

PRIME

OCCUPATIONAL MEDICINE



Jefferson Parish

State of Louisiana

Drug Screening Services Jefferson Parish Dept of Juvenile Services

Prepared For:

Jefferson Parish Dept. of Juvenile Services

Donna Evans

Buyer

dmevans@jeffparish.net

Prepared By:

PRIME Occupational Medicine

Jay Colar

Global Contracts & Marketing Manager

colarj@primeoccmed.com



PROVIDING **COMPREHENSIVE**
OCCUPATIONAL HEALTH SOLUTIONS

Date: Nov 10, 2022

Re: Statement of Qualifications for Drug Screening - Juvenile Court

To: Jefferson Parish Dept. of Juvenile Services

Attn: Donna Evans, Buyer

PRIME Occupational Medicine

15481 Airline Hwy

Baton Rouge, LA 70817

PRIME Occupational Medicine is pleased to provide Jefferson Parish Dept. of Juvenile Services with this proposal for juvenile offenders assigned to probation with the Jefferson Juvenile Court.

REQUESTED SCOPE OF SERVICES:

- a. Timely completion of multi-panel screens for all major drug classifications, alcohol, designer and street drugs for the youths currently on probation
- b. Expert availability for technical assistance, result interpretation, and telephonic testimony
- c. Accessibility to screening forms and screen results via online portal
- d. Ability to prove and track the chain of custody
- e. The supply of collection materials and packaging for the facilitation of in-house sample collection and corresponding paperwork
- f. Ability to provide initial and booster trainings to the Department of Juvenile Services Probation Department in collection procedure, chain of custody, result interpretation and other areas as both parties see fit

KEY DELIVERABLES:

- Drug Screening Services
- Onsite Drug Screening Services
- Multi-Panel Laboratory Testing
- Certified Specimen Collection & Laboratory Testing
- Electronic Health Records Web-Based Platform w/ Site & Campus Specific Access
- MRO Donor Communication & Expert Witness Testimony

We appreciate this opportunity and your business. Should you have any questions or if additional information is needed concerning this SOQ, please contact me at your convenience by phone or email.

Thank you again for giving PRIME Occupational Medicine the opportunity to support Jefferson Parish Dept. of Juvenile Services.

Jay Colar

Global Contracts & Marketing Manager

PRIME Occupational Medicine

Phone: 225.320.7016

Email: colarj@primeocmed.com



CONVENIENCE

PRIME has the largest network of full-service clinic locations and mobile on-site vehicles throughout the Gulf region.



TECHNOLOGY

PRIME's proprietary Electronic Medical Evaluation (EME) system is a web-based, HIPAA-compliant tool that allows you to easily track, in real time, the medical statuses of all employee test reports and medical evaluations. EME also provides a platform for consistent medical recommendations regardless of where medical services are rendered.



CONSISTENT QUALITY

PRIME's comprehensive network of medical providers allows for the continuity of high-quality medical care and recommendations, regardless of treatment location.



PROVEN SUCCESS

With more than 25 years of industry-related experience, PRIME has a proven track record of successfully servicing the largest industrial projects in the Gulf region.



GLOBAL REACH

PRIME's partnership with International SOS allows us to provide a unique, one-stop integrated suite of services across the globe.

We Go Beyond

The leader in occupational medicine since 1994

Clinic & On-site

CLINICAL SERVICES



Drug & Alcohol Testing



Injury Care



MRO Services



DOT & Other
Regulatory Exams



Vaccinations



Audiometric Exams



Pulmonary Function Testing



Respirator Fit Testing



Return to Work Exams



Fit for Duty Exams



Physical Fitness
Functional Exams



Travel Exams



MEDICAL STAFFING: Placement of medical staff worldwide including: physicians, mid-level providers, nurses, medics and occupational and public health experts.



MEDICAL SUPPLY CHAIN: Arrange the provisions of medical equipment, pharmaceuticals and medical consumables for remote site support.



OCCUPATIONAL INJURY/ILLNESS CASE MANAGEMENT: Help clients minimize OSHA recordability and lost time while maintaining other regulatory requirements.



MEDICAL TRAINING: PRIME's staff includes qualified trainers that educate and certify your staff in first-aid, CPR, AED and emergency response.



MEDICAL CONSULTING: Provide corporate, occupational and public health consulting to develop and manage domestic and international health programs.



OCCUPATIONAL HEALTH: Design and implement programs at corporate headquarters and local levels that help mitigate risk in the workplace.



HEALTHCARE MANAGEMENT SERVICES: Help clients better manage the healthcare services provided to employees on a worldwide basis.



MEDICAL EMERGENCY RESPONSE PLAN (MERP): Aid in the development of MERPs for land and offshore-based projects.

CHALMETTE

New Orleans East

*303 W. Judge Perez Drive
Chalmette, LA 70043*

Phone: 504-303-4690

Fax: 504-570-6353

Email: chalmette@primeoccmcd.com

Business Hours: 7:30 a.m. - 4:30 p.m.

After Hours: 225-439-5525

BATON ROUGE

*15475 Airline Highway
Baton Rouge, LA 70817*

Phone: 225-778-7531

Fax: 225-778-7542

Email: batonrouge@primeoccmcd.com

Business Hours: 7:30 a.m. - 4:30 p.m.

After Hours: 225-439-5525

LAFAYETTE/BROUSSARD

*106 Heritage Parkway
Broussard, LA 70518*

Phone: 337-235-7561

Fax: 337-237-8666

Email: lafayette@primeoccmcd.com

Business Hours: 7:30 a.m. - 4:30 p.m.

After Hours: 225-439-5525

SULPHUR

Cities Service Highway

*2492 S Cities Service Highway Suite 1
Sulphur, LA 70665*

Phone: 337-905-1962

Fax: 337-905-1963

Email: sulphur@primeoccmcd.com

Business Hours: 7:30 a.m. - 4:30 p.m.

After Hours: 337-499-4764

BAYTOWN

North Main

*4404 N Main St
Baytown, TX 77521*

Phone: 281-478-9660

Fax: 281-628-7010

Email: northmainbaytown@primeoccmcd.com

Business Hours: 7:30 a.m. - 4:30 p.m.

After Hours: 281-739-2997

ISTC BEAUMONT

*3749 Highway 69 N
Beaumont, TX 77705*

Phone: 409-209-2822

Fax: 409-727-1408

Email: istcbeaumont@primeoccmcd.com

Business Hours: 6:30 a.m. - 4:30 p.m.

After Hours: 225-916-0890

ISTC BAYTOWN

*3166 Decker Drive
Baytown, TX 77520*

Phone: 409-600-8216

Fax: 281-422-3009

Email: istcbaytown@primeoccmcd.com

Business Hours: 6:30 a.m. - 4:00 p.m.

RESERVE

LaPlace

*3584 W. Airline Highway
Reserve, LA 70084*

Phone: 985-200-3836

Fax: 985-536-3919

Email: reserve@primeoccmcd.com

Business Hours: 7:30 a.m. - 4:30 p.m.

After Hours: 225-439-5525

PORT ALLEN

West Baton Rouge

*3515 Highway. 1 South
Port Allen, LA 70767*

Phone: 225-749-2728

Fax: 225-749-3138

Email: portallen@primeoccmcd.com

Business Hours: 7:30 a.m. - 4:30 p.m.

After Hours: 225-439-5525

LAKE CHARLES

Safety Council of Southwest Louisiana

*1201 Ryan Street
Lake Charles, LA 70601*

Phone: 337-602-8732

Fax: 337-602-8727

Email: swla@primeoccmcd.com

Business Hours: 6:30 a.m. - 3:00 p.m.

SULPHUR

Safety Council of Southwest Louisiana

*3621 E. Napoleon St
Sulphur, LA 70663*

Phone: 337-282-5018

Fax: 337-252-0629

Email: swla-sulphur@primeoccmcd.com

Business Hours: 6:30 a.m. - 3:00 p.m.

After Hours: 337-499-4764

Onsite Departments

Baton Rouge Region

225-692-0215

onsite@primeoccmcd.com

Sulphur Region

337-210-4940

sulphuronsite@primeoccmcd.com

Texas Region

281-478-9814

txonsite@primeoccmcd.com

Service Overview

Drug Screening Services

PRIME's drug screening services are DOT, OSHA and regulatory compliant, serving the Gulf Coast region from twelve of our occupational health clinics, with two being in the New Orleans region. PRIME maintains compliance with all CLIA, laboratory, professional and regulatory certifications.

- International, National & State Regulatory Compliant Specimen Collection & Drug Screening
- **Electronic Collection Capabilities:** E-Screen & FormFox

Onsite Drug Screening

A unique advantage that PRIME has over many occupational medicine clinics is that we also deliver comprehensive mobile on-site services utilizing a fleet of specially designed mobile units powered by gas or diesel generators. These air conditioned units are designed to give the look, the feel, and the comfort of an industrial clinic. PRIME's random screening can be provided through use of:

- Mobile Onsite RV - Collection performed aboard mobile medical unit (48 - 72 hour notification)
- Mobile Onsite Technician - Collection performed in client lavatory facility (Same Day Service)

Multi-Panel Laboratory Testing

- | | |
|-------------------|-----------------------|
| • Amphetamines | • Methadone |
| • Barbiturates | • Methaqualone |
| • Benzodiazepines | • Opiates |
| • Cocaine | • Phencyclidine (PCP) |
| • Marijuana | • Propoxyphene |
| • Alcohol | • Designer Substances |

Certified Specimen Collection, Laboratory Testing & Training

PRIME is unique in the fact that we have Board-Certified physicians in Occupational Medicine. Additionally, all clinical staff are trained to national standards and certified with multiple testing consortiums to administer specimen collections and testing. PRIME MRO's review lab results to assure the correct test was performed and that the correct procedures were followed by the collector. All PRIME clinics are CLIA certified as well.



Results by MROs through Web-Based Platform

PRIME's EME, proprietary electronic medical software delivers the designated person(s), a one stop, HIPAA compliant solution to easily track, in REAL TIME, the medical statuses and results of donor in addition to test reports and medical evaluation data.

MRO Communication & Prescription Validation

PRIME's MRO's office contacts the donor (donor of the drug screen test sample) to determine if there is a legitimate medical explanation for the positive lab result. Positive lab results can be caused by a number of prescription medications. In these cases, the MRO checks whether there is a valid prescription or recent medical treatment.



SOQ 22-053 Drug Screening
Jefferson Parish Government

Project documents obtained from www.CentralBidding.com
10-Nov-2022 09:59:04 AM

General Professional Services Questionnaire Instructions

- The General Professional Services Questionnaire shall be used for all professional services except outside legal services and architecture, engineering, or survey projects.
- **The General Professional Services Questionnaire should be completely filled out. Complete and attach ALL sections. Insert “N/A” or “None” if a section does not apply or if there is no information to provide.**
- Questionnaire must be signed by an authorized representative of the Firm. Failure to sign the questionnaire shall result in disqualification of proposer pursuant to J.P. Code of Ordinances Sec. 2-928.
- All subcontractors must be listed in the appropriate section of the Questionnaire. Each subcontractor must provide a complete copy of the General Professional Services Questionnaire, applicable licenses, and any other information required by the advertisement. Failure to provide the subcontractors' complete questionnaire(s), applicable licenses, and any other information required by the advertisement shall result in disqualification of proposer pursuant to J.P. Code of Ordinances Sec.2-928.
- If additional pages are needed, attach them to the questionnaire and include all applicable information that is required by the questionnaire.

General Professional Services Questionnaire

A. Project Name and Advertisement Resolution Number:

Drug Screening - SOQ 22-053

B. Firm Name & Address:

**PRIME Occupational Medicine
15475 Baton Rouge, LA 70817**

C. Name, title, & contact information of Firm Representative, as defined in Section 2-926 of the Jefferson Parish Code of Ordinances, with at least five (5) years of experience in the applicable field required for this Project:

**Luke Lee, MD
CEO / Chief Medical Director
PRIME Occupational Medicine
15475 Airline Hwy.
Baton Rouge, LA 70817
225.408.5902**

D. Address of principal office where Project work will be performed:

**303 W. Judge Perez Drive
Chalmette, LA 70043**

**3584 W. Airline Hwy.
Reserve, LA 70084**

Onsite at client facility, as requested

E. Is this submittal by a JOINT-VENTURE? Please check:

YES _____ NO X

If marked "No" skip to Section H. If marked "Yes" complete Sections F-G.

F. If submittal is by JOINT-VENTURE, list the firms participating and outline specific areas of responsibility (including administrative, technical, and financial) for each firm. Please attach additional pages if necessary.

1.

2.

General Professional Services Questionnaire

G. Has this JOINT-VENTURE previously worked together? Please check: YES _____ NO _____

H. List all subcontractors anticipated for this Project. Please note that all subcontractors must submit a fully completed copy of this questionnaire, applicable licenses, and any other information required by the advertisement. See Jefferson Parish Code of Ordinances, Sec. 2-928(a)(3). Please attach additional pages if necessary.

| Name & Address: | Specialty: | Worked with Firm Before (Yes or No): |
|----------------------------|-------------------|---|
| 1. N/A | | |
| 2. | | |
| 3. | | |
| 4. | | |
| 5. | | |

General Professional Services Questionnaire

| |
|---|
| I. Please specify the total number of support personnel that may assist in the completion of this Project: <u>4</u> |
| J. List any professionals that may assist in the completion of this Project. If necessary, please attach additional documentation that demonstrates the employment history and experience of the Firm's professionals that may assist in the completion of this Project (i.e. resume). Please attach additional pages if necessary. |
| PROFESSIONAL NO. 1 |
| Name & Title: Jared Fabre, MD EVP / Corporate Medical Director |
| Name of Firm with which associated: PRIME Occupational Medicine |
| Description of job responsibilities: The Chief Medical Officer has the primary responsibility of managing the organization's doctors to provide safe, effective medical services to the public. The CMO trains new physicians on the facility's policies and keep current medical staff up-to-date on changing health regulations. Daily duties could include offering clinical guidance to physicians, innovating policy changes, ensuring compliance, starting quality improvement efforts, evaluating quality of services, developing a budget, assisting in resident funding, and coordinating community relationships. |
| Years' experience with this Firm: 6 years |
| Education: Degree(s)/Year/Specialization: July 2008- June 2011 Louisiana State University Emergency Medicine Residency Program- Baton Rouge, LA July 2004- May 2008 Louisiana State University Health Sciences Center- New Orleans Doctor of Medicine Aug 2000- May 2004 Louisiana State University B.S. Biological Sciences |
| Other experience and qualifications relevant to the proposed Project: |

General Professional Services Questionnaire

| PROFESSIONAL NO. 2 |
|---|
| Name & Title: Nickles Paul Bergeron, MD Clinical Services Director |
| Name of Firm with which associated: PRIME Occupational Medicine |
| Description of job responsibilities: Coordinate with Prime Medical Director related to enhancing the quality of clinical occupational medicine services Supervising several mid-level occupational medicine providers at the clinics, with an emphasis on quality of care |
| Years' experience with this Firm: 10 years |
| Education: Degree(s)/Year/Specialization: 07/03 - 07/06 Earl K. Long Medical Center - Baton Rouge, LA Emergency Medicine Residency 08/99 - 05/03 Louisiana State University - School of Medicine, Shreveport, LA Doctorate of Medicine 08/94- 12/98 Louisiana State University, Baton Rouge, LA B.S. Microbiology |
| Other experience and qualifications relevant to the proposed Project: |

General Professional Services Questionnaire

| PROFESSIONAL NO. 3 |
|---|
| Name & Title: |
| Marcus Damon Wimberley P.A.-C Sr. Physician Assistant |
| Name of Firm with which associated: |
| PRIME Occupational Medicine |
| Description of job responsibilities: |
| Specialize in the health assessment of patients/donors and the treatment of injuries sustained in the workplace. Assist physician in performing examinations, specimen collections, diagnosing illness, and ordering blood work, X-rays, and other tests. |
| Years' experience with this Firm: |
| 11 years |
| Education: Degree(s)/Year/Specialization: |
| 2001-2003 LSUHSC School of Allied Health - Shreveport, LA B.S. Physician Assistant |
| 1997-2000 Pensacola Junior College A.A. Degree with Honors |
| 1994-1995 Naval School of Health Sciences - San Diego, CA Surgical Technologist Graduate |
| 1992-1993 Naval School of Health Sciences - San Diego, CA Hospital Corpsman Graduate |
| Other experience and qualifications relevant to the proposed Project: |

General Professional Services Questionnaire

| PROFESSIONAL NO. 4 |
|--|
| Name & Title: Shwanna Renee Sterling, PA-C Lead Physician Assistant |
| Name of Firm with which associated: PRIME Occupational Medicine |
| Description of job responsibilities: Specialize in the health assessment of patients/donors and the treatment of injuries sustained in the workplace. Assist physician in performing examinations, specimen collections, diagnosing illness, and ordering blood work, X-rays, and other tests. |
| Years' experience with this Firm: 13 years |
| Education: Degree(s)/Year/Specialization: 05/07-08/09 Louisiana State University Health Sciences Center - Shreveport, LA BS in Physician Assistant Studies 09/05-05/07 Louisiana Tech University - Ruston, LA M.S. Molecular Biology and Nanotechnology 09/01-05/05 Louisiana Tech University - Ruston, LA B.S. Biology / Concentration: Chemistry |
| Other experience and qualifications relevant to the proposed Project: |

General Professional Services Questionnaire

| |
|--|
| PROFESSIONAL NO. 5 |
| Name & Title: |
| Jay J. Colar Global Contracts & Marketing Manager |
| Name of Firm with which associated: |
| PRIME Occupational Medicine |
| Description of job responsibilities: |
| Responsible for the development, interpretation, and approval of all contractual & proposal language. Serve as Corporate Liaison for Governmental & Community Engagements with other corporate leaders, elected officials, etc. Collaborate with other leadership, middle management and other external partners to ensure risks are properly identified and controls are in place to mitigate and minimize financial, regulatory, and reputational exposure |
| Years' experience with this Firm: |
| 2 years |
| Education: Degree(s)/Year/Specialization: |
| 08/2008 - 12/2014 Southern University and A & M College - Baton Rouge, LA B.S. Accounting |
| 01/2014 - 04/2014 Bob Brooks Schools of Real Estate Real Estate Certification |
| Other experience and qualifications relevant to the proposed Project: |

General Professional Services Questionnaire

K. List all prior projects that best illustrate the Firm's qualifications relevant to this Project. Please include any and all work performed for Jefferson Parish. Please attach additional pages if necessary.

PROJECT NO. 1

| Project Name, Location and Owner's contact information: | Description of Services Provided: |
|---|--|
| City of New Orleans Fire Department Daniel Perez, MBA Fiscal Manager 504-658-4729 Baseline Physical Exams & Screening | To provide baseline medical physical examinations (HAZMAT) and annual regulatory, compliance and surveillance testing. |
| Length of Services Provided: | Cost of Services Provided: |
| 7 years | >\$250,000.00 |

PROJECT NO. 2


| Project Name, Location and Owner's contact information: | Description of Services Provided: |
|---|--|
| Iberville Parish Correctional Facility Mike Barbee Medical Supervisor 225-776-0686 Inmate Health Services | To provide comprehensive medical services, examinations and screenings for inmates housed in the Iberville Parish Correctional Facility. |
| Length of Services Provided: | Cost of Services Provided: |
| 20 years | >\$2,000,000.00 |

General Professional Services Questionnaire

| PROJECT NO. 3 | |
|---|--|
| Project Name, Location and Owner's contact information: | Description of Services Provided: |
| Calcasieu Parish Police Jury Wendy Jordan HR Administrator 225-721-3520 Employee & Inmate Health Services | To provide comprehensive medical services, examinations and screenings for inmates and employees of CPPIJ. |
| Length of Services Provided: | Cost of Services Provided: |
| 5 years | >\$500,000.00 |

| PROJECT NO. 4 | |
|--|---|
| Project Name, Location and Owner's contact information: | Description of Services Provided: |
| Lafayette Consolidated Government Tiffany Semien Administrator 337-291-8200 | To provide comprehensive medical services, examinations and screenings for employees of LCG |
| Length of Services Provided: | Cost of Services Provided: |
| 7 years | >\$1,000,000.00 |

General Professional Services Questionnaire

| | | |
|---|-------------------|-------------------------------|
| L. List all prior and/or on-going litigation between Firm and Jefferson Parish. Please attach additional pages if necessary. | | |
| Parties: | | Status/Result of Case: |
| Plaintiff: | Defendant: | |
| 1. N/A | N/A | N/A |
| 2. | | |
| 3. | | |
| 4. | | |
| M. Use this space to provide any additional information or description of resources supporting Firm's qualifications for the proposed project. | | |
| <p>PRIME has the largest network of full-service clinic locations and mobile on-site vehicles throughout the Gulf region.</p> <p>PRIME's proprietary Electronic Medical Evaluation (EME) system is a web-based, HIPAA-compliant tool that allows you to easily track, in real time, the medical statuses of all employee test reports and medical evaluations. EME also provides a platform for consistent medical recommendations regardless of where medical services are rendered.</p> <p>PRIME's comprehensive network of medical providers allows for the continuity of high-quality medical care and recommendations, regardless of location.</p> <p>With more than 25 years of industry-related experience, PRIME has a proven track record of successfully servicing the largest occupational health projects in the Gulf region.</p> | | |
| N. To the best of my knowledge, the foregoing is an accurate statement of facts. | | |
| <div style="display: flex; justify-content: space-between;"> <div> Signature:  </div> <div> Print Name: Jay Colar </div> </div> <div style="display: flex; justify-content: space-between; margin-top: 10px;"> <div> Title: Global Contracts & Marketing Manager </div> <div> Date: November 10, 2022 </div> </div> | | |

☎ 225-408-5902

🌐 primeoccmed.com

✉ sales@primeoccmed.com

📍 **PRIME Corporate:**
15481 Airline Hwy, Building B, Baton Rouge, Louisiana 70817

