



2695 E. Dominguez St. • Carson, CA 90895 • (800) 421-5354 • Fax (310) 537-7990  
[www.LakeshoreLearning.com](http://www.LakeshoreLearning.com)

October 4, 2019

Jefferson Parish  
Purchasing Department  
Attn: Brenda Bellow  
200 Derbigny Street  
General Government Building, Suite 4400  
Gretna, LA 70053

**RE: Bid #50-00128295 One Time Purchase of Games, Sports Products and Art Supplies for the Recreation Department**

Dear Ms. Bellow and Jefferson Parish Staff,

Thank you for providing Lakeshore Learning Materials the opportunity to respond to **Bid #50-00128295 One Time Purchase of Games, Sports Products and Art Supplies for the Recreation Department**. Lakeshore is dedicated to creating innovative educational materials and furniture that spark young imaginations, instill a sense of wonder, and foster a lifelong love of learning. With materials, furniture, and environments for infants, toddlers, and children through the 8th grade, we help children reach developmental milestones and achieve educational goals—while still having fun!

**Offer**

Lakeshore is pleased to present the following offer to Jefferson Parish:

- 7% discount
- FREE shipping!

**Below are additional advantages to working with Lakeshore:**

- Unconditional lifetime warranty on all Premium Quality Furniture, tables, desks, chairs, and cots!
- With 99% of our items in stock at all times, there are virtually no back orders.
- We stock all items at our warehouse, so there is never any drop-shipping from the manufacturer.
- You will receive your materials in 7–10 working days from the day we receive your order. Guaranteed!
- You will only receive one invoice for your entire order, eliminating time-consuming paperwork.
- We offer thousands of exclusive products, many of them created by our on-site product developers.
- Products are all classroom-tested/designed specifically to meet the needs of teachers and children.

- To expedite the setup of new equipment, we will pack/label your order according to the room or learning activity.
- Lakeshore maintains the same strict standards that first made us great! Every product we make is distinguished by its quality, safety, educational merit and play value. And naturally, every Lakeshore product is backed by our ironclad guarantee: If you are unhappy with any item for any reason, you may return it for a full refund or exchange...no questions asked!

Should you have any questions, please feel free to contact your Regional Manager Darryl Thomas at (504) 250-8042 or [dthomas@lakeshorelearning.com](mailto:dthomas@lakeshorelearning.com).

Thank you in advance for giving Lakeshore Learning Materials the opportunity to serve you. We look forward to doing business with you!

Sincerely,



Chelsea Gayden  
Bid Analyst  
Lakeshore Learning Materials



**CENTRALBIDDING**  
FROM CENTRAL AUCTION HOUSE

**5000128295 - ONE TIME PURCHASE OF GAMES, SPORTS PRODUCTS  
AND ART SUPPLIES FOR THE RECREATION DEPARTMENT**  
Jefferson Parish Government

Project documents obtained from [www.CentralBidding.com](http://www.CentralBidding.com)

01-Oct-2019 04:45:04 PM



# JEFFERSON PARISH

## Department of Purchasing

Michael S. Yenni  
Parish President

Renny Simno  
Director

**June 2019**

### CHANGES TO JEFFERSON PARISH BIDDING PROCEDURES

The Jefferson Parish Purchasing Department would like to make vendors aware of the following changes:

**DEDUCTIBLES:** The Parish Attorney with concurrence of the Director of Risk Management have waived the deductible section of the Terms and Conditions for all Invitations to Bid, until further notice.

**PROTESTS:** Only those vendors that submit bids in response to a solicitation may protest any element of the procurement, in writing to the Director of the Purchasing Department. Written protest must be received within 48 hours of the release of the bid tabulation by the Purchasing Department. After consultation, the Parish Attorney's Office will then respond to protests in writing.  
(For more information, please see Chapter 2, Article VII, Division 2, Sec. 2-914.1 of the Jefferson Parish Code of Ordinances.)

Please contact the Jefferson Parish Purchasing Department at 504-364-2678 if you have any questions or need assistance.





**Bid Number 50 – 128295**

**ONE TIME PURCHASE OF GAMES,  
SPORTS PRODUCTS AND ART SUPPLIES  
FOR THE RECREATION DEPARTMENT**

**10/8/2019 at 11:00am**

**ATTENTION VENDORS!!!**

**Please review all pages and respond accordingly, complying with all provisions in the technical specifications and Jefferson Parish Instructions for Bidders and General Terms and Conditions. All bids must be received in the Purchasing Department by the bid due date and time.**

**Jefferson Parish Purchasing Department  
200 Derbigny Street  
General Government Building, Suite 4400  
Gretna, LA 70053  
Buyer Name: Brenda Bellow  
Buyer Email: BBellow@jeffparish.net  
Buyer Phone: (504)364-2683**

DATE: 10/01/2019

INVITATION TO BID  
THIS IS NOT AN ORDER

Page: 1

BID NO.: 50-00128295

**JEFFERSON PARISH**  
PURCHASING DEPARTMENT  
P.O. BOX 9  
GRETN, LA. 70054-0009  
504-364-2678

VENDOR: 27118 BLANK BID COPY VENDOR

BUYER: BBELLOW@jeffparish.net

**Bids will be received until 11:00 AM, 10/08/2019 via online at [www.jeffparishbids.net](http://www.jeffparishbids.net) or by hand delivery, USPS mail or other courier service to Purchasing Department, 200 Derbigny Street (General Government Building), Suite 4400, Gretna, LA 70053. For convenience, bidders may also submit bids in the East Bank Purchasing Department, Suite 404, Jefferson Parish Joseph S. Yenni Building, 1221 Elmwood Park Blvd., Jefferson LA 70123. However, if submitting bids on the day of bid opening, bidders must submit at the West Bank location only.**

All bids submitted are subject to these instructions and general conditions and any special conditions and specifications contained herein, all of which are made part of this bid proposal reference. By submitting a bid, vendor agrees to comply with all provisions of Louisiana Law, as well be in compliance with the Jefferson Parish Code of Ordinances, Louisiana Code of Ethics, applicable Jefferson Parish ethical standards and Jefferson Parish Resolution No. 113646 and/or Resolution No. 113647. A copy of these resolutions may be obtained from the Office of the Parish Clerk, Suite 6700, Jefferson Parish General Government Building, 200 Derbigny Street, Gretna, LA 70053. You may also obtain a copy by visiting the Purchasing Department webpage at [purchasing.jeffparish.net](http://purchasing.jeffparish.net) and clicking on On-line forms.

All vendors submitting bids should register as a Jefferson Parish vendor if not already yet registered. Registration forms may be downloaded from <http://purchasing.jeffparish.net> and by clicking on Vendor Information. Current W-9 forms with respective Tax Identification numbers and vendor applications may be submitted at any time; however, if your company is not registered and/or a current W-9 form is not on file, vendor registration is mandatory. Further, a current W-9 form and respective Tax Identification number must be supplied upon contract execution, should you be awarded a contract and/or issued purchase order. Failure to do so may result in delay of payment.

As per LSA-RS 47:301 et seq., all governmental bodies are excluded from payment of sales taxes to any Louisiana taxing body. Quotations shall be based on F.O.B. Delivered, anywhere within the Parish as designated by the Purchasing Department. **JEFFERSON PARISH WILL ACCEPT ONE BID ONLY FROM EACH VENDOR.** Items bid must meet specifications. JEFFERSON PARISH will accept one price for each item unless otherwise indicated. Two or more prices for one item will result in bid rejection. Bidders are required to complete, sign and return the bid form and/or complete and return the associated line item pricing forms as indicated. The price quoted for work shall be stated in figures. In the event there is a difference in unit prices and totals, the unit prices shall prevail.

JEFFERSON PARISH reserves the right to award contracts or place orders on a lump sum or individual item basis, or such combination, as shall in its judgment be in the best interest of JEFFERSON PARISH. Every contract or order shall be awarded to the **LOWEST RESPONSIVE and RESPONSIBLE BIDDER**, taking into consideration the **CONFORMITY WITH THE SPECIFICATIONS and the DELIVERY AND/OR COMPLETION DATE**

**PROTESTS:** Only those vendors that submit bids in response to this solicitation may protest any element of the procurement, in writing to the Director of the Purchasing Department. Written protest must be received within 48 hours of the release of the bid tabulation by the Purchasing Department. After consultation, the Parish Attorney's Office will then respond to protests in writing. (For more information, please see Chapter 2, Article VII, Division 2, Sec. 2-914.1 of the Jefferson Parish Code of Ordinances.)

JEFFERSON PARISH reserves the right to cancel all or any part of an order if not shipped promptly. No charges will be allowed for parking or cartage unless specified in the quotation. The order must not be filled at a higher price than quoted. JEFFERSON PARISH reserves the right to cancel at any time and for any reason by issuing a THIRTY (30) day written notice to the contractor.

JEFFERSON PARISH requires all products to be new (current) and all work must be performed according to standard practices for the project. Unless otherwise specified, no aftermarket parts will be accepted. Unless otherwise specified, all workmanship and materials must have at least one (1) year warranty, in writing, from the date of delivery and/or acceptance of the project. Any deviations or alteration from the specifications must be indicated on the bid form for each item and upon request, product data for same must be submitted by the time specified by the Purchasing Department.

If this bid requires a pre-bid conference (see Additional Requirements section), bidders are advised that such conference will be held to allow bidders the opportunity to identify any discrepancies in the bid specifications and seek further clarification regarding instructions. The Purchasing Department will issue a written response to bidders' questions in the form of an Addendum.

All formal Addenda require written acknowledgment on the bid form by the bidder. Failure to acknowledge an Addendum on the bid form shall cause the bid to be rejected; JEFFERSON PARISH reserves the right to award bid to next lowest responsive and responsible bidder in this event.

**USE OF BRAND NAMES AND STOCK NUMBERS:** Where brand names and stock numbers are specified, it is for the purpose of establishing certain minimum standards of quality. Bids may be submitted for products of equal quality, provided brand names and stock numbers are specified. Complete product data may be required prior to award.

Quantities listed are for bidding purposes only. Actual requirements may be more or less than quantities listed.

Bidders are not to exclude from participation in, deny the benefits of, or subject to discrimination under any program or activity, any person in the United States on the grounds of race, color, national origin, or sex; nor discriminate on the basis of age under the Age Discrimination Act of 1975, or with respect to an otherwise qualified handicapped individual as provided in Section 504 of the Rehabilitation Act of 1973, or on the basis of religion, except that any exemption from such prohibition against discrimination on the basis of religion as provided in the Civil Rights Act of 1964, or Title VI and VII of the Act of April 11, 1968, shall also apply. This assurance includes compliance with the administrative requirements of the Revenue Sharing final handicapped discrimination provisions contained in Section 51.55 (c), (d), (e), and (k)(5) of the Regulations. New construction or renovation projects must comply with Section 504 of the 1973 Rehabilitation Act, as amended, in accordance with the American National Standard Institute's specifications (ANSI A1 17.1-1961).

Jefferson Parish and its partners as the recipients of federal funds are fully committed to awarding a contract(s) to firm(s) that will provide high quality services and that are dedicated to diversity and to containing costs. Thus, Jefferson Parish strongly encourages the involvement of minority and/or woman-owned business enterprises (DBE's, including MBE's, WBE's and SBE's) to stimulate participation in procurement and assistance programs.



**INSTRUCTIONS FOR BIDDERS AND GENERAL CONDITIONS****IN ACCORDANCE WITH STATE REGULATIONS JEFFERSON PARISH OFFERS ELECTRONIC PROCUREMENT TO ALL VENDORS**

This electronic procurement system allows vendors the convenience of reviewing and submitting bids online. This is a secure site and authorized personnel have limited read access only. Bidders are encouraged to submit electronically using this free service; while the website accepts various file types, one single PDF file containing all appropriate and required bid documents is preferred. Bidders submitting uploaded images of bid responses are solely responsible for clarity. If uploaded images/documents are not legible, then bidder's submission will be rejected. Please note all requirements contained in this bid package for electronic bid submission.

Please visit our E-Procurement Page at [www.jeffparishbids.net](http://www.jeffparishbids.net) to register and view Jefferson Parish solicitations. For more information, please visit the Purchasing Department page at <http://purchasing.jeffparish.net>.

**ADDITIONAL REQUIREMENTS FOR THIS BID**

PLEASE MATCH THE NUMBERS PRINTED IN THIS BOX WITH THE  
CORRESPONDING INSTRUCTIONS BELOW.

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1. All bidders must attend the MANDATORY pre-bid conference and will be required to sign in and out as evidence of attendance. In accordance with LSA R.S. 38:2212(I), all prospective bidders shall be present at the beginning of the MANDATORY pre-bid conference and shall remain in attendance for the duration of the conference. Any prospective bidder who fails to attend the conference or remain for the duration shall be prohibited from submitting a bid for the project.
2. Attendance to this pre-bid conference is optional. However, failure to attend the pre-bid conference shall not relieve the bidder of responsibility for information discussed at the conference. Furthermore, failure to attend the pre-bid conference and inspection does not relieve the successful bidder from the necessity of furnishing materials or performing any work that may be required to complete the work in accordance with the specification with no additional cost to the owner.
3. Contractor must hold current applicable JEFFERSON PARISH licenses with the Department of Inspection and Code Enforcement. Contractor shall obtain any and all permits required by the JEFFERSON PARISH Department of Inspection and Code Enforcement. The contractor shall be responsible for the payment of these permits. All permits must be obtained prior to the start of the project. Contractor must also hold any and all applicable Federal and State licenses. Contractor shall be responsible for the payment of these permits and shall obtain them prior to the start of the project.
4. A LA State Contractor's License will be required in accordance with LSA R.S. 37-2150 et. seq. and such license number will be shown on the outside of the bid envelope. Failure to comply will cause the bid to be rejected. Additionally if submitting the bid electronically, then the license number must be entered in the appropriate field in the Electronic Procurement system. Failure to comply will cause the bid to be rejected.
5. It is the bidder's responsibility to visit the job site and evaluate the job before submitting a bid.
6. Job site must be clean and free of all litter and debris daily and upon completion of the contract. Passageways must be kept clean and free of material, equipment, and debris at all times. Flammable material must be removed from the job site daily because storage will not be permitted on the premises. Precautions must be exercised at all times to safeguard the welfare of JEFFERSON PARISH and the general public.



**INSTRUCTIONS FOR BIDDERS AND GENERAL CONDITIONS**

7. **PUBLIC WORKS BIDS:** All awards for public works in excess of \$5,000.00 will be reduced to a formal contract which shall be recorded at the contractor's expense with the Clerk of Court and Ex-Officio Recorder of Mortgages for the Parish of Jefferson. A price list of recordation costs may be obtained from the Clerk of Court and Ex-Officio Recorder of Mortgages for the Parish of Jefferson. All awards in excess of \$25,000.00 will require both a performance and a payment bond. Unless otherwise stated in the bid specifications, the performance bond requirements shall be 100% of the contract price. Unless otherwise state in the bid specifications, the payment bond requirements shall be 100% of the contract price. Both bonds shall be supplied at the signing of the contract.
8. **NON-PUBLIC WORKS BIDS:** A performance bond will be required for this bid. The amount of the bond will be 100% of the contract price unless otherwise indicated in the specifications. The performance bond shall be supplied at the signing of the contract.
9. **NON-PUBLIC WORKS BIDS:** A payment bond will be required for this bid. The amount of the bond will be 100% of the contract price unless otherwise indicated in the specifications. The payment bond shall be supplied at the signing of the contract.
10. All bidders must comply with the requirements stated in the attached "Standard Insurance Requirements" sheet attached to this bid solicitation. Prior to contract executions/purchase order issuance, the successful bidder will be required to provide final insurance certificates which shall name Jefferson Parish as an additional insured in accordance with the instructions in the aforementioned "Standard Insurance Requirements" sheet.
11. A bid bond will be required with bid submission in the amount of 5% of the total bid, unless otherwise stated in the bid specifications. Acceptable forms shall be limited to cashier's check, certified check, or surety bid bond. All sureties must be in original format (no copies). If submitting a bid online, vendors must submit an electronic bid bond through the respective online clearinghouse bond management system(s) as indicated in the electronic bid solicitation on Central Auction House. No scanned paper copies of any bid bond will be accepted as part of the electronic bid submission.
12. This is a requirements contract to be provided on an as needed basis. JEFFERSON PARISH makes no representations on warranties with regard to minimum guaranteed quantities unless otherwise stated in the bid specifications.
13. Freight charges should be included in total cost when quoting. If not quoted FOB DELIVERED, freight must be quoted as a separate item. Bid may be rejected if not quoted FOB DELIVERED or if freight charges are not indicated on bid form.
14. **PUBLIC WORKS BIDS - Completed, Signed and Properly Notarized Affidavits Required;** This applies to all solicitations for construction, alteration or demolition of public buildings or projects, in conformity with the provisions contained in LSA-RS 38:2212.9, LSA-RS 38:2212.10, LSA-RS 38:2224, and Sec 2-923.1 of the Jefferson Parish Code of Ordinances. For bidding purposes, all bidders must submit with bid submission COMPLETED, SIGNED and PROPERLY NOTARIZED Affidavits, including: Non-Conviction Affidavit, Non-Collusion Affidavit, Campaign Contribution Affidavit, Debt Disclosures Affidavit and E-Verify Affidavit. For the convenience of vendors, all affidavits have been combined into one form entitled PUBLIC WORKS BID AFFIDAVIT. This affidavit must be submitted in its original format, and without material alteration, in order to be compliant and for the bid to be considered responsive. A scanned copy of the completed, signed and properly notarized affidavit may be submitted with the bid, however, the successful bidder must submit the original affidavit in its original format and without material alteration upon contract execution. Failure to comply will result in the bid submission being rejected as non-responsive. The Parish reserves the right to award bid to the next lowest responsive and responsible bidder in this event.
15. **NON PUBLIC WORK BIDS - Completed, Signed and Properly Notarized Affidavits Required** in conformity with the provisions contained in LSA – RS 38:2224 and Sec 2-923.1 of the Jefferson Parish Code of Ordinances. For bidding purposes, all bidders must submit with bid submission COMPLETED, SIGNED and PROPERLY NOTARIZED Affidavits, including: Non-Collusion Affidavit, Debt Disclosures Affidavit and Campaign Contribution Affidavit. For the convenience of vendors, all affidavits have been combined into one form entitled NON PUBLIC WORKS BID AFFIDAVIT. This affidavit must be submitted in its original format, and without material alteration, in order to be compliant and for the bid to be considered responsive. A scanned copy of the completed, signed and properly notarized affidavit may be submitted with the bid, however, the successful bidder must submit the original affidavit in its original format and without material alteration upon contract execution. Failure to comply will result in the bid submission being rejected as non-responsive. The Parish reserves the right to award bid to the next lowest responsive and responsible bidder in this event.
16. The ensuing contract for this bid solicitation may be eligible for FEMA reimbursement and/or Federal funding/reimbursement. As such, the referenced appendix will be applicable accordingly and shall be considered a part of the bid documents. All applicable certifications must be duly completed, signed and submitted with bid submission. Failure to submit applicable certifications with bid submission will result in bid rejection.

**It shall be the duty of every parish officer, employee, department, agency, special district, board, and commission: and the duty of every contractor, subcontractor, and licensee of the parish, and the duty of every applicant for certification of eligibility for a parish contract or program, to cooperate with the Inspector General in any investigation, audit, inspection, performance review, or hearing pursuant to Jefferson Parish Code of Ordinances Section 2-155.10(19). By submitting a bid, vendor acknowledges this and will abide by all provisions of the referenced Jefferson Parish Code of Ordinances.**

DATE: 10/01/2019

INVITATION TO BID  
THIS IS NOT AN ORDER

Page: 4

BID NO.: 50-00128295

**JEFFERSON PARISH**  
PURCHASING DEPARTMENT  
P.O. BOX 9  
GRETNA, LA. 70054-0009  
504-364-2678

VENDOR: 27118 BLANK BID COPY VENDOR

BUYER: BBELLOW

As per LSA-RS 47:301 et seq., all governmental bodies are excluded from payment of sales taxes to any Louisiana taxing body. Quotations shall be based on F.O.B. Agency warehouse or jobsite, anywhere within the Parish as designated by the Purchasing Department.

JEFFERSON PARISH reserves the right to cancel all or any part of an order if not shipped promptly. No charges will be allowed for parking or cartage unless specified in quotation. The order must not be filled at a higher price than quoted. JEFFERSON PARISH reserves the right to cancel at any time and for any reason by issuing a THIRTY (30) day written notice to the contractor.

JEFFERSON PARISH is expecting all products to be new and all work to be done in workman-like manner, according to standard practices. Any deviations or alteration from the specifications must be indicated on the bid form for each item and upon request, product data for same must be submitted by the time specified by the Purchasing Department.

**DELIVERY: FOB JEFFERSON PARISH**

Delivery in 7-10  
Business Days ARO.

INDICATE DELIVERY DATE ON EQUIPMENT AND SUPPLIES

INDICATE STARTING TIME (IN DAYS) FOR CONSTRUCTION WORK

N/A

INDICATE COMPLETION TIME (IN DAYS) FOR CONSTRUCTION WORK

N/A

In the event that addenda are issued with this bid, bidders MUST acknowledge all addenda on the bid form. Bidder must acknowledge receipt of an addendum on the bid form as indicated. Failure to acknowledge any addendum on the bid form will result in bid rejection.

Acknowledge Receipt of Addenda: NUMBER: N/A  
NUMBER: \_\_\_\_\_  
NUMBER: \_\_\_\_\_  
NUMBER: \_\_\_\_\_

LOUISIANA CONTRACTOR'S LICENSE NO.: (if applicable) N/A

**\*\*\* ALL BIDDERS MUST COMPLETE SECTION BELOW \*\*\***

FIRM NAME: Lakeshore Equipment Company dba Lakeshore Learning Materials

SIGNATURE:  TITLE: Bid Analyst

PRINT OR TYPE NAME: Chelsea Gayden

ADDRESS: 2695 E. Dominguez St.

CITY, STATE: Carson, CA ZIP: 90895

TELEPHONE: (800) 421-5354 FAX: (310) 537-7990

EMAIL ADDRESS: biddept@lakeshorelearning.com

TOTAL PRICE OF ALL BID ITEMS: \$ \$4,391.06



## INVITATION TO BID FROM JEFFERSON PARISH - continued

BID NO.: 50-00128295

SEALED BID

ITEM NUMBER	QUANTITY	U/M	DESCRIPTION OF ARTICLES	UNIT PRICE QUOTED	TOTALS
1	1.00	ONLY	ONE TIME PURCHASE OF GAMES, SPORTS PRODUCTS AND ART SUPPLIES FOR THE RECREATION DEPARTMENT  0001 Deluxe Space Saver Drying Rack Artwork dries flat with no drips, even  when space is at a premium. Includes 25 sliding 10 inch by 14 in trays. 41 1/2in H by 15 5/16in W by 10 1/4in D Brand: Colorations Item No: SAVESPC  15 shelves sheets up to 18x24 LC651	\$138.57	\$138.57
2	4.00	EA	0002 Cleaning Time Playset. Six piece playset gives kids all the  housekeeping tools they need to keep their play space clean. Broom, mop, duster, dust pan, and hand brush are comfortable and easy to store, just hang them from the sturdy cords onto the stand. Measures 28in by 4 1/2 in by 11in Brand: Melissa and Doug Item No: 8600 LC55X	\$92.98	\$371.92
3	4.00	EA	0003 Birch Dress-Up Storage Unit. Extra storage space makes this a real  must-have. 4 side shelves, room on top, and 3 top-mounted coat hooks. Comes fully assembled. 48inW by 15inD by 36inH Brand: Children's Factory Item No: ANG1076 FF660 + WB338	\$500.34	\$2,001.36
4	4.00	PK	0004 Excellerations Cloud Clay. Cloud Clay is soft, puffy, light-as-air  clay in 5 vibrant colors: Neon Green, Neon Pink, Neon Orange, Neon Purple, and Neon Yellow. 8 4/5 ounce tubs with lids. Non-toxic, 5 pack. Brand: Excellerations Item No: CLOUDBIG DS433 + DS431 + DS432 + DS434 + DS435	\$60.40	\$241.60
5	3.00	PK	0005 Wescott Soft Handle Scissors, 12pk Comfortable soft handle is great for  kids. Suitable for right or left handed use. Includes 3 each of pink, green, yellow, and blue. 12 per pack. 5 inch Brand: Wescott Blunt tip Item No: 14726-PARENT LL156	\$15.80	\$47.40
6	14.00	ROLL	0006 Pacon Banner Paper. All-purpose banner paper roll is 20		

## INVITATION TO BID FROM JEFFERSON PARISH - continued

BID NO.: 50-00128295

SEALED BID

ITEM NUMBER	QUANTITY	U/M	DESCRIPTION OF ARTICLES	UNIT PRICE QUOTED	TOTALS
7	8.00	PK	<p>pound, smooth, white bond paper. Perfect for murals, arts and crafts, signs, banners, and displays. Accepts a wide variety of mediums including paints and markers. Roll size is 36 in by 75 ft. Brand: pacon Item No: P5025</p> <p>0007 Poster Board, White. 25 pack Value pack of poster board offers a</p>	NO BID	
8	9.00	PK	<p>solution for signs, mounting, bulletin boards, and so much more. 11in by 14in size, 12pt board, pack of 25. Brand: School Smart Item No: 1371698</p> <p>0008 Scratch Brite Metallic Scratchboard Heavy-duty pre-inked scratchboard with</p>	NO BID	
9	12.00	PK	<p>gold and velvety black coating. 8 1/2in by 11in sheets. Metallic Gold. 50 pack. Brand: Scratch-Art Item No: unknown</p> <p>0009 Crayola Washable Sidewalk Chalk Comes in a variety of different colors,</p>	NO BID	
10	4.00	PK	<p>shaped like crayons. The large sticks of color are great for sidewalk play. Spray away with water to clean. Assorted colors, set of 24. Brand: Crayola Item No: 5120240007 Set of 15</p> <p>0010 Colored Pencils, pack of 144 Thick 3.3mm lead, full size 7 inch</p>	DB159 \$3.06	\$36.72
11	1.00	PK	<p>pencils are pre-sharpened, non-toxic, and waterproof. Pack or 144 contains 18 each of 8 colors: red, Yellow, Blue, Green, Orange, Purple, Black, and White. Brand: School Smart Item: 411453</p> <p>0011 Royal Brush Cleaning Tools Value Pk Large assortment of cleaning tools for</p>	NO BID	
			<p>the whole class. Each tool has sharp edges to neatly smooth, trim and clean your clay pots and other ceramic creations. Includes bonus of 24 synthetic sponges perfect for smoothing and finishing clay projects. 72pcs total -48 cleaning tools and 24 sponges. Brand: Royal Brush Item No: Unknown</p>	NO BID	

## INVITATION TO BID FROM JEFFERSON PARISH - continued

BID NO.: 50-00128295

SEALED BID

ITEM NUMBER	QUANTITY	U/M	DESCRIPTION OF ARTICLES	UNIT PRICE QUOTED	TOTALS
12	2.00	PK	0012 Amaco F-Series Glaze Classroom Pack 12-color set, 1 pint each of Jet Black,  Clear Transparent, White, Royal Blue, Turquoise, Chocolate, Chrome Green, Rose Burgundy, Red, Lemon Yellow, and Orange. Brand: Amaco Item No: 39191T	NO BID	
13	2.00	PK	0013 Mayco Foundation Glazes Opaque Gloss Glazes that are safe for  artists of all ages. Easy to use, firing range of 06 to 6, intermixable for custom colors and glaze combinations. Lead free. pack of 12. 1 pint of each: White, Yellow, Orange, Red, Pink,Purple, Bright blue, Dark Blue, Green, Medium Green, Brown, Black. Brand: Mayco Item No: unknown	NO BID	
14	2.00	PK	0014 Amaco Opalescent Glaze Classpack Opaque glazes with a glossy iridescence.  One pint each of:Bluebell, Aquamarine, Sapphire Blue, Turquoise, Autumn Leaf, and Fuchsia. Pack of 6. Brand: Amaco Item No: 39199C	NO BID	
15	4.00	PK	0015 Childcraft Basic Nutrition Food Set Promote cognitive and social development  with tasty-looking items from each food group. Great for sorting, counting, and pretending. Steak measures approximately 6 inches. 44 pieces per pack. Brand: Childcraft Item No: 074667	NO BID	
16	4.00	PK	0016 Melissa and Doug Role Play Costumes These community worker costumes will  expand children's knowledge of these important jobs. Each costume comes with 5-8 essential accessories for the job, a place to keep them handy, and a name tag for personalizing. Set of 4: Firefighter Construction Worker, Medic, Police. Brand: Melissa and Doug Item No.: Unknown		
17	4.00	PK	LC848+LC855+LC815+LC807 0017 Melissa and Doug Fantasy Costumes This set is sure to inspire amazing	\$130.16	\$520.64



## INVITATION TO BID FROM JEFFERSON PARISH - continued

BID NO.: 50-00128295

SEALED BID

ITEM NUMBER	QUANTITY	U/M	DESCRIPTION OF ARTICLES	UNIT PRICE QUOTED	TOTALS
18	1.00	PK	<p><b>Adventure Dress-Up Trunk</b>            adventure. Durable wipe-clean accessories add to the fun, taking dress-up to the next level. Costumes are adjustable, and easy to take on and off. Set of 4: Pirate, Astronaut, Magician, and Princess.            Brand: Melissa and Doug            Item No: Unknown</p>	\$138.57	\$554.28
			<p>0018 Champion Sports Rhino Skin Dodgeball            Colorful and soft dodgeballs are a perfect teaching tool to learn kicking, throwing and bouncing skills for any sport or game. The softness of the ball eliminates the fear of being hurt if hit 6inch balls, set of 6. Purple, Blue, Red, Orange, Green, Yellow.            Brand: Rhino Sports by Champion Sports            Item No: RXD6SET</p>	NO BID	
19	1.00	PK	<p>0019 Champion Sports Rhino Ultra Foam            29 inch Bat and Balls.             Perfect blend of safety and performance, this set provides just the right amount of flexibility and resistance. Rhino foam covering prevents injury to young athletes and the ribbed grip makes the bat easy to control. Color coded bats and balls. Set of 6: Red, Blue, Green, Purple, Yellow, Orange.            Brand: Rhino Sports by Champion Sports            Item No: SB29SET</p>	NO BID	
			<p>0020 Champion Sports Extreme Soccer            Portable Pop Up Goals.             These portable pop up goals are designed with poly/steel frame construction and gusseted, nylon corners. Elastic anchor tethers and hook-n-loop fasteners to hold in folded position. Polyester net, 8mm mesh, 3 nylon anchor pegs per goal. Polyester carrying bag included. Large goal: 72 in by 42in by 42in. Set of 2.            Brand: Champion Sports            Item: SG7240</p>	NO BID	
20	1.00	PK			
21	2.00	PK	<p>0021 Scooter Hockey Set            Enjoy fast indoor action. Seated on scooter boards, children hit foam ball or plastic puck to score. Includes 12 sticks (6 red, 6 yellow), 7 inch foam ball, and 2 pucks.            Brand: S&amp;S Worldwide</p>		

## INVITATION TO BID FROM JEFFERSON PARISH - continued

BID NO.: 50-00128295

SEALED BID

ITEM NUMBER	QUANTITY	U/M	DESCRIPTION OF ARTICLES	UNIT PRICE QUOTED	TOTALS
22	10.00	PK	Item No: W2555  0022 Football Fun Helmets. Decorate with your favorite team's  emblem. 4 1/2 in by 6 in by 4 1/2 in. Pack of 12. Brand: S&S Worldwide Item No: GP1764	NO BID	
23	5.00	EA	0023 Don't Break The Ice Game Players take turns using mallets to tap out the blocks of ice one by one. Brand: Hasbro Item No: C2093	NO BID	
24	12.00	EA	0024 Uno Card Game America's number 1 card game. Easy to  learn, always unpredictable, and never dull. Brand: Mattel Item No.: unknown	NO BID	
25	6.00	PK	0025 Eastern Bluebird Painting. Paint this realistic drawing of the  Eastern Bluebird on stretched canvas with the included paints. 6 1/2 inch square. Pack of 12. Brand: S&S Worldwide Item No: GP3333	NO BID	
26	6.00	PK	0026 American Goldfinch Painting Paint this realistic drawing of the  American Goldfinch on stretched canvas with the included paints. 6 1/2 inch square. pack of 12. Brand: S&S Worldwide Item No: GP3279	NO BID	
27	10.00	PK	0027 Stained Glass Headbands Turn one-of-a-kind plastic headbands  into wearable art. One size fits most. Pack of 24. Brand: S&S Worldwide Item No: SG853	NO BID	
28	20.00	PK	0028 Stained Glass Cars Rev up the fun! Great gifts for race  fans. 5 3/4inch W by 2in H. 4 each of 3		

## INVITATION TO BID FROM JEFFERSON PARISH - continued

BID NO.: 50-00128295

SEALED BID

ITEM NUMBER	QUANTITY	U/M	DESCRIPTION OF ARTICLES	UNIT PRICE QUOTED	TOTALS
29	1.00	PK	designs. pack of 12. Brand: S&S Worldwide Item No: SG852  0029 Jewelry Findings. Bead Chain 3.5in Pack of 50.	NO BID	
30	30.00	PK	Brand: S&S Worldwide Item No: BE1219  0030 Award Medals. Four each of gold, bronze, and silver	NO BID	
31	8.00	PK	colored plastic medals on ribbon lanyards with breakaway closures. Medals are 2 1/8 inch. pack of 12. Brand: S&S Worldwide Item No: SL2271	NO BID	
32	8.00	PK	0031 Shaped Button Assortment Wonderful mix of sizes, shapes and  bright colors. Approximately 400 pieces per 1 pound bag. 5/8inch to 1 3/16inch. Brand: S&S Worldwide Item No: BE1069	FF106 \$9.29	\$74.32
33	9.00	PK	0032 Dense Pom Poms bag of 1,000 pom poms in ultra-dense  material- almost resembling 'felted' balls. 1.5cm poms (almost 5/8inch) Perfect for any craft project. Brand: S&S Worldwide Item: FA3449	NO BID	
34	33.00	PK	0033 'I AM' Collages Kit allows each person to create his/her  own collage that describes who they are with words and the shape of their hand. Finished project measures 9in by 12in. Background design is printed on cardstock. All supplies and instructions are included. Pack of 24. Brand: S&S Worldwide Item No: GP3326	NO BID	
			0034 Creativity Street Wiggly Eyes 7mm Black paste-on wiggly eyes in convenient  stacking containers that screw together for easy, portable, mess-free storage. Size 1/4inch (7mm), 100 pcs per pack. Brand: S&S Worldwide Item No: TR252	NO BID	

## INVITATION TO BID FROM JEFFERSON PARISH - continued

BID NO.: 50-00128295

SEALED BID

ITEM NUMBER	QUANTITY	U/M	DESCRIPTION OF ARTICLES	UNIT PRICE QUOTED	TOTALS
35	33.00	PK	0035 Creativity Street Wiggly Eyes 10mm Black paste-on wiggly eyes in convenient  stacking containers that screw together for easy, portable, mess-free storage. Size 3/8 inch (10mm). 100 pcs per pack. Brand: S&S Worldwide Item No: TR253	NO BID	
36	15.00	PK	0036 Stained Glass Pendants Twelve each of flower, circle, heart,  and square. 1 3/4 inch. Cord included. Pack of 48 Brand: S&S Worldwide Item No: SG851	NO BID	
37	5.00	PK	0037 Bright Sequin Assortment Add glitz and glamour to any project.  1.75 ounces per bag. 12 bags per pack. Assorted colors and sizes (6-8mm) Brand: Fun Express Item No: 48/832	NO BID	
38	10.00	PK	0038 Bulk Feather Assortment Assorted colored feathers, 2 3/4 inch.  600 pcs per pack. Brand: Fun Express Item No: 48/3965	3oz Bag LC658 \$9.29	\$92.90
39	15.00	PK	0039 Flip Flop Suncatchers Accessorize your window with these  plastic suncatchers. 4 inch. Pack of 12. Brand: Fun Express Item No: 48/4332	NO BID	
40	6.00	PK	0040 DIY Unfinished Wood Photo Block 3 inch cubes with 4 inch black wire  photo holders. pack of 12. Brand: Fun Express Item No: 57/1071	NO BID	
41	20.00	PK	0041 DIY Wood 'Look Its Me' Craft Sticks These quality sticks are 6 5/8 inch with  a 2 1/4 inch by 3 inch shape. Includes 12 girls and 12 boys. Wood. Pack of 24 brand: Fun Express Item No: 57/1031	NO BID	
42	20.00	PK	0042 Magic Color Scratch Masks. Includes 24 paper masks with elastic		

## INVITATION TO BID FROM JEFFERSON PARISH - continued

BID NO.: 50-00128295

SEALED BID

ITEM NUMBER	QUANTITY	U/M	DESCRIPTION OF ARTICLES	UNIT PRICE QUOTED	TOTALS
43	20.00	PK	bands and 12 scratching tools. 6 1/2 inch by 3 inch. Brand: Fun Express Item No: 57/6562 NO BID		
44	20.00	PK	0043 DIY Half Masks. Plastic, each has an elastic band.  Pack of 24. 6 inch by 3 1/2 inch. Brand: Fun Express Item No: 25/11840 NO BID		
45	20.00	PK	0044 Color Your Own Canvas Doodle Pencil Case.  A functional and fun addition to coloring supplies for the classroom. Includes zipper closure. 8 1/2in by 4in. pack of 12, assorted designs. Brand: Fun Express Item No: 13743184 NO BID		
46	10.00	PK	0045 DIY Canvas Pot holders. Add your own design to these kitchen  helpers. 7 3/4 inch. Pack of 12. Brand: Fun Express Item No: 48/2148 NO BID		
47	5.00	EA	0046 Bright Colored Clothespins Wood clothespins, 50 pieces per pack.  Assorted Colors, 2 3/8 inch. Brand: Fun Express Item No: 48/9392 LL104	\$9.29	\$92.90
			0047 Under The Sea Behavior Chart Encourage good behavior in the classroom by moving the 30 included clothespins up and down the chart depending on individual student's behavior. paper. 31 pieces per unit. 19 1/2 in by 58 in. Includes grommets for hanging. Brand: Fun Express Item No: 13768622 GG297 Behavior Management Pocket Chart-30ct	\$25.10	\$125.50
*FREE freight on all orders! Delivery in 7-10 business days ARO. Please reference "Per Bid 50-00128295" on all purchase orders.					

**QUOTE 66451**

Lakeshore Learning Materials  
2695 E. Dominguez St Carson, CA 90895  
(310)537-8600 (800)421-5354  
www.lakeshorelearning.com

To contact your local representative, Darryl Thomas, please call 800-421-5354

**Bill to:**

142577  
JEFFERSON PARISH-JEFFCAP  
1221 ELMWOOD PARK BLVD  
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PLEASE VERIFY SHIPPING ADDRESS WHEN PLACING YOUR ORDER.

Entry date: 10/04/2019 Sls: 39 Your reference number: **BID# 50-00128295**

Line	Item	Qty	Description	List	Price	Extended	Image
1	LC651	1	<b>Lakeshore Double-Space Drying Rack</b>	<b>\$149.00</b>	<b>\$138.57</b>	<b>\$138.57</b>	
Our giant rack has twice the drying space between each shelf, so it's perfect for oversized artwork and 3-D collages! Metal rack has 15 reinforced shelves that are 2" apart—allowing artwork to dry flat without sagging.							
2	LC55X	4	<b>HOUSEKEEPING TOOLS WITH STAND</b>	<b>\$99.98</b>	<b>\$92.98</b>	<b>\$371.92</b>	
3	FF660	4	<b>Help-Yourself Dress-Up Center</b>	<b>\$359.00</b>	<b>\$333.87</b>	<b>\$1,335.48</b>	
Keep dress-up clothes and accessories neat—and right where kids can reach them! Our child-sized center lets kids find and put away their own costumes—with rounded double coat hooks for hanging clothing, plus easy-access shelves and cubbies that keep hats and props super-organized. Heavy-duty, wipe-clean laminate center has 3 big cubbies sized to hold our Dishwasher-Safe Plastic Baskets (sold separately below)—for added organization. Lifetime warranty.							
4	WB338	4	<b>Shatterproof School Mirror</b>	<b>\$179.00</b>	<b>\$166.47</b>	<b>\$665.88</b>	
Our shatterproof acrylic mirror gives children a remarkably clear image...and the hardwood frame and base keep it safe and stable. Simple assembly. Lifetime warranty.							
5	DS433	4	<b>Mad Mattr® Sensory Dough - Red</b>	<b>\$12.99</b>	<b>\$12.08</b>	<b>\$48.32</b>	
Delight kids' senses with stretchy, pliable, super-soft dough! Perfect for creative and sensory exploration, this colorful dough holds its shape, never dries out and cleans up in a snap! Each bag is 10 ounces. WARNING: CHOKING HAZARD - Item contains small parts. Not for children under 3 yrs.							

Line	Item	Qty	Description	List	Price	Extended	Image
6	DS431	4	<b>Mad Mattr® Sensory Dough - Blue</b> Delight kids' senses with stretchy, pliable, super-soft dough! Perfect for creative and sensory exploration, this colorful dough holds its shape, never dries out and cleans up in a snap! Each bag is 10 ounces. WARNING: CHOKING HAZARD - Item contains small parts. Not for children under 3 yrs.	\$12.99	\$12.08	\$48.32	
7	DS432	4	<b>Mad Mattr® Sensory Dough - Green</b> Delight kids' senses with stretchy, pliable, super-soft dough! Perfect for creative and sensory exploration, this colorful dough holds its shape, never dries out and cleans up in a snap! Each bag is 10 ounces. WARNING: CHOKING HAZARD - Item contains small parts. Not for children under 3 yrs.	\$12.99	\$12.08	\$48.32	
8	DS434	4	<b>Mad Mattr® Sensory Dough - Purple</b> Delight kids' senses with stretchy, pliable, super-soft dough! Perfect for creative and sensory exploration, this colorful dough holds its shape, never dries out and cleans up in a snap! Each bag is 10 ounces. WARNING: CHOKING HAZARD - Item contains small parts. Not for children under 3 yrs.	\$12.99	\$12.08	\$48.32	
9	DS435	4	<b>Mad Mattr® Sensory Dough - Pink</b> Delight kids' senses with stretchy, pliable, super-soft dough! Perfect for creative and sensory exploration, this colorful dough holds its shape, never dries out and cleans up in a snap! Each bag is 10 ounces. WARNING: CHOKING HAZARD - Item contains small parts. Not for children under 3 yrs.	\$12.99	\$12.08	\$48.32	
10	LL156	3	<b>Lakeshore Blunt-Tip Scissors - Set of 12</b> Our high-quality scissors create crisp, clean cuts every time...plus the molded plastic handles are easy for both righties and lefties to hold and control. You get 12 pairs of blunt-tip scissors: 3 each of yellow, green, blue and red. Each pair measures 5" in length.	\$16.99	\$15.80	\$47.40	
11	DB159	12	<b>Jumbo Chalk Bucket</b> Each bucket contains 15 pieces of big, 4" chalk that's super-easy for little hands to grip! Chalk comes in 8 vibrant colors.	\$3.29	\$3.06	\$36.72	
12	LC848	4	<b>Firefighter Costume</b> Children are always ready for pretend emergencies with our cute firefighter outfit! The realistic, easy-on costume features a water-repellent coat and a sturdy plastic firefighter helmet. The school-quality costume fits children ages 3 to 6 years.	\$29.99	\$27.89	\$111.56	
13	LC855	4	<b>Police Officer Costume</b> Perfect for pretend patrols, our realistic police officer outfit lets children keep the peace! The easy-on costume features a washable cotton coat with hook & loop closures that make dress-ups a breeze, plus an authentic-looking police hat. The school-quality costume fits children ages 3 to 6 years. WARNING: CHOKING HAZARD - Item contains small parts. Not for children under 3 yrs.	\$39.99	\$37.19	\$148.76	
14	LC815	4	<b>Construction Worker Costume</b> Caution—children at work! Kids can't wait to act out pretend building adventures with our realistic construction worker outfit. The easy-on costume features a sturdy hard hat, bright nylon vest and fun-to-hold traffic sign. The school-quality costume fits children ages 3 to 6 years.	\$39.99	\$37.19	\$148.76	



Line	Item	Qty	Description	List	Price	Extended	Image
15	LC807	4	<b>Doctor Costume</b>	<b>\$29.99</b>	<b>\$27.89</b>	<b>\$111.56</b>	
<p>The doctor is in! Children can't wait to play dress-up with our realistic doctor costume. The easy-on costume includes an authentic-looking lab coat with hook &amp; loop closures that make dress-ups a breeze. Plus, we've included a mirrored elastic headband that's easy for kids to slip on and off. The school-quality costume fits children ages 3 to 6 years.</p> <p>WARNING: CHOKING HAZARD - Item contains small parts. Not for children under 3 yrs.</p>							
16	PP478	4	<b>Adventure Dress-Up Trunk</b>	<b>\$149.00</b>	<b>\$138.57</b>	<b>\$554.28</b>	
<p>Add adventure to pretend play with realistic costumes fit for excitement and discovery! Our dress-up set invites children to role-play 3 different characters—an aviator, an outback explorer and an archaeologist—or mix and match to create countless looks. Plus, the costumes are designed with hook &amp; loop closures, so they're a cinch to put on and take off. You get 16 dress-up pieces, including a jacket, a vest, hats and accessories—all in a 17 1/2"l x 14"w x 13 1/8"h plastic storage trunk. Costumes fit ages 3 to 5.</p>							
17	BR281	5	<b>Honeybee Tree Game</b>	<b>\$19.99</b>	<b>\$18.59</b>	<b>\$92.95</b>	
<p>Can you pluck out the leaves without waking the bees? Children have a blast building fine motor skills as they pick leaves from a tree...but they'd better be careful or the bees will wake up and come out of their honeypot! The player with the fewest bees in the tray wins. Tree measures 10 3/8" high. For 2-4 players.</p> <p>WARNING: CHOKING HAZARD - Item contains small parts. Not for children under 3 yrs.</p>							
18	FF106	8	<b>Collage Buttons</b>	<b>\$9.99</b>	<b>\$9.29</b>	<b>\$74.32</b>	
<p>Tons of charming buttons come in 10 bright colors and 11 fun shapes! Buttons measure 3/4" to 1" in diameter. You get 1 pound.</p> <p>WARNING: CHOKING HAZARD - Item contains small parts. Not for children under 3 yrs.</p>							
19	LC658	10	<b>Colored Feathers - 3-Ounce Bag</b>	<b>\$9.99</b>	<b>\$9.29</b>	<b>\$92.90</b>	
<p>Our bright, beautiful feathers are perfect for adding color and texture to arts &amp; crafts projects! From embellishing masks and costumes to decorating collages, the possibilities are endless. Largest feather measures 5" in length.</p> <p>WARNING: CHOKING HAZARD - Item contains small parts. Not for children under 3 yrs.</p>							
20	LL104	10	<b>Colored Clothespins</b>	<b>\$9.99</b>	<b>\$9.29</b>	<b>\$92.90</b>	
<p>Decorate these handy wooden clothespins any way you like, and then hang them up to show them off! Set includes 50 clothespins; each measures 3 1/4" in length. Accessories sold separately.</p> <p>WARNING: CHOKING HAZARD - Item contains small parts. Not for children under 3 yrs.</p>							
21	GG297	5	<b>Behavior Management Pocket Chart</b>	<b>\$26.99</b>	<b>\$25.10</b>	<b>\$125.50</b>	
<p>Our handy chart makes it easy to monitor classroom behavior—for up to 30 students! Simply write each child's name on the labels we've included and slide them into the clear-view pockets...then use the color-coded behavior cards to monitor students' status—in an instant! The chart comes with 30 labels, 120 behavior cards and a guide with reproducibles. Chart measures 19 5/8" x 22 3/4".</p>							

**Subtotal: \$4,391.06**  
**0.0% Tax: \$0.00**  
**Freight Amount: \$0.00**  
**Total: \$4,391.06**





## Warranty Information

Lakeshore offers a lifetime warranty on premium-quality classroom furniture.



**Premium-Quality Classroom Furniture**

**Lifetime Warranty**

**Premium-Quality Classroom Tables & Desks**

**Lifetime Warranty**

**Premium-Quality Classroom Chairs**

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**Lifetime Warranty**

Classroom Carpets

10 Years

Write & Wipe Mobile Tables & Desks

5 Years

Outdoor Furniture

5 Years

Trikes

5 Years

Cribs

5 Years

All other items in catalog  
(unless otherwise noted)

1 Year

## Guarantee

We unconditionally guarantee every item we offer. If you are unhappy with any item for any reason, simply return it to us for a full refund or exchange. Your satisfaction is our top priority! If you ever have questions or concerns, contact Customer Service at (800) 428-4414 or e-mail [lakeshore@lakeshorelearning.com](mailto:lakeshore@lakeshorelearning.com).

# Visit Our Stores!

For maps to store locations, visit [LakeshoreLearning.com](https://www.LakeshoreLearning.com)

## Arizona

**Paradise Valley**  
4727 E. Bell Rd.  
Phoenix, AZ 85032  
(602) 482-7900

**Phoenix**  
4819 E. Ray Rd.  
Phoenix, AZ 85044  
(480) 940-7700

## California

**Carson & outlet**  
2695 E. Dominguez St.  
Carson, CA 90895  
(310) 537-4778

**Fountain Valley**  
18679 Brookhurst St.  
Fountain Valley, CA 92708  
(714) 963-8255

**Laguna Hills**  
23501 Avenida de la Carlota  
Laguna Hills, CA 92653  
(949) 462-9353

**Los Angeles**  
2323 S. Sepulveda Blvd.  
Los Angeles, CA 90064  
(310) 893-1150

**Murrieta**  
24420 Village Walk Pl.  
Murrieta, CA 92562  
(951) 461-1352

**Northridge**  
17072 Devonshire St.  
Northridge, CA 91325  
(818) 366-4105

**Pasadena**  
3848 E. Foothill Blvd.  
Pasadena, CA 91107  
(626) 356-3848

**Roseville**  
1850 Douglas Blvd.  
Roseville, CA 95661  
(916) 774-4304

**San Bernardino**  
898 E. Harriman Pl.  
San Bernardino, CA 92408  
(909) 890-1222

**San Diego**  
7510 Hazard Center Dr.  
San Diego, CA 92108  
(619) 297-8494

**San Jose**  
1099 S. Bascom Ave.  
San Jose, CA 95128  
(408) 998-0794

## California (cont.)

**San Leandro & outlet**  
1144 Montague Ave.  
San Leandro, CA 94577  
(510) 483-9750

**San Marcos**  
702 Center Dr.  
San Marcos, CA 92069  
(760) 504-0292

**Upland**  
125 N. Mountain Ave.  
Upland, CA 91786  
(909) 985-9945

**new location**  
**Ventura**  
4300 E. Main St.  
Ventura, CA 93003  
(805) 289-1550  
**Walnut Creek**  
1929 Mt. Diablo Blvd.  
Walnut Creek, CA 94596  
(925) 944-1495

## Colorado

**Littleton**  
8680A Park Meadows  
Center Dr.  
Littleton, CO 80124  
(303) 768-8484

## Connecticut

**Hamden**  
2335 Dixwell Ave.  
Hamden, CT 06514  
(203) 287-0900

## Florida

**Fern Park**  
335 E. State Rd. 436  
Fern Park, FL 32730  
(407) 260-5531

**Tampa**  
4501 W. Kennedy Blvd.  
Tampa, FL 33609  
(813) 207-0468

## Georgia

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Orland Park, IL 60462  
(708) 403-6300

**Palatine**  
1403 N. Rand Rd.  
Palatine, IL 60074  
(847) 705-5052

## Indiana

**Indianapolis**  
1300 E. 86th St.  
Indianapolis, IN 46240  
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Merriam, KS 66202  
(913) 432-3998

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Towson, MD 21286  
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**Saugus**  
352E Broadway  
Saugus, MA 01906  
(781) 233-3770

## Michigan

**Sterling Heights**  
12210 Hall Rd.  
Sterling Heights, MI 48313  
(586) 803-1435

## Minnesota

**Maplewood**  
1721 Beam Ave.  
Maplewood, MN 55109  
(651) 777-0650

**St. Louis Park**  
5699 W. 16th St.  
St. Louis Park, MN 55416  
(952) 541-0991

## Nebraska

**Omaha**  
12005 W. Center Rd.  
Omaha, NE 68144  
(402) 334-4466

## Nevada

**Henderson**  
1243 W. Warm Springs Rd.  
Henderson, NV 89014  
(702) 396-2890

## New Jersey

**Cherry Hill**  
2020 Marlton Pike West  
Cherry Hill, NJ 08002  
(856) 910-0888

**new location**  
**East Brunswick**  
269 State Route 18  
East Brunswick, NJ 08816  
(732) 967-8585

**Hackensack**  
449 Essex St.  
Hackensack, NJ 07601  
(201) 441-9214

## New Mexico

**Albuquerque**  
6646 Indian School Rd. NE  
Albuquerque, NM 87110  
(505) 884-4866

## New York

**New Hyde Park**  
2079 Hillside Ave.  
New Hyde Park, NY 11040  
(516) 616-9360

**Scarsdale**  
969A Central Park Ave.  
Scarsdale, NY 10583  
(914) 472-1820

## North Carolina

**Matthews**  
10005 E. Independence Blvd.  
Matthews, NC 28105  
(704) 849-2370

## Ohio

**Cleveland**  
27500 Chagrin Blvd.  
Beachwood, OH 44122  
(216) 378-9488

**Columbus**  
2148 Polaris Parkway  
Columbus, OH 43240  
(614) 846-1710

## Oklahoma

**Oklahoma City**  
6300 N. May Ave.  
Oklahoma City, OK 73112  
(405) 858-8778

## Oregon

**Lake Oswego**  
16901 SW 65th Ave.  
Lake Oswego, OR 97035  
(503) 620-9888

## Pennsylvania

**King of Prussia**  
340 W. DeKalb Pike  
King of Prussia, PA 19406  
(610) 354-0551

## Rhode Island

**Cranston**  
1400 Oaklawn Ave.  
Cranston, RI 02920  
(401) 463-8800

## Texas

**Austin**  
9828 Great Hills Trail  
Austin, TX 78759  
(512) 241-2885

**Dallas**  
14060 N. Dallas Pkwy.  
Dallas, TX 75240  
(972) 934-8866

## Texas (cont.)

**Friendswood**  
19032 Gulf Fwy.  
Friendswood, TX 77546  
(281) 461-6263

**Houston**  
2405 Post Oak Blvd.  
Houston, TX 77056  
(713) 355-1893

**McAllen**  
1316 E. Expressway 83  
McAllen, TX 78503  
(956) 618-0225

**San Antonio**  
327 NW Loop 410  
San Antonio, TX 78216  
(210) 340-0504

**The Woodlands**  
19075 Interstate 45 South  
Shenandoah, TX 77385  
(936) 271-3585

## Utah

**Salt Lake City**  
5480 S. 900 East  
Salt Lake City, UT 84117  
(801) 268-2224

## Virginia

**Alexandria**  
7009A Manchester Blvd.  
Alexandria, VA 22310  
(703) 719-0202

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Bellevue, WA 98004  
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Lakeshore®









# WELCOME to the World of Lakeshore®



At Lakeshore, we believe in creating materials that matter. Our innovative furniture and hands-on learning materials are designed to support the needs of students and teachers—while meeting the highest standards of quality and safety.

Developed by teachers for teachers, our products are meticulously crafted to help students reach developmental and academic milestones through sixth grade. Plus, all Lakeshore products are backed by our unconditional guarantee of customer satisfaction.

Lakeshore has been proud to serve teachers and students for over 65 years—and we look forward to the opportunity to support your needs, too.

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**Lakeshore®**

# The Lakeshore® STORY

## A Simple Beginning

The Lakeshore story begins with one person taking a chance—our founder, Ethelyn Kaplan. In 1954, this single mom packed up her family and headed to California to open a toy store. Not long after she set up shop, educators began calling her for classroom supplies. In that moment, Ethelyn discovered a higher purpose—serving teachers.



Ethelyn at her original store.

## Reaching Our Customers Today

Today, we have a thriving e-commerce business, a national sales division, catalogs and retail locations across the country. We attribute our growth to the more than 2,000 people who make up our team—and who keep us reaching for the stars on behalf of students and teachers everywhere!

### E-Commerce

**LakeshoreLearning.com** is your one-stop shop for products and services you won't find anywhere else—from innovative teaching materials to Customized Learning Solutions.

### Catalogs

For materials that spark a love of learning, look to our flagship catalogs—*Early Childhood*, *Elementary* and *Gifts for Growing Minds*.



### National Sales Division

If you need in-person, expert support with product selection, consultation or classroom design, our sales team is ready to help. Their depth of knowledge and problem-solving abilities are at your service—in any city, state or region!





## Lakeshore Learning Store

Today, you will find Lakeshore Learning Stores from coast to coast! Customers can stop by any store for exclusive learning materials, teacher discounts, lamination services, expert support from our associates and more!

- **Free Teacher's Club**  
Enjoy 15% savings on hundreds of in-store items.
- **Free Teacher Workshops**  
Get a certificate of attendance for every workshop.
- **Free Crafts for Kids**  
Stop by our stores every Saturday from 11 am to 3 pm.
- **Try Before You Buy**  
Want a closer look? We'll open any package you like.



# Lakeshore® PRODUCT Innovation

At Lakeshore, we're focused on innovation—not only in the products we create but also in the way we develop them. What's our secret? Our in-house developers are teachers themselves, using firsthand knowledge of the classroom to create one-of-a-kind materials you won't find anywhere else. From the diverse tones of *People Colors® Crayons* to the hands-on reinforcement of *Snap & Slide Number Bonds*, our product developers put innovation front and center.

## Developed by Teachers for Teachers

All of our product developers are educators who apply real-world classroom experience to every product they create—helping Lakeshore provide the materials teachers need so students can reach their education goals year after year.



## Engineered for Success

Lakeshore product developers are supported by in-house engineers and designers who turn great concepts into products that promote learning in and out of the classroom.

To ensure quality and safety, every product undergoes an average of 100-plus hours of development and testing before it reaches our customers.



*Design and conceptual rendering of a new product.*



*3-D printing and testing of the concept in real-world conditions.*



*The finished product—with learning in progress!*



## Infants & Toddlers

We know that little ones love to investigate the world around them. So our product developers create infant & toddler materials that invite lots of exploration—while withstanding wear & tear and keeping children safe.



*Feelings & Emotions  
Washable Dolls*



*Play & Explore  
Color-Changing Light Center*

## Preschool & Prekindergarten

As children grow, their developmental needs change. Our products for preschool & prekindergarten reflect this change—with materials that promote learning and discovery, creative expression and social-emotional development.



*People Colors® Crayons*



*Alphabet Learning Locks*



*Jumbo Magnetic Building Tiles*

## Elementary

Our elementary products target core curriculum—from literacy and language to math, science and STEM. With an emphasis on versatility, we offer standards-based materials designed for a variety of instructional methods—including project-based learning, small groups and independent learning.



*Snap & Slide Number Bonds*



*Hydraulics Engineering STEM Kit*

# Lakeshore® FURNITURE

Our proprietary furniture lines serve a variety of student populations and support their physical, social-emotional and academic needs. Whether you are expanding your infant & toddler program or incorporating flexible seating into your 21st-century classrooms, Lakeshore has the superior-quality furniture to create learning environments that will stand the test of time.

## Infant & Toddler FURNITURE



## Early Childhood FURNITURE



## Flex-Space FURNITURE



Our product developers use their extensive classroom experience in partnership with a top-notch engineering team to create Lakeshore's exclusive furniture lines. From comfort and durability to developmental appropriateness, versatility and value, our school furniture meets the needs of:

- Children
- Teachers
- Classrooms
- Programs
- Facilities management
- School administrators

## GREENGUARD® Certified

Products featuring the GREENGUARD logo are certified to comply with low-emissions standards—reducing chemical pollutants and improving the quality of indoor air.







## Infant & Toddler FURNITURE

We offer caregiver-tested furniture lines appropriate for any program—and all items support ITERS and NAEYC standards!

Not only are our infant & toddler furniture lines in full compliance with U.S. safety regulations, but they also provide ready-made solutions for every classroom...with features including nontoxic, wipe-clean finishes, easy-grip rails and fully contained play-top surfaces. We even offer a connective furniture system that allows teachers to create separate areas within the classroom!



- Birth-36 months
- Focus on safety
- Practical for caregivers



# Early Childhood

## FURNITURE



Made of the finest raw materials, our early childhood furniture lines are classroom-tough and built to last. With features like metal-to-metal construction and moisture-resistant surfaces, Lakeshore tables, chairs and storage units are guaranteed to withstand daily wear for years to come. Plus, our furniture and carpets are designed to support specific areas of the classroom...including dramatic play, block play and reading areas.

- Supports classroom organization
- Top-quality
- Built to last a lifetime







## Flex-Space FURNITURE

Lakeshore's product developers were inspired to create Flex-Space so teachers could meet the real-world needs of 21st-century elementary classrooms. Our most versatile furniture line lets teachers arrange flexible spaces that fluidly change throughout the day—supporting a wide variety of independent and cooperative learning activities while giving students choices about how they learn best.

### Lifetime Warranty

on all Flex-Space storage units, desks and tables  
(excluding write & wipe desks and tables)



- Over 10 flexible seating & storage options
- Easy to move & reconfigure

# Lakeshore's POWER to Deliver

At Lakeshore, we are the developer, designer and distributor of our furniture and educational materials. This exceptional degree of control allows us to focus all of our efforts on creating the highest-quality classroom materials available. And with over 1.2 million square feet of inventory and distribution space, we are ready to fulfill all orders large and small.

We're happy to be called perfectionists—as long as our customers get the materials they need when they need them. That's why **all orders arrive fast, 100% complete** and **with one invoice**.



## Company Headquarters—Carson, California



Home to our west coast distribution center, Lakeshore headquarters is in close proximity to the **Ports of Los Angeles** and **Long Beach**, giving us unbeatable access to multiple points of the supply chain—and resulting in faster order fulfillment for our customers.





Over 1.2 million square feet  
of inventory and distribution space.

## Super-Fast Delivery

With two national distribution centers, we can provide faster shipping anywhere in the country—with no drop shipments ever!

- In stock and ready to ship
- Custom labeling—so every item is delivered to the right classroom
- One invoice...and no bill until delivery is complete

## Quality Control

From the selection of raw materials to order fulfillment, we provide the highest degree of quality control at every point of the supply chain.

## International Customers

Our products are available in over 70 countries—and the list is growing! Plus, Lakeshore distributors are committed to upholding our standards of excellence and service.



*Our eastern distribution center in Midway, Kentucky.*



*Super-fast, comprehensive service from order to delivery!*

# The Lakeshore<sup>®</sup> CUSTOMER Commitment

At Lakeshore, our commitment to customers is a cut above the rest. That's why we offer some of the most comprehensive warranties in the industry—along with an unconditional guarantee of customer satisfaction: If you aren't happy with an item, return it for a full refund or exchange...no questions asked. But there's more to our commitment than that. We are determined to provide a level of value and service you won't find anywhere else.

## Warranties & Guarantees

Lakeshore offers a lifetime warranty on premium-quality furniture, classroom tables, chairs and cots; a 10-year warranty on all classroom carpets; and a 5-year warranty on our outdoor furniture, trikes and vehicles.



## Responsible Manufacturing

Lakeshore holds itself to the highest standards of conduct among its employees, vendors and suppliers. We are proud to be in full compliance with the California Transparency in Supply Chains Act.

## Product Safety

All Lakeshore products meet or exceed U.S. safety regulations. Plus, our in-house Quality Assurance team tests and inspects all items with even more rigorous standards than those required by law.





# Complete Classrooms®

Lakeshore Complete Classrooms® provide the service needed to fulfill any project...at no additional cost. Using our experienced sales, design and installation teams, you get the expertise you need and the support you want.

## It's as Easy as 1, 2, 3!

- 1** Meet with our experts to discuss your needs.
- 2** Select a classroom design.
- 3** On delivery day, we take care of everything!



*\*Complete Classrooms are orders of \$10K or more that ship to a single location in the contiguous U.S.*

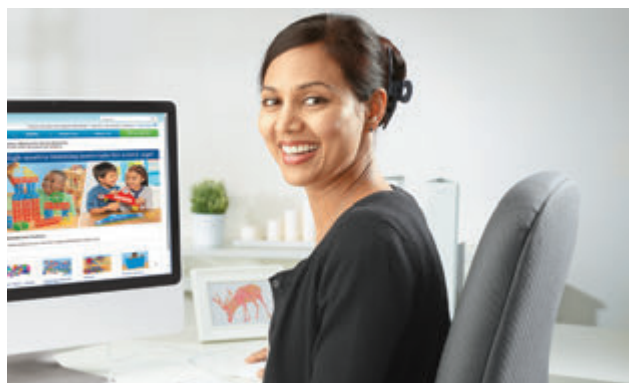


See your  
room design  
come alive  
in 3-D!

## Free White-Glove Service

Complete Classrooms come with complimentary white-glove service! Once your order is placed, our delivery teams provide unbeatable service—taking care of every detail from start to finish!

- **Free Delivery**
- **Free Assembly**
- **Free Classroom Setup**
- **Free Debris Removal**



## eProcurement

Cut administrative costs, streamline processes and put the purchasing cycle at your fingertips. Our ePro site complements any system and only includes features you need.

- **Oracle**
- **Ariba**
- **SAP**
- **Skyward...and more**

## Professional Services Group

Our passion for education doesn't end with the products we make. Our PSG team offers personalized, hands-on services to support the unique and growing needs of schools—with targeted trainings for both teachers and administrators.



## Custom Solutions

We customize materials for thousands of districts and programs nationwide—providing the educational products they need but can't find anywhere else. Our team is ready to help!





**Lakeshore®**

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