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Suite 200
Metairie, LA 70001
985-281-4900

1109 Hudson Lane
Monroe, LA
888-302-2968



Washington Parish School Board

ERATE RFP 3/2/2016

Attn: Jimmy Thigpen
800 Main Street
Franklinton, LA 70438
Due by:
Wednesday, March 2, 2016.
10:00 AM

Introduction & Statement of Acknowledgement

Director,

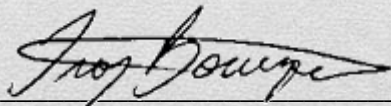
Thank You for the opportunity to submit this proposal as our bid for the Washington Parish School Board. Hunt Telecommunications, L.L.C. is authorized to do business in Louisiana with its corporate office located at 106 Metairie Lawn Dr. Metairie, La 70001. For purposes of verifying this information, our Federal Tax ID number is 56-2407135.

Hunt Telecom is a Louisiana and FCC licensed CLEC. Our SPIN numbers are 143028369, 143006156 and 143028922. We have been involved with the E-Rate program since its inception in 1998. Hunt Telecommunications provides Voice, Internet and WAN services via E-rate funding to multiple school districts, hundreds of stand alone schools, libraries, and private and faith based schools throughout Louisiana. We fully understand the vital role that E-Rate provides participants as a critical funding source. Additionally, Hunt Telecom is a current La. State Contract holder with OSP/OTM for both Voice and Internet services. State Contracts # 409315, 409140, 409342

Hunt has **reviewed the requirements set forth within “ERATE RFP 3/2/2016 ” and acknowledges all sections.** **Hunt requests an oral discussion with Washington** scoring committee to fully explain how Hunt’s implementation is unique and provides WSPB a future proof network topology and network partner.

Mr. Troy Bourque has signed this proposal below. Mr. Bourque’s authority to sign is designated by both his ownership in the company and his operational position.

Sincerely,



Troy Bourque or Robert Leithman, President

Troy Bourque
Partnership Member
Troy.Bourque@Hunttel.com
985-354-0661 Voice

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Profile

Headquartered in Southeast Louisiana, Hunt Telecommunications, LLC brings integrated and affordable telecommunications services to customers across the state of Louisiana. First and foremost, Hunt Telecom is a *Local Louisiana* telecommunications provider. Hunt Telecom has the resources to provide local, long distance, and data communication services; which combine to form compelling, cost effective solutions for Louisiana businesses. Hunt telecom provides constant voice and data service to over 300,000 subscribers in the State of Louisiana. Hunt's management team understands and has been involved with the E-rate program since its inception in 1998. Hunt is a privately held company, therefore does not provide public financial statements. However, should the question of Hunt's financial stability become the determining factor on the award of a contract, Hunt will provide audited financial statements to the school board, which should be treated as confidential information.

History

Hunt Telecommunications, LLC was created in 2005 by means of a partnership of the owners of Hunt Brothers of Louisiana and Integrated Data Systems, LLC, two of Louisiana's largest and most experienced data integration and solutions providers. Kevin and Jason Hunt, owners of Hunt Brothers, and Robert Leithman, with the other owners of Integrated Data Systems, merged under the moniker Hunt Telecommunications. Hunt Telecom was formed in response to frustrations with the lack of new services, technology offerings, competitiveness between the existing telecommunications providers, and the absence of anyone building a network that could survive the hurricane-force weather systems that regularly affect our region. Hunt telecom's owners, management, and staff has been serving Louisiana businesses since the 1980s, this fact gives Hunt Telecom one of the area's most experienced and technically capable teams, which allows us to provide efficient, practical, and cost effective solutions.

Qualifications

Hunt Telecommunications is a Federal Communications Commission (FCC) licensed Competitive Local Exchange Carrier (CLEC) which allows us to provide telecommunication services. Hunt has been providing hosted voice solutions for more than a decade (Since 2005) and can help Washington to implement a new telephone system across its network.

In addition to phone service, Hunt Telecom builds over 200 Miles of new fiber-optic network each year. In the year 2013, we completed a 192 strand-route which connects our metro New Orleans network to Baton Rouge. In 2014, we extended our network by building complete fiber networks for Lafourche, Jefferson, St. Tammany Parish, and East Feliciana Parishes, which reached every school in those parishes in less than six months.

Hunt Telecom's primary business is providing Telecommunication services to Schools, Government, and Commercial entities in Louisiana.

Hunt Telecom has numerous experienced engineers on staff spread throughout our Metairie, Hammond, and Monroe offices. Our engineer's certifications range from CCNA, CCIE, MSP, and several other telecom specific certifications. We also make it a point to provide our educational customers with direct access to the network administrators who can give direct answers and grant requests without delay or layers of bureaucracy.

Hunt Telecom is certified as a Louisiana facilities based CLEC by the Louisiana Public Service commission and USAC as an authorized telecommunications carrier.

Hunt Telecom's WAN & Internet Access engineering, support and construction group employs 70+ highly qualified people. In 2014 Hunt ranked #1441 on the Inc.5000 and #14 in Louisiana. In 2015 Hunt Ranked #1240 on the Inc. 5000 and #11 in Louisiana

Protect Your Network and Assets

When a school system's network goes down, so do its test scores. Natural disasters, human error, malicious attacks, and any number of unforeseen events can cripple or shut down the communications systems that are vital to today's classrooms. When networks fail, school system's credibility is damaged with parents, teachers, and students. With so much at stake, your school system needs solutions that will help to ensure constant connection in the face of unforeseen circumstances.

Hunt Telecom's intelligently designed network is set up so that we can reroute traffic around points of bandwidth congestion or link failures caused by hurricanes, equipment failures, fire, or human errors.

Gain Redundancy, Diversity, and Performance

By choosing Hunt Telecom you gain peace of mind knowing that your school system has teamed up with the best Louisiana Telecommunications partner. We guarantee continuity with our solutions that is delivered over a secure, reliable, high performance network. Our network is designed with built-in redundancy, diversity and with high performance standards.

This proposal is valid for one (1) year from March 2, 2016. Hunt Telecom proposal fully complies with this RFP.

W. Kevin Hunt

Sr. Network Engineer (Owner)

Kevin has significant experience in all aspects of data, voice and video transmission networks, with over 18 years of experience expressly in the telecommunications industry. He was a principle in some of the first companies to bring commercial Internet to Louisiana. In addition to a BS in Computer Science and a MBA from Tulane University, Kevin is a certified Cisco CCIE # 11841. Mr. Hunt's specific experience and proficiency is in BGP routing, IP data transmission, and security.

Kevin was instrumental in the design and construction of our regional data network which spans from Texas to Florida. This required specific knowledge of optical components including Cisco (15454) SONET equipment, CWDM and DWDM multiplexors, Cisco and Juniper backbone and access routers as well as high availability switching equipment.

Kevin's principal duties include the day to day management and oversight of that network and the engineers and technicians that operate it.

Thomas C. Barbier

Sr. Network Engineer (Owner)

Tommy has significant experience in data and voice networking and management. Over fifteen years of experience in network systems engineering and administration.

Before helping to create Hunt Telecommunications, Tommy served as Vice president of Network Engineering at NewSouth and its successor Nuvox Communications. He was responsible for tier 2 and 3 technical support for a 9 state super-regional telecommunications company. His daily responsibilities included overseeing all aspects of the service delivery systems for a super-regional CLEC, including data services; traditional TDM based services as well as Voice over IP (VoIP) services. Tommy was also responsible for the design and provisioning of transport services including SONET, Ethernet, T1 and DSL technologies.

Tommy played a significant role in the design and construction of the layer 1 and 2 portions of our regional data network which spans from Texas to Florida. He has specific knowledge of optical components including Cisco (15454) SONET equipment, CWDM and DWDM multiplexors; Backbone switches and all types of transmission and customer premise equipment.

Tommy's principal duties at Hunt Telecommunications include the day to day management and oversight of our Voice TDM & IP voice switching and the provisioning of customer services..

John C. Durnin
Network Engineer (Owner)

John has extensive experience with unified communications, specifically with voice and data in the enterprise networking arena. He has over 10 years of experience in the computing and telecommunications industries. In addition to a BS in Accounting, John is a certified Cisco Network Professional (CCNP) and is currently a candidate for the Cisco (CCIE) certification, having passed the written portion of the certification. Mr. Durnin has a great deal of experience and proficiency in BGP routing, IP data transmission, and transport equipment.

John maintains our core routing and switching equipment deployed in 20+ Central Offices and Data Centers in Louisiana. He designs, installs and maintains large WAN and LAN infrastructures for multiple entities ranging in size from 500 users to 5000 users. John maintains Unified Communications Manager for multiple entities ranging in size up to 4000 handsets.

John's principal duties include the day to day operations of our network and assisting the customers it serves.

Mark E. Souhlas
Network Engineer

Mark has 25 years of professional experience in Telecommunications and Information Technology. He has served as the lead global network architect for a multinational corporation spanning three (3) continents and five (5) countries. Along with a BS degree in Electrical Engineering and concentrated study of Satellite and Microwave transmission technologies, he has also led the operation of a Professional Services Consulting firm headquartered in Southeast Louisiana.

Mark was also the lead engineer for the I.T. infrastructure design for the Louisiana National Guard reconstruction project after Hurricane Katrina. This project entailed the detailed design, oversight and management of the construction of forty-six (46) buildings spread across nine (9) campuses.

Mark is one of our in-house Consulting Engineers that provides professional services directly to our clients in a variety of disciplines, including but not limited to Voice-over-IP telephone systems, Wireless network systems, Microwave links, Satellite communications, Fiber Optic networks and the design of Data Centers and I.T. infrastructures in larger construction projects.

Joe Freeman

Joe has significant experience in data and voice networking. Over twenty-seven years of experience in network systems engineering and administration.

Before joining Hunt Telecom, Joe served as CTO of Network Engineering at VPNtranet/Peace Communications, Sr. Engineer of Corporate Planning for CenturyTel and was an engineer at Sprint.

Joe as significant expertise in designing and constructing regional data networks. He has designed and management deployments across multiple states with over 200 sites for Verizon. Joe has managed day-to-day operations, management, provisioning, and engineering of a national MPLS network using Juniper M40/M80/M160 as P routers in conjunction with Tellabs 8840 and Redback SE800 PE routers. Joe technical skills are far too many to list.

Joe's principal duties at Hunt Telecommunications include the day to day management and oversight of Hunt Telecom's switching core and on boarding of large network clients.

Jefferson Parish School System

Contact: Vincent DiCarlo
Vincent.DiCarlo@jppss.k12.la.us
Title: Director of Technology
Phone: 504-349-8957
Fax: 504-349-7888

Service Rendered:

- 10 Gigabit WAN to 82+ sites
- 10 Gigabit Internet Connectivity
- 2Gb Fiber Channels
- 20G PTP Ethernet

Tangipahoa Parish School System

Contact: Mike Diaz
mike@tangischools.org
Title: Director of Technology
Phone: 985-748-2468
Fax: (985) 345.3555 fax

Service Rendered:

- 10 Gigabit WAN to 40+ sites
- 2 Gigabit Internet Connectivity
- PRI and POTS Connectivity
- Cisco Call Manager Management
- Cisco Router, Switch, and wireless network Maintenance and Management
- HP Server Maintenance and Management

Lafourche Parish School System

Contact: Ben Gautreaux
wgautreaux@lafourche.k12.la.us
Title: Information Technology Manager
Phone: (985) 446-5631
Fax: (985) 446-0801

Service Rendered:

- 1 and 2 gig WAN
- 2 Gig Internet
- Managed network all the way to the user/computer

Rapides Parish School System

Contact: Rebekah Beck
Rebekah.beck@Washington.us
Phone: 318-449-8627

Service Rendered:

- 2 Gigabit Internet Connection

St. Tammy Parish School System

Louis Bouillon

Title: Director of Technology

985-892-2276 (Telephone)

985-898-3267 (Fax)

Service Rendered:

- 10 Gig WAN
 - Each Site 10G to the School Data Center
- 10 Gig Internet Access
- Hosted PBX across all admin offices
 - (8+ locations, 300+ users)

Assumption Parish Schools

Joshua Naquin

jnaquin@assumptionschools.com

Title: IT Supervisor

Phone: (985) 665-0025

Service Rendered:

- 1 Gigabit Internet Access
- 1 Gigabit WAN to 10 Sites

Iberville Parish Schools

Richard Ellis

Title: Director of Technology

Phone: (225) 225-687-5400

Service Rendered:

- Hosted Microsoft Exchange
- Cisco routing and switching support
- Network Monitoring and management
- Hosted IP-PBX voice services to all schools

St James Parish Schools

Rickie J. Boudwin

rboudwin@stjames.k12.la.us

Title: Information Technology Project Administrator

Phone: 225-258-4532

Service Rendered:

- Gigabit Internet Connectivity
- 10 Gigabit and 1 Gigabit WAN Connectivity to 10 Sites
- Cisco routing and switching support
- Cisco Call Manager Support
- Basic Maintenance of Erate Eligible Hardware and Connections

Bogalusa City Schools

Heather McDaniel
hpmcdaniel@bogschools.org
Title: Technology Coordinator
Phone: (985) 735-1392

Service Rendered:

- Maintenance Contract to include 24 hour management and support of entire school system
- Gigabit Internet Connectivity
- 10 Gigabit WAN to 8 Sites
- Centrex-VOIP
- Desktop and Application Managed Services

Recovery District Schools

Roderick “Devon” Matthews
Title: Executive Director of IT
Services and Operations Division
Office: 504.373.6200 ext. 20000

Service Rendered:

- 1 Gigabit Internet Connectivity
- 100meg Fiber WAN service to 4 Sites
- Hosted Exchange Email

St. Helena Parish Schools

Shayla A. Guidry, Ed.D.
Title: Supervisor of Special Education
Phone: 225-222-6228

Service Rendered:

- 100 meg internet connectivity
- 1 gigabit WAN connectivity to 3 Sites
- Hosted Exchange Email

Ascension Parish School System

Jake Ragusa
jake.ragusa@apsb.org
Title: Technology Coordinator
Phone: (985) 839.3436

Service Rendered:

- Cisco routing and switching support
- Cisco Call Manager Support and Management
- WAN and Internet Management
- Basic maintenance on all Erate Eligible hardware and connection

Washington Parish School Board

Jimmy Thigpen

jthigpen@wpsb.org

Title: Director of Technology

Phone: (985) 839-7785

Service Rendered:

- Maintenance Contract to include 24 hour management and support of entire school system
- Gigabit Internet Connectivity
- Gigabit WAN between FHS, FES, and WPSB Central Office

Rouses

Tommy Costales

Email: tcostales@rouses.com

Title: Network Admin

Phone: 504-212-6770

Service Rendered:

- WAN connectivity to All Louisiana and Mississippi Locations, 35+ Sites
- Internet Access to Corporate office and both Collocation data centers
- Voice Services to all locations
- Collocation services
- 3g/4g Wireless failover for data services

Diocese of Houma-Thibodaux

Contact: Holly Becnel

Email: Hbecnel@htdiocese.org

Title: IT Director

Phone: (985) 868-7720

Service Rendered:

- WAN for all Archdiocese Schools, Charities and other Management Offices
- Internet Access to locations including use of Fiber, Adsl2+, cable modem, and wireless
- Hosted VOIP

Archdiocese of New Orleans

Justin Gibson

Email: jgibson@arch-no.org

Title: Director of Office of Information Technology

Phone: 504-596-3064

Service Rendered:

- Multi Gigabit Internet Connectivity
- WAN for all Archdiocese Schools, Charities and other Management Offices, 100+ sites
- Colocation of core network servers
- Hosted VOIP

Additional Schools

- ANDREW H. WILSON CHARTER SCHOOL
- ARISE ACADEMY
- BEN FRANKLIN HIGH SCHOOL
- BETTER CHOICE FOUNDATION- MARY D. COGHILL CHARTER SCHOOL
- BOWLING
- BOWLING GREEN SCHOOL
- BROTHER MARTIN HIGH SCHOOL
- Collegiate Academies School District
- CRESCENT CITY SCHOOLS DISTRICT - Harriet Tubman
- CRESCENT CITY SCHOOLS DISTRICT - Paul Habans / Akili
- E. P. HARNEY SPIRIT OF EXCELLENCE ACADEMY
- EAST FELICIANA PSD
- EDNA KARR SECONDARY SCHOOL

Additional Schools

- EINSTEIN CHARTER SCHOOL DISTRICT
- FANNIE C. WILLIAMS CHARTER SCHOOL
- HARTE ELEMENTARY SCHOOL
- HOSANNA CHRISTIAN ACADEMY
- INTERNATIONAL HIGH
- MORRIS JEFF COMMUNITY SCHOOL
- NEW ORLEANS MILITARY AND MARITIME ACADEMY
- SLAUGHTER COMMUNITY CHARTER SCH
- ST JOSEPH SCHOOL
- STATE LIBRARY OF LA
- SUCCESS PREPARTORY ACADEMY
- TALLULAH CHARTER SCHOOL
- THE GOOD SHEPHERD NATIVITY MISSION SCHOOL



In addition to corporate offices and Data Centers Hunt has support staff based around the State.

Required maintenance is performed during regularly scheduled non-business hour maintenance windows. The repair plan consists of spare CPE and optics maintained in both in stock Metairie and Hammond as well as spares kept for the POP equipment kept in parish. **An engineer will respond to the trouble report within 15 minutes during business hours and 30 minutes during non-business hours** (not a tester, a REAL engineer capable of executing privilege level 15 commands on all WAN hardware). Once the engineer verifies our cpe is not visible the outside plant manager is immediately notified of a possible fiber cut issue as well as the path of the circuit.

All request including service and billing can be submitted by either email or phone call. All request are entered in our CRM system which tracks the request from start to finish and escalates to management if an issue is not addressed in an appropriate timeframe. If your school system selects Hunt Telecom to provide the requested WAN/Internet services, your staff would have direct access to Tier 3 support and engineering without needing to go thru Tiers 1 and 2 first like most larger telecom companies. Billing requests are services within 48 business hours of submission.

Trouble reporting is via your assigned engineer primary point of contact, secondary point of contact or our main support line. Your primary point of contact is an engineer, and if he is not available, an alternate engineer will respond to the trouble report within 15 minutes during business hours and 30 minutes during non-business hours (not a tester, a REAL engineer capable of executing privilege level 15 commands on all WAN hardware is the primary and secondary responder).

Hunt Telecom maintains a proactive monitoring system for trouble detection. Every production switch port that goes down is examined for a root cause by an engineer. Quality engineering tools are part of the standard troubleshooting kit utilized by our engineers. These tools include an optical time domain reflectometer (OTDR), variable wavelength light meter, fiber fusion splicer, and passive light path detection tools. Engineers utilizing the referenced tools are available 24/7.

Response Plan for Loss of Communications

Trouble reporting is via your assigned engineer primary point of contact, secondary point of contact or our main support line. **An engineer will respond to the trouble report within 15 minutes during business hours and 30 minutes during non-business hours** (not a tester, a REAL engineer capable of executing privilege level 15 commands on all WAN hardware). Once the engineer verifies our CPE is not visible, the outside plant manager is immediately notified of a possible fiber cut issue as well as the path of the circuit.

Hunt Telecom maintains its own construction and maintains crew for its Fiber Optic plant. In addition, Hunt maintains multiple third party contractor on retainer to address any shortages in staff. Hunt can respond during periods outside of natural disaster in five (5) hours or less with a crew capable of make any network repair.

In the event of declared Natural Disaster or a Category 3 or above storm is within 150 miles of New Orleans, Hunt activates its Disaster Plans. The disaster recovery plan involves many facets. We begin insuring availability of human resources, consumable resources, and static resources required to survive a Katrina level event. Employee work assignments are issued and it is verified that the duty station assignments are within the employee's capacity to execute considering their current health and family environment. Employee duty station locations are the following POPs : Metairie, Hammond and Monroe. Major shareholders, who are also engineers, occupy many of these duty stations.

Management begins outside plant inspection as soon as winds reduce to speeds below 35mph. General OSP employees are dispatched using the data acquired by this collection effort when winds reduce to speeds below 20mph. From this point crews alternate 12-16 hour shifts insuring expedient repairs.

During this time, Monroe employees are tasked with managing client expectations and communications as well as tasked with daily delivery of fuel, water, food, and repair supplies from Monroe to southern Louisiana. A shareholder-managed aircraft is also dedicated to providing logistical support to the area capable of managing two trips to Dallas each day as required.

Billing Credits:

In the case of an outage reported to and verified by Hunt Telecom lasting more than three (3) hours and not part of a Natural Disaster the customer will receive a service credit per SLA. The customer will submit the request for credit within 15 day of the outage. The request must include the Ticket number that was issued when the outage was reported for repair. The outage must not be caused by the customer or customer provided equipment.

Service Level Agreement:

The SLA service parameter for Network Availability is to be not less than 99.99% for all ports regardless of Class of Service. Port speed is guaranteed assuming no congestion at the host ports. Network Availability is calculated as the percentage of time during a month that the network is capable of terminating calls at during the measurement period. Network Availability calculations exclude maintenance windows. The calculation for Network Availability for a given month is as follows:

Network Availability = [(24 hours x days in the month x 60 minutes) – network outage time] / (24 hours x days in the month x 60 minutes).

The credit for interrupted service will be the total monthly percentage of downtime multiplied by the monthly service fee for the location that experienced the downtime.

The Customer is responsible for notifying Hunt Telecom within 30 days after the end of the month when the Network Availability within the calendar month falls below the committed level to request a credit.

Guaranteed response times to a reported network trouble is 15 minutes during business hours and 30 minutes during non-business hours.

Hunt Telecom will provide direct access to a real time reporting portal for your staff. We will also provide WebEx, train the trainer and end user training sessions for your staff if necessary for this solution. In addition we can provide daily or weekly email reporting. Below is an example of our hosted phone portal, and reporting.

| Placed Calls | | | | Received Calls | | | | Missed Calls | | | |
|--------------------------|-------------|--------------|-----------------|--------------------------|-------------|--------------|-----------------|--------------------------|-------------|--------------|-----------------|
| Delete | Name | Phone Number | Date/Time | Delete | Name | Phone Number | Date/Time | Delete | Name | Phone Number | Date/Time |
| <input type="checkbox"/> | Unavailable | 2363347 | 1/6/16 4:52 PM | <input type="checkbox"/> | Unavailable | 2363347 | 1/6/16 4:52 PM | <input type="checkbox"/> | Unavailable | 2363347 | 1/6/16 4:53 PM |
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| <input type="checkbox"/> | Unavailable | 2363347 | 1/6/16 4:55 PM | <input type="checkbox"/> | Unavailable | 2363347 | 1/6/16 4:56 PM | <input type="checkbox"/> | Unavailable | 2363347 | 1/6/16 4:57 PM |
| <input type="checkbox"/> | Unavailable | 2363344 | 1/6/16 4:55 PM | <input type="checkbox"/> | Unavailable | 9857306919 | 1/7/16 1:38 PM | <input type="checkbox"/> | Unavailable | 4694369 | 1/7/16 2:29 PM |
| <input type="checkbox"/> | Unavailable | 2363347 | 1/6/16 4:56 PM | <input type="checkbox"/> | Unavailable | 2503880 | 1/8/16 11:25 AM | <input type="checkbox"/> | Unavailable | 2503880 | 1/8/16 11:25 AM |
| <input type="checkbox"/> | Unavailable | 2363347 | 1/6/16 4:56 PM | <input type="checkbox"/> | Unavailable | 3377351309 | 1/8/16 2:53 PM | <input type="checkbox"/> | Unavailable | 615 | 1/8/16 3:03 PM |
| <input type="checkbox"/> | Unavailable | 2363347 | 1/6/16 4:57 PM | <input type="checkbox"/> | Unavailable | | | <input type="checkbox"/> | Unavailable | | |
| <input type="checkbox"/> | Unavailable | 9857306919 | 1/7/16 1:38 PM | <input type="checkbox"/> | Unavailable | | | <input type="checkbox"/> | Unavailable | | |
| <input type="checkbox"/> | Unavailable | 4694369 | 1/7/16 2:29 PM | <input type="checkbox"/> | Unavailable | | | <input type="checkbox"/> | Unavailable | | |
| <input type="checkbox"/> | Unavailable | 2503880 | 1/8/16 11:25 AM | <input type="checkbox"/> | Unavailable | | | <input type="checkbox"/> | Unavailable | | |
| <input type="checkbox"/> | Unavailable | 2503880 | 1/8/16 11:25 AM | <input type="checkbox"/> | Unavailable | | | <input type="checkbox"/> | Unavailable | | |
| <input type="checkbox"/> | Unavailable | 3377351309 | 1/8/16 2:53 PM | <input type="checkbox"/> | Unavailable | | | <input type="checkbox"/> | Unavailable | | |
| <input type="checkbox"/> | Unavailable | 615 | 1/8/16 3:03 PM | <input type="checkbox"/> | Unavailable | | | <input type="checkbox"/> | Unavailable | | |

| Placed Calls | | | | Received Calls | | | | Missed Calls | | | |
|--------------------------|-----------------|--------------|-------------------|--------------------------|-----------------|--------------|-------------------|--------------------------|-----------------|--------------|-------------------|
| Delete | Name | Phone Number | Date/Time | Delete | Name | Phone Number | Date/Time | Delete | Name | Phone Number | Date/Time |
| <input type="checkbox"/> | COURCELLE ALBER | 5048589688 | 12/17/15 9:58 AM | <input type="checkbox"/> | COURCELLE ALBER | 5048589688 | 12/17/15 10:42 AM | <input type="checkbox"/> | Darlene B | 609 | 12/17/15 2:35 PM |
| <input type="checkbox"/> | COURCELLE ALBER | 5048589688 | 12/17/15 10:42 AM | <input type="checkbox"/> | COURCELLE ALBER | 5048589688 | 12/18/15 9:08 AM | <input type="checkbox"/> | G Solomon | 624 | 12/18/15 10:07 AM |
| <input type="checkbox"/> | Darlene B | 609 | 12/17/15 2:35 PM | <input type="checkbox"/> | COURCELLE ALBER | 5048589688 | 12/21/15 8:28 AM | <input type="checkbox"/> | COURCELLE ALBER | 5048589688 | 12/21/15 8:28 AM |
| <input type="checkbox"/> | COURCELLE ALBER | 5048589688 | 12/18/15 9:08 AM | <input type="checkbox"/> | G Solomon | 624 | | <input type="checkbox"/> | | | |
| <input type="checkbox"/> | G Solomon | 624 | 12/18/15 10:07 AM | <input type="checkbox"/> | COURCELLE ALBER | 5048589688 | | <input type="checkbox"/> | | | |
| <input type="checkbox"/> | COURCELLE ALBER | 5048589688 | 12/21/15 8:28 AM | <input type="checkbox"/> | | | | <input type="checkbox"/> | | | |

| Placed Calls | | | | Received Calls | | | | Missed Calls | | | |
|--------------------------|-----------------|--------------|------------------|--------------------------|-----------------|--------------|------------------|--------------------------|-----------------|--------------|------------------|
| Delete | Name | Phone Number | Date/Time | Delete | Name | Phone Number | Date/Time | Delete | Name | Phone Number | Date/Time |
| <input type="checkbox"/> | Darlene B | 609 | 11/12/15 4:04 PM | <input type="checkbox"/> | Troy Bourque | 661 | 12/1/15 4:48 PM | <input type="checkbox"/> | G Solomon | 624 | 12/2/15 12:53 PM |
| <input type="checkbox"/> | Troy Bourque | 661 | 12/1/15 4:48 PM | <input type="checkbox"/> | G Solomon | 624 | 12/2/15 12:53 PM | <input type="checkbox"/> | Troy Bourque | 661 | 12/7/15 12:59 PM |
| <input type="checkbox"/> | G Solomon | 624 | 12/2/15 12:53 PM | <input type="checkbox"/> | Troy Bourque | 661 | 12/7/15 12:59 PM | <input type="checkbox"/> | WIRELESS CALLER | 9858690479 | 12/7/15 2:25 PM |
| <input type="checkbox"/> | Troy Bourque | 661 | 12/7/15 12:59 PM | <input type="checkbox"/> | WIRELESS CALLER | 9858690479 | 12/7/15 2:25 PM | <input type="checkbox"/> | | | |
| <input type="checkbox"/> | WIRELESS CALLER | 9858690479 | 12/7/15 2:25 PM | <input type="checkbox"/> | | | | <input type="checkbox"/> | | | |

Orders / Provisioning

1st Level Escalation – Jessica Collins
Provisioning Specialist
Office: 985-281-4909
Email: Jessica.Collins@hunttel.com

2nd Level Escalation – Orders / Provisioning
Jennifer Hall
Provisioning Manager
Office: 985-281-4928
Cell: 601-757-0777
Email: jhall@hunttelecom.com

3rd Level Escalation – Orders / Provisioning
Troy Bourque
Office: 985-354-0661
Cell: 985-518-4220
Email: Jason.Hunt@hunttel.com

Robert Leithman
President
Office: 504-355-0606
Cell: 504-220-8039
Email: Robert.Leithman@hunttel.com

Billing Support:

1st Level Escalation – Billing
Megan Schultz
Provisioning / Billing Specialist
Office: 504-355-0602
Email: Megan.Schultz@hunttel.com

2nd Level Escalation – Billing
Danielle Montegut
Telecom Billing Manager
Office: 985-281-4913
Cell: 985-351-3165
Email: Danielle.Montegut@hunttel.com

3rd Level Escalation – Billing
Jason Hunt
Office: 985-281-4903
Cell: 985-515-9910
Email: Jason.Hunt@hunttel.com

Robert Leithman
President
Office: 504-355-0606
Cell: 504-220-8039
Email: Robert.Leithman@hunttel.com

Outages

1st Level – Opens Ticket

Technical Support

Office: 985-281-4900

Email: support@hunttel.com

2nd Level

Manager

Chad Soileau

985-281-4923

Email: Chad.soileau@hunttel.com

3rd Level Escalation

Joe Freeman

Tier 3 Engineer

Office: 985-281-4911

Email: Joe.Freeman@hunttel.com

Management

4rd Level Escalation

Troy Bourque

Office: 985-354-0661

Cell: 985-518-4220

Email: Troy.Bourquet@hunttel.com

Robert Leithman

President

Office: 504-355-0606

Cell: 504-220-8039

Email: Robert.Leithman@hunttel.com

Jason Hunt

Office: 985-281-4903

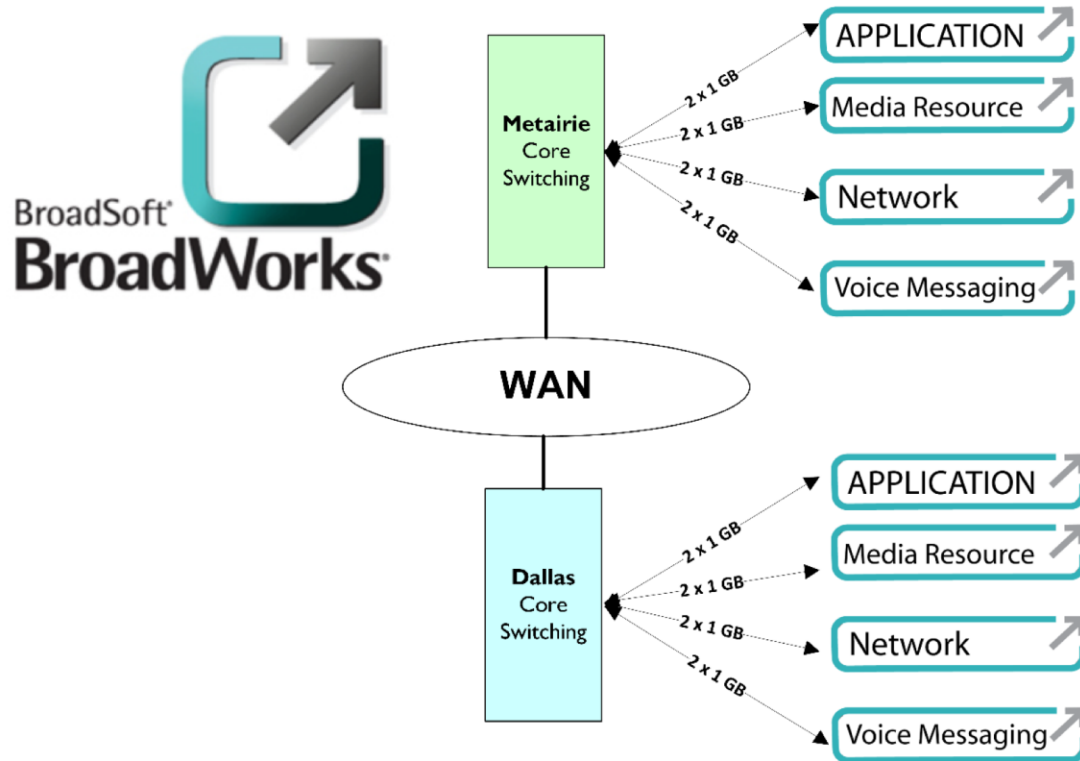
Cell: 985-515-9910

Email: Jaon.Hunt@hunttel.com

- ✓ Hunt Provides appropriate hardware and programming necessary to implement service
- ✓ Hunt Telecom provides 24/7 proactive monitoring of provided services
- ✓ Hunt provides reliable service, with an uptime of 99.9%.
- ✓ With select service levels Hunt Internet Connectivity Router provided at no additional cost if required.
- ✓ In the event of loss of communication to any site, repairs shall start within 3 hours of the service outage.
Except for those agreed-upon on the final negotiated contract between the District and the service provider, outages lasting longer than 24 hours shall be subject to liquidated damages agreed-upon in the final negotiated contract. Additionally hunt will have trained technicians within a 100 mile radius of Washington
- ✓ The Customer will only be invoiced for non-discounted portions of costs net of E-Rate.
- ✓ Hunt Telecom will provide one primary contact number for all billing inquiries.
- ✓ Hunt Telecom does NOT accept any liability from the customer's existing contracts, earlier termination liabilities nor fees.
- ✓ Hunt has provided a number of options in an effort to provide flexibility to the School.
- ✓ Prices are firm for 365 days.
- ✓ Hunt is NOT bidding any "Internal Connections" nor "LAN" services nor "Wiring"
- ✓ Customer will provide reasonable accessible location for installation for equipment required to provide selection services. This include but not limited to a 4' x 4'x 3/4" plywood backboard, 120v 20Amp duplex power outlet, #6 Ground wire connected to the primary electrical ground of the building. Conduit or reasonable path from the exterior of the building to the Demark location.

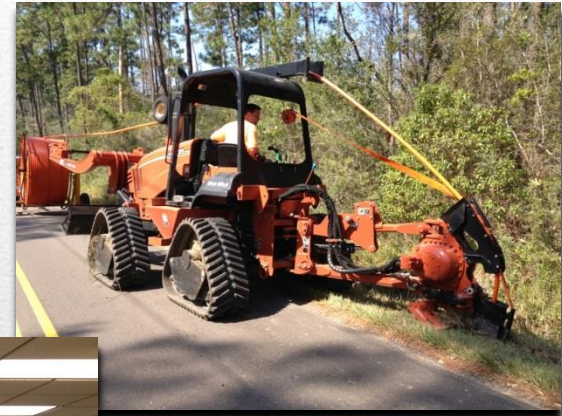
Broadsoft Server Design

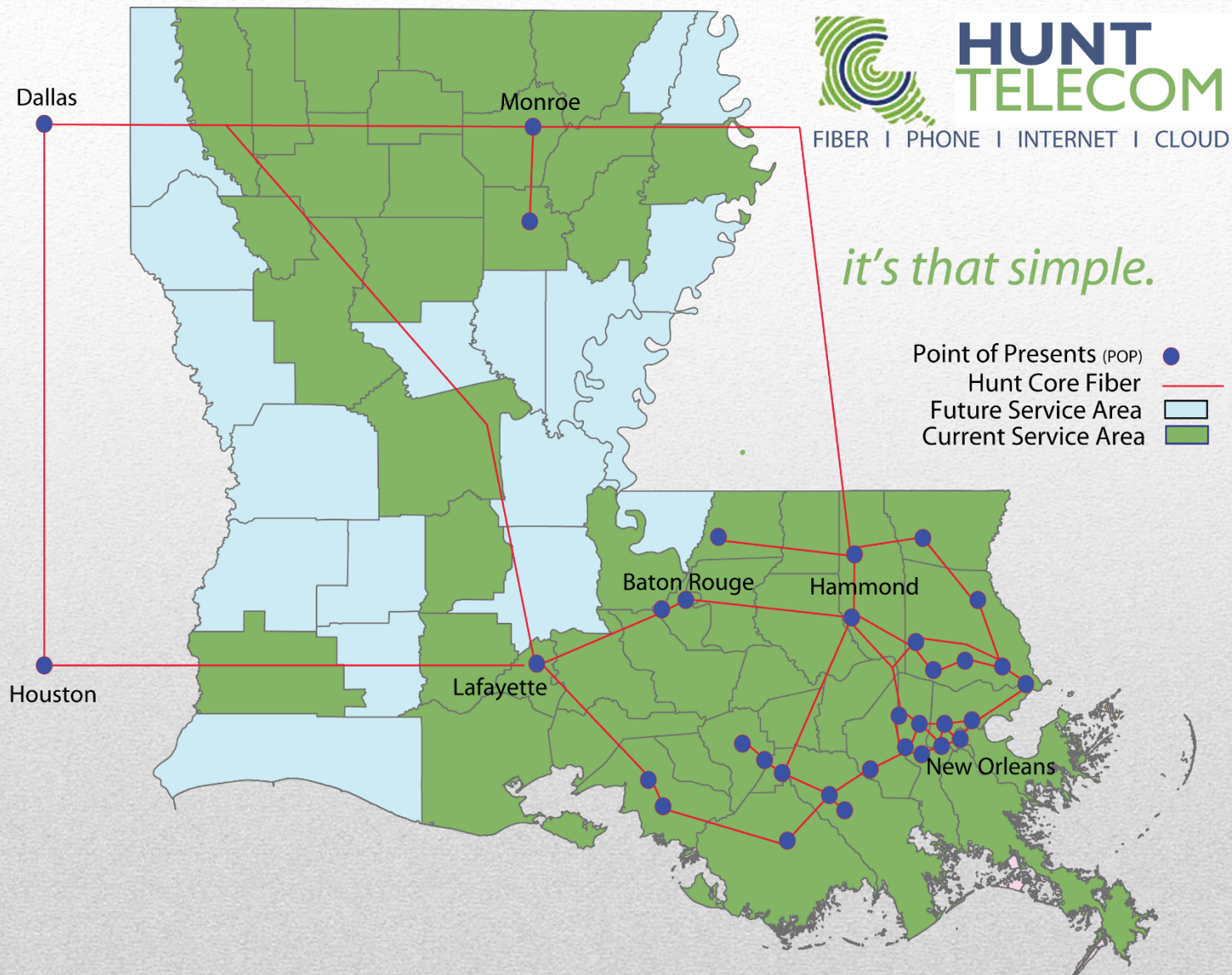
Here at Hunt we use state of the art Broadsoft Telephone Switches for our hosted phone solutions. Eighteen of top twenty-five carriers in the world use Broadsoft. Hunt was one of the first Carriers to successfully deploy Broadsoft in a Geographically Diverse & Redundant Platform Attached with exhibit 5 will be a diagram outlining how the Broadsoft system works, and additionally a network diagram specific to this project.



Estimated Time Line

Hunt Telecom has constructed numerous E-Rate funded Telephone and Internet projects and to date has not missed any start dates. We have completed the primary engineering and feel confident that this project will be delivered by the dates stated within this RFP and be functional and operational prior to the necessary due dates. That being said, should we experience any delays we have alternatives options in place to assure we meet our required deadline.





| | Table 1 | 36 Month Term | | | |
|--------|-----------------------------------|---------------|-------------|----------------|--------------|
| | | Port | CIR | CIR Speed Mbps | Total |
| Remote | Enon Elementary School | \$ 253.50 | \$ 1,221.36 | 250 | \$ 1,474.86 |
| Remote | Mount Hermon School | \$ 253.50 | \$ 1,754.93 | 1000 | \$ 2,008.43 |
| Remote | Pine School | \$ 253.50 | \$ 1,753.58 | 1000 | \$ 2,007.08 |
| Remote | Thomas Elementary School | \$ 253.50 | \$ 1,221.36 | 250 | \$ 1,474.86 |
| Remote | Varnado High School | \$ 253.50 | \$ 1,753.58 | 1000 | \$ 2,007.08 |
| Remote | Wesley Ray Elementary School | \$ 253.50 | \$ 1,221.41 | 250 | \$ 1,474.91 |
| Host | 800 Main ST Franklinton, LA 70438 | \$ 6,242.60 | \$ 5,352.10 | 5000 | \$ 11,594.70 |
| | | | | | |
| | Table 2 | 36 Month Term | | | |
| | | Port | CIR | CIR Speed Mbps | Total |
| Remote | Enon Elementary School | \$ 253.50 | \$ 1,754.93 | 1000 | \$ 2,008.43 |
| Remote | Mount Hermon School | \$ 253.50 | \$ 1,754.93 | 1000 | \$ 2,008.43 |
| Remote | Pine School | \$ 253.50 | \$ 1,754.93 | 1000 | \$ 2,008.43 |
| Remote | Thomas Elementary School | \$ 253.50 | \$ 1,754.93 | 1000 | \$ 2,008.43 |
| Remote | Varnado High School | \$ 253.50 | \$ 1,754.93 | 1000 | \$ 2,008.43 |
| Remote | Wesley Ray Elementary School | \$ 253.50 | \$ 1,754.93 | 1000 | \$ 2,008.43 |
| Host | 800 Main ST Franklinton, LA 70438 | \$ 6,242.60 | \$ 5,352.10 | 5000 | \$ 11,594.70 |

Table one is a non-over-subscribed model, table 2 is a slightly oversubscribe model. On the next page we provide various CIR pricing to allow you mix and match at your discretion.

| 36 Month Term | | | |
|----------------|-------------|-------------|--------------|
| CIR Speed Mbps | Port | CIR | Total |
| 250 Mbps CIR | \$ 253.50 | \$ 1,221.36 | \$ 1,474.86 |
| 500 Mbps CIR | \$ 253.50 | \$ 1,353.75 | \$ 1,607.25 |
| 1000 Mbps CIR | \$ 253.50 | \$ 1,753.58 | \$ 2,007.08 |
| 2000 Mbps CIR | \$ 6,242.60 | \$ 3,433.30 | \$ 9,675.90 |
| 2500 Mbps CIR | \$ 6,242.60 | \$ 4,006.60 | \$ 10,249.20 |
| 4000 Mbps CIR | \$ 6,242.60 | \$ 4,630.60 | \$ 10,873.20 |
| 5000 Mbps CIR | \$ 6,242.60 | \$ 5,352.10 | \$ 11,594.70 |
| 7500 Mbps CIR | \$ 6,242.60 | \$ 6,860.10 | \$ 13,102.70 |
| 9500 Mbps CIR | \$ 6,242.60 | \$ 8,056.10 | \$ 14,298.70 |
| 10000 Mbps CIR | \$ 6,242.60 | \$ 8,351.20 | \$ 14,593.80 |

We have provided various CIR pricing to allow you mix and match at your discretion.

Hunt's Proposed hosted phone comes in two different options, with phone leasing or without.

- The phone leasing option is not covered by E Rate funding and would be billed to Washington
- The benefit of phone leasing and replacing of your existing phones is that if any of the handsets break they will be replaced at no additional cost to Washington
- If Washington decides to keep their existing phones Hunt can still provide the IP/Analog or IP/PRI, to the existing systems.
- Hosted phone, IP/Analog or IP/PRI service will be delivered via the WAN connections.
- Hunt may choose at its own option not provide voice services if not selected to provide WAN services to all sites.

If you have any questions concerning with this proposal or the pricing structure, please contact me, via email Troy.Bourque@hunttel.com or phone 985.354.0661. Hunt can adapt the pricing model, or features to meet Washington's needs.

Account Manger:

Troy Bourque

Troy.bourque@hunttel.com

985-354-0661

Mr. Bourque is an experience Telecom Executive with over 25 years experience in Communication, Construction and Sales Support. Troy is also one of the owners of Hunt Telecom.

Pricing: Phone Service/ Long Distance

| | | | | | |
|-----------------------------------|----------|----------------------|------------|-----------|------------|
| | | | | | |
| IP-PRI (36 month) | | SIP Trunk (36 month) | | IP-Analog | (36 month) |
| D-Channel | \$ 13.50 | SIP – Path (Line) | \$ 13.70 | IP-Analog | \$13.70 |
| B-Channel | \$ 13.70 | | | | |
| DID | \$ 0.10 | | | | |
| | | | | | |
| Fees (other than Taxes) | | | | | |
| E 911 Service Charge | | Per 911 Registered | | \$ 2.00 | |
| LA Fee for the Deaf | | Per PRI | | \$ 1.15 | |
| EUCL | | Per PRI | | \$ 0.00 | |
| LNP | | Per PRI | | \$ 0.00 | |
| PICC | | Per PRI | | \$ 0.00 | |
| LNP | | Per PRI | | \$ 0.00 | |
| | | | | | |
| Long Distance | | | | | |
| Interstate Calls (1+) | | \$ 0.025 | per Minute | | |
| Intrastate outside of 1+318 | | \$ 0.025 | per Minute | | |
| All Calls inside of area code 318 | | Free | | | |
| | 36 month | | 60 Month | | |
| Hosted PBX | One-Time | Monthly | One time | Monthly | |
| Seat | \$ 85.00 | \$ 18.50 | \$ 0.00 | \$ 18.50 | |
| Voice mail | \$ 50.00 | \$ 5.00 | \$ 0.00 | \$ 5.00 | |
| | | | | | |
| Non-Erate | One-Time | Monthly | One-Time | Monthly | |
| Handset | \$ 0.00 | \$ 5.00 | \$ 0.00 | \$ 3.50 | |