

**November 14, 2016**

Lafayette Parish School Board  
Lee Francis, PA  
113 Chaplin Drive  
Lafayette, LA 70508

**RE: RFP #19-17**

Thank you for considering ARIES as part of your solution! ARIES is a leading provider of factory construction, creating exceptional space solutions to meet the expansion needs of clients in a diverse group of industries, including: energy, development, education, healthcare, corporate, retail/hospitality, correctional and government. Lease, sale, and financing options are available.

Aries Building Systems is willing to perform those services stated as described in the associated RFQ, and enter into a Lease Agreement with ABS. Enclosed we have outlined our approach, ability, capacity and contractual documents as to provide ARIES ability to deliver a successful project to LPSB. These enclosures will exhibit our understanding and approach to the project and our ability to accomplish the elements for success.

Our success is largely due to the reliability and responsiveness of our team of experienced professionals. Members of our management, operations and sales teams have, on average, twenty years of experience in the modular and construction industries. We ask our Clients to measure us in terms of our integrity, dependability, and thoroughness. We listen carefully and then use our resourcefulness, experience, and financial strength to deliver a quality turnkey project on time and within budget.

Please contact us if you wish to modify these specifications or have any questions. Any specification changes after your order is placed will need to be mutually agreed in writing.

Respectfully,

A handwritten signature in blue ink, appearing to read "C. Brewer".

Christopher A Brewer  
VP Business Development  
Aries Building Systems

# **Lafayette Parish School Board**

## **Request for Proposal**

**for**

### **Temporary Modular Buildings / Portable Classroom Leasing Services**

RFP# 19-17

November 1, 2016

Prepared by:  
Lafayette Parish School Board

## SECTION 6.0 PROPOSAL RESPONSE FORM

### LEASING TERM:

12 Months (with optional renewal)

### BUILDING PROPOSAL:

#### A. Classrooms

24 Classrooms in 2 Buildings

825 Approximate sq. ft. per classroom

1 16 X 4 Whiteboard per classroom

5 Open data boxes with conduit to above ceiling per classroom

yes All buildings meet currently adopted International Building Codes  
(Yes/No)

yes All buildings meet National Fire Protection Association Codes  
(Yes / No) Non-sprinkled, assuming code compliant site layout

yes All buildings meet Local Building Codes (Yes / No)  
Assuming code compliant site layout

yes All buildings meet FEMA Guidelines (Yes / No)

#### B. Restrooms\*

22 Water closets

22 Lavatories

8 Drinking fountains minimum

\* - 1 multi-fixture per building; not individual facilities in classrooms (grouped)

#### C. Dining Hall

2,300 Approximate sq. ft. dining area

500 Approximate sq. ft. serving area

500 Approximate sq. ft. prep area

150 Approximate sq. ft. dry storage

1 Hand wash station

1 Prep sink

1 Office

1 Employee Restroom

**D. Landings / Ramps / Steps:**

yes All landings ramps and steps are ADA approved (Yes / No)

yes All landings ramps and steps are provided for all buildings (Yes / No)

**COMPANY PROFILE:**

*Use this section to describe your company, including but not limited to, its years in business, general business activities and company strategy.*

**WORK EXPERIENCE & ACTIVE/EXISTING SCHOOL BOARD CONTRACTS:**

*Use this section to provide at least five (5) similar scope projects completed in the last five (5) years and/or similar on-going projects that your company is currently actively involved. This is to include any existing school board contracts in the State of Louisiana.*

Please see attached list to for prior experience. Our current ongoing projects in Louisiana include:  
Ascension Parish School Board



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## QUALIFICATIONS AND EXPERIENCE

### **ABOUT OUR FIRM**

ARIES Building Systems, LLC is a limited liability company organized under the laws of the State of Texas. Its principal office is located at 12621 Featherwood Dr., Ste. 300, Houston, TX 77034.

Acquisition and Rebranding of Ameri-Tech Buildings a 20+ year old company.

### **THE ARIES ADVANTAGE!**

Aries Building Systems is the commercial design, manufacture, transportation, construction and financing partner you need to make every project a success. Aries Building Systems specializes in supplying full turnkey education space, remote work force housing and commercial modular buildings to a wide range of industries and applications across the US and Canada.

### **CORE COMPETENSE**

ARIES has nationwide experience with construction management on all types of projects. Our team regularly manages multiple designs, contractors and vendors across multiple locations simultaneously as a daily operation of our business. We accomplish this with our staff of experienced professionals and have achieved tremendous success and superior customer satisfaction with our streamline approach.

As a course of daily practice, our team is constantly operating in a high-capacity/high-production atmosphere that requires a consistent form of procedures and policies. Our demand and training systems insure team discipline, adherence to established process, integrity and accountability as part of our daily routine. In this type of construction environment, a company's success is based on the talent of the team's execution to these outlines. Further success is constantly driven by our strategic and long-term partnerships who understand our process to success allowing us to deliver a constant safe and quality solution for our customers. With these long-term relationships and passion to continually improve, we have our team prepared for success today and ready for the changes of tomorrow.

Our construction solution is capable of delivering greater design and construction quality per unit of time and expense than many alternate construction providers. With the right team of experienced architects, engineers and builders, our construction method is the most resource efficient and quality controlled method of construction.

### **EXPERIENCE WITH SUSTAINABILITY**

**Less Material Waste:** Modular construction makes it possible to optimize construction materials purchases and usage while minimizing on-site waste and offering a higher quality product to the buyer. Bulk materials are delivered to the manufacturing facility where they are stored in a protected environment safe from theft and exposure to the environmental conditions of a job site.

**Less Site Disturbance:** Modular components are constructed off-site simultaneous to foundation and other site work, thereby reducing the time and impact on the surrounding site environment, as well as reducing the number of vehicles and equipment needed at the site.

**Greater Flexibility and Reuse:** When the needs change, modular components can be disassembled and the relocated or refurbished for their next use reducing the demand for raw materials and minimizing the amount of energy expended to create a building to meet the new need. In essence, the entire building can be recycled in some cases.

**Improved Air Quality:** Many of the indoor air quality issues identified in new construction result from high moisture levels in the framing materials. Because the modular structure is substantially completed in a factory-controlled setting using dry materials, the potential for high levels of moisture being trapped in the new construction is eliminated.

**LEED:** Modular buildings can also contribute to LEED requirements in any category site-built construction can, and can even provide an advantage in the areas of Sustainable Sites, Energy and Atmosphere, Materials and Resources, and Indoor Environmental Quality. Modular construction can also provide an advantage in similar categories in the International Green Construction Code.

### **SAFETY**

ARIES is committed to establishing a safe work environment. This is only achieved through the individual and collective efforts of each and every member of our company. We certify that our performance on all construction projects, will be in compliance with OSHA requirements. HAZMAT information will be available at the jobsite. Tool-box meetings for all ARIES employees will be held weekly. All site supervisors will be safety trained, and all pertinent OSHA reporting will have followed. A complete company safety manual will be provided upon request.

### **QUALITY ASSURANCE**

Quality Controls and Implementation from Aries Buildings Systems means you will have professional review and assurance of factory built components and site construction through-out your project.

Combining traditional building techniques, quality manufacturing and third-party review and inspection agencies who offer random inspections, testing, and certification services for quality control, component modular buildings are built in strict accordance with appropriate local, state, and national regulations and codes. Due to the need to transport modules to the final site, each module must be built to independently withstand travel and installation requirements. Thus the final module-to-module assembly of independently durable components can yield a final product that is more durable than site-built structures.

Modular units may also be designed to fit in with external aesthetics of any existing building and modular units once assembled can be virtually indistinguishable from a site-built structure

### **FINANCIAL CAPABILITIES**

ARIES Building Systems, LLC is a limited liability company organized under the laws of the state of Texas on October, 2012. Its principal office is located at 2621 Featherwood Dr., Ste. 300, Houston, TX 77034.

Taxpayer ID Number: 46-1177375

Duns Number: 078686613

### **EXECUTIVES:**

President	Michael Bollero, Sr.
Vice President Business Development	Christopher Brewer
Vice President Sales and Marketing	Michael Bollero, Jr.
Controller	Jim Muller

### **BONDING CAPACITY**

Bonding Company: Hartford Fire Insurance Company

Single Job Capacity: \$10,000,000.00

Aggregate Capacity: \$20,000,000.00

### **FINANCING/CAPITAL SOLUTIONS**

ARIES offers a wide variety of financing options for qualified customers. Our financing arm will structure a plan to meet your needs. A variety of financing solutions include:

- Operating leases and finance leases (lease-to-own)
- Short term and long term financing programs
- Short term rentals
- Multi year leases
- Lease-to-own
- Outright purchase

### **LICENSING INFORMATION**

Type	License #	Expiration
Louisiana Contractor License	60356	02/20/2019
Building Manufacturer	LIAB-M00143	03/19/2017
Manufactured Building Dealer License	LIAB-D00065	03/19/2017
Louisiana Business License	10498396#XBR93	03/15/2017



**ARIES TEAM MEMBER's DISASTER RECOVERY EXPERIENCE**

**Orleans Parish School Board**

Disaster: Hurricane Katrina  
Size: (6) Campuses  
Displacement: 2400 Students

**Cameron Parish School Board**

Disaster: Hurricane Rita  
Size: (2) Campuses  
Displacement: 850 Students

**Terrebonne Parish School Board**

Disaster: Hurricane Katrina  
Size: (5) Campuses  
Displacement: 1000 Students

**Joplin School District**

Disaster: Tornado  
Size: (3) Campuses  
Displacement: 1500 Students

**Louisa County School District**

Disaster: Earthquake  
Size: (1) Campuses  
Displacement: 500 Students

**Montgomery County Recovery**

Disaster: Hurricane Ike  
Size: (6) Campuses  
Displacement: 2400 Students

**Galveston County Recovery Program**

Disaster: Hurricane Ike  
Size: (6) Campuses  
Displacement: 2400 Students

**HGAC Housing Recovery Program**

Disaster: Hurricane Ike  
Size: (6) Campuses  
Displacement: 2400 Students

**Charlotte County Public Schools**

Disaster: Hurricane Charley  
Size: (2) Campuses  
Displacement: 1000 Students

**PAST EXPERIENCE ON OTHER PROJECTS WITH RELATED SERVICES**

**KIPP Houston (Texas)**

Design, Build and Construct multiple classrooms, administrative offices, restroom and facilities at multiple campus locations.  
Total SF: < 35,000SF



**Archer City ISD (Texas)**

Design, Build and Construct multiple classrooms, administrative offices, restroom and facilities at multiple campus locations.  
Total SF: > 35,000SF

**Midland ISD (Texas)**

Design, Build and Construct multiple classrooms, administrative offices, restroom and facilities at multiple campus locations.  
Total SF: < 35,000SF



**University of St Thomas (Texas)**

Design, Build and Construct multiple classrooms, administrative offices, restroom and facilities at multiple campus locations.  
Total SF: < 35,000SF

**Dallas Community College**

Design, Build and Construct multiple classrooms, administrative offices, restroom and facilities at multiple campus locations.  
Total SF: > 35,000SF





**Houston ISD**

Design, Build and Construct multiple classrooms, administrative offices, restroom and facilities at multiple campus locations.

Total SF: < 35,000SF

**Clear Creek ISD**

Design, Build and Construct multiple classrooms, administrative offices, restroom and facilities at multiple campus locations.

Total SF: > 35,000SF



**Orleans Parish School Board (Louisiana)**

Design, Build and Construct multiple classrooms, administrative offices, restroom and facilities at multiple campus locations.

Total SF: < 35,000SF

**Joplin ISD (Missouri)**

Design, Build and Construct multiple classrooms, administrative offices, restroom and facilities at multiple campus locations.

Total SF: < 35,000SF



**EXISTING INVENTORY AVAILABLE:**

*Use this section to provide the number of existing buildings your company has in stock to fulfill the estimated requirements depicted in Section 2.0 of this RFP. Please provide detailed literature (includes drawings) of the buildings proposed to fulfill the estimated requirements depicted in Section 2.0. Please provide a detailed breakdown of the timeframe necessary from date of purchase order issuance through process, completion and delivery of existing inventory.*

Please see the attached drawings for use on this project.

Aries proposes to utilize a combination of:

- 1 - New Build for Dining Hall
- 2 - Like New for the Classroom Buildings

Time Frame / Schedule:

Engineering and Approvals - 5 Days  
Manufacturing and Inventory Prep - 40 Days  
Delivery - 5 Days  
Install - 10 Days

**ESTIMATED ENGINEERING TIME – NEW BUILDINGS (IF REQUIRED):**

*Use this section to provide the number of new buildings that your company will need to engineer in order to fulfill the estimated requirements depicted in Section 2.0 of this RFP. Please provide detailed literature (includes drawings) of the new buildings proposed to fulfill the estimated requirements depicted in Section 2.0. Please provide a detailed breakdown of the timeframe necessary to engineer the new buildings and deliver.*

Please see the attached drawings for use on this project.

Aries proposes to utilize a combination of:

- 1 - New Build for Dinning Hall
- 2 - Like New for the Classroom Buildings

Time Frame / Schedule:

- Engineering and Approvals - 5 Days
- Manufacturing and Inventory Prep - 40 Days
- Delivery - 5 Days
- Install - 10 Days

**NUMBER OF CLASSROOMS IN LEAST NUMBER OF BUILDINGS:**

*Use this section to provide the number of buildings that will be utilized to achieve the estimated 24 classrooms shown in Section 2.0. Please provide a detailed explanation & reasoning to support the proposal response submitted for this evaluation criterion.*

ARIES will utilize (2) 12-Pack Classrooms with Restroom PODs to provide the required total of 24 classrooms. We approached with this solution based on existing inventory and desired layout of the RFP.



**PRICING & EXAMPLE LEASE AGREEMENT:**

*Use this section to provide a firm fixed total price for the buildings proposed. Please include an example copy of your company's leasing agreement.*

Proposed Total Price:           \$855,881

Price per Building:            \$285,293.67

Price per Sq. Ft.:              \$29.43

**LEASE BREAKDOWN:**

Building "A" \$6,765 per month (12 month term is \$81,180)  
Building "B" \$29,455 per month (12 month term is \$353,460)  
Building "C" \$7,458 per month (12 month term is \$89,496)

**ANCILLARY BREAKDOWN:**

Delivery, Installation and Decks is \$200,245  
Return Freight and Dismantle is \$131,500

**CHECKLIST:**

Firms are instructed to complete, sign and return all documents submitted as part of their proposal.

**Failure by any proposal respondent to submit the following pages with their proposal may result in rejection of the proposal respondent's proposal:**

- 1) RFP Proposal Form (*pages 19-25 of this RFP*)
- 2) Copy of Example Lease Agreement (*as mentioned at the top of this page*)
- 3) Signed Debarment Certification Form (*page 28 of this RFP*)
- 4) Signed RFP Signature Page (*page 29 – the last page of this RFP*)

## **SECTION 6.0 DEBARMENT CERTIFICATION & RFP SIGNATURE PAGE**

**Certification Regarding  
Debarment, Suspension, and Other Responsibility Matters  
Primary Covered Transactions**

This certification is required by the regulations implementing Executive Order 12549, Debarment and Suspension, 13 CFR Part 145. The regulations were published as Part VII of the May 26, 1988 Federal Register (pages 19160-19211).

### **INSTRUCTIONS FOR CERTIFICATION**

1. By signing and submitting this proposal, the prospective primary participant is providing the certification set out below.
2. The inability of a person to provide the certification required below will not necessarily result in denial of participation in this covered transaction. The prospective participant shall submit an explanation of why it cannot provide the certification set out below. The certification or explanation will be considered in connection with the department or agency's determination whether to enter into this transaction. However, failure of the prospective primary participant to furnish a certification or an explanation shall disqualify such person from participation in this transaction.
3. The certification in this clause is a material representation of fact upon which reliance was placed when the department or agency determined to enter into this transaction. If it is later determined that the prospective primary participant knowingly rendered an erroneous certification, in addition to other remedies available to the Federal Government, the department or agency may terminate this transaction for cause or default.
4. The prospective primary participant shall provide immediate written notice to the department or agency to which this proposal is submitted if at any time the prospective primary participant learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
5. The terms "covered transaction," "debarred," "suspended," "ineligible," "lower tier covered transaction," "participant," "person," "primary covered transaction," "principal," "proposal," and "voluntarily excluded," as used in this clause, have the meanings set out in the Definitions and Coverage sections of the rules implementing Executive Order 12549. You may contact the department or agency to which this proposal is submitted for assistance in obtaining a copy of those regulations (13 CFR Part 145).
6. The prospective primary participant agrees by submitting this proposal that, should the proposed covered transaction be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is debarred, suspended, declared ineligible, or voluntarily excluded from participation in this covered transaction, unless authorized by the department or agency entering into this transaction.



7. The prospective primary participant further agrees by submitting this proposal that it will include the clause titled "Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion--Lower Tier Covered Transactions," provided by the department or agency entering into this covered transaction, without modification, in all lower tier covered transactions and in all solicitations for lower tier covered transactions.
8. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not debarred, suspended, ineligible, or voluntarily excluded from the covered transaction, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the ineligibility of its principals. Each participant may, but is not required to, check the Nonprocurement List.
9. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.
10. Except for transactions authorized under paragraph 6 of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is suspended, debarred, ineligible, or voluntarily excluded from participation in this transaction, in addition to other remedies available to the Federal Government, the department or agency may terminate this transaction for cause or default.

**DEBARMENT CERTIFICATION FORM**

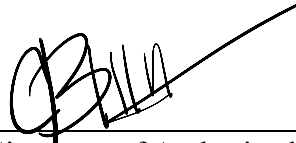
- (1) The prospective primary participant certifies to the best of its knowledge and belief that it and its principals:
- (a) Are not presently debarred, suspended, proposed for disbarment, declared ineligible, or voluntarily excluded from covered transactions by any Federal department or agency;
  - (b) Have not within a three-year period preceding this application been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State, or local) transaction or contract under a public transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
  - (c) Are not presently indicted for or otherwise criminally or civilly charged by a governmental entity (Federal, State, or local) with commission of any of the offenses enumerated in paragraph (1)(b) of this certification; and
  - (d) Have not within a three-year period preceding this application had one or more public transactions (Federal, State, or local) terminated for cause or default.
- (2) Where the prospective primary participant is unable to certify to any of the statements in this certification, such prospective primary participant shall attach an explanation to this proposal.

Business Name ARIES BUILDING SYSTEMS, LLC

Date 11-14-2016

Representative

By CHRISTOPHER A BREWER  
Name and Title of Authorized

  
Signature of Authorized Representative

**Envelope containing proposal should be marked on the outside “RFP# 19-17 Temporary Modular Building / Portable Classroom Leasing Services, Opening November 14, 2016 at 10:00 AM”**

The proposer acknowledges receipt of addendum:

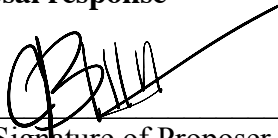
No.1 DATED 11-9-2016      No.2 DATED \_\_\_\_\_      No.3 DATED \_\_\_\_\_

No.4 DATED \_\_\_\_\_      No.5 DATED \_\_\_\_\_      No.6 DATED \_\_\_\_\_

The proposer acknowledges that he/she has read and agrees to comply with and be subject to the provisions and/or penalties involved in the proposal form as contained herein this RFP.

**\*\*The RFP Proposal Form, a Debarment Certification Form along with this page must be signed and included in your company/firms proposal response\*\***

ARIES BUILDING SYSTEMS, LLC  
Name of Firm

  
\_\_\_\_\_  
Signature of Proposer

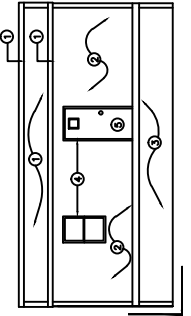
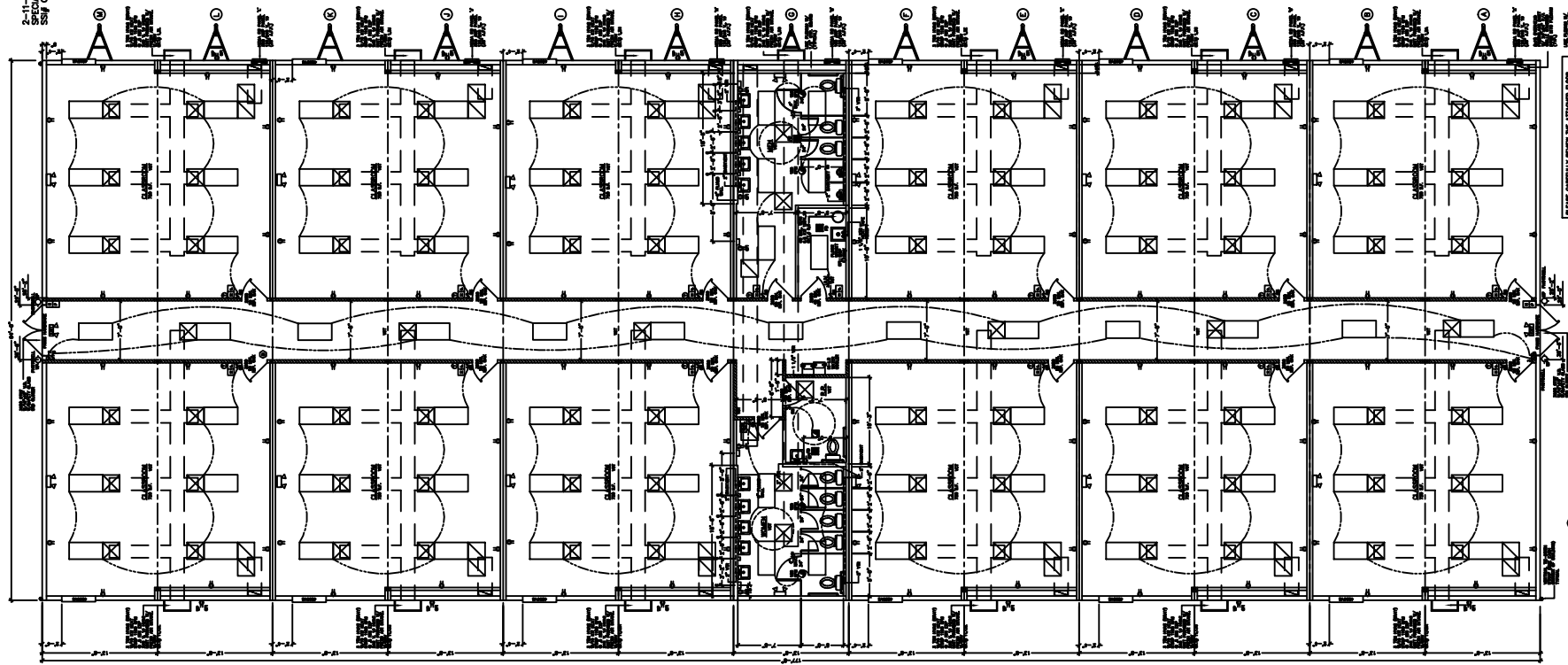
12621 FEATHERWOOD DRIVE  
HOUSTON, TX 77034  
Address

CHRISTOPHER A BREWER  
\_\_\_\_\_  
Typed Name of Proposer

832-496-7879  
\_\_\_\_\_  
Telephone Number

CB@ARIESBUILDINGS.COM  
\_\_\_\_\_  
Email Address

2-11-16  
SPECIALIZED STRUCTURES, INC.  
SSI# QUOTE# 42090 A-M

[illegible]

NAME, INITIALS, YEAR, SELECTED COLOR/FINISH  
NATURAL IN THE SPACE PROVIDED

APPROVED WITH NO CHANGES

SP# \_\_\_\_\_ DATED \_\_\_\_\_

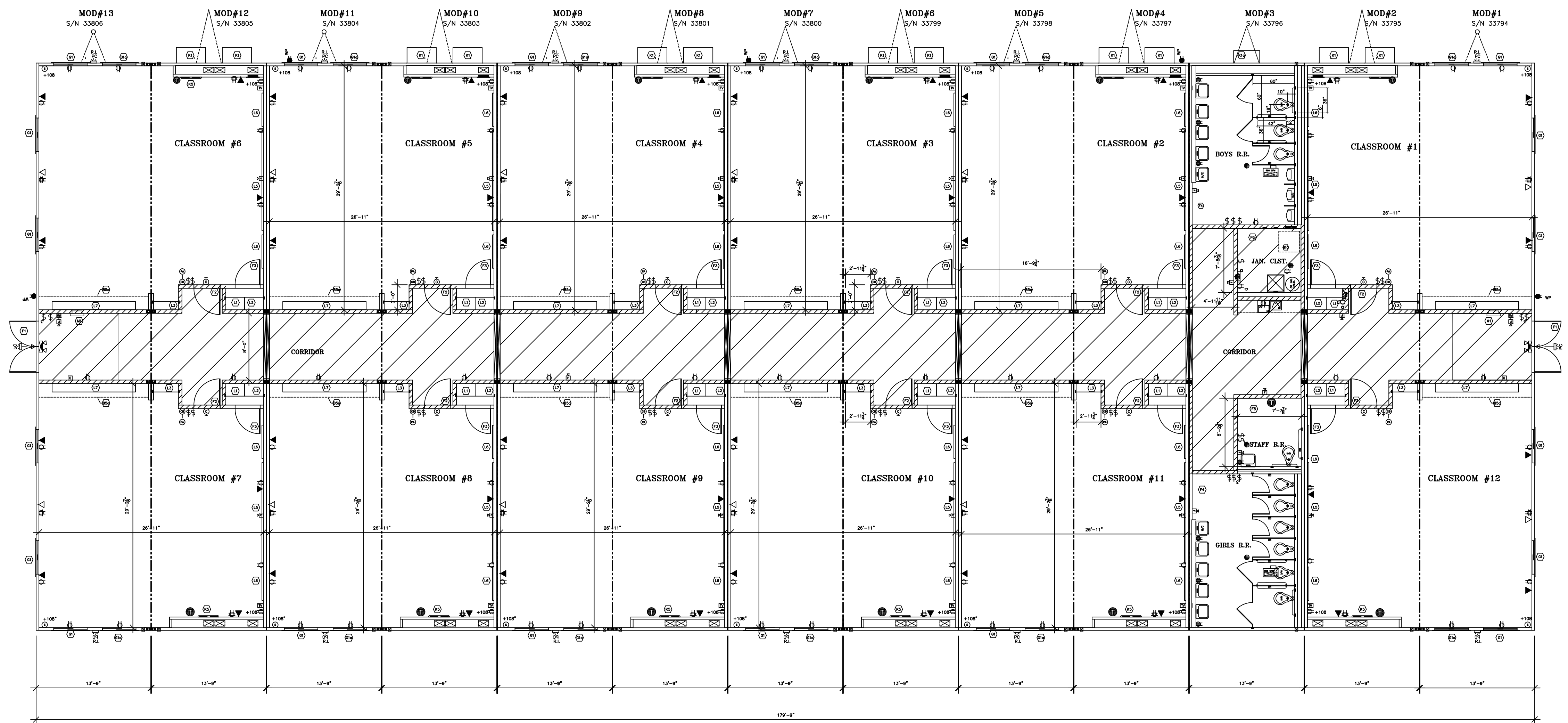
APPROVED WITH CHANGES

SP# \_\_\_\_\_ DATED \_\_\_\_\_

NOTES:  
IF CHANGES ARE MADE TO THE FLOOR  
APPROVALS ARE VOID AND THE FLOOR  
MAY BE REFINISHED AT THE OWNER'S  
DISCRETION. FLOOR AND TRAIL

<b>SPECIALIZED STRUCTURES INC.</b> 5400 STEPHENSON CIRCLE ROAD 1-813-351-7289      BILL HOODGE, SA 20600 FAX 1-813-351-0948		DATED 8-11-84	198 S.L.H.
SSI QUOTE#A2060 A-M		SHEET	
FLOOR PLAN 182#64		1 of 1	

BUILDING B  
12-PACK CLASSROOM  
RECERTIFIED 2016



LEGEND	
	H1
	H9
	H9a
	H14
	H19
	H21
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	K4
	K4a
	K6
	K7
	K7a
	K10
	M1
	D4a
	E5a

				THIS DRAWING AND ALL INFORMATION CONTAINED HEREON IS THE PROPERTY OF WHITLEY MFG. CO., INC., AND IS NOT TO BE REPRODUCED WITHOUT THE EXPRESS PERMISSION OF WHITLEY MFG. CO., INC.				201 WEST FIRST STREET P.O. BOX 496 SOUTH WHITLEY, IN 46787 www.whitleyman.com				Floor Plan #6364				6/3/04			
								PHONE: 260.723.5131 FAX: 260.723.6396 whitley@whitleyman.com								Scale: 1/8" = 1'-0"			
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