

1110433

WHEN ORDERING OFF THIS BID,  
PLEASE INDICATE THIS BID  
NUMBER ON ALL ORDERS:  
18-53296



**CENTRALBIDDING**  
FROM CENTRAL AUCTION HOUSE

**5000122927 A purchase of water life saving equipment and supplies for  
the Jefferson Parish Department of Parks and Recreation  
Jefferson Parish Government**

Project documents obtained from [www.CentralBidding.com](http://www.CentralBidding.com)

25-Apr-2018 11:05:43 AM



**Bid Number 50 - 122927**

A purchase of water life saving equipment and supplies for the  
Jefferson Parish Department of Parks and Recreation

**May 4, 2018 at 11:00 am**

**ATTENTION VENDORS!!!**

**Please review all pages and respond accordingly, complying with all provisions  
in the technical specifications and Jefferson Parish Instructions for Bidders and  
General Terms and Conditions. All bids must be received in the Purchasing  
Department by the bid due date and time.**

**Jefferson Parish Purchasing Department  
200 Derbigny Street  
General Government Building, Suite 4400  
Gretna, LA 70053  
Buyer Name: Doris Abraham, Buyer I  
Buyer Email: [dabraham@jeffparish.net](mailto:dabraham@jeffparish.net)  
Buyer Phone: 504-364-2690**

DATE: 4/25/2018

INVITATION TO BID  
THIS IS NOT AN ORDER

Page: 1

BID NO.: 50-00122927

**JEFFERSON PARISH**

PURCHASING DEPARTMENT  
P.O. BOX 9  
GRETN, LA. 70054-0009  
504-364-2678

**BSN SPORTS  
PO BOX 7726**

VENDOR: **DALLAS, TX 75209-0726**

BUYER: DABRAHAM@jeffparish.net

Bids will be received until 11:00 AM, 5/04/2018 via online at [www.jeffparishbids.net](http://www.jeffparishbids.net) or by hand delivery, USPS mail or other courier service to Purchasing Department, 200 Derbigny Street (General Government Building), Suite 4400, Gretna, LA 70053. For convenience, bidders may also submit bids in the East Bank Purchasing Department, Suite 404, Jefferson Parish Joseph S. Yenni Building, 1221 Elmwood Park Blvd., Jefferson LA 70123. However, if submitting bids on the day of bid opening, bidders must submit at the West Bank location only.

All bids submitted are subject to these instructions and general conditions and any special conditions and specifications contained herein, all of which are made part of this bid proposal reference. By submitting a bid, vendor agrees to comply with all provisions of Louisiana Law, as well be in compliance with the Jefferson Parish Code of Ordinances, Louisiana Code of Ethics, applicable Jefferson Parish ethical standards and Jefferson Parish Resolution No. 113646 and/or Resolution No. 113647. A copy of these resolutions may be obtained from the Office of the Parish Clerk, Suite 6700, Jefferson Parish General Government Building, 200 Derbigny Street, Gretna, LA 70053. You may also obtain a copy by visiting the Purchasing Department webpage at [purchasing.jeffparish.net](http://purchasing.jeffparish.net) and clicking on On-line forms.

All vendors submitting bids should register as a Jefferson Parish vendor if not already yet registered. Registration forms may be downloaded from <http://purchasing.jeffparish.net> and by clicking on Vendor Information. Current W-9 forms with respective Tax Identification numbers and vendor applications may be submitted at any time; however, if your company is not registered and/or a current W-9 form is not on file, vendor registration is mandatory. Further, a current W-9 form and respective Tax Identification number must be supplied upon contract execution, should you be awarded a contract and/or issued purchase order. Failure to do so may result in delay of payment.

As per LSA-RS 47:301 et seq., all governmental bodies are excluded from payment of sales taxes to any Louisiana taxing body. Quotations shall be based on F.O.B. Delivered, anywhere within the Parish as designated by the Purchasing Department. JEFFERSON PARISH WILL ACCEPT ONE BID ONLY FROM EACH VENDOR. Items bid must meet specifications. JEFFERSON PARISH will accept one price for each item unless otherwise indicated. Two or more prices for one item will result in bid rejection. Bidders are required to complete, sign and return the bid form and/or complete and return the associated line item pricing forms as indicated. The price quoted for work shall be stated in figures. In the event there is a difference in unit prices and totals, the unit prices shall prevail.

JEFFERSON PARISH reserves the right to award contracts or place orders on a lump sum or individual item basis, or such combination, as shall in its judgment be in the best interest of JEFFERSON PARISH. Every contract or order shall be awarded to the LOWEST RESPONSIVE and RESPONSIBLE BIDDER, taking into consideration the CONFORMITY WITH THE SPECIFICATIONS and the DELIVERY AND/OR COMPLETION DATE.

PROTESTS: Only those vendors that submitted a bid in response to this solicitation may submit a protest in writing to the Director of the Purchasing within 48 hours of bid opening. The Purchasing Director will review it in connection with the Parish Attorney's Office as appropriate and a written response will be provided as soon as possible.

JEFFERSON PARISH reserves the right to cancel all or any part of an order if not shipped promptly. No charges will be allowed for parking or cartage unless specified in the quotation. The order must not be filled at a higher price than quoted. JEFFERSON PARISH reserves the right to cancel at any time and for any reason by issuing a THIRTY (30) day written notice to the contractor.

JEFFERSON PARISH requires all products to be new (current) and all work must be performed according to standard practices for the project. Unless otherwise specified, no aftermarket parts will be accepted. Unless otherwise specified, all workmanship and materials must have at least one (1) year warranty, in writing, from the date of delivery and/or acceptance of the project. Any deviations or alteration from the specifications must be indicated on the bid form for each item and upon request, product data for same must be submitted by the time specified by the Purchasing Department.

If this bid requires a pre-bid conference (see Additional Requirements section), bidders are advised that such conference will be held to allow bidders the opportunity to identify any discrepancies in the bid specifications and seek further clarification regarding instructions. The Purchasing Department will issue a written response to bidders' questions in the form of an Addendum.

All formal Addenda require written acknowledgment on the bid form by the bidder. Failure to acknowledge an Addendum on the bid form shall cause the bid to be rejected; JEFFERSON PARISH reserves the right to award bid to next lowest responsive and responsible bidder in this event.

USE OF BRAND NAMES AND STOCK NUMBERS: Where brand names and stock numbers are specified, it is for the purpose of establishing certain minimum standards of quality. Bids may be submitted for products of equal quality, provided brand names and stock numbers are specified. Complete product data may be required prior to award.

Quantities listed are for bidding purposes only. Actual requirements may be more or less than quantities listed.

Bidders are not to exclude from participation in, deny the benefits of, or subject to discrimination under any program or activity, any person in the United States on the grounds of race, color, national origin, or sex; nor discriminate on the basis of age under the Age Discrimination Act of 1975, or with respect to an otherwise qualified handicapped individual as provided in Section 504 of the Rehabilitation Act of 1973, or on the basis of religion, except that any exemption from such prohibition against discrimination on the basis of religion as provided in the Civil Rights Act of 1964, or Title VI and VII of the Act of April 11, 1968, shall also apply. This assurance includes compliance with the administrative requirements of the Revenue Sharing final handicapped discrimination provisions contained in Section 51.55 (c), (d), (e), and (k)(5) of the Regulations. New construction or renovation projects must comply with Section 504 of the 1973 Rehabilitation Act, as amended, in accordance with the American National Standard Institute's specifications (ANSI A117.1-1991).

Jefferson Parish and its partners as the recipients of federal funds are fully committed to awarding a contract(s) to firm(s) that will provide high quality services and that are dedicated to diversity and to containing costs. Thus, Jefferson Parish strongly encourages the involvement of minority and/or woman-owned business enterprises (DBE's, including MBE's, WBE's and SBE's) to stimulate participation in procurement and assistance programs.

## INSTRUCTIONS FOR BIDDERS AND GENERAL CONDITIONS

### IN ACCORDANCE WITH STATE REGULATIONS JEFFERSON PARISH OFFERS ELECTRONIC PROCUREMENT TO ALL VENDORS

This electronic procurement system allows vendors the convenience of reviewing and submitting bids online. This is a secure site and authorized personnel have limited read access only. Bidders are encouraged to submit electronically using this free service; while the website accepts various file types, one single PDF file containing all appropriate and required bid documents is preferred. Bidders submitting uploaded images of bid responses are solely responsible for clarity. If uploaded images/documents are not legible, then bidder's submission will be rejected. Please note all requirements contained in this bid package for electronic bid submission.

Please visit our E-Procurement Page at [www.jeffparishbids.net](http://www.jeffparishbids.net) to register and view Jefferson Parish solicitations. For more information, please visit the Purchasing Department page at <http://purchasing.jeffparish.net>.

### ADDITIONAL REQUIREMENTS FOR THIS BID

PLEASE MATCH THE NUMBERS PRINTED IN THIS BOX WITH THE CORRESPONDING INSTRUCTIONS BELOW.

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1. All bidders must attend the MANDATORY pre-bid conference and will be required to sign in and out as evidence of attendance. In accordance with LSA R.S. 38:2212(I), all prospective bidders shall be present at the beginning of the MANDATORY pre-bid conference and shall remain in attendance for the duration of the conference. Any prospective bidder who fails to attend the conference or remain for the duration shall be prohibited from submitting a bid for the project.
2. Attendance to this pre-bid conference is optional. However, failure to attend the pre-bid conference shall not relieve the bidder of responsibility for information discussed at the conference. Furthermore, failure to attend the pre-bid conference and inspection does not relieve the successful bidder from the necessity of furnishing materials or performing any work that may be required to complete the work in accordance with the specification with no additional cost to the owner.
3. Contractor must hold current applicable JEFFERSON PARISH licenses with the Department of Inspection and Code Enforcement. Contractor shall obtain any and all permits required by the JEFFERSON PARISH Department of Inspection and Code Enforcement. The contractor shall be responsible for the payment of these permits. All permits must be obtained prior to the start of the project. Contractor must also hold any and all applicable Federal and State licenses. Contractor shall be responsible for the payment of these permits and shall obtain them prior to the start of the project.
4. A LA State Contractor's License will be required in accordance with LSA R.S. 37-2150 et. seq. and such license number will be shown on the outside of the bid envelope. Failure to comply will cause the bid to be rejected. Additionally if submitting the bid electronically, then the license number must be entered in the appropriate field in the Electronic Procurement system. Failure to comply will cause the bid to be rejected.
5. It is the bidder's responsibility to visit the job site and evaluate the job before submitting a bid.
6. Job site must be clean and free of all litter and debris daily and upon completion of the contract. Passageways must be kept clean and free of material, equipment, and debris at all times. Flammable material must be removed from the job site daily because storage will not be permitted on the premises. Precautions must be exercised at all times to safeguard the welfare of JEFFERSON PARISH and the general public.

**INSTRUCTIONS FOR BIDDERS AND GENERAL CONDITIONS**

7. **PUBLIC WORKS BIDS:** All awards for public works in excess of \$5,000.00 will be reduced to a formal contract which shall be recorded at the contractor's expense with the Clerk of Court and Ex-Officio Recorder of Mortgages for the Parish of Jefferson. A price list of recordation costs may be obtained from the Clerk of Court and Ex-Officio Recorder of Mortgages for the Parish of Jefferson. All awards in excess of \$25,000.00 will require both a performance and a payment bond. Unless otherwise stated in the bid specifications, the performance bond requirements shall be 100% of the contract price. Unless otherwise state in the bid specifications, the payment bond requirements shall be 100% of the contract price. Both bonds shall be supplied at the signing of the contract.
8. **NON-PUBLIC WORKS BIDS:** A performance bond will be required for this bid. The amount of the bond will be 100% of the contract price unless otherwise indicated in the specifications. The performance bond shall be supplied at the signing of the contract.
9. **NON-PUBLIC WORKS BIDS:** A payment bond will be required for this bid. The amount of the bond will be 100% of the contract price unless otherwise indicated in the specifications. The payment bond shall be supplied at the signing of the contract.
10. All bidders must comply with the requirements stated in the attached "Standard Insurance Requirements" sheet attached to this bid solicitation. Prior to contract executions/purchase order issuance, the successful bidder will be required to provide final insurance certificates which shall name Jefferson Parish as an additional insured in accordance with the instructions in the aforementioned "Standard Insurance Requirements" sheet.
11. A bid bond will be required with bid submission in the amount of 5% of the total bid, unless otherwise stated in the bid specifications. Acceptable forms shall be limited to cashier's check, certified check, or surety bid bond. All sureties must be in original format (no copies). If submitting a bid online, vendors must submit an electronic bid bond through the respective online clearinghouse bond management system(s) as indicated in the electronic bid solicitation on Central Auction House. No scanned paper copies of any bid bond will be accepted as part of the electronic bid submission.
12. This is a requirements contract to be provided on an as needed basis. JEFFERSON PARISH makes no representations on warranties with regard to minimum guaranteed quantities unless otherwise stated in the bid specifications.
13. Freight charges should be included in total cost when quoting. If not quoted FOB DELIVERED, freight must be quoted as a separate item. Bid may be rejected if not quoted FOB DELIVERED or if freight charges are not indicated on bid form.
14. **PUBLIC WORKS BIDS - Completed, Signed and Properly Notarized Affidavits Required;** This applies to all solicitations for construction, alteration or demolition of public buildings or projects, in conformity with the provisions contained in LSA-RS 38:2212.9, LSA-RS 38:2212.10, LSA-RS 38:2224, and Sec 2-923.1 of the Jefferson Parish Code of Ordinances. For bidding purposes, all bidders must submit with bid submission COMPLETED, SIGNED and PROPERLY NOTARIZED Affidavits, including: Non-Conviction Affidavit, Non-Collusion Affidavit, Campaign Contribution Affidavit, Debt Disclosures Affidavit and E-Verify Affidavit. For the convenience of vendors, all affidavits have been combined into one form entitled PUBLIC WORKS BID AFFIDAVIT. This affidavit must be submitted in its original format, and without material alteration, in order to be compliant and for the bid to be considered responsive. A scanned copy of the completed, signed and properly notarized affidavit may be submitted with the bid, however, the successful bidder must submit the original affidavit in its original format and without material alteration upon contract execution. Failure to comply will result in the bid submission being rejected as non-responsive. The Parish reserves the right to award bid to the next lowest responsive and responsible bidder in this event.
15. **NON PUBLIC WORK BIDS - Completed, Signed and Properly Notarized Affidavits Required** in conformity with the provisions contained in LSA - RS 38:2224 and Sec 2-923.1 of the Jefferson Parish Code of Ordinances. For bidding purposes, all bidders must submit with bid submission COMPLETED, SIGNED and PROPERLY NOTARIZED Affidavits, including: Non-Collusion Affidavit, Debt Disclosures Affidavit and Campaign Contribution Affidavit. For the convenience of vendors, all affidavits have been combined into one form entitled NON PUBLIC WORKS BID AFFIDAVIT. This affidavit must be submitted in its original format, and without material alteration, in order to be compliant and for the bid to be considered responsive. A scanned copy of the completed, signed and properly notarized affidavit may be submitted with the bid, however, the successful bidder must submit the original affidavit in its original format and without material alteration upon contract execution. Failure to comply will result in the bid submission being rejected as non-responsive. The Parish reserves the right to award bid to the next lowest responsive and responsible bidder in this event.
16. The ensuing contract for this bid solicitation may be eligible for FEMA reimbursement and/or Federal funding/reimbursement. As such, the referenced appendix will be applicable accordingly and shall be considered a part of the bid documents. All applicable certifications must be duly completed, signed and submitted with bid submission. Failure to submit applicable certifications with bid submission will result in bid rejection.

It shall be the duty of every parish officer, employee, department, agency, special district, board, and commission; and the duty of every contractor, subcontractor, and licensee of the parish, and the duty of every applicant for certification of eligibility for a parish contract or program, to cooperate with the Inspector General in any investigation, audit, inspection, performance review, or hearing pursuant to Jefferson Parish Code of Ordinances Section 2-155.10(19). By submitting a bid, vendor acknowledges this and will abide by all provisions of the referenced Jefferson Parish Code of Ordinances.

DATE: 4/25/2018

INVITATION TO BID  
THIS IS NOT AN ORDER

Page: 4

BID NO.: 50-00122927

**JEFFERSON PARISH**

PURCHASING DEPARTMENT  
P.O. BOX 9  
GRETN, LA. 70054-0009  
504-364-2678

BSN SPORTS LLC  
PO BOX 7726

VENDOR: DALLAS, TX 75209-0726

BUYER: DABRAHAM

As per LSA-RS 47:301 et seq., all governmental bodies are excluded from payment of sales taxes to any Louisiana taxing body. Quotations shall be based on F.O.B. Agency warehouse or jobsite, anywhere within the Parish as designated by the Purchasing Department.

JEFFERSON PARISH reserves the right to cancel all or any part of an order if not shipped promptly. No charges will be allowed for parking or cartage unless specified in quotation. The order must not be filled at a higher price than quoted. JEFFERSON PARISH reserves the right to cancel at any time and for any reason by issuing a THIRTY (30) day written notice to the contractor.

JEFFERSON PARISH is expecting all products to be new and all work to be done in workman-like manner, according to standard practices. Any deviations or alteration from the specifications must be indicated on the bid form for each item and upon request, product data for same must be submitted by the time specified by the Purchasing Department.

**DELIVERY: FOB JEFFERSON PARISH**

INDICATE DELIVERY DATE ON EQUIPMENT AND SUPPLIES

2-15 days ARO

INDICATE STARTING TIME (IN DAYS) FOR CONSTRUCTION WORK

INDICATE COMPLETION TIME (IN DAYS) FOR CONSTRUCTION WORK

In the event that addenda are issued with this bid, bidders MUST acknowledge all addenda on the bid form. Bidder must acknowledge receipt of an addendum on the bid form as indicated. Failure to acknowledge any addendum on the bid form will result in bid rejection.

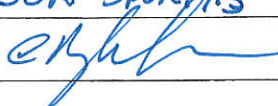
Acknowledge Receipt of Addenda: NUMBER: \_\_\_\_\_

NUMBER: \_\_\_\_\_

NUMBER: \_\_\_\_\_

NUMBER: \_\_\_\_\_

LOUISIANA CONTRACTOR'S LICENSE NO.: (if applicable) \_\_\_\_\_

*** ALL BIDDERS MUST COMPLETE SECTION BELOW ***	
FIRM NAME:	BSN Sports LLC
SIGNATURE: (Must be signed here)	
PRINT OR TYPE NAME:	CHRIS BLOOMFIELD National Bid Director bsnbid@bsnsports.com
ADDRESS:	BSN SPORTS PO BOX 7726
CITY, STATE:	DALLAS, TX 75209-0726
TELEPHONE:	(800) 527-7510 x 7324
FAX:	(800) 365-7653
EMAIL ADDRESS:	BSNBID@BSNSPORTS.COM

TOTAL PRICE OF ALL BID ITEMS: \$ 3279.12



## INVITATION TO BID FROM JEFFERSON PARISH - continued

BID NO.: 50-00122927

SEALED BID

ITEM NUMBER	QUANTITY	U/M	DESCRIPTION OF ARTICLES	UNIT PRICE QUOTED	TOTALS
1	18.00	EA	A purchase of water life saving equipment and supplies for the Jefferson Parish Department of Parks and Recreation  0100 Stern's Adult General Purpose Type III Universal Vest (BLUE).	13.88	249.84
2	24.00	EA	U.S.C.G. approved vest, designed with three adjustable chest belts that help make a day on the water a comfortable one. Webbed 1inch straps, soft polyester shell and durable Crosstech flotation foam. Adults Universal, Color: BLUE Manufacturer: Stern's Part number: 2001 <i>Alt. SM BSN # 1336498</i>	40.7602	(202) 81.52
3	4.00	EA	0200 Fox 40 Classic Whistle with Lanyard These whistles are easy to blow and cannot be overblown, can be heard above ambient noise and loud crowds. No moving parts, chambers designed to self-purge when submerged under water. Comes with Fox 40 Break-away lanyard which is 36in in length, 3/16in woven-rope-style, tension release with J-hook and button-style spring-loaded adjustable cord lock Manufacturer: FOX40 Part number: 9903-0108 <i>BSN/FOX 40 # MS WHIT FOX @ 3.22ea, # MSLNYDBK DZ @ 2.12ea</i>	89.42	357.68
4	12.00	EA	0300 Lifeguard Umbrella, red and white. Constructed of tough, durable vinyl laminate material and 1 1/2inch by 7 1/2ft heavy duty aluminum pole. Umbrella is 6 1/2ft diameter with six ribs of alternating panels. Features commercial quality, heavy gauge automatic tilt. <u>RED/WHITE</u> <i>Alt. SM BSN # 1367755</i>	NO Bid	
5	24.00	EA	0400 Kemp USA Lifeguard Hats The Kemp USA Lifeguard Camp is 98percent cotton, low-profile fitted cap with sewn eyelets. Has six panels and a fabric strap in back with brass buckle for the perfect fit. Guard and Cross logo embroidered on front. Red cap with white embroidery. Manufacturer: KEMP Part number: 18-004		
			0500 Kemp USA Lifeguard Visor This kemp USA Lifeguard Visor has a white Guard logo embroidered on front.		

BSN SPORTS  
PO BOX 7726  
DALLAS, TX 75209-0726

CHRIS BLOOMFIELD  
National Bid Director  
cblbid@bsnsports.com

## INVITATION TO BID FROM JEFFERSON PARISH - continued

BID NO.: 50-00122927

SEALED BID

ITEM NUMBER	QUANTITY	U/M	DESCRIPTION OF ARTICLES	UNIT PRICE QUOTED	TOTALS
6	2.00	EA	<p>Its 100 percent cotton and has an adjustable velcro strap on back to fit , all sizes. Red visor with white embroidery. Manufacturer: KEMP Part number: 18-005</p> <p>0600 StrikeAlertHD Lightening Detector StrikeAlertHD comes with a graphical display that shows lightening strike distance, as well as 1-hour storm trend and intensity. offers complete 360degree tracking, so there are no blind spots. Alerts can be set with both audible and vibrate warnings. Achieves up to 80 hours of operation from two AA batteries Manufacturer: StrikeAlert Part number: StrikeAlertHD</p>	205.69	411.38
7	2.00	EA	<p>0700 Jim-Buoy USCG Approved Ring Buoys Solid, closed-cell plastic throughout,</p> <p>soft and resilient to the touch. Fine Sof-Tex surface resists weather and temperature extremes, is easily cleaned with soap and water, and will not rot or mildew. Double UV inhibitor prevents deterioration. ORANGE with WHITE webbing straps. Manufacturer: Jim-Buoy Part number: GO-20</p> <p>BSN/STRIKE ALERT # 1384282</p>	78.16	156.32
8	1.00	ONLY	<p>0800 Premier Polysteel 4ft Square Table Premier Polysteel frames are built with sturdy 1.9inch OD tubing. A 1/8inch coating of UV and fungicide protected plastisol results in a frame that's unequaled in strength and durability. Includes tamper resistant stainless steel hardware and 20-year limited warranty. MOUNT: Free Standing COLOR: Hunter Green expanded metal. 46" square. Manufacturer: Premier Polysteel Part number: 926-101</p> <p>BSN # 1380798</p>	937.84	937.84
9	2.00	EA	<p>0900 Premier Polysteel 6f Champion Bench Premier Polysteel frames built with a sturdy 1.9inch OD tubing. A 1/8inch coating of UV and fungicide protected plastisol results in a frame unequaled in strength and durability. Includes tamper resistant stainless steel hardware and 20-year limited warranty. MOUNT: Free Standing. COLOR: Blue Expanded metal.</p> <p>ALT. SMR BSN # 1275483 P.356</p>	503.63	1007.26

BSN SPORTS  
PO BOX 7726  
DALLAS, TX 75209-0726

CHRIS BLOOMFIELD  
National Bid Director  
bsnbid@bsnsports.com



## INVITATION TO BID FROM JEFFERSON PARISH - continued

BID NO.: 50-00122927

SEALED BID



ITEM NUMBER	QUANTITY	U/M	DESCRIPTION OF ARTICLES	UNIT PRICE QUOTED	TOTALS
10	4.00	EA	<p>Manufacturer: Premier Polysteel part number: 934-301 <i>*6' *SURFACE MOUNT</i> <i>ALT. SMC BSN # 1275841</i></p> <p>1000 Fiberbuilt Market Umbrella, 9ft dia Great for traffic and windy locations.</p>	<i>NO BID</i>	
11	2.00	EA	<p>Fiberglass support ribs with molded nylon joints and tips. Virtually unbreakable, our fiberglass-ribbed umbrellas last 4-5 times longer than traditional umbrellas. Umbrella top is marine grade, solution dyed acrylic. Heavy-duty crank mechanism. Pole is aluminum and power coated champagne. Single vent. COLOR: Toast (Tan) Manufacturer: Fiberbuilt. Part: 9MCRCB</p> <p>1100 Indestructible Squeegee, 24 inch. This rugged, indestructible squeegee has a 24 inch straight blade and an all-steel frame, connectors and 5ft handle. Weighs 12 ounces.</p> <p><i>ALT. SMC BSN / ROLDI # MTRDMSTR</i> <i>36" WIDE</i></p>	<i>38.64</i>	<i>77.28</i>

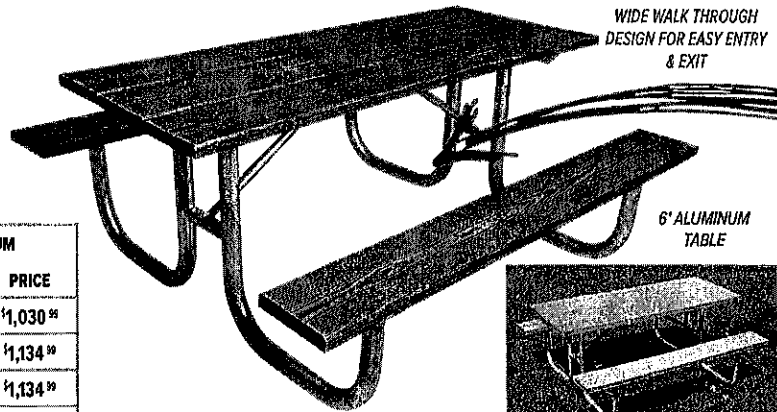
BSN SPORTS  
PO BOX 7726  
DALLAS, TX 75209-0726

*Chris Bloomfield*  
CHRIS BLOOMFIELD  
National Bid Director  
bsnbid@bsnsports.com

## HEAVY DUTY PICNIC TABLES

- 6' and 8' lengths available
- 2-3/8" diameter all welded walk through frame
- Pressure treated pine or aluminum plank options available
- 1 or 2 sided ADA 8' versions
- Pre-drilled holes for Portable and Surface Mount (mounting hardware not included)
- Made in the USA

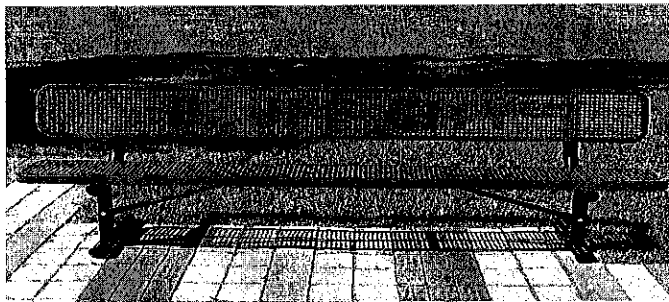
SIZE	STYLE	PRESSURE TREATED		ALUMINUM	
		 SAH	PRICE	 SAH	PRICE
6'	Walk-thru	1275995	\$632 <sup>99</sup>	1276039	\$1,030 <sup>99</sup>
8'	Walk-thru	1276008	\$685 <sup>99</sup>	1276046	\$1,134 <sup>99</sup>
8' ADA	Double sided	1276015	\$685 <sup>99</sup>	1276053	\$1,134 <sup>99</sup>
8' ADA	Single sided	1276022	\$685 <sup>99</sup>	1276060	\$1,134 <sup>99</sup>



8' PRESSURE TREATED TABLE

6' ALUMINUM TABLE



PARKS

WIDE WALK THROUGH  
DESIGN FOR EASY ENTRY  
& EXIT

1275629 - 8' PERFORATED PORTABLE BENCH WITH PUNCHED CUSTOM LETTERING

## THERMOPLASTIC BENCHES W/CUSTOM LETTERING

- Benches can be customized with either punched or laser-cut lettering for a specialized look
- Available colors: Black, Brown, Green, Dark Blue, Burgundy, Light Blue, Red and Beige
- Call for lettering details
- 5 Year Limited Warranty



SIZE	PORTABLE	IN-GROUND	SURFACE MOUNT	PRICE EA.	DELIVERY
6'	1275599	1275605	1275612	\$892 <sup>99</sup>	 SAH
8'	1275629	1275636	1275643	\$945 <sup>99</sup>	 SAH

\*Price includes custom lettering

LASER CUT LETTERING  
1275667 - 5' LEXINGTON WAVE BENCHENTIRE BENCH (FRAME INCLUDED)  
AVAILABLE ONLY IN ONE THERMOPLASTIC FINISH


## LEXINGTON WAVE BENCH

- Customized bench for a specialized look
- Custom lettering is included
- 12 letter spaces maximum for 4' benches
- 18 letter spaces maximum for 6' benches
- 5 Year Limited Warranty

1275650	4' Portable and/or Surface Mount	\$1,470 <sup>99</sup> EA	 SAH
1275667	6' Portable and/or Surface Mount	\$1,680 <sup>99</sup> EA	 SAH

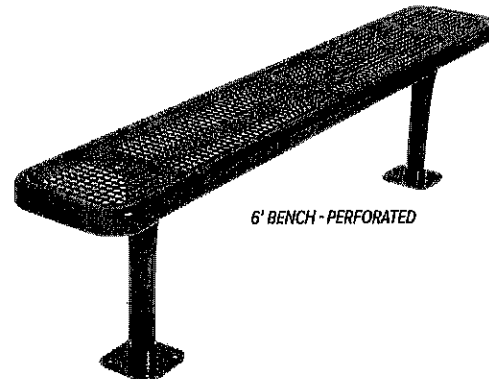
## ULTRACOAT™ THERMOPLASTIC COATED BENCHES

- 6' and 8' lengths available
- 12" wide seat
- Diamond and Perforated patterns available
- All welded frame made from 2-3/8" O.D. pipe
- Made in the USA
- 5 Year Limited Warranty


BENCH WITH BACK SUPPORT  SAH				
SIZE	PORTABLE	IN-GROUND	SURFACE MOUNT	PRICE EA.
6' DIA.	1275759	1275797	1275834	\$739 <sup>99</sup>
6' PERF.	1275766	1275803	1275841	\$791 <sup>99</sup>
8' DIA.	1275773	1275810	1275858	\$813 <sup>99</sup>
8' PERF.	1275780	1275827	1275865	\$844 <sup>99</sup>



6' BENCH WITH BACK - DIAMOND



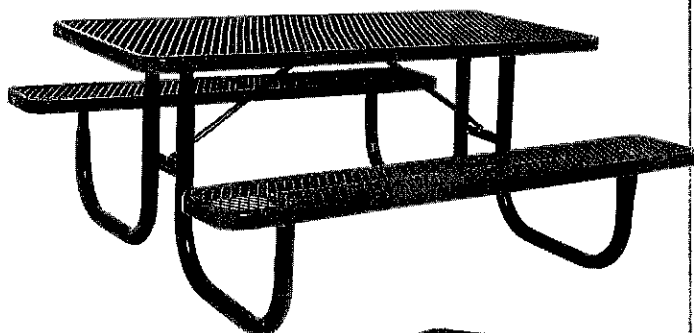
6' BENCH - PERFORATED

BENCH WITHOUT BACK SUPPORT  SAH				
SIZE	PORTABLE	IN-GROUND	SURFACE MOUNT	PRICE EA.
6' DIA.	1275872	1275919	1275957	\$474 <sup>99</sup>
6' PERF.	1275889	1275926	1275964	\$515 <sup>99</sup>
8' DIA.	1275896	1275933	1275971	\$515 <sup>99</sup>
8' PERF.	1275902	1275940	1275988	\$566 <sup>99</sup>

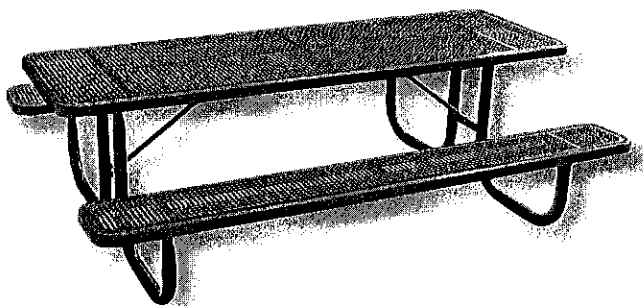
### HEAVY DUTY RECTANGULAR TABLE

- 6', 8', 10' and 12' lengths available
- 2-3/8" diameter all welded frame with powder coat finish
- Diamond and Perforated patterns available
- 1 or 2 sided ADA 8" versions
- Table is both Portable and Surface Mount (mounting hardware not included)

**5 Year Limited Warranty**



WIDE WALK THROUGH  
DESIGN FOR EASY ENTRY & EXIT



SIZE	STYLE	DIAMOND	PERFORATED	PRICE EA.	DELIVERY
6'	Walk-thru	1275353	1275360	\$1,107 <sup>99</sup>	
8'	Walk-thru	1275377	1275384	\$1,212 <sup>99</sup>	
8' ADA	Double sided	1275438	1275445	\$1,107 <sup>99</sup>	
8' ADA	Single sided	1275452	1275469	\$1,107 <sup>99</sup>	
10'	Walk-thru	1275391	1275407	\$1,559 <sup>99</sup>	
12'	Walk-thru	1275414	1275421	\$1,634 <sup>99</sup>	

### THE THERMOPLASTIC ADVANTAGE!

- High thermal stability keeps seats and tables cooler
- More corrosion and rust-resistant than other coatings
- Products are more durable and last longer
- FDA approved non-stick surface confidence in user safety for food contact



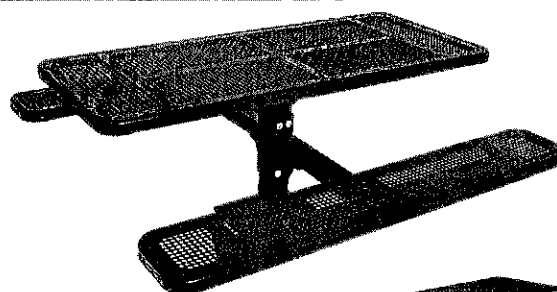
### 46" SQUARE AND ROUND TABLES

- 1-5/8" diameter steel frame with powder coat finish
- Diamond and Perforated patterns available
- Portable and/or Surface Mount (mounting hardware not included)
- Includes center umbrella hole

**5 Year Limited Warranty**



SIZE	STYLE	DIAMOND	PERFORATED	PRICE EA.	DELIVERY
46"	Square	1275476	1275483	\$1,107 <sup>99</sup>	
46"	Round	1275490	1275506	\$1,159 <sup>99</sup>	



### RECTANGULAR PEDESTAL TABLE

- 4' and 6' lengths available
- Heavy-duty 4" square steel center post
- 3" square steel support arm posts
- Diamond and Perforated patterns available
- In-Ground or Surface Mount
- ADA compliant

**5 Year Limited Warranty**



In-Ground

SIZE	PATTERN	IN-GROUND	SURFACE MOUNT	PRICE EA.	DELIVERY
4'	Diamond	1275513	1275520	\$1,159 <sup>99</sup>	
4'	Perforated	1275537	1275544	\$1,318 <sup>99</sup>	
6'	Diamond	1275551	1275568	\$1,350 <sup>99</sup>	
6'	Perforated	1275575	1275582	\$1,455 <sup>99</sup>	

### THERMOPLASTIC & POWDER COAT COLOR OPTIONS:

Tables, benches & receptacles feature rounded corners with either diamond expanded or perforated pattern. All items can be coated with any color shown here.



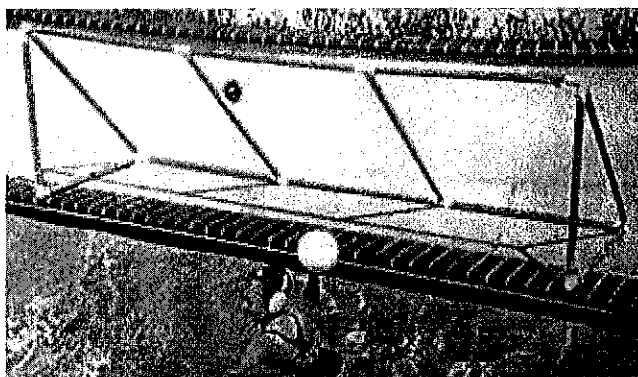
DIAMOND EXPANDED



PERFORATED

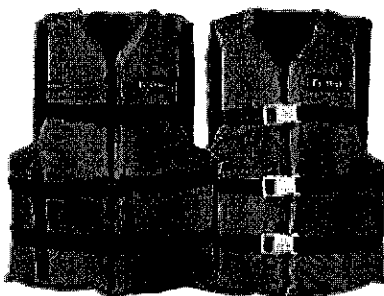
BLACK  
BROWN  
GREEN  
DARK BLUE  
BURGANDY  
BLUE  
RED  
BEIGE



**WATER POLO GOAL**

- Durable 2" PVC pipe construction
- Tough nylon netting
- Easy assembly
- 3'H x 10'L x 3' deep - Includes ball

1307450

\$129<sup>99</sup> EA**ADULT GENERAL PURPOSE VEST - TYPE III**

- U.S. Coast Guard Approved!
  - For all types of water activities
  - Durable, nylon, construction with adjustable belts
  - Soft foam contours to the body
  - Fits chest sizes 30" - 50"
  - For 90 lbs. and over individuals
- Color Options: Blue, Red.

1336498

\$121<sup>99</sup> EA**ADULT RAPID DRY VEST (TYPE III)**

- Lightweight and quick-drying
- 4-way stretch with a soft feel
- Dual-sized for a more universal fit
- Adjustable belts to keep vest from riding up
- Fits adults 90 lbs. and over
- Blue available in Small - 4XL - Aqua available in Small - XL
- Chest sizes S/M (32"-40"), L/XL (40"-52"), XXL/XXXL (50"-60")

Color Options: Aqua, Blue

Size: S/M, L/XL, 2XL/4XL.

1393801

Specify Size and Color

\$259<sup>99</sup> SET OF 6**50" LIFEGUARD RESCUE TUBE**

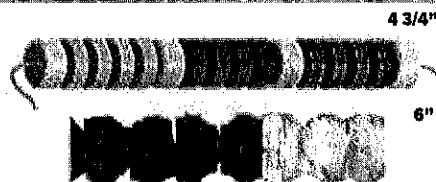
- Preferred by many National Aquatic Programs
- Features high quality closed cell foam covered with an extra heavy duty vinyl skin
- Ideal for pools, water parks and guard training
- Includes poly line and shoulder harness - 50"L x 6"W x 3"H

20025452

\$64<sup>99</sup> EA**40" LIFEGUARD RESCUE TUBE**

- High quality closed cell foam covered with a tough vinyl skin
- Ideal for pools or lakefront
- Features include, webbing line, plastic clips and shoulder harness
- 39 1/2"L x 6 1/2"W x 3 1/2"H

20025453

\$61<sup>99</sup> EA**ANTI-WAVE LANE LINES**

- Polyethylene discs with UV and chemical resistors
- Deflects wave motions downward
- Ships assembled - hook on 1 end - tensioner on the other
- Stainless steel and plastic hardware

**2 Year Limited Warranty**

Color Options: Black, Grey, Green, Maroon, Navy Blue, Orange, Purple, Red, Royal Blue, Teal, White, Yellow.

1371418

4 3/4" Diameter Discs - 75' L

\$589<sup>99</sup> EA

SAH

1371430

4 3/4" Diameter Discs - 50M L

\$1,149<sup>99</sup> EA

SAH

1371442

6" Diameter Discs - 75' L

\$779<sup>99</sup> EA

SAH

1371454

6" Diameter Discs - 50M L

\$1,489<sup>99</sup> EA

SAH

**POLYETHYLENE SPINEBOARD**

- Seamless design prevents fluids from entering and cross-contamination
- Features 10 pins molded into board - essential to secure victim
- Includes 21 large hand holes and runners for easy transport
- X-Ray translucent - 600 lb. weight capacity
- 72"L x 18"W x 2 1/2"H - Weight: 19 lbs.

NECMP01

\$289<sup>99</sup> EA**QUICK RELEASE STRAPS**

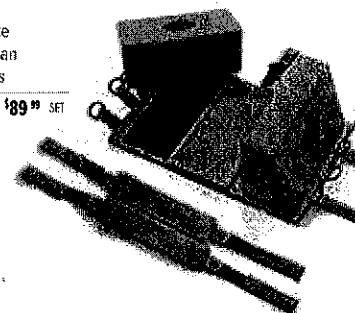
- Use with all types of spineboards
- Durable nylon webbing with plastic clips
- 72" L x 2"W

1072778

\$34<sup>99</sup> SET OF 3**HEAD IMMOBILIZER**

- Use with all spineboards except EG and CJ boards
- Features side blocks with wide fast-stick closures for a snug fit
- Includes 2 head/chin straps and base plate
- Can be worn during x-rays, MRI and CT scan
- Waterproof and buoyant for water rescues

NECMPHEA

\$89<sup>99</sup> SET**SPINEBOARD COMBO PACK**

- Pack includes:
- Polyethylene Spineboard
  - Head Immobilizer
  - 3 Quick Release Straps

W0162001D

\$379<sup>99</sup> EA

**BUY THE  
PACK &  
SAVE**

**RoLDri THE ORIGINAL WATER REMOVER****MASTER SPONGE ROLLER**

- 36" wide roller is made of tough durable polyvinyl alcohol (PVA) foam
- Designed to push water off your court surface
- Anodized aluminum handle with stainless steel, black powder coated T-socket
- Stainless steel, powder coated frame includes all stainless steel hardware
- Replacement rollers include end caps

**MTRDMSTR**  
**MTRRTBLU**

Complete Unit  
Master Replacement Roller

**\$76<sup>99</sup> EA ★**  
**\$37<sup>99</sup> EA ★**

**STAINLESS STEEL  
T-SOCKET**

**ROL-DRI SEAMLESS  
SPONGE ROLLER**

**ROL-DRI MASTER  
SPONGE ROLLER**

**SEAMLESS SPONGE ROLLER**

- Gray seamless sponge roller is made of soft absorbent polyurethane (PU) foam - 36" Wide
- Designed to absorb and push water from your court surface
- Anodized aluminum handle with stainless steel, black powder coated T-socket
- Stainless steel powder coated frame includes all stainless steel hardware
- Can also be used on damp grass to improve field conditions
- Replacement rollers include end caps

**MTRDSMLS**  
**MTRRSLS36M2**

Complete Unit  
Seamless Replacement Roller

**\$62<sup>99</sup> EA ★**  
**\$28<sup>99</sup> EA ★**

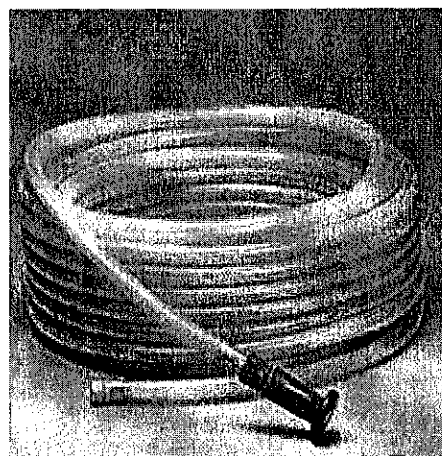
**REPLACEMENT PARTS/ACCESSORIES**

- Set includes: handle, hard poly grip, stainless steel T-bracket, hanging clip, and screws
- All hardware is stainless steel

**MTHDLASM**

Handle Assembly Set

**\$27<sup>99</sup> EA ★**

**1" BALL PARK HOSES AND KITS**

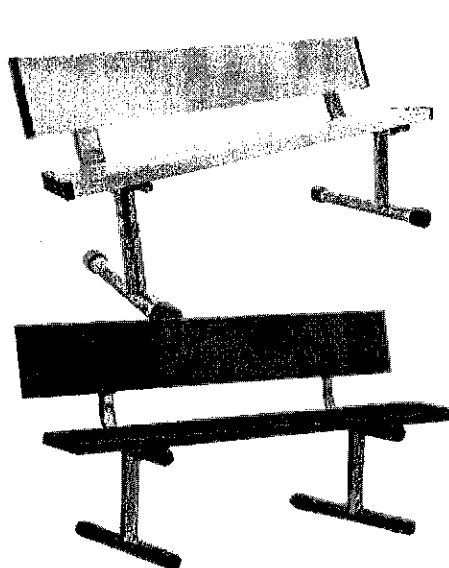
- 1" I.D. heavy-duty clear hose is used by top level facilities throughout the country
- Handles 150 psi operating pressure and 600 lb. burst pressure
- Hose kit includes: hose, hose key, quick connect, spray nozzle and swivel

<b>MSHOSE50</b>	50' Hose Kit	<b>\$594<sup>99</sup> EA</b>
<b>MSHOSE75</b>	75' Hose Kit	<b>\$599<sup>99</sup> EA</b>
<b>MSHOSE00</b>	100' Hose Kit	<b>\$699<sup>99</sup> EA</b>
<b>200101075</b>	75' Hose Only	<b>\$244<sup>99</sup> EA</b>
<b>200101100</b>	100' Hose Only	<b>\$299<sup>99</sup> EA</b>

**JET BLAST WATER BROOM**

- Constructed of heavy-duty, lightweight aluminum
- Makes cleaning dirt and debris on all types of surfaces a breeze
- Attach a standard water hose to the handle and you're ready to go
- 32" head is fitted with 8 high-pressure nozzles
- 48" head is fitted with 12 high-pressure nozzles

<b>546032</b>	32"	<b>\$264<sup>99</sup> EA</b>
<b>546048</b>	48"	<b>\$294<sup>99</sup> EA</b>

**5' COURTSIDE BENCH**

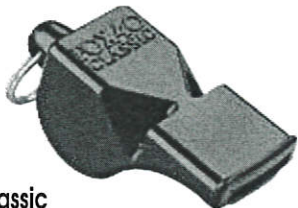
- Heavy duty aluminum bench with back
- 2 3/8" OD galvanized steel legs
- Planks are powder coated and come with safety end caps
- 5 Year Limited Warranty**

**BEP605G**  
**BEP605W**

Forest Green  
White

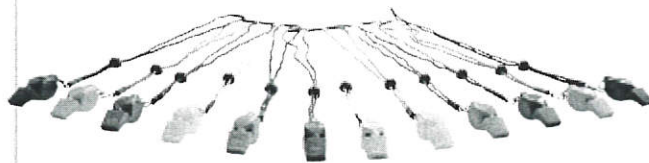
**\$379<sup>99</sup> EA ★**  
**\$379<sup>99</sup> EA ★**



**FOX 40 WHISTLES/LANYARDS**

**Classic**

- Revolutionary design allows for 3 aerodynamic wind chambers to deliver a sharp, clear tone with less effort
- No cork ball to stick or deteriorate
- Unaffected by moisture
- Extremely loud, recommended for official use only

<b>MSWHIFOX</b>	Fox 40 Classic	\$6.99 EA
1240368	With Mouth Grip	\$7.99 EA


**Eclipse**

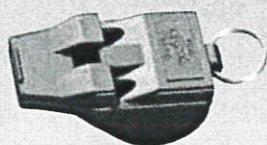
- The Fox 40® Classic™ Eclipse™ has the authentic Classic sound in a sleek design and integrated co-molded Cushioned Mouth Grip (CMG®)
- No moving parts to freeze, jam or deteriorate
- Chambers are designed to self-clear when submerged in water
- Assortment includes: 2 black, 2 red, 2 orange, 2 yellow, 1 pink, 1 blue, 1 green, and 1 white

1364614	Assorted Colors with Lanyard	\$59.99 DZN
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**Breakaway Lanyard**

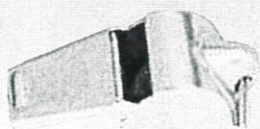
- Fox 40 Lanyards are 3/16" rope-style woven with the Fox 40 logo
- Includes J-hook and button style spring loaded adjustable cord lock
- 36" in length

1383898	Black only	\$13.99 DZN
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**Acme Tornado 2000**

- Unique design specially developed to be heard over intense crowd noise and greater distances
- Black

1376525	\$48.99 DZN
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**Acme Thunderer 60 1/2**

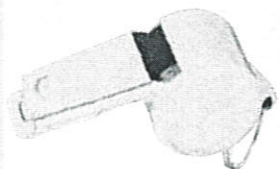
- Famous English whistle
- Nickel-plated, tapered mouthpiece, natural cork ball

1376531	\$79.99 DZN
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**Acme Thunderer 660**

- Fitted with natural cork ball, split ring

1376526	\$26.99 DZN
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**MacGregor**
**Heavy-Duty Nickel Plated Whistle**

1376527	\$39.99 DZN ★
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**Brass Whistle**

MSWHISTLDZ	\$18.99 DZN ★
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**MacGregor**
**Rubber Whistle Cover**

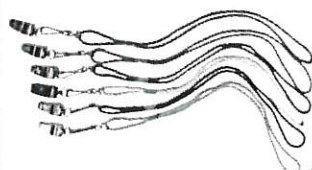
- Protects lips, teeth and whistle
- Whistle not included

MSWHISCODZ	\$9.99 DZN ★
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**MacGregor**
**Economy Black Plastic**

- Natural cork ball and split ring

1376530	\$9.99 DZN ★
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**Lanyards**

- 100% nylon lanyard with clamp and swivel
- Must order 12 per color
- Whistles not included
- Color Options: Gold, Kelly, Royal, Scarlet, White, Black, Maroon.

MSLNYD	\$9.99 DZN ★
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**Windsor Electronic Whistle**

- Loud consistent sound every time
- Easier to give verbal commands without a whistle in the user's mouth
- Each set of AAA batteries produce more than 1000 blasts
- Loud 105db whistle sound can be aimed in the exact direction intended
- Improve hygiene - hand operated instead of mouth blown is sanitary for multiple users
- Comes in single tone or 3 selectable tones (pealess whistle, buzzer or alarm tone)

1. 1309980	3-Tone	\$19.99 EA
2. 1306989	Single Tone	\$18.99 EA

**Tyvek Wrist Bands**

- Great colors and optional custom imprint for quick ID of groups and people
- ID swimmers by ability, members on a trip, medical condition (diabetic, epilepsy, etc.), groups or any priority
- Adhesive closure will stand up in chlorinated water for approximately 1-2 days
- Colors available: Aqua, Black, Blue, Gold, Green, Light Blue, Neon Lime, Neon Orange, Neon Pink, Neon Sunfire (Orange), Purple, Red, Silver, White and Yellow
- 500 per box - Minimum order of 2 boxes
- One size fits all - 10" long

WBTINO	1"W Band Neon Orange	\$34.99 BOX OF 500
WBTINL	1"W Band Neon Lime	\$34.99 BOX OF 500
WBTIRD	1"W Band Red	\$34.99 BOX OF 500
WBTI	1"W Band Other Colors	\$34.99 BOX OF 500
WBT75	3/4"W Band - Specify Color	\$34.99 BOX OF 500
M026PS	Lettering/Printing Charge - optional custom imprint for wrist bands	\$117.99 EA

**Plastic Bands**

- Patented snap closure design
- Stretch and tear resistant
- Anti-bacterial
- Ideal for both wet and dry environments
- Colors available: Aqua, Black, Blue, Gold, Green, Light Blue, Neon Lime, Neon Orange, Neon Pink, Neon Sunfire (Orange), Purple, Red, Silver, White and Yellow
- One size fits all - 10" long

WBPNO	3/4"W Band Neon Orange	\$89.99 BOX OF 500
WBP75	3/4"W Band Other Colors	\$89.99 BOX OF 500


**Lettering/Printing Charge**

- Optional custom imprint for wrist bands

M026PS	\$117.99 EA
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### Freedom Pool Lift + Anchor

- Fully ADA compliant battery powered lift
- Operable from deck/ water
- Stainless steel with corrosion protection
- For in-ground, above ground pools and spas
- Accommodates set back of 6" - 22" and water draft up to 12"

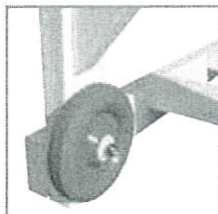
Includes remote control, battery, charger, footrest, seatbelt and anchor

**2 Year Limited Warranty**



1367748

350 lb. Lifting Capacity

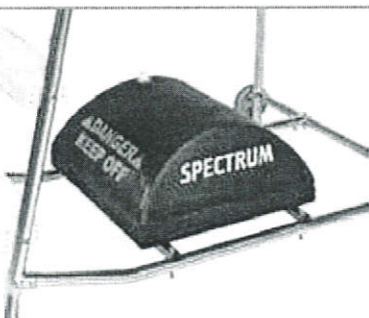
\$3,999<sup>99</sup> EA 

### Portable Plastic Lifeguard Chair

- Made of recycled high-density polyethylene material with colorants and UV inhibitors
- Joints are secured with 316 stainless steel hardware for maximum corrosion resistance
- Resistant to corrosive substances: oil, insects, fungi, salt spray, rust and other environmental stresses
- Does not absorb moisture
- Will not crack, rot or splinter
- Includes umbrella holder and wheels for ease of portability
- Optional Ballast System provides added stability (sold separately)
- Height is to the bottom of the seat

**2 Year Limited Warranty**

1367736	36" High	\$899 <sup>99</sup> EA	
1367737	48" High	\$1,199 <sup>99</sup> EA	
1367738	60" High	\$1,499 <sup>99</sup> EA	



### Platform Ballast System

- Provides added stability to most portable lifeguard chairs
- Molded, low density polyethylene with UV inhibitors
- Equipped with top and side mounted fill and drain ports
- Weighs approximately 185 lbs. when filled with water
- For use with our plastic and metal lifeguard chairs

**2 Year Limited Warranty**

1367745

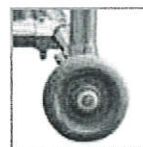
\$449<sup>99</sup> EA

### Portable Metal Lifeguard Chair

- Enables lifeguards to oversee any area of the pool in seconds
- Platform frame is fabricated of 1.90" O.D. stainless steel
- Non-marking legs protect pool decks and surfaces
- The solid composite footboard is 24" x 36" and features molded in surface texture to prevent slipping
- Each step is 26"W and is injection molded using UV stabilized ABS plastic
- The seat is 18"H x 18"W x 17 3/4"D, double contoured for prolonged comfort, closed cell, UV protected, foam padding, folds down to keep it cool, swivels for full range of view and is removable
- Includes an umbrella and ring buoy holder
- Two 6" dia. wheels on rear allow for ease of transport
- Optional Ballast System provides added stability (sold separately)
- Height is to the bottom of the seat

**2 Year Limited Warranty**

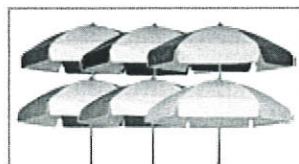
1367742	60" High	\$3,999 <sup>99</sup> EA	
1367743	72" High	\$4,199 <sup>99</sup> EA	
1367744	96" High	\$4,799 <sup>99</sup> EA	



### Lifeguard Seat

- Ideal seat for lifeguard duties at pool activities
- This heavy duty, yet comfortable seat is constructed of 1 3/4" galvanized steel with foam cushioned vinyl covered seat
- Seat is 5' off the ground and comes equipped with floor protecting foot pads
- Color of seat may vary

NECTC190 \$429<sup>99</sup> EA



### Lifeguard Umbrella

- Frame is 5mm zinc plated steel ribs, stainless steel joints and rivets, spring activated steel ledge with manual lift and tilt
- Top is 6 1/2' diameter, heavy gauge vinyl
- Silver anodized aluminum pole - 1.3mm thick
- Pole diameter: top 1 1/3"/bottom 1 1/4"
- Bottom pole: 42"
- Overall height: 94"

Color Options: Forest/White, Navy/White, Red/White, Royal/White, Teal/White, Turquoise/White, Yellow/White.

1367752

\$119<sup>99</sup> EA

1367755



# JEFFERSON PARISH

Department of Purchasing

Michael S. Yenni  
Parish President

Renny Simno  
Director

BSN SPORTS  
PO BOX 7726  
DALLAS, TX 75209-0726

4-26-2018

ADDENDUM # 1

Bid No.: 50-00122927

Bid Opening Date: 5-4-2018

For: Clarification on line item 0200 on the bid form

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This addendum # 1 is to clarify the color needed for line item 0200 (Fox 40 Classic Whistle with Lanyard)

The color needed is RED.

Sincerely,

Doris Abraham

Buyer Name, Buyer I  
Jefferson Parish Purchasing Department

Bidders must acknowledge all addenda on the bid form. Bidder acknowledges receipt of this addendum on the bid form as indicated. Failure to do so will result in bid rejection.

This addendum is a part of the contract documents and modifies the original bidding documents and specifications. The contents of this addendum shall be included in the contract documents. Changes made by this addendum shall take precedence over the documents of earlier date.

  
CHRIS BLOOMFIELD  
National Bid Director  
bsnbid@bsnsports.com



# Request for Taxpayer Identification Number and Certification

Give Form to the  
requester. Do not  
send to the IRS.

► Go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9) for instructions and the latest information.

Print or type.  
See Specific Instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.

**Varsity Brands Holding Co., Inc**

2 Business name/disregarded entity name, if different from above

**BSN Sports LLC**

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only **one** of the following seven boxes.

☐ Individual/sole proprietor or single-member LLC ☒ C Corporation ☐ S Corporation ☐ Partnership ☐ Trust/estate

☐ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ► \_\_\_\_\_

**Note:** Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is **not** disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

☐ Other (see instructions) ► \_\_\_\_\_

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any) \_\_\_\_\_

Exemption from FATCA reporting code (if any) \_\_\_\_\_

(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.) See instructions.

**P.O. BOX 7726**

6 City, state, and ZIP code

**Dallas, TX 75209**

7 List account number(s) here (optional)

Requester's name and address (optional)

## Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

**Note:** If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number

\_\_\_\_ - \_\_\_\_ - \_\_\_\_

or

Employer identification number

4 7 - 2 4 6 0 2 7 2

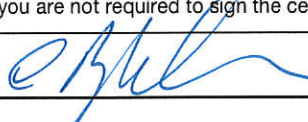
## Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign  
Here Signature of  
U.S. person ►

  
**CHRIS BLOOMFIELD**  
National Bid Director  
[bsnbid@bsnsports.com](mailto:bsnbid@bsnsports.com)

Date ►

4-24-18

## General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

**Future developments.** For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9).

## Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.

# CONFLICT OF INTEREST QUESTIONNAIRE

FORM CIQ

For vendor or other person doing business with local governmental entity

This questionnaire reflects changes made to the law by H.B. 1491, 80th Leg., Regular Session.

This questionnaire is being filed in accordance with Chapter 176, Local Government Code by a person who has a business relationship as defined by Section 176.001(1-a) with a local governmental entity and the person meets requirements under Section 176.006(a).

By law this questionnaire must be filed with the records administrator of the local governmental entity not later than the 7th business day after the date the person becomes aware of facts that require the statement to be filed. See Section 176.006, Local Government Code.

A person commits an offense if the person knowingly violates Section 176.006, Local Government Code. An offense under this section is a Class C misdemeanor.

## OFFICE USE ONLY

Date Received

1 Name of person who has a business relationship with local governmental entity.

BSN Sports LLC

2 ☒ Check this box if you are filing an update to a previously filed questionnaire.

(The law requires that you file an updated completed questionnaire with the appropriate filing authority not later than the 7th business day after the date the originally filed questionnaire becomes incomplete or inaccurate.)

3 Name of local government officer with whom filer has employment or business relationship.

None

Name of Officer

This section (item 3 including subparts A, B, C & D) must be completed for each officer with whom the filer has an employment or other business relationship as defined by Section 176.001(1-a), Local Government Code. Attach additional pages to this Form CIQ as necessary.

A. Is the local government officer named in this section receiving or likely to receive taxable income, other than investment income, from the filer of the questionnaire?

☐ Yes

☒ No

B. Is the filer of the questionnaire receiving or likely to receive taxable income, other than investment income, from or at the direction of the local government officer named in this section AND the taxable income is not received from the local governmental entity?

☐ Yes

☒ No

C. Is the filer of this questionnaire employed by a corporation or other business entity with respect to which the local government officer serves as an officer or director, or holds an ownership of 10 percent or more?

☐ Yes

☒ No

D. Describe each employment or business relationship with the local government officer named in this section.

None

4

Signature of person doing business with the governmental entity

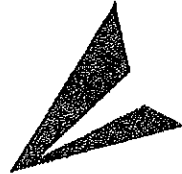
CHRIS BLOOMFIELD  
National Bid Director  
bsnbid@bsnsports.com

04/26/2018

Date



## Affirmative Action Rider Program



**BSN SPORTS™**

### **Affirmative Action and Equal Employment Opportunity Policy**

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#### **41 C.F.R § 60-2.13(b)-2.21 (a)**

It is the policy of BSN SPORTS, LLC to pursue, affirmatively, Equal Employment opportunity for all its qualified applicants and employees. The company will recruit, hire, train, transfer and promote without regard to age, race, color, religion, sex(gender), national origin, disability (if the person is otherwise qualified) or status as veteran. All decisions on employment will be based only on the individual's ability as related to the requirements of the job for which he or she is being considered.

Management will assist in assuring that personnel actions, such as compensation, transfers, dismissals, company-sponsored training and education will be administered without regard to age, race, color, religion, sex(gender), national origin, disability (if the person is otherwise qualified) or status as a veteran. It is the responsibility of each executive, manager, supervisor and employee to cooperate in this effort.

I have appointed the Human Resources Director as the Corporation's director of Equal Opportunity Programs. In addition, the Human Resources Director will be our Corporate Direct of Affirmative Action programs for individuals with disability and for protected veterans. He/She will establish and monitor the implementation of personnel procedures to guide the Corporation's Affirmative Action programs. This official is charged with designing and implementing review and reporting systems that will keep management informed on a yearly basis of the status of Equal Employment Opportunities.

Inquiries about the Corporation's Affirmative Action policy and/or employee complaints should be directed to the Human Resources Director. BSN SPORTS, LLC, 1901 Diplomat Drive, Farmers Branch, TX 75234.

Terrence M. Babilla  
BSN SPORTS, LLC  
President, Chief Operating Officer and  
General Counsel



**FEEL THE STRENGTH**

PO BOX 7726, DALLAS, TX 75209 -- PHONE: 800-527-7510 -- FAX: 800-365-7653

August 21, 2013

To Whom It May Concern:

The following people have authority to sign bids for BSN Sports:

Chris Bloomfield  
Craig Mostaffa  
John Stafford  
Sherry Iqbal

Bid Director  
Bid Specialist  
Bid Specialist  
Bid Specialist

Sincerely,

Terrence M. Babilla, Chief Operating Officer  
BSN Sports, Inc.

### **Satisfaction Guarantee**

We guarantee 100% satisfaction with your purchase! Products may be returned for a refund within 30 days of the date the product was shipped to you, when returned in accordance with our Return Policy set forth below.

### **Return Policy**

All returns must be authorized by us and require a return authorization number. Call our Customer Care Team at 1-800-774-6972 for a return authorization number. Returns must be postmarked within 30 days of date the product was shipped to you; otherwise the return will not be eligible for credit. Items must be returned in their original condition, including all tags, packaging and accessories (if applicable). A restocking fee may apply and shipping charges will not be refunded unless the merchandise is defective or it was shipped incorrectly.

Custom orders may not be returned unless the merchandise is defective or we made an error when making the custom order product. The return authorization number must be included in all correspondence and returns. We are not responsible for misuse, customer installation, freight damage or improper storage.

### **24 Hour Quick Ship**

Highlighted Products will ship within 24 hours upon verification of order and credit release.

Actual arrival time at your location depends on the method of shipment and distance from our warehouse. Standard freight rules apply.

### **Pricing and Specification**

We will make every effort to honor catalog prices through December 31, 2013. We reserve the right to change prices due to increased costs, or to correct catalog errors in pricing and/or specification. When you send us your order request, we will begin processing it as quickly as possible. Despite our best efforts, a small number of items in our catalog may be mispriced. If an item's correct price is higher than our stated price, we will, at our discretion, either contact you for instruction before shipping or cancel your order and notify you of such cancellation. We will make every effort to send you only one invoice after all items on your order have shipped.

### **Sales Tax**

Unless your organization is a branch of the federal government, you must provide to us for each state where you are not subject to sales tax either a resale certificate or state exempt organization certificate, as appropriate. Otherwise, state and local sales taxes will be added in the states of AL, AR, AZ, CA, CO, CT, FL, GA, HI, ID, IA, IL, IN, KS, KY, LA, MA, MD, ME, MI, MN, MO, MS, NC, NJ, NY, NV, OH, OK, PA, SC, SD, TN, TX, VA, WA, WI and WV. This list of sales tax states is subject to change at any time without further notice. If you are a new customer, your resale certificate or state exempt organization certificate must be sent with the Customer Information Sheet (CIS), or otherwise received by us with or before your first order, to document your status as not subject to sales tax. If we do not have on file a resale certificate or state exempt organization certificate, sales taxes will be added for orders shipped to any state where we are required to charge sales tax.

### **Custom Orders**

Custom orders require a customer signed order specification confirmation before any custom order is processed. If you decide to change a custom order after it has been placed, please call us immediately. We will contact the manufacturing facility to determine if the order has already been processed or if the change can be made. If the order has been processed, we will not be able to change it and you will be responsible for paying for the order. If a change can be made, there may be a delay in delivery and/or an additional charge. Please be certain of your ordering needs prior to submission. We may require that you prepay for custom orders.

### **Substitutions**

We strive to continually improve our products to give you the best value possible. On occasion, we may ship you a product that differs from the one pictured and described in our catalog. However, we will always substitute with a product of equal or better quality and value. If your requirements prohibit substitution, please let us know when you place the order.

### **Fast Service**

We process orders the same day they are received and generally ship items that are in our inventory within 2-3 business days. If delivery is required by a specific date, please notify us when placing your order. Please call for information on express delivery. To ensure rapid processing of your order, be sure to complete all necessary information on the Order Form.

### **Easy Payment Terms**

We offer net 30 day terms on approved credit, honor most major credit cards and accept prepaid orders. We accept VISA, MasterCard, American Express and Discover. We can also accept your check by phone. We require a written purchase order (or valid purchase order number, subject to verification, if ordering via the Internet). We may require that you prepay for custom orders. Orders received from outside the United States require prepayment before shipment. New customers requesting credit terms are required to complete a Customer Information Sheet (CIS) and require credit investigation and approval prior to order release. Customers agree to pay invoices within set terms. It is understood and agreed that payment in full is due upon receipt of the merchandise. Past due balances will be charged interest at the rate of eighteen percent (18%) per annum, or the highest rate permitted by applicable law, whichever is lower. Customers also agree to pay any and all fees, including attorney fees, incurred by us to collect past due invoices.

### **Freight Damage and Shipment Shortages**

We will gladly assist you with your freight claim. If a shipment is short or damaged, the shortage or damage must be noted on the freight delivery document at the time the product is delivered to you. Please notify us immediately if you need assistance with your claim. Please call 1-800-719-3066 same day.

### **Duplicate Orders**

To avoid accidental duplication of your Internet or phone order, DO NOT send written confirmation unless you are asked to do so by a member of our team. If you must send confirmation, you must mark the order as "Confirming Order, Do Not Duplicate." Unless your confirming order is marked clearly, you will be responsible for return freight charges and a restocking fee of up to 25% if the duplicate order is returned.

### **Off-Shore Destinations and APO/FPO Addresses**

Sometimes the weight and size of items preclude postal shipment. Always provide alternative shipping instructions and addresses (allowing us to ship other than by postal service).

### **Force Majeure**

Although we strive to meet obligations set forth in our catalog and promotional materials, we will not be liable for any failure to perform any such obligations by reasons of acts of God or the elements; acts, delays and failures to act by governmental authorities; riots, insurrections, terrorism, sabotage and war; labor strikes, interruption, suspension, curtailment or other disruption of utilities; or other matters beyond our reasonable control.



## **PRE-EMPLOYMENT CRIMINAL HISTORY CHECK AND DRUG TESTING**

After an offer has been made to an applicant entering a designated job category, a mandatory criminal history check, drug test and/or medical examination will be performed by a background research professional service company and health professional referred by BSN Sports, Inc. The offer of employment and assignment to duties is contingent upon satisfactory completion of the test. The examination will be performed at the company's expense in accordance with the policies explained in this Handbook and the applicable provisions of law.

## **CRIMINAL CONVICTIONS OR OFFENSES**

The initiation of legal charges or a civil lawsuit against an employee may affect the licensure or bond ability of the employee and/or the Company, as well as the Company's ability to service and maintain the trust of its customers and other members of the community, and to provide for the protection of the Company's ability to safeguard its ability to properly service its clients. Consequently, to the extent permitted by law, employees shall be required to notify the Company if convicted or charged with the commission of a crime or offense. Employees also are required to notify the Company of any commencement of an investigation or disciplinary action relating to licensure or professional certifications.

Additionally, except as otherwise prohibited by applicable law, any employee who is convicted, pleads guilty to or is sentenced for the commission of any crimes or offenses is subject to discipline, up to and including separation of employment without prior warning if the Company determines that the act, crime or offense:

- Affects continued ability to perform duties for the Company
- Indicates unfitness for continued employment
- Involves theft or moral turpitude
- Tends to bring the Company or any of its products into disrepute, or would affect employee morals or morale if employment continued
- Indicates that the employee could present a danger to other employees or our customers; or
- Would tend to indicate that the employee could present a danger to our customers or other employees.

Except as otherwise prohibited by applicable law, the Company may discipline or separate an employee for engaging in off-duty conduct that the Company determines to be detrimental to the interests of the Company.

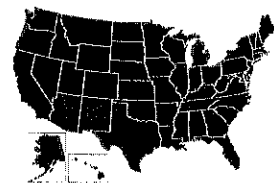
**BSN SPORTS**

# WE ARE THE BEST SUPPLY NETWORK IN SPORTS™

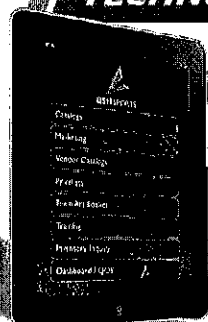
Founded in 1972 as a factory-direct equipment company, **BSN SPORTS** continues the tradition as the largest distributor of team sports apparel and equipment in the United States. We are in a unique position to support the student athlete and coach from grade school to college and beyond.

## LOCAL PARTNERSHIP

With over 850 sales professionals living and working across the United States, we specialize in understanding your community, your school and your unique needs. BSN SPORTS service approach is designed to make you the hero on and off the field.



## TECHNOLOGY LEADER

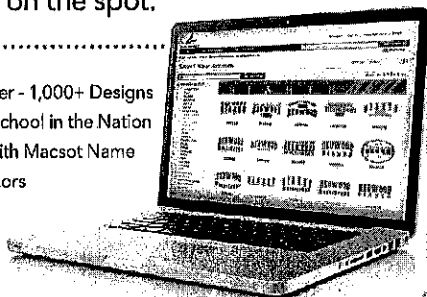


- Catalogs/Promos Auto Update
- Inventory Inquiry Link
- Onsite Order Entry
- Order Tracking
- Online Player Pay Solution
- Team Art Locker - 1,000+ Designs

### // iPad App = Instant Access

Sales Pros equipped with a custom app gives instant access to search products, check inventory, place orders and track shipments on the spot.

- Team Art Locker - 1,000+ Designs
- Every High School in the Nation
- Preloaded with Mascot Name & School Colors



### // Team Art Locker

Use this online tool to access custom artwork for every high school in America!

### // My Team Shop

Create a custom online store with the decorated athletic apparel, footwear & sports equipment you want your team to purchase.



**24 HOUR**  
QUICK SHIP

**BEST PRICE**  
GUARANTEE

**GO**  
PAPERLESS

## GAME CHANGING SOLUTIONS

We promise to provide real solutions that make a difference to your budget, your athletes and your peace of mind. Our one-stop shop approach saves you time and reduces the number of vendors you need.

### // EQUIPMENT

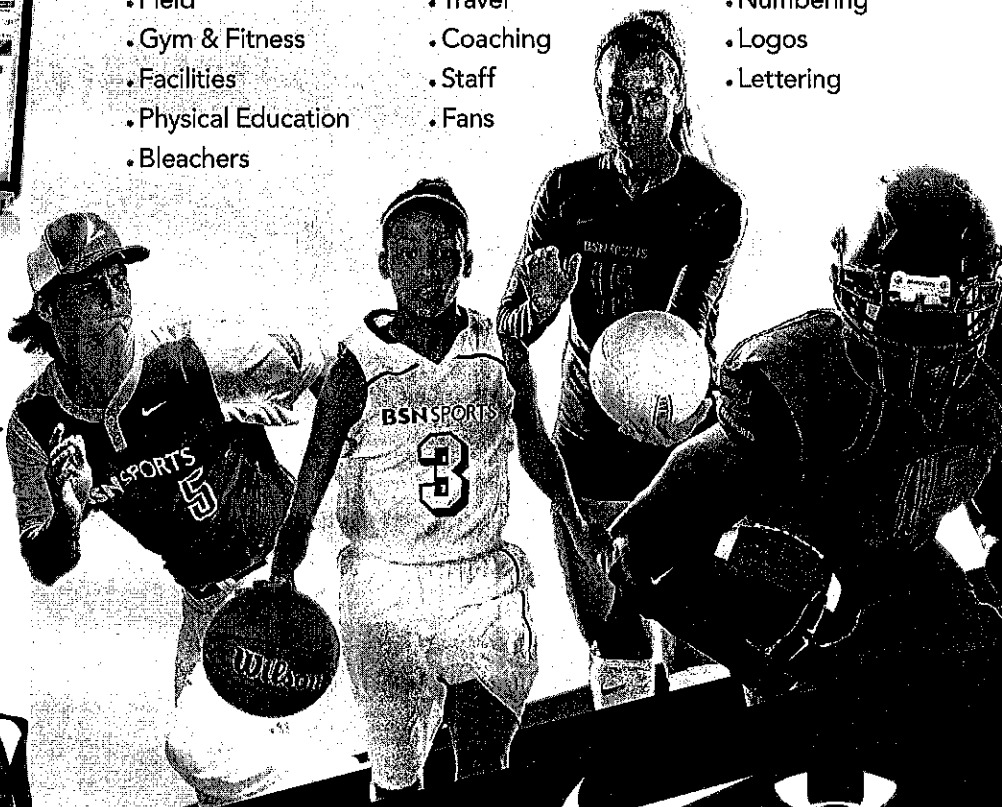
- Team Gear
- Game & Practice
- Field
- Gym & Fitness
- Facilities
- Physical Education
- Bleachers

### // TEAMWEAR

- Uniforms
- Performance
- Travel
- Coaching
- Staff
- Fans

### // DECORATION

- Screen Printing
- Embroidery
- Numbering
- Logos
- Lettering



**The Ultimate TeamWear Outfitter**

800.527.7510 • **BSNSPORTS.com**





# BSN SPORTS

**FEEL THE STRENGTH**

## **Who We Are: BSN SPORTS**

Founded in 1972 as a factory-direct equipment company, today BSN SPORTS is the **largest distributor of team sports apparel and equipment in the United States.**

BSN SPORTS has become the Best Supply Network in Sports through the growth of our core sporting goods business and through the acquisition of leading team dealers since 2004, representing **hundreds of years of combined experience** (Kesslers Team Sports, Dixie Sporting Goods, Orlando Team Sports, Salkeld Sports, Collegiate Pacific).

## **Our Promise: Game Changing Solutions**

We promise to provide real solutions that make a difference to your budget, your athletes and your peace of mind. BSN SPORTS provides Game Changing Solutions that deliver on our promises and WOW our customers.

**Local Partnership:** 250 sales pros in the field teamed with 75 Territory Managers right here at the factory. No one else has it. **WOW!**

**Multi-Brand Selection:** larger selection of multiple brands and proprietary products than any other company in the industry. **WOW!**

**Personal Solutions:** one-stop-shop for equipment and uniforms; one invoice and pay only after the last box arrives; 24-hour quick ship delivery on over 20,000 items and more. **WOW!**

## **The BSN SPORTS Family**



[www.BSNSPORTS.com](http://www.BSNSPORTS.com)



# Now offering online billing!

# BSNBilling.com

- 24/7 account access
- Receive invoices and statements online
- Secure and convenient payments
- Manage multiple accounts
- Review account history and status



**Need help?**

Contact us at [bsnbilling@bsnsports.com](mailto:bsnbilling@bsnsports.com)  
or call 1 (800) 527-7510



**BSN SPORTS**



# IT'S TIME TO UP YOUR GAME.

Utilize the VARSITY BRANDS IMPACT Program and you'll partner with the BEST in CLASS leaders in sport, spirit and achievement—BSN SPORTS for uniform and equipment needs, HERFF JONES for every graduation and yearbook need, and VARSITY SPIRIT for all things cheer and dance. From online education to complete rebranding, we have the resources to help you meet your goals.

Turn the page and learn how we can IMPACT your school!

## VARSITY // BRANDS IMPACT PROGRAM

[impact@varsitybrands.com](mailto:impact@varsitybrands.com) // [varsitybrands.com/IMPACT-program](http://varsitybrands.com/IMPACT-program)

identity crisis

low school spirit

reduced community support

no facility branding

declining graduation

low faculty morale

**SOUND LIKE  
YOUR SCHOOL?**

We can help.

VARSITY // BRANDS



Varsity Brands elevates student experiences by partnering with educators, coaches and students to build school pride, student engagement and community spirit.



# EVERY SCHOOL NEEDS IMPACT

SIGN UP AND  
TAKE ADVANTAGE  
OF OUR IMPACT  
PARTNERSHIP  
RESOURCES

**VIP BRANDING**  
POWERED BY VARSITY BRANDS

#### VIP BRANDING -

The school transformation expert in Identity, Facility and Spirit Branding



#### Varsity University-

Year round education program for Coaches, Administrators, Athletes and Parents



#### SPIRIT WORKS -

A consultative program demonstrating how to effectively inspire, engage and transform spirit on your campus

IMPACT PROGRAM School and AMSHS finalist

El Toro High School  
Lake Forest, CA

**Some schools are rocking,**  
with pep clubs and stadiums full of people and are ready to take their spirit to the next level.

**Some schools are doing okay,**  
wanting to increase student engagement but struggling with how to fund it because of budget issues and not knowing where to begin.

**Some schools are facing challenges**  
due to using a copyright infringed mascot that has or may lead to a cease and desist letter.

**Some schools are battling**  
a lack of community involvement and poor public image perceptions along with a slew of social media issues like bullying, distracted driving and more.

HOW CAN YOU IMPACT CHANGE AT YOUR SCHOOL?

Find out today: **1.833.946.7228**

Varsity // Brands

## IMPACT PROGRAM

[impact@varsitybrands.com](mailto:impact@varsitybrands.com)

[varsitybrands.com/IMPACT-program](http://varsitybrands.com/IMPACT-program)

