

## **General Professional Services Questionnaire Instructions**

- The General Professional Services Questionnaire shall be used for all professional services except outside legal services and architecture, engineering, or survey projects.
- **The General Professional Services Questionnaire should be completely filled out. Complete and attach ALL sections. Insert “N/A” or “None” if a section does not apply or if there is no information to provide.**
- Questionnaire must be signed by an authorized representative of the Firm. Failure to sign the questionnaire shall result in disqualification of proposer pursuant to J.P. Code of Ordinances Sec. 2-928.
- All subcontractors must be listed in the appropriate section of the Questionnaire. Each subcontractor must provide a complete copy of the General Professional Services Questionnaire, applicable licenses, and any other information required by the advertisement. Failure to provide the subcontractors' complete questionnaire(s), applicable licenses, and any other information required by the advertisement shall result in disqualification of proposer pursuant to J.P. Code of Ordinances Sec. 2-928.
- If additional pages are needed, attach them to the questionnaire and include all applicable information that is required by the questionnaire.

## General Professional Services Questionnaire

**A. Project Name and Advertisement Resolution Number:**

SOQ 22-032 - Dental Insurance Plan, Jefferson Parish Government

**B. Firm Name & Address:**

Delta Dental Insurance Company  
1130 Sanctuary Parkway  
Alpharetta, GA 30009

**C. Name, title, & contact information of Firm Representative, as defined in Section 2-926 of the Jefferson Parish Code of Ordinances, with at least five (5) years of experience in the applicable field required for this Project:**

Lisa David  
Account Manager - Key Accounts  
107 Estainville Avenue  
Lafayette, LA 70508  
Phone: 337-212-9500  
Email: ldavid@delta.org

**D. Address of principal office where Project work will be performed:**

1130 Sanctuary Parkway  
Alpharetta, GA 30009

**E. Is this submittal by a JOINT-VENTURE? Please check:**

YES \_\_\_\_\_ NO X \_\_\_\_\_

If marked "No" skip to Section H. If marked "Yes" complete Sections F-G.

**F. If submittal is by JOINT-VENTURE, list the firms participating and outline specific areas of responsibility (including administrative, technical, and financial) for each firm. Please attach additional pages if necessary.**

1.

2.

## General Professional Services Questionnaire

<b>G. Has this JOINT-VENTURE previously worked together? Please check: YES _____ NO _____</b>		
<b>H. List all subcontractors anticipated for this Project. Please note that <u>all subcontractors must submit a fully completed copy of this questionnaire</u>, applicable licenses, and any other information required by the advertisement. See Jefferson Parish Code of Ordinances, Sec. 2-928(a)(3). Please attach additional pages if necessary.</b>		
Name & Address:	Specialty:	Worked with Firm Before (Yes or No):
<b>1.</b>  Not applicable. Delta Dental does not delegate any core functions related to our dental benefit administration to non-affiliated third parties.	Not applicable.	Not applicable.
<b>2.</b>  Not applicable.	Not applicable.	Not applicable.
<b>3.</b>  Not applicable.	Not applicable.	Not applicable.
<b>4.</b>  Not applicable.	Not applicable.	Not applicable.
<b>5.</b>  Not applicable.	Not applicable.	Not applicable.

## General Professional Services Questionnaire

<b>I. Please specify the total number of support personnel that may assist in the completion of this Project:</b> 445 customer service representatives, 158 claims processors and five members of the Account Management team with a Core Support team. Our Account Management team combined has over 119 years of experience.
<b>J. List any professionals that may assist in the completion of this Project. If necessary, please attach additional documentation that demonstrates the employment history and experience of the Firm's professionals that may assist in the completion of this Project (i.e. resume). Please attach additional pages if necessary.</b>
<b>PROFESSIONAL NO. 1</b>
<b>Name &amp; Title:</b>  Lisa David Account Manager - Key Accounts
<b>Name of Firm with which associated:</b>  Delta Dental
<b>Description of job responsibilities:</b> <ul style="list-style-type: none"><li>• Key contact and client advocate throughout Delta Dental</li><li>• Consultative advisor, analyzing plan design, utilization and administration to maximize services</li><li>• Wellness liaison, working with the client, administrators and professionals to identify and implement wellness initiatives</li><li>• Retention manager overseeing all aspects of the renewal process</li></ul>
<b>Years' experience with this Firm:</b>  9 years
<b>Education: Degree(s)/Year/Specialization:</b>  Marketing and Merchandising, University of Louisiana at Lafayette
<b>Other experience and qualifications relevant to the proposed Project:</b> <p>Lisa has served as the account manager for Jefferson Parish Government since 2013. She specializes in key account management and partners with brokers and consultants to ensure we meet their goals and objectives. Lisa is very knowledgeable on the unique nature of her clients and is adept at meeting their needs and keeping enrollees satisfied.</p> <p>Lisa joined Delta Dental in 2013 as an account manager with 12 years of prior experience, giving her a total of 21 years of experience in the dental and healthcare industry. She brings to her role an exceptional level of client service and retention skills that have allowed her to build strong client partnerships.</p>

## General Professional Services Questionnaire

<b>PROFESSIONAL NO. 2</b>
<b>Name &amp; Title:</b>
Tony Cangelosi Account Executive - Key Accounts
<b>Name of Firm with which associated:</b>
Delta Dental
<b>Description of job responsibilities:</b>
<ul style="list-style-type: none"><li>• Educating consultants, brokers and prospects about the value of Delta Dental products and services</li><li>• Partnering with brokers and consultants to coordinate strategies to achieve their clients' benefits and related objectives</li><li>• Overseeing the preparation and responses to requests for proposals</li><li>• Participating in implementation service and support after a sale</li></ul>
<b>Years' experience with this Firm:</b>
20 years
<b>Education: Degree(s)/Year/Specialization:</b>
Bachelor of Arts in Political Science, University of New Orleans
<b>Other experience and qualifications relevant to the proposed Project:</b>
<p>Tony was the original account manager for Jefferson Parish Government in 2006. He has remained an integral member of the Account Management team since Lisa David became the account manager in 2013.</p> <p>Tony specializes in key client acquisition and partners with brokers and consultants to ensure we meet their goals and objectives in providing the best dental benefit solutions to the clients they represent.</p> <p>He previously worked as an account executive for Physicians Health Plan and as an account manager for Tulane Preferred Health Plan. He also served as a professional relations and member services representative for Aetna.</p>

## General Professional Services Questionnaire

<b>PROFESSIONAL NO. 3</b>
<b>Name &amp; Title:</b>
Chris Hinds Director, Service - Key Accounts
<b>Name of Firm with which associated:</b>
Delta Dental
<b>Description of job responsibilities:</b>
<ul style="list-style-type: none"><li>• Leading a team of account managers responsible for all service and retention activities for key accounts.</li><li>• Developing and implementing strategic initiatives in support of client goals.</li><li>• Overseeing direct support of clients' dental benefit plans.</li><li>• Overseeing the training of account management and service personnel.</li><li>• Partnering with the organization in the delivery of service excellence.</li></ul>
<b>Years' experience with this Firm:</b>
15
<b>Education: Degree(s)/Year/Specialization:</b>
Communications degree, Fullerton College, Fullerton, CA
<b>Other experience and qualifications relevant to the proposed Project:</b>
<p>Chris' background includes nearly 40 years of sales experience in employee benefits for medical, dental and vision insurance. He joined Delta Dental as a sales account executive before being promoted to director of Account Services.</p> <p>His background includes:</p> <ul style="list-style-type: none"><li>• National Sales director for First Health, where he was responsible for selling self-funded health and dental plans to large employer groups.</li><li>• Account executive for Spectera, where he created new business opportunities selling dental and vision plans.</li><li>• Regional Sales manager for EyeMed Vision Care, where he was responsible for acquiring new business.</li></ul>

## General Professional Services Questionnaire

<b>PROFESSIONAL NO. 4</b>
<b>Name &amp; Title:</b>
Cassandra Fiorito Manager, Account Services
<b>Name of Firm with which associated:</b>
Delta Dental
<b>Description of job responsibilities:</b>
<ul style="list-style-type: none"><li>• Manages and develops a team of account services coordinators that deliver world-class service to brokers and clients</li><li>• Assists account managers in implementation of new business and problem resolution</li><li>• Collaborates with other business units to discuss changes, develop processes and resolve issues</li></ul>
<b>Years' experience with this Firm:</b>
14 years
<b>Education: Degree(s)/Year/Specialization:</b>
<ul style="list-style-type: none"><li>• B.G.S. (business), Fort Hays State University, Hays, KS</li><li>• Certification (human resources management), Fort Hays State University</li><li>• Fellow, Life Management Institute (FLMI) – Level 1</li></ul>
<b>Other experience and qualifications relevant to the proposed Project:</b>
<p>Cassandra joined Delta Dental in 2008 as a benefits enroller. She was promoted to the position of account manager in 2010 before assuming her role as staffing manager, Regulatory, in 2012.</p> <p>She was appointed examinations manager, Regulatory in 2016. In this role, she oversaw all state and federal regulatory examinations and trained and managed the Regulatory exam staff.</p> <p>Cassandra assumed the role of manager, Account Services in 2017.</p>



## General Professional Services Questionnaire

PROFESSIONAL NO. 5
<b>Name &amp; Title:</b>
Chris Davis Vice President, Sales Key Accounts – Account Services
<b>Name of Firm with which associated:</b>
Delta Dental
<b>Description of job responsibilities:</b>
<ul style="list-style-type: none"><li>• Develops and leads the team responsible for client retention and growth strategies for key accounts</li><li>• Consults with the organization in the delivery of service excellence</li><li>• Partners with existing clients, brokers and consulting firms to build relationships by modeling Delta Dental's values of trust, service, excellence and innovation</li></ul>
<b>Years' experience with this Firm:</b>
11
<b>Education: Degree(s)/Year/Specialization:</b>
<ul style="list-style-type: none"><li>• Master of Business Administration, Shippensburg University</li><li>• Bachelor of Science in Marketing, King's College</li></ul>
<b>Other experience and qualifications relevant to the proposed Project:</b>
<p>Chris originally joined Delta Dental in 2003 as an account manager. He served as a sales account executive from 2005-2013 before leaving Delta Dental to pursue other opportunities. He rejoined the company in 2021 in his current role as vice president, Sales, Key Accounts – Account Services.</p> <p>Outside of his roles at Delta Dental, Chris served as the vice president of Ancillary Services at Capital BlueCross. He also held the role of the vice president of Sales and Service at Dominion National (a Capital BlueCross subsidiary).</p>



## General Professional Services Questionnaire

**K. List all prior projects that best illustrate the Firm's qualifications relevant to this Project. Please include any and all work performed for Jefferson Parish. Please attach additional pages if necessary.**

### PROJECT NO. 1

Project Name, Location and Owner's contact information:	Description of Services Provided:
Jefferson Parish Government Yenni Bldg. 1221 Elmwood Park Blvd, Suite 517 Jefferson, LA 70123 Contact: Jessica Palermo Benefits Administrator Phone: 504-736-6133	Fully insured PPO dental benefits administration for 1,673 primary members and 2,751 total members
Length of Services Provided:	Cost of Services Provided:
3/1/2006 to present	Delta Dental does not release this information, as it is confidential to each client.

### PROJECT NO. 2

Project Name, Location and Owner's contact information:	Description of Services Provided:
Tulane University Office of Human Resources & Institutional Equity 1555 Poydras St., Suite 964 New Orleans, LA 70112 Contact: Kristy S. Roger Director of Benefits Phone: 504-247-1723	Fully insured PPO dental benefits administration for 4,027 primary members and 7,300 total members
Length of Services Provided:	Cost of Services Provided:
1/1/2011 to present	Delta Dental does not release this information, as it is confidential to each client.

## General Professional Services Questionnaire

<b>PROJECT NO. 3</b>	
<b>Project Name, Location and Owner's contact information:</b>	<b>Description of Services Provided:</b>
Louisiana Clerks of Court 10202 Jefferson Hwy. Building A Baton Rouge, LA 70809 Contact: Debbie D. Hudnall Executive Director Phone: 225-293-1162	Fully insured PPO dental benefits administration for 1,446 primary members and 2,500 total members
<b>Length of Services Provided:</b>	<b>Cost of Services Provided:</b>
1/1/2012 to present	Delta Dental does not release this information, as it is confidential to each client.

<b>PROJECT NO. 4</b>	
<b>Project Name, Location and Owner's contact information:</b>	<b>Description of Services Provided:</b>
Rapides Parish School District 619 Sixth Street Alexandria, LA 71306 Contact: Elizabeth Domite, CPA Chief Financial Officer Phone: 318-487-0888	Fully insured PPO dental benefits administration for 1,700 primary members and 3,846 total members
<b>Length of Services Provided:</b>	<b>Cost of Services Provided:</b>
7/1/2016 to present	Delta Dental does not release this information, as it is confidential to each client.

## General Professional Services Questionnaire

PROJECT NO. 5	
Project Name, Location and Owner's contact information:	Description of Services Provided:
City of Denton 901-B Texas Street Denton, TX 76209 Contact: Linda Jo Kile Benefits Supervisor Phone: 940-349-8388	Fully insured PPO dental benefits administration for 1,777 primary members and 3,500 total members
Length of Services Provided:	Cost of Services Provided:
1/1/2019 to present	Delta Dental does not release this information, as it is confidential to each client.

PROJECT NO. 6	
Project Name, Location and Owner's contact information:	Description of Services Provided:
N/A	N/A
Length of Services Provided:	Cost of Services Provided:
N/A	N/A

## General Professional Services Questionnaire

<b>PROJECT NO. 7</b>	
<b>Project Name, Location and Owner's contact information:</b>	<b>Description of Services Provided:</b>
N/A	N/A
<b>Length of Services Provided:</b>	<b>Cost of Services Provided:</b>
N/A	N/A

<b>PROJECT NO. 8</b>	
<b>Project Name, Location and Owner's contact information:</b>	<b>Description of Services Provided:</b>
N/A	N/A
<b>Length of Services Provided:</b>	<b>Cost of Services Provided:</b>
N/A	N/A

## General Professional Services Questionnaire

<b>PROJECT NO. 9</b>	
<b>Project Name, Location and Owner's contact information:</b>	<b>Description of Services Provided:</b>
N/A	N/A
<b>Length of Services Provided:</b>	<b>Cost of Services Provided:</b>
N/A	N/A

<b>PROJECT NO. 10</b>	
<b>Project Name, Location and Owner's contact information:</b>	<b>Description of Services Provided:</b>
N/A	N/A
<b>Length of Services Provided:</b>	<b>Cost of Services Provided:</b>
N/A	N/A

## General Professional Services Questionnaire

**L. List all prior and/or on-going litigation between Firm and Jefferson Parish. Please attach additional pages if necessary.**

Parties:		Status/Result of Case:
Plaintiff:	Defendant:	
1. There is no prior or ongoing litigation between Delta Dental and Jefferson Parish.	Not applicable.	Not applicable.
2. N/A	N/A	N/A
3. N/A	N/A	N/A
4. N/A	N/A	N/A

**M. Use this space to provide any additional information or description of resources supporting Firm's qualifications for the proposed project.**

We use an "any-to-any" model for customer service calls, which enables us to take calls from any one of our offices in Alpharetta, GA; Rancho Cordova, CA; or Mechanicsburg, PA.

There are 445 PPO customer services representatives throughout our three regional operations centers including the 168 in Alpharetta.

There are 158 claims processors throughout our three regional operations centers.

**N. To the best of my knowledge, the foregoing is an accurate statement of facts.**

Signature: Christopher T. Davis Print Name: Christopher T. Davis

Vice President, Sales,

Title: Key Accounts – Account Services Date: June 29, 2022

## **Statement of Qualifications Affidavit Instructions**

- **Affidavit is supplied as a courtesy to Affiants, but it is the responsibility of the affiant to insure the affidavit they submit to Jefferson Parish complies, in both form and content, with federal, state and parish laws.**
- **Affidavit must be signed by an authorized representative of the entity or the affidavit will not be accepted.**
- **Affidavit must be notarized or the affidavit will not be accepted.**
- **Notary must sign name, print name, and include bar/notary number, or the affidavit will not be accepted.**
- **Affiant MUST select either A or B when required or the affidavit will not be accepted.**
- **Affiants who select choice A must include an attachment or the affidavit will not be accepted.**
- **If both choice A and B are selected, the affidavit will not be accepted.**
- **Affidavit marked N/A will not be accepted.**
- **It is the responsibility of the Affiant to submit a new affidavit if any additional campaign contributions are made after the affidavit is executed but prior to the time the council acts on the matter.**

*Instruction sheet may be omitted when submitting the affidavit*



## Statement of Qualifications

### AFFIDAVIT

STATE OF Pennsylvania

~~PARISH~~/COUNTY OF Cumberland

BEFORE ME, the undersigned authority, personally came and appeared: Christopher Davis

\_\_\_\_\_, (Affiant) who after being by me duly sworn, deposed and said that  
he/she is the fully authorized Vice President, Sales, of Delta Dental Insurance Company  
Key Accounts – Account (Entity),  
Services

the party who submitted a Statement of Qualifications (SOQ) to 2SOQ No. 22-032  
Dental Insurance Plan (Briefly describe the services the SOQ

will cover), to the Parish of Jefferson.

Affiant further said:

#### Campaign Contribution Disclosures

**(Choose A or B, if option A is indicated please include the required attachment):**

**Choice A** \_\_\_\_\_ Attached hereto is a list of all campaign contributions, including the date and amount of each contribution, made to current or former elected officials of the Parish of Jefferson by Entity, Affiant, and/or officers, directors and owners, including employees, owning 25% or more of the Entity during the two-year period immediately preceding the date of this affidavit or the current term of the elected official, whichever is greater. Further, Entity, Affiant, and/or Entity Owners have not made any contributions to or in support of current or former members of the Jefferson Parish Council or the Jefferson Parish President through or in the name of another person or legal entity, either directly or indirectly.

**Choice B** X \_\_\_\_\_ there are **NO** campaign contributions made which would require disclosure under Choice A of this section.

Affiant further said:

Debt Disclosures

**(Choose A or B, if option A is indicated please include the required attachment):**

**Choice A** \_\_\_\_\_ Attached hereto is a list of all debts owed by the affiant to any elected or appointed official of the Parish of Jefferson, and any and all debts owed by any elected or appointed official of the Parish to the Affiant.

**Choice B** X \_\_\_\_\_ There are **NO** debts which would require disclosure under Choice A of this section.

Affiant further said:

Solicitation of Campaign Contribution Disclosures

**(Choose A or B, if option A is indicated please include the required attachment):**

**Choice A** \_\_\_\_\_ Attached hereto is a list of all elected officials of the Parish of Jefferson, whether still holding office at the time of the affidavit or not, where the elected official, individually, either by **telephone or by personal contact**, solicited a campaign contribution or other monetary consideration from the Entity, including the Entity's officers, directors and owners, and employees owning twenty-five percent (25%) or more of the Entity, during the two-year period immediately preceding the date the affidavit is signed. Further, to the extent known to the Affiant, the date of any such solicitation is included on the attached list.

**Choice B** X \_\_\_\_\_ there are **NO** solicitations for campaign contributions which would require disclosure under Choice A of this section.

Affiant further said:

Subcontractor Disclosures

**(Choose A or B, if option A is indicated please include the required attachment):**

**Choice A** \_\_\_\_\_ Affiant further said that attached is a listing of all subcontractors, excluding full time employees, who may assist in providing professional services for the aforementioned SOQ.

**Choice B** X \_\_\_\_\_ There are **NO** subcontractors which would require disclosure under Choice A of this section.

Affiant further said:

That Affiant has employed no person, corporation, firm, association, or other organization, either directly or indirectly, to secure the public contract under which he received payment, other than persons regularly employed by the Affiant whose services in connection with the construction, alteration or demolition of the public building or project or in securing the public contract were in the regular course of their duties for Affiant; and

*[The remainder of this page is intentionally left blank.]*

That no part of the contract price received by Affiant was paid or will be paid to any person, corporation, firm, association, or other organization for soliciting the contract, other than the payment of their normal compensation to persons regularly employed by the Affiant whose services in connection with the construction, alteration or demolition of the public building or project were in the regular course of their duties for Affiant.

Christopher T. Davis

Signature of Affiant

Christopher T. Davis

Printed Name of Affiant

SWORN AND SUBSCRIBED TO BEFORE ME

ON THE 23 DAY OF June, 20 22

Shawna Ott  
Notary Public

Shawna Ott  
Printed Name of Notary

1357142  
Notary/Bar Roll Number

Commonwealth of Pennsylvania - Notary Seal  
SHAWNA OTT, Notary Public  
Cumberland County  
My Commission Expires March 4, 2024  
Commission Number 1357142

My commission expires March 4, 2024



A Delta Dental

# Benefits Solution

For Jefferson Parish Government

EFFECTIVE DATE: January 1, 2023

Lisa David  
Account Manager - Key Accounts

Telephone: 337-212-9500  
Email: [ldavid@delta.org](mailto:ldavid@delta.org)

**[deltadentalins.com](http://deltadentalins.com)**

# Executive Summary

A dental plan to keep Jefferson Parish Government smiling – and saving

Jefferson Parish Government (JPG) is comprised of 30 departments that serve the citizens of Jefferson Parish, providing services such as water, sewage and fire. JPG provides its more than 3,400 employees with comprehensive benefits, training and retirement plans. Thanks to its benefit offerings and work environment, Jefferson Parish was recently named one of the “Top Places to Work” by NOLA.com

JPG currently offers its active employees and their dependents two fully insured dental plans through two carriers – a PPO and a DHMO plan – but is now seeking to partner with one carrier to provide a high/low PPO plan option.

As JPG’s PPO dental carrier since 2006, Delta Dental can effectively deliver high/low plans that meet JPG’s needs – at an affordable cost. JPG and its enrollees already benefit from outstanding network access and our cost controls: during contract years 2020-2021, **we saved your enrollees more than \$996,000** compared to dentists’ submitted charges. We anticipate JPG’s savings will only grow when we add the new high/low plan options.

Because it is our one and only priority, we invest a high level of time, attention and resources in dental insurance, which allows us to offer JPG:

- Exceptional benefits at an affordable price,
- The biggest network, the best discount,
- A specialized account service team with experience, and
- Plans that offer more: value-added features.

## *Delta Dental at a glance...*

- Over 50 years of experience providing dental benefits coverage throughout the United States.
- A nonprofit organization with a dedication to social responsibility and dental wellness.
- The nation’s largest proprietary dentist network.
- Over 491 state governments and municipalities, with over 3.3 million members throughout the country, trust us with their dental wellness requirements.
- Rated A (Excellent) with a “stable” outlook by A.M. Best.

## Exceptional Benefits at an Affordable Price

JPG is seeking to offer a high/low PPO plan option to replace its current PPO and DHMO offerings, while keeping costs reasonable for enrollees. Affordable plan designs with outstanding benefits are of the utmost importance to JPG – and Delta Dental delivers.

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Our offer, outlined below, demonstrates our commitment to supporting JPG's financial goals.

### Offer Highlights

- **Competitive Cost:** We are offering the Low Plan (matching the current PPO plan) at the current PPO rates. The High Plan is offered at slightly higher rates reflective of the higher benefit offering.
- **Rate Guarantee:** Our rates for both the Low and High Plans are guaranteed for three years.



Using our deep knowledge of JPG's population, benefit goals and current plans, we have designed a high/low plan option that we feel best meets JPG's needs. We are offering a Low Plan that mirrors the current PPO plan JPG's enrollees enjoy. The High Plan we designed for JPG offers increased benefits for enrollees, including coverage for adult orthodontics and increased coinsurance percentages for covered procedures, resulting in lower out-of-pocket costs for enrollees.




The plan design options provided in our proposal are examples of plans we can offer for Jefferson Parish Government and are not the only dental plans available to Jefferson Parish Government. We are happy to work with Jefferson Parish Government to further develop customized plan design options that meet your needs.

Delta Dental uses claims data applied to cutting-edge dental science to carefully design plans with enrollees' well-being in mind. Our plans encourage your enrollees to visit the dentist regularly, which helps them avoid serious conditions and costly treatments down the road.



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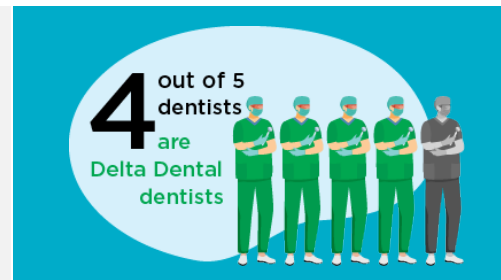
Plan features include:

		
<b>100% COVERAGE FOR DIAGNOSTIC AND PREVENTIVE CARE,</b> which is waived from the plan's deductible and maximum, so your employees never have to skip these important services to save for other treatments	<b>ENHANCED COVERAGE FOR PREGNANT WOMEN,</b> including an additional exam and a cleaning or scaling and root planing procedure	<b>FEATURES THAT SET US APART,</b> including no late entrant provisions, no missing tooth exclusion and coverage for two cleanings in a year (not every six months).

## The biggest network, the best discount

Delta Dental has our own network of dentists. We can deliver your employees lower out-of-pocket expenses with the largest dentist network<sup>1</sup> and best effective discount<sup>2</sup> of any dental insurance carrier.

Four out of five dentists nationwide participate with Delta Dental<sup>3</sup>, which helps ensure your employees have access to affordable care — where and when they need it.



Our PPO plan gives your enrollees access to two dentist networks at once. With Delta Dental, your employees benefit from our unique cost-saving “safety net.” This safety net – our larger Delta Dental Premier® network – protects your enrollees from the higher out-of-pocket costs likely for services provided by non-Delta Dental dentists.

<sup>1</sup> Delta Dental Premier is the largest dental network nationwide based on total unique dentists, as of September 2020, according to Zelis Network360

<sup>2</sup> Dental Actuarial Analytics' (formerly Ruark Consulting LLC) 2019 Dental PPO Network Study

<sup>3</sup> June 2020 Independent NetMinder Data; based on the Delta Dental Premier® network

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Enrollees' out-of-pocket expenses are lowest when they visit any of the more than 371,000 PPO dental offices nationwide. In addition, if they visit a dentist who participates in only the Delta Dental Premier plan – which has the largest proprietary network of dentists with over 436,000 dental offices nationwide – Delta Dental limits the dentist's total collectable charge. Only with a non-Delta Dental dentist is there no contracted fee limit of any kind.

### Delivering Measurable Savings

Your employees understand the benefits of using Delta Dental dentists to maximize discounts and lower out-of-pocket costs. Nearly 87% of approved procedures under your plan were performed by Delta Dental dentists in 2021. This is **above** the statewide combined Delta Dental PPO and Premier provider benchmark of 72.2% for approved procedures, showing that JPG enrollees have outstanding access to Delta Dental dentists.

Of course, access to network dentists doesn't mean much if costs are unreasonable. An independent actuarial firm has determined we offer the industry's best effective discount, which is the average savings on all claims, both in and out of network. It represents our ability to deliver JPG value through a combination of network size, utilization and discounts.

You and your employees have benefitted directly from our cost controls, **saving over \$996,000** – over 35% of submitted charges – during plan years 2020-2021.

More than \$784,000 of these savings were due to network discounts, which is directly attributable to your enrollees' utilization of Delta Dental dentists.

The size of our networks makes it easy for enrollees to find Delta Dental dentists and save. These dentists agree to accept our discounted fees as full payment. We don't negotiate fees with individual dentists, so your employees can count on reliably low fees for services.

### No Disruption (or Leasing) with Delta Dental!

Only one carrier can offer no disruption for JPG: Delta Dental. Your enrollees can keep using their benefits as usual – with no need to find a new dentist. Our network comparison shows that JPG can expect to see an average disruption of **30%** with another carrier, causing headaches for your benefits staff and enrollees.

In addition, we contract directly with our dentists instead of leasing networks from other carriers, so your employees benefit from stable networks with low turnover, consistent processing policies and no network access fees. And all our



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dentists are credentialed to National Committee for Quality Assurance (NCQA) standards.<sup>4</sup>

## A specialized account service team with experience



Your dental benefits plan should provide exceptional care and service for JPG — not headaches for your benefits staff.

That's why we offer an experienced account management team that knows your benefit plan as well as you do. We've been honored to serve you for 16 years, and we're confident that we can provide you with the same attentive service you've come to expect.

Your assigned account manager, Lisa David, is a trusted partner you can count on. She has served as your dedicated account manager since 2013. Lisa responds to your inquiries within 24 hours, and she'll continue to meet with you twice a year, or as needed, to evaluate your plan's performance in detail.



Lisa will continue to provide you with a comprehensive monthly financial and utilization reporting package to help you set and reach specific financial goals. You can use this package to track financial trends, consider new plan design options, review your program's effectiveness and more. We have hundreds of additional financial, utilization and operational data elements available, and Lisa is always happy to help meet your reporting needs.

### Healthy Behaviors

#### Diagnostic and Preventive Care

Oral Exams: 92,029



Cleanings: 83,840



Our *Your Dental Health Summary* report highlights areas where JPG is doing well and identifies at-risk segments of your population, such as employees without any dental visits or with a history of unhealthy habits. This information will help you plan custom wellness initiatives tailored to your unique needs.

<sup>4</sup> All Delta Dental companies share common networks. In our enterprise of Delta Dental-affiliated companies, Delta Dental Insurance Company, manages network credentialing for all Delta Dental networks, and has received NCQA Accreditation in Credentialing. NCQA has reviewed and accredited Delta Dental Insurance Company's Credentialing functions. For complete details on the scope of this review, visit [www.ncqa.org](http://www.ncqa.org).

## CONFIDENTIAL



You can also manage eligibility and billing with our online account administration tools. Our eligibility application allows you to update and verify eligibility in real-time. With the billing and reconciliation tool, you can view and pay invoices, track payment history and submit adjustments electronically.

## Plans that offer more: value-added features

We understand that your dental plan is a significant investment. To ensure you receive maximum value in return, we're offering:

Through our **Delta Dental-sponsored wellness webinars**, Dr. Jessica Buehler, DDS, leads an informative session to educate members not just on what they should do to improve their oral health, but on why they should do it. In her own words:



***"If everyone who comes to the webinar can go home with one improved habit, I'll know I've done my job. There's no magic trick. Small habits over time create overall wellness and health. Oral health is connected to all kinds of health factors, so something as simple and routine as a dental visit can be the first step to a better life."***

These webinars come very highly recommended by our enrollees as evidenced by one attendee's feedback:

***"Wow, Jessica Buehler was incredibly knowledgeable and gave amazing information on dental health. I am so glad that this webinar was offered to us, and I have a list of healthy oral habits that I can't wait to get started on!"***

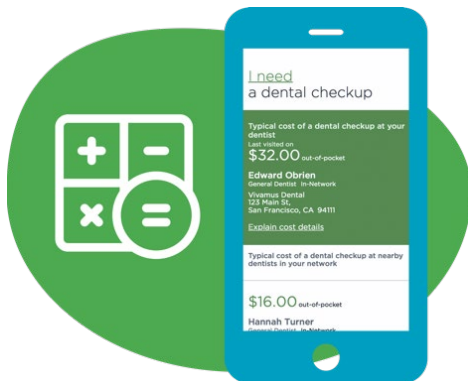
**DentaQual** is a new feature that provides quality ratings for individual Delta Dental dentists on our online provider directory using a one-to-five-star rating system. The feature uses a statistical analysis of an individual dentist's claims to provide an overall quality score for that dentist, as well as scores in specific areas such as treatment outcomes, patient retention, and cost effectiveness.





**Our virtual dentistry tools** Toothpic and Virtual Consult<sup>5</sup> are included for all PPO clients and come with no additional access fees.

Enrollees seeking a quick diagnostic report can use Toothpic, a web-based platform, to get an in-depth report from a Delta Dental dentist within 24 hours. Virtual Consult is a video-based urgent care platform helping enrollees connect to participating Delta Dental dentists in real time.



**Our BrushSmart™ program** offers personalized solutions, oral care tips, and discounts to help employees improve their dental health care routines at home. The following discounts are offered in the BrushSmart store:

- 20% off Philips Sonicare products
- \$20 off Oral-B products
- 25% off quip products



**Our Cost Estimator** tool enables enrollees to get estimated costs for a typical dentist visit — helping them plan dental treatment confidently. This tool provides a personalized estimate based on the dentist an enrollee wishes to see. Enrollees can even compare fees from multiple dental offices in the same geographic area at the same time, allowing them to select the most cost-effective office. By showing the clear cost advantages of visiting network dentists, the tool encourages in-network utilization.

<sup>5</sup> Toothpic is available nationwide. Virtual Consult is available in Alabama, California, Delaware, Florida, Georgia, Louisiana, Maryland, Mississippi, Montana, Nevada, New York, Pennsylvania, Texas, Utah, West Virginia and the District of Columbia.

## CONFIDENTIAL

**Vision and hearing aid discounts.** Our partnership with Amplifon Hearing Health Care and QualSight gives employees access to substantial discounts on hearing aids and LASIK vision correction services. Amplifon provides an average savings of 64% off retail pricing.<sup>6</sup> QualSight discounts are 40-50% off the price of traditional LASIK.<sup>7</sup>



**Our quarterly *Grin!* magazine** offers an entertaining collection of articles, features and healthy seasonal recipes that promote good oral and overall health practices. Your employees can also find answers to their dental health questions with our online health library, videos and other materials that explain the connection between oral health and overall health.

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<sup>6</sup> According to Amplifon's internal analysis of Amplifon savings off MSRP in 2020. Discounts or savings may vary by manufacturer and technology level of the hearing aid device.

<sup>7</sup> As compared to the reported overall national LASIK eye surgery cost by Market Scope LLC 2020. Discounts or savings may vary by provider.



## Let's shine together



Delta Dental is proud to have served as Jefferson Parish Government's PPO dental carrier since 2006. This experience, coupled with our detailed knowledge of your population, uniquely position us as the only carrier to provide the solutions to meet JPG's needs.

Our proposed solution delivers:

- Affordable high/low plans designed for JPG's unique population – with a consultative approach to further customize plans to meet your needs.
- Continued savings for JPG and your enrollees.
- Outstanding network access thanks to the nation's largest proprietary network.
- Value-added services offering more for your money.

Our proposal proves that continued service with Delta Dental is the right choice to keep your enrollees smiling. Account Manager Lisa David is available to answer any questions Jefferson Parish Government has regarding our proposal.



# Minimum Qualifications

The following are mandatory requirements for all proposers that cannot be delegated to another entity and must be met by the actual entity submitting the proposal. Failure to meet any of these requirements at the time of the submission deadline will result in the disqualification of a proposal:

1. **Proposer must be licensed in Louisiana and in other states once it is known that a beneficiary has moved to or received services in that state. Please provide copies of all licensing credentials from the State of Louisiana with your proposal.**

Confirmed. Please refer to the attachment, *Certificate of Authority*.

2. **Proposer must have at least five (5) years of experience in providing the type of plans and services requested in this SOQ**

Delta Dental is the “original,” the first organization specifically designed to provide both traditional indemnity, PPO and pre-paid dental insurance. Since writing the first group dental plan in the country, Delta Dental has pioneered a system of quality assurance and cost management still unmatched by any other carrier today.

Delta Dental has been administering dental plans for public sector employees since 1970. With a full range of dental plans available, we can meet the specialized needs of school districts, municipal governments, governmental agencies, labor organizations, trust funds, hospitals and credit unions as well as other commercial businesses and public sector employers.

Jefferson Parish Government has trusted Delta Dental to protect its employees’ smiles since 2006.

3. **Proposer must offer the type of plans and services as described in this SOQ to at least three (3) similar employer groups or municipalities with similar total members as Jefferson Parish Government, and provide as references.**

## **CONFIDENTIAL**

Jefferson Parish Government  
1,673 primary members and 2,751 total members  
Jessica Palermo  
Benefits Administrator  
Yenni Bldg. 1221 Elmwood Park Blvd, Suite 517  
Jefferson, LA 70123  
Phone: 504-736-6133

**CONFIDENTIAL**

Tulane University  
4,027 primary members and 7,300 total members  
Kristy S. Roger  
Director of Benefits  
Office of Human Resources & Institutional Equity  
1555 Poydras St., Suite 964  
New Orleans, LA 70112  
Phone: 504-247-1723

Louisiana Clerks of Court  
1,446 primary members and 2,500 total members  
Debbie D. Hudnall  
Executive Director  
10202 Jefferson Hwy.  
Building A  
Baton Rouge, LA 70809  
Phone: 225-293-1162

Rapides Parish School District  
1,700 primary members and 3,846 total members  
Elizabeth Domite, CPA  
Chief Financial Officer  
619 Sixth Street  
Alexandria, LA 71306  
Phone: 318-487-0888

City of Denton  
1,777 primary members and 3,500 total members  
Linda Jo Kile  
Benefits Supervisor  
901-B Texas Street  
Denton, TX 76209  
Phone: 940-349-8388

**State of Louisiana**  
**J. ROBERT WOOLEY**

ACTING COMMISSIONER OF INSURANCE

**CERTIFICATE OF AUTHORITY**

Whereas, the Delta Dental Insurance Company

Located in the State of Delaware

has applied for a certificate of authority and made the filings required of such Insurer.

Therefore, I, J. Robert Wooley, the undersigned Acting Commissioner of Insurance, do hereby certify that  
the said Delta Dental Insurance Company

Is authorized to transact its appropriate business of

**HEALTH AND ACCIDENT**

Insurance in this State, in accordance with the laws thereof. This certificate shall remain in effect until  
cancelled, suspended, revoked or the renewal thereof refused.

*Amended C of A - Original Issued 06-14-1974*



In Testimony Whereof, I hereunto subscribe my name, and affix  
the seal of my office at Baton Rouge this 7th  
day of November A.D. 2002

J. Robert Wooley  
Acting Commissioner of Insurance

June 27, 2022

**JEFFERSON PARISH GOVT**

Yenni Bldg. 1221 Elmwood Park Blvd. Suite 517  
Jefferson, LA 70123

RE: Contract Renewal for JEFFERSON PARISH GOVT  
Delta Dental PPO<sup>SM</sup> Group# 03735

We appreciate your business and thank you for choosing Delta Dental Insurance Company. Your employees are among the millions nationwide who trust their smiles to Delta Dental.

We are pleased to present you with your dental plan contract renewal information. We are committed to providing you with quality plan designs combined with excellent customer service.

When reviewing your dental plan, we considered cost factors related to your group's dental service utilization and claims experience. We have made every attempt to provide the most competitive renewal possible.

We have calculated your rates based on the employer/employee contribution levels in your contract remaining the same. If the contribution levels and/or enrollment guidelines have changed or will change, please notify us immediately, as such a change may affect your renewal rate.

The following is the renewal information for your Delta Dental PPO<sup>SM</sup> dental plan:

<b><i>Effective Date</i></b>	<b><i>January 01, 2023</i></b>	
<b><i>Contract Term</i></b>	<b><i>January 01, 2023 - December 31, 2025</i></b>	
	<b><i>Current Rates</i></b>	<b><i>Renewal Rates</i></b>
		<b><i>1/1/2023 - 12/31/2025</i></b>
<b><i>% change</i></b>		<b><i>0.00%</i></b>
<b><i>Enrollee Only</i></b>	<b><i>\$20.90</i></b>	<b><i>\$20.90</i></b>
<b><i>Enrollee + Spouse</i></b>	<b><i>\$41.10</i></b>	<b><i>\$41.10</i></b>
<b><i>Enrollee + Children</i></b>	<b><i>\$50.56</i></b>	<b><i>\$50.56</i></b>
<b><i>Family</i></b>	<b><i>\$61.60</i></b>	<b><i>\$61.60</i></b>

Delta Dental Insurance Company  
Telephone: 800-521-2651

Delta Dental of California  
Telephone: 888-335-8227

Delta Dental Mid-Atlantic Region  
Delta Dental of Delaware, Inc.  
Delta Dental of the District of Columbia  
Delta Dental of New York, Inc.  
Delta Dental of Pennsylvania (Maryland)  
Delta Dental of West Virginia  
Telephone: 800-932-0783

Please keep this renewal letter with your contract documents. It serves as an amendment to your Delta Dental Contracts for the rates and contract term.

To renew your dental plan contract, please follow these steps:

- 1) Review this letter for changes to your dental plan for January 01, 2023
- 2) Begin paying the rates outlined in this letter with your new contract term.

If you have any questions about your renewal, your Account Manager will be happy to help. We appreciate your continued confidence in Delta Dental. We are proud of our association with you and look forward to a long and mutually successful relationship.

Sincerely,

Delta Dental Insurance Company

A handwritten signature in black ink, appearing to read 'MohammadReza Navid', with a stylized flourish at the end.

MohammadReza Navid  
Group Vice President, Sales & Marketing

The American Dental Association (ADA) annually updates its standard dental procedure coding system, which is a component of its Code on Dental Procedures and Nomenclature (CDT Code) reference manual. When the ADA changes the codes, carriers must adopt the changes. We process claims according to the current CDT reference manual. Changes made to comply with the CDT Code do not constitute a material change to your dental plan design.

**Summary of Contract Amendments to**

**JEFFERSON PARISH GOVT**

**Delta Dental PPO<sup>SM</sup>**

**OTHER INFORMATION**

Delta Dental's retro-termination policy for enrollees. As a reminder, Delta Dental's policy is that enrollment may be adjusted retroactively to the immediately preceding three months plus the current month billed if no claims have been processed after the requested termination date for the enrollee.

Provider reimbursement. As a reminder, Delta Dental's policy is to reimburse contracted dentists based on the network payment provisions for the geographic area in which the services are provided.

## **OHCA Notification**

Please be informed that consistent with the group application and group contract terms, Delta Dental considers its relationship with fully insured group health plans as subject to HIPAA's "Organized Health Care Arrangement" (OHCA) privacy rules as defined in 45 Code of Federal Regulations (C.F.R.) §164.501. Functionally, the exchange of enrollment information between Delta Dental and your group remains the same.

While a Business Associate Agreement is not required between Delta Dental and your fully insured group health plan within an OHCA, any Protected Health Information (PHI) exchanged or shared between the entities remains subject to HIPAA's minimum necessary rule and other privacy rules in addition to any applicable state laws and regulations governing the disclosure of individually identifiable health information.

Additionally, confidentiality requirements remain applicable to the exchange of information within an OHCA.



# Plan Design Options

The plan design options provided in our proposal are examples of plans we can offer for Jefferson Parish Government and are not the only dental plans available to Jefferson Parish Government. We are happy to work with Jefferson Parish Government to further develop customized plan design options that meet your needs.

# Plans and Rates

## Delta Dental PPO™

JEFFERSON PARISH GOVT			
	Program A- Plan I Current		
	Delta Dental PPO Dentist	Delta Dental Premier Dentist	Non-Delta Dental Dentist
Basis for Member Cost Sharing	PPO Contracted Fees	PPO Contracted Fees	PPO Contracted Fees
Benefits			
Diagnostic & Preventive	100%	100%	100%
Sealants	80%	80%	80%
Space Maintainers	100%	100%	100%
Basic Restorative	80%	80%	80%
Oral Surgery	80%	80%	80%
Simple Extractions	80%	80%	80%
Endodontics	80%	80%	80%
Surgical Periodontics	80%	80%	80%
Non-Surgical Periodontics	80%	80%	80%
Major Restorative	50%	50%	50%
Prosthodontics-Fixed & removable	50%	50%	50%
Denture Repair, Reline, Rebase	80%	80%	80%
Implants	Not Covered	Not Covered	Not Covered
Orthodontics – Child	50%	50%	50%
Orthodontics – Adult	Not Covered	Not Covered	Not Covered
TMJ	Not Covered	Not Covered	Not Covered

## Plans and Rates(continued)

### Delta Dental PPO™

<b>Deductible</b> (Annual deductible does not apply to Diagnostic, Preventive and Orthodontic Services)			
Per Patient / Calendar year	\$50	\$50	\$50
Per Family / Calendar year	\$150	\$150	\$150
Lifetime Ortho deductible/ Patient	\$0	\$0	\$0
<b>Maximums</b> (Does not apply to Diagnostic and Preventive Services)			
Per Patient / Calendar year	\$1000	\$1000	\$1000
Lifetime Ortho maximum/ Patient	\$1000	\$1000	\$1000
<b>Waiting Periods</b> (Calculated from each primary enrollee's effective date in a dental program as reported by the employer)			
Oral Surgery, Endo, Perio	NA	NA	NA
Orthodontics	NA	NA	NA
Major Restorative, Prosthodontics	NA	NA	NA

## Plans and Rates(continued)

### Delta Dental PPO™

Contract Type		Non-Retention (Non-Participating)				
Contract Term		01/01/2023 to 12/31/2025				
		Guaranteed				
Rate Effective Dates	From	01/01/2023				
	To	12/31/2025				
Enrollee only		\$20.90				
Enrollee + Spouse		\$41.10				
Enrollee + Children		\$50.56				
Family (EE, Spouse, & Child(ren))		\$61.60				
The above rates include 0.00% broker commission.						
Created Date: 06/28/2022. The above rates are not valid unless accompanied by the provisions in the attached pages.						

# Assumptions and Guidelines

## JEFFERSON PARISH GOVT

### Program A-Plan I Current

#### **Proposal Disclosure**

The rates quoted in this proposal are based on the information provided to Delta Dental at the time the proposal was released. This proposal is not a contract. If the group wishes to sign a contract with Delta Dental, it will be required to complete and sign a Group Application. Delta Dental's acceptance of a completed Group Application will be based on verification of group enrollment specifications.

If during the Contract Term any new or increased tax, assessment or fee is imposed on the amounts payable to or by Delta Dental under this Contract or any immediately preceding contract between Delta Dental and Contractholder, the Premium amount will be increased by the amount of any such new or increased tax, assessment or fee by written notice to Contractholder, and the Contract shall thereby be modified on the date set forth in the notice.

#### **Maximum Contract Allowance**

Contracted dentists are paid directly by Delta Dental and by agreement cannot bill the enrollee more than their contracted fee. Non-contracted dentists may not always accept Delta Dental's program allowance as payment in full. The enrollee is responsible for paying up to the non-contracted dentist's submitted charge.

Benefit payments for services rendered by non-contracted dentists are sent directly to the enrollee. It is the enrollee's responsibility to pay the non-contracted dentist.

#### **Fully Insured Non-Retention Contract**

Any profit or loss remaining at the end of the contract period will be absorbed by Delta Dental. The client assumes no liability in a loss situation.

#### **Rate Guarantee**

Rates are valid if purchased by the proposed effective date of 1/1/23. Delta Dental recommends 90 days advance notice for implementation.

#### **Contribution and Participation**

Rates assume an employer contribution of 0% toward the employee cost and 0% toward the dependent cost of coverage for all eligible employees. Rates assume that there will be a minimum enrollment of 2,018 primary enrollees.

**Eligibility**

Eligible employees may enroll on the first day of the month following completion of the employer's required eligibility period. Eligible employees who decline dental coverage may elect to enroll at the next open enrollment. The same requirements also apply for dependent coverage. Primary enrollees electing dependent coverage must enroll all eligible dependents in the dental program. Eligibility for employees and dependents is subject to all state laws or regulatory requirements. Enrollees eligible for optional continuation of group benefits under the Consolidated Omnibus Reconciliation Act of 1986 (COBRA) may continue coverage as allowed by law.

**Limitations and Exclusions**

The proposed plan will be administered under Delta Dental's benefits, limitations and exclusions.

**Deductibles and Maximums**

Deductible and maximum amounts for in network and out of network are inclusive of each other and not in addition to.

**Single Dental Carrier**

It is assumed that Delta Dental is to be the only dental carrier and that all primary enrollees (and their dependent enrollees) will be covered under our plan(s).

**Additional Benefits for Pregnancy**

Pregnant enrollees are eligible for a benefit enhancement consisting of one additional oral evaluation and either one additional prophylaxis or one periodontal scaling/root planing procedure.

**Missing Teeth**

Restorative treatment and replacement of teeth extracted prior to the effective date are covered benefits.

**Posterior Composites**

Posterior Composites paid at the Amalgam Benefits.

**Disclaimer**

The proposed plan designs are based on the current limitations and exclusions, processing policies, and contract specifications.

# Plans and Rates

## Delta Dental PPO™

JEFFERSON PARISH GOVT			
	Program A-Plan II New High Plan		
	Delta Dental PPO Dentist	Delta Dental Premier Dentist	Non-Delta Dental Dentist
Basis for Member Cost Sharing	PPO Contracted Fees	PPO Contracted Fees	PPO Contracted Fees
Benefits			
Diagnostic & Preventive	100%	100%	100%
Sealants	90%	90%	90%
Space Maintainers	100%	100%	100%
Basic Restorative	90%	90%	90%
Oral Surgery	90%	90%	90%
Simple Extractions	90%	90%	90%
Endodontics	90%	90%	90%
Surgical Periodontics	90%	90%	90%
Non-Surgical Periodontics	90%	90%	90%
Major Restorative	60%	60%	60%
Prosthodontics-Fixed & removable	60%	60%	60%
Denture Repair, Reline, Rebase	90%	90%	90%
Implants	Not Covered	Not Covered	Not Covered
Orthodontics – Child	50%	50%	50%
Orthodontics – Adult	50%	50%	50%
TMJ	Not Covered	Not Covered	Not Covered

## Plans and Rates(continued)

### Delta Dental PPO™

<b>Deductible</b> (Annual deductible does not apply to Diagnostic, Preventive and Orthodontic Services)			
Per Patient / Calendar year	\$25	\$25	\$25
Per Family / Calendar year	\$75	\$75	\$75
Lifetime Ortho deductible/ Patient	\$0	\$0	\$0
<b>Maximums</b> (Does not apply to Diagnostic and Preventive Services)			
Per Patient / Calendar year	\$1500	\$1500	\$1500
Lifetime Ortho maximum/ Patient	\$1500	\$1500	\$1500
<b>Waiting Periods</b> (Calculated from each primary enrollee's effective date in a dental program as reported by the employer)			
Oral Surgery, Endo, Perio	NA	NA	NA
Orthodontics	NA	NA	NA
Major Restorative, Prosthodontics	NA	NA	NA



# Plans and Rates(continued)

## Delta Dental PPO™

Contract Type		Non-Retention (Non-Participating)				
Contract Term		01/01/2023 to 12/31/2025				
		Guaranteed				
Rate Effective Dates	From	01/01/2023				
	To	12/31/2025				
Enrollee only		\$28.00				
Enrollee + Spouse		\$55.07				
Enrollee + Children		\$67.75				
Family (EE, Spouse, & Child(ren))		\$82.54				
The above rates include 0.00% broker commission.						
Created Date: 06/28/2022. The above rates are not valid unless accompanied by the provisions in the attached pages.						

# Assumptions and Guidelines

## JEFFERSON PARISH GOVT

### Program A-Plan II New High Plan

#### **Proposal Disclosure**

The rates quoted in this proposal are based on the information provided to Delta Dental at the time the proposal was released. This proposal is not a contract. If the group wishes to sign a contract with Delta Dental, it will be required to complete and sign a Group Application. Delta Dental's acceptance of a completed Group Application will be based on verification of group enrollment specifications.

If during the Contract Term any new or increased tax, assessment or fee is imposed on the amounts payable to or by Delta Dental under this Contract or any immediately preceding contract between Delta Dental and Contractholder, the Premium amount will be increased by the amount of any such new or increased tax, assessment or fee by written notice to Contractholder, and the Contract shall thereby be modified on the date set forth in the notice.

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Contracted dentists are paid directly by Delta Dental and by agreement cannot bill the enrollee more than their contracted fee. Non-contracted dentists may not always accept Delta Dental's program allowance as payment in full. The enrollee is responsible for paying up to the non-contracted dentist's submitted charge.

Benefit payments for services rendered by non-contracted dentists are sent directly to the enrollee. It is the enrollee's responsibility to pay the non-contracted dentist.

#### **Fully Insured Non-Retention Contract**

Any profit or loss remaining at the end of the contract period will be absorbed by Delta Dental. The client assumes no liability in a loss situation.

#### **Rate Guarantee**

Rates are valid if purchased by the proposed effective date of 1/1/23. Delta Dental recommends 90 days advance notice for implementation.

#### **Contribution and Participation**

Rates assume an employer contribution of 0% toward the employee cost and 0% toward the dependent cost of coverage for all eligible employees. Rates assume that there will be a minimum enrollment of 2,018 primary enrollees.

**Eligibility**

Eligible employees may enroll on the first day of the month following completion of the employer's required eligibility period. Eligible employees who decline dental coverage may elect to enroll at the next open enrollment. The same requirements also apply for dependent coverage. Primary enrollees electing dependent coverage must enroll all eligible dependents in the dental program. Eligibility for employees and dependents is subject to all state laws or regulatory requirements. Enrollees eligible for optional continuation of group benefits under the Consolidated Omnibus Reconciliation Act of 1986 (COBRA) may continue coverage as allowed by law.

**Limitations and Exclusions**

The proposed plan will be administered under Delta Dental's benefits, limitations and exclusions.

**Deductibles and Maximums**

Deductible and maximum amounts for in network and out of network are inclusive of each other and not in addition to.

**Single Dental Carrier**

It is assumed that Delta Dental is to be the only dental carrier and that all primary enrollees (and their dependent enrollees) will be covered under our plan(s).

**Additional Benefits for Pregnancy**

Pregnant enrollees are eligible for a benefit enhancement consisting of one additional oral evaluation and either one additional prophylaxis or one periodontal scaling/root planing procedure.

**Missing Teeth**

Restorative treatment and replacement of teeth extracted prior to the effective date are covered benefits.

**Posterior Composites**

Posterior Composites covered.

**Disclaimer**

The proposed plan designs are based on the current limitations and exclusions, processing policies, and contract specifications.

# Standard Limitations

## Delta Dental PPO & Delta Dental Premier plans

Limitations below with age limitations will be subject to exception based on medical necessity.

- (1) Services that are more expensive than the form of treatment customarily provided under accepted dental practice standards are called "Optional Services." Optional Services also include the use of specialized techniques instead of standard procedures.

Examples of Optional Services:

- a) A composite restoration instead of an amalgam restoration on posterior teeth
- b) A crown where a filling would restore the tooth
- c) An inlay/onlay instead of an amalgam restoration
- d) Porcelain, resin or similar materials for crowns placed on a maxillary second or third molar, or on any mandibular molar (an allowance will be made for a porcelain fused to high noble metal crown); or
- e) An overdenture instead of denture

If an enrollee receives Optional Services, an alternate benefit will be allowed, which means We will base Benefits on the lower cost of the customary service or standard practice instead of on the higher cost of the Optional Service. The Enrollee will be responsible for the difference between the higher cost of the Optional Service and the lower cost of the customary service or standard procedure.

- (2) Exam and cleaning limitations:

- a) We will pay for oral examinations (except after-hours exams and exams for observation) and cleanings (including scaling in presence of generalized moderate or severe gingival inflammation-full mouth, periodontal maintenance in the presence of inflamed gums or any combination thereof) no more than twice in a Calendar Year.
- b) A full mouth debridement is allowed once in a lifetime and when the Enrollee has no history of prophylaxis, scaling and root planing, periodontal surgery or periodontal maintenance procedures within three (3) years. When allowed a full mouth debridement counts toward the cleaning frequency in the year provided.
- c) Note that periodontal maintenance, Procedure Codes that include periodontal maintenance and full mouth debridement are covered as a Basic Benefit, and routine cleanings (including scaling in presence of

generalized moderate or severe gingival inflammation-full mouth) are covered as a Diagnostic and Preventive Benefit. See note on additional Benefits during pregnancy.

d) Caries risk assessments are allowed once in 12 months.

(3) X-ray limitations:

- a) We will limit the total reimbursable amount to the Provider's Accepted Fee for a complete intraoral series when the fees for any combination of intraoral x-rays in a single treatment series meet or exceed the Accepted Fee for a complete intraoral series.
- b) When a panoramic film is submitted with supplemental film(s), We will limit the total reimbursable amount to the Provider's Accepted Fee for a complete intraoral series.
- c) If a panoramic film is taken in conjunction with an intraoral complete series, We consider the panoramic film to be included in the complete series.
- d) A complete intraoral series and panoramic film are each limited to once every 60 months.
- e) Bitewing x-rays are limited to two (2) times in a Calendar Year when provided to Enrollees under age 18 and one (1) time each Calendar Year for Enrollees age 18 and over. Bitewings of any type are disallowed within 12 months of a full mouth series unless warranted by special circumstances.
- f) Bitewing x-rays are limited to two images for Enrollees under age 10.
- g) Image capture procedures are not separately allowable services.

(4) Topical application of fluoride solutions is limited to Enrollees to age 19 and no more than twice in a Calendar Year.

(5) Interim caries arresting medicament application is limited to twice per tooth per Calendar Year.

(6) Space maintainer limitations:

- a) Space maintainers are limited to the initial appliance and are a Benefit for an Enrollee to age 14. However, a distal shoe space maintainer-fixed-unilateral is limited to children age eight (8) and younger. A separate/additional space maintainer can be allowed after the removal of a unilateral distal shoe.
- b) Recementation of space maintainer is limited to once per lifetime.
- c) The removal of a fixed space maintainer is considered to be included in the fee for the space maintainer; however, an exception is made if the removal is performed by a different Provider/Provider's office.

- (7) Pulp vitality tests are allowed once per day when definitive treatment is not performed.
- (8) Cephalometric x-rays, oral/facial photographic images and diagnostic casts are covered once per lifetime in conjunction with Orthodontic Services only when Orthodontic Services are a covered benefit. If Orthodontic Services are covered, see Limitations as age limits may apply. However, 3D x-rays are not a covered benefit.
- (9) Sealants are limited as follows:
  - a) Through age 15 on permanent first and second molars if they are without caries (decay) or restorations on the occlusal surface.
  - b) Repair or replacement of a Sealant on any tooth within 24 months of its application is included in the fee for the original placement.
- (10) Specialist Consultations, screenings of patients, and assessments of patients are limited to once per lifetime per Provider and count toward the oral exam frequency.
- (11) We will not cover replacement of an amalgam or resin-based composite restorations (fillings) or prefabricated crowns within 24 months of treatment if the service is provided by the same Provider/Provider office. Replacement restorations within 24 months are included in the fee for the original restoration.
- (12) Protective restorations (sedative fillings) are allowed once per tooth per lifetime when definitive treatment is not performed on the same date of service.
- (13) Prefabricated crowns are allowed on baby (deciduous) teeth and permanent teeth up to age 16. Replacement restorations within 24 months are included in the fee for the original restoration.
- (14) Therapeutic pulpotomy is limited to once per lifetime for baby (deciduous) teeth only and is considered palliative treatment for permanent teeth.
- (15) Pulpal therapy (resorbable filling) is limited to once in a lifetime. Retreatment of root canal therapy by the same Provider/Provider office within 24 months is considered part of the original procedure.
- (16) Apexification is only benefited on permanent teeth with incomplete root canal development or for the repair of a perforation. Apexification visits

have a lifetime limit per tooth of one (1) initial visit, four (4) interim visits and one (1) final visit to age 19.

- (17) Retreatment of apical surgery by the same Provider/Provider office within 24 months is considered part of the original procedure.
- (18) Palliative treatment is covered per visit, not per tooth, and the fee includes all treatment provided other than required x-rays or select Diagnostic procedures.
- (19) Periodontal limitations:
  - a) Benefits for periodontal scaling and root planing in the same quadrant are limited to once in every 24-month period. See note on additional Benefits during pregnancy. No more than two quadrants of scaling and root planing will be covered on the same date of service.
  - b) Periodontal surgery in the same quadrant is limited to once in every 36-month period and includes any surgical re-entry or scaling and root planing performed within 36 months by the same Provider/Provider office.
  - c) Periodontal services, including bone replacement grafts, guided tissue regeneration, graft procedures and biological materials to aid in soft and osseous tissue regeneration are only covered for the treatment of natural teeth and are not covered when submitted in conjunction with extractions, periradicular surgery, ridge augmentation or implants. Guided tissue regenerations and/or bone grafts are not benefited in conjunction with soft tissue grafts in the same surgical area.
  - d) Periodontal surgery is subject to a 30 day wait following periodontal scaling and root planing in the same quadrant.
  - e) Cleanings (regular and periodontal) and full mouth debridement are subject to a 30 day wait following periodontal scaling and root planing if performed by the same Provider office.
  - f) When implant procedures are a covered benefit, scaling and debridement in the presence of inflammation or mucositis of a single implant, including cleaning of the implant surfaces, without flap entry and closure is covered as a [Basic/Major] Service and are limited to once in a 24-month period.
- (20) Oral Surgery services are covered once in a lifetime except removal of cysts and lesions and incision and drainage procedures, which are covered once in the same day.
- (21) The following Oral Surgery procedure is limited to age 19 (or orthodontic limiting age): transseptal fiberotomy/supra crestal fiberotomy, by report.

- (22) The following Oral Surgery procedures are limited to age 19 (or orthodontic limiting age) provided Orthodontic Services are covered: surgical access of an unerupted tooth, placement of device to facilitate eruption of impacted tooth, and surgical repositioning of teeth.
- (23) Frenulectomy and frenuloplasty are only considered in cases of ankyloglossia (tongue-tie) interfering with feeding or speech as diagnosed and documented by a physician, or the frenum is contributing to the presence of a large diastema(s).
- (24) Crowns and Inlays/Onlays are limited to Enrollees age 12 and older and are covered not more often than once in any 60 month period except when We determine the existing Crown or Inlay/Onlay is not satisfactory and cannot be made satisfactory because the tooth involved has experienced extensive loss or changes to tooth structure or supporting tissues.
- (25) Core buildup, including any pins, is covered not more than once in any 60 month period.
- (26) Post and core services are covered not more than once in any 60 month period.
- (27) Denture Repairs are covered not more than once in any six (6) month period except for fixed Denture Repairs which are covered not more than twice in any 60 month period.
- (28) Prosthodontic appliances that were provided under any Delta Dental program will be replaced only after 60 months have passed, except when We determine that there is such extensive loss of remaining teeth or change in supporting tissue that the existing fixed bridge or denture cannot be made satisfactory. Fixed prosthodontic appliances are limited to Enrollees age 16 and older. Replacement of a prosthodontic appliance not provided under a Delta Dental program will be made if We determine it is unsatisfactory and cannot be made satisfactory.
- (29) When a posterior fixed bridge and a removable partial denture are placed in the same arch in the same treatment episode, only the partial denture will be a Benefit.



(30) Recementation of Crowns, Inlays/Onlays or bridges is included in the fee for the Crown, Inlay/Onlay or bridge when performed by the same Provider/Provider office within six (6) months of the initial placement. After six (6) months, payment will be limited to one (1) recementation in a lifetime by the same Provider/Provider office.

(31) We limit payment for dentures to a standard partial or complete denture (Enrollee Coinsurances apply). A standard denture means a removable appliance to replace missing natural, permanent teeth that is made from acceptable materials by conventional means and includes routine post delivery care including any adjustments and relines for the first six (6) months after placement.

- a) Denture rebase is limited to one (1) per arch in a 24-month period and includes any relining and adjustments for six (6) months following placement.
- b) Dentures, removable partial dentures and relines include adjustments for six (6) months following installation. After the initial six (6) months of an adjustment or reline, adjustments are limited to two (2) per arch in a Calendar Year and relining is limited to one (1) per arch in a six (6) month period.

Immediate dentures and immediate removable partial dentures include adjustments for three (3) months following installation. After the initial three (3) months of an adjustment or reline, adjustments are limited to two (2) per arch in a Calendar Year and relining is limited to one (1) per arch in a six (6) month period.

- c) Tissue conditioning is limited to two (2) per arch in a 12-month period. However, tissue conditioning is not allowed as a separate Benefit when performed on the same day as a denture, reline or rebase service.
- d) Recementation of fixed partial dentures is limited to once in a lifetime.

(31) We will not pay for implants (artificial teeth implanted into or on bone or gums), their removal or other associated procedures, but We will credit the cost of a pontic or standard complete or partial denture toward the cost of the implant associated appliance, i.e., the implant supported crown or denture. The implant appliance is not covered.]

(32) Limitations on Orthodontic Services (applicable only for plans where orthodontic benefits are being quoted):

- a) The maximum amount payable for each Enrollee is shown in Attachment A.

- b) Benefits for Orthodontic Services will be provided in periodic payments based on the Enrollee's continuing eligibility.
- c) Benefits are not paid to repair or replace any orthodontic appliance received under this plan.
- d) Benefits are not paid for orthodontic retreatment procedures.
- e) Non-orthodontic procedures performed for the purpose of orthodontic treatment are subject to the orthodontic Contract Benefit Level and maximum if covered as Benefits under Delta Dental's standard processing policies.
- f) Orthodontic treatment must be provided by a licensed dentist. Self-administered orthodontics are not covered.
- g) Benefits for Orthodontic Services are limited to dependent child Enrollees.

(33) Limitations on TMJ Services: (applicable only for plans where TMJ benefits are being quoted):

- a) TMJ Benefits are subject to all the limitations, exclusions and other terms and conditions in the Contract.
- b) We will not pay for the repair or replacement of any appliance furnished in whole or in part under this or any other health plan which provides TMJ Benefits.
- c) Benefits are limited to: those intra-oral services which would normally be provided by a Provider in relief of oral symptoms associated with TMJ and will not include those services which would normally be provided under medical care including, but not limited to, psychotherapy, special joint exams and x-rays, joint surgery and medications.
- d) Fixed appliances and restorations are excluded. Diagnostic procedures not otherwise covered under this plan are excluded.
- e) Any procedure paid under any other category of Benefits by the Contract is not covered as a TMJ Benefit.
- f) [Adjustment of an occlusal guard or occlusal orthotic device is allowed once in 12-months following six months from initial placement.] [item f, only if applicable]

# Standard Exclusions

## Delta Dental PPO & Delta Dental Premier plans

Exclusions below with age limitations will be subject to exception based on medical necessity.

### **We will not pay Benefits for:**

- (1) Treatment of injuries or illness covered by workers' compensation or employers' liability laws; services received without cost from any federal, state or local agency, unless this exclusion is prohibited by law, except as provided in Section 1373(a) of the California Health and Safety Code.
- (2) Cosmetic surgery or procedures for purely cosmetic reasons.
- (3) Maxillofacial prosthetics.
- (4) Provisional and/or temporary restorations (except an interim removable partial denture to replace extracted anterior permanent teeth during the healing period for children 16 years of age or under). Provisional and/or temporary restorations are not separately payable procedures and are included in the fee for completed service.
- (5) Services for congenital (hereditary) or developmental (following birth) malformations, including but not limited to cleft palate, upper and lower jaw malformations, enamel hypoplasia (lack of development), fluorosis (a type of discoloration of the teeth) and anodontia (congenitally missing teeth), except those services provided to newborn children for medically diagnosed congenital defects or birth abnormalities.
- (6) Treatment to stabilize teeth, treatment to restore tooth structure lost from wear, erosion, or abrasion or treatment to rebuild or maintain chewing surfaces due to teeth out of alignment or occlusion. Examples include but are not limited to: equilibration, periodontal splinting, complete occlusal adjustments or Night Guards/Occlusal guards and abfraction.
- (7) Any Single Procedure provided prior to the date the Enrollee became eligible for services under this plan.
- (8) Prescribed drugs, medication, pain killers, antimicrobial agents, or experimental/ investigational procedures.

- (9) Charges for anesthesia, other than General Anesthesia and IV Sedation administered by a Provider in connection with covered Oral Surgery or selected Endodontic and Periodontal surgical procedures. Local anesthesia and regional/or trigeminal bloc anesthesia are not separately payable procedures.
- (10) Extraoral grafts (grafting of tissues from outside the mouth to oral tissues).
- (11) Laboratory processed crowns for Enrollees under age 12.
- (12) Fixed bridges and removable partials for Enrollees under age 16.
- (13) Interim implants and endodontic endosseous implant.
- (14) Indirectly fabricated resin-based Inlays/Onlays.
- (15) Charges by any hospital or other surgical or treatment facility and any additional fees charged by the Provider for treatment in any such facility.
- (16) Treatment by someone other than a Provider or a person who by law may work under a Provider's direct supervision.
- (17) Charges incurred for oral hygiene instruction, a plaque control program, preventive control programs including home care times, dietary instruction, x-ray duplications, cancer screening or tobacco counseling.
- (18) Dental practice administrative services including, but not limited to, preparation of claims, any non-treatment phase of dentistry such as provision of an antiseptic environment, sterilization of equipment or infection control, or any ancillary materials used during the routine course of providing treatment such as cotton swabs, gauze, bibs, masks or relaxation techniques such as music.
- (19) Procedures having a questionable prognosis based on a dental consultant's professional review of the submitted documentation.
- (20) Any tax imposed (or incurred) by a government, state or other entity, in connection with any fees charged for Benefits provided under the Contract, will be the responsibility of the Enrollee and not a covered Benefit.

- (21) Deductibles, amounts over plan maximums and/or any service not covered under the dental plan.
- (22) Services covered under the dental plan but exceed Benefit limitations or are not in accordance with processing policies in effect at the time the claim is processed.
- (23) Services for Orthodontic treatment (treatment of malocclusion of teeth and/or jaws) except as provided under the Orthodontic Services section, if applicable.
- (24) Services for any disturbance of the Temporomandibular (jaw) Joints (TMJ) or associated musculature, nerves and other tissues) except as provided under the TMJ Benefit section, if applicable.
- (25) Missed and/or cancelled appointments.
- (26) Actions taken to schedule and assure compliance with patient appointments are inclusive with office operations and are not a separately payable service.
- (27) The fees for care coordination are considered inclusive in overall patient management and are not a separately payable service.
- (28) Dental case management motivational interviewing and patient education to improve oral health literacy.
- (29) Non-ionizing diagnostic procedure capable of quantifying, monitoring and recording changes in structure of enamel, dentin, and cementum.
- (30) Extra-oral - 2D projection radiographic image and extra-oral posterior dental radiographic image.
- (31) Diabetes testing.
- (32) Corticotomy (specialized oral surgery procedure associated with orthodontics).
- (33) The fee for teledentistry services are considered inclusive in overall patient management and are not a separately payable service.

(34) Antigen or antibody testing.

(35) Counseling for the control and prevention of adverse oral, behavioral and systemic health effects associated with high-risk substance use.

Limitations and exclusions may vary depending on the benefits selected and state regulation.



Proprietary and Confidential

Delta Dental Disruption Summary

JEFFERSON PARISH GOVT  
Group Number: 03735  
Delta Dental Disruption Summary

Delta Dental			
	Total	Delta Dental Total Proprietary	Non-Par
Services	8,477	7,381	1,096
%	100%	87%	13%
Submitted Amount	\$1,512,867	\$1,244,627	\$268,240
%	100%	82%	18%
Distinct Access Points	509	400	109
%	100%	79%	21%
Paid Amount	\$478,706	\$411,726	\$66,980
%	100%	86%	14%

Competitor Networks												
Competitor 1 Leased Network	Competitor 1	Competitor 2	Competitor 3 Leased Network	Competitor 4	Competitor 4 Leased Network	Competitor 5 Leased Network	Competitor 6 Leased Network	Competitor 7	Competitor 9 Leased Network	Competitor 9	Competitor 10 Leased Network	Competitor Leased Network 11
6,527	5,900	5,543	6,861	4,421	6,438	3,471	5,667	6,624	6,198	5,694	5,298	5,980
77%	70%	65%	81%	52%	76%	41%	67%	78%	73%	67%	63%	71%
\$1,093,493	\$989,203	\$973,225	\$1,154,225	\$764,558	\$1,137,881	\$581,259	\$970,488	\$1,104,978	\$1,042,732	\$944,852	\$874,402	\$1,012,083
72%	65%	64%	76%	51%	75%	38%	64%	73%	69%	62%	58%	67%
383	344	335	404	270	377	205	329	367	344	313	306	342
75%	68%	66%	79%	53%	74%	40%	65%	72%	68%	61%	60%	67%
\$360,320	\$326,041	\$318,954	\$379,289	\$247,743	\$364,618	\$192,041	\$322,269	\$367,089	\$345,882	\$314,386	\$293,823	\$330,700
75%	68%	67%	79%	52%	76%	40%	67%	77%	72%	66%	61%	69%

# ***Delta Dental Network Accessibility Analysis***

***2 Providers Within 15 Miles***

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*Created for...*  
***Jefferson Parish Government***

*June 27, 2022*



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Access Overview

June 27, 2022

Created for...  
Jefferson Parish Government

Access Analysis  
2 Providers Within 15 Miles

Distance Method  
Estimated Driving Distance

Employee / Provider Groups  
All Employees  
PPO General Dentists

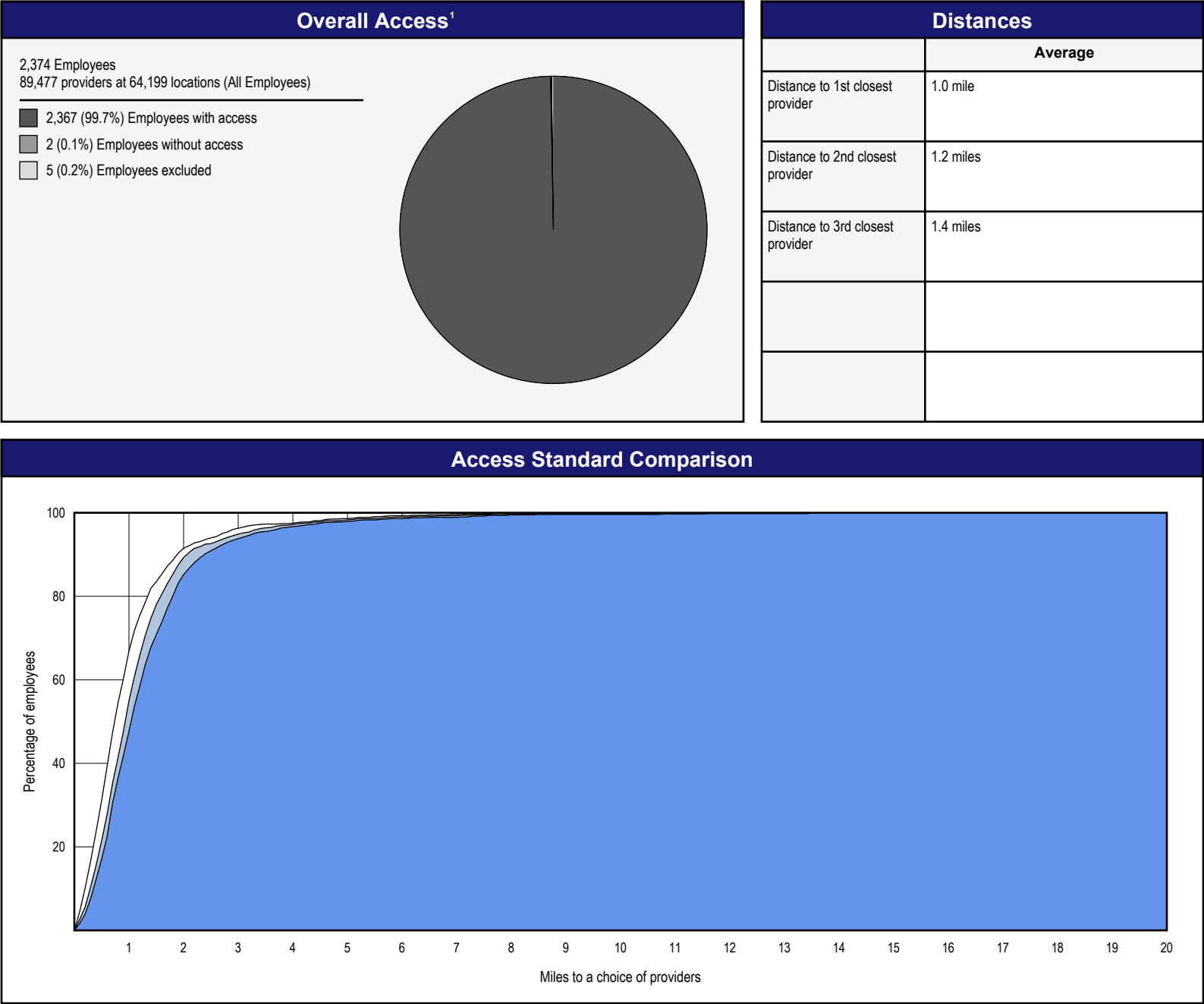
Comparison Graph  
Percent of employees with access to a  
choice of providers over miles  

1st closest

2nd closest

3rd closest

<sup>1</sup> The Access Standard is defined as (All Employees) employees accessing:  
2 (PPO General Dentists) providers in 15 miles



Access Overview

June 27, 2022

Created for...  
Jefferson Parish Government

Access Analysis  
2 Providers Within 15 Miles

Distance Method  
Estimated Driving Distance

Employee / Provider Groups  
All Employees  
PPO Specialists

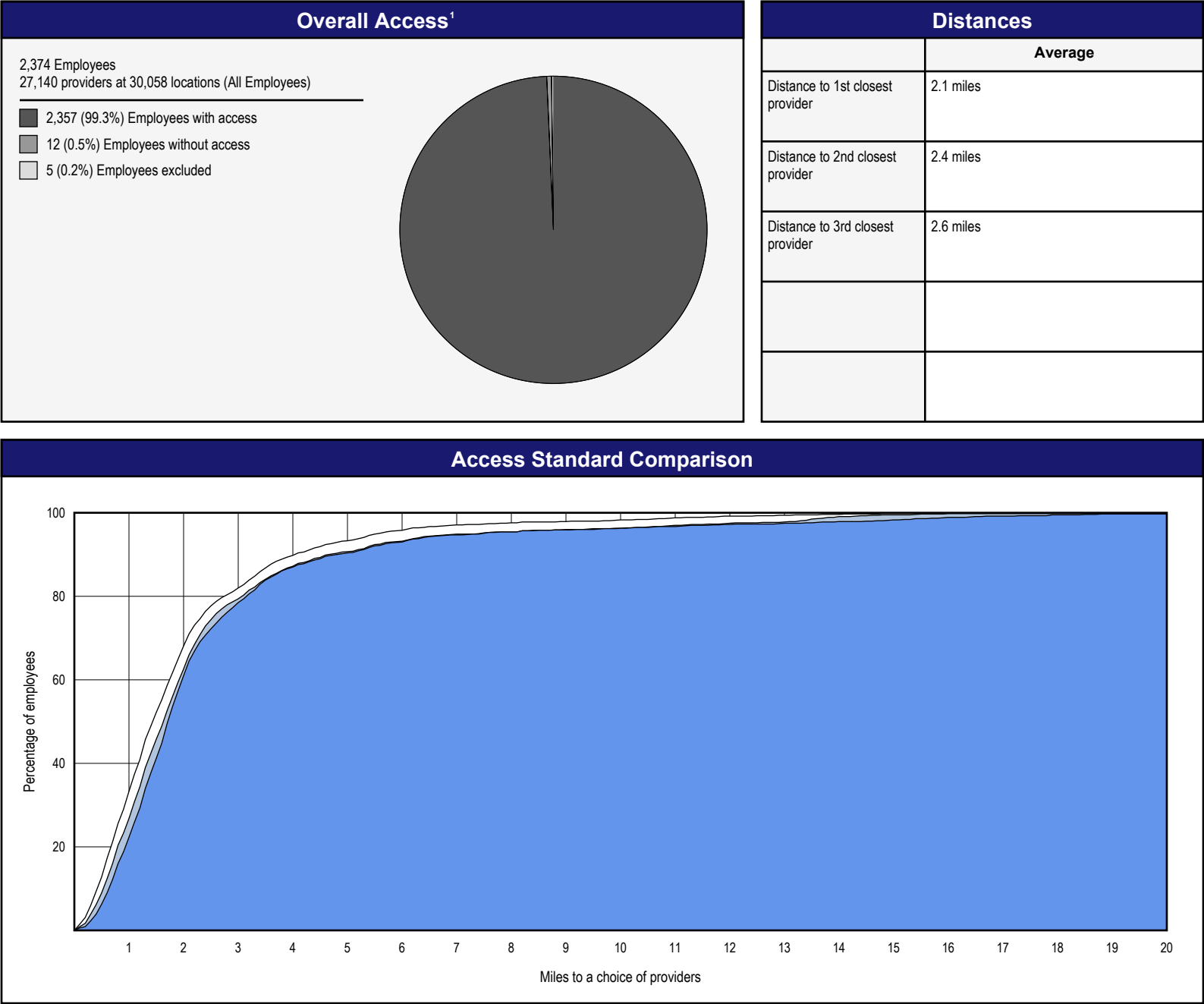
Comparison Graph  
Percent of employees with access to a  
choice of providers over miles  

1st closest

2nd closest

3rd closest

<sup>1</sup> The Access Standard is defined as (All Employees) employees accessing:  
2 (PPO Specialists) providers in 15 miles



Access Overview

June 27, 2022

Created for...  
Jefferson Parish Government

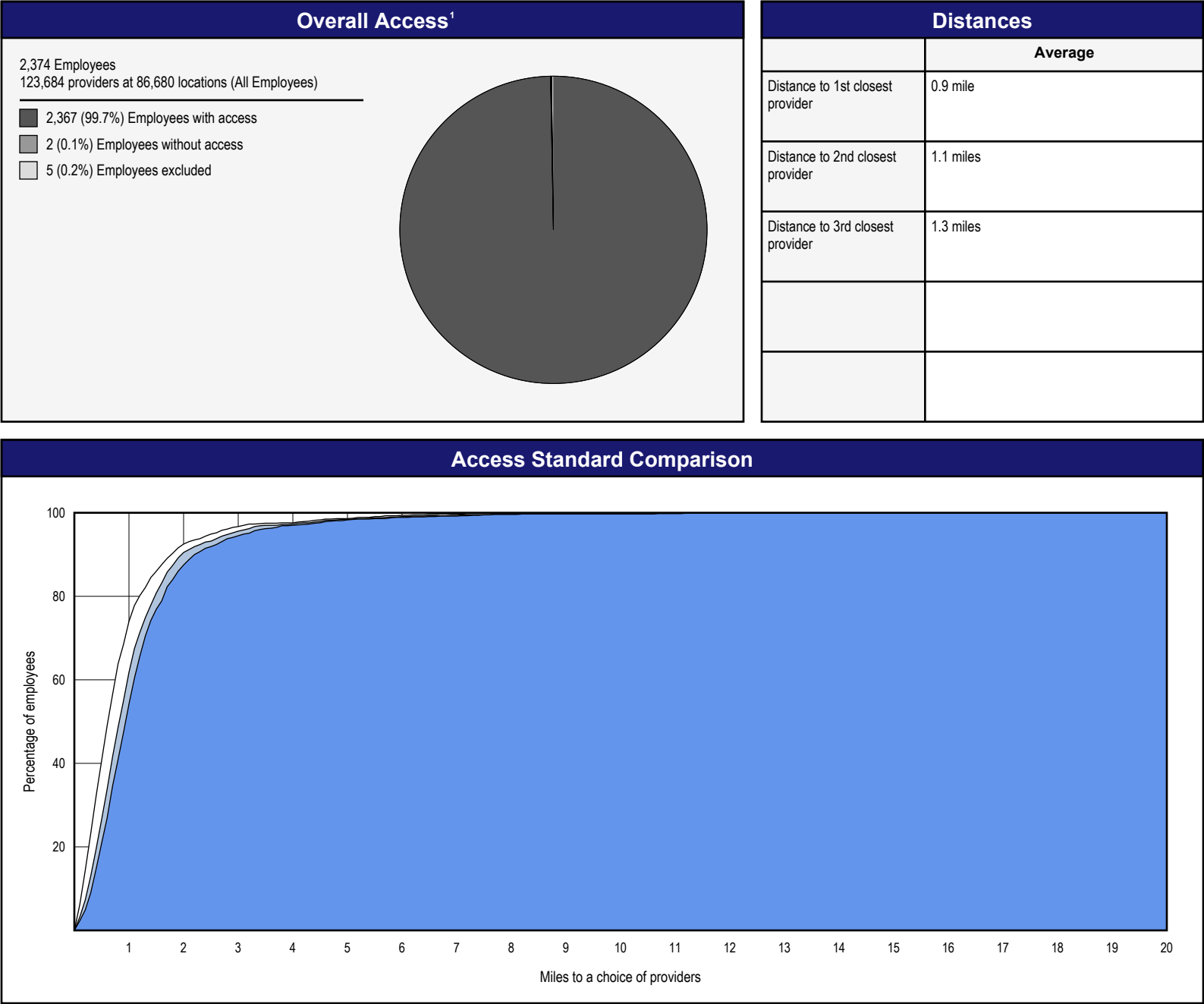
Access Analysis  
2 Providers Within 15 Miles

Distance Method  
Estimated Driving Distance

Employee / Provider Groups  
All Employees  
Premier General Dentists

Comparison Graph  
Percent of employees with access to a choice of providers over miles  
1st closest  
2nd closest  
3rd closest

<sup>1</sup> The Access Standard is defined as (All Employees) employees accessing:  
2 (Premier General Dentists) providers in 15 miles



Access Overview

June 27, 2022

Created for...  
Jefferson Parish Government

Access Analysis  
2 Providers Within 15 Miles

Distance Method  
Estimated Driving Distance

Employee / Provider Groups  
All Employees  
Premier Specialists

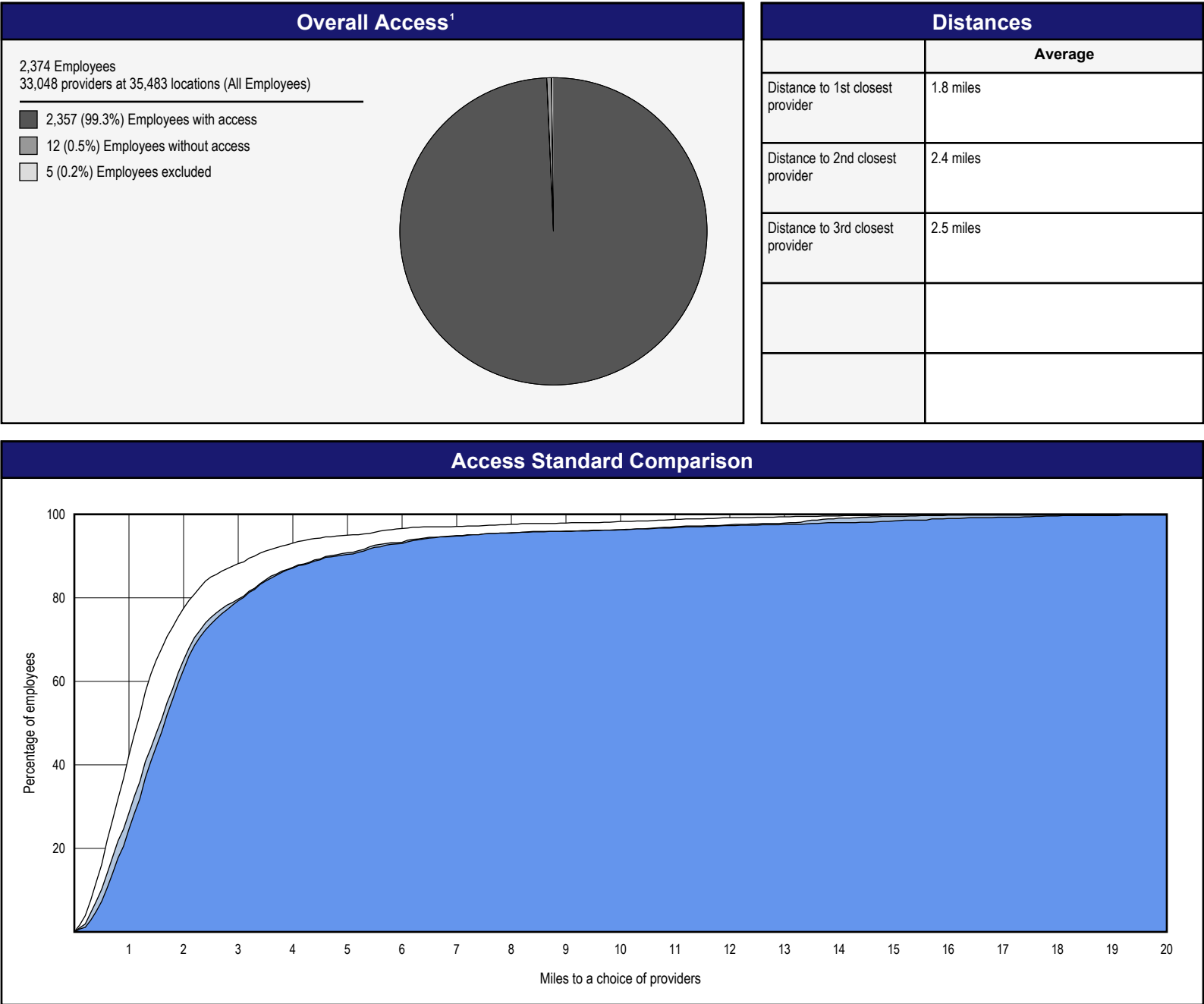
Comparison Graph  
Percent of employees with access to a choice of providers over miles  

1st closest

2nd closest

3rd closest

<sup>1</sup> The Access Standard is defined as (All Employees) employees accessing:  
2 (Premier Specialists) providers in 15 miles



## *Employees With Access*

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## Access Summary By City

June 27, 2022

Created for...  
Jefferson Parish GovernmentAccess Analysis  
2 Providers Within 15 MilesDistance Method  
Estimated Driving DistanceEmployee Group  
All EmployeesProvider Group  
PPO General Dentists  
PPO Specialists  
Premier General Dentists  
Premier Specialists<sup>1</sup> The Access Standard is defined as (All Employees) employees accessing:  
2 (PPO General Dentists) providers in 15 miles, 2 (PPO Specialists) providers in 15 miles, 2 (Premier General Dentists) providers in 15 miles, 2 (Premier Specialists) providers in 15 miles<sup>2</sup> Provider counts represent:  
#: Provider access points  
P: Unique providers  
L: Unique provider locations

Employees With Access										
Employee		Provider	With Access <sup>1</sup>		Counts <sup>2</sup>			Average Distance		
Group	#	Group	#	%	#	P	L	1	2	3
All Employees	2,369	PPO General Dentists	2,367	99.9	265,424	89,477	64,199	1.0	1.2	1.4
		PPO Specialists	2,357	99.5	109,917	27,140	30,058	2.0	2.3	2.5
		Premier General Dentists	2,367	99.9	319,165	123,684	86,680	0.9	1.1	1.2
		Premier Specialists	2,357	99.5	124,922	33,048	35,483	1.7	2.3	2.4

Key Geographic Areas										
City		Employee	Provider	With Access <sup>1</sup>		Average Distance				
		#	Group	#	%	1	2	3		
Metairie, LA		461	PPO General Dentists	461	100.0	0.7	0.8	0.9		
			PPO Specialists	461	100.0	1.1	1.1	1.3		
			Premier General Dentists	461	100.0	0.6	0.7	0.8		
			Premier Specialists	461	100.0	1.0	1.1	1.3		
Marrero, LA		443	PPO General Dentists	443	100.0	0.8	1.1	1.2		
			PPO Specialists	443	100.0	1.8	1.9	1.9		
			Premier General Dentists	443	100.0	0.8	1.0	1.1		
			Premier Specialists	443	100.0	1.5	1.8	1.9		
New Orleans, LA		391	PPO General Dentists	391	100.0	0.9	1.2	1.4		
			PPO Specialists	391	100.0	2.2	2.7	2.8		
			Premier General Dentists	391	100.0	0.8	1.1	1.2		
			Premier Specialists	391	100.0	1.5	2.7	2.7		
Gretna, LA		218	PPO General Dentists	218	100.0	0.6	0.7	0.8		
			PPO Specialists	218	100.0	0.8	1.0	1.3		
			Premier General Dentists	218	100.0	0.5	0.6	0.7		
			Premier Specialists	218	100.0	0.8	1.0	1.1		
Harvey, LA		210	PPO General Dentists	210	100.0	1.1	1.1	1.2		
			PPO Specialists	210	100.0	1.4	1.6	1.6		
			Premier General Dentists	210	100.0	0.9	1.0	1.1		
			Premier Specialists	210	100.0	1.2	1.4	1.4		
Westwego, LA		178	PPO General Dentists	178	100.0	1.4	1.6	1.9		
			PPO Specialists	178	100.0	3.1	3.1	3.1		
			Premier General Dentists	178	100.0	1.4	1.5	1.7		
			Premier Specialists	178	100.0	2.2	3.1	3.1		
Kenner, LA		175	PPO General Dentists	175	100.0	1.1	1.1	1.2		
			PPO Specialists	175	100.0	1.4	1.6	1.6		
			Premier General Dentists	175	100.0	0.9	1.0	1.1		
			Premier Specialists	175	100.0	1.1	1.5	1.6		
LA Place, LA		40	PPO General Dentists	40	100.0	1.2	1.7	1.8		
			Premier General Dentists	40	100.0	1.2	1.7	1.8		
			PPO Specialists	33	82.5	2.1	13.4	16.1		
			Premier Specialists	33	82.5	2.1	13.4	15.9		

## Access Detail By Zip Code

June 27, 2022

Created for...  
Jefferson Parish GovernmentAccess Analysis  
2 Providers Within 15 MilesDistance Method  
Estimated Driving DistanceEmployee / Provider Groups  
All Employees  
PPO General Dentists  
PPO Specialists  
Premier General Dentists  
Premier Specialists<sup>1</sup> The Access Standard is defined as (All Employees) employees accessing:  
2 (PPO General Dentists) providers in 15 miles, 2 (PPO Specialists) providers in 15 miles, 2 (Premier General Dentists) providers in 15 miles, 2 (Premier Specialists) providers in 15 miles

Employees With Access									
State Abbr	City	Zip Code	Employee	Provider	With Access <sup>1</sup>		Average Distance		
			#	Group	#	%	1	2	3
LA	Abita Springs	70420	3	PPO General Dentists	3	100.0	1.0	1.6	3.4
				PPO Specialists	3	100.0	3.5	4.0	4.2
				Premier General Dentists	3	100.0	1.0	1.6	3.4
	Ama	70031	1	Premier Specialists	3	100.0	3.5	4.0	4.2
				PPO General Dentists	1	100.0	1.1	1.2	1.2
				PPO Specialists	1	100.0	6.8	6.8	6.8
	Arabi	70032	1	Premier General Dentists	1	100.0	1.1	1.2	1.2
				Premier Specialists	1	100.0	5.4	6.8	6.8
				PPO General Dentists	1	100.0	1.8	1.8	2.3
				PPO Specialists	1	100.0	2.3	2.3	2.3
				Premier General Dentists	1	100.0	1.8	1.8	2.3
				Premier Specialists	1	100.0	2.3	2.3	2.3
	Barataria	70036	7	PPO General Dentists	7	100.0	3.3	3.3	3.3
				PPO Specialists	7	100.0	12.3	12.3	12.3
				Premier General Dentists	7	100.0	3.3	3.3	3.3
				Premier Specialists	7	100.0	12.3	12.3	12.3
				PPO General Dentists	2	100.0	0.8	0.8	0.8
				PPO Specialists	2	100.0	1.2	1.2	1.5
	Baton Rouge	70816	2	Premier General Dentists	2	100.0	0.8	0.8	0.8
				Premier Specialists	2	100.0	1.0	1.0	1.0
				PPO General Dentists	16	100.0	2.8	3.0	3.3
	Belle Chasse	70037	16	PPO Specialists	16	100.0	5.1	5.2	5.5
				Premier General Dentists	16	100.0	2.6	2.9	3.3
				Premier Specialists	16	100.0	5.1	5.1	5.4
	Boutte	70039	1	PPO General Dentists	1	100.0	0.9	1.9	1.9
				PPO Specialists	1	100.0	0.9	1.9	1.9
				Premier General Dentists	1	100.0	0.9	0.9	0.9
				Premier Specialists	1	100.0	0.9	1.9	1.9
				PPO General Dentists	7	100.0	1.4	1.4	1.4
				PPO Specialists	7	100.0	0.7	0.7	0.7
	Chalmette	70043	7	Premier General Dentists	7	100.0	0.8	0.9	1.0
				Premier Specialists	7	100.0	0.7	0.7	0.7
				PPO General Dentists	8	100.0	1.0	1.1	1.1
	Covington	70433	8	PPO Specialists	8	100.0	1.2	1.5	1.8
				Premier General Dentists	8	100.0	1.0	1.0	1.1
				Premier Specialists	8	100.0	1.2	1.5	1.8
		70435	11	PPO General Dentists	11	100.0	5.1	6.1	6.6
				PPO Specialists	11	100.0	7.9	8.1	8.3
				Premier General Dentists	11	100.0	5.1	6.1	6.6
				Premier Specialists	11	100.0	7.9	8.0	8.3



## Access Detail By Zip Code

June 27, 2022

Created for...  
Jefferson Parish GovernmentAccess Analysis  
2 Providers Within 15 MilesDistance Method  
Estimated Driving DistanceEmployee / Provider Groups  
All Employees  
PPO General Dentists  
PPO Specialists  
Premier General Dentists  
Premier Specialists<sup>1</sup> The Access Standard is defined as (All Employees) employees accessing:  
2 (PPO General Dentists) providers in 15 miles, 2 (PPO Specialists) providers in 15 miles, 2 (Premier General Dentists) providers in 15 miles, 2 (Premier Specialists) providers in 15 miles

Employees With Access									
State Abbr	City	Zip Code	Employee	Provider	With Access <sup>1</sup>		Average Distance		
			#	Group	#	%	1	2	3
LA	Darrow	70725	1	PPO General Dentists	1	100.0	4.6	5.3	5.3
				PPO Specialists	1	100.0	4.4	8.9	8.9
				Premier General Dentists	1	100.0	4.6	4.6	5.3
				Premier Specialists	1	100.0	4.4	7.2	7.2
	Des Allemands	70030	1	PPO General Dentists	1	100.0	5.7	5.7	7.6
				PPO Specialists	1	100.0	7.6	7.6	7.6
				Premier General Dentists	1	100.0	5.7	5.7	7.6
				Premier Specialists	1	100.0	7.6	7.6	7.6
	Destrehan	70047	15	PPO General Dentists	15	100.0	1.6	1.6	3.1
				PPO Specialists	15	100.0	4.5	4.6	4.6
				Premier General Dentists	15	100.0	1.0	1.6	1.7
				Premier Specialists	15	100.0	4.5	4.6	4.6
	Donaldsonville	70346	2	PPO General Dentists	2	100.0	0.6	0.7	0.7
				PPO Specialists	2	100.0	1.0	13.6	13.9
				Premier General Dentists	2	100.0	0.6	0.7	0.7
				Premier Specialists	2	100.0	1.0	12.3	12.3
	Folsom	70437	1	PPO General Dentists	1	100.0	4.5	11.2	11.2
				PPO Specialists	1	100.0	12.7	12.9	12.9
				Premier General Dentists	1	100.0	4.5	11.2	11.2
				Premier Specialists	1	100.0	12.7	12.7	12.9
	Gray	70359	1	PPO General Dentists	1	100.0	4.2	4.2	4.2
				PPO Specialists	1	100.0	4.2	4.2	4.2
				Premier General Dentists	1	100.0	4.2	4.2	4.2
				Premier Specialists	1	100.0	4.2	4.2	4.2
	Gretna	70053	87	PPO General Dentists	87	100.0	0.7	0.8	0.8
				PPO Specialists	87	100.0	0.8	1.0	1.0
				Premier General Dentists	87	100.0	0.4	0.7	0.8
				Premier Specialists	87	100.0	0.8	1.0	1.0
		70054	2	PPO General Dentists	2	100.0	0.2	0.2	0.2
				PPO Specialists	2	100.0	0.2	1.2	1.2
				Premier General Dentists	2	100.0	0.2	0.2	0.2
				Premier Specialists	2	100.0	0.2	1.2	1.2
	Hahnville	70056	129	PPO General Dentists	129	100.0	0.6	0.7	0.8
				PPO Specialists	129	100.0	0.9	1.1	1.5
				Premier General Dentists	129	100.0	0.5	0.6	0.8
				Premier Specialists	129	100.0	0.9	1.0	1.3
		70057	5	PPO General Dentists	5	100.0	2.6	2.6	3.6
				PPO Specialists	5	100.0	5.4	5.4	5.4
				Premier General Dentists	5	100.0	2.4	2.5	2.8
				Premier Specialists	5	100.0	5.4	5.4	5.4

## Access Detail By Zip Code

June 27, 2022

Created for...  
Jefferson Parish GovernmentAccess Analysis  
2 Providers Within 15 MilesDistance Method  
Estimated Driving Distance

Employee / Provider Groups

All Employees  
PPO General Dentists  
PPO Specialists  
Premier General Dentists  
Premier Specialists<sup>1</sup> The Access Standard is defined as (All Employees) employees accessing:  
2 (PPO General Dentists) providers in 15 miles, 2 (PPO Specialists) providers in 15 miles, 2 (Premier General Dentists) providers in 15 miles, 2 (Premier Specialists) providers in 15 miles

Employees With Access									
State Abbr	City	Zip Code	Employee	Provider	With Access <sup>1</sup>		Average Distance		
			#	Group	#	%	1	2	3
LA	Hammond	70401	2	PPO General Dentists	2	100.0	0.5	0.6	0.6
				PPO Specialists	2	100.0	1.0	1.0	1.0
			4	Premier General Dentists	2	100.0	0.5	0.6	0.6
				Premier Specialists	2	100.0	1.0	1.0	1.0
		70403	4	PPO General Dentists	4	100.0	1.1	1.1	1.1
				PPO Specialists	4	100.0	1.9	1.9	2.1
			4	Premier General Dentists	4	100.0	1.1	1.1	1.1
				Premier Specialists	4	100.0	1.6	1.9	1.9
	Harvey	70058	207	PPO General Dentists	207	100.0	1.1	1.1	1.2
				PPO Specialists	207	100.0	1.4	1.6	1.6
			207	Premier General Dentists	207	100.0	1.0	1.1	1.1
				Premier Specialists	207	100.0	1.2	1.4	1.5
		70059	3	PPO General Dentists	3	100.0	0.1	0.1	0.1
				PPO Specialists	3	100.0	0.1	0.1	0.1
			3	Premier General Dentists	3	100.0	0.1	0.1	0.1
				Premier Specialists	3	100.0	0.1	0.1	0.1
	Holden	70744	1	PPO General Dentists	1	100.0	5.2	5.2	7.6
				PPO Specialists	1	100.0	10.8	10.8	11.7
			1	Premier General Dentists	1	100.0	5.2	5.2	5.8
				Premier Specialists	1	100.0	10.8	10.8	11.7
	Houma	70364	1	PPO General Dentists	1	100.0	3.3	3.3	3.3
				PPO Specialists	1	100.0	3.3	3.3	3.3
			1	Premier General Dentists	1	100.0	3.3	3.3	3.3
				Premier Specialists	1	100.0	3.3	3.3	3.3
	Husser	70442	1	PPO General Dentists	1	100.0	7.2	11.2	11.3
				Premier General Dentists	1	100.0	7.2	11.2	11.2
	Independence	70443	1	PPO General Dentists	1	100.0	4.4	4.4	4.4
				PPO Specialists	1	100.0	9.9	10.1	10.1
			1	Premier General Dentists	1	100.0	4.4	4.4	4.4
				Premier Specialists	1	100.0	9.9	10.1	10.1
	Kenner	70062	51	PPO General Dentists	51	100.0	1.2	1.3	1.3
				PPO Specialists	51	100.0	1.5	1.5	1.6
			51	Premier General Dentists	51	100.0	1.2	1.3	1.3
				Premier Specialists	51	100.0	1.5	1.5	1.6
		70065	124	PPO General Dentists	124	100.0	1.1	1.1	1.1
				PPO Specialists	124	100.0	1.3	1.6	1.7
			124	Premier General Dentists	124	100.0	0.8	0.9	1.0
				Premier Specialists	124	100.0	0.9	1.5	1.6
	LA Place	70068	40	PPO General Dentists	40	100.0	1.2	1.7	1.8
				PPO Specialists	33	82.5	2.1	13.4	16.1

## Access Detail By Zip Code

June 27, 2022

Created for...  
Jefferson Parish GovernmentAccess Analysis  
2 Providers Within 15 MilesDistance Method  
Estimated Driving Distance

Employee / Provider Groups

All Employees  
PPO General Dentists  
PPO Specialists  
Premier General Dentists  
Premier Specialists<sup>1</sup> The Access Standard is defined as (All Employees) employees accessing:  
2 (PPO General Dentists) providers in 15 miles, 2 (PPO Specialists) providers in 15 miles, 2 (Premier General Dentists) providers in 15 miles, 2 (Premier Specialists) providers in 15 miles

Employees With Access									
State Abbr	City	Zip Code	Employee	Provider	With Access <sup>1</sup>		Average Distance		
			#	Group	#	%	1	2	3
LA	LA Place	70068	40	Premier General Dentists	40	100.0	1.2	1.7	1.8
				Premier Specialists	33	82.5	2.1	13.4	15.9
	Lafitte	70067	24	PPO General Dentists	24	100.0	2.7	2.7	2.7
				PPO Specialists	24	100.0	11.3	11.3	11.3
				Premier General Dentists	24	100.0	2.7	2.7	2.7
				Premier Specialists	24	100.0	11.3	11.3	11.3
	Livingston	70754	1	PPO General Dentists	1	100.0	5.5	5.5	10.8
				PPO Specialists	1	100.0	13.0	13.0	13.0
				Premier General Dentists	1	100.0	5.5	5.5	5.9
				Premier Specialists	1	100.0	13.0	13.0	13.0
	Loranger	70446	1	PPO General Dentists	1	100.0	2.6	8.1	8.5
				PPO Specialists	1	100.0	12.9	13.7	13.7
				Premier General Dentists	1	100.0	2.6	8.1	8.5
				Premier Specialists	1	100.0	12.9	13.4	13.7
	Luling	70070	14	PPO General Dentists	14	100.0	1.3	1.5	1.6
				PPO Specialists	14	100.0	1.6	1.6	1.6
				Premier General Dentists	14	100.0	0.9	1.3	1.4
				Premier Specialists	14	100.0	1.6	1.6	1.6
	Madisonville	70447	12	PPO General Dentists	12	100.0	1.9	1.9	2.9
				PPO Specialists	12	100.0	2.9	2.9	3.6
				Premier General Dentists	12	100.0	1.9	1.9	2.9
				Premier Specialists	12	100.0	2.9	2.9	3.6
	Mandeville	70448	13	PPO General Dentists	13	100.0	1.4	1.6	1.6
				PPO Specialists	13	100.0	2.2	2.6	2.8
				Premier General Dentists	13	100.0	1.4	1.6	1.6
				Premier Specialists	13	100.0	2.2	2.2	2.6
		70471	5	PPO General Dentists	5	100.0	0.6	1.4	1.6
				PPO Specialists	5	100.0	1.0	1.2	1.3
				Premier General Dentists	5	100.0	0.6	1.1	1.5
				Premier Specialists	5	100.0	1.0	1.1	1.2
	Marrero	70072	443	PPO General Dentists	443	100.0	0.8	1.1	1.2
				PPO Specialists	443	100.0	1.8	1.9	1.9
				Premier General Dentists	443	100.0	0.8	1.0	1.1
				Premier Specialists	443	100.0	1.5	1.8	1.9
	Meraux	70075	2	PPO General Dentists	2	100.0	3.9	3.9	3.9
				PPO Specialists	2	100.0	2.1	2.1	2.1
				Premier General Dentists	2	100.0	2.9	2.9	3.1
				Premier Specialists	2	100.0	2.1	2.1	2.1
	Metairie	70001	153	PPO General Dentists	153	100.0	0.6	0.7	0.7
				PPO Specialists	153	100.0	1.0	1.0	1.3

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Created for...  
Jefferson Parish GovernmentAccess Analysis  
2 Providers Within 15 MilesDistance Method  
Estimated Driving Distance

Employee / Provider Groups

All Employees  
PPO General Dentists  
PPO Specialists  
Premier General Dentists  
Premier Specialists<sup>1</sup> The Access Standard is defined as (All Employees) employees accessing:  
2 (PPO General Dentists) providers in 15 miles, 2 (PPO Specialists) providers in 15 miles, 2 (Premier General Dentists) providers in 15 miles, 2 (Premier Specialists) providers in 15 miles

Employees With Access										
State Abbr	City	Zip Code	Employee	Provider	With Access <sup>1</sup>		Average Distance			
			#	Group	#	%	1	2	3	
LA	Metairie	70001	153	Premier General Dentists	153	100.0	0.5	0.6	0.6	
				Premier Specialists	153	100.0	1.0	1.0	1.3	
		70002	40	PPO General Dentists	40	100.0	0.4	0.4	0.4	
				PPO Specialists	40	100.0	0.4	0.6	0.7	
				Premier General Dentists	40	100.0	0.3	0.4	0.4	
		70003	144	Premier Specialists	40	100.0	0.4	0.6	0.7	
				PPO General Dentists	144	100.0	0.9	1.2	1.2	
				PPO Specialists	144	100.0	1.7	1.7	1.7	
				Premier General Dentists	144	100.0	0.8	1.0	1.1	
				Premier Specialists	144	100.0	1.5	1.7	1.7	
		70005	77	PPO General Dentists	77	100.0	0.9	1.0	1.0	
				PPO Specialists	77	100.0	0.9	0.9	1.0	
				Premier General Dentists	77	100.0	0.7	0.9	0.9	
				Premier Specialists	77	100.0	0.9	0.9	1.0	
		70006	46	PPO General Dentists	46	100.0	0.2	0.3	0.4	
				PPO Specialists	46	100.0	0.5	0.6	0.7	
				Premier General Dentists	46	100.0	0.2	0.2	0.3	
				Premier Specialists	46	100.0	0.4	0.6	0.6	
		70011	1	PPO General Dentists	1	100.0	0.1	0.3	0.4	
				PPO Specialists	1	100.0	0.5	0.5	0.5	
				Premier General Dentists	1	100.0	0.1	0.3	0.4	
				Premier Specialists	1	100.0	0.5	0.5	0.5	
	New Orleans	70114	25	PPO General Dentists	25	100.0	0.8	1.1	1.3	
				PPO Specialists	25	100.0	1.3	1.8	2.1	
				Premier General Dentists	25	100.0	0.8	1.1	1.2	
				Premier Specialists	25	100.0	1.3	1.8	1.8	
		70115	15	PPO General Dentists	15	100.0	0.6	0.6	0.8	
				PPO Specialists	15	100.0	1.0	1.0	1.0	
				Premier General Dentists	15	100.0	0.6	0.6	0.7	
				Premier Specialists	15	100.0	1.0	1.0	1.0	
		70116	1	PPO General Dentists	1	100.0	1.1	1.3	1.4	
				PPO Specialists	1	100.0	1.6	1.9	2.1	
				Premier General Dentists	1	100.0	1.1	1.3	1.4	
				Premier Specialists	1	100.0	1.6	1.9	2.1	
		70117	6	PPO General Dentists	6	100.0	1.0	1.1	1.2	
				PPO Specialists	6	100.0	1.2	1.2	1.2	
				Premier General Dentists	6	100.0	1.0	1.0	1.2	
				Premier Specialists	6	100.0	1.2	1.2	1.2	
		70118	16	PPO General Dentists	16	100.0	0.8	0.8	1.2	
				PPO Specialists	16	100.0	1.5	1.5	1.5	

## Access Detail By Zip Code

June 27, 2022

Created for...  
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2 Providers Within 15 MilesDistance Method  
Estimated Driving Distance

Employee / Provider Groups

All Employees  
PPO General Dentists  
PPO Specialists  
Premier General Dentists  
Premier Specialists<sup>1</sup> The Access Standard is defined as (All Employees) employees accessing:  
2 (PPO General Dentists) providers in 15 miles, 2 (PPO Specialists) providers in 15 miles, 2 (Premier General Dentists) providers in 15 miles, 2 (Premier Specialists) providers in 15 miles

Employees With Access									
State Abbr	City	Zip Code	Employee	Provider	With Access <sup>1</sup>		Average Distance		
			#	Group	#	%	1	2	3
LA	New Orleans	70118	16	Premier General Dentists	16	100.0	0.6	0.8	0.9
				Premier Specialists	16	100.0	1.5	1.5	1.5
		70119	29	PPO General Dentists	29	100.0	0.5	0.6	0.7
				PPO Specialists	29	100.0	0.6	1.2	1.4
				Premier General Dentists	29	100.0	0.5	0.6	0.7
				Premier Specialists	29	100.0	0.6	1.2	1.4
		70121	59	PPO General Dentists	59	100.0	0.7	1.3	1.4
				PPO Specialists	59	100.0	2.5	2.5	2.7
				Premier General Dentists	59	100.0	0.7	1.3	1.4
				Premier Specialists	59	100.0	2.4	2.5	2.7
		70122	31	PPO General Dentists	31	100.0	0.9	1.2	1.2
				PPO Specialists	31	100.0	1.0	1.2	1.2
				Premier General Dentists	31	100.0	0.7	1.0	1.1
				Premier Specialists	31	100.0	1.0	1.2	1.2
		70123	110	PPO General Dentists	110	100.0	0.8	1.1	1.4
				PPO Specialists	110	100.0	4.0	4.0	4.0
				Premier General Dentists	110	100.0	0.5	0.9	1.2
				Premier Specialists	110	100.0	1.5	4.0	4.0
		70124	22	PPO General Dentists	22	100.0	0.8	0.9	0.9
				PPO Specialists	22	100.0	1.1	1.8	1.9
				Premier General Dentists	22	100.0	0.7	0.8	0.9
				Premier Specialists	22	100.0	1.1	1.8	1.9
		70125	11	PPO General Dentists	11	100.0	0.6	0.8	0.8
				PPO Specialists	11	100.0	1.0	1.2	1.2
				Premier General Dentists	11	100.0	0.6	0.8	0.8
				Premier Specialists	11	100.0	1.0	1.2	1.2
		70126	10	PPO General Dentists	10	100.0	1.3	1.9	2.2
				PPO Specialists	10	100.0	2.5	3.3	3.5
				Premier General Dentists	10	100.0	1.3	1.7	2.0
				Premier Specialists	10	100.0	2.5	3.3	3.5
		70127	9	PPO General Dentists	9	100.0	0.7	1.0	1.3
				PPO Specialists	9	100.0	1.2	6.1	6.3
				Premier General Dentists	9	100.0	0.7	1.0	1.3
				Premier Specialists	9	100.0	1.2	6.1	6.3
		70128	6	PPO General Dentists	6	100.0	1.1	2.0	2.6
				PPO Specialists	6	100.0	2.0	7.2	7.2
				Premier General Dentists	6	100.0	1.1	2.0	2.6
				Premier Specialists	6	100.0	2.0	7.2	7.2
		70129	3	PPO General Dentists	3	100.0	4.4	4.4	6.0
				PPO Specialists	3	100.0	6.8	10.3	10.3

## Access Detail By Zip Code

June 27, 2022

Created for...  
Jefferson Parish GovernmentAccess Analysis  
2 Providers Within 15 MilesDistance Method  
Estimated Driving Distance

Employee / Provider Groups

All Employees  
PPO General Dentists  
PPO Specialists  
Premier General Dentists  
Premier Specialists<sup>1</sup> The Access Standard is defined as (All Employees) employees accessing:  
2 (PPO General Dentists) providers in 15 miles, 2 (PPO Specialists) providers in 15 miles, 2 (Premier General Dentists) providers in 15 miles, 2 (Premier Specialists) providers in 15 miles

Employees With Access									
State Abbr	City	Zip Code	Employee	Provider	With Access <sup>1</sup>		Average Distance		
			#	Group	#	%	1	2	3
LA	New Orleans	70129	3	Premier General Dentists	3	100.0	4.4	4.4	6.0
				Premier Specialists	3	100.0	6.8	10.3	10.3
		70130	4	PPO General Dentists	4	100.0	0.4	0.5	0.6
				PPO Specialists	4	100.0	0.5	1.2	1.2
				Premier General Dentists	4	100.0	0.4	0.5	0.6
				Premier Specialists	4	100.0	0.5	1.2	1.2
		70131	32	PPO General Dentists	32	100.0	1.8	1.9	1.9
				PPO Specialists	32	100.0	1.8	2.3	2.9
				Premier General Dentists	32	100.0	1.6	1.7	1.7
				Premier Specialists	32	100.0	1.8	2.1	2.1
		70181	1	PPO General Dentists	1	100.0	1.4	1.6	1.6
				PPO Specialists	1	100.0	3.0	3.0	3.0
				Premier General Dentists	1	100.0	0.6	1.4	1.4
				Premier Specialists	1	100.0	1.7	3.0	3.0
	Norco	70183	1	PPO General Dentists	1	100.0	1.4	1.6	1.6
				PPO Specialists	1	100.0	3.0	3.0	3.0
				Premier General Dentists	1	100.0	0.6	1.4	1.4
				Premier Specialists	1	100.0	1.7	3.0	3.0
				PPO General Dentists	1	100.0	1.4	1.6	1.6
				PPO Specialists	1	100.0	3.0	3.0	3.0
				Premier General Dentists	1	100.0	0.6	1.4	1.4
				Premier Specialists	1	100.0	1.7	3.0	3.0
		70079	3	PPO General Dentists	3	100.0	1.6	1.6	5.8
				PPO Specialists	3	100.0	8.4	8.4	8.4
				Premier General Dentists	3	100.0	1.6	1.6	4.7
				Premier Specialists	3	100.0	8.4	8.4	8.4
	Paradis	70080	1	PPO General Dentists	1	100.0	0.5	0.5	2.4
				PPO Specialists	1	100.0	2.4	2.4	2.4
				Premier General Dentists	1	100.0	0.5	0.5	2.4
				Premier Specialists	1	100.0	2.4	2.4	2.4
	Pearl River	70452	2	PPO General Dentists	2	100.0	6.2	7.4	7.4
				PPO Specialists	2	100.0	6.6	7.4	7.6
				Premier General Dentists	2	100.0	4.8	6.2	6.2
				Premier Specialists	2	100.0	6.6	7.4	7.6
	Ponchatoula	70454	6	PPO General Dentists	6	100.0	3.0	4.0	4.2
				PPO Specialists	6	100.0	5.5	6.0	6.0
				Premier General Dentists	6	100.0	3.0	4.0	4.2
				Premier Specialists	6	100.0	5.5	6.0	6.0
	Port Sulphur	70083	3	PPO General Dentists	2	66.7	2.4	2.4	2.4
				Premier General Dentists	2	66.7	2.4	2.4	2.4
	Raceland	70394	1	PPO General Dentists	1	100.0	2.4	2.4	2.4
				PPO Specialists	1	100.0	2.4	2.4	2.4
				Premier General Dentists	1	100.0	2.4	2.4	2.4
				Premier Specialists	1	100.0	2.4	2.4	2.4

## Access Detail By Zip Code

June 27, 2022

Created for...  
Jefferson Parish GovernmentAccess Analysis  
2 Providers Within 15 MilesDistance Method  
Estimated Driving DistanceEmployee / Provider Groups  
All Employees  
PPO General Dentists  
PPO Specialists  
Premier General Dentists  
Premier Specialists<sup>1</sup> The Access Standard is defined as (All Employees) employees accessing:  
2 (PPO General Dentists) providers in 15 miles, 2 (PPO Specialists) providers in 15 miles, 2 (Premier General Dentists) providers in 15 miles, 2 (Premier Specialists) providers in 15 miles

Employees With Access									
State Abbr	City	Zip Code	Employee	Provider	With Access <sup>1</sup>		Average Distance		
			#	Group	#	%	1	2	3
LA	Reserve	70084	2	PPO General Dentists	2	100.0	4.0	4.0	4.4
				PPO Specialists	2	100.0	4.4	9.7	19.8
				Premier General Dentists	2	100.0	1.0	4.0	4.0
				Premier Specialists	2	100.0	4.4	9.7	19.2
	Saint Amant	70774	1	PPO General Dentists	1	100.0	4.6	4.6	4.6
				PPO Specialists	1	100.0	4.6	4.6	8.0
				Premier General Dentists	1	100.0	4.6	4.6	4.6
				Premier Specialists	1	100.0	4.6	4.6	6.3
	Saint Martinville	70582	1	PPO General Dentists	1	100.0	2.8	2.8	2.8
				PPO Specialists	1	100.0	11.0	11.0	14.7
				Premier General Dentists	1	100.0	2.8	2.8	2.8
				Premier Specialists	1	100.0	11.0	11.0	13.5
	Saint Rose	70087	21	PPO General Dentists	21	100.0	1.2	1.3	1.4
				PPO Specialists	21	100.0	5.7	5.7	5.7
				Premier General Dentists	21	100.0	1.2	1.3	1.4
				Premier Specialists	21	100.0	5.3	5.7	5.7
	Slidell	70458	8	PPO General Dentists	8	100.0	0.7	0.8	0.9
				PPO Specialists	8	100.0	0.9	0.9	0.9
				Premier General Dentists	8	100.0	0.7	0.7	0.8
				Premier Specialists	8	100.0	0.9	0.9	0.9
		70460	3	PPO General Dentists	3	100.0	1.2	1.5	1.5
				PPO Specialists	3	100.0	4.8	5.2	5.6
				Premier General Dentists	3	100.0	1.2	1.2	1.2
				Premier Specialists	3	100.0	4.8	5.2	5.6
		70461	9	PPO General Dentists	9	100.0	1.4	1.4	1.5
				PPO Specialists	9	100.0	1.4	1.5	1.5
				Premier General Dentists	9	100.0	1.4	1.4	1.4
				Premier Specialists	9	100.0	1.4	1.5	1.5
	Thibodaux	70301	2	PPO General Dentists	2	100.0	0.7	1.0	13.4
				PPO Specialists	2	100.0	13.4	13.4	13.4
				Premier General Dentists	2	100.0	0.7	0.7	1.0
				Premier Specialists	2	100.0	13.4	13.4	13.4
	Tickfaw	70466	3	PPO General Dentists	3	100.0	4.7	4.9	4.9
				PPO Specialists	3	100.0	4.9	5.1	5.7
				Premier General Dentists	3	100.0	4.7	4.9	4.9
				Premier Specialists	3	100.0	4.9	5.0	5.7
	Violet	70092	2	PPO General Dentists	2	100.0	7.6	7.6	7.6
				PPO Specialists	2	100.0	5.8	5.8	5.8
				Premier General Dentists	2	100.0	6.6	6.6	6.9
				Premier Specialists	2	100.0	5.8	5.8	5.8

## Access Detail By Zip Code

June 27, 2022

Created for...  
Jefferson Parish GovernmentAccess Analysis  
2 Providers Within 15 MilesDistance Method  
Estimated Driving DistanceEmployee / Provider Groups  
All Employees  
PPO General Dentists  
PPO Specialists  
Premier General Dentists  
Premier Specialists<sup>1</sup> The Access Standard is defined as (All Employees) employees accessing:  
2 (PPO General Dentists) providers in 15 miles, 2 (PPO Specialists) providers in 15 miles, 2 (Premier General Dentists) providers in 15 miles, 2 (Premier Specialists) providers in 15 miles

Employees With Access									
State Abbr	City	Zip Code	Employee	Provider	With Access <sup>1</sup>		Average Distance		
			#	Group	#	%	1	2	3
LA	Westwego	70094	176	PPO General Dentists	176	100.0	1.4	1.6	1.9
				PPO Specialists	176	100.0	3.1	3.1	3.1
				Premier General Dentists	176	100.0	1.4	1.6	1.7
				Premier Specialists	176	100.0	2.2	3.1	3.1
				PPO General Dentists	2	100.0	0.5	0.9	1.7
		70096	2	PPO Specialists	2	100.0	2.0	2.0	2.0
				Premier General Dentists	2	100.0	0.5	0.9	1.1
				Premier Specialists	2	100.0	0.9	2.0	2.0
				PPO General Dentists	1	100.0	1.0	1.0	2.7
				PPO Specialists	1	100.0	2.4	2.4	2.4
MS	Bay Saint Louis	39520	1	Premier General Dentists	1	100.0	1.0	1.0	2.7
				Premier Specialists	1	100.0	2.4	2.4	2.4
				PPO General Dentists	1	100.0	2.4	2.4	2.4
				PPO Specialists	2	100.0	6.6	6.6	7.0
				Premier General Dentists	2	100.0	5.9	5.9	5.9
				Premier Specialists	2	100.0	5.8	6.6	6.6
	Carriere	39426	2	Premier Specialists	2	100.0	5.9	5.9	5.9
				PPO General Dentists	1	100.0	4.3	11.2	16.2
				PPO Specialists	1	100.0	10.7	11.6	28.2
				Premier General Dentists	1	100.0	4.3	10.3	10.5
				Premier Specialists	1	100.0	10.7	10.7	11.0
				PPO General Dentists	1	100.0	4.1	4.1	4.1
	Magnolia	39652	1	PPO Specialists	1	100.0	8.6	8.8	8.8
				Premier General Dentists	1	100.0	4.1	4.1	4.1
				Premier Specialists	1	100.0	8.6	8.8	8.8
	Pass Christian	39571	1	PPO General Dentists	1	100.0	0.1	0.2	0.3
				PPO Specialists	1	100.0	0.2	0.2	0.2
				Premier General Dentists	1	100.0	0.1	0.2	0.3
NJ	Bloomfield	07003	1	Premier Specialists	1	100.0	0.2	0.2	0.2
				PPO General Dentists	2	100.0	0.8	0.8	0.9
				PPO Specialists	2	100.0	1.0	2.6	2.7
				Premier General Dentists	2	100.0	0.8	0.8	0.9
				Premier Specialists	2	100.0	1.0	2.2	2.4
				PPO General Dentists	2	100.0	0.7	0.8	0.9
	Boonton	07005	2	PPO Specialists	2	100.0	0.9	0.9	1.1
				Premier General Dentists	2	100.0	0.6	0.7	0.8
				Premier Specialists	2	100.0	0.7	0.9	0.9
				PPO General Dentists	4	100.0	0.3	0.3	0.4
				PPO Specialists	4	100.0	0.8	0.8	0.8
				Premier General Dentists	4	100.0	0.3	0.3	0.4
	Caldwell	07006	2	Premier Specialists	4	100.0	0.3	0.3	0.8
				PPO General Dentists	4	100.0	0.3	0.3	0.8
				PPO Specialists	4	100.0	0.3	0.3	0.8
				Premier General Dentists	4	100.0	0.3	0.3	0.8
				Premier Specialists	4	100.0	0.3	0.3	0.8
				PPO General Dentists	4	100.0	0.3	0.3	0.8



June 27, 2022

Access Analysis  
2 Providers Within 15 Miles

Employee / Provider Groups

All Employees  
PPO General Dentists  
PPO Specialists  
Premier General Dentists  
Premier Specialists

1 The Access Standard is defined as (All Employees) employees accessing:  
2 (PPO General Dentists) providers in  
15 miles, 2 (PPO Specialists) providers  
in 15 miles, 2 (Premier General  
Dentists) providers in 15 miles, 2  
(Premier Specialists) providers in 15  
miles

[illegible]

## *Employees Without Access or Excluded*

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## Access Detail By Zip Code

Created for...  
Jefferson Parish Government

Distance Method  
Estimated Driving Distance

Employee / Provider Groups

- All Employees
- PPO General Dentists
- PPO Specialists
- Premier General Dentists
- Premier Specialists

1 The Access Standard is defined as (All Employees) employees accessing:  
2 (PPO General Dentists) providers in 15 miles, 2 (PPO Specialists) providers in 15 miles, 2 (Premier General Dentists) providers in 15 miles, 2 (Premier Specialists) providers in 15 miles

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June 27, 2022

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Created for...  
Jefferson Parish Government

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Access Analysis  
2 Providers Within 15 Miles

Distance Method  
Estimated Driving Distance

Employee / Provider Groups  
All Employees  
PPO General Dentists  
PPO Specialists  
Premier General Dentists  
Premier Specialists

Created for...  
Jefferson Parish Government

Employee / Provider Groups

- All Employees
- PPO General Dentists
- PPO Specialists
- Premier General Dentists
- Premier Specialists

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