M	DESCRIPTION OF ARTICLES	UNIT PRICE QUOTED	TOTALS
			ONE TIME PURCHASE OF INFINITY VOLLEYBALL SYSTEMS FOR JEFFERSON PARISH PARKS AND RECREATION		
			*ALL OF THE ITEMS IN THIS BID ARE FOR AN INFINITY I4 VOLLEYBALL SYSTEM, OR EQUAL*		
1	5.00	EA	0001-I4 INFINITY 4 INCH POST PAIR WINCH AND END WITH 3 INCH BASE (ALUMINUM, NON TELESCOPIC) MAIN ITEM NUMBER- SSVB403P	\$ 2389	\$ 11,945-
2	2.00	EA	0002-I4 INFINITY 4 INCH POST PARI WINCH & END (C/W GEN2 LINEAR WINCH) MAIN  ITEM NUMBER: SSVB404S2P	\$ 2389	\$ 4,778-
3	7.00	EA	0003-KEVLAR INTERNATIONAL NET 4 POINT ATTACHMENT 9.8M MAIN  ITEM NUMBER: VBN1098W	\$ 465	\$ 3,255-
4	7.00	EA	0004-PAIR OF ANTENNAS AND SIDELINE MARKERS MAIN  ITEM NUMBER"SSVB1	\$ 148	\$ 1,036-
5	3.00	EA	0005-PAIR OF UPRIGHT SAFETY PADS- NAVY BLUE MAIN  ITEM NUMBER: SSVB16P-NAVYBLUE	\$ 538	\$ 1,614-
6	2.00	EA	0006-PAIR OF UPRIGHT SAFETY PADS-FOREST GREEN MAIN  ITEM NUMBER: SSVB16P-FOREST GREEN	\$ 538	\$ 1,076-
7	2.00	EA	0007-PAIR OF UPRIGHT SAFETY PADS-ORANGE MAIN  ITEM NUMBER: SSVB16P- ORANGE	\$ 538	\$ 1,076-
8	2.00	EA	0008-SLEEVE ADAPTER (3.5 to 3") MAIN ITEM NUMBER: SSP27  DELIVER TO: JEFFERSON PARISH PARKS AND RECREATION 6925 SAINTS DRIVE METAIRIE, LA 70003	\$ FREE with posts	\$ 0
ADD	1	EA	ADD FULL COLOR GRAPHICS TO POST PADDING - FREE with System Purchase		



info@snasportsgroup.com / (800)823-0182 /  
www.SNAsportsgroup.com

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November 3, 2022

RE: Bid Number 5000140160 (Volleyball Systems)

Please Note:

The volleyball nets, posts, padding and antennae on our bid are all components of the Collegiate 4000 Volleyball system. We've provided at least 26 of these systems to Jefferson Parish Parks and Recreation between 1998 and 2020. I've attached our specifications and catalog page for reference.

I mention this because the part numbers requested for this system are from another company and they are not equivalent to our equipment. They are from a company called Schelde Sports North America that was formed in 2018.

My company, SNA Sports Group was Schelde North America from 1996 until we changed our name in 2016. Our FEIN is 38-3284590 and that has never changed. I've attached a letter from the IRS that documents our name change.

Please contact me any time if there are any questions. My cell# is 616-446-3171.

Sincerely,

A handwritten signature in blue ink, appearing to read "Amy Deschaine", is written over a light blue horizontal line.

Amy Deschaine, President





## ***Specifications for Collegiate 4000***

### **MODEL NO. SNAVB40C4**

Removable type, in-floor sleeves. Uprights shall be one single piece each, 120" long and anodized 6061-T6 aluminum, 3-15/16" in diameter, weighing 22 and 28 lbs. Net shall attach at only two points on the sliding Winch Rail, which shall be mounted in profiled grooves running infinitely over the full range. Net tensioning device shall be mounted on the Winch Rail, and shall be a low profile, non-slip, threaded rod-type worm drive linear-actuator type utilizing conical toothed steel gears for safety and durability. The range of this gear mechanism shall be 17-1/2". Gear mechanism shall be completely encased in anodized aluminum. Net shall attach at only two points on the sliding End Rail, which shall be mounted in profiled grooves running infinitely over the full range. A two position (lock/off) lever lock shall be used to provide slip-free adjustment of the net height; screw-in adjustment knobs shall be deemed unacceptable. Uprights shall adjust to allow for Men, Women, and Juniors heights, as well as for badminton and tennis set ups. Uprights shall have floor-protective molded plastic caps. Hand cranks shall be permanently attached. Standards and winch shall carry no less than a limited lifetime warranty. Entire system shall meet or exceed all NCAA and NFHS requirements for competition.

### **INTERNATIONAL NET WITH RATCHET TENSIONER**

#### **MODEL NO. SNAVB1298A**

Net shall be 9.8 meters in length and 1-meter maximum width. Netting shall be 10 centimeter square mesh, black nylon, KNOTLESS. Wide side tapes with sewn-in wooden dowels for equal net tension. Top cable shall be 1/8" steel, specially sewn into 50-millimeter white nylon binding. Bottom tension rope shall be nylon, covered by 30-millimeter white nylon binding.

### **NET ANTENNAE WITH SIDELINE MARKERS**

#### **MODEL NO. SNAVB12**

Net antennae shall be 3/8" in diameter fiberglass rods, 71" long, with alternating red and white bands. Sideline markers shall be white nylon reinforced vinyl 2 1/2" wide with full-length pocket to contain antennae. Attachment to the net shall be full-length Velcro closures.

### **CABLE COVERS**

#### **MODEL NO. VB35P**

Cable covers shall be made of 1/2" thick polyurethane foam. Shall be covered in 14 oz. reinforced polyester laminated white vinyl.

### **UPRIGHT SAFETY PADS**

#### **MODEL NO. SNAVB51P**

Each upright pad shall be a single piece, 72" in height and 26" in width. Padding shall be comprised of cross-linked polyethylene foam, 1.25" thick. Covering shall be nylon-reinforced vinyl. Attachments to uprights shall be affected by Velcro straps. 16 colors available: Scarlet, Cardinal, Maroon, Orange, Burnt Orange, Gold, Vegas Gold, Kelly Green, Forest Green, Columbia Blue, Royal Blue, Dark Royal, Navy Blue, Purple, Gray, Brown, Pink, and Black.

### **FLOOR SLEEVE AND COVER PLATE PACKAGE**

#### **MODEL NO. VB27**

Aluminum sleeve shall be 13" long. Inside diameter of the sleeve shall be 4". Floor plate shall be the model VB23CV. Cover plate shall be brass alloy with attached, hinged cover. Four (4) holes in the ring (for screwing into the floor) shall be completely concealed under the cover when in the closed position. In a floating wood floor, the plate is connected to the floor only allowing it to move with the expansion and contraction of the floor. Plates shall be 8" in diameter. Overall thickness shall be 3/8". Hinged cover plate – not including the outer ring – shall be 6 31/32" in diameter. Diameter of clear opening shall be 6".



Posts and winch carry a limited  
**LIFETIME WARRANTY**

International Net with ratchet tensioner  
and four-point connection system  
simplifies net connections.



# COLLEGIATE 4000

Volleyball Net System

Guaranteed Net Height

Winch post  
weighs only  
28 pounds.

Unirail™ net  
attachment  
assures quick,  
easy net  
adjustment.

End post weighs  
only 22 pounds.

Just two net  
connections  
per post assure  
a taut, consis-  
tent net.

Also available  
with Kevlar  
Competition Net  
(see page 12).

## Ultra-Light System for Collegiate, Club and High School Competition

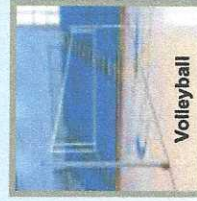
- Our all-time best selling competition net system.
- Famous for its simplicity, durability, elegant engineering and ultra-light weight.
- Exclusive Unirail™ design allows you to quickly set a wide range of net heights and net sports with a few simple adjustments.
- Post and winch come fully assembled.

Complete Collegiate 4000 system includes: posts, winch, International Competition Net, antennae, sideline markers, and all post and cable padding. Floor sleeves and cover plates sold separately.

Model Number: **SNAV4000C4NS**

Exclusive linear winch.

Swivel-action winch handle  
folds away for safety.



Volleyball



Badminton



Tennis

### A Versatile Performer

The net can be set at any height and can be used for badminton or even tennis practice.

[SNAsportsgroup.com](http://SNAsportsgroup.com)

MADE IN THE U.S.A.

[info@SNAsportsgroup.com](mailto:info@SNAsportsgroup.com)



# QUOTATION

Date: Nov 3, 2022

Phone: 800.823.0182 Fax: 616-554-1623

Email: INFO@SNAsportsgroup.com

Federal Tax ID# 38-3284590

Quote #: AD5364

**Quoted To:**

Jefferson Parks & Recreation  
6925 Saints Drive  
Matairie, LA 70003

**Ship To:**

Jefferson Parish Recreation  
6925 Saints Drive  
Metairie, LA 70003

Customer ID	Good Thru	Payment Terms	Sales Rep
Jefferson Parish	12/31/22	Net 30 Days	Amy Deschaine

Quantity	Item	Description	Unit Price	Amount
5	SNAVB40C3	Pair of Collegiate System Posts (Winch & End) with 3" Custom Bases	2,389.00	11,945.00
2	SNAVB40C4	Pair of Collegiate System Posts (Winch & End) - 4" (Double Winch Rail, if needed)	2,389.00	4,778.00
7	SNAVB1298A	SNA Sports 9.8m Net w/Rope Ratchet Tensioner, Cable Covers & Storage Bag	465.00	3,255.00
7	SNAVB12	Volleyball Antenna & Sideline Marker (Pr)	148.00	1,036.00
3	SNAVB51P	Volleyball Post Pads (Pr) - NAVY	538.00	1,614.00
2	SNAVB51P	Volleyball Post Pads (Pr) - FOREST	538.00	1,076.00
2	SNAVB51P	Volleyball Post Pads (Pr) - ORANGE	538.00	1,076.00
2	VB335	3" to 3 1/2" Sleeve/Post Adaptor - FREE w/ Purchase of Posts		
7	SNAVB51PGUP	Add Full Color Graphics to Volleyball Post Padding (\$450) - FREE		
	AD Note	NOTE: Freight Included.		
		Quote Prepared By Amy Deschaine, President 800-823-0182 / 616-446-3171(cell) Amy@SNAsportsgroup.com		
			Subtotal	24,780.00
			Sales Tax	
			Freight	
			<b>TOTAL</b>	<b>24,780.00</b>

PLEASE NOTE: This quote does not include installation expense, unless noted above. Returns are subject to a restocking fee. All prices are in U.S. dollars.



Department of the Treasury  
Internal Revenue Service

Cincinnati Service Center  
CINCINNATI OH 45999-0046

In reply refer to: 0223445576  
Nov. 15, 2016 LTR 252C 0  
38-3284590 000000 00

00003165

BODC: SB

SNA SPORTS GROUP LLC  
% TERESA RATHJE  
4180 44TH ST SE STE ~~B~~  
GRAND RAPIDS MI 49512



034056

Taxpayer Identification Number: 38-3284590

Dear Taxpayer:

Thank you for the inquiry dated Sep. 29, 2016.

We have changed the name on your account as requested. The number shown above is valid for use on all tax documents.

If you need forms, schedules, or publications, you may get them by visiting the IRS website at [www.irs.gov](http://www.irs.gov) or by calling toll-free at 1-800-TAX-FORM (1-800-829-3676).

If you have any questions, please call us toll free at 1-800-829-0115.

If you prefer, you may write to us at the address shown at the top of the first page of this letter.

Whenever you write, please include this letter and, in the spaces below, give us your telephone number with the hours we can reach you. Also, you may want to keep a copy of this letter for your records.

Telephone Number ( ) \_\_\_\_\_ Hours \_\_\_\_\_

Sincerely yours,

Shermett L. Hayes, Operations Mgr.  
Doc. Perfection Operation

Enclosure(s):  
Copy of this letter