

PRICE LIST

(PRICE LEVEL CODE 115)

	MODEL		SERIES CODE	BASE VEHICLE PRICE	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL		
ALL MODELS	REGULAR CAB	4x2	F3A	142 in. Wheelbase - SRW XL	\$ 33,958	\$ 35,745		
			F3A	142 in. Wheelbase - SRW XLT	38,588	40,620		
		4x4	F3B	142 in. Wheelbase - SRW XL	36,618	38,545		
			F3B	142 in. Wheelbase - SRW XLT	41,254	43,425		
	SUPERCAB	4x2	X3A	148 in. Wheelbase - SRW XL	36,176	38,080		
			X3A	148 in. Wheelbase - SRW XLT	41,097	43,260		
			X3A	148 in. Wheelbase - SRW Lariat	46,299	48,735		
			X3A	164 in. Wheelbase - SRW XL	36,371	38,285		
			X3A	164 in. Wheelbase - SRW XLT	41,287	43,460		
			X3A	164 in. Wheelbase - SRW Lariat	46,489	48,935		
			4x4	X3B	148 in. Wheelbase - SRW XL	38,841	40,885	
				X3B	148 in. Wheelbase - SRW XLT	43,761	46,065	
		X3B		148 in. Wheelbase - SRW Lariat	49,329	51,925		
		X3B		164 in. Wheelbase - SRW XL	39,026	41,080		
		X3B		164 in. Wheelbase - SRW XLT	43,956	46,270		
		X3B		164 in. Wheelbase - SRW Lariat	49,519	52,125		
		CREW CAB		4x2	W3A	160 in. Wheelbase - SRW XL	37,378	39,345
					W3A	160 in. Wheelbase - SRW XLT	42,778	45,030
			W3A		160 in. Wheelbase - SRW Lariat	48,511	51,065	
			W3A		160 in. Wheelbase - SRW King Ranch	56,629	59,610	
			W3A		176 in. Wheelbase - SRW XL	37,568	39,545	
			W3A		176 in. Wheelbase - SRW XLT	42,964	45,225	
			W3A		176 in. Wheelbase - SRW Lariat	48,701	51,265	
			W3A		176 in. Wheelbase - SRW King Ranch	56,828	59,820	
	4x4		W3B	160 in. Wheelbase - SRW XL	40,042	42,150		
			W3B	160 in. Wheelbase - SRW XLT	45,438	47,830		
			W3B	160 in. Wheelbase - SRW Lariat	51,542	54,255		
			W3B	160 in. Wheelbase - SRW King Ranch	59,669	62,810		
		W3B	176 in. Wheelbase - SRW XL	40,228	42,345			
		W3B	176 in. Wheelbase - SRW XLT	45,628	48,030			
		W3B	176 in. Wheelbase - SRW Lariat	51,732	54,455			
		W3B	176 in. Wheelbase - SRW King Ranch	59,850	63,000			
	ALL MODELS		—	Destination and Delivery	1,695	1,695		

	DRIVE	OPTION CODE	POWERTRAINS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
ENGINE	4x2/4x4	99T	6.7L Diesel F350 P/U	\$ 9,551	\$ 10,495
		99N	7.3L Engine Option on F350 Pick-up	1,551	1,705
AXLE	4x2/4x4	X3H	Axle, Electronic Locking (Ratio 3.31)	355	390
		X3J	Axle, Electronic Locking (Ratio 3.55)	355	390
			Axle, Electronic Locking (Ratio 3.55) W/ 17Y	N/C	N/C
		X3E	Axle, Electronic Locking (Ratio 3.73) (6.2L)	355	390
			Axle, Electronic Locking (Ratio 3.73) (7.3L)	N/C	N/C
		X4M	Axle, Electronic Locking (Ratio 4.30)	355	390
			Axle, Electronic Locking (Ratio 4.30) W/ 17Y	N/C	N/C
		X35	Axle, Non Limited-Slip (Ratio 3.55)	N/C	N/C

MODEL		OPTION CODE	TIRES	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
		64F	Wheels, 18 Inch Argent Painted Steel w/XL	\$ 414	\$ 455
		642	Wheels, 20 Inch Premium Polished	1,292	1,420
		643	Wheels, 20 Inch Premium Polished (King Ranch)	1,292	1,420
REGULAR/ SUPER/CREW CAB	4x2/4x4	TBM	LT245/75R17E BSW AT (Optional XL)	150	165
		TCH	LT275/65R18E BSW AS	N/C	N/C
		TCD	LT265/70R17E OWL AT (XL/XLT)	414	455
		TDX	LT275/70R18E BSW AT	241	265
		TDU	LT275/70R18E OWL AT	264	290
		TCW	LT275/65R20E OWL AT	N/C	N/C
REGULAR/ SUPER/CREW CHASSIS CAB	4x2/4x4	512	Spare Tire and Wheel (with Box Delete; Std. all others)	269	295
		649	Wheels, 20 inch Chrome PVD	1,220	1,340

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MODEL	TRIM SERIES	TRIM TYPE	SEATS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
	XL	L	Vinyl High Back Bucket	\$ 323	\$ 355
REGULAR CAB	XL	4	Cloth High Back Bucket (Regular Cab)	468	515
SUPER CAB/CREW CAB	XL	4	Cloth High Back Bucket (Super Cab)	468	515
			Cloth High Back Bucket (Crew Cab)	559	615
	XLT	2	Cloth Luxury Captains Chairs w/ Console	860	945
			Cloth Luxury Captains Chairs w/ Console w/17P	273	300
REGULAR CAB	XL	1	Cloth 40/20/40 Split Bench - (XL Only) (Regular Cab)	91	100
SUPER CAB/CREW CAB	XL	1	Cloth 40/20/40 Split Bench - Crew Cab (XL Only)	286	315
			Cloth 40/20/40 Split Bench - Super Cab (XL Only)	91	100
	Lariat	6	Leather 40/20/40 Split Bench (Lariat Monotone)	N/C	N/C
CREW CAB	Lariat	90R	Heated Rear Seats	273	300

	OPTION CODE	OTHER OPTIONS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	17L	Lariat Black Appearance Package	\$ 3,909	\$ 4,295
	18C	6 inch Cab Steps, Chrome Angular (XL/XLT, Lariat, SC, CC)	633	695
	471	Camper Package	145	160
	166	Carpet Delete (XLT/Lar)	(46)	(50)
	16S	All-Weather Floor Mats (Includes Carpet Floor Mats) (CC - King Ranch, Platinum, Limited)	123	135
	16T	Floor Mats, All-Weather (Excludes Carpet Floor Mats)	119	130
	592	Clearance Lights, Roof	87	95
	41H	Heater, Engine Block	91	100
	54F	Mirrors, PowerScope® Power Glass T-Tow (XLT)	255	280
	54K	Manual Telescoping Trailer Tow Mirrors	N/C	N/C
	546	Manual-Folding and Telescoping, Pwr Glass Trlr Tow Mirrors w/ Htd Glass and Convex Spotter Mirror	N/C	N/C
	17C	Chrome Package	1,024	1,125
		Chrome Package w/ XLT 17P	N/C	N/C
	96M	King Ranch Monochromatic Paint Package	N/C	N/C
	17X	4X4 Off-Road Package	364	400
	85D	Universal Garage Door Opener	114	125
	66S	Upfitter Switches (6)	150	165
	954	Paint, Lower Accent Two-Tone (Lariat)	427	470
		Paint, Lower Accent Two-Tone (King Ranch)	N/C	N/C
	76R	Reverse Sensing System (XLT)	269	295
	41P	Skid Plate Package	91	100
	68D	10K GVWR Package	N/C	N/C
	68L	11.4K GVWR Package	N/C	N/C
	473	Snow Plow Package	228	250
	525	Cruise Control (XLT/Lar/KR/PL)	N/C	N/C
	67H	Suspension Package, Heavy Service	114	125
	52B	TowCommand Integrated Trailer Brake Controller	245	270
	62R	Transmission Power Take-Off Provision (Auto Trans)	255	280
	435	Window, Power Sliding Rear	368	405
	43B	Heated Backlight/Rear Window Defrost (Included w/ 435 only)	N/C	N/C
	85G	Tailgate Step	342	375
	41A	Rapid-Heat Supplemental Cab Heater	228	250
	86A	Engine Idle Shutdown - 5 Minutes	228	250
	86B	Engine Idle Shutdown - 10 Minutes	228	250
	86C	Engine Idle Shutdown - 15 Minutes	228	250
	86D	Engine Idle Shutdown - 20 Minutes	228	250
	85S	Tough Bed Spray-in bedliner	542	595
	85L	Drop-in Bedliner	319	350
	61M	Rear Wheel Well Liners	164	180
	96L	Lariat Value Package	646	710
	96U	Lariat Ultimate Package	3,181	3,495
	87H	Hood Deflector -- Black Molded	119	130
	59H	Center High Mount Stop Lamp (CHMSL)	N/C	N/C
	76S	Remote Start System	228	250
		Remote Start System (Lariat Ultimate/Interior)	N/C	N/C
	85M	Bed Mat - - Dealer Installed Accessory	137	150
	98F	CNG/Propane Gaseous Engine Prep Package (w/6.2L only)	286	315
	61S	Splash Guards/Mud Flaps (Front)	119	130
	15J	Gooseneck Hitch Kit	228	250
	98R	Operator Commanded Regeneration (OCR)	228	250
	15L	5th Wheel Hitch Kit (18K)	997	1,095
	53W	5th Wheel/Gooseneck Hitch Prep Package	455	500
	76C	Exterior Back-up Chime	128	140
	96V	XL Value Package	360	395

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2021MY SUPER DUTY F-350 (PICKUP SRW)

PROPRIETARY

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	OPTION CODE	OTHER OPTIONS (continued)	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
	61L	Front Wheel Well Liners	164	180
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	61N	Front & Rear Wheel Well Liners	\$ 296	\$ 325
	17V	XLT Value Package (Super & Crew Cabs)	1,347	1,480
		XLT Value Package (Regular Cab)	1,220	1,340
	17P	XLT Premium Package	2,726	2,995
	66D	Pickup Box Delete (XL/XLT w/ 8 ft. Box only)	(569)	(625)
	90L	Power Equip Group on XL Only (Reg & Super Cabs)	787	865
		Power Equip Group on XL Only (Crew Cabs)	979	1,075
	873	CHMSL Camera (w/ 4.2 or 8 screen)	182	200
	527	Adaptive Cruise Control	674	740
	96K	KR Ultimate Package	3,049	3,350
	43C	110V/400W Outlet	160	175
		110V/400W Outlet with 913	N/C	N/C
	60B	BLIS w/ Cross-Traffic Alert	492	540
	18D	Extended Running Boards (w/ 17C)	401	440
	66L	Box Rail Lighting, LED Lighting system (P552)	54	60
	66B	Box Link Cleats - Locking (XL)	69	75
		Box Link Cleats - Locking (XLT/Lar/KR/PL)	N/C	N/C
	18D	Extended Running Boards	674	740
	43V	Panoramic Moonroof	1,361	1,495
	18E	Power Running Boards (KR & LAR)	906	995
	65B	Trailer Camera	342	375
	43B	Defrost w/ Fixed & Privacy Glass	54	60
	67E	Extra-Extra Heavy Duty Alternator	78	85
		Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B	78	85
		Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B (LAR, KR, PLT)	N/C	N/C
	18D	Extended Running Boards (w/ 17P)	401	440
	59Q	LED Lighting Pkg - Headlamps / Tailamps / Foglamps / Signature	1,074	1,180
	86M	Dual Batteries (78 Amp.) on 6.2L Gas	191	210
	16P	Vinyl Floor Covering - KR/PL/LTD	104	115
	52R	Bed Ramps	633	695
	17S	STX	1,661	1,825
	16F	Carpet Flooring w/ STX	54	60
	653	Trailer Camera & TPMS	660	725
	47B	SNOWPLOW/CAMPER PACKAGE	223	245
	913	SYNC® 3	410	450
		SYNC® 3 (XLT/Lar/KR/PL/Ltd)	N/C	N/C
	67B	Dual Extra Heavy-Duty Alternator	104	115
		Dual Extra Heavy-Duty Alternator w/ 43C & 66S & 473 or 47B	104	115
		Dual Extra Heavy-Duty Alternator w/ 41A	N/C	N/C
	39S	SiriusXM® Satellite Radio	169	185
	60A	Adaptive Steering	910	1,000
	94W	Wheel Locks	69	75
	924	Privacy Glass (Regular Cab w/ 43B)	N/C	N/C
		Privacy Glass	28	30
	872	Rear View Camera & Prep Kit (with P/U Box Delete)	377	415
	21X	Vehicle Safe by Console Vault	301	330
	62X	Aluminum Tool/Cargo Box by Weather Guard	524	575
	62Y	Premium Aluminum Tool/Cargo Box by Weather Guard	719	790
	17Y	Tremor Off-Road Package	3,618	3,975
	94P	Pre-Collision Assist (AEB)	104	115
		Pre-Collision Assist (AEB) w/ 53R	N/C	N/C
	60W	Rain-Sensing Windshield Wipers and Heated Steering Wheel - Pickup	150	165
	595	Halogen Fog Lamps	119	130
	53R	Ultimate Trailer Tow w/ PTBA	1,506	1,655
	21D	Tonneau Pickup Box Cover - Soft Folding	478	525
	21E	Tonneau Pickup Box Cover - Hard Folding	906	995
	21J	Tonneau Pickup Box Cover - Retractable	1,543	1,695
	96G	F-350 Gas Heavy Duty Payload Package	269	295
	PD4	Paint, Rapid Red Metallic Tinted Clearcoat	360	395
	PAZ	Paint, Star White Metallic Tri-Coat	542	595
	62S	Splash Guards/Mud Flaps (Rear)	N/C	N/C
	60C	Audible Lane Departure Warning	104	115
	65A	Individual Trailer TPMS	455	500
	15W	12,000 lb. Ford Performance Parts Winch by Warn	2,730	3,000
	87B	Bed Step	296	325
	U11	Tremor Discount (17Y w/ 17C or 17P)	(518)	(570)
	U13	Tremor Discount (17Y w/ 17L)	(518)	(570)
	U12	Tremor Discount (17Y w/ 96K)	(518)	(570)

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Ford Division

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2021MY SUPER DUTY F-350 (PICKUP SRW)**PROPRIETARY**

PRICE LIST **(PRICE LEVEL CODE 115)**

	OPTION CODE	OTHER OPTIONS (continued)	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
	U14	Tremor Discount (17Y w/ 96U)	(518)	(570)
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	21N	AUDIO Navigation System Navigation System w/ 96U	\$ 518 N/C	\$ 570 N/C
	OPTION CODE	FLEET OPTIONS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	62M	Adjustable Gas and Brake Pedals (XLT)	\$ 109	\$ 120
	18B	Platform Running Boards (w/ Regular Cab)	291	320
		Platform Running Boards (w/ Super/Crew Cab)	405	445
	51X	Spare Tire Delete (XL Fleet Only)	(78)	(85)
	76R	Reverse Sensing System (XL Fleet Only)	223	245
	47C	Fleet Commercial Graphics (Up to 6 Sq Ft)	228	250
	47D	Fleet Commercial Graphics (Up to 12 Sq Ft)	286	315
	47E	Fleet Commercial Graphics (Up to 20 Sq Ft)	387	425
	525	Cruise Control (XL)	214	235
	91G	LED Warning Strokes - White	660	725
	926	Customizable Speed Limit (65 mph)	73	80
	927	Customizable Speed Limit (75 mph)	73	80
	91S	LED Warning Strokes - Amber	615	675
	18L	TPMS Delete (optional F350 SRW over 10K GVWR only)	N/C	N/C
	17F	XL Décor Package (ordered w/o option 96V)	200	220
	63R	Suspension Package, Heavy Service w/66D	114	125
	942	Daytime Running Lamps (Fleet only)	41	45
	18A	Upfitter Interface Module	269	295
	PGR	Paint, Green (Fleet Only)	600	660
	PW6	Paint, Green Gem (Fleet Only)	600	660
	PMB	Paint, Orange (Fleet Only)	600	660
	PBY	Paint, School Bus Yellow (Fleet Only)	600	660
	PE4	Paint, Vermillion Red (Fleet Only)	600	660
	PAT	Paint, Yellow (Fleet Only)	600	660