

Jefferson Parish

Bid Number 50 - 125250

Thursday, February 14, 2019





One Dell Way
Round Rock
TX 78682, USA

www.dell.com

Thursday, February 14, 2019

Mrs. Donna Reamey
Jefferson Parish
910 3rd Street
Gretna LA 70053

Dear Mrs. Donna Reamey

Thank you for this opportunity to submit a proposal for Jefferson Parish's forthcoming technology project. We have studied the information provided to us about your business requirements and carefully analyzed your technology needs. The solution recommended for Jefferson Parish has been designed to meet your needs in the most cost-effective way without compromising on quality, service or ongoing support.

Dell is helping our customers to bring down the Total Cost of Ownership by simplifying IT. We are committed to providing solutions that will allow Jefferson Parish to reclaim time and cost and increase the productivity of your IT. In addition, we have built environmental consideration into every stage of the Dell product lifecycle including power consumption, helping our customers demonstrate environmentally responsible procurement.

Along with award winning products and services, Dell also offers you a dedicated program account team that is committed to working with you and your procurement needs. This team includes:

- An Account Manager to ensure overall account satisfaction
- System Consultants to provide a seamless deployment experience
- Technical Sales Representatives to facilitate order management
- Customer Service Representatives to provide post-sale support

Dell looks forward to working with you on this project. Should you have any questions regarding this response, please contact your account executive at 512-513-8363 or online at Scott_Arnold@Dell.com

Dell's proposal submitted herein is subject to Dell Marketing, L.P. Commercial Terms of Sale found at www.dell.com/terms, including warranty, returns and services provisions contained therein. If there is an existing framework agreement between you and Dell that is applicable to the products and/or services offered under this proposal, then such framework agreement shall apply. Any other terms on a resulting Purchase Order to Dell shall not be applicable.

Sincerely,

A handwritten signature in blue ink that reads "Gerardo Duarte".

Gerardo Duarte
Proposal Manager

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Pricing

Summary

SPECIFICATION FOR BID # 50-125250

This competitive bid is for Microsoft Office 365 licensing under the Government Community Cloud, G1. Jefferson Parish plans to enter into a 3-year Contract with the vendor who submits the lowest cost.

	Item	Qty	Unit Price	Ext Price
U4S-00002	O365GCCE1 ShrdSvr ALNG SubsVL MVL PerUsr	1850	\$76.37	\$141,284.50
3GU-00001	O365ATPGCC ShrdSvr ALNG SubsVL MVL PerUsr	1850	\$17.96	\$33,226.00
4ES-00001	ExchOnlnArchGCC ShrdSvr ALNG SubsVL MVL PerUsr	1850	\$25.38	\$46,953.00

Option 1

Year One Total (due at signing)	<u>\$221,463.50</u>
Year 2 Total (due at 1 st year enrollment anniversary)	<u>\$221,463.50</u>
Year 3 Total (due at 2 nd enrollment anniversary)	<u>\$221,463.50</u>

NOTE: THIS **MUST** BE TURNED IN WITH BID SUBMISSION. FAILURE TO COMPLY WILL CAUSE THE BID TO BE REJECTED.



Bid Form

DATE: 1/30/2019
 BID NO.: 50-00125250

Page: 5

BID FORM
 Non Public Works

All Public Work Projects are required to use the Louisiana Uniform Public Work Bid Form

All prices must be held firm unless an escalation provision is requested in this bid. Jefferson Parish will allow one escalation during the term of the contract, which may not exceed the U.S. Bureau of Labor Statistics National Index for all Urban Consumers, unadjusted 12 month figure. The most recently published figure issued at the time an adjustment is requested will be used. A request must be made in writing by the vendor, and the escalation will only be applied to purchases made after the request is made.

Are you requesting an escalation provision?

YES _____ NO X

MAXIMUM ESCALATION PERCENTAGE REQUESTED _____% 2/28/2019 (you can request an

INITIAL BID PRICES WILL REMAIN FIRM THROUGH THE DATE OF updated quote at any time)

For the purposes of comparison of bids when an escalation provision is requested, Jefferson Parish will apply the maximum escalation percentage quoted by the bidder to the period to which it is applied in the bid. The initial price and the escalation will be used to calculate the total bid price. It will be assumed, for comparison of prices only, that an equal amount of material or labor is purchased each month throughout the entire contract.

DELIVERY: FOB JEFFERSON PARISH

INDICATE DELIVERY DATE ON EQUIPMENT AND SUPPLIES Less than a week.

LOUISIANA CONTRACTOR'S LICENSE NO.: (if applicable) _____

THIS SECTION MUST BE COMPLETED BY BIDDER:

FIRM NAME: Dell Marketing L.P.

ADDRESS: One Dell Way

CITY, STATE: Round Rock, Texas ZIP: 78682

TELEPHONE: (512) 513 8363 FAX: (512) 283 8826

EMAIL ADDRESS: Scott_Arnold@Dell.com

In the event that addenda are issued with this bid, bidders MUST acknowledge all addenda on the bid form. Bidder must acknowledge receipt of an addendum on the bid form as indicated. Failure to acknowledge any addendum on the bid form will result in bid rejection.

Acknowledge Receipt of Addenda: NUMBER: ADDENDUM # 1 (2-5-19)

NUMBER: _____

NUMBER: _____

NUMBER: _____

TOTAL PRICE OF ALL BID ITEMS: \$ \$221,463.50 (Yearly)

AUTHORIZED SIGNATURE: *Gerardo Duarte* Gerardo Duarte

Printed Name

TITLE: Proposal Manager

SIGNING INDICATES YOU HAVE READ AND COMPLY WITH THE INSTRUCTIONS AND CONDITIONS.

NOTE: All bids should be returned with the BID NUMBER and BID OPENING DATE indicated on the outside of the envelope submitted to the Purchasing Department.



Affidavit

Non-Public Works Bid

AFFIDAVIT

STATE OF Texas

PARISH/COUNTY OF Williamson

BEFORE ME, the undersigned authority, personally came and appeared: Heather Jones
_____, (Affiant) who after being by me duly sworn, deposed and said that
he/she is the fully authorized Proposal Manager of Dell Marketin L.P. (Entity),
the party who submitted a bid in response to Bid Number 50-125250, to the Parish of
Jefferson.

Affiant further said:

Campaign Contribution Disclosures

(Choose A or B, if option A is indicated please include the required attachment):

Choice A _____ Attached hereto is a list of all campaign contributions, including the date and amount of each contribution, made to current or former elected officials of the Parish of Jefferson by Entity, Affiant, and/or officers, directors and owners, including employees, owning 25% or more of the Entity during the two-year period immediately preceding the date of this affidavit or the current term of the elected official, whichever is greater. Further, Entity, Affiant, and/or Entity Owners have not made any contributions to or in support of current or former members of the Jefferson Parish Council or the Jefferson Parish President through or in the name of another person or legal entity, either directly or indirectly.

Choice B X there are **NO** campaign contributions made which would require disclosure under Choice A of this section.



Debt Disclosures

(Choose A or B, if option A is indicated please include the required attachment):

Choice A _____ Attached hereto is a list of all debts owed by the affiant to any elected or appointed official of the Parish of Jefferson, and any and all debts owed by any elected or appointed official of the Parish to the Affiant.

Choice B X There are **NO** debts which would require disclosure under Choice A of this section.

Affiant further said:

That Affiant has employed no person, corporation, firm, association, or other organization, either directly or indirectly, to secure the public contract under which he received payment, other than persons regularly employed by the Affiant whose services in connection with the construction, alteration or demolition of the public building or project or in securing the public contract were in the regular course of their duties for Affiant; and

[The remainder of this page is intentionally left blank.]



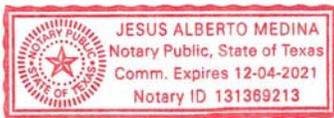
That no part of the contract price received by Affiant was paid or will be paid to any person, corporation, firm, association, or other organization for soliciting the contract, other than the payment of their normal compensation to persons regularly employed by the Affiant whose services in connection with the construction, alteration or demolition of the public building or project were in the regular course of their duties for Affiant.

Heather Jones
Signature of Affiant
Heather Jones
Printed Name of Affiant

SWORN AND SUBSCRIBED TO BEFORE ME
ON THE 13th DAY OF February, 2019.

Jesus Medina
Notary Public
Jesus Medina
Printed Name of Notary
131369213
Notary/Bar Roll Number

My commission expires 12-04-2021.



Terms and Conditions

This proposal is valid for 30 days unless otherwise stated.

Please review this proposal (including quote and pricing) carefully. If complete and accurate, you may place your order online at www.dell.com/qto (use quote number above). Purchase orders and payments should be made to Dell Marketing L.P.

Terms of Sale

If this purchase is for your internal use and you do not have a separate agreement between you and Dell that specifically applies to this order, your order will be subject to and governed by Dell's *Commercial Terms of Sale*, which can be found at www.dell.com/CTS, and which incorporate Dell's U.S. Return Policy at www.dell.com/returnpolicy and the Dell Warranty at www.dell.com/WarrantyTerms. If this purchase is intended for resale and you do not have a separate agreement between you and Dell that specifically applies to this order, your order will be subject to and governed by Dell's Reseller Terms of Sale, which can be found at www.dell.com/resellerterms.

Supplemental Terms & Conditions

Additional terms and conditions may apply to your purchase, such as limited hardware warranties, service contracts and software license agreements. When applicable, supplemental terms are available at www.dell.com/terms. If your order includes services, then such services are subject to and governed by supplemental terms and conditions, such as service descriptions, specification sheets and service level agreements. Customers located in the United States may access their service terms at www.dell.com/servicecontracts/US while international customers may access their service terms at www.dell.com/servicecontracts/global. The use of any software provided by Dell is subject to the license terms that come with the software, and in the absence of such terms, then use of Dell-branded application software is subject to the Dell End User License Agreement – Type A located at www.Dell.com/AEULA and use of Dell-branded system software is subject to the End User License Agreement — Type S located at www.Dell.com/SEULA. The foregoing applicable online terms are hereby incorporated by reference and available in hardcopy from Dell. You acknowledge having read and agree to be bound by such online terms.

Any terms and conditions set forth in your purchase order or any other correspondence that are in addition to, inconsistent or in conflict with, the foregoing applicable online terms will be of no force or effect unless specifically agreed to in a writing signed by Dell that expressly references such terms. The foregoing applicable online terms are hereby incorporated by reference and available in hardcopy from Dell. You acknowledge having read, and agree to be bound by, such online terms. This proposal (and information contained herein) is valid for U.S. customers and U.S. addresses only, and is subject to change. Dell reserves the right to cancel proposals, quotes and orders arising from pricing or other errors. Sales tax on products shipped is based on "Ship To" address, and for software downloads is based on "Bill To" address. Please indicate any tax-exempt status on your purchase order, and fax your exemption certificate, including your customer number, to the Dell Tax Department at 800-433-9023. Please ensure that your tax-exemption certificate reflects the correct Dell entity name: Dell Marketing L.P.



Note: All tax quoted above is an estimate; final taxes will be listed on the invoice. If you have any questions regarding tax please send an e-mail to Tax_Department@dell.com.

For certain products shipped to end-users in California, a [State Environmental Fee](#) will be applied to your invoice. Dell encourages customers to dispose of electronic equipment properly. For information on Dell's Asset Recovery and Recycling Services please visit our website at www.dell.com/assetrecovery.

Disclaimer

This proposal (and information contained herein) is provided to you for information purposes only. The proposal information is provided "as is" and without warranty, express or implied, of any kind. Dell is not responsible for any errors or omissions relating to this proposal or that may occur as a result of the passage of time. In addition, Dell may improve or change this presentation or improve or change its products and service offerings from time to time, without updating this proposal. Please contact your sales representative for updates or validation of the information in this proposal.

Confidentiality

This proposal (and information contained herein) is Dell Confidential Information, and your access and use are subject to and governed by the terms of your written nondisclosure agreement with Dell. In the absence of an applicable, written nondisclosure agreement between you and Dell, your access and use of this proposal (and information contained herein) shall be limited as follows: you will maintain the confidentiality of the Dell Confidential Information with at least the same degree of care that you use to protect your own confidential information, but no less than a reasonable degree of care under the circumstances; you may use the Dell Confidential Information only for the business transaction between you and Dell ("Purpose"); you may disclose Dell Confidential Information only to your employees who have a need to know the information for the Purpose and are legally bound by similar nondisclosure terms; and you will not disclose Dell Confidential Information to any other employee or to a third party.

Additional Terms for Public Customers

The terms in this Additional Terms for Public Customers section ("Public Customer Terms") apply to you if you are a public sector customer including but not limited to any department, agency, division, or office of any district, state, county or municipal government within the United States ("Public Customer"). These Public Customer Terms apply in addition to the foregoing terms and conditions.

To the extent any portion of the foregoing terms and conditions (or any terms referenced therein) are not applicable to you or their application to you is prohibited by law, such portion shall not apply to you. Further, to the extent there is a conflict between these Public Customer Terms and any portion of the foregoing terms and conditions (or any terms referenced therein), the order of precedence shall be as follows: (a) the EULA, (b) these Public Customer Terms, and (c) the foregoing terms and conditions (and any terms referenced therein). Any applicable EULAs shall take precedence in all conflicts relevant to your use of any software provided.

By placing your order, you confirm that (1) you are a contracting officer or other authorized representative of Public Customer with authority to bind the Public Customer for purposes of accepting the proposal with the terms and conditions set forth herein, and (2) you have read and agree to be bound by the terms and conditions of any applicable EULA incorporated herein.





Dell Quote



Dell Customer Confidential

Quotation

Customer: Parish of Jefferson
 Contact: Jeb Tate
 Customer#: 144790533
 Phone: (504) 736-6720
 Email: JTate@jeffparish.net
 Date of Issue: 02/01/2019

Quote Number: 902012019
 Quote Expires: 02/28/2019

PLEASE SEE IMPORTANT TERMS AND CONDITIONS AT THE BOTTOM OF THIS QUOTATION

Dell offers the following quote for Jefferson Parish Microsoft Enterprise Enrollment Agreement. This quote will expire thirty (30) days from the date of issuance; upon expiration of this quote, the following prices may no longer be valid. For customer's general information and budgeting purposes, Dell offers the following estimate for subsequent years of Jefferson Parish Microsoft Enterprise Agreement. Prices for subsequent Enrollment years are not binding on Dell or Jefferson Parish in any way and will be determined on the Enrollment anniversary date.

Product Description	EA PAYMENTS 1 - 3	Part#	Mfg#	Quantity	Unit Price	Ext. Price
<i>Enterprise Products</i>						
O365GCCE1 ShrdSvr ALNG SubsVL MVL PerUsr			U4S-00002	1850	\$ 76.37	\$ 141,284.50
O365ATPGCC ShrdSvr ALNG SubsVL MVL PerUsr			3GU-00001	1850	\$ 17.96	\$ 33,226.00
ExchOnlnArchGCC ShrdSvr ALNG SubsVL MVL PerUsr			4ES-00001	1850	\$ 25.38	\$ 46,953.00
Year 1 Subtotal - Annual Payment 1 due upon contract signing						\$ 221,463.50
<i>Enterprise Products</i>						
O365GCCE1 ShrdSvr ALNG SubsVL MVL PerUsr			U4S-00002	1850	\$ 76.37	\$ 141,284.50
O365ATPGCC ShrdSvr ALNG SubsVL MVL PerUsr			3GU-00001	1850	\$ 17.96	\$ 33,226.00
ExchOnlnArchGCC ShrdSvr ALNG SubsVL MVL PerUsr			4ES-00001	1850	\$ 25.38	\$ 46,953.00
BUDGETARY ESTIMATION Year 2 Subtotal - Annual Payment 2 due upon the 1st enrollment anniversary						\$ 221,463.50
<i>Enterprise Products</i>						
O365GCCE1 ShrdSvr ALNG SubsVL MVL PerUsr			U4S-00002	1850	\$ 76.37	\$ 141,284.50
O365ATPGCC ShrdSvr ALNG SubsVL MVL PerUsr			3GU-00001	1850	\$ 17.96	\$ 33,226.00
ExchOnlnArchGCC ShrdSvr ALNG SubsVL MVL PerUsr			4ES-00001	1850	\$ 25.38	\$ 46,953.00
BUDGETARY ESTIMATION Year 3 Subtotal - Annual Payment 3 due upon the 2nd enrollment anniversary						\$ 221,463.50
Grand Total (USD) Years 1 - 3:						\$ 664,390.50



Notes:
Microsoft Enterprise Agreement (EA) based on January 2019 Price List

New/Renewal Microsoft EA enrollment: TBD

Customer must complete all required Microsoft enrollment documentation. The EA cannot be executed (processed at Microsoft) until both the complete documents and PO are received for the first annual payment.

Quote prepared by: Scott Arnold

- 1) Customer's purchase is subject to the terms and conditions of the above referenced contract.
- 2) Sales/use tax is based on the "ship to" address on your invoice. Please indicate your taxability status on your purchase order. If exempt, Customer must have an Exemption Certificate on file, including non-federal government customers. If you have a question re: your tax status, please contact your inside sales representative listed above.
- 3) Shipments to California: for certain products, a State Environmental Fee of up to \$10 per item may be applied to your invoice. Prices do not reflect this fee unless noted. For more information, refer to www.dell.com/environmentalfee. This applies unless this provision is specifically excluded in the above referenced contract.
- 4) All product descriptions and prices are based on latest information available and are subject to change within the terms of the above referenced contract.
- 5) Unless specified otherwise in the above referenced contract, all prices are based on Net 30 terms. If not shown, shipping, handling, taxes and other fees will be added at the time of the order where applicable.
- 6) Customer understands and acknowledges that all warranties, representations and returns are subject to the manufacturer, publisher or distributor guidelines.

