



**BID 50-131236
TWO (2) YEAR CONTRACT FOR MONTHLY
PEST CONTROL SERVICES AT VARIOUS BUILDINGS FOR THE
JEFFERSON PARISH EAST BANK CONSOLIDATED FIRE DEPARTMENT**

JULY 17, 2020 @ 11:00 A.M.

ATTENTION VENDORS!!!

Please review all pages and respond accordingly, complying with all provisions in the technical specifications and Jefferson Parish Instructions for Bidders and General Terms and Conditions. All bids must be received in the Purchasing Department by the bid due date and time.

**Jefferson Parish Purchasing Department
200 Derbigny Street, Suite 4400
Gretna, LA 70053
Please Email Any Questions To:
Mark Buttery
MBUTTERY@JEFFPARISH.NET
504-364-2810**

DATE: 6/22/2020

INVITATION TO BID
THIS IS NOT AN ORDER

Page: 4

BID NO.: 50-00131236

JEFFERSON PARISH
PURCHASING DEPARTMENT
P.O. BOX 9
GRETNA, LA. 70054-0009
504-364-2678

VENDOR: Bay Pest Control Company, Inc

BUYER: MBUTTERY

As per LSA-RS 47:301 et seq., all governmental bodies are excluded from payment of sales taxes to any Louisiana taxing body. Quotations shall be based on F.O.B. Agency warehouse or jobsite, anywhere within the Parish as designated by the Purchasing Department.

JEFFERSON PARISH reserves the right to cancel all or any part of an order if not shipped promptly. No charges will be allowed for parking or cartage unless specified in quotation. The order must not be filled at a higher price than quoted. JEFFERSON PARISH reserves the right to cancel at any time and for any reason by issuing a THIRTY (30) day written notice to the contractor.

JEFFERSON PARISH is expecting all products to be new and all work to be done in workman-like manner, according to standard practices. Any deviations or alteration from the specifications must be indicated on the bid form for each item and upon request, product data for same must be submitted by the time specified by the Purchasing Department.

DELIVERY: FOB JEFFERSON PARISH	
INDICATE DELIVERY DATE ON EQUIPMENT AND SUPPLIES	_____
INDICATE STARTING TIME (IN DAYS) FOR CONSTRUCTION WORK	_____
INDICATE COMPLETION TIME (IN DAYS) FOR CONSTRUCTION WORK	_____

In the event that addenda are issued with this bid, bidders MUST acknowledge all addenda on the bid form. Bidder must acknowledge receipt of an addendum on the bid form as indicated. Failure to acknowledge any addendum on the bid form will result in bid rejection.

Acknowledge Receipt of Addenda: NUMBER: #1 _____
 NUMBER: #2 _____
 NUMBER: _____
 NUMBER: _____

LOUISIANA CONTRACTOR'S LICENSE NO.: (if applicable) 00011032

*** ALL BIDDERS MUST COMPLETE SECTION BELOW ***	
FIRM NAME: Bay Pest Control Company, Inc	
SIGNATURE: (Must be signed here)	TITLE: President
PRINT OR TYPE NAME: Bruno Milanese	
ADDRESS: 6820 Washington Avenue	
CITY, STATE: Ocean Springs, MS	ZIP: 39564
TELEPHONE: (504)272-6095	FAX: (228)875-1627
EMAIL ADDRESS: mail@baypestcontrol.net	

TOTAL PRICE OF ALL BID ITEMS: \$ 9,480.00

INVITATION TO BID FROM JEFFERSON PARISH - continued

BID NO.: 50-00131236

SEALED BID

ITEM NUMBER	QUANTITY	U/M	DESCRIPTION OF ARTICLES	UNIT PRICE QUOTED	TOTALS
1	24.00	MO	<p>TWO (2) YEAR CONTRACT FOR MONTHLY PEST CONTROL SERVICES AT VARIOUS BUILDINGS FOR THE JEFFERSON PARISH EAST BANK CONSOLIDATED FIRE DEPARTMENT</p> <p>0010 PEST CONTROL SERVICES AT FIRE DEPARTMENT HEADQUARTERS</p> <p>834 S. CLEARVIEW PKWY. JEFFERSON, LA 70123 OFFICE: (504) 736-6200</p>	75.00	1800.00
2	24.00	MO	<p>TWO (2) YEAR CONTRACT RENEWAL FOR MONTHLY PEST CONTROL SERVICES FOR THE JEFFERSON PARISH EAST BANK CONSOLIDATED FIRE DEPARTMENT</p> <p>0020 PEST CONTROL SERVICES AT FIRE STATION NO. 11</p> <p>3525 JEFFERSON HWY. JEFFERSON, LA 70121 CAPTAIN ON DUTY: (504) 838-4211</p>	25.00	600.00
3	24.00	MO	<p>0030 PEST CONTROL SERVICES AT FIRE STATION NO. 12</p> <p>968 JEFFERSON HWY. JEFFERSON, LA 70121 CAPTAIN ON DUTY: (504) 838-4212</p>	25.00	600.00
4	24.00	MO	<p>0040 PEST CONTROL SERVICES AT FIRE STATION NO. 13</p> <p>4642 CALUMET ST. METAIRIE, LA 70001 CAPTAIN ON DUTY: (504) 838-4213</p>	25.00	600.00
5	24.00	MO	<p>0050 PEST CONTROL SERVICES AT FIRE STATION NO. 14</p> <p>1714 EDINBURGH ST. METAIRIE, LA 70001 CAPTAIN ON DUTY: (504) 838-4214</p>	25.00	600.00
6	24.00	MO	<p>0060 PEST CONTROL SERVICES AT FIRE STATION NO. 15</p> <p>1101 N. I-10 SERVICE RD. METAIRIE, LA 70005 CAPTAIN ON DUTY: (504) 838-4215</p>	25.00	600.00
7	24.00	MO	<p>0070 PEST CONTROL SERVICES AT FIRE STATION NO. 16</p>	25.00	600.00

INVITATION TO BID FROM JEFFERSON PARISH - continued

BID NO.: 50-00131236

SEALED BID

ITEM NUMBER	QUANTITY	U/M	DESCRIPTION OF ARTICLES	UNIT PRICE QUOTED	TOTALS
8	24.00	MO	5200 LAFRENIERE ST. METAIRIE, LA 70001 CAPTAIN ON DUTY: (504) 838-4216 0080 PEST CONTROL SERVICES AT FIRE STATION NO. 17	25.00	600.00
9	24.00	MO	6616 KAWANEE ST. METAIRIE, LA 70003 CAPTAIN ON DUTY: (504) 736-6652 0090 PEST CONTROL SERVICES AT FIRE STATION NO. 18	25.00	600.00
10	24.00	MO	3430 N. CAUSEWAY BLVD. METAIRIE, LA 70002 CAPTAIN ON DUTY: (504) 838-4218 0100 PEST CONTROL SERVICES AT FIRE STATION NO. 19	25.00	600.00
11	24.00	MO	455 EDWARDS AVE. JEFFERSON, LA 70123 CAPTAIN ON DUTY: (504)736-6219 0110 PEST CONTROL SERVICES AT FIRE STATION NO. 20	25.00	600.00
12	24.00	MO	4110 HUDSON ST. METAIRIE, LA 70006 CAPTAIN ON DUTY: (504) 838-4210 0120 PEST CONTROL SERVICES AT FIRE DEPARTMENT WAREHOUSE	35.00	840.00
13	24.00	MO	5512 S. LAMBERT ST. JEFFERSON, LA 70123 OFFICE: (504) 736-6200 0130 PEST CONTROL SERVICES AT FIRE DEPARTMENT MAINTENANCE SHOP 3711 DIVISION ST. METAIRIE, LA 70003 TECHNICIAN ON DUTY: (504) 838-4220	35.00	840.00



JEFFERSON PARISH

DEPARTMENT OF PURCHASING

CYNTHIA LEE SHENG
PARISH PRESIDENT

RENNY SIMNO
DIRECTOR

June 23, 2020

ADDENDUM # 1

Bid Number: 50-131236

Bid Opening: 11:00 am, July 17, 2020

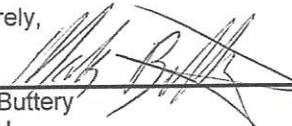
**Description of Bid: Two (2) Year Contract for Monthly Pest Control Services at Various Buildings
for JPEBCFD**

This Addendum is to **CHANGE** the address on page 2 Section 4 and page 3, Section 5 of the specifications. Quality Assurance Log Report, Service reports and Invoices must be mailed to:

REMOVE: 1221 ELMWOOD PARK BLVD., SUITE 310
JEFFERSON, LA 70123

ADD: 834 S. CLEARVIEW PARKWAY
JEFFERSON, LA 70123

Sincerely,



Mark Buttery
Buyer I
Jefferson Parish Purchasing Department

**Bidders must acknowledge all addenda on the bid form. Bidder acknowledges receipt of
This addendum on the bid form as indicated. Failure to do so will result in bid rejection.**

This addendum is a part of the contract documents and modifies the original bidding documents and specifications. The contents of this addendum shall be included in the contract documents. Changes made by this addendum shall take precedence over the documents of earlier date.

GENERAL GOVERNMENT BLDG. — 200 DERBIGNY ST., SUITE 4400, GRETNA, LA 70053
OFFICE 504.364.2678

JOSEPH S. YENNI BLDG. — 1221 ELMWOOD PARK BLVD., SUITE 404, JEFFERSON, LA 70123
OFFICE 504.364.2678

EMAIL: PURCHASING@JEFFPARISH.NET WEBSITE: WWW.JEFFPARISH.NET



JEFFERSON PARISH

DEPARTMENT OF PURCHASING

CYNTHIA LEE SHENG
PARISH PRESIDENT

RENNY SIMNO
DIRECTOR

June 23, 2020

ADDENDA # 2

Bid Number: 50-131236

Bid Opening: 11:00 am, July 17, 2020

**Description of Bid: Two (2) Year Contract for Monthly Pest Control Services at Various Buildings
for JPEBCFD**

This Addendum is to **CHANGE** the Pre-Bid Teleconference call in information on page 2 of bid under Additional Requirements For This Bid and page 1, Section 1 of specifications.

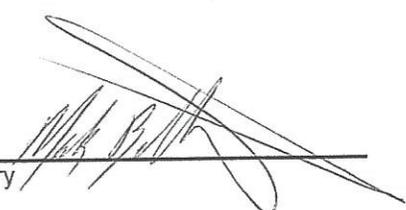
Dial IN NUMBER: **504.323.1800**

CHANGE MEETING ID #

FROM: 181359

TO: 181357

Sincerely,



Mark Buttery
Buyer I
Jefferson Parish Purchasing Department

**Bidders must acknowledge all addenda on the bid form. Bidder acknowledges receipt of
This addendum on the bid form as indicated. Failure to do so will result in bid rejection.**

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GENERAL GOVERNMENT BLDG. – 200 DERBIGNY ST., SUITE 4400, GRETNA, LA 70053
OFFICE 504.364.2678

JOSEPH S. YENNI BLDG. – 1221 ELMWOOD PARK BLVD., SUITE 404, JEFFERSON, LA 70123
OFFICE 504.364.2678

EMAIL: PURCHASING@JEFFPARISH.NET WEBSITE: WWW.JEFFPARISH.NET



MIKE STRAIN DVM, COMMISSIONER

Structural Pest Control Commission, 5825 Florida Blvd., Suite 3003, Baton Rouge, LA 70806, (225) 925-4578, FAX (225) 925-3760

STRUCTURAL PEST CONTROL LICENSE:
BRUNO MILANESE
6820 WASHINGTON AVE
OCEAN SPRINGS MS 39564

Date: 12/10/2019
LDAF ID: 00011032
Phone:

Phase(s): LP1-General Pest Control
LP2-Commercial Vertebrate Control
LP3-Termite Control
LP4-Structural Fumigation

Please verify information for correctness. If changes are necessary, make corrections and promptly return to issuing agency.

LOUISIANA DEPARTMENT OF AGRICULTURE & FORESTRY

MIKE STRAIN DVM, COMMISSIONER

Structural Pest Control Commission, 5825 Florida Blvd., Suite 3003, Baton Rouge, LA 70806, (225) 925-4578, FAX (225) 925-3760

Be it known that the individual named below has complied with all relevant requirements of the Louisiana Revised Statutes and effective 12/03/2019 through the date(s) indicated is hereby authorized to engage in STRUCTURAL PEST CONTROL in the phases listed.

	Phase(s): <u>Phase</u>	<u>Recertify By</u>
BRUNO MILANESE (00011032) 6820 WASHINGTON AVE OCEAN SPRINGS MS 39564 BAY PEST CONTROL CO, INC (00016743)	LP1-General Pest Control	12/31/2021
	LP2-Commercial Vertebrate Control	12/31/2021
	LP3-Termite Control	12/31/2021
	LP4-Structural Fumigation	12/31/2022

Mike Strain
Commissioner

DISPLAY IN PLACE OF BUSINESS





Providing Quality Service Since 1955

Executive Summary

Bay Pest Control Company, Inc
3005 Harvard Avenue, Ste100
Metairie, LA 70006
504-272-6095 Office
mail@baypestcontrol.net

Bay Pest Control is licensed in the state of Louisiana. Bay Pest Control has provided pest control services since 1955. (60 + years).

The President of Bay Pest Control, Bruno Milanese, is a **certified Entomologist with over 35 years of experience** in the pest control industry.

Bay Pest Control is a member of the Professional Pest Management Association, National Pest Management Association and the Entomological Association of America. Bay Pest Control is certified by the National Pest Management Association to provide Integrated Pest Management to facilities as a Quality Pest Control Professional, a Green Pest Control Professional, a Food Processing and Handling Pest Professional and is Integrated Pest Management for schools certified.

Bay Pest Control will provide the **Jefferson Parish East Bank Consolidated Fire Department** with an Integrated Pest Management program. Bay Pest Control shall adhere to the strictest standards of integrated pest management. All requirements can be met by Bay Pest Control.

At the beginning of every service each building will be thoroughly inspected on both interior and exterior. Bay Pest Control is inspecting for visible evidence of insects, insect droppings or insect/rodent entry points. Bay Pest Control will also inspect each building quarterly for evidence of termites. Depending on what is found will determine the course of action.

The following steps will be applied to all buildings. Integrated Pest Management begins with sealing all entry points. Depending on the area and hole, Bay Pest Control will use stainless steel screen, steel wool and steel reinforced foam or caulking. Any of these applied correctly, and in a manner that is aesthetically pleasing, will keep insect pests out.

In the event additional treatment is needed to control an infestation, insect specific non-toxic baits will be used (gel baits, granular baits, liquid baits, dust baits, bait blocks, pre baited glue traps, etc.) All baits will be applied according to label directions and for the specifics of the facility. Special care will always be used to apply all products in a manner and location that is inconspicuous but will still achieve the desired result.

In the event that all of the above has not attained the tolerance threshold, Bay Pest Control will apply the least toxic, most effective insecticide, rodenticide, termiticide (as appropriate) needed to control the infestation. These products come in a variety of compound mixtures, (dust, granules, liquids etc.) and will always be applied according to label directions for a facility. When appropriate, Bay Pest Control will use insect growth regulators to not only control the current infestations but to help reduce/eliminate any future infestations.

Bay Pest Control currently services several public facilities, hospitals, universities, power plants and many other sensitive accounts. Bay Pest Control is well versed in servicing government buildings and would be an excellent provider of pest control services for the **Jefferson Parish East Bank Consolidated Fire Department**.

The following is a list of key contact personnel and company information:

Bruno Milanese, President
bruno@baypestcontrol.net
228-875-8908 Corporate Office

Marsha Johnson, Business Manager
marsha@baypestcontrol.net
228-875-8908 Corporate Office

Chad Wade, Service Manager
jamie@baypestcontrol.net
504-272-6095 Office

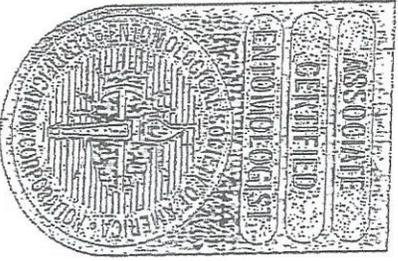
Jimmy Gothard, Service Manager
mail@baypestcontrol.net
504-272-6095 Office

Steve Soldano, LA Branch Manager
ssoldano@baypestcontrol.net
504-272-6095 Office

- Bay Pest Control has **(50) full time** employees with 30 pest control service vehicles and (6) administrative personnel.

Thank you for your consideration.

ENTOMOLOGICAL SOCIETY OF AMERICA



RECOGNIZES

Bruno V. Milchreese

AS AN

ASSOCIATE CERTIFIED ENTOMOLOGIST
AS RECOGNIZED BY THE FSA CERTIFICATION PROGRAM

CERTIFICATION NUMBER 90764

CERTIFICATION DATE 10/2/2013

[Signature]
DIRECTOR, CERTIFICATION BOARD

October 9, 2013
DATE

QualityPro



Presenting this certificate of excellence to

Bay Pest Control Company

in acknowledgment of your continuing efforts toward professional excellence in the pest management industry by meeting the requirements to be a QualityPro accredited company. You have achieved the mark of excellence in pest management.

Endorsed by



National Pest Management Association

NPPMAPestWorld.org

OFFICIAL SIGNATURE

EXPIRES 1/2021

Quality Pro

GREENPRO SERVICE CERTIFICATION



Presenting this certificate of excellence to

Bay Pest Control Company

in acknowledgment of your continuing efforts toward professional excellence and environmental awareness in the pest management industry by meeting the requirements to provide GreenPro Certified Service.

OFFICIAL SIGNATURE



EXPIRES 1/2021



Providing Quality Service Since 1955

REFERENCES

Entergy Power Plants
1617 River Road
Westwego, LA 70094
Contact: Gary Edmonston
gedmons@entergy.com
504-437-2159

Louisiana State University (Athletics)
217 Thomas Boyd Hall
Baton Rouge, LA 70803
Contact: Celena Trahan
trahan@lsu.edu
225-278-8013

Louisiana National Guard
1320 N Columbia Street
Covington, LA 70443
Contact: Shane McMath
Shane.r.mcmath.nfg@mail.mil
504-278-8013
Start Date: 07-15-2014 to present

St Tammany Parish Schools
415 S Jefferson Avenue
Covington, LA 70433
Dale Roark
dale.roark@stpsb.org
985-966-3044

Southeastern Louisiana University
SLU 610702
Hammond, LA 70402
Contact: Mark Whitmer
mark.whitmer@selu.edu
985-974-6824

Ernest N Morial Convention Center
900 Convention Blvd
New Orleans, LA 70130
Floyd Griffin
fgriffin@mccno.com
504-628-8259